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## **Company Information / Capital Structure**

Number of Shares	Current Quarter	
(Thousands)	06/30/2020	
Paid-In Capital		
Common Shares	758,467	
Preferred Shares	0	
Total	758,467	
Treasury Shares		
Common Shares	7,291	
Preferred Shares	0	
Total	7,291	

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## Individual Financial Statements / Balance Sheet - Assets

Code	Description	Current Quarter 06/30/2020	Prior Year 12/31/2019
1	Total Assets	15,764,474	16,202,890
1.01	Current Assets	3,040,016	3,277,819
1.01.01	Cash and Cash Equivalents	1,751,942	1,622,676
1.01.02	Financial Assets	202,824	267,018
1.01.02.01	Financial Assets at fair value through profit or loss	202,824	267,018
1.01.03	Accounts Receivable	533,210	1,095,724
1.01.06	Recoverable Taxes	54,942	29,721
1.01.07	Prepaid Expenses	74,069	10,530
1.01.08	Other Current Assets	423,029	252,150
1.01.08.01	Non-Current Assets Available for Sale	27,299	20,361
1.01.08.03	Other	395,730	231,789
1.01.08.03.01	Dividends Receivable	126,815	72,212
1.01.08.03.02	Derivative instruments	118,026	-
1.01.08.03.03	Other	150,889	159,577
1.02	Non-Current Assets	12,724,458	12,925,071
1.02.01	Long-Term Assets	386,024	93,345
1.02.01.10	Other Non-Current Assets	386,024	93,345
1.02.01.10.03	Escrow Deposits	74,390	75,064
1.02.01.10.04	Derivative instruments	311,551	18,198
1.02.01.10.05	Other	83	83
1.02.02	Investments	1,295,416	1,141,043
1.02.03	Property and Equipment	11,001,444	11,645,968
1.02.03.01	Property and Equipment in Use	10,130,697	10,760,966
1.02.03.02	Leased Right-of-use	856,950	864,202
1.02.03.02.01	Leased Property and Equipment	14	56
1.02.03.02.02	Right-of-use	856,936	864,146
1.02.03.03	Constructions in Progress	13,797	20,800
1.02.04	Intangible Assets	41,574	44,715
1.02.04.01	Intangible Assets	41,574	44,715
1.02.04.01.04	Software	41,574	44,715

## Individual Financial Statements / Balance Sheet - Liabilities

## (In Thousands of Brazilian Reais)

Code	Description	Current Quarter 06/30/2020	Prior Year 12/31/2019
2	Total Liabilities	15,764,474	16,202,890
2.01	Current Liabilities	1,830,983	3,033,744
2.01.01	Payroll and Related Taxes	146,496	139,365
2.01.02	Trade Payables	541,538	2,290,871
2.01.02.01	Domestic Suppliers	540,099	2,290,854
2.01.02.02	Foreign Suppliers	1,439	17
2.01.03	Taxes Payable	4,134	21,735
2.01.03.01	Federal Taxes Payable	1,699	17,295
2.01.03.01.01	Income Tax and Social Contribution Payable	-	12,024
2.01.03.01.02	Other Federal Taxes	1,699	5,271
2.01.03.03	Municipal Taxes Payable	2,435	4,440
2.01.04	Loans and Financing	708,630	33,269
2.01.04.01	Loans and Financing	682,921	30
2.01.04.01.02	In Foreign Currency	682,921	30
2.01.04.02	Debentures	25,709	33,239
2.01.05	Other Payables	430,185	548,504
2.01.05.01	Payables to Related Parties	4,326	16,804
2.01.05.01.02	Payables to Subsidiaries	4,326	16,804
2.01.05.02	Other	425,859	531,700
2.01.05.02.01	Dividends and Interest on Capital Payable	114,497	63,394
2.01.05.02.04	Other Current Liabilities	161,866	332,316
2.01.05.02.05	Derivative instruments	-	4,456
2.01.05.02.06	Unearned Revenue	2,722	3,213
2.01.05.02.07	Lease liability due to right-of-use	146,774	128,321
2.02	Non-Current Liabilities	8,472,495	7,721,614
2.02.01	Loans and Financing	7,472,451	6,595,798
2.02.01.01	Loans and Financing	2,327,404	1,332,425
2.02.01.01.01	In Local Currency	1,210,305	506,191
2.02.01.01.02	In Foreign Currency	1,117,099	826,234
2.02.01.02	Debentures	5,145,047	5,263,373
2.02.02	Other Payables	759,851	769,836
2.02.02.02	Other	759,851	769,836
2.02.02.02.03	Other Non-Current Liabilities	9,789	8,562
2.02.02.02.04	Lease liability due to right-of-use	750,062	761,274
2.02.03	Deferred Taxes	171,878	194,012
2.02.03.01	Deferred Income Tax and Social Contribution	171,878	194,012
2.02.04	Provisions	65,111	159,083
2.02.04.01	Provision for Tax, Social Security, Labor and Civil Risks	65,111	159,083
2.02.06	Unearned Profit and Revenue	3,204	2,885
2.02.06.02	Unearned Revenue	3,204	2,885
2.03	Equity	5,460,996	5,447,532
2.03.01	Paid-In Capital	3,956,889	3,956,889
2.03.01.01	Capital	4,000,000	4,000,000
2.03.01.02	Expenses on the issuance of shares, net of tax effects	-43,111	-43,111

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## Individual Financial Statements / Balance Sheet - Liabilities

Code	Description	Current Quarter 06/30/2020	Prior Year 12/31/2019
2.03.02	Capital Reserves	-12,424	163,206
2.03.02.05	Treasury Shares	-188,317	-22,288
2.03.02.07	Share Issuance Premium and Stock Options Granted	175,893	185,494
2.03.04	Earnings Reserves	1,327,437	1,327,437
2.03.04.01	Legal Reserve	220,565	220,565
2.03.04.02	Statutory Reserve	1,106,872	1,106,872
2.03.05	Retained Earnings (Accumulated Losses)	189,094	0

## Individual Financial Statements / Statement of Income

Code	Description	Current Quarter 04/01/2020 to 06/30/2020	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Equal Quarter for Prior Year 04/01/2019 to 06/30/2019	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
3.01	Revenue from Sales and/or Services	1,127,563	3,391,133	1,902,472	3,855,752
3.02	Cost of Sales and/or Services	-997,973	-2,755,370	-1,492,740	-3,011,933
3.03	Gross Profit	129,590	635,763	409,732	843,819
3.04	Operating Income (Expenses)	-12,305	-182,229	-136,112	-255,117
3.04.01	Selling Expenses	-165,871	-368,851	-151,964	-301,175
3.04.02	General and Administrative Expenses	-56,619	-111,610	-45,087	-82,274
3.04.05	Other Operating Expenses	103,586	89,256	-7,765	-16,324
3.04.06	Equity in the Earnings of Subsidiaries	106,599	208,976	68,704	144,656
3.05	Profit (Loss) Before Finance Income (Expenses) and Taxes	117,285	453,534	273,620	588,702
3.06	Finance Income (Expenses)	-74,766	-148,925	-58,284	-135,263
3.06.01	Finance Income	17,979	43,064	46,033	84,582
3.06.02	Finance Expenses	-92,745	-191,989	-104,317	-219,845
3.07	Net Income Before Income Taxes	42,519	304,609	215,336	453,439
3.08	Income Tax and Social Contribution on Profit	47,422	16,203	-25,249	-52,572
3.08.01	Current	857	-5,931	0	-36,340
3.08.02	Deferred	46,565	22,134	-25,249	-16,232
3.09	Net Income from Continuing Operations	89,941	320,812	190,087	400,867
3.11	Net Income for the Period	89,941	320,812	190,087	400,867
3.99	Earnings per Share (R\$/Share)				
3.99.01	Basic Earnings per Share				
3.99.01.01	Common Shares	0.11980	0.42616	0.25197	0.53854
3.99.02	Diluted Earnings per Share				
3.99.02.01	Common Shares	0.11959	0.42547	0.25059	0.53595

## Individual Financial Statements / Statement of Comprehensive Income

Code	Description	Current Quarter 04/01/2020 to 06/30/2020	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Equal Quarter for Prior Year 04/01/2019 to 06/30/2019	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
4.01	Net Income for the Period	89,941	320,812	190,087	400,867
4.03	Comprehensive Income for the Period	89,941	320,812	190,087	400,867

## Individual Financial Statements / Statement of Cash Flows - Indirect Method

## (In Thousands of Brazilian Reais)

Code	Description	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
6.01	Net Cash Provided by Operating Activities	-641,116	-929,132
6.01.01	Cash Provided by Operations	2,540,675	3,145,087
6.01.01.01	Net Income for the Period	320,812	400,867
6.01.01.02	Depreciation and Amortization	342,522	213,819
6.01.01.03	Residual Value of Property and Equipment Written Off	1,979,832	2,408,351
6.01.01.04	Deferred Income Tax and Social Contribution	-22,134	16,232
6.01.01.05	Equity in the Earnings of Subsidiaries	-208,976	-144,656
6.01.01.06	Other	28,868	11,813
6.01.01.07	Provisions for contingencies	-93,972	22,787
6.01.01.08	Interest on Loans, Financing, Debentures and Derivatives	148,430	179,348
6.01.01.09	Lease interest	41,672	33,022
6.01.01.10	Other provisions	3,621	3,504
6.01.02	Changes in Assets and Liabilities	-3,078,115	-3,680,536
6.01.02.01	Trade Receivables	535,258	-41,044
	Acquisition of Cars, Net of Changes in Balances with Car		
6.01.02.02	Manufacturers	-3,307,399	-3,586,961
6.01.02.03	Escrow Deposits	674	-5,137
6.01.02.04	Recoverable Taxes	-24,372	-607
6.01.02.05	Prepaid Expenses	-63,539	-47,817
6.01.02.06	Other Current and Non-Current Assets	10,866	-40,656
6.01.02.07	Trade Payables (Except Car Manufacturers)	-46,383	21,997
6.01.02.08	Payroll and Related Taxes	7,131	838
6.01.02.09	Income Tax and Social Contribution	5,931	36,340
6.01.02.11	Insurance Premiums	-107,954	7,125
6.01.02.12	Other Current and Non-Current Liabilities	-88,328	-24,614
6.01.03	Other	-103,676	-393,683
6.01.03.01	Income Tax and Social Contribution Paid	-18,802	-31,858
6.01.03.02	Interest on Loans, Financing and Debt Paid	-132,881	-242,539
6.01.03.03	Short-term financial assets	64,194	-119,286
6.01.03.04	Lease interest paid	-16,187	0
6.02	Net Cash Provided by Investing Activities	-27,216	21,135
6.02.01	Purchase of Other Property and Equipment	-23,206	-12,153
6.02.02	Purchase of Intangible Assets	-4,010	-2,974
6.02.04	Dividends from Subsidiaries	0	36,262
6.03	Net Cash Provided by Financing Activities	797,598	936,996
6.03.01	Loans and Financing - funding	1,250,312	0
6.03.02	Loans and Financing - repayments	0	-650,000
6.03.03	Debentures - funding	0	994,706
6.03.04	Debentures – repayments/ buyback	-129,682	-975,000
6.03.05	Dividends	0	-7,223
6.03.06	Interest on Capital	-71,783	-118,499
6.03.09	Exercise of stock options with treasury shares, net	-770	20,115
6.03.11	Lease liability - repayments	-69,999	-85,990
6.03.12	Capital increase – with subscription of shares	0	1,821,600
6.03.13	Expenses on the issuance of shares	0	-65,320

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# Individual Financial Statements / Statement of Cash Flows – Indirect Method

(In Thousands of Brazilian Reais)

6.03.14	Treasury shares sold	4,216	2,607
6.03.15	Purchased treasury shares	-184,696	0
6.05	Increase (Decrease) in Cash and Cash Equivalents	129,266	28,999
6.05.01	Opening Balance of Cash and Cash Equivalents	1,622,676	1,435,459
6.05.02	Closing Balance of Cash and Cash Equivalents	1,751,942	1,464,458

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## Individual Financial Statements / Statement of Changes in Equity - 01/01/2020 to 06/30/2020

Code	Description	Paid-In Capital	Capital Reserves, Stock Options Granted and Treasury Share	Earnings Reserves	Retained Earnings (Accumulated Losses)	Other Comprehensive Income	Equity
5.01	Opening Balances	3,956,889	163,206	1,327,437	0	0	5,447,532
5.03	Adjusted Opening Balances	3,956,889	163,206	1,327,437	0	0	5,447,532
5.04	Capital Transactions with Shareholders	0	-175,630	0	-131,718	0	-307,348
5.04.03	Stock Options Granted Recognized	0	5,620	0	0	0	5,620
5.04.04	Purchased Treasury Shares	0	-184,696	0	0	0	-184,696
5.04.05	Treasury shares sold	0	4,216	0	0	0	4,216
5.04.07	Interest on Capital	0	0	0	-131,718	0	-131,718
5.04.08	Exercise of stock options with treasury shares	0	-770	0	0	0	-770
5.05	Total Comprehensive Income	0	0	0	320,812	0	320,812
5.05.01	Net Income for the Period	0	0	0	320,812	0	320,812
5.07	Closing Balances	3,956,889	-12,424	1,327,437	189,094	0	5,460,996

# Individual Financial Statements / Statement of Changes in Equity - 01/01/2019 to 06/30/2019 (In Thousands of Brazilian Reais)

Code	Description	Paid-In Capital	Capital Reserves, Stock Options Granted and Treasury Share	Earnings Reserves	Retained Earnings (Accumulated Losses)	Other Comprehensive Income	Equity
5.01	Opening Balances	1,500,000	124,974	1,469,528	0	0	3,094,502
5.03	Adjusted Opening Balances	1,500,000	124,974	1,469,528	0	0	3,094,502
5.04	Capital Transactions with Shareholders	1,778,489	27,957	-6,580	-144,659	0	1,655,207
5.04.01	Capital increases	1,821,600	0	0	0	0	1,821,600
5.04.02	Expenses on the issuance of shares	-43,111	0	0	0	0	-43,111
5.04.03	Stock Options Granted Recognized	0	5,235	0	0	0	5,235
5.04.05	Treasury shares sold	0	2,607	0	0	0	2,607
5.04.06	Dividends	0	0	-6,580	0	0	-6,580
5.04.07	Interest on Capital	0	0	0	-144,659	0	-144,659
5.04.08	Exercise of Stock Options with Treasury Shares	0	20,115	0	0	0	20,115
5.05	Total Comprehensive Income	0	0	0	400,867	0	400,867
5.05.01	Net Income for the Period	0	0	0	400,867	0	400,867
5.07	Closing Balances	3,278,489	152,931	1,462,948	256,208	0	5,150,576

## Individual Financial Statements / Statement of Value Added

## (In Thousands of Brazilian Reais)

Code	Description	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
7.01	Revenues	3,520,109	3,998,213
7.01.01	Sales of Goods, Products and Services	3,531,074	3,997,600
7.01.03	Revenues Related to the Construction of Own Assets	12,545	5,904
7.01.04	Allowance for/Reversal of Doubtful Debts	-23,510	-5,291
7.02	Inputs Acquired from Third Parties	-2,509,777	-2,841,638
7.02.01	Cost of Products, Goods and Services Sold	-2,268,270	-2,647,466
7.02.02	Materials, Power, Third-Party Services and Other	-241,507	-194,172
7.03	Gross Value Added	1,010,332	1,156,575
7.04	Retentions	-342,522	-213,819
7.04.01	Depreciation, Amortization and Depletion	-342,522	-213,819
7.05	Net Wealth Created	667,810	942,756
7.06	Wealth Received in Transfer	252,040	229,238
7.06.01	Equity in the Earnings of Subsidiaries	208,976	144,656
7.06.02	Finance Income	43,064	84,582
7.07	Total Wealth for Distribution	919,850	1,171,994
7.08	Wealth Distributed	919,850	1,171,994
7.08.01	Personnel	342,963	286,178
7.08.01.01	Salaries and Wages	256,736	218,597
7.08.01.02	Benefits	58,621	46,719
7.08.01.03	Severance Pay Fund (FGTS)	21,986	15,627
7.08.01.04	Other	5,620	5,235
7.08.02	Taxes, Fees and Contributions	20,579	221,927
7.08.02.01	Federal	-77,177	137,021
7.08.02.02	State	85,460	71,263
7.08.02.03	Municipal	12,296	13,643
7.08.03	Lenders and Lessors	235,496	263,022
7.08.03.01	Interest	191,989	219,845
7.08.03.02	Rentals	29,832	31,429
7.08.03.03	Other	13,675	11,748
7.08.03.03.01	Other Rentals	13,675	11,748
7.08.04	Shareholders	320,812	400,867
7.08.04.01	Interest on Capital	131,718	144,659
7.08.04.03	Retained Earnings (Loss for the Period)	189,094	256,208

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## Consolidated Financial Statements / Balance Sheet – Assets

## (In Thousands of Brazilian Reais)

Code	Description	Current Quarter 06/30/2020	Prior Year 12/31/2019
1	Total Assets	19,060,636	19,392,960
1.01	Current Assets	4,460,734	4,494,079
1.01.01	Cash and Cash Equivalents	2,880,296	2,220,102
1.01.02	Financial Assets	245,532	610,838
1.01.02.01	Financial Assets at fair value through profit or loss	245,532	610,838
1.01.03	Accounts Receivable	698,916	1,274,723
1.01.06	Recoverable Taxes	62,416	39,850
1.01.07	Prepaid Expenses	92,566	11,757
1.01.08	Other Current Assets	481,008	336,809
1.01.08.01	Non-Current Assets Available for Sale	173,527	141,735
1.01.08.03	Other	307,481	195,074
1.01.08.03.02	Derivative instruments	118,190	-
1.01.08.03.03	Other	189,291	195,074
1.02	Non-Current Assets	14,599,902	14,898,881
1.02.01	Long-Term Assets	561,740	189,366
1.02.01.04	Accounts Receivable	1,535	1,809
1.02.01.07	Deferred Taxes	28,570	32,407
1.02.01.07.01	Deferred Income Tax and Social Contribution	28,570	32,407
1.02.01.10	Other Non-Current Assets	531,635	155,150
1.02.01.10.03	Escrow Deposits	112,704	114,586
1.02.01.10.04	Derivative instruments	396,184	18,198
1.02.01.10.05	Investments in restricted accounts	22,664	22,283
1.02.01.10.07	Other	83	83
1.02.03	Property and Equipment	13,881,689	14,569,571
1.02.03.01	Property and Equipment in Use	13,240,915	13,858,873
1.02.03.02	Right-of-use in Lease	626,913	689,898
1.02.03.02.01	Leased Property and Equipment	14	64,901
1.02.03.02.02	Right-of-use	626,899	624,997
1.02.03.03	Constructions in Progress	13,861	20,800
1.02.04	Intangible Assets	156,473	139,944
1.02.04.01	Intangible Assets	156,473	139,944
1.02.04.01.02	Goodwill on Acquisition of Investments	109,457	89,986
1.02.04.01.05	Software	47,016	49,958

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## Consolidated Financial Statements / Balance Sheet - Liabilities

## (In Thousands of Brazilian Reais)

Code	.01 Domestic Suppliers .02 Foreign Suppliers Taxes Payable .01 Federal Taxes Payable .01.01 Income Tax and Social Contribution Payable .01.02 Other Federal Taxes .03 Municipal Taxes Payable Loans and Financing .01 Loans and Financing .01.01 In Local Currency .01.02 In Foreign Currency .02 Debentures .03 Finance Lease .04 Other .05 Other .05 Other .06 Other .07 Other Current Liabilities .08 Derivative instruments	Current Quarter 06/30/2020	Prior Year 12/31/2019
2	Total Liabilities	19,060,636	19,392,960
2.01	Current Liabilities	2,097,001	3,522,249
2.01.01	Payroll and Related Taxes	160,872	161,770
2.01.02	Trade Payables	636,278	2,565,387
2.01.02.01	Domestic Suppliers	634,839	2,565,370
2.01.02.02	Foreign Suppliers	1,439	17
2.01.03	Taxes Payable	46,525	68,688
2.01.03.01	Federal Taxes Payable	42,369	62,729
2.01.03.01.01	Income Tax and Social Contribution Payable	29,095	54,647
2.01.03.01.02	Other Federal Taxes	13,274	8,082
2.01.03.03	Municipal Taxes Payable	4,156	5,959
2.01.04	Loans and Financing	745,769	144,342
2.01.04.01	Loans and Financing	697,483	79,515
2.01.04.01.01	In Local Currency	12,177	78,829
2.01.04.01.02	•	685,306	686
2.01.04.02		48,286	56,552
2.01.04.03	Finance Lease	-	8,275
2.01.05	Other Payables	507,557	582,062
2.01.05.02	•	507,557	582,062
2.01.05.02.01		114,497	63,394
2.01.05.02.04		206,936	369,670
2.01.05.02.05	Derivative instruments	46,767	26,811
2.01.05.02.06		5,769	6,221
2.01.05.02.07	Lease liability due to right-of-use	133,588	115,966
2.02	Non-Current Liabilities	11,502,639	10,423,179
2.02.01	Loans and Financing	10,440,304	9,235,117
2.02.01.01	Loans and Financing	3,306,112	2,125,204
2.02.01.01.01	In Local Currency	1,746,706	967,106
2.02.01.01.02	In Foreign Currency	1,559,406	1,158,098
2.02.01.02	Debentures	7,134,192	7,109,913
2.02.02	Other Payables	624,741	620,174
2.02.02.02	Other	624,741	620,174
2.02.02.02.03	Other Non-Current Liabilities	18,289	8,570
2.02.02.02.04	Derivative instruments	61,822	62,288
2.02.02.02.04	Restricted obligations	22,912	22,549
2.02.02.02.03	Lease liability due to right-of-use	521,718	
2.02.03	Deferred Taxes		526,767
2.02.03	Deferred Income Tax and Social Contribution	340,524	352,699
2.02.03.01	Provisions	340,524	352,699
2.02.04		89,284	207,237
	Provision for Tax, Social Security, Labor and Civil Risks	89,284	207,237
2.02.06	Unearned Profit and Revenue	7,786	7,952
2.02.06.02	Unearned Revenue	7,786	7,952
2.03	Consolidated Equity	5,460,996	5,447,532
2.03.01	Paid-In Capital	3,956,889	3,956,889
2.03.01.01	Capital	4,000,000	4,000,000

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## Consolidated Financial Statements / Balance Sheet - Liabilities

## (In Thousands of Brazilian Reais)

Code	Description	Current Quarter 06/30/2020	Prior Year 12/31/2019
2.03.01.02	Expenses on the issuance of shares, net of tax effects	-43,111	-43,111
2.03.02	Capital Reserves	-12,424	163,206
2.03.02.05	Treasury Shares	-188,317	-22,288
2.03.02.07	Share Issuance Premium and Stock Options Granted	175,893	185,494
2.03.04	Earnings Reserves	1,327,437	1,327,437
2.03.04.01	Legal Reserve	220,565	220,565
2.03.04.02	Statutory Reserve	1,106,872	1,106,872
2.03.05	Retained Earnings (Accumulated Losses)	189,094	0

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#### **Consolidated Financial Statements / Statement of Income**

Code	Description	Current Quarter 04/01/2020 to 06/30/2020	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Equal Quarter for Prior Year 04/01/2019 to 06/30/2019	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
3.01	Revenue from Sales and/or Services	1,570,102	4,364,734	2,299,802	4,673,790
3.02	Cost of Sales and/or Services	-1,222,821	-3,275,250	-1,722,602	-3,500,593
3.03	Gross Profit	347,281	1,089,484	577,200	1,173,197
3.04	Operating Income (Expenses)	-128,912	-436,753	-235,167	-452,606
3.04.01	Selling Expenses	-186,536	-413,180	-171,072	-334,519
3.04.02	General and Administrative Expenses	-63,966	-127,538	-53,789	-97,871
3.04.05	Other Operating Expenses	121,590	103,965	-10,306	-20,216
3.05	Profit (Loss) Before Finance Income (Expenses) and Taxes	218,369	652,731	342,033	720,591
3.06	Finance Income (Expenses)	-127,258	-254,891	-97,897	-203,065
3.06.01	Finance Income	18,461	53,967	59,857	112,835
3.06.02	Finance Expenses	-145,719	-308,858	-157,754	-315,900
3.07	Net Income Before Income Taxes	91,111	397,840	244,136	517,526
3.08	Income Tax and Social Contribution on Profit	-1,170	-77,028	-54,049	-116,659
3.08.01	Current	-28,208	-85,366	-22,829	-91,016
3.08.02	Deferred	27,038	8,338	-31,220	-25,643
3.09	Net Income from Continuing Operations	89,941	320,812	190,087	400,867
3.11	Net Income for the Period	89,941	320,812	190,087	400,867
3.11.01	Attributable to the Company's Owners	89,941	320,812	190,087	400,867
3.99	Earnings per Share (R\$/Share)				
3.99.01	Basic Earnings per Share				
3.99.01.01	Common Shares	0.11980	0.42616	0.25197	0.53854
3.99.02	Diluted Earnings per Share				
3.99.02.01	Common Shares	0.11959	0.42547	0.25059	0.53595

## **Consolidated Financial Statements / Statement of Comprehensive Income**

Code	Description	Current Quarter 04/01/2020 to 06/30/2020	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Equal Quarter for Prior Year 04/01/2019 to 06/30/2019	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
4.01	Net Income for the Period	89,941	320,812	190,087	400,867
4.03	Comprehensive Income for the Period	89,941	320,812	190,087	400,867
4.03.01	Attributable to the Company's Owners	89,941	320,812	190,087	400,867

## Consolidated Financial Statements / Statement of Cash Flows – Indirect Method

## (In Thousands of Brazilian Reais)

Code	Description	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Accumulated for the Prior Year 01/01/2019 to 06/30/2019
6.01	Net Cash Provided by Operating Activities	-214,811	-1,125,777
6.01.01	Cash Provided by Operations	3,317,645	3,802,978
6.01.01.01	Net Income for the Period	320,812	400,867
6.01.01.02	Depreciation and Amortization	414,751	317,503
6.01.01.03	Residual Value of Property and Equipment Written Off	2,369,466	2,707,003
6.01.01.04	Deferred Income Tax and Social Contribution	-8,338	25,643
6.01.01.05	Other	30,723	13,936
6.01.01.06	Provisions for contingencies	-117,953	26,893
6.01.01.07	Interest on Loans, Financing, Debentures and Derivatives	273,643	285,245
6.01.01.08	Lease interest	30,571	22,174
6.01.01.10	Other provisions	3,970	3,714
6.01.02	Changes in Assets and Liabilities	-3,574,057	-4,285,381
6.01.02.01	Trade Receivables	546,729	-71,272
6.01.02.02	Acquisition of Cars, Net of Changes in Balances with Car Manufacturers	-3,893,074	-4,190,431
6.01.02.03	Escrow Deposits	1,918	-6,361
6.01.02.04	Recoverable Taxes	-21,227	709
6.01.02.05	Prepaid Expenses	-80,809	-62,378
6.01.02.06	Other Current and Non-Current Assets	16,570	-39,989
6.01.02.07	Trade Payables (Except Car Manufacturers)	-47,827	9,221
6.01.02.08	Payroll and Related Taxes	-1,074	-1,977
6.01.02.09	Income Tax and Social Contribution	85,366	91,016
6.01.02.11	Insurance Premiums	-109,003	8,870
6.01.02.12	Other Current and Non-Current Liabilities	-71,626	-22,789
6.01.03	Other	41,601	-643,374
6.01.03.01	Income Tax and Social Contribution Paid	-112,278	-87,803
6.01.03.02	Interest on Loans, Financing and Debt Paid	-195,191	-321,266
6.01.03.03	Short-term financial assets	365,306	-234,305
6.01.03.04	Lease interest paid	-16,236	0
6.02	Net Cash Provided by Investing Activities	-50,642	-15,263
6.02.01	Purchase of Other Property and Equipment	-37,813	-12,153
6.02.02	Purchase of Intangible Assets	-4,953	-3,110
6.02.04	Purchase of Investment, net of acquired cash	-7,876	0
6.03	Net Cash Provided by Financing Activities	925,647	849,240
6.03.01	Loans and Financing - funding	1,250,312	11,950
6.03.02	Loans and Financing - repayments	-9,986	-762,523
6.03.03	Debentures - funding	988,582	994,706
6.03.04	Debentures – repayments/ buyback	-979,682	-975,000
6.03.05	Dividends	0	-7,223
6.03.06	Interest on Capital	-71,783	-118,499
6.03.08	Exercise of Stock Options with Treasury Shares, Net	-770	20,115
6.03.10	Lease Liability - Repayments	-70,546	-73,173
6.03.11	Capital increase – with subscription of shares	0	1,821,600
6.03.12	Expenses on the issuance of shares	0	-65,320
6.03.13	Treasury shares sold	4,216	2,607
6.03.14	Purchased treasury shares	-184,696	0
6.05	Increase (Decrease) in Cash and Cash Equivalents	660,194	-291,800
6.05.01	Opening Balance of Cash and Cash Equivalents	2,220,102	2,175,302
6.05.02	Closing Balance of Cash and Cash Equivalents	2,880,296	1,883,502

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## Consolidated Financial Statements / Statement of Changes in Equity - 01/01/2020 to 06/30/2020

Code	Description	Paid-In Capital	Capital Reserves, Stock Options Granted and Treasury Share	Earnings Reserves	Retained Earnings (Accumulated Losses)	Other Comprehensive Income	Equity	Noncontrolling Interests	Consolidated Equity
5.01	Opening Balances	3,956,889	163,206	1,327,437	0	0	5,447,532	0	5,447,532
5.03	Adjusted Opening Balances	3,956,889	163,206	1,327,437	0	0	5,447,532	0	5,447,532
5.04	Capital Transactions with Shareholders	0	-175,630	0	-131,718	0	-307,348	0	-307,348
5.04.03	Stock Options Granted Recognized	0	5,620	0	0	0	5,620	0	5,620
5.04.04	Purchased Treasury Shares	0	-184,696	0	0	0	-184,696	0	-184,696
5.04.05	Treasury shares sold	0	4,216	0	0	0	4,216	0	4,216
5.04.07	Interest on Capital	0	0	0	-131,718	0	-131,718	0	-131,718
5.04.08	Exercise of stock options with treasury shares	0	-770	0	0	0	-770	0	-770
5.05	Total Comprehensive Income	0	0	0	320,812	0	320,812	0	320,812
5.05.01	Net Income for the Period	0	0	0	320,812	0	320,812	0	320,812
5.07	Closing Balances	3,956,889	-12,424	1,327,437	189,094	0	5,460,996	0	5,460,996

## Consolidated Financial Statements / Statement of Changes in Equity - 01/01/2019 to 06/30/2019

Code	Description	Paid-In Capital	Capital Reserves, Stock Options Granted and Treasury Share	Earnings Reserves	Retained Earnings (Accumulated Losses)	Other Comprehensive Income	Equity	Noncontrolling Interests	Consolidated Equity
5.01	Opening Balances	1,500,000	124,974	1,469,528	0	0	3,094,502	0	3,094,502
5.03	Adjusted Opening Balances	1,500,000	124,974	1,469,528	0	0	3,094,502	0	3,094,502
5.04	Capital Transactions with Shareholders	1,778,489	27,957	-6,580	-144,659	0	1,655,207	0	1,655,207
5.04.01	Capital increase	1,821,600	0	0	0	0	1,821,600	0	1,821,600
5.04.02	Expenses on the issuance of shares	-43,111	0	0	0	0	-43,111	0	-43,111
5.04.03	Stock Options Granted Recognized	0	5,235	0	0	0	5,235	0	5,235
5.04.05	Treasury shares sold	0	2,607	0	0	0	2,607	0	2,607
5.04.06	Dividends	0	0	-6,580	0	0	-6,580	0	-6,580
5.04.07	Interest on Capital	0	0	0	-144,659	0	-144,659	0	-144,659
5.04.08	Exercise of Stock Options with Treasury Shares	0	20,115	0	0	0	20,115	0	20,115
5.05	Total Comprehensive Income	0	0	0	400,867	0	400,867	0	400,867
5.05.01	Net Income for the Period	0	0	0	400,867	0	400,867	0	400,867
5.07	Closing Balances	3,278,489	152,931	1,462,948	256,208	0	5,150,576	0	5,150,576

## Consolidated Financial Statements / Statement of Value Added

## (In Thousands of Brazilian Reais)

Code	Description	Accumulated for the Current Year 01/01/2020 to 06/30/2020	Accumulated for the Prior Year 01/01/2019 to 06/30/2019	
7.01	Revenues	4,554,294	4,869,517	
7.01.01	Sales of Goods, Products and Services	4,567,832	4,871,032	
7.01.03	Revenues Related to the Construction of Own Assets	12,609	5,904	
7.01.04	Allowance for/Reversal of Doubtful Debts	-26,147	-7,419	
7.02	Inputs Acquired from Third Parties	-2,972,363	-3,229,009	
7.02.01	Cost of Products, Goods and Services Sold	-2,715,122	-3,030,469	
7.02.02	Materials, Power, Third-Party Services and Other	-257,241	-198,540	
7.03	Gross Value Added	1,581,931	1,640,508	
7.04	Retentions	-414,751	-317,503	
7.04.01	Depreciation, Amortization and Depletion	-414,751	-317,503	
7.05	Net Wealth Created	1,167,180	1,323,005	
7.06	Wealth Received in Transfer	53,967	112,835	
7.06.02	Finance Income	53,967	112,835	
7.07	Total Wealth for Distribution	1,221,147	1,435,840	
7.08	Wealth Distributed	1,221,147	1,435,840	
7.08.01	Personnel	393,900	338,843	
7.08.01.01	Salaries and Wages	297,062	261,817	
7.08.01.02	Benefits	65,973	53,183	
7.08.01.03	Severance Pay Fund (FGTS)	25,245	18,608	
7.08.01.04	Other	5,620	5,235	
7.08.02	Taxes, Fees and Contributions	151,580	334,765	
7.08.02.01	Federal	26,031	225,478	
7.08.02.02	State	108,440	90,263	
7.08.02.03	Municipal	17,109	19,024	
7.08.03	Lenders and Lessors	354,855	361,365	
7.08.03.01	Interest	308,858	315,900	
7.08.03.02	Rentals	31,610	33,512	
7.08.03.03	Other	14,387	11,953	
7.08.03.03.01	Other Rentals	14,387	11,953	
7.08.04	Shareholders	320,812	400,867	
7.08.04.01	Interest on Capital	131,718	144,659	
7.08.04.03	Retained Earnings (Loss for the Period)	189,094	256,208	

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# **Comments on performance 2Q20 and 1H20 Earnings Release**

Dear Investors,

The second quarter of 2020 brought unprecedented challenges to society. The pandemic restricted mobility, directly impacting our business. Even during this period, we have not given up being protagonists and making our choices towards a better path, generating value for all our stakeholders.

Our teams, that inspire and transform, have been challenged and proved to be even more creative, agile and open to changes. Thanks to a solid culture, based on values and principles that take place in the daily routine of employees, we have maintained effective management and extraordinary results in the current context, that bring us perspectives of a resumption of our growth trajectory.

We took care of our team, our customers and operations. Among several initiatives, we have reinvented how to serve, so that the customer could perceive the smile behind the masks and acrylic walls. We also reinforced the car hygiene measures to ensure everyone's safety. Even during this difficult moment, we maintained NPS at high levels.

In addition, we took care of our partners and of the community around us. Reinforcing our role as a company committed to citizenship, we compromise to contribute with R\$10 million in initiatives to support the healthcare system, with hospital infrastructure and equipment, in actions with the most impacted small and medium businesses and also with more vulnerable citizens.

Given the context of restricted mobility, our results were impacted, but on a smaller scale than one could imagine.

The Car Rental division had its average rented fleet reduced by 8.0%, from 117 thousand cars in 2Q19 to around 108 thousand cars in 2Q20. The average rental rate also decreased due to extraordinary discounts and a change in the segment mix, resulting in a 30.2% lower net revenue compared to 2Q19. Seminovos was strongly impacted by mobility restriction measures and the temporary closing of all stores during most of April. In the quarter, 19,736 cars were sold, down 40.4% over the same period last year. On the other hand, the Fleet Rental division proved to be resilient in the crisis, presenting a growth of more than 14% in rented fleet volume, compared to the same quarter of the previous year.

After the initial impact of the social distance measures in April, we resumed activities at most of our branches and stores. Today, of the 529 **Car Rental** branches in Brazil, 393 are open and of the 125 **Seminovos'** stores, 124 are operating.

In May, we reversed the downward trend in volumes in the **Car Rental** division and by the end of June we returned to the level of 120 thousand rented cars, the same level as in June 2019. In addition, the average rental rate per segment had a relevant recovery throughout the quarter. In **Seminovos** we also saw a recovery in sales volumes month after month, with more than 11 thousand cars sold in June, reinforcing our perception that we are gradually returning business to normality.

From a financial point of view, we revisited our cost and expense matrix and made an effort to adjust our operations to the new reality. We had to make difficult decisions, but we are sure that our agility and human approach with which we are dealing with the challenges has further strengthened our culture. We were fast with the cash reinforcement measures and fulfilled all our commitments to suppliers, closing the quarter with approximately R\$3.0 billion in cash and approximately R\$500 million in payables to OEMs. In addition, we were protagonists in the creation of a debenture repurchase program, having already generated results within this quarter.

We reprioritized investments, emphasizing the development of the customer experience, new products and mobility solutions, opening new avenues of growth, always with the intensive use of data and technologies. We are increasingly a digital Company. Looking ahead, we remain optimistic about the future and investing in our team and the skills necessary for a new mobility context.

We also had a significant change in our Board with the departure of Director José Galló, after 10 years of history with us, and the entry of Director Irlau Machado. Galló leaves an important legacy for our Board and Company. We are excited about Irlau's entry and with the experience and skills he will bring.

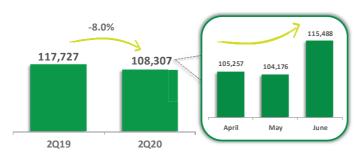
We reinforce our commitment to the theme of sustainability, present for years in our strategic intentions, that has gained new fronts. From the materiality matrix, we have matured and advanced in initiatives with key indicators. In this quarter, we published the third sustainability report, based on the best practices of the Global Reporting Initiative (GRI), with significant advances in the environmental, social and governance pillars. We are aware of the challenges and that we have a lot to evolve, but confident that we are on the right path.

We will continue to lead the main movements through innovative solutions; generating value for our entire business platform, cultivating long-term relationships and being exemplary at leaving a legacy in promoting a more just and responsible society.

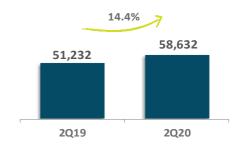


## **2Q20 OPERATING HIGHLIGHT**

#### Average rented fleet - Car Rental



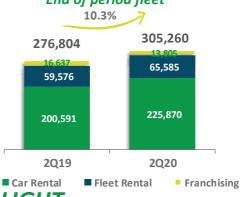
## Average rented fleet - Fleet Rental



# Cars sold



#### End of period fleet



## **2Q20 FINANCIAL HIGHLIGHT**

#### Net revenues (R\$ millions)



(\*) GAAP number including the effects of the reclassification of PIS and COFINS credits for the period

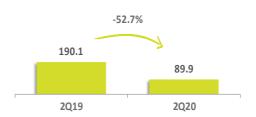
## EBITDA (R\$ millions)



#### EBIT (R\$ millions)

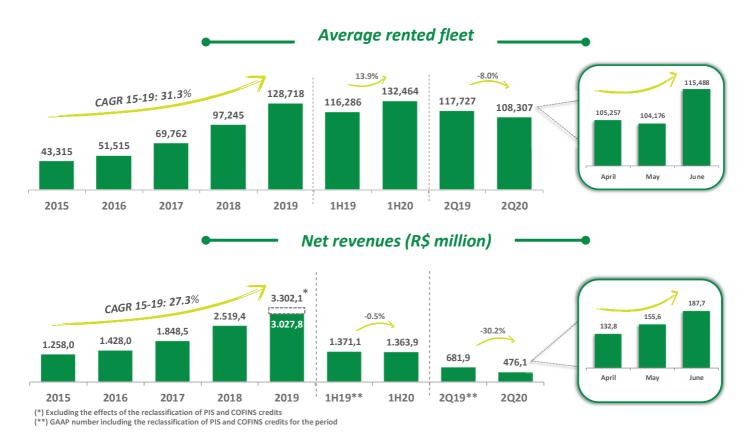


#### *Net Income (R\$ millions)*



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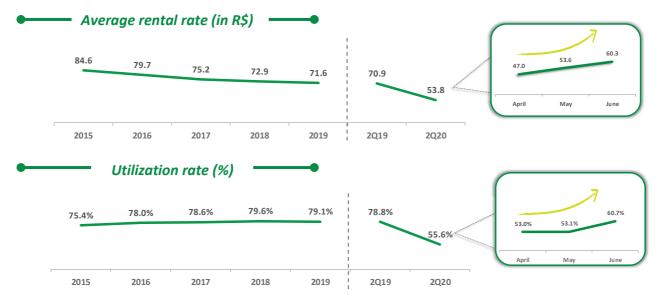
## 1 - Rent a Car



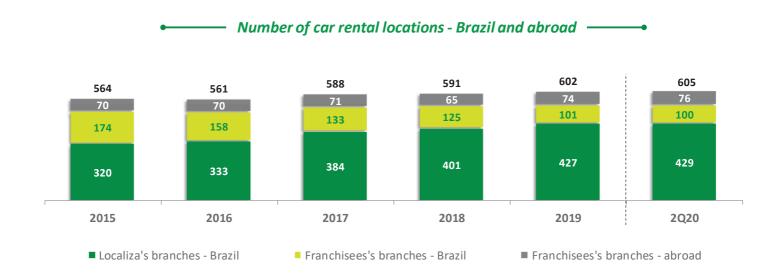
In 2Q20, the **Car Rental** division's average rented fleet decreased 8.0% versus 2Q19. In the same period, net revenues reduced 30.2% mainly due to the 24.0% decrease in the average rental rate, as result of the additional discounts and mix changes.

In 1H20, there was an increase of 13.9% in the average fleet and a decrease of 0.5% in the revenue of this division, due to the 13.1% decrease in the average rental rate.

After the initial impacts of mobility restrictions, which resulted in tariff reductions in the most affected segments, we started in May to gradually reduce discount levels. In comparison with April, June showed growth of 9.7% in the average rented fleet, 28.3% in average tariffs and 7.7 percentage points in the utilization rate.

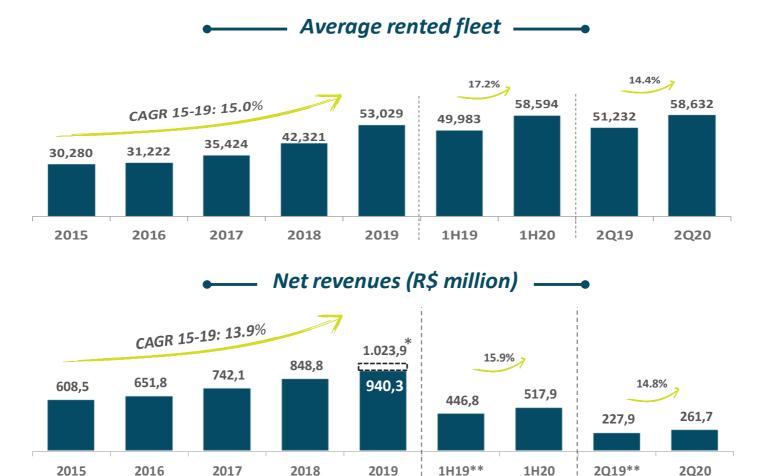


## 1.1 - Distribution network



Localiza closed the first half of 2020 with 605 rental locations, being 529 in Brazil and 76 in 5 other South American countries.

## 2 - Fleet Rental



(\*) Excluding the effects of the reclassification of PIS and COFINS credits

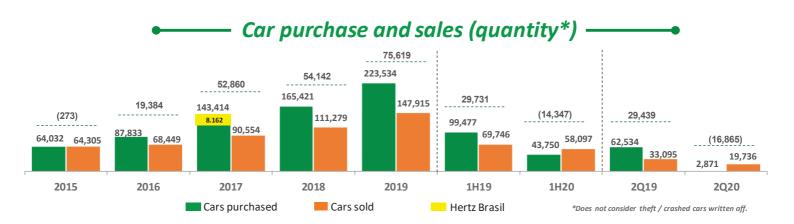
In 2Q20, the **Fleet Rental** division registered a 14.4% increase in the average rented fleet and 14.8% in net revenues, compared to the same period of the prior year, with the average rental rate practically stable YoY. In 1H20, there was an increase of 17.2% in the average rented fleet and 15.9% in the revenue of this division.

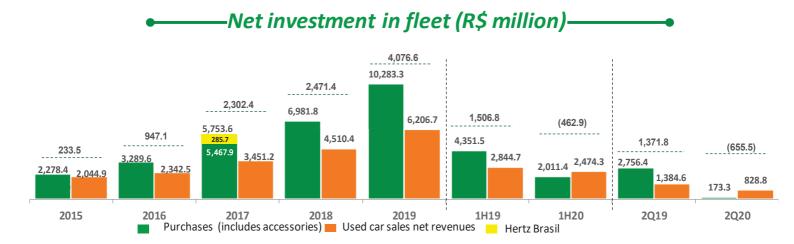
As we mentioned in the last earnings release, the **Fleet Rental** division proved to be resilient to the crisis. We had a reduction in the entry of new contracts during the months of April and May, but in June we already saw a resumption of negotiations.

<sup>(\*\*)</sup> GAAP number including the reclassification of PIS and COFINS credits for the period

## 3 - Fleet

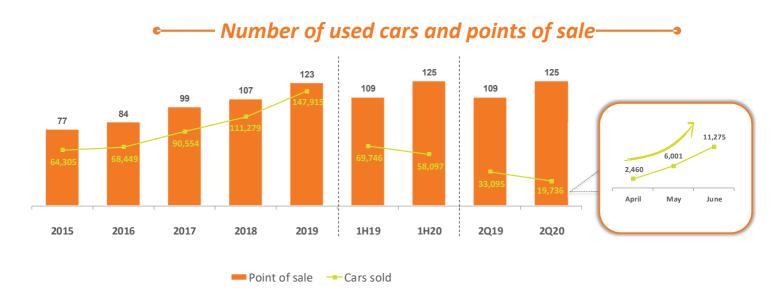
## 3.1 - Net investment in the fleet



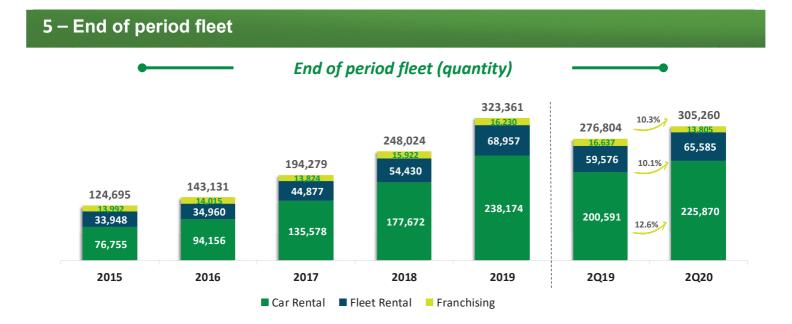


Due to the drop in volumes in the **Car Rental** division and as a mean to adjust the utilization rate of the fleet, we reduced the level of car purchases and kept the sale respecting the restrictions of operations in each city. 19,736 cars were sold, and 2,871 cars were purchased in 2Q20, resulting in a reduction of 16,865 cars in the fleet and a cash generation, before the change in supplier payables balance, of R\$655.5 million.

## 4 - Seminovos - Number of points of sale



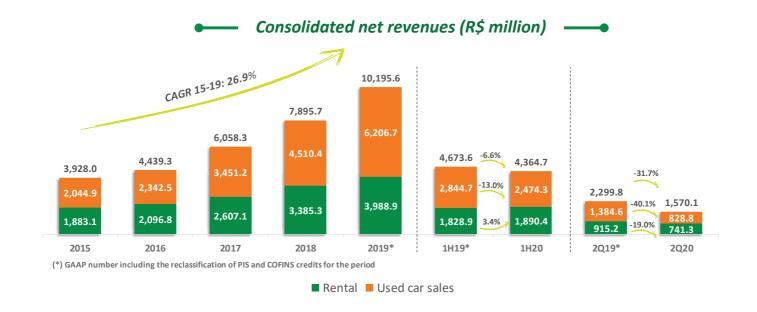
The month of April was impacted by the temporary closing of all **Seminovos** stores at the end of March. With the gradual reopening of stores, sales volumes recovered significantly. In 2Q20, we made some adjustments to our network and ended June with 125 **Seminovos** stores in 86 cities in Brazil.



Localiza System (including franchisees) has 305,260 cars, representing an increase of 10.3% over the same period the previous year and a 5.6% reduction compared to the end of 2019.

The fleet will be adjusted according to the rental demand and the pace of car sales, as a mean to optimize capital allocation.

## 6 - Net revenues - consolidated

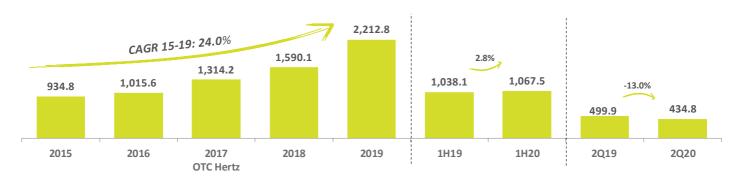


In 2Q20, consolidated net revenues decreased 31.7% compared to 2Q19. Net rental revenues decreased 19.0%, with a 30.2% reduction in the **Car Rental** division and a 14.8% growth in the **Fleet Rental** division. **Seminovos** net revenues in 2Q20 decreased 40.1%, compared to the same period last year, due to a 40.4% decrease in the volumes of cars sold.

In 1H20, consolidated net revenues decreased 6.6% when compared to 1H19. Net rental revenues increased by 3.4%, with a 0.5% decrease in the **Car Rental** division and a 15.9% increase in the **Fleet Rental** division. **Seminovos** net revenues in 1H20 decreased 13.0% when compared to the same period of the previous year, with a 16.7% reduction in the volumes of cars sold.

#### 7 - EBITDA

## Consolidated EBITDA (R\$ million)



#### **EBITDA** margin:

Activities	2015	2016	2017*	2018	2019**	1H19**	1H20	2Q19**	2Q20
Car Rental	31.8%	32.3%	34.9%	35.9%	45.5%	46.4%	49.7%	43.9%	53.2%
Fleet Rental	62.2%	64.5%	61.9%	64.0%	67.7%	68.8%	75.9%	65.2%	81.4%
Rental Consolidated	41.7%	42.3%	42.6%	43.0%	50.9%	52.0%	56.9%	49.3%	63.1%
Used Car Sales	7.3%	5.5%	5.9%	3.0%	3.0%	3.1%	-0.3%	3.5%	-4.0%

(\*) 2017 adjusted by the one-time costs incurred (OTC) - Hertz Brasil acquisition and Franchisees incorporation

In 2Q20, consolidated EBITDA totaled R\$434.8 million, 13.0% lower than the same period of the previous year.

In this quarter, the Company reversed the provision related to the difference in PIS and COFINS credits on depreciation, in the regime of 1/48 versus 1/60, which had been booked since 2017, in the amount of R\$126.3 million. This reversal considers the change in the scenario of the law suits in which the Company is a party, with the second ruling favorable to the right to appropriate PIS and COFINS credits related to the depreciation of its vehicles available for rental, at the annual rate of 25%.

On the other hand, EBITDA in the quarter was impacted by extraordinary costs resulting from the technology incident, staff adjustment and donations to support the pandemic, which totaled approximately R\$38.9 million.

In the **Car Rental** division, the EBITDA margin was 53.2% in 2Q20, an increase of 9.3p.p. compared to 2Q19, impacted by the reversal of the provision for PIS and COFINS credits in the amount of R\$103.4 million.

In the **Fleet Rental** division, the EBITDA margin was 81.4% in 2Q20, an increase of 16.2 pp. when compared to 2Q19, impacted by the reversal of the provision for PIS and COFINS in the amount of R\$22.9 million.

Seminovos EBITDA margin was -4.0% in 2Q20, impacted by the drop in sales and the consequent non-dilution of fixed costs, in addition to the extraordinary costs with the staff adjustment. The margins recovered throughout the quarter, from -21.5% in April to -7.6% in May, reaching 1.5% in June.

<sup>(\*\*)</sup> EBITDA margin calculated based on the GAAP number including the reclassification of PIS and COFINS credits for the period, in the Car Rental and Fleet Rental divisions

## 8 - Depreciation

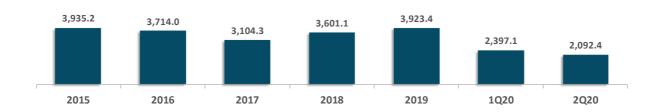
## 8.1 - Average annualized depreciation per car (R\$) - Rent a Car



Depreciation is calculated by the difference between the purchase price of the car and the estimated selling price at the end of its useful life, net of estimated costs and expenses to sell.

In 2Q20, the Company observed stability in the prices of cars sold, however, given the temporary closure of stores and the reduction in sales volumes, the expenses with the **Seminovos** operation increased in percentage terms compared to the sale price. Considering the effects of the pandemic and the gradual resumption of sales volumes, the Company revisited the assumption of estimated sales costs and expenses until the end of the year, which resulted in an increase in depreciation compared to 1Q20.

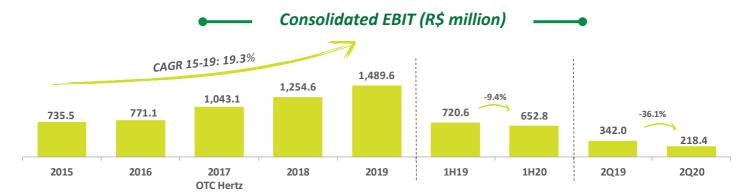
## 8.2 - Average annualized depreciation per car (R\$) - Fleet Rental



In the **Fleet Rental** division, the average depreciation per car in 2Q20 was R\$2,092.4. We remind you that since last quarter we have changed the depreciation method from SOYD to linear. In the transition period, the average depreciation is benefited due to the cars that were already 100% depreciated before the end of their operational life and the entry of new cars with lower depreciation in the first year, compared to the SOYD method<sup>(1)</sup>.

<sup>(1)</sup> SOYD: Sum-of-the-Years'-Digits – method of calculating depreciation by adding the sum of the years' digits.

#### 9 - **EBIT**



EBIT margins include used car sales results, but is calculated over the rental revenues:

	2015	2016	2017*	2018	2019**	1H19**	1H20	2Q19 **	2Q20
Car Rental	34.3%	30.2%	35.5%	33.2%	33.6%	36.2%	23.2%	34.3%	8.4%
Fleet Rental	48.9%	51.2%	51.4%	48.6%	49.1%	49.0%	64.3%	46.4%	67.9%
Consolidated	39.1%	36.8%	40.0%	37.1%	37.3%	39.4%	34.5%	37.4%	29.5%

(\*) 2017 adjusted by the one-time costs (OTC) incurred - Hertz Brasil acquisition and Franchisees incorporation

Consolidated EBIT in 2Q20 totaled R\$218.4 million, representing a decrease of 36.1% compared to 2Q19.

In 2Q20, the EBIT margin of the **Car Rental** division, was 8.4%, representing a reduction of 25.9p.p. compared to 2Q19, reflecting the aforementioned effects of lower revenue, leading to a loss of scale and an increase in depreciation.

In the **Fleet Rental** division, the EBIT margin totaled 67.9%, an increase of 21.5p.p. compared to 2Q19. The improvement in the margin in this division is due to the increase in EBITDA and the drop in the average depreciation per car, as a result of the change in the depreciation method from SOYD<sup>(1)</sup> to straight-line.

<sup>(\*\*)</sup> EBIT margin calculated based on the GAAP number including the reclassification of PIS and COFINS credits for the period

<sup>(1)</sup> SOYD: Sum-of-the-Years'-Digits – method of calculating depreciation by adding the sum of the years' digits.

## 10 - Consolidated net income

## --- Consolidated net income (R\$ million) ----



<sup>(\*) 2017</sup> adjusted by the one-time costs incurred - Hertz Brasil acquisition and Franchisees incorporation

Net income in 2Q20 was R\$89.9 million, representing a decrease of 52.7% over 2Q19, as a result of:

- (-) R\$65.1 million decrease in EBITDA;
- (-) R\$58.5 million increase in depreciation;
- (-) R\$29.4 million higher net financial expenses, mainly due to the increase in the average balance of net debt in the quarter, partially offset by the lower interest rate; and
- (+) R\$52.8 million reduction in income tax and social contribution.

The composition of net income by rental and sales is shown below:

	2015	2016	2017*	2018	2019	1H19	1H20	2Q19	2Q20
Car Rental + franchising	292.5	346.5	483.5	642.0	959.5	444.2	446.9	212.4	146.9
Fleet Rental	285.7	325.8	351.0	401.4	489.8	237.8	263.9	115.5	122.6
Used Car Sales	(175.8)	(263.0)	(271.1)	(384.2)	(615.4)	(281.1)	(390.0)	(137.8)	(179.6)
Consolidated	402.4	409.3	563.4	659.2	833.9	400.9	320.8	190.1	89.9

 $<sup>(*) \ 2017 \</sup> adjusted \ by \ the \ one-time \ costs \ incurred - Hertz \ Brasil \ acquisition \ and \ Franchises \ in \ incorporation.$ 

## 11 – Free cash flow (FCF)

	Free cash flow - R\$ million	2015	2016	2017	2018	2019	1H20
	EBITDA	934,8	1.015,7	1.314,2	1.590,1	2.212,8	1.067,5
Operations	Used car sale revenue, net from taxes	(2.044,9)	(2.342,6)	(3.451,2)	(4.510,4)	(6.206,7)	(2.474,3)
	Depreciated cost of cars sold	1.769,1	2.102,5	3.106,6	4.198,5	5.863,6	2.369,5
	(-) Income tax and social contribution	(110,7)	(93,3)	(108,3)	(131,2)	(146,1)	(112,3)
	Change in working capital	(30,0)	(40,8)	(47,9)	(117,4)	(268,9)	(129,2)
	Cash generated by rental operations	518,3	641,5	813,4	1.029,6	1.454,7	721,2
Capex - renewal	Used car sale revenue, net from taxes – fleet renewal	2.036,3	2.342,6	3.451,2	4.510,4	6.206,7	1.863,0
	Fleet renewal investment	(2.278,4)	(2.563,6)	(3.660,9)	(4.696,7)	(6.804,6)	(2.011,4)
	Change in accounts payable to car suppliers for fleet renewal	(25,4)	219,8	227,6	250,1	468,7	(1.088,8)
	Net investment for fleet renewal	(267,5)	(1,2)	17,9	63,8	(129,2)	(1.237,2)
0	Fleet renewal – quantity	64.032	68.449	90.554	111.279	147.915	43.750
Investment, property and intangible		(29,7)	(40,9)	(28,8)	(42,8)	(70,0)	(42,7)
Free cash flo	Free cash flow from operations, before growth		599,4	802,5	1.050,6	1.255,5	(558,7)
_ ₽	(Investment) / Divestment in cars for fleet growth	8,6	(726,0)	(1.807,0)	(2.285,1)	(3.478,7)	611,3
Growth	Change in accounts payable to car suppliers for fleet growth	(23,9)	26,8	168,7	509,4	23,6	(943,4)
1	Acquisition of Hertz and franchisees (fleet value)	-	-	(285,7)	-	(105,5)	-
Capex	Net investment for fleet growth	(15,3)	(699,2)	(1.924,0)	(1.775,7)	(3.560,6)	(332,1)
0	Fleet increase / (reduction) – quantity	(273)	19.384	52.860	54.142	75.619	(14.347)
	Free cash flow after growth		(99,8)	(1.121,5)	(725,1)	(2.305,0)	(890,8)
Capex - non- ecurring	Acquisitions and francisees acquision- except fleet value	-	-	(121,5)	-	(18,2)	(7,9)
Cap nc recu	New headquarters construction and furniture	(30,7)	(85,7)	(146,2)	-	-	-
Free cash ge	Free cash generated before the cash effects of discounts and anticipation of payables to suppliers		(185,5)	(1.389,2)	(725,1)	(2.323,2)	(898,7)
Cash effects	Cash effects of receivables and anticipation of payables to suppliers (**)		98,0	88,3	(113,2)	(131,8)	342,7
Free cash flo	Free cash flow before interest		(87,5)	(1.300,9)	(838,3)	(2.455,0)	(556,0)

In the free cash flow, short-term financial assets were considered as cash.

In 1H20, the Company consumed R\$558.7 million in cash before growth, due to the reduction of the suppliers account for fleet renewal by R\$1,088.8 million.

Despite the reduction of the fleet by 14,347 cars, there was a consumption of R\$332.1 million for growth, due to the payment for purchases made in previous quarters.

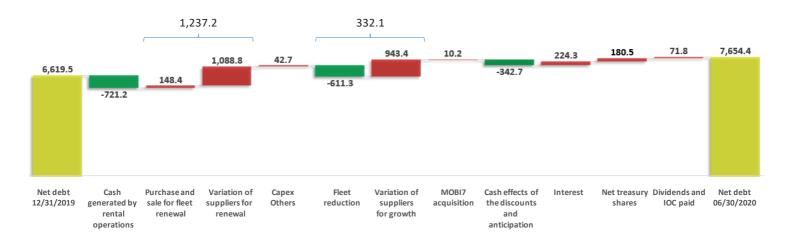
The automakers account payable, which ended 2019 with a balance of R\$2,407.5 million, presented in 2Q20 a balance of R\$525.8 million.

<sup>(\*) 2017</sup> adjusted by one-time costs incurred - Hertz Brasil acquisition and franchisees incorporation.

<sup>(\*\*)</sup> Discount of credit card receivables and anticipation of accounts payable were demonstrated in a different line so that the Free Cash Flow From Operations considered only the contractual terms, reflecting the Company's operation.

## 12 – Net debt

## 12.1 – Change in net debt – R\$ million



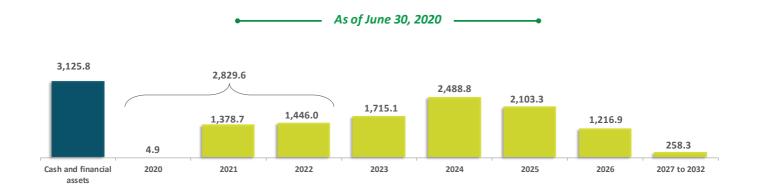
On 06/30/2020, net debt totaled R\$7.7 billion, an increase of 15.6%, or R\$1.0 billion, due to the movements previously explained.

## 12.2 - Debt maturity profile - R\$ million

Debt	Issuance	Contract rate	2020	2021	2022	2023	2024	2025 to 2032	Total
			2020	2021		2023	2024	2023 (0 2032	
Debentures 11th Issuance	12/12/2016	111.50% CDI	-	-	487.5	-	-	-	487.5
Debentures 12th Issuance	5/15/2017	107.25% CDI	-	-	-	-	700.0	-	700.0
Debentures 13th Issuance - 1st serie	12/15/2017	109.35% CDI	-	-	434.5	434.5	-	-	869.0
Debentures 13th Issuance - 2nd serie	12/15/2017	111.30% CDI	-	-	-	-	108.1	108.1	216.2
Debentures 14th Issuance - 1st serie	9/18/2018	107.90% CDI	-	-	-	-	200.0	-	200.0
Debentures 14th Issuance - 2nd serie	9/18/2018	112.32% CDI	-	-	-	-	174.1	548.1	722.2
Debentures 15th Issuance	4/15/2019	107.25% CDI		-	-	-	-	968.9	968.9
Debentures 16th Issuance	11/29/2019	CDI + 1.05%		-	-	-	333.3	666.7	1,000.0
Debentures 5th Issuance of Localiza Fleet	7/31/2018	112.00% CDI		-	-	-	-	300.0	300.0
Debentures 6th Issuance of Localiza Fleet	12/21/2018	110.40% CDI		-	-	-	400.0	-	400.0
Debentures 7th Issuance of Localiza Fleet	7/29/2019	109.00% CDI		-	-	100.0	100.0	100.0	300.0
Debentures 8th Issuance of Localiza Fleet	2/12/2020	CDI + 1.00%		-	-	333.3	333.3	333.3	999.9
Promissory Notes - 7th Issuance	9/24/2019	108.00% CDI		500.0	-	-	-	-	500.0
Foreign currency loan with swap	_	Several		773.1	215.0	465.0	-	250.0	1,703.1
Real State Receivables Certificate (CRI)	2/26/2018	99.00% CDI	4.3	5.6	9.0	12.3	15.0	303.5	349.7
Working Capital / Others	-	Several	0.6	100.0	300.0	370.0	125.0	-	895.6
Interest accrued	-	-	168.1	-	-	-	-	-	168.1
Cash and cash equivalents on 06/30/2020	-	-	(3,125.8)	-	-	-	-	-	(3,125.8)
Net debt	-	-	(2,952.8)	1,378.7	1,446.0	1,715.1	2,488.8	3,578.6	7,654.4

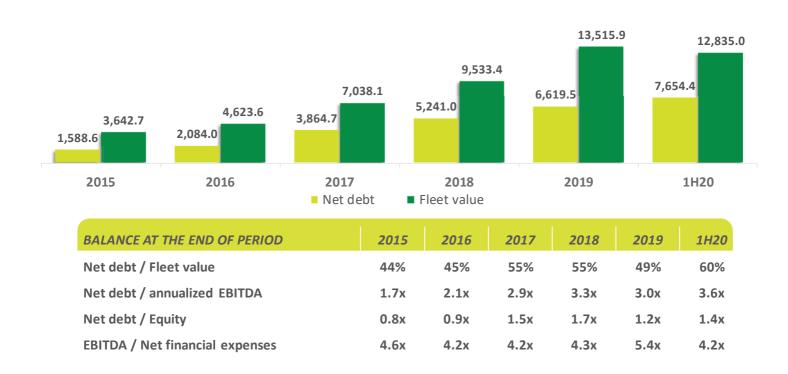
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## 12.3 - Debt profile - R\$ million



The Company ended 1H20 with a strong cash position of R\$3,125.8 million.

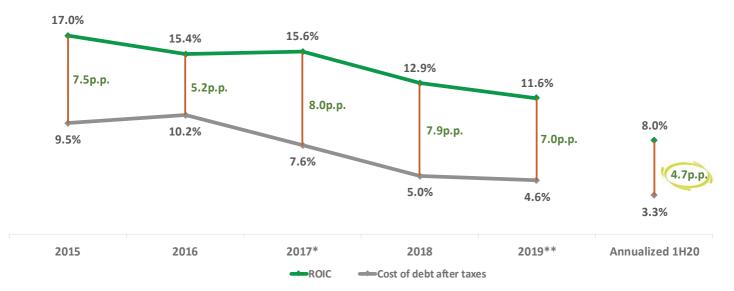
## 12.4 - Debt ratios - R\$ million



Our leverage measured by Net Debt / annualized EBITDA peaked in May due to the timeline of OEMs payables. As of June, we started to generate cash from car sales exceeding the amounts disbursed to automakers.

For the purpose of covenants, we ended the quarter with a Net Debt / LTM EBITDA ratio of 3.4x.

## 13 - Spread (ROIC minus cost of debt after taxes)



ROIC considered each year's effective income tax and social contribution rate

### VALUE GENERATION IN AN EXTREMELY ADVERSE SCENARIO

## 14 – Dividends and interest on capital (IOC)

## 2019 interest on capital were approved as follow:

Nature	Reference period	Approval date	Shareholding position date	Payment date	Gross amount (R\$ million)	Gross amount per Share(*) (R\$)
IOC	2019	03/21/2019	03/26/2019	05/20/2019	69.2	0.091823
IOC	2019	06/18/2019	06/24/2019	08/16/2019	75.5	0.099983
IOC	2019	09/04/2019	09/09/2019	11/08/2019	74.6	0.098744
IOC	2019	12/12/2019	12/17/2019	02/14/2020	71.8	0.094993
				Total	291.1	

<sup>(\*)</sup> Adjusted by the share bonus approved in the Board of Directors meeting held on 12/12/2019.

## 2020 interest on capital were approved as follow:

Nature	Reference period	Approval date	Shareholding position date	Payment date	Gross amount (R\$ million)	gross amount per Share (R\$)
IOC	2020	03/10/2020	03/13/2020	01/05/2021	67.0	0.089006
IOC	2020	06/18/2020	06/23/2020	04/05/2021	64.8	0.086217
				Total	131.8	

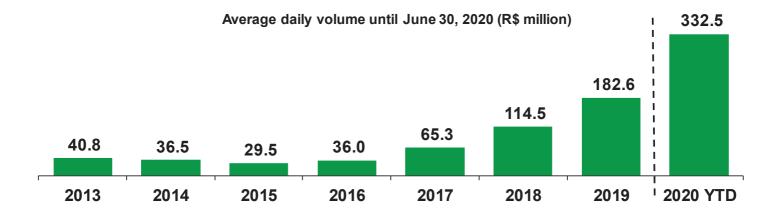
<sup>\* 2017</sup> adjusted by the one-time costs incurred - Hertz Brasil acquisition and Franchisees incorporation \*\* GAAP number including the reclassification of PIS and COFINS credits for the period

## 15 - RENT3

Up to June 30, 2020, the average daily traded volume of RENT3 was R\$332.5 million, 82.1% higher than the average volume of 2019.

Under the ADR level I program, the Company had 7,268,197 ADRs as of June 30,2020.

Since January 2020, Localiza integrates the Carbon Efficiency Index, ICO2.















## 16 – Results per division

## 16.1 –Table 1 – Car Rental – R\$ million

CAR RENTAL RESULTS	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20	Var.
Car rental gross revenues, net of discounts and cancellations	1,316.9	1,486.9	1,898.7	1,898.7	2,570.8	3,345.6	30.1%	3,345.6	1,514.7	1,508.3	-0.4%	753.5	527.6	-30.0%
Taxes on revenues (*)	(58.9)	(58.9)	(50.2)	(50.2)	(51.4)	(43.5)	-15.4%	(317.8)	(143.6)	(144.4)	0.6%	(71.6)	(51.5)	-28.1%
Car rental net revenues	1,258.0	1,428.0	1,848.5	1,848.5	2,519.4	3,302.1	31.1%	3,027.8	1,371.1	1,363.9	-0.5%	681.9	476.1	-30.2%
Car rental costs	(618.1)	(707.4)	(926.4)	(870.7)	(1,178.1)	(1,476.2)	25.3%	(1,105.5)	(494.6)	(474.1)	-4.1%	(260.7)	(179.0)	-31.3%
Gross profit	639.9	720.6	922.1	977.8	1,341.3	1,825.9	36.1%	1,922.3	876.5	8.988	1.5%	421.2	297.1	-29.5%
Operating expenses (SG&A)	(239.9)	(258.8)	(347.2)	(332.3)	(437.3)	(543.6)	24.3%	(543.6)	(240.2)	(211.5)	-11.9%	(121.7)	(43.6)	-64.2%
Other assets depreciation and amortization	(22.3)	(23.9)	(23.6)		(26.6)	(30.8)	15.8%	(106.7)	(50.3)	(58.8)	16.9%	(23.6)	(30.6)	29.7%
Operating profit before financial results and taxes (EBIT)	377.7	437.9	551.3		877.4	1,251.5	42.6%	1,272.0	586.0	619.5	5.7%	275.9	222.9	-19.2%
Financial expenses, net	(2.0)	(1.4)	(5.3)		(23.7)	(12.6)	-46.8%	(42.8)	(20.0)	(23.5)	17.5%	(6.4)	(11.5)	79.7%
Income tax and social contribution	(89.9)	(95.9)	(123.4)	(138.9)	(218.3)	(282.1)	29.2%	(279.4)	(127.2)	(151.0)	18.7%	(59.3)	(64.6)	8.9%
Net income for the period	285.8	340.6	422.6	477.7	635.4	956.8	50.6%	949.8	438.8	445.0	1.4%	210.2	146.8	-30.2%
Net Margin	22.7%	23.9%	22.9%	25.8%	25.2%	29.0%	3.8 p.p.	31.4%	32.0%	32.6%	0.6 p.p.	30.8%	30.8%	0.0 p.p.
EBITDA	400.0	461.8	574.9	645.5	904.0	1,282.3	41.8%	1,378.7	636.3	678.3	6.6%	299.5	253.5	-15.4%
EBITDA Margin	31.8%	32.3%	31.1%	34.9%	35.9%	38.8%	2.9 p.p.	45.5%	46.4%	49.7%	3.3 p.p.	43.9%	53.2%	9.3 p.p.
						2019 without IFRS 16 and without			1H19 with			2Q19 with		

USED CAR SALES RESULTS (SEMINOVOS)	2015	2016		2017 adjusted		2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20		2Q19 with reclassification of PIS/COFINS credits	2Q20	Var.
Gross revenues, net of discounts and cancellations	1,679.2	1,997.8	2,990.0	2,990.0	3,919.2	5,479.6	39.8%	5,479.6	2,519.1	2,079.7	-17.4%	1,238.3	665.3	-46.3%
Taxes on revenues	(2.5)	(2.7)	(4.9)	(4.9)	(7.4)	(13.8)	86.5%	(13.8)	(5.7)	(4.0)	-29.8%	(2.9)	(0.8)	-72.4%
Net revenues	1,676.7	1,995.1	2,985.1	2,985.1	3,911.8	5,465.8	39.7%	5,465.8	2,513.4	2,075.7	-17.4%	1,235.4	664.5	-46.2%
Book value of cars sold and preparation for sale	(1,396.3)	(1,727.5)	(2,603.2)	(2,603.2)	(3,542.5)	(5,040.5)	42.3%	(5,037.8)	(2,318.0)	(1,954.8)	-15.7%	(1,128.2)	(641.3)	-43.2%
Gross profit	280.4	267.6	381.9	381.9	369.3	425.3	15.2%	428.0	195.4	120.9	-38.1%	107.2	23.2	-78.4%
Operating expenses (SG&A)	(178.8)	(176.8)	(220.0)	(220.0)	(269.6)	(349.4)	29.6%	(300.2)	(133.1)	(146.5)	10.1%	(70.6)	(57.9)	-18.0%
Cars depreciation	(38.9)	(87.8)	(117.7)	(117.7)	(131.7)	(332.8)	152.7%	(332.8)	(127.5)	(251.7)	97.4%	(65.8)	(135.2)	105.5%
Other assets depreciation and amortization	(8.8)	(9.1)	(9.7)	(9.7)	(10.2)	(8.4)	-17.6%	(50.5)	(25.1)	(25.7)	2.4%	(12.9)	(13.0)	0.8%
Operating profit (loss) before financial results and taxes (EBIT)	53.9	(6.1)	34.5	34.5	(42.2)	(265.3)	528.7%	(255.5)	(90.3)	(303.0)	235.5%	(42.1)	(182.9)	334.4%
Financial expenses, net	(138.4)	(174.4)	(229.9)	(229.9)	(266.5)	(247.7)	-7.1%	(264.5)	(120.4)	(183.4)	52.3%	(50.3)	(91.3)	81.5%
Income tax and social contribution	17.6	37.2	43.9	43.9	77.5	116.8	50.7%	115.8	45.6	166.5	265.1%	19.5	126.2	547.2%
Net loss for the period	(66.9)	(143.3)	(151.5)	(151.5)	(231.2)	(396.2)	71.4%	(404.2)	(165.1)	(319.9)	93.8%	(72.9)	(148.0)	103.0%
Net Margin	-4.0%	-7.2%	-5.1%	-5.1%	-5.9%	-7.2%	-1.3 p.p.	-7.4%	-6.6%	-15.4%	-8.8 p.p.	-5.9%	-22.3%	-16.4 p.p.
EBITDA	101.6	90.8	161.9	161.9	99.7	75.9	-23.9%	127.8	62.3	(25.6)	-141.1%	36.6	(34.7)	-194.8%
EBITDA Margin	6.1%	4.6%	5.4%	5.4%	2.5%	1.4%	-1.1 p.p.	2.3%	2.5%	-1.2%	-3.7 p.p.	3.0%	-5.2%	-8.2 p.p.

CAR RENTAL TOTAL FIGURES	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20	Var.
Car rental gross revenues, net of discounts and cancellations	1,316.9	1,486.9	1,898.7	1,898.7	2,570.8	3,345.6	30.1%	3,345.6	1,514.7	1,508.3	-0.4%	753.5	527.6	-30.0%
Car sales for fleet renewal - gross revenues, net of discounts and cancellations	1,679.2	1,997.8	2,990.0		3,919.2	5,479.6	39.8%	5,479.6	2,519.1	2,079.7	-17.4%	1,238.3	665.3	-46.3%
Total gross revenues	2,996.1	3,484.7	4,888.7	4,888.7	6,490.0	8,825.2	36.0%	8,825.2	4,033.8	3,588.0	-11.1%	1,991.8	1,192.9	-40.1%
Taxes on revenues														
Car rental (*)	(58.9)	(58.9)	(50.2)	(50.2)	(51.4)	(43.5)	-15.4%	(317.8)	(143.6)	(144.4)	0.6%	(71.6)	(51.5)	-28.1%
Car sales for fleet renewal	(2.5)	(2.7)	(4.9)	(4.9)	(7.4)	(13.8)	86.5%	(13.8)	(5.7)	(4.0)	-29.8%	(2.9)	(0.8)	-72.4%
Car rental revenues - net revenues	1,258.0	1,428.0	1,848.5		2,519.4	3,302.1	31.1%	3,027.8	1,371.1	1,363.9	-0.5%	681.9	476.1	-30.2%
Car sales for fleet renewal - net revenues	1,676.7	1,995.1	2,985.1	2,985.1	3,911.8	5,465.8	39.7%	5,465.8	2,513.4	2,075.7	-17.4%	1,235.4	664.5	-46.2%
Total net revenues	2,934.7	3,423.1	4,833.6	4,833.6	6,431.2	8,767.9	36.3%	8,493.6	3,884.5	3,439.6	-11.5%	1,917.3	1,140.6	-40.5%
Direct costs									-	-				
Car rental	(618.1)	(707.4)	(926.4)	(870.7)	(1,178.1)	(1,476.2)	25.3%	(1,105.5)	(494.6)	(474.1)	-4.1%	(260.7)	(179.0)	-31.3%
Car sales for fleet renewal	(1,396.3)	(1,727.5)	(2,603.2)	(2,603.2)	(3,542.5)	(5,040.5)	42.3%	(5,037.8)	(2,318.0)	(1,954.8)	-15.7%	(1,128.2)	(641.3)	-43.2%
Gross profit	920.3	988.2	1,304.0	1,359.7	1,710.6	2,251.2	31.6%	2,350.3	1,071.9	1,010.7	-5.7%	528.4	320.3	-39.4%
Operating expenses (SG&A)									-	-				
Car rental	(239.9)	(258.8)	(347.2)		(437.3)	(543.6)	24.3%	(543.6)	(240.2)	(211.5)	-11.9%	(121.7)	(43.6)	-64.2%
Car sales for fleet renewal	(178.8)	(176.8)	(220.0)	(220.0)	(269.6)	(349.4)	29.6%	(300.2)	(133.1)	(146.5)	10.1%	(70.6)	(57.9)	-18.0%
Cars depreciation	(38.9)	(87.8)	(117.7)	(117.7)	(131.7)	(332.8)	152.7%	(332.8)	(127.5)	(251.7)	97.4%	(65.8)	(135.2)	105.5%
Other assets depreciation and amortization									- 1					
Car rental	(22.3)	(23.9)	(23.6)	(23.6)	(26.6)	(30.8)	15.8%	(106.7)	(50.3)	(58.8)	16.9%	(23.6)	(30.6)	29.7%
Car sales for fleet renewal	(8.8)	(9.1)	(9.7)		(10.2)	(8.4)	-17.6%	(50.5)	(25.1)	(25.7)	2.4%	(12.9)	(13.0)	0.8%
Operating profit before financial results and taxes (EBIT)	431.6	431.8	585.8		835.2	986.2	18.1%	1,016.5	495.7	316.5	-36.2%	233.8	40.0	-82.9%
Financial expenses, net	(140.4)	(175.8)	(235.2)	(235.2)	(290.2)	(260.3)	-10.3%	(307.3)	(140.4)	(206.9)	47.4%	(56.7)	(102.8)	81.3%
Income tax and social contribution	(72.3)	(58.7)	(79.5)	(95.0)	(140.8)	(165.3)	17.4%	(163.6)	(81.6)	15.5	-119.0%	(39.8)	61.6	-254.8%
Net income for the period	218.9	197.3	271.1		404.2	560.6	38.7%	545.6	273.7	125.1	-54.3%	137.3	(1.2)	-100.9%
Net margin	7.5%	5.8%	5.6%	6.7%	6.3%	6.4%	0.1 p.p.	6.4%	7.0%	3.6%	-3.4 p.p.	7.2%	-0.1%	-7.3 p.p.
EBITDA	501.6	552.6	736.8		1,003.7	1,358.2	35.3%	1,506.5	698.6	652.7	-6.6%	336.1	218.8	-34.9%
EBITDA margin	17.1%	16.1%	15.2%	16.7%	15.6%	15.5%	-0.1 p.p.	17.7%	18.0%	19.0%	1.0 p.p.	17.5%	19.2%	1.7 p.p.

OPERATING DATA	2015	2016	2017	2017	2018	2019	Var.	2019	1H19	1H20	Var.	2Q19	2Q20	Var.
Average operating fleet	62,513	70,185	94,194	94,194	130,058	173,649	33.5%	173,649	157,085	208,221	32.6%	160,928	204,931	27.3%
Average rented fleet	43,315	51,515	69,762	69,762	97,245	128,718	32.4%	128,718	116,286	132,464	13.9%	117,727	108,307	-8.0%
Average operating fleet age (in months)	7.4	7.9	6.5	6.5	7.2	7.0	-2.8%	7.0	7.2	8.6	19.4%	7.0	9.5	35.7%
End of period fleet	76,755	94,156	135,578	135,578	177,672	238,174	34.1%	238,174	200,591	225,870	12.6%	200,591	225,870	12.6%
Number of rental days - in thousands	15,566.1	18,662.4	25,263.6	25,263.6	35,284.5	46,745.9	32.5%	46,745.9	20,913.8	23,967.0	14.6%	10,636.0	9,799.5	-7.9%
Average daily rental revenues per car (R\$)	84.56	79.67	75.16	75.16	72.86	71.57	-1.8%	71.57	72.43	62.93	-13.1%	70.85	53.84	-24.0%
Annualized average depreciation per car (R\$)	622.1	1,251.2	1,250.1	1,250.1	1,012.4	1,917.6	89.4%	1,917.6	1,623.1	2,417.9	49.0%	1,635.1	2,640.2	61.5%
Utilization rate (Does not include cars in preparation and decomissioning)	75.4%	78.0%	78.6%	78.6%	79.6%	79.1%	-0.5 p.p.	79.1%	79.3%	66.9%	-12.4 p.p.	78.8%	55.6%	-23.2 p.p.
Number of cars purchased	52,343	76,071	114,966	114,966	139,273	192,292	38.1%	192,292	85,619	36,085	-57.9%	54,106	1,142	-97.9%
Number of cars sold	52,508	57,596	76,901	76,901	94,945	128,677	35.5%	128,677	61,094	48,636	-20.4%	29,395	15,860	-46.0%
Average sold fleet age (in months)	14.9	16.8	14.3	14.3	14.7	15.2	3.4%	15.2	15.5	16.2	4.5%	15.1	16.8	11.3%
Average total fleet	72,169	80,765	107,997	107,997	150,045	201,791	34.5%	201,791	181,009	233,432	29.0%	190,580	233,417	22.5%
Average value of total fleet - R\$ million	2,205.9	2,790.2	4,100.6	4,100.6	6,005.7	8,652.7	44.1%	8,652.7	7,577.7	10,387.8	37.1%	8,039.3	10,342.3	28.6%
Average value per car in the period - R\$ thsd	30.6	34.5	38.0	38.0	40.0	42.9	7.3%	42.9	41.9	44.5	6.2%	42.2	44.3	5.0%

<sup>(\*)</sup>In 4Q19, PIS and COFINS credits were reclassified, which were recorded as credits in the rental income tax line and started to be recorded in the rental cost line.

## 16.2 - Table 2 - Fleet Rental - R\$ million

FLEET RENTAL RESULTS	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20 \	Var.
Electronia and a second a second and a second a second and a second a second and a second and a second and a	040.0	004.4	757.4	757.4	857.8	PIS/COFINS credits	21.1%	4 000 4	493.7	F70.4	15.9%		200.0	14.8%
Fleet rental gross revenues, net of discounts and cancellations Taxes on revenues (*)	619.6 (11.1)	664.1 (12.3)	757.4 (15.3)	757.4 (15.3)	(9.0)	1,039.1 (15.2)	21.1% 68.9%	1,039.1 (98.8)	493.7	572.1 (54.2)	15.9% 15.6%	251.7 (23.8)	289.0 (27.3)	14.8%
Fleet rental net revenues	608.5	651.8	742.1	742.1	848.8	1,023.9	20.6%	940.3	446.8	517.9	15.9%	227.9	261.7	14.8%
Fleet rental costs Gross profit	(189.3) 419.2	(193.7) 458.1	(220.4) <b>521.7</b>	(220.1) <b>522.0</b>	(245.9) 602.9	(304.1) 719.8	23.7% 19.4%	(220.5) 719.8	(103.7) 343.1	(101.4) 416.5	-2.2% 21.4%	(58.6) 169.3		-18.1% 26.2%
Operating expenses (SG&A)	(40.7)	(37.9)	(65.4)	(62.3)	(59.6)	(83.6)	40.3%	(83.2)	(35.5)	(23.3)	-34.4%	(20.8)	(0.8)	-96.2%
Other assets depreciation and amortization  Operating profit before financial results and taxes (EBIT)	(2.2) 376.3	(2.9) 417.3	(3.5) 452.8	(3.5) 456.2	(4.9) 538.4	(5.3) 630.9	8.2% 17.2%	(5.7) 630.9	(2.8) 304.8	(3.8) 389.4	35.7% 27.8%	(1.4) 147.1		50.0%
Financial expenses, net	(0.1)	(1.1)	(1.6)	(1.6)	(0.5)	(0.6)	20.0%	(0.7)	(0.3)	(0.3)	0.0%	0.7		128.6%
Income tax and social contribution	(90.5)	(90.4)	(102.8)	(103.6)	(136.5)	(143.5)	5.1%	(140.3)	(66.7)	(125.2)	87.7%	(32.3)		172.4%
Net income for the period Net Margin	285.7 47.0%	325.8 50.0%	348.4 46.9%	351.0 47.3%	401.4 47.3%	486.8 47.5%	21.3% 0.2 p.p.	489.9 52.1%	237.8 53.2%	263.9 51.0%	11.0% -2.2 p.p.	115.5 50.7%	122.6 46.8%	6.1% 3.9 p.p.
EBITDA EBITDA Margin	378.5 62.2%	420.2 64.5%	456.3 61.5%	459.7 61.9%	543.3 64.0%	636.2 62.1%	17.1% -1.9 p.p.	636.6 67.7%	307.6 68.8%	393.2 75.9%	27.8% 7.1 p.p.	148.5 65.2%		43.4% 6.2 p.p.
· ¥														
USED CAR SALES RESULTS (SEMINOVOS)	2015	2016	2017	2017 adjusted		2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits		Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20 \	Var.
Gross revenues, net of discounts and cancellations	368.6	347.8	466.5	466.5	599.5	742.4	23.8%	742.4	331.9	398.8	20.2%	149.5	164.1	9.8%
Taxes on revenues Net revenues	(0.4) 368.2	(0.4) 347.4	(0.4) 466.1	(0.4) 466.1	(0.9) <b>598.6</b>	(1.5) 740.9	66.7% 23.8%	(1.5) 740.9	(0.6)	(0.2) 398.6	-66.7% 20.3%	(0.3) 149.2	0.2 -1 164.3	166.7% 10.1%
Book value of cars sold and preparation for sale	(286.7)	(279.4)	(392.1)	(392.1)	(525.9)	(650.2)	23.6%	(650.1)	(291.9)	(357.2)	22.4%	(129.6)	(152.0)	17.3%
Gross profit Operating expenses (SG&A)	81.5 (33.6)	68.0 (31.0)	74.0 (32.7)	74.0 (32.7)	72.7 (36.6)	90.7 (41.4)	24.8% 13.1%	90.8 (35.0)	39.4 (14.5)	41.4 (23.8)	<b>5.1%</b> 64.1%	19.6 (7.2)		-37.2% 44.4%
Cars depreciation	(124.7)	(118.5)	(114.3)	(114.3)	(159.9)	(218.7)	36.8%	(218.7)	(107.6)	(69.0)	-35.9%	(52.2)	(32.3)	-38.1%
Other assets depreciation and amortization  Operating profit (loss) before financial results and taxes (EBIT)	(2.0)	(1.8) (83.3)	(1.7) (74.7)	(1.7) (74.7)	(1.7) (125.5)	(1.5) (170.9)	-11.8% 36.2%	(6.7) (169.6)	(3.1)	(4.9) (56.3)	58.1% -34.4%	(1.5) (41.3)		86.7% -19.6%
Financial expenses, net	(63.8)	(68.7)	(80.0)	(80.0)	(79.6)	(100.2)	25.9%	(102.3)	(63.1)	(47.6)	-24.6%	(42.3)	(24.1)	-43.0%
Income tax and social contribution	33.7	32.3	35.1	35.1	52.0	61.7	18.7%	60.6	32.9	33.8	2.7%	18.7	25.7	37.4%
Net loss for the period Net Margin	(108.9) -29.6%	(119.7) -34.5%	(119.6) -25.7%	(119.6) -25.7%	(153.1) -25.6%	(209.4) -28.3%	36.8% -2.7 p.p.	(211.3) -28.5%	(116.0) -35.0%	(70.1) -17.6%	-39.6% 17.4 p.p.	(64.9) -43.5%		-51.3% 4.3 p.p.
EBITDA EBITDA Margin	47.9 13.0%	37.0 10.7%	41.3 8.9%	41.3 8.9%	36.1 6.0%	49.3 6.7%	36.6% 0.7 p.p.	55.8 7.5%	24.9 7.5%	17.6 4.4%	-29.3% -3.1 p.p.	12.4 8.3%	1.9	-84.7% 7.1 p.p.
EBITDA Margin	13.0%	10.7%	8.9%	8.9%	6.0%	6.7%	U.7 p.p.	7.5%	7.5%	4.4%	-3.1 p.p.	8.3%	1.2%	.1 р.р.
FLEET RENTAL TOTAL FIGURES	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20 \	Var.
Fleet rental gross revenues, net of discounts and cancellations  Car sales for fleet renewal - gross revenues, net of discounts and cancellations	619.6 368.6	664.1 347.8	757.4 466.5	757.4 466.5	857.8 599.5	1,039.1 742.4	21.1% 23.8%	1,039.1 742.4	493.7 331.9	572.1 398.8	15.9% 20.2%	251.7 149.5	289.0 164.1	14.8% 9.8%
Total gross revenues	988.2	1,011.9	1,223.9	1,223.9	1,457.3	1,781.5	22.2%	1,781.5	825.6	970.9	17.6%	401.2		12.9%
Taxes on revenues Fleet rental (*)	(44.4)	(12.3)	(15.3)	(15.3)	(9.0)	(15.2)	68.9%	(98.8)	(46.9)	(54.0)	15.6%	(23.8)	(07.0)	14.7%
Car sales for fleet renewal	(11.1)	(0.4)	(0.4)	(0.4)	(0.9)	(15.2)	66.7%	(1.5)	(0.6)	(54.2) (0.2)	-66.7%	(0.3)	(27.3)	166.7%
Fleet rental - net revenues	608.5	651.8	742.1	742.1	848.8	1,023.9	20.6%	940.3	446.8	517.9	15.9%	227.9	261.7	14.8%
Car sales for fleet renewal - net revenues  Total net revenues (**)	368.2 976.7	347.4 999.2	466.1 1,208.2	466.1 1,208.2	598.6 1,447.4	740.9 1,764.8	23.8% 21.9%	740.9 1,681.2	331.3 778.1	398.6 916.5	20.3% 17.8%	149.2 377.1	164.3 426.0	10.1%
Direct costs														
Fleet rental Car sales for fleet renewal	(189.3) (286.7)	(193.7) (279.4)	(220.4) (392.1)	(220.1) (392.1)	(245.9) (525.9)	(304.1) (650.2)	23.7% 23.6%	(220.5) (650.1)	(103.7) (291.9)	(101.4) (357.2)	-2.2% 22.4%	(58.6) (129.6)	(48.0) (152.0)	-18.1% 17.3%
Gross profit	500.7	526.1	595.7	596.0	675.6	810.5	20.0%	810.6	382.5	457.9	19.7%	188.9		19.6%
Operating expenses (SG&A)	/ 40 m	(07.0)	(05.4)	(00.0)	(50.0)	(00.0)	40.00/	(00.0)	-	-	0.4.407		(0.0)	
Fleet rental Car sales for fleet renewal	(40.7)	(37.9) (31.0)	(65.4) (32.7)	(62.3) (32.7)	(59.6) (36.6)	(83.6) (41.4)	40.3% 13.1%	(83.2) (35.0)	(35.5) (14.5)	(23.3) (23.8)	-34.4% 64.1%	(20.8)		-96.2% 44.4%
Cars depreciation	(124.7)	(118.5)	(114.3)	(114.3)	(159.9)	(218.7)	36.8%	(218.7)	(107.6)	(69.0)	-35.9%	(52.2)		-38.1%
Other assets depreciation and amortization Fleet rental	(2.2)	(2.9)	(3.5)	(3.5)	(4.9)	(5.3)	8.2%	(5.7)	(2.8)	(3.8)	35.7%	(1.4)	(2.1)	50.0%
Car sales for fleet renewal	(2.0)	(1.8)	(1.7)	(1.7)	(1.7)	(1.5)	-11.8%	(6.7)	(3.1)	(4.9)	58.1%	(1.5)	(2.8)	86.7%
Operating profit before financial results and taxes (EBIT)	297.5	334.0	378.1	381.5	412.9	460.0	11.4%	461.3	219.0	333.1	52.1%	105.8		67.9%
Financial expenses, net Income tax and social contribution	(63.9) (56.8)	(69.8) (58.1)	(81.6) (67.7)	(81.6) (68.5)	(80.1) (84.5)	(100.8) (81.8)	25.8% -3.2%	(103.0) (79.7)	(63.4) (33.8)	(47.9) (91.4)	-24.4% 170.4%	(41.6) (13.6)		-41.6% 358.1%
Net income for the period	176.8	206.1	228.8	231.4	248.3	277.4	11.7%	278.6	121.8	193.8	59.1%	50.6	91.0	79.8%
Net margin EBITDA	18.1% 426.4	20.6% 457.2	18.9% 497.6	19.2% 501.0	17.2% 579.4	15.7% 685.5	-1.5 p.p. 18.3%	16.6% 692.4	15.7% 332.5	21.1% 410.8	5.4 p.p. 23.5%	13.4% 160.9		8.0 p.p 33.5%
EBITDA margin	43.7%	45.8%	41.2%	41.5%	40.0%	38.8%	-1.2 p.p.	41.2%	42.7%	44.8%	2.1 p.p.	42.7%	50.4%	7.7 p.p
OPERATING DATA	2015	2016	2017	2017	2018	2019	Var.	2019	1H19	1H20	Var.	2Q19	2Q20 \	Var.
Average operating fleet	31,676	31,908	36,804	36,804	44,404	55,726	25.5%	55,726	52,112	61,439	17.9%	53,041	61,686	16.3%
Average rented fleet	30,280	31,222	35,424	35,424	42,321	53,029	25.3%	53,029	49,983	58,594	17.2%	51,232	58,632	14.4%
Average operating fleet age (in months)	16.7	18.0	18.1	18.1	15.1	15.1	0.0%	15.1	15.3	16.1	5.2%	15.3	16.8	9.8%
End of period fleet Rented Fleet	33,948	34,960	44.877	44,877	54,430	68,957	26.7%	68,957	59,576	65.585	10.1%	59,576	65.585	10.1%
Managed Fleet	207	145	94	94	57	32	-43.9%	32	39,376	27	-28.9%	38,376		-28.9%
Number of rental days - in thousands	10,900.9	11,240.0	12,752.7	12,752.7	15,235.7	19,090.5	25.3%	19,090.5	8,996.9	10,546.9	17.2%	4,610.9	5,276.8	14.4%
Average daily rental revenues per car (R\$)	56.08	58.23	58.77	58.77	55.62	53.92	-3.1%	53.92	54.45	53.51	-1.7%	54.12	53.86	-0.5%
Annualized average depreciation per car (R\$)	3,935.2	3,714.0	3,104.3	3,104.3	3,601.1	3,923.4	9.0%	3,923.4	4,128.0	2,244.1	-45.6%	3,936.4	2,092.4	-46.8%
Utilization rate (Does not include cars in preparation and decomissioning) (**)	98.4%	98.9%	98.2%	98.2%	96.8%	96.6%	-0.2 p.p.	96.6%	97.2%	96.6%	-0.6 p.p.	97.9%		1.5 p.p
Number of cars purchased	11,689	11,762	20,286	20,286	26,148	31,242	19.5%	31,242	13,858	7,665	-44.7%	8,428		-79.5%
Number of cars sold	11,797	10,853	13,653	13,653	16,334	19,238	17.8%	19,238	8,652	9,461	9.4%	3,700	3,876	4.8%
Average sold fleet age (in months)	33.4	31.4	31.8	31.8	31.2	28.6	-8.3%	28.6	28.7	28.7	0.0%	28.7	29.3	2.1%
Average total fleet	33,446	33,436	39,605	39,605	48,776	61,374	25.8%	61,374	56,184	66,487	18.3%	57,678		16.1%
Average value of total fleet - R\$ million	1,067.1	1,130.4	1,482.5	1,482.5	1,943.1	2,520.6	29.7%	2,520.6	2,285.6	2,885.6	26.3%	2,353.0		23.0%
Average value per car in the period - R\$ thsd	31.9	33.8	37.4	37.4	39.8	41.1	3.3%	41.1	40.7	43.4	6.6%	40.8	43.2	5.9%

39.8

Average value per car in the period - R\$ thsd
"i)in 4019, PIS and COFNS credits were reclassified, which were recorded as credits in the rental inco
(\*\*) The 2015 utilization rate was calculated only on the basis of the fourth quarter of 2015.

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# 16.3 – Table 3 – *Franchising* – R\$ million

FRANCHISING RESULTS	2015	2016	2017	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20	Var.
Gross revenues	17.8	18.0	17.6	18.1	21.8	20.4%	21.8	11.6	9.0	-22.4%	5.7	3.7	-35.1%
Taxes on revenues (*)	(1.2)	(1.0)	(1.1)	(1.0)	(1.0)	0.0%	(1.0)	(0.6)	(0.4)	-33.3%	(0.3)	(0.2)	-33.3%
Net revenues	16.6	17.0	16.5	17.1	20.8	21.6%	20.8	11.0	8.6	-21.8%	5.4	3.5	-35.2%
Costs	(9.2)	(9.7)	(8.9)	(9.6)	(8.3)	-13.5%	(6.5)	(3.6)	(4.0)	11.1%	(2.2)	(2.3)	4.5%
Gross profit	7.4	7.3	7.6	7.5	12.5	66.7%	14.3	7.4	4.6	-37.8%	3.2	1.2	-62.5%
Operating expenses (SG&A)	(0.6)	(1.5)	(1.8)	(0.5)	(0.4)	-20.0%	(0.4)	(0.4)	(0.6)	50.0%	(0.3)	-	-100.0%
Other assets depreciation and amortization	(0.4)	(0.5)	(0.6)	(0.5)	(0.3)	-40.0%	(2.1)	(1.1)	(0.8)	-27.3%	(0.5)	(0.4)	-20.0%
Operating profit before financial results and taxes (EBIT)	6.4	5.3	5.2	6.5	11.8	81.5%	11.8	5.9	3.2	-45.8%	2.4	0.8	-66.7%
Financial expenses, net	1.6	2.1	1.8	1.3	0.5	-61.5%	0.5	0.8	(0.1)	-112.5%	0.4	(0.2)	-150.0%
Income tax and social contribution	(1.3)	(1.5)	(1.2)	(1.2)	(2.8)	133.3%	(2.6)	(1.3)	(1.2)	-7.7%	(0.6)	(0.5)	-16.7%
Net income for the period	6.7	5.9	5.8	6.6	9.5	43.9%	9.7	5.4	1.9	-64.8%	2.2	0.1	-95.5%
Net Margin	40.4%	34.7%	35.2%	38.6%	45.7%	7.1 p.p.	46.6%	49.1%	22.1%	-27.0 p.p.	40.7%	2.9%	-37.8 p.p.
EBITDA	6.8	5.8	5.8	7.0	12.1	72.9%	13.9	7.0	4.0	-42.9%	2.9	1.2	-58.6%
EBITDA Margin	41.0%	34.1%	35.2%	40.9%	58.2%	17.3 p.p.	66.8%	63.6%	46.5%	-17.1 p.p.	53.7%	34.3%	-19.4 p.p
*\ln 4O19_PIS and COFINS credits were reclassified, which were recorded as credit													

<sup>(\*)</sup>In 4Q19, PIS and COFINS credits were reclassified, which were recorded as credits in the rental income tax line and started to be recorded in the rental cost line

## 16.4 – Table 4 – Consolidated – R\$ million

CONSOLIDATED RESULTS	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	Var.	2019	1H19 with reclassification of PIS/COFINS credits	1H20	Var.	2Q19 with reclassification of PIS/COFINS credits	2Q20	Var.
Car rental gross revenues, net of discounts and cancellations	1,316.9	1,486.9	1,898.7	1,898.7	2,570.8	3,345.6	30.1%	3,345.6	1,514.7	1,508.3	-0.4%	753.5	527.6	-30.0%
Franchising gross revenues, net of discounts and cancellations	17.8	18.0	17.6	17.6	18.1	21.8	20.4%	21.8	11.6	9.0	-22.4%	5.7	3.7	-35.1%
Car Rental and Franchising total gross revenues, net of discounts and cancellations	1,334.7	1,504.9	1,916.3	1,916.3	2,588.9	3,367.4	30.1%	3,367.4	1,526.3	1,517.3	-0.6%	759.2	531.3	-30.0%
Fleet Rental gross revenues, net of discounts and cancellations	619.6	664.1	757.4	757.4	857.8	1,039.1	21.1%	1,039.1	493.7	572.1	15.9%	251.7	289.0	14.8%
Car and Fleet Rentals and Franchising total gross revenues	1,954.3	2,169.0	2,673.7	2,673.7	3,446.7	4,406.5	27.8%	4,406.5	2,020.0	2,089.4	3.4% 4.1%	1,010.9	820.3	-18.9% -17.5%
Taxes on revenues - Car and Fleet Rentals and Franchising (*)  Car and Fleet Rentals and Franchising net revenues	(71.2) 1,883.1	(72.2) 2,096.8	(66.6) 2,607.1	(66.6) 2,607.1	(61.4) 3,385.3	(59.7) 4,346.8	-2.8% 28.4%	(417.6) 3,988.9	(191.1) 1,828.9	(199.0) 1,890.4	3.4%	(95.7) 915.2	(79.0) <b>741.3</b>	-17.5%
Car sales gross revenues	1,003.1	2,030.0	2,007.1	2,007.1	3,303.3	4,340.0	20.478	3,300.3	1,020.3	1,030.4	3.476	313.2	741.5	-13.0 /6
Car sales for fleet renewal - Car Rental, net of discounts and cancellations	1.679.2	1.997.8	2.990.0	2.990.0	3.919.2	5.479.6	39.8%	5.479.6	2.519.1	2.079.7	-17.4%	1,238.3	665.3	-46.3%
Car sales for fleet renewal - Fleet Rental, net of discounts and cancellations	368.6	347.8	466.5	466.5	599.5	742.4	23.8%	742.4	331.9	398.8	20.2%	149.5	164.1	9.8%
Car sales for fleet renewal - total gross revenues (*)	2,047.8	2,345.6	3,456.5	3,456.5	4,518.7	6,222.0	37.7%	6,222.0	2,851.0	2,478.5	-13.1%	1,387.8	829.4	-40.2%
Taxes on revenues - Car sales for fleet renewal	(2.9)	(3.1)	(5.3)	(5.3)	(8.3)	(15.3)	84.3%	(15.3)	(6.3)	(4.2)	-33.3%	(3.2)	(0.6)	-81.3%
Car sales for fleet renewal - net revenues	2,044.9	2,342.5	3,451.2	3,451.2	4,510.4	6,206.7	37.6%	6,206.7	2,844.7	2,474.3	-13.0%	1,384.6	828.8	-40.1%
Total net revenues	3,928.0	4,439.3	6,058.3	6,058.3	7,895.7	10,553.5	33.7%	10,195.6	4,673.6	4,364.7	-6.6%	2,299.8	1,570.1	-31.7%
Direct costs and expenses: Car rental	(610.1)	(707.4)	(026.4)	(970.7)	(4 170 1)	(4.476.2)	25.3%	(1 10E E)	(404.6)	(474.4)	4 10/	(200.7)	(170.0)	24 20/
Car rental Franchising	(618.1) (9.2)	(707.4) (9.7)	(926.4)	(870.7)	(1,178.1)	(1,476.2)	-13.5%	(1,105.5) (6.5)	(494.6) (3.6)	(474.1) (4.0)	-4.1% 11.1%	(260.7)	(179.0) (2.3)	-31.3% 4.5%
Total Car rental and Franchising	(627.3)	(717.1)	(935.3)	(879.6)	(1,187.7)	(1,484.5)	25.0%	(1,112.0)	(498.2)	(478.1)	-4.0%	(262.9)	(181.3)	-31.0%
Fleet Rental	(189.3)	(193.7)	(220.4)	(220.1)	(245.9)	(304.1)	23.7%	(220.5)	(103.7)	(101.4)	-2.2%	(58.6)	(48.0)	-18.1%
Total Car and Fleet Rentals and Franchising	(816.6)	(910.8)	(1,155.7)	(1,099.7)	(1,433.6)	(1,788.6)	24.8%	(1,332.5)	(601.9)	(579.5)	-3.7%	(321.5)	(229.3)	-28.7%
Car sales for fleet renewal - Car rental	(1,396.3)	(1,727.5)	(2,603.2)	(2,603.2)	(3,542.5)	(5,040.5)	42.3%	(5,037.8)	(2,318.0)	(1,954.8)	-15.7%	(1,128.2)	(641.3)	-43.2%
Car sales for fleet renewal - Fleet Rental	(286.7)	(279.4)	(392.1)	(392.1)	(525.9)	(650.2)	23.6%	(650.1)	(291.9)	(357.2)	22.4%	(129.6)	(152.0)	17.3%
Total Car sales for fleet renewal (book value) and preparation for sale	(1,683.0)	(2,006.9)	(2,995.3)	(2,995.3)	(4,068.4)	(5,690.7)	39.9%	(5,687.9)	(2,609.9)	(2,312.0)	-11.4%	(1,257.8)	(793.3)	-36.9%
Total costs	(2,499.6)	(2,917.7)	(4,151.0)	(4,095.0)	(5,502.0)	(7,479.3)	35.9%	(7,020.4)	(3,211.8)	(2,891.5)	-10.0%	(1,579.3)	(1,022.6)	-35.2%
Gross profit	1,428.4	1,521.6	1,907.3	1,963.3	2,393.7	3,074.2	28.4%	3,175.2	1,461.8	1,473.2	0.8%	720.5	547.5	-24.0%
Operating expenses Advertising, promotion and selling:						-		- 1						
Car rental	(127.9)	(148.6)	(199.6)	(193.3)	(285.8)	(357.4)	25.1%	(357.4)	(157.1)	(212.1)	35.0%	(77.3)	(102.4)	32.5%
Franchising	(0.6)	(0.6)	(1.1)	(1.1)	(200.0)	0.1	0.0%	0.1	(0.2)	(0.6)	200.0%	(0.2)	(0.1)	0.0%
Total car rental and Franchising	(128.5)	(149.2)	(200.7)	(194.4)	(285.8)	(357.3)	25.0%	(357.3)	(157.3)	(212.7)	35.2%	(77.5)	(102.5)	32.3%
Fleet Rental	(18.2)	(14.0)	(18.8)	(18.8)	(27.7)	(36.0)	30.0%	(35.6)	(16.3)	(18.8)	15.3%	(9.8)	(9.4)	-4.1%
Car sales for fleet renewal	(191.1)	(191.6)	(232.3)	(232.3)	(279.5)	(357.1)	27.8%	(301.6)	(134.5)	(152.7)	13.5%	(70.5)	(59.7)	-15.3%
Total advertising, promotion and selling	(337.8)	(354.8)	(451.8)	(445.5)	(593.0)	(750.4)	26.5%	(694.5)	(308.1)	(384.2)	24.7%	(157.8)	(171.6)	8.7%
General, administrative and other expenses	(155.8)	(151.2)	(215.3)	(203.6)	(210.6)	(268.0)	27.3%	(267.9)	(115.6)	(21.5)	-81.4%	(62.8)	58.9	-193.8%
Total Operating expenses  Depreciation expenses:	(493.6)	(506.0)	(667.1)	(649.1)	(803.6)	(1,018.4) - -	26.7%	(962.4)	(423.7)	(405.7)	-4.2%	(220.6)	(112.7)	-48.9%
Cars depreciation:						_		_	_	_				
Car rental	(38.9)	(87.8)	(117.7)	(117.7)	(131.7)	(332.8)	152.7%	(332.8)	(127.5)	(251.7)	97.4%	(65.8)	(135.2)	105.5%
Fleet Rental	(124.7)	(118.5)	(114.3)	(114.3)	(159.9)	(218.7)	36.8%	(218.7)	(107.6)	(69.0)	-35.9%	(52.2)	(32.3)	-38.1%
Total cars depreciation expenses	(163.6)	(206.3)	(232.0)	(232.0)	(291.6)	(551.5)	89.1%	(551.5)	(235.1)	(320.7)	36.4%	(118.0)	(167.5)	41.9%
Other assets depreciation and amortization	(35.7)	(38.2)	(39.1)	(39.1)	(43.9)	(46.3)	5.5%	(171.7)	(82.4)	(94.0)	14.1%	(39.9)	(48.9)	22.6%
Total depreciation and amortization expenses	(199.3)	(244.5)	(271.1)	(271.1)	(335.5)	(597.8)	78.2%	(723.2)	(317.5)	(414.7)	30.6%	(157.9)	(216.4)	37.0%
Operating profit before financial results and taxes (EBIT)	735.5	771.1	969.1	1,043.1	1,254.6	1,458.0	16.2%	1,489.6	720.6	652.8	-9.4%	342.0	218.4	-36.1%
Financial expenses, net: Expense	(370.1)	(445.5)	(511.9)	(511.9)	(536.8)	(591.2)	10.1%	(630.0)	(315.9)	(308.8)	-2.2%	(157.8)	(145.7)	-7.7%
Income	167.4	202.0	196.9	196.9	167.9	230.6	37.3%	220.2	112.9	53.9	-52.3%	59.9	18.4	-69.3%
Financial (expenses) revenues, net	(202.7)	(243.5)	(315.0)	(315.0)	(368.9)	(360.6)	-2.2%	(409.8)	(203.0)	(254.9)	25.6%	(97.9)	(127.3)	30.0%
Income before tax and social contribution	532.8	527.6	654.1	728.1	885.7	1,097.4	23.9%	1,079.8	517.6	397.9	-23.1%	244.1	91.1	-62.7%
Income tax and social contribution	(130.4)	(118.3)	(148.4)	(164.7)	(226.5)	(249.9)	10.3%	(245.9)	(116.7)	(77.1)	-33.9%	(54.0)	(1.2)	-97.8%
Net income for the period	402.4	409.3	505.7	563.4	659.2	847.5	28.6%	833.9	400.9	320.8	-20.0%	190.1	89.9	-52.7%
EBITDA	934.8	1,015.6	1,240.2	1,314.2	1,590.1	2,055.8	29.3%	2,212.8	1,038.1	1,067.5	2.8%	499.9	434.8	-13.0%
EBIT	735.5	771.1	969.1	1,043.1	1,254.6	1,458.0	16.2%	1,489.6	720.6	652.8	-9.4%	342.0	218.4	-36.1%
Consolidated EBIT Margin (calculated over rental revenues)	39.1%	36.8%	37.2%	40.0%	37.1%	33.5%	-3.5 p.p.	37.3%	39.4%	34.5%	-4.9 p.p.	37.4%	29.5%	-7.9 p.p.
Car and Fleet Rentals and Franchising EBITDA EBITDA Margin	785.3 <b>41.7</b> %	887.8 <b>42.3</b> %	1,037.0 <b>39.8</b> %	1,111.0 <b>42.6</b> %	1,454.3 <b>43.0</b> %	1,930.6 <b>44.4%</b>	32.8% 1.4 p.p.	2,029.2 <b>50.9</b> %	950.9 <b>52.0%</b>	1,075.5 <b>56.9%</b>	13.1% <b>4.9 p.p.</b>	450.9 <b>49.3</b> %	467.6 <b>63.1%</b>	3.7% 13.8 p.p.
Used Car Sales (Seminovos) EBITDA	149.5	127.7	203.2	203.2	135.8	125.2	-7.8%	183.6	87.2	(8.0)	-109.2%	49.0	(32.8)	-166.9%
EBITDA Margin	7.3%	5.5%	5.9%	5.9%	3.0%	2.0%	-1.0 p.p.	3.0%	3.1%	-0.3%	-3.4 p.p.	3.5%	-4.0%	-7.5 p.p.

## 16.5 - Table 5 - Operating data

Car   Pental   43,315   51,50   69,702   77,245   38,746   43,247   38,247   43,247   43,247   43,247   43,247   43,247   43,247   43,247   44,247   44,048   44,083   54,44   43,247   44,048   44,083	SELECTED OPERATING DATA	2015	2016	2017	2018	2019	Var.	1H19	1H20	Var.	2Q19	2Q20	Var.
Car   Pental   Car   Pental   Car	Average encuration floats												
Floor Roman		62 513	70 185	94 194	130 058	173 649	33.5%	157 085	208 221	32.6%	160 928	204 931	27.3%
Trotal Ps. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19					,	-,						. ,	
Car   Pental   43,315   51,516   69,702   72,745   73,716   73,248   116,268   132,464   17,276   130,307   108,307   14,745   108,107   108,307   14,745   108,107   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   108,307   14,745   14,	Total												
Fleet Rental   30,280   31,222   35,424   42,321   30,090   25,386   49,983   88,594   17,28   51,232   88,832   14,458   12,58	Average rented fleet:												
Total P3.505 B2.737 105.168 33.566 181.47 32.56 182.567 162.669 191.068 14.99 186.569 12.256	Car Rental		51,515			128,718	32.4%	116,286	132,464	13.9%		108,307	-8.0%
Norsign age of operating fleet (months)  1													
Car Febral   1.67   1.80   1.51   1.51   1.00   1.51   1.01   1.51   1.00   1.00   1	Total	73,595	82,737	105,186	139,566	181,747	30.2%	166,269	191,058	14.9%	168,959	166,939	-1.2%
Fleet Rental   16.7   18.0   18.1   15.1   15.1   15.1   10.0%   15.3   16.1   5.2%   15.3   16.8   18.8   18.9	Average age of operating fleet (months)												
Average age of total operating fieed			-										
Fleet at end of period:  Car Fleetral  76,755 9,156 135,578 177,672 238,174 34,1% 200,591 225,870 80,506 126,880 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,506 10.1% 80,507 80,507 80,506 80,507 80,506 80,507 80,506 80,507 80,507 80,506 80,507 80,507 80,506 80,507 80,507 80,506 80,507													
Car Pental		10.6	11.0	9.8	9.3	9.0	-3.2%	9.3	-	-100.0%	9.1	-	-100.0%
Fleet Rental   33,948   34,960   44,877   54,430   68,957   27,96   65,685   10,1%   59,676   56,585   10,1%   59,676   56,585   10,1%   59,676   56,585   10,1%   59,676   56,585   10,1%   59,676   56,585   51,01%   59,676   56,585   5			04.450	105 550	.== .==		0.4.407			40.00/			40.007
Total 110,703 129,116 180,455 232,102 307,131 32.39% 200,167 291,455 12.0% 200,167 291,455 12.0% Managed fleet at end period - Fleet Rential 207 145 94 57 32 43.9% 38 27 - 28.9% 38 28.9% 38 27 - 28.9% 38 28.9% 38 27 - 28.9% 38 28.9% 38 28.9% 38 28.9% 38													
Managed fleet at end period - Fleet Rental 207 145 99 57 32 43.9% 38 27 28.9% 38 27 28.9% 18													
Filed investment (R\$ million) (does not include accessories)  1,773.1		.,							-				
Car Rental   1,773   2,782   4,581   5,785   8,802   5,21%   3,720   1,500   5,72%   2,378   5,74   4,976%   70   70   70   70   70   70   70   7		201	140	34	01	02	-40.070	00	21	-20.570	00	21	-20.070
Fleet Rental   So   So   So   So   So   So   So   S		1 773 1	2 782 2	4 581 8	5 785 2	8 802 1	52 1%	3 720 5	1 590 6	-57 2%	2 378 1	57.4	-97.6%
Total 2,275.1 3,285.6 5,463.3 6,974.4 10,274.7 47.3% 4,378.8 2,007.9 53.8% 2,754.6 171.8 93.8% Number of cars purchased (%) 17.18 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8		, ,		,	-,	- ,			,		,	-	
Number of rental days (in thousands):  Car Rental - Total  Annualized average depreciation per car (R\$)  Car Rental  Car Renta													
Lar Rental - Total 18,815.8 18,864.8 25,494.0 35,514.6 47,029.0 22.4% (210.53) 22.0% (144.6) (130.5) 4.98% (76.8) (52.4) - 31.8% (249.7) (202.4) (230.4) (230.1) (283.0) 23.0% (144.6) (130.5) 4.98% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (52.4) - 31.8% (76.8) (	Number of rental days (In thousands):		.,		-7-			,	,		,		
Rental days for Fleet Rental replacement service (249.7) (202.4) (230.4) (230.1) (230.1) (230.0) 23.0% (144.6) (130.5) 9.8% (76.8) (52.4) 31.8% (230.4) Rental -Net fleet Rental floor.  15,566.1 18,662.4 25,263.6 35,284.5 46,745.9 32.5% (20.913.7) 23,967.0 14.6% (16.055.9) 9,799.4 7.79% (16.055.9		15 815 8	18 864 8	25 494 N	35 514 6	47 029 N	32.4%	21 058 3	24 097 5	14.4%	10 712 7	9 851 8	-8.0%
Car Rental - Net		.,						,				.,	
Total 26,467.0 29,902.4 38,016.3 50,520.2 65,836.5 30.3% 29,910.6 34,513.9 15.4% 15,246.8 15,076.2 -1.1% Annualized average depreciation per car (R\$)  Car Rental 62.1 1,251.2 1,250.1 1,012.4 1,917.6 89.4% 1,623.1 2,417.9 49.0% 1,635.1 2,640.2 61.5% Fleet Rental 3,935.2 3,714.0 3,104.3 3,601.1 3,923.4 9.0% 4,128.0 2,244.1 45.6% 3,936.4 2,092.4 46.8% Total 7,736.3 2,020.9 1,771.0 1,671.2 2,405.2 43.9% 2,247.1 2,378.3 5.8% 2,205.5 2,513.5 14.0% Average annual gross revenues per operating car (R\$ thousand)  Car Rental 19.3 20.5 20.4 19.1 18.5 -3.2% 18.5 16.6 -10.3%													
Annualized average depreciation per car (R\$)  Car Rental  Fleet Rental  Annualized average depreciation per car (R\$)  Car Rental  Fleet Rental  Annualized average depreciation per car (R\$)  Car Rental  Fleet Rental  Average annual gross revenues per operating car (R\$ thousand)  Car Rental  Fleet Rental  Car Rental  Car Rental  Fleet Rental  Car Rental  Fleet Rental  Average adily rental (R\$)  Car Rental  Car Rental  Fleet Rental  Average adily rental (R\$)  Car Rental  Car Rental  Fleet Rental  Average daily rental (R\$)  Car Rental  Car Rental  Car Rental  Fleet Rental  Average daily rental (R\$)  Car Rental  Car	Fleet Rental												
Car Rental	Total	26,467.0	29,902.4	38,016.3	50,520.2	65,836.5	30.3%	29,910.6	34,513.9	15.4%	15,246.8	15,076.2	-1.1%
Fleet Rental 3,935.2 3,714.0 3,104.3 3,601.1 3,923.4 9.0% 4,128.0 2,244.1 45.6% 3,936.4 2,092.4 46.8% Total 1,736.3 2,020.9 1,771.0 1,671.2 2,405.2 43.9% 2,247.1 2,378.3 5.8% 2,205.5 2,513.5 14.0% Average annual gross revenues per operating car (R\$ thousand)  Car Rental 21.1 21.2 20.2 19.8 19.3 2.5% 19.1 13.2 30.9% 18.5 9.3 49.7% Fleet Rental 19.3 20.5 20.4 19.1 18.5 3.2% 18.5 16.6 -10.3% 18.5 18.5 18.5 18.5 18.5 18.5 18.5 18.5	Annualized average depreciation per car (R\$)												
Total 1,736.3 2,020.9 1,771.0 1,671.2 2,405.2 43.9% 2,247.1 2,378.3 5.8% 2,205.5 2,513.5 14.0% Average annual gross revenues per operating car (R\$ thousand)  Car Rental 21.1 21.2 20.2 19.8 19.3 -2.5% 19.1 13.2 -30.9% 18.5 16.6 -10.3% 18.5 18.5 18.5 18.5 18.5 18.5 18.5 18.5				,									
Average annual gross revenues per operating car (R\$ thousand)  Car Rental  Car Rental  19.3  21.1  21.2  20.2  19.8  19.3  20.5  20.4  19.1  18.5  3.2%  19.1  18.5  16.6  10.3%  18.5  18.5  18.5  18.5  18.5  18.6  18.5  18.5  18.5  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18.6  18.5  18.6  18.5  18.6  18.5  18.6  18													
Car Rental 21.1 21.2 20.2 19.8 19.3 2-2.5% 19.1 13.2 30.9% 18.5 9.3 49.7% Fleet Rental 19.3 20.5 20.4 19.1 18.5 3.2% 18.5 16.6 10.3% 20.5 20.4 19.1 18.5 3.2% 18.5 16.6 10.3% 20.5 20.4 19.1 18.5 3.2% 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5 20.4 19.1 18.5 20.5% 20.4 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 19.1 18.5 20.5% 20.4 20.5% 20.4 20.5%		1,736.3	2,020.9	1,771.0	1,6/1.2	2,405.2	43.9%	2,247.1	2,378.3	5.8%	2,205.5	2,513.5	14.0%
Fleet Rental 19.3 20.5 20.4 19.1 18.5 3.2% 18.5 16.6 -10.3% 18.5 16.6 -10.3% Average daily rental (R\$)  Car Rental (*) 84.56 79.67 75.16 72.86 71.57 1.8% 72.43 62.93 -13.1% 70.85 53.84 -24.0% Fleet Rental 56.08 58.23 58.77 55.62 53.92 3.1% 54.45 62.93 15.6% 54.12 53.84 -0.5% Utilization rate (does not include cars in preparation and decomissioning):  Car Rental 75.4% 78.0% 78.6% 79.6% 79.6% 79.1% 96.6% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 98.2% 96.8% 99.5% 96.6% -0.2 p.p. 97.2% 96.6% -0.6 p.p. 97.9% 96.4% -1.5 p.p. Number of cars purchased - consolidated (**) 64.032 87.833 135.252 165.421 223.534 35.1% 99.477 43.750 -56.0% 62.534 2.871 -95.4% Average price of cars purchased (R\$ thsd) - consolidated 64.305 68.449 90.554 111,279 147,915 32.9% 69.746 58.097 -16.7% 33.095 19.736 44.04%	Average annual gross revenues per operating car (R\$ thousand)				40 -	40 -	0.50		40 -				40 70
Average daily rental (R\$)  Car Rental (*)  Rental (*)  Car Rental (*)  Solve the Rental  Rental (*)  Solve the Rental									-				
Car Rental (*) 84.56 79.67 75.16 72.86 71.57 1.8% 72.43 62.93 13.1% 70.85 53.84 -24.0% Fleet Rental (*) 56.08 58.23 58.77 55.62 53.92 3.1% 54.45 62.93 15.6% 54.12 53.84 -24.0% 54.0% 54.12 53.84 -25.0% 54.12 53.12		19.3	20.5	20.4	19.1	18.5	-3.2%	18.5	16.6	-10.3%	18.5	16.6	-10.3%
Fleet Rental 56.08 58.23 58.77 55.62 53.92 3.1% 54.45 62.93 15.6% 54.12 53.84 -0.5% Utilization rate (does not include cars in preparation and decomissioning):  Car Rental 75.4% 78.0% 78.6% 79.6% 79.1% -0.5 p.p. 79.3% 66.9% -12.4 p.p. 78.8% 55.6% -23.2 p.p. 84.9% 98.9% 98.2% 96.8% 96.6% -0.2 p.p. 97.2% 96.6% -0.6 p.p. 97.2% 96.6% -0.6 p.p. 97.9% 96.4% -1.5 p.p. Number of cars purchased - consolidated (**)  Average price of cars purchased (R\$ thsd) - consolidated 35.53 37.41 40.39 42.16 45.96 9.0% 43.71 45.90 5.0% 44.05 59.84 35.8% Numbers of cars sold - consolidated 46.305 68.449 90.554 111,279 147,915 32.9% 69.746 58.097 -16.7% 33.095 19,736 440.4%													
Utilization rate (does not include cars in preparation and decomissioning):  Car Rental  75.4% 78.0% 78.6% 79.6% 79.6% 79.6% 98.2% 98.8% 98.9% 98.2% 98.8% 98.9% 98.2% 98.8% 98.9% 98.2% 98.8% 98.9% 9	* * * * * * * * * * * * * * * * * * * *												
Car Rental 75.4% 78.0% 78.6% 79.6% 79.6% 79.1% -0.5 p.p. 96.79.3% 66.9% -12.4 p.p. 96.7% 96.7% 98.9% 98.9% 98.2% 96.8% 96.8% 98.2% 96.8% 96.8% 96.7% 9		50.08	58.23	58.77	55.62	53.92	-3.1%	54.45	62.93	15.6%	54.12	53.84	-0.5%
Fleet Rental 98.4% 98.9% 98.2% 96.8% 96.6% -0.2 p.p. 97.2% 96.6% -0.6 p.p. 97.9% 96.4% -1.5 p.p. Number of cars purchased - consolidated (**) 64,032 87,833 135,252 165,421 223,534 35.1% 99,477 43,750 -56.0% 62,534 2,871 -95.4% Average price of cars purchased (R\$ thsd) - consolidated 35.53 37.41 40.39 42.16 45.96 9.0% 43.71 45.90 5.0% 44.05 59.84 35.8% Numbers of cars sold - consolidated 64,035 68,449 90,554 111,279 147,915 32.9% 69,746 58,097 -16.7% 33,095 19,736 40.4%	Utilization rate (does not include cars in preparation and decomissioning):		=0.5	mo c::	me c	=0 (**	0.5	mo c::		40.4	======		
Number of cars purchased - consolidated (**)  64,032  87,833  135,252  165,421  223,534  35.1%  99,477  43,750  -56.0%  62,534  2,871  -95.4%  Average price of cars purchased (R\$ thsd) - consolidated  35.53  37.41  40.39  42.16  45.96  90.74  43,750  -56.0%  62,534  2,871  -95.4%  35.8%  111,279  147,915  32.9%  69,746  58,097  -16.7%  33,095  19,736  40.4%													
Average price of cars purchased (R\$ thsd) - consolidated 35.53 37.41 40.39 42.16 45.96 9.0% 43.71 45.90 5.0% 44.05 59.84 35.8% Numbers of cars sold - consolidated 64,305 68,449 90.554 111,279 147,915 32.9% 69,746 58,097 -16.7% 33.095 19,736 40.4%													
Numbers of cars sold - consolidated 64,305 68,449 90,554 111,279 147,915 32.9% 69,746 58,097 -16.7% 33,095 19,736 -40.4%		64,032			165,421	223,534				-56.0%		2,871	
	Average price of cars purchased (R\$ thsd) - consolidated	35.53	37.41	40.39	42.16	45.96	9.0%	43.71	45.90	5.0%	44.05	59.84	35.8%
Average price of cars sold (R\$ thsd) (***) - consolidated 28.54 31.23 35.38 37.86 39.80 5.1% 38.76 39.73 2.5% 39.58 38.56 -2.6%	Numbers of cars sold - consolidated	64,305	68,449	90,554	111,279	147,915	32.9%	69,746	58,097	-16.7%	33,095	19,736	-40.4%
	Average price of cars sold (R\$ thsd) (***) - consolidated	28.54	31.23	35.38	37.86	39.80	5.1%	38.76	39.73	2.5%	39.58	38.56	-2.6%

<sup>(\*)</sup> Not included the rentals for Fleet Rental Division.
(\*\*) Does not include cars from Hertz Brazil in 2017
(\*\*\*) Net of SG&A expenses related to the sale of cars decomissioned for fleet renewal.

## 17 – Consolidated financial statements – IFRS – R\$/million

ASSETS	2015	2016	2017	2018	2019 without IFRS 16	2019	1H20
CURRENT ASSETS:							
Cash and cash equivalents	1,385.1	1,692.3	1,338.2	2,175.3	2,220.1	2,220.1	2,880.3
Financial assets	-	-	1,275.7	267.5	610.8	610.8	245.5
Trade accounts receivable	486.1	424.5	585.1	1,016.5	1,274.7	1,274.7	698.9
Derivative financial instruments - swap	-	2.2	-	-	-	-	118.2
Other current assets	102.6	115.0	128.6	182.7	246.8	246.8	344.3
Decommissioning cars to fleet renewal	31.8	8.8	103.4	51.8	141.7	141.7	173.5
Total current assets	2,005.6	2,242.8	3,431.0	3,693.8	4,494.1	4,494.1	4,460.7
NON CURRENT ASSETS:							
Long-term assets:							
Marketable securities	-	-	-	-	-	-	-
Derivative financial instruments - swap	45.6	7.4	16.7	2.8	18.2	18.2	396.2
Trade accounts receivable	4.7	3.2	4.7	3.8	1.8	1.8	1.5
Escrow deposit	52.9	60.1	83.1	96.3	114.6	114.6	112.7
Deferred income tax and social contribution	-	-	42.0	42.2	32.4	32.4	28.5
Investments in restricted accounts	-	-	40.6	43.0	22.3	22.3	22.7
Other non current assets	0.1	0.1	0.7	0.1	0.1	0.1	0.1
Total long-term assets	103.3	70.8	187.8	188.2	189.4	189.4	561.7
Property and equipment							
Cars	3,610.9	4,614.8	6,934.7	9,481.6	13,374.1	13,374.1	12,661.5
Right of use	-	-	-	-	-	625.0	626.9
Other	314.1	405.8	549.3	550.3	570.5	570.5	593.3
Intangible:							
Software and others	67.1	61.1	52.8	47.8	49.9	49.9	47.0
Goodwill on acquisition of investments	22.0	22.0	30.6	30.7	90.0	90.0	109.5
Total non current assets	4,117.4	5,174.5	7,755.2	10,298.6	14,273.9	14,898.9	14,599.9
TOTAL ASSETS	6,123.0	7,417.3	11,186.2	13,992.4	18,768.0	19,393.0	19,060.6

LIABILITIES AND SHAREHOLDERS' EQUITY	2015	2016	2017	2018	2019 without IFRS 16	2019	1H20
CURRENT LIABILITIES:							
Trade accounts payable	690.6	910.9	1,331.7	2,202.6	2,565.4	2,565.4	636.3
Social and labor obligations	85.6	95.0	109.2	135.0	161.8	161.8	160.9
Loans, financing and debentures	422.4	654.6	537.2	616.6	144.3	144.3	745.7
Lease liability					-	116.0	133.6
Derivative financial instruments - swap	-	-	6.8	18.7	26.8	26.8	46.8
Income tax and social contribution	28.3	23.0	31.3	41.1	58.7	54.6	29.1
Dividends and interest on own capital	29.3	39.7	36.4	42.6	63.4	63.4	114.5
Other current liabilities	99.9	118.5	181.5	282.8	390.0	390.0	230.1
Total current liabilities	1,356.1	1,841.7	2,234.1	3,339.4	3,410.4	3,522.3	2,097.0
NON CURRENT LIABILITIES:							
Loans, financing and debentures	2,596.9	3,131.3	5,940.5	7,029.4	9,235.1	9,235.1	10,440.3
Lease liability					-	526.8	521.7
Derivative financial instruments - swap	-	-	10.8	21.9	62.3	62.3	61.8
Provisions	68.3	63.1	126.5	148.8	207.2	207.2	89.3
Deferred income tax and social contribution	141.6	171.9	219.7	297.3	352.7	352.7	340.5
Restricted Obligations	-	-	40.6	43.1	22.5	22.5	22.9
Other non current liabilities	18.5	12.3	13.3	18.0	16.6	16.6	26.1
Total non current liabilities	2,825.3	3,378.6	6,351.4	7,558.5	9,896.4	10,423.2	11,502.6
Total liabilities	4,181.4	5,220.3	8,585.5	10,897.9	13,306.8	13,945.5	13,599.6
SHAREHOLDERS' EQUITY:							
Capital	976.7	976.7	1,500.0	1,500.0	4,000.0	4,000.0	4,000.0
Expenses with share issues	-	-	-	-	(43.1)	(43.1)	(43.1)
Treasury Shares	-	-	-	-	-	-	(188.3)
Capital Reserves	35.9	34.0	94.9	125.0	163.2	163.2	175.9
Earnings Reserves	929.0	1,186.3	1,005.8	1,469.5	1,341.1	1,327.4	1,516.5
Total shareholders' equity	1,941.6	2,197.0	2,600.7	3,094.5	5,461.2	5,447.5	5,461.0
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	6,123.0	7,417.3	11,186.2	13,992.4	18,768.0	19,393.0	19,060.6

## 18 - Consolidated financial statements - Income statements - R\$/million

STATEMENT OF INCOME	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16 and without reclassification of PIS/COFINS credits	2019	1H20
Total net revenues	3,928.0	4,439.3	6,058.3	6,058.3	7,895.7	10,553.5	10,195.6	4,364.7
COSTS AND EXPENSES:								
Direct costs	(2,499.6)	(2,917.7)	(4,151.0)	(4,095.0)	(5,502.0)	(7,479.3)	(7,020.4)	(2,891.5)
Selling, general, administrative and other expenses	(493.6)	(506.0)	(667.1)	(649.1)	(803.6)	(1,018.4)	(962.4)	(405.7)
Cars depreciation	(163.6)	(206.3)	(232.0)	(232.0)	(291.6)	(551.5)	(551.5)	(320.7)
Other assets depreciation and amortization	(35.7)	(38.2)	(39.1)	(39.1)	(43.9)	(46.3)	(171.7)	(94.0)
Total costs and expenses	(3,192.5)	(3,668.2)	(5,089.2)	(5,015.2)	(6,641.1)	(9,095.5)	(8,706.0)	(3,711.9)
Income before financial results and taxes (EBIT)	735.5	771.1	969.1	1,043.1	1,254.6	1,458.0	1,489.6	652.8
FINANCIAL EXPENSES, NET	(202.7)	(243.5)	(315.0)	(315.0)	(368.9)	(360.6)	(409.8)	(254.9)
Income before taxes	532.8	527.6	654.1	728.1	885.7	1,097.4	1,079.8	397.9
INCOME TAX AND SOCIAL CONTRIBUTION							***************************************	
Current	(94.8)	(88.0)	(119.4)	(135.7)	(139.8)	(183.7)	(180.7)	(85.4)
Deferred	(35.6)	(30.3)	(29.0)	(29.0)	(86.7)	(66.2)	(65.2)	8.3
	(130.4)	(118.3)	(148.4)	(164.7)	(226.5)	(249.9)	(245.9)	(77.1)
Net income	402.4	409.3	505.7	563.4	659.2	847.5	833.9	320.8

## 19 – Statements of Cash Flows – R\$/million

CONSOLIDATED CASH FLOW	2015	2016	2017	2017 adjusted	2018	2019 without IFRS 16	2019	1H20
CASH FLOWS FROM OPERATING ACTIVITIES:	400.4	400.0	505.7	500.4	050.0	0.47.5	000.0	000.0
Net income Adjustments to reconcile net income and cash and cash	402.4	409.3	505.7	563.4	659.2	847.5	833.9	320.8
equivalents provided by operating activities:								
Depreciation and amortization	199.3	244.5	271.1	271.1	335.5	597.9	723.1	414.8
Net book value of vehicles written off	1,769.1	2,102.5	3,106.6	3,106.6	4,198.5	5,863.6	5,863.6	2,369.5
Deferred income tax and social contribution Interest on loans, financing, debentures and sw aps of fixed rates	35.6 406.6	30.3 438.1	29.1 476.2	29.1 476.2	86.7 529.8	65.2 552.9	65.2 552.9	(8.3) 273.6
Lease interest	-	-		-	-	-	49.40	30.60
Other	17.3	26.9	81.7	81.7	87.8	103.6	103.6	(83.4)
(Increase) decrease in assets:								
Trade receivable	(36.6)	56.8	(151.8)	(151.8)	(489.0)	(275.9)	(275.9)	546.7
Purchases of cars (see supplemental disclosure below)	(2,399.6)	(3,098.9)	(5,052.4)	(5,052.4)	(6,113.7)	(9,941.4)	(9,941.4)	(3,893.1)
Escrow deposits Taxes recoverable	(15.3) (5.2)	(7.2) (6.0)	(17.5) 2.6	(17.5) 2.6	(13.1) 3.4	(17.9) (1.6)	(17.9) (1.6)	1.9 (21.2)
Prepaid expenses	0.0	0.0	2.7	2.7	1.3	(4.9)	(4.9)	(80.8)
Other assets	(1.3)	(3.6)	(8.8)	(8.8)	(71.9)	(44.7)	(44.7)	16.6
Increase (decrease) in liabilities:								
Accounts payable (except car manufacturers)	(16.7)	29.6	(4.8)	(4.8)	3.1	21.0	21.0	(47.8)
Social and labor obligations	(0.5)	9.4	7.5	7.5	25.8	26.8	26.8	(1.1)
Income tax and social contribution	94.8	88.0	119.4	135.7	139.8	184.7	180.7 23.2	85.4
Insurance premium Other liabilities	4.4 5.9	8.6 (19.5)	19.3 40.1	19.3 40.1	37.0 60.1	23.2 52.0	52.0	(109.0) (71.6)
Cash provided by (used in) operating activities	460.2	308.8	(573.3)	(499.3)	(519.7)	(1,948.0)	(1,791.0)	(256.4)
Income tax and social contribution paid	(110.7)	(93.3)	(108.3)	(108.3)	(131.2)	(146.1)	(146.1)	(112.3)
Interest on loans, financing and debentures paid  Lease interest paid	(352.9)	(442.3)	(485.7)	(485.7)	(424.7)	(562.2)	(562.2) (53.5)	(195.2) (16.2)
Financial assets	-	-	(1,275.8)	(1,275.8)	1,008.2	(343.4)	(343.4)	365.3
Net cash provided by (used in) operating activities	(3.4)	(226.8)	(2,443.1)	(2,369.1)	(67.4)	(2,999.7)	(2,896.2)	(214.8)
CASH FLOWS FROM INVESTING ACTIVITIES:								
(Investments) withdraw in marketable securities	92.6	-	_	_	_	_	_	_
Acquisition of investment, goodwill and fair value surplus	-	-	(333.2)	(333.2)	-	(123.7)	(123.7)	(7.9)
Purchases of other property and equipment and addition of intangible assets	(153.0)	(126.6)	(175.0)	(175.0)	(42.8)	(70.0)	(70.0)	(42.7)
Net cash provided by (used in) investing activities	(60.4)	(126.6)	(508.2)	(508.2)	(42.8)	(193.7)	(193.7)	(50.6)
CASH FLOWS FROM FINANCING ACTIVITIES:								
Loans and financings:								
Proceeds	747.1	266.3	950.1	950.1	742.8	1,351.5	1,351.5	1,250.3
Repayment Debentures	(368.4)	(297.9)	(510.1)	(510.1)	(518.5)	(930.2)	(930.2)	(10.0)
Proceeds	496.8	943.4	2,626.9	2,626.9	1,690.7	2,283.7	2,283.7	988.6
Repayment	(668.0)	(105.0)	(355.0)	(355.0)	(815.0)	(975.0)	(975.0)	(979.7)
Lease liability:								
Proceeds	-	-	-	-	-	-	(402.5)	(70.5)
Repayment Capital Increase	-	-	-	-	-	1,821.6	(103.5) 1,821.6	(70.5)
Treasury shares (acquired)/ sold	(27.5)	(25.0)	2.1	2.1	3.20	2.6	2.6	(180.5)
Expenses with issuance of shares.	-	-	-	-	-	(65.3)	(65.3)	-
Exercise of stock options with treasury shares, net	18.0	18.2	50.1	50.1	16.4	25.1	25.1	- 0.80
Dividends paid Interest on own capital	(44.7) (94.6)	(1.0) (138.4)	(166.9)	(166.9)	(172.3)	(7.2) (268.6)	(7.2) (268.6)	- (71.8)
Net cash provided by (used in) financing activities	58.7	660.6	2,597.2	2,597.2	947.3	3,238.2	3,134.7	925.6
NET CASH FLOW PROVIDED (USED) IN THE YEAR	(5.1)	307.2	(354.1)	(280.1)	837.1	44.8	44.8	660.2
Cash flow without incurred one-time costs Hertz and franchisees	-	-	-	(74.0)	-		-	-
NET CASH FLOW PROVIDED (USED) IN THE YEAR AFTER ONE TIME COSTS	(5.1)	307.2	(354.1)	(354.1)	837.1	44.8	44.8	660.2
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,390.2	1,385.1	1,692.3	1,692.3	1,338.2	2,175.3	2,175.3	2,220.1
CASH AND CASH EQUIVALENTS AT END OF YEAR	1,385.1	1,692.3	1,338.2	1,338.2	2,175.3	2,220.1	2,220.1	2,880.3
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(5.1)	307.2	(354.1)	(354.1)	837.1	44.8	44.8	660.2
Supplemental disclosure of cash flow information:								
Cash paid during the period for cars acquisition	(0.070.4)	(0.500.0)	(0.000.0)	(2.000.0)	(4,000 7)	(0.004.0)	(0.004.0)	(0.011.1)
Cars acquisition in the year/period - renew al Cars acquisition in the year/period - growth	(2,278.4)	(2,563.6) (726.0)	(3,660.9) (1,807.0)	(3,660.9) (1,807.0)	(4,696.7) (2,285.1)	(6,804.6) (3,478.7)	(6,804.6) (3,478.7)	(2,011.4) 0.0
	_	(120.0)	(1,007.0)	(1,007.0)	(८,८०७. 1)	(5,475.7)	(0,+10.1)	0.0
Suppliers - automakers:	501.0	700.0	4 107 5	4 107 5	0.005.0	0.407.5	0.407.5	505.0
Balance at the end of the year Balance at the beginning of the year	591.3 (712.5)	782.0 (591.3)	1,197.5 (782.0)	1,197.5 (782.0)	2,065.6 (1,197.5)	2,407.5 (2,065.6)	2,407.5 (2,065.6)	525.8 (2,407.5)
	(112.0)	(001.0)	(102.0)	(102.0)	(1,101.0)	(2,000.0)		

## 20 - Glossary and other information

- Adjusted: financials have been recalculated to exclude the impact of incurred one-time costs related with the acquisition of Hertz Brazil and the integration of 20 franchised branches in 2017.
- Average Rented Fleet: In the car rental division it is the number of daily rentals in the period divided by the number of days in the period. In the Fleet Rental is the actual number of cars rented.
- •CAGR: Compounded annual growth rate.
- •CAPEX: Capital expenditure.
- Carrying Cost of Cash: Consists of the cost to maintain minimum cash position. This is the difference between the average rate of fundraising and the average rate of investment
- •Car depreciation: Depreciation is calculated based on the expectation of the future sale price net of the selling expenses. The amount to be depreciated is the positive difference between the acquisition price of the vehicle and its estimated residual value. Depreciation is calculated as long as the assets' estimated residual value does not exceed its accounting value. Depreciation is recognized during the estimated life cycle of each asset. In the Car Rental division, depreciation method used is linear. In the Fleet Rental division, depreciation is recorded according to the sum of the years' digits (SOYD) method, which better reflects the consumption pattern of the economic benefits that decrease during the cars' useful life. The residual value is the estimated sale price net of the estimated selling expense.
- Depreciated cost of used cars sales (book value): consists of the acquisition value of vehicles, depreciated up to the date of sale, less the technical discount. The **technical discount** is the discount given to the buyer for any required repairs that were not made. These repair costs are recorded as a charge to operating costs and as a credit to cost of cars sold.
- •EBITDA: EBITDA is the net income of the period, added by the income tax, net financial expenses, depreciation, amortization and exhaustions, as defined by CVM instruction 527/12.
- •EBITDA Margin: EBITDA divided by the net revenues.
- EBIT: EBIT is the net income of the period added by the income tax and net financial expenses.
- •EBIT Margin: EBIT divided by the rental net revenues.
- •IFRS 16: As of January 1, 2019, all companies had to adapt to the new rules of IFRS 16. Lessees now have to recognize the assets of the rights over leased assets and the liabilities of future payments for medium or long-term leases, including operating leases. The major impact we had was on the real estate lease agreements of our locations and stores.
- •Operating Fleet: Includes the cars in the fleet from the licensing until they become available for sale.
- •Net debt: Short and long term debts +/- the results from the swap operations, net of the cash, cash equivalents and short term financial investments. The "net debt" term is a Company's measure and cannot be compared with similar terms used by other companies.
- Net Investment in cars: capital investment in cars acquisition, net of the revenues from selling decommissioned cars.
- •NOPAT: Net operating profit after tax.
- •One-time costs (OTC): non-recurring costs and expenses related to the acquisition of Hertz Brazil's operations and the integration of 20 franchised branches.
- Reclassification of PIS and COFINS credits In order to better reflect the nature of its operating costs, Localiza performed the reclassification of PIS and COFINS credits for the years ended December 31, 2019. The credits were reclassified in the income statement by division and consolidated, from the income tax heading to the cost heading.
- •ROIC: Return on invested capital.
- Swap: Financial transactions carried out to hedge exchange rate and interest rate risks.
- **Utilization Rate:** It is the number of rental days of the period divided by the fleet available for rental multiplied by the number of days of the period and therefore, it does not include cars being prepared or being decommissioned.

## LOCALIZA RENT A CAR S.A.

NOTES TO THE INTERIM FINANCIAL INFORMATION FOR THE NINE-MONTH PERIOD ENDED JUNE 30, 2020 (In thousands of Brazilian reais – R\$, unless otherwise stated)

#### 1. GENERAL INFORMATION

Localiza Rent a Car S.A. ("Localiza" or "Company"), headquartered at Avenida Bernardo de Vasconcelos, 377, Bairro Cachoeirinha, in Belo Horizonte, Minas Gerais State, has been since May 2005 a Brazilian publicly-held company, listed on B3 S.A. - Brasil, Bolsa, Balcão ("B3") Novo Mercado segment, which characterizes the highest corporate governance level in the Brazilian capital market. Localiza's shares are traded under the ticker symbol RENT3.

Localiza and its subsidiaries are mainly engaged in: car rental, fleet rental and franchising. In order to renew the fleet, Localiza, its subsidiary Localiza Fleet S.A. ("Localiza Fleet") and its indirect subsidiary Localiza Car Rental Systems S.A. ("Car Rental Systems") sell their decommissioned cars, generating cash for the purchase of new cars from manufacturers.

As of June 30, 2020, the Localiza Platform (including its franchisees in Brazil and abroad) was comprised of 605 car rental locations (not reviewed by the auditors), of which: (i) 529 locations in 364 cities in Brazil, 429 of which were operated by Localiza and 100 by franchisees; and (ii) 76 locations in 39 cities in 5 other South American countries, all operated by franchisees.

On that same date, Localiza's Platform fleet was comprised of 305,260 cars (not reviewed by the auditors), of which: (i) 291,455 belonged to the Company, including 225,870 of the Car Rental Division and 65,585 of the Fleet Rental Division; (ii) 5,668 belonged to its franchisees in Brazil; and (iii) 8,137 belonged to its franchisees abroad. Approximately half of the decommissioned cars are sold to final consumers through 125 points of sale owned by the Company, located in 86 cities throughout Brazil, reducing intermediation and depreciation costs and maximizing cash flow generation for fleet renewal.

This individual and consolidated interim financial information was approved and authorized for issue by the Executive Board on July 28, 2020 and by the Board of Directors on July 29, 2020.

### **Covid-19 Pandemic**

In view of the spread of the Coronavirus (Covid-19) in Brazil, from the second half of March 2020 and, in order to preserve the health of the Company's employees, customers and the population in general, all Localiza Seminovos ("Seminovos") stores and several car rental locations were closed to the public. Car rental locations and stores started reopening at the end of April 2020, after an analysis of the laws applicable to each location, the demand and implementation of protection measures for employees and customers. The car rental activity was considered an essential activity by several municipalities, states and the federal government, since its clients provide essential services or need private transportation in the pandemic scenario.

Hygiene measures and health and safety protocols were intensified in all the Company's facilities, as well as in cars and vans, to ensure the safety of employees, customers and everyone who interacts with Localiza. Attentive to the challenges of the moment, exemption from return rates was offered throughout the national territory, in addition to special conditions on car rental for health professionals, essential service companies and ride by app drivers.

In order to minimize social interaction, most of Localiza's administrative employees are working from home. In addition, an information portal on actions to contain the spread of the virus was created, as well as an online consultation channel for employees and their dependents to answer questions and be guided by doctors about COVID-19.

Over the 1H20, the Company has adopted a series of measures to increase liquidity and limit expenses:

- (i) With the acceleration of the crisis, the Company and its subsidiaries advanced about R\$ 490 million in credit card receivables and concluded two new borrowings that totaled additional R\$ 595 million until March 31, 2020. In April 2020, an additional fundraising of R\$ 100 million was concluded. Additionally, the Company repurchased debentures from its own issue in the amount of R\$ 130 million. With these measures, the Company conservatively strengthened even further its financial liquidity in order to meet all its commitments.
- (ii) Due to the fall in volumes of Car Rental and Seminovos, the Company has adopted measures to reduce costs, expenses, investments and personnel, with the suspension of employment contracts, reduction of working hours and compensation, and reduction of staff. Part of the Management had a reduction in working hours and compensation by 25% and, in the case of the Statutory Board and the Board of Directors, by 35%.
- (iii) The Company's Board of Directors, in a meeting held on April 1, 2020, approved the postponement of the payment date of interest on capital approved on March 10, 2020 to January 5, 2021. On June 18, 2020, another payment of interest on capital was approved for 2021.

New measures may be implemented, depending on the extent and duration of the crisis.

The Company's Management performed various analyses of the impacts of Covid-19, which involved the assessment of indicators of impairment of long-term assets, analysis of credit losses on trade receivables, review of the assumptions of measurement of financial instruments, including derivative financial instruments and assessment of relevant estimates used in the preparation of interim financial information.

This interim financial information for 2Q20 presents the impacts arising from the reduction of the Company's activities, which caused a fall in the car rental volume and used cars sales, as well as a reduction in the volume of purchase of new cars and review of the accounting estimates mentioned above.

# 2. BASIS OF PREPARATION, PRESENTATION OF INTERIM FINANCIAL INFORMATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's interim financial information comprises individual and consolidated interim financial information, identified as "Individual" and "Consolidated", and is prepared and presented in accordance with technical pronouncement CPC 21 (R1) – Interim Statements, issued by the Accounting Pronouncements Committee ("CPC") and approved by the Brazilian Securities Commission ("CVM"), and in accordance with international standard IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board ("IASB") and disclose all relevant information that should be reported in the interim financial information, and only such information, which is consistent with the information used by Management in the performance of its duties.

The individual interim financial information presents investments in subsidiaries accounted for under the equity method of accounting, in accordance with the accounting practices adopted in Brazil and the IFRS.

Except for the change in the accounting estimate of depreciation of the Localiza Fleet (as mentioned in note 9), the information on the basis of preparation and presentation of the interim financial information and summary of significant accounting policies has not changed significantly when compared with the information disclosed in note 2 and in other notes to the annual financial statements for the year ended December 31, 2019 (hereinafter referred to as "financial statements for the year ended December 31, 2019"), published on March 10, 2020 through the websites www.cvm.gov.br, www.b3.com.br and www.localiza.com/ri and published on March 17, 2020 in the "Diário do Comércio de Minas Gerais" and "Diário Oficial de Minas Gerais" (Minas Gerais State Register) newspapers.

**Reclassification of comparative balances** – In order to better reflect the nature of its operating costs, the Company reclassified PIS and COFINS credits on the acquisition of inputs, for the period ended June 30, 2019. The net credits were reclassified from the line item of taxes on revenues to the line item of costs and expenses, in the amount of R\$ 115,720 in the Individual and R\$ 155,204 in the Consolidated.

### 3. RECENTLY ISSUED ACCOUNTING STANDARDS AND INTERPRETATIONS

# 3.1. Recently issued accounting pronouncements and interpretations adopted by the Company in the current period

#### Review of Technical Pronouncement CPC 06 (R2) – Leases

In May 2020, IASB issued amendments to IFRS 16 – Leases referring to benefits related to Covid-19 granted to lessees under lease contracts. On July 7, 2020, CVM issued its Decision 859/20 and approved the amendments to Technical Pronouncement CPC 06 (R2) – Leases, which is equivalent to the mentioned IFRS. This Decision applied to the years beginning on or after January 1, 2020.

As practical expedient, the lessee may elect not to assess if a benefit granted under a lease contract, related to Covid-19, is a modification of the lease contract and, thus, account for the resulting changes in lease payments in profit or loss for the period. The Company and its subsidiaries applied the practical expedient to all benefits granted under lease contracts in accordance with the requirements of Decision 859/20. The amount recognized in profit or loss for the period ended June 30, 2020, arising from the adoption of such Decision, was R\$ 11,5 million in the Individual and in the Consolidated.

### 3.2. Recently issued accounting pronouncements and interpretations and not yet adopted by the Company

There are no CPC/IFRS standards or ICPC/ IFRIC interpretations applicable to the Company that are not yet effective, that could have a material impact on the interim financial information of the Company and its subsidiaries.

### 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are broken down as follows:

Individual		Consolidated	
6/30/2020	12/31/2019	6/30/2020	12/31/2019
13,164	16,246	40,412	17,122
710,834	430,427	1,061,015	487,065
1,027,944	1,176,003	1,778,869	1,715,915
1,751,942	1,622,676	2,880,296	2,220,102
	6/30/2020 13,164 710,834 1,027,944	13,164 16,246 710,834 430,427 1,027,944 1,176,003	6/30/2020         12/31/2019         6/30/2020           13,164         16,246         40,412           710,834         430,427         1,061,015           1,027,944         1,176,003         1,778,869

At June 30, 2020, financial investments in CDBs and fixed-income investment fund units had an annual weighted average yield of 60.1% of the Interbank Deposit Certificates ("CDI") rate variation (99.9% as of December 31, 2019), have immediate liquidity and have the purpose of meeting the Company's short-term commitments.

## 5. SHORT-TERM INVESTMENTS

Short-term investments are broken down as follows:

	Indiv	Individual		idated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Bank Certificates of Deposit ("CDB")	107,253	115,571	137,583	345,171
Fixed-income investment fund units	69,066	151,447	81,444	265,667
Investments in financial bills	26,505		26,505	
Total	202,824	267,018	245,532	610,838

At June 30, 2020, short-term investments in CDBs, fixed-income investment fund units and investments in financial bills posted annual weighted average yield of 81.0% of the Interbank Deposit Certificate ("CDI") rate variation (102.5% at December 31, 2019) and have short-term liquidity. However, such investments do not meet all the criteria to be recorded as cash equivalents under the terms of CPC 03 (R2) – Statement of Cash Flows.

### 6. TRADE RECEIVABLES

Trade receivables are broken down as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Car rental (*)	492,487	787,313	492,646	787,313
Fleet rental	-	-	148,783	117,117
Sale of decommissioned cars (*)	146,396	391,681	185,769	475,091
Franchising	2,356	1,249	8,307	5,918
	641,239	1,180,243	835,505	1,385,439
Allowance for doubtful debts/ expected losses	(108,029)	(84,519)	(135,054)	(108,907)
Total	533,210	1,095,724	700,451	1,276,532
Current	533,210	1,095,724	698,916	1,274,723
Noncurrent (**)	-	-	1,535	1,809

<sup>(\*)</sup> The decrease in the balance of trade receivables from car rental and sale of decommissioned cars is mainly due to the prepayment of credit card receivables in the amount of R\$ 466,694 in the Individual and R\$ 488,131 in the Consolidated for the six-month period ended June 30, 2020.

The aging list of trade receivables is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Current	445,686	986,974	590,968	1,137,532
Up to 30 days overdue	42,470	66,413	59,167	92,494
31 to 60 days overdue	35,412	43,336	40,460	49,861
61 to 90 days overdue	29,287	20,007	33,256	22,423
91 to 180 days overdue	50,718	36,174	55,064	39,533
Over 181 days overdue	37,666	27,339	56,590	43,596
Total	641,239	1,180,243	835,505	1,385,439

The balance of trade receivables includes overdue amounts at the end of the period, for which the allowance for doubtful debts was not recognized because these amounts are still considered recoverable. The aging list of these overdue amounts is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Up to 30 days overdue	34,561	59,719	50,181	84,944
31 to 60 days overdue	26,557	38,423	30,994	44,509
61 to 90 days overdue	22,528	15,915	26,034	17,735
Over 91 days overdue	13,611	3,782	16,862	5,115
Total	97,257	117,839	124,071	152,303

The aging list of the allowance for doubtful debts and expected losses is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Current	(9,733)	(9,089)	(14,588)	(13,303)
Up to 30 days overdue	(7,909)	(6,694)	(8,986)	(7,550)
31 to 60 days overdue	(8,855)	(4,913)	(9,466)	(5,352)
61 to 90 days overdue	(6,759)	(4,092)	(7,222)	(4,688)
Over 91 days overdue	(74,773)	(59,731)	(94,792)	(78,014)
Total	(108,029)	(84,519)	(135,054)	(108,907)

<sup>(\*\*)</sup> Refers to the franchising integration fee.

The variation in the allowance for doubtful debts and expected losses are as follows:

	Individual		Consolidated	
	1H20	1H19	1H20	1H19
Balance at the beginning of the period	(84,519)	(70,079)	(108,907)	(88,405)
Recognition	(59,985)	(22,396)	(67,192)	(30,167)
Reversal	36,475	17,105	41,045	22,748
Balance at the end of the period	(108,029)	(75,370)	(135,054)	(95,824)
	Individ	ual	Consolid	lated
	2Q20	2Q19	2Q20	2Q19
Balance at the beginning of the period	(89,735)	(72,031)	(115,348)	(90,677)
Recognition	(18,439)	(4,189)	(20,439)	(6,811)
Reversal	145	850	733	1,664
Balance at the end of the period	(108,029)	(75,370)	(135,054)	(95,824)

Other information related to accounts receivable (Individual and Consolidated) did not undergo significant changes compared to the information disclosed in note 6 to the financial statements as of December 31, 2019.

#### 7. OTHER CURRENT AND NONCURRENT ASSETS

The breakdown of the balance of other current and noncurrent assets is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Balances stated separately in current assets:				
Recoverable taxes	54,942	29,721	62,416	39,850
Prepaid expenses (*)	74,069	10,530	92,566	11,757
Derivative instruments (note 13)	118,026		118,190	
	247,037	40,251	273,172	51,607
Other current assets:				
Receivables from insurance company (**)	120,947	146,229	122,717	148,162
Other receivables – subsidiaries (note 8(c)(i))	1,890	144	-	-
Investments in restricted accounts (note 15)	-	-	22,664	22,283
Other current assets	28,052	13,204	43,910	24,629
	150,889	159,577	189,291	195,074
Total other current assets	397,926	199,828	462,463	246,681
Balances stated separately in noncurrent assets:				
Derivative instruments (note 13)	311,551	18,198	396,184	18,198
Investments in restricted accounts (note 15)	=	-	22,664	22,283
Other noncurrent assets	83	83	83	83
Total other noncurrent assets	311,634	18,281	418,931	40,564
Total other current and noncurrent assets	709,560	218,109	881,394	287,245

<sup>(\*)</sup> Mainly refers to prepaid expenses on Vehicle Ownership Tax ("IPVA"), in the amount of R\$ 57,912 in the Individual and R\$ 75,739 in the Consolidated, paid at the beginning of the year for fleet cars in use and monthly paid according to car purchases during the year, amortized within the year between the months of payment and December, 2020, or when the sale is made.

### 8. INVESTMENTS IN SUBSIDIARIES AND RELATED-PARTY TRANSACTIONS

Car rental, fleet rental and franchising activities in Brazil and abroad are conducted by Localiza or its direct and indirect subsidiaries, whose main operations are as follows:

Localiza Fleet S.A. ("Localiza Fleet"): Publicly-held company engaged in fleet rental business.

<sup>(\*\*)</sup> Expenses incurred on claims, cost of stolen cars and receivables from the insurance company for insurance coverage contracted by customers when renting cars from the Company (note 2.7.5 to the financial statements for the year ended December 31, 2019).

- Rental Brasil Administração e Participação S.A. ("Rental Brasil"): Privately-held company mainly engaged in acquiring, selling and renting own properties for Localiza and its subsidiaries.
- Localiza Serviços Prime S.A. ("Localiza Prime"): Privately-held company mainly engaged in the intermediation of sales of decommissioned cars previously used by Localiza, Localiza Fleet and Car Rental Systems.
- Car Assistance Serviços de Administração de Sinistros S.A. ("Car Assistance"): Privately-held company engaged in managing car-related claims for insurance companies, accrediting and negotiating with garages and other suppliers, regulating claims, approving budgets and services performed, managing information and supporting documentation on claims and managing indemnities.
- Localiza Franchising Brasil S.A. ("Franchising Brasil"): Privately-held company engaged in conducting the franchise business of "Localiza" brand in Brazil.
- Localiza Franchising International S.R.L. ("LFI S.R.L."): Limited liability company, headquartered in Argentina. It is currently dormant and in the process of shut-down.
- Car Rental Systems S.A. ("Car Rental Systems"): Subsidiary of Localiza Fleet, mainly engaged in car rental and fleet rental.
- MOBI7 Tecnologia em Mobilidade S.A. ("MOBI7"): Subsidiary of Localiza Fleet whose main activities are monitoring and tracking of electronic security systems, installation, maintenance and repair of automotive vehicle monitoring and tracking, and IT consulting.
- MOBI7 Sociedad de Responsabilidad Limitada de Capital Variable ("MOBI7 Mexico"): Subsidiary of MOBI7, headquartered in Mexico, whose main activities are monitoring and tracking of electronic security systems, installation, maintenance and repair of automotive vehicle monitoring and tracking, and IT consulting.

At the Extraordinary General Meeting of Car Rental Systems, held on January 31, 2020, the merger of Localiza RP Aluguel de Carros Ltda. ("Localiza RP") into Car Rental Systems was approved, with transfer of all assets, liabilities and equity on the same date, in the amount of R\$ 73,305. This merger aims to follow the strategic guidelines of Car Rental Systems for operational, administrative and financial streamlining and rationalization, making the operation unique, aiming at increasing managerial efficiency and reducing operating, administrative and financial costs.

#### (a) Business combination

At the Board of Directors' Meeting of Localiza Fleet held on March 12, 2020, the acquisition of all shares of MOBI7 by Localiza Fleet was approved. The Purchase and Sale Agreement was signed on that date.

In the consolidated financial statements, the acquisition of MOBI7 was accounted for at the fair value of the assets acquired and liabilities assumed by Localiza Fleet on the acquisition date, and the excess over the consideration paid is recorded as goodwill, which may be deductible in the event of an incorporation.

The goodwill on the acquisition of MOBI7 is based on the strategic purpose of maintaining the synergy between the car rental and fleet management activity with the activity of monitoring and tracking of automotive vehicle electronic system.

#### (i) Net assets and liabilities assumed in the operation

The acquisition price for 100% of the equity interest in MOBI7 was R\$ 18,500. This amount is comprised of a portion of R\$7,999, which was paid on March 12, 2020, and in three successive annual installments, the last installment due on March 13, 2023. According to contractual clauses, Localiza Fleet had 60 days from the acquisition date to confirm the amount of the estimated net debt of MOBI7 in the initial calculation of the purchase price. In May 2020, a complementary difference to the initial price in the amount of R\$34 was determined, which was paid in the following month, resulting in a final purchase price of R\$18,534. The outstanding amounts are recorded under "other current and noncurrent liabilities" (note 15).

Assets and liabilities acquired, initially measured by Management, are stated below at fair value and are being reviewed by a specialized company to definitively record net assets. Upon completion of the technical studies, any increases or decreases in the provisional amounts recognized for an identifiable asset or liability assumed through increase or decrease in goodwill for expected future profitability will be attested. Provisional net assets and liabilities are as follows:

	MO	)BI7	
	Fair value a	t 3/12/2020	
Assets		Liabilities	
Current	995	Current	3,708
Noncurrent		Noncurrent	2,575
Long-term assets	36	Equity	(937)
Investments	15		
Property and equipment	3,972		
Intangible assets	328		
Total	5,346	Total	5,346
	MOBI7		Fair value
Consideration to be transferred			10,501
Consideration transferred			8,033
Recognized net fair value of identifiable assets and liabilities assumed			937
Preliminary goodwill identified	on acquisition		19,471

## Net cash outflow on acquisition of subsidiary

MOBI7	Fair value
Consideration transferred in cash	8,033
(-) Balance of cash and cash equivalents acquired	(157)
Effects of acquisition presented in the statement of cash flows	7,876

## (ii) Impact of acquisition on consolidated profit or loss

The Company is still analyzing the impacts on profit or loss attributable to the additional business generated by MOBI7 had this business combination taken effect on January 1, 2020.

## (b) Information on subsidiaries

Investments are broken down as follows:

	6/30/2020	12/31/2019
Investments in subsidiaries	1,273,339	1,118,966
Goodwill in the acquisition of investments	22,077	22,077
Total	1,295,416	1,141,043

Variations in the balance of investments in direct subsidiaries are as follows:

	1H20	1H19	2Q20	2Q19
Balance at the beginning of the period	1,118,966	903,037	1,221,343	978,989
Equity in the earnings of subsidiaries	208,976	144,656	106,599	68,704
Dividends from subsidiaries	(54,603)	(31,820)	(54,603)	(31,820)
Balance at the end of the period	1,273,339	1,015,873	1,273,339	1,015,873

The interests in capital of direct and indirect subsidiaries are as follows:

	Number	of shares	Capital (%)	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Localiza subsidiaries:				
Localiza Fleet	103,280,354	103,280,354	100.0	100.0
Rental Brasil	15,000,000	15,000,000	100.0	100.0
Localiza Prime	15,000	15,000	100.0	100.0
Car Assistance	200,000	200,000	100.0	100.0
Franchising Brasil	399,069	399,069	100.0	100.0
LFI S.R.L.	131,078	131,078	98.0	98.0
Indirect subsidiary:				
LFI S.R.L.	2,160	2,160	2.0	2.0
MOBI7 Mexico (*)	200	-	2.0	-
Localiza Fleet's subsidiary:				
Car Rental Systems	603,876,785	603,876,785	100.0	100.0
MOBI7	890,000	-	100.0	-
Car Rental Systems' subsidiary:				
Localiza RP (**)	-	59,277,789	-	100.0
MOBI7's subsidiary:				
MOBI7 Mexico	9,800	-	98.0	-

<sup>(\*)</sup> At the General Meeting of MOBI7 Mexico held on May 8, 2020, the transfer of the 2% ownership interest from MOBI7 Mexico to Car Rental Systems was approved.

The summary of financial information of the main groups of balance sheet and statements of income of subsidiaries of Localiza is as follows:

## (i) Balance sheets

Localiza Fleet S.A.		Localiza	Car	Franchising Brasil	LFI
Consolidated	Rental Brasil	Prime	Assistance	Consolidated	S.R.L.
1,132,604	236,018	156,267	51,546	14,765	295
155,553	-	13,558	-	6,605	-
8	-	-	-	-	-
2,811,321	406,986	238	-	1,277	-
92,822		_			-
4,192,308	643,004	170,063	51,546	22,647	295
347,721	30,844	33,842	33,359	11,662	106
2,998,043	350,155	8,227	2	9,508	13
846,544	262,005	127,994	18,185	1,477	176
4,192,308	643,004	170,063	51,546	22,647	295
Localiza Fleet				Franchising	
S.A.		Localiza	Car	Brasil	LFI
Consolidated	Rental Brasil	Prime	Assistance	Consolidated	S.R.L.
898,618	226,897	148,509	32,907	13,893	268
73,452	=	15,849	-	6,720	-
3	=	-	-	-	-
2,879,762	396,526	260	-	2,824	-
73,092				60	
3,924,927	623,423	164,618	32,907	23,497	268
=	S.A. Consolidated  1,132,604  155,553 8 2,811,321 92,822 4,192,308  347,721 2,998,043 846,544 4,192,308  Localiza Fleet S.A. Consolidated  898,618  73,452 3 2,879,762 73,092	S.A. Consolidated Rental Brasil  1,132,604 236,018  155,553 - 8 - 2,811,321 406,986 92,822 - 4,192,308 643,004  347,721 30,844 2,998,043 350,155 846,544 262,005 4,192,308 643,004  Localiza Fleet S.A. Consolidated Rental Brasil  898,618 226,897  73,452 - 3 2,879,762 396,526 73,092 -	S.A.         Rental Brasil         Localiza Prime           1,132,604         236,018         156,267           155,553         -         13,558           8         -         -           2,811,321         406,986         238           92,822         -         -           4,192,308         643,004         170,063           347,721         30,844         33,842           2,998,043         350,155         8,227           846,544         262,005         127,994           4,192,308         643,004         170,063           Localiza Fleet         S.A.         Localiza Prime           898,618         226,897         148,509           73,452         -         15,849           3         -         -           2,879,762         396,526         260           73,092         -         -	S.A. Consolidated         Rental Brasil         Localiza Prime         Car Assistance           1,132,604         236,018         156,267         51,546           155,553         -         13,558         -           2,811,321         406,986         238         -           92,822         -         -         -           4,192,308         643,004         170,063         51,546           347,721         30,844         33,842         33,359           2,998,043         350,155         8,227         2           846,544         262,005         127,994         18,185           4,192,308         643,004         170,063         51,546           Localiza Fleet S.A. Consolidated         Rental Brasil         Localiza Fleet Prime         Assistance           898,618         226,897         148,509         32,907           73,452         -         15,849         -           3         -         -         -           2,879,762         396,526         260         -           73,092         -         -         -	S.A. Consolidated         Rental Brasil         Localiza Prime         Car Assistance         Brasil Consolidated           1,132,604         236,018         156,267         51,546         14,765           155,553         -         13,558         -         6,605           8         -         -         -         -           2,811,321         406,986         238         -         1,277           92,822         -         -         -         -         -           4,192,308         643,004         170,063         51,546         22,647         22,647           347,721         30,844         33,842         33,359         11,662         2,998,043         350,155         8,227         2         9,508         846,544         262,005         127,994         18,185         1,477         1,4192,308         643,004         170,063         51,546         22,647         22,647         22,647         22,647         20,005         1,546         22,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,647         2,644         2,644         2,644         2,644

<sup>(\*)</sup> Wholly-owned subsidiary of Car Rental Systems merged on January 31, 2020, as approved at the Extraordinary General Meeting of Car Rental Systems held on the same date.

	Franchising					
	S.A.		Localiza	Car	Brasil	LFI
12/31/2019	Consolidated	Rental Brasil	Prime	Assistance	Consolidated	S.R.L.
Liabilities						
Current	559,200	11,042	24,779	11,192	6,509	129
Noncurrent	2,682,002	347,636	8,346	3	11,329	8
Equity	683,725	264,745	131,493	21,712	5,659	131
Total	3,924,927	623,423	164,618	32,907	23,497	268

## (ii) Statements of income

	Localiza Fleet				Franchising	
1H20	S.A. Consolidated	Rental Brasil	Localiza Prime	Car Assistance	Brasil Consolidated	LFI S.R.L.
Net revenue	961,688	18,884	24,286	21,483	4,726	-
Gross profit  Net income /(loss) before income tax and social	398,711	19,129	24,286	21,153	1,492	-
contribution	241,630	14,977	18,022	20,543	1,533	45
Net income	162,819	9,896	11,941	17,945	873	45

	Localiza Fleet				Franchising		
1H19	S.A. Consolidated	Rental Brasil	Localiza Prime	Car Assistance	Brasil Consolidated	LFI S.R.L.	Rental International
Net revenue	777,035	18,592	30,478	19,618	7,085	23	_
Gross profit	266,465	18,832	30,074	19,186	4,977	(87)	=
Net income/ (loss) before							
income tax and social contribution	146,758	13,584	18,145	19,590	5,307	(306)	(2)
Net income/(loss)	97,146	8,980	12,058	16,877	4,238	(306)	(2)

		Franchising				
	S.A.		Localiza	Car	Brasil	LFI
2Q20	Consolidated	Rental Brasil	Prime	Assistance	Consolidated	S.R.L.
Net revenue	441,960	9,225	5,123	9,648	2,144	-
Gross profit	198,639	9,347	5,123	9,505	275	-
Net income/(loss) before income tax and social						
contribution	134,790	7,279	1,153	8,850	226	(7)
Net income (loss)	90,545	4,810	773	7,670	(92)	(7)

	Localiza Fleet				Franchising		
2Q19	S.A. Consolidated	Rental Brasil	Localiza Prime	Car Assistance	Brasil Consolidated	LFI S.R.L.	Rental International
Net revenue	376,597	9,445	14,805	10,693	3,555	(2)	-
Gross profit  Net income/(loss) before income tax and social	135,573	9,567	14,728	10,459	2,450	(94)	-
contribution	63,338	6,945	8,630	10,627	2,499	(200)	(1)
Net income/(loss)	41,946	4,591	5,729	9,045	1,929	(200)	(1)

## (iii) Dividends from subsidiaries

1H20	Localiza Fleet	Rental Brasil	Localiza Prime	Car Assistance	Franchising Brasil	Total
Dividends for 2019 (mandatory minimum)	54,012	4,212	5,147	7,156	1,685	72,212
Dividends in addition to the mandatory minimum for 2019	-	12,636	15,440	21,472	5,055	54,603
Total approved dividends	54,012	16,848	20,587	28,628	6,740	126,815

1H19	Localiza Fleet	Rental Brasil	Car Assistance	Franchising Brasil	Total
Dividends for 2018 (mandatory					
minimum)	-	2,269	4,744	2,051	9,064
Dividends in addition to the mandatory					
minimum for 2018	4,622	6,811	14,233	6,154	31,820
Total approved dividends	4,622	9,080	18,977	8,205	40,884

### (c) Balances and transactions with related parties

### (i) Balances and transactions with subsidiaries and other related parties

	Localiza	Localiza Fleet		bsidiaries	Total	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Balances:						
Trade receivables	7,428	5,590	-	-	7,428	5,590
Dividends receivable	54,012	54,012	72,803	18,200	126,815	72,212
Other receivables (note 7)	1,745	-	145	144	1,890	144
Trade payables	(478)	(3,142)	(21,018)	(4,584)	(21,496)	(7,726)
Other payables (note 15)	-	(4,262)	(4,326)	(12,542)	(4,326)	(16,804)
	Loca	Localiza Fleet		Other subsidiaries		tal
	1H20	1H19	1H20	1H19	1H20	1H19
Transactions:						
Revenues	14,420	13,794	-	4	14,420	13,798
Costs and expenses	(13,371	(14,798)	(36,548)	(14,096)	(49,919)	(28,894)
Recoverable costs and expenses	32,39	5 9,700	1,890	1,987	34,285	11,687
	Loca	aliza Fleet	Other s	ubsidiaries	Total	
	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19
Transactions:						
Revenues	7,36	1 6,950	-	3	7,361	6,953
Costs and expenses	(5,341	•		(7,063)	(15,251)	(15,084)
Recoverable costs and expenses	14,160		. , ,	1,187	14,515	6,719

The common activity of sale of decommissioned cars owned by Localiza and Localiza Fleet for the renewal of their fleets is carried out through a consortium, with the purpose of, but not limited to, capturing the synergy of the use of the same physical structure, sharing know-how and qualified units.

As at June 30, 2020, there were collateral guarantees for borrowings and debt securities amounting to: (i) R\$ 4,175,729 issued by Localiza Fleet to Localiza (R\$ 4,318,938 at December 31, 2019); (ii) R\$ 2,572,343 issued by Localiza to Localiza Fleet (R\$ 2,426,059 at December 31, 2019); and (iii) R\$ 357,523 issued by Localiza to Rental Brasil (R\$ 351,330 at December 31, 2019). There was also collateral between companies when bank guarantees and guarantees insurances were issued for lawsuits totaling R\$ 209,241 (R\$ 142,213 at December 31, 2019).

Transactions between related parties are made under conditions negotiated between the Company and its subsidiaries.

Additionally, the Company has guarantees insurances with J Malucelli Seguradora, Austral Seguradora, Berkley International, Chubb Seguros and Pottencial Seguradora, the latter being a company in which Salim Mattar and Eugênio Mattar, founding partners of Localiza, jointly hold 43.75% of the capital. In transactions with Pottencial Seguradora, made under normal market conditions, the amount accounted for as expense in 1H20 related to guarantee insurance was R\$ 846 (R\$ 320 in 1H19) and the insured amount is R\$ 209,241 at June 30, 2020 (R\$ 142,213 at December 31, 2019).

### (ii) Key management compensation

	Individual		Consolidated	
	1H20	1H19	1H20	1H19
Compensation of the Board of Directors and				
Fiscal Council	6,041	5,698	6,041	5,698
Executive Board				
Fees and compensation	14,798	14,924	15,534	17,453
Payroll taxes	4,207	2,228	4,464	2,608
(i) Stock options granted recognized	4,038	3,657	4,038	3,657
Supplementary pension plan	361	355	374	441
Total	29,445	26,862	30,451	29,857
	Individ	ual	Consolid	lated
	2Q20	2Q19	2Q20	2Q19
Compensation of the Board of Directors and				
Fiscal Council	2,303	2,815	2,303	2,815
Executive Board				
Fees and compensation	5,148	8,747	5,506	9,580
Payroll taxes	1,478	1,155	1,614	1,263
(i) Stock options granted recognized	2,150	1,935	2,150	1,935
Supplementary pension plan	<u> </u>	230	<u> </u>	257
Total	11,079	14,882	11,573	15,850

The other information on investments in subsidiaries and related-party transactions has not significantly changed in relation to that disclosed in note 8 to the financial statements for the year ended December 31, 2019.

## 9. PROPERTY AND EQUIPMENT

The Company reviewed the method used to calculate the depreciation of cars in the Fleet Management Division to better reflect the equalization of maintenance and depreciation costs over the car's useful life. As defined by CPC 23, the change in the depreciation calculation assumption to the straight-line method started to be recognized prospectively as of January 1, 2020. Management believes that this review of estimate provides information that better reflects the consumption pattern of economic benefits over the car's useful life.

The effects of applying the straight-line method in the six-month period ended June 30, 2020 are the decrease in depreciation expense by approximately R\$ 33 million, to be offset by the increase in the cost of the car sold when it is decommissioned, and the increase in deferred income tax and social contribution expense by approximately R\$ 11 million. The Company is still analyzing the future impacts on profit or loss attributable to this review of estimate.

Variations in cost, accumulated depreciation and net carrying amount of property and equipment in each period are as follows:

					Individua	al				
		Leasehold	Furniture and	IT	Constructions					
	Cars	improvements	fixtures	equipment	in progress	Land	Property	Right-of-use	Other	Total
Cost										
As of December 31, 2019	10,864,521	138,455	96,193	53,712	20,800	681	1,913	1,000,604	30,101	12,206,980
Additions	1,590,641	-	8,748	719	12,545	-	-	65,897	1,194	1,679,744
Write-offs/transfers (*)	(2,095,209)	19,548	(54)		(19,548)	-		(7,641)	-	(2,102,904)
As of June 30, 2020	10,359,953	158,003	104,887	54,431	13,797	681	1,913	1,058,860	31,295	11,783,820
Accumulated depreciation:						_				
As of December 31, 2019	(256,341)	(78,218)	(39,016)	(33,290)	-	-	(1,214)	(136,458)	(16,475)	(561,012)
Additions	(244,999)	(8,151)	(4,410)	(3,442)	-	-	(41)	(73,072)	(1,256)	(335,371)
Write-offs/transfers (*)	106,385	-	16	-	-	-	-	7,606	-	114,007
As of June 30, 2020	(394,955)	(86,369)	(43,410)	(36,732)		-	(1,255)	(201,924)	(17,731)	(782,376)
Net carrying amount						_				
As of December 31, 2019	10,608,180	60,237	57,177	20,422	20,800	681	699	864,146	13,626	11,645,968
June 30, 2020	9,964,998	71,634	61,477	17,699	13,797	681	658	856,936	13,564	11,001,444
					Individua	al				
		Leasehold	Furniture and	IT	Constructions					
	Cars	improvements	fixtures	equipment	in progress	Land	Property	Right-of-use	Other	Total
Cost										
As of December 31, 2018	7,422,844	115,396	87,720	47,986	9,816	681	1,913	-	26,600	7,712,956
Initial application of IFRS 16	-	=	=	=	-	-	-	837,305	=	837,305
Additions	3,720,494	514	2,651	1,989	5,904	-	-	31,842	1,095	3,764,489
Write-offs/transfers (*)	(2,470,981)	4,277	(627)	(824)	(4,472)					(2,472,627)
As of June 30, 2019	8,672,357	120,187	89,744	49,151	11,248	681	1,913	869,147	27,695	9,842,123
Accumulated depreciation:										
As of December 31, 2018	(109,327)	(65,012)	(31,246)	(26,766)	-	-	(1,129)	-	(14,116)	(247,596)
Additions	(127,436)	(6,376)	(3,875)	(3,311)	-	-	(43)	(65,533)	(1,141)	(207,715)
Write-offs/transfers (*)	68,756	=	138	220	-	-	-	-	-	69,114
As of June 30, 2019	(168,007)	(71,388)	(34,983)	(29,857)			(1,172)	(65,533)	(15,257)	(386,197)
Net carrying amount		_	_			_		<u> </u>		
As of December 31, 2018	7,313,517	50,384	56,474	21,220	9,816	681	784	-	12,484	7,465,360
As of June 30, 2019	8,504,350	48,799	54,761	19,294	11,248	681	741	803,614	12,438	9,455,926

					Consolidate	ed				
		Leasehold	Furniture and	IT	Constructions			Right-of-		
	Cars	improvements	fixtures	equipment	in progress	Land	Property	use	Other	Total
Cost										
As of December 31, 2019	14,016,574	142,113	96,195	54,042	20,800	29,342	369,935	749,297	30,525	15,508,823
Opening balance MOBI7 (note 8 (a))	-	-	-	-	-	-	-	266	4,187	4,453
Additions	2,011,363	-	8,748	836	12,609	2,545	8,760	68,868	4,315	2,118,044
Write-offs/transfers (*)	(2,593,156)	19,548	(93)	-	(19,548)	-	-	(7,850)	-	(2,601,099)
As of June 30, 2020	13,434,781	161,661	104,850	54,878	13,861	31,887	378,695	810,581	39,027	15,030,221
Accumulated depreciation:										
As of December 31, 2019	(642,436)	(78,401)	(39,018)	(33,611)	-	-	(4,846)	(124,300)	(16,640)	(939,252)
Opening balance MOBI7 (note 8 (a))	-	-	-	-	-	-	-	(11)	(460)	(471)
Additions	(320,667)	(8,242)	(4,372)	(3,442)	-	-	(861)	(67,230)	(1,714)	(406,528)
Write-offs/transfers (*)	189,844	-	16	-	-	-	-	7,859	-	197,719
As of June 30, 2020	(773,259)	(86,643)	(43,374)	(37,053)			(5,707)	(183,682)	(18,814)	(1,148,532)
Net carrying amount										
As of December 31, 2019	13,374,138	63,712	57,177	20,431	20,800	29,342	365,089	624,997	13,885	14,569,571
As of June 30, 2020	12,661,522	75,018	61,476	17,825	13,861	31,887	372,988	626,899	20,213	13,881,689

		Consolidated								
		Leasehold	Furniture	IT	Constructions			Right-of-use –		
	Cars	improvements	and fixtures	equipment	in progress	Land	Property	properties and areas	Other	Total
Cost										
As of December 31, 2018	9,910,476	115,396	87,722	48,316	13,474	29,342	369,935	-	27,024	10,601,685
Initial application of IFRS 16	-	-	-	-	-	-	-	598,533	-	598,533
Additions	4,351,491	514	2,651	1,989	5,904	-	-	26,034	1,095	4,389,678
Write-offs/transfers (*)	(2,840,147)	7,935	(627)	(824)	(8,130)					(2,841,793)
As of June 30, 2019	11,421,820	123,845	89,746	49,481	11,248	29,342	369,935	624,567	28,119	12,748,103
Accumulated depreciation:										
As of December 31, 2018	(428,921)	(65,012)	(31,248)	(27,082)	-	-	(3,298)	-	(14,238)	(569,799)
Additions	(235,037)	(6,467)	(3,875)	(3,314)	-	-	(775)	(59,763)	(1,163)	(310,394)
Write-offs/transfers (*)	133,773	-	138	220	-	-	-	-	-	134,131
As of June 30, 2019	(530,185)	(71,479)	(34,985)	(30,176)			(4,073)	(59,763)	(15,401)	(746,062)
Net carrying amount										
As of December 31, 2018	9,481,555	50,384	56,474	21,234	13,474	29,342	366,637	-	12,786	10,031,886
As of June 30, 2019	10,891,635	52,366	54,761	19,305	11,248	29,342	365,862	564,804	12,718	12,002,041

<sup>(\*)</sup> Include write-offs due to car sale, robbery, damage and transfer of decommissioned cars for fleet renewal to assets for sale, transfers to definitive property and equipment accounts and write-offs of the right-of-use due to contract termination.

### (a) Decommissioned cars for fleet renewal

The cost, accumulated depreciation and net carrying amount of decommissioned cars for fleet renewal in each period are as follows:

	Indiv	Individual		lidated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Cost	28,872	21,497	203,856	171,559
Accumulated depreciation:	(1,573)	(1,136)	(30,329)	(29,824)
Net carrying amount	27,299	20,361	173,527	141,735

The other information on property and equipment (Individual and Consolidated) has not significantly changed compared with that disclosed in note 9 to the financial statements for the year ended December 31, 2019.

#### **10. INTANGIBLE ASSETS**

Intangible assets are broken down as follows:

	Individual		Consol	idated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Software	41,574	44,715	47,016	49,958
Goodwill	-	-	89,986	89,986
Preliminary goodwill on the acquisition of MOBI7 (note 8(a))	-	-	19,471	-
Total	41,574	44,715	156,473	139,944

The variations in cost, accumulated amortization and net carrying amount of intangible assets in each period are as follows:

	Individual		Consolid	lated
	1H20	1H19	1H20	1H19
Cost				
At the beginning of the period	119,518	104,545	224,631	148,798
Opening balance MOBI7 (note 8 (a))	-	-	328	-
Additions	4,010	2,974	24,424	3,110
At the end of the period	123,528	107,519	249,383	151,908
Accumulated amortization				
At the beginning of the period	(74,803)	(62,423)	(84,687)	(70,311)
Additions	(7,151)	(6,104)	(8,223)	(7,109)
At the end of the period	(81,954)	(68,527)	(92,910)	(77,420)
Net carrying amount				
At the beginning of the period	44,715	42,122	139,944	78,487
At the end of the period	41,574	38,992	156,473	74,488

The expense on amortization of intangible assets is allocated to "costs", "selling expenses" and "general, administrative and other expenses" in the income statement, according to their nature and allocation.

The other information on intangible assets (Individual and Consolidated) has not significantly changed in relation to that disclosed in note 10 to the financial statements for the year ended December 31, 2019.

## 11. TRADE PAYABLES

Trade payables are broken down as follows:

	Individual		Consol	idated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Car manufacturers (*)	441,102	2,157,860	525,764	2,407,475
Maintenance services and parts	26,123	38,031	45,403	58,705
Rentals	14,609	19,334	13,868	12,785
Others	59,704	75,646	51,243	86,422
Total	541,538	2,290,871	636,278	2,565,387

<sup>(\*)</sup> The balance payable to car manufacturers refer to cars acquired with average payment term of approximately 175 days (105 days at December 31, 2019).

### 12. PAYROLL AND RELATED TAXES

Payroll and related taxes are broken down as follows:

	<u> </u>		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Accrued vacation pay	42,134	45,029	46,237	52,199
Accrued profit sharing (*)	41,010	75,808	45,510	88,082
Accrued 13 <sup>th</sup> salary	19,234	-	21,033	-
Social security contribution ("INSS")	28,708	8,167	30,627	9,042
Government Severance Indemnity Fund for Employees ("FGTS")	11,115	3,910	12,763	4,939
Others	4,295	6,451	4,702	7,508
Total	146,496	139,365	160,872	161,770

<sup>(\*)</sup> The Company has a profit sharing program for employees as prescribed in Law 10,101/00 based on profit recognized on an annual basis. The annual amount payable is defined through the combination of the Company's profit and performance indicators, in addition to the individual performance of each employee, which is mainly measured based on objective, measurable indicators and goals deriving from the management agreement and the annual budget approved by the Board of Directors. Localiza pays profit sharing in April and July. The consideration provision for profit sharing is classified as "costs", "selling expenses" and "general and administrative expenses" in the income statement, based on function exercised by the respective employees.

## 13. BORROWINGS, DEBT SECURITIES AND DERIVATIVES

Borrowings, debt securities and derivatives are broken down as follows:

	Individual		Consol	idated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019	
In local currency					
Debentures - 11 <sup>th</sup> issuance	486,593	499,406	486,593	499,406	
Debentures - 12 <sup>th</sup> issuance	699,920	700,591	699,920	700,591	
Debentures - 13 <sup>th</sup> issuance	1,084,162	1,084,711	1,084,162	1,084,711	
Debentures - 14th issuance	922,201	1,011,193	922,201	1,011,193	
Debentures - 15 <sup>th</sup> issuance	968,250	1,006,058	968,250	1,006,058	
Debentures - 16 <sup>th</sup> issuance	1,009,630	994,653	1,009,630	994,653	
Debentures of Localiza Fleet - 3 <sup>rd</sup> issuance	-	-	-	503,571	
Debentures of Localiza Fleet - 4th issuance	-	-	-	353,809	
Debentures of Localiza Fleet - 5th issuance	-	-	303,971	307,195	
Debentures of Localiza Fleet - 6th issuance	-	-	398,663	398,638	
Debentures of Localiza Fleet - 7th issuance	-	-	303,816	306,640	
Debentures of Localiza Fleet - 8th issuance	-	-	1,005,272	-	
Promissory notes - 7 <sup>th</sup> issuance	515,856	506,191	515,856	506,191	
Working capital	694,449	-	894,878	198,222	
Leases	-	-	-	8,275	
Certificates of Real Estate Receivables	-	-	348,149	341,522	

	<u>Individual</u>		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
In foreign currency				
Foreign currency borrowings (*)	1,800,020	826,264	2,244,712	1,158,784
	8,181,081	6,629,067	11,186,073	9,379,459
Borrowings and debt securities				
Current liabilities	708,630	33,269	745,769	144,342
Noncurrent liabilities	7,472,451	6,595,798	10,440,304	9,235,117
	8,181,081	6,629,067	11,186,073	9,379,459
Derivative financial ]instruments (a)				
Current assets (note 7)	(118,026)	-	(118,190)	-
Noncurrent assets (note 7)	(311,551)	(18,198)	(396,184)	(18,198)
Current liabilities (note 15)	-	4,456	46,767	26,811
Noncurrent liabilities (note 15)	-	-	61,822	62,288
Total borrowings and debt securities, net of derivatives	7,751,504	6,615,325	10,780,288	9,450,360

(\*) As a risk elimination strategy, simultaneously with the contracting of all foreign currency operations, it was contracted, in accordance with the Indebtedness, Derivatives, Guarantees and Sureties Policy, hedge transactions (plain vanilla) under identical conditions of amount, term and rate, exchanging the exposure to foreign exchange variation for CDI variation or fixed rate. Contracted hedge transactions are solely for hedge purposes (note 13 (a)(ii)).

The average effective interest rate on debt securities issued by the Company and its subsidiary Localiza Fleet ranges from 108.9% of CDI p.a. to CDI + 1.31% p.a..

Pursuant to CVM Instruction 476/09, on February 12, 2020, Localiza Fleet raised the 8<sup>th</sup> issue of debentures in the amount of R\$1.000.000 in a single series maturing on April 12, 2025. Expenses incurred on issuances, including fees, commissions and other costs totaled R\$ 11,043. The proceeds raised were used for the full early redemption of the debentures of the 3<sup>rd</sup> and 4<sup>th</sup> issuances of Localiza Fleet and to reinforce cash.

On February 15, 2020, Localiza Fleet extended the maturity of the current working capital, which was changed from February 15, 2021 to February 15, 2024.

On March 3, 2020, Localiza signed a borrowing agreement in the amount of USD 125,000 thousand (R\$ 562,500) with maturity of the principal on March 3, 2020. Simultaneously, a swap plain vanilla transaction was contracted in order to mitigate the risk of exposure in foreign currency, exchanging the foreign exchange variation plus fixed rate for CDI + 0.60%. There were no expenses incurred with the fundraising.

Due to the COVID-19 pandemic scenario, the Company contracted the following borrowings to reinforce cash:

- On March 27, 2020, Localiza contracted working capital of R\$ 295,000, with the principal maturing on March 23, 2023. Expenses incurred on this transaction, including fees, commissions and other costs, totaled R\$ 7,188.
- On March 31, 2020, Localiza contracted working capital of R\$ 300,000, with the principal maturing on March 31, 2022. There were no expenses incurred with the fundraising.
- On April 24, 2020, Localiza contracted working capital of R\$ 100,000, with the principal maturing on October 20, 2021, with the purpose of cash reinforcement. There were no expenses incurred with the fundraising.
- On June 18, 2020, the Board of Directors approved the Company's 1<sup>st</sup> debenture repurchase program with the limit of R\$ 200,000. Up to June 30, 2020, the Company repurchased debentures in the amount of R\$ 129,682.

Changes in borrowings and debt securities, net of derivatives are as follows:

	Individual		Consoli	dated
	1H20	1H19	1H20	1H19
Balance at the beginning of the period	6,615,325	5,308,183	9,450,360	7,683,804
Opening balance MOBI7 (note 8 (a))	-	-	2,250	-
Funding	1,250,312	994,706	2,238,894	1,006,656
Repurchase of debentures	(129,682)	-	(129,682)	-
Interest and finance charges	148,430	179,348	273,643	285,245
Repayment of principal	=	(1,625,000)	(859,986)	(1,737,523)
Interest amortization	(132,881)	(242,539)	(195,191)	(321,266)
Balance at the end of the period	7,751,504	4,614,698	10,780,288	6,916,916

As at June 30, 2020, Localiza had six issuances of outstanding debentures, not convertible into shares, and one issue of promissory notes and Localiza Fleet had four issuances of debentures, not convertible into shares. All issues were conducted in accordance with CVM Instruction 476/09 and have accelerated maturity events, including, without limitation: (i) filing for or adjudication of bankruptcy by the Issuer or third parties that is not duly eliminated within the legal term; (ii) matters related to the default, with lack of payment within the established term, in individual or aggregate amount equal to or above 3% of the consolidated average equity calculated in the past three quarters; (iii) capital decrease of Localiza and/or repurchase of its own shares for cancellation, other than if previously authorized by debenture holders; (iv) Localiza's merger or spin-off, except if, as set forth in article 231 of Law No. 6,404/76, the spun-off portion or the Company resulting from the transaction continues to be controlled by the Issuer, or the object of the spin-off represents less than 30% of the last annual consolidated revenue; (v) failure to maintain financial ratios on a quarterly basis, based on the Company's consolidated financial statements; and (vi) the Company's rating downgrading on two or more grades in relation to the AAA rating (BR, triple A) by Fitch Ratings or Standard & Poor's due to any change in the shareholding structure that may result in the loss, transfer or disposal of "Controlling Power" of the Issuer by the current controlling shareholders.

The domestic corporate credit ratings in effect on June 30, 2020 are: Standard & Poor's (AAA(bra)/stable), Moody's (Aa1.br/negative) and Fitch Ratings (AAA(bra)/negative).

The financial covenants were met in the 12-month periods ended June 30, 2020 and December 31, 2019 as shown below:

Ratio	Limits	12-month period ended 6/30/2020	12-month period ended 12/31/2019
Net debt / Adjusted EBITDA (*)	Below 4.00	3.40	2.98
Net debt deducted from credit card balance (**) / Adjusted EBITDA	Below 4.00	3.37	2.77
Adjusted EBITDA / Finance costs, net	Above 1.50	4.88	5.43

<sup>(\*)</sup> EBITDA corresponds to the Issuer's net income or loss, on a consolidated basis, relating to the 12 last months, plus: (i) finance income (costs); (ii) income tax and social contribution; and (iii) depreciation and amortization expenses. For all issues, EBITDA is also adjusted by the costs on stock options, nonrecurring expenses and impairment.

Additionally, the Company has borrowings that also include certain accelerated maturity events under conditions similar to those applicable to debt securities. As at June 30, 2020, these restrictive covenants were met.

## (a) Derivatives

The breakdown of derivative instruments balance, presented in line items other current and other noncurrent assets (note 7) or other current and other noncurrent liabilities (note 15), is as follows:

	Consolidated				
	6/30/2020 12/31/20				
Fixed rate (i)	(107,672)	(71,405)			
Foreign currency (ii)	513,457	504			
Total assets/(liabilities), net	405,785 (70,901)				

<sup>(\*\*)</sup> The 14<sup>th</sup>, 15<sup>th</sup> and 16<sup>th</sup> issuance of debentures from Localiza and the 5<sup>th</sup>, 6<sup>th</sup>, 7<sup>th</sup> and 8<sup>th</sup> issuance of debentures from Localiza Fleet included in the definition of net debt the discount of the trade receivables of credit card balance.

#### (i) CDI vs Fixed rate

Mostly fleet rental contracts of Fleet Rental Division vary from 24 to 36 months and, in general, include an annual adjustment clause based on the inflation index. As the rental contracts cannot be adjusted based on the benchmark interest rates, Localiza Fleet has entered into swap transactions by swapping the CDI fluctuation for a fixed rate in order to hedge against the risk of loss of profit on rental contracts. The specific characteristics of this swap transaction, as well as its respective notional and carrying amounts as of June 30, 2020, are as follows:

		Weighted	d average	Amount of							
		rat	tes	reference	eference Val		of curve Market value (carrying amount)			amount)	Variation
Financial		Long	Short		Long	Short	Gain	Long	Short	Gain	Curve x
institution	Range of maturity dates	position	position	Notional	position	position	(loss)	position	position	(loss)	MTM
		% CDI									
Institution A	July 2020 to April 2022	117.80%	7.64%	580,000	617,367	637,266	(19,899)	621,030	660,198	(39,168)	(19,269)
Institution B	October 2020 to July 2021	110.00%	8.13%	150,000	161,808	168,090	(6,282)	162,035	173,737	(11,702)	(5,420)
Institution C	July 2020 to January 2023	121.00%	7.17%	400,000	424,075	435,617	(11,542)	427,195	451,275	(24,080)	(12,538)
Institution D	January 2021 to January 2023	110.10%	8.41%	270,000	289,772	301,384	(11,612)	290,617	318,902	(28,285)	(16,673)
Institution E	July 2021 and April 2022	126.80%	5.98%	45,000	46,331	46,807	(476)	46,703	48,957	(2,254)	(1,778)
Institution F	July 2022	110.00%	5.90%	25,000	25,433	25,670	(237)	25,609	26,933	(1,324)	(1,087)
Institution G	April 2021	140.30%	5.03%	50,000	50,647	50,776	(129)	51,030	51,889	(859)	(730)
					1,615,433	1,665,610	(50,177)	1,624,219	1,731,891	(107,672)	(57,495)

## (ii) Foreign currency x Reais

As at June 30, 2020, the Company had current hedge transactions with an exclusive foreign exchange hedge for the respective foreign currency borrowing contracted with a large financial institution. The specific characteristics of these hedge transactions, as well as their respective notional and carrying amounts, are as follows:

#### Swap

	Inde	ex	Amount of reference	of reference Value of curve		Market value (carrying amount)			Variation	
Range of		_		Long	Short	Gain	Long	Short	Gain	
maturity dates	Long position	Short position	Notional	position	position	(loss)	position	position	(loss)	Curve x MTM
5/22/2023	USD Libor + 0.47%	108.0% of CDI	USD 80,000 thousand	435,787	300,906	134,881	431,898	303,070	128,828	(6,053)
1/3/2023	0.93%	CDI + 1.00%	EUR 55,394 thousand	341,399	251,246	90,153	345,829	257,319	88,510	(1,643)
1/3/2025	1.33%	CDI + 1.20%	EUR 55,394 thousand	341,614	251,313	90,301	356,985	263,722	93,263	2,962
1/25/2023	USD Libor + 1.66%	6.51%	USD 31,081 thousand	169,501	130,891	38,610	167,532	135,066	32,466	(6,144)
3/3/2021	2.00%	CDI + 0.60%	USD 125,000 thousand	681,219	563,774	117,445	684,985	566,009	118,976	1,531
				1,969,52 0	1,498,130	471,390	1,987,22 9	1,525,186	462,043	(9,347)

NDF

	Amount of reference		Value of curve			Market va	Market value (carrying amount)			
Maturity date	Notional	Forward/ Strike	Long position	Short position	Gain (loss)	Long position	Short position	Gain (loss)	Curve x MTM	
12/12/2021	AUD 73,249 thousand	AUD 3.12 (*)	281,240	221,884	59,356	277,427	226,177	51,250	(8,106)	
10/25/2020	USD 135 thousand	USD 4.23	764	571	193	729	565	164	(29)	
			282,004	222,455	59,549	278,156	226,742	51,414	(8,135)	

<sup>(\*)</sup> Referring to the notional amount of the transaction. A NDF was contracted for each payment of interest, with average forward/ strike of AUD 3.00.

## 14. RIGHT OF USE LEASE LIABILITY

Changes in the right-of-use lease liability are as follows:

	Indivi	dual	Consolidated		
	1H20	1H19	1H20	1H19	
Balance at the beginning of the period	889,595	837,305	642,733	598,533	
Opening balance MOBI7 (note 8 (a))	-	-	255	-	
Addition/remeasurement of new agreements	65,897	31,842	68,868	26,034	
Write-off	(334)	-	(339)	-	
Consideration paid	(86,186)	(72,377)	(86,782)	(73,173)	
Consideration payable	(13,808)	(13,613)	-	-	
Interest	41,672	33,022	30,571	22,174	
Balance at the end of the period	896,836	816,179	655,306	573,568	
Current Noncurrent	146,774 750,062	119,720 696,459	133,588 521,718	107,056 466,512	
Noncarrent	7 30,002	030,433	321,710	+00,512	

	Indivi	dual	Consolidated		
	2Q20	2Q19	2Q20	2Q19	
Balance at the beginning of the period	909,912	831,118	657,804	590,798	
Addition/remeasurement of new agreements	18,007	11,461	27,447	10,872	
Write-off	(101)	-	(106)	-	
Consideration paid	(43,664)	(34,304)	(43,864)	(34,665)	
Consideration payable	(6,691)	(6,915)	-	-	
Interest	19,373	14,819	14,025	6,563	
Balance at the end of the period	896,836	816,179	655,306	573,568	

Changes in the right-of-use asset balance are shown in note 9.

The Company has property rental contracts for its car rental locations in airports and off-airports (downtown locations), stores, head office and parking lots. The minimum amounts payable, considering undiscounted installments, for the remaining lease term contracted up to June 30, 2020 and classified as leases are as follows:

				Individual				
2H20	2021	2022	2023	2024	2025	2026	2027 an onwards	Total
19,491	30,264	26,403	23,869	20,092	16,396	10,102	32,792	179,409
78,758	153,209	140,025	128,402	114,458	105,289	102,136	728,878	1,551,155
98,249	183,473	166,428	152,271	134,550	121,685	112,238	761,670	1,730,564
								(833,728)
								896,836
				Consolidated				
							2027 an	
2H20	2021	2022	2023	2024	2025	2026	onwards	Total
20,158	30,778	26,528	23,945	20,124	16,420	10,126	32,845	180,924
65,032	124,935	110,620	97,954	82,944	73,240	68,965	281,718	905,408
85,190	155,713	137,148	121,899	103,068	89,660	79,091	314,563	1,086,332
· · · · · · · · · · · · · · · · · · ·					· · · · · · · · · · · · · · · · · · ·			(431,026)
								655,306
	19,491 78,758 <b>98,249</b> 2H20 20,158 65,032	19,491 30,264  78,758 153,209  98,249 183,473  2H20 2021  20,158 30,778 65,032 124,935	19,491 30,264 26,403  78,758 153,209 140,025  98,249 183,473 166,428  2H20 2021 2022  20,158 30,778 26,528 65,032 124,935 110,620	19,491     30,264     26,403     23,869       78,758     153,209     140,025     128,402       98,249     183,473     166,428     152,271       2H20     2021     2022     2023       20,158     30,778     26,528     23,945       65,032     124,935     110,620     97,954	2H20         2021         2022         2023         2024           19,491         30,264         26,403         23,869         20,092           78,758         153,209         140,025         128,402         114,458           98,249         183,473         166,428         152,271         134,550           Consolidated           2H20         2021         2022         2023         2024           20,158         30,778         26,528         23,945         20,124           65,032         124,935         110,620         97,954         82,944	2H20         2021         2022         2023         2024         2025           19,491         30,264         26,403         23,869         20,092         16,396           78,758         153,209         140,025         128,402         114,458         105,289           98,249         183,473         166,428         152,271         134,550         121,685           2H20         2021         2022         2023         2024         2025           20,158         30,778         26,528         23,945         20,124         16,420           65,032         124,935         110,620         97,954         82,944         73,240	2H20         2021         2022         2023         2024         2025         2026           19,491         30,264         26,403         23,869         20,092         16,396         10,102           78,758         153,209         140,025         128,402         114,458         105,289         102,136           98,249         183,473         166,428         152,271         134,550         121,685         112,238           2H20         2021         2022         2023         2024         2025         2026           20,158         30,778         26,528         23,945         20,124         16,420         10,126           65,032         124,935         110,620         97,954         82,944         73,240         68,965	2H20         2021         2022         2023         2024         2025         2026         onwards onwards           19,491         30,264         26,403         23,869         20,092         16,396         10,102         32,792           78,758         153,209         140,025         128,402         114,458         105,289         102,136         728,878           98,249         183,473         166,428         152,271         134,550         121,685         112,238         761,670           2H20         2021         2022         2023         2024         2025         2026         2027 an onwards           20,158         30,778         26,528         23,945         20,124         16,420         10,126         32,845           65,032         124,935         110,620         97,954         82,944         73,240         68,965         281,718

The estimated amount of PIS and COFINS credit embedded in the lease consideration totals R\$ 135,768 in the Individual and R\$ 76,176 in the Consolidated (R\$ 67,744 in the Individual and R\$ 45,400 in the Consolidated, discounted to present value).

In the period ended June 30, 2020, as mentioned in note 3.1, the Company adopted the practical expedient from CVM Decision 859/20 for the recognition of benefits granted under lease contracts. Other information on the lease liability related to right of use has not changed significantly when compared to the information disclosed in note 3.1 to the financial statements for the year ended December 31, 2019.

### 15. OTHER CURRENT AND NONCURRENT LIABILITIES

The breakdown of the balance of other current and noncurrent liabilities is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Balances stated separately in current liabilities:				
Revenue to be appropriated (*)	2,722	3,213	5,769	6,221
Payables to related parties (note 8 (c)(i))	4,326	16,804	-	-
Federal taxes payable	1,699	5,271	13,274	8,082
Municipal taxes payable	2,435	4,440	4,156	5,959
Derivative financial instruments (note 13)	=	4,456	46,767	26,811
	11,182	34,184	69,966	47,073
Other current liabilities:				
Advances from car rental and decommissioned sale customers	132,477	196,314	138,858	200,529
Insurance premiums for transfer (**)	15,992	123,946	16,945	125,948
Restricted obligations (***)	-	-	22,912	22,549
Amounts payable for the acquisition of MOBI7	-	-	3,550	-
Others	13,397	12,056	24,671	20,644
	161,866	332,316	206,936	369,670
Total other current liabilities	173,048	366,500	276,902	416,743
Balances stated separately in noncurrent liabilities:				
Revenue to be appropriated (*)	3,204	2,885	7,786	7,952
Derivative financial instruments (note 13)	-	-	61,822	62,288
Restricted obligations (***)			22,912	22,549
	3,204	2,885	92,520	92,789
Other noncurrent liabilities:				
Amounts payable for the acquisition of MOBI7	-	-	7,098	-
Others	9,789	8,562	11,191	8,570
	9,789	8,562	18,289	8,570
Total other noncurrent liabilities	12,993	11,447	110,809	101,359
Total other current and noncurrent liabilities	186,041	377,947	387,711	518,102

<sup>(\*)</sup> Refers to the franchising integration fee and bank preference premium.

## 16. PROVISIONS AND ESCROW DEPOSITS

## (a) Legal provisions recognized

The balance of legal provisions is broken down as follows:

	Indiv	idual	Consolidated		
	6/30/2020	12/31/2019	6/30/2020	12/31/2019	
Tax (*)	2,362	99,006	7,853	126,119	
Social security	13,622	10,808	15,263	12,217	
Labor	23,116	25,497	32,268	37,434	
Civil	26,011	23,772	33,900	31,467	
Total	65,111	159,083	89,284	207,237	

Localiza and Localiza Fleet filed for a suit claiming their right to appropriate PIS and COFINS credits from depreciation of their rental vehicles, based on the justification inserted in Article 3, VI, and Article 15 of Law 10,833/03, at the fraction of 1/48 per month instead of the general rule of 1/60 per month. Since April 2017, based on favorable outcome, Localiza and Localiza Fleet begun to appropriate credits on a 1/48th

<sup>(\*\*)</sup>Premiums received from customers that took out insurance for rented cars, and extended warranty for the decommissioned cars sold which will be transferred by Localiza to the insurance company (note 2.7.5 to the financial statements as of December 31, 2019).

<sup>(\*\*\*)</sup> The restricted obligations refer to the amounts retained from the purchase price owed to Car Rental Systems' sellers (escrow), which shall be made available to them after compliance with specific provisions under the share purchase agreement. Restricted obligations are guaranteed by short-term investments made by the Company, with restricted use, and shall be made available for withdrawal on August 31, 2020 and 2023 (note 7).

basis per month and recognize the difference between said bases until new decisions about the discussion were issued. In 2020, considering (i) the change in the scenario of the lawsuits with the issuance of the second favorable decision; (ii) the current jurisprudential context on the utilization of PIS/COFINS credits; and (iii) the change in the assessment of the lawsuits to possible loss, made by the legal counsel, the related provisions were reversed, in the updated amounts of R\$110,602 (Individual) and R\$135,021 (Consolidated) (notes 22 and 23).

#### (b) Escrow deposits

The balance of escrow deposits is broken down as follows:

	Indiv	Individual		lidated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Tax	42,762	42,665	74,272	72,830
Social security	1,972	1,397	1,972	1,397
Labor	15,733	16,035	20,855	23,743
Civil	13,923	14,967	15,605	16,616
Total	74,390	75,064	112,704	114,586

The other information on provisions and escrow deposits (Individual and Consolidated) has not significantly changed in relation to that disclosed in note 15 to the financial statements for the year ended December 31, 2019.

#### 17. TAXES ON INCOME – INCOME TAX AND SOCIAL CONTRIBUTION

#### (a) Deferred income tax and social contribution - assets and liabilities

The breakdown of deferred income tax and social contribution as of June 30, 2020 and December 31, 2019 is as follows:

	Indiv	idual	Consolidated		
	6/30/2020	12/31/2019	6/30/2020	12/31/2019	
Temporary differences in the deductibility of provisions:					
Provision for risks and other provisions	21,335	53,290	27,815	67,981	
Allowance for doubtful debts/ expected losses and other					
allowances	53,122	46,259	57,736	50,121	
Provision for payment of services in progress and others,					
profit sharing, loyalty program and others	45,903	50,105	54,491	59 <i>,</i> 758	
Swap transaction with payment on a cash basis	1,767	4,239	45,109	29,991	
Income tax and social contribution tax loss carryforwards	186,760	4,146	209,589	29,005	
Total deferred income tax and social contribution assets	308,887	158,039	394,740	236,856	
Car depreciation (*)	480,548	351,819	626,850	449,705	
Leasing in the purchase of property and equipment (**)	217	232	66,339	96,150	
Others	-	-	13,505	11,293	
Total deferred income tax and social contribution liabilities	480,765	352,051	706,694	557,148	
Total deferred income tax and social contribution, net	171,878	194,012	311,954	320,292	
Noncurrent assets	-	-	(28,570)	(32,407)	
Noncurrent liabilities	171,878	194,012	340,524	352,699	

<sup>(\*)</sup> Refers to the temporary difference in the calculation of depreciation, introduced by the application of IFRS. Localiza and Localiza Fleet calculate, for tax purposes, car depreciation expenses based on the depreciation criteria used through December 31, 2007, as prescribed by Law No. 12,973/14. The difference as of December 31, 2014, in conformity with chapter IV, articles 64, 66 and 67 of Law No. 12,973/14, is accounted for in asset-related sub-accounts, being added to the extent of their realization beginning January 1, 2015.

The Company and its subsidiaries have recognized a balance, as at June 30, 2020, as tax credit on tax loss carryforwards of R\$ 186,760 in Individual and R\$ 209,589 in Consolidated (R\$ 4,146 and R\$ 29,005, respectively, as at December 31, 2019). Based on expected future taxable income generation, this tax credit can be carried forward indefinitely and its offset is limited to 30% of annual taxable income.

The realization of deferred income tax and social contribution credits, arising from temporary differences and tax loss carryforwards, is contingent upon future events that will make the provisions that gave rise to them deductible and

<sup>(\*\*)</sup> Refers to the temporary difference arising from the deduction of leasing installments amortization on the acquisition of property and equipment items as a contra entry the depreciation addition to the income tax and social contribution tax bases.

enabled the offset of tax losses and social contribution tax loss carryforwards, in accordance with prevailing tax legislation.

Based on past taxable income that originated deferred income tax and social contribution asset balances, as well as projections of profit or loss for coming years, the Company estimates the following schedule for tax credits recovering:

	Individual	Consolidated
2020	37,894	53,121
2021	44,168	79,959
2022	34,110	49,657
2023	25,153	32,338
2024	51,771	60,840
2025 to 2028	115,791	118,825
Total deferred income tax and social contribution assets	308,887	394,740

## (b) Income tax and social contribution – reconciliation of expenses at statutory and effective rates

The reconciliation between the statutory and effective rates for the periods ended June 30, 2020 and 2019 is as follows:

	Individual		Consolidated	
	1H20	1H19	1H20	1H19
Net income before taxes	304,609	453,439	397,840	517,526
Statutory rate	34%	34%	34%	34%
Expense at statutory rate	(103,567)	(154,169)	(135,266)	(175,959)
Adjustments to expense at statutory rate:				
Equity in the earnings of subsidiaries	71,052	49,183	-	-
Effect of deduction of interest on capital	44,784	49,184	44,784	49,184
Income tax and social contribution due by subsidiaries				
(deemed income)	-	-	7,131	4,682
Others, net	3,934	3,230	6,323	5,434
Expense at effective rate	16,203	(52,572)	(77,028)	(116,659)
Current income tax and social contribution	(5,931)	(36,340)	(85,366)	(91,016)
Deferred income tax and social contribution	22,134	(16,232)	8,338	(25,643)
	Individual		Consolidated	
	2Q20	2Q19	2Q20	2Q19
Net income before taxes	42,519	215,336	91,111	244,136
Statutory rate	34%	34%	34%	34%
Expense at statutory rate	(14,456)	(73,214)	(30,978)	(83,006)
Adjustments to expense at statutory rate:				
Equity in the earnings of subsidiaries	36,244	23,359	-	-
Effect of deduction of interest on capital	22,020	25,671	22,020	25,671
Income tax and social contribution due by subsidiaries				
(deemed income)	_	-	2,576	2,310
Others, net	3,614	(1,065)	5,212	976
Others, net  Expense at effective rate	3,614 <b>47,422</b>	(1,065) <b>(25,249)</b>	5,212 <b>(1,170)</b>	976 <b>(54,049)</b>
,				

## 18. EQUITY

## (a) Capital

As of June 30, 2020, the Company's capital was R\$ 4,000,000, comprised of 758,466,670 common shares. The ownership interest and the related reconciliation of the number of outstanding shares are as follows (not reviewed by the auditors):

	Management				
		Board of Directors and			
	Founding partners	Statutory Boards	Treasury shares	Outstanding shares	Number of shares – ON
Amount as of December 31, 2019	162,144,750	289,210	2,799,555	593,233,155	758,466,670
Bonus in shares	(1)	-	(1)	2	-
Acquisition (sale) of shares, net	(4,277,200)	52,944	-	4,224,256	-
Exercise of long-term incentive					
programs with treasury shares	106,076	135,552	(596,908)	355,280	-
Sale of treasury shares	44,755	40,682	(125,831)	40,394	-
Renting of shares	(2,243,546)	-	-	2,243,546	-
Repurchase of shares (note 18 (c) iii)	-	-	5,214,600	(5,214,600)	-
Amount as of June 30, 2020	155,774,834	518,388	7,291,415	594,882,033	758,466,670
	Manag	gement			
		Board of Directors and			
	- "	Audit and	_		
	Founding partners	Statutory Boards	Treasury shares	Outstanding shares	Number of shares – ON
Amount as of December 31, 2018	155,539,657	641,971	5,164,144	505,803,438	667,149,210
Primary public distribution of shares	-	-	-	55,200,000	55,200,000
Acquisition (sale) of shares, net	(1,551,753)	(289,123)	-	1,840,876	-
Exercise of stock options with treasury					
shares	1,428,174	210,390	(1,943,158)	304,594	-
Sale of treasury shares	30,170	26,310	(72,022)	15,542	-
Renting of shares	(1,573,500)	-	-	1,573,500	-
Election (removal)		(317,899)	<u> </u>	317,899	
Amount as of June 30, 2019	153,872,748	271,649	3,148,964	565,055,849	722,349,210

For comparability purposes, the ownership interest and the related reconciliation of the number of outstanding shares adjusted to reflect the 5% share bonus, approved at the Board of Directors' Meeting held on December 12, 2019 are as follows (not reviewed by the auditors):

	Management				
	Founding partners	Board of Directors and Audit and Statutory Boards	Treasury shares	Outstanding shares	Number of shares – ON
Amount as of December 31, 2018	163,316,640	674,070	5,422,351	531,093,609	700,506,670
Primary public distribution of shares	-	-	-	57,960,000	57,960,000
Acquisition (sale) of shares, net	(1,629,341)	(303,579)	-	1,932,920	-
Exercise of stock options with treasury					
shares	1,499,583	220,909	(2,040,316)	319,824	-
Sale of treasury shares	31,678	27,626	(75,623)	16,319	-
Renting of shares	(1,652,175)	-	-	1,652,175	-
Election (removal)	-	(333,794)	-	333,794	-
Amount as of June 30, 2019	161,566,385	285,232	3,306,412	593,308,641	758,466,670

Pursuant to article 6 of the Bylaws, the Company is authorized to increase its capital up to the limit of 1,000,000,000 registered common shares, regardless of any amendment to the bylaws, so that additional 241,533,330 registered common shares can be issued.

The Company participates in the Level I of the American Depositary Receipts ("ADR") Program since its approval by CVM on May 22, 2012 and the beginning of trading on June 5, 2012. The Company's position, considering the effects of share bonus, comprised 7,268,197 ADRs issued in the United States as at June 30, 2020 and 3,119,356 as at December 31, 2019 (not reviewed by the auditors). Each ADR corresponds to 1 (one) Company's share.

### (b) Interest on capital and dividends

The Board of Directors' meetings approved the payment of interest on capital to shareholders as follows:

		1H20		
Approval date	Total amount approved	Amount per share (R\$)	Shareholding position date	Payment date (*)
3/10/2020	66,954	0.08901	3/13/2020	1/5/2021
6/18/2020	64,764	0.08622	6/23/2020	4/5/2021
Total	131,718			

(\*) At the Board of Directors' Meeting held on April 1, 2020, the payment date of interest on capital was postponed from May 5, 2020 to January 5, 2021, in view of the impacts of the Covid-19 pandemic on the Company's business and on the domestic economy in general. Therefore, and due to the change in the number of treasury shares, the estimated gross value per share of interest on capital payable was changed from R\$ 0.08860 to R\$ 0.08901.

			1H19		
	_	Amount <sub>I</sub>	oer share (in R\$)		
Approval date	Total amount approved	On approval date	For comparability (*)	Shareholding position date	Payment date
3/21/2019	69,156	0.09641	0.09182	3/26/2019	5/20/2019
6/18/2019	75,503	0.10498	0.09998	6/24/2019	8/16/2019
Total	144,659				

(\*) For comparability purposes, the amount of interest on capital per share was adjusted considering the 5% bonus, approved at the Board of Directors' Meeting held on December 12, 2019.

At the Annual General Meeting held on April 23, 2020, the payment of interest on capital in the amount of R\$ 291,049 referring to the net income for 2019 was approved. Additionally, the shareholders opted to not pay additional dividends, considering that the amount distributed through interest on capital in 2019 exceeds the mandatory minimum dividend of 25% on net income, which is the basis for dividends proposal.

Consolidated

The dividends and interest on capital payable are broken down as follows:

	COIISOI	luateu
	6/30/2020	12/31/2019
Proposed interest on capital in net income for the period	131,718	71,783
Provision for withholding income tax on interest on capital	(17,221)	(8,389)
Total dividends and interest on capital payable	114,497	63,394

### (c) Capital reserves, stock options granted and treasury shares

On June 30, 2020, the breakdown of capital reserves, options granted and treasury shares is as follows:

	Stock options granted recognized	Goodwill on share subscription	Treasury shares	Total
Balance as of December 31, 2019	71,736	113,758	(22,288)	163,206
Stock options granted recognized	5,620	-	-	5,620
Treasury shares acquired	-	-	(184,696)	(184,696)
Treasury shares sold	-	966	3,250	4,216
Exercise of long-term incentive programs with				
treasury shares	(14,290)	(1,897)	15,417	(770)
Balance as of June 30, 2020	63,066	112,827	(188,317)	(12,424)

### (i) Options exercised in 1H20

In 1H20, 596,908 stock options and shares of the long-term incentive programs were exercised, in the amount calculated at fair value of R\$ 6,515. All options were exercised using treasury shares and, therefore, it was not necessary to issue new shares.

#### (ii) Treasury shares

The number of treasury shares as at June 30, 2020, was 7,291,415 (3,306,412 as at June 30, 2019 considering the effects of bonus in shares), with fair value of R\$ 298,292 (stock quote of R\$ 40.91 as at June 30, 2020).

In March 2020, 5,214,600 shares issued by the Company were acquired, under the 11th Share Repurchase Program, to be held in treasury and subsequently sold, without capital decrease. The cost of acquisition of the treasury shares, including trading costs, is as follows:

Repurchase	Date of approval by the Board of	Acqı	quisition cost (R\$)			
Program	Directors	Minimum	Average	Maximum		
11 <sup>th</sup> Program	6/18/2019	26.86	35.42	40.02		

At the Board of Directors' Meeting held on June 18, 2020, the 12<sup>th</sup> Share Repurchase Program was approved, in which the Company was authorized to purchase up to 50,000,000 shares. This transaction has a maximum term of 365 days, from July 23, 2020 to July 22, 2021, and aims at maximizing the value generated for shareholders or settle stock options within the scope of the Company's long-term incentive programs.

### (d) Statutory reserves

At the Annual General Meeting held on April 23, 2020, the shareholders approved the creation of a statutory reserve of RR\$501,192 related to the remaining balance of the profit for 2019.

Other information on equity has not significantly changed in relation to that disclosed in note 17 to the financial statements for the year ended December 31, 2019.

### 19. EARNINGS PER SHARE

The methods used to calculate basic and diluted earnings per share are the same as those disclosed in note 18 to the financial statements for the year ended December 31, 2019.

The table below shows information on net income and the number of shares used, encompassing the effects of bonus in shares in the calculation of basic and diluted earnings per share for each of the reporting periods of the statement of income:

	Individual and Consolidated		Individual and	Consolidated
	1H20	1H19	2Q20	2Q19
Net income for the period	320,812	400,867	89,941	190,087
Basic earnings per share:				
Weighted average number of outstanding common shares (units)	752,791,631	744,357,997	750,746,483	754,415,013
Basic earnings per share (R\$)	0.42616	0.53854	0.11980	0.25197
Diluted earnings per share:				
Weighted average number of outstanding common shares (units)	752,791,631	744,357,997	750,746,483	754,415,013
Dilutive effect of stock options (units)	1,220,194	3,604,777	1,321,998	4,137,727
Total shares subject to dilution (units)	754,011,825	747,962,774	752,068,481	758,552,740
Diluted earnings per share (R\$)	0.42547	0.53595	0.11959	0.25059

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### 20. SEGMENT INFORMATION

An operating division is a component of an entity that engages in business activities: (i) which can earn revenues and incur expenses; (ii) the results of operations of which are regularly reviewed by the chief operating decision maker regarding funds to be allocated to the division and for performance evaluation; and (iii) for which individual financial information is available.

The Company has defined three operating divisions that are separately managed based on the reports used by the Board of Directors to make strategic decisions. The accounting policies of these operating divisions are the same as those described in note 2 or the notes of the respective line items of the financial statements for the year ended December 31, 2019.

- Car rental: This division is responsible for car rentals in locations located inside and outside airports and for insurance stipulation and management of car claims for insurance companies. Cars are rented by legal entities and individuals, in some cases through distribution channels. Given the need to renew the fleet, Localiza sells its cars after 12 months of use. In order to reduce intermediation costs on the sale of decommissioned cars, roughly half of the cars is directly sold to the final consumers. Consequently, the Company maximizes the recoverable amount of these assets, by reducing the depreciation of cars and the net amount invested in fleet renewal, as the selling expense of the Company's own stores is smaller than the discount required by resellers, as well as avoids full dependence on third parties for the sales.
- Fleet rental: This division is responsible for fleet rental to legal entities, through Localiza Fleet and Car Rental Systems, for long periods, usually 24 to 36 months. This division's fleet is acquired after signature of agreements according to the customers' needs. Therefore, the fleet is more diversified in terms of models and brands. Decommissioned cars are sold at the end of the agreements, on average within 29 months of use, directly to the end consumer or to dealers through the Company's own car dealer network.
- **Franchising:** This division is responsible for the management and establishment of franchises in geographically defined markets, including the transfer of the necessary know-how to operate the business and licensing of the right to use the Localiza brand. The franchising business is managed by the subsidiary Franchising Brasil in Brazil and by Localiza itself in other countries.

### (a) Consolidated assets and liabilities by operating division

6/30/2020	Car rental	Fleet rental	Franchising	Unallocated balances		Eliminations/ Reclassifications	Consolidated
Assets							
Cash and cash equivalents	-	-	-	2,880,296		-	2,880,296
Short-term investments	-	-	-	245,532		-	245,532
Trade receivables	557,712	175,147	5,639	-		(38,047)	700,451
Decommissioned cars for fleet							
renewal	31,794	141,733	-	-		-	173,527
Property and equipment	11,033,438	2,790,867	1,277	396,289	(*)	(340,182)	13,881,689
Other assets	1,007,000	299,310	6,551	-		(133,720)	1,179,141
Total assets	12,629,944	3,407,057	13,467	3,522,117		(511,949)	19,060,636
Liabilities							
Trade payables	542,524	131,926	353	-		(38,525)	636,278
Borrowings and debt securities	-	-	-	11,186,073		-	11,186,073
Other liabilities	1,675,331	570,783	20,934	-		(489,759)	1,777,289
Total liabilities	2,217,855	702,709	21,287	11,186,073		(528,284)	13,599,640
Equity				5,460,996		-	5,460,996
Total liabilities and equity	2,217,855	702,709	21,287	16,647,069		(528,284)	19,060,636

<sup>(\*)</sup> Refers mainly to the Company's headquarters.

12/31/2019	Car rental	Fleet rental	Franchising	Unallocate d balances	Eliminations/ Reclassifications	Consolidated
Assets		-				
Cash and cash equivalents	_	_	_	2,220,102	_	2,220,102
Short-term investments	_	_	_	610,838	_	610,838
Trade receivables	1,117,865	168,641	4,412	-	(14,386)	1,276,532
Decommissioned cars for	, ,	,-	,		(	, -,
fleet renewal	25,172	116,563	-	-	-	141,735
Property and equipment	11,706,153	2,827,326	2,824	385,808	(*) (352,540)	14,569,571
Other assets	464,144	214,331	6,529	-	(110,822)	574,182
Total assets	13,313,334	3,326,861	13,765	3,216,748	(477,748)	19,392,960
Liabilities						
Trade payables	2,291,789	288,476	575	-	(15,453)	2,565,387
Borrowings and debt		,			, , ,	
securities	-	-	-	9,379,459	-	9,379,459
Other liabilities	1,899,084	556,760	17,398	-	(472,660)	2,000,582
Total liabilities	4,190,873	845,236	17,973	9,379,459	(488,113)	13,945,428
Equity	-		_	5,447,532		5,447,532
Total liabilities and equity	4,190,873	845,236	17,973	14,826,991	(488,113)	19,392,960

<sup>(\*)</sup> Refers mainly to the Company's headquarters.

# (b) Consolidated statements of income per operating division

1H20	Car rental	Fleet rental	Franchising	Reclassifications	Consolidated
Net revenue	3,439,708	916,451	8,575	-	4,364,734
Cost	(2,735,999)	(530,552)	(4,914)	(3,785)	(3,275,250)
Gross profit	703,709	385,899	3,661	(3,785)	1,089,484
Operating expenses:					
Selling expenses	(368,700)	(45,580)	(596)	1,696	(413,180)
General, administrative and other					
expenses	(18,435)	(7,037)	(190)	2,089	(23,573)
Profit before finance costs, net	316,574	333,282	2,875	-	652,731
Finance costs, net	_				(254,891)
Profit before income tax and social contribution	า				397,840
Income tax and social contribution					(77,028)
Dualit for the neried					320,812
Profit for the period					320,612
1H19	Car rental	Fleet rental	Franchising	Reclassifications	Consolidated
·		Fleet rental 778,178	Franchising 11,066	Reclassifications	Consolidated
1H19	Car rental 3,884,546 (2,987,587)		11,066	Reclassifications - (2,872)	Consolidated 4,673,790
1H19 Net revenue	3,884,546	778,178	11,066 (4,726)	(2,872)	Consolidated
1H19  Net revenue  Cost  Gross profit	3,884,546 (2,987,587)	778,178 (505,408)	11,066	-	Consolidated 4,673,790 (3,500,593)
1H19  Net revenue  Cost	3,884,546 (2,987,587)	778,178 (505,408)	11,066 (4,726)	(2,872)	Consolidated 4,673,790 (3,500,593)
1H19  Net revenue  Cost  Gross profit  Operating expenses:	3,884,546 (2,987,587) <b>896,959</b>	778,178 (505,408) <b>272,770</b>	11,066 (4,726) <b>6,340</b>	(2,872) (2,872)	Consolidated 4,673,790 (3,500,593) 1,173,197
1H19  Net revenue Cost Gross profit Operating expenses: Selling expenses	3,884,546 (2,987,587) <b>896,959</b>	778,178 (505,408) <b>272,770</b>	11,066 (4,726) <b>6,340</b>	(2,872) (2,872)	Consolidated 4,673,790 (3,500,593) 1,173,197
1H19  Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other	3,884,546 (2,987,587) <b>896,959</b> (302,976)	778,178 (505,408) <b>272,770</b> (32,573)	11,066 (4,726) <b>6,340</b> (221)	(2,872) (2,872) 1,251	Consolidated 4,673,790 (3,500,593) 1,173,197 (334,519)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses	3,884,546 (2,987,587) <b>896,959</b> (302,976) (98,254)	778,178 (505,408) <b>272,770</b> (32,573) (21,242)	11,066 (4,726) <b>6,340</b> (221)	(2,872) (2,872) 1,251	Consolidated 4,673,790 (3,500,593) 1,173,197 (334,519) (118,087)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses Profit before finance costs, net	3,884,546 (2,987,587) <b>896,959</b> (302,976) (98,254) <b>495,729</b>	778,178 (505,408) <b>272,770</b> (32,573) (21,242)	11,066 (4,726) <b>6,340</b> (221)	(2,872) (2,872) 1,251	Consolidated 4,673,790 (3,500,593) 1,173,197 (334,519) (118,087) 720,591
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses Profit before finance costs, net Finance costs, net	3,884,546 (2,987,587) <b>896,959</b> (302,976) (98,254) <b>495,729</b>	778,178 (505,408) <b>272,770</b> (32,573) (21,242)	11,066 (4,726) <b>6,340</b> (221)	(2,872) (2,872) 1,251	Consolidated 4,673,790 (3,500,593) 1,173,197 (334,519) (118,087) 720,591 (203,065)

2Q20	Car rental	Fleet rental	Franchising	Reclassifications	Consolidated
Net revenue	1,140,604	425,997	3,501	-	1,570,102
Cost	(984,282)	(233,987)	(2,731)	(1,821)	(1,222,821)
Gross profit	156,322	192,010	770	(1,821)	347,281
Operating expenses:					
Selling expenses	(165,710)	(21,643)	(58)	875	(186,536)
General, administrative and					
other expenses	49,377	7,355	(54)	946	57,624
Profit (loss) before finance					
costs, net	39,989	177,722	658		218,369
Finance costs, net					(127,258)
Profit before income tax and social of	contribution				91,111
Income tax and social contribution					(1,170)
Profit for the period					89,941
2Q19	Car rental	Fleet rental	Franchising	Reclassifications	Consolidated
2Q19 Net revenue	<b>Car rental</b> 1,917,275	Fleet rental 377,110	Franchising 5,417	Reclassifications	Consolidated 2,299,802
				Reclassifications (1,536)	
Net revenue	1,917,275	377,110	5,417	-	2,299,802
Net revenue Cost	1,917,275 (1,476,941)	377,110 (241,430)	5,417 (2,695)	(1,536)	2,299,802 (1,722,602)
Net revenue Cost Gross profit	1,917,275 (1,476,941)	377,110 (241,430)	5,417 (2,695)	(1,536)	2,299,802 (1,722,602)
Net revenue Cost Gross profit Operating expenses:	1,917,275 (1,476,941) <b>440,334</b>	377,110 (241,430) <b>135,680</b>	5,417 (2,695) <b>2,722</b>	(1,536) (1,536)	2,299,802 (1,722,602) <b>577,200</b>
Net revenue Cost Gross profit Operating expenses: Selling expenses	1,917,275 (1,476,941) <b>440,334</b>	377,110 (241,430) <b>135,680</b>	5,417 (2,695) <b>2,722</b>	(1,536) (1,536)	2,299,802 (1,722,602) <b>577,200</b>
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and	1,917,275 (1,476,941) 440,334 (153,667)	377,110 (241,430) 135,680 (17,794)	5,417 (2,695) <b>2,722</b> (188)	(1,536) (1,536)	2,299,802 (1,722,602) 577,200 (171,072)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses	1,917,275 (1,476,941) 440,334 (153,667)	377,110 (241,430) 135,680 (17,794)	5,417 (2,695) <b>2,722</b> (188)	(1,536) (1,536)	2,299,802 (1,722,602) 577,200 (171,072)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses Profit (loss) before finance	1,917,275 (1,476,941) 440,334 (153,667) (52,827)	377,110 (241,430) 135,680 (17,794) (12,148)	5,417 (2,695) <b>2,722</b> (188) (79)	(1,536) (1,536)	2,299,802 (1,722,602) 577,200 (171,072) (64,095)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses Profit (loss) before finance costs, net	1,917,275 (1,476,941) 440,334 (153,667) (52,827) 233,840	377,110 (241,430) 135,680 (17,794) (12,148)	5,417 (2,695) <b>2,722</b> (188) (79)	(1,536) (1,536)	2,299,802 (1,722,602) 577,200 (171,072) (64,095)
Net revenue Cost Gross profit Operating expenses: Selling expenses General, administrative and other expenses Profit (loss) before finance costs, net Finance costs, net	1,917,275 (1,476,941) 440,334 (153,667) (52,827) 233,840	377,110 (241,430) 135,680 (17,794) (12,148)	5,417 (2,695) <b>2,722</b> (188) (79)	(1,536) (1,536)	2,299,802 (1,722,602) 577,200 (171,072) (64,095) 342,033 (97,897)

# (c) Consolidated depreciation and amortization expenses per operating division

	Consoli	Consolidated		dated
	1H20	1H19	2Q20	2Q19
Car rental				
Car depreciation	251,726	127,481	135,266	65,782
Depreciation of other property and equipment and amortization of intangible assets	84,584	75,381	43,627	36,487
Fleet rental				
Car depreciation	68,941	107,556	32,269	52,194
Depreciation of other property and equipment and amortization of intangible assets	8,621	5,908	4,849	2,904
Franchising				
Depreciation of other property and equipment and amortization of intangible assets	879	1,177	386	537
Total	414,751	317,503	216,397	157,904

### 21. NET REVENUE

The reconciliation between gross revenue and net revenue presented in the statements of income for the periods is as follows:

	Individ	<u> </u>		lated
	1H20	1H19	1H20	1H19
Gross revenue Deductions:	3,538,277	4,000,295	4,584,988	4,883,733
Discounts	(7,203)	(2,695)	(17,156)	(12,701)
Taxes (*)	(139,941)	(141,848)	(203,098)	(197,242)
Net revenue	3,391,133	3,855,752	4,364,734	4,673,790

(\*) Refers to: (i) Service Tax ("ISSQN") and (ii) the taxes on revenue ("PIS" and "COFINS"). PIS and COFINS credits on the acquisition of inputs for the period ended June 30, 2019, were reclassified from the line item of taxes on revenues to the line item of costs and expenses, in the amount of R\$ 155,720 in the Individual and R\$ 155,204 in the Consolidated (note 2), for comparability purposes.

	Individ	ual	Consolid	lated
	2Q20	2Q19	2Q20	2Q19
Gross revenue	1,182,846	1,974,780	1,660,909	2,406,365
Deductions:				
Discounts	(5,990)	(1,467)	(11,274)	(7,586)
Taxes (*)	(49,293)	(70,841)	(79,533)	(98,977)
Net revenue	1,127,563	1,902,472	1,570,102	2,299,802

(\*) Refers to: (i) Service Tax ("ISSQN") and (ii) the taxes on revenue ("PIS" and "COFINS"). PIS and COFINS credits on the acquisition of inputs for the quarter ended June 30, 2019 were reclassified from the line item of taxes on revenues to the line item of costs and expenses, in the amount of R\$ 61,141 in the Individual and R\$ 81,494 in the Consolidated, for comparability purposes.

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The breakdown of net revenue by geographic market and category is as follows:

			Indivi	dual		
	Car re	ental	Franch	ising	Tot	tal
	1H20	1H19	1H20	1H19	1H20	1H19
Geographic markets						
Revenue in Brazil	3,373,168	3,836,005	-	-	3,373,168	3,836,005
Export revenue (*)	14,116	15,789	-	-	14,116	15,789
Royalties abroad			3,849	3,958	3,849	3,958
Net revenue	3,387,284	3,851,794	3,849	3,958	3,391,133	3,855,752
Revenue categories						
Car rental	1,359,643	1,366,085	-	-	1,359,643	1,366,085
Franchising	-	-	3,849	3,958	3,849	3,958
Car sold for fleet renewal	2,027,641	2,485,709			2,027,641	2,485,709
Net revenue	3,387,284	3,851,794	3,849	3,958	3,391,133	3,855,752
			Indivi	dual		
	Car re	ental	Franch	nising	То	tal
	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19
Geographic markets						
Revenue in Brazil	1,124,508	1,895,900	-	-	1,124,508	1,895,900
Export revenue (*)	1,698	4,708	-	-	1,698	4,708
Royalties abroad			1,357	1,864	1,357	1,864
Net revenue	1,126,206	1,900,608	1,357	1,864	1,127,563	1,902,472
Revenue categories						
Car rental	475,181	678,570	-	-	475,181	678,570
Franchising	-	-	1,357	1,864	1,357	1,864
Car sold for fleet renewal	651,025	1,222,038			651,025	1,222,038
Net revenue	1,126,206	1,900,608	1,357	1,864	1,127,563	1,902,472

<sup>(\*)</sup> Revenue from car rental in Brazil to customers resident and domiciled abroad.

				Consoli	idated			
	Car re	ental	Fleet re	ental	Franch	ising	Tot	tal
	1H20	1H19	1H20	1H19	1H20	1H19	1H20	1H19
Geographic markets						_		
Revenue in Brazil	3,425,592	3,868,757	916,451	778,178	4,726	7,108	4,346,769	4,654,043
Export revenue (*)	14,116	15,789	-	-	-	-	14,116	15,789
Royalties abroad					3,849	3,958	3,849	3,958
Net revenue	3,439,708	3,884,546	916,451	778,178	8,575	11,066	4,364,734	4,673,790
Revenue categories								
Car rental	1,363,899	1,370,809	-	-	-	-	1,363,899	1,370,809
Fleet rental	-	-	517,881	446,785	-	-	517,881	446,785
Franchising	=	-	-	-	8,575	11,066	8,575	11,066
Car sold for fleet renewal	2,075,809	2,513,737	398,570	331,393	<u>-</u>	-	2,474,379	2,845,130
Net revenue	3,439,708	3,884,546	916,451	778,178	8,575	11,066	4,364,734	4,673,790
				Consoli	idated			
	Car re	ental	Fleet re		Franch	ising	Tot	tal
	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19
Geographic markets								
Revenue in Brazil	1,138,906	1,912,567	425,997	377,110	2,144	3,553	1,567,047	2,293,230
Export revenue (*)	1,698	4,708	-	-	-	-	1,698	4,708
Royalties abroad					1,357	1,864	1,357	1,864
Net revenue	1,140,604	1,917,275	425,997	377,110	3,501	5,417	1,570,102	2,299,802
Revenue categories								
Car rental	476,140	681,765	-	-	-	-	476,140	681,765
Fleet rental	-	-	261,715	227,870	-	-	261,715	227,870
Franchising	-	-	-	-	3,501	5,417	3,501	5,417
Car sold for fleet renewal	664,464	1,235,510	164,282	149,240			828,746	1,384,750
Net revenue	1,140,604	1,917,275	425,997	377,110	3,501	5,417	1,570,102	2,299,802

<sup>(\*)</sup> Revenue from car rental in Brazil to customers resident and domiciled abroad.

### 22. NATURE OF OPERATING COSTS AND EXPENSES

The information on the nature of operating costs and expenses recognized in the income statement is as follows:

			Indivi	dual		
			Selling, g administrativ	· · · · · ·		
	Cos	sts	exper	ises	Tot	tal
	1H20	1H19	1H20	1H19	1H20	1H19
Cost of cars sold	(1,896,201)	(2,287,617)	-	-	(1,896,201)	(2,287,617)
Car maintenance, IPVA and others	(333,552)	(329,722)	-	-	(333,552)	(329,722)
Car depreciation	(244,999)	(127,436)	-	-	(244,999)	(127,436)
Salaries, payroll taxes and benefits	(190,938)	(152,482)	(173,432)	(135,756)	(364,370)	(288,238)
Property leasing (*)	(29,181)	(29,738)	(651)	(1,691)	(29,832)	(31,429)
Third-party services	(82,693)	(64,380)	(76,368)	(53,224)	(159,061)	(117,604)
Profit sharing	(18,184)	(21,607)	(15,919)	(17,501)	(34,103)	(39,108)
Depreciation and amortization of other property and equipment and intangible						
assets	(63,049)	(55,125)	(34,474)	(31,258)	(97,523)	(86,383)
Water, electricity and telephone	(6,946)	(6,730)	(3,859)	(4,168)	(10,805)	(10,898)
Travel	(6,594)	(10,516)	(2,813)	(3,698)	(9,407)	(14,214)
Advertising	-	-	(34,612)	(33,564)	(34,612)	(33,564)
Commission	-	-	(32,081)	(36,554)	(32,081)	(36,554)
ECLs (**) and write-off of uncollectible amounts	-	-	(79,493)	(37,609)	(79,493)	(37,609)
PIS and COFINS credits, net (note 2)	167,755	115,720	-	-	167,755	115,720
Reversal of provision for PIS and COFINS						
(***)	-	-	103,438	-	103,438	-
Other	(50,788)	(42,300)	(40,941)	(44,750)	(91,729)	(87,050)
Total	(2,755,370)	(3,011,933)	(391,205)	(399,773)	(3,146,575)	(3,411,706)

	Costs		Selling, general, administrative and other expenses		To	tal
	1H20	1H19	1H20	1H19	1H20	1H19
C+  -						
Cost of cars sold	(2,269,427)	(2,575,028)	-	-	(2,269,427)	(2,575,028)
Car maintenance, IPVA and others	(442,499)	(427,878)	-	-	(442,499)	(427,878)
Car depreciation	(320,667)	(235,037)	-	-	(320,667)	(235,037)
Salaries, payroll taxes and benefits	(208,606)	(168,462)	(210,676)	(173,052)	(419,282)	(341,514)
Property leasing (*)	(30,895)	(31,674)	(715)	(1,838)	(31,610)	(33,512)
Third-party services	(95,779)	(82,471)	(83,228)	(57,422)	(179,007)	(139,893)
Profit sharing	(19,689)	(24,359)	(19,305)	(21,714)	(38,994)	(46,073)
Depreciation and amortization of other property and equipment and intangible				. , ,		
assets	(59,107)	(50,793)	(34,977)	(31,673)	(94,084)	(82,466)
Water, electricity and telephone	(7,162)	(6,805)	(4,579)	(4,437)	(11,741)	(11,242)
Travel	(6,748)	(10,817)	(3,288)	(4,265)	(10,036)	(15,082)
Advertising	-	-	(36,191)	(34,361)	(36,191)	(34,361)
Commission	-	-	(32,853)	(37,402)	(32,853)	(37,402)
ECLs (**) and write-off of uncollectible						
amounts	-	-	(83,340)	(39,489)	(83,340)	(39,489)
PIS and COFINS credits, net (note 2)	212,439	155,608	7	(404)	212,446	155,204
Reversal of provision for PIS and COFINS						
(***)	-	-	126,365	-	126,365	-
Others	(27,110)	(42,877)	(53,973)	(46,549)	(81,083)	(89,426)
Total	(3,275,250)	(3,500,593)	(436,753)	(452,606)	(3,712,003)	(3,953,199)

Consolidated

<sup>(\*)</sup> Property rentals for the car rental locations have a fixed and a variable portion, the latter linked to the location's revenue. In 1Q20, the Company recognized variable costs and expenses in the amount of R\$ 15,441 in the Individual and R\$ 15,370 in the Consolidated (R\$ 16,744 in the Individual and R\$ 17,284 in the Consolidated in 1H19), referring to the lease contracts measured under IFRS 16. As mentioned in note 3, in accordance with the requirements of Decision 859/20, the Company recognized in profit or loss for the period discounts obtained related to Covid-19, in the amounts of R\$ 11,493 in the Individual and R\$ 11,518 in the Consolidated. In addition, R\$ 25,884 and R\$ 27,758

were recognized in the Individual and Consolidated, respectively (R\$ 14,685 in the Individual and R\$ 16,228 in the Consolidated in 1H19) related to contracts to which IFRS 16 does not apply.

(\*\*) Allowance for doubtful debts and expected credit losses

(\*\*\*) Reversal referring to the provision for PIS and COFINS credits, as mentioned in note 16(a).

			Indivi	dual				
			Selling, g	eneral,				
	administrative and other							
	Co	sts	exper	ises	То	tal		
	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19		
Cost of cars sold	(619,015)	(1,110,990)	-	-	(619,015)	(1,110,990)		
Car maintenance, IPVA and others	(130,381)	(169,696)	-	-	(130,381)	(169,696)		
Car depreciation	(133,353)	(65,758)	-	-	(133,353)	(65,758)		
Salaries, payroll taxes and benefits	(91,018)	(80,707)	(77,533)	(73,108)	(168,551)	(153,815)		
Property leasing	(8,276)	(15,996)	1,573	(691)	(6,703)	(16,687)		
Third-party services	(35,678)	(35,179)	(40,039)	(30,949)	(75,717)	(66,128)		
Profit sharing	(4,336)	(11,444)	(3,266)	(7,187)	(7,602)	(18,631)		
Depreciation and amortization of other property and equipment and intangible								
assets	(32,734)	(26,101)	(17,822)	(15,904)	(50,556)	(42,005)		
Water, electricity and telephone	(3,048)	(3,356)	(1,748)	(2,086)	(4,796)	(5,442)		
Travel	(1,717)	(6,369)	(859)	(2,427)	(2,576)	(8,796)		
Advertising	-	-	(12,294)	(16,936)	(12,294)	(16,936)		
Commission	_	-	(11,355)	(16,900)	(11,355)	(16,900)		
ECLs (**) and write-off of uncollectible								
amounts	-	-	(46,235)	(16,211)	(46,235)	(16,211)		
PIS and COFINS credits, net (note 2)	79,951	61,141	_	_	79,951	61,141		
Reversal of provision for PIS and COFINS								
(***)	-	-	103,438	-	103,438	-		
Other	(18,368)	(28,285)	(12,764)	(22,417)	(31,132)	(50,702)		
Total	(997,973)	(1,492,740)	(118,904)	(204,816)	(1,116,877)	(1,697,556)		

			Selling, g administrativ	•			
	Co	sts	expe	expenses		Total	
	2Q20	2Q19	2Q20	2Q19	2Q20	2Q19	
Cost of cars sold	(773,745)	(1,238,348)	-	-	(773,745)	(1,238,348)	
Car maintenance, IPVA and others	(180,125)	(221,709)	-	-	(180,125)	(221,709)	
Car depreciation	(167,535)	(117,976)	-	-	(167,535)	(117,976)	
Salaries, payroll taxes and benefits	(100,187)	(87,088)	(95,717)	(93,613)	(195,904)	(180,701)	
Property leasing	(8,986)	(16,590)	1,857	(759)	(7,129)	(17,349)	
Third-party services	(42,365)	(47,157)	(43,649)	(33,588)	(86,014)	(80,745)	
Profit sharing	(4,634)	(12,527)	(3,944)	(8,278)	(8,578)	(20,805)	
Depreciation and amortization of other property and equipment and intangible							
assets	(30,745)	(23,814)	(18,117)	(16,114)	(48,862)	(39,928)	
Water, electricity and telephone	(3,147)	(3,329)	(2,083)	(2,236)	(5,230)	(5,565)	
Travel	(1,757)	(6,475)	(1,008)	(2,798)	(2,765)	(9,273)	
Advertising	-	-	(12,996)	(17,529)	(12,996)	(17,529)	
Commission	-	-	(11,678)	(17,321)	(11,678)	(17,321)	
ECLs (**) and write-off of uncollectible							
amounts	-	-	(48,038)	(17,382)	(48,038)	(17,382)	
PIS and COFINS credits, net (note 2)	101,706	81,571	7	(77)	101,713	81,494	
Reversal of provision for PIS and COFINS			426.265		426.265		
(***)	-	-	126,365	- (05.470)	126,365	-	
Others	(11,301)	(29,160)	(19,911)	(25,472)	(31,212)	(54,632)	
Total	(1,222,821)	(1,722,602)	(128,912)	(235,167)	(1,351,733)	(1,957,769)	

Consolidated

<sup>(\*)</sup> Property rentals for the car rental locations have a fixed and a variable portion, the latter linked to the location's revenue. In 1Q20, the Company recognized variable costs and expenses in the amount of R\$ 4,392 in the Individual and R\$ 4,279 in the Consolidated (R\$ 6,316 in the Individual and R\$ 6,659 in the Consolidated, in 2Q19), referring to the lease contracts measured as established by IFRS 16. As mentioned in note 3, in accordance with the requirements of Decision 859/20, the Company recognized in profit or loss for 2Q20 discounts obtained

related to Covid-19, in the amounts of R\$ 11,480 in the Individual and R\$ 11,505 in the Consolidated. In addition, in 2Q20, R\$ 13,804 and R\$ 14,368 were recognized in the Individual and Consolidated, respectively (R\$ 10,371 in the Individual and R\$ 10,690 in the Consolidated in 2Q19) related to contracts to which IFRS 16 does not apply.

(\*\*) Allowance for doubtful debts and expected credit losses

(\*\*\*) Reversal referring to the provision for PIS and COFINS credits, as mentioned in note 16(a).

### 23. FINANCE INCOME (EXPENSES)

Finance income (expenses) recognized in the income statement are as follows:

	Individual		Consolidated	
	1H20	1H19	1H20	1H19
Interest on short-term investments and other finance income	42,679	87,246	53,656	116,008
PIS/COFINS on finance income	(2,299)	(4,057)	(3,165)	(5,329)
Other interest income	2,684	1,393	3,476	2,156
Total finance income	43,064	84,582	53,967	112,835
Interest expenses on borrowings, debt securities and				
derivatives	(148,430)	(179,348)	(273,643)	(285,245)
Interest expenses on lease (note 14)	(41,672)	(33,022)	(30,571)	(22,174)
Reversal of the adjustment in the provision for PIS/COFINS				
credits (note 16(a))	7,164	-	8,656	-
Other interest expenses	(9,051)	(7,475)	(13,300)	(8,481)
Total finance expenses	(191,989)	(219,845)	(308,858)	(315,900)
Total finance income (expenses)	(148,925)	(135,263)	(254,891)	(203,065)
	Individ	ual	Consolid	ated
	2Q20	2Q19	2Q20	2Q19
Interest on short-term investments and other finance income	19,386	47,497	19,847	61,552
PIS/COFINS on finance income	(1,215)	(2,208)	(1,608)	(2,829)
Other interest income	(192)	744	222	1,134
Total finance income	17,979	46,033	18,461	59,857
Interest expenses on borrowings, debt securities and				
derivatives	(80,356)	(84,646)	(138,480)	(145,537)
Interest expense on lease (note 14)	(19,373)	(14,819)	(14,025)	(6,563)
Reversal of the adjustment in the provision for PIS/COFINS				
credits (note 16(a))	7,164	-	8,656	-
Other interest expenses	(180)	(4,852)	(1,870)	(5,654)
Total finance expenses	(92,745)	(104,317)	(145,719)	(157,754)
Total finance income (expenses)	(74,766)	(58,284)	(127,258)	(97,897)

The finance income includes the amount of R\$8,294 related to repurchase of debentures.

# 24. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The carrying amounts of financial assets and liabilities are as follows:

	Indiv	ridual	Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Financial assets				
Amortized cost				
Cash and cash equivalents (note 4)	723,998	446,673	1,101,427	504,187
Trade receivables (note 6)	533,210	1,095,724	700,451	1,276,532
Escrow deposits (note 16)	74,390	75,064	112,704	114,586
Receivables from insurance company (note 7)	120,947	146,229	122,717	148,162
Other receivables – subsidiaries (note 7)	1,890	144	-	-
Investments in restricted accounts (note 7)	=	-	45,328	44,566

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	Indiv	ridual	Consol	idated
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Financial assets at fair value through profit or loss				
Cash and cash equivalents (note 4)	1,027,944	1,176,003	1,778,869	1,715,915
Short-term investments (note 5)	202,824	267,018	245,532	610,838
Derivative financial instruments (note 13)	429,577	18,198	514,374	18,198
Financial liabilities				
Amortized cost				
Trade payables (note 11)	(541,538)	(2,290,871)	(636,278)	(2,565,387)
Borrowings, and debt securities (note 13)	(8,181,081)	(6,629,067)	(11,186,073)	(9,379,459)
Insurance premiums for transfer (note 15)	(15,992)	(123,946)	(16,945)	(125,948)
Payables to related parties (note 15)	(4,326)	(16,804)	-	-
Restricted obligations (note 15)	-	-	(45,824)	(45,098)
Financial liabilities at fair value through profit or loss				
Derivative financial instruments (note 13)	-	(4,456)	(108,589)	(89,099)

Other information on financial instruments and risk management has not changed significantly when compared to the information disclosed in note 23 to the financial statements as of December 31, 2019.

### (a) Risk management

In the normal course of operations, the Company is exposed to the following risks related to its financial instruments: (i) market risk; (ii) credit risk; and (iii) liquidity risk.

### (i) Market risk

The Company has performed sensitivity tests for adverse scenarios (deterioration of the CDI rate by 25% or 50% above of the probable scenario), considering the following assumptions:

- o As at June 30, 2020, the Company's net debt totaled R\$ 7,654,460. Of this total, R\$ 1,655,610, with fixed cost at an average rate of 7.58% p.a., was excluded, as it is related to the transactions contracted at a fixed rate and amounts corresponding to the hedge from the swap transactions, changing the rates indexed to CDI for fixed rates. Thus, the net debt subject to the CDI fluctuation amounts to R\$5,988,850 at June 30, 2020.
- o The probable scenario for the next 12 months was estimated, according to information in the Focus Bulletin issued by the Central Bank of Brazil, based on an average CDI rate of 2.04% against the effective annual rate of 3.65% in the six-month period ended June 30, 2020.

	Consolidated				
Description	Probable scenario (*)	Scenario I – 25% deterioration	Scenario II – 50% deterioration		
Net debt as at June 30, 2020	7,654,460	7,654,460	7,654,460		
Debts at a fixed-rate and amounts hedged with swap to a fixed-rate	(1,665,610)	(1,665,610)	(1,665,610)		
Net debt subject to the CDI fluctuation	5,988,850	5,988,850	5,988,850		
Effective average annual CDI rate for the six-month period ended June 30, 2020	3.65%	3.65%	3.65%		
Estimated average annual CDI rate, according to stress scenarios	2.04%	2.55%	3.06%		
Effect on finance costs subject to the CDI rate fluctuation:					
- according to effective rate from January to June 2020	(218,593)	(218,593)	(218,593)		
- according to scenarios	(122,173)	(152,716)	(183,259)		
(Increase) decrease in finance expenses for the next 12 months	96,420	65,877	35,334		

<sup>(\*)</sup> Based on the average rate of 2.04%, which is the projected scenario for the next 12 months, as reasonably as possible, based on market information in the Focus Bulletin issued by the Central Bank of Brazil on June 30, 2020.

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# (ii) Credit risk

The maximum exposure to the Company's credit risk, based on the residual value of the underlying financial assets, is as follows:

	Individual		Consolidated	
	6/30/2020	12/31/2019	6/30/2020	12/31/2019
Cash and cash equivalents:				
At least Aa3 in the Moody's scale or equivalent in				
another rating agency	1,738,778	1,606,430	2,839,884	2,202,980
Cash and banks	13,164	16,246	40,412	17,122
Total cash and cash equivalents (note 4)	1,751,942	1,622,676	2,880,296	2,220,102
Short-term investments:				
At least Aa3 in the Moody's scale or equivalent in				
another rating agency	202,824	267,018	245,532	610,838
Total short-term investments (note 5)	202,824	267,018	245,532	610,838
Trade receivables — customers	468,332	655,601	632,106	817,801
Trade receivables – credit card				
Aaa in the Moody's scale	15,157	147,338	15,684	148,569
Sundry	49,721	292,785	52,661	310,162
Total trade receivables (note 6)	533,210	1,095,724	700,451	1,276,532
Total	2,487,976	2,985,418	3,826,279	4,107,472

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# (iii) Liquidity risk

The analysis of the maturities of undiscounted consolidated contractual cash flows of borrowings, debt securities and derivatives, based on the interest rate contracted for each transaction and a CDI rate of 2.15% at June 30, 2020, is as follows:

	Individual								
	2020	2021	2022	2023	2024	2025	2026	Total	
Debentures - 11 <sup>th</sup> issuance	5,970	11,488	488,310	-	_	-	-	505,768	
Debentures - 12th issuance	8,602	15,934	16,062	15,998	707,839	-	-	764,435	
Debentures - 13th issuance	13,047	15,028	456,728	443,859	112,329	109,805	-	1,150,796	
Debentures - 14th issuance	13,887	21,776	21,776	21,689	398,134	192,305	367,363	1,036,930	
Debentures - 15 <sup>th</sup> issuance	12,822	22,089	22,178	22,001	22,178	494,265	494,418	1,089,951	
Debentures - 16 <sup>th</sup> issuance	21,371	31,715	31,843	31,843	349,319	355,164	343,946	1,165,201	
Promissory notes - 7 <sup>th</sup> issuance	-	531,751	-	-	-	-	-	531,751	
Working capital	8,476	116,487	348,411	297,910	-	-	-	771,284	
Foreign currency-denominated borrowings	13,297	700,895	229,948	567,767	5,283	341,755	-	1,858,945	
Total	97,472	1,467,163	1,615,256	1,401,067	1,595,082	1,493,294	1,205,727	8,875,061	
					Consolidated				
								2027 to	
	2020	2021	2022	2023	2024	2025	2026	2032	Total
Debentures - 11 <sup>th</sup> issuance	5,970	11,488	488,310	-	-	-	-	-	505,768
Debentures - 12 <sup>th</sup> issuance	8,602	15,934	16,062	15,998	707,839	-	-	-	764,435
Debentures - 13th issuance	13,047	15,028	456,728	443,859	112,329	109,805	-	_	1,150,796
Debentures - 14th issuance	13,887	21,776	21,776	21,689	398,134	192,305	367,363	-	1,036,930
Debentures - 15th issuance	12,822	22,089	22,178	22,001	22,178	494,265	494,418	-	1,089,951
Debentures - 16th issuance	21,371	31,715	31,843	31,843	349,319	355,164	343,946	-	1,165,201
Promissory notes - 7th issuance	-	531,751	-	-	-	-	-	-	531,751
Debentures of Localiza Fleet - 5 <sup>th</sup> issuance	5,575	7,133	7,162	7,162	7,162	307,190	-	-	341,384
Debentures of Localiza Fleet - 6th issuance	4,762	9,374	9,449	9,412	401,494	-	-	-	434,491
Debentures of Localiza Fleet - 7th issuance	5,222	6,969	6,997	6,969	6,913	306,997	-	-	340,067
Debentures of Localiza Fleet - 8th issuance	19,488	31,342	31,468	349,193	354,136	343,991	-	-	1,129,618
Working capital	11,215	121,451	353,415	399,201	102,475	-	-	-	987,757
CRI	15,263	13,226	16,501	19,604	22,115	26,874	31,367	279,113	424,063
Foreign currency-denominated borrowings	18,263	985,260	318,324	653,148	5,283	341,755	-	-	2,322,033
Total	155,487	1,824,536	1,780,213	1,980,079	2,489,377	2,478,346	1,237,094	279,113	12,224,245

As at June 30, 2020, the balance of cash and cash equivalents and short-term investments was R\$ 1,954,766 in the Individual and R\$ 3,125,828 in the Consolidated, compatible with the business cycle and with the macroeconomic environment.

### (b) Capital management

The table below shows the Company's debt ratios as of June 30, 2020 and December 31, 2019:

	Consolidated		
	6/30/2020	12/31/2019	
Short and long-term debts, net of derivatives classified in current and noncurrent assets			
and liabilities (note 13)	10,780,288	9,450,360	
Cash and cash equivalents (note 4)	(2,880,296)	(2,220,102)	
Short-term investments (note 5)	(245,532)	(610,838)	
Net debt	7,654,460	6,619,420	
Equity	5,460,996	5,447,532	
Debt ratio (net debt / equity)	1.40	1.22	
Fleet value (*)	12,835,049	13,515,873	
Net debt / fleet value	0.60	0.49	

<sup>(\*)</sup> Cars and decommissioned cars for fleet renewal (note 9).

### (c) Fair value of financial instruments

The fair value of financial liabilities recognized at amortized cost in the Company's balance sheet as at June 30, 2020 and December 31, 2019 are:

Individual					
Carrying	amount	Fair value			
6/30/2020	12/31/2019	6/30/2020	12/31/2019		
(8,181,081)	(6,629,067)	(7,574,386)	(6,397,979)		
	Consolidated				
Carrying amount Fair value			value		
6/30/2020	12/31/2019	6/30/2020	12/31/2019		
(11 186 073)	(9 379 459)	(10 211 071)	(8,996,481)		
	6/30/2020 (8,181,081)	Carrying amount 6/30/2020 12/31/2019  (8,181,081) (6,629,067)  Conso  Carrying amount 6/30/2020 12/31/2019	Carrying amount         Fair of the following properties o		

Other financial instruments, recognized in the interim individual and consolidated financial information, do not differ significantly from their fair values, as the maturity dates of a substantial portion of the balances are close to the balance sheet date.

### 25. SUPPLEMENTARY PENSION PLAN

Since August 2011, the Company has offered a supplementary pension plan. In December 2019, the Company contracted a new supplementary pension plan, which came into force in 2020, established in the form of a "defined contribution" and managed by a large independent management company, and the participants of previous plans were allowed the adherence and portability of their reserves to the new plan. For participants that do not transfer all their reserves to the current plan, the Company will preserve the vesting rules of the reserves established under previous plans, safeguarding the vested rights.

There are no actuarial and investment risks to be assumed by the Company as its sponsor; consequently, no actuarial valuation is required and there is no possibility of recognizing actuarial gains or losses. Under the new plan's regulations, the cost is shared between the employer and the employees, where the Company matches the employee's contribution, which varies according to a contribution scale based on salary ranges of 1% to 8% of the employee's compensation.

In 1H20, contributions made by the Company totaled R\$978 in the Individual and R\$1,224 in the Consolidated (R\$1,171 in the Individual and R\$1,550 in the Consolidated in 1H19), which were allocated to line items "cost", "selling expenses" and "general and administrative expenses" in the statement of income.

Due to the state of public calamity recognized by Legislative Decree No. 6, of March 20, 2020 and in view of the developments of the Covid-19, the Company's contributions to pension plans were temporarily suspended as of April 2020.

### 26. EVENTS AFTER THE REPORTING PERIOD

In a meeting held on July 27, 2020, the Board of Directors decided to increase from R\$200,000 to R\$500,000 the amount that may be acquired in debentures issued by the Company, under the Company's 1<sup>st</sup> Debenture Repurchase Program approved on June 18, 2020.

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# **Comments on the Performance of Business Projections**

The Company did not disclose any projections for 2020.

# Other Information Considered Relevant by the Company

# **SOCIAL STATEMENT**

The Company's Consolidated Social Statement (not reviewed by the auditors) for the six-month period ended June 30, 2020 and 2019 is as follows:

(In R\$ thousan	d)
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			1H20			1H19
Calculation basis of consolidated social indicators Net revenue ("NR") Earnings before taxes ("EBT") Gross payroll ("GP")			4,364,734 397.840 385,381			4,673,790 517,526 330,426
Internal social indicators	Amount	% on GP	% on NR	Amount	% on GP	% on NR
Meals	32,137	8%	1%	26,788	8%	1%
Compulsory payroll taxes	89,472	23%	2%	67,334	20%	2%
Health	33,555	9%	1%	21,376	6%	0%
Professional training and development	1,018	0%	0%	6,250	2%	0%
Daycare centers or childcare allowance	101	0%	0%	126	0%	0%
Profit sharing	38,994	10%	1%	46,073	14%	1%
Other	4,570	1%	0%	5,050	2%	0%
Total internal social indicators	199,847	51%	5%	172,997	52%	4%
External social indicators	Amount	% on EBT	% on NR	Amount	% on EBT	% on NR
Education	111	0%	0%	186	0%	0%
Culture	769	0%	0%	740	0%	0%
Other	192	0%	0%	186	0%	0%
Total contributions to society	1,072	0%	0%	1,112	0%	0%
Taxes (excluding payroll taxes) (*)	293,237	74%	7%	278,382	54%	6%
Total external social indicators	294,309	74%	7%	279,494	54%	6%
Staff indicators			6/30/20			6/30/19
Number of employees at the end of the period			9,463			8,817
Number of new hires during the period			113			847
Number of third-party workers			470			388
Number of interns			97			51
Number of employees above 45 years old			1,028			997
Number of female employees			4,279			3,901
Percentage of lead positions held by female employ	ees		49.57%			49.12%
Number of disabled employees			362			374

# Opinions and Representations / Report on Review of Interim Financial Information – Unqualified

(Convenience Translation into English from the Original Previously Issued in Portuguese)

### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Management and Shareholders of Localiza Rent a Car S.A. Belo Horizonte - MG

### Introduction

We have reviewed the accompanying individual and consolidated interim financial information of Localiza Rent a Car S.A. ("Company"), included in the Interim Financial Information Form - ITR for the quarter ended June 30, 2020, which comprises the balance sheet as at June 30, 2019 and the related income statement and statement of comprehensive income for the three-and six-month periods then ended and the statement of changes in equity and statement of cash flows for the six-month period then ended, including the explanatory notes

The Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with technical pronouncement CPC 21 (R1) and international standard IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, as well as for the presentation of such information in accordance with the standards issued by the Brazilian Securities and Exchange Commission - CVM, applicable to the preparation of Interim Financial Information - ITR. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with Brazilian and international standards on review of interim financial information (NBC TR 2410 and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the standards on auditing and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the interim financial information referred to above was not prepared, in all material respects, in accordance with technical pronouncement CPC 21 (R1) and international standard IAS 34, applicable to the preparation of the Interim Financial Information - ITR, and presented in accordance with the standards issued by the CVM.

## Opinions and Representations / Report on Review of Interim Financial Information – Unqualified

#### Other matter

Statements of value added

The aforementioned interim financial information includes the individual and consolidated statements of value added - DVA for the six-month period ended June 30, 2020, prepared under the responsibility of the Company's Management and presented as supplemental information for purposes of international standard IAS 34, were subject to review procedures performed together with the review of the Interim Financial Information - ITR to determine whether they are reconciled with the interim financial information and the accounting records, as applicable, and if their form and content are in accordance with the criteria set out in technical pronouncement CPC 09 - Statement of Value Added. Based on our review, nothing has come to our attention that causes us to believe that they are not prepared, in all material respects, according to the criteria set out in this standard and are consistent in relation to the individual and consolidated interim financial information taken as a whole.

The accompanying individual and consolidated interim financial information has been translated into English for the convenience of readers outside Brazil.

Belo Horizonte, July 29, 2020

DELOITTE TOUCHE TOHMATSU Auditores Independentes

Daniel de Carvalho Primo Engagement Partner

# Opinions and Representations / Management's Statement on the Financial Statements

### MANAGEMENT'S STATEMENT ON THE INTERIM FINANCIAL INFORMATION

By this instrument, the CEO and CFO and Investor Relations Officer of Localiza Rent a Car S.A. ("Localiza"), a publicly-held company headquartered at Avenida Bernardo de Vasconcelos, 377, Bairro Cachoeirinha, in Belo Horizonte, Minas Gerais State, Corporate Taxpayer No. 16.670.085/0001-55, in conformity with subsection II, paragraph 1, article 29 of CVM Instruction 480/09, hereby declare that they have:

I. Reviewed, discussed and approved Localiza's and consolidated interim financial information for the six-month period ended June 30, 2020.

Belo Horizonte, July 28, 2020.

Eugênio Pacelli Mattar CEO

Maurício Fernandes Teixeira CFO and Investor Relations Officer

# Opinions and Representations / Management's Statement on the Independent Auditor's Report

### MANAGEMENT'S STATEMENT ON THE INDEPENDENT AUDITOR'S REPORT

By this instrument, the CEO and CFO and Investor Relations Officer of Localiza Rent a Car S.A. ("Localiza"), a publicly-held company headquartered at Avenida Bernardo de Vasconcelos, 377, Bairro Cachoeirinha, in Belo Horizonte, Minas Gerais State, Corporate Taxpayer No. 16.670.085/0001-55, in conformity with subsection II, paragraph 1, article 29 of CVM Instruction 480/09, hereby declare that they have:

I. Reviewed, discussed and agreed with the opinions expressed in the Independent Auditor's Report of Deloitte Touche Tohmatsu Auditores Independentes on Localiza's and consolidated interim financial information for the sixmonth period ended June 30, 2020.

Belo Horizonte, July 28, 2020.

Eugênio Pacelli Mattar CEO

Maurício Fernandes Teixeira CFO and Investor Relations Officer