



Investor Relations Newsletter - Edition August 19, 2020

Total energy consumption shrank by 0.7% in July 2020

<u>Consumption in July 2020</u>: consolidated free and captive electricity consumption (2,855.7 GWh) in Energisa Group's concessions dropped by 0.7%. Although the rate of contamination is still high, the lower intensity resulted in the partial resumption of activities in certain cities, resulting in the softest drop in the Group's energy sales since April.

Residential consumption increases 4.2% (43.1 GWh) propelled by the results in the concession areas operated by EMT + 8.0% (18.6 GWh), EMS + 5.4% (7.5 GWh), ESS + 4.3% (4.8 GWh), ERO + 3.6% (4.0 GWh) and ETO + 3.5% (3.0 GWh). Performances influenced by higher-than-average temperatures and low rainfall volume. Rural consumption rose 7.7% (23.8 GWh), especially at the DisCos: EMT +10.3% (13.5 GWh), consumption driven by soybean and corn farming; EMG +35.3% (5.6 GWh), performance influenced by coffee farming; ETO +10.4% (2.7 GWh), influenced by soybean production; and ESS +5.0% (1.3 GWh), driven by citric fruit. The industrial sector grew for the second consecutive month, rising by 3.4% (20.3 GWh). The Midwest region concessions led the pack once again: EMS + 17.5% (17.4 GWh) and EMT + 7.5% (13.1 GWh), guided by the production from food and nonmetallic minerals sectors; followed by ETO + 9.0%

(2.6 GWh), propelled by the cement and limestone industries; and ERO + 5.4 (2.2 GWh), due to local industry resuming production. The consumption dynamics among the segments maintained with commercial and government being hit the hardest by the pandemic. The commercial sector contracted by 15.2% (85.2 GWh), with the main decreases occurring in the concession areas of EMT, EMS and EPB. Other clients decreased by 6.1% (23.3 GWh), primarily impacted by public sector consumption.

Consumption in the seven months of 2020: Energisa Group's captive and free electricity consumption (20,497.0 GWh) fell in the first seven months of 2020 by 1.1% over the same period last year. YTD consumption was also affected by restrictions due to the pandemic, with impacts felt from March. Commercial consumption was hit hardest in the period (-9.8% or 409.0 GWh), followed by other clients (-5.4% or 149.3 GWh), mainly on account of the public sector. The regions with the sharpest downturns in the period were the Northeast (-4.6% or 220.5 GWh) and Southeast (-3.9% or 143.5 GWh), with the highest increase recorded in the Midwest region (+1.6 or 132.9 GWh).

Energisa Consolidated - Energy sales in July and the first seven months of 2020

Description		Accumulated				
Amounts in GWh	Jul/20	Jul/19	Change %	7M20	7M19	Change %
Residential	1,065.4	1,022.3	+ 4.2	8,002.6	7,637.5	+ 4.8
Industrial	626.5	606.2	+ 3.4	4,079.0	4,237.2	- 3.7
Captive Industrial	184.8	195.0	- 5.2	1,244.5	1,408.8	- 11.7
Free Industrial	441.7	411.2	+ 7.4	2,834.5	2,828.4	+ 0.2
Commercial	476.2	561.4	- 15.2	3,763.8	4,172.8	- 9.8
Captive Commercial	413.9	497.4	- 16.8	3,304.8	3,717.9	- 11.1
Free Commercial	62.3	63.9	- 2.6	459.0	454.9	+ 0.9
Rural	330.5	306.8	+ 7.7	2,054.1	1,927.4	+ 6.6
Captive Rural	320.8	300.4	+ 6.8	2,007.8	1,894.5	+ 6.0
Free Rural	9.7	6.4	+ 52.4	46.2	32.9	+ 40.5
Other	357.1	380.4	- 6.1	2,597.6	2,746.9	- 5.4
Captive Other	344.9	374.7	- 8.0	2,525.6	2,707.9	- 6.7
Free Other	12.2	5.6	+ 117.3	71.9	38.9	+ 84.8
1 Energy sales to captive consumers	2,329.8	2,389.9	- 2.5	17,085.4	17,366.6	- 1.6
2 Energy associated with free consumers (TUSD)	525.9	487.1	+ 8.0	3,411.6	3,355.1	+ 1.7
3 Captive sales + TUSD (1+2)	2,855.7	2,877.0	- 0.7	20,497.0	20,721.8	- 1.1
4 Unbilled sales	57.9	(40.5)	-	(147.5)	(40.3)	+ 266.2
5 Captive sales + TUSD + Uninvoiced supply (3+4)	2,913.6	2,836.4	+ 2.7	20,349.5	20,681.5	- 1.6

	July 2020				janeiro a julho de 2020			
Company	Electricity sales (GWh)				Electricity sales (GWh)			
	Captive Sales + TUSD	Change (1) (%)	Market Captive + TUSD + Unbilled	Change (1) (%)	Captive Sales + TUSD	Change (1) (%)	Market Captive + TUSD + Unbilled	Change (1) (%)
North	560.8	- 2.5	585.3	+ 3.0	3,819.2	+ 0.2	3,825.6	- 0.4
Energisa Tocantins (ETO)	208.1	+ 0.2	207.4	+ 4.3	1,369.8	- 0.6	1,366.8	- 1.1
Eletroacre (EAC)	81.3	- 10.2	87.1	- 6.2	607.6	- 1.0	608.0	- 1.8
Ceron (ERO)	271.4	- 2.0	290.8	+ 5.2	1,841.8	+ 1.1	1,850.9	+ 0.6
Northeast	593.4	- 5.8	597.4	- 1.8	4,535.6	- 4.6	4,506.9	- 4.9
Energisa Paraíba (EPB)	331.6	- 5.6	331.0	- 2.5	2,505.7	- 2.2	2,484.5	- 2.5
Energisa Sergipe (ESE)	209.7	- 6.9	214.3	- 1.6	1,648.9	- 8.7	1,644.0	- 8.8
Energisa Borborema (EBO)	52.1	- 2.3	52.0	+ 1.8	381.0	- 2.1	378.4	- 2.4
Midwest	1,217.1	+ 2.4	1,236.6	+ 4.6	8,628.1	+ 1.6	8,520.6	+ 0.7
Energisa Mato Grosso (EMT)	786.7	+ 2.9	802.3	+ 5.1	5,327.9	+ 2.5	5,291.3	+ 1.6
Energisa Mato Grosso do Sul (EMS)	430.4	+ 1.7	434.3	+ 3.7	3,300.2	+ 0.2	3,229.3	- 0.8
South/Southeast Region	484.4	+ 0.0	494.3	+ 3.5	3,514.0	- 3.9	3,496.4	- 3.9
Energisa Minas Gerais (EMG)	126.4	+ 3.5	129.2	+ 9.5	855.6	- 4.6	855.9	- 4.2
Energisa Nova Friburgo (ENF)	26.4	- 4.1	26.9	- 0.0	181.0	- 5.4	180.7	- 5.6
Energisa Sul-Sudeste (ESS) ⁽²⁾	331.7	- 0.9	338.2	+ 1.7	2,477.4	- 3.6	2,459.8	- 3.7
Total (Distribution companies)	2,855.7	- 0.7	2,913.6	+ 2.7	20,497.0	- 1.1	20,349.5	- 1.6

⁽¹⁾ In relation to the same period in 2019.

Note: energy consumption by sector for each distribution company can be seen on the site $\underline{\text{ri.energisa.com.br}}$ Click here to see the tables for each company in Excel.