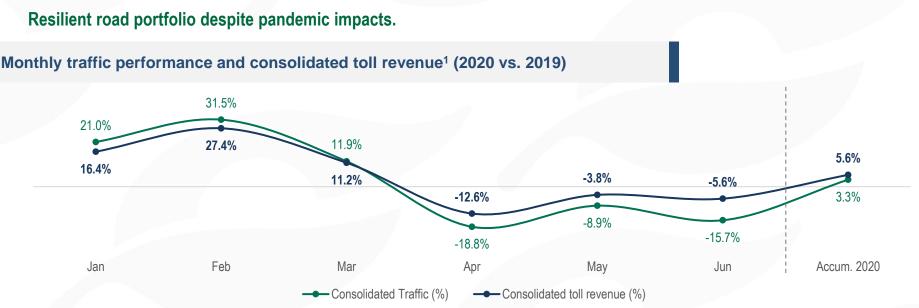


# **1Q20 Results Presentation**

June 30<sup>th</sup>, 2020

## Covid-19 | Monthly traffic performance and toll revenue (2020 vs. 2019)





1) It takes into account Eco135 as from April, 2019 and Eco050 as from June, 2019. Note: In June, takes into account traffic and toll revenue until June 23 (inclusive).

#### Comparable monthly traffic performance and consolidated toll revenue<sup>2</sup> (2020 vs. 2019)



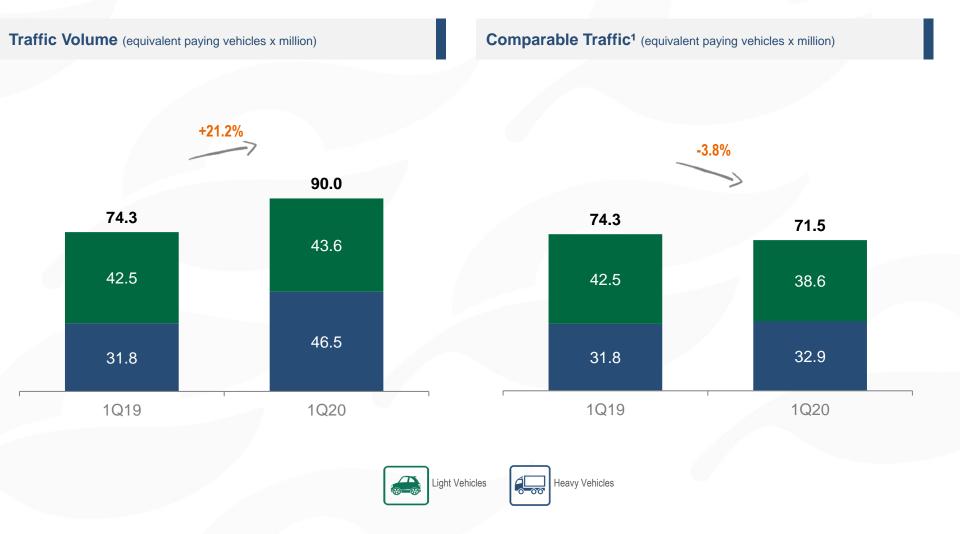
2) It does not take into account Eco135 and Eco050. Note: In June, takes into account traffic and toll revenue until June 23 (inclusive).

#### Ecorodovias | 2

## **Operating Performance | Traffic**



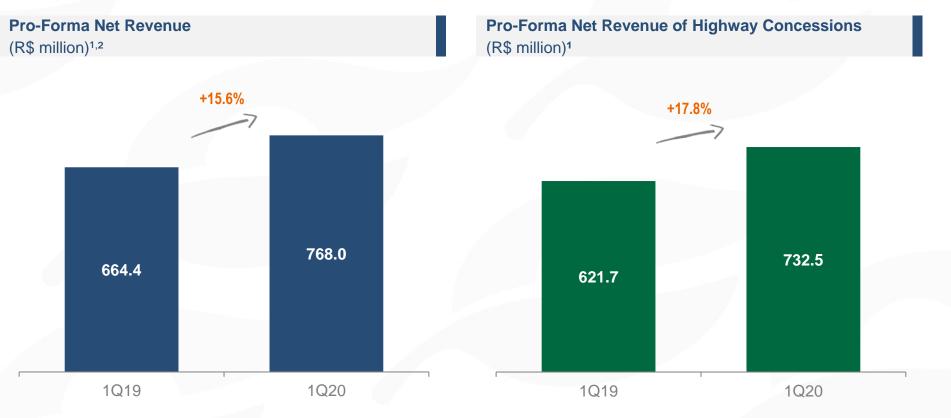




### Financial Performance | Net Revenue



Revenue increase in 1Q20, mainly due to the start of operation of Eco135, the results consolidation of Eco050 and tariff adjustments.

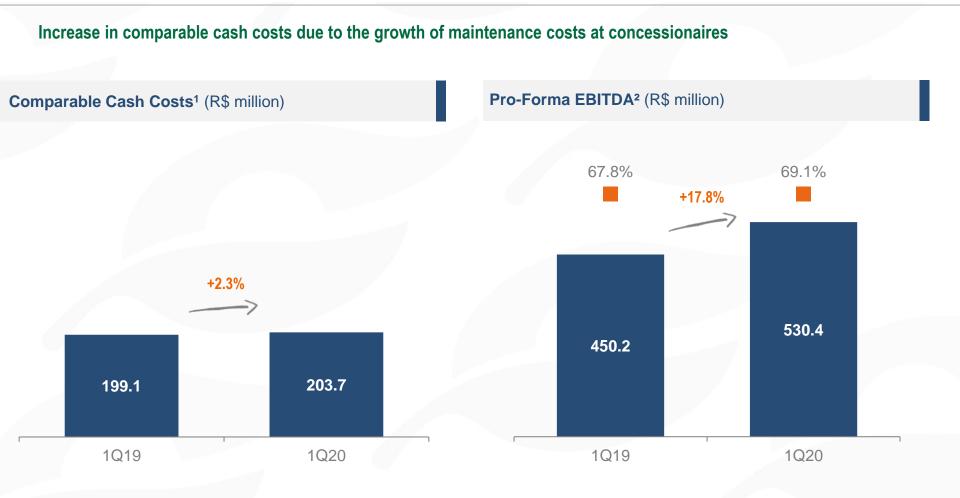


<sup>1</sup> It does not take into account construction revenue.

<sup>2</sup> It takes into account IFRS 15 implementation.

### Financial Performance | Cash costs and EBITDA

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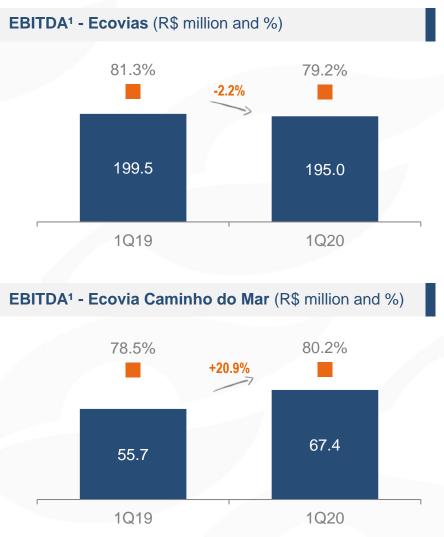
<sup>1</sup>Excludes non-comparable costs with Eco135, Eco050 and attorneys' fees,

<sup>2</sup> Excludes construction revenue and cost and provision for maintenance.

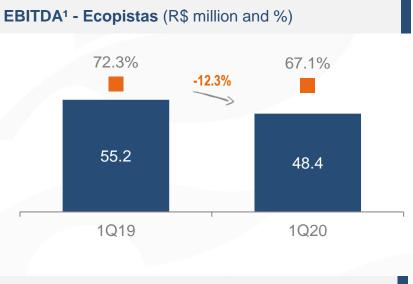
### Financial Performance | Highway Concessions' Pro-forma EBITDA<sup>1</sup>

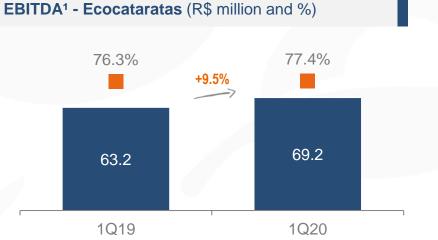


#### Restrictive measures negatively impacted the traffic performance and EBITDA.



<sup>1</sup> Excludes revenue and construction cost and provision for maintenance.



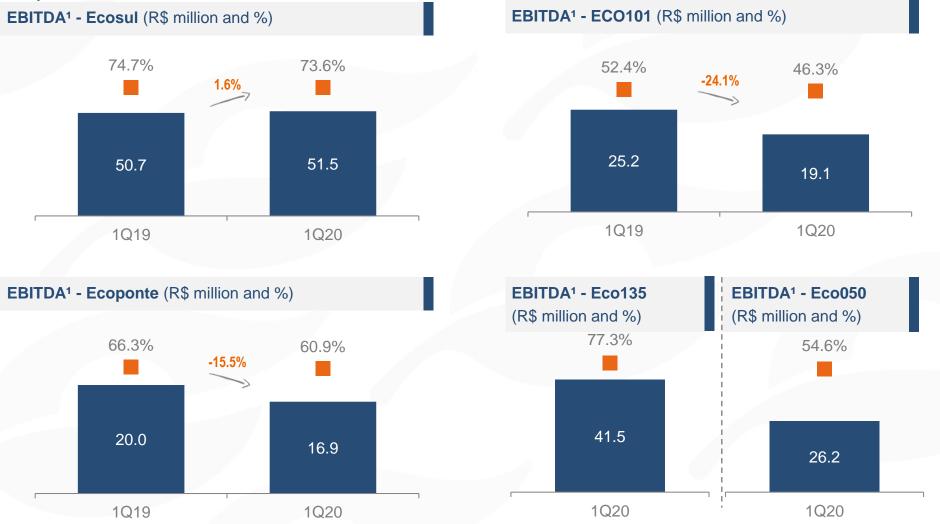


#### Ecorodovias | 6

### Financial Performance | Highway Concessions' Pro-forma EBITDA<sup>1</sup>



1Q20 EBITDA from new concessions (Eco135 and Eco050) amounted to R\$67.6 million, accounting for 12.8% of consolidated pro-forma EBITDA.



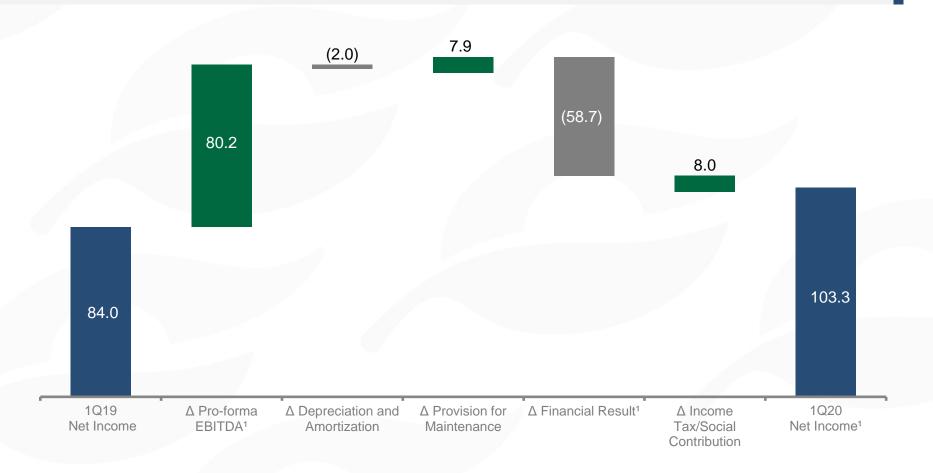
<sup>1</sup> Excludes revenue and construction cost and provision for maintenance.

### Financial Performance | Net Income



### Net income increase in 1Q20 due to the EBITDA increase and decrease in provision for maintenance.





### **Financial Performance | CAPEX**



Focus on Capex optimization underscores financial discipline and pursuit of efficiency.

#### Pro-Forma CAPEX (R\$ million)



CAPEX Pró-forma 1T (R\$ million)



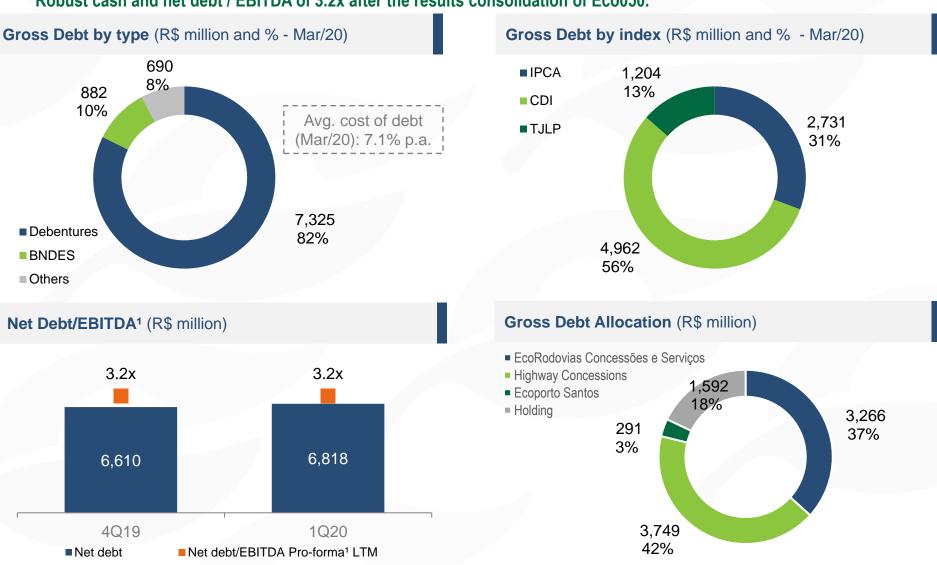




■ Intangible Assets ■ Maintenance costs

### Financial performance | Indebtedness

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Robust cash and net debt / EBITDA of 3.2x after the results consolidation of Eco050.

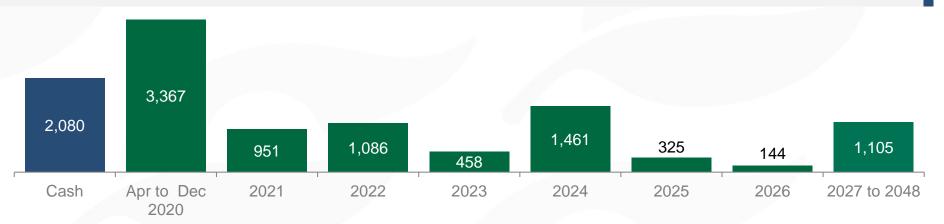
<sup>1</sup> Excludes Construction Revenue and Costs and Provision for Maintenance. Exclude provisions for the Leniency Agreement and Agreements with Former Executives in 2019. Includes the consolidation of pro-forma LTM EBITDA of Eco050 of Apr. and May/19.

### Financial performance | Gross Debt Amortization Schedule



#### Debt Amortization Rescheduled after 2Q20 new funding

#### 1Q20 Debt Amortization Schedule: R\$ 8.897 million- (R\$ million)

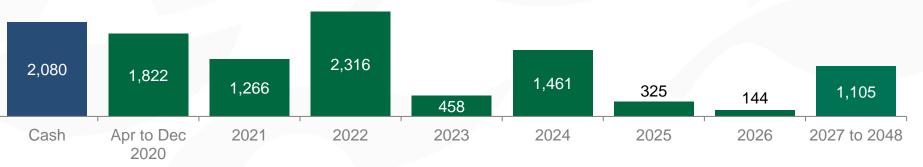


#### New funding:

Holding – R\$1,230.0 million

Ecosul – R\$250.0 million

Ecoporto - R\$65.0 million



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### **Support Functions** | Sustainability and Social Responsibility Initiatives



The Ecorodovias Group reaffirms its commitment to sustainable development, and has established the guidelines for including social and environmental aspects in business. And it contributes to the development of society, striving to transform the reality of its stakeholders. Ecorodovias invests in several social and environmental projects, as follows:



#### **Ecoviver**

- Educational and artistic project aimed at disseminating and raising environmental awareness among communities and elementary school students
- Results: 2,700 public schools; 12,000 teachers and 320,000 students in 5 Brazilian states from 2006 to 2019



#### De Bem com a Via

- Project to reduce accidents involving children living in regions around the highways.
- Till 2019, the project had benefited about 80 public schools and more than 97,000 children.



#### **Seedling Nursery**

- Environmental preservation and social responsibility project aimed at planting native species in the region, executed by employees with intellectual disabilities.
- Seedlings are planted along highways to protect the slopes and also on the median strips of highways.



#### Na Mão Certa Program

- The Ecorodovias Group has been participating in the Na Mão Certa Program since 2014 and for the 6th time in a row.
- The Group was honored at the 13th Annual Meeting of the Na Mão Certa program, which recognizes the performance of signatories to the Business Pact against the Sexual Exploitation of Children and Teens on Brazilian Highways.



#### **Ecological Asphalt**

 Production of asphalt from recycled rubber derived from the remains of used tires.



#### For an Accident-Free Highway

- The Company is a signatory to the "Decade of Action for Road Safety", a campaign launched by the UN in 2011.
- In support of the initiative, whose key challenge is to reduce accidents around the world by 50%, EcoRodovias has launched the "For Roads without Accidents" campaign to raise awareness about safer traffic among users of highways managed by it.

# Support Functions | Awards & Recognition



Ecorodovias Group is committed to implementing initiatives that contribute to sustainable development, ensuring business perpetuity in the long run, contributing to a more just, economically viable and environmentally correct society through structured programs related to Sustainability. Thanks to its achievements over time, Ecorodovias has been included in diverse indices and won awards, and reiterates its sustainable commitment to its stakeholders, shareholders and the environment.



### Disclaimer



This presentation contains forward-looking statements related to the business outlook, estimates of operating and financial results and the growth prospects for Ecoodovias. These are merely projections and, as such, are based exclusively on the expectations of Ecoodovias' management regarding the future of the business and its continuous access to capital for financing the Company's business plan. Such forward-looking statements depend substantially on changes in market conditions, government rules, pressure from competitors, the performance of both the industry and the Brazilian economy, among other factors, in addition to the risks mentioned in disclosure documents filed by Ecorodovias and, hence, are subject to change without prior notice.

### **Investor Relations**

#### E-mail

invest@ecorodovias.com.br

#### Website

www.ecorodovias.com.br/ri

### Address

Rua Gomes de Carvalho, 1510 – 3<sup>rd</sup> floor São Paulo – SP - Brasil

### Telephone

+55 11 3787-2683 +55 11 3787-2612 +55 11 3787-2674 +55 11 3787-2681