# Minerva Announces Additional 2Q07 Data and Aggregate for the Year

**Barretos, September 3, 2007** – Minerva S.A. (*BOVESPA: BEEF3*), one of the market leaders in Brazil in the production and sale of fresh beef, processed beef and beef byproducts, informs the market its unit sales volume for the second quarter and first half of 2007, as well as for the 12-month period ended June 30, 2007. Comparisons refer to the second quarter and first half of 2006, as well as to the 12-month period ended June 30, 2007.

### **Beef Division**

Revenue in R\$ million	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Fresh Beef - IM	207.2	210.3	-1.5%	426.6	360.3	18.4%	904.6	702.7	28.7%
Processed Beef - IM	2.0	2.1	-6.7%	2.0	10.6	-81.2%	3.1	14.2	-77.8%
Others - IM	6.5	4.6	40.8%	17.0	9.9	71.6%	31.0	23.3	32.9%
Fresh Beef - DM	60.8	44.6	36.3%	113.0	93.1	21.4%	234.5	175.7	33.5%
Processed Beef - DM	2.3	2.0	15.8%	5.0	3.5	43.1%	9.3	8.1	14.9%
Others - DM	8.4	7.7	9.6%	17.0	12.8	33.0%	31.3	29.6	5.9%
Total	287.3	271.4	5.9%	580.6	490.2	18.4%	1,213.9	953.5	27.3%

Sales Volume in thousands of tons	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Fresh Beef - IM	37.7	35.5	6.2%	78.2	67.1	16.4%	162.0	134.2	20.7%
Processed Beef - IM	0.3	0.3	5.8%	0.3	1.2	-77.3%	0.4	1.6	-74.4%
Others - IM	1.9	1.4	30.7%	4.7	3.0	57.7%	8.8	6.9	28.2%
Fresh Beef - DM	13.5	10.6	28.0%	24.4	21.3	14.6%	51.5	36.5	41.2%
Processed Beef - DM	0.4	0.2	103.7%	0.8	0.5	79.4%	1.6	1.3	19.8%
Others** - DM	1.1	1.8	-37.1%	2.1	2.6	-18.0%	4.0	3.6	10.1%
Total	54.9	49.8	10.3%	110.5	95.7	15.5%	228.3	184.0	24.0%

\*for the twelve months ended June 30
\*\* not considering beef byproducts volumes
IM – International Market

DM – Domestic Market







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# **Leather Division**

Revenue in R\$ million	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Wet Blue Hides – IM Hides – IM	9.5	18.2 -	-47.9% -	33.5 -	35.7 -	-6.1% -	74.7 -	56.9 -	31.2% -
Byproducts – IM	-	1.3	n/a	-	2.2	n/a	1.4	3.4	-60.1%
Wet Blue Hides – DM	0.5	0.2	183.2%	1.4	0.2	679.5%	2.9	0.6	378.4%
Hides - DM	16.8	3.6	369.7%	21.2	4.7	349.5%	30.8	4.7	553.9%
Byproducts – DM	0.1	-	n/a	0.1	0.0	173.2%	0.6	0.6	-9.6%
Total	26.9	23.2	15.7%	56.2	42.9	31.2%	110.3	66.3	66.4%

Sales Volume in millions of square feet	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Wet Blue Hides – IM Hides** – IM	3.7	7.9 -	-53.5% n/a	13.2	15.0	-12.1% -	29.9	24.6	21.5%
Byproducts** – IM	-	0.7	n/a	-	1.2	n/a	0.7	1.9	-61.2%
Wet Blue Hides – DM	0.2	0.1	23.6%	0.5	0.2	236.0%	1.1	0.3	212.1%
Hides**- DM	7.0	2.0	254.3%	9.0	2.6	239.4%	13.8	2.6	422.4%
Byproducts** – DM	0.1	-	n/a	0.1	0.0	143.6%	0.4	0.6	-36.6%
Total	10.9	10.7	2.1%	22.7	19.0	19.4%	45.8	30.1	52.6%

<sup>\*</sup>for the twelve months ended June 30
\*\* in thousands of tons

IM – International Market

DM – Domestic Market

## **Live Cattle Division**

Revenue in R\$ million	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Live Cattle	24.6	19.4	27.1%	42.6	24.1	76.3%	71.7	39.9	79.7%
Sales Volume in thousands of tons	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Live Cattle	11.8	9.9	18.2%	21.1	12.4	71.1%	36.0	20.4	76.6%

\*for the twelve months ended June 30 IM – International Market DM – Domestic Market







### **Resale of Third-Parties Products Division**

Revenue in R\$ million	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Resale ofThird-Party Products	9.7	7.6	29.1%	16.0	15.5	3.5%	35.0	33.4	4.7%
Sales Volume	2Q07	2Q06	Chg. %	1H07	1H06	Chg. %	jun/07*	jun/06*	Chg. %
Resale ofThird-Party Products	2.5	2.2	15.9%	4.1	4.2	-1.4%	9.0	7.8	15.5%

\*for the twelve months ended June 30 IM – International Market DM – Domestic Market

#### About Minerva S.A.

Minerva S.A. (BOVESPA: BEEF3) is one of the market leaders in Brazil in the production and sale of fresh beef, processed beef and beef byproducts, with daily slaughtering capacity of 5,000 head of cattle and daily processing capacity of 1,200 tons, or approximately 7,500 head of cattle. In 2006, the Company was among the three largest Brazilian exporters of beef, processed beef and beef byproducts based on gross export sales revenue, with export sales of R\$ 1 billion and export sales to approximately 600 customers in approximately 80 countries. In addition to beef products, Minerva also exports wet-blue hides and live cattle.

## **Investor Relations**

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This release contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of MINERVA. These are merely projections and, as such, are based exclusively on the expectations of MINERVA's management concerning the future of the business and its continued access to capital to fund the Company's business plan. Such forward-looking statements depend, substantially, on changes in market conditions, government regulations, competitive pressures, the performance of the Brazilian economy and the industry, among other factors and risks disclosed in MINERVA's filed disclosure documents and are, therefore, subject to change without prior notice.





