



Results Presentation

2Q24

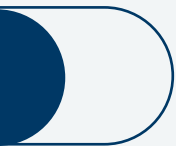
August 15th, 2024



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HIGHLIGHTS

Railway leading agribusiness transportation

- **Higher transported volume**, with market share gain
- **32% Yield increase**, boosting margins in the quarter

Performance

- R\$ 2,142 million in **Adjusted EBITDA¹** (+48%)
- R\$ 721 million **Net Income** (+>100%)
- **Financial Leverage** reduced to 1.5x net debt/EBITDA

Extraordinary and Non-Recurring events

- Provision for **Impairment (R\$ 2,575 million)** in the South Operation, with no cash effect
- **R\$ 169 million** capital gains in the divestment of EPSA

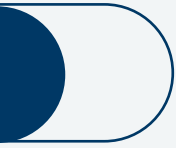


Acknowledgement and Strategy

- Release of the Sustainability Report and Climate Change Report
- Social assistance efforts for the disaster in Rio Grande do Sul.

Subsequent Event

- **Partnership with CHS** for the development of a new Port Terminal in Santos within DP World's area

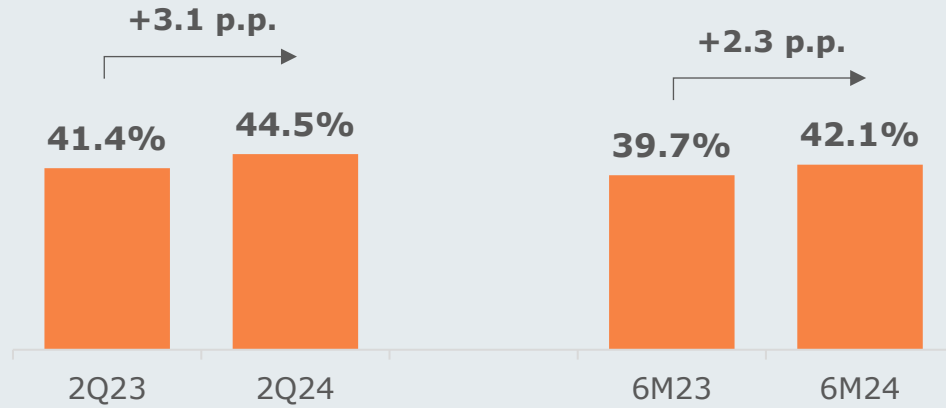


GRAINS MARKET SHARE

(Soybean, corn and soybean meal)

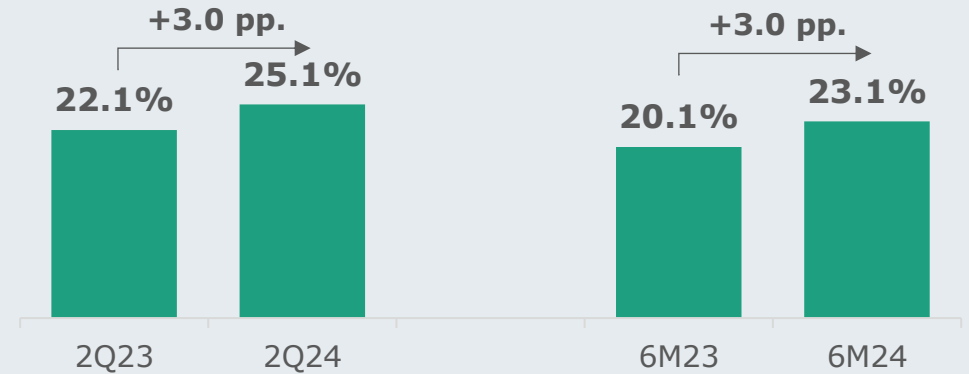
Mato Grosso

(MT)



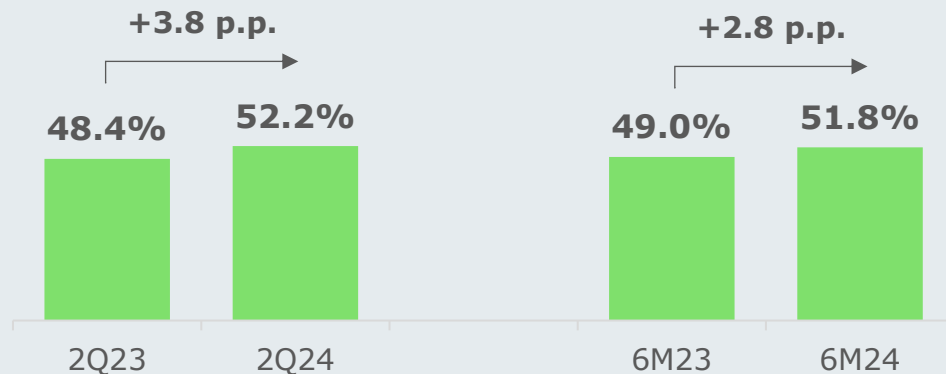
Goiás

(GO)

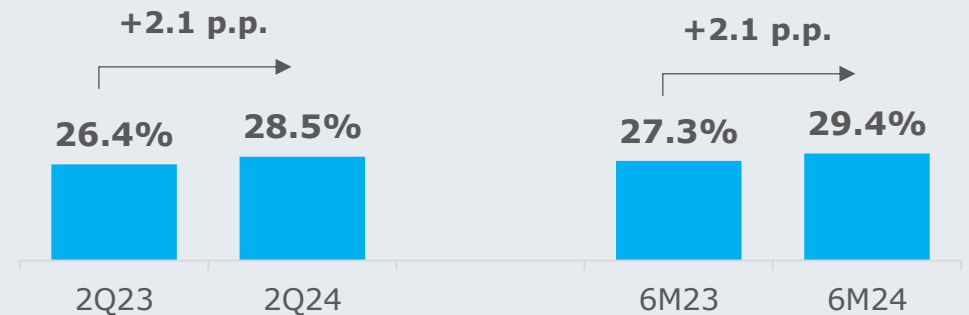


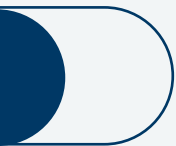
Santos Port

(SP)



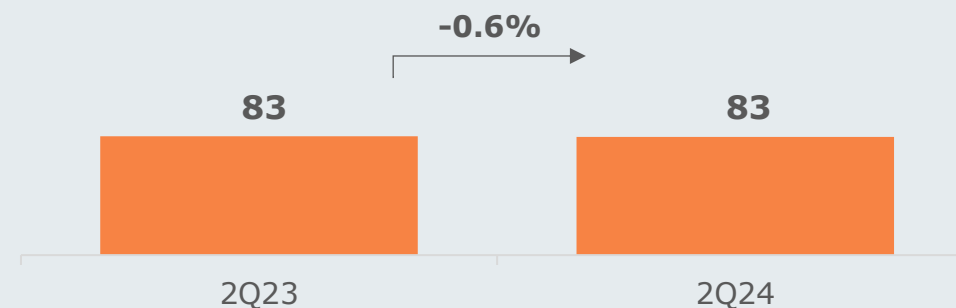
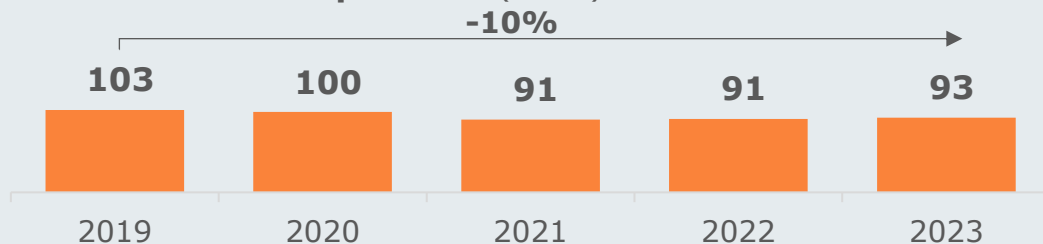
Paranaguá (PR) and São Francisco do Sul (SC) Ports



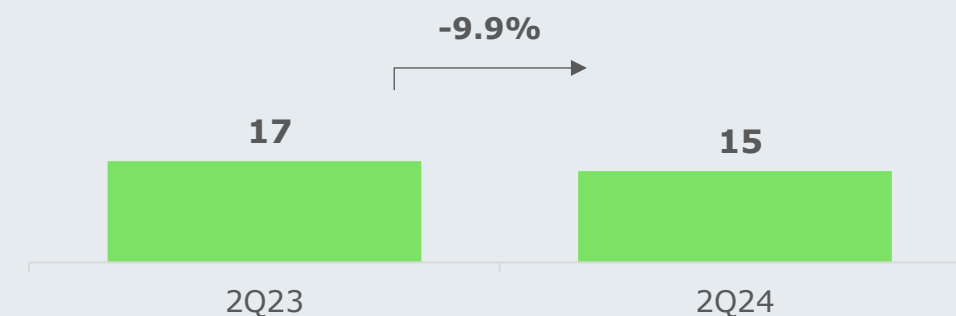
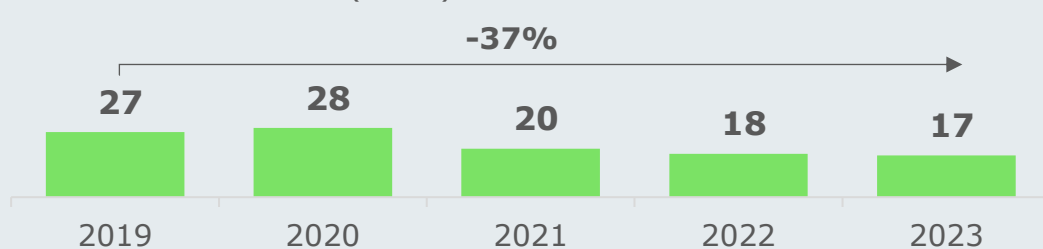


OPERATIONAL INDICATORS

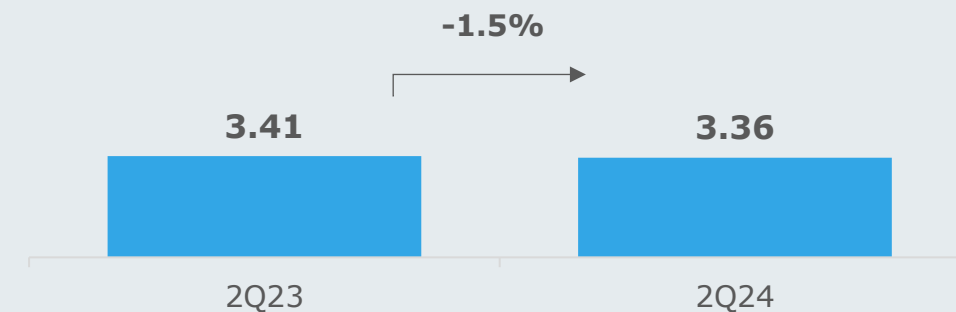
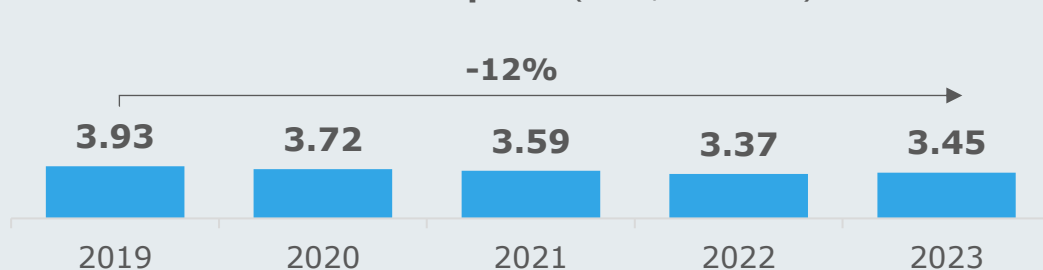
Transit Time North Operation (hours)

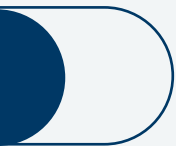


Dwell Time in Santos (hours)



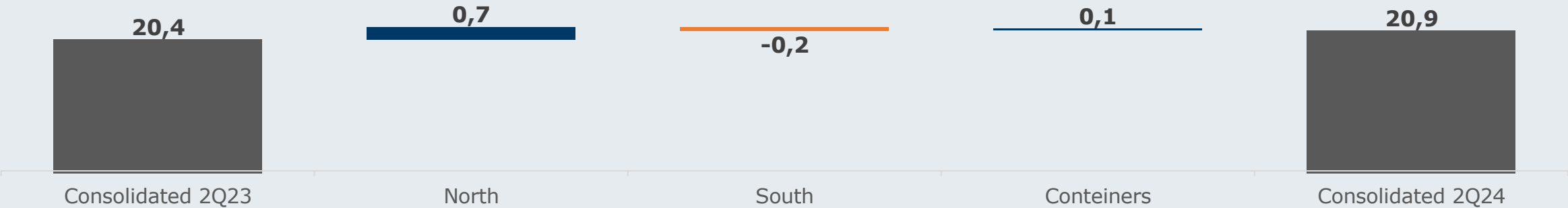
Consolidated Diesel Consumption (liters/ '000 RTK)



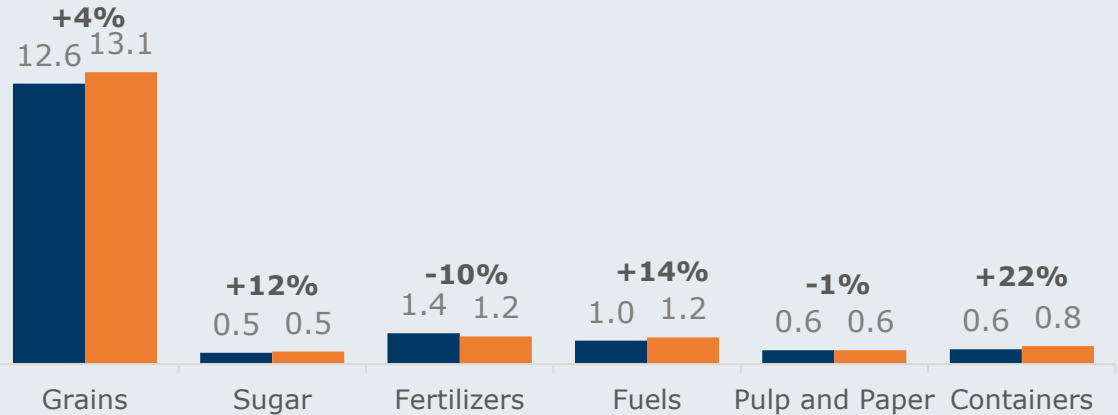


OPERATIONAL RESULT

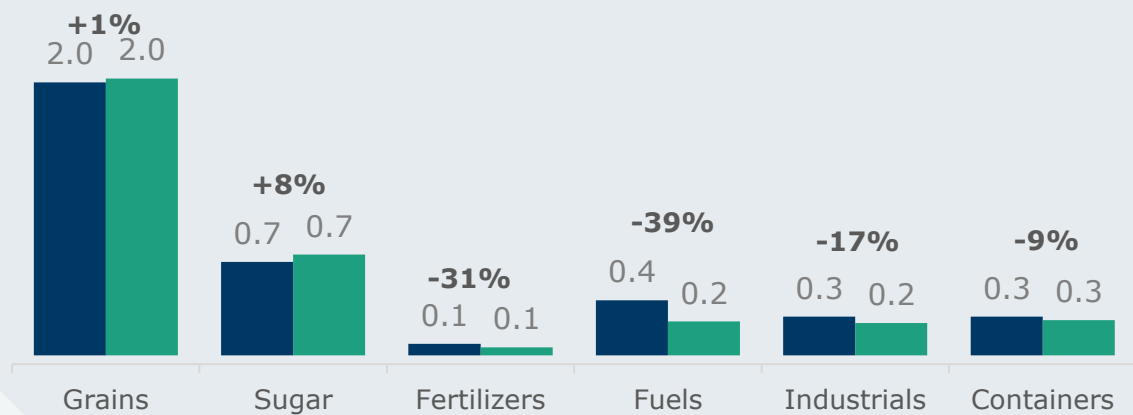
Volumes (Bln RTK)



North Operation (Bln RTK)

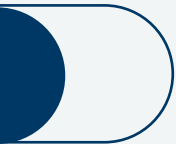


South Operation (Bln RTK)



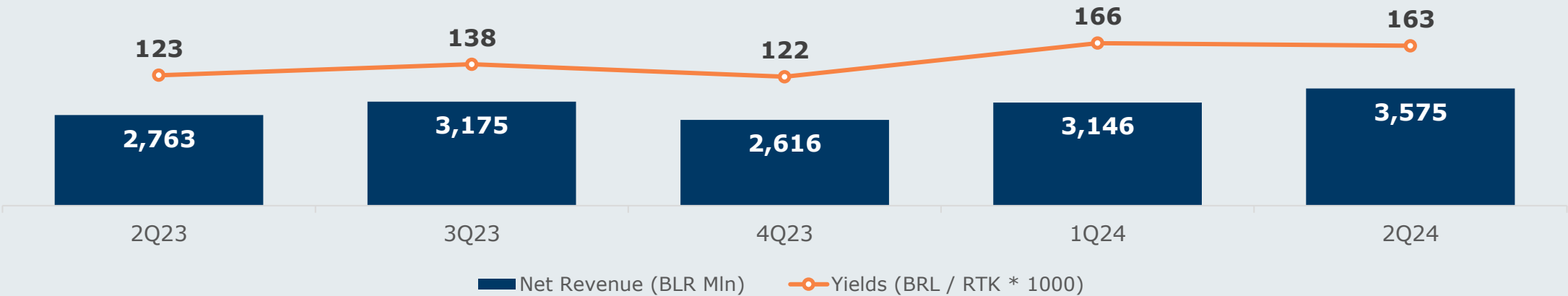
■ 1Q23 ■ 1Q24

¹Pulp and paper, building materials, steel and mining.

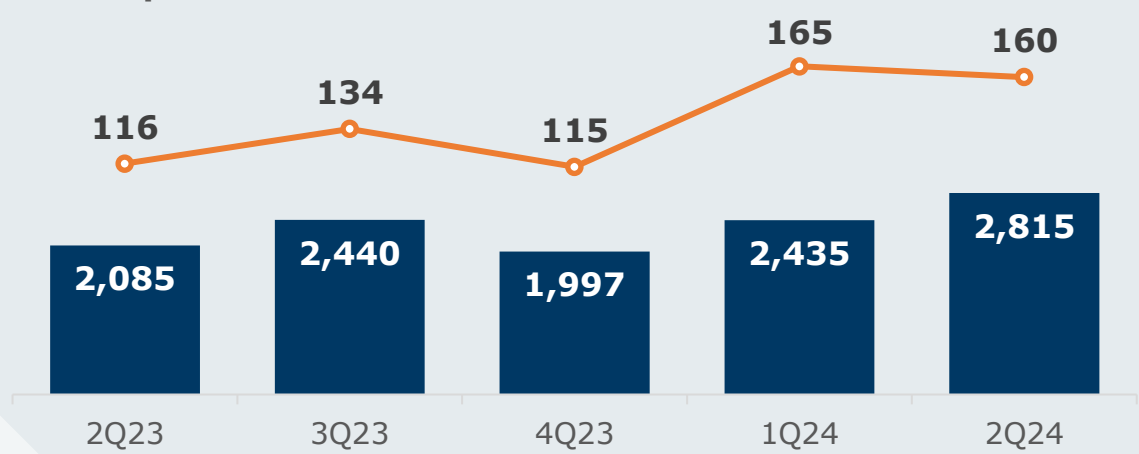


REVENUE AND YIELDS

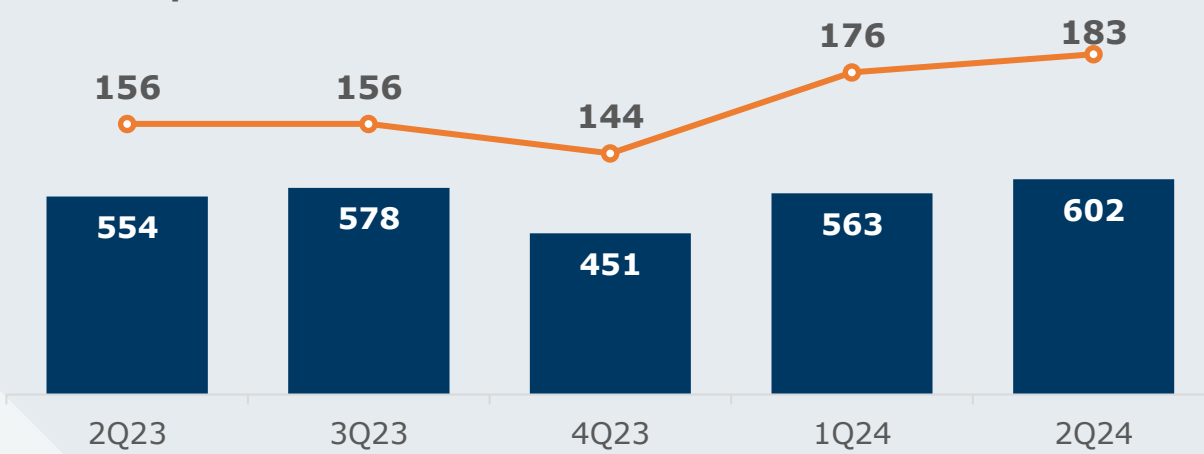
Consolidated

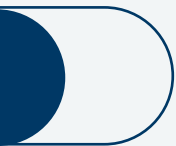


North Operation



South Operation

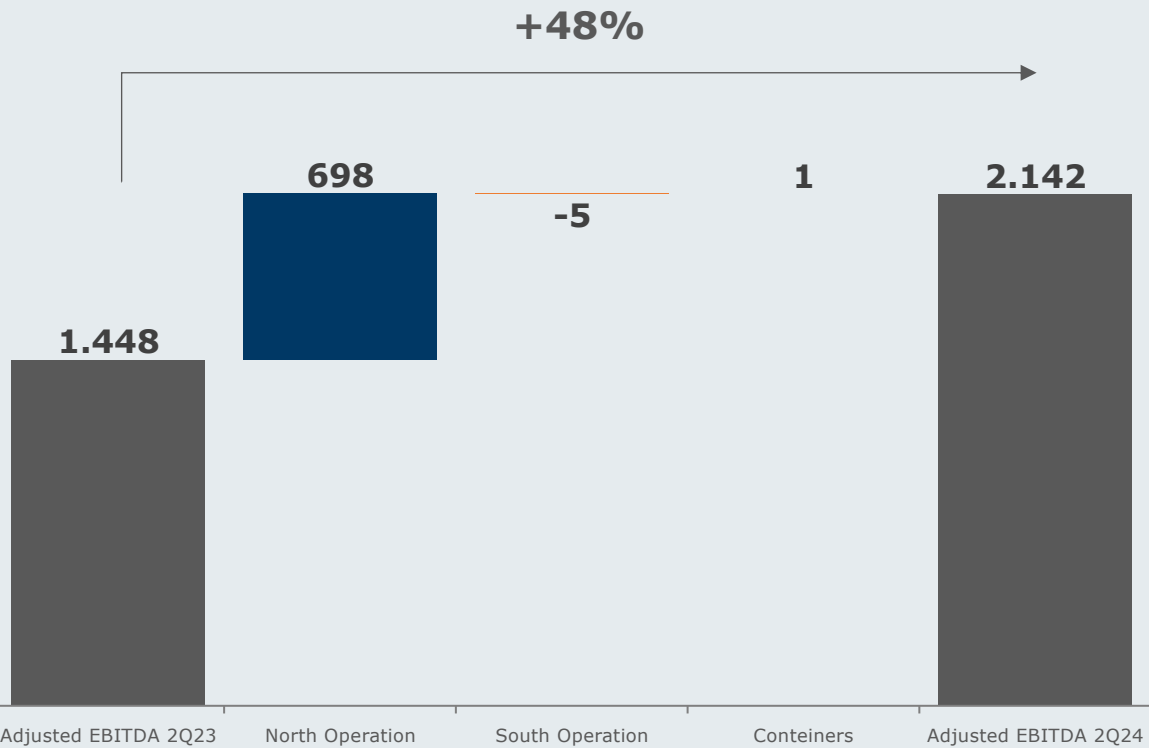




EBITDA

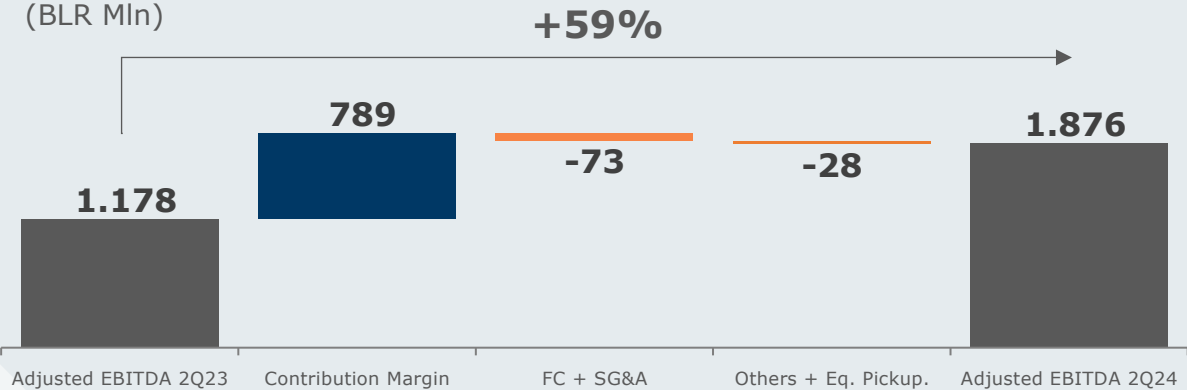
Consolidated EBITDA

(BLR Mln)



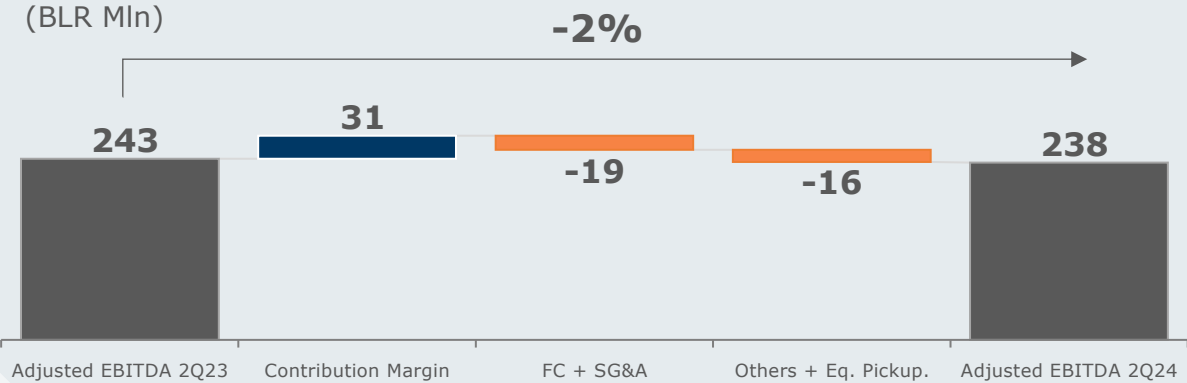
North Operation¹

(BLR Mln)

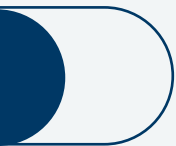


South Operation¹

(BLR Mln)



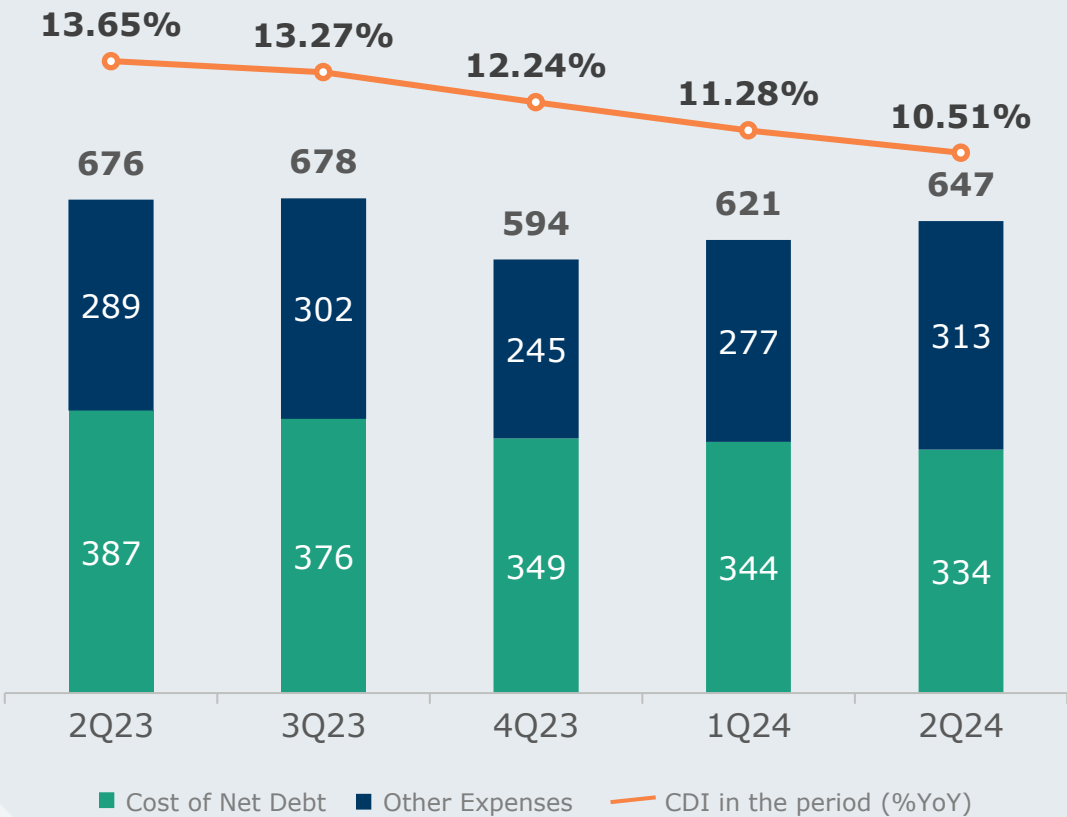
¹Excluding the non-recurring events effect. Additional information is available in the Earnings Report.



FINANCIAL RESULT AND NET INCOME

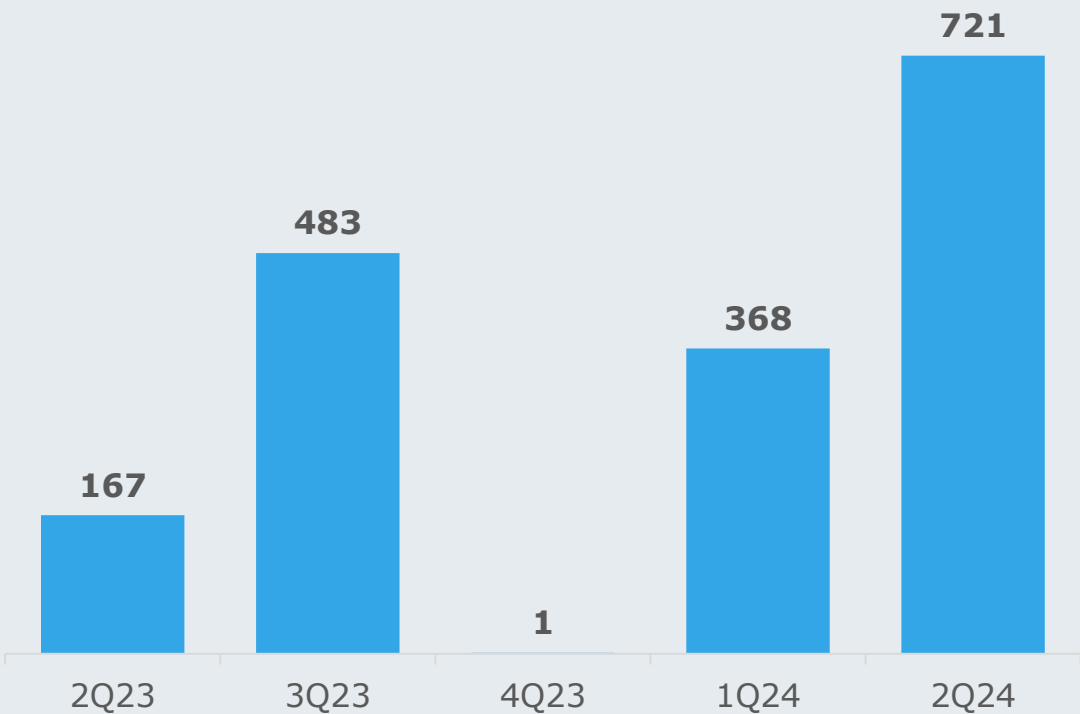
Financial Result

(BRL Mln)

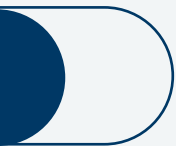


Adjusted Net Income¹

(BRL Mln)



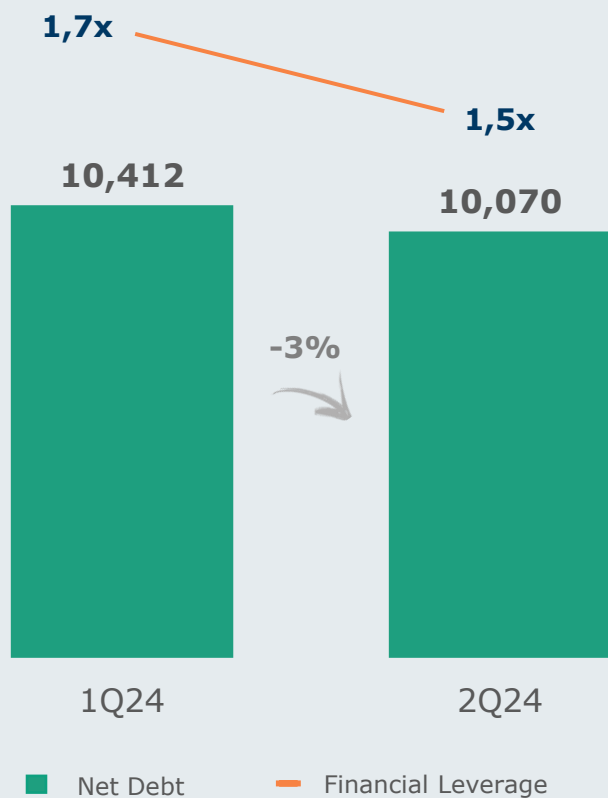
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INDEBTEDNESS

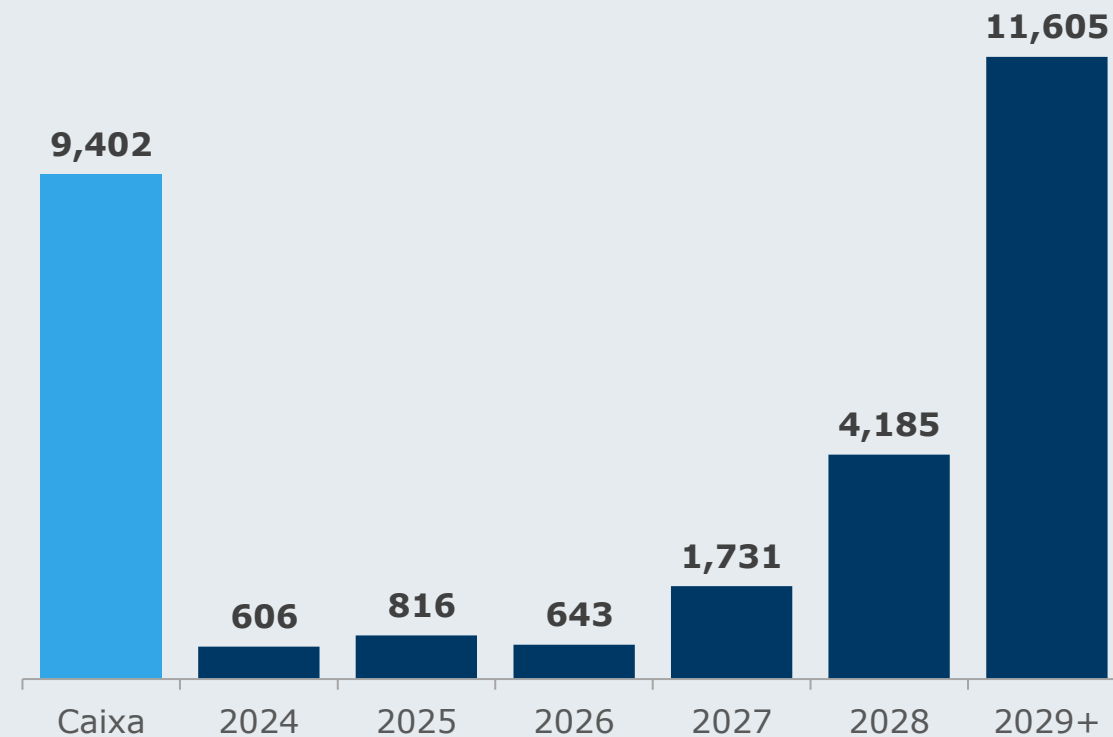
Net Debt

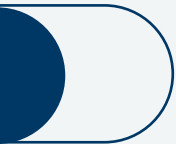
(BLR Mln)



Debt Amortization Schedule

(BLR Mln)

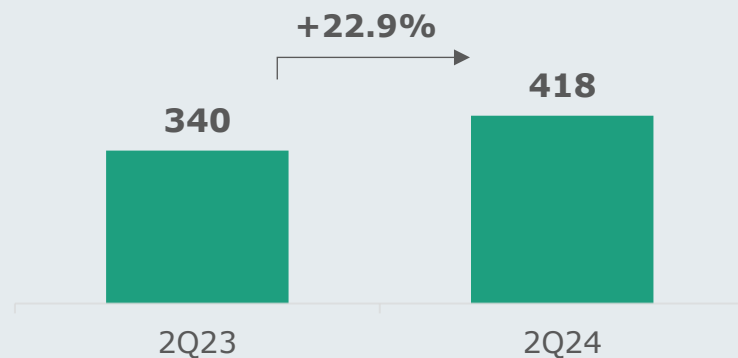




INVESTMENTS

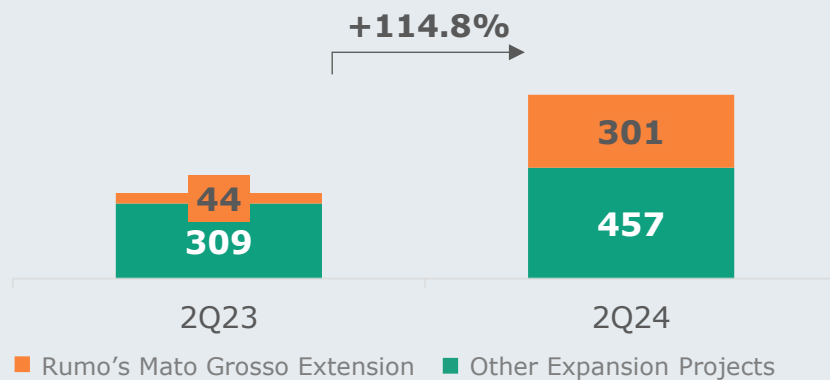
Recurring CAPEX

(BRL Mln)



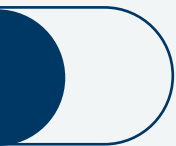
Expansion CAPEX

(BRL Mln)



Expansion Works LRV

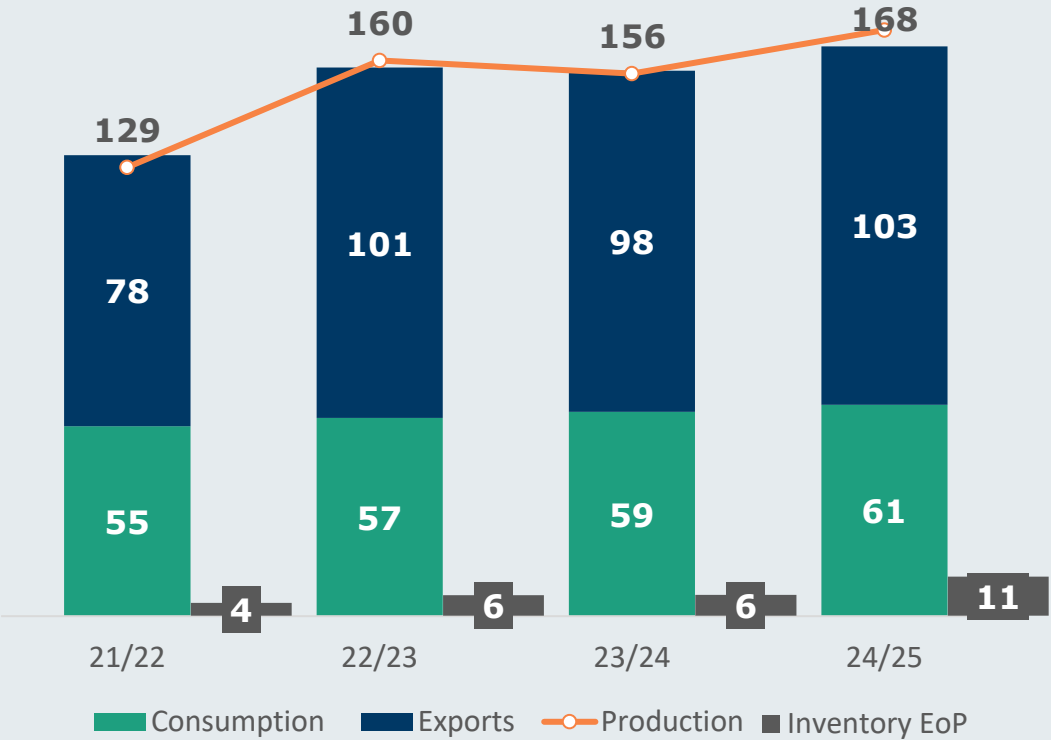
- 100% of installation licenses (1st phase)
- 100% of land acquisition agreements (1st phase)
- Main railway infrastructure works already contracted and mobilized.



SOYBEAN MARKET OUTLOOK

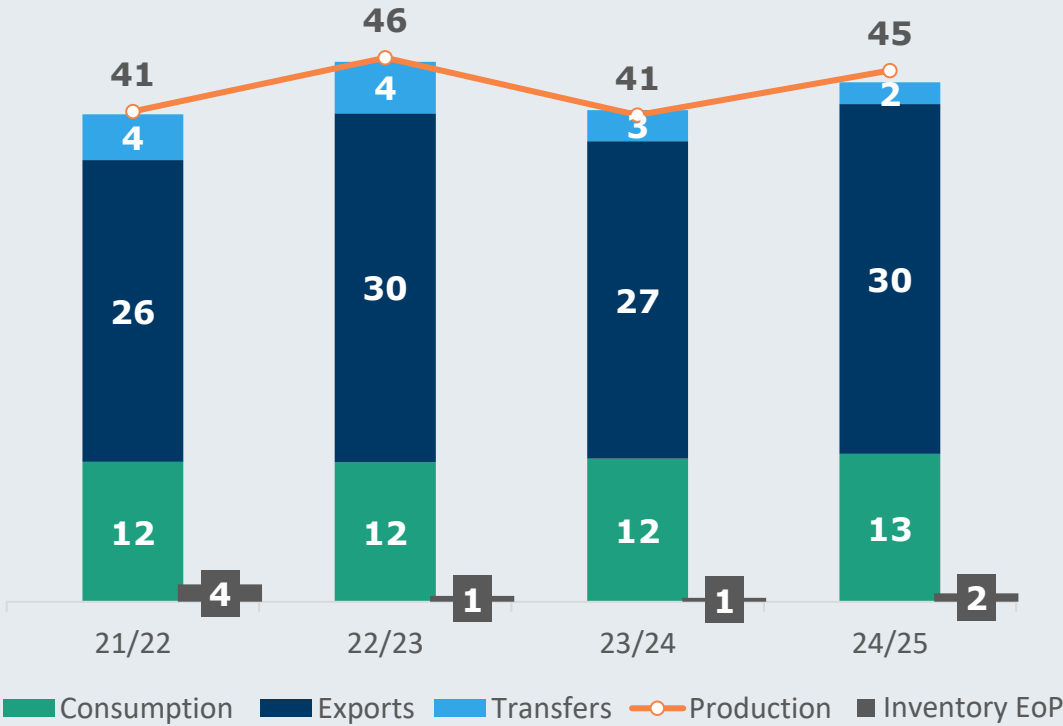
Supply and Demand

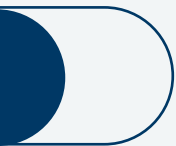
Brazil



Supply and Demand

MT

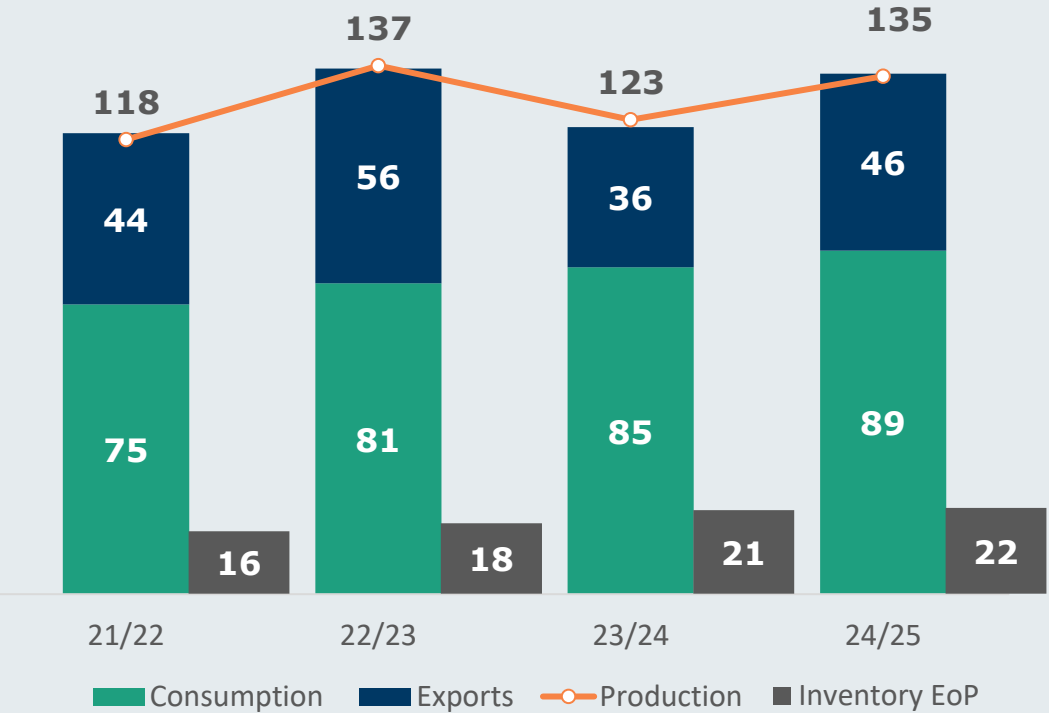




CORN MARKET OUTLOOK

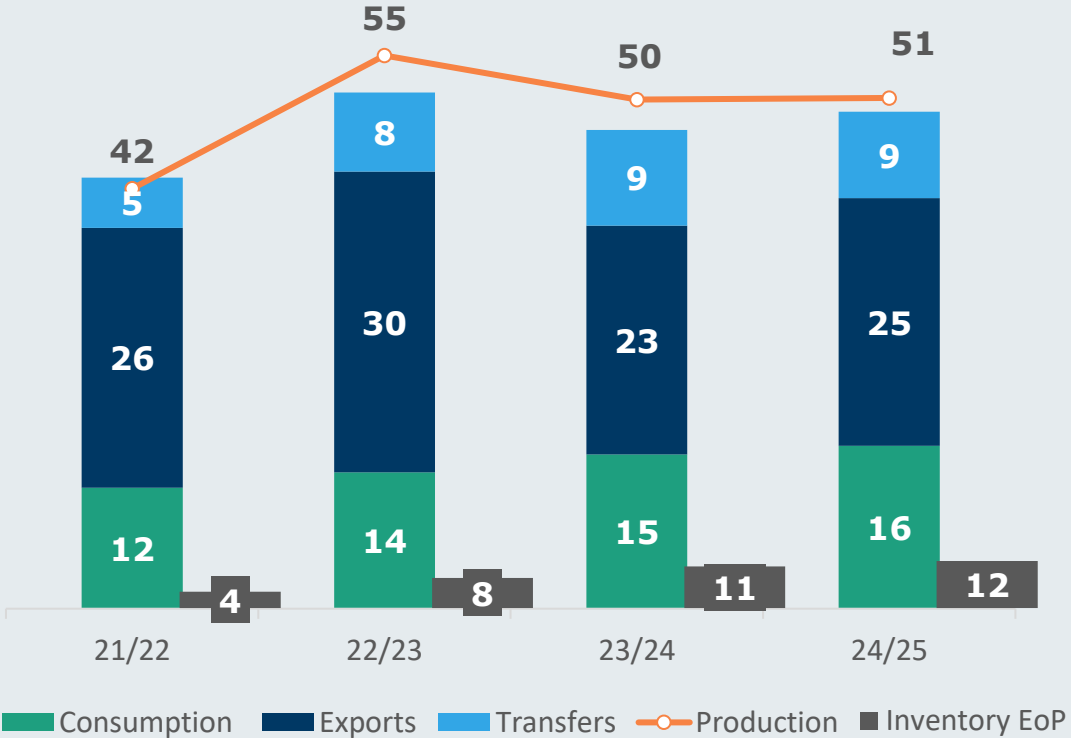
Supply and Demand

Brazil



Supply and Demand

MT



Note: Consider both Brazilian harvests. Source: IM Rumo /AG Rural / Veeries / Orion / Comex / IMEA

GUIDANCE UPDATE 2024

2024	
Volume (RTK Bln)	$80 \leq \Delta \leq 82$
Adjusted EBITDA (BLR Mln)	$7.600 \leq \Delta \leq 7.900$
Capex (BLR Mln)	$5.400 \leq \Delta \leq 5.700$

Key Assumptions Considered:

- i. Macroeconomic assumptions based on data from recognized third-party consulting firms.
- ii. EBITDA excludes the effects of non-recurring events, as highlighted in the Results Release.
- iii. Capex includes investments for the construction of the 1st Phase of Rumo's Expansion in MT.
- iv. Does not consider potential M&A projects, divestments, or new concessions.
- v. Projected values are presented in nominal terms.



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