

# Earnings Release

1Q23

May 5<sup>th</sup> 2023

# ***Disclaimer***

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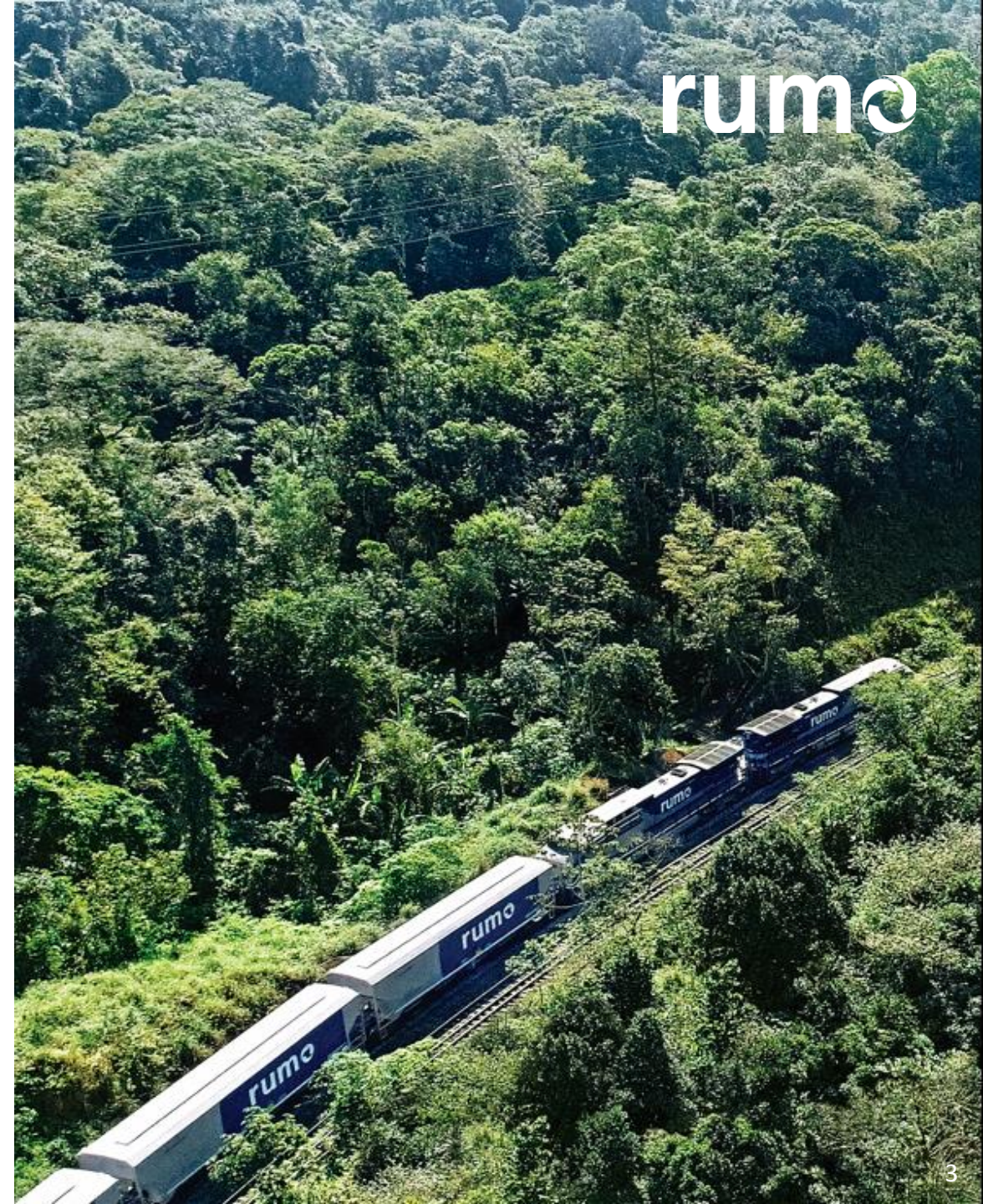
# ESG Highlights



## Sustainability Report 2022

- **5%** reduction in specific emissions to **13.09 gCO<sub>2</sub> eq/RTK** related to 2021
- **17% reduction** in specific emissions compared to 2019, delivering one year ahead of the target set for 2023.
- **25% reduction** in the severity rate of accidents vs 2021 and **1,000** days without fatalities
- Engagement survey: **96%** of employees say they are **proud to work at Rumo**

rumo



## Railway Competitiveness

- **Logistics demand heated up** with the Brazilian super harvest
- Growth in real terms in yields across **all operations**

## Criminal Incidents in Baixada Santista

- **Impacts on railway productivity** harmed performance in the quarter
- Engagement with competent **authorities and implemented actions already show positive results**

## Rumo's Mato Grosso Extension

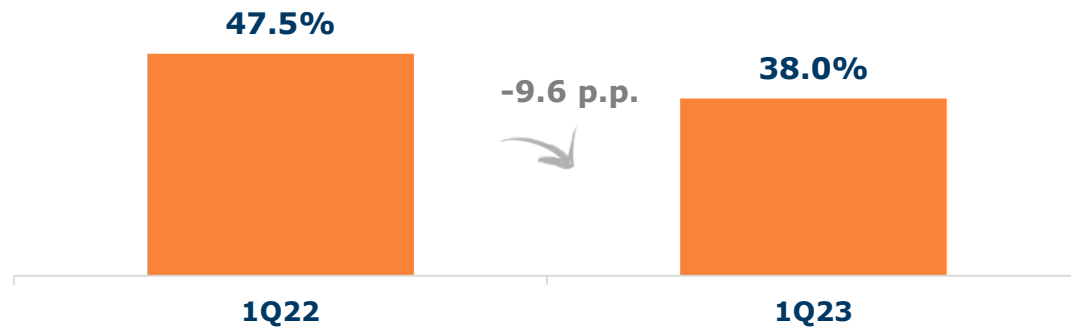
- Installation licenses issued for **approximately 80km**
- **Advancement** in the construction of a **railway viaduct** over BR 163

## Subsequent Event

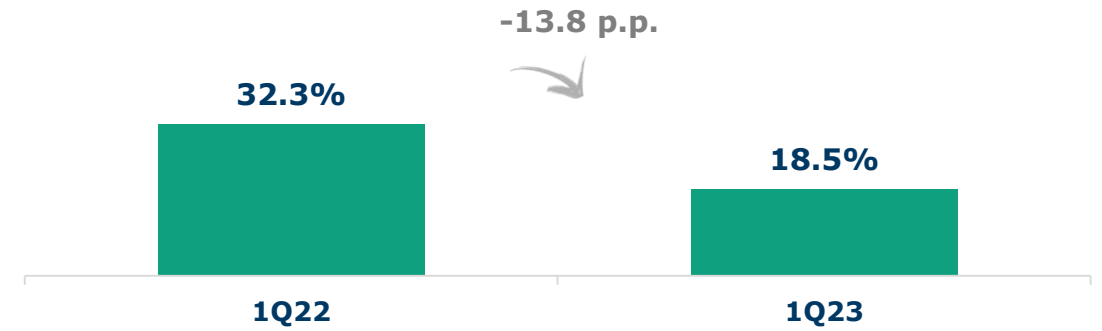
- Proposal for Corporate Reorganization - North Network
- Reinforces Liquidity of Rumo S.A. – investment vehicle of the Extension

# Grains Market Share (Soybeans, Corn, and Soymeal)

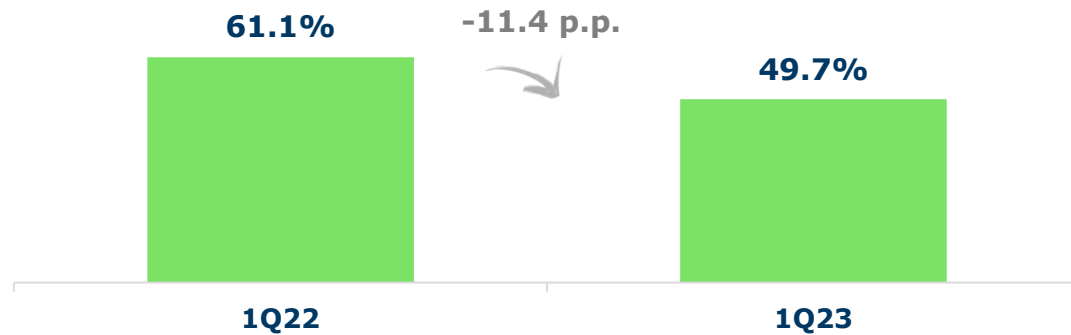
## Mato Grosso (MT)



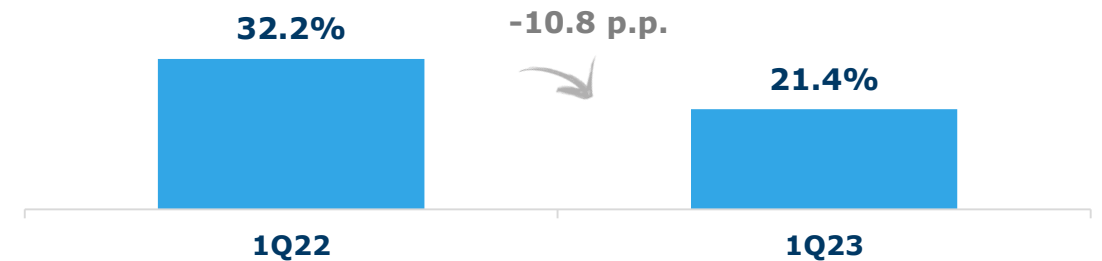
## Goiás (GO)



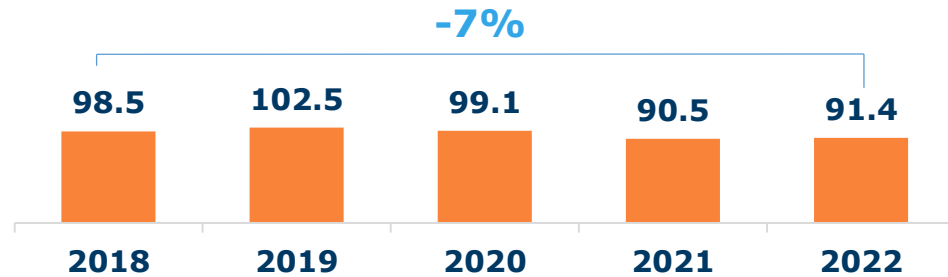
## Santos Port (SP)



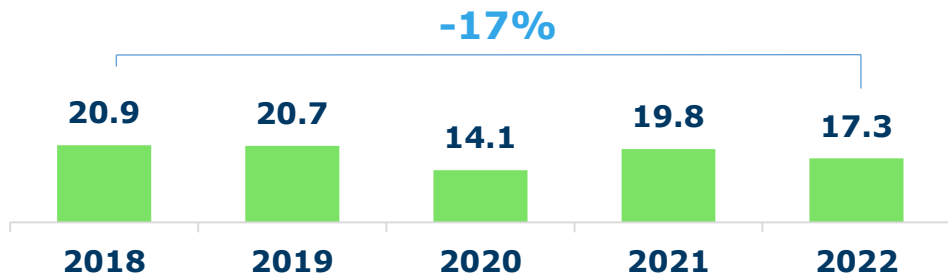
## Paranaguá (PR) and São Francisco do Sul (SC) Ports



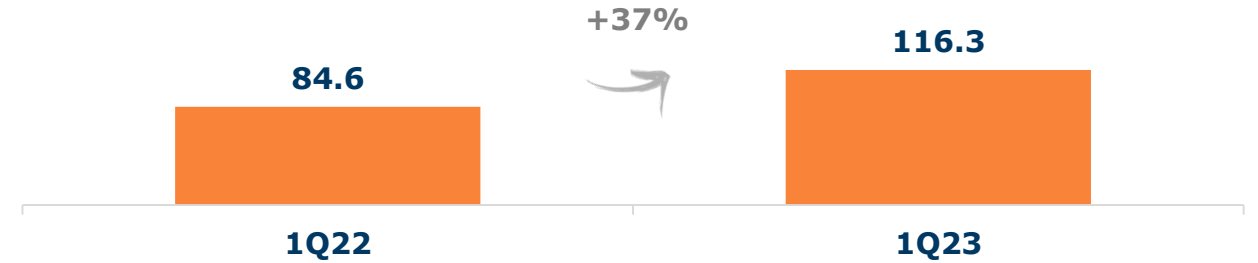
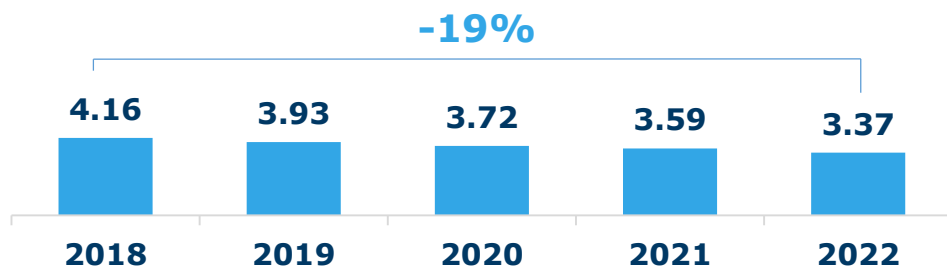
## Transit Time North Op. (Hours)



## Dwell Time in Santos (Hours)



## Consolidated Diesel Consumption (liters/ '000 RTK)



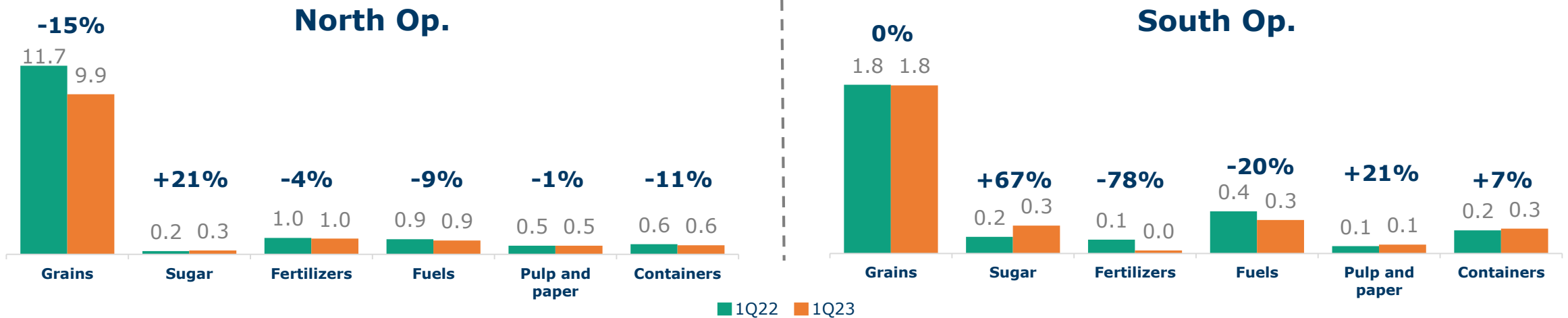
# Operational Result



## Volumes (Bln RTK)



## Segment Performance (Bln RTK)

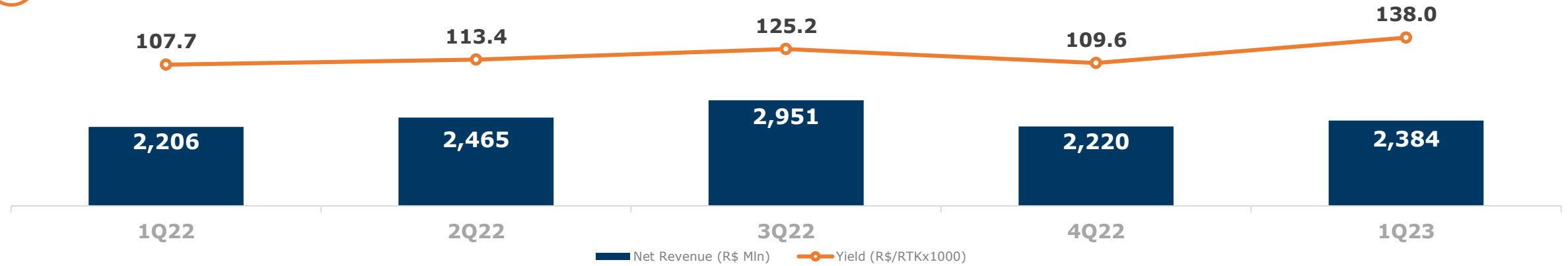


■ 1Q22 ■ 1Q23

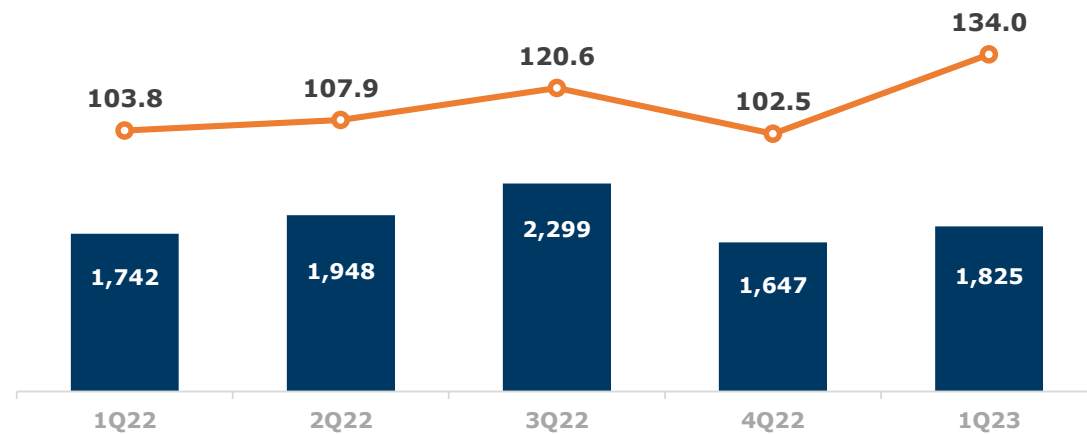
# Revenue and Yields



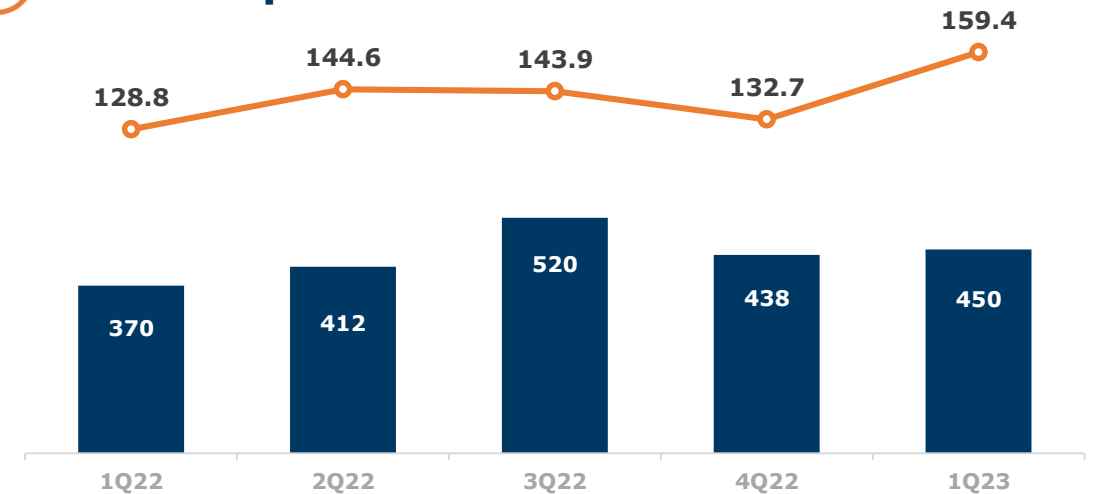
## Consolidated



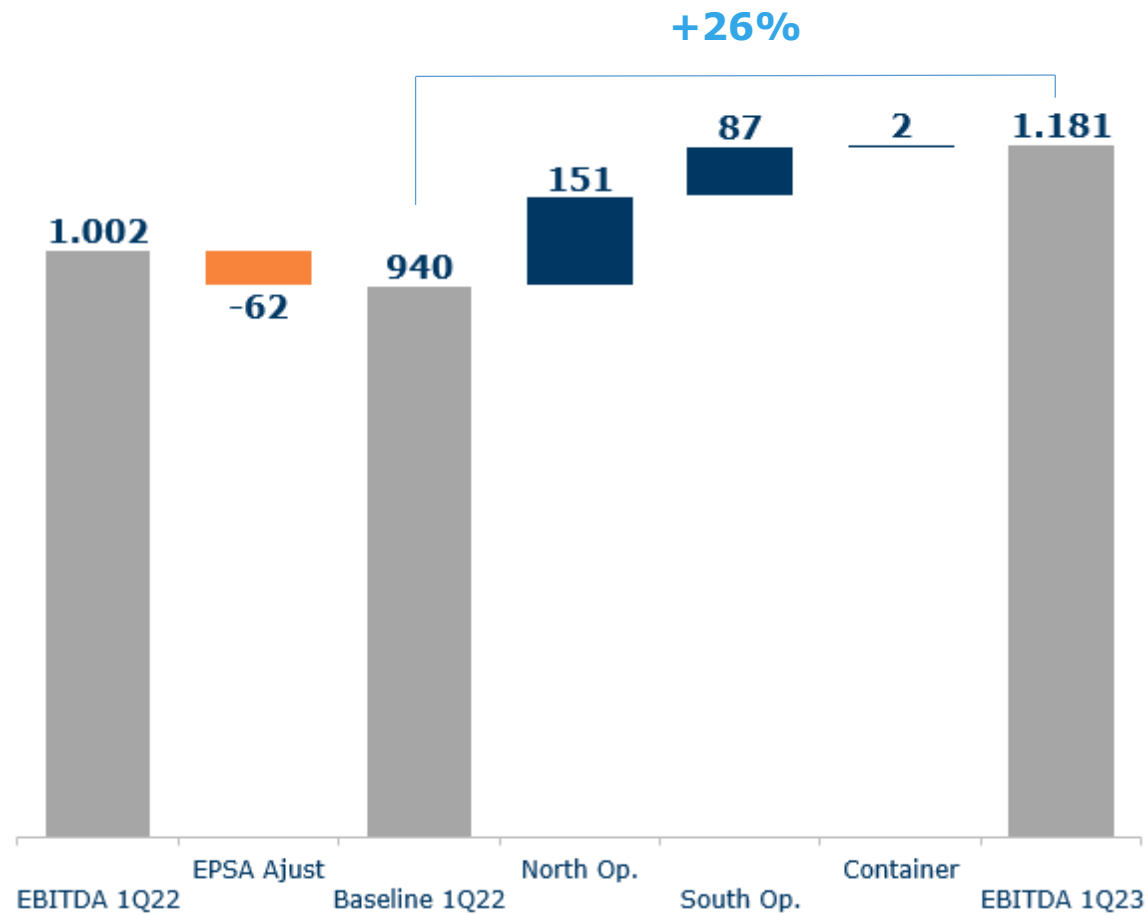
## North Op.



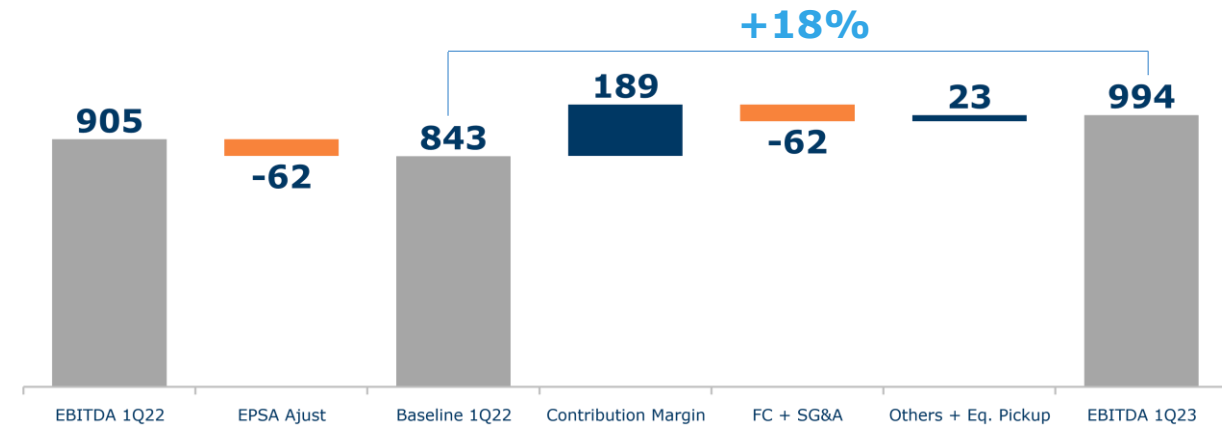
## South Op.



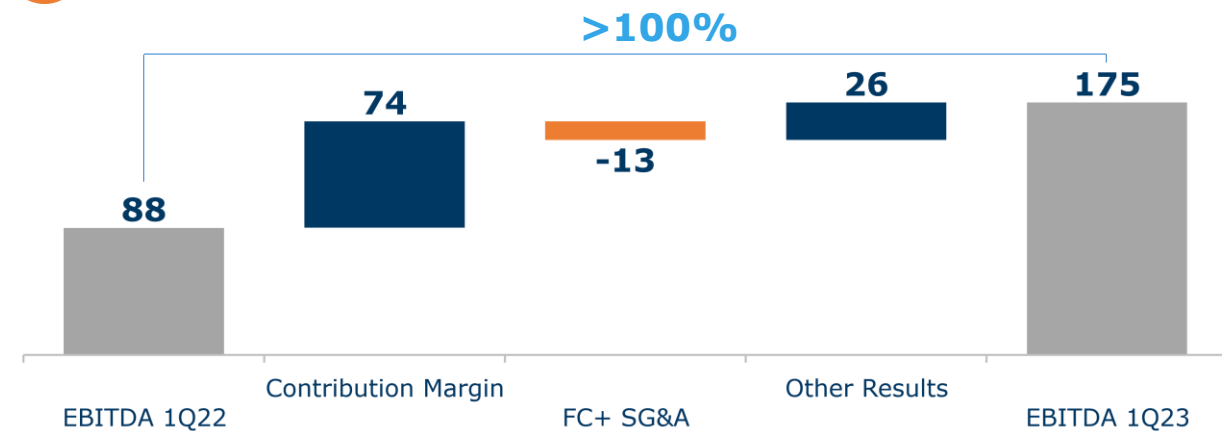
## Consolidated EBITDA (R\$ Mln)



## North Op. (R\$ Mln)



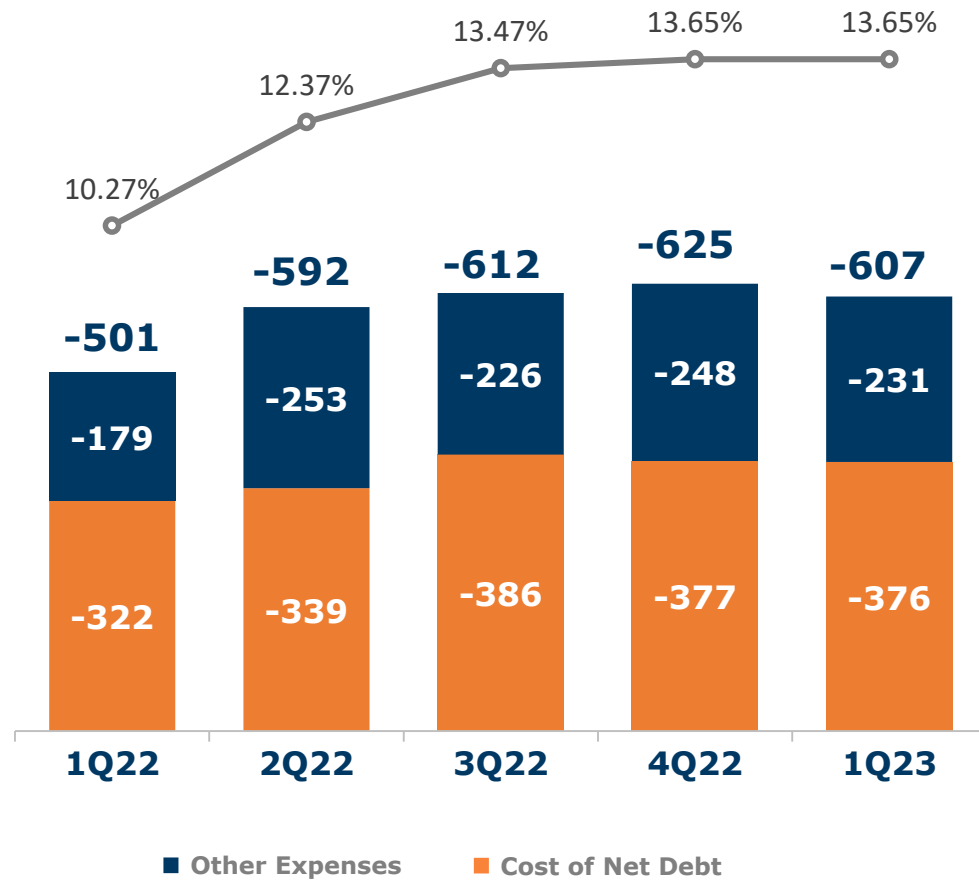
## South Op. (R\$ Mln)



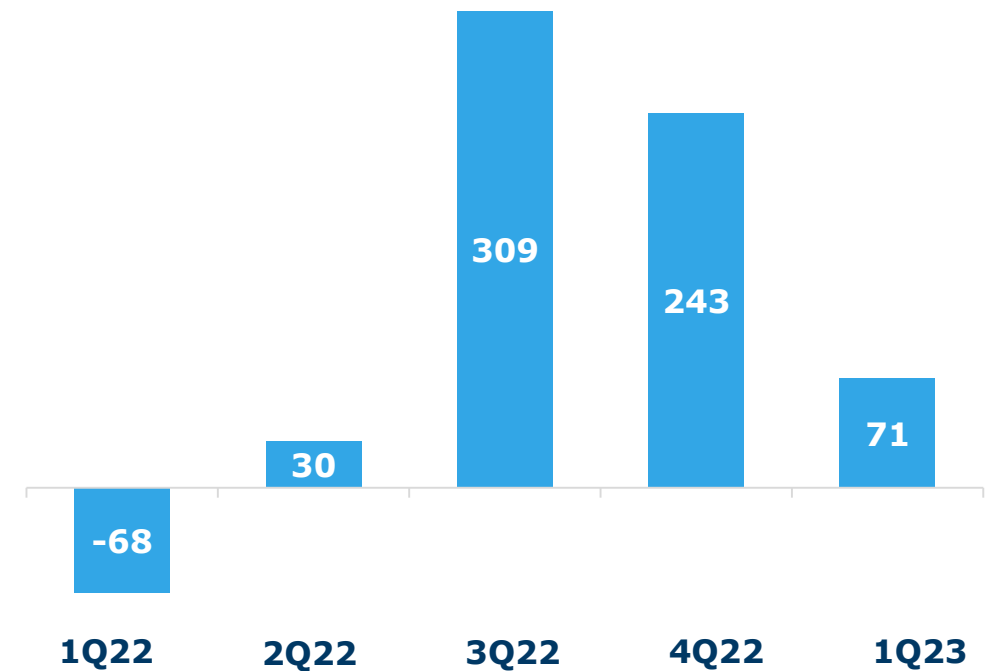
# Financial Result and Income



## Financial Result (R\$ Mln)

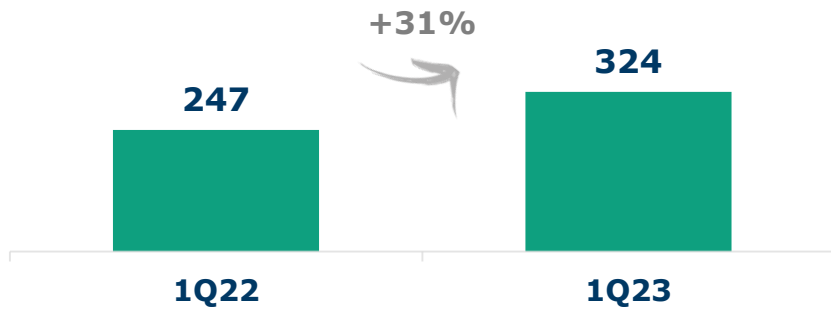


## Net Income (R\$ Mln)

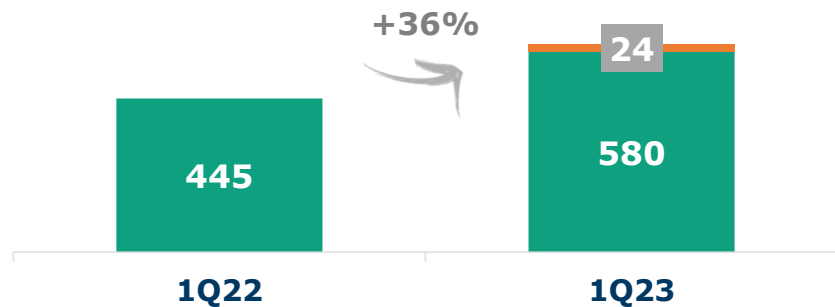


—○— CDI in the period (%YoY)

## Recurring CAPEX (R\$ Mln)



## Expansion CAPEX (R\$ Mln)



■ Other Expansion Projects    ■ Rumo's Mato Grosso Extension

## Rumo's Extension in Mato Grosso

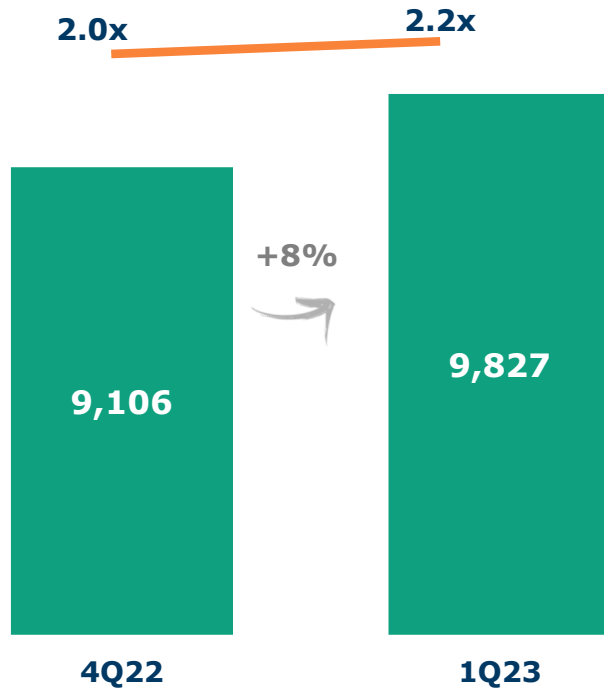


Railroad viaduct crossing BR-163 at the exit of the Rondonópolis



## Net Debt (R\$ Mln)

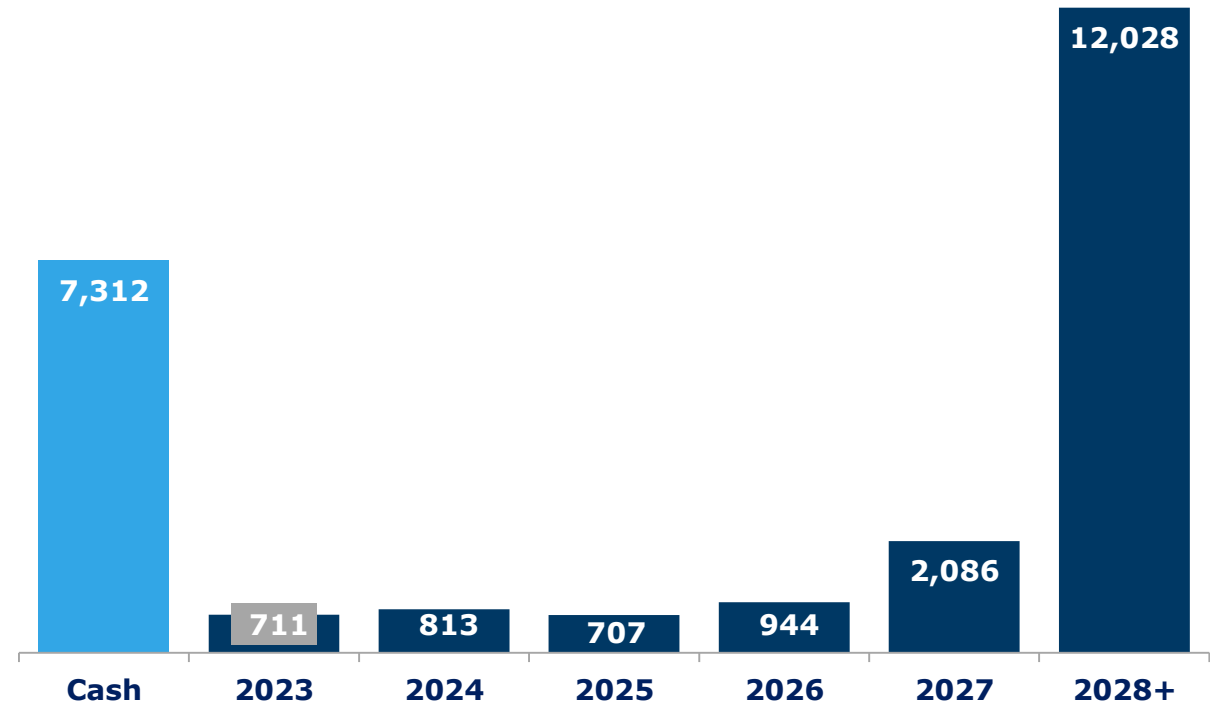
Financial leverage  
(Net debt/LTM Adjusted EBITDA)



- Net Debt
- Financial Leverage



## Debt amortization schedule (R\$ Mln)



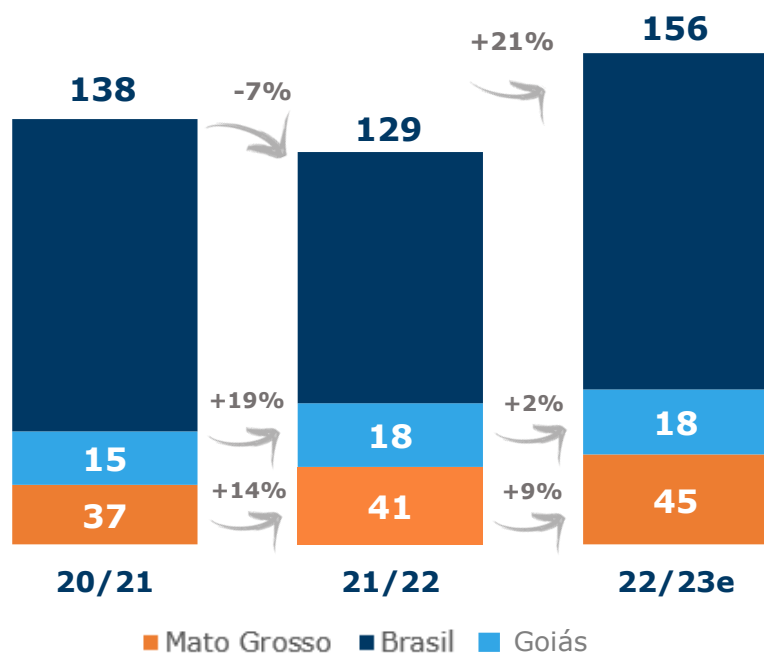
# Soybean

Projections continue to point to a **record crop** in 2023, with a **4 million hectare** expansion in planted area and an average **productivity of 60 bushels/hectare**;

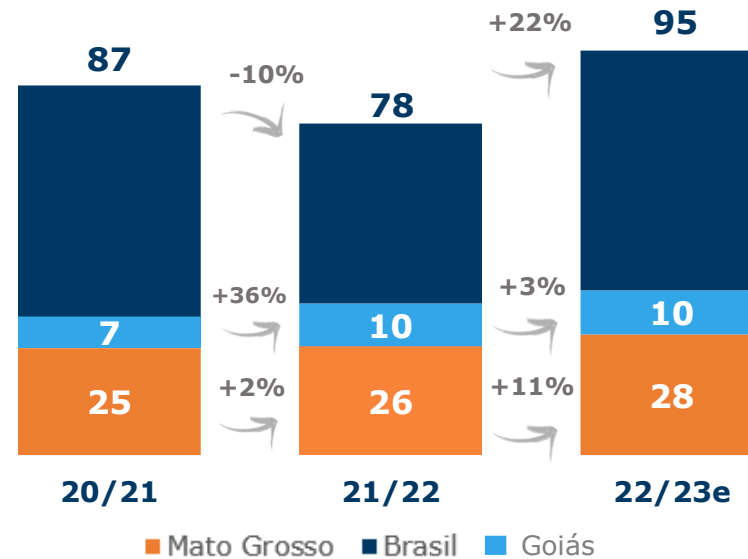
The **Central-West** states harvest has been **completed**, and in Brazil as a whole, **92%** of the planted area was harvested in the third week of April.



Brazil, MT and GO (Mln t) | Production



Brazil, MT and GO (Mln t) | Exports



# Corn

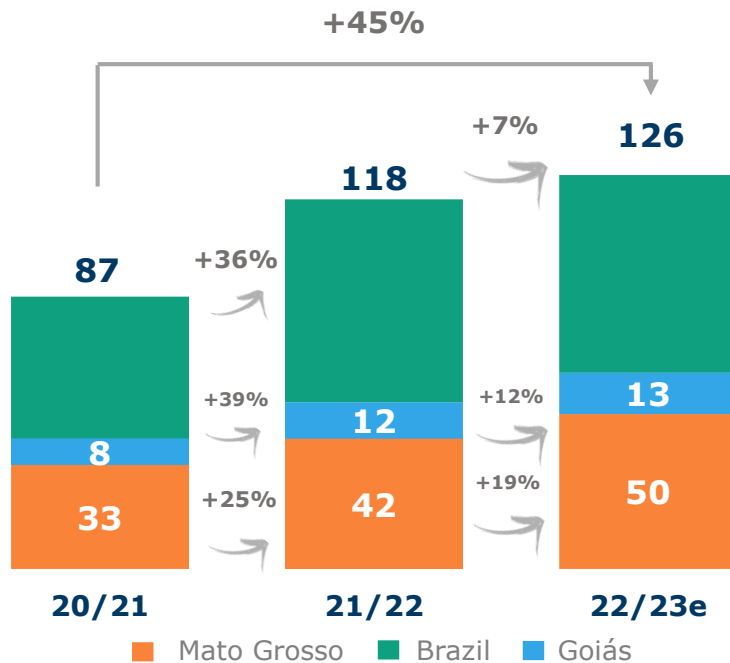
Seeding is completed, and projections indicate the **start of harvesting** in the second half of **June**.

Although some areas were planted outside the ideal window, the development of the second corn crop (safrinha), so far, remains in **good conditions**.

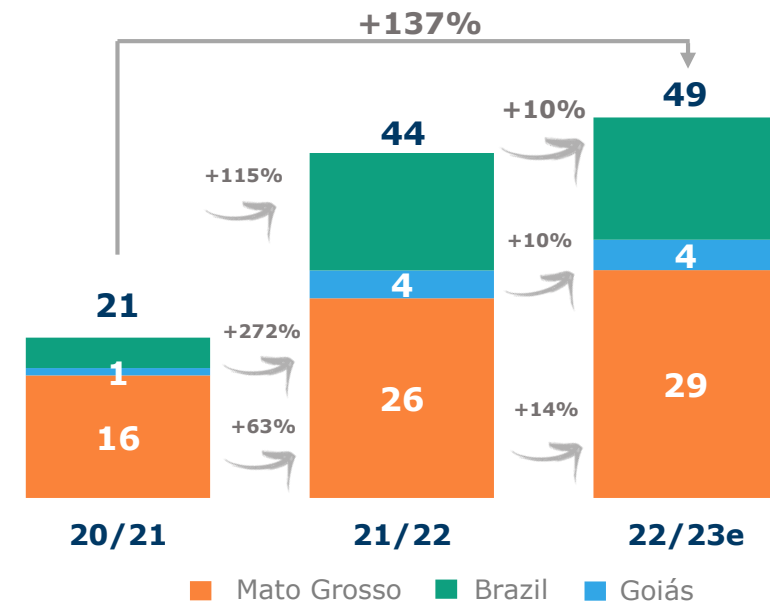
Note: This considers both Brazilian crops.



## Brazil, MT and GO (MM t) | Production



## Brazil, MT and GO (MM t) | Exports





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## Investor Relations

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