



EARNINGS RELEASE 4Q20 AND 2020

São Paulo, March 24th, 2021 – JBS S.A. (B3: JBSS3; OTCQX: JBSAY) announces today its fourth quarter and 2020 results. The comments made herein are in Brazilian Reais, in accordance with international accounting standards (IFRS), unless otherwise specified.

2020 AND 4Q20 HIGHLIGHTS

JBS (JBSS3)

Price

R\$27.52

Market cap

R\$72.2 billion

03.24.2021

Conference Call

Thursday

03.25.2021

Portuguese

9h BRT | 08h EST

English

10h BRT | 09h EST

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2020 CONSOLIDATED

- Net Revenue: R\$270.2 bn (+32.1% yoy)
- Adjusted EBITDA: R\$29.6 bn (+48.7% yoy)
- Adjusted EBITDA margin: 10.9% (+1.2 p.p. yoy)
- Net Income: R\$4.6 bn (-24.2% yoy)
- Free Cash Flow: R\$17.8 bn (+87.3% yoy)

4Q20 CONSOLIDATED

- Net Revenue: R\$76.1 bn (+33.1% yoy)
- Adjusted EBITDA: R\$7.0 bn (+24.1% yoy)
- Adjusted EBITDA margin: 9.2% (-0.7 p.p. yoy)
- Net Income: R\$4.0 bn (+65.0% yoy)
- Free Cash Flow: R\$3.8 bn (+18.6 yoy)

FINANCIAL HIGHLIGHTS

- Proposed **dividend** of R\$1 per share, equivalent to **R\$2.5 billion**, to be paid in 2021
- Shareholder Return: Dividend Yield of 2.4% and **Dividend Yield + Buyback of 5.5%** in 2020
- **Leverage** of 1.58x in USD and 1.56x in BRL
- **Total financial liquidity** of **R\$29.9 billion**, including revolving credit facility lines in the amount of US\$2.0 billion, enough to pay all debt until mid-2026
- **Reduction of US\$1.8 billion in net debt** and **US\$83.9 million in net financial expenses** (-10.4% yoy) in 2020

MESSAGE FROM THE CEO



Feeding the world and people with the best there is and in an increasingly sustainable manner. That is our aspiration at JBS.

As we present our results for 2020, it is fair to say that this year has probably been one of the most challenging of our lives. For us, closing our door or working from home was not an option. As a result, JBS set a priority: to ensure the health and safety of our team members in order to fulfill our responsibility of providing food for the world. But we went much further by also supporting the communities where we are located.

Around the world, we invested R\$ 2.8 billion during 2020, in preventive measures for our workforce and in social responsibility initiatives. Thanks to the *Fazer o Bem faz Bem in Brazil*, and Hometown Strong in the USA and Canada, we made a positive impact on hundreds of local communities where we live and work. This work continues in 2021.

It was only thanks to these initiatives and the dedication of our worldwide team that we were able to achieve the strong results we are presenting today.

We achieved a net revenue of R\$270 billion, EBITDA of R\$29.6 billion and free cash flow of R\$17.8 billion.

With a low leverage, we channeled our strong free cash flow generation towards: 1) making important acquisitions, like the Bunge margarine business and the case-ready manufacturing units of Empire Packing; 2) organic growth, investing in expanding our production capacity; 3) shareholder returns, by distributing dividends and the share repurchase plan and 4) reducing our net debt in dollar terms.

Our business model of diversification in both our portfolio and geographic presence in 13 countries, turned out to be the right strategic choice. We showed agility and flexibility in adapting to new consumer habits. A decisive factor was our ability to innovate, the fruit of our consistent investments in research and development, where value-added options always are a priority.

We are strengthening our position as a value-added product company with over 70 brands present in 190 countries. Our objective is to have 10 global brands with sales over US\$1 billion.

However, successful operations are not enough. The population of the world is growing, and we need to continue to produce more food using fewer resources. At JBS, sustainability is the primary focus of our entire business strategy.

We have just announced our commitment to be Net Zero by 2040. We are going to achieve net zero greenhouse gas emissions by reducing direct and indirect emission intensities, while offsetting residual emissions. Global warming is one humanity's greatest challenges, and we want to be part of the change. As a first step, we will present a science-based plan that is consistent with the criteria established by the Science-Based Targets initiative (SBTi).

The initiative reflects our long-standing commitment to sustainability. In Brazil, for example, for more than ten years, we have managed one of the world's largest supplier monitoring systems. We are setting up a ground-breaking system that uses blockchain technology to reach other links in our supply chain. We are at the final stages of testing for the system and, in the weeks ahead, we will begin registration of the first producer participants. We now have 3 Green Offices operating, and we will open another 10 in April to support supplier partners in complying with our strict socioenvironmental criteria.

In 2020, we also launched the JBS Fund for the Amazon, part of which includes investments that will be directed to science and innovation projects. We want to be the driver of the bio-economy, demonstrating that protected forests produce even more wealth. We have just approved the first projects for support.

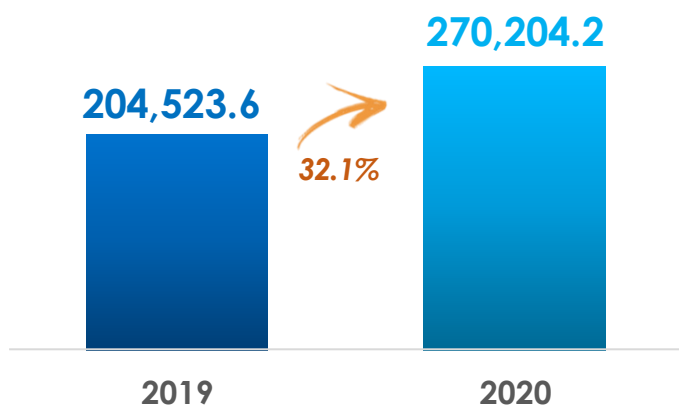
We are investing in the circular economy by creating companies within JBS that will enable us to innovate and minimize environmental impact. We have transformed our waste management into a profitable business that generates jobs and income. And we have received international recognition for our efforts. Today, we are the best-placed Brazilian company in our sector in the respected sustainability ranking of CDP. In the Collier Fairr Protein Producer Index, we are among the top 10 in the ranking.

The issue of governance continued to evolve in 2020. We undertook 190,000 training sessions for our team members around the world. Our global Code of Ethics has been revised to ensure it continues to evolve, and we have launched our Global Anticorruption Policy.

All these actions and initiatives have helped us make it to this moment. Of course, we could not have achieved these accomplishments without resilience, responsibility and innovation. The horizon holds many challenges, but I remain optimistic, convinced that we are on the right path.

Gilberto Tomazoni, CEO Global JBS

2020 CONSOLIDATED HIGHLIGHTS



NET REVENUE

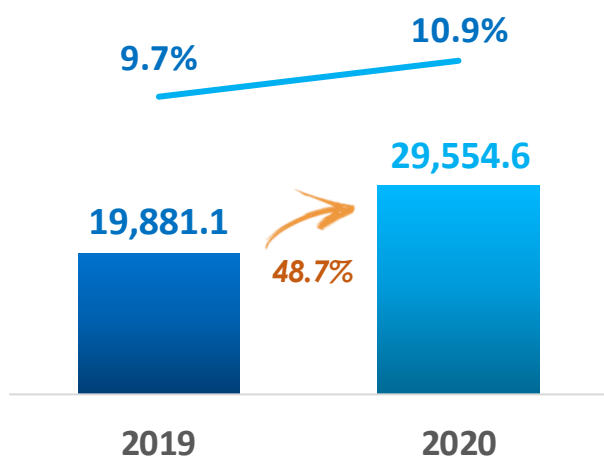
R\$270.2Bn

A 32.1% increase compared with 2019

ADJUSTED EBITDA

R\$29.6Bn

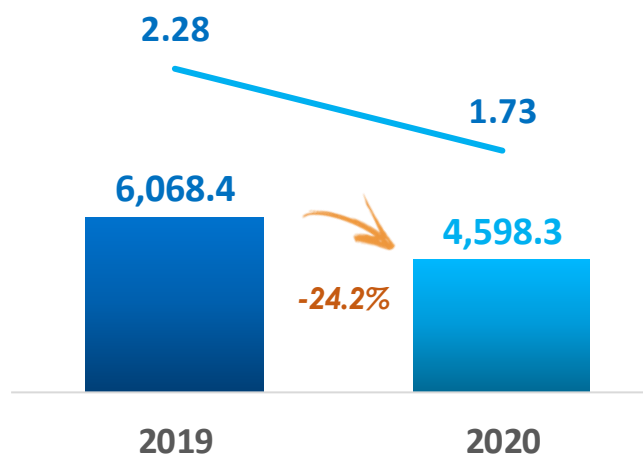
Increase in EBITDA margin from 9.7% in 2019 to 10.9% in 2020



NET INCOME

R\$4.6Bn

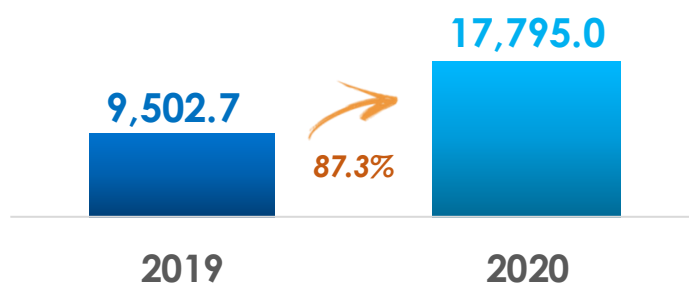
EPS of R\$1.73



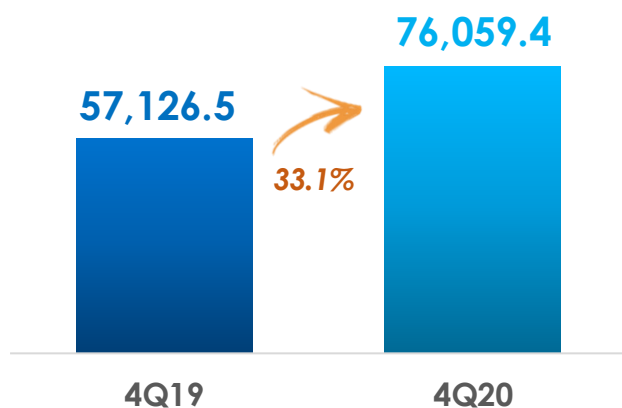
FREE CASH FLOW

R\$17.8Bn

87.3% increase compared with 2019



4Q20 CONSOLIDATED HIGHLIGHTS



NET REVENUE

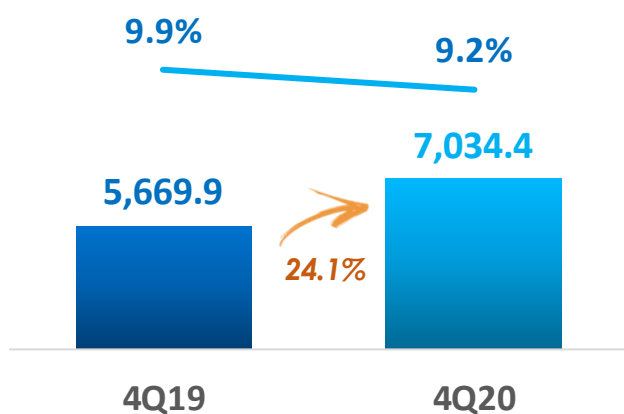
R\$76.1 Bn

33.1% increase compared with 4Q19

ADJUSTED EBITDA

R\$7.0 Bn

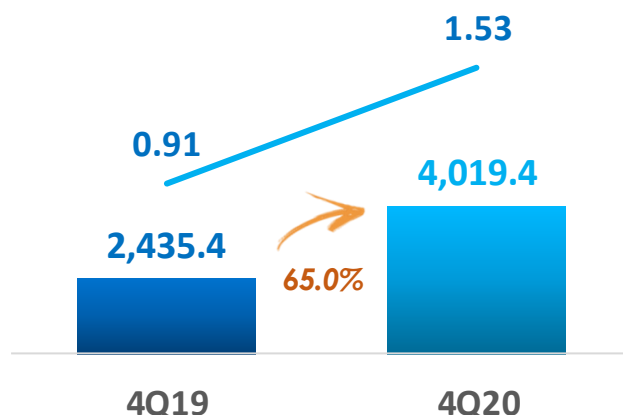
Increase in EBITDA of 24.1% compared with 4Q19



NET INCOME

R\$4.0 Bn

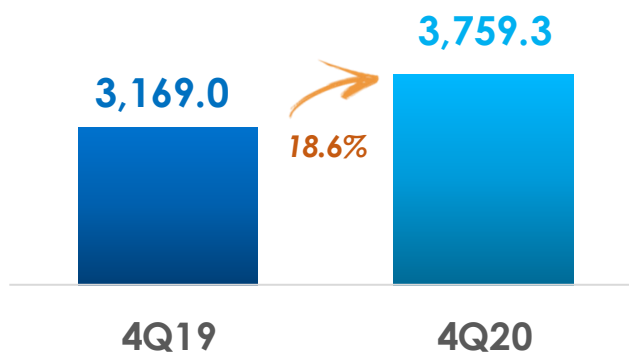
EPS of R\$1.53



FREE CASH FLOW

R\$3.8 Bn

18.6% increase compared with 4Q19



4Q20 & 2020 CONSOLIDATED HIGHLIGHTS

R\$ Million	4Q20		3Q20		Δ%	4Q19		Δ%	2020		2019		Δ%
	R\$	% NR	R\$	% NR		4Q20 vs 3Q20	R\$		% NR	4Q20 vs 4Q19	R\$	% NR	
Net Revenue	76,059.4	100.0%	70,081.1	100.0%	8.5%	57,126.5	100.0%	33.1%	270,204.2	100.0%	204,523.6	100.0%	32.1%
Cost of Goods Sold	(64,441.7)	-84.7%	(58,282.8)	-83.2%	10.6%	(47,905.6)	-83.9%	34.5%	(224,985.9)	-83.3%	(172,577.2)	-84.4%	30.4%
Gross Profit	11,617.7	15.3%	11,798.3	16.8%	-1.5%	9,220.9	16.1%	26.0%	45,218.3	16.7%	31,946.4	15.6%	41.5%
Selling Expenses	(4,039.0)	-5.3%	(3,709.5)	-5.3%	8.9%	(3,099.5)	-5.4%	30.3%	(14,481.5)	-5.4%	(11,468.9)	-5.6%	26.3%
General and Adm. Expenses	(3,332.8)	-4.4%	(3,073.1)	-4.4%	8.5%	(2,349.2)	-4.1%	41.9%	(10,792.3)	-4.0%	(7,313.1)	-3.6%	47.6%
Net Financial Income (expense)	1,147.7	1.5%	(1,069.7)	-1.5%	-	(260.3)	-0.5%	-	(12,238.9)	-4.5%	(5,985.1)	-2.9%	104.5%
Equity in earnings of subsidiaries	13.5	0.0%	21.9	0.0%	-38.3%	7.3	0.0%	84.8%	53.5	0.0%	34.2	0.0%	56.5%
Other Income (expense)	451.1	0.6%	9.0	0.0%	4909.8%	257.1	0.5%	75.5%	505.0	0.2%	284.4	0.1%	77.6%
Profit (loss) before taxes	5,858.3	7.7%	3,976.9	5.7%	47.3%	3,776.4	6.6%	55.1%	8,264.2	3.1%	7,497.8	3.7%	10.2%
Income and social contribution taxes	(1,835.1)	-2.4%	(804.7)	-1.1%	128.1%	(1,262.9)	-2.2%	45.3%	(3,609.2)	-1.3%	(1,032.9)	-0.5%	249.4%
Minority interest	(3.8)	0.0%	(39.5)	-0.1%	-90.3%	(78.0)	-0.1%	-95.1%	(56.6)	0.0%	(396.5)	-0.2%	-85.7%
Net Income (Loss)	4,019.4	5.3%	3,132.7	4.5%	28.3%	2,435.4	4.3%	65.0%	4,598.3	1.7%	6,068.4	3.0%	-24.2%
Adjusted EBITDA	7,034.4	9.2%	7,996.1	11.4%	-12.0%	5,669.9	9.9%	24.1%	29,554.6	10.9%	19,881.1	9.7%	48.7%
Earnings per Share	1.53		1.17		30.8%	0.91		68.1%	1.73		2.28		-24.1%

NET REVENUE

In 4Q20, JBS consolidated net revenue was R\$76.1 billion, a 33.1% increase over 4Q19, with all businesses growing their revenue in BRL. For the period, approximately 75% of JBS global sales came from markets in which the Company operates and 25% came from exports.

In 2020, consolidated net revenue was R\$270.2 billion, a 32.1% growth over 2019.

ADJUSTED EBITDA

Adjusted EBITDA was R\$7.0 billion, a 24.1% increase over 4Q19, with PPC, Seara and JBS Brazil being the highlights, posting EBITDA (IFRS R\$) growth of 53.5%, 50.8% and 41.2%, respectively. Adjusted EBITDA margin for the quarter was 9.2%.

In 2020, Adjusted EBITDA totaled R\$29.6 billion, an increase of 48.7% in relation to 2019, with an Adjusted EBITDA margin of 10.9% for the year.

R\$ Million	4Q20	3Q20	Δ%	4Q19	Δ%	2020	2019	Δ%
Net income for the period (including minority interest)	4,023.2	3,172.2	26.8%	2,513.5	60.1%	4,654.9	6,464.9	-28.0%
Financial income (expense), net	(1,147.7)	1,069.7	-	260.3	-	12,238.9	5,985.1	104.5%
Current and deferred income taxes	1,835.1	804.7	128.1%	1,262.9	45.3%	3,609.2	1,032.9	249.4%
Depreciation and amortization	2,119.5	2,028.8	4.5%	1,573.4	34.7%	7,837.4	6,313.1	24.1%
Equity in subsidiaries	(13.5)	(21.9)	-38.3%	(7.3)	84.8%	(53.5)	(34.2)	56.5%
(=) EBITDA	6,816.5	7,053.5	-3.4%	5,602.8	21.7%	28,287.0	19,761.8	43.1%
Tax payable in installments	-	-	-	288.1	-	-	288.1	-
Other income / expenses	83.0	14.5	472.3%	(221.0)	-	70.9	(180.6)	-
Extemporaneous tax credits	(421.0)	-	-	-	-	(421.0)	-	-
SEC, DoJ and antitrust Agreements	536.9	746.2	-28.0%	-	-	1,283.1	-	-
Donations - Fazer o Bem Faz Bem	18.9	181.9	-89.6%	-	-	316.1	-	-
Investigation impacts due to the leniency agreement	-	-	-	-	-	-	11.8	-
Bargain purchase gain (Tulip -USA)	-	-	-	-	-	18.5	-	-
(=) Adjusted EBITDA	7,034.4	7,996.1	-12.0%	5,669.9	24.1%	29,554.6	19,881.1	48.7%

NET FINANCIAL RESULTS

In 4Q20, net financial expenses were R\$866.5 million, which in USD corresponds to US\$160.6 million and represents a reduction of US\$15 million (-8.5%) over 4Q19.

In 2020, this amount was R\$3.7 billion, equivalent to US\$723.9 million and represents a reduction of US\$83.9 million (-10.4%) in relation to 2019.

4Q20 & 2020 CONSOLIDATED HIGHLIGHTS

NET FINANCIAL RESULTS (Cont.)

R\$ Million	4Q20	3Q20	Δ%	4Q19	Δ%	2020	2019	Δ%
Exchange rate variation	2,105.5	203.3	935.7%	960.4	119.2%	(7,846.1)	(1,393.3)	463.1%
Fair value adjustments on derivatives	(399.9)	(68.2)	486.0%	(73.5)	443.8%	(319.3)	(91.3)	249.8%
Interest expense	(1,100.4)	(1,212.8)	-9.3%	(1,163.4)	-5.4%	(4,770.3)	(4,532.1)	5.3%
Interest expenses from loans and financings	(890.2)	(987.0)	-9.8%	(793.0)	12.3%	(3,820.7)	(3,346.6)	14.2%
Interest income	632.8	138.2	358.0%	113.9	455.8%	1,004.7	465.1	116.0%
Interest income from investments	23.8	15.2	56.7%	70.4	-66.2%	94.7	173.7	-45.5%
Taxes, contribution, fees and others	(90.3)	(130.2)	-30.6%	(97.6)	-7.5%	(308.0)	(433.5)	-29.0%
Finance income (expense)	1,147.7	(1,069.7)	-	(260.3)	-	(12,238.9)	(5,985.1)	104.5%

NET INCOME

In 4Q20, JBS recorded net income of R\$4 billion, 65% higher than 4Q19 and represents an EPS of R\$1.53. In 2020, net income totaled R\$4.6 billion with an EPS of R\$1.73.

It is important to highlight that, in 2020, JBS returned value to shareholders, posting a dividend yield¹ of 2.4% and a dividend yield + share buybacks² of 5.5%.

CASH FLOW FROM OPERATING ACTIVITIES AND FREE CASH FLOW

In 4Q20, JBS generated R\$6.8 billion in cash from operating activities, an increase of 34.5% over 4Q19. In 2020, this amount totaled R\$27 billion, 57.9% more than 2019.

Free cash flow after investments and net interest was R\$3.8 billion for the quarter, 18.6% higher than 4Q19 and R\$17.8 billion in 2020, an increase of 87.3% when compared to 2019.

NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES

In 4Q20, total cash used in investing activities was R\$3.0 billion and in 2020 was R\$7.8 billion. Purchase of Property, Plants and Equipment (CAPEX) totaled US\$2.3 billion for the quarter and R\$6.0 billion for the full year.

INDEBTEDNESS

JBS ended 2020 with R\$19.7 billion in cash. Additionally, JBS USA has a US\$2.0 billion fully-available unencumbered line under revolving credit facilities, equivalent to R\$10.2 billion (end of the year exchange rate), providing JBS with total liquidity of R\$29.9 billion, more than six times its short-term debt.

Net debt in BRL increased from R\$43 billion in 2019 to R\$46.2 billion in 2020, due to the devaluation of the Real, while leverage decreased from 2.16x to 1.56x. In US\$, net debt decreased by US\$1.8 billion, from US\$10.7 billion in 2019 to US\$8.9 billion in 2020 and leverage decreased from 2.13x to 1.58x for the same period.

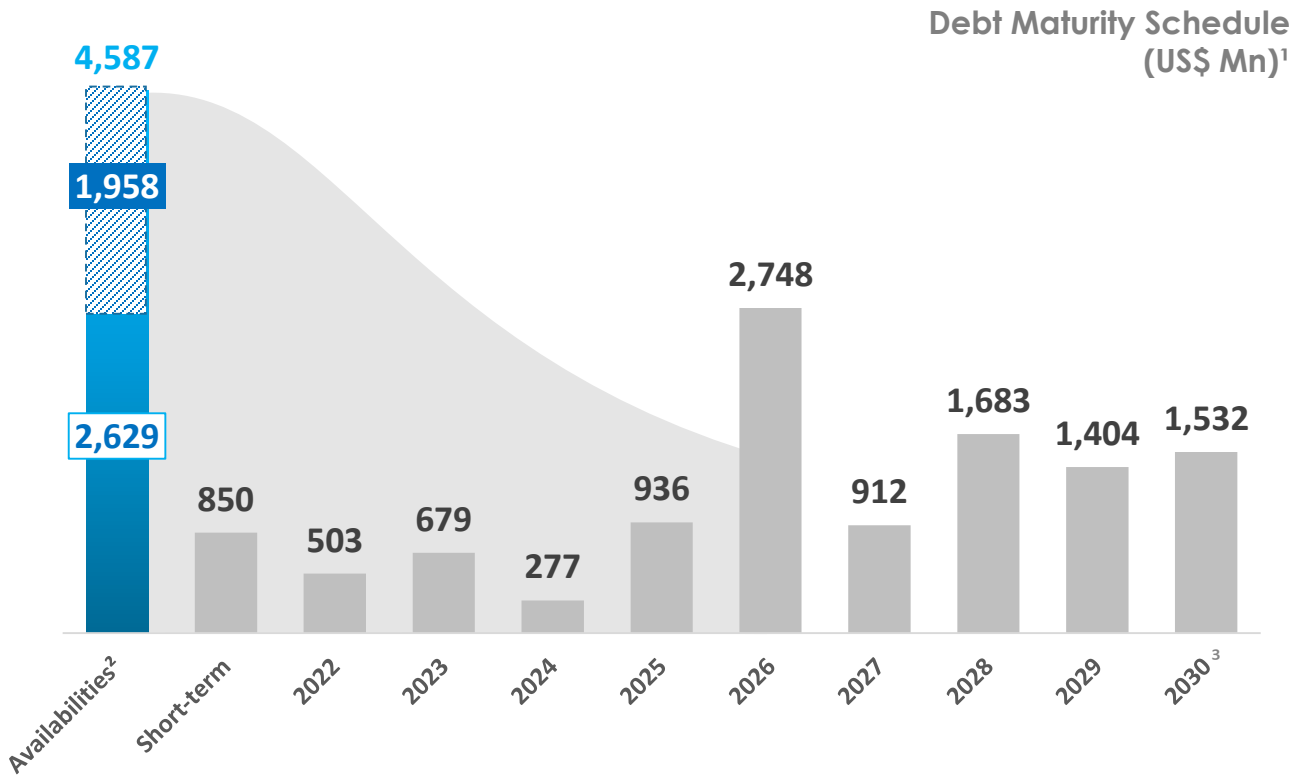
	R\$ Million			US\$ Million		
	4Q20	4Q19	Var.%	4Q20	4Q19	Var.%
Gross Debt	65,906.7	53,028.0	24.3%	12,682.4	13,156.0	-3.6%
(+) Short Term Debt	4,562.1	2,078.9	119.4%	877.9	515.8	70.2%
<i>% of the Gross Debt</i>	6.9%	3.9%		6.9%	3.9%	
(+) Long Term Debt	61,344.6	50,949.1	20.4%	11,804.5	12,640.3	-6.6%
<i>% of the Gross Debt</i>	93.1%	96.1%		93.1%	96.1%	
(-) Cash and Equivalents	19,679.7	10,034.0	96.1%	3,787.0	2,489.4	52.1%
Net Debt	46,227.0	42,994.1	7.5%	8,895.4	10,666.7	-16.6%
Leverage	1.56x	2.16x		1.58x	2.13x	

¹Considers dividends paid in 2020 divided by the market cap, calculated through average share price in 2020 by the number of shares (ex-treasury) at the end of 2020.

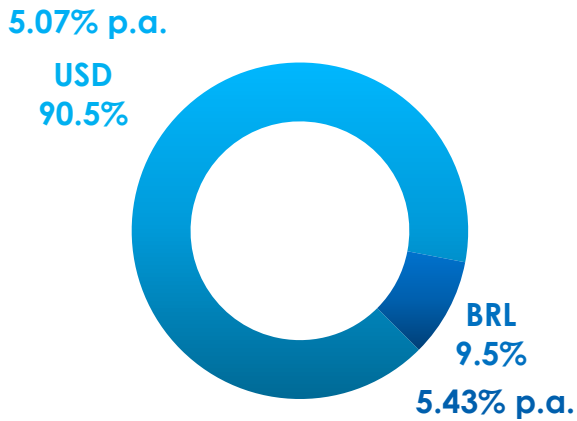
²Considers the sum of dividends paid in 2020 and the amount of share buybacks in 2020 of PPC and JBS.

4Q20 & 2020 CONSOLIDATED HIGHLIGHTS

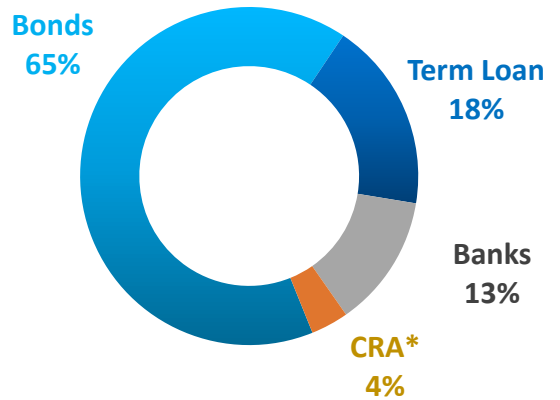
INDEBTEDNESS (Cont.)



CURRENCY & COST BREAKDOWN



SOURCE BREAKDOWN



¹ Proforma considering the redemption of 2025 Senior Notes from JBS USA totaling US\$1.05 billion.

² Includes cash on hand and JBS USA fully available unencumbered line under revolving credit facilities.

³ Includes US\$13 million thereafter 2030.

* Agribusiness Credit Receivables Certificates.

ENVIRONMENT

JBS invests globally around R\$2.0 billion each year in sustainability, one of its strategic pillars. In 2020, the following initiatives were the highlights:

- Co-developer of the Protocol for Monitoring Cattle Suppliers in partnership with the Federal Public Ministry and Imaflora, a set of rules and technical procedures for the adoption of socioenvironmental criteria in monitoring the cattle supply chain.
- Launching of the project that uses block chain to allow the Company to extend the scope of its monitoring system to the suppliers of its suppliers. JBS' unprecedented initiative will address, until 2025, a definitive solution that will be shared with all companies and other players in the sector.
- As part of this initiative, Green Offices will provide legal, environmental and agricultural advice to assist cattle ranchers in the promotion of environmental regularization and in the increase of sustainable productivity - which reduces carbon emissions and improves local biodiversity.
- JBS For the Amazon Fund: its mission is to finance the sustainable development of local communities and entities that are present in the Amazon Biome. Initiatives that promote the bioeconomy, reforestation and technological development in the region will be the funds' priority. The Company is committed to invest R\$250 million in the first five years. Additionally, JBS will attract partners to invest and also double what each of them invest.
- In 2020, JBS joined the Tropical Forest Alliance (TFA), an initiative from the World Economic Forum, which encourages and promotes actions aimed at ending deforestation around the world. The Company is also a member of the Sustainable Livestock Working Table (GTPS) and the Global Roundtable for Sustainable Beef (GRSB), initiatives that support actions to end deforestation and contribute to improving sustainability throughout the value chain.
- JBS currently is the best-positioned Brazilian company in its sector in the CDP (Carbon Disclosure Project) index.
- Coller Fairr Protein Producer Index, which assesses 60 global publicly listed companies linked to the production of meat, fish and dairy, listed JBS among the top 10 companies in the rank and, among Brazilian companies, JBS was the one that presented the best improvement in performance, jumping eight positions from one year to the next.
- B3 Carbon Efficient Index: JBS was once again listed in the index that encourages debate on climate change.
- In 2020, Friboi entered into a partnership with Liga do Araguaia, composed by 60 cattle ranchers in the region of "Vale do Araguaia", located in the state of Mato Grosso. The objective is to promote the development of sustainable cattle farming in the region with the support of local producers. The Company believes that monitoring plus development is what will promote an efficient and sustainable production chain.
- Additionally, Friboi developed Grade 10 Farm program, that offers training for high performance management that allows maximizing profitability in cattle farms in Brazil and, consequently, reducing the carbon emissions of the activity. Developed by Friboi in partnership with Inttegra Institute, the program is aimed at cattle ranchers across the country.
- Finally, the innovative Kind Leather, a JBS business model that unifies the main initiatives to reduce the impact in environment with lower CO² emission, 35% reduction in water use, 62% reduction in the consumption of energy and 40% reduction in chemical products use. The complete process reduces solid waste generation by 93% in all stages.

JBS is also investing in the circular economy. Highlights being:

- Renewable energy represents approximately 90% of the total consumed by JBS facilities in Brazil. JBS Biodiesel runs two biodiesel plants with the Social Biofuel Seal, in Lins (SP), and Campo Verde (MT), with total authorized annual capacity of around 350 million liters. In June 2020, the Company began constructing its new nova biodiesel plant at Mafra (SC), which will more than double its current biodiesel production capacity.
- JBS Biodiesel was the first biofuel company in the country to obtain certification for the issuance of decarbonization credits (CBIOs) through its plant in Lins (SP), and had another facility certified in 2020, in Campo Verde (MT).

2020 ESG HIGHLIGHTS

ENVIRONMENT (Cont.)

- 50% of the waste produced by JBS operations worldwide was reused in 2020, totaling 1 million tons.
- Swift began an environmental compensation project for 100% of its packaging. Through a partnership with the Eureciclo certifier, the company starts to recycle waste equivalent to its own, in weight and material, in order to neutralize possible impacts of its packaging after consumption (<https://jbs.com.br/en/jbs-news-en/swift-will-offset-100-of-its-packaging-to-recycling/>).
- JBS is building a fertilizer facility in Guaíçara (SP) and will be the first food company in Brazil to use organic waste generated in its operations to produce fertilizers.
- JBS received the Gold Seal from the Brazilian GHG Protocol Program.
- More than 3 billion liters of water were reused by JBS global operations.

JBS commitment with animal well-being is another fundamental aspect of its ESG policies. The practices aligned with the Company's Animal Well-being Policy are adopted from the birth of the animal to slaughter. All professionals that have contact with animals receive specific training on animal handling and humane slaughter, whether they are JBS team members or contract growers. There were more than 19,000 training sessions last year alone. In addition, the following stand out:

- In accordance with the last report published by Business Benchmark on Farm Animal Welfare (BBFAW), JBS was positioned among the best companies in the sector in Animal Welfare practices, being in Tier3 of the report.
- The Company acquired in Brazil a new fleet of trucks projected to ensure higher comfort to animals during transportation from farm to processing facilities.
- Another highlight is Seara's evolution in its commitment towards use of collective gestation cages for sows, which provide more comfort when compared to individual stalls. The company's goal is to achieve 100% of production in this system by 2025.
- In addition, Seara made solid investments in modernization and air conditioning of poultry houses, expansion or replacement of infrastructure, completing the construction of an area of over one million square meters for the breeding flock.
- JBS USA set important welfare goals, based on a scorecard system that combines 19 indicators, selected for their importance to the health and welfare of animals, across eight main areas of importance, including compliance, annual audits (internal and third-party), losses, priority indicators, investment, transportation, management and health.

SOCIAL RESPONSIBILITY

Against the covid-19 pandemic, JBS established one priority: ensure the health and safety of its team members – 145,000 in Brazil and 250,000 globally – and support communities where it is present. For that, JBS invested R\$2.8 billion in 2020 in the following initiatives:

- To take care of its team members: among the initiatives that are part of the protocol adopted by JBS, defined in accordance with health authorities guidelines and third party expert advisory, were:
 - Removing vulnerable populations from our facilities
 - Temperature testing all team members prior to entering facilities, including the use of hands-free thermometers and thermal imaging testing technology
 - Increasing sanitation and disinfection efforts, including whole facility deep-cleaning every day
 - Expansion of the hired fleet and reduction in the number of passengers per vehicle
 - New safety and protective equipment items and promotion of physical distancing by staggering starts, shifts and breaks
 - New cafeterias were built to extend capacity to serve people with safe distancing among team members
 - Additional healthcare and ambulatory services

2020 ESG HIGHLIGHTS

SOCIAL RESPONSIBILITY (Cont.)

- Extension of resting areas with alternated break times and repositioning of furniture with safe distancing, installed in areas with natural ventilation
- Know more at <https://jbs.com.br/en/communication/covid-19-main-protective-measures/>
- To support communities where JBS is present:
 - In Brazil, the program Fazer o Bem faz Bem – Feeding the World With Solidarity announced R\$400 million in donations, that allowed JBS to contribute with the society with: 2 permanent hospitals in less than 40 days, in addition to donate 18 million PPEs, 365 respirators, 400 oxygen cylinders, more than 1,800 ICU beds and more than 500,000 food baskets (<https://jbs.com.br/fazerobemfazbem/en/>)
 - In the US and in Canada, Hometown Strong invested US\$50 million (<https://hometownstrong.jbssa.com/>).
 - Considering these two projects alone, 344 cities were positively impacted in initiatives such as the construction of two permanent hospitals, donation of meals and investments in scientific research focused on the fight against the pandemic, including R\$5 million donated for the construction of a new vaccines production facility of Butantan Institute in Brazil.

GOVERNANCE

Since 2017, JBS maintains one of the largest Compliance programs ever implemented by a private company in Brazil. The Compliance Area leads the topic independently, reporting directly to the Board of Directors.

The Company automated the third party due diligence process with the implementation of a proprietary software for reputational assessments. The company has a specific policy on this topic and a dedicated team for this activity. The non-compliant third parties are automatically blocked and undergo a second check procedure by the Compliance department.

JBS' global Code of Ethics, launched in 2018, was revised in 2020 to continue its process of change.

In addition to these initiatives, there are eight Ethics Committees (7 in Brazil and one in the United States). The JBS Ethics Line is available 24 hours a day, 7 days a week, in different languages.

Compliance figures for 2020:

- More than 146,000 employees (including members of the Board of Directors and advisory committees) trained in the Code of Conduct and Ethics.
- More than 42,000 employees (administrative and leadership) trained in anti-corruption, conflict of interest and antitrust.
- More than 2,900 reports received by the JBS Ethics Line.
- 27,310 due diligence analysis (including companies and partners).
- 97% adherence in an audit of best compliance practices carried out by an independent company.

True to its commitment to transparency, J&F Investimentos, the parent company of JBS, announced in 2020 that it had reached an agreement with the United States Department of Justice in relation to the same facts and conduct that are the subject of the leniency agreement entered into with the Brazilian Federal Prosecutor in 2017.

Also in 2020, JBS and its controlling shareholders reached an agreement with the SEC related to the Conduct for violations of United States securities laws that resulted in JBS' indirect subsidiary, Pilgrim's Pride Corporation, failing to maintain accurate books and records and internal accounting controls.

The General Shareholders Meeting is scheduled for April 28th, 2021.

2020 ESG HIGHLIGHTS

DIVERSITY

Diversity is very important for the Company, given that its success is based on the collective skills and experiences of its employees. JBS values the diversity of origins, languages and cultures, thus it promotes diversity and inclusion in all its plants and offices in search of a reliable, pleasant and productive work environment.

JBS employs labor from several regions, including Africa, South and Central America and the Middle East, as well as indigenous people. For foreigners, the Company customize documents, employment contracts and manuals in their native language, in addition to promoting their inclusion within the units. In 2020, JBS employed more than 2,500 team members from different countries. For people with disabilities, JBS developed a training program, contributing to their insertion both in its operations and in the labor market.

Also in 2020, JBS and other several companies in the consumer goods sector signed the Public Commitment for Racial Equality. The purpose of the commitment is to reinforce actions to combat structural racism. Along with organizations and experts on the subject, the companies will create an effective and transparent action plan to promote racial equality.

JBS understands that it is important to evaluate leadership positions by category, in order to encourage equality between gender and race. This whole process is in line with the Diversity and Inclusion Policy. The guidelines of this policy are based on three main pillars: Diversity and Inclusion, Equal Opportunities and Respect for Diversity. All actions aim to maintain an increasingly inclusive and welcoming space for differences, the adoption of measures that guarantee and promote equal access, opportunities in all areas and positions for any and all team members, as well as constant awareness of the impacts of these actions.

To assist in the development of the actions, the Company hired RM Consulting, a consultancy led by Rachel Maia, who will act towards the instruction of the Company's top leadership on issues of racial, gender and people with disabilities equality. On another front, JBS joined the Movimento Mulheres 360, an initiative that brings together more than 60 large companies. The objective is to increase female participation in the corporate environment.

4Q20 & 2020 BUSINESS UNITS

BUSINESS UNITS – IFRS R\$

Million		4Q20	3Q20	Δ%	4Q19	Δ%	2020	2019	Δ%
Net Revenue									
Seara	R\$	7,541.0	6,964.5	8.3%	5,720.0	31.8%	26,730.8	20,360.9	31.3%
JBS Brazil	R\$	13,396.1	11,430.6	17.2%	9,578.0	39.9%	41,707.3	31,960.1	30.5%
JBS USA Beef	R\$	30,287.2	28,757.6	5.3%	23,869.4	26.9%	112,120.3	87,202.6	28.6%
JBS USA Pork	R\$	9,314.6	7,689.4	21.1%	6,316.0	47.5%	32,171.1	23,469.0	37.1%
Pilgrim's Pride	R\$	16,807.7	16,527.2	1.7%	12,598.4	33.4%	62,227.7	45,005.9	38.3%
Others	R\$	828.6	842.9	-1.7%	635.1	30.5%	2,899.9	2,432.2	19.2%
Eliminations	R\$	-2,115.8	-2,131.1	-0.7%	-1,590.4	33.0%	-7,652.7	-5,907.1	29.6%
Total	R\$	76,059.4	70,081.1	8.5%	57,126.5	33.1%	270,204.2	204,523.6	32.1%
Adjusted EBITDA									
Seara	R\$	1,064.5	1,096.1	-2.9%	706.0	50.8%	4,223.9	2,252.8	87.5%
JBS Brazil	R\$	687.9	856.9	-19.7%	487.0	41.2%	3,082.2	1,736.8	77.5%
JBS USA Beef	R\$	2,784.7	2,772.8	0.4%	2,613.1	6.6%	12,901.6	8,014.3	61.0%
JBS USA Pork	R\$	844.6	1,157.8	-27.1%	886.7	-4.7%	3,388.0	2,594.8	30.6%
Pilgrim's Pride	R\$	1,606.7	2,095.8	-23.3%	1,046.6	53.5%	5,954.9	5,327.7	11.8%
Others	R\$	48.6	19.4	150.6%	-68.0	-	15.0	-36.2	-
Eliminations	R\$	-2.7	-2.7	0.0%	-1.7	65.1%	-11.0	-9.2	19.1%
Total	R\$	7,034.4	7,996.1	-12.0%	5,669.9	24.1%	29,554.6	19,881.1	48.7%
Adjusted EBITDA Margin									
Seara	%	14.1%	15.7%	-1.6 p.p.	12.3%	1.8 p.p.	15.8%	11.1%	4.7 p.p.
JBS Brazil	%	5.1%	7.5%	-2.4 p.p.	5.1%	0.1 p.p.	7.4%	5.4%	2.0 p.p.
JBS USA Beef	%	9.2%	9.6%	-0.4 p.p.	10.9%	-1.8 p.p.	11.5%	9.2%	2.3 p.p.
JBS USA Pork	%	9.1%	15.1%	-6.0 p.p.	14.0%	-5.0 p.p.	10.5%	11.1%	-0.5 p.p.
Pilgrim's Pride	%	9.6%	12.7%	-3.1 p.p.	8.3%	1.3 p.p.	9.6%	11.8%	-2.3 p.p.
Others	%	5.9%	2.3%	3.6 p.p.	-10.7%	16.6 p.p.	0.5%	-1.5%	2.0 p.p.
Total	%	9.2%	11.4%	-2.2 p.p.	9.9%	-0.7 p.p.	10.9%	9.7%	1.2 p.p.

BUSINESS UNITS – USGAAP US\$

Million		4Q20	3Q20	Δ%	4Q19	Δ%	2020	2019	Δ%
Net Revenue									
JBS USA Beef	US\$	5,612.4	5,345.0	5.0%	5,797.3	-3.2%	21,698.4	22,069.4	-1.7%
JBS USA Pork	US\$	1,726.1	1,429.1	20.8%	1,534.0	12.5%	6,226.5	5,940.5	4.8%
Pilgrim's Pride	US\$	3,117.8	3,075.1	1.4%	3,063.5	1.8%	12,091.9	11,409.2	6.0%
Adjusted EBITDA									
JBS USA Beef	US\$	503.4	502.9	0.1%	580.3	-13.3%	2,385.9	1,945.2	22.7%
JBS USA Pork	US\$	175.2	136.2	28.6%	208.9	-16.1%	607.2	561.9	8.1%
Pilgrim's Pride	US\$	205.4	305.0	-32.7%	161.6	27.1%	788.1	973.7	-19.1%
Adjusted EBITDA Margin									
JBS USA Beef	%	9.0%	9.4%	-0.4 p.p.	10.0%	-1.0 p.p.	11.0%	8.8%	2.2 p.p.
JBS USA Pork	%	10.2%	9.5%	0.6 p.p.	13.6%	-3.5 p.p.	9.8%	9.5%	0.3 p.p.
Pilgrim's Pride	%	6.6%	9.9%	-3.3 p.p.	5.3%	1.3 p.p.	6.5%	8.5%	-2.0 p.p.

4Q20 & 2020 BUSINESS UNITS

SEARA

IFRS - R\$ Million	4Q20		3Q20		Δ%	4Q19		Δ%	2020		2019		Δ%
	R\$	% NR	R\$	% NR		QoQ	R\$		% NR	YoY	R\$	% NR	
Net Revenue	7,541.0	100.0%	6,964.5	100.0%	8.3%	5,720.0	100.0%	31.8%	26,730.8	100.0%	20,360.9	100.0%	31.3%
Cost of Goods Sold	(6,144.6)	-81.5%	(5,502.2)	-79.0%	11.7%	(4,500.6)	-78.7%	36.5%	(20,863.2)	-78.0%	(16,296.6)	-80.0%	28.0%
Gross Profit	1,396.4	18.5%	1,462.4	21.0%	-4.5%	1,219.4	21.3%	14.5%	5,867.5	22.0%	4,064.3	20.0%	44.4%
Adjusted EBITDA	1,064.5	14.1%	1,096.1	15.7%	-2.9%	706.0	12.3%	50.8%	4,223.9	15.8%	2,252.8	11.1%	87.5%

In 4Q20, Seara's net revenue was R\$7.5 billion, an increase of 31.8% in relation to 4Q19, due to a growth of 5.6% in volume sold and 24.9% in average sales prices.

Sales in the domestic market, which corresponded to 54% of Seara's revenue, totaled R\$4.1 billion, 33.2% higher than 4Q19. Once again, prepared foods category was the highlight, recording an increase of 13.3% in volume sold and 23.2% in average sales prices for the period. This performance is also a result of all the innovations launched by the Company since 2019, which have increased their share in the business' results by three times since then. Seara's Holiday Campaign had the best sell-out of its history, reaching an 18.3% increase yoy in sales, mainly due to a 16.7% increase in prices.

In the export market, net revenue was R\$3.5 billion, a 30.2% increase over 4Q19, due to 26.8% higher prices as well as 2.7% higher volumes.

Adjusted EBITDA totaled R\$1.1 billion in 4Q20, a 50.8% increase over 4Q19. Despite the more challenging scenario in relation to production costs, EBITDA margin expanded from 12.3% in 4Q19 to 14.1% in 4Q20, as a result of the focus on operational efficiency coupled with an increase in volumes and prices and a better mix in terms of markets, channels and products. **Considering the impact from the extemporaneous tax credit in the amount of R\$253.6 million, EBITDA was R\$1.3 billion, with a 17.8% margin.**

In 2020, Seara posted net revenue of R\$26.7 billion, 31.3% higher than 2019 and an expansion of 87.5% in EBITDA, from R\$2.3 billion with a margin of 11.1% in 2019 to R\$4.2 billion and a margin of 15.8% in 2020.

Results for the quarter and the year include the acquisition of Bunge's margarine operations, concluded in November 2020. This transaction included three facilities located in Gaspar (SC), São Paulo (SP) and Suape (PE) and several brands, Delícia, Primor and Gradina among them, strengthening Seara's position in the margarine market in Brazil, in addition to optimize its production platform.

Furthermore, Seara is following its expansion plan, having already delivered two out of its 12 ongoing projects, according to the timeline. In addition, Seara has been harvesting the results of its investments in operational efficiency and innovation, which allowed it to launch unique products in the Brazilian market, such as Fiesta Organic and Incrível Cod Fish, the first organic and plant-based holiday products. Seara also launched Seara Gourmet Pizza, Hot Hit Wrap Seara and new meatless dishes in the Incrível Seara line.

The Seara brand increased its advantage in 3.4 p.p. in market share in comparison with the second brand in frozen food category, being the leader by the second year in a row. Seara also reached the leadership in portioned sausage meat and frozen vegetables categories and have been maintaining the growth of the consumer preference, increasing its presence in Brazilian households. In 2020, it recorded a 7.0 p.p increase in penetration and 5.0 p.p. in repurchase ratios, respectively.



4Q20 & 2020 BUSINESS UNITS

JBS BRASIL

IFRS - R\$ Million	4Q20		3Q20		Δ%	4Q19			2020		2019		Δ%
	R\$	% NR	R\$	% NR		QoQ	R\$	% NR	YoY	R\$	% NR	R\$	
Net Revenue	13,396.1	100.0%	11,430.6	100.0%	17.2%	9,578.0	100.0%	39.9%	41,707.3	100.0%	31,960.1	100.0%	30.5%
Cost of Goods Sold	(11,058.1)	-82.5%	(9,268.7)	-81.1%	19.3%	(7,835.0)	-81.8%	41.1%	(33,502.9)	-80.3%	(26,076.4)	-81.6%	28.5%
Gross Profit	2,338.0	17.5%	2,161.9	18.9%	8.1%	1,742.9	18.2%	34.1%	8,204.4	19.7%	5,883.7	18.4%	39.4%
Adjusted EBITDA	687.9	5.1%	856.9	7.5%	-19.7%	487.0	5.1%	41.2%	3,082.2	7.4%	1,736.8	5.4%	77.5%

JBS Brazil posted in 4Q20 net revenue of R\$13.4 billion, 39.9% higher than 4Q19, as a result of an increase of 38.8% in average sales prices with stable volumes, despite the reduction of 5.6% in the number of animals processed in the period.

In the domestic market, sales represented 56% of this business net revenue and totaled R\$7.6 billion, 46.3% higher than 4Q19. This increase results mainly from the beef business, Friboi, that posted an increase both in volume of fresh beef as well as in average sales prices, of 15% and 30%, respectively.

In the export market, revenue increased by 32.4% compared with 4Q19, reaching R\$5.8 billion. Fresh beef sales, which corresponded to 84% of the sales in the export market, grew both in volumes and prices, of 3.2% and 19.8%, respectively, with China and Hong Kong revenues increasing around 60% in the period.

Adjusted EBITDA totaled R\$687.9 million, with a 5.1% margin and **considering the impact from the extemporaneous tax credit in the amount of R\$167.4 million, EBITDA was R\$855.3 billion, with a 6.4% margin.** Despite the increase in EBITDA for the period, EBITDA margin was impacted by an increase in production costs, notably in cattle prices which, according to CEPEA-Esalc, increased by 42% in the period.

In 2020, net revenue was R\$41.7 billion, 30.5% higher than 2019, and EBITDA was R\$3.1 billion, an increase of 77.5%, with margin growing from 5.4% to 7.4% in the period. This result was boosted by the Company's performance in the export market and by the strategic partnerships it has been focusing on with its key customers in Brazil, such as Açougue Nota 10 and Açougue Gourmet 1953 Friboi – customer relationship programs in which JBS provides tailor-made services to its customers and higher convenience to its consumers. Additionally, the constant pursuit for operational efficiency, which includes focus on higher value added products, also contributed to the improved performance for the year.



4Q20 & 2020 BUSINESS UNITS

JBS USA BEEF

IFRS - R\$ Million	4Q20		3Q20		Δ%	4Q19		Δ%	2020		2019		Δ%
	R\$	% NR	R\$	% NR		QoQ	R\$		% NR	YoY	R\$	% NR	
Net Revenue	30,287.2	100.0%	28,757.6	100.0%	5.3%	23,869.4	100.0%	26.9%	112,120.3	100.0%	87,202.6	100.0%	28.6%
Cost of Goods Sold	(26,128.3)	-86.3%	(24,869.4)	-86.5%	5.1%	(20,286.8)	-85.0%	28.8%	(94,412.7)	-84.2%	(75,668.1)	-86.8%	24.8%
Gross Profit	4,158.9	13.7%	3,888.2	13.5%	7.0%	3,582.6	15.0%	16.1%	17,707.6	15.8%	11,534.5	13.2%	53.5%
Adjusted EBITDA	2,784.7	9.2%	2,772.8	9.6%	0.4%	2,613.1	10.9%	6.6%	12,901.6	11.5%	8,014.3	9.2%	61.0%

USGAAP ¹ - US\$ Million	4Q20		3Q20		Δ%	4Q19		Δ%	2020		2019		Δ%
	US\$	% NR	US\$	% NR		QoQ	US\$		% NR	YoY	US\$	% NR	
Net Revenue	5,612.4	100.0%	5,345.0	100.0%	5.0%	5,797.3	100.0%	-3.2%	21,698.4	100.0%	22,069.4	100.0%	-1.7%
Cost of Goods Sold	(5,054.9)	-90.1%	(4,813.8)	-90.1%	5.0%	(5,173.7)	-89.2%	-2.3%	(19,090.8)	-88.0%	(19,969.4)	-90.5%	-4.4%
Gross Profit	557.5	9.9%	531.2	9.9%	5.0%	623.6	10.8%	-10.6%	2,607.6	12.0%	2,100.0	9.5%	24.2%
Adjusted EBITDA	503.4	9.0%	502.9	9.4%	0.1%	580.3	10.0%	-13.3%	2,385.9	11.0%	1,945.2	8.8%	22.7%

Considering the results in IFRS and Reais, JBS USA Beef posted in 4Q20 net revenue of R\$30.3 billion, which represents an increase of 26.9% in relation to 4Q19 and an EBITDA of R\$2.8 billion, 6.6% higher than 4Q19, with an EBITDA margin of 9.2%. These results were impacted by the 23.7% devaluation of the average exchange rate (BRL vs USD), which went from R\$4.12 to R\$5.40 in the period.

In 2020, net revenue was R\$112.1 billion, which corresponds to an increase of 28.6% over 2019, while EBITDA was R\$12.9 billion, with 11.5% margin. These results were impacted by the 23.5% devaluation of the average exchange rate (BRL vs USD), which went from R\$3.95 in 2019 to R\$5.16 in 2020.

In USGAAP and US\$, JBS USA Beef reported net revenue of US\$5.6 billion in the quarter, a reduction of 3.2% compared to 4Q19, driven by a decrease of 3.7% in the volume sold, despite the slight increase of 0.5% in average sales prices. EBITDA in USGAAP was US\$503.4 million, with EBITDA margin of 9.0% in the period.

In 2020, net revenue was US\$21.7 billion, 1.7% lower than 2019, while EBITDA was US\$2.4 billion with an 11% EBITDA margin.

In North America, the industry's fundamentals remained solid during the quarter and throughout 2020, supported by the good cattle availability and beef demand. Despite the reduction in volume produced - a consequence of the pandemic impact in the first half of the year - sales revenue surpassed the previous year due to increased demand, both in the domestic and international markets, which boosted the price of products sold. In addition, there was an improvement in the product mix, resulting from innovation in value-added programs, such as, Clear River Premium, Natural Angus and new portioned products under the Swift brand, as well as the traditional Aspen Ridge Natural Beef, Grass Run Farms and Imperial Wagyu programs and products from the Adaptable brand. The volumes of these programs showed significant growth of 20% in the annual comparison, an acceleration in relation to the growth of 16% in the previous year.

In line with the strategy of increasing exposure to higher value-added products, in 2020, JBS USA: (i) acquired the Empire Packing Company, with case-ready production units in the United States and the Ledbetter brand, placing the Company among the three largest players in the segment; (ii) repurchased the sheep processing plant in Colorado, transforming it entirely into a CVA - Consumer Value Added plant, with a production capacity of 2 million pounds per week; (iii) acquired, in Canada, a case-ready plant to serve one of the largest retailers in this country; (iv) launched plant based products, under the OZO brand, which are already being sold in more than 3,000 stores in the United States, reinforcing the diversification strategy and meeting new trends in the consumption of high quality products.

In exports, the highlight was the volume and mix of products exported from the United States and Canada to China, which became the 5th and 3rd largest market for the Company's beef exports, respectively, in 2020. It is worth mentioning that, considering data released by the USDA, in 2020, JBS represented more than 50% of the total volume of beef exported from the United States to China, and showed a significant improvement in the sale price given the quality of the products exported.

The low availability of cattle in Australia throughout 2020 has significantly reduced beef production and, consequently, the business margin in this region. On the other hand, Primo Foods - the prepared food and branded products operation - maintained its consistency of performance and presented very positive results, with an increase in sales volume as a result of the strong investment in innovation, expanding the mix of high quality products.



4Q20 & 2020 BUSINESS UNITS

JBS USA PORK

IFRS - R\$ Million	4Q20		3Q20		Δ%	4Q19			Δ%	2020		2019		Δ%
	R\$	% NR	R\$	% NR	QoQ	R\$	% NR	YoY		R\$	% NR	R\$	% NR	YoY
Net Revenue	9,314.6	100.0%	7,689.4	100.0%	21.1%	6,316.0	100.0%	47.5%		32,171.1	100.0%	23,469.0	100.0%	37.1%
Cost of Goods Sold	(7,859.3)	-84.4%	(5,955.5)	-77.5%	32.0%	(5,060.6)	-80.1%	55.3%		(26,514.5)	-82.4%	(19,582.5)	-83.4%	35.4%
Gross Profit	1,455.3	15.6%	1,733.9	22.5%	-16.1%	1,255.4	19.9%	15.9%		5,656.6	17.6%	3,886.5	16.6%	45.5%
Adjusted EBITDA	844.6	9.1%	1,157.8	15.1%	-27.1%	886.7	14.0%	-4.7%		3,388.0	10.5%	2,594.8	11.1%	30.6%

USGAAP ¹ - US\$ Million	4Q20		3Q20		Δ%	4Q19			Δ%	2020		2019		Δ%
	US\$	% NR	US\$	% NR	QoQ	US\$	% NR	YoY		US\$	% NR	US\$	% NR	YoY
Net Revenue	1,726.1	100.0%	1,429.1	100.0%	20.8%	1,534.0	100.0%	12.5%		6,226.5	100.0%	5,940.5	100.0%	4.8%
Cost of Goods Sold	(1,539.3)	-89.2%	(1,288.3)	-90.1%	19.5%	(1,321.2)	-86.1%	16.5%		(5,570.9)	-89.5%	(5,372.1)	-90.4%	3.7%
Gross Profit	186.8	10.8%	140.8	9.9%	32.7%	212.8	13.9%	-12.2%		655.6	10.5%	568.4	9.6%	15.3%
Adjusted EBITDA	175.2	10.2%	136.2	9.5%	28.6%	208.9	13.6%	-16.1%		607.2	9.8%	561.9	9.5%	8.1%

Considering the results in IFRS and Reais, in 4Q20 JBS USA Pork recorded net revenue of R\$9.3 billion, which represent an increase of 47.5% in relation to 4Q19 and an EBITDA of R\$844.6 million, with a margin of 9.1%. Such results were impacted by the 23.7% devaluation of the average exchange rate (BRL vs USD), which went from R\$4.12 to R\$5.40 in the period.

In 2020, net revenue was R\$32.2 billion, 37.1% higher than 2019, while EBITDA totaled R\$3.4 billion with a 10.5% margin. These results carry the impact of the 23.5% devaluation of the average exchange rate (BRL vs USD), which went from R\$3.95 in 2019 to R\$5.16 in 2020.

In US GAAP and USD, JBS USA Pork reported net revenue of US\$1.7 billion, an increase of 12.5% over 4Q19, due to increases of 9.5% in average sales price and 2.7% in volume sold for the period. EBITDA totaled US\$175.2 million in 4Q20, with EBITDA margin of 10.2%. In 2020, net revenue was US\$6.2 billion, an increase of 4.8% over 2019, while EBITDA was US\$607.2 million, with a 9.8% margin.

JBS USA Pork presented solid performance in the fourth quarter and throughout the year, with a slightly higher EBITDA margin in 2020 in comparison with 2019. Pork production also increased in the annual comparison, thus recovering the gap caused in the first half of the year due to the impact of the pandemic.

Throughout the quarter, pork production and prices also increased, due to a certain seasonality, but mainly due to the growing demand in the domestic and international markets. Such increase in demand has affected the inventory level of pork cuts in the United States, which was among its lowest levels seen in recent years.

Highlight went for exports in 2020, where volumes during the year exceeded significantly the previous year. According to USDA data, China has become the main consumer market for American pork. At JBS USA, 32% of the total pork export volume was directed to China. Japan, Mexico and Canada were also highlights of JBS USA Pork exports throughout the year, as well as other smaller markets that increased their participation, such as the Philippines and Chile.

JBS USA Pork maintains its relentless focus on operational performance, with cost control in its production units and an outstanding ability to convert commodity items into higher value-added products, contributing to better margins. In addition to operational performance, is the establishment and maintenance of relevant commercial partnerships in the domestic and international markets, which have differentiated the unit's performance.

The former Plumrose, now rebranded to SWIFT Prepared Foods, remains focused on the organic growth of its operations, investing in the expansion of its production lines and in greenfield projects. In 2020, new bacon production lines were added at the Ottumwa plant as well as the construction of a new pre-cooked and cooked bacon plant in Missouri, which will start operating in mid-2021, with the capacity to process 11 thousand tons per year. Additionally, JBS USA Pork continued to make progress, on the already announced project of a new plant for the production of Italian meats and charcuterie ready-to-eat products, with an estimated investment of US\$200 million, and which is expected to be operating by the end of 2022.



¹The difference in JBS USA Pork EBITDA in IFRS and USGAAP, in addition to the FX, is attributed to the adoption of IFRS16 from 1Q19 onwards and different accounting criteria. In IFRS, the inventories are measured through the average cost while in USGAAP they are marked-to-market and biological assets are marked to market, while in USGAAP they are measured through the average cost. Volume and price calculations exclude the impact of acquisitions.

4Q20 & 2020 BUSINESS UNITS

PILGRIM'S PRIDE CORPORATION

IFRS - R\$ Million	4Q20		3Q20		Δ%	4Q19			2020		2019		Δ%
	R\$	% NR	R\$	% NR		QoQ	R\$	% NR	YoY	R\$	% NR	R\$	
Net Revenue	16,807.7	100.0%	16,527.2	100.0%	1.7%	12,598.4	100.0%	33.4%	62,227.7	100.0%	45,005.9	100.0%	38.3%
Cost of Goods Sold	(14,689.7)	-87.4%	(14,063.9)	-85.1%	4.4%	(11,216.0)	-89.0%	31.0%	(54,799.6)	-88.1%	(38,674.5)	-85.9%	41.7%
Gross Profit	2,117.9	12.6%	2,463.3	14.9%	-14.0%	1,382.4	11.0%	53.2%	7,428.0	11.9%	6,331.4	14.1%	17.3%
Adjusted EBITDA	1,606.7	9.6%	2,095.8	12.7%	-23.3%	1,046.6	8.3%	53.5%	5,954.9	9.6%	5,327.7	11.8%	11.8%

USGAAP ¹ - US\$ Million	4Q20		3Q20		Δ%	4Q19			2020		2019		Δ%
	US\$	% NR	US\$	% NR		QoQ	US\$	% NR	YoY	US\$	% NR	US\$	
Net Revenue	3,117.8	100.0%	3,075.1	100.0%	1.4%	3,063.5	100.0%	1.8%	12,091.9	100.0%	11,409.2	100.0%	6.0%
Cost of Goods Sold	(2,890.4)	-92.7%	(2,761.3)	-89.8%	4.7%	(2,862.1)	-93.4%	1.0%	(11,253.7)	-93.1%	(10,338.8)	-90.6%	8.8%
Gross Profit	227.4	7.3%	313.8	10.2%	-27.5%	201.4	6.6%	12.9%	838.1	6.9%	1,070.4	9.4%	-21.7%
Adjusted EBITDA	205.4	6.6%	305.0	9.9%	-32.7%	161.6	5.3%	27.1%	788.1	6.5%	973.7	8.5%	-19.1%

Considering results in IFRS and Reais, for the 4Q20 PPC posted a net revenue of R\$16.8 billion, a 33.4% growth in comparison to 4Q19 and EBITDA of R\$1.6 billion, with EBITDA margin of 9.6%. These results include a 23.7% impact of the average FX rate (BRL vs USD), which was R\$4.12 in 4Q19 and R\$5.40 in 4Q20.

In 2020, net revenue was R\$62.2 billion, 38.3% higher than 2019, and EBITDA was R\$6.0 billion with a 9.6% margin. These results include a 23.5% impact of the average FX rate (BRL vs USD), which was R\$3.95 in 2019 and R\$5.16 in 2020.

In US GAAP and USD, net revenue in the quarter totaled US\$3.1 billion, 1.8% higher than 4Q19, and EBITDA was US\$205.4 million with a 6.6% margin.

In 2020, PPC's net revenue was US\$12.1 billion, a 6% increase over 2019 and EBITDA totaled US\$788.1 million, with a 6.5% margin.

In the US, PPC's operating performance has continued to be resilient, driven by its partnerships with Key Customers and the relentless focus on executing and delivering the best results possible despite the volatility and changes in market conditions. Within its case-ready and small bird businesses, strong Key Customer demand from QSR and retail customers, has continued to remain strong. While the commodity sector has continued to be challenging, the Company continues to improve its operating efficiency in that business. The U.S. Prepared Foods continues to evolve in anticipation of even stronger results in 2021, reflecting the investments made over the last few years.

For the full year, PPC's legacy European operations produced an EBITDA that was 6% higher than the previous year, reflecting the strength and consistency of its business model despite the significant hit of Covid-19. The Company's management expects to continue to improve its results driven by increased operational efficiencies, investments in automation, focus on higher yields, and better mitigation of input costs.

The performance of the newly acquired European operations has continued to improve with EBITDA on a positive momentum. It has now been profitable on an EBITDA basis for the last seven quarters in a row. The robust performance was driven by strong pork exports and good domestic demand, as well as from the continuing implementations of operational improvements.

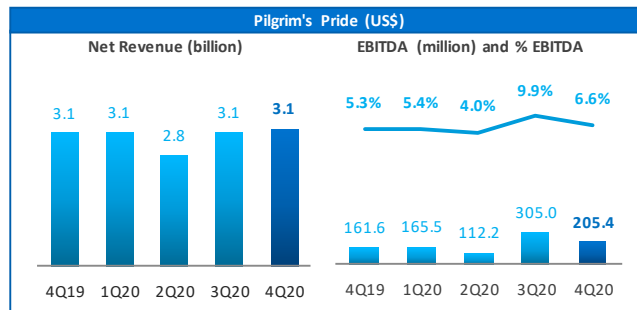
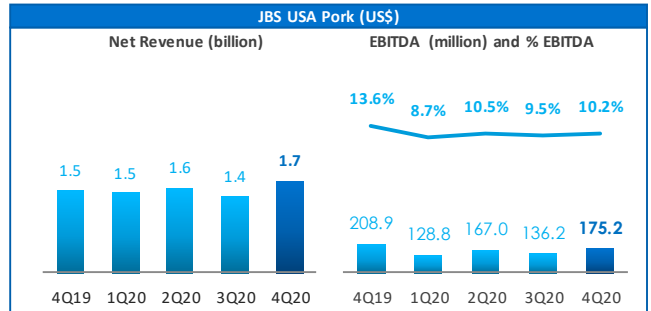
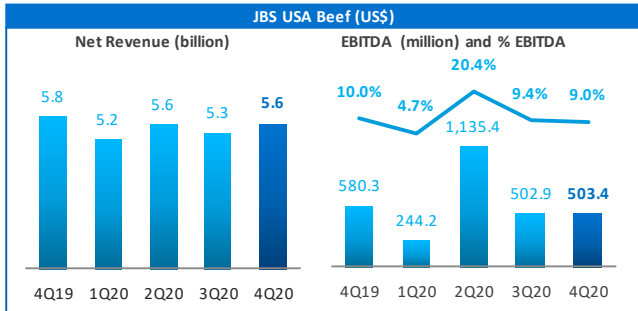
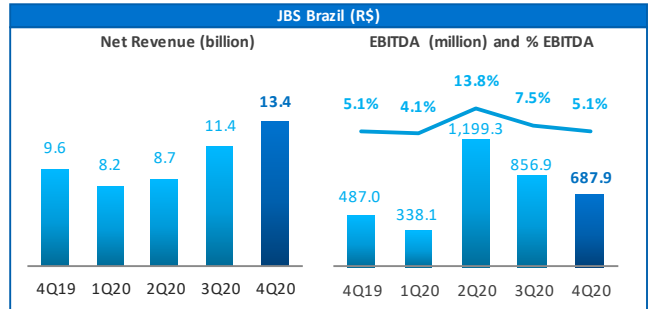
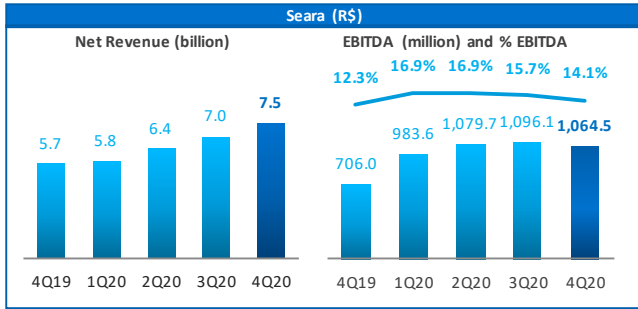
In Mexico, after a very challenging first half during 2020, operations have continued to rebound strongly and deliver great results in the second half including Q4 to end the year in-line with prior years. More normalized economic activities, continued good supply/demand balance in the market, PPC's increased share of non-commodity products, fewer imported chicken, and a very good operational performance, all contributed to the strength of its results.



¹The difference in PPC's EBITDA in IFRS and USGAAP, in addition to the FX, is attributed to the adoption of IFRS 16 from 1Q19 onwards and to different accounting criteria in relation to breeding flock amortization: in IFRS, amortization of the breeding flock, due to its long term nature, is considered as an expense that can be adjusted in EBITDA, while in USGAAP amortization of the breeding flock is accounted as cost of goods sold and not adjustable in EBITDA. In IFRS, the inventories are measured through the average cost while in USGAAP they are marked-to-market and biological assets are marked to market, while in USGAAP they are measured through the average cost.

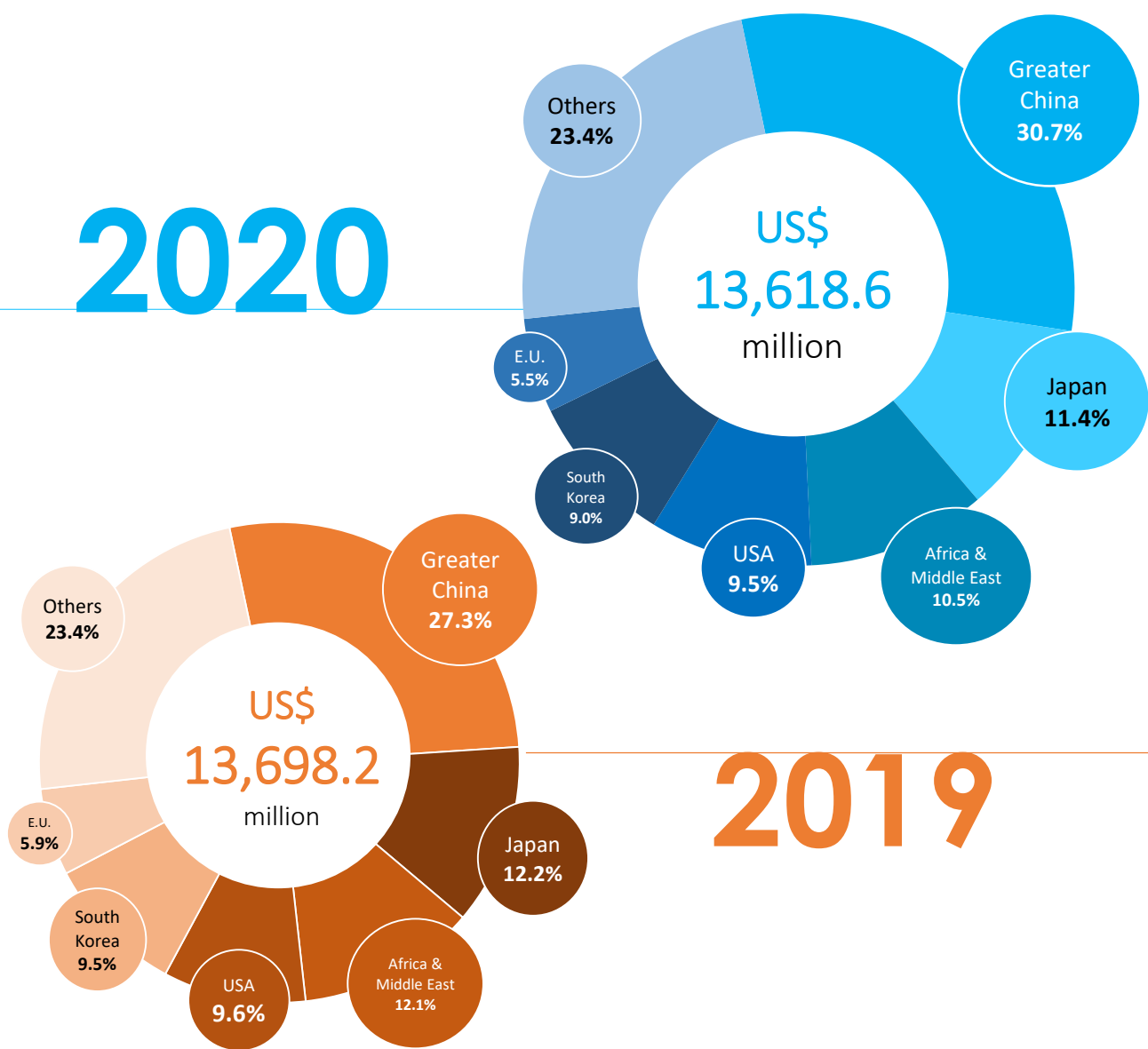
4Q20 & 2020 BUSINESS UNITS

LOCAL GAAP AND CURRENCY



TABLES AND GRAPHS

GRAPH 1 – JBS EXPORTS IN 2020 AND 2019



Note 1. Considers China and Hong Kong

TABLE 1- COGS BREAKDOWN

4Q20 (%)	Consolidated	JBS Brazil	Seara	JBS USA Beef	JBS USA Pork	PPC
Raw material (livestock)	75.0%	90.6%	67.2%	82.2%	72.9%	51.2%
Processing (including ingredients and packaging)	13.8%	5.4%	20.3%	7.6%	13.2%	32.2%
Labor Cost	11.2%	4.0%	12.6%	10.2%	13.9%	16.6%

2020 FINANCIAL STATEMENTS

Balance Sheet

In thousands of Brazilian Reals - R\$

	Company		Consolidated	
	12/31/20	12/31/19	12/31/20	12/31/19
Current Assets				
Cash and cash equivalents	3,351,911	1,883,135	19,679,743	10,033,967
Trade accounts receivable	2,871,612	2,609,254	14,001,211	11,136,622
Inventories	2,959,086	2,575,154	17,586,744	13,439,591
Biological assets	-	-	5,115,720	3,906,004
Recoverable taxes	1,059,635	933,085	2,849,898	2,351,152
Derivative assets	51	-	228,840	62,053
Other current assets	135,042	184,622	1,075,143	994,985
TOTAL CURRENT ASSETS	10,377,337	8,185,250	60,537,299	41,924,374
Non-Current Assets				
Recoverable taxes	5,843,965	4,821,787	8,546,495	7,001,480
Related party receivables	1,872,127	715,527	382,019	275,178
Deferred income taxes	-	-	1,590,194	1,506,129
Other non-current assets	638,711	399,187	1,135,882	931,989
	8,354,803	5,936,501	11,654,590	9,714,776
Biological assets	-	-	1,778,565	1,382,559
Investments in subsidiaries and joint ventures	37,658,807	29,455,450	171,096	93,633
Property, plant and equipment	11,576,487	11,151,059	46,926,617	38,099,818
Right of use asset	68,786	198,671	5,784,709	4,573,523
Intangible assets	49,982	76,663	7,702,309	6,052,954
Goodwill	9,085,970	9,085,970	29,246,621	24,497,750
TOTAL NON-CURRENT ASSETS	66,794,835	55,904,314	103,264,507	84,415,013
TOTAL ASSETS	77,172,172	64,089,564	163,801,806	126,339,387

2020 FINANCIAL STATEMENTS

Balance Sheet

In thousands of Brazilian Reais - R\$

	Company		Consolidated	
	12/31/20	12/31/19	12/31/20	12/31/19
Current Liabilities				
Trade accounts payable	4,037,346	3,009,662	22,197,441	15,438,843
Supply chain finance	473,525	557,031	2,101,001	2,011,463
Loans and financing	1,700,815	208,984	4,562,101	2,078,899
Income taxes	-	-	206,433	384,594
Accrued income taxes and other taxes	312,888	325,754	676,620	559,046
Accrued payroll and social charges	893,008	914,539	5,677,401	4,051,824
Lease liabilities	22,452	22,421	1,293,073	945,791
Dividends payable	1,092,174	1,441,259	1,093,230	1,442,581
Other financial liabilities	21,193	22,193	45,622	45,709
Derivative liabilities	21,087	22,194	287,536	251,964
Other current liabilities	543,462	854,199	2,694,773	1,246,978
TOTAL CURRENT LIABILITIES	9,117,950	7,378,236	40,835,231	28,457,692
Non-Current Liabilities				
Loans and financing	3,659,318	2,521,966	61,344,604	50,949,144
Accrued income taxes and other taxes	658,923	771,489	840,175	977,993
Accrued payroll and social charges	2,852,408	3,032,811	4,115,068	3,653,033
Lease liabilities	50,014	184,854	4,811,416	3,769,653
Other financial liabilities	4,950	11,550	78,668	104,807
Deferred income taxes	3,105,833	2,416,149	6,186,715	4,093,599
Provisions	522,480	489,143	1,413,438	1,315,826
Related party payables	17,074,822	17,641,379	-	-
Other non-current liabilities	6,152	5,021	632,302	535,591
TOTAL NON-CURRENT LIABILITIES	27,934,900	27,074,362	79,422,386	65,399,646
Equity				
Share capital - common shares	23,576,206	23,576,206	23,576,206	23,576,206
Capital reserve	(434,913)	(233,707)	(434,913)	(233,707)
Other reserves	49,430	54,374	49,430	54,374
Profit reserves	6,862,731	4,614,776	6,862,731	4,614,776
Accumulated other comprehensive income	10,065,868	1,625,317	10,065,868	1,625,317
Attributable to company shareholders	40,119,322	29,636,966	40,119,322	29,636,966
Attributable to non-controlling interest	-	-	3,424,867	2,845,083
TOTAL EQUITY	40,119,322	29,636,966	43,544,189	32,482,049
TOTAL LIABILITIES AND EQUITY	77,172,172	64,089,564	163,801,806	126,339,387

2020 FINANCIAL STATEMENTS

Statements of income for the three months period ended December 31

In thousands of Brazilian Reais - R\$

	Company		Consolidated	
	2020	2019	2020	2019
NET REVENUE	12,871,529	9,486,981	76,059,404	57,126,482
Cost of sales	(10,984,211)	(7,752,677)	(64,441,736)	(47,905,552)
GROSS PROFIT	1,887,319	1,734,304	11,617,668	9,220,930
General and administrative expenses	(864,335)	(1,082,867)	(3,332,780)	(2,349,190)
Selling expenses	(626,062)	(584,886)	(4,038,955)	(3,099,452)
Other expenses	(10,412)	(3,046)	(128,540)	(37,497)
Other income	169,274	553	579,621	294,575
OPERATING EXPENSES	(1,331,534)	(1,670,246)	(6,920,654)	(5,191,564)
OPERATING PROFIT	555,784	64,057	4,697,014	4,029,366
Finance income	2,361,221	491,853	2,738,340	1,074,245
Finance expense	(690,558)	(605,604)	(1,590,595)	(1,334,558)
	1,670,664	(113,751)	1,147,744	(260,314)
Share of profit of equity-accounted investees, net of tax	3,210,869	2,867,914	13,529	7,319
PROFIT BEFORE TAXES	5,437,316	2,818,220	5,858,287	3,776,371
Current income taxes	617,050	943,780	(55,658)	539,408
Deferred income taxes	(2,035,007)	(1,326,574)	(1,779,443)	(1,802,322)
	(1,417,957)	(382,795)	(1,835,101)	(1,262,914)
NET INCOME	4,019,360	2,435,426	4,023,186	2,513,456
ATTRIBUTABLE TO:				
Company shareholders			4,019,360	2,435,426
Non-controlling interest			3,826	78,031
			4,023,186	2,513,456
Basic earnings per share - common shares (R\$)	1.53	0.91	1.53	0.91
Diluted earnings per share - common shares (R\$)	1.53	0.91	1.53	0.91

2020 FINANCIAL STATEMENTS

Statements of cash flows for the three months period ended December 31

In thousands of Brazilian Reais - R\$	Company		Consolidated	
	2020	2019	2020	2019
Cash flow				
Net income	4,019,360	2,435,426	4,023,186	2,513,456
Adjustments for:				
Depreciation and amortization	190,968	165,997	2,119,473	1,573,417
Allowance for doubtful accounts	2,699	(823)	6,708	28,181
Share of profit of equity-accounted investees	(3,210,869)	(2,867,914)	(13,529)	(7,322)
(Gain) loss on assets sales	9,812	2,493	(3,197)	(9,194)
Taxes expense	1,417,957	382,794	1,835,101	1,262,916
Finance expense (income), net	(1,670,663)	113,751	(1,147,745)	260,313
Share-based compensation	-	2,551	5,477	14,120
Provisions	40,967	58,924	78,406	59,918
Impairment	-	-	-	(2,819)
Obsolete inventory accrual	3,917	(6,902)	44,958	(30,818)
Fair value (market to market) of biological assets	-	-	68,047	(129,113)
SEC, DOJ and Antitrust agreements	-	-	536,942	-
Extemporaneous tax credits impacts	(167,359)	-	(421,014)	-
Tax payable in installments	-	248,342	-	288,105
	636,789	534,639	7,132,813	5,821,160
Changes in assets and liabilities:				
Trade accounts receivable	(722,930)	(1,033,474)	(1,310,050)	(1,493,369)
Inventories	404,120	199,224	734,604	407,513
Recoverable taxes	(23,893)	43,303	(204,757)	148,964
Other current and non-current assets	58,931	103,234	210,521	42,561
Biological assets	-	-	(982,478)	(434,670)
Trade accounts payable and supply chain finance	762,143	629,591	2,799,109	1,907,220
Tax payable in installments	(199,797)	(418,476)	(201,012)	(458,527)
Other current and non-current liabilities	(162,403)	(115,329)	(422,352)	(75,622)
Income taxes paid	-	-	(939,104)	(796,484)
Changes in operating assets and liabilities	116,171	(591,927)	(315,519)	(752,414)
Cash provided by (used in) operating activities	752,960	(57,288)	6,817,294	5,068,746
Interest paid	(77,092)	(51,673)	(783,202)	(684,139)
Interest received	12,804	36,538	45,954	91,637
Cash net of interest provided by (used in) operating activities	688,672	(72,423)	6,080,046	4,476,244
Cash flow from investing activities				
Purchases of property, plant and equipment	(240,488)	(172,965)	(2,320,705)	(1,307,244)
Purchases of intangible assets	(1,983)	(3,216)	(20,589)	(4,097)
Proceeds from sale of property, plant and equipment	49,170	1,676	146,755	44,549
Additional investments in joint-ventures and subsidiaries	-	(247)	-	-
Acquisitions, net of cash acquired	-	-	(819,497)	(2,017,948)
Dividends received	9,000	4,369,688	9,000	7,500
Related party transactions	(1,144,405)	(2,906,733)	-	(27)
Other	881	-	881	1,560
Cash provided by (used in) investing activities	(1,327,825)	1,288,203	(3,004,155)	(3,275,707)
Cash flow from financing activities				
Proceeds from loans and financings	2,105,936	565,768	2,216,797	3,045,757
Payments of loans and financings	(129,232)	(601,226)	(5,170,227)	(1,630,337)
Payments of lease	(7,342)	(11,561)	(414,900)	(337,006)
Derivatives instruments received/settled	(135,214)	12,636	(193,668)	14,237
Dividends paid to non-controlling interest	-	-	(1,559)	(5,369)
PPC share repurchase	-	-	(12,859)	-
Purchase of treasury shares	(1,033,183)	-	(1,033,183)	-
Others	-	-	-	5,640
Cash used in financing activities	800,965	(34,383)	(4,609,599)	1,092,922
Effect of exchange rate changes on cash and cash equivalents	(221,810)	(62,684)	(1,119,655)	(73,025)
Net change in cash and cash equivalents	(59,998)	1,118,713	(2,653,363)	2,220,434
Cash and cash equivalents at the beginning of period	3,411,909	764,422	22,333,106	7,813,532
Cash and cash equivalents at the end of period	3,351,911	1,883,135	19,679,743	10,033,966

DISCLAIMER

We make statements about future events that are subject to risks and uncertainties. Such statements are based on the beliefs and assumptions of our Management and information to which the Company currently has access. Statements about future events include information about our current intentions, beliefs or expectations, as well as those of the members of the Company's Board of Directors and Officers.

Disclaimers with respect to forward-looking statements and information also include information on possible or presumed operating results, as well as statements that are preceded, followed or that include the words "believe," "may," "will," "continue," "expects," "predicts," "intends," "plans," "estimates," or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties and assumptions because they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and shareholder value creation may differ materially from those expressed or implied by the forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.