



4Q25 and 2025 Results

MARCH 24, 2026



UMA EMPRESA DO GRUPO
 SIMPAR

AMOB
 B3 LISTED NM

4Q25 2025 RESULTS



Access to the Conference Call:

The presentation will be available for viewing and download in the Investor Relations section at <https://ri.automob.com.br>.

The audio for the conference call will be broadcast live on the platform and will be available after the event.

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Conference Call and Webcast:



March 25, 2026 (Wednesday)
With simultaneous translation into English.



09:00 a.m. (Brasília time)
8:00 a.m. (New York time)



Zoom Webcast

Webinar ID: 878 0406 0815

Access code: 277929

[CLICK HERE](#)

THE LARGEST AND MOST DIVERSIFIED DEALERSHIP NETWORK IN BRAZIL

LEADERSHIP AND RELEVANCE ACROSS 38 BRANDS IN THE REGIONS WHERE WE OPERATE

2025

R\$13.6 bn
Gross Revenue

R\$ 529 mn
Adjusted EBITDA¹

+5.7 K
Employees

+161k
Vehicles sold²

197
Stores

38
Brands



#1 IN SALES IN BRAZIL FOR THE FOLLOWING BRANDS¹:



Trucks
Buses

FENDT



LARGEST USED VEHICLE APPRAISAL PLATFORM IN BRAZIL:
+127,000 appraisals in 2025



BRAZIL'S LARGEST FINANCING DESK IN BRAZIL:
+R\$2.1 bn FINANCED IN 2025³



LARGEST TRUCK DEALERSHIP GROUP IN THE COUNTRY⁴



LARGEST AGRICULTURAL MACHINERY DEALERSHIP GROUP IN THE COUNTRY⁴

¹ Adjusted EBITDA reconciliation is detailed in the Exhibits to this document; ² Includes the volume of vehicles sold at retail (including the direct retail sales channel) in 2025; ³ Highest volume of credit originated, according to the Fandi platform, including additional volumes from the SIMPAR group (R\$70 million/month); ⁴ Highest volume of new vehicle registrations in Brazil in 2025.

STRENGTHENING THE FOUNDATIONS TO ACCELERATE ORGANIC GROWTH AND INCREASE SAME-STORE SALES

1) MODERNIZED STORES: MORE GROWTH, LESS CAPEX

- **14** RENOVATIONS COMPLETED IN 4Q25 AND **46** IN 2025
- **+92%** OF THE NETWORK MODERNIZED OVER THE LAST 2.5 YEARS
- CAPEX: R\$30 MN IN 4Q25 (**-52%** VS. 4Q24)

2) BEGINNING TO CAPTURE HIGHER SALES PER STORE ¹

- NEW LIGHT VEHICLES/STORE: **32.3** IN 2025 VS. **30.8** IN 2024 (+5% y/y)
- USED LIGHT VEHICLES/STORE: **21.3** IN 2025 VS. **17.7** IN 2024 (+21% y/y)
- USED-TO-NEW SALES RATIO: **0.7X** IN 2025 VS. **0.6X** IN 2024

3) CAPITAL DISCIPLINE

- PAID INVENTORY REDUCTION: **↓ R\$410 MN** IN 2025 (-29% y/y)
- OPERATING CASH CYCLE: **↓ 20 DAYS** IN 2025

4) SYSTEMS INTEGRATION IN LIGHT VEHICLE OPERATIONS

- **30%** OF STORES INTEGRATED IN 4Q25, **100%** COMPLETED IN FEB/26
- MORE AGILE OPERATIONS WILL ENHANCE SYNERGIES
- BENEFITS TO BE CAPTURED THROUGHOUT 2026 AND FULLY IN 2027

5) STRENGTHENED MANAGEMENT IN STRATEGIC BUSINESSES

- **3** NEW UNIT MANAGERS: USED VEHICLES, PARTS AND ARMORING
- CROSS-FUNCTIONAL VIEW, AGILITY AND ENHANCED SYNERGY CAPTURE

6) SALES GROWTH ABOVE THE MARKET IN LIGHT VEHICLES

50,706 new vehicles
in retail in 2025 **+8.5% y/y**
and **+6.0 p.p.** above the market²

33,100 used vehicles in 2025
+25.6% y/y
and **+8.4 p.p.** above the market³

7) STRONGER PERFORMANCE IN F&I AND AFTER-SALES

R\$2,710 gross revenue/vehicle
in F&I in 2025 **+20.5% y/y** and higher than
2024 across all business lines

40.0% gross margin
in after-sales in 2025
+4.3 p.p. higher than 2024

¹ Considers stores with active revenue in the period; ² Compares AUTOMOB's new vehicle sales (including direct retail sales and excluding direct wholesale/rental sales) with data reported by FENABRAVE; ³ Compares AUTOMOB's used light vehicle sales (showroom and wholesale) with data reported by FENAUTO (Passenger Cars and Light Commercial Vehicles).

4Q25 AND 2025 FINANCIAL HIGHLIGHTS

NET REVENUE

4Q25	2025  ALL-TIME HIGH
R\$ 3.4 bn	R\$ 12.8 bn
+ 6.7% vs. 4Q24	+ 6.9% vs. 2024


GROSS PROFIT

4Q25	2025  ALL-TIME HIGH
R\$ 470 mn	R\$ 1.9 bn
+ 12.7% vs. 4Q24	+ 11.0% vs. 2024

GROSS MARGIN

14.0% 4Q25 (+0.7 p.p. y/y)
14.5% 2025 (+0.6 p.p. y/y)

ADJUSTED EBITDA¹

4Q25	2025  ALL-TIME HIGH
R\$ 134 mn	R\$ 529 mn
+4.4% vs. 4Q24	+6.2% vs. 2024

ADJUSTED EBITDA MARGIN

4.0% 4Q25 (-0.1 p.p. y/y)
4.1% 2025 (-0.1 p.p. y/y)

ADJUSTED NET INCOME LIGHT VEHICLES, TRUCKS AND BUSES²

4Q25	2025
R\$ 37 mn	R\$ 190 mn

Positive performance from segments representing
+92% of gross revenue
reinforces potential value creation

ADJUSTED NET PROFIT (LOSS)²

4Q25	2025
Light Vehicles: +R\$ 23 mn	Light Vehicles: +R\$ 141 mn
Trucks and Buses: +R\$ 14 mn	Trucks and Buses: +R\$ 49 mn
Agri. Equip & Machinery: -R\$ 53 mn	Agri. Equip & Machinery: -R\$ 218 mn
Financial Exp – Holding ³ : -R\$ 46 mn	Financial Exp – Holding ³ : -R\$ 160 mn
-R\$ 62 mn	-R\$ 188 mn

¹ EBITDA: R\$126 million in 4Q25 and R\$426 million in 2025; ² Net Loss: -R\$55 million in 4Q25 and -R\$286 million in 2025. Adjustments to EBIT, EBITDA and Net Income are detailed in the Exhibits to this document; ³ Net debt (ex-holding) was allocated across the businesses based on the paid inventory criterion for each business; ³ Financial Expenses related to R\$1.0 billion of net debt arising from the corporate reorganization carried out in Dec/24.

1) OPERATIONAL AND FINANCIAL HIGHLIGHTS



Table 1:

Consolidated Financial Information ¹ (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Gross Revenue	3,339.4	3,684.7	3,569.3	6.9%	-3.1%	12,753.7	13,595.9	6.6%
Net Revenue	3,144.7	3,465.5	3,354.7	6.7%	-3.2%	11,986.6	12,815.4	6.9%
Gross Income	417.3	500.4	470.1	12.7%	-6.1%	1,669.0	1,853.2	11.0%
Gross Margin (%)	13.3%	14.4%	14.0%	0.7 p.p.	-0.4 p.p.	13.9%	14.5%	0.5 p.p.
EBIT	(6.3)	(15.5)	72.6	-	-	189.9	211.6	11.4%
EBIT Margin (%)	(0.2%)	(0.4%)	2.2%	2.4 p.p.	2.6 p.p.	1.6%	1.7%	0.1 p.p.
Net Financial Profit & Loss	(120.9)	(155.4)	(138.3)	14.4%	-11.1%	(355.7)	(554.9)	n.a.
Income Tax and Social Contribution	41.0	4.3	10.3	-74.9%	138.8%	60.2	57.7	-4.2%
Net Income	(86.2)	(166.6)	(55.4)	-35.7%	-66.8%	(105.6)	(285.6)	n.a.
Net Margin (%)	(2.7%)	(4.8%)	(1.7%)	1.1 p.p.	3.2 p.p.	(0.9%)	(2.2%)	-1.3 p.p.
EBITDA	75.9	38.6	126.1	66.1%	226.9%	397.7	425.9	7.1%
EBITDA Margin (%)	2.4%	1.1%	3.8%	1.3 p.p.	2.6 p.p.	3.3%	3.3%	0.0 p.p.
Adjusted EBIT	77.1	98.6	88.2	14.4%	-10.5%	321.0	344.2	7.2%
Adjusted EBIT Margin (%)	2.5%	2.8%	2.6%	0.2 p.p.	-0,2 p.p.	2.7%	2.7%	0.0 p.p.
Adjusted Net Income	(13.7)	(65.7)	(61.6)	n.a.	n.a.	8.8	(188.3)	n.a.
Adjusted Net Margin (%)	(0.4%)	(1.9%)	(1.8%)	-1.4 p.p.	0,1 p.p.	0.1%	(1.5%)	-1,5 p.p.
Adjusted EBITDA	128.4	144.0	134.1	4.4%	-6.9%	497.8	528.9	6.2%
Adjusted EBITDA Margin (%)	4.1%	4.2%	4.0%	-0.1 p.p.	-0,2 p.p.	4.2%	4.1%	-0.0 p.p.

Table 2:

Financial Information by Business Line (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Light Vehicles								
Gross Revenue	2,674.9	2,915.9	2,836.3	6.0%	-2.7%	9,687.0	10,542.6	8.8%
Net Revenue	2,566.9	2,794.1	2,717.1	5.9%	-2.8%	9,285.5	10,115.9	8.9%
Gross Profit	354.0	400.3	387.4	9.4%	-3.2%	1,340.6	1,488.4	11.0%
Gross Margin (%)	13.8%	14.3%	14.3%	0.5 p.p.	-0,1 p.p.	14.4%	14.7%	0.3 p.p.
Trucks and Buses								
Gross Revenue	389.8	439.0	449.0	15.2%	2.3%	1,715.3	1,871.9	9.1%
Net Revenue	349.6	387.5	395.6	13.2%	2.1%	1,540.4	1,671.0	8.5%
Gross Profit	63.4	70.3	74.3	17.1%	5.6%	266.8	303.2	13.6%
Gross Margin (%)	18.1%	18.1%	18.8%	0.6 p.p.	0.6 p.p.	17.3%	18.1%	0.8 p.p.
Agricultural Equipment and Machinery								
Gross Revenue	274.7	329.8	284.0	3.4%	-13.9%	1,351.4	1,181.4	-12.6%
Net Revenue	228.2	283.9	242.0	6.0%	-14.8%	1,160.7	1,028.6	-11.4%
Gross Profit	(0.1)	29.8	8.4	-6564.4%	-71.8%	61.6	61.6	-0.1%
Gross Margin (%)	(0.1%)	10.5%	3.5%	3.5 p.p.	-7.0 p.p.	5.3%	6.0%	0.7 p.p.

¹ Net Income, EBIT, and EBITDA were adjusted to exclude non-recurring items. Adjusted figures for 4Q24 and 2024 include the effects of bargain purchase gains and the initial adoption of IFRS 16 related to the acquisitions of Alta and Best Points, recognized as non-recurring items for comparability purposes. For further details, please refer to the Exhibits to this document;

Note: From January 1 to June 30, 2025, commercial bonuses received from OEMs began to be recorded as reductions to vehicle costs, rather than as Net Revenue from Services. The analyses included in this press release and in the earnings presentation follow the same criteria, ensuring consistency and comparability in the analysis of historical data.

2) MESSAGE FROM MANAGEMENT

We are pleased to present **AUTOMOB**'s results for 4Q25 and full-year 2025, reflecting consistent and well-coordinated progress across the strategic priorities established by the Company's **Board of Directors**.

Following a year focused on structuring and strengthening the foundations that will support more robust results in the years ahead, we advanced steadily across the strategic fronts of each business unit. These developments have enhanced service quality and the customer experience, which in turn drives the Company's growth and supports a sustainable expansion in profitability.

START OF ADDITIONAL VALUE CAPTURE PER POINT OF SALE

While 2025 was primarily dedicated to building and reinforcing our foundations, we have already begun to see meaningful progress across the Company's key performance indicators:

AUTOMOB CONSOLIDATED¹:

- **Sales growth per store:** Retail sales of light vehicles reached 53.6 units per store in 2025, compared to 48.5 in 2024 (+10.5% y/y), driven by improved commercial efficiency, store network renovations, and stronger management processes;
- **Record Net Revenue:** R\$12.8 billion in 2025 (+6.9% y/y), driven by the performance of the light vehicles, trucks and buses segment;
- **Record Adjusted EBITDA:** R\$529 million in 2025 (+6.2% y/y), with an Adjusted EBITDA margin of 4.1%, stable year over year. The full impact of scale and efficiency initiatives is expected to materialize more meaningfully toward the end of 2026 and into 2027;
- **Adjusted Net Income of R\$190 million from light vehicles, trucks and buses²:** These operations, which account for 92% of gross revenue, continued to create value for the business. However, when including the performance of Agricultural Equipment and Machinery, as well as financial expenses related to the debt from the corporate reorganization, consolidated Net Income totaled -R\$188 million in 2025. Restoring overall profitability remains a strategic priority for the Company.
- **Paid inventory reduction of R\$ 410 million in 2025, down 29% compared to 2024** There is still a meaningful optimization opportunity, as excess inventory in the Agricultural segment currently stands at approximately R\$150 mn, with further reductions expected going forward.

LIGHT VEHICLES:

The segment, which accounts for approximately **80% of gross revenue**, reinforces a consistent growth cycle, with simultaneous advances across new and used vehicles, and services:

- **Net Income of R\$141 million in 2025:** The segment, which accounts for approximately 80% of gross revenue, delivered positive results, combining growth with profitability.

¹ Adjustments to EBIT, EBITDA, and Net Income are detailed in the exhibits to this document.

² Excludes Financial Expenses related to R\$1.0 billion of net debt arising from the corporate reorganization completed in Dec/24. The remaining net debt was allocated across the businesses based on the paid inventory criterion for each business.

2) MESSAGE FROM MANAGEMENT

- **New vehicle retail sales outperformed the market:** Record volume of 50.7 thousand units in 2025 – up 8.5% y/y – representing growth 6.0 p.p. above the market;
- **Used vehicle sales outperformed the market:** Record volume of 33.1 thousand units in 2025 – up 25.6% y/y – with performance 8.4 p.p. above the market;
- **Increased Service Penetration:** F&I gross revenue totaled R\$193 million in 2025 – up 32% y/y, with positive contribution from all service lines;

HEAVY VEHICLES:

The **heavy vehicles** segment, which accounts for approximately **20% of Gross Revenue**, showed distinct dynamics across different asset types in 2025:

- **Trucks and Buses – Net Income of R\$49 million in 2025:** Total volume reached 7,282 units (+18.6% y/y), primarily driven by the direct sales channel. Performance was significantly above the market, resulting in market share gains. The full range of services offered at the stores also supported revenue resilience and sustained profitability throughout 2025.
- **Agri. Equipment and Machinery – Net Loss of R\$218 million in 2025:** Total volume reached 1,889 units (-16.5% compared to 2024), reflecting weaker demand for higher-horsepower equipment in key regions (MT, GO and PR states). To address this scenario, we implemented more attractive commercial conditions, enabling a reduction in the paid inventory of the segment, with a meaningful cash release for the Company. In addition, we consolidated 4 stores into a dual-brand format, offering complementary products, with potential cost and expense reductions of R\$5.8 million per year and creating room for further transformation across the network.

OUR STRUCTURE IS IN PLACE FOR A NEW BUSINESS CYCLE

We achieved several key milestones in 2025:

- **Newly renovated, modern stores:** From an operational standpoint, we made decisive progress in upgrading our infrastructure: 14 store renovations were completed in 4Q25 and 46 in 2025. More than 92% of our 197-store network has been opened or modernized over the past 2.5 years. As a result, our operations are now positioned to capture additional value in 2026 with lower incremental capital requirements;
- **Fully unified systems:** In 4Q25, we migrated 30% of our stores to **AUTOMOB**'s standard DMS, including the most relevant brand in the portfolio. In February 2026, we completed the full unification in the light vehicles segment, establishing a technology platform that enhances operational agility, expands synergy capture and simplifies processes. The main benefits of this integration will be captured throughout 2026 and in full in 2027, including: (i) discontinuation of legacy systems; (ii) integrated visibility of new, used and parts inventories; (iii) streamlined accounting processes; (iv) adoption of digital documentation, reducing bureaucracy and accelerating vehicle delivery; and (v) unified CRM, with a direct impact on lead conversion.

2) MESSAGE FROM MANAGEMENT

- **Corporate Reorganization:** Following an intense cycle of acquisitions, we streamlined our corporate structure through a reorganization, reducing the number of legal entities from 76 in 2024 to 55 in 2025. This rationalization eliminated administrative overlaps, reduced the accumulation of tax credits, improved tax efficiency and enhanced overall management agility.

STRENGTHENING MANAGEMENT IN STRATEGIC BUSINESSES

We are the largest and most diversified vehicle dealership group in Brazil. Our strategic positioning as a group bringing together 20 brands authorized to operate dealerships for 38 OEMs is a key differentiator, allowing us to capture operational synergies and scale best management practices across the organization.

In 2025, we enhanced our management model by organizing our Used Vehicles, Parts and Armoring businesses under a matrix management. We established dedicated leadership teams for each of these three strategic fronts, led by experienced executives responsible for strengthening operations and expanding scale and efficiency gains across the Company. This evolution complements the existing brand-led structure, where brand directors remain responsible for their respective operations. The new model combines brand specialization with a cross-functional business perspective, enabling more integrated decision-making and greater value capture.

TRANSFORMATION OF THE DEALERSHIP SECTOR IN BRAZIL

AUTOMOB is playing a leading role in transforming Brazil's automotive dealership sector, combining the offering of high-quality new and used vehicles with a comprehensive portfolio of services. With significant consolidation potential in a highly fragmented market and strong governance practices, the Company stands out as the only publicly listed player in the sector in Brazil.

We are entering a new phase built on solid foundations and supported by an organization prepared to grow consistently. Each step forward reinforces our commitment to elevating the customer experience — the core of **AUTOMOB**'s purpose — and delivering solutions that create real value throughout the automotive journey.

I would like to express my sincere appreciation to everyone who is part of this journey: our **employees**, for their daily dedication that keeps the Company moving forward; our **customers**, for the trust that drives our continuous improvement; our **suppliers**, essential partners in delivering excellence; our **directors**, for their disciplined execution of strategy; and our **Board of Directors**, for their ongoing support and confidence in our long-term vision.

AUTOMOB is entering a new cycle, with the capability and ambition to accelerate its development, strengthen its position in the sector and expand customer preference. With focus and a culture oriented toward sustainable results, we are well positioned to achieve the levels of performance we expect and to capture the growth opportunities ahead.

Thank you all very much.

SEBASTIAN DARIO LOS

AUTOMOB CEO

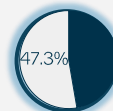
3) LIGHT VEHICLES



3) a. NEW LIGHT VEHICLES - RETAIL

NEW LIGHT VEHICLES - RETAIL (% CONSOLIDATED 4Q25)

GROSS REVENUE



GROSS PROFIT

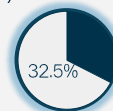


Table 3:

New Vehicles – Retail	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Number of Vehicles Sold (units)	12,299	14,162	12,859	4.6%	-9.2%	46,715	50,706	8.5%
Retail	8,207	9,529	8,395	2.3%	-11.9%	32,466	32,965	1.5%
Direct Retail Sales	4,092	4,633	4,464	9.1%	-3.6%	14,249	17,741	24.5%
Gross Revenue (R\$ million)	1,642.6	1,692.8	1,687.5	2.7%	-0.3%	6,003.3	6,128.2	2.1%
Retail	1,610.6	1,647.7	1,643.6	2.1%	-0.2%	5,886.4	5,958.4	1.2%
Commission - Direct Retail Sales	32.0	45.1	43.9	37.1%	-2.6%	116.9	169.8	45.3%
Gross Profit (R\$ million)	128.7	154.8	152.8	18.7%	-1.3%	511.9	565.3	10.4%
Retail	97.5	110.4	109.5	12.4%	-0.8%	401.3	397.9	-0.9%
Gross Margin (%)	6.2%	6.9%	6.9%	0.7 p.p.	-0.0 p.p.	7.0%	6.9%	-0.1 p.p.
Direct Retail Sales	31.2	44.4	43.2	38.6%	-2.6%	110.5	167.4	51.4%
Gross Margin (%)	5.3%	6.4%	6.6%	1.3 p.p.	0.2 p.p.	5.3%	6.5%	1.2 p.p.
Gross Profit per Vehicle Sold (R\$)	10,462.1	10,928.7	11,878.9	13.5%	8.7%	10,957.8	11,149.0	1.7%
Retail	11,876.9	11,582.7	13,045.6	9.8%	12.6%	12,362.0	12,071.0	-2.4%
Direct Retail Sales	7,624.7	9,583.6	9,684.7	27.0%	1.1%	7,758.3	9,435.7	21.6%
Gross Transaction Revenue (R\$ million)	2,202.0	2,341.6	2,301.5	4.5%	-1.7%	7,963.1	8,514.9	6.9%
Retail	1,610.6	1,647.7	1,643.6	2.1%	-0.2%	5,886.4	5,958.4	1.2%
Direct Retail Sales	591.5	693.9	657.9	11.2%	-5.2%	2,076.8	2,556.5	23.1%
Average Ticket (R\$ thousand)	179.0	165.3	179.0	0.0%	8.2%	170.5	167.9	-1.5%
Retail	196.2	172.9	195.8	-0.2%	13.2%	181.3	180.8	-0.3%
Direct Retail Sales	144.5	149.8	147.4	2.0%	-1.6%	145.7	144.1	-1.1%

NOTE.: Analysis based on 4Q25 vs. 4Q24 eliminates seasonal effects (e.g., holiday periods);

- **Volume outperformed the market** by **+6.0 p.p.¹**, with growth of **4.6% y/y** in 4Q25 and **8.5%** in 2025, supported by portfolio diversification and service quality;
- **New light vehicle sales per store:** **32.3** in 2025 vs. **30.8** in 2024 (+5% y/y), demonstrating the beginning of higher volume capture per point of sale;
- **Gross transactional revenue** increased **4.5% y/y** in 4Q25 and **6.9% y/y** in 2025, driven by higher direct sales;
- **Gross profit** grew **18.7% y/y** in 4Q25 and **10.4%** in 2025, combining volume growth with improved operating margins.

Market share in the new retail segment is below **3%**. Our **diversification** across multiple segments, brands, products, and regions ensures resilience, creates growth opportunities, and enables adaptability to different market conditions.

¹ Compares AUTOMOB's new vehicle sales (including direct retail sales and excluding direct wholesale/rental sales) with data reported by FENABRAVE.

3) LIGHT VEHICLES



USED LIGHT VEHICLES (% CONSOLIDATED 4Q25)

GROSS REVENUE



GROSS PROFIT



3) b. USED LIGHT VEHICLES

Table 4:

Used Vehicles	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Number of Vehicles Sold (units)	7,140	9,260	8,231	15.3%	-11.1%	26,357	33,100	25.6%
Used-to-New Sales Ratio	0.6x	0.7x	0.6x	0.1x	-0.0x	0.6x	0.7x	0.1x
Wholesale (%)	37.1%	38.8%	40.0%	2.9 p.p.	1.3 p.p.	30.6%	38.1%	+7.5 p.p.
Gross Revenue (R\$ million)	659.9	838.9	782.0	18.5%	-6.8%	2,272.8	2,984.1	31.3%
Average Ticket (R\$ 000)	92,420.2	90,597.1	95,002.5	2.8%	4.9%	86,232.1	90,153.5	4.5%
Gross Profit (R\$ million)	45.4	66.0	54.6	20.1%	-17.3%	222.1	245.0	10.3%
Gross Margin (%)	7.4%	8.1%	7.2%	-0.1 p.p.	-0.9 p.p.	10.2%	8.5%	-1.7 p.p.
Gross Profit per Vehicle Sold (R\$)	6,362.7	7,123.4	6,631.1	4.2%	-6.9%	8,426.6	7,400.7	-12.2%

- **Start of higher sales capture per store:** 21.3 in 2025 vs. 17.7 in 2024 (+21% y/y);
- **Volume outperformed the market** by 8.4 p.p.¹, with growth of 15.3% y/y in 4Q25 and 25.6% y/y in 2025, supported by specialization in used vehicles and improved mix and processes;
- **Used-to-new vehicle ratio** reached 0.7x in 2025 vs. 0.6x in 2024. It is worth noting that new vehicle sales also accelerated during the period;
- **Gross revenue** grew 18.5% y/y in 4Q25 and 31.3% y/y in 2025 — reflecting volume gains and increase in average selling ticket, which rose 2.8% y/y in 4Q25 and 4.5% y/y in 2025;
- **Gross profit** grew 20.1% y/y in 4Q25 and 10.3% y/y in 2025, with increased sales through the wholesale channel and reduction in paid inventory vs. 2024, in line with the strategy to operate with lower inventory levels at year-end, due to seasonality and IPVA payments. As expected, this dynamic resulted in lower gross margin during the period.

Stores and teams prepared to sell more used vehicles: With only 0.3% market share, AUTOMOB operates in a market where more than 11 million vehicles are traded annually in Brazil. Growth in same-store sales improves cost and fixed expense dilution, attracts more customers, and strengthens the offering of financial and add-on services — all essential pillars for profitable growth and sustainable value creation.

¹ Compares AUTOMOB's used vehicle sales (including showroom and wholesale channels) with data reported by FENAUTO.

3) LIGHT VEHICLES



3) c. F&I AND ADD-ON PRODUCTS AND SERVICES

USED LIGHT VEHICLES - F&I
(% CONSOLIDATED 4Q25)

GROSS REVENUE



GROSS PROFIT



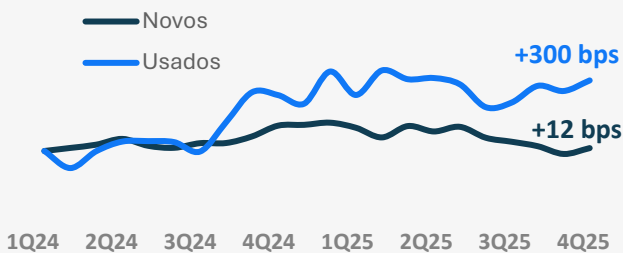
Table 5:

Light Vehicles – F&I (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Gross Revenue	43.9	51.5	53.1	21.1%	3.1%	146.2	192.9	32.0%
Revenue per Vehicle Sold (R\$)	2,613.3	2,598.0	2,985.5	14.2%	14.9%	2,248.9	2,710.3	20.5%
Gross Income	38.5	47.8	49.5	28.8%	3.6%	120.2	179.9	49.7%
Gross Profit per Vehicle Sold (R\$)²	2,291.0	2,410.9	2,783.4	21.5%	15.5%	1,849.0	2,527.7	36.7%

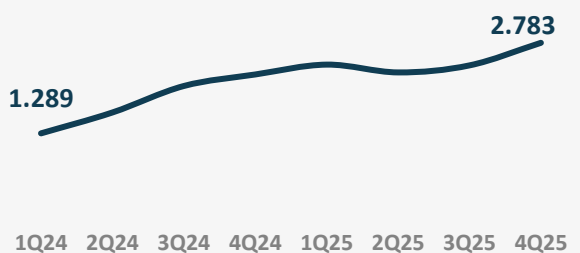
- **Growth** of 21% y/y in 4Q25 and 32% y/y in 2025, driven by increased sales of new and used vehicles, as well as training initiatives, process reviews and incentives;
- Strong performance **across all service lines**;
- **Greater scale in used vehicle sales** translated into **spread gains** of +300 bps over two years;
- **Centralized financing desk**, responsible for approximately half of F&I gross revenue, captures scale gains and delivers better opportunities to customers through **strategic partnerships** with more than 20 financial institutions;
- **High expansion potential** through **the standardization of internal best practices**, with a benchmark of R\$4.1 thousand¹ revenue per vehicle sold.

Growth in used vehicle sales is a key driver of F&I profitability

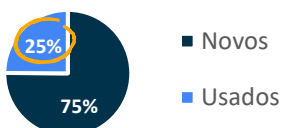
Return on Financing²
(Monthly Base-100)



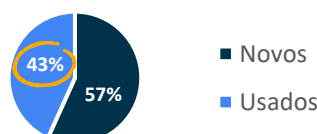
F&I Gross Profit per Unit Sold³
(R\$)



Financing Volume 2025



Financing Revenue 2025



¹ Internal benchmark based on average of Toyota, Honda and GM brands;

² Commission for intermediation between bank and retail, calculated as a percentage of total financing amount;

³ Includes only used vehicle sales through the showroom channel, as wholesale sales do not include F&I services.



3) LIGHT VEHICLES

	4Q25	vs. 4Q24	2025	vs. 2024	
Financing	R\$ 25.0 mn →	15.0%	R\$ 94.0 mn →	30.1%	✓
Vehicle Licensing	R\$ 13.8 mn →	36.6%	R\$ 45.9 mn →	36.6%	✓
Insurance	R\$ 7.1 mn →	14.5%	R\$ 26.7 mn →	30.1%	✓
Armoring	R\$ 5.7 mn →	21.6%	R\$ 20.6 mn →	32.3%	✓
Purchasing Pool	R\$ 1.7 mn →	31.3%	R\$ 5.7 mn →	35.0%	✓
Total F&I	R\$ 53.1 mn →	21.1%	R\$ 192.9 mn →	32.0%	✓

AUTOMOB's scale, combined with an efficient management model and the sharing of best practices across the group, has strengthened the role of F&I in results, positioning it as a key lever for value creation. We will continue investing in technology, salesforce training, and product diversification, with a focus on capturing growth potential and sustainably enhancing the Company's profitability.

3) d. LIGHT VEHICLES - AFTER-SALES

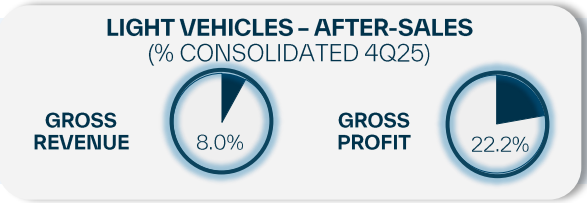


Table 6:

Light Vehicles – After-Sales (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Gross Revenue	303.5	311.0	286.5	-5.6%	-7.9%	1,149.2	1,156.8	0.7%
Gross Income	117.2	111.0	104.2	-11.1%	-6.2%	375.0	420.8	12.2%
Gross Margin (%)	40.4%	39.5%	40.4%	-0.0 p.p.	1.0 p.p.	35.7%	40.0%	4.3 p.p.

- **Gross Revenue stable** in 2025 vs. 2024, reflecting the negative impact from the integration of systems across 30% of our stores in 4Q25;
- **Gross Profit** increased 12.2% y/y in 2025, with gross margin expansion of 4.3 p.p. year over year, driven by improved profitability and higher service penetration;
- **Growth opportunity** driven by the expansion of the addressable market through increased new vehicle sales and greater integration of systems and CRM solutions.

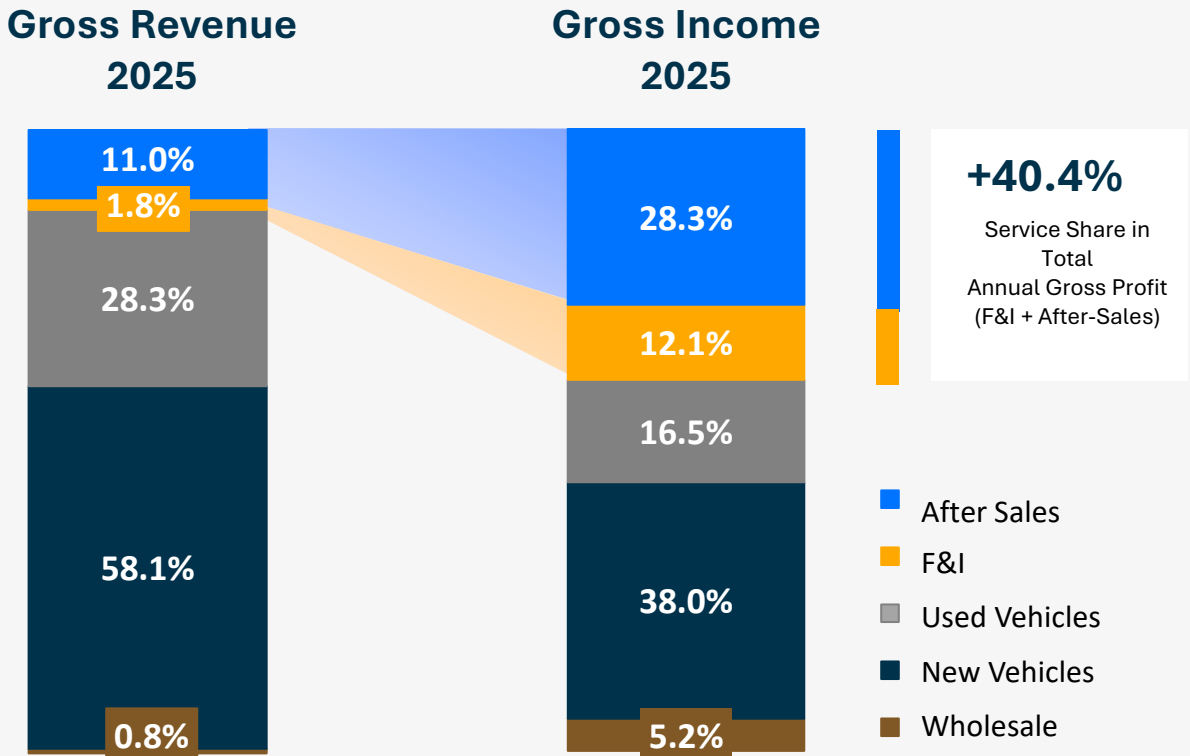
There are opportunities to leverage investments already made, such as our automotive repair center in Guarulhos, as well as to explore new products and services in the medium and long term.

Centralizing these services enables the **return of leased yards in higher-cost areas and allows for the expansion of showroom** space in stores — by eliminating in-store preparation and repair areas — and generates **logistics gains for new and damaged vehicles**, reducing empty trips.



3) LIGHT VEHICLES

3) e. CONSOLIDATED GROSS PROFIT ANALYSIS



Gross Profit Evolution (R\$ million)

Segment	2024	Growth	2025
After Sales	375	+12.2%	421
F&I	120	+49.7%	180
Services and spare parts % over Gross Profit of Light Vehicles	495 36.9%	+21.4%	601 40.4%

Strong Growth in F&I and After-Sales to increase customer loyalty and enhance profitability

4) HEAVY VEHICLES



4) a. TRUCKS AND BUSES

HEAVY VEHICLES - TRUCKS AND BUSES (% CONSOLIDATED 4Q25)

GROSS REVENUE



GROSS PROFIT

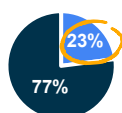


Table 7:

Trucks and Buses	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Number of Trucks and Buses (units)	1,700	1,794	1,822	7.2%	1.6%	6,140	7,282	18.6%
Net Revenue	229.3	244.7	246.4	7.5%	0.7%	279.4	257.1	-8.0%
Gross Revenue (R\$ million)	389.8	439.0	449.0	15.2%	2.3%	1,715	1,872	9.1%
Gross Profit (R\$ million)	63.4	70.3	74.3	17.1%	5.6%	267	303	13.6%
Gross Margin (%)	18.1%	18.1%	18.8%	0.7 p.p	0.7 p.p	17.3%	18.1%	0.8 p.p
Gross Profit per Vehicle Sold (R\$)	37,300	39,192	40,755	9.3%	4.0%	43,453	41,634	-4.2%

- **Volume sold** increased 7.2% y/y in 4Q25 and 18.6% y/y in 2025. There was a significant increase in truck and bus sales, particularly through direct sales channels, resulting in performance 25 p.p. above the market¹ and market share gains;
- **Gross Revenue** increased 15.2% y/y in 4Q25 and 9.1% y/y in 2025. Variations are lower when compared to asset sales volume, as only commissions are recognized in direct and consignment sales;
- **Gross Profit** increased 17.1% y/y in 4Q25 and 13.6% y/y in 2025. The increase in gross margin from 17.3% in 2024 to 18.1% in 2025 is explained by the higher share of direct sales and improved margins in services, tires, parts and accessories.

Gross Revenue 2025



- Services, Parts and Accessories
- Asset Sales

In the Trucks and Buses segment, our **market share** in the region where we operate is **30%**. In 2025, we outperformed the market despite a challenging environment, while our business continued to demonstrate strong resilience and value creation potential for **AUTOMOB**.

¹ Based on the volume of trucks and buses sold by AUTOMOB over the volume of trucks and buses registered according to ANFAVEA.



4) HEAVY VEHICLES



4) b. AGRIBUSINESS AND MACHINERY

HEAVY VEHICLES – AGRIBUSINESS AND MACHINERY (% CONSOLIDATED 4Q25)

GROSS REVENUE



GROSS PROFIT



Table 8:

Agricultural Equipment and Machinery	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Number of Agri Equip. and Mach. Sold (Units)	501	609	393	-21.6%	-35.5%	2,262	1,889	-16.5%
Average Ticket (R\$ 000)	548.4	541.5	722.7	31.8%	33.5%	597.4	625.4	4.7%
Gross Revenue (R\$ million)	274.7	329.8	284.0	3.4%	-13.9%	1,351.4	1,181.4	-12.6%
Gross Profit (R\$ million)	(0.1)	29.8	8.4	-	-71.8%	61.6	61.6	-
Gross Margin (%)	-	10.5%	3.5%	3.5 p.p.	-7.0 p.p.	5.3%	6.0%	0.7 p.p.
Gross Profit per Vehicle Sold (R\$)	-	48,887.2	21,383.6	-	-56.3%	27,237.0	32,597.4	19.7%

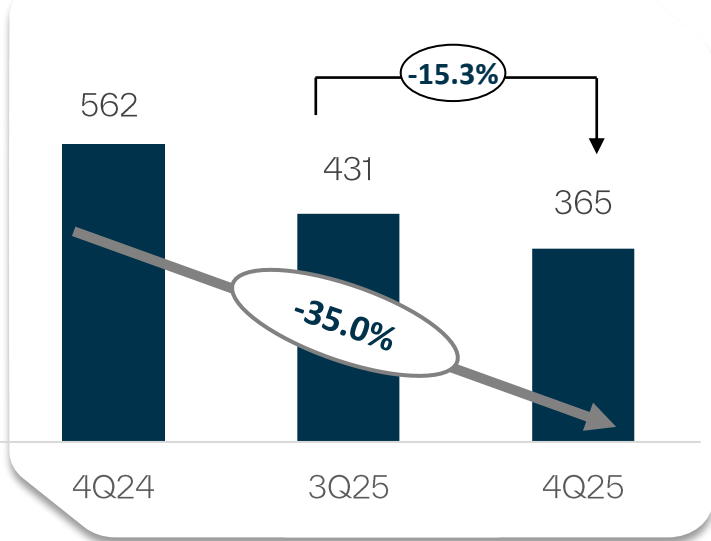
- **Agricultural Equipment and Machinery sales volume** declined **21.6% y/y** in 4Q25 and **16.5% y/y** in 2025, reflecting slower demand for higher-horsepower machinery in the regions where the Company operates (MT, GO and PR states);
- **Gross Revenue** increased **3.4% y/y** in 4Q25, partially offsetting the **12.6% y/y decline** in 2025. Performance was driven by a higher average selling ticket, resulting from a more favorable mix with greater participation of harvesters and new commercial conditions;
- **Gross Profit** reached **R\$62 million** in 2025, with a **gross margin** of **6.0 p.p.**, stable year over year. The improvement reflects: (i) the revision of commercial terms for legacy products with OEMs; and (ii) a higher share of current products in sales. Following the recognition of impairment losses and the renegotiation of commercial terms, gross margin expanded.
- **Paid inventory (Agri.)** decreased in 2025. However, excess inventory of **R\$150 million** remains, which continues to be addressed in line with crop cycles.



4) HEAVY VEHICLES

STRATEGY: COST AND EXPENSE REDUCTION AND DIVERSIFICATION

REDUCTION IN PAID INVENTORY LEVELS (AGRIBUSINESS) (R\$ million)



STORE TRANSFORMATION WITH COMPLEMENTARY PRODUCTS



- 1 Opportunity to transform other points of sale (Dual Brand)**
- 2 Diversification to ensure revenue and improved operating margins (spraying drones, implements, precision agriculture technology, etc.)**
- 3 Continued reduction of paid inventory (R\$150 mn excess)**

Profitability in peak-cycle periods offsets losses during periods of lower demand

In the Agricultural Machinery segment, the market remains active despite high interest rates that have tightened credit and delayed purchase decisions. Sales require greater commercial efficiency and proximity to the customer, while we remain focused on reducing paid inventory. In the long term, Brazil remains highly competitive in agribusiness, with natural advantages, scale, productivity, and strong growth potential.

5) AUTOMOB - CONSOLIDATED



5) a. GROSS AND NET REVENUE

Table 9:

Consolidated Revenue (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
(=) Consolidated Gross Revenue	3,339.4	3,684.7	3,569.3	6.9%	-3.1%	12,753.7	13,595.9	6.6%
Light Vehicles	2,674.9	2,915.9	2,836.3	6.0%	-3.9%	9,687.0	10,542.6	8.8%
Trucks and Buses	389.8	439.0	449.0	15.2%	2.3%	1,715.3	1,871.9	9.1%
Agricultural Equipment and Machinery	274.7	329.8	284.0	3.4%	-13.9%	1,351.4	1,181.4	-12.6%
(-) Deductions from Gross Revenue	(194.7)	(219.2)	(214.6)	10.2%	-2.1%	(767.2)	(780.5)	n.a.
(=) Net Revenue	3,144.7	3,465.5	3,354.7	6.7%	-3.2%	11,986.6	12,815.4	6.9%

- **Gross Revenue** increased **6.8% y/y** in 4Q25 and **6.6% y/y** in 2025, driven by the strong performance of light vehicles, trucks and buses, which accounted for 92% of consolidated revenue;
- In 2025, growth was supported by several drivers, particularly: used light vehicle sales (**+31.3% y/y**), F&I (**+32.0% y/y**), and trucks and buses (**+9.1% y/y**), driven by the strategy to increase sales at existing stores and by portfolio diversification.

5) b. GROSS PROFIT AND MARGIN

Table 10:

Gross Profit (R\$ million) and Consolidated Gross Margin (%)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Light Vehicles	354.0	400.3	387.4	9.4%	-3.2%	1,340.6	1,488.4	11.0%
Gross Margin (%)	13.8%	14.3%	14.3%	0.5 p.p.	-0.1 p.p.	14.4%	14.7%	0.3 p.p.
Heavy Vehicles	63.3	100.1	82.7	30.6%	-17.4%	328.4	364.8	11.1%
Gross Margin (%)	11.0%	14.9%	13.0%	2.0 p.p.	-1.9 p.p.	12.2%	13.5%	1.4 p.p.
Consolidated Gross Profit	417.3	500.4	470.1	12.7%	-6.1%	1,669.0	1,853.2	11.0%
Gross Margin (%)	13.3%	14.4%	14.0%	0.7 p.p.	-0.4 p.p.	13.9%	14.5%	0.5 p.p.

- **Gross Profit** increased **12.7% y/y** in 4Q25 and **11.0% y/y** in 2025, driven by higher revenues from direct sales commissions, financing, insurance, add-on products and after-sales;
- **Gross Margin** reached **14.0%** in 4Q25 and **14.5%** (**+0.5 p.p. y/y**). The positive year-over-year performance is primarily driven by higher commissions from direct sales and by the increased contribution and margin expansion of services, that have higher profitability.



5) c. OPERATING EXPENSES, EBIT AND EBITDA

Table 11:

Operating Expenses, EBIT and EBITDA ¹ (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Commercial Expenses	(209.9)	(214.9)	(205.6)	-2.0%	-4.3%	(747.0)	(786.7)	n.a.
% of Consolidated Net Revenue	6.7%	6.2%	6.1%	-0.5 p.p.	-0.1 p.p.	6.2%	6.1%	-0.1 p.p.
Administrative Expenses	(217.8)	(203.3)	(206.5)	-5.2%	1.6%	(747.7)	(792.8)	n.a.
% of Consolidated Net Revenue	6.9%	5.9%	6.2%	-0.8 p.p.	0.3 p.p.	6.2%	6.2%	-0.1 p.p.
Other Operating Income (Expenses)	4.1	(97.7)	14.7	257.6%	n.a.	15.6	(62.1)	n.a.
% of Consolidated Net Revenue	0.1%	2.8%	0.4%	0.3 p.p.	-2.4 p.p.	0.1%	0.5%	0.4 p.p.
Total Operating Expenses – Consolidated	(423.6)	(515.8)	(397.5)	-6.2%	-22.9%	(1,479.1)	(1,641.6)	n/a
% of Consolidated Net Revenue	13.5%	14.9%	11.8%	-1.6 p.p.	-3.0 p.p.	12.3%	12.8%	0.5 p.p.
EBIT	(6.3)	(15.5)	72.6	n/a	n/a	189.9	211.6	11.4%
EBIT Margin (%)	0.2%	0.4%	2.2%	2.0 p.p.	1.7 p.p.	1.6%	1.7%	0.1 p.p.
Depreciation and Amortization (R\$ million)	82.2	54.0	53.5	-35.0%	-1.1%	207.8	214.3	3.1%
EBITDA	75.9	38.6	126.1	66.1%	226.9%	397.7	425.9	7.1%
EBITDA Margin (%)	2.4%	1.1%	3.8%	1.3 p.p.	2.6 p.p.	3.3%	3.3%	0.0 p.p.
Adjusted EBIT	77.1	98.6	88.2	14.4%	-10.5%	321.0	344.2	7.2%
Adjusted EBIT Margin (%)	2.9%	3.4%	3.1%	-0.2 p.p.	-0.3 p.p.	3.3%	3.3%	0.0 p.p.
Adjusted EBITDA	128.4	144.0	134.1	4.4%	-6.9%	497.8	528.9	6.2%
Adjusted EBITDA Margin (%)	4.1%	4.2%	4.0%	-0.1 p.p.	-0.2 p.p.	4.2%	4.1%	-0.0 p.p.

- To ensure comparability, we recommend the use of adjusted figures — 4Q24, 2024, 3Q25 and 2025 include impairments recognized under “other operating income (expenses).”
- **Adjusted EBITDA** increased **4.4% y/y** in 4Q25 and **6.2% y/y** in 2025, driven by the performance of light vehicles, trucks and buses, as well as the growth in financing, insurance, add-on products and after-sales, which carry higher margins;
- **Adjusted EBITDA margin remained stable** y/y in 4Q25 and in 2025 — profitability from light vehicles, trucks and buses offset pressure from the agricultural segment, which continues to be affected by lower demand and reduced fixed cost dilution.

In line with the guidance issued by the Company in Nov/2025, our objective is to expand operating margins, primarily through: (i) higher sales of new and used light vehicles at existing stores; (ii) a greater focus on higher-margin services; and (iii) improved efficiency in the Agricultural segment — levers that, together, support the dilution of consolidated fixed costs and expenses.

¹ Adjusted figures for 4Q24 and 2024 include the effects of bargain purchase gains and the initial adoption of IFRS 16 related to the acquisitions of Alta and Best Points, recognized as non-recurring items for comparability purposes. For further details, please refer to the Exhibits to this document;



5) d. FINANCIAL PROFIT & LOSS

Table 12:

Financial Profit & Loss (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Financial Revenue	44.5	18.6	24.7	-44.5%	33.0%	136.9	117.5	-14.2%
Financial Expenses	(148.2)	(159.5)	(148.7)	0.3%	-6.8%	(447.2)	(618.2)	38.2%
Net Financial Profit & Loss	(103.7)	(140.9)	(124.0)	19.6%	-12.0%	(310.4)	(500.7)	61.3%
Interest on right of use (IFRS 16)	(17.2)	(14.5)	14.3	-16.9%	-1.8%	(45.3)	(54.1)	19.6%
Net Financial Result including IFRS 16	(120.9)	(155.4)	(138.3)	14.4%	-11.1%	(355.7)	(554.9)	56.0%

- **Net financial expenses** totaled **R\$138.3 million** in 4Q25 — an increase of **14.4% y/y** versus 4Q24, mainly explained by higher interest rates in the period. Compared to 3Q25, there was an **11.1%** reduction, reflecting the accounting effect of monetary tax adjustments, which reduced financial expenses by **R\$16.5 million** in 4Q25, while interest rates and net debt remained stable;
- In 2025, **Net Financial Expenses** increased **56.0%**, driven by higher net debt following the corporate reorganization at the end of 2024 and by higher interest rates during the period.

5) e. NET PROFIT (LOSS)

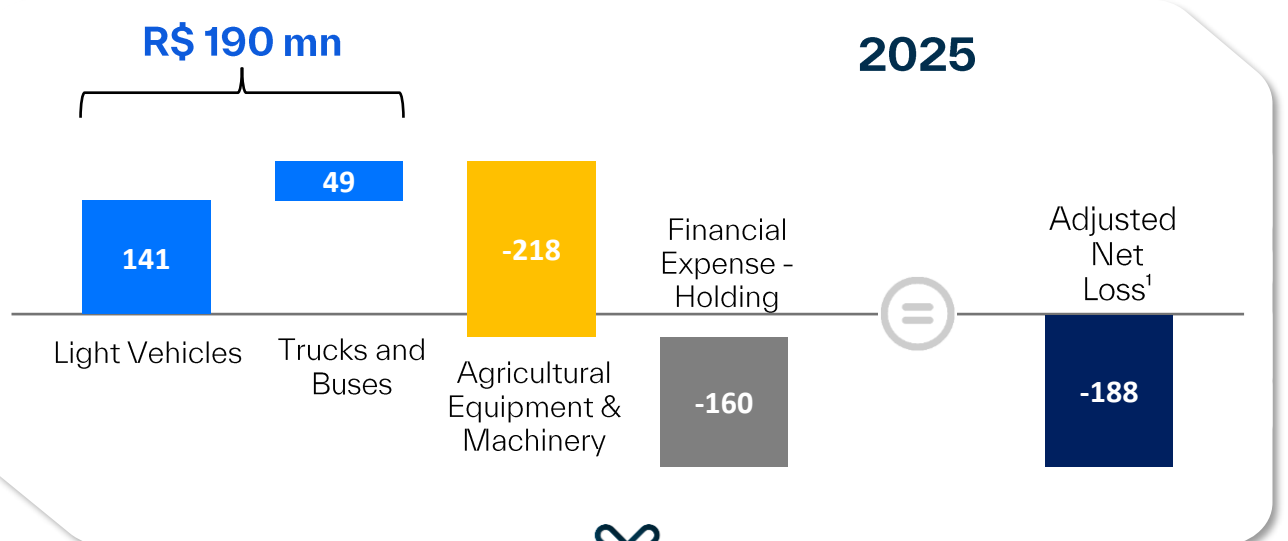
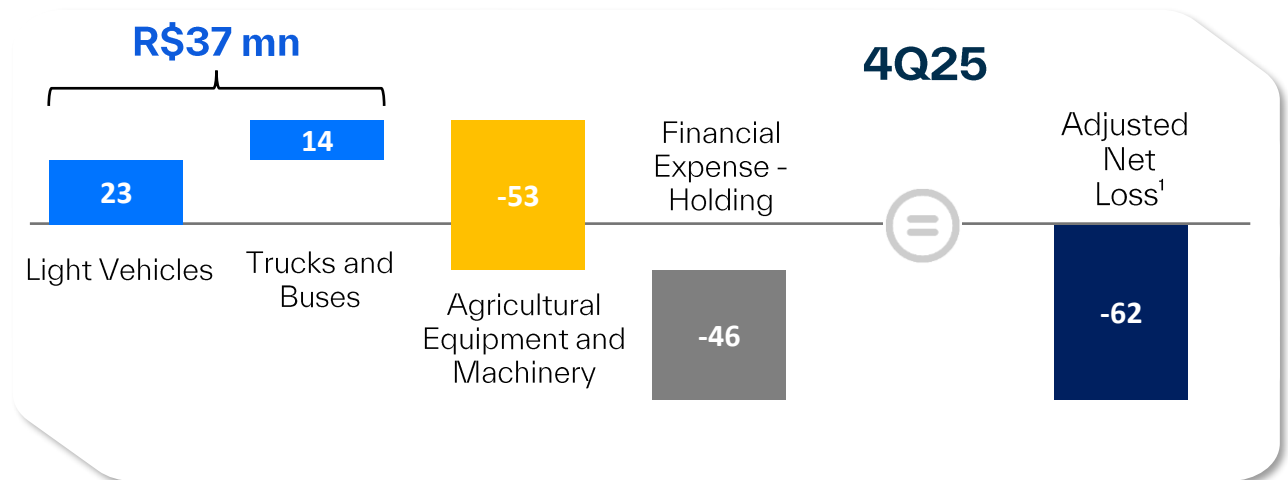
Table 13:

Net Income (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Income Before Income Taxes (IR and CSLL)	(127.2)	(170.9)	(65.7)	-48.4%	-61.6%	(165.8)	(343.3)	n/a
Current Income Tax and Social Contribution	1.8	2.1	12.8	608.4%	509.6%	(56.4)	0.4	-100.8%
Deferred Income Tax and Social Contribution	39.2	2.2	(2.5)	n/a	n/a	116.6	57.2	-50.9%
Net Profit (Loss)	(86.2)	(166.6)	(55.4)	-35.7%	-66.8%	(105.6)	(285.6)	n/a
Net Margin (%)	(2.7%)	(4.8%)	(1.7%)	1.1 p.p.	3.2 p.p.	(0.9%)	(2.2%)	-1.3 p.p.
Adjusted Net Profit (Loss)¹	(13.7)	(65.7)	(61.6)	n/a	-6.3%	8.8	(188.3)	n/a
Adjusted Net Margin (%)	(0.4%)	(1.9%)	(1.8%)	-1.4 p.p.	0.1 p.p.	0.1%	(1.5%)	-1.5 p.p.

- **Adjusted Net Profit (Loss)** in 4Q25 totaled **-R\$61.6 million**. The increase versus 4Q24 is mainly explained by higher net financial expenses resulting from increased leverage and current interest rates. Compared to 3Q25, we highlight Income Tax and Social Contribution of **R\$12.8 million** in 4Q25, especially due to tax credits in the period.
- In 2025, **Adjusted Net Profit (Loss)** was **-R\$188.3 million**, impacted by a loss of **R\$218 million** in the Agricultural Equipment and Machinery segment, as well as higher leverage and interest rates year over year.

¹ Adjusted figures for 4Q24 and 2024 include the effects of bargain purchase gains and the initial adoption of IFRS 16 related to the acquisitions of Alta and Best Points, recognized as non-recurring items for comparability purposes. For further details, please refer to the Exhibits to this document;

5) AUTOMOB - CONSOLIDATED



LIGHT VEHICLES, TRUCKS AND BUSES

Net Income:

- R\$37 mn in 4Q25
- R\$190 mn in 2025

Operations, which account for 92% of gross revenue, continue to generate value for the business on a sustainable basis.

CONSOLIDATED GROSS REVENUE %
4Q25



AGRICULTURAL EQUIPMENT AND MACHINERY

Management of paid inventory, restructuring of store operations to reduce costs and expenses, and commercial strategy to restore Net Income levels.



HOLDING

Financial expenses related to R\$1.0 billion of net debt arising from the corporate reorganization completed in Dec/24

(average cost of CDI +2.7% p.y.)

Note: Net debt (ex-holding) was allocated across the businesses based on each business's paid inventory.

¹ Net Loss: -R\$55 million in 4Q25 and -R\$286 million in 2025. Adjustments to EBIT, EBITDA and Net Income are described in the Exhibits to this document.



5) g. INVESTMENTS

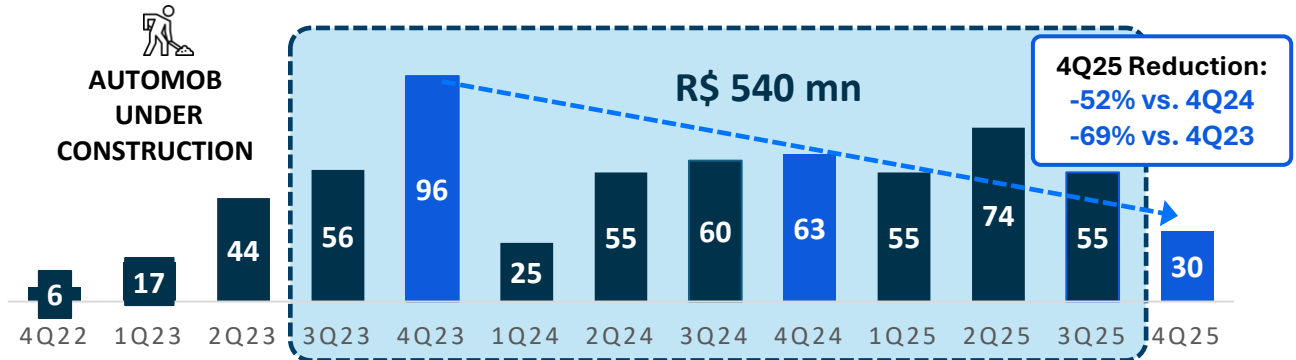


Table 14:

Investments	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ	2024	2025	Δ YoY
Expansion/Maintenance (R\$ million)	58.7	49.1	25.9	-56.0%	-47.3%	187.8	177.2	-5.7%
Test drive vehicles (R\$ million)	25.2	37.6	42.9	70.4%	14.3%	92.9	162.3	74.7%
Gross Investment (R\$ million)	83.9	86.7	68.8	-18.0%	-20.7%	280.7	339.5	20.9%
Asset Sales (R\$ million)	(18.6)	(32.0)	(38.9)	109.0%	21.6%	(67.8)	(125.3)	n/a
Net CAPEX (R\$ million)	62.6	54.7	29.9	-52.2%	-45.3%	201.9	214.2	6.1%

- Net CAPEX in 4Q25 totaled **R\$29.9 million**, a reduction of 52% vs. 4Q24 — reflecting a lower number of renovations (~92% of our network of 197 stores has been opened or modernized over the last 2.5 years).
- In 2025, investments increased **+6.1% y/y** — stores are now prepared to capture additional value in 2026, with lower capital requirements.

5) h. WORKING CAPITAL

Table 15:

Working Capital (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ
Accounts Receivable	757	720	737	-2.6%	2.4%
(+) Average Collection Period (Days)	22	19	20	-8.7%	5.7%
Inventory	2,962	2,589	2,603	-12.1%	0.5%
(+) Average Inventory Period (Days) ¹	85	70	68	-19.7%	-2.3%
Accounts Payable (Suppliers)	1,784	1,820	1,927	8.0%	5.9%
(-) Average Payment Term (days)	59	57	60	2.1%	8.9%
(=) Cash Conversion Cycle (Days)	48	31	28	-41.7%	-16.3%

We reduced **consolidated paid inventory** by **29%** in 4Q25 vs. 4Q24, totaling an annual reduction of **R\$410 million**. We still see a meaningful optimization opportunity, as excess inventory in the **Agricultural** segment is currently around **R\$150 mn**, with favorable prospects for further reductions in the coming months. In addition to the **Agricultural** segment, we have also implemented initiatives to improve inventory efficiency in light vehicles, particularly used vehicles, which also present opportunities for value creation in the coming periods.

¹ Excludes cut-off, vehicles and parts in transit, and impairment effects.

² Includes balance of floorplan lines and supplier financing.



5) i. DEBT AND LEVERAGE

Table 16:

Debt and Leverage (R\$ million)	4Q24	3Q25	4Q25	Δ YoY	Δ QoQ
Short term	467.7	142.2	182.4	-61.0%	28.3%
Long Term	2,338.8	2,420.2	2,302.5	-1.6%	-4.9%
Gross Debt	2,806.6	2,562.3	2,484.9	-11.5%	-3.0%
Average cost of gross debt (p.y.)	15.0%	17.7%	17.4%	2.4 p.p.	(0.3) p.p.
Average term of gross debt (years)	2.9	2.7	2.8	-0.1	0.1
Cash	941.1	627.8	502.0	-46.7%	-20.0%
Net Debt	1,865.4	1,934.5	1,982.9	6.3%	2.5%
Average After-Tax Net Debt Cost (p.y.)	9.9%	11.7%	11.5%	1.6 p.p.	(0.2) p.p.
Adjusted EBITDA¹	497.8	523.2	528.9	6.2%	1.1%
Adjusted Net Debt/EBITDA	3.7x	3.7x	3.7x	0.0x	0.0x

- Our main short-term priority was cash generation, with a particular focus on paid inventory management. This strategy delivered positive results in 2025, directly contributing to leverage control;
- **Leverage**, measured as Net Debt / Adjusted EBITDA, in line with the traditional criteria used by **SIMP**AR holding, totaled **3.7x** at year-end 2025, remaining stable year over year;
- **Leverage** would be **1.9x** when excluding paid inventory¹ to OEMs (vehicles that will convert into cash when sold).

Covenants:

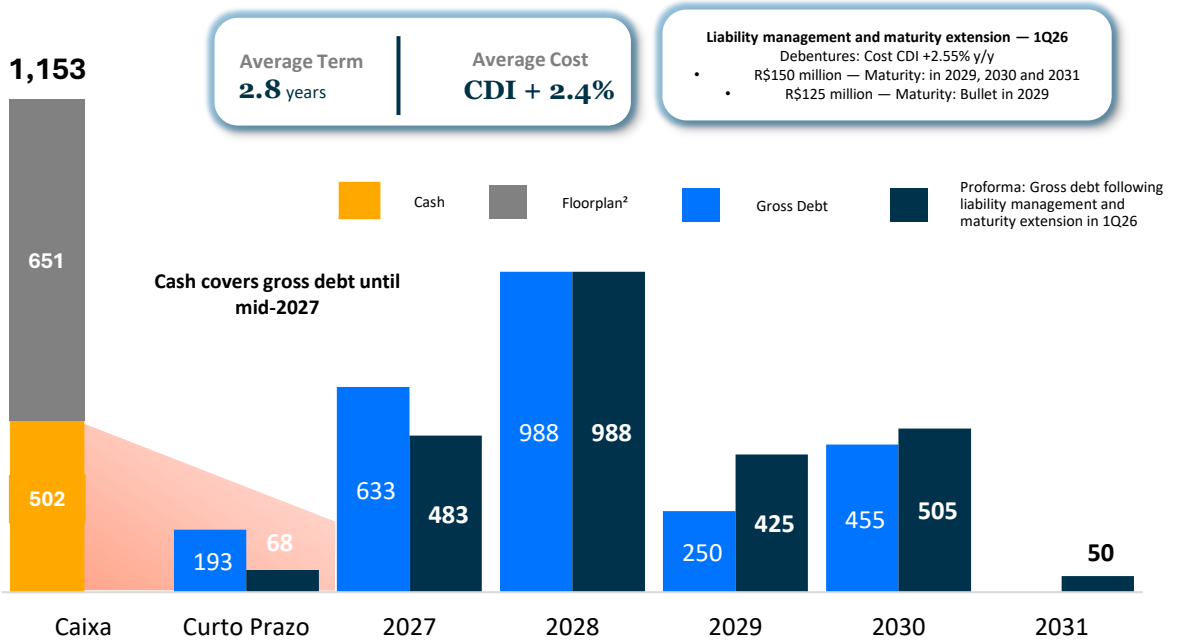
- **AUTOMOB** has no debt subject to covenants based on the above metrics.
- The Company is subject to covenants calculated based on **SIMP**AR's consolidated financial statements. Certain agreements include provisions to maintain leverage and interest coverage ratios measured by EBITDA or Adjusted EBITDA in relation to net financial debt and net financial expenses.

¹ Adjusted EBITDA for 4Q24 and 2024 includes the effects of bargain purchase gains related to the acquisitions of Alta and Best Points, recognized as non-recurring items for comparability purposes. For further details, please refer to the Exhibits to this document;

² Paid inventory: Vehicles in stock already paid to OEMs.



5) j. GROSS DEBT AMORTIZATION SCHEDULE



6) CAPITAL MARKET

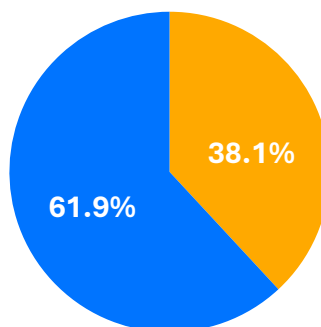
STOCK PERFORMANCE

As of December 31, 2025, AUTOMOB (AMOB3) shares were trading at R\$12.45 per share, representing a market capitalization of R\$472 million, based on 37,886,057 shares.

Shareholding Structure

Notes: 1 – includes direct and indirect holdings; Note 2 – includes AUTOMOB minority shareholders.

■ Natural Person
 ■ Legal Entity

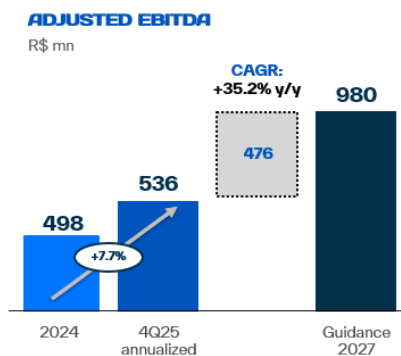
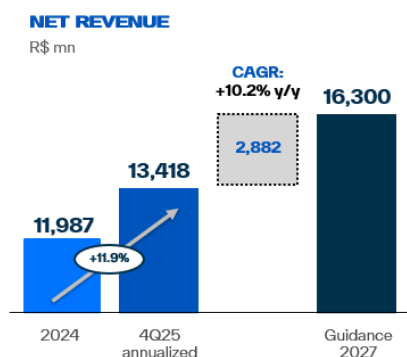




7) 2027 GUIDANCE

Delivery of results: volume growth + operational efficiency

SEGMENT	INDICATORS	2024	2025	2027 Guidance
New Vehicles	Monthly Vehicles per Store	30.8	32.3	37
Used Vehicles	Used Vehicles / New Vehicles	0.6x	0.7x	1.0x
F&I	Gross Revenue (R\$) / Vehicle	2,249	2,710	3,900
After Sales	Gross Margin	35.7%	40.0%	42.0%
Agri. Equip. & Machinery	Gross Margin	5.3%	6.0%	16.0%



Source: Material Fact disclosed on 11/27/2025

Key Priorities to Deliver 2027 Guidance

	Sales and Asset Turnover	Operating Margins	Inventories > 90 days
1	NEW VEHICLES	Continue growing above the market through team diversification and training, exceeding customer expectations	
2	USED VEHICLES	Enhance end-to-end vehicle flow management, including sourcing, pricing, inventory turnover and delivery time, expanding used vehicles' margins	
3	F&I	Train teams, improve processes and expand the offering of financial services per vehicle	
4	AFTER SALES	Increase efficiency of the technology/CRM base and expand service offerings	
5	AGRI. EQUIP & MACHINERY	Reduce excess inventory and optimize costs and expenses to align with market volumes	



8) ESG - ENVIRONMENTAL, SOCIAL, AND GOVERNANCE

In 2025, **AUTOMOB** advanced consistently in consolidating its ESG agenda, strengthening governance, climate management, transparency and the integration of socio-environmental practices across all operations. These initiatives are aligned with the strategic guidelines of the SIMPAR Group and reinforce the Company’s positioning as a reference in sustainability in the automotive sector.

AUTOMOB closes 2025 with solid progress across its environmental, social and governance fronts, consolidating itself as one of the most structured ESG companies in its sector. The actions carried out reinforce our commitment to transparency, operational efficiency, climate responsibility and positive impact for employees, clients, investors and society.

Certifications and Recognitions

We demonstrate our commitment to sustainability through key certifications and memberships:



ENVIRONMENTAL

The environmental agenda remains one of **AUTOMOB**’s strategic pillars, with continuous progress in management, efficiency and certifications.

- **GHG Protocol Gold Seal for the third consecutive year**, reaffirming excellence in emissions reporting and management;
- **Volkswagen Go To Zero Certification** maintained at Alta Vergueiro (Gold), Green Aricanduva (Silver) and Original Taubaté (Silver) units;
- **EDGE Certifications** maintained in the incorporated heavy vehicle units, reinforcing sustainable construction standards;
- **Standardized and strengthened environmental controls**, consolidating water, energy and fuel consumption data across all units;
- **Standardized disposal of scrap and used lubricating oil**, ensuring full traceability and a partnership with LWART for re-refining.;
- **Environmental integration of newly incorporated units**, improving processes and waste management;
- **Use of energy in Mercado Livre** in Group A units, increasing efficiency and reducing environmental impacts.



8) ESG - ENVIRONMENTAL, SOCIAL, AND GOVERNANCE

SOCIAL

AUTOMOB is part of the SIMPAR Group's social ecosystem and engages in initiatives that strengthen communities and expand opportunities.

In 2025, the SIMPAR Group allocated approximately **R\$1.5 million** to social impact projects, including initiatives focused on **economic inclusion, health and well-being, environmental management, support for vulnerable populations and improving the quality of life of professional drivers**. These initiatives are led by the **Julio Simões Institute** and by the sustainability areas of group companies through proprietary programs, private social investments and incentivized projects.

Although **AUTOMOB did not make direct contributions to the Julio Simões Institute in 2025**, the Company participates in structured social initiatives at the corporate level and reinforces internally a culture of safety, inclusion, diversity and people development.

The main social priorities pursued by AUTOMOB include:

- strengthening inclusive practices and a safe work environment;
- employee development and recognition;
- engagement with surrounding communities through the Group's social initiatives;
- initiatives focused on vulnerable populations and socio-environmental impact projects.

GOVERNANCE

2025 marked significant progress in **AUTOMOB's** governance, compliance and transparency.

- **Corporate reorganization completed**, consolidating AUTOMOB as the largest and most diversified dealership group in the country, listed on Novo Mercado under the ticker AMOB3;
- **82.65% consolidated regulatory compliance**, with monthly monitoring via dashboard, segmentation by type of operation (Light Vehicles and Heavy Vehicles) and integration into strategic planning;
- **Participation in the ISE B3 simulation**, reinforcing adherence to ESG disclosure best practices and preparation for future cycles;
- **Recognition in B3's Carbon Efficient Index (ICO2)**, aligned with the SIMPAR Group's climate and governance performance;
- **Initial implementation of IFRS S1 and IFRS S2 standards**, strengthening data governance, traceability of indicators and increasing transparency of non-financial information.

Additionally, AUTOMOB maintained its institutional presence in key industry events, reinforcing its role in the national sustainability agenda.



 AUTOMOB

Exhibits



UMA EMPRESA DO GRUPO
 SIMPAR

AMOB
 B3 LISTED NM

9) EXHIBITS

INCOME STATEMENT



Automob Participações S.A - Consolidated Income Statement (R\$ Millions)	4Q24	3Q25	4Q25	2024	2025
Gross Revenue	3.339,4	3.684,7	3.569,3	12.753,7	13.595,9
(-) Deductions from Revenue	(194,7)	(219,2)	(214,6)	(767,2)	(780,5)
(=) Net Revenue	3.144,7	3.465,5	3.354,7	11.986,6	12.815,4
(-) Total Costs	(2.727,4)	(2.965,1)	(2.884,6)	(10.317,6)	(10.962,2)
(=) Gross Profit	417,3	500,4	470,1	1.669,0	1.853,2
(-) Operational expenses	(423,6)	(515,8)	(397,5)	(1.479,1)	(1.641,6)
(-) Comercial Expenses	(209,9)	(214,9)	(205,6)	(747,0)	(786,7)
(-) G&A	(217,8)	(203,3)	(206,5)	(747,7)	(792,8)
(-) Other operational revenue/expenses	4,1	(97,7)	14,7	15,6	(62,1)
(=) Operating profit/loss before financial result (EBIT)	(6,3)	(15,5)	72,6	189,9	211,6
<i>EBIT Margin (%)</i>	<i>-0,2%</i>	<i>-0,4%</i>	<i>2,2%</i>	<i>1,6%</i>	<i>1,7%</i>
(+) Financial income	44,5	18,6	24,7	136,9	117,5
(-) Financial expenses	(148,2)	(159,5)	(148,7)	(447,2)	(618,2)
(-) Interest on Right of Use (IFRS 16)	(17,2)	(14,5)	(14,3)	(45,3)	(54,1)
(-) Net Financial Result	(120,9)	(155,4)	(138,3)	(355,7)	(554,9)
(=) Profit/loss before income tax and social contribution	(127,2)	(170,9)	(65,7)	(165,8)	(343,3)
(-) Income tax - Current	1,8	2,1	12,8	(56,4)	0,4
(-) Income Tax - Differed	39,2	2,2	(2,5)	116,6	57,2
(=) Total income tax and social contribution	41,0	4,3	10,3	60,2	57,7
(=) Profit/Loss	(86,2)	(166,6)	(55,4)	(105,6)	(285,6)
<i>Total Net Margin (%)</i>	<i>-2,7%</i>	<i>-4,8%</i>	<i>-1,7%</i>	<i>-0,9%</i>	<i>-2,2%</i>
(+) D&A	82,2	54,0	53,5	207,8	214,3
Ebitda	75,9	38,6	126,1	397,7	425,9
<i>Ebitda Margin (%)</i>	<i>2,4%</i>	<i>1,1%</i>	<i>3,8%</i>	<i>3,3%</i>	<i>3,3%</i>



9) EXHIBITS

BALANCE SHEET



Current assets	4Q24	3Q25	4Q25
Cash and cash equivalents	78,7	316,8	264,8
Securities, marketable securities, and financial investments	676,9	104,7	1,4
Derivative financial instruments	81,0	-	-
Accounts receivable	750,5	719,0	736,3
Inventories	2.961,5	2.589,4	2.603,3
Taxes recoverable	165,2	223,6	172,1
Income tax and social contribution recoverable	258,4	291,2	329,4
Prepaid expenses	30,4	51,9	39,9
Advances to third parties	228,8	274,7	398,6
Other assets	131,5	133,2	121,2
Total current assets	5.363,0	4.704,3	4.667,1
Non-current assets	4Q24	3Q25	4Q25
Securities, marketable securities, and financial investments	185,5	206,4	235,8
Derivative financial instruments	-	-	-
Accounts receivable	6,6	1,2	0,8
Taxes recoverable	137,5	126,1	181,5
Fund for capitalization of dealerships	121,8	121,9	135,4
Deferred income tax and social contribution	286,3	346,1	343,9
Indemnity asset	72,5	75,4	68,7
Judicial deposits	53,9	49,4	45,6
Other assets	71,9	79,8	56,7
Total Long-Term Receivables	936,0	1.006,3	1.068,4
	-	18,0	19,7
Total property, plant and equipment - Vehicles, Machinery and Equipment	1.840,6	2.113,1	2.077,6
Vehicles	141,6	183,4	188,6
Machinery and Equipment	105,2	111,4	114,2
Owned Stores	315,9	314,4	304,9
Other	197,3	224,4	232,1
Leasehold Improvements	400,5	500,7	514,6
Right of Use IFR16	680,1	778,8	723,3
Accumulated depreciation - Vehicles, Machinery and Equipment	(546,8)	(655,8)	(688,8)
Vehicles	(44,1)	(42,4)	(43,6)
Machinery and Equipment	(47,3)	(59,9)	(52,2)
Owned Stores	(34,2)	(34,0)	(35,5)
Other	(58,9)	(75,5)	(79,2)
Amortization of Leasehold Improvements	(102,4)	(130,2)	(140,4)
Amortization of Right-of-Use Assets (IFRS 16)	(259,9)	(313,9)	(337,9)
Imobilizado Líquido	1.293,8	1.457,3	1.388,8
Intangible assets	1.440,3	1.439,9	1.438,9
Goodwill	262,5	262,5	262,5
Distribution Agreement	880,0	880,0	879,0
Trademarks	152,0	152,0	152,0
Software	24,9	24,5	24,5
Business Value	102,0	102,0	102,0
Others	18,9	18,9	18,9
Amortization	(123,2)	(150,0)	(154,7)
Goodwill	-	-	-
Distribution Agreement	(78,1)	(103,3)	(107,7)
Trademarks	-	-	-
Software	(20,0)	(21,2)	(21,5)
Business Value	(25,1)	(25,6)	(25,6)
Others	-	-	-
Net Intangible Assets	1.317,1	1.289,9	1.284,1
	3.546,8	3.771,4	3.761,0
Total Assets	8.909,8	8.475,8	8.428,1



9) EXHIBITS

BALANCE SHEET



Current liabilities	4Q24	3Q25	4Q25
Suppliers	1.037,4	867,3	899,6
Floor Plan	747,0	952,5	1.027,6
Loans and financing	428,3	85,7	182,4
Debentures	120,4	56,4	-
Leases – right-of-use assets	112,9	65,2	65,1
Derivative financial instruments	-	-	-
Labor obligations	133,4	184,5	155,8
Income tax and social contribution payable	7,6	7,6	2,7
Taxes payable	117,2	142,9	162,6
Dividends payable	37,2	31,0	30,3
Customer advances	397,3	453,0	510,5
Liabilities from business acquisitions	126,7	7,4	127,2
Other payables	104,6	132,1	149,7
Total current liabilities	3.369,9	2.985,8	3.313,6
Non-current liabilities	4Q24	3Q25	4Q25
Loans and financing	446,0	1.398,0	2.302,5
Debentures	1.892,8	1.022,2	-
Leases – right-of-use assets	353,0	452,8	390,3
Taxes payable	2,0	2,3	2,1
Provision for legal and administrative claims	109,8	108,2	95,1
Related parties	0,9	0,9	0,9
Liabilities from business acquisitions	405,2	401,8	288,7
Deferred income tax and social contribution	0,4	1,1	1,8
Other payables	27,3	28,3	14,2
Total non-current liabilities	3.237,3	3.415,6	3.095,6
Total Liabilities	6.607,2	6.401,4	6.409,2
EQUITY			
Equity	4Q24	3Q25	4Q25
Share capital	2.513,8	2.513,8	2.513,8
Advance for future capital increase	-	-	-
Capital reserve	-	-	-
Other comprehensive income	(2,0)	-	-
Equity valuation adjustment	(422,9)	(422,9)	(422,9)
Profit reserves	213,6	213,6	(72,0)
Net profit for the period	-	(230,1)	-
Total Shareholders' equity	2.302,6	2.074,4	2.019,0
Total Liabilities and Shareholders' Equity	8.909,8	8.475,8	8.428,1
Indebtedness			
Gross Debt	4Q24	3Q25	4Q25
Short-term	467,7	142,2	182,4
Short-term loans, financing and debentures	548,7	142,2	182,4
Derivative financial instruments - Short-term assets	(81,0)	-	-
Long-term	2.338,8	2.420,2	2.302,5
Long-term loans, financing and debentures	2.338,8	2.420,2	2.302,5
Derivative financial instruments - Long-term assets	-	-	-
Total Gross Debt	2.806,6	2.562,3	2.484,9
Liquidity	4Q24	3Q25	4Q25
Cash and cash equivalents	78,7	316,8	264,8
Short-term securities	676,9	104,7	1,4
Long-term securities	185,5	206,4	235,8
Total liquidity	941,1	627,8	502,0
Net debt	1.865,4	1.934,5	1.982,9



9) EXHIBITS

CASH FLOW STATEMENT



CASH FLOW STATEMENT		Consolidated	
	12/31/2025	12/31/2024	
Cash Flow from Operating Activities			
Profit Before Taxes and Social Contribution	(343,3)	(165,8)	
Adjustments for:			
Depreciation and amortization	214,2	208,5	
Provision (reversal) for legal and administrative claims	(8,1)	(12,3)	
Provision for expected losses (impairment) of accounts receivable	20,3	46,4	
Losses (Impairment) of non financial assets - inventory	33,2	41,3	
Estimated losses (impairment) of recoverable value of non-financial assets - fixed assets	-	1,0	
Net result from the sale of fixed assets	(5,9)	(44,1)	
Write-off of other fixed assets	14,7	12,0	
Provision for inventory losses	10,6	8,0	
Extemporaneous tax credits	(7,5)	(6,7)	
Result from derivative operations	45,3	(70,5)	
Interest and monetary variations on loans and financing, leases, and debentures	468,9	468,8	
Floor plan interest	36,8	9,9	
	479,2	496,4	
Accounts receivable	124,8	23,6	
Inventories	314,4	(130,1)	
Suppliers and floor plan	109,2	546,4	
Labor obligations, taxes payable and recoverable	18,0	(82,3)	
Other current and non-current assets and liabilities	(8,9)	(269,4)	
	557,4	88,1	
Income tax and social contribution paid and withheld	(75,4)	(123,8)	
Interest paid on loans and financing, leases, debentures, and floor plan	(459,9)	(317,7)	
Floor plan interest paid	(36,8)	(9,9)	
Redemption (investments) in securities, marketable securities, and financial investments	625,2	410,6	
Net cash used in operating activities	1.089,7	543,8	
Cash Flow from Investing Activities			
Capital investment in subsidiaries	(19,7)	-	
Corporate reorganization of a subsidiary, net cash flow in the consolidated financial statements.	-	-	
Acquisition of companies, net of cash	-	(47,6)	
Corporate reorganization, net of cash on consolidated	-	-	
Acquisition of property and equipment	(357,4)	-	
Corporate reorganization	-	(1.000,0)	
Additions to fixed assets	-	(322,4)	
Additions to intangible assets	-	(4,9)	
Dividends and interest on equity received	-	-	
Advance payment for future capital increase	-	-	
Investment in securities, marketable securities, and financial investments	-	-	
Net cash used in investing activities	(377,1)	(1.374,9)	
Cash Flow from Financing Activities			
Payment of contracted derivatives	37,7	(10,7)	
Payment for acquisition of the company	(145,2)	-	
Raising of loans and financing and debentures	-	1.429,0	
<i>Raising of floor plan</i>	1.116,4	1.009,0	
Amortization of loans and financing, leases, debentures, and floor plan	(445,7)	(626,3)	
Floor Plan Amortization	(1.082,9)	(1.006,3)	
Dividends paid	(6,9)	-	
Net cash generated (used in) financing activities	(526,5)	794,7	
Net Increase (Decrease) in Cash and Cash Equivalents	186,1	(36,4)	
Cash and Cash Equivalents			
Beginning of the period	78,7	115,2	
End of the period	264,8	78,7	
Net Increase (Decrease) in Cash and Cash Equivalents	186,1	(36,4)	
Non-Cash Changes in Equity			
Addition of leases by right of use	26,1	96,7	





9) EXHIBITS

ADJUSTMENTS/RECONCILIATIONS

RECONCILIATIONS (R\$m)	4Q24	3Q25	4Q25	2024	2025
EBIT	(6,3)	(15,5)	72,6	189,9	211,6
Impairment: Taxes and judicial deposits	(2,2)	23,9	-	(13,4)	23,9
Impairment: Inventory	31,8	71,1	-	31,8	65,5
Impairment: Account receivables	24,2	10,5	-	24,2	10,5
Administrative expenses	11,4	-	4,1	55,4	(0,7)
Non-recurring effects due to weather issues	-	-	-	15,6	-
Adjustment of Accounting Provisions	-	-	3,9	(0,7)	3,9
PPA Amortization	15,4	8,7	7,6	15,4	29,6
IFRS16 depreciation initial adaption	15,6	-	-	15,6	-
Bargain Purchase	(12,7)	-	-	(12,7)	-
Adjusted EBIT	77,1	98,6	88,2	321,0	344,2
EBITDA Reconciliation (R\$ mn)	4Q24	3Q25	4Q25	2024	2025
Accounting Net Income	(86,2)	(166,6)	(55,4)	(105,6)	(285,6)
(+) Income Tax and Social Contribution	(41,0)	(4,3)	(10,3)	(60,2)	(57,7)
(+) Net Financial Result	120,9	155,4	138,3	355,7	554,9
(+) Depreciation and Amortization	82,2	54,0	53,5	207,8	214,3
EBITDA	75,9	38,6	126,1	397,7	425,9
Impairment: Taxes and judicial deposits	-	23,9	-	-	23,9
Extemporaneous Tax Credits	(2,2)	-	-	(13,4)	-
Impairment: Inventory	31,8	71,1	-	31,8	65,5
Impairment: Account receivables	24,2	10,5	-	24,2	10,5
Administrative expenses	11,4	-	4,1	55,4	(0,7)
Non-recurring effects due to weather issues	-	-	-	15,6	-
Adjustment of Accounting Provisions	-	-	3,9	(0,7)	3,9
Bargain Purchase	(12,7)	-	-	(12,7)	-
Adjusted EBITDA	128,4	144,0	134,1	497,8	528,9
Net Income Reconciliation (R\$ mn)	4Q24	3Q25	4Q25	2024	2025
Accounting Net Income	(86,2)	(166,6)	(55,4)	(105,6)	(285,6)
Impairment: Taxes and judicial deposits	-	13,6	-	-	13,6
Extemporaneous Tax Credits	0,1	-	-	0,1	-
Impairment: Inventory	21,0	71,1	-	21,0	64,2
Impairment: Account receivables	16,0	10,5	-	16,0	10,5
Adjustment of Accounting Provisions	-	-	2,6	-	2,6
Administrative expenses	7,5	-	2,7	39,1	1,8
Non-recurring effects due to weather issues	-	-	-	10,3	-
Financial Result	15,8	-	(16,5)	15,8	(16,5)
PPA Amortization	10,2	5,7	5,0	10,2	21,2
IFRS16 depreciation initial adaption	10,3	-	-	10,3	-
Bargain Purchase	(8,4)	-	-	(8,4)	-
Adjusted Net Income	(13,7)	(65,7)	(61,6)	8,8	(188,3)

¹ Adjusted EBIT and EBITDA for 4Q24 and 2024 include the effects of bargain purchase gains related to the acquisitions of Alta and Best Points (R\$12.7 million), recognized as a non-recurring item for comparability purposes;





10) GLOSSARY

Operating Segments: The businesses of AUTOMOB PARTICIPAÇÕES Group are divided into two operating segments, whose activities basically consist of:

- **Light Vehicles:** sale of new and used vehicles (passenger cars, commercial vehicles, and motorcycles), parts, accessories, mechanical, bodywork, and painting services, armored vehicle services, sale of electric vehicles, and intermediation in the sale of financing and insurance.
- **Heavy Vehicles:** sale of trucks, machinery and equipment, resale of used trucks, machinery and equipment, parts, machinery and accessories, mechanical services, bodywork and painting;

F&I: The F&I sector offers different financing options to facilitate vehicle acquisition, providing personalized alternatives according to each client's profile and needs:

- **Insurance:** automotive insurance options covering theft, accidents, and other unforeseen events, as well as tire and mirror insurance, among others.
- **Extended Warranty:** an additional product offering that extends the original vehicle coverage after the factory warranty expires.
- **Add-on Products:** in addition to financial services, F&I also sells add-on products such as vehicle detailing and armoring.

After-Sales: includes all products sold and services provided after the sale of the vehicle (services, parts, customer service, warranties), including:

- **Service and Repair Shop:** The dealership repair shop is responsible for performing scheduled and corrective maintenance to ensure the vehicle's performance and safety over time.
- **Parts and Accessories:** parts and accessories that meet the needs for component replacement and vehicle customization, always using original parts that maintain the product's quality and authenticity.

Stores:

- Heavy Vehicles: 60 stores in 9 states
 - Trucks and Buses: 19 stores in 5 states
 - Transrio: 14 stores
 - Tietê: 3 stores
 - Mundo do Caminhão Used Trucks: 2 stores
 - Agricultural Equipment and Machinery: 41 stores in 4 states
 - Fendt and Valtra: 34 stores
 - Komatsu: 7 stores
- Light Vehicles: 137 stores in 6 states
 - São Paulo: 98
 - Maranhão: 24
 - Paraná: 11
 - Santa Catarina: 2
 - Mato Grosso: 1
 - Paraíba: 1





DISCLAIMER

This report is intended to detail the combined financial and operational results of AUTOMOB Participações S.A. (“AUTOMOB”).

Some of the statements and considerations contained herein comprise additional unaudited or unreviewed information and are based on the current assumptions and views of the Company's management that may cause actual results, performance and future events to vary materially. Words such as “anticipate,” “believe,” “estimate,” “expect,” “plan,” “goal,” and other similar expressions, when referring to AUTOMOB, are intended to identify forward-looking statements.

Actual results, performance, and events may differ materially from those expressed or implied in these statements due to various factors, including general and economic conditions in Brazil and other countries, interest rates, inflation, and exchange rate levels, changes in laws and regulations, and general competitive factors (globally, regionally, or nationally).

Accordingly, the Company's management assumes no responsibility for the conformity or accuracy of the additional unaudited or unreviewed information discussed in this report, which should be independently reviewed and interpreted by shareholders and market agents, who are expected to conduct their own analyses and draw their own conclusions regarding the results disclosed herein.





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