

AUTOMOB PARTICIPAÇÕES S.A.

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NIRE 51300022541

MATERIAL FACT

REVENUE GROWTH WITH LOWER INVESTMENT REQUIREMENTS

AUTOMOB PARTICIPAÇÕES S.A. ("**AUTOMOB**" or "**Company**"), in compliance with the provisions of CVM Resolution No. 44, of August 23, 2021, and subsequent amendments, hereby informs its shareholders and the market in general of the preliminary numbers for the first quarter of 2026 ("**1Q26**"):

AUTOMOB CONSOLIDATED RESULTS	Unit	1Q26	1Q25	y/y
Gross Revenue	R\$ mn	3,313	3,085	7.4%
Net Capex	R\$ mn	22	55	-60.1%
LIGHT VEHICLES	Unit	1Q26	1Q25	y/y
Light Vehicles - New ¹	Qtd.	13,142	11,290	16.4%
Light Vehicles - Used	Qtd.	8,364	7,421	12.7%
Light Vehicles - Total Retail	Qtd.	21,506	18,711	14.9%
HEAVY VEHICLES	Unit	1Q26	1Q25	y/y
Trucks and Buses ¹	Qtd.	1,572	1,685	-6.7%
Agro and Machinery	Qtd.	292	441	-33.8%

Obs.: The information is preliminary and unaudited and may be subject to changes to the publication date of the audited Financial Statements.

Notes: (1) Includes retail sales and direct retail sales.

The Company recorded a **growth of around 15% y/y in the volume of light vehicles**, with a **Consolidated Gross Revenue expanding 7.4% y/y** — a difference explained by the higher share of direct sales, a modality in which dealerships are remunerated by commissions and which, in addition to delivering higher margins, requires lower allocation of working capital. It is worth highlighting the resilience of consolidated growth even without the improvement in volumes in Agribusiness and despite a temporary decline in the Trucks and Buses segment — which is expected to normalize in 2Q26.

Highlights:

- **Volume of new light vehicles grows 16.4% y/y:** We sold 13,142 vehicles in 1Q26, 7.2 p.p. above the Brazilian market². Sales volume per POS per month was 37 vehicles in 1Q26 when not considering the 13 stores opened less than 1 year ago and in the process of maturing (+16.4% y/y), in line with the **2027 guidance**³. When considering the stores opened last year, the monthly volume would have been 34 vehicles in 1Q26 (+6.4% y/y).
- **Volume of used light vehicles grows 12.7% y/y:** We sold 8,364 vehicles in 1Q26, in line with the performance of the Brazilian market⁴. Sales volume per POS per month was 24 vehicles in 1Q26 (+12.7% y/y), when stores open for less than 1 year are not considered. Considering stores open for more than 1 year, the index would have been 22 vehicles (+3.0% y/y). We started 1Q26 with reduced inventory of used vehicles, which naturally limited sales potential despite the growing

demand. After strengthening the sourcing of used vehicles, we started 2Q26 with greater vehicle availability, creating conditions to accelerate sales over the next few periods.

- **The total volume of vehicles sold in retail** grew 14.9% y/y in 1Q26, reflecting the operational evolution in both new (+16.4% y/y) and used (+12.7% y/y) vehicles. In this context, the **monthly volume of new and used retail vehicles per store** totaled 56 (+5.1% y/y), while the **Used/New Ratio** was 0.6x in 1Q26, lower than 0.7x in 1Q25. The **2027 guidance** considers the level of 1.0x for the Used/New Ratio.
- **Trucks and Buses:** We sold 1,572 units in 1Q26, a drop of 6.7% y/y in 1Q26. Despite the retraction in the quarter, the performance was 11.7 p.p. higher than the Brazilian market⁵. Sales volume was impacted by the 'Move Brazil' Program, due to the difficulties in operationalizing the transfer of credit lines by commercial banks, in addition to interest rates, which remains at a high level. Despite the negative impact in January and February, the market normalized throughout March 2026, with better operationalization and the end of the program.
- **Agribusiness and Machinery:** Even without the improvement in Agribusiness and with a drop in sales volume of 33.8% in the annual comparison, the inventory paid decreased significantly, and the Company started to sell inventories of the automakers with normalized gross margin – necessary conditions for the recovery of the business's profitability in the coming periods.
- The reduction in **Net CAPEX** of 60% y/y was due to the lower volume of store renovations, showing that the POS are already modernized and prepared for value generation in 2026.

In line with the discipline in the execution of the strategic planning defined by the Board of Directors, the Company **advances in the expansion of revenue from F&I and After-Sales services**, sustaining growth in volume and consolidating the profitability of the business in a sustainable manner.

Notes: (2) Source: FENABRAVE – excludes registrations for car rental Companies informed by ABLA; (3) According to the Material Fact published on 11/27/2025; (4) Source: FENAUTO – Considers the segments of used Auto and Light Commercial vehicles; (5) Source: FENABRAVE – Includes retail sales and direct sales.

São Paulo, April 24, 2026.

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