Discussion Material

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Disclaimer

This document may contain prospective statements and goals, which are subject to risks and uncertainties as they are based on expectations of the Company's management and on available information. The Company is under no obligation to update these statements. The words "anticipate", "wish", "expect", "foresee", "intend", "plan", "predict", "forecast", "aim" and similar words are intended to identify these statements.

The Company clarifies that it does not disclose projections and/or estimates under the terms of article 21 of CVM Resolution 80/22 and, therefore, eventual forward-looking statements do not represent any guidance or promise of future performance.

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This document also contains information on future projects which could differ materially due to market conditions, changes in laws or government policies, changes in operational conditions and costs, changes in project schedules, operating performance, demands by tenants and consumers,

commercial negotiations or other technical and and also published in English solely in order to economic factors. These projects may be altered in comply with Brazilian regulations, notably the part or totally by the Company with no prior requirement contained in item 6.2 of the Level 2 Corporate Governance Listing Rules of B3 S.A. warning. Brasil, Bolsa, Balcão, which is the market listing External auditors have not reviewed nonaccounting information. In this presentation, the segment where the shares of the Company are Company has chosen to present the consolidated listed and traded.

Although published in English, the Company's financial statements are prepared in accordance with Brazilian legislation, following Brazilian Generally Accepted Accounting Principles (BR GAAP), which may differ to the generally accepted

data from a managerial perspective, in line with the accounting practices excluding the CPC 19 (R2). For more detailed information, please check our Financial Statements, Reference Form (Formulário accounting principles adopted in other countries. de Referência) and other relevant information on our investor relations website ir.multiplan.com.br. Finally, the Company draws the attention of

Unsponsored Depositary Receipt Programs It has come to the attention of the Company that foreign banks have launched or intend to launch unsponsored depositary receipt programs, in the USA or in other countries, based on shares of the

Company (the "Unsponsored Programs"), taking advantage of the fact that the Company's reports are usually published in English.

The Company, however, (i) is not involved in the Unsponsored Programs, (ii) ignores the terms and conditions of the Unsponsored Programs, (iii) has no relationship with potential investors in connection with the Unsponsored Programs, (iv) has not consented to the Unsponsored Programs in any way and assumes no responsibility in connection therewith. Moreover, the Company alerts that its financial statements are translated

- potential investors to article 51 of its bylaws, which expressly provides, in summary, that any dispute or controversy which may arise amongst the Company, its shareholders, board members, officers and members of the Fiscal Council (Conselho Fiscal) related to matters contemplated in such provision must be submitted to arbitration before the Câmara de Arbitragem do Mercado, in Brazil.
- Therefore, in choosing to invest in any Unsponsored Program, the investor does so at its own risk and will also be subject to the provisions of article 51 of the Company's bylaws.

Multiplan at a glance

Recognized developer and manager of top-of-mind malls and mixed-use projects in Brazil for 48 years





14 malls with mixed-use potential, of which 7 are already integrated



60.7% of the mix is focused on experiences & convenience²



Located in **central areas** in cities' largest consumer centers/ growth vectors



Over **70,000 jobs** created



297 social and cultural **events** in 3T23



190 million visits/year, or 520 thousand visits/day

Leaders and gaining market share

Multiplan's share ¹ in Brazil	2019	
Sales/GLA	169.9%	
Shopping malls' sales	8.5%	
GLA	5.0%	
Number of malls	3.3%	
Number of cities	0.2%	

¹ Multiplan's numbers divided by Brazil's average numbers available in Abrasce's census (Brazilian Association of Shopping Centers). Source: IBGE and Abrasce (Brazilian Association of Shopping Centers) – Brazilian malls' census - 2019 and 2022.





Experienced management and long-term focus

Mr. José Isaac Peres, with over 53 years of dedication to the real estate market, is the

Company's founder and the Chairman of the Board of Directors.

OTPP, parent company of Cadillac Fairview,

owner of one of the largest commercial property portfolios in North America.

Leadership

Executive board and directors with extensive and diversified experience in the sector in Brazil and abroad.

Team with an **average turnover** of 11% per year¹.



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Long-term vision

Controlling shareholders with a long-term vision, governed by a **30-year shareholders' agreement**.



ESG: 3Q23 highlights ParkJacarepaguá receives LEED certification

ParkJacarepaguá received the LEED certificate, in the "Building Design and Construction" category, which seeks to evaluate the **environmental performance of a building** during its life cycle. This certification had already been granted to the ParkShopping Corporate and Morumbi Corporate commercial towers.



Solar panels - ParkJacarepaguá

ESG – highlights 3Q23 Impacting people's lives far beyond malls

The 1st "Festa Junina" event at ParkShopping Canoas brought together 2,400 people who were able to enjoy free attractions using coupons available on the Multi app. In total, attendees collected 1.5 tons of food for those assisted by the NGO "Transformar".

Theater.



'Festa Junina" solidarity event – ParkShopping Canoas

The 4th edition of "Compliance Week" featured the launch of the Company's new Ethics Channel, training for employees on the topic and a lecture on neuroscience and ethics with psychologist Inês Cozzo at the VillageMall

ESG – highlights 3Q23 Initiatives that bring value to the community

Children's Day - DiamondMall

Visitors at BarraShoppingSul and ParkShopping Canoas donated **9,000 items to those affected by the heavy rains in Rio Grande do Sul.** Multiplan contributed with more than 35 tons of food and around 20 thousand hygiene and

cleaning items to the victims.

The warm clothing campaign collected more than 48,600 pieces of clothing in Multiplan's malls, 39% more compared to 2022. Considering that each person receives, on average, 10 pieces of clothing, the action will benefit more than 4,860 people.





Several Multiplan's malls welcomed children part of social projects to **celebrate Children's Day**. At JundiaíShopping, for example, **53 of them were able to play** in more than 140 HotZone attractions and received a special gift from the mall.

Awards and recognition

Experience Awards: four shopping malls were certified as references in **consumer experience**, in an award that received more than 26,000 consumer votes.

Created by SoluCX in partnership with Exame and Gouvêa Experience, the prize considers the NPS (Net Promoter Score) ranking, a customer loyalty metric, and aims to recognize companies with the best indexes in Brazil.

BarraShopping

BarraShoppingSul



+ ParkShoppingBarigüi

"Melhores e maiores" (Best and **Biggest Award)**: the Company ranked second out of 70 in the Real Estate and Civil Construction category at the Exame Magazine award, being the best positioned among mall companies listed on the stock exchange

Valor1000: Multiplan placed 4th out of 17 companies in the Real Estate Developments category of the "Valor Econômico" newspaper ranking







Certification received at the Experience Awards

Multi: ~4.8 million accumulated downloads



Online parking payment



Stores and restaurants directory



Movie and theater tickets availability



Offers and promotions



Lápis Vermelho" sale



Access to events and kids' parks



Amenities





Medical Center directory

Shopping discount coupons

> Restaurant reservations

> > Mall map









Loyalty program



Direct Whatsapp contact between customers and tenants

Multi, the super app Main digital customer relationship channel









New **features**

🕄 Multi 🔹

Baixe o app





+28%¹ unique users in the last 12 months

Compared to the previous twelve months.

The company seeks, through Multi, to generate value for the customer and learn more about the consumer journey.



Free flow system in more and more malls, bringing convenience to visitors

Unprecedented system in Brazil

Free flow system already launched in **16 malls**

5 malls **completely free of parking** barriers at entrance gates

More convenience for customers

More data points on customer behavior











Events are part of our strategy

297 events in 3Q23





¹ The event was held on the 22nd, 23rd, 29th and 30th of July.

"Barra e Brasa" event¹ - BarraShoppingSul

Compared to the same period in 2022:

Car flow: +34.6%

Total sales: +27.5%



New commercial record

Record of 192 new stores added to the portfolio in 3Q23 and 586 stores in the last twelve months





Renovations Modern architecture

Mainly related to improvements in PatioSavassi, New York City Center, ParkShopping and DiamondMall

Mall expansions

In response to high demand

DiamondMall and ParkShoppingBarigüi represented 90% of the expansion capex

Mix change

More experience-driven segments

192 new stores representing 17,049 sq.m

Events

Attracting and entertaining clients

297 social events carried out in the quarter

Sales: 8.1% growth over 3Q22 and 36.3% growth vs. 3Q19

Sales in Nov-23¹ increased by 14.1% vs. Nov-22



October and November sales¹

(2023 vs. 2022)

14.1%

6.1%

Oct-23 vs. Oct-22 Nov-23 vs. Nov-22

Diversified revenues

Geographic diversification, 20 assets, 5 segments, 69 activities, over 1,500 brands and 6,000 store

83% of the GLA is occupied by tenants who own at least 2 stores in Multiplan's malls

Diversification of rental revenue¹

among assets



25% 20% venue 15% 0%

¹ Figures refer to Multiplan's 20 shopping centers in 3Q23.

Diversification of rental revenue¹ among top retail chains



3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

Number of retail chains

Top 25

23.8%



¹ SSR refers to Same Store Rent. ² Real SSR refers to the Same Store Rent net of the IGP-DI adjustment effect in the period.

² Refers to malls' rental revenue.

ParkJacarepaguá

Rental revenue² (R\$)



3Q19

3Q22

3Q23



Higher revenues and higher margins Growth on top of growth



Note: 3Q23 data. Growth in 3Q23 compared to 3Q22.







R\$ M 312 MARGIN +685 b.p.

NET INCOME

263 51.5 % +1,062 b.p.

R\$ M



FFO per share - double digits for 5 years



(1:3) shares of the same type and class held in 2018. ² CAGR is the Compound Annual Growth Rate. ³ Sep-21 (LTM) FFO was benefited by the sale of the Diamond Tower in Jul-20.

¹ Considers shares outstanding at the end of each period minus shares held in treasury and adjusted by the split in three

Proving resilience over time

Tenants' sales and malls' rental revenue



■ % tenants' sales ■ % of malls' rental revenue



Evolution through time

Necessity-driven consumption habits were expanded to include convenience, experience, exclusivity and social

interaction, driving segments, activities, stores and strategies to diversify and adapt

Cooking classes

SERVICES

Niches (vegan, natural

Food trucks

Fast-food

Post offices

Movie theater

Travel agencies

CUSTONIC

Veterinary clinics, pet shops, pet areas

Medical center

Gyms Co-working

Banks Theater

Pharmacies

Spa

Reverse logistics

Direct access to consumers

i's

¹GLA distribution by segment – 3Q23 ²Change since 3Q13.

Diversification of activities

Expansion strategy

The value of the store surpasses its sales

Location, efficiency and logistics are a few of the factors that constitute the true value of being in Multiplan's malls



Value > Sales

Location

Strategic hub for all the steps of the **omnichannel strategy**

Brand exposure

High density locations, events, **mixed use** projects, high consumer flow

Convenience

Parks, services, parking, air-conditioning, safety

Capital allocation

R\$1.1 billion allocated in the last 12 months

Acquisitions

R\$170.0 million invested in the purchase of **24.95% stake** in **DiamondMall** (Mar-23) **R\$76.0 million** invested in the purchase of **4.1% stake** in **RibeirãoShopping** (Oct-23)





Capex

R\$413.9 investor (LTM S

invested (LTM Sep-23)

Dividends and IoC evolution

R\$646.0 million distributed in the last 12 months, including R\$131.0 million in Oct-23



Dividends (R\$ M)

■IoC (R\$ M)

Payout (%)



In Jun-23, the Company's Board of Directors approved a new buyback program of up to **14,000,000 shares**, until Jun-24.

Investor base²

(Percentage of the free-float)



² Source: B3 - Brazilian stock exchange. Data classified according to data received from B3. End of period data.

Fair Value Enterprise Value (EV) 69.6% below Fair Value

Multiplan's value



¹Enterprise Value (EV): Market Cap + Net debt at the end of September 2023. ²Fair Value of properties calculated according to the methodology detailed in the Financial Statements of September 30, 2023. 1.0 0.56

³Replacement cost calculated by multiplying an estimated replacement cost per sq.m and the total owned GLA (756,179 sq.m) at the end of September 2023. The estimated replacement cost per sq.m was calculated using ParkJacarepaguá's capex of R\$770 million divided by the mall's own GLA (36,342 sq.m), leading to a replacement cost per sq.m of R\$21,188/sq.m.





Capital: lowest leverage in 11 years

Net Debt/EBITDA at 1.32x (Sep-23)

September 30, 2023

Sross debt: R\$2,702.7 M	Cash (Sep-23)	737 M	DEBT AMORTIZATION SCHEDULE
Average cost p.a.: 13.25%	FFO (Sep-23 LTM)	1,203 M	on September 30, 2023
	4Q23	140 M	(R\$)
Net debt: R\$1,965.2 M	2024	440 M	In Oct-23, the Company's
Net debt / EBITDA: 1.32x	2025	453 M	Board of Directors approved the public offering for the
\mathbf{N} Dreperties' Lein Value ¹ , DC20.2C2 C N	2026	552 M	distribution of Certificates of Real Estate
 Properties' Fair Value¹: R\$28,362.5 M Net debt / Fair Value: 6.9% 	2027	453 M	Receivables (" CRI ") in the
	2028	355 M	base amount of R\$600 M , which can be increased by
2.39x 3.06x 4.00x	2029	56 M	R\$150 M , with equal amortizations in Jan-29,
Lowest 1.56x 1.63x 1.32x covenant:	2030	57 M	Jan-30 and Jan-31.
4,0x Dec Dec Dec Dec Sep 2019 2020 2021 2022 2023	2031	46 M	
Highest level in the period: 3.36x in Sep-21 Lowest level in the period : 1.32x in Sep-23	2032	41 M	
¹ Properties' Fair Value calculated according to the methodology detailed in the Financial Statements of Santambar 30, 2023	2033+	110 M	

Capital structure

Cost of debt close to the Selic rate





Return on investment of projects inaugurated between 2011 and 2013 reaches 19.8% 2 in 2022

NOI Yield of recent projects vs. Selic rate

Recent projects:

ParkShoppingSãoCaetano (2011) JundiaíShopping (2012) ParkShoppingCampoGrande (2012) VillageMall (2012) ParkShopping Corporate (2012) Parque Shopping Maceió (2013) Morumbi Corporate (2013)



¹ NOI of assets divided by their respective CAPEX, net of Key Money. Figures weighted by Multiplan's ownership.

- ² Considers the projects inaugurated between 2011 and 2013: ParkShoppingSãoCaetano, JundiaiShopping, ParkShoppingCampoGrande, VillageMall, Parque Shopping Maceió, Morumbi Corporate and ParkShopping Corporate.
- ³ In 2021 and 2022, the CAPEX for Morumbi Corporate was adjusted to reflect the sale of the Diamond Tower in July 2020.

7 expansions, 70,000 SQ.M of GLA

Mall	GLA ¹ (sq.m)
ParkShoppingBarigüi	14,314
DiamondMall	5,116
Parque Shopping Maceió	5,506
MorumbiShopping	13,141
ParkShopping	8,615
JundiaíShopping	7,850
ParkShoppingSãoCaetano	12,746
Total	67,288

Approximately 200,000 sq.m in potential expansions

¹ Refers to 67,288 sq.m of expansions, including 8,122 sq.m of area adjustments, which will result in an addition of 59,167 sq.m of GLA. The expansion of MorumbiShopping will add 7,377 sq.m of GLA, in addition to 5,764 sq.m of area adjustments. The expansion of DiamondMall will add 3,181 sq.m of GLA, in addition to 1,935 sq.m of area adjustments. The expansion of ParkShoppingBarigüi will add 13,892 sq.m of GLA, in addition to 423 sq.m of area adjustments. The expansion of ParkShoppingBarigüi will add 13,892 sq.m of GLA, in addition to 423 sq.m of area adjustments. The information is preliminary and based on data available to date, subject to risks and uncertainties that may lead to actual results differing from those predicted. The Company is not obliged to disclose updates or revisions to this information, which may be changed without prior notice. For more information about the risks of executing the company's growth strategy, carefully read the Reference Form available on the IR website, especially the "Risk Factors" section.

Opening	
2H24	
2H24	
1H25	
1H26	
1H26	
1H27	
2H27	

ParkShoppingBarigüi Expansion

GLA¹: 14,314 sq.m | Opening: 2H24

¹ The expansion of ParkShoppingBarigüi will add 13,892 sq.m of GLA, in addition to 423 sq.m of area adjustments. Illustrative images of expansion projects. The information is preliminary and based on data available to date, subject to risks and uncertainties that may lead to actual results differing from those predicted. The Company is not obliged to disclose updates or revisions to this information, which may be changed without prior notice. For more information about the risks of executing the company's growth strategy, carefully read the Reference Form available on the IR website, especially the "Risk Factors" section.

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DiamondMall Expansion

GLA¹: 5,116 sq.m | Opening: 2H24

The expansion of DiamondMall will add 3,181 sq.m of GLA, in addition to 1,935 sq.m of area adjustments. Illustrative images of expansion projects. The information is preliminary and based on data available to date, subject to risks and uncertainties that may lead to actual results differing from those predicted. The Company is not obliged to disclose updates or revisions to this information, which may be changed without prior notice. For more information about the risks of executing the company's growth strategy, carefully read the Reference Form available on the IR website, especially the "Risk Factors" section.

Parque Shopping Maceió Expansion

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In

GLA: 5,506 sq.m | Opening: 1H25

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MorumbiShopping

Expansion

GLA¹: 13,141 sq.m | Opening: 1H26

¹ The expansion of MorumbiShopping will add 7,377 sq.m of GLA, in addition to 5,764 sq.m of area adjustments.

Illustrative images of expansion projects. The information is preliminary and based on data available to date, subject to risks and uncertainties that may lead to actual results differing from those predicted. The Company is not obliged to disclose updates or revisions to this information, which may be changed without prior notice. For more information about the risks of executing the company's growth strategy, carefully read the Reference Form available on the IR website, especially the "Risk Factors" section.

ParkShopping Expansion

GLA: 8,615 sq.m | Opening: 1H26

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JundiaíShopping Expansion

GLA: 7,850 sq.m | Opening: 1H27

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ParkShoppingSãoCaetano Expansion

GLA: 12,746 sq.m | Opening: 2H27

Illustrative images of expansion projects. The information is preliminary and based on data available to date, subject to risks and uncertainties that may lead to actual results differing from those predicted. The Company is not obliged to disclose updates or revisions to this information, which may be changed without prior notice. For more information about the risks of executing the company's growth strategy, carefully read the Reference Form available on the IR website, especially the "Risk Factors" section.

EF!





Illustration of mixed use project at ParkShoppingBarigüi





Illustration of mixed use project at RibeirãoShopping

795,100 sq.m of total private area for sale

Illustration of mixed use project at BarraShoppingSul



Launch: Oct-21 **Delivery: Dec-24**

Sales: 54.3% of private area¹ Equivalent to R\$297 M of PSV²

¹Sales accounted for until July 18, 2023. ² PSV refers to Potential Sales Value. ³ Gross margin considers the gross profit (revenues – costs), divided by revenue.

3Q23 revenue: R\$22.6 million **3Q23 gross margin: 36.0%³**

1st phase: 4 towers 94 units 34,000 sq.m R560 million PSV^2$



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