

Localiza&co

INVESTOR RELATIONS
PRESENTATION
2Q26



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Brasil 50 **IBRX 50**

Índice
Carbono
Eficiente **ICO2**

Índice de
Ações com Tag Along
Diferenciado **ITAG**

OTCQX

IGPTWB3

Localiza&co

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INVESTOR RELATIONS
PRESENTATION
1Q26



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Localiza&co

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FINANCIALS

Localiza&co

Our company is in continuous and consistent evolution movement because we never stop looking at the essential: our customers, our employees, our results

Localiza&co

To simplify, to amaze. To get there.



People who inspire

We develop and recognize our team, encouraging high performance

We genuinely care for one another and enjoy the journey together

We build together with trust and open conversations, embracing the final decision



Customer is our passion

We amaze with friendliness, in simple and unexpected ways

We innovate based on customer needs, continuously experimenting to evolve

We prioritize our customers and cultivate long-term relationships



Results that are remarkable

We generate exceptional value through long-term thinking and disciplined execution

We maximize productivity by doing more with less

We contribute to a more sustainable, diverse, and inclusive world



Ownership mentality

We act boldly, with ambition and humility

We make decisions with agility and operate with accountable autonomy

We pursue excellence with simplicity

Ethics and trust

We do what is right and care for our reputation

AND THESE ARE
THE PILLARS OF
OUR CORPORATE
CULTURE



BECOMING THE BIGGEST Car Rental Company em LATAM

PHASE I: PATH TO LEADERSHIP

PHASE II: EXPANSION

PHASE III: BUILDING UP SCALE

PHASE IV: COMBINING BUSINESS WITH INNOVATION

1973

Founded in Belo Horizonte with 6 VW beetles

1983

Franchising Strategy

1992

Internationalization through Franchising

1999

Brand creation for the Fleet Rental

2019

Follow-on of R\$1,8B

2021

Launch of Localiza Zarp

2023

Follow-on of R\$4,5B and Mexico expansion

1979

Expansion to 11 capital cities

1991

Seminovos' creation

1997

DL&J Private Equity firm purchases 1/3 of the Company
Market Cap US\$150mm

2005

IPO with a Market Cap of US\$295mm

2020

Locamerica merger announcement
Subscription car launch – Meoo

2022

Merger closing with Locamerica – jul/22
Launch of new corporate brand

2026

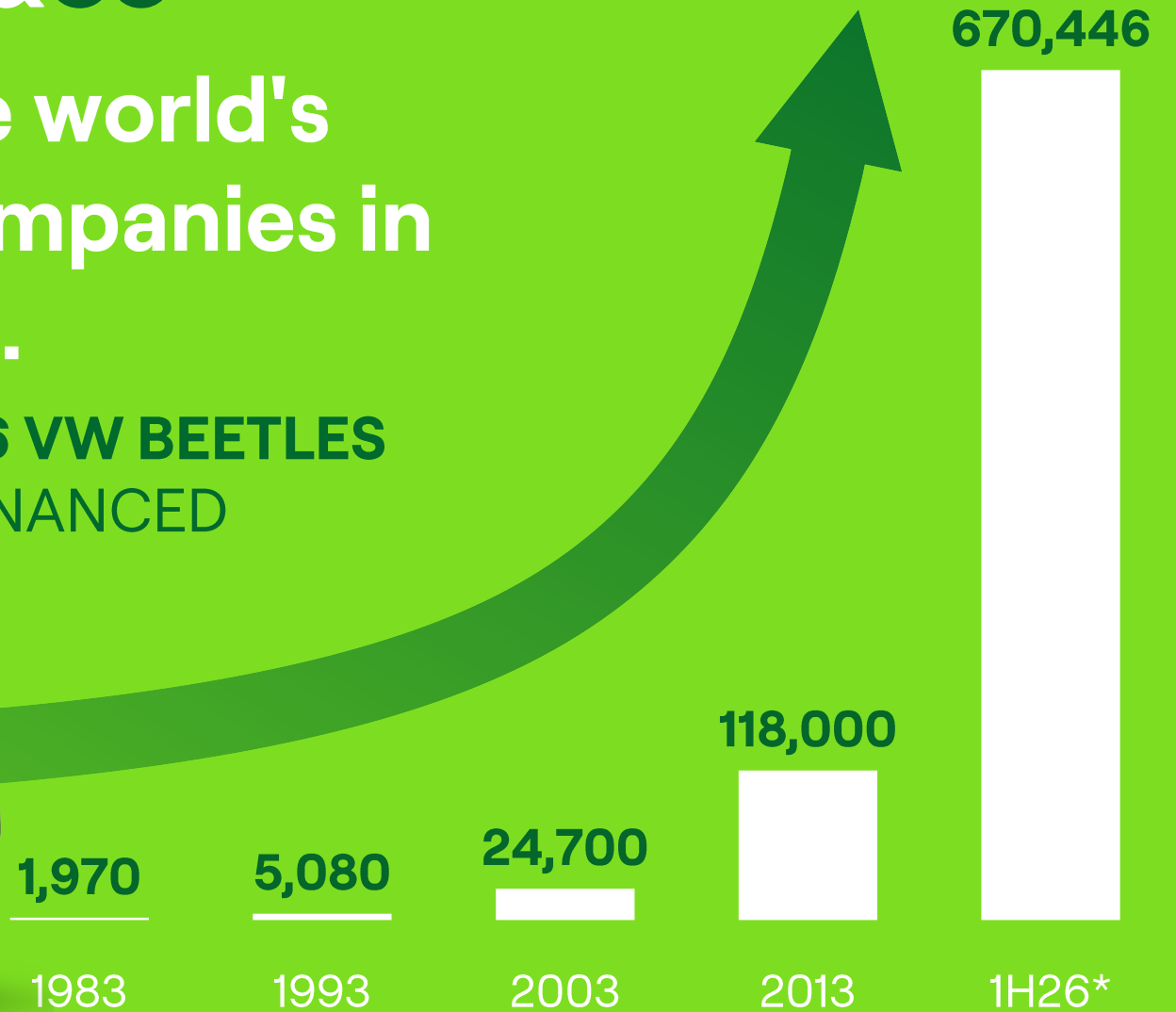
Market Cap of US\$9.0 bi in June/26



Localiza&co

One of the world's
largest companies in
the sector.

1970 > 06 VW BEETLES
FINANCED



(*)Does not include 6,717 cars from Mexico in 2Q26.

Classificação da Informação: INTERNA



Big Numbers

2Q26 | BRAZIL

670K

End of period
fleet

+121K

Cars Purchased

593

Locations in
Brazil

269

Seminovos'
Stores

+92K

Cars sold

+24K

Employees in
Latin America



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FINANCIALS

Localiza&co

Customer centricity

- + Scale
- + Cost reduction
- + Cross Selling



Localiza

- **372,112** (365,395 BR + 6,717 MX) cars in the fleet, including daily, monthly, replacement rentals and ride-hailing drivers;
- **697** branches in Brazil, Latin America and Mexico

Localiza Gestão de Frotas

- **305,051** cars in the fleet, including light vehicles, subscription cars and heavy vehicles.

Localiza seminovos

- **~39%** sold to final consumer (accumulated 2026);
- **273** stores (269 light vehicles + 4 heavy vehicles) in **138** cities in Brazil
- **6** stores in Mexico



Mexico expansion;
Telemetry solutions to optimize fleet management



Why Localiza?

Localiza combines leadership, scale, and operational excellence to deliver sustainable growth and consistent value creation.



Market leader with a robust and relevant presence in the sector



Scale and efficiency, supported by an integrated and digital platform



Solid track record, with a history of growth and financial discipline



Preferred brand, recognized for its superior customer experience



Lasting competitive advantages in technology, fleet intelligence, and execution



Strong culture and high-performance team, driving innovation and results

Why Localiza?

Raising money

Better credit rating
and financing
conditions

Buying cars

Main buyer in the sector and
differentiated relationship with
automakers

Great capillarity and
sales with better
conditions

Selling cars

Top of Mind Company
technology and market
leader

Renting cars

**Generating unparalleled financial
and operational performance**



Raising money

Best credit rating in the industry

Localiza&Co

Competitor 01

Competitor 02



STANDARD
& POOR'S

	2010	2011	2012	2013	2017	2019	2021	2023	2024	2025	2026
brAAA											
brAA+											
brAA											
brAA-											
brA+											

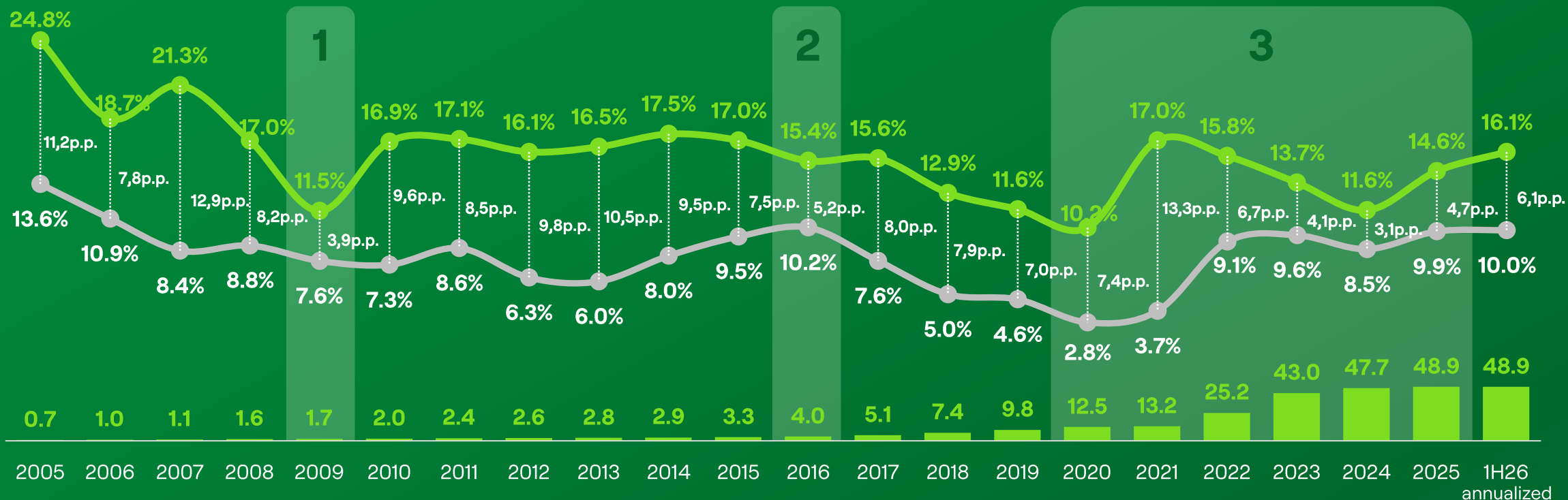
FitchRatings

	2010	2011	2012	2013	2017	2019	2021	2023	2024	2025	2026
brAAA											
brAA+											
brAA											
brAA-											
brA+											

Value creation



● ROIC
 ● Cost of debt after taxes
 ■ Invested Capital (R\$ B)



1 IPI reduction

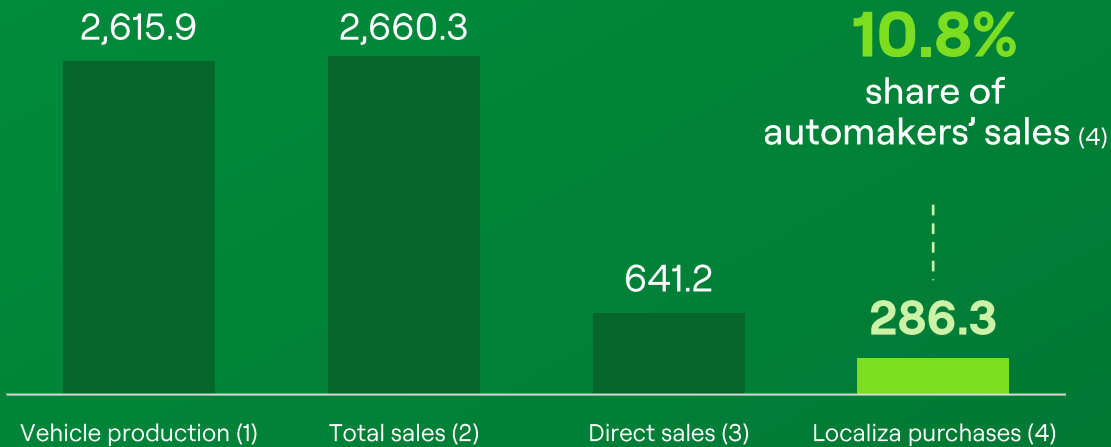
2 Year of economic recession in Brazil

3

- **2020-2022:** pandemic-related effects;
- **2023-2024:** impacts from Provisional Measure No. 1,175 of 2023, which established a discount mechanism for the acquisition of new (0km) vehicles;
- **2025:** negatively impacted by the IPI reduction in 3Q25

Buying cars

Distinguished relationship with automakers (2025)



Largest car buyer (Brazil)



Operational Excellence in Purchasing



Quality control of delivered cars



Car licensing



Shipping tracking

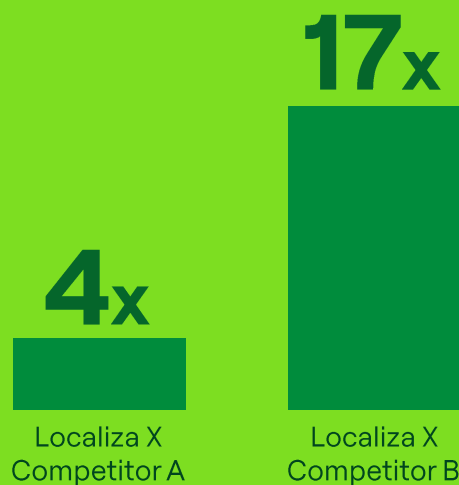


Logistics management optimization

14

Car Rental

MOST KNOWN BRAND⁽¹⁾



Leadership in all segments

PROXIMITY AND
CAPILLARITY



Present in
368
Brazilian cities

593 branches

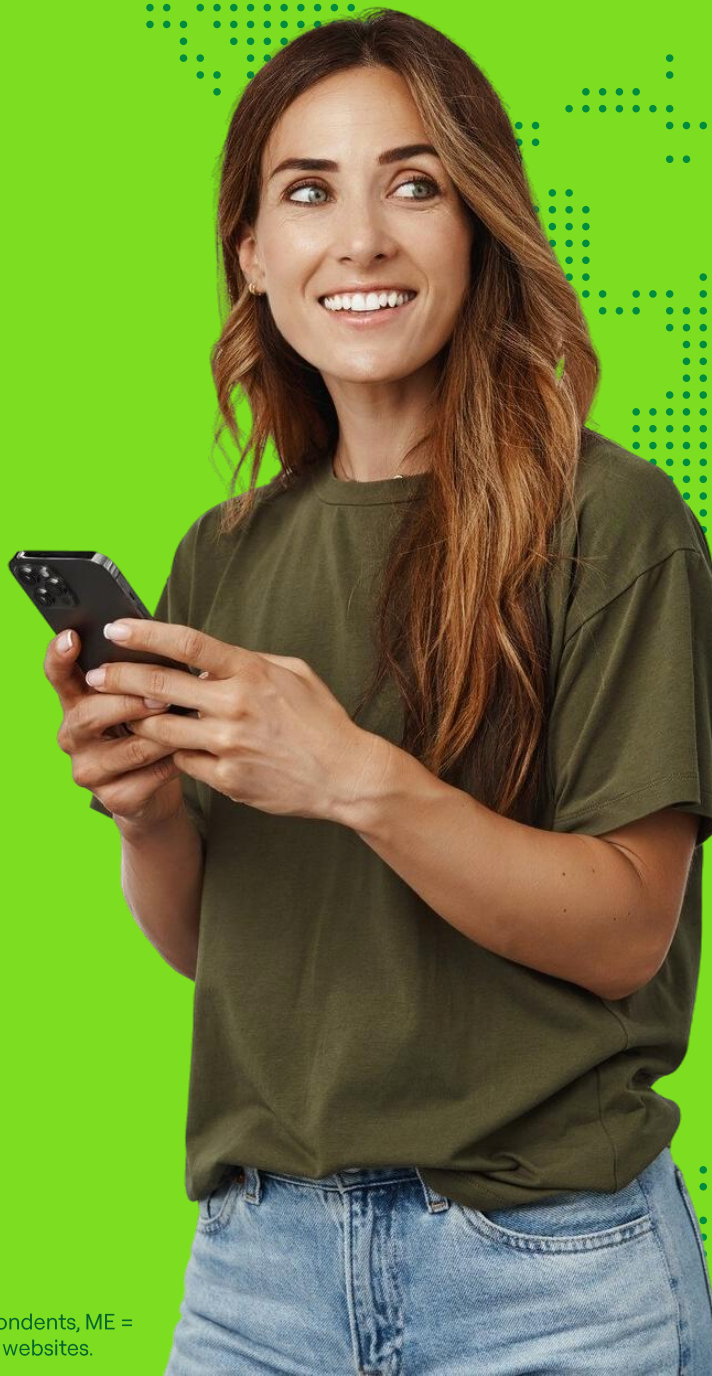
516 operated by Localiza

266
Competitor A ⁽²⁾

159
Competitor B ⁽²⁾

104 branches

in Latin America
35 operated by Localiza



Digital pick-up 2025

FAST RENTAL WITH NO QUEUES



In-app
reservation

1 in 3

customers use
the solution at
eligible
branches



Facial
recognition

Superior NPS

in the vehicle
pick-up
experience



"Magical" pick-up (with
proprietary anti-fraud
system)

265.000

cars with the
technology in over
200 branches



Convenience with Localiza Fast

1.1 million digital pick-ups in 2025

Customer delight

NPS IN EXCELLENCE ZONE



Conected
Fleet



Mobile
Solutions



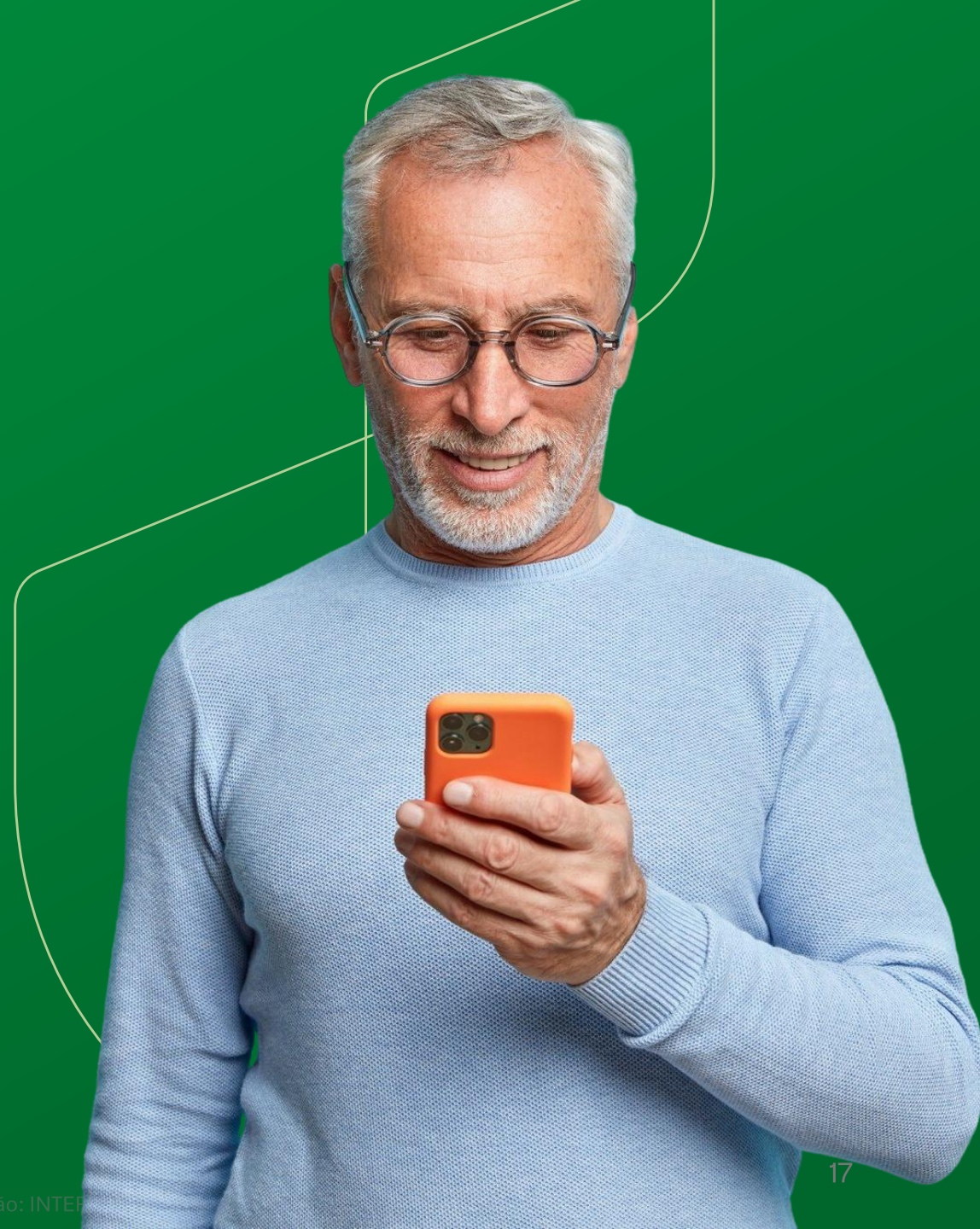
Driver's
area

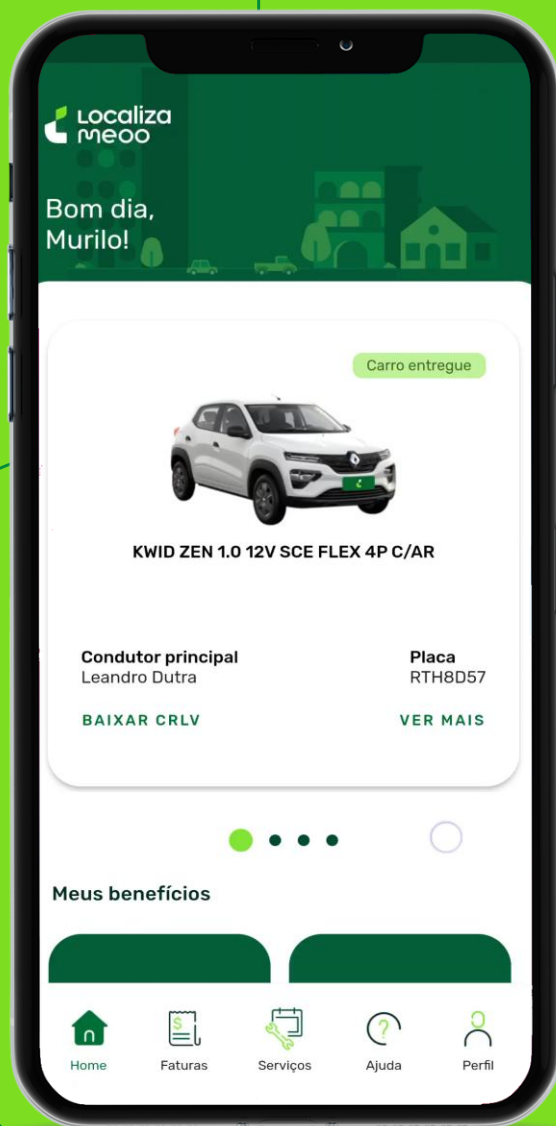
RISK MANAGEMENT

Excellence in
credit and
default
through IoT

Driver
Behaviour
with incentives
for good usage

Delinquency
rate well below
the national
retail average





The good part about having a new car

12 TO 48 MONTH SUBSCRIPTION WITH EVERYTHING INCLUDED

- 100% Digital Journey
- Documentation and Vehicle Tax
- Vehicle Registration
- Damage Repair
- 24-hour Assistance
- Preventive and Corrective Maintenance
- Complete protection
- Benefits club: incl. 15% discount at Localiza
- 24-hour assistance
- Traffic fine management
- Towing
- Tire change



Subscription cost up to 20%
lower than ownership



PITSTOP 2025

Preventive and corrective maintenance centers for Fleet Rental and Meoo vehicles.



+266k customers served



+168k vehicle inspections completed



~500 Customers served per day



DC

Preparing for sale 2025

Decommissioning and preparation centers for the sale
of pre-owned vehicles

12

Decommissioning
centers

~280k

Cars prepared

360+

Items checked
during
preparation



Seminovos

Selling cars with greater productivity and know-how to estimate the residual value of the asset and price the rental.

Big data

- ➔ Better understanding of customer preferences
- ➔ Price estimate
- ➔ Depreciation /+ Residual value
- ➔ Input for car purchase

Sales final consumer

- ➔ Lower depreciation
- ➔ Loyalty of costumers, generating recurrency and recommendation

Huge market to be explored⁽¹⁾



273 Stores (269 light vehicles + 4 heavy vehicles)

Strong capilarity

Presence in
All regions

138 cities
in Brazil

Online Channel
Digital sales with
customer journey "Big
Data"





Localiza Labs



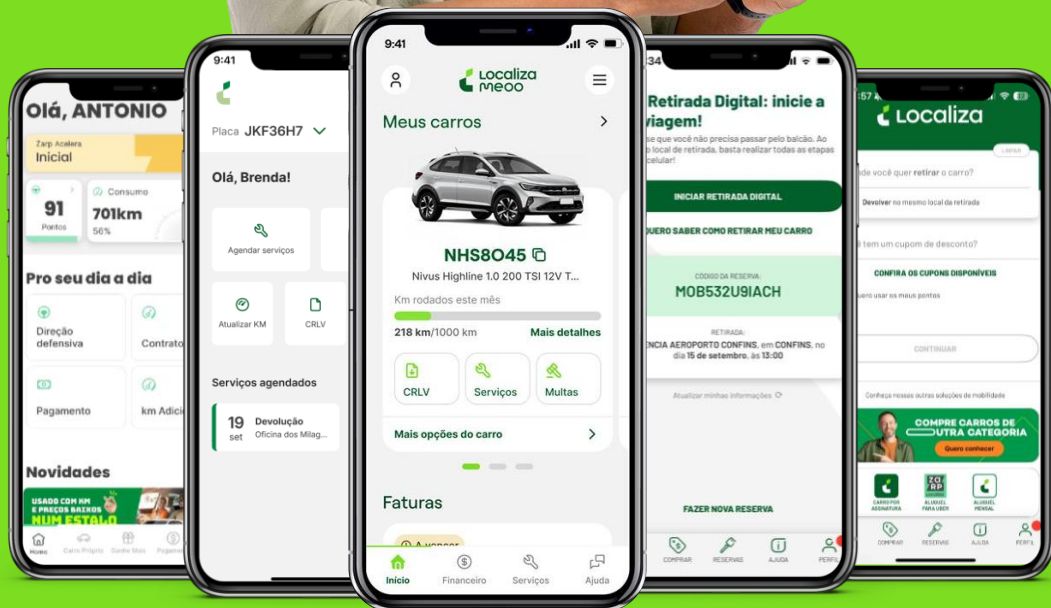
Localiza Labs

Digital Journey

Digital in the way the business operates

Technology and AI as a competitive advantage

Digital to delight our customers and employees



Professionals spread
across 18 states in
Brazil



Offices in Brazil: Belo
Horizonte, Curitiba
and São Paulo



Cloud-first company
with 100% workloads
in the AWS cloud

Telemetry



Emergency services



Logistics



Automation



Self-service rental



Value Creation

Fleet Rental

Asset protection

User experience

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Car Rental – RAC

SHORT-TERM RENTAL <12 MONTHS – DAILY OR MONTHLY

Individuals

SHORT- AND LONG-TERM RENTAL FOR INDIVIDUALS

Addressable market of 63MM people⁽¹⁾

More than 3.9M active loyalty program customers

Branch network: 593 branches in Brazil and 104 across Latin America

Zarp

SHORT-TERM VEHICLE RENTAL FOR RIDE-HAILING DRIVERS, SUPPORTED BY A DEDICATED NETWORK.

1.4 million ride-hailing drivers in Brazil⁽³⁾

+80 thousand rental vehicles (considering only cars rented with rental companies; does not include peer to peer rental)

Companies

DAILY AND MONTHLY CAR RENTAL SOLUTIONS FOR CORPORATE CUSTOMERS

Total addressable market of 3.3 million vehicles (Brazilian fleet excluding retail customers and non-addressable segments)⁽²⁾

Replacement

REPLACEMENT RENTAL CAR FOR SEVERAL INSURANCE COMPANIES IN BRAZIL

Total circulating fleet of 49.6 million vehicles and an insured fleet of 17.4 million vehicles in Brazil⁽⁴⁾



Fleet Rental and Subscription

LONG-TERM RENTAL >12 MONTHS

Fleet Rental

Fleet rental and outsourcing solution for SMEs, as well as large corporations

Corporate fleet of 8.1 million vehicles in Brazil (11% outsourced fleet penetration)⁽¹⁾

Competitiveness: TCO (total cost of ownership) vs. rental



Localiza Meoo

Car subscription solutions for individuals and small businesses, democratizing access to new vehicles without the costs of ownership

Over 1.2 million individuals purchase cars annually (2.5 million retail units plus direct sales)⁽²⁾

Estimated addressable market of 5.8 million Brazilians⁽³⁾

Affordability: the entry-level new car price is equivalent to 44 minimum wages, increasing the attractiveness of rental and subscription models.



Trucks

Rental of heavy vehicles with a duration of 12 to 84 months, bringing productivity and operational solutions.

Brazilian fleet of 2.2 million trucks⁽⁴⁾





Seminovos

SALE OF USED CARS AFTER THEIR
USE IN RENTAL DIVISIONS.

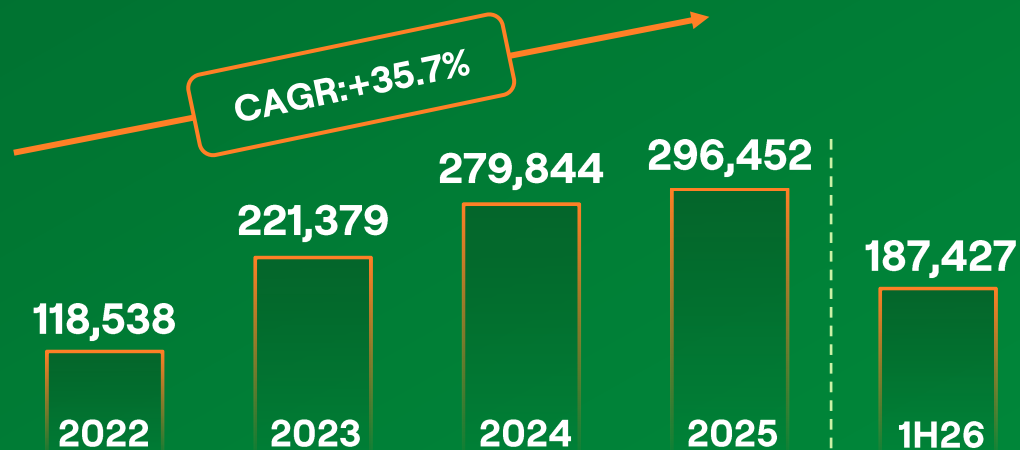
RETAIL

- ➔ 269 light vehicle stores + 4 heavy vehicle stores in Brazil across 138 cities
- ➔ Market of approximately 14 million used vehicles sold in Brazil in 2025
- ➔ Nationwide presence with potential for further expansion

WHOLESALE

- ➔ 48,000 used-car dealers in Brazil

EVOLUTION OF SALES – Brazil



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ENVIRONMENTAL

- 28 million liters of ethanol used internally (+12% vs. 2024) resulting in 45.3 thousand tons of CO₂e avoided
- 327.8 thousand tons of CO₂e offset by the Neutralize Program (+23.7% vs. 2024)
- +15 million kWh of solar energy injected into branches (+34.7% vs. 2024)
- Waste management with traceability in 100% of Deactivation Centers and Pit Stops
- +34 million liters of water saved through dry cleaning techniques

B3 Indexes

- **IGPTW** – Best practices in people management
- **DIVERSA** – A benchmark in diversity
- **ELAS11** – Female representation in leadership
- **CO2 – Efficient Carbon Index**

AWARDS AND RATINGS

- **ESTADÃO EMPRESAS MAIS:** Technology and Innovation for Mobility
- **TOP 5 in Governance / TOP 6 in Ethics and Citizenship**
- **TIME:** Among the 500 most sustainable companies in the world
- **GPTW Brazil:** 9th consecutive year
- **GPTW Diversity** – Ethnic-Racial: 24th place
- **Best ESG program in the Transportation sector** by the Latin America Executive Team 2025, ranking conducted by Extel
- **MERCO among the 35 companies with the best reputation in Brazil**, 1st position in the mobility sector and among the 45 most responsible in terms of ESG in the overall ranking

SOCIAL

- **10.6% Black people and +4.8% women** in strategic leadership vs. 2024
- **+650 volunteer employees in affinity groups**
- **R\$ 9.9 million in social investment** in nearly 100 supported projects and approximately 30,000 people impacted
- **Volunteering: 1,209 participants** (806 volunteers) and more than 8,400 beneficiaries

GOVERNANCE

- **Preparation for IFRS S1/S2:** sustainability integrated into strategy, finance, governance, and risk management
- **Privacy and security:** annual training for 100% of employees with annual recurrence
- **Privacy Portal and Critical Supplier Assessment**
- **Ethics and compliance:** 99% of employees with valid training and 100% of leadership in compliance
- **SO 37001 recertification for the 5th consecutive year (combating bribery).**

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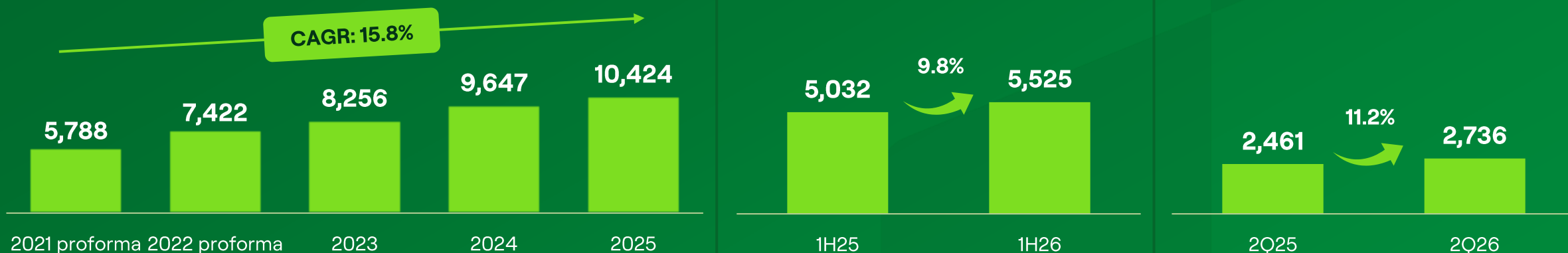
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11.2% GROWTH IN QUARTERLY NET REVENUE YEAR-OVER-YEAR, DRIVEN BY GROWTH IN RENTAL DAYS AND AN INCREASE IN THE AVERAGE DAILY RATE.

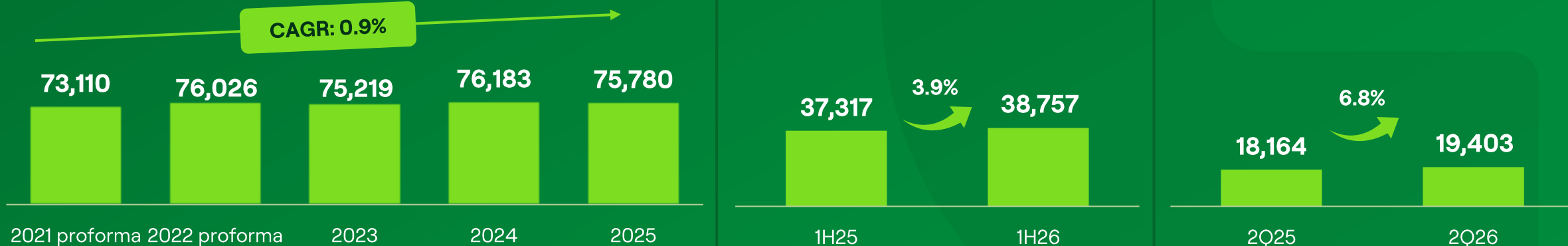
Net Revenue – Car Rental

R\$ million, including royalties



Rental Days – Car Rental

In thousands

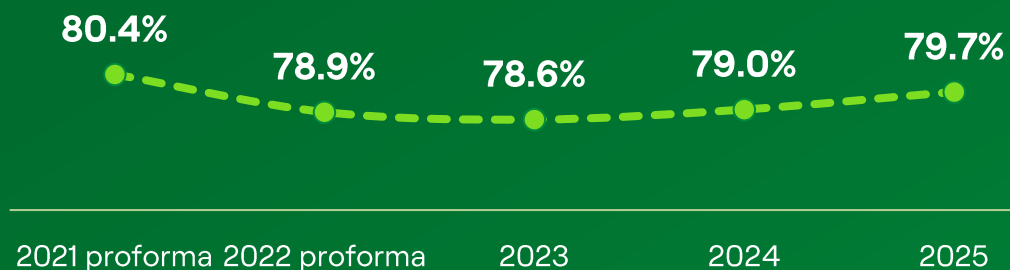




AVERAGE DAILY RATE INCREASE AND HIGHER UTILIZATION RATE REINFORCE COMMERCIAL EXCELLENCE AND PRODUCTIVITY MANAGEMENT

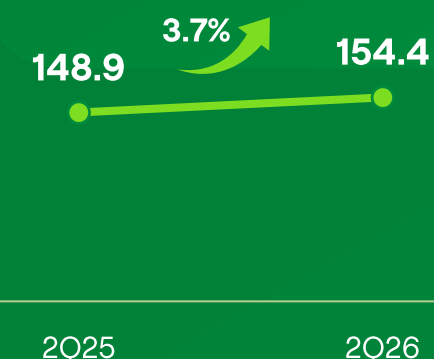
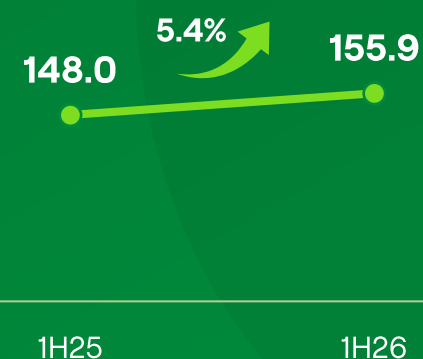
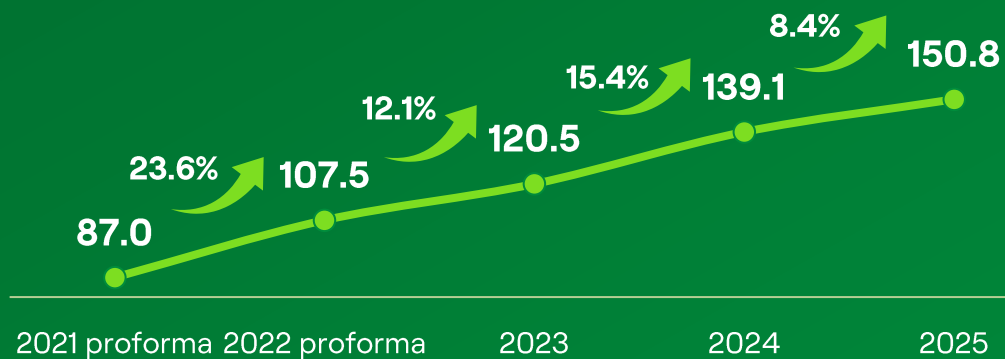
Utilization Rate – Car Rental

%



Rental Rate – Car Rental

R\$

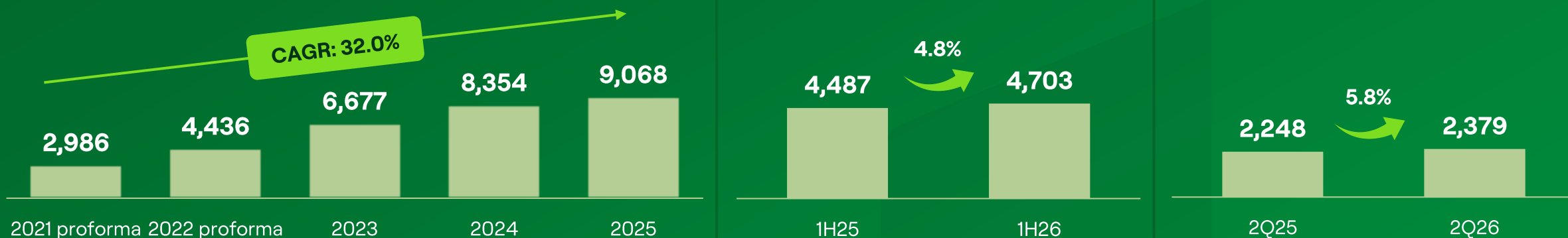




5.8% GROWTH IN QUARTERLY NET REVENUE YEAR-OVER-YEAR, MARKING THE INFLECTION IN VOLUMES AND A RETURN TO GROWTH IN RENTAL DAYS

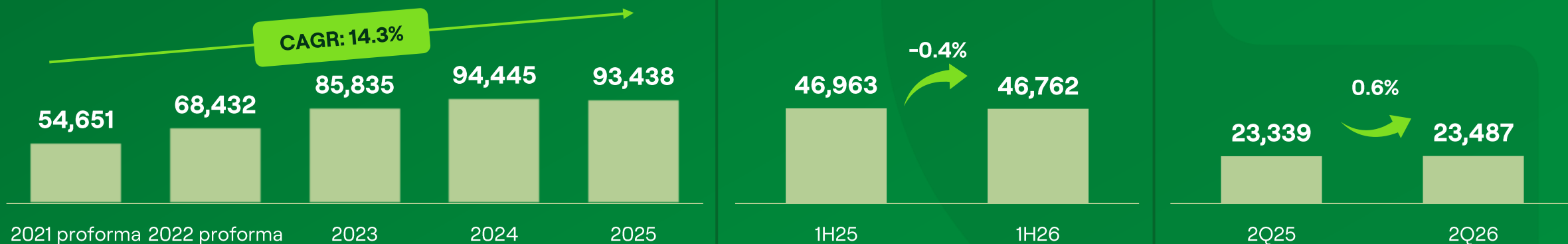
Net Revenue – Fleet Rental

R\$ million, including telematics and other initiatives



Rental Days – Fleet Rental

In thousands

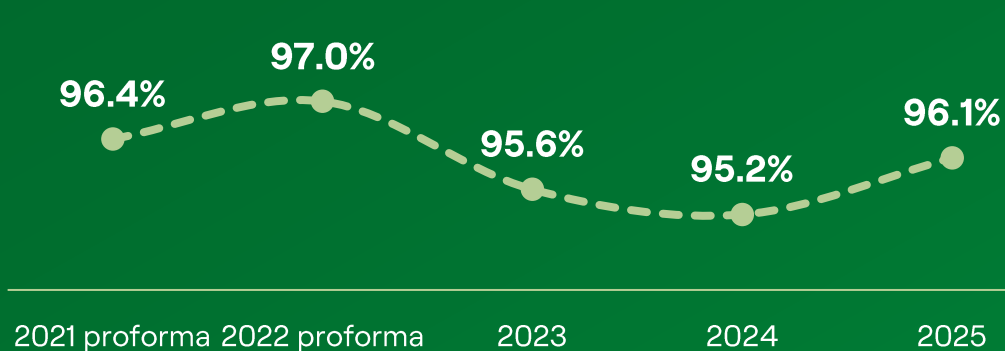




AVERAGE DAILY RATE GROWTH AND IMPROVED FLEET UTILIZATION RATE REFLECT HIGHER OPERATIONAL EFFICIENCY AND PRODUCTIVITY

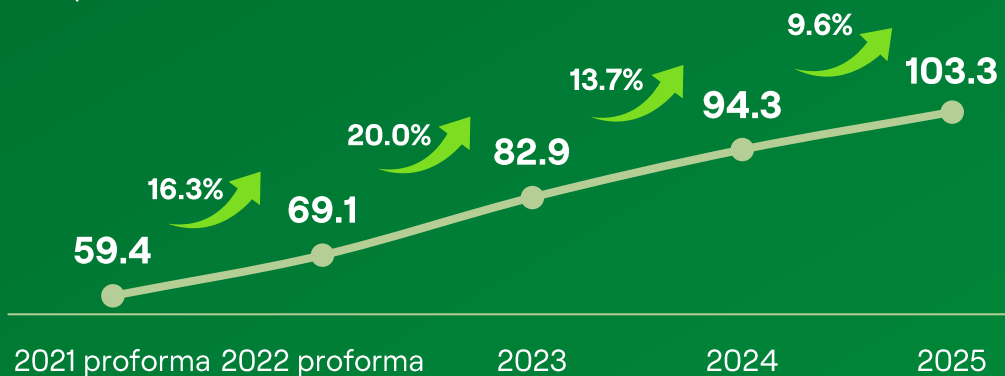
Utilization Rate – Fleet Rental

%



Rental Rate – Fleet Rental

R\$

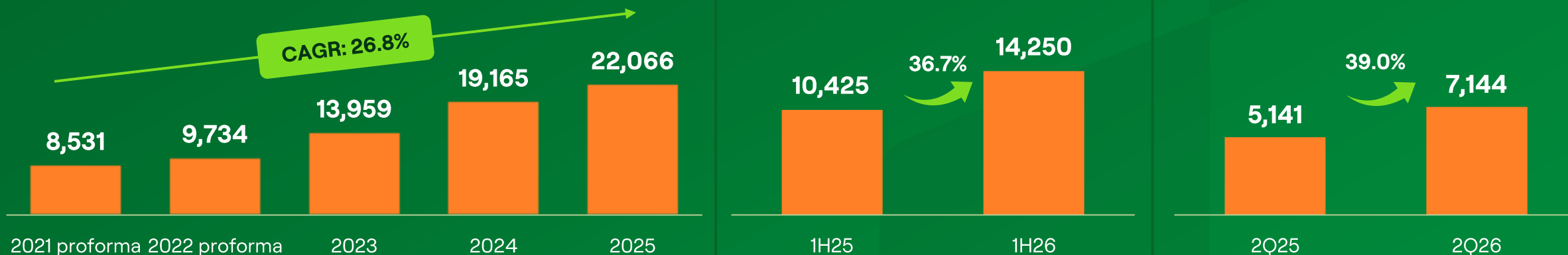




39.0% GROWTH IN SEMINOVOS NET REVENUE IN BRAZIL, SUSTAINING SALES VOLUMES ABOVE 90 THOUSAND VEHICLES PER QUARTER

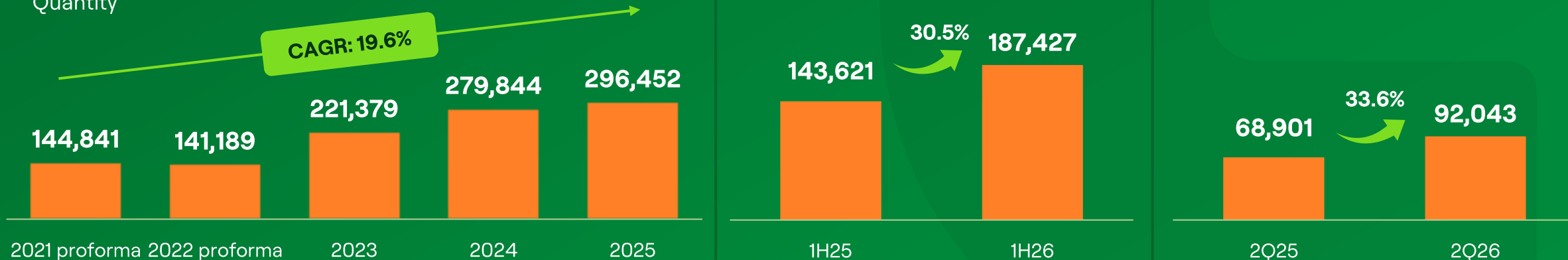
Net Revenue – Seminovos

R\$ million



Cars sold – Seminovos

Quantity

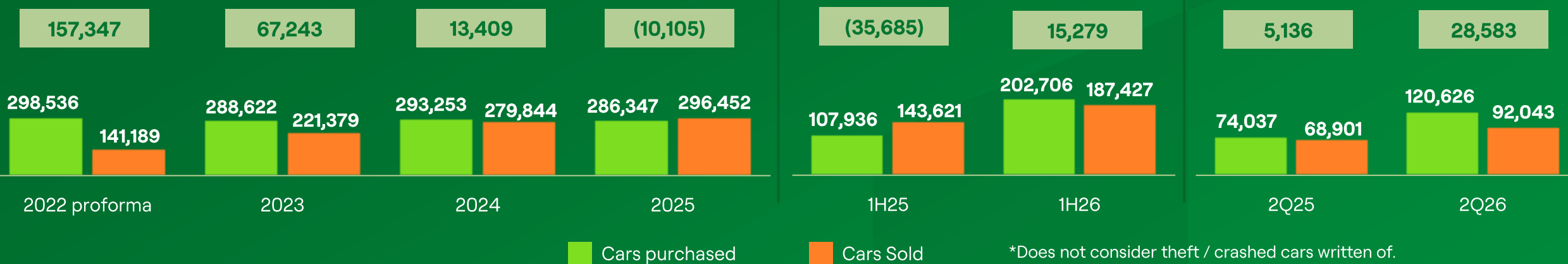




THE COMPANY ACCELERATED VEHICLE PURCHASES IN LINE WITH STRONG SALES MOMENTUM, ADVANCING THE CAR RENTAL FLEET RENEWAL PROCESS

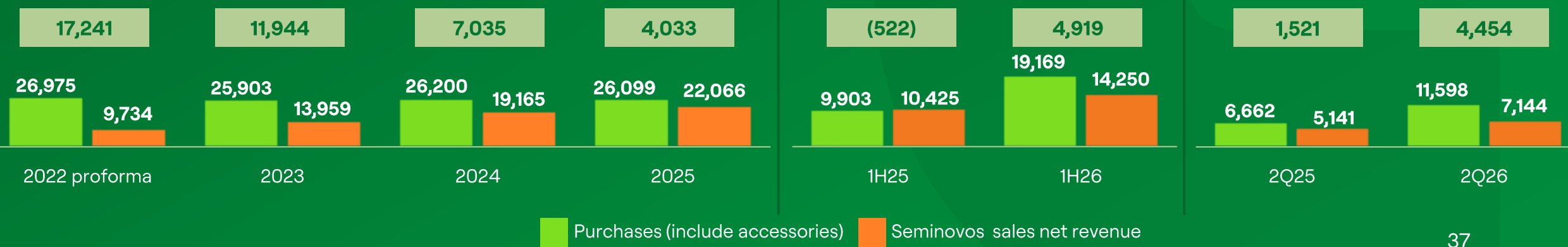
Car purchase and sales

Quantity*



Net fleet investment

R\$ million

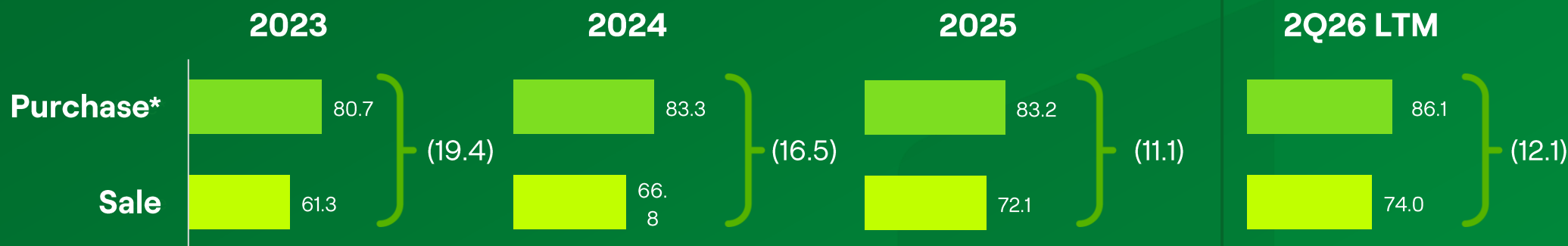




RENEWAL CAPEX OF R\$12.1 THOUSAND PER CAR IN CAR RENTAL AND R\$19.9 THOUSAND IN FLEET RENTAL

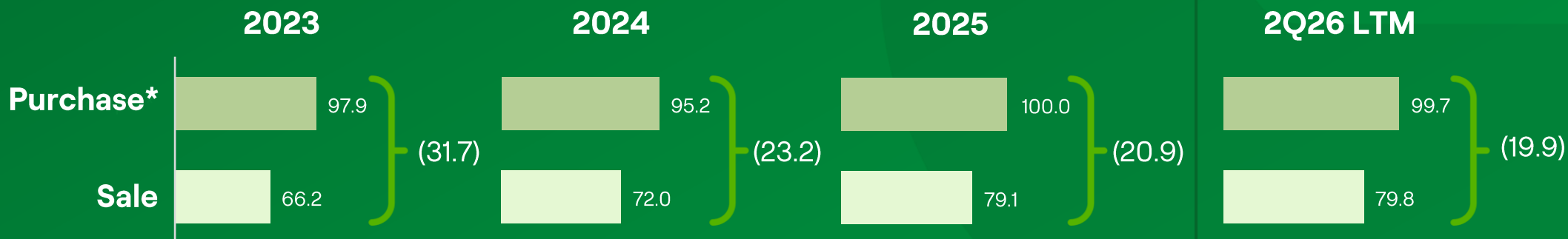
Average price of purchase and sale – Car Rental

R\$ thousand



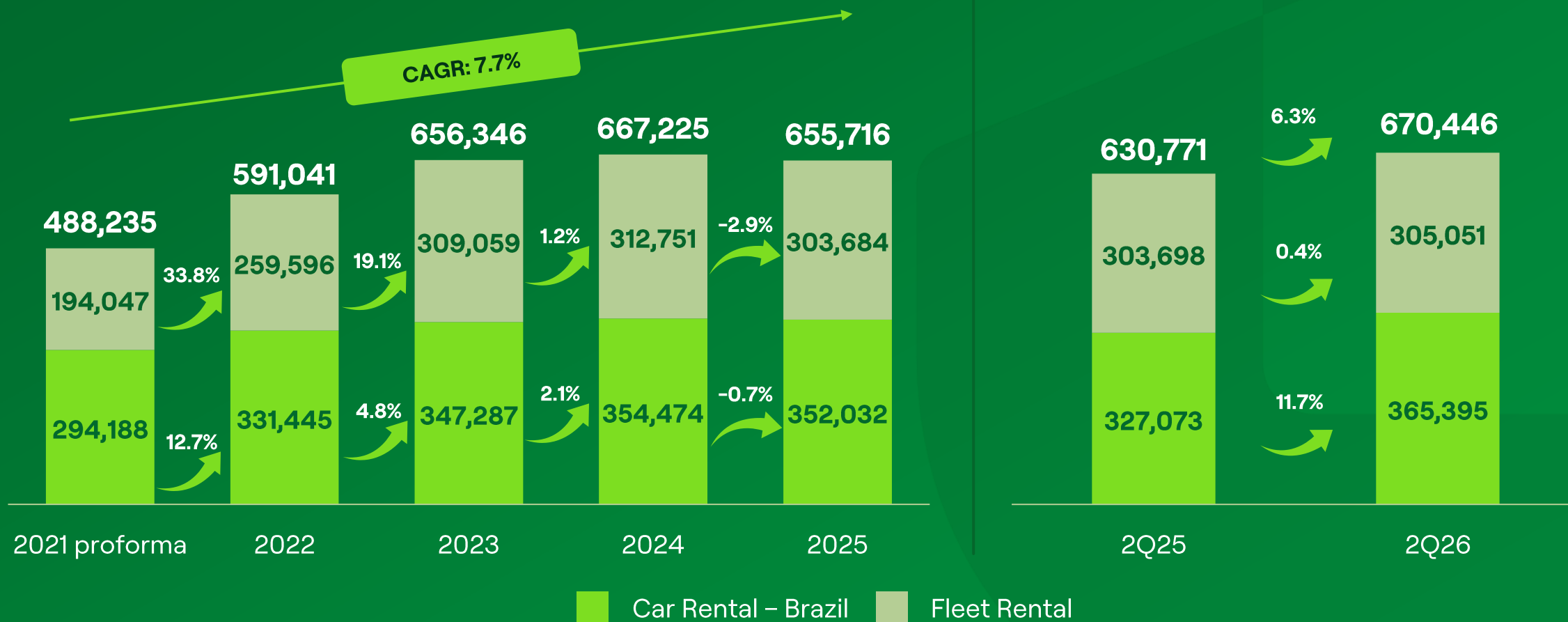
Average price of purchase and sale – Fleet Rental

R\$ thousand



End of period fleet

Quantity

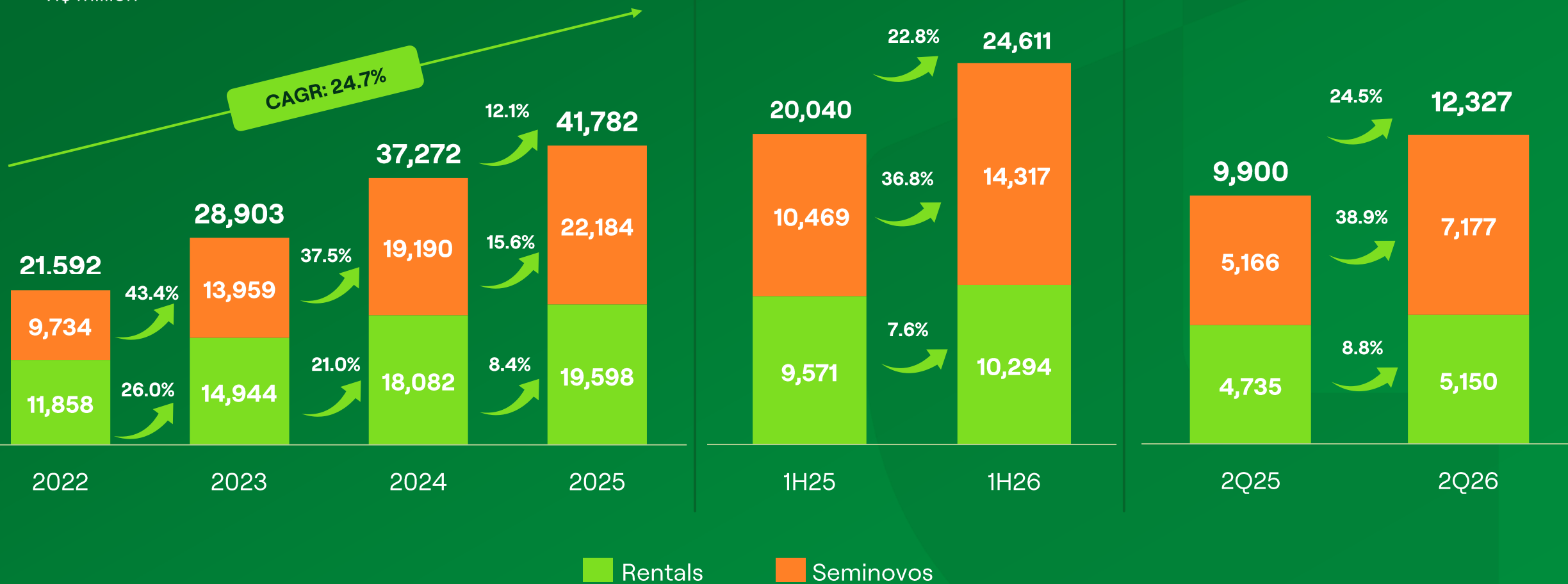




CONSOLIDATED NET REVENUE OF R\$12.3 BILLION IN THE QUARTER, WITH YEAR-OVER-YEAR GROWTH OF 8.8% IN RENTAL REVENUE AND 38.9% IN SEMINOVOS

Consolidated Net Revenue

R\$ million

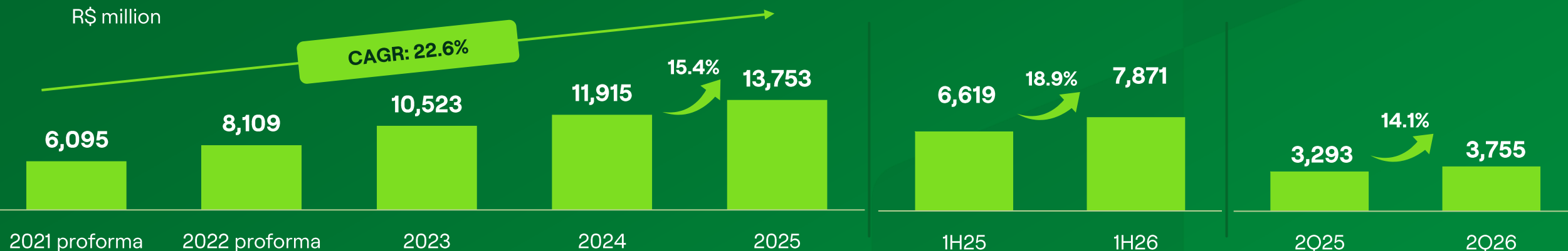




EBITDA TOTALED R\$3.8 BILLION IN THE QUARTER, UP 14.1% YEAR-OVER-YEAR, WITH EXPANSION IN RENTAL MARGINS

Consolidated EBITDA

R\$ million



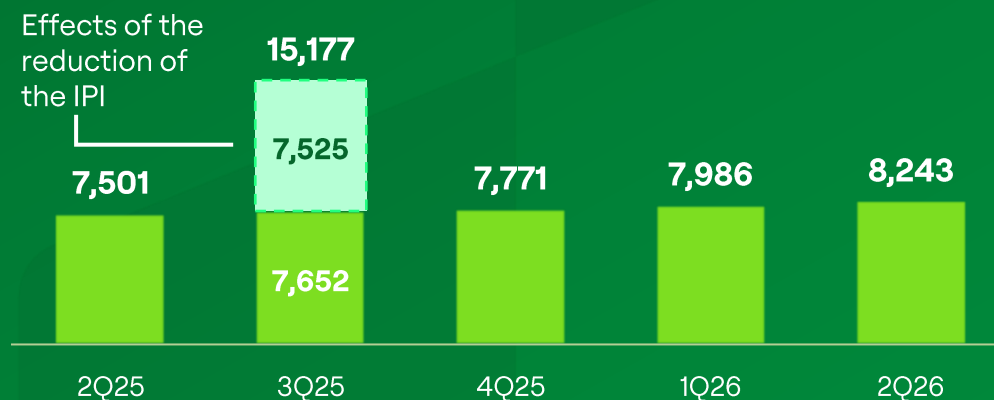
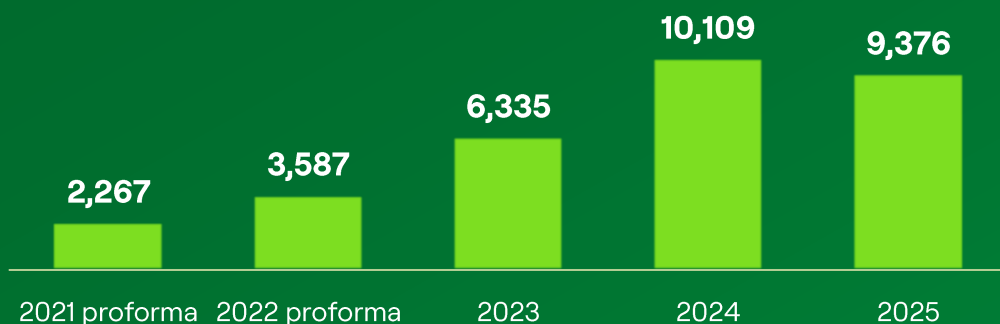
EBITDA Margin	2022 proforma	2023	2024	2025	1H25	1H26	2Q25	2Q26
Car Rental Brazil and Franchising	56.2%	64.4%	62.0%	67.0%	65.9%	67.5%	66.5%	67.6%
Fleet Rental	65.6%	72.6%	66.8%	72.6%	70.5%	81.8% (75.7%*)	71.0%	75.6%
Rental Consolidated	59.7%	68.1%	64.2%	69.6%	68.1%	74.1% (71.3%*)	68.7%	71.3%
Rental Consolidated + Mexico	59.7%	67.8%	63.4%	68.5%	67.2%	73.0% (70.3%*)	67.7%	70.3%
Seminovos + Mexico	10.6%	2.9%	2.3%	1.5%	1.8%	2.5%	1.6%	1.9%
Consolidated (over rental revenues)	68.4%	70.4%	65.9%	70.2%	69.2%	76.5% (73.7%*)	69.5%	72.9%



DEPRECIATION CONTINUED ITS SEQUENTIAL UPWARD TREND OBSERVED IN RECENT QUARTERS, IN LINE WITH THE COMPANY'S EXPECTATIONS

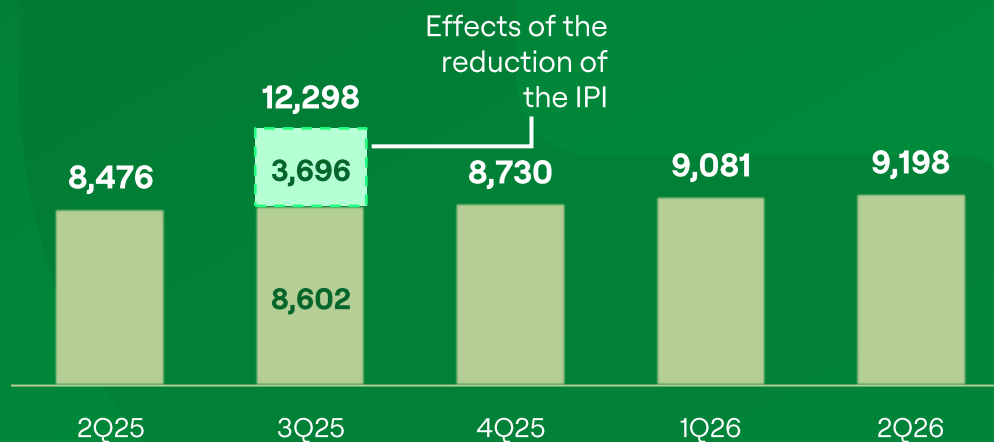
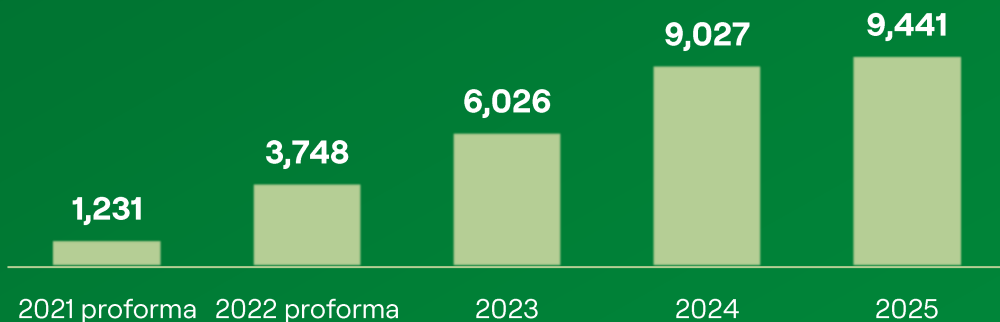
Average annualized depreciation per car – Car Rental

R\$ thousand



Average annualized depreciation per car – Fleet Rental

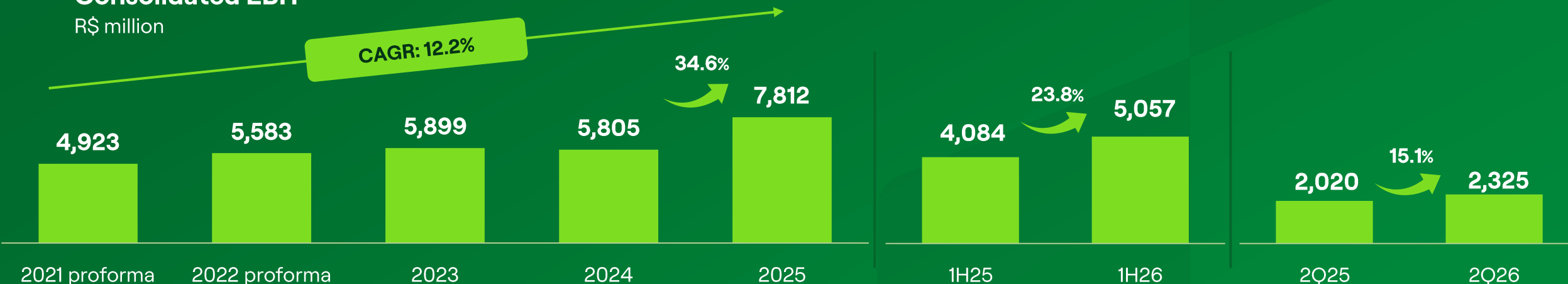
R\$ thousand



R\$2.3 BILLION IN EBIT IN THE QUARTER, 15.1% HIGHER YEAR-OVER-YEAR

Consolidated EBIT

R\$ million



EBIT Margin includes the result of **Seminovos** and is calculated on rental revenues:

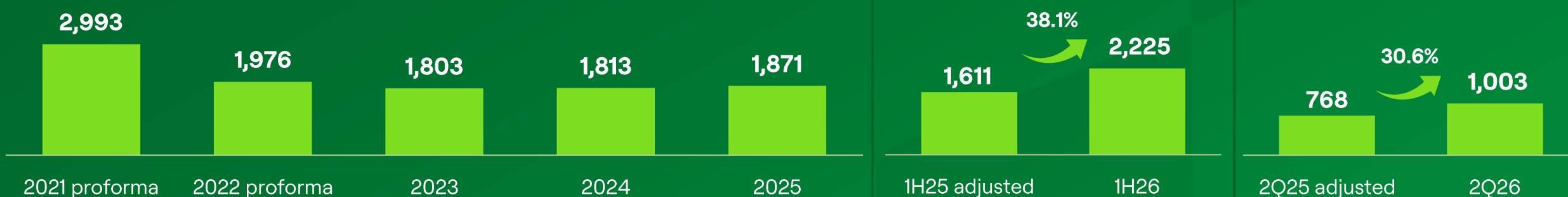
EBIT Margin	2022 proforma	2023	2024	2025	1H25	1H26	2Q25	2Q26
Car Rental Brazil and Franchising	46.7%	33.9%	29.3%	38.0%	42.2%	45.9%	42.0%	44.5%
Fleet Rental	47.7%	47.3%	37.5%	44.5%	45.5%	56.0% (50.0%*)	45.8%	49.2%
Consolidated (over rental revenues)	47.1%	39.9%	33.1%	41.0%	43.7%	50.5% (47.8%*)	43.8%	46.7%
Rental Consolidated + Mexico	47.1%	39.5%	32.1%	39.9%	42.7%	49.1% (46.4%*)	42.7%	45.1%



R\$1.0 BILLION IN NET INCOME IN THE QUARTER, A 30.6% INCREASE COMPARED TO THE SAME PERIOD OF THE PREVIOUS YEAR

Consolidated Net Income

R\$ million



EBITDA x Net income reconciliation	2024	2025	2025 Adjusted*	1H25 Adjusted *	1H26	Var. R\$	Var. %	2Q25 Adjusted *	2Q26	Var. R\$	Var. %
Consolidated EBITDA	11,915	13,753	13,890	6,619	7,871	1,252	19%	3,293	3,755	463	14%
Cars depreciation	(5,610)	(5,413)	(4,621)	(2,276)	(2,511)	(235)	10%	(1,141)	(1,277)	(136)	12%
Other PP&E depreciation and amortization	(524)	(573)	(573)	(280)	(309)	(29)	10%	(141)	(155)	(14)	10%
Write up amortization	24	45	45	21	6	(16)	-74%	10	2	(8)	-85%
EBIT	5,805	7,812	8,741	4,084	5,057	973	24%	2,020	2,325	304	15%
Financial expenses, net	(3,939)	(4,614)	(4,614)	(2,195)	(2,247)	(52)	2%	(1,126)	(1,108)	18	-2%
Income tax and social contribution	(53)	(1,327)	(707)	(278)	(585)	(307)	110%	(126)	(213)	(87)	69%
Net income of the period	1,813	1,871	3,420	1,611	2,225	614	38%	768	1,003	235	31%
Deferred income tax and social contribution on Locamerica's tax loss	-	-	(937)	(937)	-	937	-	(937)	-	937	-
Net income for the period	1,813	1,871	2,484	674	2,225	1,551	230%	(169)	1,003	1,172	-695%

THE COMPANY GENERATED R\$5.2 BILLION IN CASH FROM RENTAL OPERATIONS, WHICH WAS INVESTED IN NET VEHICLE CAPEX, ACCELERATING THE FLEET REJUVENATION PROCESS

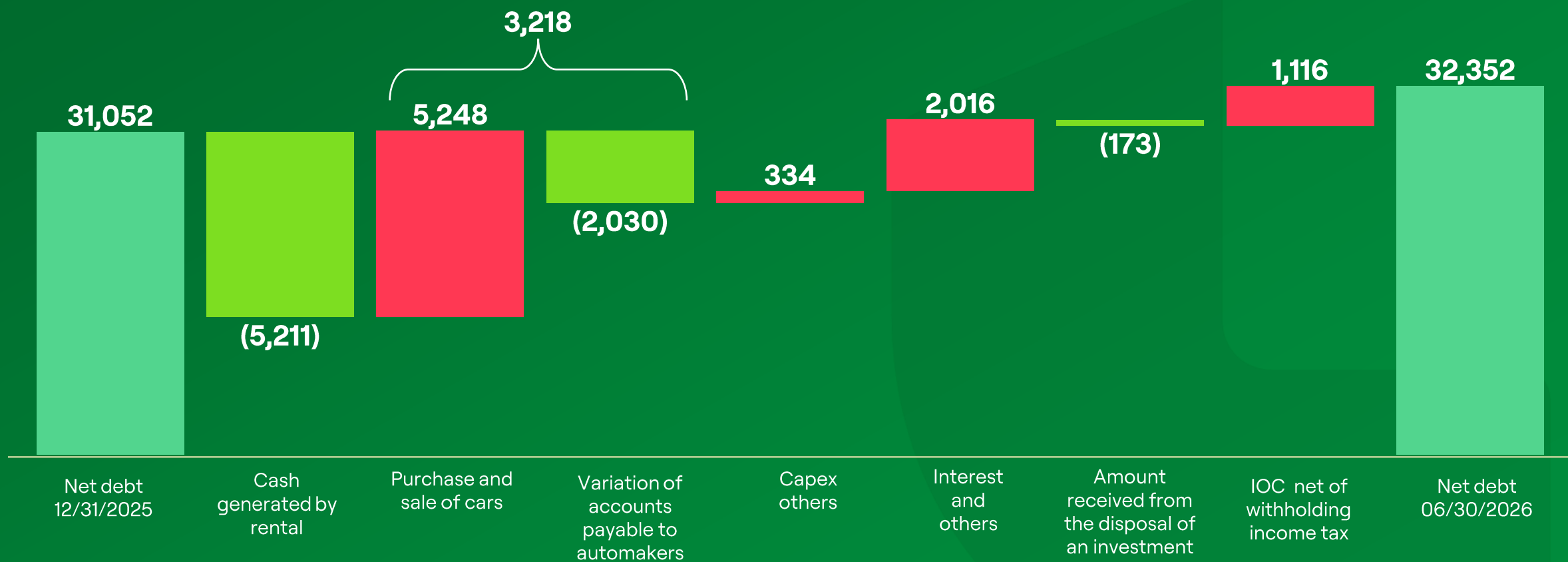
Free cash flow

	Free cash flow (R\$ million)	2021	2023	2024	2025	1H26
Operations	EBITDA	3,698	10,523	11,915	13,753	7,871
	Used car sale revenue, net of taxes	(5,308)	(13,876)	(19,185)	(22,183)	(14,317)
	Net book value of vehicles written-off	4,346	12,250	17,750	20,847	13,348
	(-) Income tax and social contribution	(307)	(130)	(488)	(477)	(61)
	Change in working capital	(568)	(1,783)	(236)	(458)	(1,630)
	Cash generated by rental operations	1,860	6,984	9,756	11,482	5,211
Capex	Used car sale revenue, net from taxes	5,308	13,876	19,185	22,183	14,317
	Fleet investment	(7,656)	(25,950)	(26,297)	(26,319)	(19,565)
	Net capex - cars	(2,348)	(12,074)	(7,112)	(4,135)	(5,248)
	Change in accounts payable to car suppliers	289	2,587	1,086	(633)	2,030
	Net investment in fleet	(2,059)	(9,487)	(6,027)	(4,768)	(3,218)
	Investments, (disinvestment) other property and intangible	(147)	(392)	(453)	(437)	(161)
	Free cash generated (applied) before interest and others	(346)	(2,895)	3,276	6,277	1,832

THE COMPANY ENDED THE QUARTER WITH A NET DEBT OF R\$32.4 BILLION, AN INCREASE OF 4.2% IN 1H26

Change in net debt – as of 06/30/2026

R\$ million

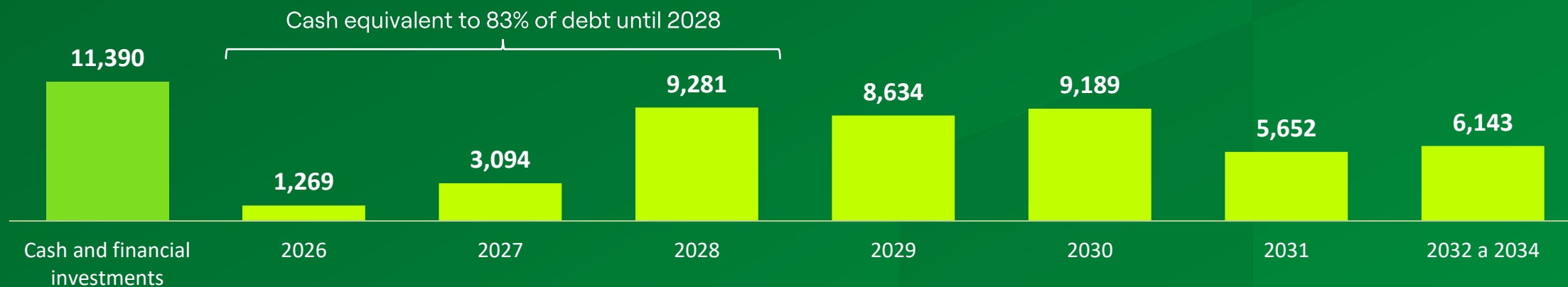




STRONG CASH POSITION OF R\$11.4 BILLION AND CONTINUED PROGRESS IN ACTIVE DEBT MANAGEMENT, AIMED AT REDUCING FUNDING COSTS AND EXTENDING DURATION

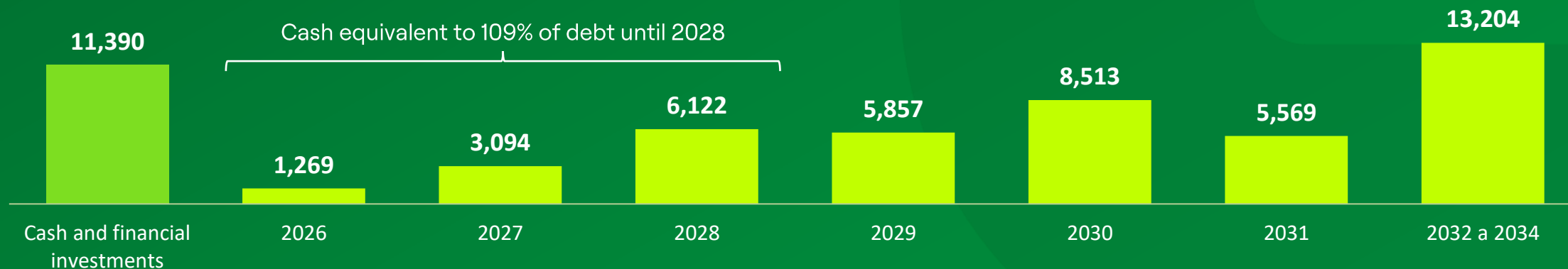
Debt maturity profile (principal) – as of 06/30/2026

R\$ million



Proforma after settlements and issuances through july/2026

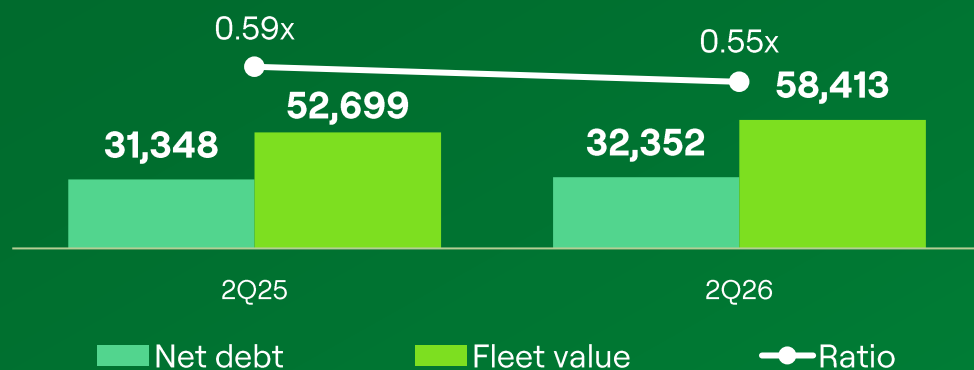
R\$ million



IMPROVED LEVERAGE METRICS COMPARED TO THE PRIOR YEAR

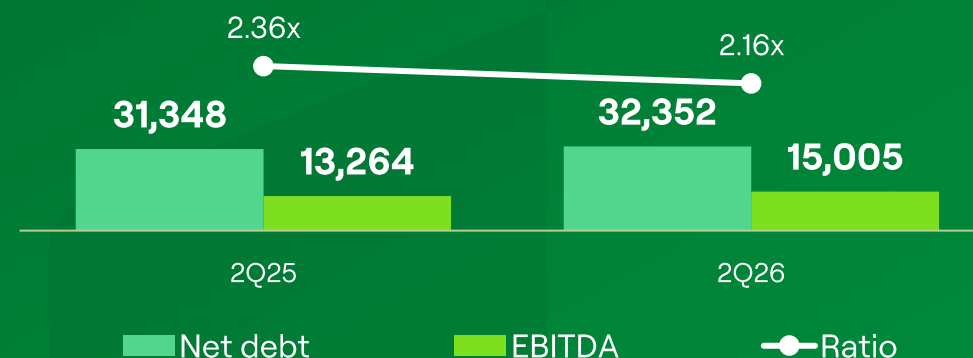
Net debt vs. Fleet value

R\$ million



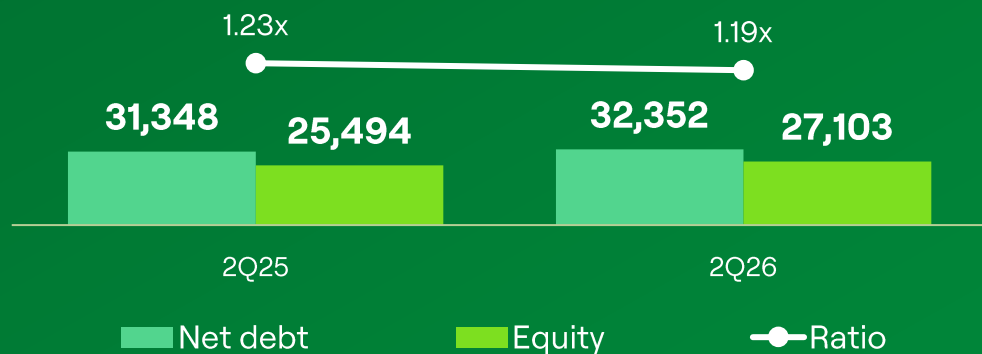
Net debt vs. EBITDA LTM

R\$ million



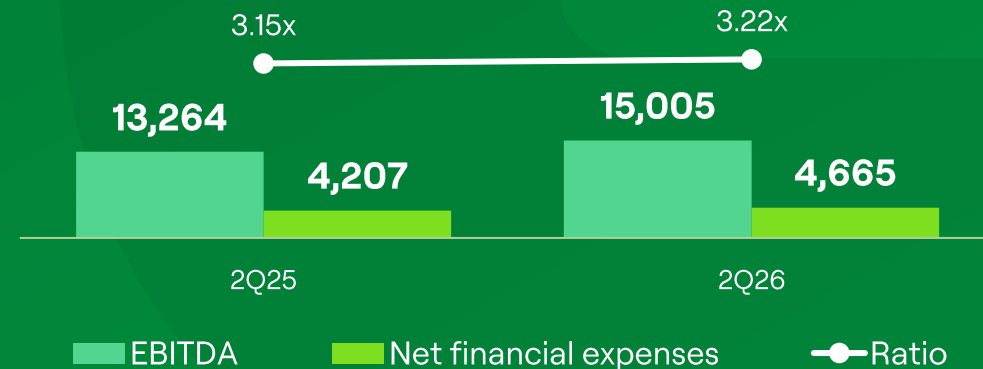
Net debt vs. Equity

R\$ million



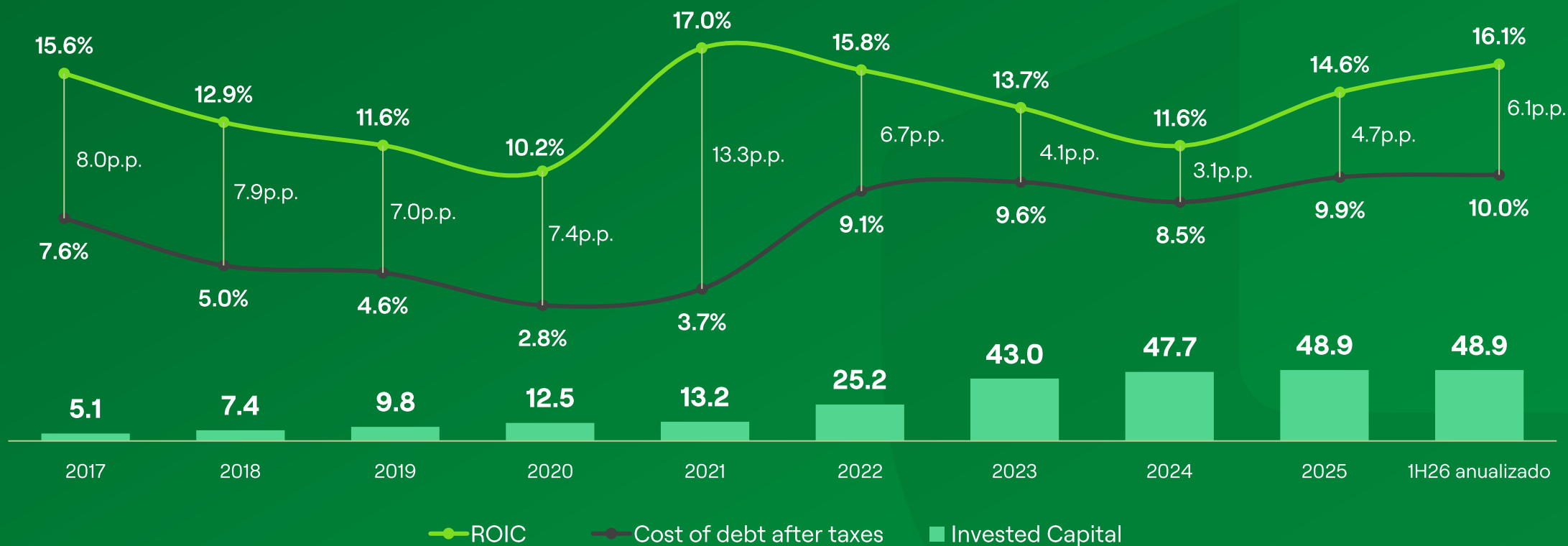
EBITDA LTM vs. Net financial expenses LTM

R\$ million



Evolution of ROIC spread and capital base

% e R\$ billion



ROIC calculated: NOPAT = EBIT X (1 - effective income tax rate); Invested Capital = Net Debt + Equity - Goodwill

Invested capital of Localiza stand-alone until June 30th, 2022

In the 2025 ROIC, the effects of the write-off of Locamerica's tax loss carryforwards and the effects of the IPI were disregarded



THANK YOU

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