

Webcast

2Q26

Localiza&co



[B]³ BRASIL
BOLSA
BALCÃO

 **NOVO
MERCADO**
BM&FBOVESPA

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Brasil 50 **IBRX 50**

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Carbono
Eficiente **ICO2**

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Ações com Tag Along
Diferenciado **ITAG**

CTCX

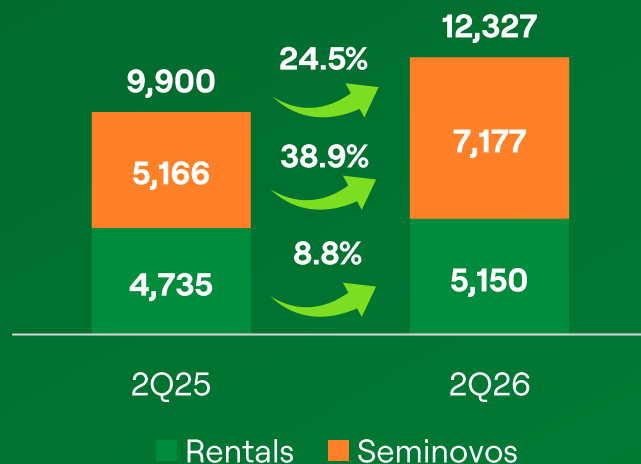
IGPTW B3

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QUARTER HIGHLIGHT

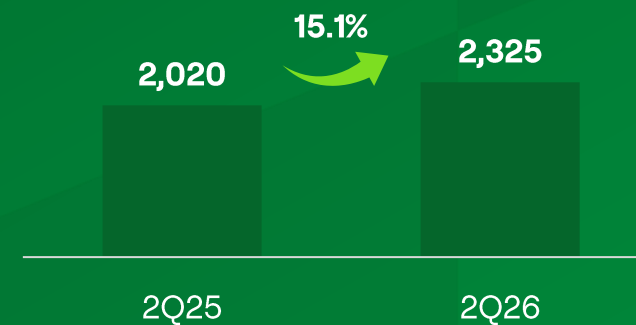
Consolidated Net Revenue

R\$ million (including Mexico)



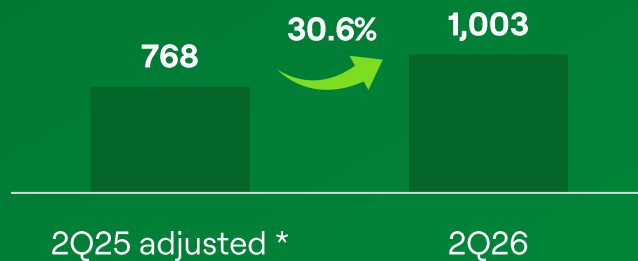
EBIT

R\$ million



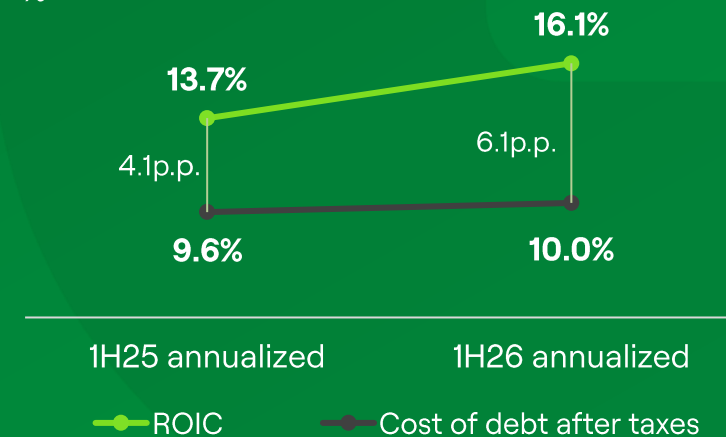
Net Income

R\$ million



ROIC versus cost of debt after-tax

%



* Adjusted to exclude the write-off of Locamerica's tax loss carryforwards, amounting to R\$937 million

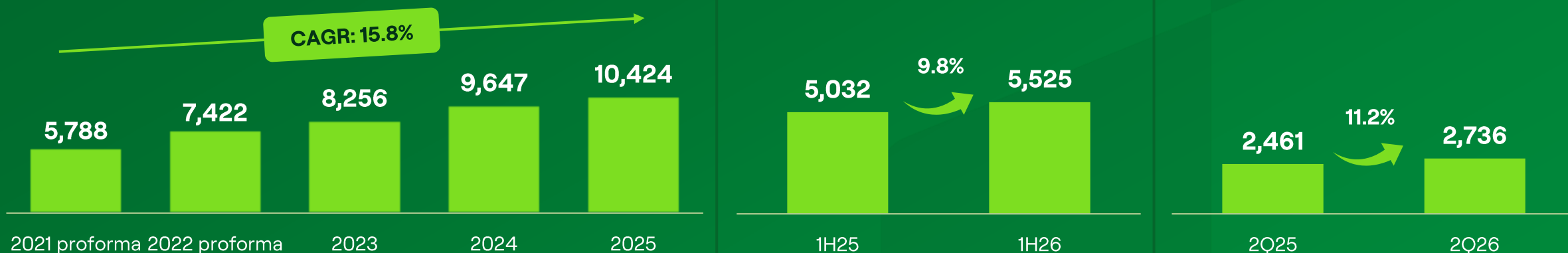
Classificação da Informação: INTERNA



11.2% GROWTH IN QUARTERLY NET REVENUE YEAR-OVER-YEAR, DRIVEN BY GROWTH IN RENTAL DAYS AND AN INCREASE IN THE AVERAGE DAILY RATE.

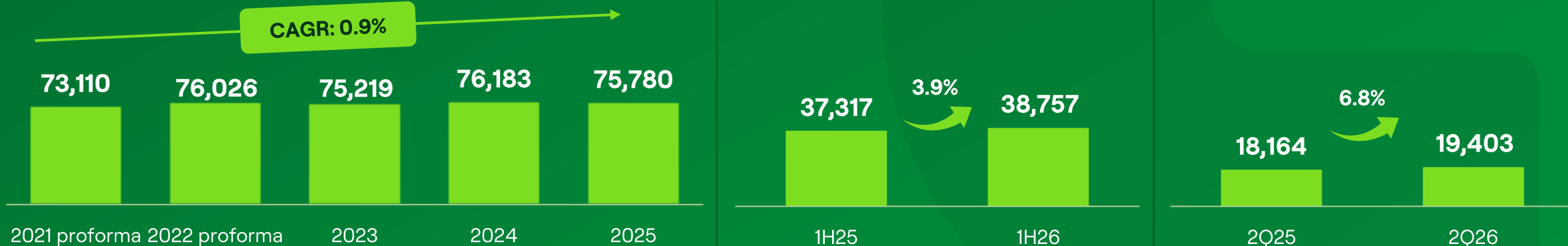
Net Revenue – Car Rental

R\$ million, including royalties



Rental Days – Car Rental

In thousands

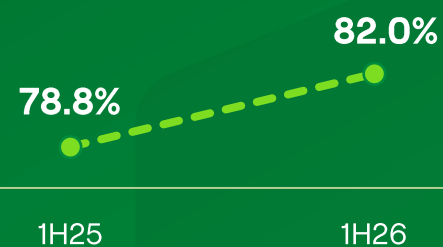
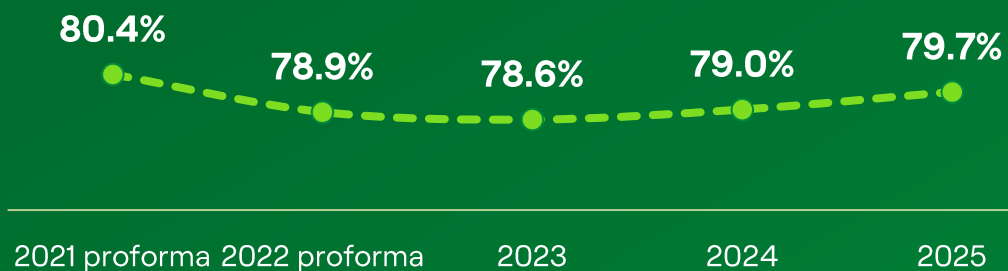




AVERAGE DAILY RATE INCREASE AND HIGHER UTILIZATION RATE REINFORCE COMMERCIAL EXCELLENCE AND PRODUCTIVITY MANAGEMENT

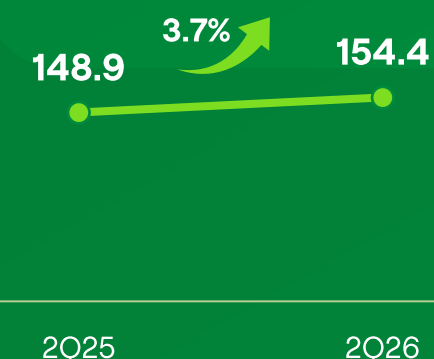
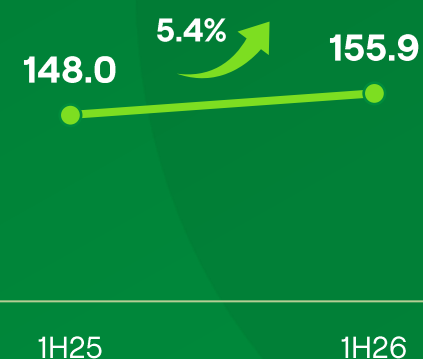
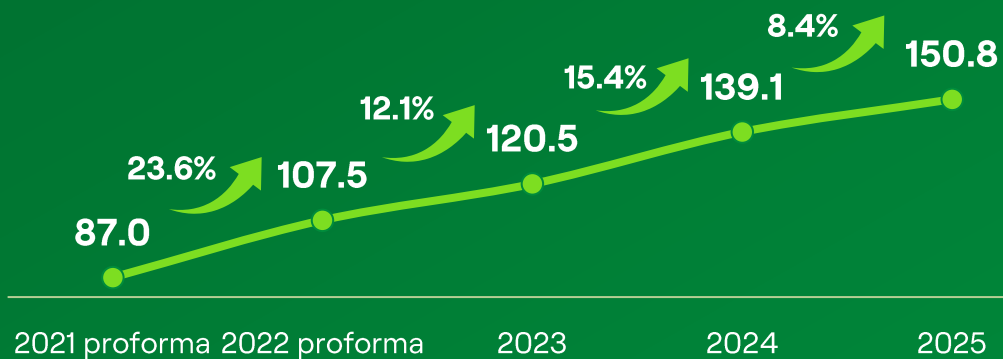
Utilization Rate – Car Rental

%



Rental Rate – Car Rental

R\$

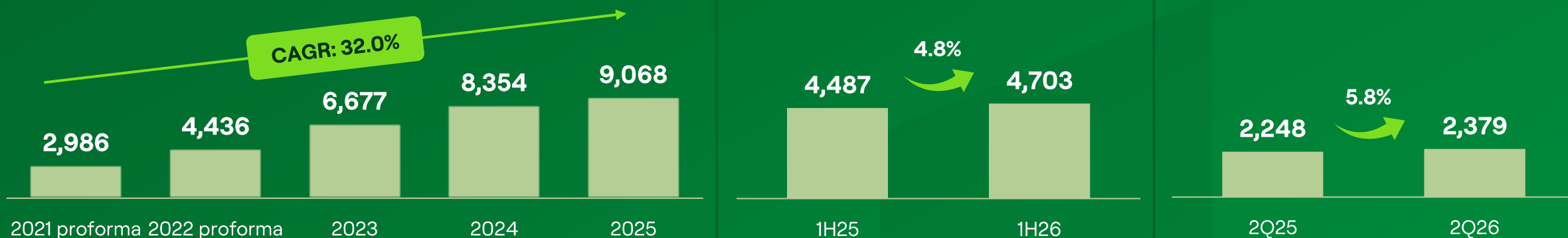




5.8% GROWTH IN QUARTERLY NET REVENUE YEAR-OVER-YEAR, MARKING THE INFLECTION IN VOLUMES AND A RETURN TO GROWTH IN RENTAL DAYS

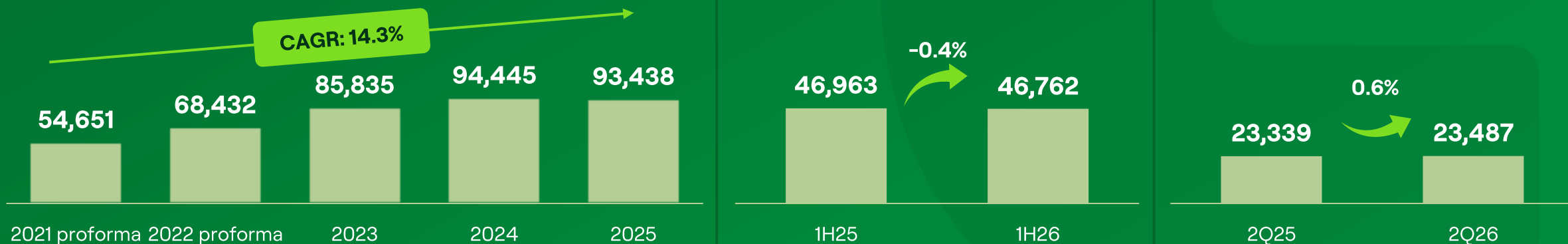
Net Revenue – Fleet Rental

R\$ million, including telematics and other initiatives



Rental Days – Fleet Rental

In thousands

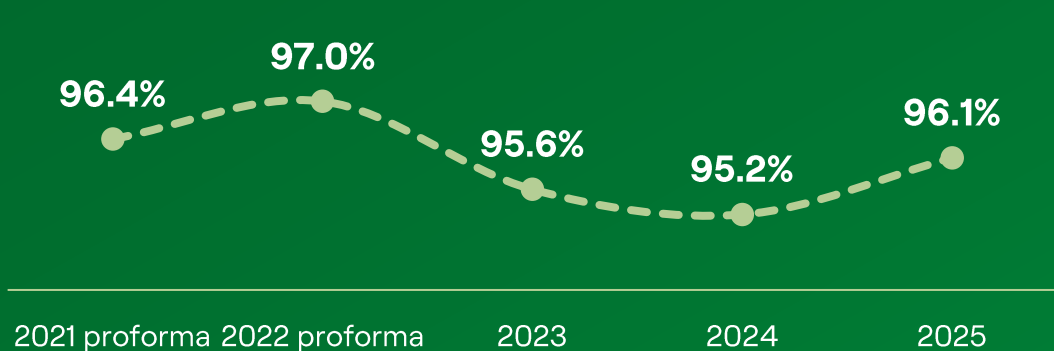




AVERAGE DAILY RATE GROWTH AND IMPROVED FLEET UTILIZATION RATE REFLECT HIGHER OPERATIONAL EFFICIENCY AND PRODUCTIVITY

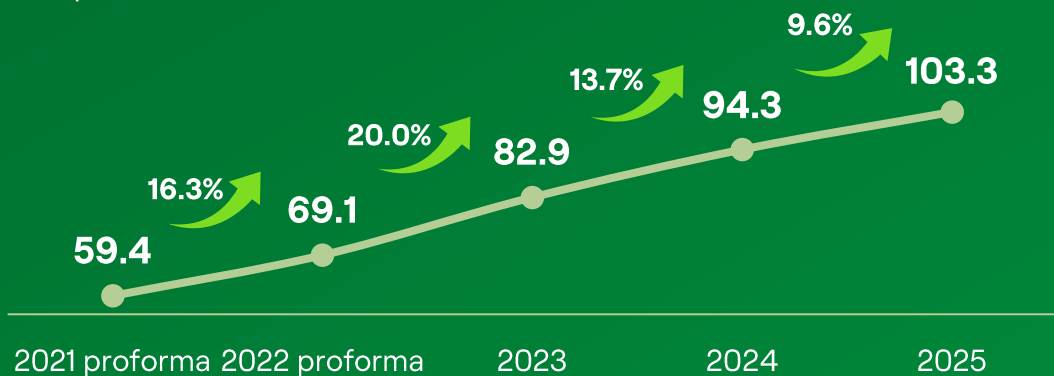
Utilization Rate – Fleet Rental

%



Rental Rate – Fleet Rental

R\$

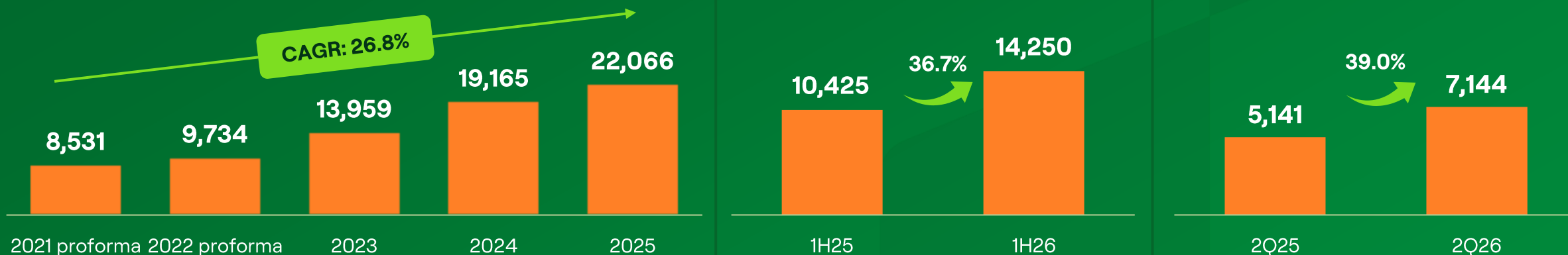




39.0% GROWTH IN SEMINOVOS NET REVENUE IN BRAZIL, SUSTAINING SALES VOLUMES ABOVE 90 THOUSAND VEHICLES PER QUARTER

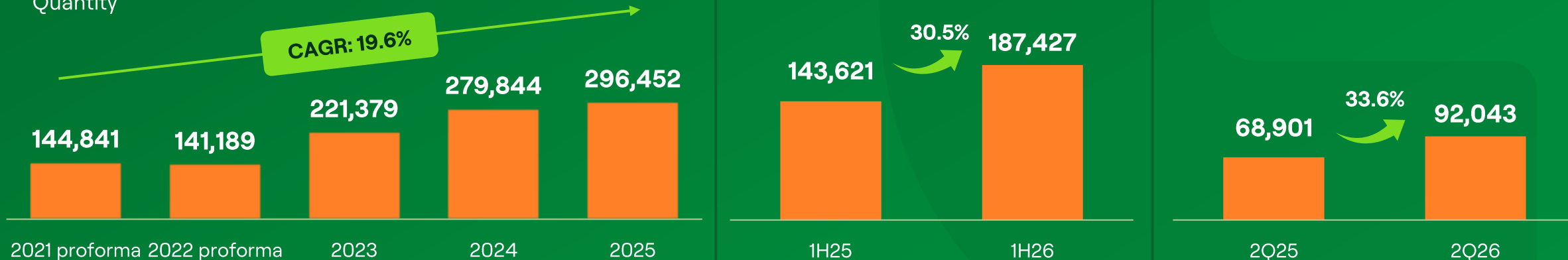
Net Revenue – Seminovos

R\$ million



Cars sold – Seminovos

Quantity

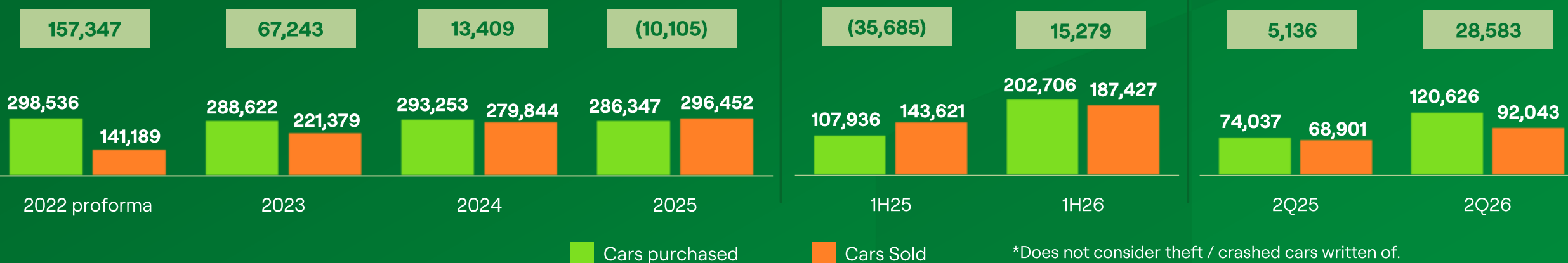




THE COMPANY ACCELERATED VEHICLE PURCHASES IN LINE WITH STRONG SALES MOMENTUM, ADVANCING THE CAR RENTAL FLEET RENEWAL PROCESS

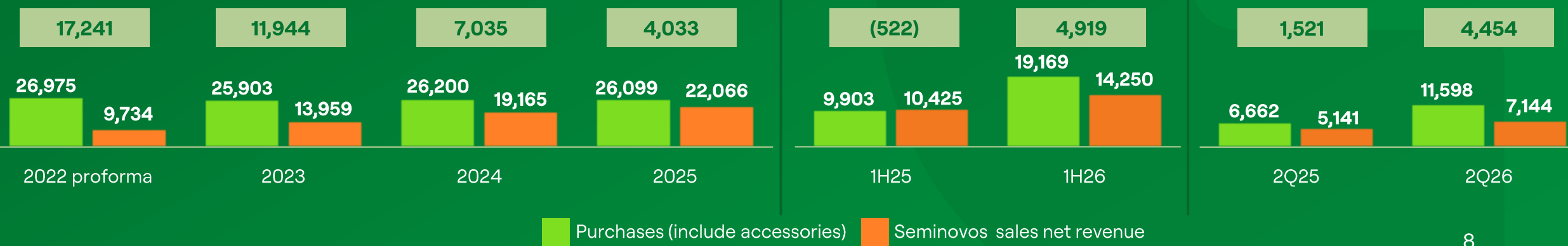
Car purchase and sales

Quantity*



Net fleet investment

R\$ million

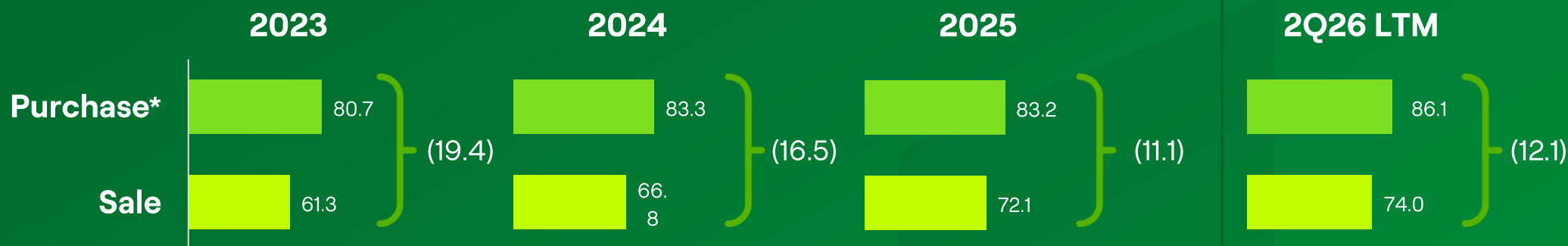




RENEWAL CAPEX OF R\$12.1 THOUSAND PER CAR IN CAR RENTAL AND R\$19.9 THOUSAND IN FLEET RENTAL

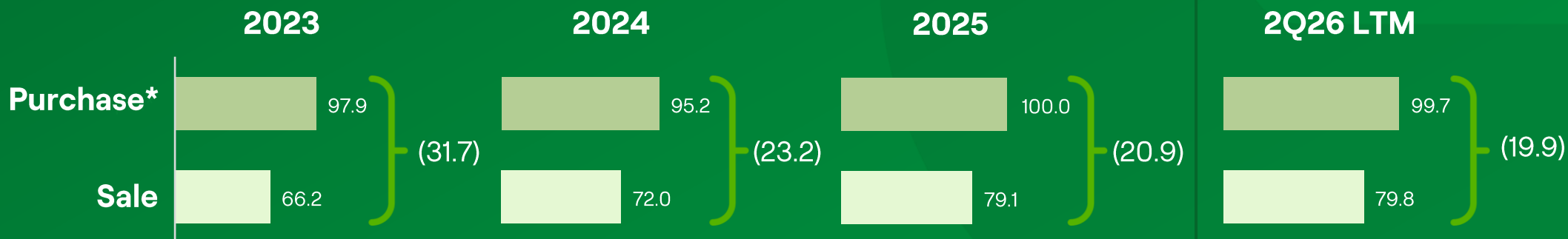
Average price of purchase and sale – Car Rental

R\$ thousand



Average price of purchase and sale – Fleet Rental

R\$ thousand

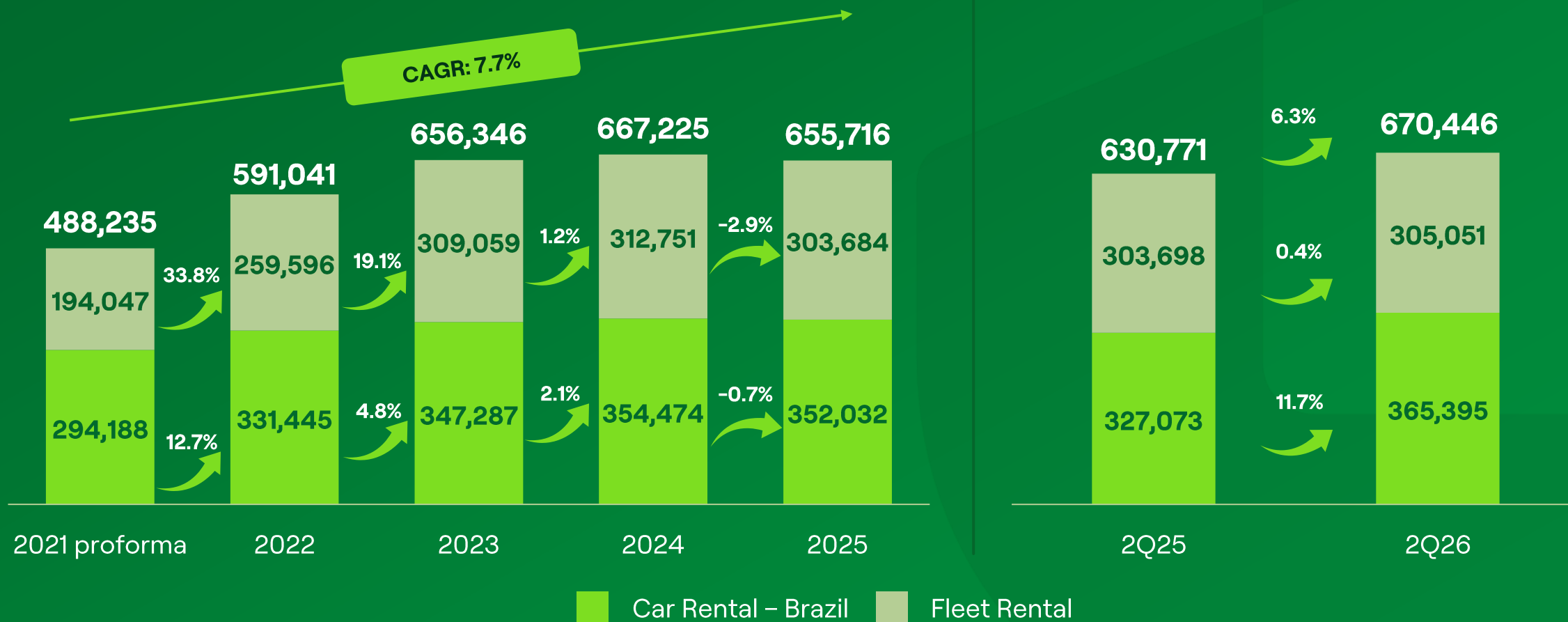




END-OF-PERIOD FLEET ABOVE 670 THOUSAND VEHICLES IN BRAZIL, UP 6.3% YEAR OVER YEAR

End of period fleet

Quantity

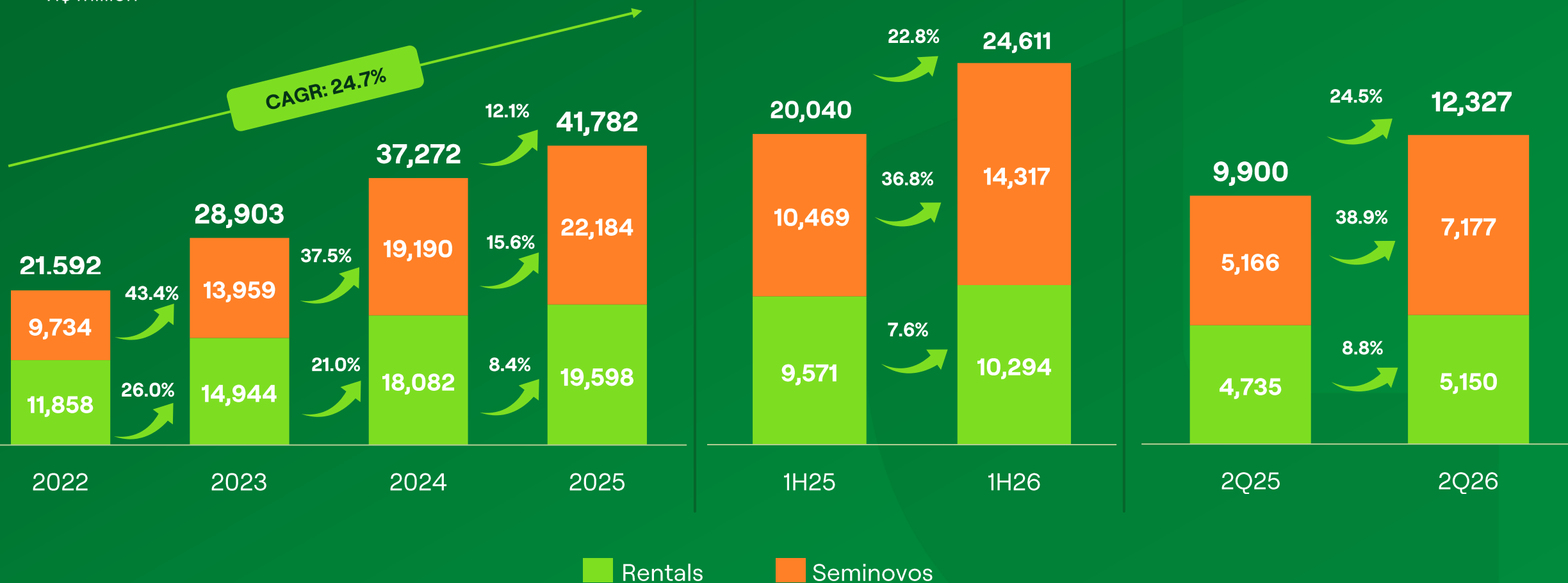




CONSOLIDATED NET REVENUE OF R\$12.3 BILLION IN THE QUARTER, WITH YEAR-OVER-YEAR GROWTH OF 8.8% IN RENTAL REVENUE AND 38.9% IN SEMINOVOS

Consolidated Net Revenue

R\$ million

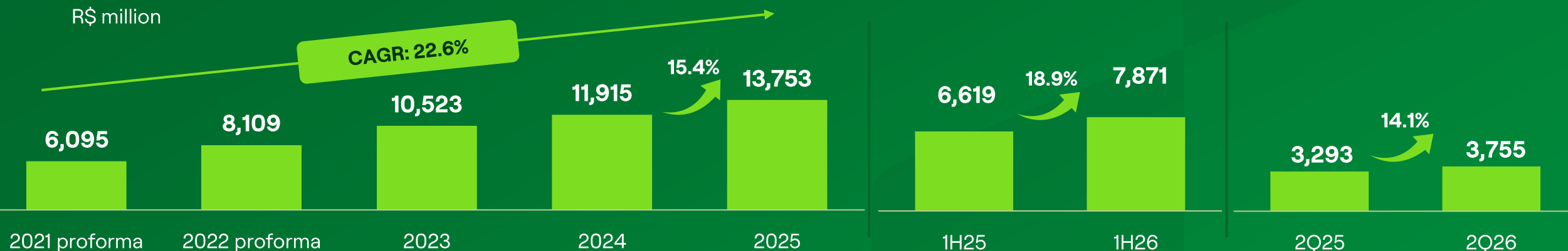




EBITDA TOTALED R\$3.8 BILLION IN THE QUARTER, UP 14.1% YEAR-OVER-YEAR, WITH EXPANSION IN RENTAL MARGINS

Consolidated EBITDA

R\$ million



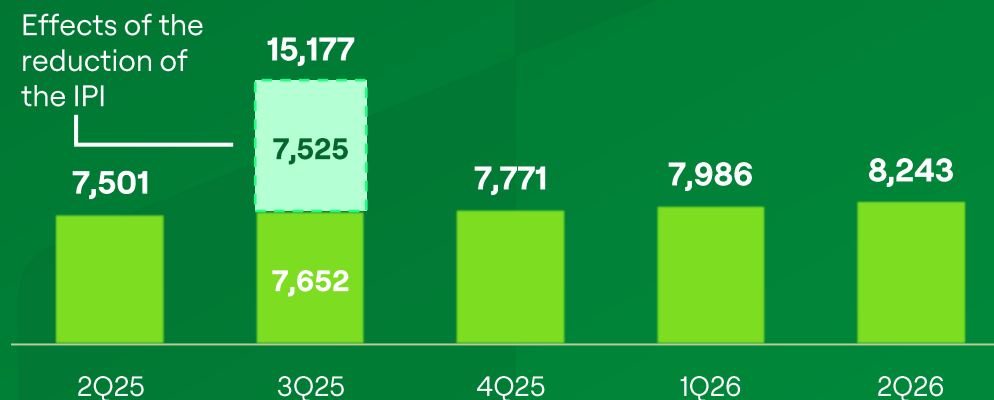
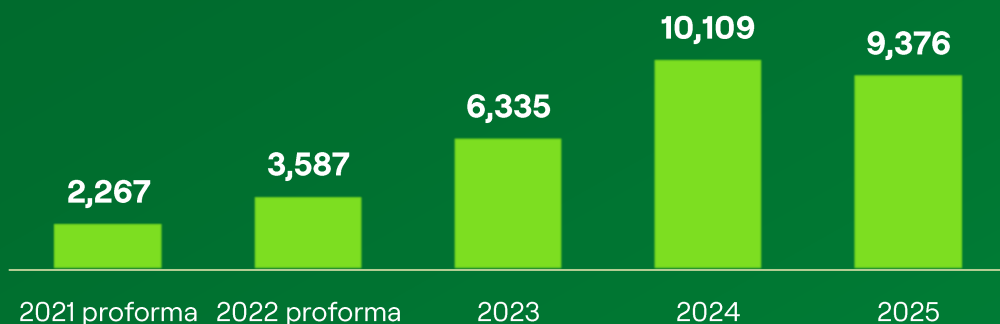
EBITDA Margin	2022 proforma	2023	2024	2025	1H25	1H26	2Q25	2Q26
Car Rental Brazil and Franchising	56.2%	64.4%	62.0%	67.0%	65.9%	67.5%	66.5%	67.6%
Fleet Rental	65.6%	72.6%	66.8%	72.6%	70.5%	81.8% (75.7%*)	71.0%	75.6%
Rental Consolidated	59.7%	68.1%	64.2%	69.6%	68.1%	74.1% (71.3%*)	68.7%	71.3%
Rental Consolidated + Mexico	59.7%	67.8%	63.4%	68.5%	67.2%	73.0% (70.3%*)	67.7%	70.3%
Seminovos + Mexico	10.6%	2.9%	2.3%	1.5%	1.8%	2.5%	1.6%	1.9%
Consolidated (over rental revenues)	68.4%	70.4%	65.9%	70.2%	69.2%	76.5% (73.7%*)	69.5%	72.9%



DEPRECIATION CONTINUED ITS SEQUENTIAL UPWARD TREND OBSERVED IN RECENT QUARTERS, IN LINE WITH THE COMPANY'S EXPECTATIONS

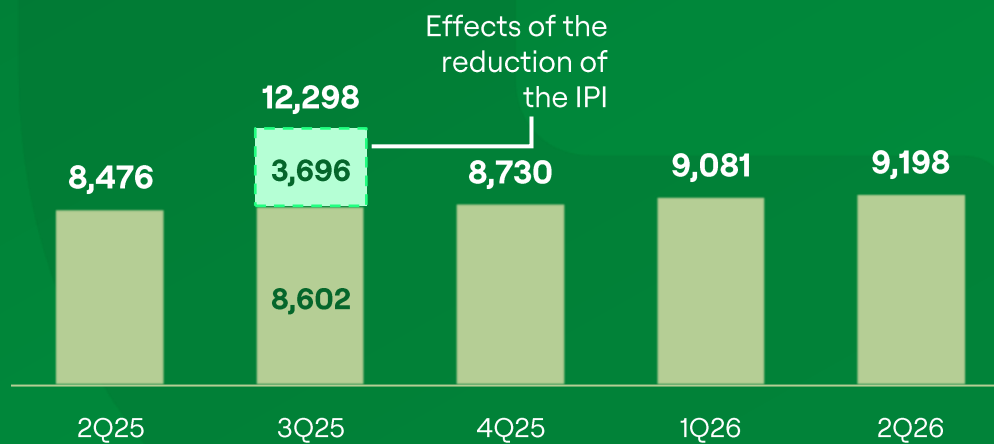
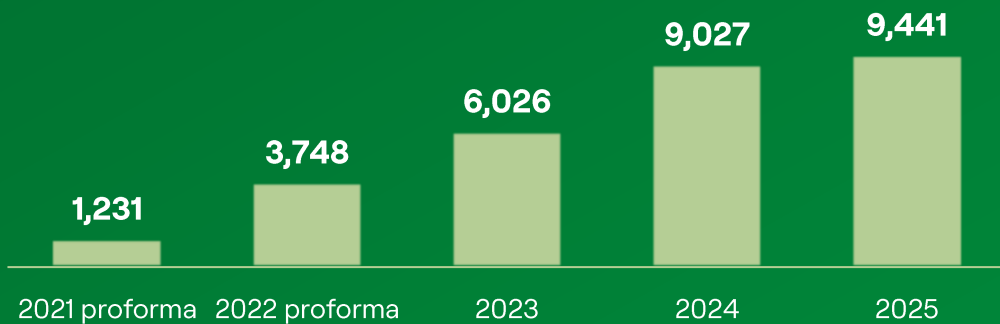
Average annualized depreciation per car – Car Rental

R\$ thousand



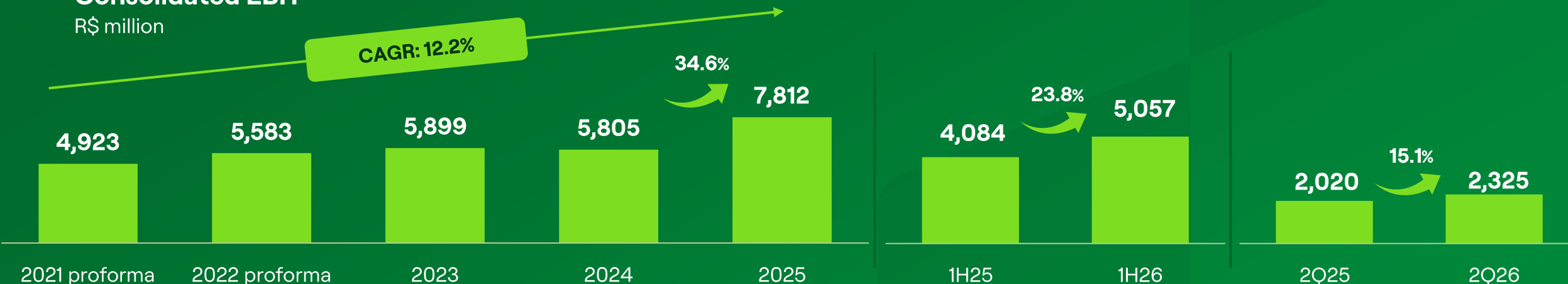
Average annualized depreciation per car – Fleet Rental

R\$ thousand



Consolidated EBIT

R\$ million



EBIT Margin includes the result of **Seminovos** and is calculated on rental revenues:

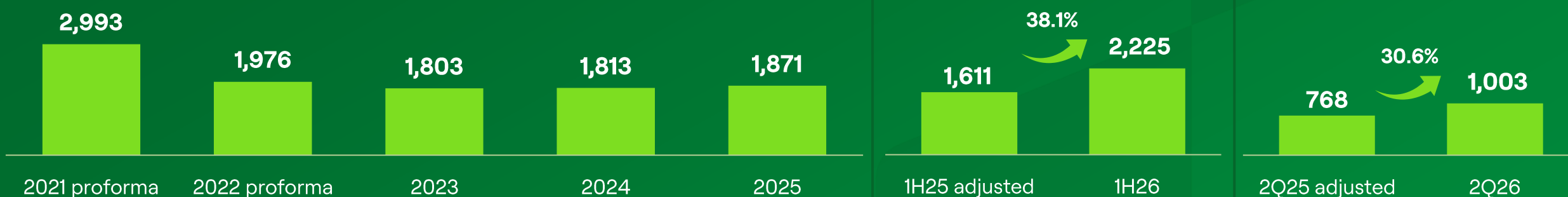
EBIT Margin	2022 proforma	2023	2024	2025	1H25	1H26	2Q25	2Q26
Car Rental Brazil and Franchising	46.7%	33.9%	29.3%	38.0%	42.2%	45.9%	42.0%	44.5%
Fleet Rental	47.7%	47.3%	37.5%	44.5%	45.5%	56.0% (50.0%*)	45.8%	49.2%
Consolidated (over rental revenues)	47.1%	39.9%	33.1%	41.0%	43.7%	50.5% (47.8%*)	43.8%	46.7%
Rental Consolidated + Mexico	47.1%	39.5%	32.1%	39.9%	42.7%	49.1% (46.4%*)	42.7%	45.1%



R\$1.0 BILLION IN NET INCOME IN THE QUARTER, A 30.6% INCREASE COMPARED TO THE SAME PERIOD OF THE PREVIOUS YEAR

Consolidated Net Income

R\$ million



EBITDA x Net income reconciliation	2024	2025	2025 Adjusted*	1H25 Adjusted *	1H26	Var. R\$	Var. %	2Q25 Adjusted *	2Q26	Var. R\$	Var. %
Consolidated EBITDA	11,915	13,753	13,890	6,619	7,871	1,252	19%	3,293	3,755	463	14%
Cars depreciation	(5,610)	(5,413)	(4,621)	(2,276)	(2,511)	(235)	10%	(1,141)	(1,277)	(136)	12%
Other PP&E depreciation and amortization	(524)	(573)	(573)	(280)	(309)	(29)	10%	(141)	(155)	(14)	10%
Write up amortization	24	45	45	21	6	(16)	-74%	10	2	(8)	-85%
EBIT	5,805	7,812	8,741	4,084	5,057	973	24%	2,020	2,325	304	15%
Financial expenses, net	(3,939)	(4,614)	(4,614)	(2,195)	(2,247)	(52)	2%	(1,126)	(1,108)	18	-2%
Income tax and social contribution	(53)	(1,327)	(707)	(278)	(585)	(307)	110%	(126)	(213)	(87)	69%
Net income of the period	1,813	1,871	3,420	1,611	2,225	614	38%	768	1,003	235	31%
Deferred income tax and social contribution on Locamerica's tax loss	-	-	(937)	(937)	-	937	-	(937)	-	937	-
Net income for the period	1,813	1,871	2,484	674	2,225	1,551	230%	(169)	1,003	1,172	-695%

THE COMPANY GENERATED R\$5.2 BILLION IN CASH FROM RENTAL OPERATIONS, WHICH WAS INVESTED IN NET VEHICLE CAPEX, ACCELERATING THE FLEET REJUVENATION PROCESS

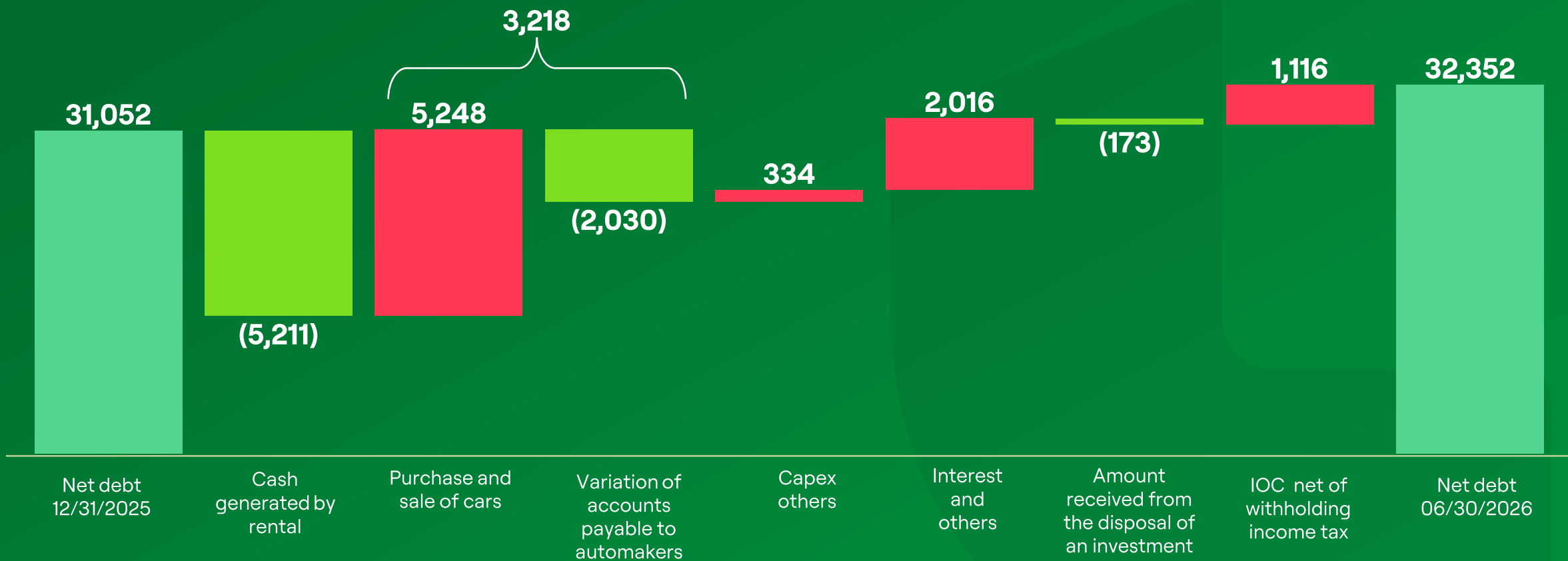
Free cash flow

	Free cash flow (R\$ million)	2021	2023	2024	2025	1H26
Operations	EBITDA	3,698	10,523	11,915	13,753	7,871
	Used car sale revenue, net of taxes	(5,308)	(13,876)	(19,185)	(22,183)	(14,317)
	Net book value of vehicles written-off	4,346	12,250	17,750	20,847	13,348
	(-) Income tax and social contribution	(307)	(130)	(488)	(477)	(61)
	Change in working capital	(568)	(1,783)	(236)	(458)	(1,630)
	Cash generated by rental operations	1,860	6,984	9,756	11,482	5,211
Capex	Used car sale revenue, net from taxes	5,308	13,876	19,185	22,183	14,317
	Fleet investment	(7,656)	(25,950)	(26,297)	(26,319)	(19,565)
	Net capex - cars	(2,348)	(12,074)	(7,112)	(4,135)	(5,248)
	Change in accounts payable to car suppliers	289	2,587	1,086	(633)	2,030
	Net investment in fleet	(2,059)	(9,487)	(6,027)	(4,768)	(3,218)
	Investments, (disinvestment) other property and intangible	(147)	(392)	(453)	(437)	(161)
	Free cash generated (applied) before interest and others	(346)	(2,895)	3,276	6,277	1,832

THE COMPANY ENDED THE QUARTER WITH A NET DEBT OF R\$32.4 BILLION, AN INCREASE OF 4.2% IN 1H26

Change in net debt – as of 06/30/2026

R\$ million

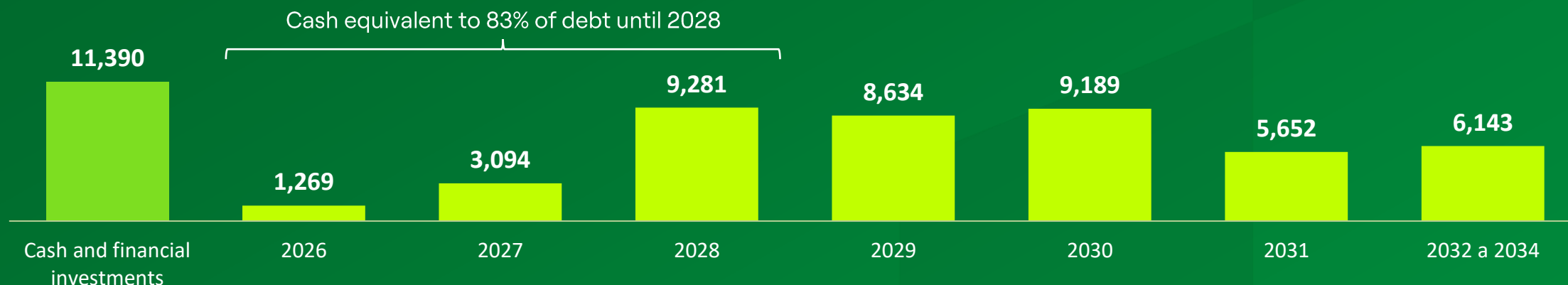




STRONG CASH POSITION OF R\$11.4 BILLION AND CONTINUED PROGRESS IN ACTIVE DEBT MANAGEMENT, AIMED AT REDUCING FUNDING COSTS AND EXTENDING DURATION

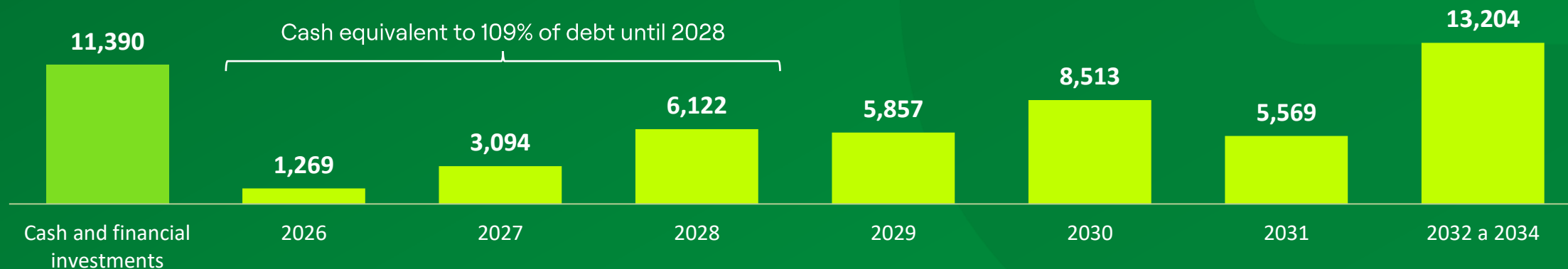
Debt maturity profile (principal) – as of 06/30/2026

R\$ million



Proforma after settlements and issuances through july/2026

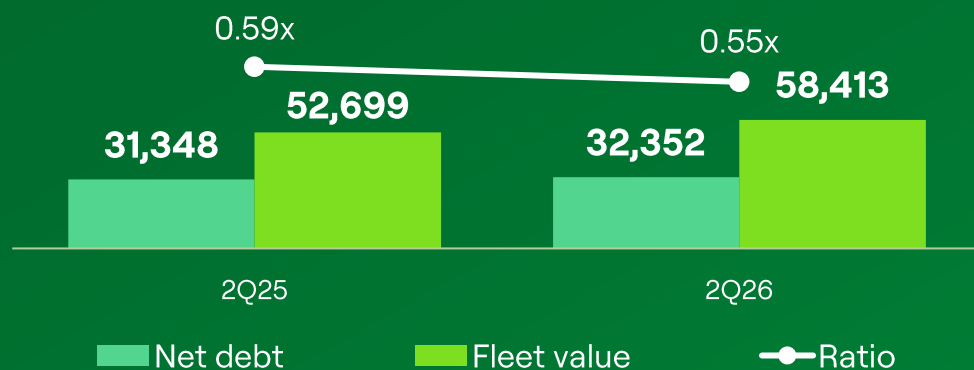
R\$ million



IMPROVED LEVERAGE METRICS COMPARED TO THE PRIOR YEAR

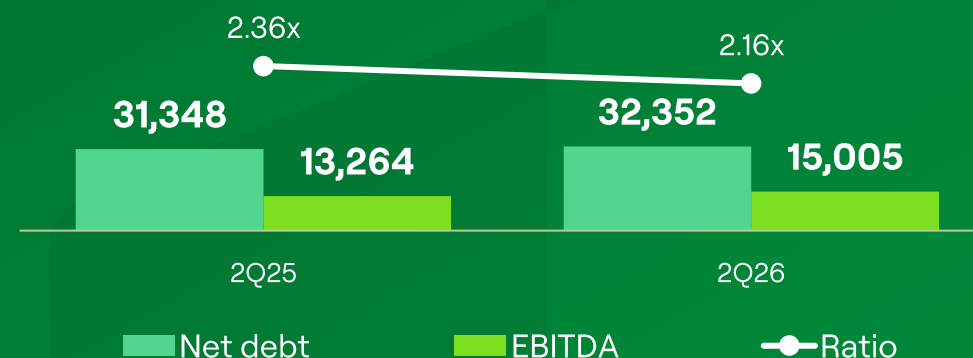
Net debt vs. Fleet value

R\$ million



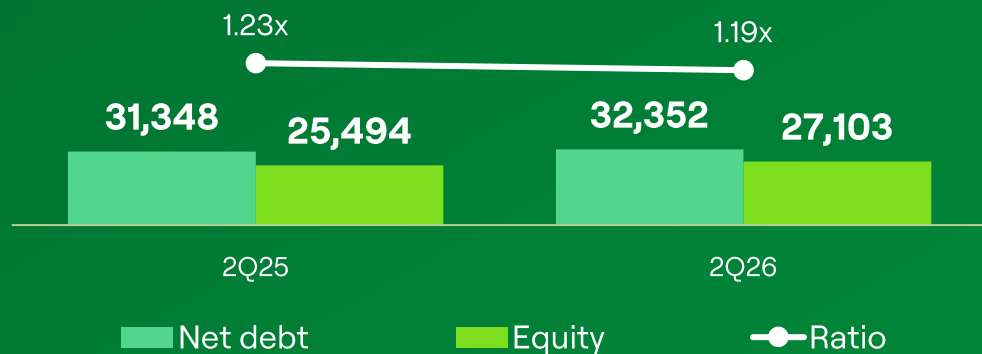
Net debt vs. EBITDA LTM

R\$ million



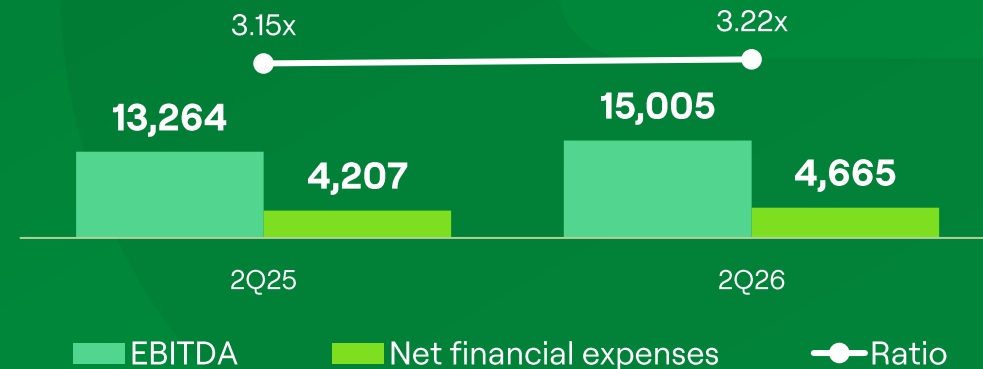
Net debt vs. Equity

R\$ million



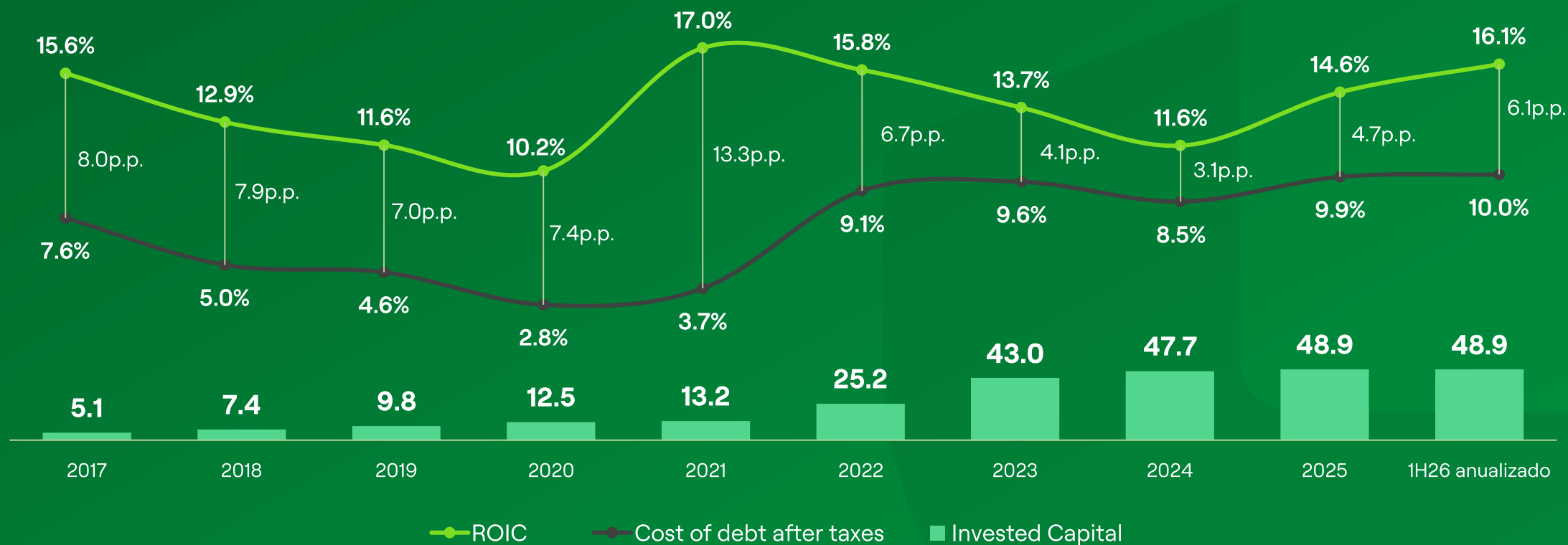
EBITDA LTM vs. Net financial expenses LTM

R\$ million



Evolution of ROIC spread and capital base

% e R\$ billion



ROIC calculated: NOPAT = EBIT X (1 - effective income tax rate); Invested Capital = Net Debt + Equity - Goodwill

Invested capital of Localiza stand-alone until June 30th, 2022

In the 2025 ROIC, the effects of the write-off of Locamerica's tax loss carryforwards and the effects of the IPI were disregarded



THANK YOU

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ri.localiza.com

Email: ri@localiza.com

Phone: 55 31 98118-9860

