



InterCement

1Q22 Results Presentation



1Q22 Financial Highlights

Solid volumes and sales, but rising costs softened operational performance



4.8 million tons of Cement and Clinker Volume sold (+2.7% vs 1Q21)

US\$ 405 million of Sales (+13.8% vs 1Q21)

US\$ 97 million of adjusted EBITDA (-10.3% vs 1Q21)

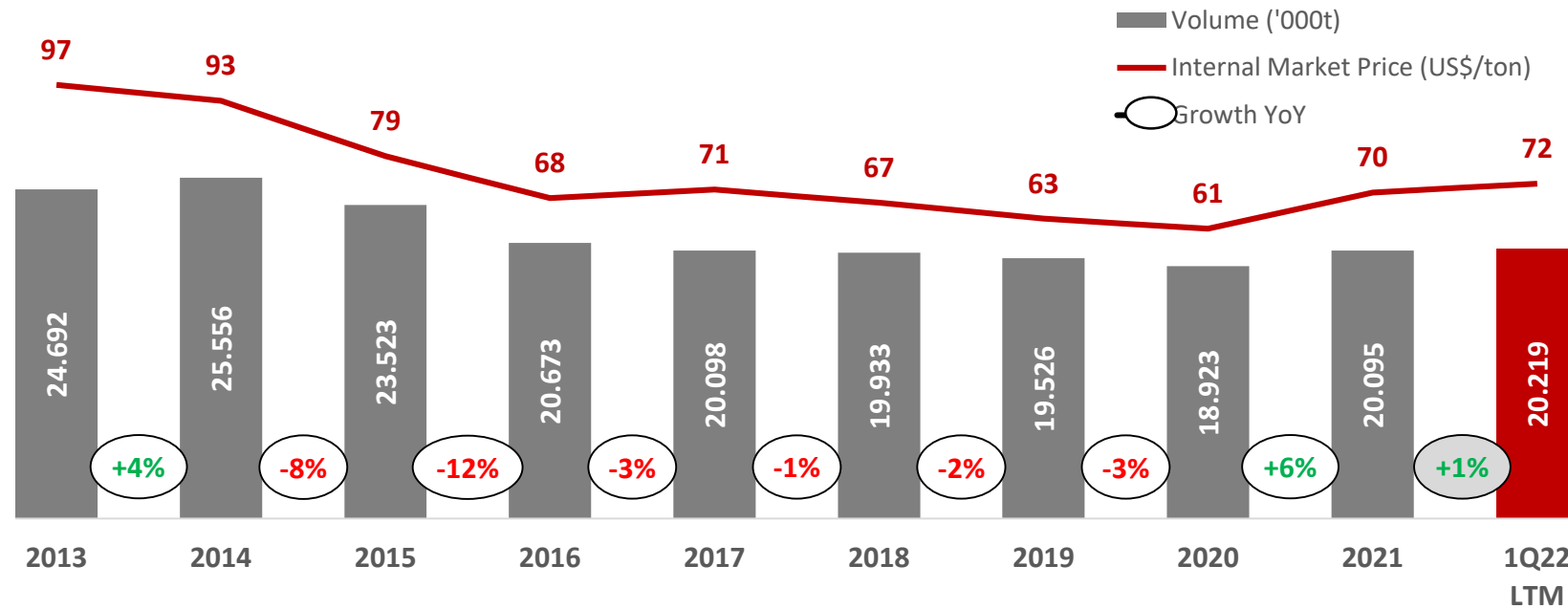
23.9% of adjusted EBITDA Margin (-6.4 p.p. vs 1Q21)

+US\$ 38 million Operational Cash Flow; -US\$ 6 million Free Cash Flow

US\$ 1,454 million of Net Debt, leverage at 3.2x



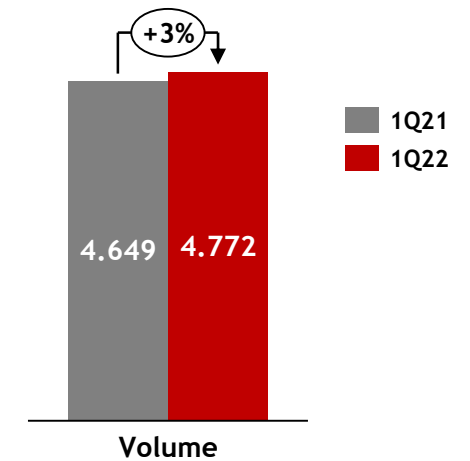
Historic Cement and Clinker Volume¹



InterCement Consolidated



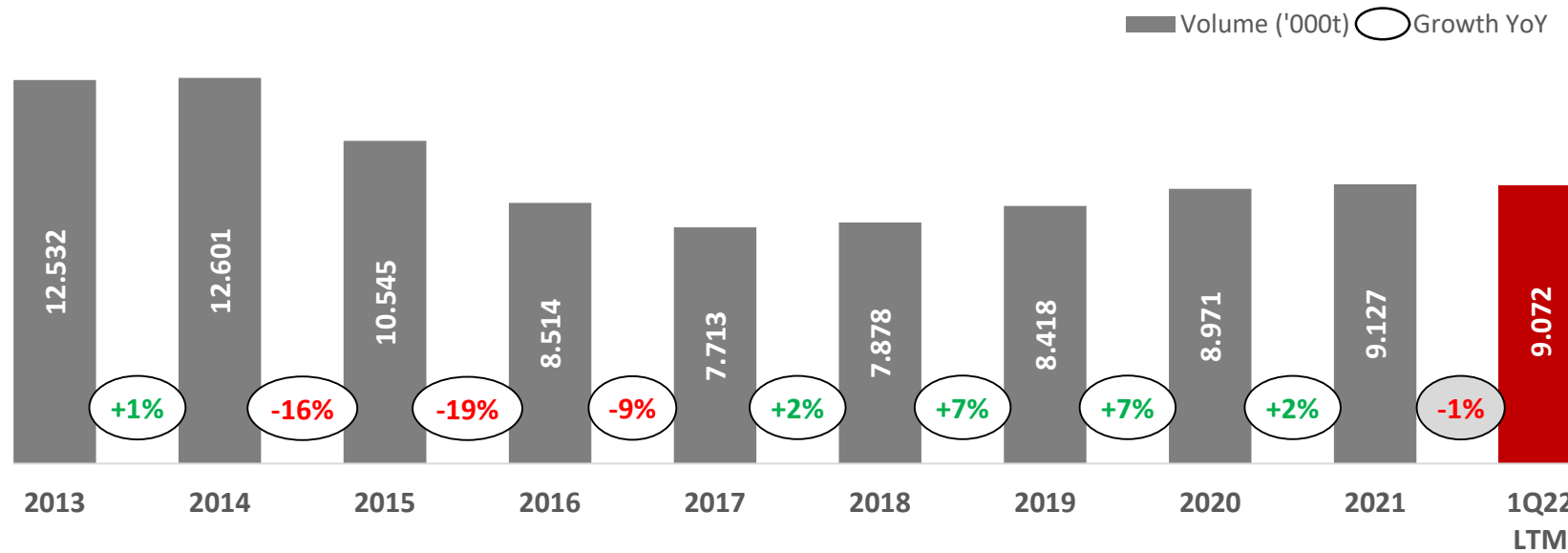
1Q Volume



- Main positive impact from Argentina operations and also helped by improvement in Egypt
- Negative impact from decline volumes in Mozambique, while Brazil volume was slightly below 1Q21

Volumes affected by heavy rains in Jan'22, with sequential improvements in February and March

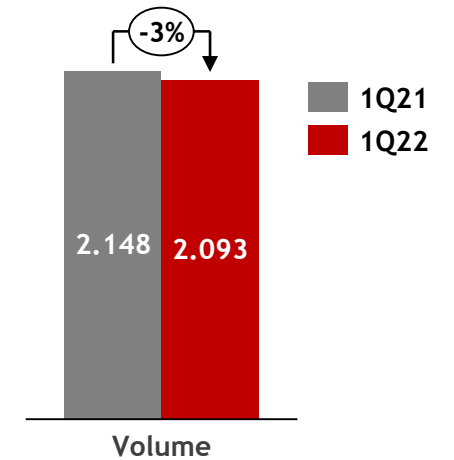
Historic Cement and Clinker Volume



InterCement Brasil



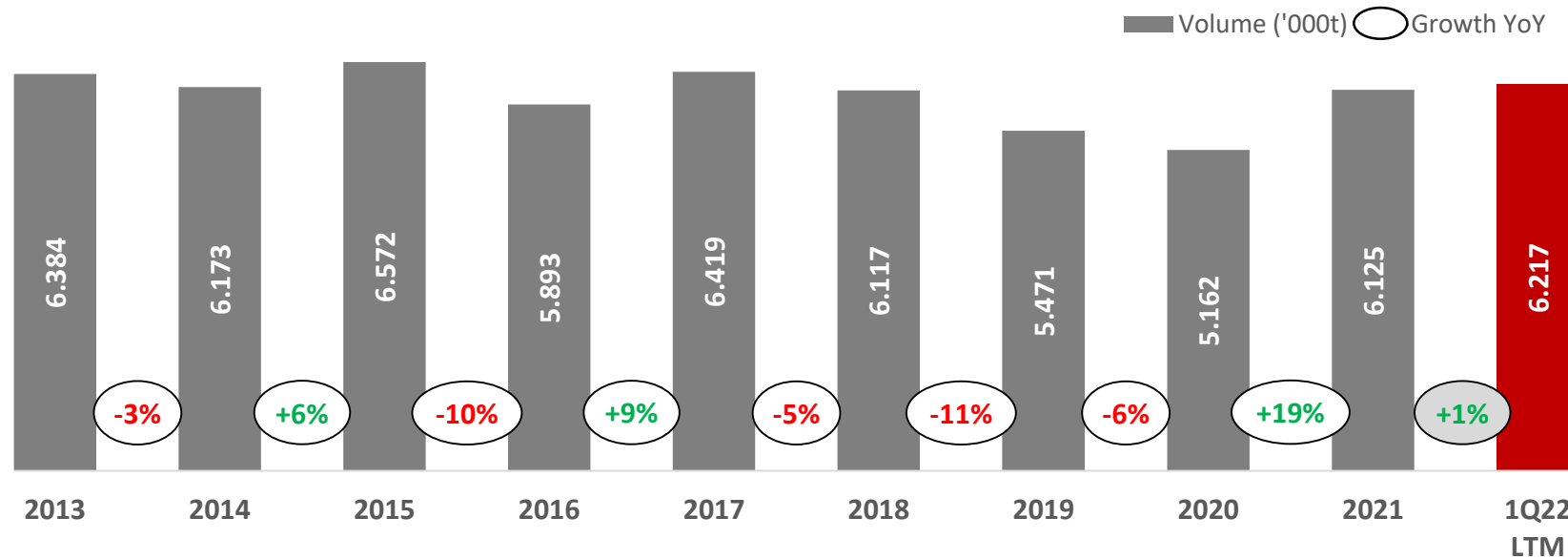
1Q Volume



- Cement industry in Brazil negatively affected by heavy rains in January
- The following months already showed recovery trend in the volume of cement sold
- Despite macroeconomic uncertainties for 2022, volume outlook is flattish or slightly positive

Healthy demand in Argentina, from both retail and bulk segments

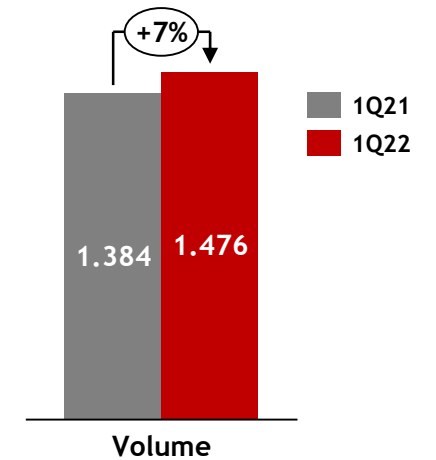
Historic Cement and Clinker Volume



Loma Negra



1Q Volume



- Loma Negra's solid performance from bagged cement backed by a sustained demand by the retail sector
- Level of activity of small and medium-scale infrastructure projects also contributed for a solid performance on volume sold

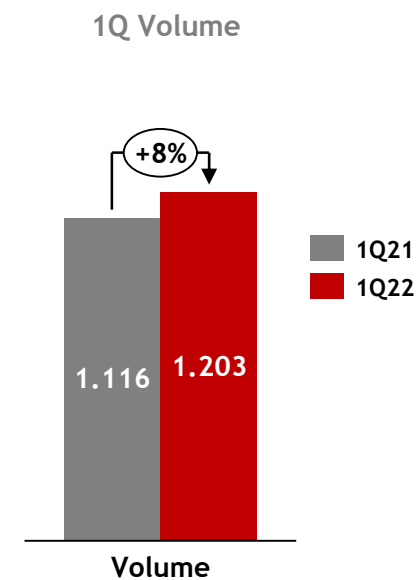
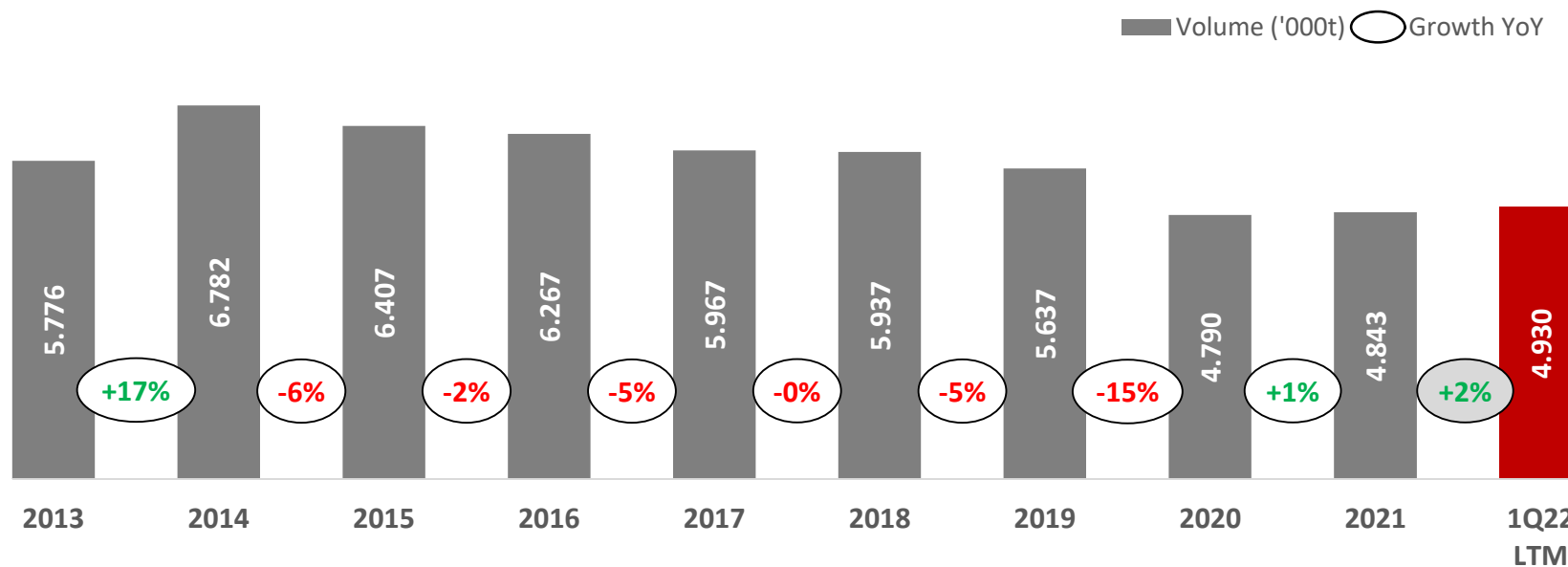
Volume | Africa Region

Solid recovery in Egypt, while South Africa at healthy demand; Mozambique still affected by tougher competitive environment



Historic Cement and Clinker Volume

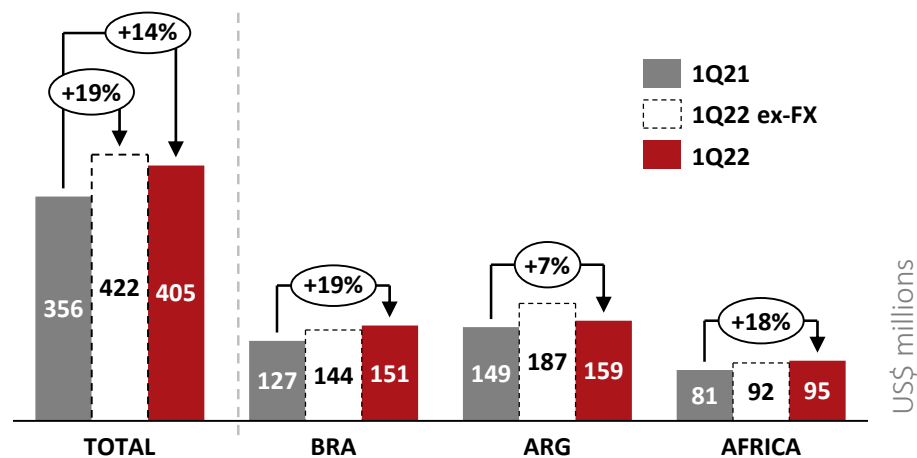
Africa Region



- **South Africa:** Volume increase backed by rising demand
- **Mozambique:** Material drop vs 1Q21 given the entrance of new competitor since Apr'21
- **Egypt:** Solid recovery after the resume of small-medium scale construction activities and the quota system implemented in the 2H21

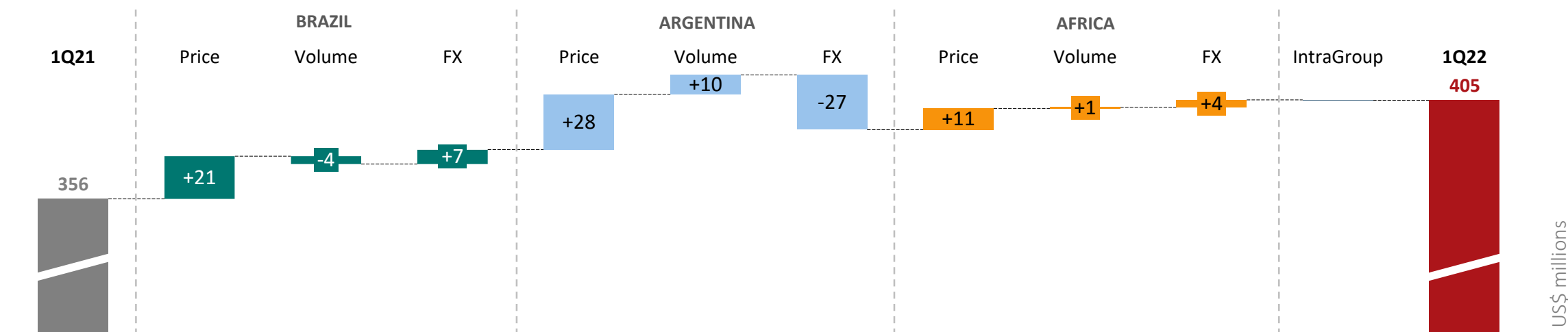
Sales Breakdown and evolution per region

1Q22 Sales per Region



- Benign pricing behavior in all geographies, supported by cost inflation environment
- In Brazil improved top line dynamics helped by a more rational competitive environment, although only partially costs passing-through
- Argentina being able to pass-through costs

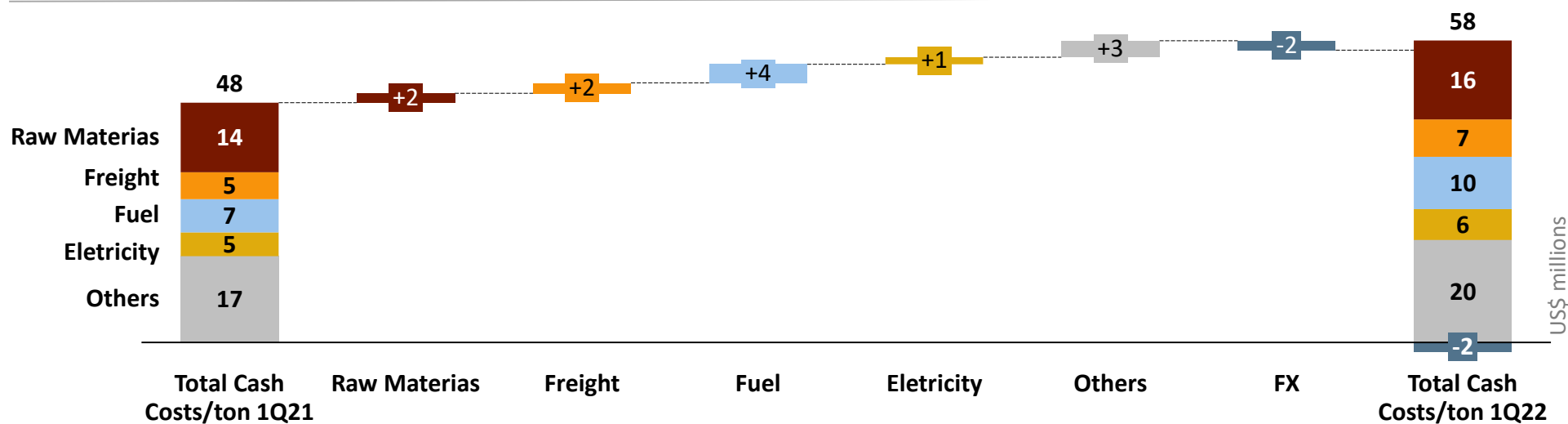
1Q21 vs Q22 Sales Variations



Costs Breakdown

Cost prices analysis

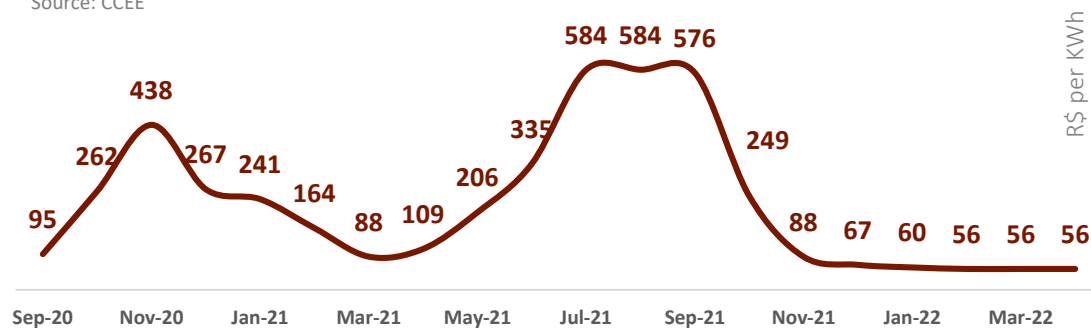
Costs Evolution Breakdown



Inflationary pressure in all costs subgroups, specially fuel

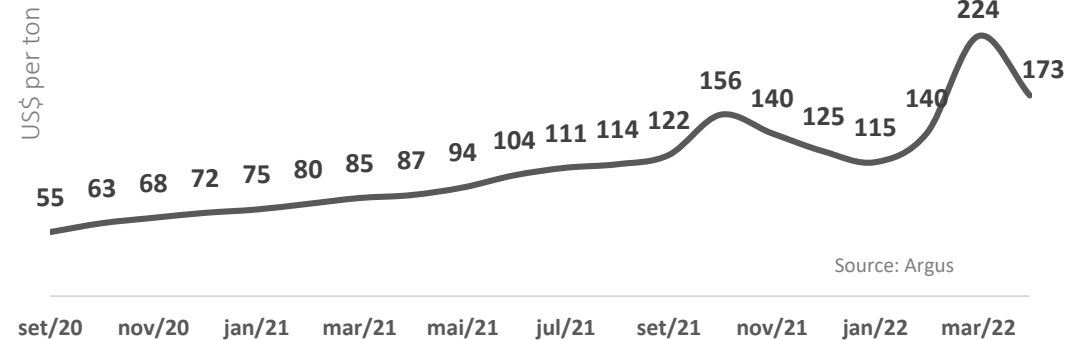
Brazilian Electricity Tariff – Avg. Spot Market

Source: CCEE



Abundant raining season in Brazil resulted in lower electricity tariffs since the end of 2021

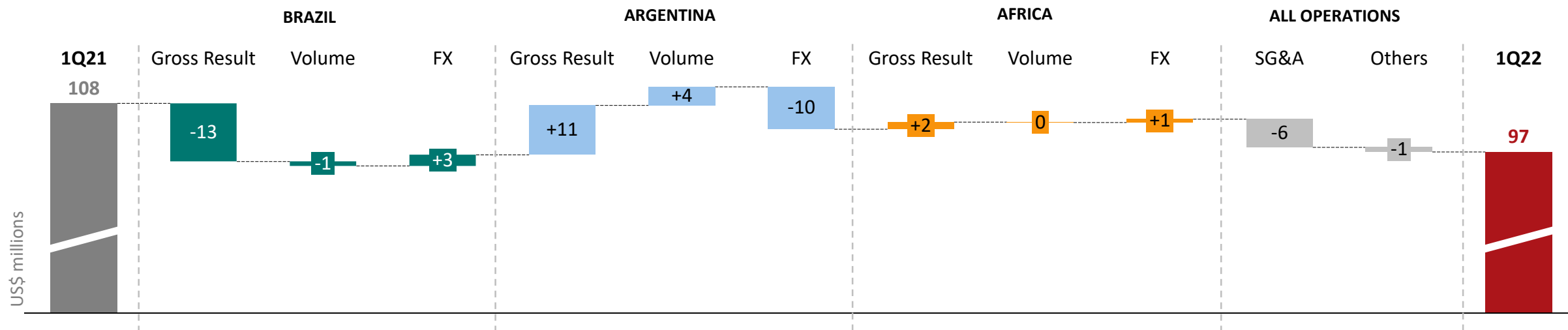
Petcoke



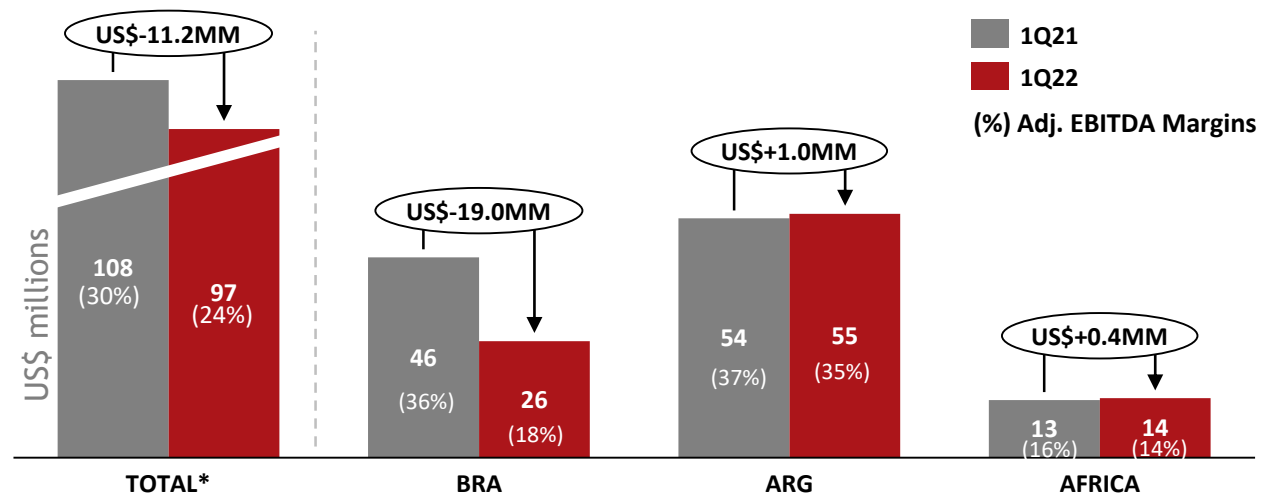
Source: Argus

Rising petcoke prices since the second half of 2021; April'22 indicating to a potential weakening

Adjusted EBITDA Breakdown



1Q22 Adjusted EBITDA and Margin



BRA: Cost pressure harmed operational result



ARG: Strong top line performance more than offset the FX impact



SAF: Seasonal maintenance plan temporarily affected negatively



MOZ: Decline on volumes and prices led to double digit deterioration, given comparison base (new competitor entrance in Apr'21)



EGY: Prices increase and volume expansion supported a material improvement on results and margin

Debt Profile and relevant events



Apr-22 | Loma Negra Dividends: total amount of ~US\$45 M (~US\$23M to the group and US\$22M to minority shareholders)

Apr-22 | New subsidiaries bilateral loans:

- S\$56M to Argentinian subsidiary, maturity July/24, cost at LIBOR 3M + 8%; and
- USD15M to Mozambique subsidiary, maturity March/25, cost at MZN PRIME -3%

Apr-22 | Brazilian Subsidiary Dividends: to its hydroelectric power generation preferred shareholders, in amount of US\$4M

Actual Debt Profile

Cash Flow

Operational Cash Flow at +US\$38M in 1Q22



1Q22 Cash Flow



- High Working capital expenses due to seasonal effects, +US\$7M better than 1Q20
- Operational Cash Flow at +US\$38M in 1Q22 supported by healthy result, despite heavier costs
- US\$ 10M Lower CAPEX after the conclusion of L'Amali II in Argentina
- Higher Brazilian interest rates have led to US\$4M larger interest payment than 1Q20
- Larger amount on debt amortization: liquidation of a bilateral loan of US\$ 14M and partial prepayment of Promissory Notes at HoldCo; ARG partially amortized a loan of US\$ 14M; and amortization of local debt in MOZ of US\$ 6M.