



# Investor Presentation

May, 2025

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The totals indicated in graphs and tables may not exactly correspond to the sum of their parts due to rounding, which follow the IBGE Foundation Resolution No. 886/66, in which decimal figures below 0.5 do not receive unit increases, while decimal figures equal to or greater than 0.5 are added by one unit.

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### **BNDES**

## Agenda

- > BNDES at a glance
- > Who we are
- > Investments and services
- > Funding
- > Sustainability at BNDES
- > Governance and risk management
- > Financial information



## > BNDES at a glance



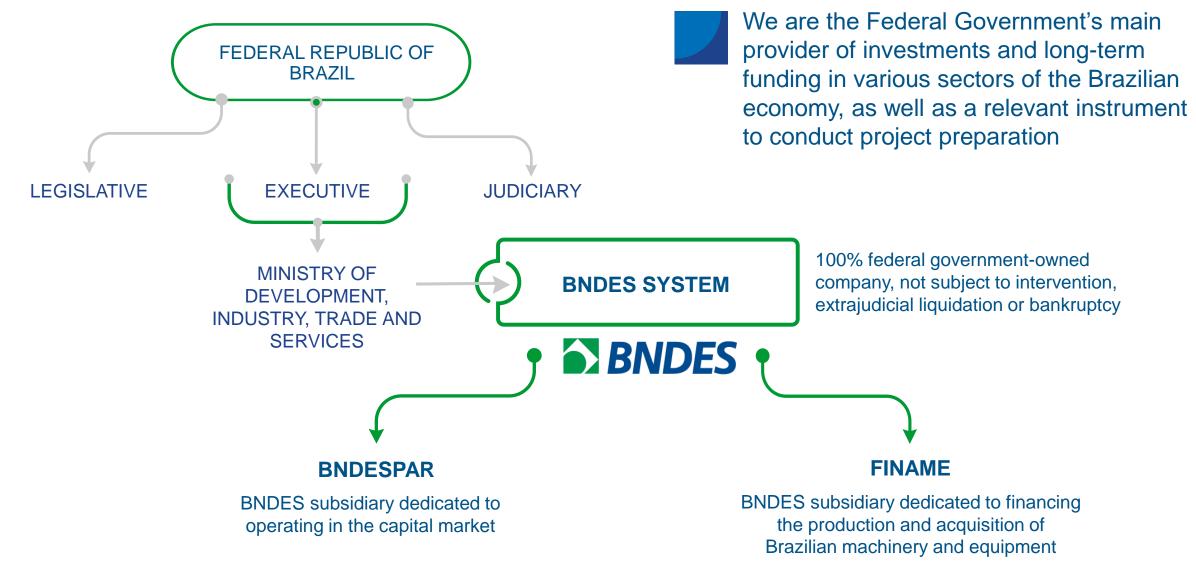
### > The new BNDES: a green, efficient, digital and innovative bank



## > Who we are



#### > Corporate structure



### > BNDES: developing Brazil for more than 70 years

	FINA Focu Brazi indus impo	is on ilian stry and rt titution	BNDE starts managing PIS-Pasep resources	6	Launch of th Export Grow Support Pro (PROEX)	/th	Creation the Long Term Inte Rate (TJI	- erest	Creation of Social Fund offering non reimbursabl support Creation of BNDES Exi	l i- le	Innovatior support	n	Wind power support		emerger	es against
1050	196	6	1974		1983		1994		1997		2006		2011		2020	
1952		1971		198	32	1990		199	96	2002		20	08	2014-16		2023
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C h

Our work has changed along with Brazilian society, but our priority has always been development



#### > One of the world's largest development banks

Comparison between BNDES and international development banks (DBs) (2023 data) <sup>1,2</sup>						
Indicators	BNDES	Average DBs	Δ			
Return on Equity (ROE) (% per year)	15.5	4.5	244%			
Return on Assets (ROA) (% per year)	3.1	0.5	520%			
Cash / Total Assets (%)	15.0	7.6	97%			
Nonperforming Loans (%)	0.05	0.43	-88%			
Basel Ratio (%)	31.5	21.6	46%			
Net Income per Employee (BRL million)	9.0	2.5	260%			
Administrative and Personnel Expenses / Operating Income (%) <sup>3</sup>	11.9	39.1	-70%			

<sup>1</sup> International Development Banks: IDB, IBRD, KFW, CDB, EIB, and KDB. Values impacted by exchanged rate of the last period: assets and liabilities were translated into Brazilian reais using the exchange rate of the end of the last period; Income statement items were translated using the average exchange rate for the year.

<sup>2</sup> IDB, KFW, CDB, KDB, and EIB: financial statements refers to 12/31/2023. IBRD: refers to 06/30/2023.

<sup>3</sup> Operating income before administrative and personnel expenses and allowance for losses on loans.

### > How do we generate value?

			INSTITUTIONAL IDENTITY	STAKEHOLDERS			
		<b>V</b>	PURPOSE Improve the lives of generations, promoting economic social and sustainable development	SOCIETY			
			VISION To be a green, digital, inclusive, innovator, industrializing and technological development bank	CONTROL AND SUPERVISORY BODIES			
	FINANCIAL	↓ ↓	MISSION Resume the role of BNDES in the Brazilian economic,	INVESTORS			FINANCIAL
ЯE		S	social and environmental development VALUES	INTERNAL PUBLIC			
CQUIRE	്ന് HUMAN	4	Ethics, public spirit, commitment to development and excellence	CLIENTS		ATING	MANUFACTURED
U U		Ž T	PRINCIPLES Commitment, agility, cooperation, innovation,	FINANCIAL AGENTS		AT	
WE A	( <sup>(1)</sup> )	HAVING	transparency, diversity, fairness and effectiveness	ACADEMIA		$\boldsymbol{\mathcal{N}}$	INTELLECTUAL
3	INTELLECTUAL	-	SECTORAL STRATEGIC THEMES	PRODUCTS / SERVICES		GENE	<u>ت</u>
		Ť	RESILIENT AND SUSTAINABLE INFRASTRUCTURE	FINANCING		<b>U</b>	SOCIAL AND
	<u>ب</u>		SUSTAINABLE AND AFFORDABLE ENERGY	PROJECT PREPARATION			RELATIONAL
	SOCIAL AND		ESSENTIAL PUBLIC SERVICES	EQUITY			(E
	RELATIONAL	Ĭ	PRODUCTIVE DEVELOPMENT	GUARANTEES			
			SUSTAINABLE AGRICULTURE	NON-REFUNDABLE SUPPORT			
			SOCIAL AND REGIONAL DEVELOPMENT	KNOWLEDGE PRODUCTION			
			PUBLIC MANAGEMENT FOR CITIZENSHIP				
				KNOWLEDGE PRODUCTION			Public document

#### > Our long-term strategy: cross-cutting strategic themes



#### > The way we work: multiple products to meet the various agendas



#### Credit

Direct or indirect support (through accredited financial institutions) to companies of all sizes and individuals, for machinery acquisition, business and infrastructure projects for modernization and expansion

#### **Services**

Strategic role in coordinating efforts and resources (public and private) to enable projects in different sectors, reduce bottlenecks and create investment opportunities

#### **Guarantees**

Guarantee offerings, which aim to contribute to expanding access to credit for SMEs, productive development, and Brazilian infrastructure



#### > The way we work: multiple products to meet the various agendas



#### **Equity/Funds**

Complementary role to the market and to the financing products provided by BNDES, in order to contribute to business plans and strengthen the capital structure of companies, besides developing the capital market in general, through incentives to best corporate governance practices and social and environmental initiatives

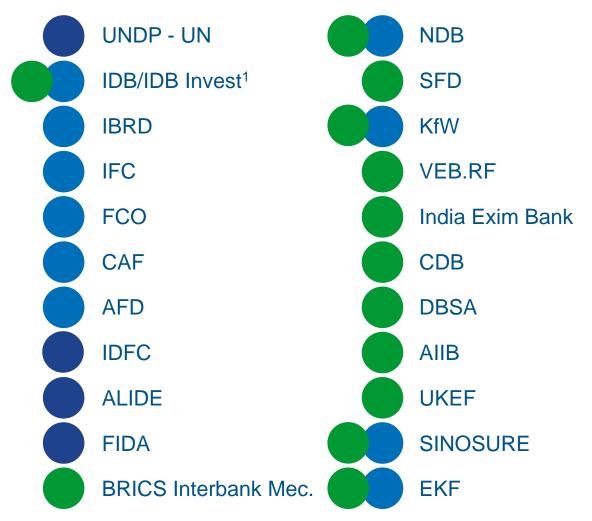
#### Grants

We grant financial support to social, cultural, environmental, scientific and technological projects, complementing refundable financial support for investment projects. These resources may originate in part from our profit or from external donations

## **BNDES**

#### > International agreements and partnerships

BNDES traditionally works together with other financial institutions and initiatives to foster development for Brazilians





#### **Objectives**

- Co-financing, project preparation, guarantees, green finance, Blockchain, capital market development
- Investments in strategic areas for development
- Infrastructure projects, urban mobility, public security, export support, sustainable and innovative investments

## **BNDES**

<sup>1</sup> IDB Invest was formerly known as the IIC – Inter-American Investment Corporation

## > Investments and services

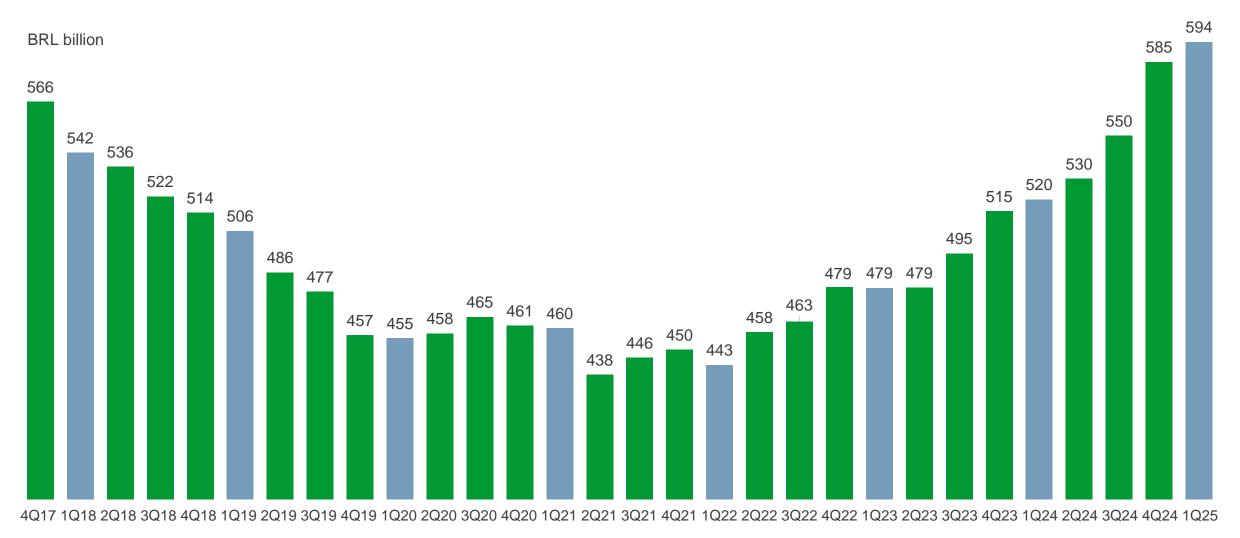


#### > 1Q25 Disbursements highlights





#### > Expanded credit portfolio<sup>1</sup>





#### > Basic cost of financing: TLP

The basic financial cost<sup>1</sup> in BNDES operations is the Long-term Rate (TLP), which makes up the inflation with a real interest rate<sup>2</sup>

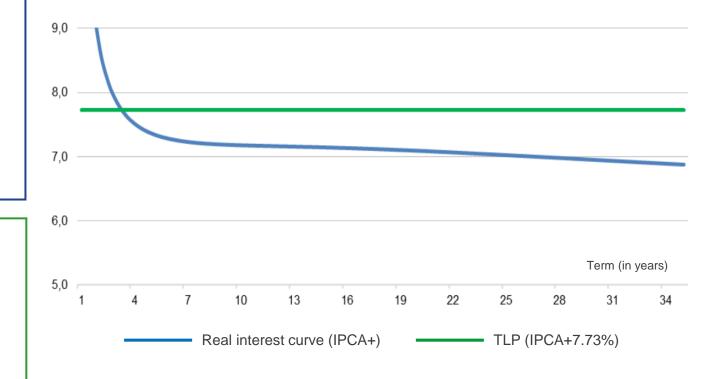
TLP value for contracts signed on May/2025:

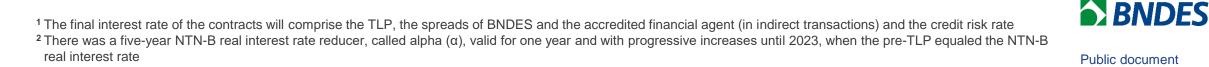
IPCA + 7.73% p.a.

For SMEs, BNDES also offers its clients the possibility to opt for the BNDES Fixed Rate (TFB), which protects them from market variations throughout the contract

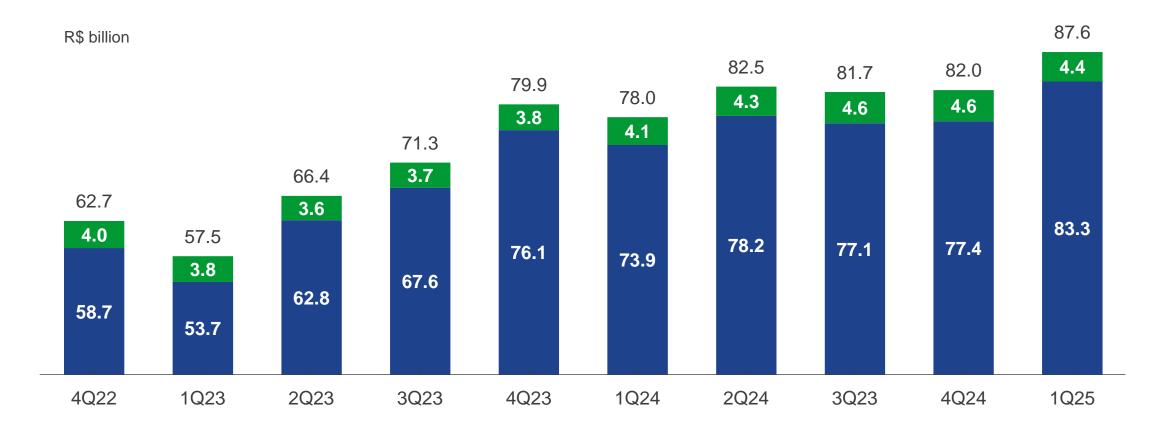
#### **Competitiveness: TLP x risk-free real interest**

Base Date of the Real Interest Rate Curve (ANBIMA): 05/09/2025





#### > Equity interests portfolio



Quotas in investment funds<sup>2</sup>

<sup>1</sup> Securities include investments in non-affiliated companies recorded at fair value, and at equity accounting in affiliated companies

Securities<sup>1</sup>

<sup>2</sup> Quotas in investment funds primarily includes indirect support to companies through investment funds in receivables investment funds (FDICs) and equity funds (FIPs) focusing on private equity, venture capital, and seed capital operations

**BNDES** 

#### > Projects prepared and portfolio

Portfolio contains 209 projects, including assets and auctions held, with 83 federal, 91 state and 35 municipal projects

Auctions alro (since 2019)	eady ho	eld 65	auctio projec	nea	BRL	35	<b>9</b> <sub>bn</sub>	mobilized capital <sup>2</sup>	
Active portfo	144	mandated projects <sup>1</sup>		BRL	29	3 capital to be mobilized <sup>2</sup>		<b>)</b> <sup>2</sup>	
Environmental assets (70) Parks Forests	47 23	Logistics infrastructure (34) Highways Ports Waterways	28 4 2	Social infrastructure (16 Health Education Safety	)	5 9 2	Elect	ructure (10)	7 3
Urban infrastructu Sanitation Mobility	ıre (54) 29 13	Public lighting Solid waste	10 2	Real estate (23) Housing		23	Others Wate	(1) er infrastructure	1

<sup>1</sup> Position on 03/31/2025. Total project number does not include sale of equity interests

<sup>2</sup> Concessions and PPPs: CAPEX for the entire concession period and concessions already committed or estimated; Privatizations: Disposals, private debt assumption, and investment commitments from completed or planned operations

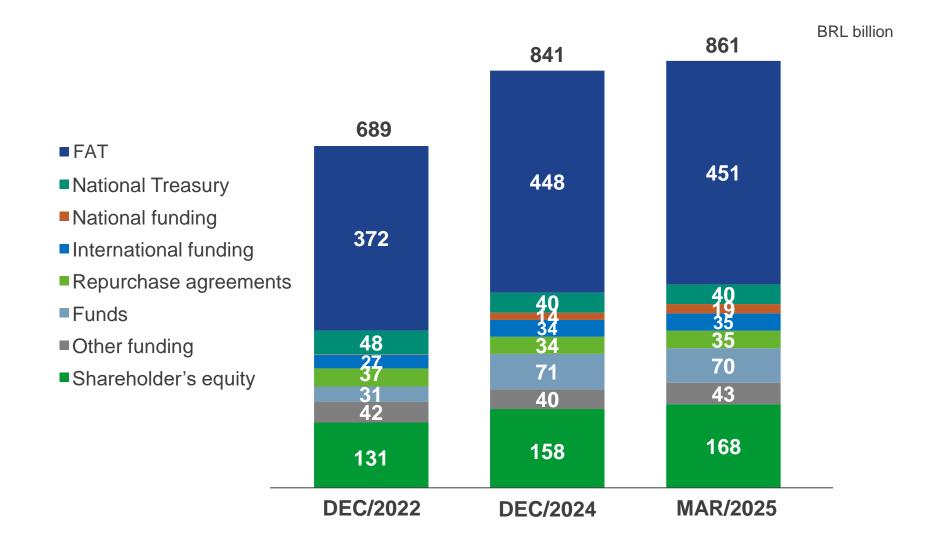
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**BNDES** 

# > Funding



### > Funding composition





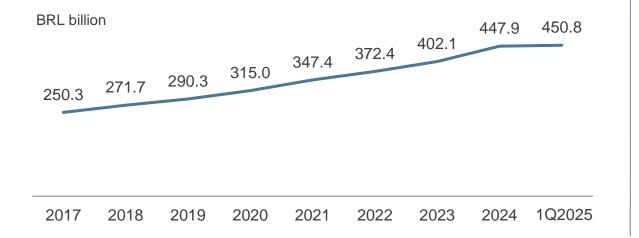
The totals shown may not correspond exactly to the sum of their parts due to rounding

#### > Main sources of funding

#### WORKER'S ASSISTANCE FUND - FAT



At least 28% of the FAT revenues are allocated to financing economic and social development programs through BNDES, as established in the Brazilian Constitution

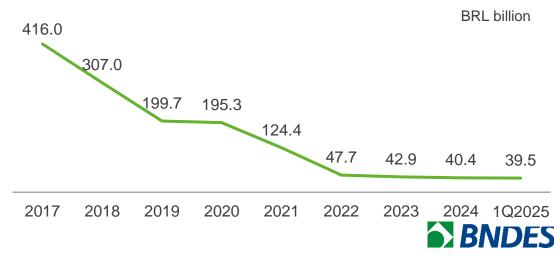


#### NATIONAL TREASURY<sup>1</sup>

**5**% Participation rate in total resources at the end of 1Q25

The credits granted by the Federal Government to BNDES are used to grant loans associated or not to government programs

The share of this source has been reduced, with a 91% drop between dec/17 and mar/25



<sup>1</sup> Chart values include transfers operations and instruments eligible for principal capital

#### > BNDES broadens its access to ESG funding with a Sustainability Bond Framework

Sustainability Bond Framework (SBF) incorporates new environmental categories and includes social categories

BNDES was the **first Brazilian bank to issue a green bond** abroad in the amount of US\$ 1 billion (2017) and a **pioneer with the local issuance of a Green Bank Note** of BRL 1 billion (2020)

SBF reinforces the **importance attributed by BNDES to the ESG theme** and meets the **growing demand from investors** 

Social Categories Health Education Micro, Small and Medium Enterprises Microcredit



Environmental Categories Renewable Energy Energy Efficiency Sustainable Water Management Pollution Prevention and Control Clean Transport Management of Living Natural Resources Land use





#### > Ratings

#### **Global scale rating**

(foreign currency and local currency)

	Rating	Perspective
Moody's	Ba1	Positive
S&P	BB	Stable

#### **National scale rating**

	Rating	Perspective
Moody's	AAA.br	Stable
S&P	Br AAA	Stable

#### Moody's highlights

Strong brand value as the main source of long-term financing and capital investment for Brazilian companies and for government infrastructure projects

Access to stable and reasonably competitive funding

Asset quality higher than the market

#### S&P's highlights

Strong guarantee policy and flexibility to restructure loans and mitigate potential losses from greater risks in the economy

Long-term funding with government support gives the bank a competitive advantage

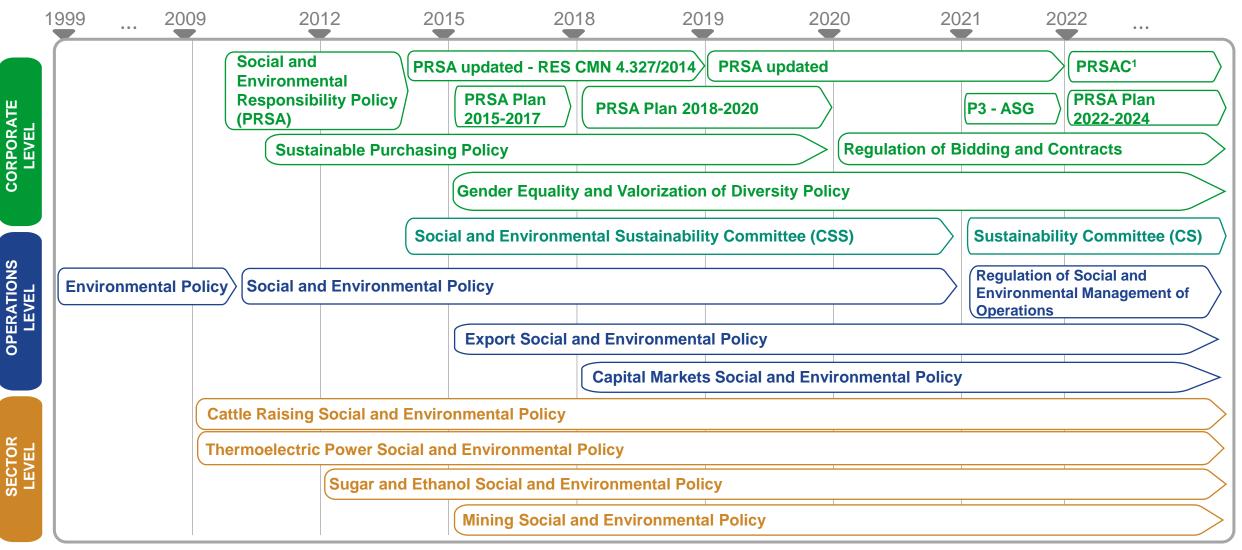
BNDES' prominent position in the economy and in the execution of public policies



## > Sustainability at BNDES



#### > BNDES has a solid track record of E&S policies





#### > And has reaffirmed its commitment to sustainable development

At this critical moment for humanity, we reaffirm our commitment to a prosperous and fair future for all with the disclosure of our sustainability goals and commitments

#### Our sustainability goals



#### **Commitment 1**

Contribute to bring basic services to those who need it the most

#### **Commitment 2**

**Commitment 3** 

#### Commitment 4

#### **Commitment 5**

Help creating job opportunities and support entrepreneurship

Support the expansion of sustainable infrastructure and industry Contribute to the expansion of the use of renewable energy

Support the preservation and restoration of forests and parks

## **BNDES**

#### > Our climate commitments



Our commitment is the continuous alignment with the Paris Agreement to limit the increase in global temperature to 1.5°C, contributing to Brazil's neutrality in 2050, while strengthening investments for a just transition in the country

Visit

https://web.bndes.gov.br/bib/jspui/bitstream/1408/23806/1/PRFol\_216009 \_Diretrizes%20do%20BNDES%20para%20mudan%c3%a7a%20clim%c3 %a1tica.pdf to access our full report on climate commitments

#### > Sustainability at BNDES: what do we support?



We **foster sustainable development and better living conditions** by offering favorable conditions on financial investments

We also support **projects** in the following sectors:



**Sanitation** and recovery of brownfields



Recovery and preservation of biomes

Renewable energy and energy efficiency



**Corporate social investments,** social and productive inclusion and microcredit





Urban development and sustainable mobility, healthcare, education and public safety



#### > Amazon Fund

Support, with non-reimbursable resources, to actions to prevent, monitor and combat deforestation and promote the conservation and sustainable use of the Legal Amazon

# 130 SUPPORTED PROJECTS

# BRL1.92 bn DISBURSED

ST ALL ALL ALL





BRL 4.5 bn DONATIONS RECEIVED

#### > Acting as the sustainable development bank of Brazil: recent developments

## ADDITIONAL PRODUCTS

- Linked Loans
- Finem Meio Ambiente (environmental financing)
- Finame Baixo Carbono (low carbon financing)
- Socio-environmental Fund
- Climate Fund
- FGE Energia

## ADDITIONAL INITIATIVES

- Climate Fund expansion
- Reactivation of the Amazon Fund
- SDG and NDC Portals
- Floresta Viva matchfunding
- Reforestation arch
- Global Compact, CDP and PRI
- Public Consultation on "Carbon credit certifiers market in Brazil"

## S ADDITIONAL PROJECTS

- Portfolio of sustainable assets:
  - 35 parks
  - 20 forests



#### > Sustainability at BNDES: partnerships and communication



We have established **partnerships** and participated in various **pacts and financial sector forums focused on sustainability**, in addition to disseminating information about our policies, credit operations and holdings

Partnersl	hips:

Green Finance Program in Brazil

IFC

OECD

Financial sector forums:

IDFC

The Lab

Climate Action

**Unep Finance Initiative** 

**Green Coalition** 

Multisectoral forums:

CEBDS

LAB – Financial Innovation Laboratory

**Brazilian Coalition** 

Pacts: Global Compact CDP PRI



ANNUAL REPORT https://ri.bndes.gov.br/en/pub lications-andcommunications/integratedannual-report/



EFFECTIVENESS REPORT www.bndes.gov.br/efetividade



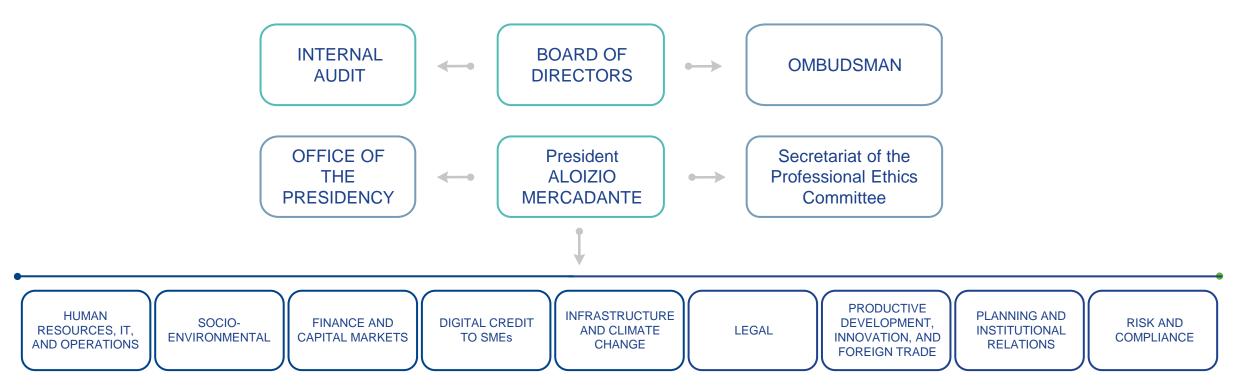
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# > Governance and risk management



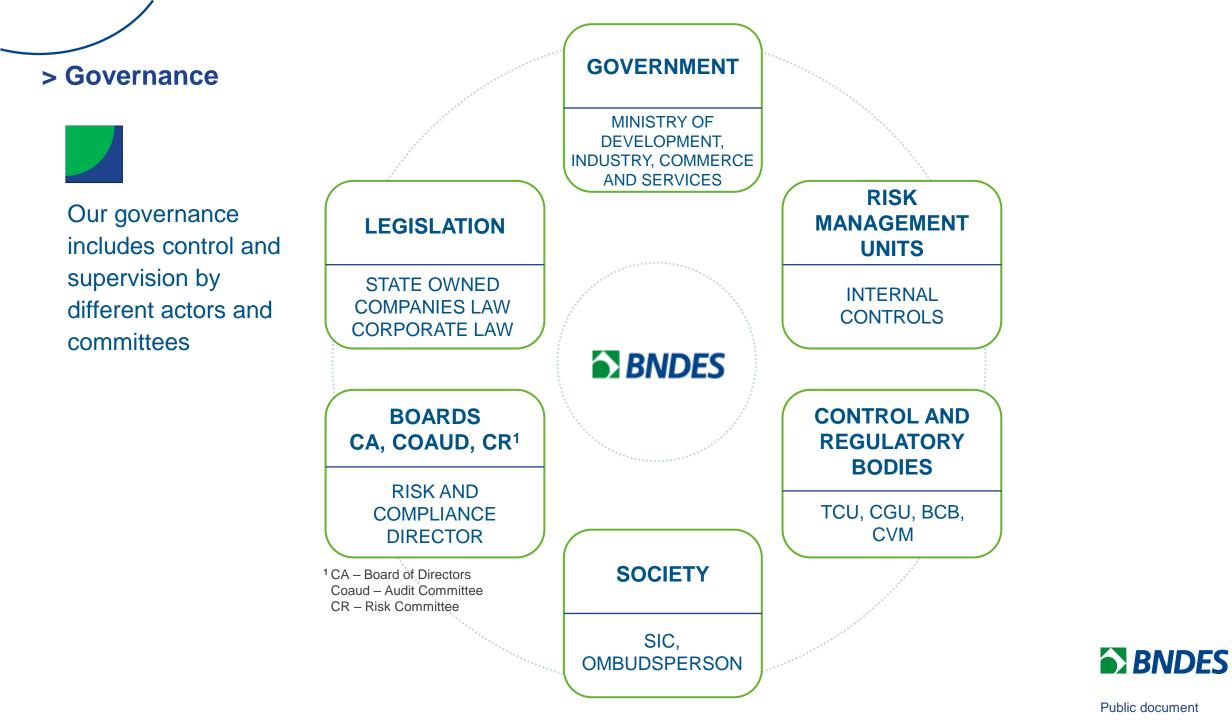
#### > Internal organization



BNDES executive board is currently composed by nine executive directors, covering back office – financial and control activities and business support and front office – activities financial support and project preparation

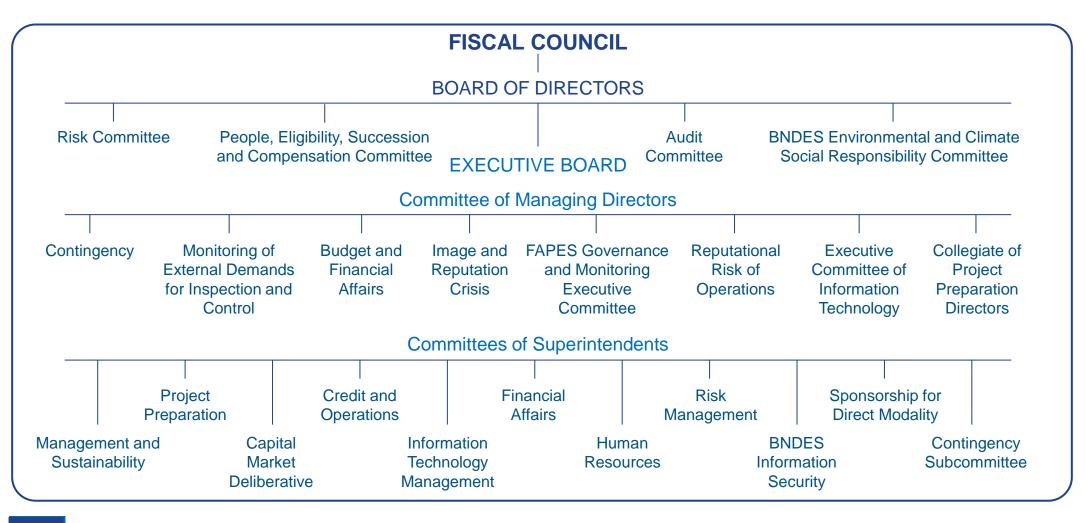
Learn more at: https://ri.bndes.gov.br/en/about-bndes/about-us/





Public document

#### > Committees



Internal committees are our basis for transparent decision-making

Learn more at: https://ri.bndes.gov.br/en/corporate-governance/governance-structure/



Public document

### > Project analysis and loan approval

Our operational flow involves different phases, teams and committees, ensuring impersonality, multidisciplinary evaluations and better governance of the granting process



### > Integrated risk management

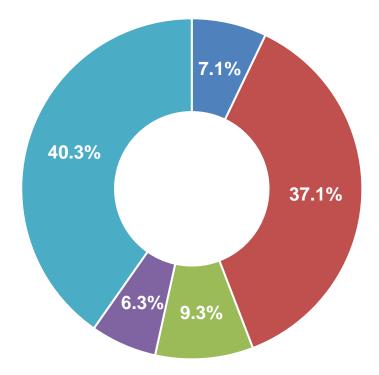


Operational risk matrix and contingency plans for current critical processes

	Main mitigating factors		Main mitigating factors
MACROECONOMIC	<ul> <li>» Monitoring the performance of the economy and analyzing its impact on operations</li> <li>» Establishment of risk limits, monitored periodically, to uphold decisions</li> <li>» Diversifying the financial support portfolio</li> <li>» Financial Affairs Committee</li> </ul>	CREDIT	<ul> <li>» Quantification of the risk of individual concentration and monitoring of the largest exposures</li> <li>» Additional provision for doubtful debt</li> </ul>
		OPERATIONAL	<ul> <li>Identification and analysis of the main operational risks and their internal controls</li> </ul>
MARKET	<ul> <li>» Periodic monitoring and control of risks</li> <li>» Market Risk Management Committee</li> <li>» Revision of BNDES risk appetite regarding the exposure to variable income operations</li> </ul>	LEGAL	<ul> <li>Operational risk management methodologies, emphasizing compliance with laws, norms and decisions of administrative and judicial courts</li> </ul>
REPUTATIONAL	<ul> <li>» BNDES image monitoring and management</li> <li>» Client registration analysis</li> <li>» Negative client media monitoring</li> <li>» Evaluation and handling of complaints received by the Ombudsman</li> </ul>	SOCIAL AND ENVIRONMENTAL	<ul> <li>» Verification of legal compliance and criteria established in internal policies and processes</li> <li>» Multiannual PRSA Implementation and Monitoring Plan under CS management</li> </ul>

### > Credit portfolio quality

The quality of credit portfolio is stable: 53.5% of the portfolio is exposed to financial institutions (financial intermediaries and bank guarantees) or covered by Federal Government guarantee

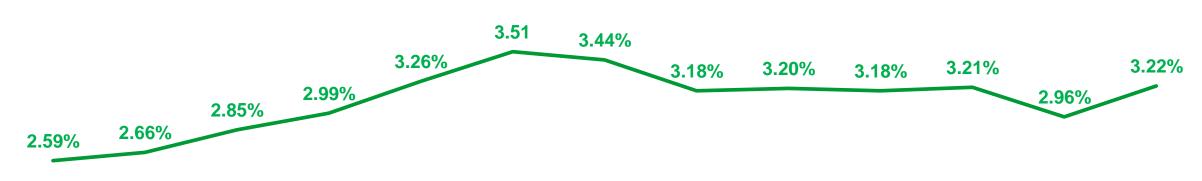


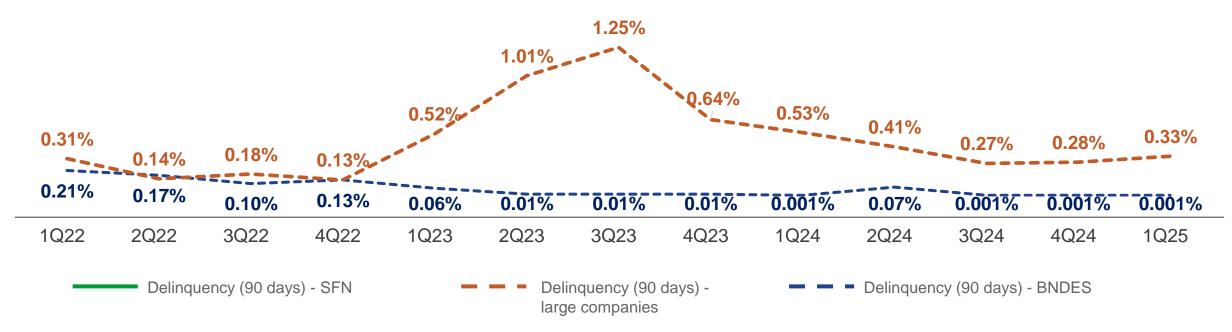
- Covered by Federal Government guarantee
- Bank guarantees
- Other guarantees

- Financial intermediaries
- Project Finance w/o bank guarantees

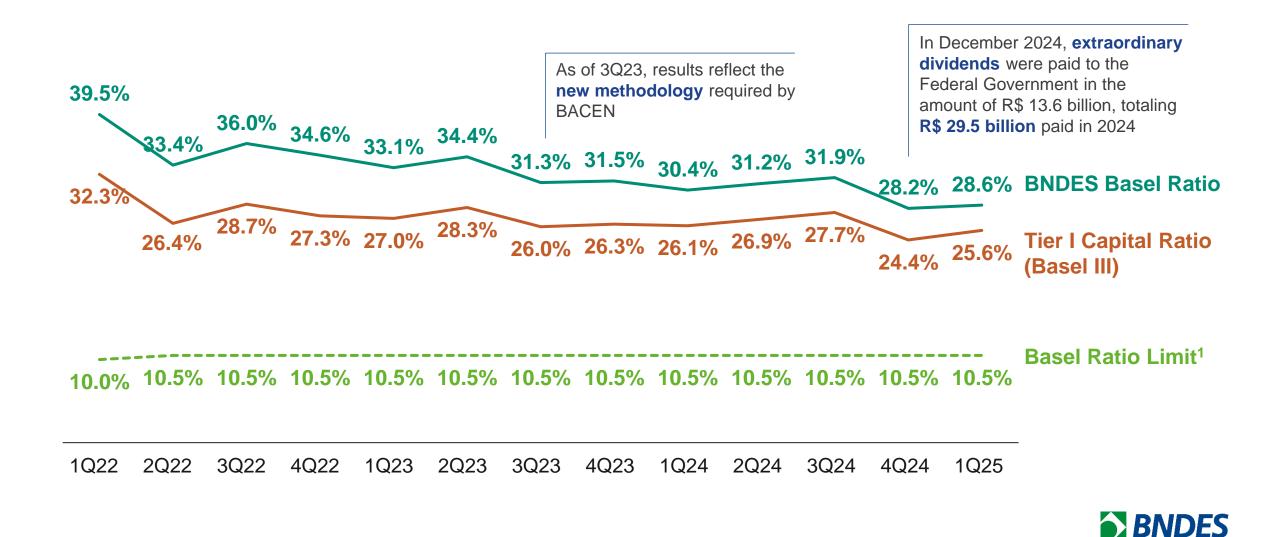








> Basel ratio



<sup>1</sup> Capital limits defined according to BACEN/DEREG Resolution 4783/2020, of 03/16/2020, and previous Resolutions

### > Communication and transparency

As a state-owned company, we seek to make our information accessible to the public

#### **Transparency Section**



www.bndes.gov.br/transparencia



Consulta a operações do BNDES

**OPERATIONS** 



Nossa contribuição para os ODS

SDG PORTAL



Painel NDC - nossa contribuição para as metas de redução de emissões do Brasil

NDC PORTAL



Facilitamos sua busca

LARGEST

**CLIENTS** 



Participações acionárias

EQUITY PORTFOLIO



Public document

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SEARCH

Informação

ACCESS TO INFORMATION

### > Communication and transparency

# **BNDES' Investor Relations Portal**

Easy and quick access to financial and institutional information, events, press releases and more



# > Financial information



### > 1Q25 Financial highlights







Expanded Credit Portfolio<sup>1</sup> BRL 594.2 bn

**↗** 14.2% 1Q25 x 1Q24

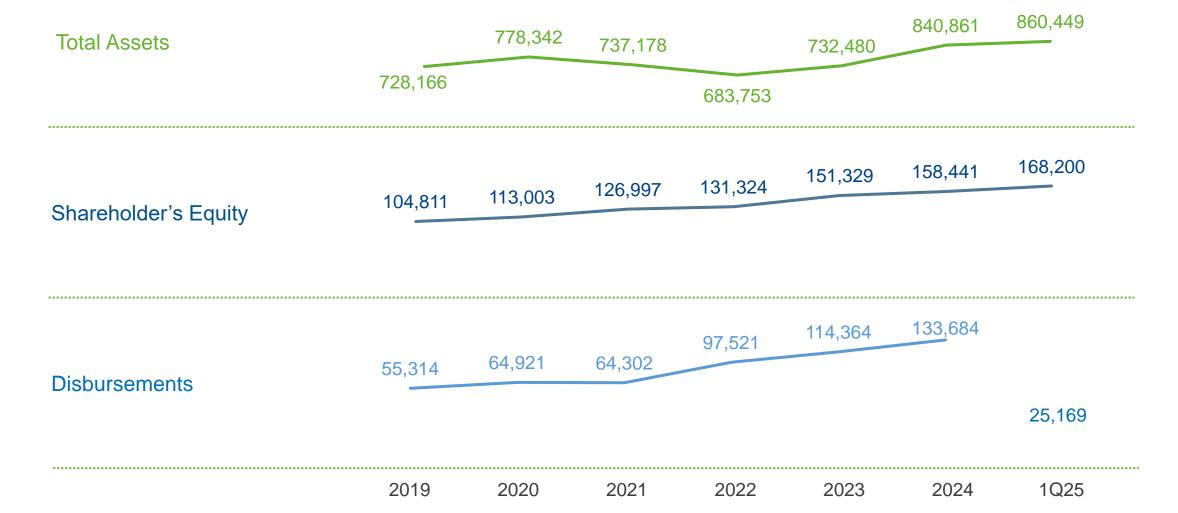


Basel Ratio 28.6% ≥ -1.8 p.p. 1Q25 x 1Q24  Loan Delinquency Rate (+90 days)
 0.001%
 = 0.00 p.p. 1Q25 x 1Q24



#### Learn more on the IR Portal at: https://ri.bndes.gov.br/en/financial-information/results-center/

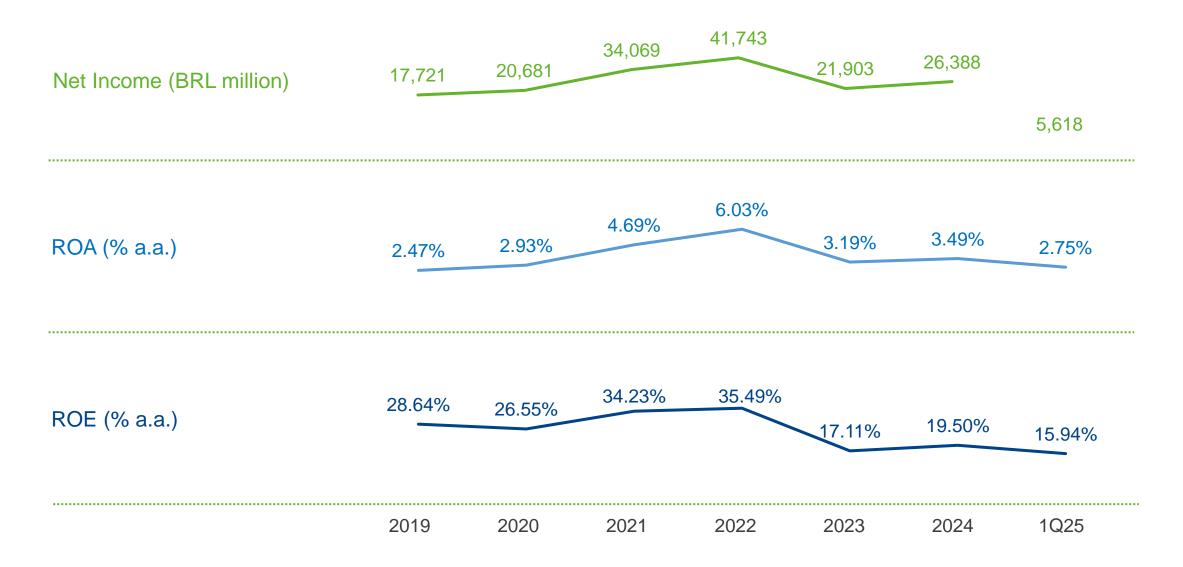
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> Key financial indicators

**BRL** million

> Key financial indicators



Learn more on the IR Portal at: https://ri.bndes.gov.br/en/financial-information/results-center/

### > Net income statement

			BRL million
	1Q25	1Q24	Δ
(+) Revenue from Credit and Onlending Operations	14,160	12,285	15%
(+) Revenue from Bonds and Securities	3,933	4,045	-3%
(-) Funding Costs	-12,822	-10,325	24%
Gross Income from Financial Intermediation	5,271	6,005	-12%
(+/-) Allowance for Loan Losses	2,754	777	254%
Income from Financial Intermediation	8,025	6,782	18%
(+) Income from Equity Holding	1,039	1,538	-32%
(-) Expenses	330	-1,538	-122%
Profit Before Taxes	9,394	6,782	39%
(-) Income Taxes	-3,776	-1,545	144%
(-) Profit Sharing	-	-	-
Net Profit	5,618	5,237	7%



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Public document

### > Balance sheet: total assets

	Mar/25	Dec/24	Δ	Mar/24	Δ
Cash and Cash Equivalents	46,465	40,103	16%	30,824	51%
Securities	116,512	229,011	-49%	190,974	-39%
Expanded Credit Portfolio	594,204	546,948	5%	494,764	20%
Equity Interests	87,607	N/D		N/D	
Tax Assets	12,909	N/D		N/D	
Credits with the National Treasury*	N/D	667		647	
Investments*	N/D	2,204		1,951	
Other Assets	2,752	21,928	-87%	20,524	-87%
Total Assets	860,449	840,861	2%	739,684	16%

\*Discontinued series.



**BRL** million

Learn more on the IR Portal at: https://ri.bndes.gov.br/en/financial-information/results-center/

### > Balance sheet: shareholders' equity and total liabilities

					BILETIMION
	Mar/25	Dec/24	Δ	Mar/24	Δ
FAT	450,776	447,950	1%	408,847	10%
National Treasury	39,504	60,513	-35%	42,509	-7%
International Funding	34,775	33,791	3%	24,419	42%
National Funding	18,866	N/D		N/D	
Other Government Sources*	N/D	49,813		35,129	
Repurchase Agreements	35,352	34,454	3%	29,183	21%
Financial and Government Funds	69,732	N/D		N/D	
Tax Liabilities	24,546	N/D		N/D	
LCAs and LFs*	N/D	12,374		822	
Other Liabilities	18,698	43,525	-57%	43,787	-57%
Shareholders' Equity	168,200	158,441	6%	154,988	11%
Total Liabilities	860,449	840,861	2%	739,684	16%
* Discussification for the					

\* Discontinued series.



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**BNDES** 

**BRL** million

# Thank you

Contact:

ri@bndes.gov.br

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