BNDES

O banco nacional do desenvolvimento

# BNDES
# 3Q21 Results

Bianca Nasser – CFO

November 11th, 2021

Public Document

# BNDES: commitment to sustainable development

At this critical moment for humanity, we reaffirm our commitment to a prosperous and fair future for all with the publication of our sustainability goals and commitments

## Our sustainability goals

### Commitment 1

Contribute to bring basic services to those who need it the most

### Commitment 2

Help creating job opportunities and support entrepreneurship

### Commitment 3

Support the expansion of sustainable infrastructure and industry

### Commitment 4

Contribute to the expansion of the use of renewable energy

### Commitment 5

Support the preservation and restoration of forests and parks

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# We continuously launch new products and services to promote sustainable development

Some of the most recent additions to the BNDES' portfolio of sustainable solutions

### Living Forest Matchfunding

Collective financing initiative to restore forests and watersheds in the Amazon, Pantanal and Atlantic Forest biomes

For every BRL donated by partner companies, BNDES contributes an additional BRL

Up to BRL 500 million expected in up to 7 years

### FGEnergia

Credit guarantee program aimed at MSMEs for investments in energy efficiency

With a current balance of BRL 40 million from Procel, it is estimated that each BRL of this fund may leverage BRL 8 in credit loans

### Carbon Project

Articulation of actions among government, companies and other players to structure the carbon market in Brazil, focusing on transparency and reliability

### Partnership with Embrapii

Investment in innovation in seven sectors, with emphasis on bioeconomy, circular economy and new fuels

Sustainable and innovative projects in the Northern region or in the Amazon biome are at the focus of the action and will have differentiated conditions

# And have increased the transparency of our operations aimed at the transition to a low-carbon economy

New platform was launched in November and contains information about disbursements and deliveries that support the achievement of the Brazilian NDCs (Nationally Determined Contributions)

## Carbon emissions avoided by the BNDES[1]

| Energy | Forests | Urban Mobility |
|---|---|---|
| 48 millions $tCO_2e$ | 455 thousand $tCO_2e$ | 3.5 millions $tCO_2e$ |

The total emissions avoided by the BNDES' operations[1]

**52 millions $tCO_2e$** Equals to **19 years without cars in the city of São Paulo**

**Access complete information about BNDES' disbursements and deliveries associated with the reduction of emissions at**
**https://www.bndes.gov.br/wps/portal/site/home/desenvolvimento-sustentavel/resultados/emissoes-evitadas/emissoes-evitadas/**

1 Total emissions avoided by projects in these sectors approved by the BNDES between 2015 and 2020 throughout their life span

# SUSTAINABILITY IS MORE THAN YOU IMAGINE

**Learn more about the BNDES' performance as a sustainable development bank at https://sustentabilidade.bndes.gov.br/**

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# Agenda

> Financial and Operating Results

> Projects Factory

> New IR Portal

> Press Conference

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# 9M21 and 3Q21 Financial Highlights

## Net Income

Net income of **BRL 26.4 billion** in 9M21
+ 93% 9M21/9M20

Net income of **BRL 11.3 billion** in 3Q21
+ 29% 3Q21/3Q20
+ 113% 3Q21/2Q21

Recurring net income of **BRL 5.2 billion** in 3Q21
+ 96% 3Q21/3Q20
+ 121% 3Q21/2Q21

## Payments to the National Treasury

Prepayments of **BRL 59.5** billion: BRL 54.5 bn up to Sep/21 and BRL 5.0 bn in Oct/21

Regular payments of **BRL 11.0 billion** up to Oct/21

Announced Dividends/IOC of **BRL 8.6 billion** in Sep/21 (payment on Nov 17th)

## Credit portfolio

Expanded portfolio of **BRL 446.3 billion**
+ 1,8% 3Q21/2Q21

Total disbursements of **BRL 21.8 billion**
+ 13% 3Q21/3Q20
+ 74% 3Q21/2Q21

NPL remains low at **0.23%**

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# > Financial and Operating Results

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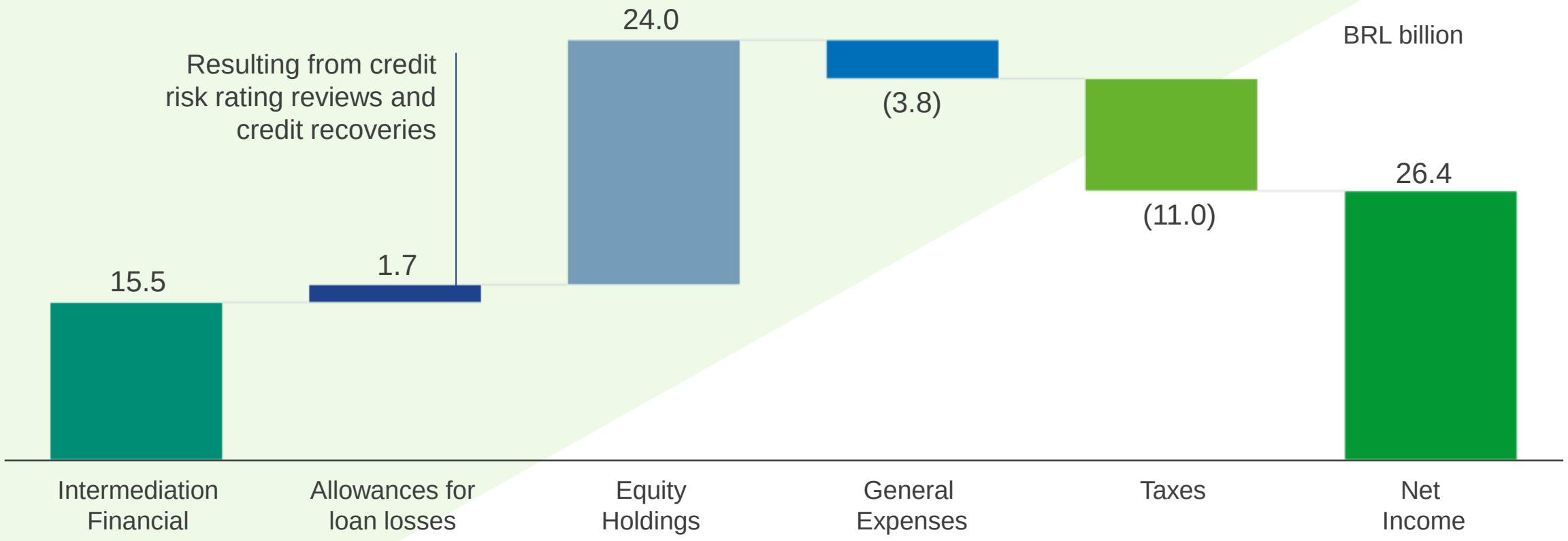
# 9M21 Net Income




| | 9M21 | 9M20 | Δ |
|---|---|---|---|
| **NI (BRL bn)** | 26.4 | 13.7 | 93% |
| **ROA (% p.a.)** | 4.9 | 2.6 | 2.3 p.p. |
| **ROE (%p.a.)** | 36.9 | 23.9 | 13.0 p.p. |

The total amounts shown in the charts and tables may not exactly match the sum of their parts due to rounding adjustments

# 9M21 Results: accounting vs recurring

BRL billion

| | 9M21 | | | 9M20 | | |
|---|---|---|---|---|---|---|
| | Accounting Net Income | Non-recurring effects | Recurring Net Income | Accounting Net Income | Non-recurring effects | Recurring Net Income |
| **Product of financial intermediation** | **15.43** | **(3.81)** | **11.62** | **10.94** | **-** | **10.94** |
| (+/-) Allowance for Loan Losses | 1.74 | (1.74) | - | (1.80) | 1.80 | - |
| **Result of financial intermediation** | **17.17** | **(5.55)** | **11.62** | **9.14** | **1.80** | **10.94** |
| + Income from Equity Holdings | 23.95 | (19.44) | 4.51 | 16.46 | (14.31) | 2.15 |
| (-) Administrative and Personnel Expenses | (1.73) | - | (1.73) | (1.72) | - | (1.72) |
| (+/-) Other expenses, net | (1.99) | 0.99 | (1.00) | (1.80) | 1.02 | (0.78) |
| **Income before tax** | **37.41** | **(24.01)** | **13.40** | **22.01** | **(11.49)** | **10.59** |
| (+/-) Income Taxes | (11.04) | 7.64 | (3.40) | (8.39) | 4.25 | (4.14) |
| **Net income** | **26.37** | **(16.37)** | **10.00** | **13.69** | **(7.24)** | **6.45** |

**+55%**

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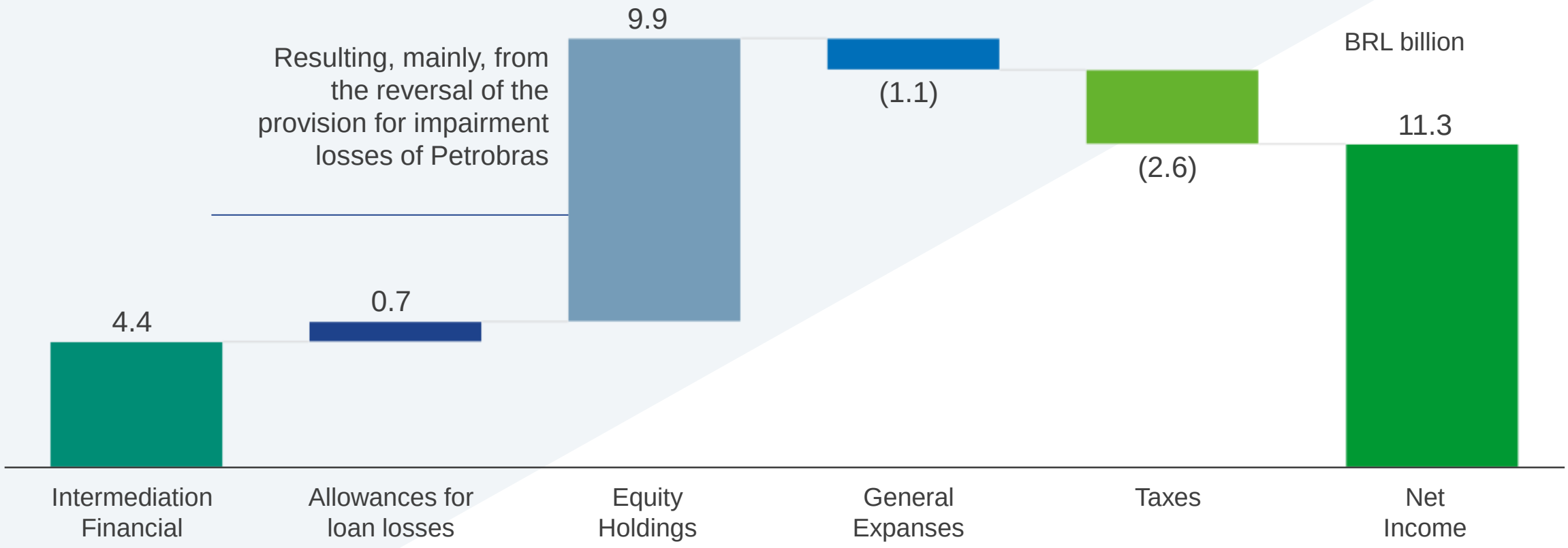
# 3Q21 Net Income




| | 3Q21 | 2Q21 | Δ | 3Q20 | Δ |
|---|---|---|---|---|---|
| **NI (BRL bn)** | 11.3 | 5.3 | 113% | 8.7 | 29% |
| **ROA (% p.a.)** | 6.4 | 3.0 | 3,4 p.p. | 4.8 | 1,6 p.p. |
| **ROE (%p.a.)** | 43.9 | 21.3 | 22,6 p.p. | 43.7 | 0,2 p.p. |

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# 3Q21 Results: accounting vs recurring

BRL billion

| | 3Q21 | | | 2Q21 | | | 3Q20 | | |
|---|---|---|---|---|---|---|---|---|---|
| | Accounting Net Income | Non-recurring effects | Recurring Net Income | Accounting Net Income | Non-recurring effects | Recurring Net Income | Accounting Net Income | Non-recurring effects | Recurring Net Income |
| **Product of financial intermediation** | **4.39** | **-** | **4.39** | **6.63** | **(3.81)** | **2.82** | **3.88** | **-** | **3.88** |
| (+/-) Allowance for Loan Losses | 0.70 | (0.70) | - | 0.61 | (0.61) | - | 0.47 | (0.47) | - |
| **Result of financial intermediation** | **5.09** | **(0.70)** | **4.39** | **7.24** | **(4.42)** | **2.82** | **4.35** | **(0.47)** | **3.88** |
| + Income from Equity Holdings | 9.91 | (7.31) | 2.61 | 2.37 | (0.98) | 1.39 | 9.09 | (8.09) | 1.00 |
| (-) Administrative and Personnel Expenses | (0.62) | - | (0.62) | (0.55) | - | (0.55) | (0.61) | - | (0.61) |
| (+/-) Other expenses, net | (0.45) | 0.04 | (0.41) | (0.57) | 0.28 | (0.29) | (0.61) | 0.41 | (0.19) |
| **Income before tax** | **13.93** | **(7.97)** | **5.96** | **8.49** | **(5.12)** | **3.37** | **12.23** | **(8.14)** | **4.09** |
| (+/-) Income Taxes | (2.68) | 1.94 | (0.74) | (3.18) | 2.17 | (1.01) | (3.50) | 2.08 | (1.42) |
| **Net income** | **11.26** | **(6.03)** | **5.22** | **5.31** | **(2.95)** | **2.36** | **8.73** | **(6.06)** | **2.66** |

+121%

+96%

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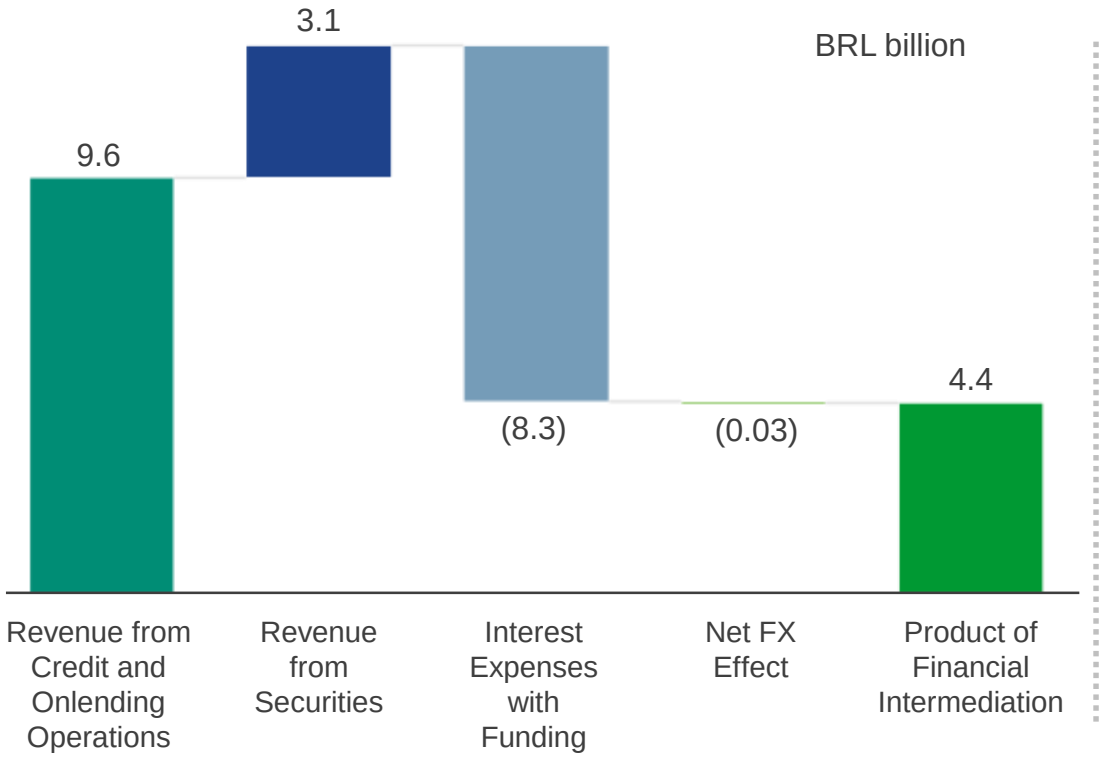
# Financial Intermediation: contributions to 3Q21 results

Highlight for the increase in the SELIC interest rate, impacting the result from securities, attenuated by funding expenses (provision for interest from the hybrid instruments and the impact of the IPCA on liabilities indexed to the TLP)

Disregarding the impacts from sale of Vale's debentures in 2Q21 (BRL 3.8 billion), there was growth in financial intermediation for the quarter




BRL billion

| | 3Q21 | 2Q21 | 3Q20 |
|---|---|---|---|
| Revenue from Credit and Onlending Operations | 9.6 | 8.9 | 7.4 |
| Revenue from Securities | 3.1 | 5.7 | 1.8 |
| Interest Expenses with Funding | (8.3) | (7.7) | (5.4) |
| Net Foreign Exchange Effect | (0.03) | (0.2) | 0.1 |
| **Financial Intermediation Product (FIP)** | **4.4** | **6.6** | **3.9** |

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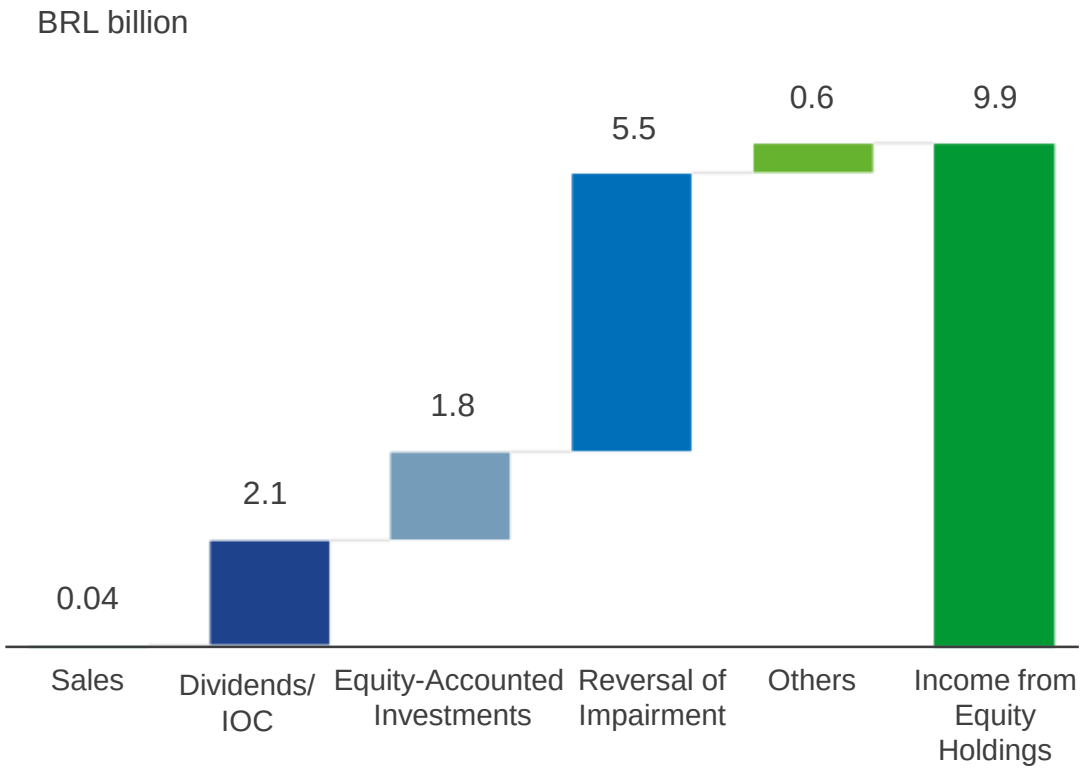
# Equity holdings: contributions to 3Q21 results

The highlight was the reversal of the provision for impairment losses of Petrobras (BRL 5.4 billion), as well as revenues from dividends/interest on capital of BRL 2.1 billion, specially from Petrobras (BRL 1.7 billion), and the positive result from equity-accounted investment of JBS (BRL 1.8 billion)




BRL billion

| | 3Q21 | 2Q21 | 3Q20 |
|---|---|---|---|
| Alienation | 0.04 | 0.5 | 7.0 |
| Dividends / Interest on Own Capital | 2.1 | 1.3 | 0.9 |
| Equity-Accounted Investments | 1.8 | 0.4 | 1.3 |
| Reversal / Impairment Losses | 5.5 | (0.01) | 0.01 |
| Others | 0.6 | 0.2 | (0.2) |
| **Income from Equity Holdings** | **9.9** | **2.4** | **9.1** |

+313%

+9%

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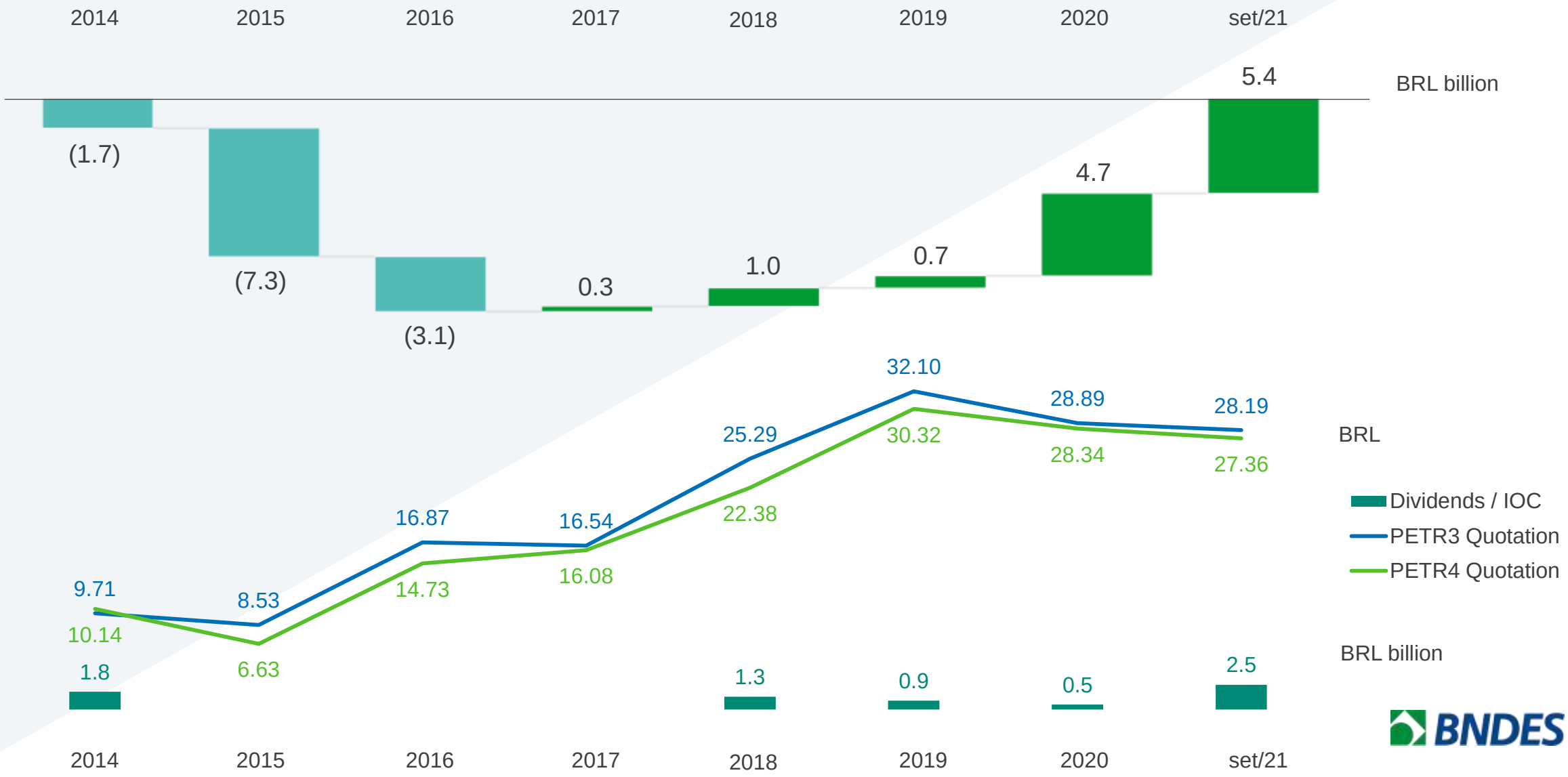
# Petrobras impairment – effects on consolidated results



# Administrative and personnel expenses

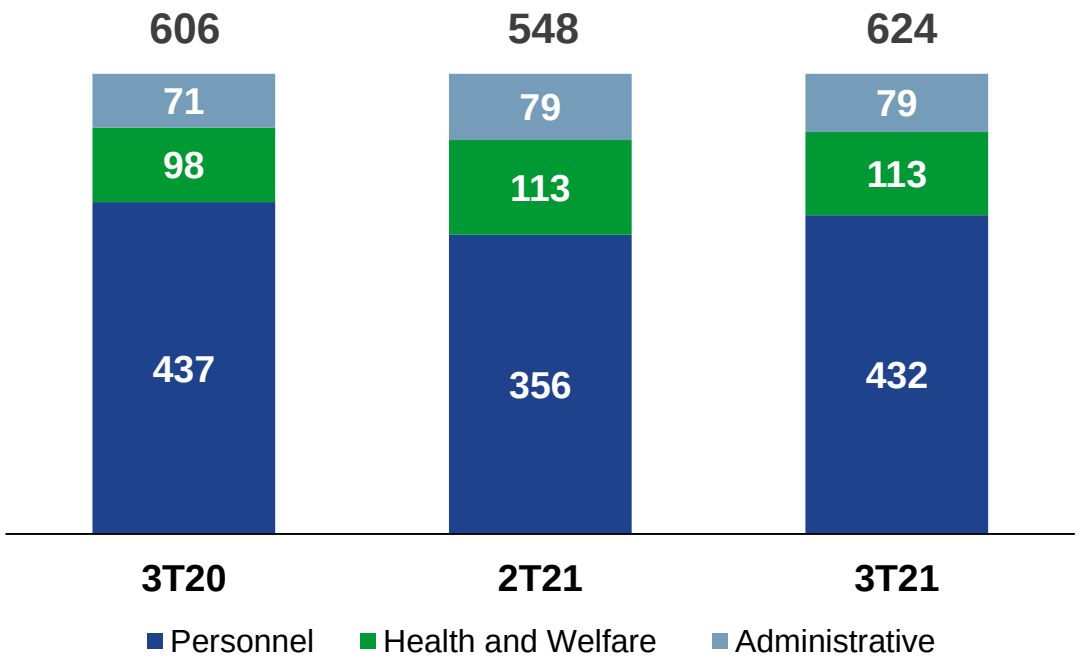
BRL million

| | 3Q21 | 2Q21 | 3Q20 | 9M21 | 9M20 | Δ |
|---|---|---|---|---|---|---|
| Personnel | 432 | 356 | 437 | 1,183 | 1,220 | (3,0%) |
| Health and Welfare[1] | 112.5 | 112.8 | 98 | 319 | 285 | 11.9% |
| Administrative | 79.1 | 78.7 | 71 | 229 | 214 | 7.0% |
| Actuarial Provisions[2] | 256 | 252 | 329 | 739 | 921 | (19,8%) |
| **General** | **880** | **800** | **935** | **2,470** | **2,640** | |

- 5.9% - 6.4%

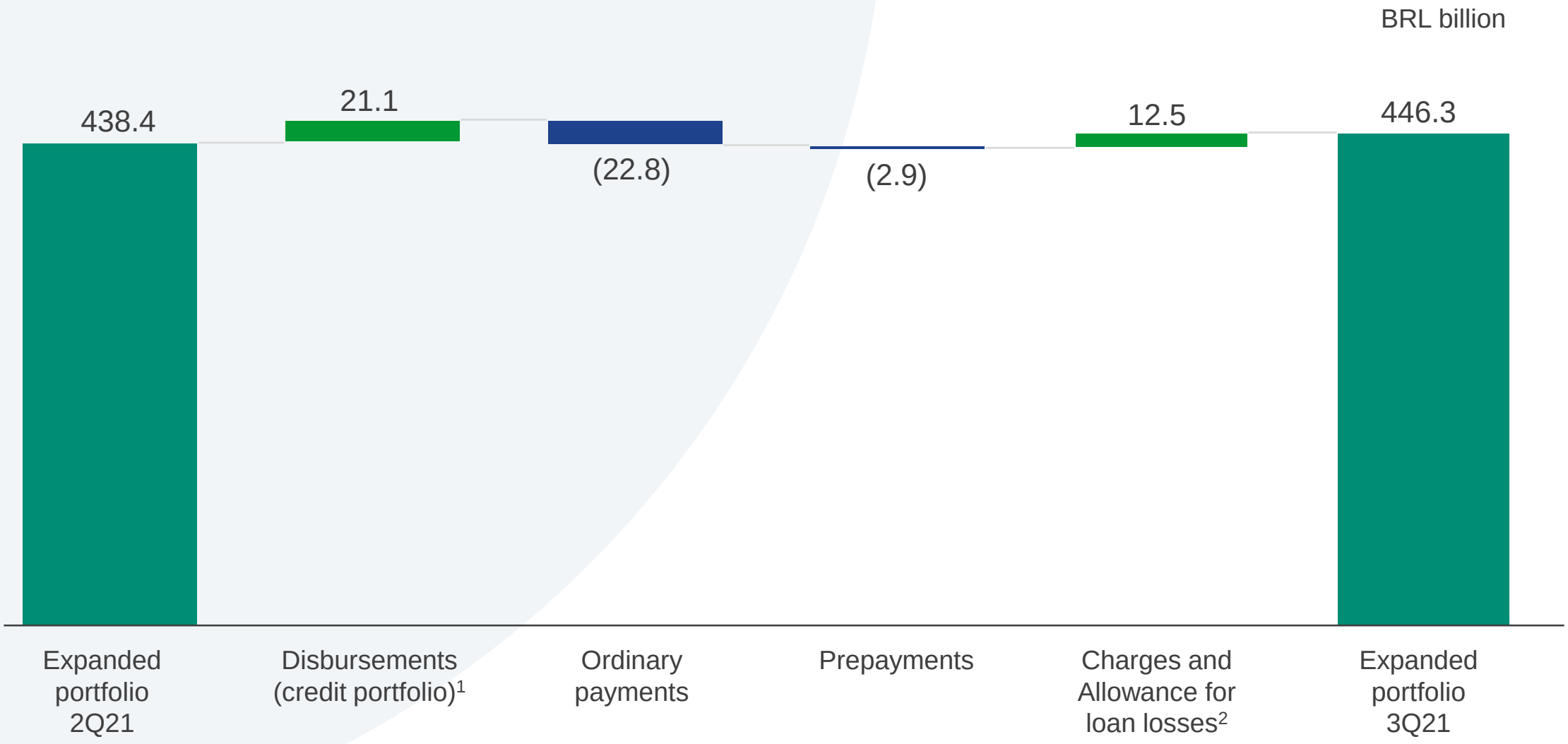
## Manageable Expenses[3]

BRL million



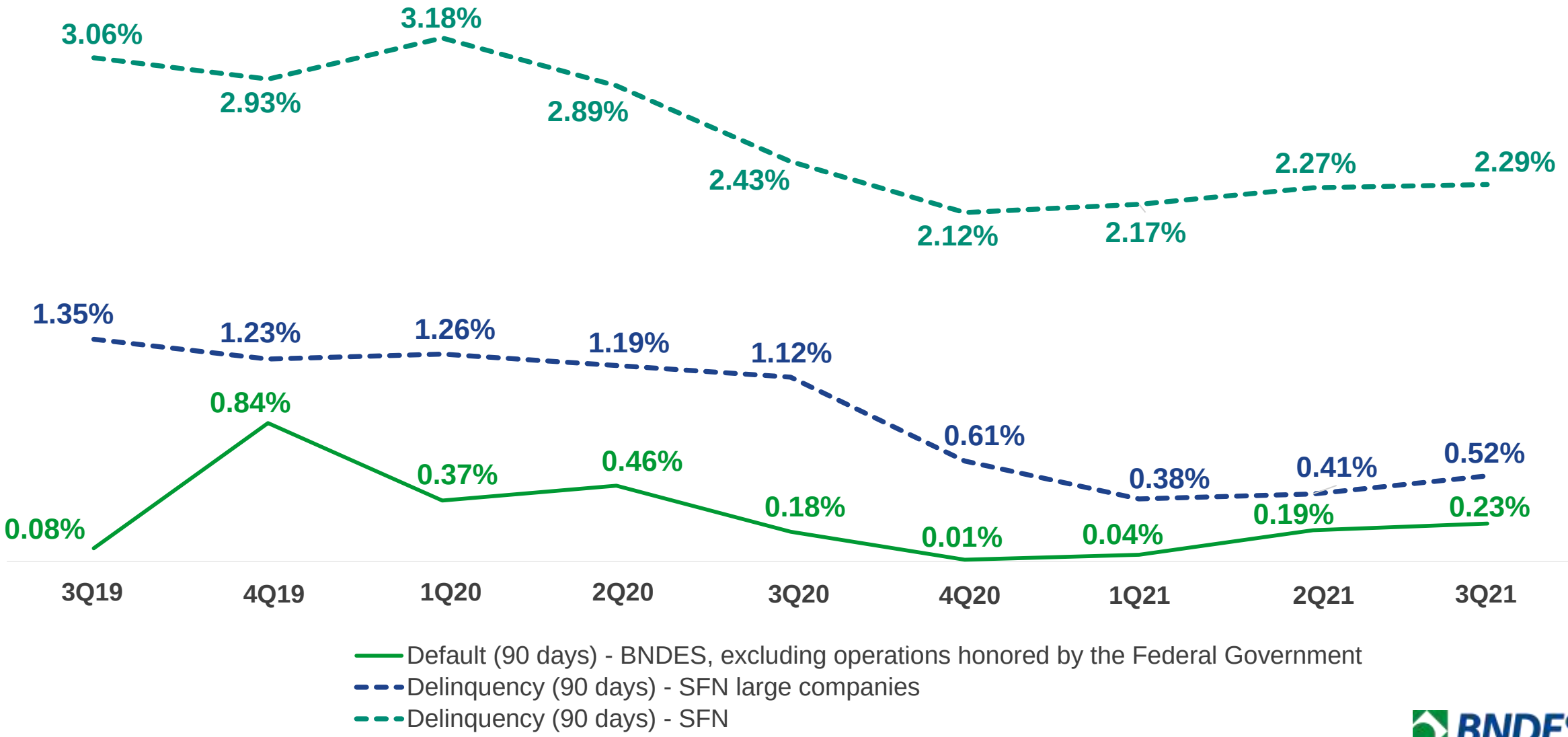

1 Refers to the expenses actually incurred with the health plan (FAMS) and pension plan (FAPES)
2 Refers to the actuarial provisions with the health plan (FAMS) and pension plan (FAPES).
3 Chart does not consider the actuarial provisions presented in the table beside.

# Expanded credit portfolio grows 1.8% in the quarter




1 Does not include non-refundable operations and quotas in equity funds
2 Interest, financial adjustment and FX variation

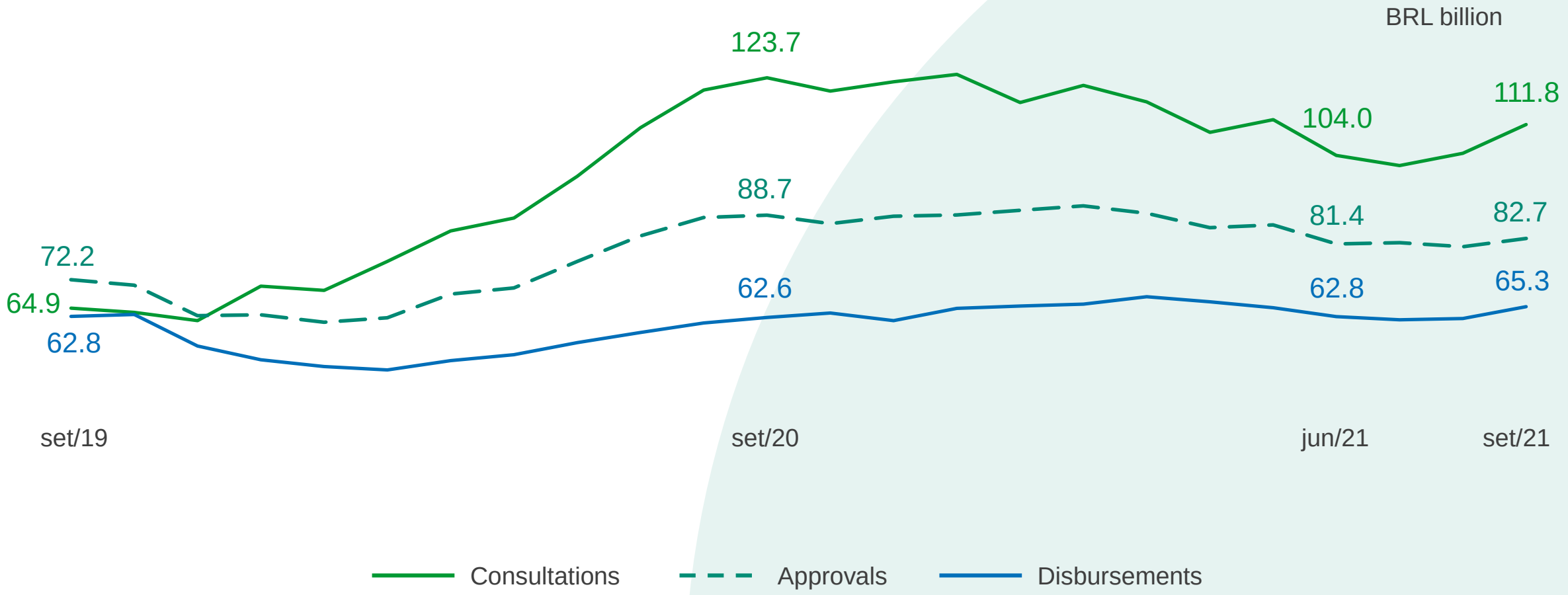
# BNDES' NPL remains lower than the Brazilian National Financial System (SFN)




1 Last quarter in which there were operations honored by the Federal Government was 1Q20

# Operational performance: consultations, approvals, and disbursements resume the upward trajectory

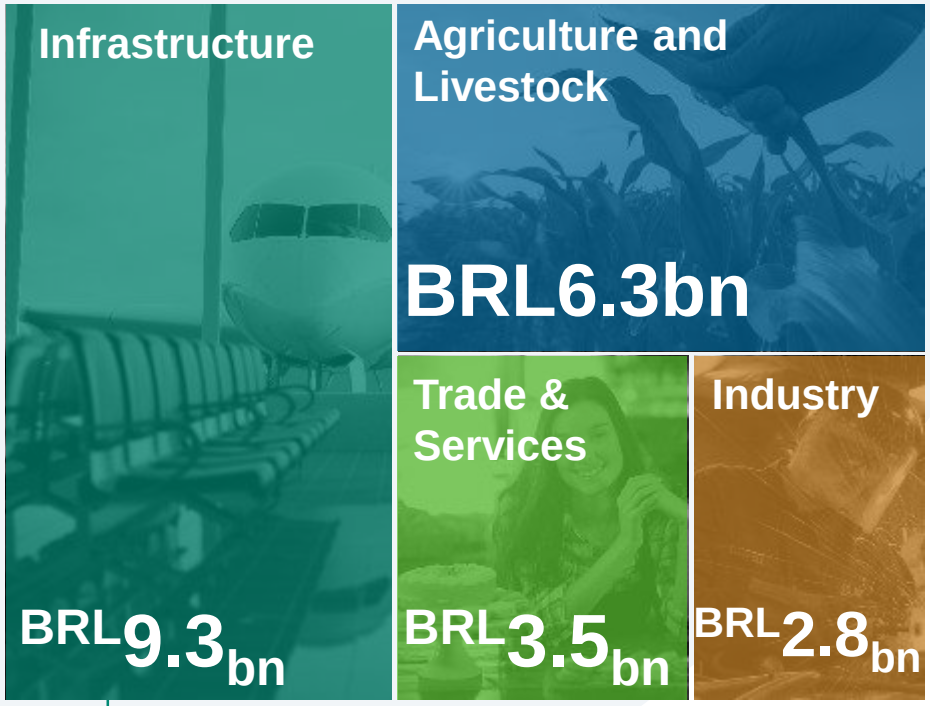
Evolution of the 12-month accumulated, according to operation phases




1 Values do include equities investments, non-reimbursable operations and debentures

# Disbursements to MSMEs remained at high levels in 3Q21
# Among the sectors, infrastructure was again the highlight

## Disbursements by Sector 3Q21[1]




**42.4%** of disbursements in the quarter

## Total Disbursements 3Q21[1]

**BRL 21.8 billion**, 13% higher than 3Q20 and a growth of 74% compared to 2Q21

**43.8% of disbursements** in 3Q21 were directed to **MSMEs**

**BRL 9.6 bn**

**MSME** participation in the BNDES **credit portfolio reached 22%** at the end of the quarter, adding up to

**BRL 100 bn**

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1 Values do include equity investments, non-reimbursable operations and debentures
The total amounts shown in the charts and tables may not exactly match the sum of their parts due to rounding adjustments

# Three-Year Plan 2020-2022: some of our deliveries to society in credit operations, accumulated between January/20 and September/21

## Energy

Increase in the installed capacity of renewable energy

**2.7 GW**

Expansion of natural gas distribution implemented

**1,726 km**

## Logistics

Implantation, duplication, or modernization of road stretches

**958 km**

## Jobs

Generation or maintenance of direct and indirect jobs

**5.3 million jobs**

## TICs

New accesses of fixed broadband services - connected people

**908 thousand people**

**To learn more about the BNDES' Three-Year Plan, visit**
**https://www.bndes.gov.br/wps/portal/site/home/quem-somos/planejamento-estrategico/plano-trienal-2020-2022**

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# Three-Year Plan 2020-2022: some of our deliveries to society in credit operations, accumulated between January/20 and September/21

## Sanitation

Number of people who will have access to the sewage system + number of people benefited by the expansion of the sewage treatment (thousand)

**62 thousand people**

Number of people who will have access to the water system + number of people benefited by the expansion of water treatment (thousand)

**258 thousand people**

## Education

Support, through financial instruments, for basic and/or professionalizing education

**107 thousand students**

## Health

Public health system (SUS) units benefited by the BNDES' support

**873 units**

**To learn more about the BNDES' Three-Year Plan, visit**
**https://www.bndes.gov.br/wps/portal/site/home/quem-somos/planejamento-estrategico/plano-trienal-2020-2022**

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# Our operations foster the improvement of social and environmental conditions...

**56.3%** of the BNDES' credit portfolio[1] are linked to projects that support the **Green Economy** and **Social Development**

equivalent to[1]

**BRL 186 bn**

**Disbursements** in 3Q21

**BRL 3.0 bn** + **BRL 4.7 bn**

**Green Economy** | **Social Development**

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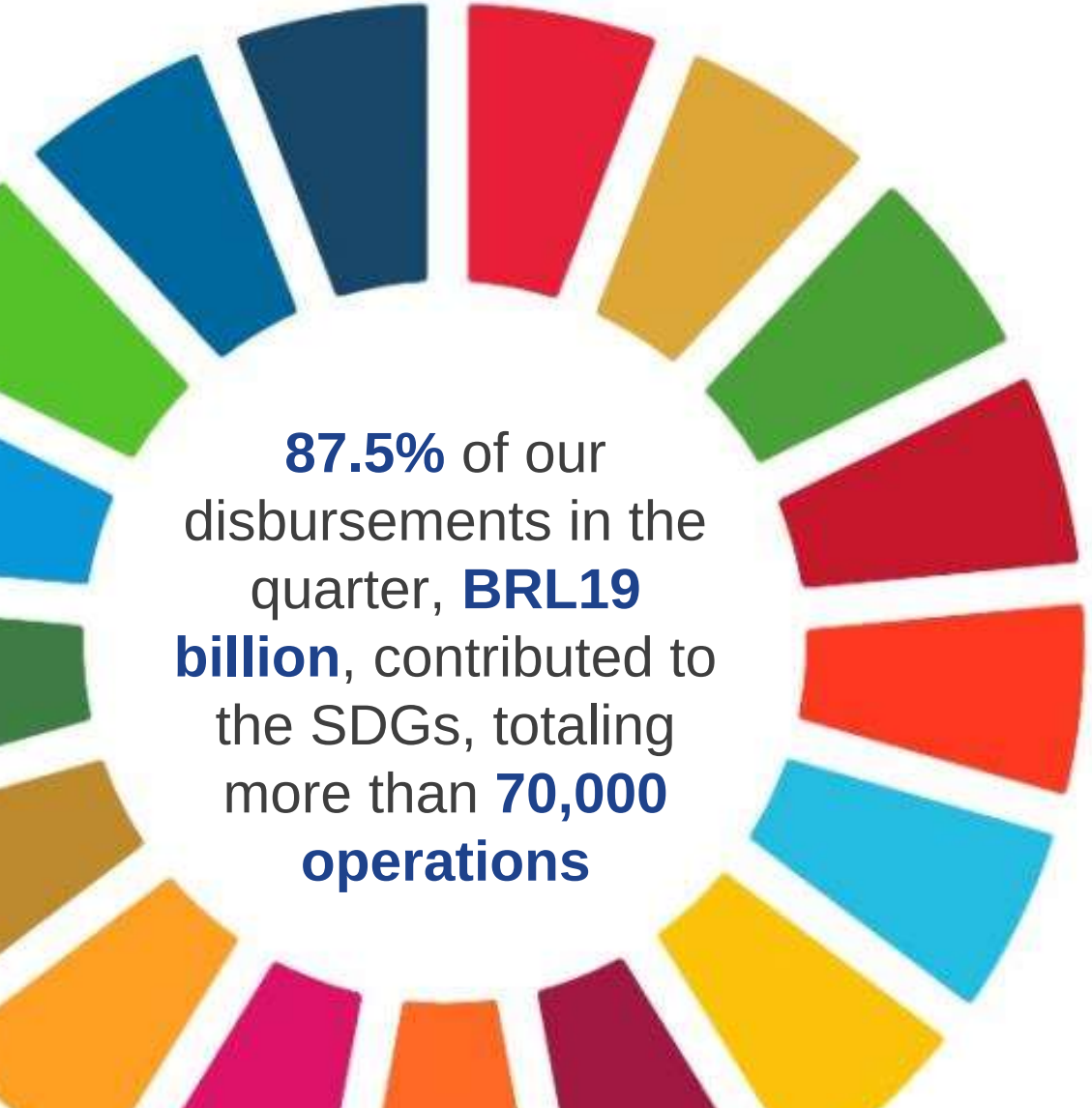
1 Considers only the credit portfolio of direct and indirect non-automatic operations

# ...and are aligned with the eradication of poverty and the promotion of dignified living conditions throughout the world, within the limits of the planet



**87.5%** of our disbursements in the quarter, **BRL19 billion**, contributed to the SDGs, totaling more than **70,000 operations**

BNDES' support for the SDGs is reflected in our **deliveries to society**[1], such as

- Support to **41 thousand family farmers** through Pronaf
- Installation of **719 MW of solar generation, avoiding the emission of about 4.5 million tons of carbon**
- Support to the Musica Brasilis Institute to build a **digital collection of 5,000 scores** of Brazilian classical composers
- **Modernization of the electrical installations and fire prevention and combat** for the Casa de Rui Barbosa and the Imperial Museum

1 Highlights of operations approved in 3Q21

# This performance helped the BNDES to obtain the highest ESG rating by Vigeo Eiris, one of the largest rating agencies in the sector

**A1+**

Ranking on the **sector**: **1** of 4 DBs in emerging countries

Ranking in the **region**: **4** out of 848 companies in emerging countries

Overall **ranking**: **86** out of 4,913 companies

**ESG reporting rate**: **96%** (industry average: 75%)

## Environmental Dimension

*"Comprehensive processes implemented to **integrate environmental considerations into asset selection and management** can provide a competitive advantage in fundraising"*

## Social Dimension

*"State-of-the-art systems to **prevent discrimination and promote diversity**, which can help ensure talent attraction and retention"*

*"**Strong efforts to promote social and economic development**, which can positively impact the company's reputation and broaden its partner base"*

## Governance Dimension

*"Comprehensive commitment to the **prevention of corruption and money laundering**, backed by efficient measures to control risks related to business ethics"*

*"**Diversified composition** of the Board of Directors, which includes a specific committee on ESG issues"*

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**Learn more about the BNDES' ESG rating and access the full report at https://ri.bndes.gov.br/en/sustainability/esg-rating/**

# BNDES Garage Startup Program and Impact Funds: integrated support for businesses that contribute to solving social and environmental challenges

BNDES GARAGEM NEGÓCIOS DE IMPACTO

Initiative to **develop and foster entrepreneurship** in Brazil focused on **businesses with positive social or environmental impact**

**Program Traction,** for those who already have an impact business and **want support to grow**, selected **25 startups** and started on September 27th

**Program Creation**, for those who are developing an impact business and **want support to take the first steps**, selected **20 startups** and started on October 25th

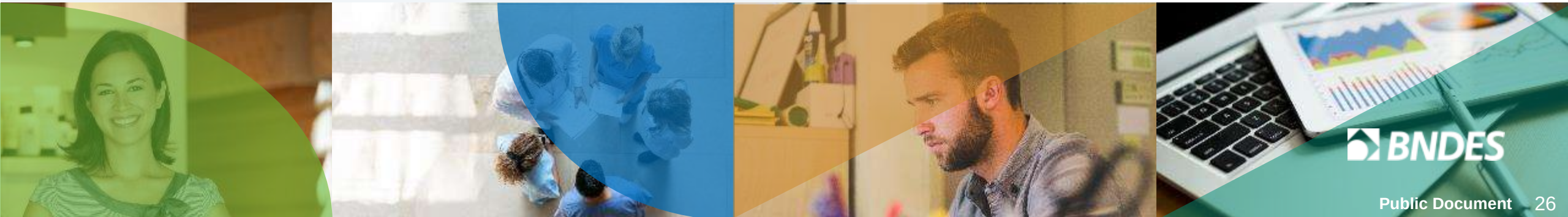
**Demo day** in Feb/2022

## Impact Funds – FIPs focused on enterprises that generate positive socio-environmental effects and financial results in a sustainable way

Public Call for Selection of Funds being finalized

**BRL 500mm**
potential total investment

BNDESPAR may underwrite **up to 25% of the quotas of up to three funds** to support impact businesses, **two of which are aimed at companies with annual revenues of up to BRL 90 million**



# Equity holdings: portfolio composition at the end of 3Q21

**Securities** (fair value[1]) **BRL 77.7 bn**

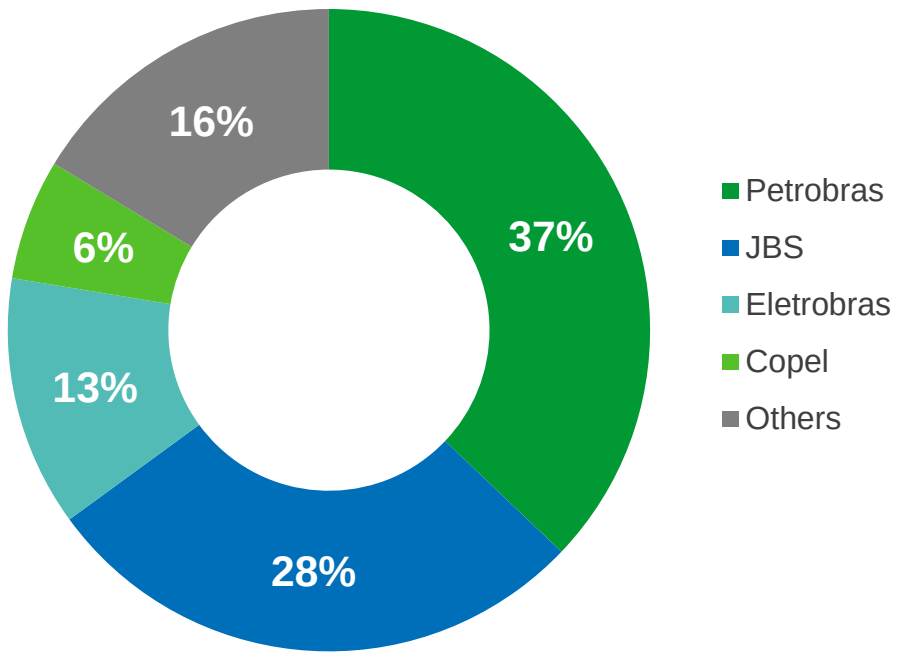
+

**Investment Fund Quotas** **BRL 3.0 bn**

=

**TOTAL EQUITY HOLDINGS** **BRL 80.7 bN**

## Portfolio distribution at fair value[1]

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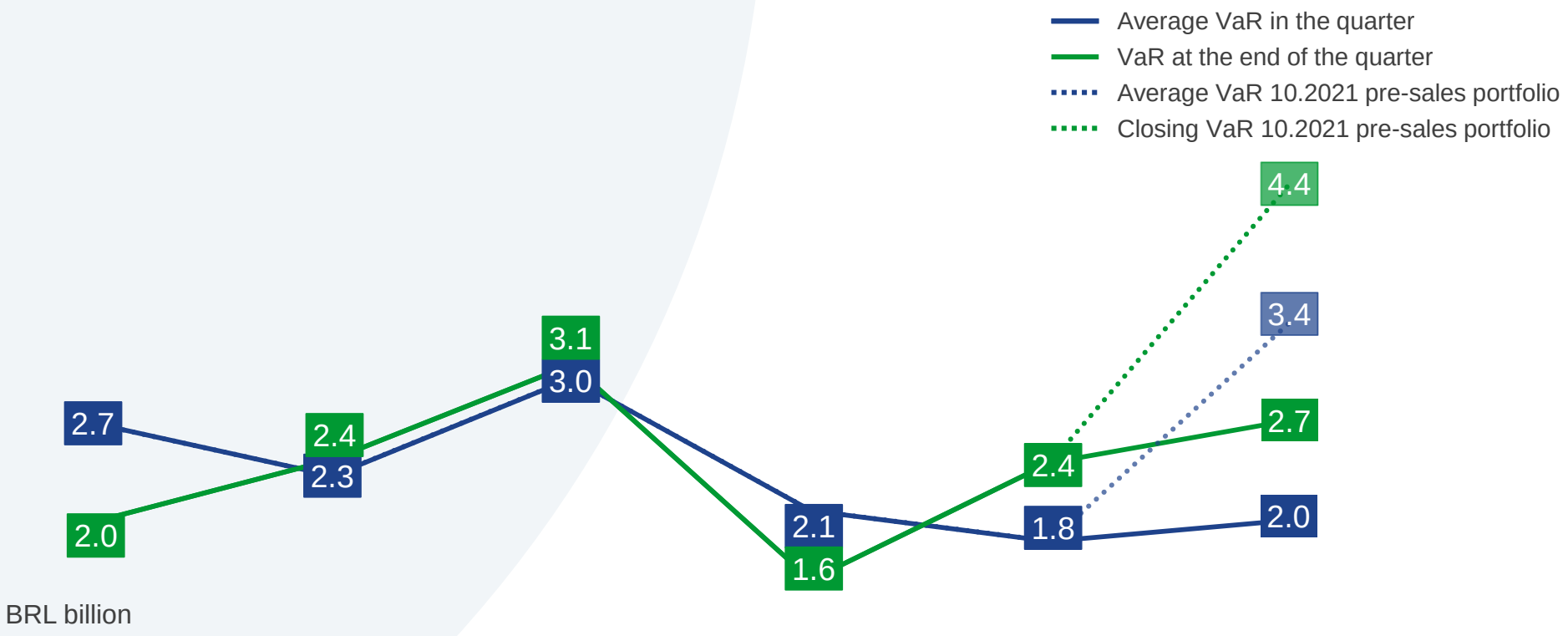
1 Managerial valuation, which accounts for the entire portfolio, including associates, at fair value
The total amounts shown in the charts and tables may not exactly match the sum of their parts due to rounding adjustments

# Equity holdings: risk exposure still high

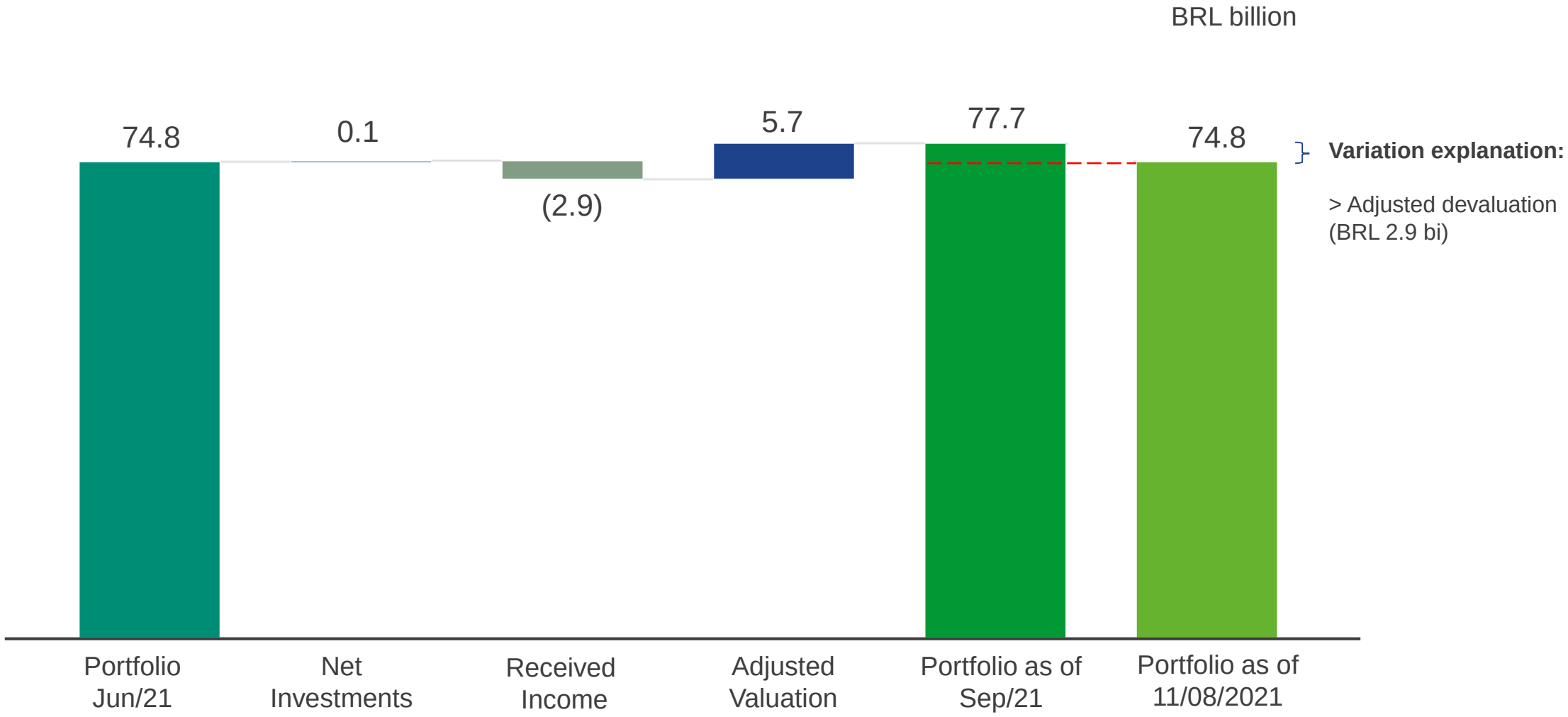
**Divestments strategy in equities** has mitigated the volatility impact in BNDES' balance sheet

**The pre-sales portfolio** includes positions sold since Dec/19




| | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 10/2021 | Jan/21-Oct/21 Pre-sales |
|---|---|---|---|---|---|---|---|
| Maximum gain 1 day | 3.1 | 3.2 | 2.5 | 1.9 | 2.0 | 2.6 | 4.3 |
| Maximum loss 1 day | (2.8) | (2.4) | (6.9) | (1.3) | (2.5) | (2.7) | (13.9) |
| % of Net Equity impacted by the maximum loss | 2.6% | 2.2% | 6.1% | 1.1% | 2.1% | 2.2% | 11.7% |

# Equities holdings: fair market valuation[1]




1 Managerial valuation, which accounts for the entire portfolio, including associates, at fair value
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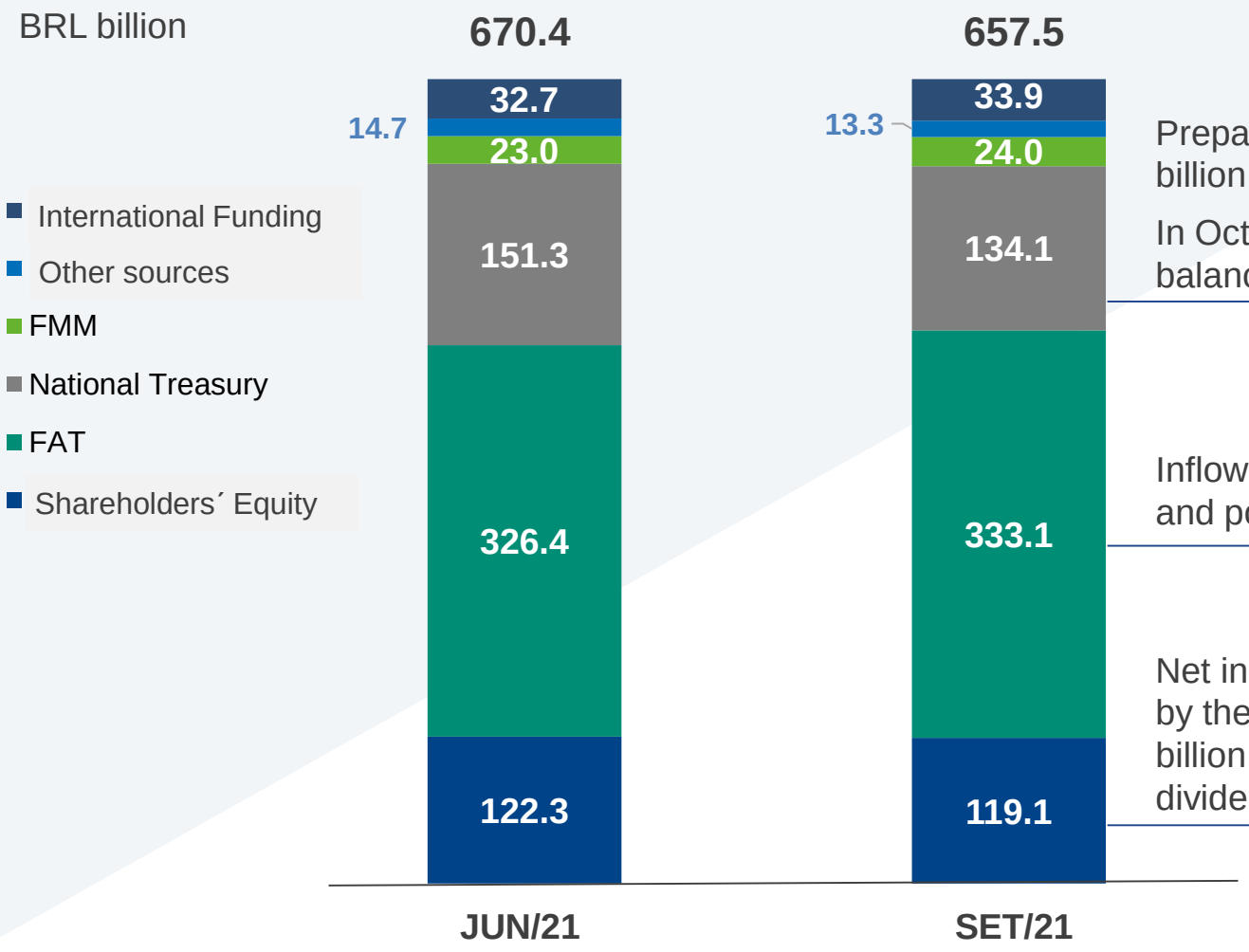
# Our funding sources[1]




Prepayment of BRL 16.5 billion in 3Q21 (BRL 13.5 billion from IECP[2])

In October, BRL 5.0 billion was prepaid (pro forma balance of BRL 129.1 billion)

Inflow of funds in the amount of BRL 5.8 billion and positive FX variation of BRL 2.4 billion

Net income of BRL 11.3 billion in 3Q21, attenuated by the negative adjustment in equity of BRL 5.9 billion, in addition to the accounting of interim dividends and IOC in the amount of BRL 8.6 billion

1 Total Liabilities: Jun/21: BRL 728.5 billion and Sep/21: BRL 724.5 billion
2 Hybrid Instrument Eligible for Principal Capital
The total amounts shown in the charts and tables may not correspond exactly to the sum of their parts due to rounding adjustments

# Funding from NDB will support advances in climate finance and contributions to Brazil's NDCs

New Development Bank

**USD 500mm**

for projects that promote the reduction of GHG emissions and the adaptation to the effects of climate change

The funds may be **disbursed over four years** and will be **repaid by BNDES within a total tenor of eleven and a half years**

**At least five projects will be funded**, with an application limited to up to **20% of the total funding amount**

- Sustainable Urban Mobility
- Solid Residues
- Renewable energy
- Efficient equipment
- Sustainable cities
- Climate Change
- Native forests
- Management and services aimed at reducing emissions

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# BNDES and the National Treasury

**BRL 84.5 bn** in payments to the National Treasury up to October/2021

**59.5 bn**[1] Prepayments + **11.0 bn** Ordinary payments + **4.9 bn** Dividends/IOC + **9.1 bn** Taxes

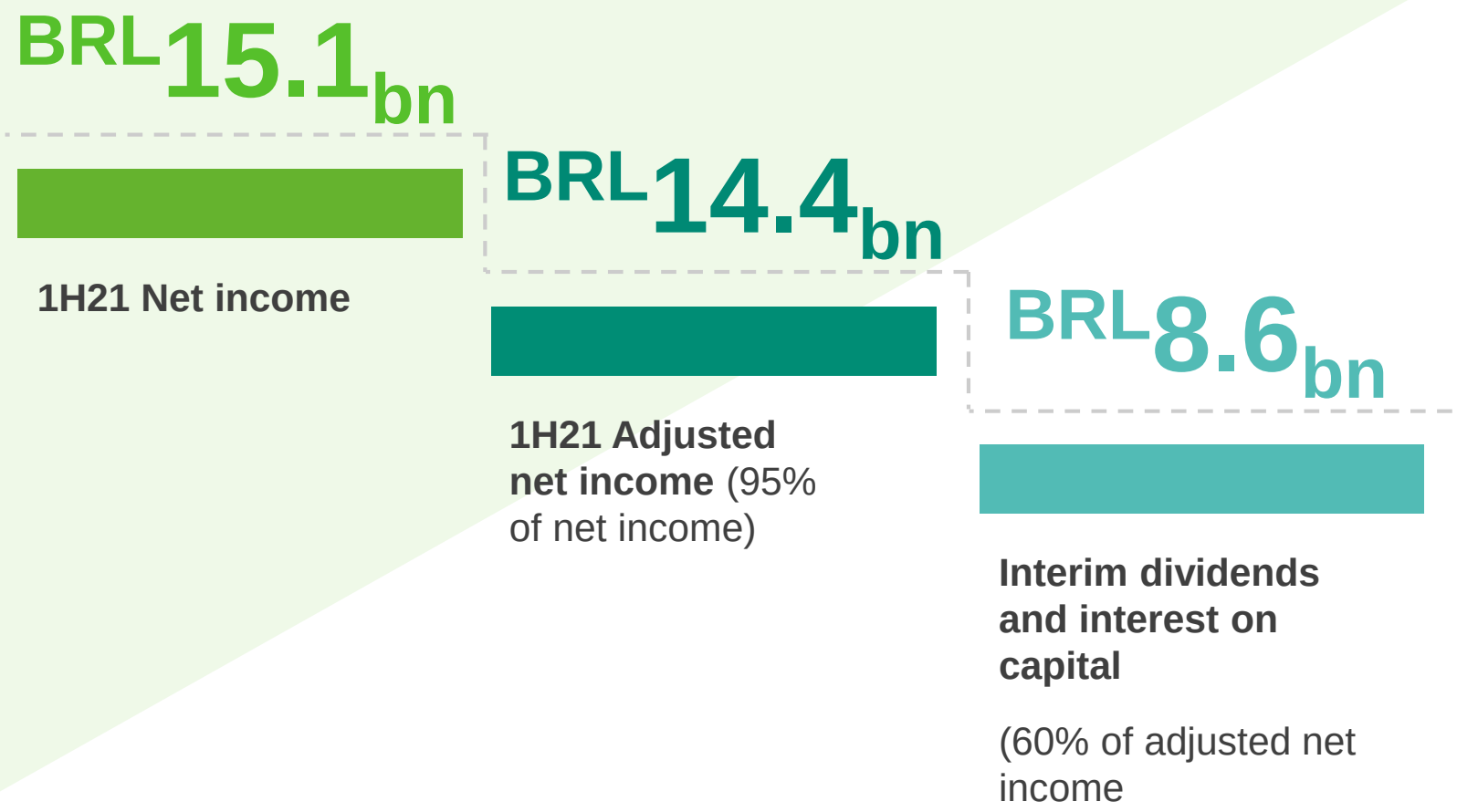
## Treasury prepayments schedule

- The remaining balance of debts between the BNDES and the TN (National Treasury) contemplated in the Plan sent to the Federal Audit Court (TCU) March 2021 is approximately **BRL 90.1 billion**; this amount already reflects BRL 64.1 billion[2] referring to the prepayments and ordinary payments in the scope of the Return Plan settled up to October/21

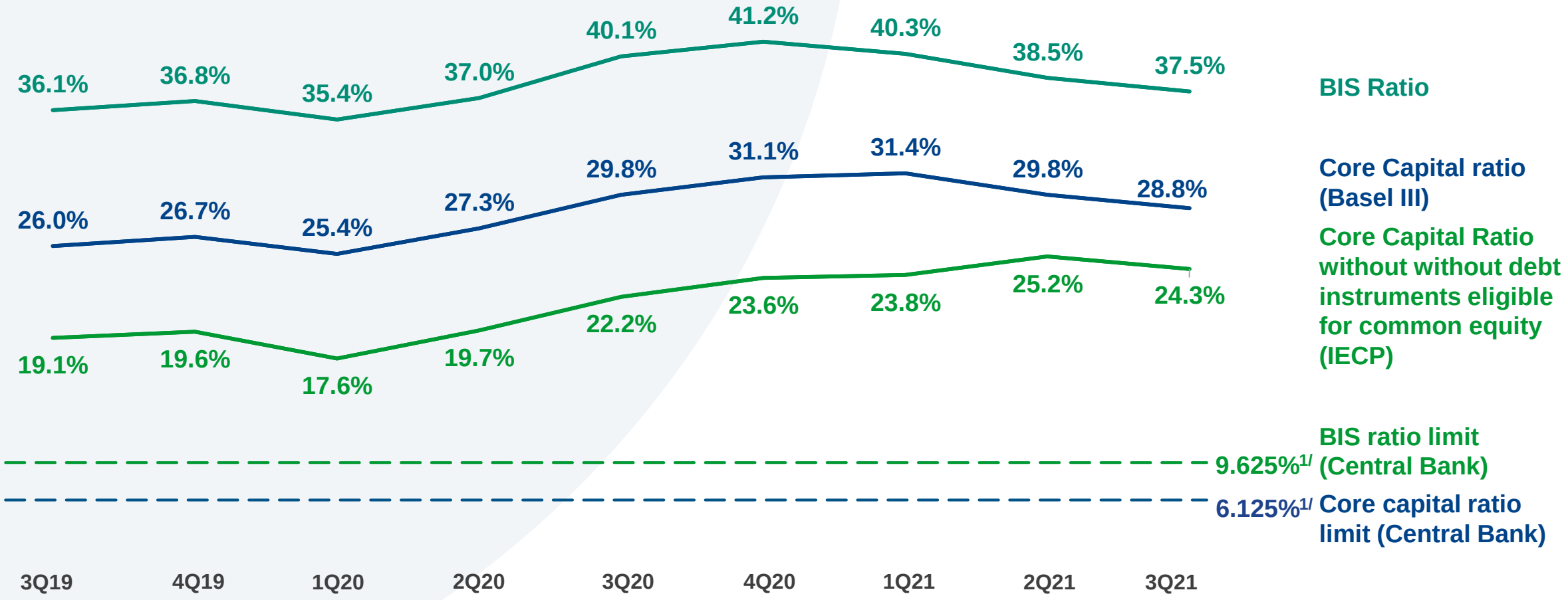
- The Plan considers a schedule on **a best efforts regime**, the effective execution of which will be subject to the assessment of the BNDES' governance and its financial planning, subject to liquidity, cash flow, and risk analyses, among others. This schedule considers the possibility of additional payments of **BRL 35.9 billion by December 2021 and BRL 54.2 billion by December 2022**

1 Prepayments of BRL 59.5 billion, of which BRL 54.5 billion by September (BRL 13.5 billion from the IECP) and BRL 5.0 billion in October 2021
2 Total amortizations of BRL 64.1 billion, of which BRL 59.5 billion in prepayments and BRL 4.6 billion in ordinary amortizations under the Return Plan sent to the TCU

# Proposed interim Dividends and Interest on Capital



# BNDES maintains a strong Basel Ratio beyond minimum required levels




In 3Q21, Basel Ratio impacted by pre-payment of Hybrid Instruments (IECP) amounting to BRL 13.5 billion, negative equity valuation adjustment of BRL 5.9 billion and accounting of interim dividends and IOC of BRL 8.6 billion, attenuated by a net income of BRL 11.3 billion

1/ Capital limits defined according to Res. BACEN/DEREG 4,783/2020, of 03/16/2020, and valid from 04/01/2021

# > Projects Factory

BNDES

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# Our Projects Factory has a diversified portfolio in different sectors of the economy and clients in the federal, state and municipal segments

**163**

**mandated projects**[1]

**BRL 287 bn**

**In capex**[2]

**Environmental Assets (63)**

| | |
|---|---|
| Parks | 55 |
| Forests | 8 |

**Infrastructure Urban (34)**

| | |
|---|---|
| Sanitation | 18 |
| Mobility | 4 |
| Street Lighting | 12 |

**Infrastructure Logistics (31)**

| | |
|---|---|
| Highways | 27 |
| Ports | 4 |

**Infrastructure Social (6)**

| | |
|---|---|
| Health | 2 |
| Education | 2 |
| Security | 2 |

**Infrastructure Logistics (10)**

| | |
|---|---|
| Electric power | 7 |
| Natural Gas | 3 |

**Technology and Communications (5)**

| | |
|---|---|
| Communication | 3 |
| Technology | 2 |

**Others (14)**

| | |
|---|---|
| Real Estate | 11 |
| Supply | 1 |
| Industry | 1 |
| Non-financial Services | 1 |

1 As of 3Q/2021, the Project Factory portfolio also includes the 15 projects already auctioned by the end of the period. Number of projects does not consider the sale of equity holdings
2 CAPEX of concessions and PPPs + grants

# Projects Factory: main achievements in the last months

Besides better services, the latest auctions contribute to the **improvement of sanitation and energy efficiency** in Brazilian municipalities

## Street Lighting

**Public consultation of the Caruaru project**

## Energy

**CEEE-T (transmission) auction with sale of the asset to CPFL Energia**

**Sulgás auction with sale of assets to Compass**

## Sanitation

**Amapá's sanitation auction won by the consortium Equatorial / SAM Ambiental**

**Publication of Bidding Regulations for Alagoas Blocks B and C**

## Highways

**Public consultations of the Minas Gerais and Rio Grande do Sul projects**

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# Three-Year Plan 2020-2022: some of our deliveries to society with the Projects Factory, accumulated between January/20 and September/21

## Sanitation

Structuring of projects that will bring sanitation services to **people currently not served** by the system

**Total population impacted:** **14.7 million people**

**8.96 million people**

## Logistics

Structuring of projects for extending highways under concession

**2,124 km**

## Sale of Companies and Real Estate Funds

Accomplishment of privatization processes: sale of companies or structuring of real estate funds

**5 companies or funds**

**To learn more about the BNDES' Three-Year Plan, visit**
**https://www.bndes.gov.br/wps/portal/site/home/quem-somos/planejamento-estrategico/plano-trienal-2020-2022**

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# Concessions: upcoming auctions and events until December/21

## Street Lighting

**Jaboatão**
Public Consultation

**Curitiba**
Release of Bid Notice

## Sanitation

**Alagoas**
Auction of blocks B and C

**Rio de Janeiro**
Release of Bid Notice for Block 3

## Parks

**Foz do Iguaçu National Park**
Release of Bid Notice

**State Parks (TO, PE, RS and MG)**
Public consultation for 8 parks

Learn more at the BNDES' Project Hub: **https://projectshub.bndes.gov.br/**

# Privatizations: upcoming auctions and events until December/21

## Ports and Highways

**MG Highways**
Release of Bid Notice of lots 1 and 2

**RS Highways**
Release of Bid Notice Lot 3

**MG Highways (lots 3, 4, 5 and 6), PE Highways and Port of São Sebastião and Port of Santos**
Public Consultations

## Energy

**CEEE-G**
Release of Bid Notice

**CEA**
Contract execution

**CEEE-T**
Contract execution

Learn more at the BNDES' Project Hub: **https://projectshub.bndes.gov.br/**

# > New IR Portal

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# BNDES' New Investor Relations Portal

**Easy and quick access to financial and institutional information, events, press releases and more**

**Visit: https://ri.bndes.gov.br/en/**

# > Press Conference

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