## **BNDES**

O banco nacional do desenvolvimento

## Investor Presentation

December/2022



300

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**BNDES** 

## Agenda

- > Strategic view
- > Who we are
- > Sustainability at BNDES
- > Governance and risk management
- > Investments
- > Funding
- > Financial information



## > Strategic view



#### Since its foundation, **BNDES has been** operating jointly with society to build a better future for generations of Brazilians

Seven decades of supporting the evolution of the national economy and building bridges between several players

We remain focused on the challenges ahead, opening **new paths for sustainable development** 



## **BNDES Multiproducts: diversified products and services promoting sustainable development**



When supporting MSMEs, BNDES provides solutions that facilitate access to credit and promote banking decentralization, fostering entrepreneurship

> **BNDES'** disbursements to MSMEs in 3Q22, **50.7%** of the total

BRL**1**4

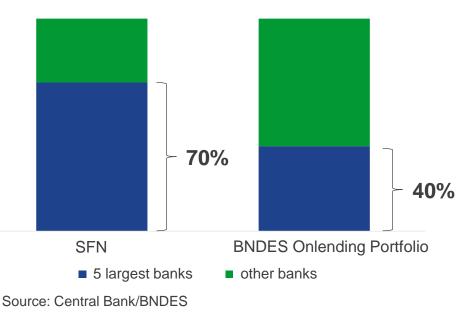
of BNDES' credit **22.7%** portfolio supporting MSMEs is equivalent to **BRL106.8** billion

of Brazilian municipalities with approved BNDES operations

partner fintechs, which offer management or credit solutions<sup>1/</sup>

BNDES performs an important role in banking decentralization and in the distribution of credit to MSMEs

Shares of the 5 largest banks in credit to MSMEs SFN x BNDES Onlending Portfolio



# **Operational performance: disbursements and approvals promote development in several sectors**

BRL29.4

hn

Total disbursements<sup>1/</sup> in 3Q22: 35% higher than in 3Q21 and a growth of 58% over 2Q22



39% of disbursements in the quarter

#### Total disbursements<sup>1/</sup> in 9M22:

# BRL62.9 bn

38% higher than in 9M21

The projected disbursement for 2022<sup>2/</sup> is **BRL90.0 billion** 

#### Impacts of some of the operations approved in 3Q22<sup>2/</sup>

#### **Guarantee CRA Coruripe**

Guarantee CRA of **BRL156.4 million**, protecting **17 thousand hectares** of native forest

#### Papel e Celulose Suzano

Financing of **BRL2.3 billion** for the **cultivation of eucalyptus** and **industrial modernization, reducing greenhouse gases** in the atmosphere

#### Socio-environmental Fund (low-income entrepreneurs)

BRL5.7 million for companies in the production chain, aimed at supporting 1,500 low-income entrepreneurs

1/ Includes non-refundable operations, equities and debentures

2/ Base date: October 31, 2022

3/ Consider the expected impacts after the project is completed

4/ The total amounts indicated in graphs and tables may not correspond to the exact sum of the parts due to rounding.

## Structuring projects: more services, more development



By turning expertise into products and services, we expanded our portfolio with a focus on the country's current demands, driven by the **PURPOSE** of transforming the lives of generations of Brazilians, promoting sustainable development

> Financial Solutions: Loans, equity and guarantees

Services: Project Preparation "Project Factory"

## Development: Our focus

- Impact Bank
  - Social Bank
  - Sustainable Bank



# Project Hub: BNDES became the largest global project structuring company, with a portfolio of almost half a trillion Brazilian reais

From 2019 to 2022, we built a portfolio of **188 projects**. We executed **35 auctions**, mobilizing more than **BRL 250 billion** in capital, with an additional **BRL 215 billion** in projects that are currently being structured



#### **Privatizations:**

8 auctions BRL160 billion in mobilized capital



#### Sanitation:

11 auctions BRL79.2 billion in mobilized capital



Public Lighting: 7 auctions BRL1.3 billion in mobilized capital



Others: 9 auctions BRL10.5 billion in mobilized capital

## **BNDES' Project Hub**

In 2020, we launched our Project Hub, a platform that provides information on the sectors in which we operate and on the projects in our portfolio, fostering relationships among stakeholders

Learn more on the BNDES' Project Hub at: https://hubdeprojetos.bndes.gov.br/en/

### LATAM Project Hub

First regional infrastructure hub focused on gathering opportunities in the infrastructure and energy sectors that are most relevant and open to private investment

Learn more at: https://latamprojectshub.org/



# **BNDES'** Projects Factory<sup>1/</sup> was accredited as the largest developer of concession/privatization projects in the world

Auctions alread held (since 2019)	<sup>y</sup> 35	auctione projects		mobilized capital <sup>2/</sup>
Active portfolio	153	mandate projects	ed <b>BRL</b> 21	5 capital to be mobilized <sup>2/</sup>
Environmental Assets (71) Parks 46 Forests 25	Social Infrastructure (12) Health Education Safety	5 4 3	Energy Infrastructure (9) Electricity 7 Natural Gas 2	Logistics Infrastructure (35) Highways 31 Ports 4
Urban Infrastructure (40) Sanitation 20 Mobility 6	Public lighting Solid Waste	11 3	Real Estate (16) Housing 16	Others (5)Communications2Supply1Industry1Non-financial services1

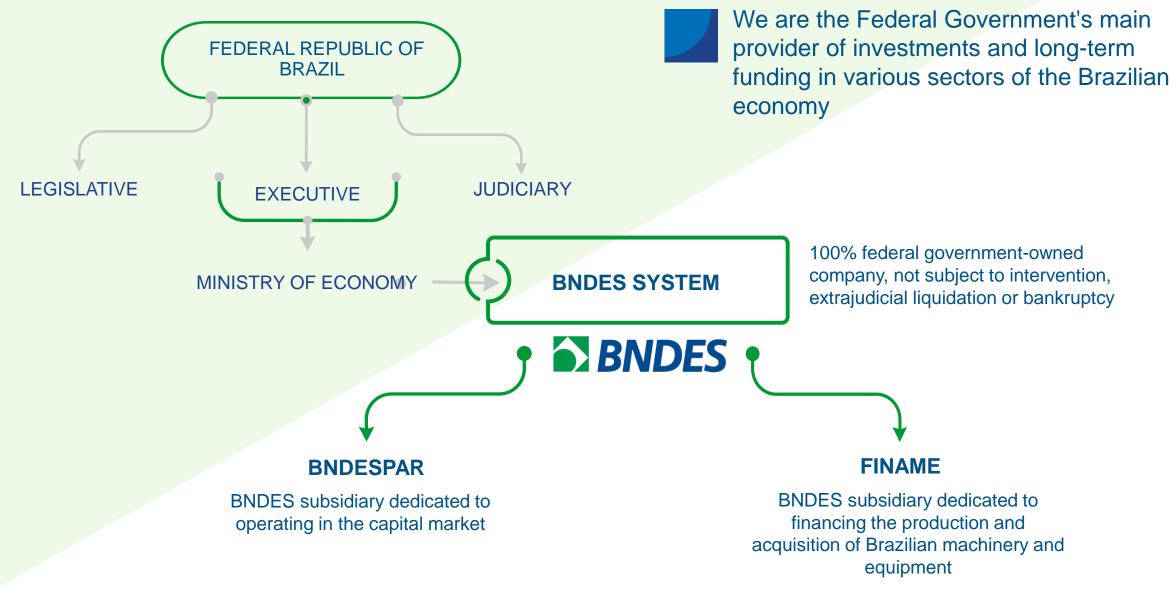
1/ Position on September 30, 2022 2/ Total project number does not include sale of equity interests

2/ Concessions and PPPs: CAPEX for the entire concession period and concessions already committed or estimated; Privatizations: Disposals, private debt assumption, and investment commitments from completed or planned operations

## > Who we are



## **Corporate structure**



## **BNDES:** developing Brazil for 70 years

	FINA Focu Braz indu impo	stry and ort stitution	BNDE starts managing PIS-Pasep resources 1974		Launch of the Export Growth Support Program (PROEX) 1983		Creation of the Long- Term Interest Rate (TJLP) <b>1994</b>		reimbursable support Creation of		Innovation support 2006		Wind power support 2011		Establishment of PPI Focus on supporting privatization 2016	Implementation of measures against the economic impacts arising from COVID-19 2020
1952 Foundation of BNDE Focus on nfrastructure		state-owr company Launch o National		"S" BNI with esta of F Fou	lition of	1990 Nationa Privatiza Progran BNDES operate privatiza	ation n (PND) s in	Su pre of c and	996 pport for eservation cultural d historical ritage	BNE Crea	nch of the DES dit Card port for		eation of Amazon	Su ur 20 Cu ar O	<b>14-16</b> upport for ban mobility 014 World up nd 2016 lympic ames	<b>2019</b> Implementation of the 2020- 2022 Three- year Plan



In

Our work has changed along with Brazilian society, but our priority has always been development



## One of the world's largest development banks

Comparison between BNDES and International DBs (2021 data) <sup>1</sup>										
	BNDES	CDB	DBJ	KDB	KFW	EIB	COFIDE			
Location	Brazil	China	Japan	South Korea	Germany	Luxembourg	Peru			
Rating (Moodys/S&P)	Ba2 / BB-	Aa3 / AA-	A1 / A	Aa2 / AA	Aaa / AAA	Aaa / AAA	Baa3 / BBB			
Assets (BRL bn)	737	15,084	1,070 <sup>2</sup>	1,567	3,553	3,589	18.1			
BIS ratio (%)	40.2	11.7	16.8	14.9	23.9	32.3	30.1			
NPL (%)	0.2	0.8	0.5	1.7	n/a	0.4	6.6			
ROA <sup>3</sup> (%)	4.5	0.5	0.2	0.4	0.3	0.5	n/a			
ROE <sup>4</sup> (%)	28.4	5.4	1.3	2.9	6.0	3.4	1.9			

1 Source: Annual 2021 reports of the banks available on their websites

2 Amount disclosed for fiscal year 2021 converted to BRL with base date of 12.31.2021

3 ROA (return on assets)

4 ROE (return on equity)



## How do we generate value?

-		-	 ,	INSTITUTIONAL IDENTITY		STAKEHOLDERS			
				PURPOSE Transforming the lives of generations, promoting sustainable development		SOCIETY GOVERNMENT			
				VALUES Ethics, public spirit, commitment to development		CONTROL AND SUPERVISORY BODIES			
				and excellence PRINCIPLES		INVESTORS			FINANCIAL
	FINANCIAL			Commitment, agility, cooperation, innovation, transparency		INTERNAL PUBLIC			
ACQUIRE	00	AS		and effectiveness		CLIENTS		(5	
5	n HUMAN			MISSION Propose and enable solutions that transform the productive		FINANCIAL AGENTS		Z	
00	HOMAN	HAVING		sector and promote sustainable development		ACADEMIA		ATING	( <sup>10)</sup>
				VISION				С Ш	
WE	INTELLECTUAL	Ŧ		To be the Brazilian sustainable development bank BEHAVIORS		PRODUCTS AND SERVICES		GENE	Ω
	0			Decisions based on purpose, excellence in customer service, innovative perspective, engaging leadership, collaboration		FINANCING			SOCIAL AND RELATIONAL
				and integration, and continuous development		SERVICES			RELATIONAL
	SOCIAL AND RELATIONAL		!	STRATEGIC MISSIONS		SHAREHOLDINGS			Œ
				INFRASTRUCTURE     MSME		GUARANTEES			
				<ul> <li>PRODUCTION STRUCTURE</li> <li>MODERNIZATION OF THE STATE</li> </ul>		NON-REFUNDABLE SUPPORT			
				• ENVIRONMENTAL • EMERGENCY		KNOWLEDGE PRODUCTION			
						•	-		Public Document

### Financial support: multiple forms to meet the various agendas



#### Credit

Direct or indirect support (through accredited financial institutions) to companies of all sizes, for machinery acquisition, business and infrastructure modernization and expansion projects

#### **Services**

Strategic role in coordinating efforts and resources (public and private) to enable projects from different segments, reduce bottlenecks and generate investment opportunities in privatization

#### **Guarantees**

Guarantees offered through BNDES FGI, which aims to contribute to the expansion of access to credit for micro, small and medium-sized enterprises

## **BNDES**

## Financial support: multiple forms to meet the various agendas



#### **Equity/Funds**

Complementary role to the market and to the financing products of BNDES, in order to contribute to business plans and strengthen the capital structure of companies, besides developing the capital market in general, through incentives to best corporate governance practices and social and environmental initiatives

#### Grants

We grant financial support to social, cultural, environmental, scientific and technological projects, complementing refundable financial support for investment projects Resources may originate in part from our profit or from donations

## **Results to society: credit**

BNDES has committed to **15 outcomes** to society by 2022<sup>1/</sup>, aligned with the **UN Sustainable Development Goals** 

### Energy 7

3 GW - installed capacity of renewable energy 2.2k Km - natural gas distribution network

#### Logistics 9

Construction, duplication or modernization: 2.5k km - railways 5.0k km - highways

### Sanitation 3 6 11

5.5 MM people – sewage collection connections 1 MM people - drinking water distribution networks connections

#### Urban mobility 11

Up to 1 MM passengers/day - serviced by new urban mobility systems

### Technology 9

4 MM households - served by fixed broadband internet services

#### **Education** 4

1 MM students - attended through financial support to basic and/or vocational education

#### Healthcare 3

1k of public healthcare system (SUS) units - construction or modernization

### Public Security 16

20 projects – public security intelligence services in the country's most violent municipalities

### Employment 8

6.57 million generated or maintained direct and indirect jobs



625k SMEs and individuals supported in automatic operations











1/ Outcomes revised and expanded on Dec 2020

## **Results to society: services**

Five of the 15 outcomes<sup>1/</sup> refer to the **project structuring service** in the following sectors:

#### Sanitation 6

20 MM people with sewage system access

#### Parks and Forests 13 15

Concession of 20 Conservation Units: National Parks and National Forests

# Privatization of state-owned16enterprises and structuring ofReal Estate Investment Funds

30 Privatization processes: sale of companies or structuring of real estate funds

#### Logistics 9

Private management of public ports -30% overall BR trade exchanges 13,670 km highways extensions







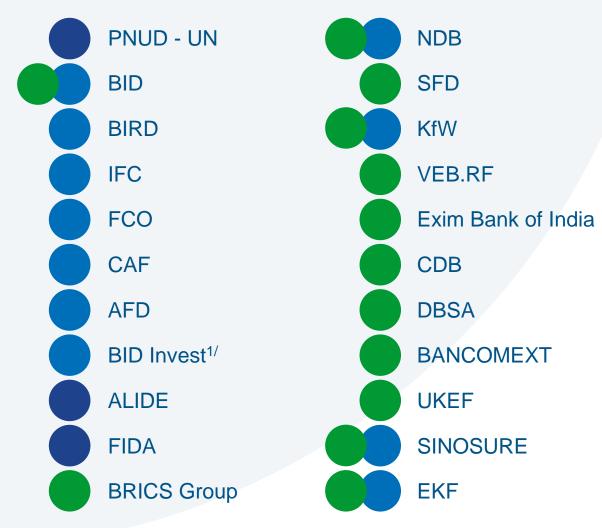




1/ Outcomes revised and expanded on Dec 2020

## International agreements and partnerships

BNDES traditionally works together with other financial institutions to foster development for Brazilians





#### **Objective**

- - Co-financing, project structuring, guarantees, green finance, Blockchain, capital market development



- Investments in strategic areas for development
- Infrastructure projects, urban mobility, public security, export support, sustainable and innovative investments

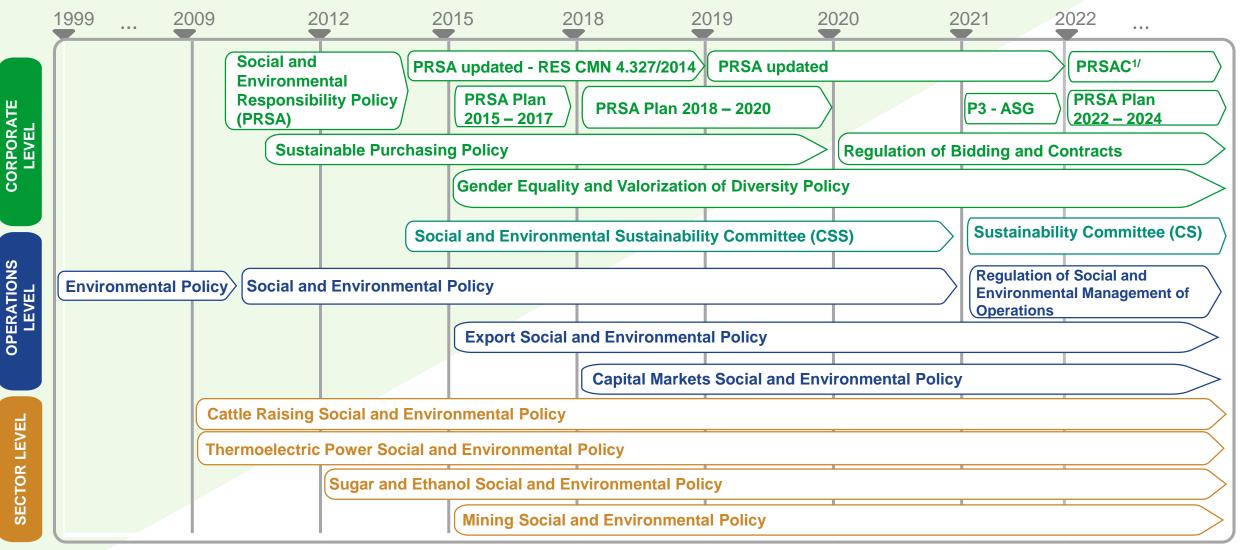
## **BNDES**

<sup>1/</sup> IDB Invest was known as the IIC - Inter-American Investment Corporation

## > Sustainability at BNDES



## **BNDES** has a solid track record of E&S policies

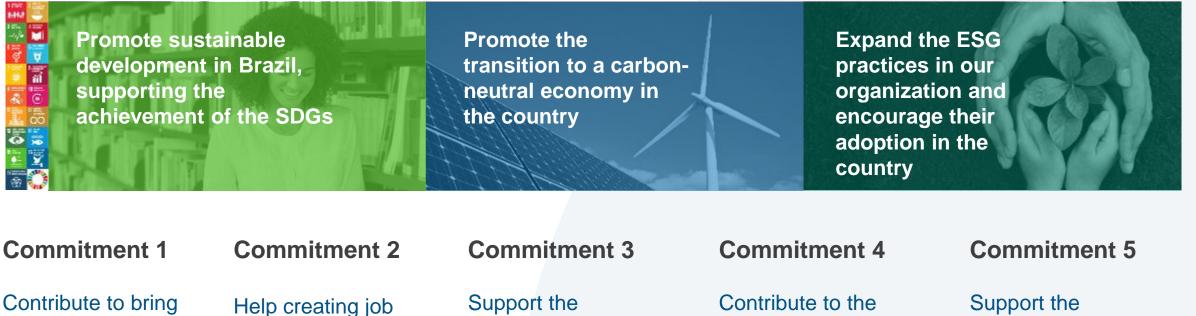




## And, in 2021, BNDES has reaffirmed its commitment to sustainable development

At this critical moment for humanity, we reaffirm our commitment to a prosperous and fair future for all with the publication of our sustainability goals and commitments

#### Our sustainability goals



Contribute to bring basic services to those who need it the most

opportunities and

entrepreneurship

support

Support the expansion of sustainable infrastructure and industry Contribute to the expansion of the use of renewable energy

Support the preservation and restoration of forests and parks



## **COP27: BNDES transforming commitment into results**



The carbon neutral targets of our Climate Strategy:

**Carbon Neutral by 2050** 

Neutralization of scope 1, 2 and travel-related emissions as of 2025

Conclusion of the inventory of scope 3 emissions of our portfolios

Definition, in 2023, of carbon neutral targets for the direct, indirect and variable income credit portfolios

Definition, in 2023, of engagement goals to accelerate the transition of clients into a carbon neutral status

Incorporation, in 2023, of carbon accounting for the approval of new projects

## Sustainability at BNDES: what do we support?

We foster sustainable development and better living conditions by offering favorable conditions on financial investments

We also support **projects** in the following sectors:



**Sanitation** and recovery of brownfields



Recovery and preservation of biomes

Renewable energy and energy efficiency



**Corporate social investments,** social and productive inclusion and microcredit





Urban development and sustainable mobility, healthcare, education and public safety



# Leap in sustainability: in the past 3 years, BNDES expanded and diversified its activities as a bank for the sustainable development of Brazil



#### ADDITIONAL PRODUCTS

- Linked Loans
- Finem Meio Ambiente (environmental financing)
- Finame Baixo Carbono (low carbon financing)
- Socio Environmental Fund
- Climate Fund



- SDG Portal
- NDC Portal
- ESG Rating
- Carbon Credits
- CDP
- Global Compact

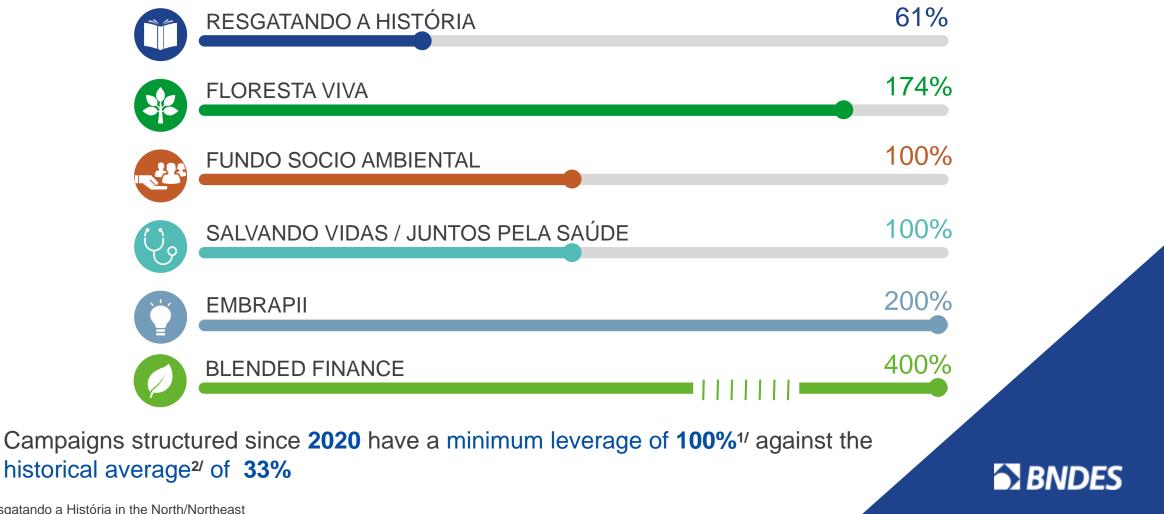


- Portfolio of sustainable assets:
  - 46 parks
  - 25 forests

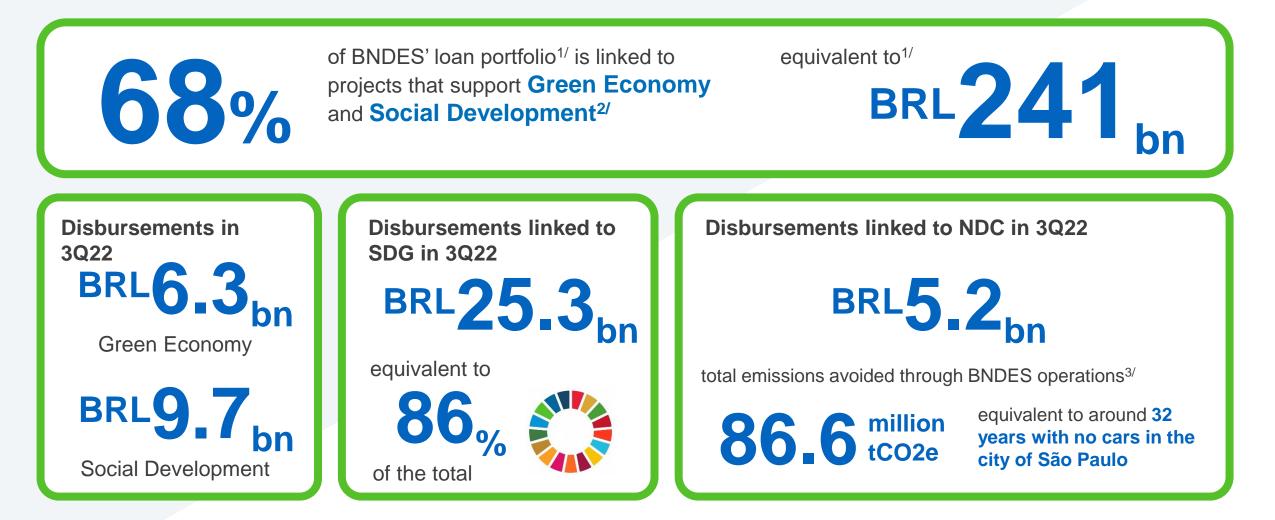


# Impact Factory: backed by BRL1.1 billion, BNDES attracted over twice this amount in third-party funds – BRL 2.5 billion for non-reimbursable in 3 years

BNDES' Levels of resources leverage



## **Our mission is to foster sustainable development**



1/ Considers only the loan portfolio for non-automatic direct and indirect operations

2/ BNDES' Sustainability Taxonomy was reviewed to align to the best market practices. Learn more at https://www.bndes.gov.br/wps/portal/site/home/desenvolvimento-

sustentavel/resultados/desembolsos-em-economia-verde-e-desenvolvimento-social/

3/ Total emissions avoided throughout the useful life of projects approved by BNDES in these sectors, from 2015 to 2022.

## Moody's ESG reaffirms BNDES' ESG rating at the highest level of the scale



ESG reporting ratio: 96% (sector's average: 75%) General ranking: 86 out of 4,890 companies Top 2% in the world average of DBs<sup>1</sup> BNDES 55 65

#### **Environmental Level**

"Comprehensive processes in place to **integrate environmental considerations in the selection and management of assets** may provide competitive advantage when raising investor's funds"

#### **Social Level**

"State-of-the-art systems to **prevent discrimination and promote diversity**, may help ensuring talent attraction and retention"

"Strong efforts to promote social and economic development, can positively impact the company's reputation and widen its partner basis"

#### **Governance Level**

"A comprehensive commitment **towards corruption and money laundering prevention**, backed by efficient measures in controlling business ethics related risks"

"A **diversified composition** of the Advisory Board, which includes a specific committee on CSR issues"

## Sustainability at BNDES: partnerships and communication



We have established **partnerships** and participated in various **pacts** and **financial sector forums focused on sustainability**, in addition to disseminating information about our policies, credit operations and holdings

#### Partnerships:

Green Finance Program in Brazil IFC OECD

Financial sector forums:

**IDFC** 

The Lab Climate Action Unep Finance Initiative

**Multisectoral forums:** 

CEBDS

LAB – Financial Innovation Laboratory Brazilian Coalition Pacts: Global Compact CDP



INTEGRATED REPORT https://ri.bndes.gov.br/en/pub lications-andcommunications/integratedannual-report/



EFFECTIVENESS REPORT www.bndes.gov.br/efetividade



BNDESPAR STEWARDSHIP REPORT www.bndes.gov.br/stewardship





## SUSTAINABILITY IS MORE THAN YOU IMAGINE

Learn more about the BNDES' performance as a sustainable development bank at https://sustentabilidade.bndes.gov.br/

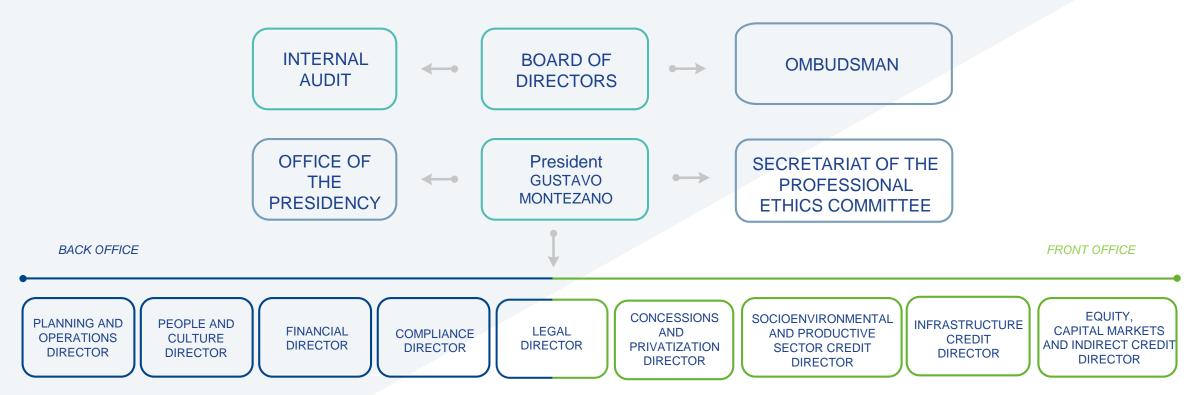




## > Governance and risk management

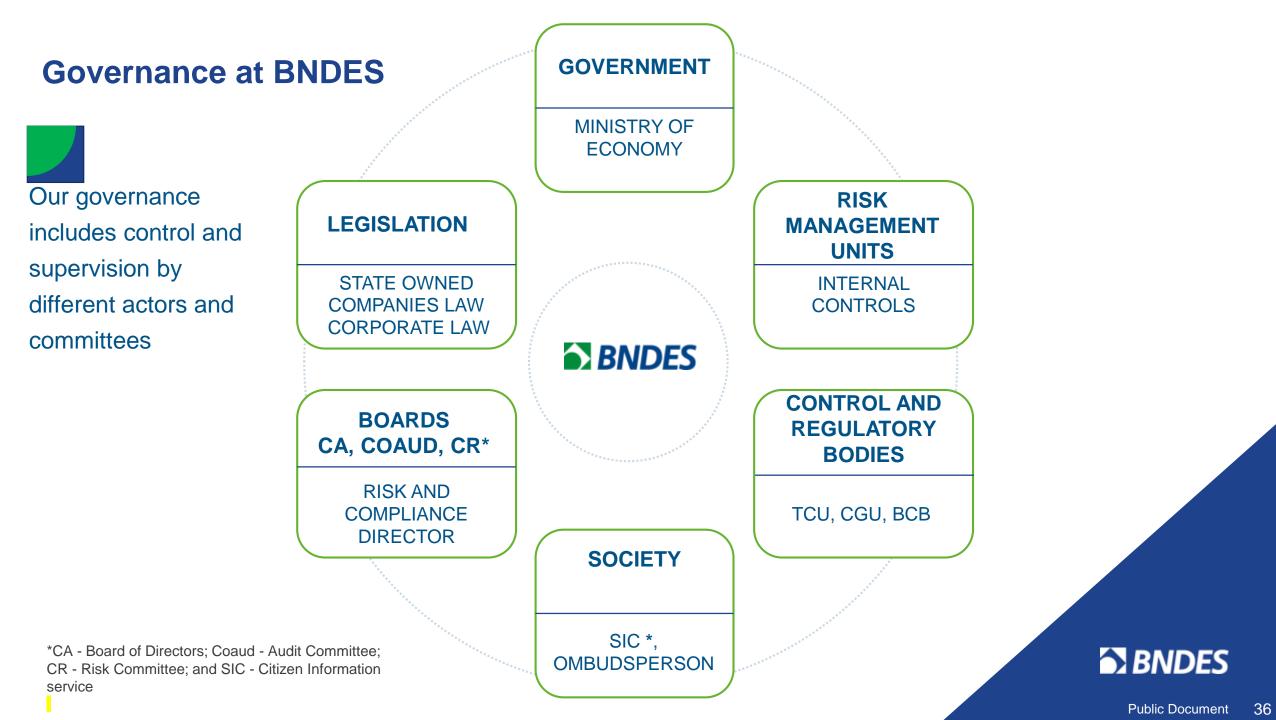


## **Internal organization**

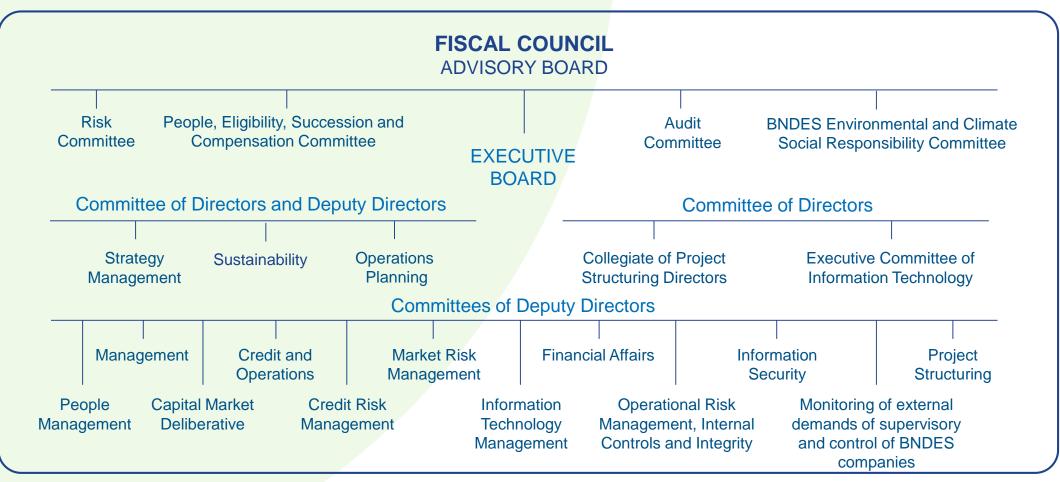


BNDES executive board is currently composed by nine executive directors, covering back office - financial and control activities and business support - and front office - activities of structuring of projects and partnerships and granting financial support

Learn more at: https://ri.bndes.gov.br/en/about-bndes/about-us/



## **BNDES committees**





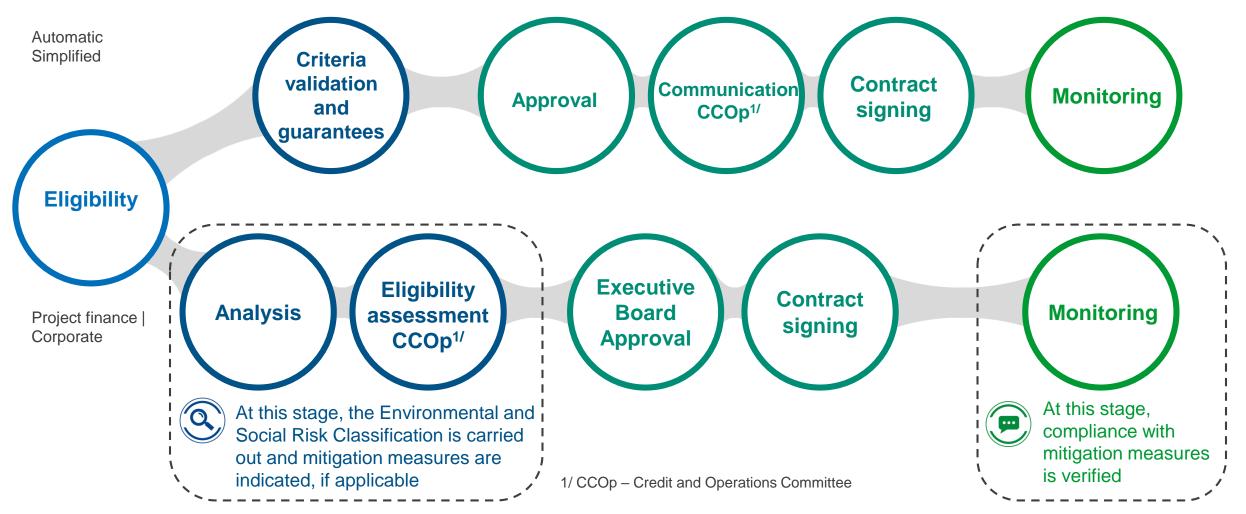
### Internal committees are our basis for transparent

decision-making

Learn more at: https://ri.bndes.gov.br/en/corporate-governance/governance-structure/

## **Project analysis and loan approval**

Our operational flow involves different phases, teams and committees, ensuring impersonality, multidisciplinary evaluations and better governance of the granting process



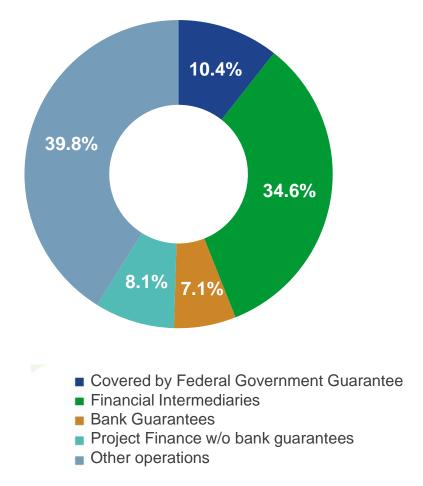
## **Integrated risk management**

In 2019, we improved integrated risk management tools and processes, modernized compliance management, and approved new market risk limits for management portfolios. We updated the operational risk matrix and implemented contingency plans for current critical processes

	Main mitigating factors		Main mitigating factors
MACROECONOMIC	<ul> <li>» Monitoring the performance of the economy and analyzing its impact on operations</li> <li>» Establishment of risk limits, monitored periodically, to uphold decisions</li> <li>» Diversifying the financial support portfolio</li> <li>» Financial Affairs Committee</li> </ul>	CREDIT	<ul> <li>» Quantification of the risk of individual concentration and monitoring of the largest exposures</li> <li>» Additional provision for doubtful debt</li> </ul>
	(	OPERATIONAL	<ul> <li>Identification and analysis of the main operational risks and their internal controls</li> </ul>
MARKET	<ul> <li>» Periodic monitoring and control of risks</li> <li>» Market Risk Management Committee</li> <li>» Revision of BNDES risk appetite regarding the exposure to variable income operations</li> </ul>	LEGAL	<ul> <li>Operational risk management methodologies, emphasizing compliance with laws, norms and decisions of administrative and judicial courts</li> </ul>
REPUTATIONAL	<ul> <li>» BNDES image monitoring and management</li> <li>» Client registration analysis</li> <li>» Negative client media monitoring</li> <li>» Evaluation and handling of complaints received by the Ombudsman</li> </ul>	SOCIAL AND ENVIRONMENTAL	<ul> <li>» Verification of legal compliance and criteria established in internal policies and processes</li> <li>» Multiannual PRSA Implementation and Monitoring Plan under CSS management</li> </ul>
			Dublic Decurrent

## **Credit portfolio quality**

**The quality of BNDES' portfolio** is stable: 52.1% of the portfolio is exposed to financial institutions (financial intermediaries and bank guarantee) or covered by Federal Government guarantee



The credit risk distribution of clients shows **lower exposure than the National Financial System** 

Risk perception stable throughout 9M2022

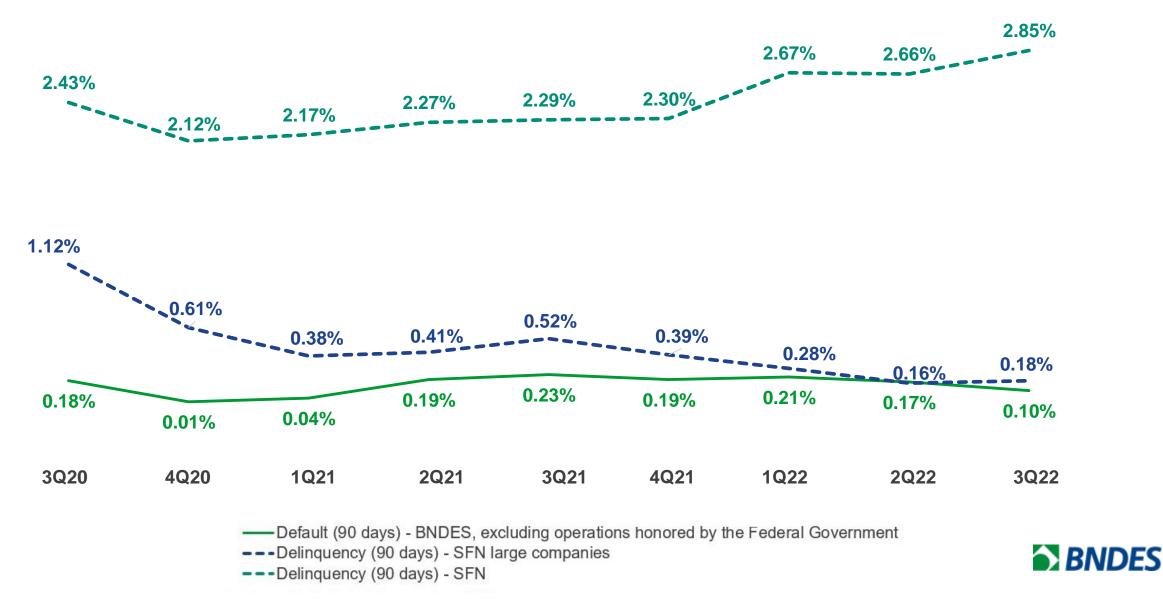
		As of 09/30/2022
<b>RATING</b> <sup>1</sup>	BNDES SYSTEM	SFN <sup>2</sup>
AA-C	93.2%	91.4%
D-G	4.9%	5.9%
н	1.9%	2.7%

<sup>1</sup> According to CMN Resolution 2.682/99

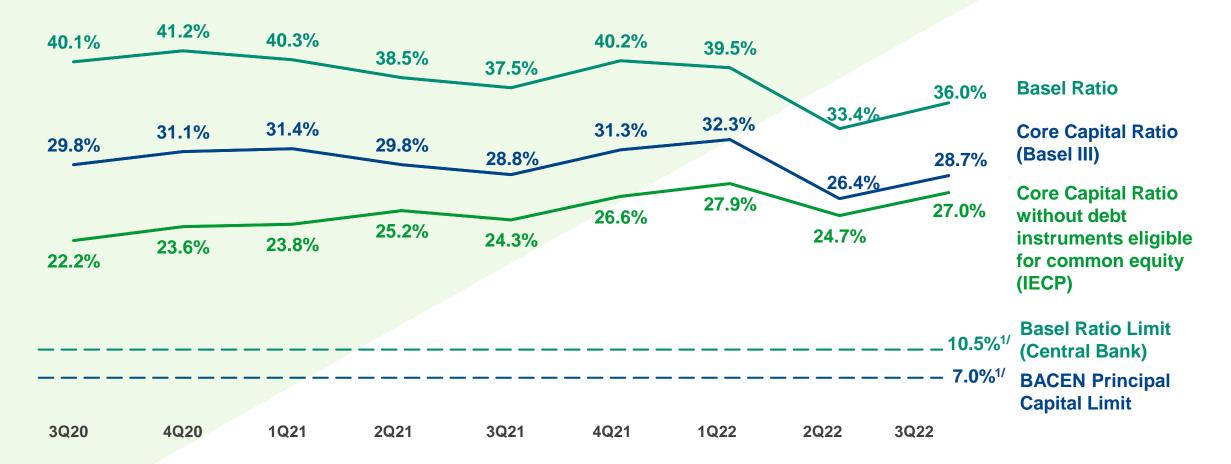
<sup>2</sup> National Financial System. Last information available on 06/30/2022

## **BNDES**

## **BNDES' NPL is consistently lower than the SFN's**



## **BNDES** maintains a strong Basel Ratio beyond minimum required levels



In 3Q22, risk-weighted assets reduced (- BRL15.4 bn), and Reference Equity increased due to the net income for the period (+ BRL9.6 bn), which were offset by the valuation adjustment for negative equity (- BRL1.9 bn)

1/ Capital limits defined according to BACEN/DEREG Resolution 4783/2020, of March 16, 2020, and valid as of April 1, 2022 2/ IECP – Instruments Eligible for Principal Capital

## **Communication and transparency**

As a state-owned company, we seek to make our information accessible to the public

### **Transparency Section**



www.bndes.gov.br/transparencia



Consulta a operações do BNDES

**OPERATIONS** 

SEARCH



Nossa contribuição para os ODS

SDGs GATEWAY



Painel NDC - nossa contribuição para as metas de redução de emissões do Brasil clientes

50 maiores

Facilitamos sua busca



Participações acionárias

NDC GATEWAY LARGEST CLIENTS

EQUITY PORTFOLIO

And the first of t

OPEN BNDES www.aberto.bndes.gov.br

## **Communication and transparency**

# **BNDES' Investor Relations Portal**

Easy and quick access to financial and institutional information, events, press releases and more

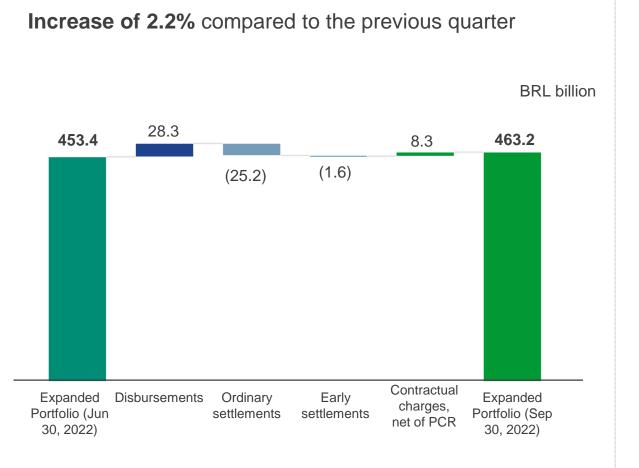


# > Investments

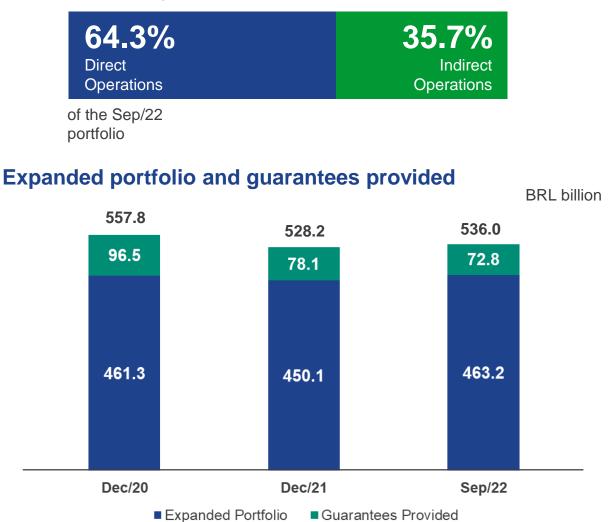


## Loan and Guarantee Portfolio

### Expanded portfolio<sup>1/</sup>



BNDES operates **directly** and **indirectly** (operations carried out through financial intermediaries)



1/ Includes debentures (BRL7.0 billion) and other loan assets (BRL1.4 billion)

The total amounts indicated in graphs and tables may not correspond to the exact sum of the parts due to rounding

## **Basic cost of financing: TLP**

The basic financial cost<sup>1/</sup> in BNDES operations is the Long-term Rate (TLP), which makes up the inflation with a real interest rate<sup>2/</sup>

TLP value for contracts signed on December 2022:

IPCA + 5.23% p.a.

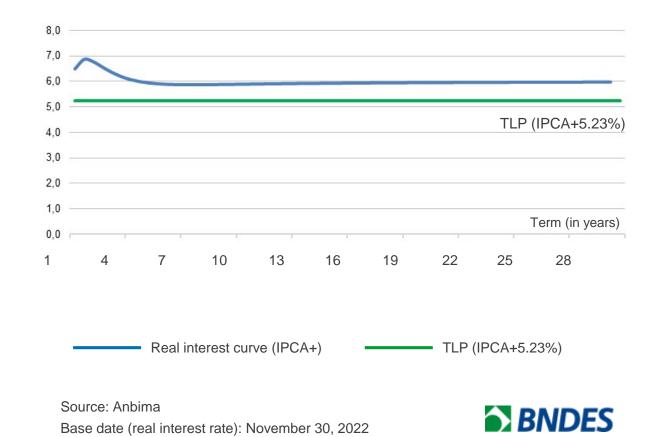
For **MSMEs**, BNDES also offers its clients the possibility to opt for the BNDES Fixed Rate (TFB), which protects them from market variations throughout the contract

1/ The final interest rate of the contracts will comprise the TLP, the spreads of BNDES and the accredited financial agent (in indirect transactions) and the credit risk rate

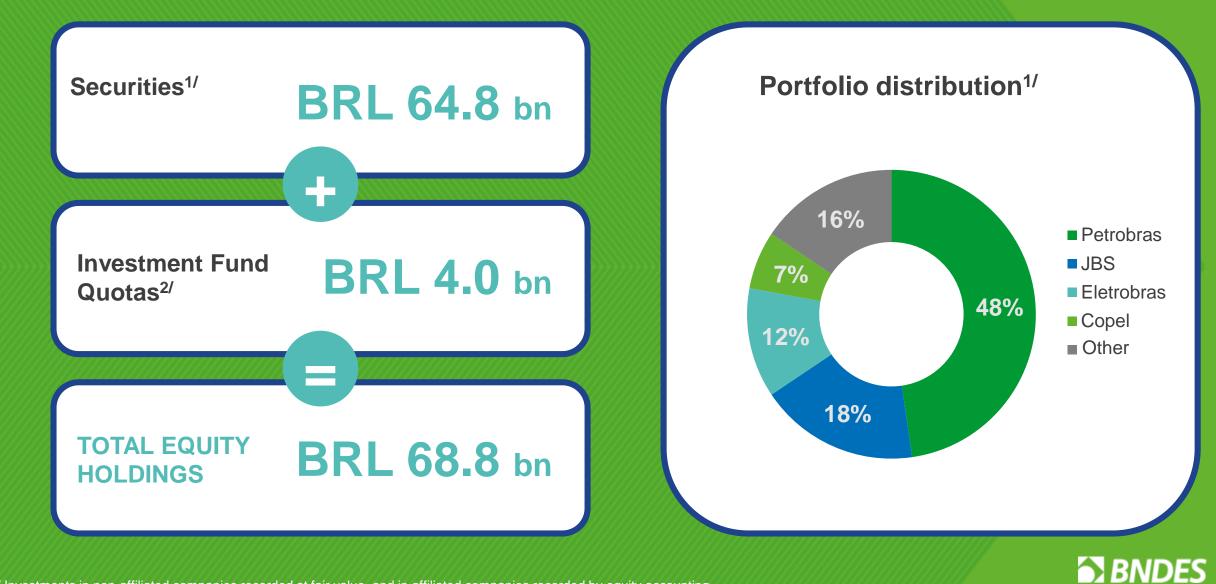
2/ There is a five-year NTN-B real interest rate reducer, called alpha ( $\alpha$ ), valid for one year and with progressive increases until 2023, when the pre-TLP will equal the NTN-B real interest rate

### **Competitiveness: TLP x risk-free real interest**

The graph compares the TLP to risk-free market rates of government bonds and illustrates the competitiveness of TLP against real market interest rates



## Investments: equity holdings portfolio at the end of 3Q22



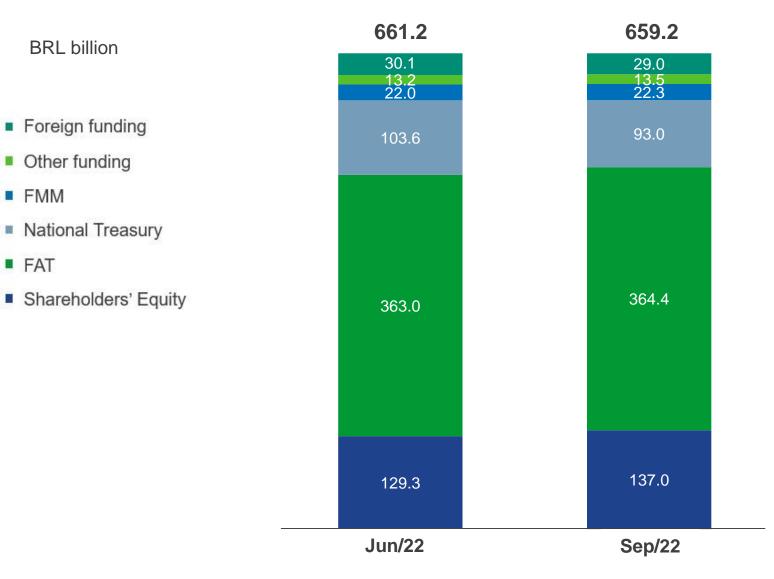
1/ Investments in non-affiliated companies recorded at fair value, and in affiliated companies recorded by equity accounting 2/ Capital committed to funds: BRL10 bn (includes BRL4.0 bn)

The total amounts indicated in graphs and tables may not correspond exactly to the sum of their portions due to rounding

# > Funding



## **BNDES'** funding composition<sup>1/</sup>



1/ Total Liabilities – Jun-22: R\$ 733.7 billion / Sep-22: R\$ 718.9 billion The total amounts indicated in graphs and tables may not correspond exactly to the sum of their portions due to rounding errors

## Main sources of funding

### WORKER'S SUPPORT FUND - FAT

**51%** Participation rate in total resources at the end of 3Q22

At least 28% of the FAT revenues are allocated to financing economic development programs through BNDES, as established in the Brazilian Constitution

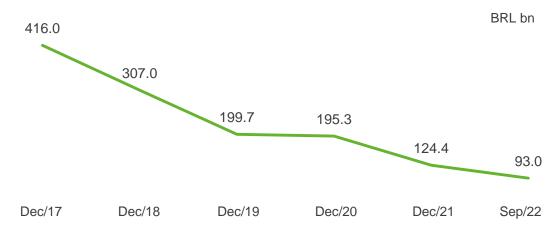


### NATIONAL TREASURY <sup>1/</sup>

**130** Participation rate in total resources at the end of 3Q22

The credits granted by the Union to BNDES are used to grant loans associated or not to government programs

The share of this source has been reduced, with a 78% drop between Dec/17 and Sep/22



## **Funding: market issuances**

Latest international emissions					
Year of issuance	Amount	Coupon rate	Maturity Date		
20081/	USD 1.00 bn	6.37%	06.16.20181/		
2009	USD 1.00 bn	6.0%	06.10.2019		
2010	USD 1.00 bn	5.50%	07.12.2020		
2010	EUR 750 MM	4.13%	09.15.2017		
2011	CHF 200 MM	2.75%	12.15.2016		
2013	USD 1.25 bn	3.375%	09.26.2016		
2013	USD 1.75 bn <sup>2/</sup>	5.75%	09.26.2023		
2014	EUR 650 MM	3.625%	01.21.2019		
2014	USD 1.00 bn	4.00%	04.14.2019		
2017	USD 1.00 bn	4.75%	05.09.2024		

**BNDES** 

# BNDES broadens its ESG funding capacity with the Sustainability Bond Framework

Sustainability Bond Framework (SBF) incorporates new environmental categories and includes social categories

BNDES was the first Brazilian bank to issue a green bond abroad in the amount of US\$ 1 billion (2017) and a pioneer with the local issuance of a Green Bank Note of BRL 1 billion (2020)

SBF reinforces the **importance attributed by BNDES to the ESG theme** and meets the **growing demand from investors** 

Social Categories Health Education Micro, Small and Medium Enterprises Microcredit



Environmental Renew Energy Sustai

Renewable energy Energy Efficiency Sustainable Water Management Pollution Prevention and Control Clean Transport Management of Living Natural Resources Land use





## **BNDES** rating

### **Global scale rating**

### (foreign currency and local currency)

	Rating	Perspective
Moody's	Ba2	Stable
S&P's	BB-	Stable

### **National scale rating**

	Rating	Perspective
Moody's	AAA.br	
S&P's	Br AAA	Stable

### Moody's Highlights

Strong brand value as the main source of long-term financing and capital investment for Brazilian companies and for government infrastructure projects

Access to stable and reasonably cheap funding

Asset quality higher than the market

### **S&P's Highlights**

Strong guarantee policy and flexibility to restructure loans and mitigate potential losses from greater risks in the economy

Long-term funding with government support gives the bank a competitive advantage

Bndes' prominent position in the economy and in the execution of public policies implies that we equate ratings and default risk with the sovereign

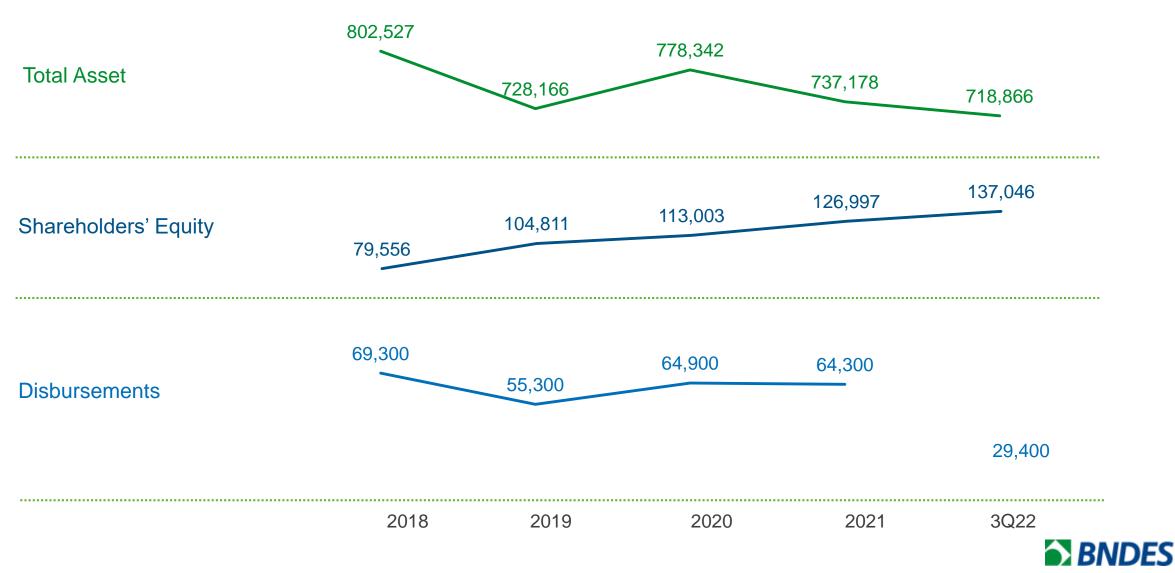


# > Financial information



## **Key financial indicators**

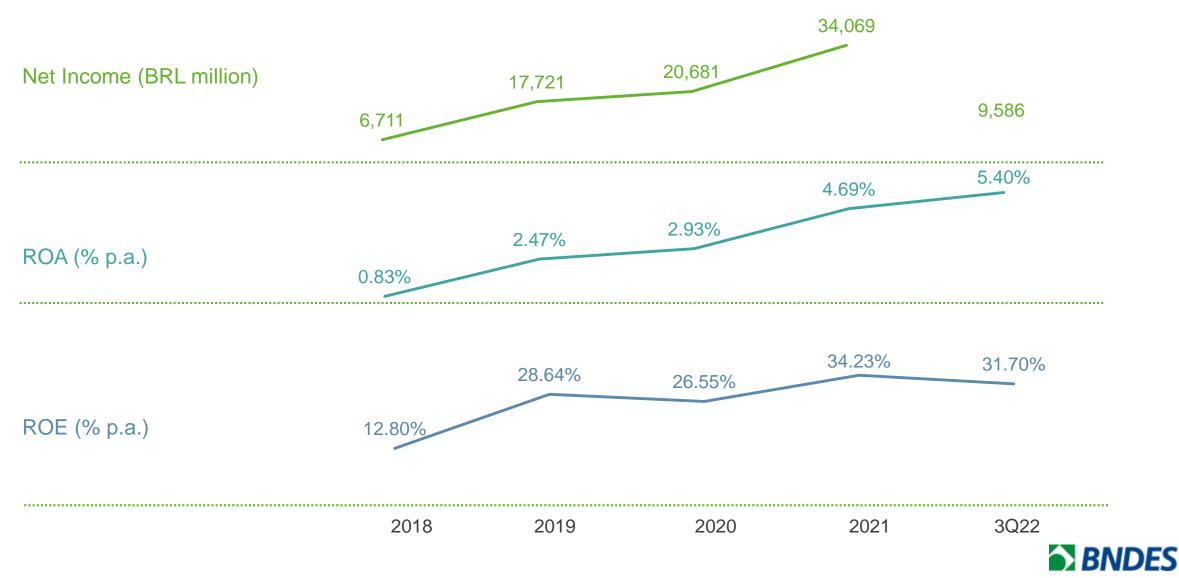
**BRL** million



#### Learn more on the IR Portal at: https://ri.bndes.gov.br/informacoes-financeiras/central- de-results/

## **Key financial indicators**

**BRL** million



#### Learn more on the IR Portal at: https://ri.bndes.gov.br/informacoes-financeiras/central- de-results/

## **Net income statement**

3Q22 3Q21 Δ **9M22 9M21** Δ (+) Revenue from Credit and Onlending 9,194 9,617 -4% 34,273 27,626 24% Operations 11,130 (+) Revenue from Bonds and Securities 4,998 3,078 62% 18,824 69% (-) Funding Costs -8,929 -8,270 8% -32,471 -23,175 40% (+/-) Net FX Effect -351 -33 964% -1.045 -152 588% Income from Financial Intermediation 4,911 4,392 12% 19,581 15,429 27% (+/-) Allowance for Loan Losses -518 699 1,587 1,743 -174% -9% Income from Financial Intermediation -14% 21,168 17,172 4,393 5,091 23% (+) Income from equity holding 7,934 9,913 -20% 28,960 23,954 21% -1,059 -1.073-4,480 -3,716 (-) Expenses -1% 21% 11,268 Profit before Taxes 13,931 -19% 45,648 37,410 22% -1,682 -11,039 (-) Income Taxes -2,676 -37% -11.446 4% Net Profit 9,586 11,255 34,202 -15% 26,371 30%

### **BNDES**

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**BRL** million

## **Balance sheet: assets**

**BRL** million

	3Q22	2Q22	Δ	3Q21	Δ
Cash and Cash Equivalents	55,166	56,806	-3%	77,172	-29%
Securities (TVM)	186,183	200,627	-7%	166,173	12%
Credit Portfolio	454,804	448,187	1%	437,116	4%
Credits with the National Treasury	385	1,870	-79%	950	-59%
Investments	1,949	1,977	-1%	12,481	-84%
Other	20,379	24,194	-16%	30,653	-34%
Total Assets	718,866	733,661	-2%	724,545	-1%



Learn more on the IR Portal at: https://ri.bndes.gov.br/en/financial-information/results-center/

## **Balance sheet: shareholders' equity and total liabilities**

	3Q22	2Q22	Δ	3Q21	Δ
National Treasury	93,033	103,637	-10%	134,052	-31%
FAT	364,359	362,995	0%	333,116	9%
International Funding	28,990	30,053	-4%	33,929	-15%
Other Government Sources	30,106	29,664	1%	32,111	-6%
Repurchase Agreements	33,802	46,683	-28%	31,007	9%
LCAs and LFs	1,151	1,113	3%	1,033	11%
Other Obligations	30,379	30,188	1%	40,229	-24%
Shareholders' Equity	137,046	129,328	6%	119,068	15%
Total Liabilities	718,866	733,661	-2%	724,545	-1%

**BRL** million



Learn more on the IR Portal at: https://ri.bndes.gov.br/en/financial-information/results-center/

## Lourenço Tigre

### **Gabriel Ervilha**

Head of Investor Relations Department gabriel.ervilha@bndes.gov.br

### Patrícia Fernandes

Manager – Rating agencies, Communication and ESG pfernandes@bndes.gov.br

### Luana Barros

Analyst – Rating agencies, Communication and ESG luana.barros@bndes.gov.br

ri@bndes.gov.br



## Thank you





**IR Portal** ri.bndes.gov.br



**Ombudsman** 0800 702 6307 www.bndes.gov.br/ouvidoria

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