



# **Investor Presentation**

August, 2025



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# **Agenda**

- > BNDES at a glance
- > Who we are
- > Investments and services
- > Funding
- > Sustainability at BNDES
- > Governance and risk management
- > Financial information



> BNDES at a glance



# > The new BNDES: a green, efficient, digital and innovative bank

### **Business Activities**

**Financing and Credit** 

**Grants** 

**Equity/Funds** 

Guarantees

Services











### Strategic Goals

**Our Key Financials 2025** 



Just ecological transition and decarbonization



**New industrialization,** innovation, and digitalization



Job creation and decent work



**Credit inclusion (SMEs and cooperatives)** 

### **Approvals**

**BRL 72.8** 

9% 1H2025 x 1H2024

### **Expanded Portfolio**

BRL 597.5 bn

13% 1H2025 x 1H2024

### **Nonperforming Loans** 0.03%

-0,04 p.p 1H2025 x 1H2024

### **SMEs Guarantees** BRL 56.8 bn

238% 1H2025 x 1H2024

### **Recurring Net Income**

**BRL 7.3 bn** 

2% 1H2025 x 1H2024

### **Shareholders' Equity**

BRL 165.3 bn

3% 1H2025 x 1H2024

### **Recurring ROE**

10.3%

-0,3 p.p 1H2025 x 1H2024

#### **Basel Ratio**

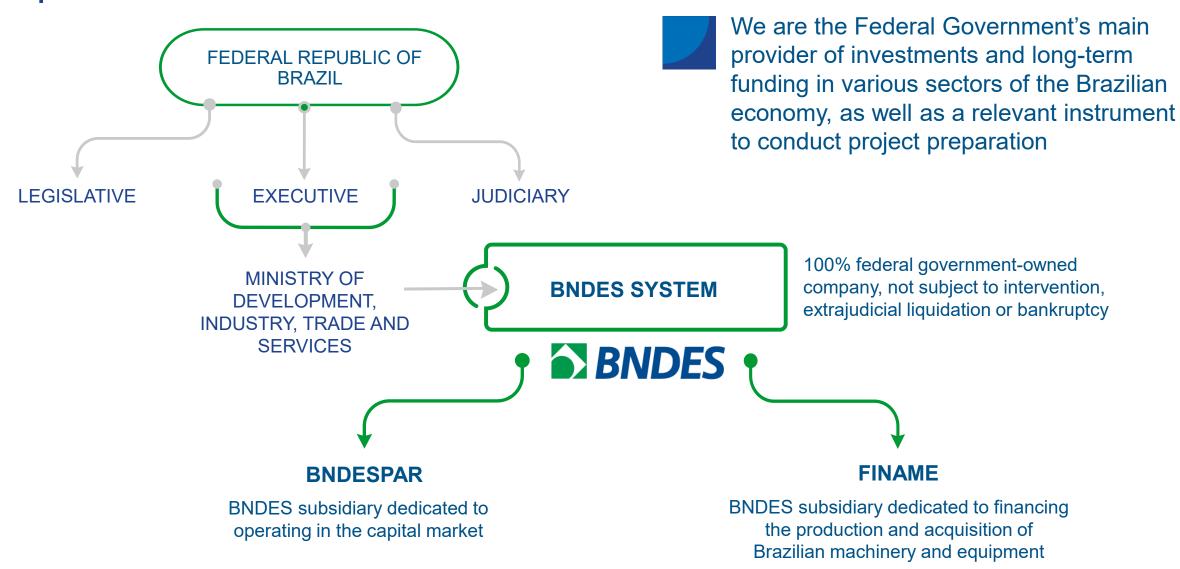
25.5%

-5,7 p.p 1H2025 x 1H2024

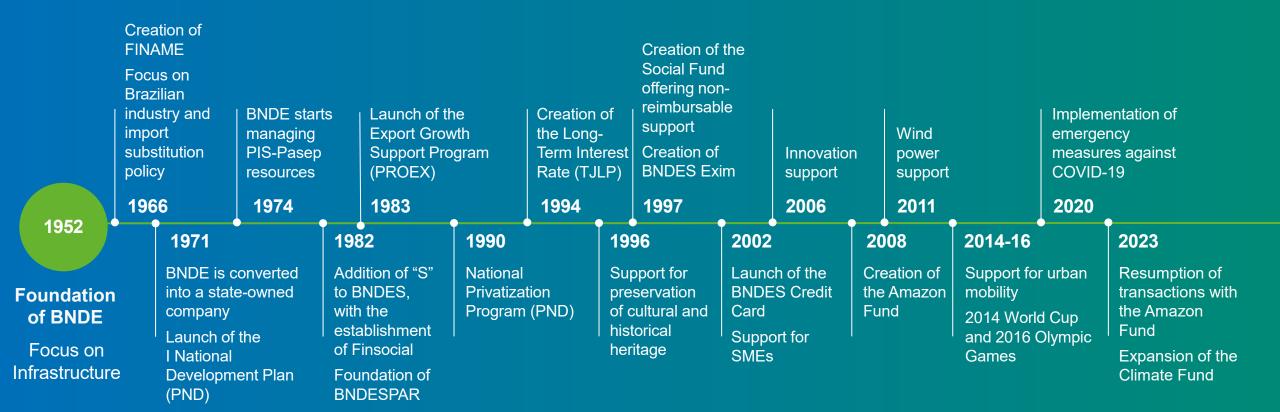
> Who we are



# > Corporate structure



# > BNDES: developing Brazil for more than 70 years





Our work has changed along with Brazilian society, but our priority has always been development



# > One of the world's largest development banks

# Comparison between BNDES and international development banks (DBs) (2024 data)<sup>1,2</sup>

Indicators	BNDES	Average DBs	Δ
Return on Equity (ROE) (% per year)	17.0	4.01	318%
Return on Assets (ROA) (% per year)	3.4	0.6	500%
Cash / Total Assets (%)	15.0	6.17	143%
Nonperforming Loans (%)	0.02	0.36	-94%
Basel Ratio (%)	28.2	22.1	28%
Net Income per Employee (BRL million)	10.9	2.97	267%
Administrative and Personnel Expenses / Operating Income (%) <sup>3</sup>	10.0	39.0	-74%

<sup>&</sup>lt;sup>1</sup> International Development Banks: IDB, IBRD, KFW, CDB, EIB, and KDB. Values impacted by exchanged rate of the last period: assets and liabilities were translated into Brazilian reais using the exchange rate of the end of the last period; Income statement items were translated using the average exchange rate for the year.



<sup>&</sup>lt;sup>2</sup> IDB, KFW, CDB, KDB, and EIB: financial statements refers to 12/31/2024. IBRD: refers to 06/30/2024.

<sup>&</sup>lt;sup>3</sup> Operating income before administrative and personnel expenses and allowance for losses on loans.

# > How do we generate value?

HAVING



(P)



SOCIAL AND RELATIONAL

### **INSTITUTIONAL IDENTITY**

#### **PURPOSE**

Improve the lives of generations, promoting economic social and sustainable development

#### **VISION**

To be a green, digital, inclusive, innovator, industrializing and technological development bank

#### **MISSION**

Resume the role of BNDES in the Brazilian economic, social and environmental development

#### **VALUES**

Ethics, public spirit, commitment to development and excellence

#### **PRINCIPLES**

Commitment, agility, cooperation, innovation, transparency, diversity, fairness and effectiveness

### SECTORAL STRATEGIC THEMES

RESILIENT AND SUSTAINABLE INFRASTRUCTURE

SUSTAINABLE AND AFFORDABLE ENERGY

**ESSENTIAL PUBLIC SERVICES** 

PRODUCTIVE DEVELOPMENT

SUSTAINABLE AGRICULTURE

SOCIAL AND REGIONAL DEVELOPMENT

MSMES AND ACCESS TO CREDIT

### **STAKEHOLDERS**

SOCIETY

**GOVERNMENT** 

CONTROL AND SUPERVISORY BODIES

**INVESTORS** 

**INTERNAL PUBLIC** 

**CLIENTS** 

FINANCIAL AGENTS

**ACADEMIA** 

### PRODUCTS / SERVICES

**FINANCING** 

PROJECT PREPARATION

**EQUITY** 

**GUARANTEES** 

NON-REFUNDABLE SUPPORT

KNOWLEDGE PRODUCTION

### **OUTCOMES**



**FINANCIAL** 



**MANUFACTURED** 



GENERATING

**INTELLECTUAL** 



SOCIAL AND RELATIONAL



**NATURAL** 

Public document

# > Our long-term strategy: cross-cutting strategic themes



# > The way we work: multiple products to meet the various agendas



### Credit

Direct or indirect support (through accredited financial institutions) to companies of all sizes and individuals, for machinery acquisition, business and infrastructure projects for modernization and expansion

### **Services**

Strategic role in coordinating efforts and resources (public and private) to enable projects in different sectors, reduce bottlenecks and create investment opportunities

### **Guarantees**

Guarantee offerings, which aim to contribute to expanding access to credit for SMEs, productive development, and Brazilian infrastructure



# > The way we work: multiple products to meet the various agendas



### **Equity/Funds**

Complementary role to the market and to the financing products provided by BNDES, in order to contribute to business plans and strengthen the capital structure of companies, besides developing the capital market in general, through incentives to best corporate governance practices and social and environmental initiatives

### **Grants**

We grant financial support to social, cultural, environmental, scientific and technological projects, complementing refundable financial support for investment projects. These resources may originate in part from our profit or from external donations



# > International agreements and partnerships

BNDES traditionally works together with other financial institutions and initiatives to foster development for Brazilians



- JBIC
- GCF
- The Montreal Group
- D-20 Long Term Investors Group

# **Objectives**

- Co-financing, project preparation, guarantees, green finance, Blockchain, capital market development
- Investments in strategic areas for development
- Infrastructure projects, urban mobility, public security, export support, sustainable and innovative investments



<sup>&</sup>lt;sup>1</sup> IDB Invest was formerly known as the IIC – Inter-American Investment Corporation

> Investments and services

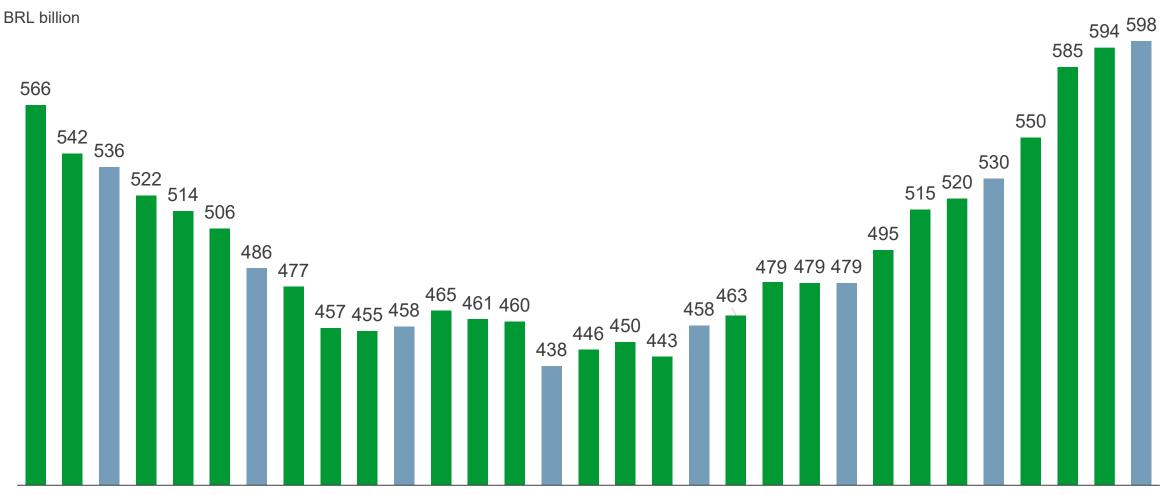


# > 2Q25 Disbursements highlights





# > Expanded credit portfolio<sup>1</sup>



4Q17 1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 3Q19 4Q19 1Q20 2Q20 3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24 4Q24 1Q25 2Q25



# > Basic cost of financing: TLP

The basic financial cost<sup>1</sup> in BNDES operations is the **Long-term Rate (TLP)**, which makes up the inflation with a real interest rate<sup>2</sup>

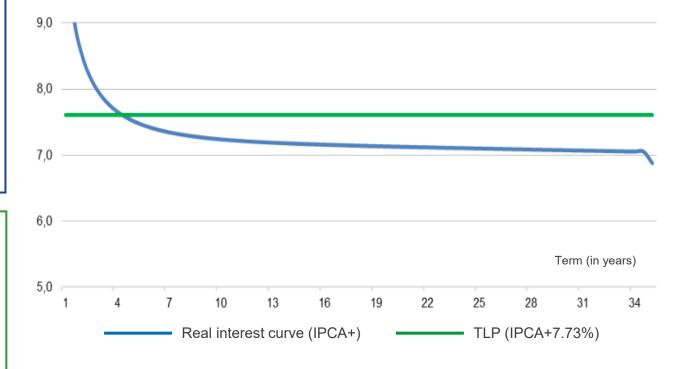
TLP value for contracts signed on Sep/2025:

IPCA + 7.61% p.a.

For SMEs, BNDES also offers its clients the possibility to opt for the BNDES Fixed Rate (TFB), which protects them from market variations throughout the contract

### **Competitiveness: TLP x risk-free real interest**

Base Date of the Real Interest Rate Curve (ANBIMA): 06/12/2025

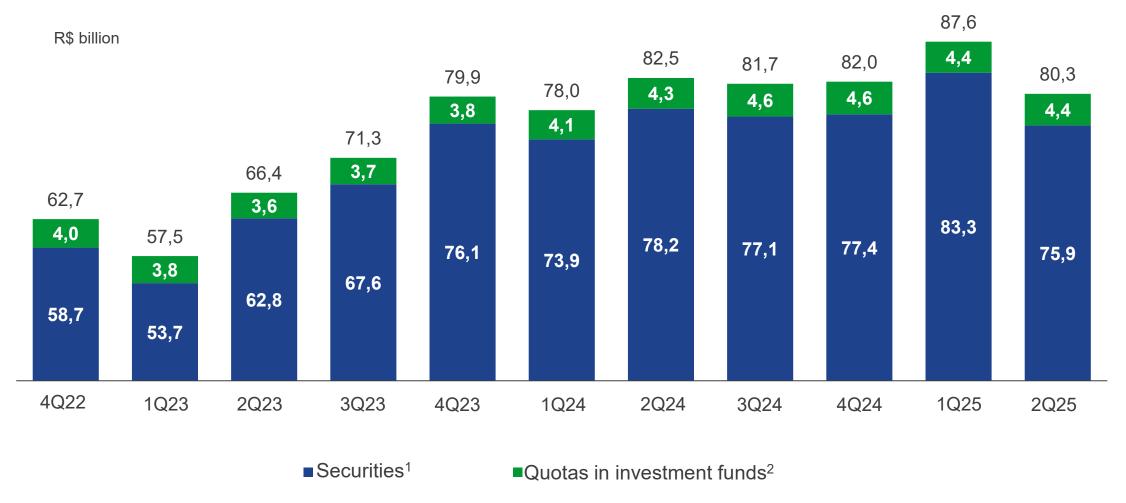


<sup>&</sup>lt;sup>2</sup> There was a five-year NTN-B real interest rate reducer, called alpha (α), valid for one year and with progressive increases until 2023, when the pre-TLP equaled the NTN-B real interest rate



<sup>&</sup>lt;sup>1</sup> The final interest rate of the contracts will comprise the TLP, the spreads of BNDES and the accredited financial agent (in indirect transactions) and the credit risk rate

# > Equity interests portfolio



<sup>&</sup>lt;sup>1</sup> Securities include investments in non-affiliated companies recorded at fair value, and at equity accounting in affiliated companies



<sup>&</sup>lt;sup>2</sup> Quotas in investment funds primarily includes indirect support to companies through investment funds in receivables investment funds (FDICs) and equity funds (FIPs) focusing on private equity, venture capital, and seed capital operations

# > Projects prepared and portfolio

Portfolio contains 212 projects, including assets and auctions held, with 85 federal, 90 state and 37 municipal projects

Auctions a (since 2019)	ready h	75	auctio projec	ned ts¹	BRL	39	<b>2</b> <sub>bn</sub>	mobilized capital <sup>2</sup>	
Active port	folio	137	manda	ated ts¹	BRL	25	7 bn	capital to be mobilize	$d^2$
Environmental assets (71)  Parks Forests	45 26	Logistics infrastructure (33) Highways Ports Waterways	27 4 2	Social infrastructure (1 Health Education Safety	8)	4 12 2	Elec	y tructure (10) tricity tral gas	7 3
Urban infrastruc Sanitation Mobility	ture (53) 30 11	Public lighting Solid waste	10 2	Real estate (23) Housing		24	Others Wate Mini	er infrastructure	1

<sup>&</sup>lt;sup>2</sup> Concessions and PPPs: CAPEX for the entire concession period and concessions already committed or estimated; Privatizations: Disposals, private debt assumption, and investment commitments from completed or planned operations

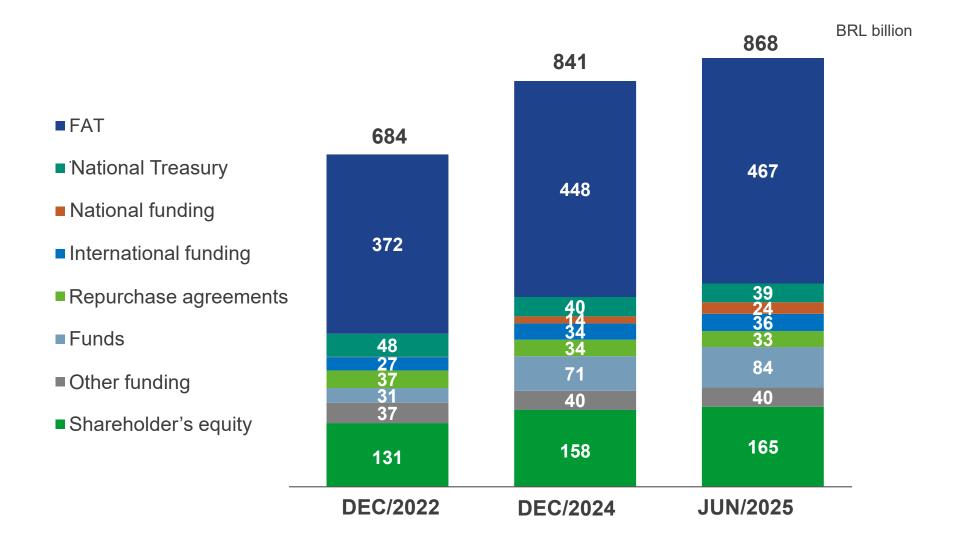


<sup>&</sup>lt;sup>1</sup> Position on 06/30/2025. Total project number does not include sale of equity interests

# > Funding



# > Funding composition



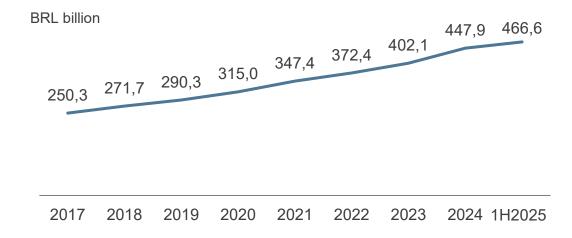


# > Main sources of funding

### WORKER'S ASSISTANCE FUND - FAT

**53%** Participation rate in total resources at the end of 1H25

At least 28% of the FAT revenues are allocated to financing economic and social development programs through BNDES, as established in the Brazilian Constitution

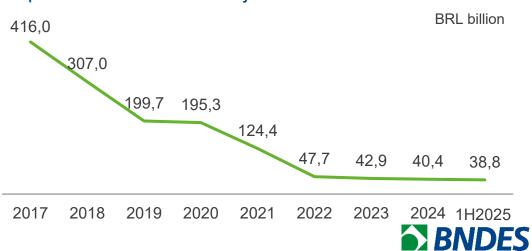


### NATIONAL TREASURY<sup>1</sup>

Participation rate in total resources at the end of 1H25

The credits granted by the Federal Government to BNDES are used to grant loans associated or not to government programs

The share of this source has been reduced, with a 91% drop between dec/17 and jun/25



<sup>&</sup>lt;sup>1</sup> Chart values include transfers operations and instruments eligible for principal capital

# > BNDES broadens its access to ESG funding with a Sustainability Bond Framework

Sustainability Bond Framework (SBF) incorporates new environmental categories and includes social categories

BNDES was the **first Brazilian bank to issue a green bond** abroad in the amount of US\$ 1 billion (2017) and a **pioneer with the local issuance of a Green Bank Note** of BRL 1 billion (2020)

SBF reinforces the **importance attributed by BNDES to the ESG theme** and meets the **growing demand** from investors

Social Categories

Health
Education
Micro, Small and Medium Enterprises
Microcredit



**Environmental Categories** 

Renewable Energy
Energy Efficiency
Sustainable Water Management
Pollution Prevention and Control

Clean Transport
Management of Living Natural
Resources
Land use





# > Ratings

### Global scale rating

(foreign currency and local currency)

	Rating	Perspective
Moody's	Ba1	Stable
S&P	BB	Stable

### **National scale rating**

	Rating	Perspective
Moody's	AAA.br	Stable
S&P	Br AAA	Stable

# Moody's highlights

Strong brand value as the main source of long-term financing and capital investment for Brazilian companies and for government infrastructure projects

Access to stable and reasonably competitive funding

Asset quality higher than the market

# **S&P's highlights**

Strong guarantee policy and flexibility to restructure loans and mitigate potential losses from greater risks in the economy

Long-term funding with government support gives the bank a competitive advantage

BNDES' prominent position in the economy and in the execution of public policies



> Sustainability at BNDES





# > And has reaffirmed its commitment to sustainable development

At this critical moment for humanity, we reaffirm our commitment to a prosperous and fair future for all with the disclosure of our sustainability goals and commitments

### Our sustainability goals



### **Commitment 1**

Contribute to bring basic services to those who need it the most

### **Commitment 2**

Help creating job opportunities and support entrepreneurship

### **Commitment 3**

Support the expansion of sustainable infrastructure and industry

### **Commitment 4**

Contribute to the expansion of the use of renewable energy

### **Commitment 5**

Support the preservation and restoration of forests and parks



### > Our climate commitments



Our commitment is the continuous alignment with the Paris Agreement to limit the increase in global temperature to 1.5°C, contributing to Brazil's neutrality in 2050, while strengthening investments for a just transition in the country



**Visit** 

https://web.bndes.gov.br/bib/jspui/bitstream/1408/23806/1/PRFol\_216009 \_Diretrizes%20do%20BNDES%20para%20mudan%c3%a7a%20clim%c3%a1tica.pdf to access our full report on climate commitments

# > Sustainability at BNDES: what do we support?



We **foster sustainable development and better living conditions** by offering favorable conditions on financial investments

We also support **projects** in the following sectors:



Renewable energy and energy efficiency

**Sanitation** and recovery of brownfields



Corporate social investments, social and productive inclusion and microcredit

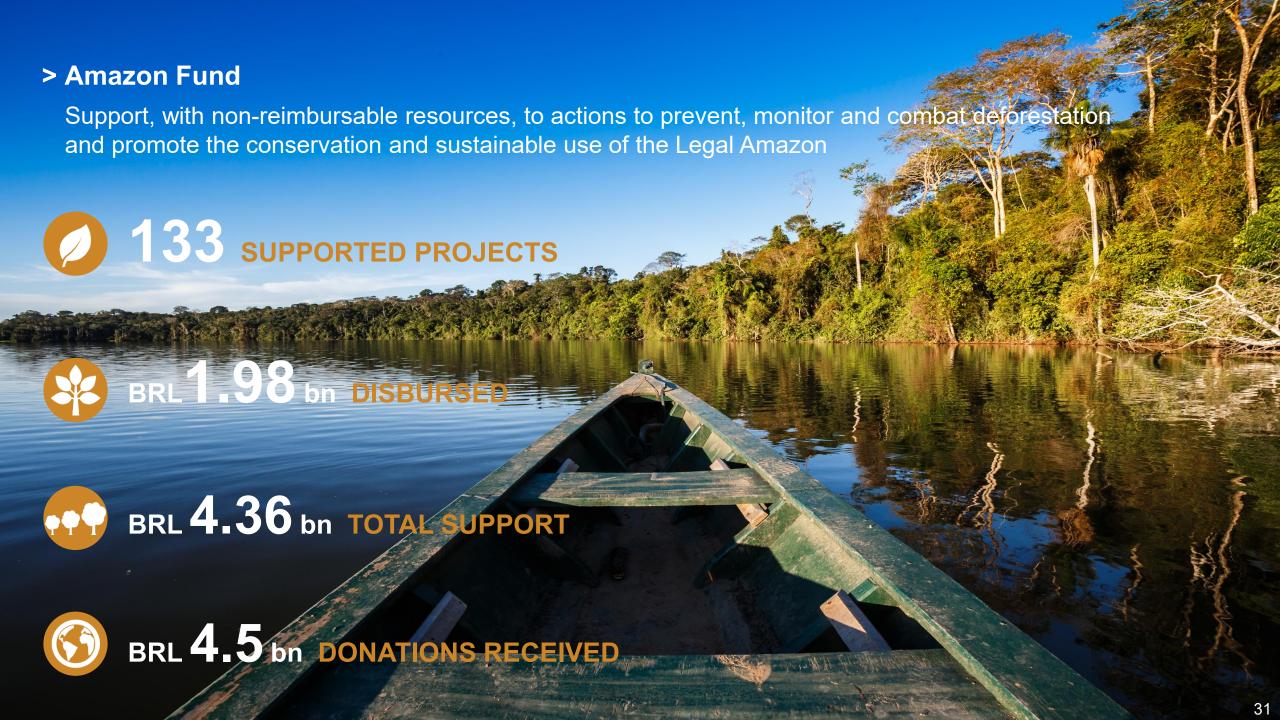






Urban development and sustainable mobility, healthcare, education and public safety





# > Acting as the sustainable development bank of Brazil: recent developments

# ADDITIONAL PRODUCTS

- Linked Loans
- Finem Meio Ambiente (environmental financing)
- Finame Baixo Carbono (low carbon financing)
- Socio-environmental Fund
- Climate Fund
- FGE Energia

# ADDITIONAL INITIATIVES

- Climate Fund expansion
- Reactivation of the Amazon Fund
- SDG and NDC Portals
- Floresta Viva matchfunding
- Reforestation arch
- Global Compact, CDP and PRI
- Public Consultation on "Carbon credit certifiers market in Brazil"



- Portfolio of sustainable assets:
  - 33 parks
  - 19 forests



# > Sustainability at BNDES: partnerships and communication



We have established **partnerships** and participated in various **pacts and financial sector forums focused on sustainability**, in addition to disseminating information about our policies, credit operations and holdings

Pacts:

CDP

PRI

**Global Compact** 

### Partnerships:

Green Finance Program in Brazil

**IFC** 

OECD

### Financial sector forums:

**IDFC** 

The Lab

**Climate Action** 

**Unep Finance Initiative** 

**Green Coalition** 

### Multisectoral forums:

**CEBDS** 

LAB - Financial Innovation Laboratory

**Brazilian Coalition** 



# ANNUAL REPORT https://ri.bndes.gov.br/en/pub lications-and-communications/integrated-annual-report/



# EFFECTIVENESS REPORT www.bndes.gov.br/efetividade



# BNDESPAR STEWARDSHIP REPORT

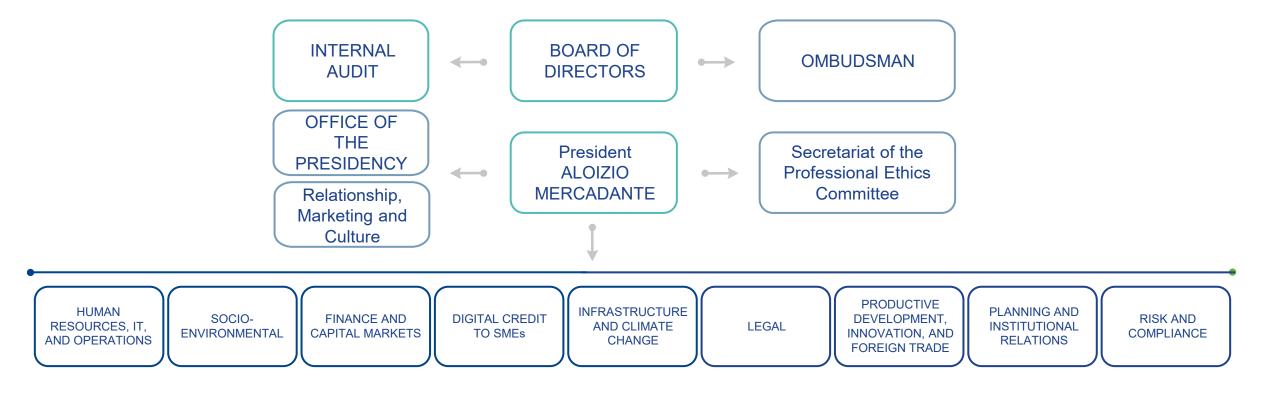
www.bndes.gov.br/stewardship



> Governance and risk management



# > Internal organization



BNDES executive board is currently composed by nine executive directors, covering back office – financial and control activities and business support and front office – activities financial support and project preparation

Learn more at: https://ri.bndes.gov.br/en/about-bndes/about-us/



### > Governance



Our governance includes control and supervision by different actors and committees

# **GOVERNMENT**

MINISTRY OF DEVELOPMENT, INDUSTRY, COMMERCE AND SERVICES



# RISK MANAGEMENT UNITS

INTERNAL CONTROLS

# CONTROL AND REGULATORY BODIES

TCU, CGU, BCB, CVM

### **LEGISLATION**

STATE OWNED COMPANIES LAW CORPORATE LAW

BOARDS CA, COAUD, CR<sup>1</sup>

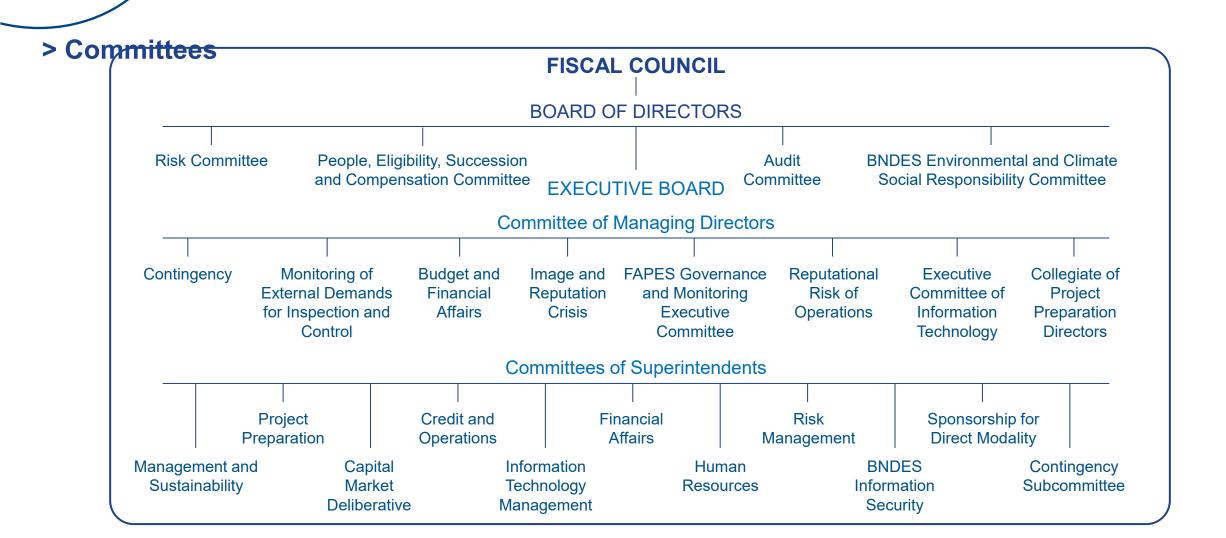
> RISK AND COMPLIANCE DIRECTOR

<sup>1</sup>CA – Board of Directors Coaud – Audit Committee CR – Risk Committee

### **SOCIETY**

SIC, OMBUDSPERSON







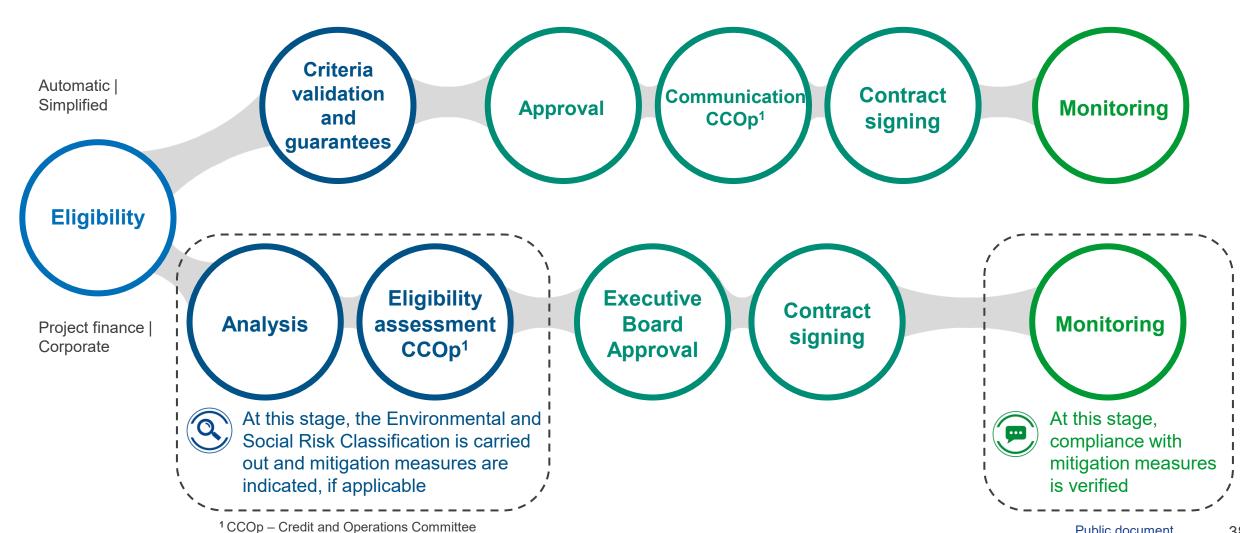
Internal committees are our basis for transparent decision-making



# > Project analysis and loan approval



Our operational flow involves different phases, teams and committees, ensuring impersonality, multidisciplinary evaluations and better governance of the granting process



## > Integrated risk management



Operational risk matrix and contingency plans for current critical processes

#### Main mitigating factors

#### **MACROECONOMIC**

- » Monitoring the performance of the economy and analyzing its impact on operations
- » Establishment of risk limits, monitored periodically, to uphold decisions
- » Diversifying the financial support portfolio
- » Financial Affairs Committee

#### **MARKET**

- » Periodic monitoring and control of risks
- » Market Risk Management Committee
- » Revision of BNDES risk appetite regarding the exposure to variable income operations

#### REPUTATIONAL

- » BNDES image monitoring and management
- » Client registration analysis
- » Negative client media monitoring
- » Evaluation and handling of complaints received by the Ombudsman

#### Main mitigating factors

#### CREDIT

- » Quantification of the risk of individual concentration and monitoring of the largest exposures
- » Additional provision for doubtful debt

#### **OPERATIONAL**

» Identification and analysis of the main operational risks and their internal controls

#### LEGAL

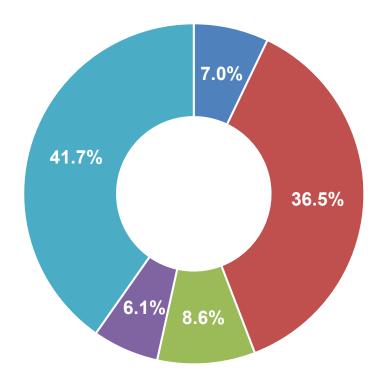
» Operational risk management methodologies, emphasizing compliance with laws, norms and decisions of administrative and judicial courts

# SOCIAL AND ENVIRONMENTAL

- » Verification of legal compliance and criteria established in internal policies and processes
- » Multiannual PRSA Implementation and Monitoring Plan under CS management

# > Credit portfolio quality

The quality of credit portfolio is stable: 52.1% of the portfolio is exposed to financial institutions (financial intermediaries and bank guarantees) or covered by Federal Government guarantee

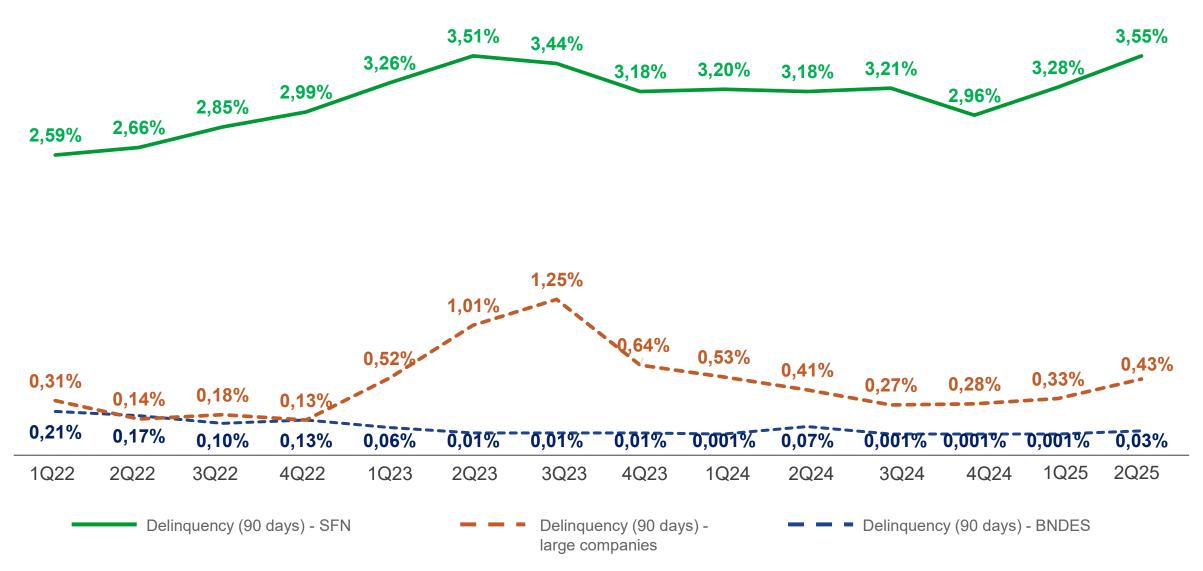


- Covered by Federal
  Government guarantee
- Bank guarantees
- Other guarantees

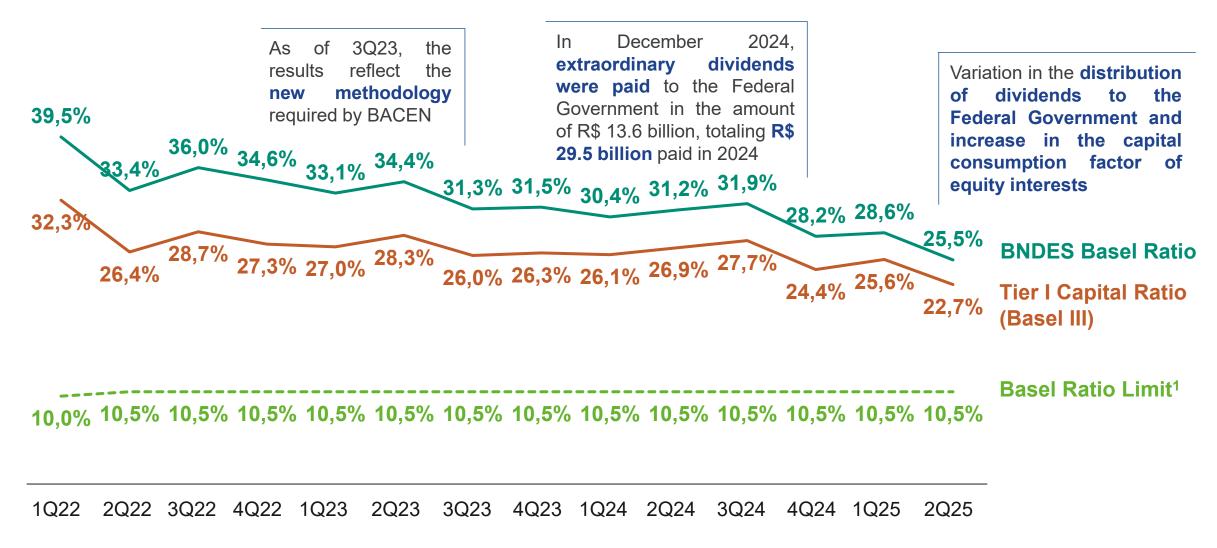
- Financial intermediaries
- Project Finance w/o bank guarantees



#### > NPL ratio



#### > Basel ratio





<sup>&</sup>lt;sup>1</sup> Capital limits defined according to BACEN/DEREG Resolution 4783/2020, of 03/16/2020, and previous Resolutions

#### > Communication and transparency



As a state-owned company, we seek to make our information accessible to the public

#### **Transparency Section**



www.bndes.gov.br/transparencia



Consulta a operações do BNDES

**OPERATIONS** 

SEARCH



Nossa contribuição para os ODS

**SDG** 

**PORTAL** 



Painel NDC - nossa contribuição para as metas de redução de emissões do Brasil





Facilitamos sua busca



Participações acionárias

LARGEST CLIENTS

EQUITY PORTFOLIO



ACCESS TO INFORMATION

BNDES is diamond seal in Transparency





# > Communication and transparency

# **BNDES' Investor Relations Portal**

Easy and quick access to financial and institutional information, events, press releases and more



> Financial information



## > 1H25 Financial highlights



R\$ 7,3 bi

**7** 2% 1H25 x 1H24

Recurring ROE

10,3%

> 0,3 p.p. 1H25 x 1H24

Total
Net Income<sup>2/</sup>
R\$ 13,3 bi

= 0% 1H25 x 1H24

Total ROE

18,8%

**凶** 0,8 p.p. 1H25 x 1H24



## > 1H25 Financial highlights

Shareholders' Equity

R\$ 165,2 bi



Expanded Credit Portfolio<sup>1/</sup>

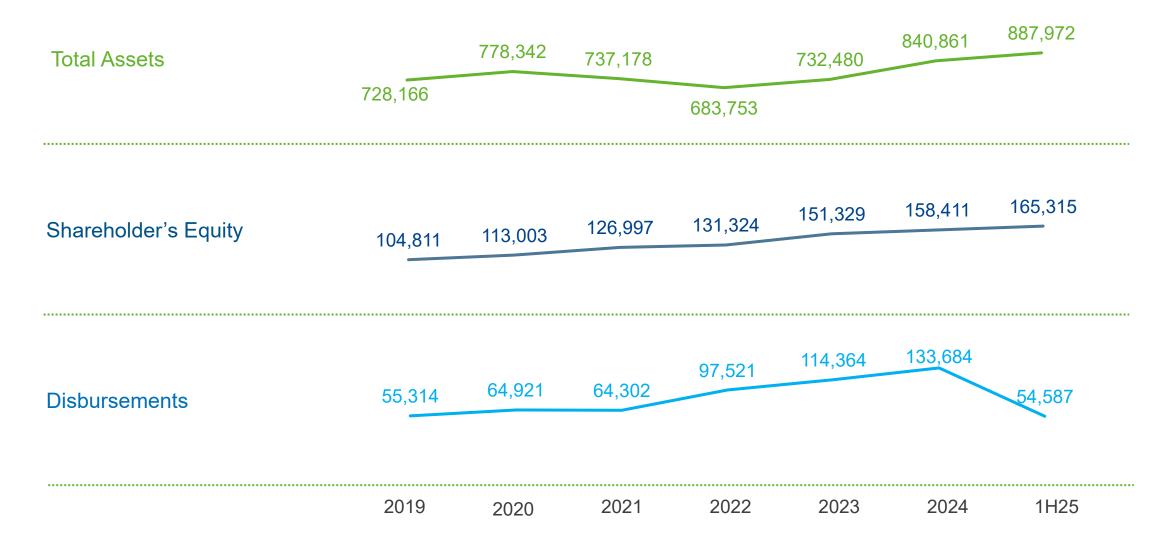
R\$ 597,5 bi

13% 1H25 x 1H24

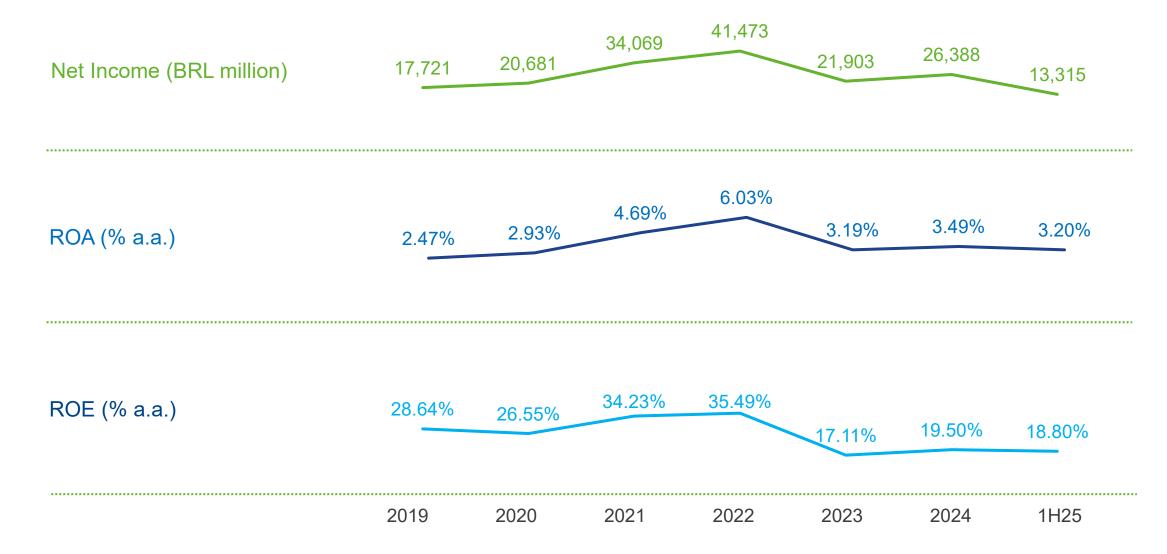




# > Key financial indicators



# > Key financial indicators



# > Net income statement

	1H25	1H24	Δ
(+) Revenue from Credit and Onlending Operations	29,458	23,949	23%
(+) Revenue from Bonds and Securities	8,475	8,564	-1%
(-) Funding Costs	-27,740	-20,453	36%
Gross Income from Financial Intermediation	10,192	12,060	-15%
(+/-) Allowance for Loan Losses	2,566	1,723	49%
Income from Financial Intermediation	12,759	13,783	-7%
(+) Income from Equity Holding	4,093	4,975	-18%
(-) Expenses	-1,275	-3,255	-61%
Profit Before Taxes	15,577	15,504	-
(-) Income Taxes	-3,208	-2,169	48%
(-) Profit Sharing	-	-	-
Net Profit	12,369	13,335	-7%
Result of Sale of Shares and Amort. Fund quotas	946	-	
Adjusted Net Profit	13,315	13,335	-



#### > Balance sheet: total assets

	Jun/25	Dec/24	Δ	Jun/24	Δ
Cash and Cash Equivalents	60,206	40,103	50%	39,491	52%
Securities	133,014	229,011	-42%	210,420	-37%
Expanded Credit Portfolio	597,474	546,948	9%	504,606	18%
Equity Interests	80,299	N/D		N/D	
Tax Assets	13,978	N/D		N/D	
Credits with the National Treasury*	N/D	667		793	
Investments*	N/D	2,204		1,963	
Other Assets	3,001	21,928	-86%	20,706	-86%
Total Assets	887,972	840,861	6%	777,979	14%

<sup>\*</sup>Discontinued series.



# > Balance sheet: shareholders' equity and total liabilities

	Jun/25	Dec/24	Δ	Jun/24	Δ
FAT	466,616	447,950	4%	425,822	10%
National Treasury	38,778	60,513	-36%	50,486	-23%
International Funding	35,718	33,791	6%	24,348	47%
National Funding	23,783	N/D		N/D	
Other Government Sources*	N/D	49,813		47,030	
Repurchase Agreements	33,202	34,454	-4%	29,447	13%
Financial and Government Funds	83,698	N/D		N/D	
Tax Liabilities	21,889	N/D		N/D	
LCAs and LFs*	N/D	12,374		1,345	
Other Liabilities	18,703	43,525	-57%	39,453	-53%
Shareholders' Equity	165,315	158,441	4%	160,048	3%
Total Liabilities	887,972	840,861	6%	777,979	14%

<sup>\*</sup> Discontinued series.



# Thank you

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