# The Brazilian Development Bank

FACT SHEET

# BNDES

## **WHO WE ARE**

We are the Federal Government's main instrument for long-term financing and investment in the different segments of the Brazilian economy. To fulfill this role, we support companies of all sizes, as well as individuals, in carrying out their modernization, expansion and new business plans, always bearing in mind the potential for generating jobs, income and social inclusion for Brazil.

As a bank at the service of the State, we also structure privatization projects, aiming at attracting investors to improve the country's infrastructure. We operate throughout the national territory. Our official headquarters are in Brasília (DF), however more than 95% of our employees are based in Rio de Janeiro (RJ). We also have offices in São Paulo (SP) and Recife (PE).

# PURPOSE AND PRINCIPLES

Our purpose is to transform the lives of generations of Brazilians by promoting sustainable development, always based on our principles: transparency, effectiveness, dialogue, cooperation and the pursuit of excellence.

# **CORPORATE STRUCTURE**

We are a federal public company owned by the Brazilian Government, not subject to intervention, extrajudicial liquidation or bankruptcy.

# **HOW WE WORK**

## **CREDIT AND PROJECT FINANCING**

Direct support or through accredited financial institutions to companies of all sizes, for the acquisition of machines, modernization projects and expansion of business and infrastructure.

## SERVICES

Strategic coordination of efforts and resources to structure projects from different economic segments, to reduce bottlenecks and generate investment opportunities in privatization.

## **GUARANTEES**

We offer guarantees through the BNDES FGI, which aims to contribute to the expansion of access to credit for micro-, small- and medium-sized companies.

## EQUITY

We work with equity complementing the market and our financing products, in order to contribute to business plans and strengthen the capital structure of companies, as well as to the development of the capital market in general.

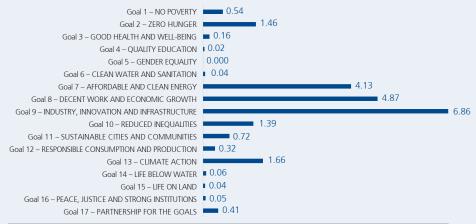
## GRANTS

Support for social, cultural, environmental, scientific and technological projects, complementing refundable financial support for investment projects.

## **STRATEGY**

In our three-year Plan, which defines BNDES's strategies for the 2020-2022 period, we announced 15 major outputs to society as a result of our work during this interval, aligned with the UN Sustainable Development Goals (SDG), in areas such as energy, logistics, sanitation, urban mobility, information technology, education, health and security.

#### DISBURSEMENTS LINKED TO THE SDGS 1Q22 (BRL BILLION)



Source: https://www.bndes.gov.br/wps/vanityurl/ods

# FUNDING

We have several sources of funding to make our operations viable. The main portion of our financing structure is made up of the return on our own operations plus FAT and National Treasury resources. Other government funds, international funding, public issuances of BNDESPAR debentures and bank instruments complement this structure.

## MAIN FUNDING SOURCES (1Q22):

WORKER'S SUPPORT FUND - FAT



OF PARTICIPATION 46% IN TOTAL RESOURCES

#### NATIONAL TREASURY\*



In 2021, we published our Sustainability Bonds Framework and raised US\$ 500 million from other development banks, diversifying our funding sources.

\* Includes transfer operations and instruments eligible for principal capital.

# **RISK MANAGEMENT**

We continuously monitor the credit risk of our debtors. NPL in our credit portfolio is below the levels of the National Financial System.

Our operational flow involves different phases, teams and collegiate bodies, ensuring impersonality, multidisciplinary assessments and better governance of the concession process.

## **RATINGS BNDES**

**GLOBAL SCALE RATING** (foreign currency and local currency)

#### NATIONAL SCALE RATING

	Rating	Perspective		Rating	Perspective
Moody's	Ba2	Stable	Moody's	AAA.br	-
S&P's	BB-	Stable	S&P's	Br AAA	Stable

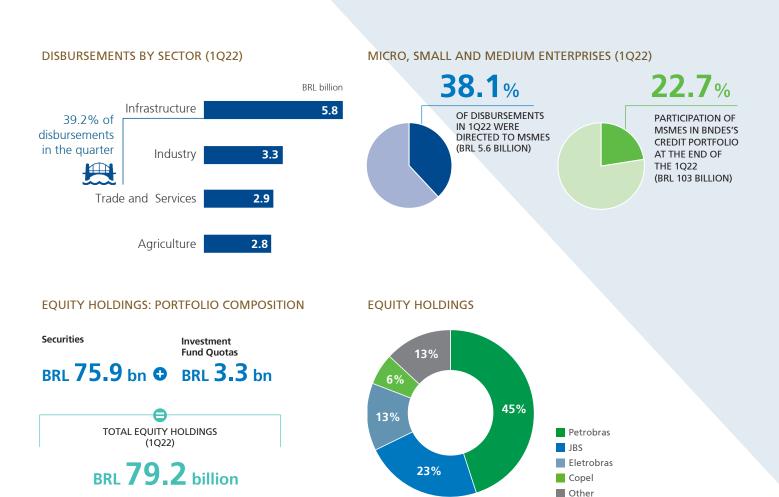
# **SUSTAINABILITY**

BNDES's work is based on the integration of the social and environmental dimensions in our strategy, policies, practices and procedures, and in all our activities, as well as in the relationship with different publics.

To fulfill our role as a promoter of sustainable development, we have adopted a series of mechanisms, ranging from the analysis of the social and environmental impacts of supported projects to the financing of investments that generate direct benefits on environmental quality and on the reduction of social and regional inequalities in the country.

We are constantly reviewing and improving several of our socioenvironmental policies. We are also working towards the issuance of sustainable bonds, in order to diversify the BNDES's funding sources and to foster best practices on ESG (environmental, social and governance) issuances for the domestic market, in addition to meeting the growing demand for ESG assets from investors.

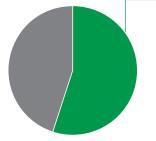




#### GREEN ECONOMY AND SOCIAL DEVELOPMENT

BNDES's operations foster the improvement of social and environmental conditions

**55**%



OF BNDES'S LOAN PORTFOLIO\* IS LINKED TO PROJECTS THAT SUPPORT THE GREEN ECONOMY AND SOCIAL DEVELOPMENT

#### **DISBURSEMENTS 1Q22 (BRL BILLION)**

(Direct and nonautomatic indirect operations)



\* Direct and nonautomatic indirect operations

#### **KEY FINANCIAL INDICATORS (1Q22)**

**RECURRING NET INCOME** 

ROE



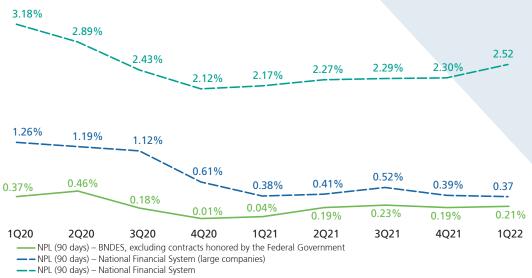


EXPANDED LOAN PORTFOLIO AT THE END OF 1Q22

**BNDES** 

#### NPL

BNDES's NPL remains lower than the Brazilian National Financial System (SFN's)



Note: Last quarter in which there were operations honored by the Federal Government was 1Q20.

#### **KEY FINANCIAL INDICATORS**



# **NET INCOME STATEMENT**

		BRL million	
	1Q22	1Q21	Δ
(+) Income from loans	10,910	9,156	19%
(+) Income from securities	4,742	2,349	102%
(-) Interest expenses	-10,316	-7,181	44%
(+/-) Exchange rate variation, net	-406	87	-567%
Gross income from financial intermediation	4,930	4,411	12%
(+/-) Allowance for loan losses	259	432	-40%
Income from financial intermediation	5,189	4,843	7%
(+) Income from equity investments	14.851	11,670	27%
(-) Expenses	-1,131	-1,526	-26%
Income before taxes	18,909	14,987	26%
(-) Income taxes	-6,007	-5,179	16%
Net Income	12,902	9,808	32%

## BALANCE SHEET: ASSETS

	1Q22	4Q21	Δ	1Q21	Δ
Cash and equivalents	89,277	95,299	-6%	83,847	6%
Securities (TVM)	194,747	160,470	21%	162,357	20%
Loan and onlending portfolio	433,704	439,539	-1%	446,059	-3%
Credit from the National Treasury	1,007	2,033	-50%	991	2%
Investments	2,031	11,935	-83%	11,077	-82%
Others	28,927	27,902	4%	32,906	-12%
Total Assets	749,693	737,178	2%	737,237	2%

### BALANCE SHEET: SHAREHOLDERS' EQUITY AND LIABILITIES

					BRL million
	1Q22	4Q21	Δ	1Q21	Δ
National Treasury	122,520	124,415	-2%	153,860	-20%
FAT	347,002	347,355	0%	321,530	8%
International Funding	27,774	33,398	-17%	37,901	-27%
Other Government Sources	33,793	37,470	-10%	40,986	-18%
Repurchase Agreements	46,376	39,825	16%	35,268	31%
LCAs and LFs	1,081	1,054	3%	1,010	7%
Other Obligations	28,725	26,664	8%	32,796	-12%
Shareholder's equity	142,422	126,997	12%	113,886	25%
Total liabilities	749,693	737,178	2%	737,237	2%

BRL million