2018 1st Quarter Earnings

Conference Call

José Carlos Cardoso
CEO

Fernando Passos
CFO and IRO

IRB Brasil RE

Brazil's reinsurance leader

Highlights of the First Quarter of 2018

- **IRB in the IBrX 100 index**
  - IRB among the 100 most actively traded and best representative stocks in the Brazilian stock market
  - *Portfolio preview from May to August 2018*

Índice Brasil IBRX

- **Retained Premiums up by 18% 1Q18 compared to 1Q17, totaling R$ 1.1 billion**

- **Administrative expenses to earned premiums down to 5.3%**

- **Success in the strategy of offsetting the drop in financial results with an increase of 15% in underwriting results in the quarter**

- **Net income up by 14% in 1Q18 vs. 1Q17, despite the relevant drop in the SELIC rate. ROAE of 30%, +3p.p.**

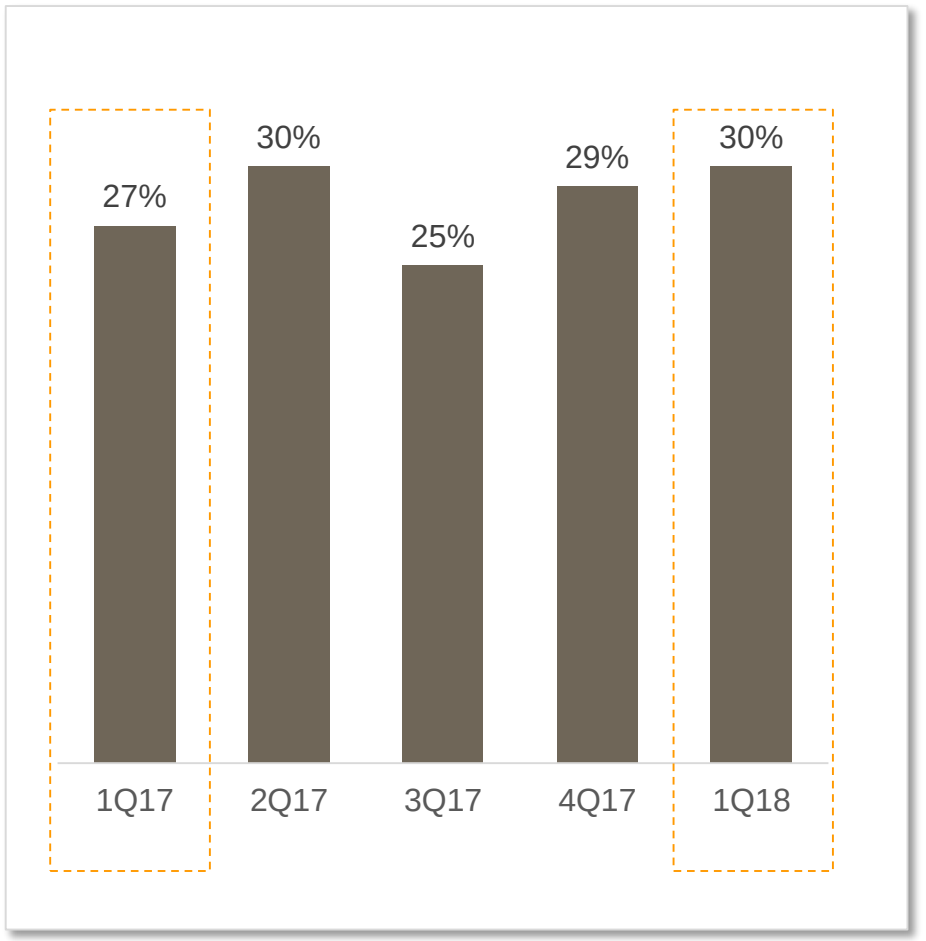
- **Non-strategic assets sale: UAIC (United Americas Insurance Company)**

Profitability – Net Income and ROAE

Net Income – R$ million

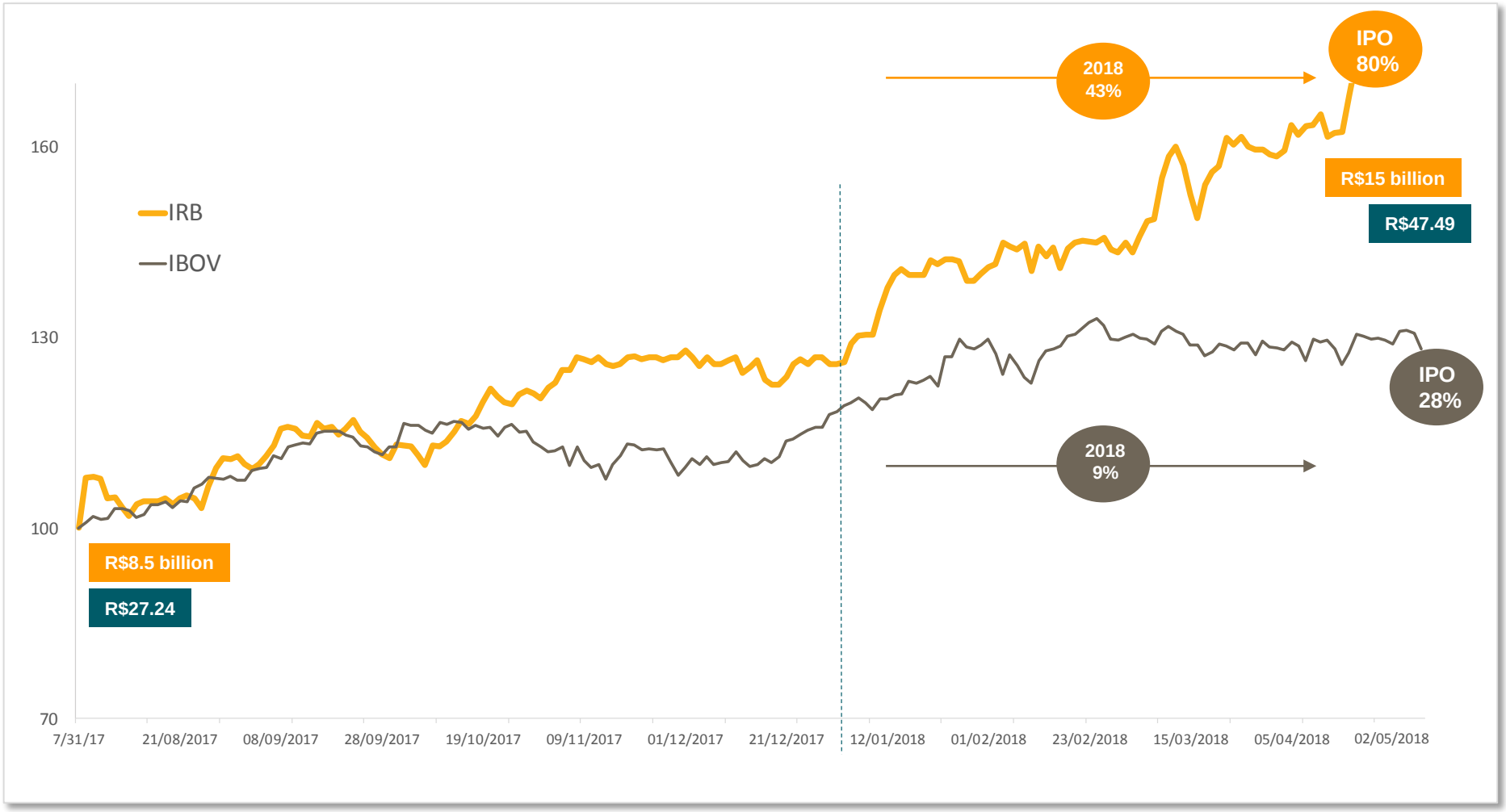


ROAE - %



Note: ROAE – Return on Average Equity is calculated by: (Net income for the period / business days for the period * business days for 2018) / (Shareholders' Equity for beginning of period + Shareholders' Equity for end of period / 2)

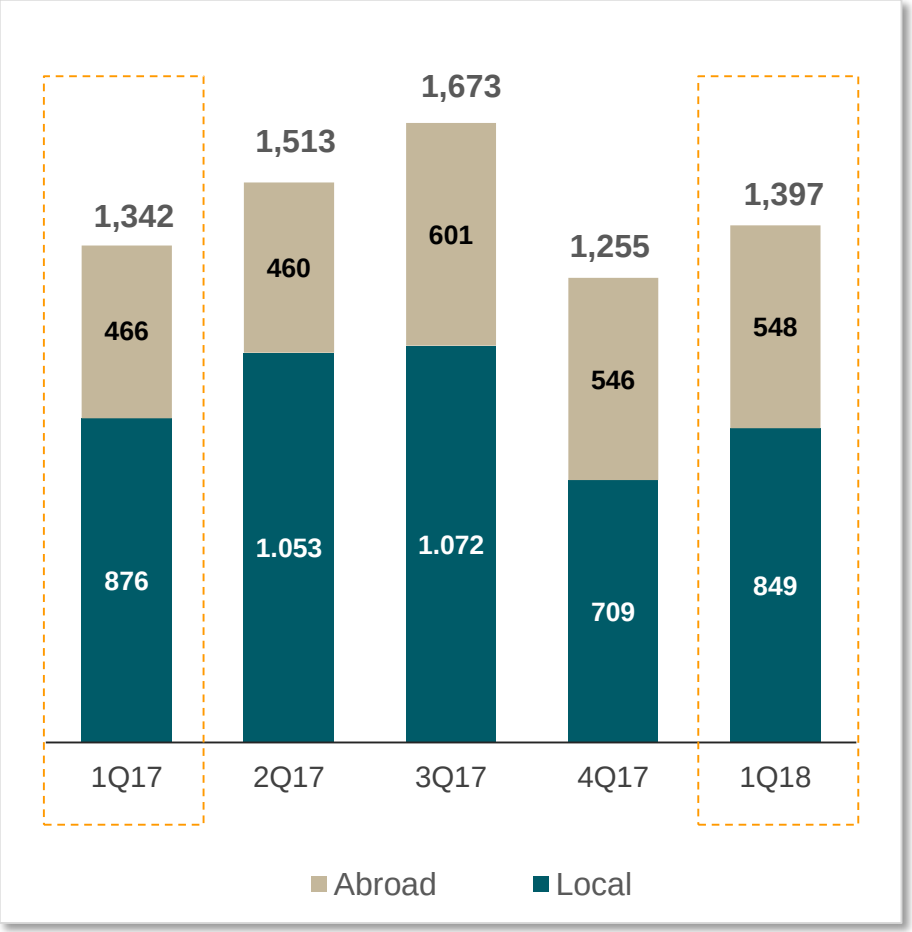
Performance IRBR3



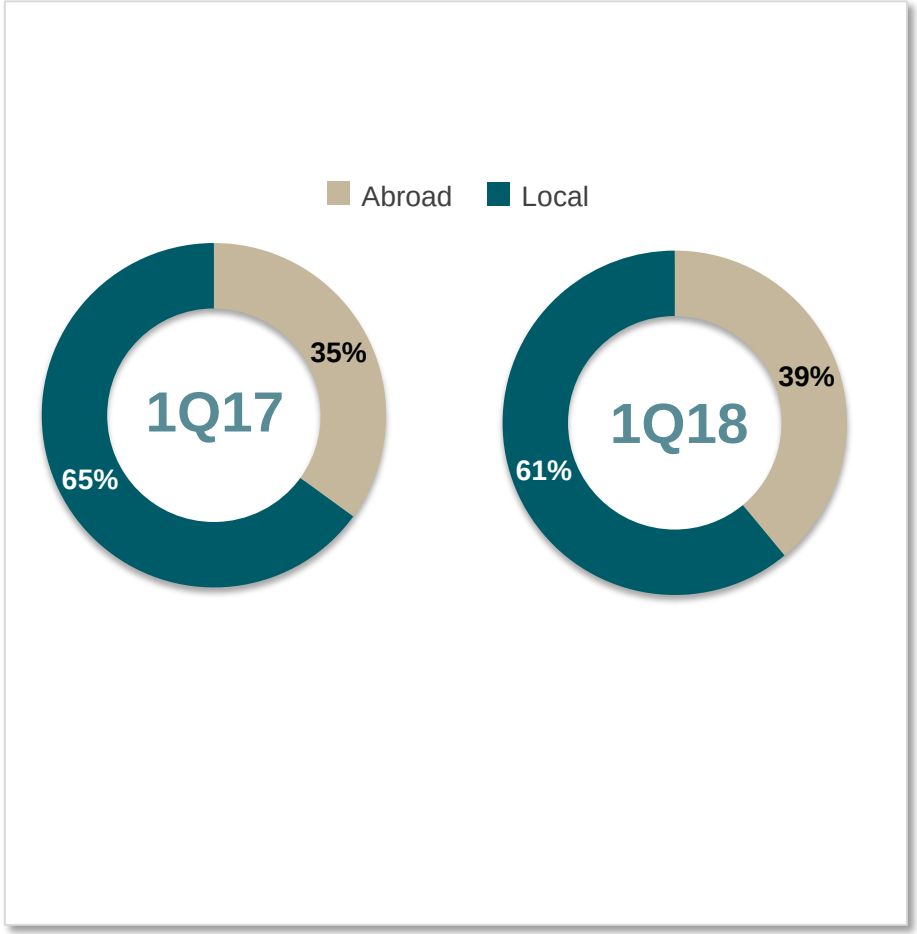
Source: Bloomberg

Written Premium - Brazil and Abroad

Written Premiums – R$ million

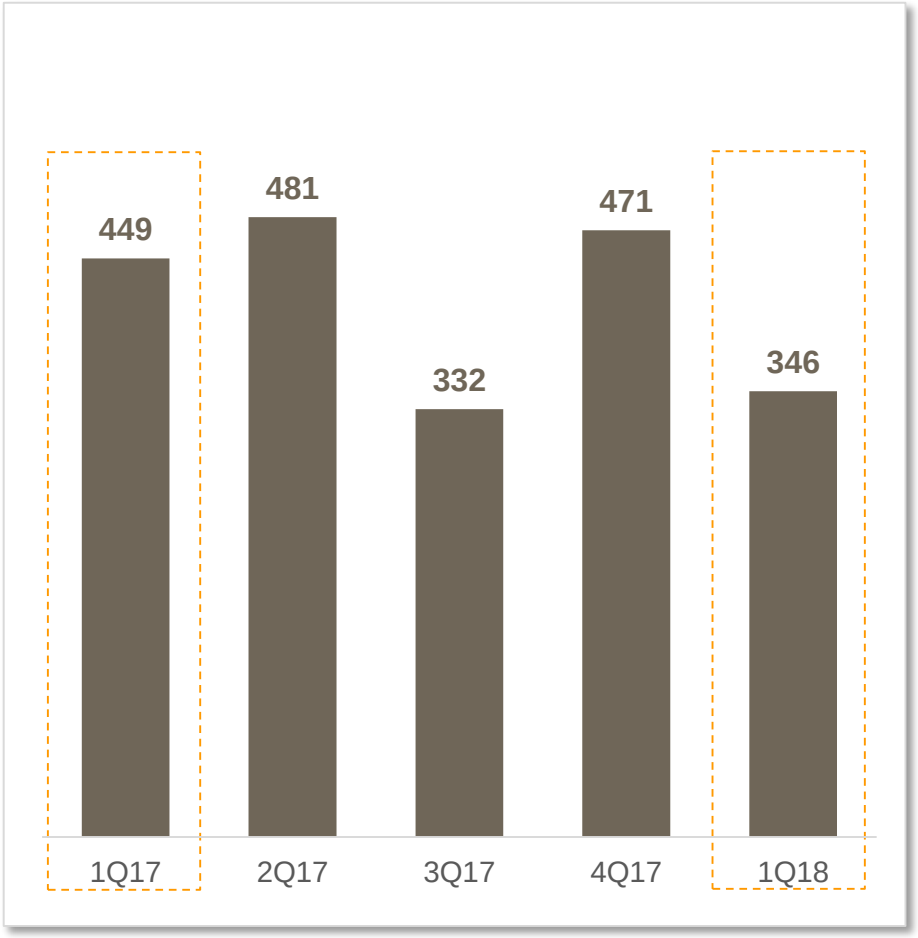


Written Premiums Breakdown – %

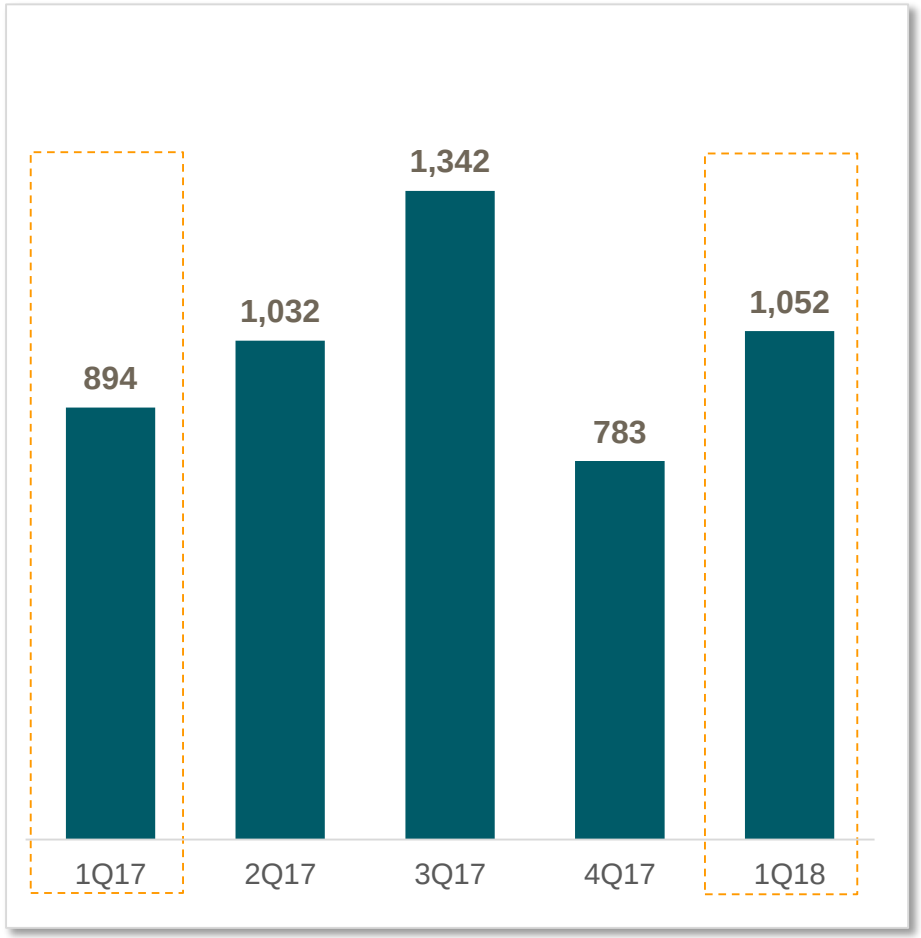


Retrocession Cost and Retained Premium

Retrocession Cost (R$ million)

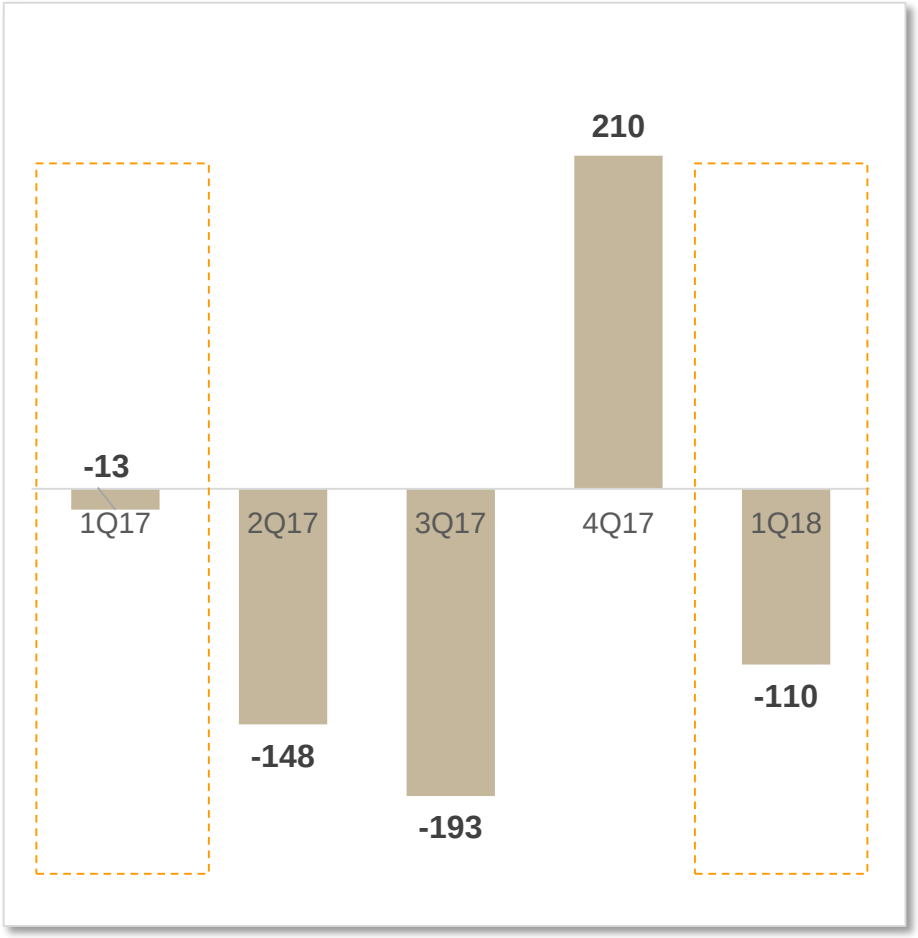


Retained Premium – R$ million



Technical Provision and Earned Premiums

Technical Provision – R$ million

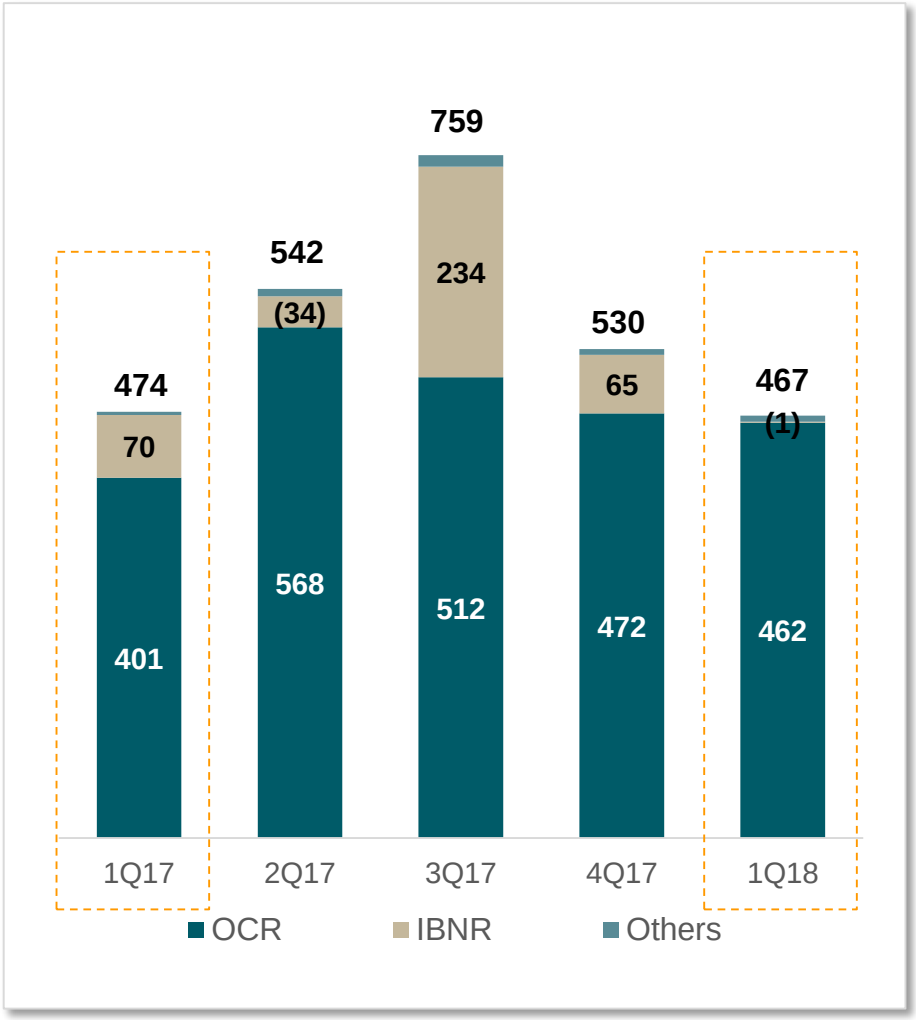


Earned Premiums - R$ million

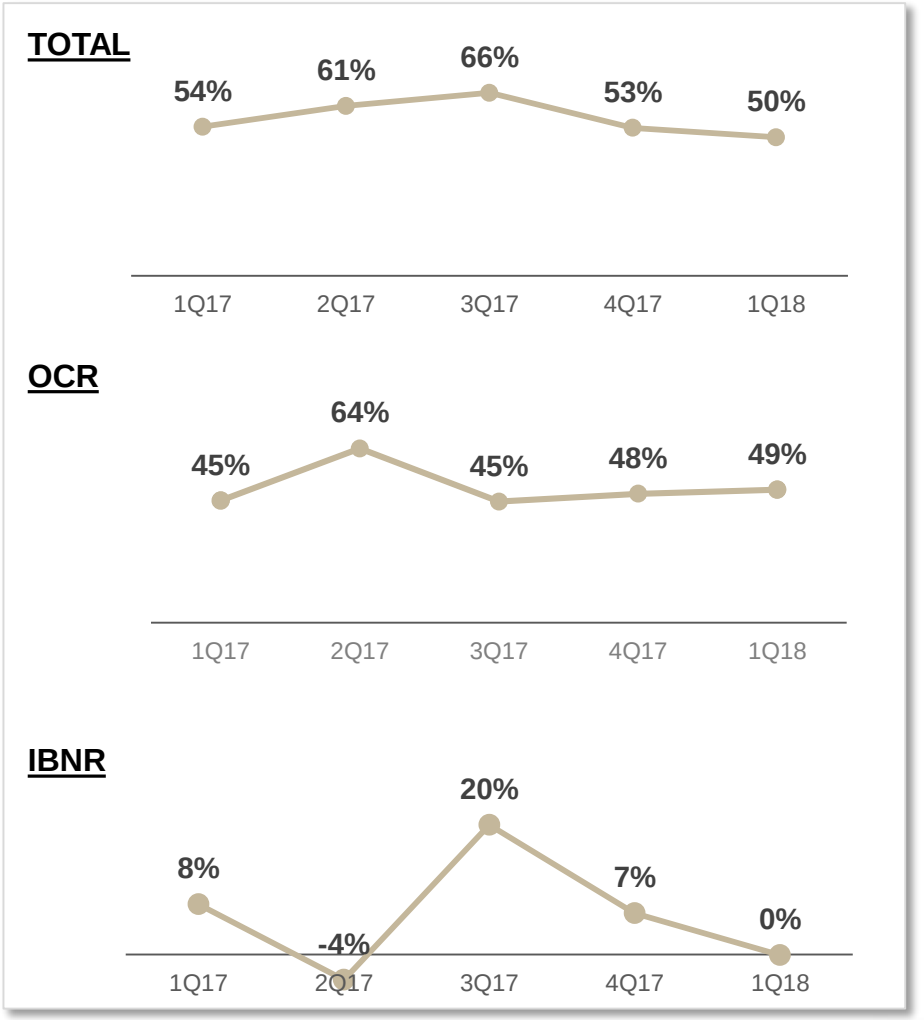


Retained Claims

Retained Claims – R$ million

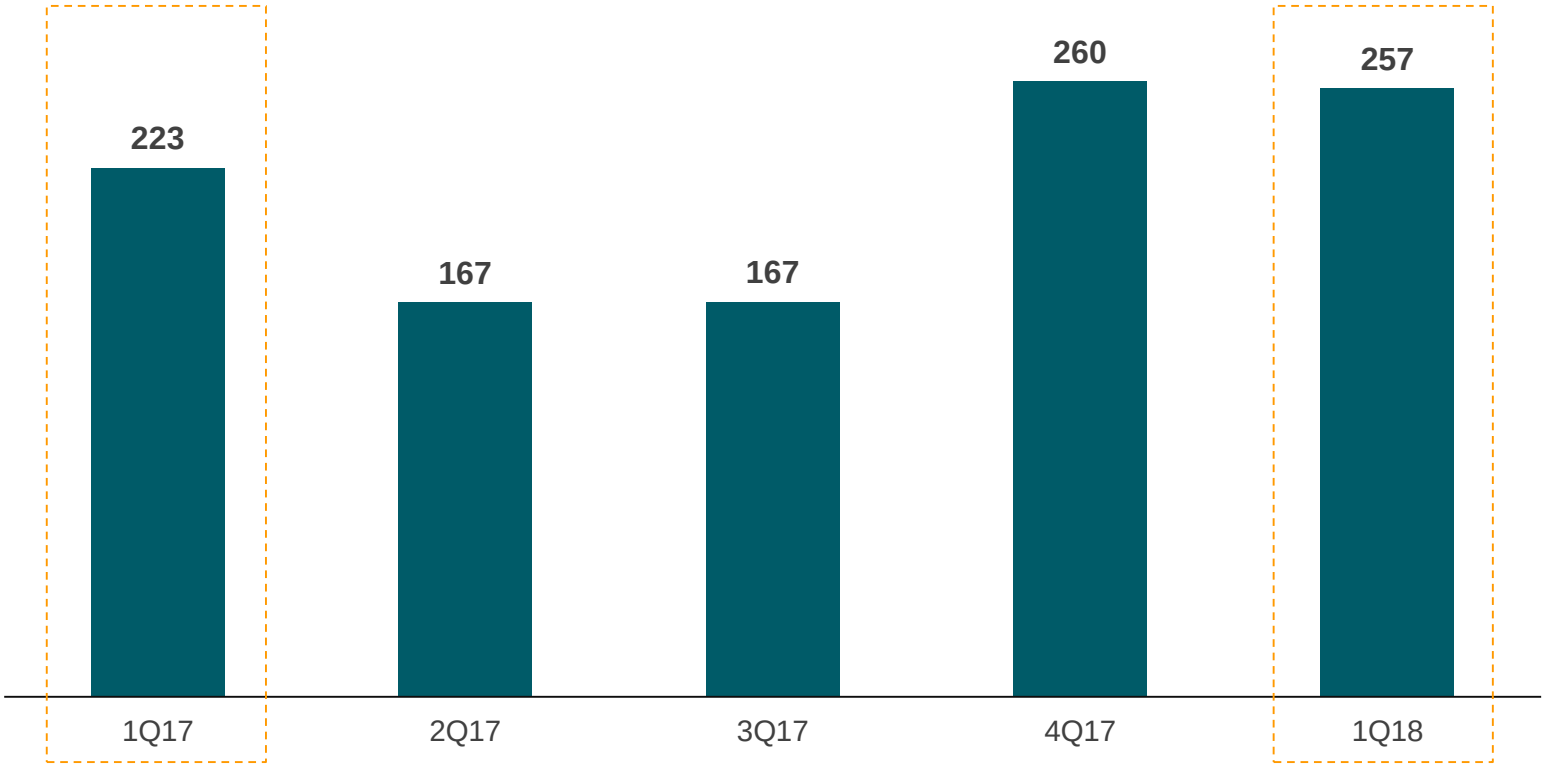


Loss Ratio - %



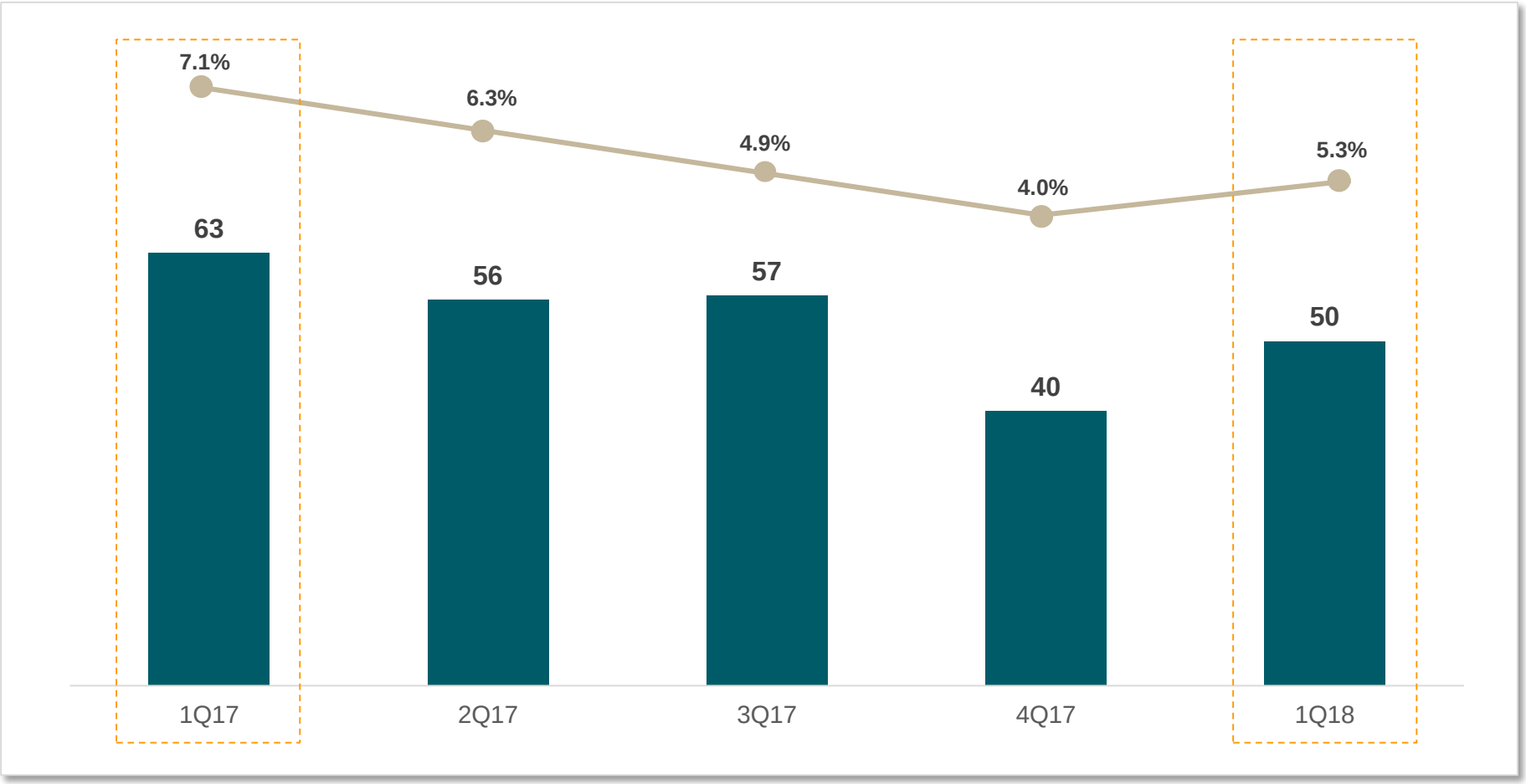
Underwriting Results

Underwriting Results – R$ million



Administrative Efficiency

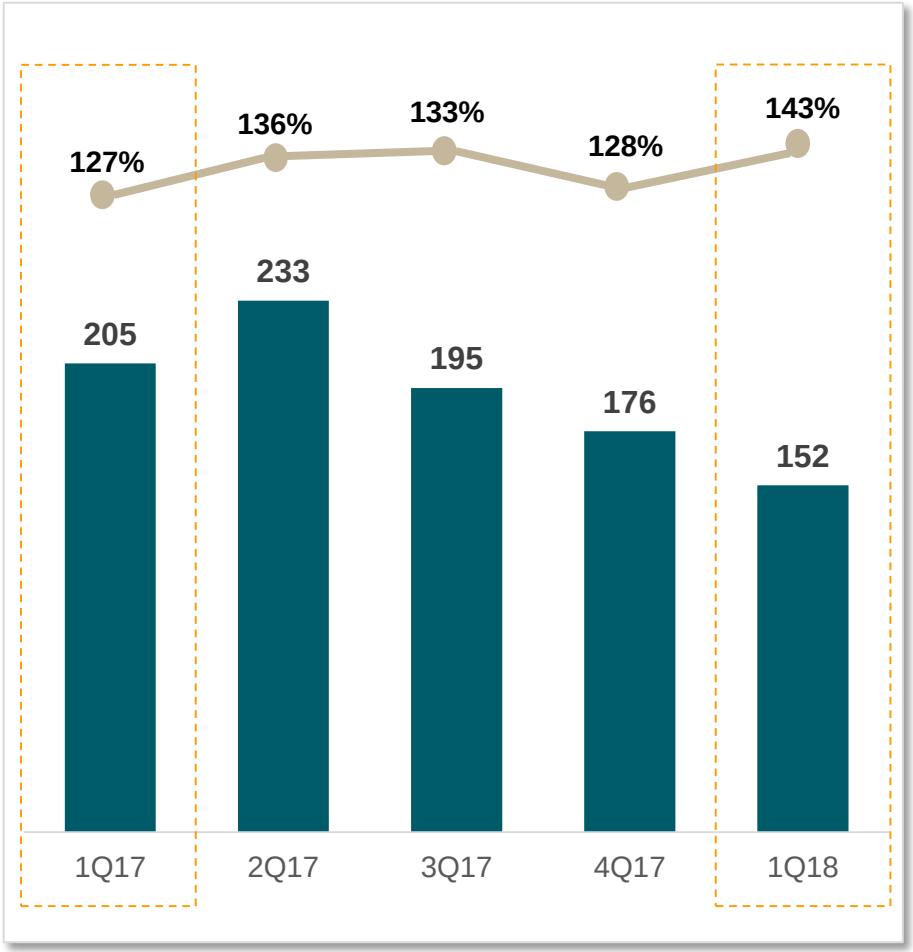
Administrative Expenses (R$ million) and Administrative Expenses Ratio (%)



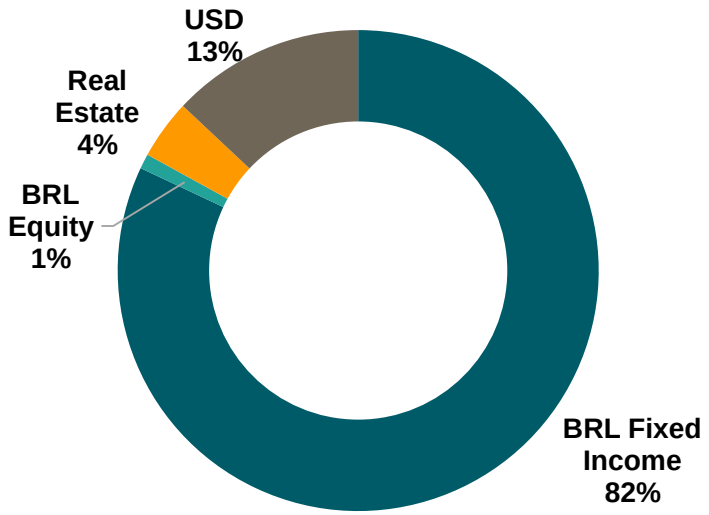
Note: Administrative Expenses Ratio = (Administrative Expenses) / (Earned Premiums)

Investment Result

Investment Portfolio Results
R$ million and % of CDI



Investment Portfolio Breakdown
1Q18



Assets under Management 1Q18:
R$ 6.6 billion

Guidance 2018

Guidance 2018	
Written Premiums growth vs. 2017 (%)	9% to 16%
Amplified Combined Ratio for 2018 (%)	70% to 76%
Administrative Expenses Ratio for 2018 (%)	5.4% to 6.4%

For additional information visit:
www.irbbrasilre.com

Disclaimer

This presentation was prepared by IRB Brasil RE and shall not be considered as source of data for investments. This presentation may contain certain forward-looking statements and information related to the Company reflecting current views and/or expectations of the Company and its Management concerning its performance, businesses and future events.

Forward-looking statements include, without limitation, any statement containing forecast, indication or estimates and projections on future results, performance or objectives, as well as words like w e "believe", "anticipate", "expect", "estimate", "project", amongst other similar expressions. Such forward-looking statements are subject to risks, uncertainties and future events. Investors are cautioned that several relevant factors make actual results to significantly differ from these plans, objectives, expectations, projections and intentions expressed herein. Under no circumstance, neither the Company nor its subsidiaries, board members, officers, agents or employees shall be held liable before third parties (including investors) for any investment decision made based on the information and statements contained herein, or any related or specific damage resulting therefrom. The market and competitive position information, including the market projections mentioned herein w ere obtained from in-house surveys, market researches, public information and business publications.

.

IRB Brasil RE

Brazil's reinsurance leader