

## Embraer Signs a Service Agreement to Support Avantto's Executive Jet Fleet

- Embraer Executive Care Program will support Avantto's Phenom fleet
- *Contract was announced during LABACE 2022 in Brazil*

**São Paulo, Brazil, August 9, 2022** - Embraer and Avantto announced today, during LABACE 2022, the signing of a contract for the Embraer Executive Care Program to support the company's executive jet fleet. A leader in the aircraft sharing business in Brazil, Avantto currently has a fleet of seven Phenom jets, four of which are Phenom 100s and three Phenom 300s. Globally, more than 700 aircraft are currently part of the Embraer Executive Care Program.

"Relying on the manufacturer's support and service expertise is always the smartest solution for the customer. Even more so in the case of Embraer Executive Care, with which we can plan maintenance costs way in advance and without surprises, which ultimately ends up also benefiting our customer as we can offer extremely competitive prices for our aircraft's sharing business model," said Rogério Andrade, CEO and Founder of Avantto.

"Avantto has been a great partner of Embraer, and we are glad to extend our collaboration to support its Phenom fleet in Brazil. The Embraer Executive Care Program provides the best value for our customers, and we continue to grow and improve the service based on feedback that we receive every day. This is all part of our commitment to put our customers first and provide the ultimate experience in business aviation," explains Marsha Woelber, Vice President of Worldwide Customer Support & Aftermarket Sales, Embraer Services & Support.

The Embraer Executive Care Program, which completed 15 years in 2021, is a comprehensive airframe maintenance program carefully designed and managed by Embraer to provide a simple and predictable way of budgeting aircraft maintenance costs. Planning, budgeting, and support are rolled together under a fixed monthly fee, plus an hourly charge for flight-hours flown, to make support straightforward and simple for customers to manage. Costs for scheduled and unscheduled maintenance items are set and known upon enrollment in the program.

Covering maintenance, parts, freight, labor, and even rescue teams, and guided by Embraer's OEM expertise and support, the program can be tailored according to one of three coverage options: Prime Parts, Standard and Enhanced. Throughout a five-year cycle, the benefits of the program include savings compared to the actual costs of scheduled and unscheduled events in the same term, providing a hedge against price inflation, and ease of doing business with



Embraer and their partners. Additionally, Embraer offers preferred pricing for customers enrolled in Executive Care for various services.

Recently, Embraer's customer support was ranked in 1st place according to the 2022 Product Support Survey by the trade magazine Aviation International News (AIN). The survey is among the most important in the industry, generating statistical assessments by aircraft operators about the quality of customer support provided by manufacturers in the last year.

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## About Avantto

Avantto is leader in the Aircraft Sharing business in Brazil and the largest Embraer operator in Latin America for private aviation. Avantto's customers have the privilege to fly their aircraft whenever they need, free of worries and for a fraction of the cost. With a portfolio of over 400 active users, Avantto does an average of 1,400 monthly take-offs (for both jets and helicopters) and flies over 850,000km per year. For more information, visit www.avantto.com.br.

## About Embraer

A global aerospace company headquartered in Brazil, Embraer has businesses in Commercial and Executive aviation, Defense & Security and Agricultural Aviation. The company designs, develops, manufactures and markets aircraft and systems, providing Services & Support to customers after-sales.

Since it was founded in 1969, Embraer has delivered more than 8,000 aircraft. On average, about every 10 seconds an aircraft manufactured by Embraer takes off somewhere in the world, transporting over 145 million passengers a year.

Embraer is the leading manufacturer of commercial jets up to 150 seats and the main exporter of high value-added goods in Brazil. The company maintains industrial units, offices, service and parts distribution centers, among other activities, across the Americas, Africa, Asia and Europe.