



DISCLAIMER

This conference call may include statements about future events, based on Embraer's expectations and market financial trends. Such statements are subject to uncertainties that may cause actual results to differ from those expressed or implied in this conference call. Except in accordance with the applicable rules, the company assumes no obligation to publicly update any forward-looking statements. For detailed financial information, the company encourages reviewing publications filed by the company with the CVM.

HARVEST SEASON



GROWTH

- SOLID DEMAND IN MAIN MARKETS FOR ALL BUSINESS UNITS
- DOUBLE DIGIT GROWTH IN AIRCRAFT DELIVERIES, SERVICES AND REVENUES DESPITE ALL SUPPLY CHAIN CONSTRAINTS
- FIRM ORDER BACKLOG AT US\$18.7 BILLION, THE HIGHEST IN 6 YEARS
- 30% ADJUSTED EBIT GROWTH YOY AND FREE CASH FLOW ABOVE GUIDANCE
- EMBRAER BACK TO INVESTMENT GRADE SHOWS OUR EXECUTION DISCIPLINE
- EVE STARTED THE FIRST PROTOTYPE ASSEMBLY, REACHING IMPORTANT MILESTONES

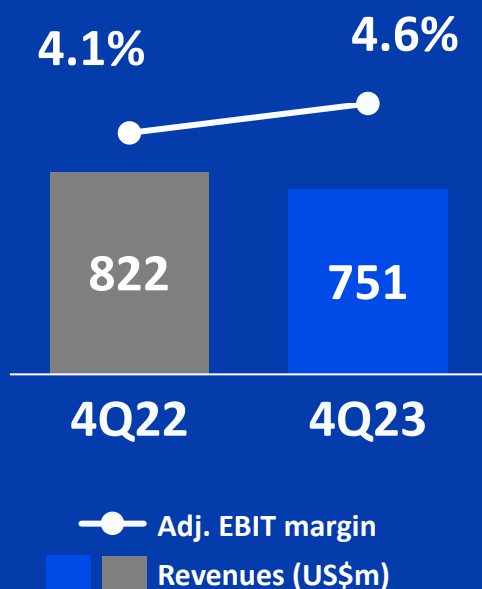
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4Q23 / OPERATIONAL RESULTS

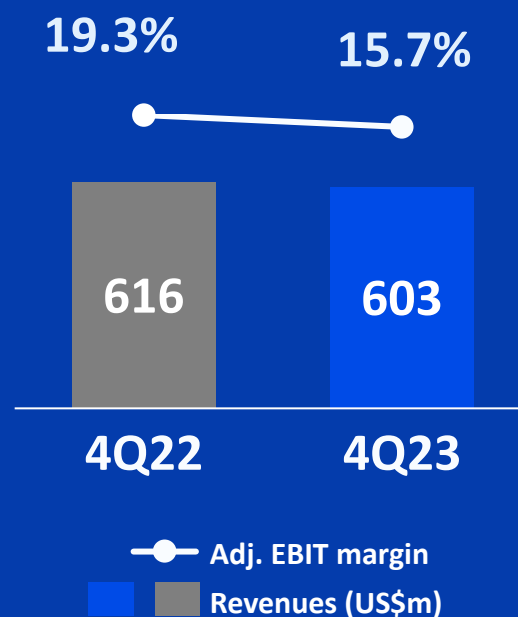
COMMERCIAL AVIATION

- Revenue increased 20% yoy to US\$1.85 billion.
- Book-to-bill in excess of 1:1.1 and E2 deliveries more than doubled yoy. Porter Airlines added 25 Embraer E195-E2.
- 1.1% adjusted EBIT margin in 2023, the same as in 2022.



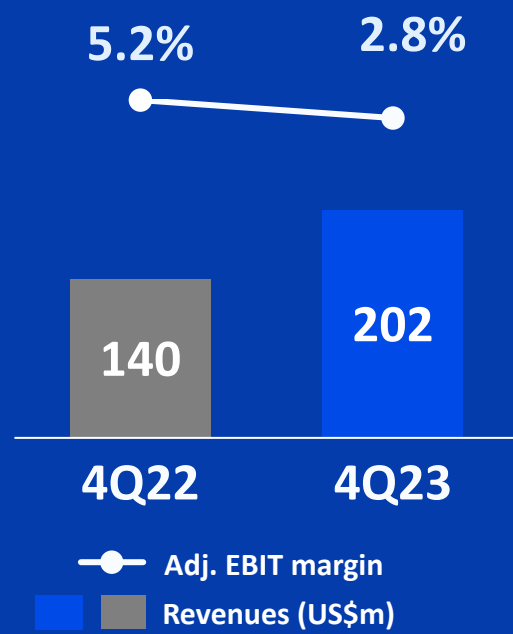
EXECUTIVE AVIATION

- Book-to-bill in excess of 1:1.3 with strong profitable backlog of US\$4.3 bi (11% yoy).
- Highest delivery in the last 7 years at 115 jets (13% yoy).
- 9.0% adjusted EBIT margin in 2023 vs 12.2% in 2022.



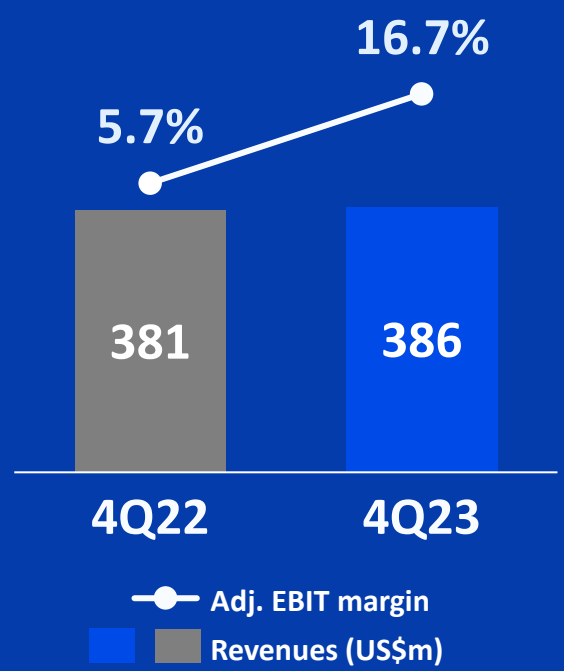
DEFENSE & SECURITY

- Revenue increased 25% yoy to US\$515 million.
- C-390 Millennium contract signed with South Korea. Embraer signed MoU's with India and Saudi Arabia.
- 5.5% adjusted EBIT margin in 2023 vs 2.4% in 2022.



SERVICES & SUPPORT

- MRO capacity expansion in US and the rest of the world.
- Backlog rose to US\$3.1 billion, the highest on record.
- 15.2% adjusted EBIT margin in 2023 vs 12.0% in 2022.



2023 MILESTONES

 Selection of primary suppliers ✓

 Aircraft systems architecture definition ✓

 Initiate first prototype assembly ✓

 Trial software of Urban Air Traffic Management ✓

 2023 total cash consumption of US\$95 million (US\$130 - US\$150 million guidance)





4Q23 AND FY2023 / FINANCIAL RESULTS

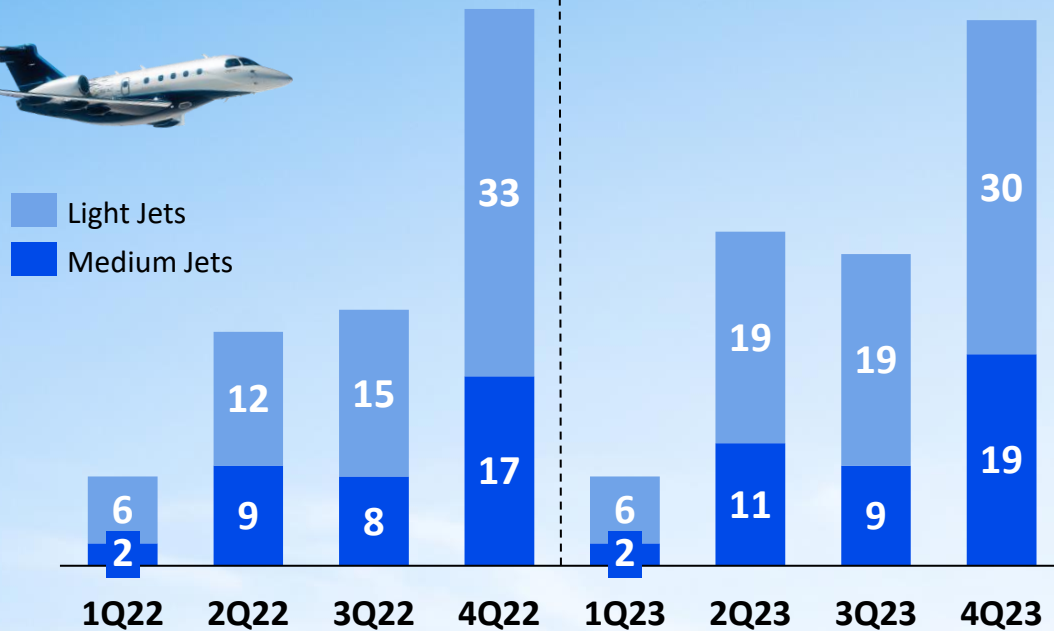
AIRCRAFT DELIVERIES

EXECUTIVE AVIATION

2022: 102
66 | 36

2023: 115
74 | 41

+ 13% yoy



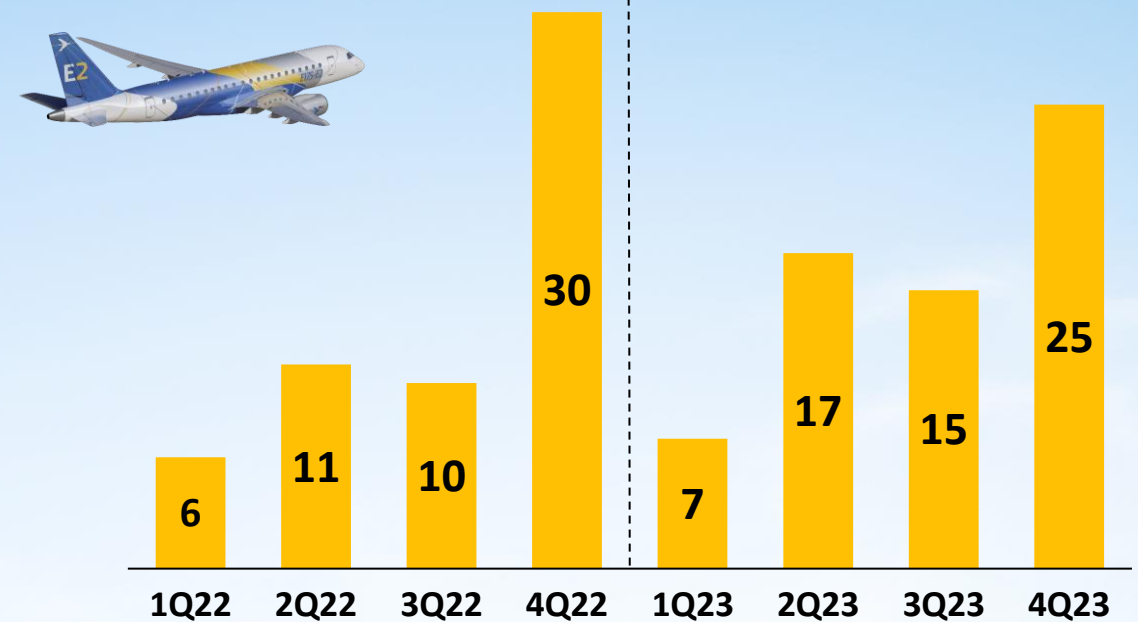
Guidance 2023: 120 – 130

COMMERCIAL AVIATION

2022: 57

2023: 64

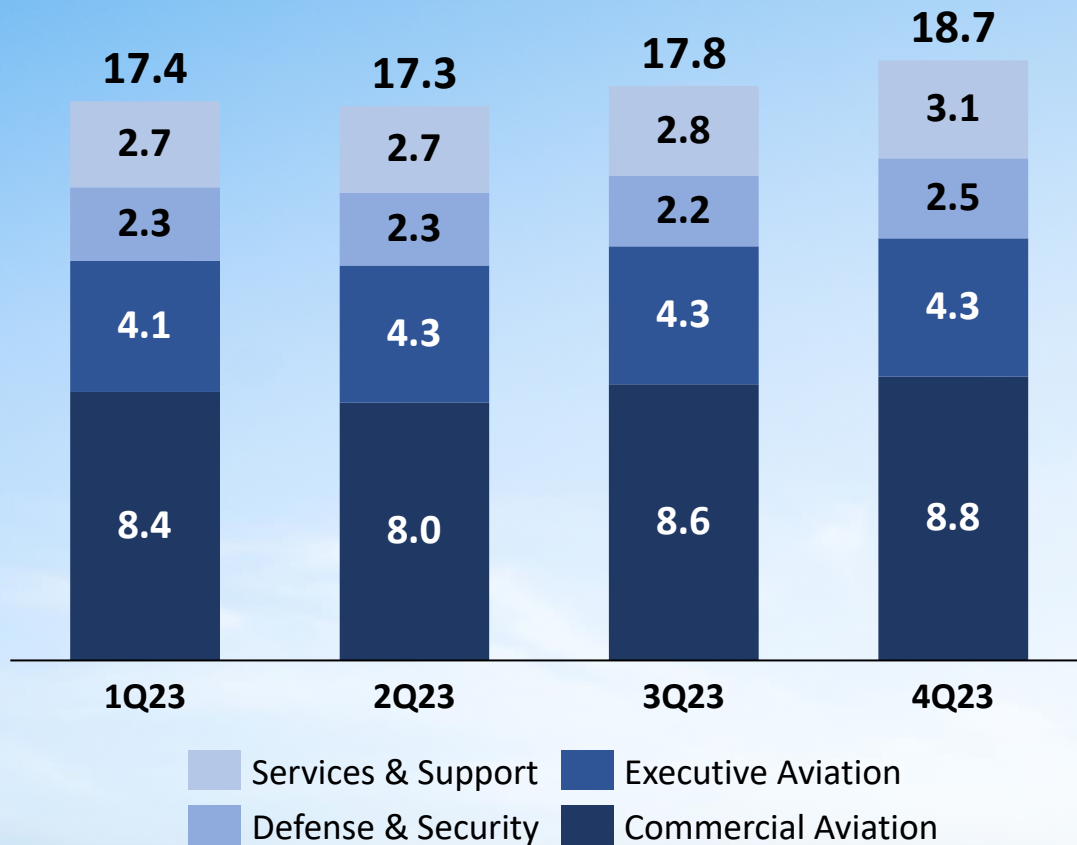
+ 12% yoy



Guidance 2023: 65 – 70

BACKLOG

US\$ billion

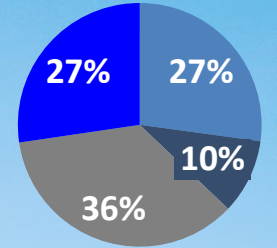


NET REVENUES

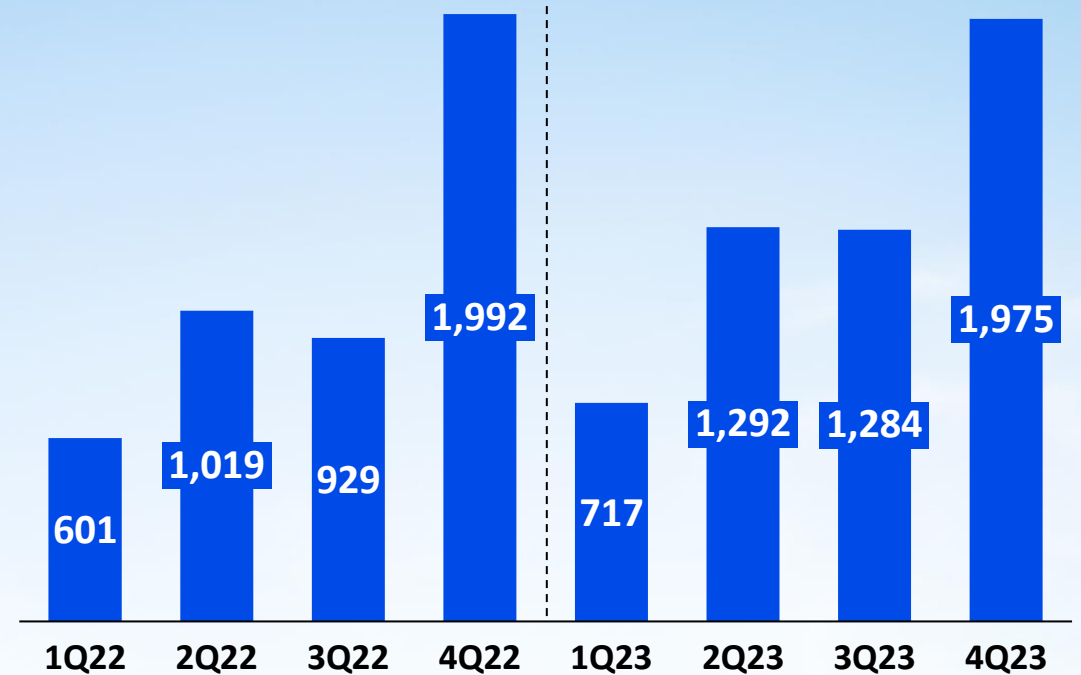
US\$ million

2022: 4,540
2023: 5,268
+ 16% yoy

BREAKDOWN BY
BUSINESS 2023



Executive Commercial
D&S S&S



¹ Revenue breakdown does not include "Others" Business Unit
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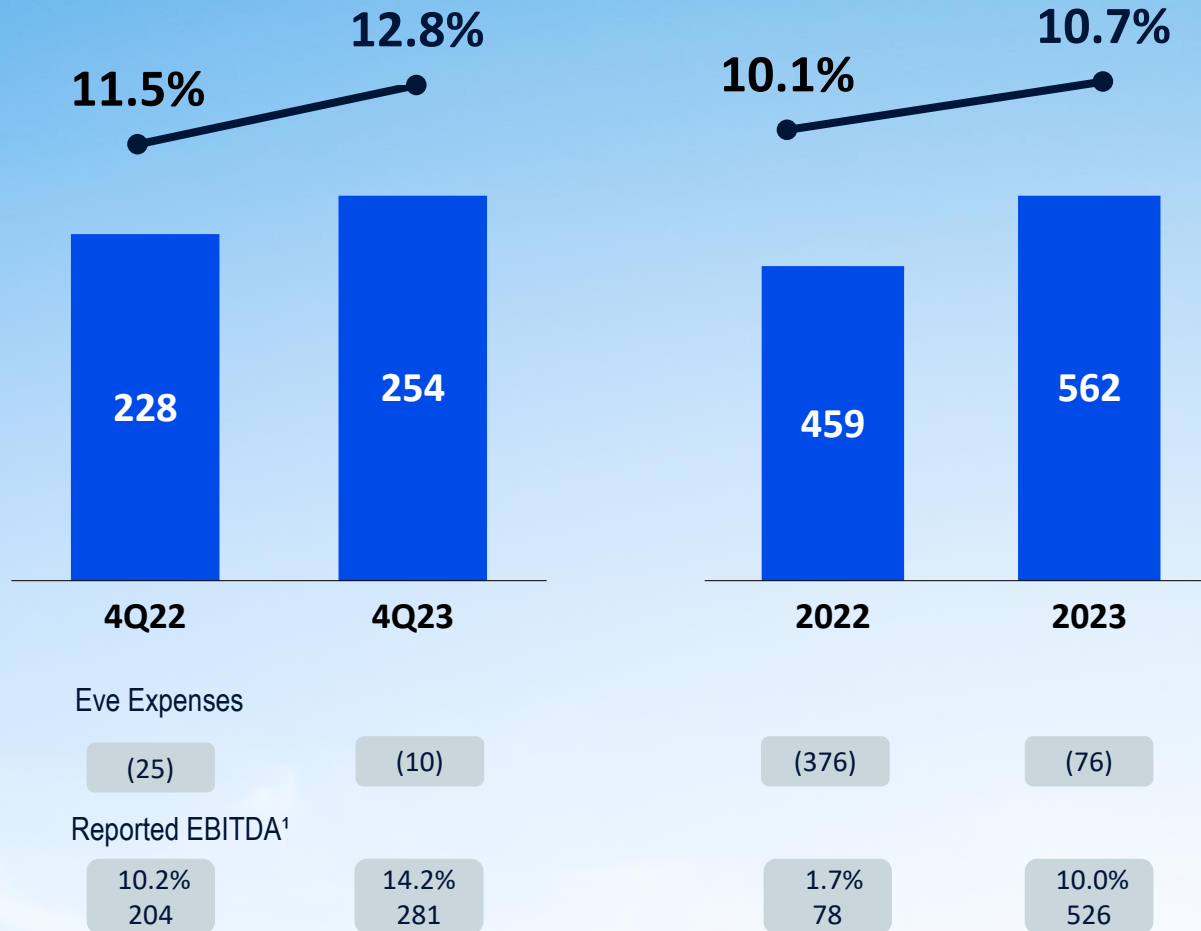


Guidance 2023: US\$5.2 – 5.7 billion

ADJUSTED EBITDA

US\$ million

excludes Eve¹

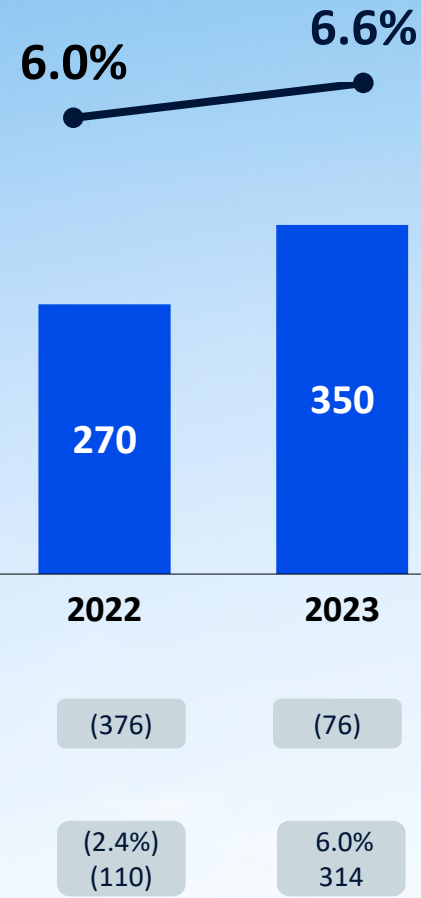
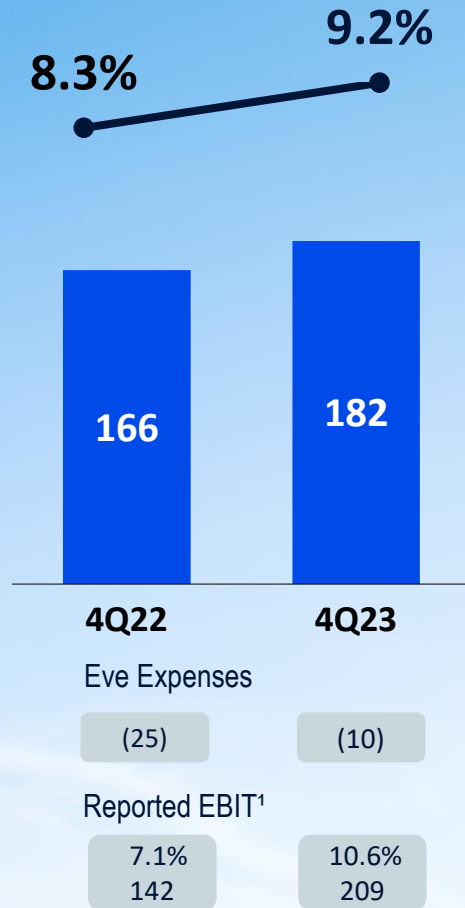


Guidance 2023: 10.0% - 11.0%

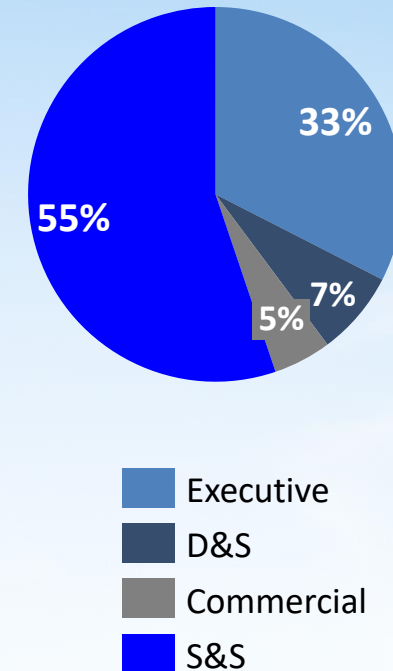
¹ Adjusted EBIT and Adjusted EBITDA does not consider EVE expenses and warrants. All numbers from EVE are IFRS
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ADJUSTED EBIT

US\$ million

excludes Eve¹

BREAKDOWN BY BUSINESS 2023²



Guidance 2023: 6.4% - 7.4%

¹ Adjusted EBIT and Adjusted EBITDA does not consider EVE expenses and warrants. All numbers from EVE are IFRS

² EBIT breakdown does not include "Others" Business Unit

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ADJUSTED FCF

US\$ million

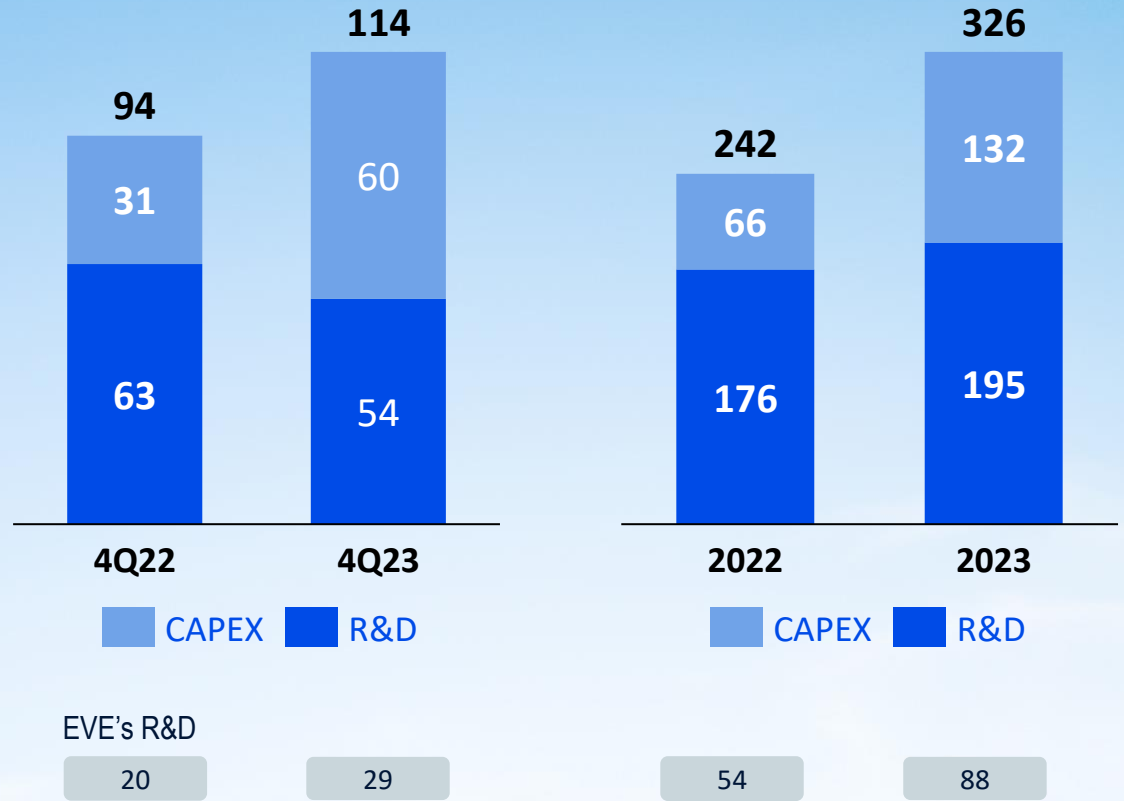
excludes Eve



INVESTMENTS

US\$ million

excludes Eve

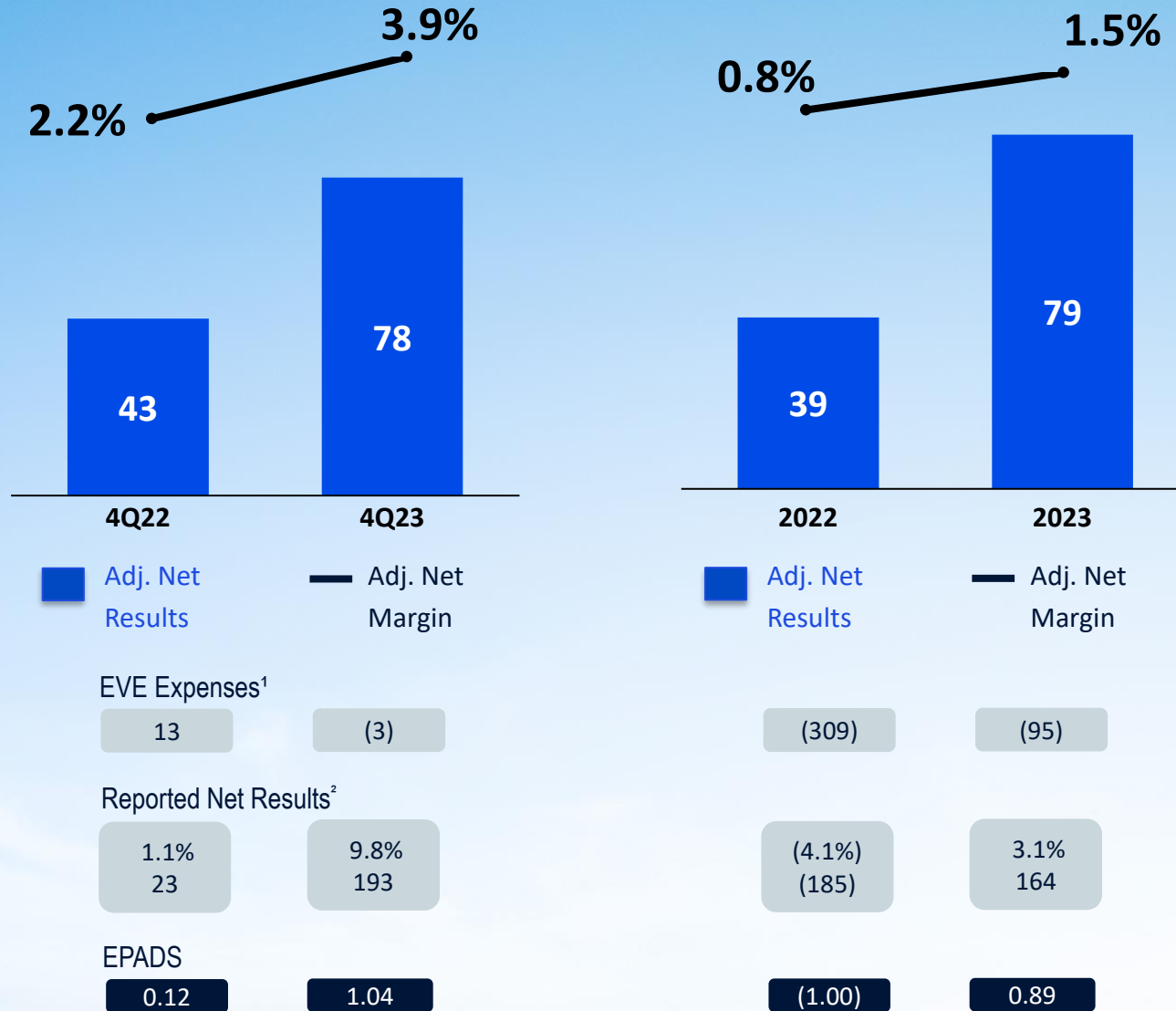


Guidance 2023: **US\$150 million or better**

ADJUSTED NET RESULTS

US\$ million

excludes Eve¹



¹ Consider EVE expenses and warrants including financial result

² Adjusted Net Results is calculated by adding Net Income attributable to Embraer Shareholders plus Deferred Income tax and social contribution for the period (US\$57.0M 4Q22 and US\$99.5M 4Q23 & -US\$273.0 FY2022 and US\$11.4 FY2023), as well as removing the impact of non-recurring items (-US\$0.5M 4Q22 and -US\$24.9M 4Q23 & US\$2.8 FY2022 and -US\$27.0).

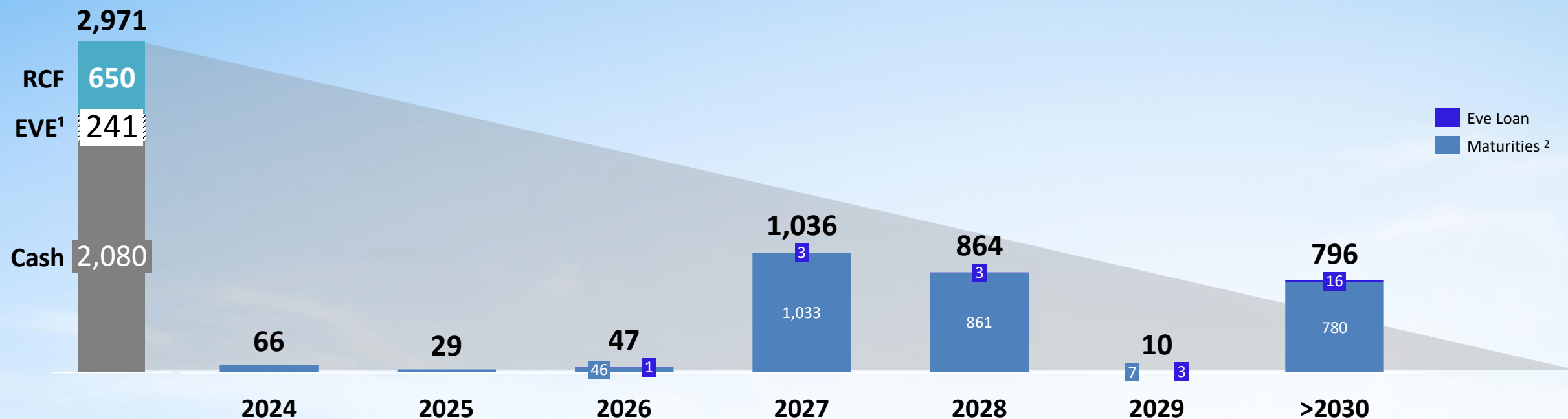
*All numbers from EVE are IFRS

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LIQUIDITY

Liquidity remains strong and maturities reprofiled

MATURITIES US\$ million

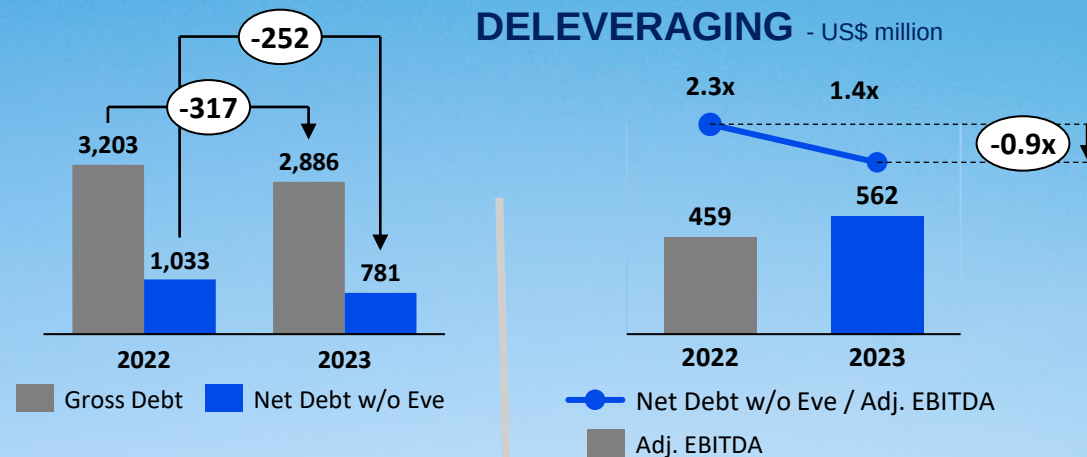


¹EVE's Cash = Cash and cash equivalents plus financial investments and intercompany loan receivable

²Maturities = Do not consider accrued interest and deferred costs

*All numbers from EVE are IFRS

DELEVERAGING - US\$ million



2024 GUIDANCE

DELIVERIES

COMMERCIAL AVIATION



LOW	HIGH
72	80

EXECUTIVE AVIATION



LOW	HIGH
125	135

FINANCIALS

REVENUE US\$ billion

LOW	HIGH
6.0	6.4

ADJ. EBIT MARGIN

LOW	HIGH
6.5%	7.5%

FREE CASH FLOW US\$ million

220 or higher



CLOSING REMARKS

FRANCISCO GOMES NETO - CEO

