



RESULTS 2Q24





DISCLAIMER

This conference call may include statements about future events, based on Embraer's expectations and market financial trends. Such statements are subject to uncertainties that may cause actual results to differ from those expressed or implied in this conference call. Except in accordance with the applicable rules, the company assumes no obligation to publicly update any forward-looking statements. For detailed financial information, the company encourages reviewing publications filed by the company with the CVM.



HARVEST SEASON: GROWTH

GROWING RESULTS



2024 Guidance

reiterated: Commercial
72-80 aircraft, Executive
125-135 and financials



Company Q2 revenues
+15% yoy and adjusted
EBIT margin **+1.6 p.p.**



19% revenue
increase in 1H24
vs 1H23



Adj. EBIT margin
+2.7 p.p. in 1H24
vs 1H23

GROWING SALES



Mexicana de
Aviación firm order for
10 E195-E2 plus **10**
E190-E2



Embraer's total
1H24 book to bill in
excess of **2.2:1.0**



Firm order backlog at
US\$21.1 billion –
the highest over the
past 7 years



Strong sales
momentum in all
business units

CULTURE FOUNDATION: SAFETY FIRST, QUALITY ALWAYS IN EVERYTHING WE DO!



ADDRESSING SUPPLY CHAIN CHALLENGES IN 2024



ORGANIZATION

New **Organization** with a more **holistic & combined** approach

Multidisciplinary **teams** working **on-site** at **critical** suppliers

Suppliers **C-Suite** engaged in **recovery & deliveries**



DIGITAL

Supply Chain **digital integration & transparency**

Real-time data & collaboration from **source** to **pay**

Suppliers' **engagement** in progress



AI

AI **being tested** to **enhance** supply chain **management**

Optimization in **forecasting & inventory management**

Contracts management efficiency & **Risk Monitoring**



2Q24 OPERATIONAL RESULTS





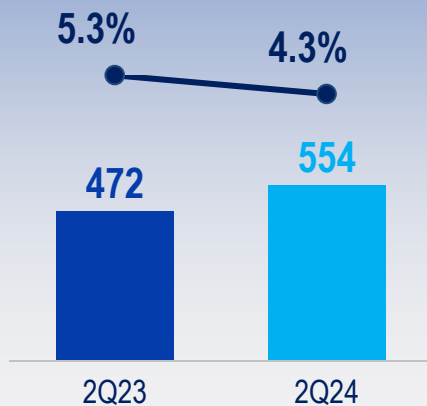
COMMERCIAL AVIATION



Revenue and backlog increased +17% and +40% yoy

Margin reduction yoy because of product mix

Book-to-bill in excess of 4.0:1.0 in 1H24



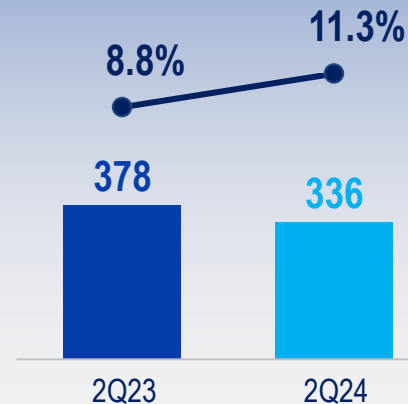
EXECUTIVE AVIATION



Best 1H since 2014 for revenue and 2016 for deliveries

Adjusted EBIT margin improved 2.5 p.p. yoy

Book-to-bill in excess of 1.5:1.0 in 1H24



■ Revenues (US\$m) —●— Adj. EBIT margin



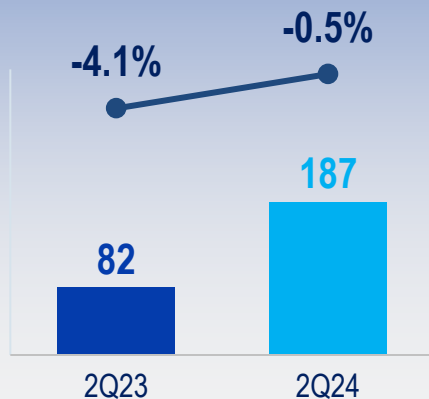
DEFENSE & SECURITY



Revenue increased 2.3x yoy

Adjusted EBIT margin improved 3.6 p.p. yoy

Second KC-390 delivered to Portugal



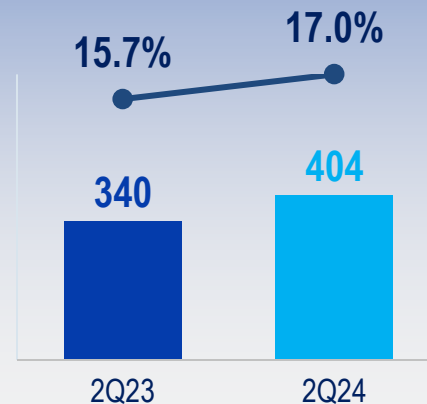
SERVICES & SUPPORT



Revenue increased +20% yoy

Double-digit adjusted EBIT margin; +1.3 p.p. yoy

E190 Freighter conversion completed its first flight



■ Revenues (US\$m) —●— Adj. EBIT margin



LATEST PRODUCT DEVELOPMENTS



Selected and contracted most of the component suppliers

MILESTONES AND OUTLOOK



New equity secured for eVTOL development (US\$95.6m) bringing pro forma liquidity to ~US\$340m



Embraer remains Eve's majority and controlling shareholder (83%)



First full-scale eVTOL prototype assembly completion and rollout at GPX



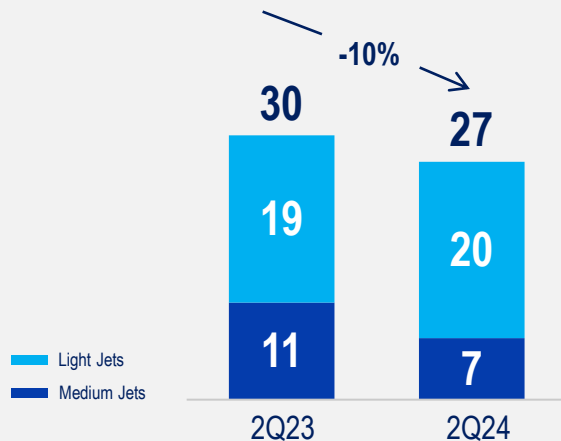
A woman with dark hair in a ponytail, wearing a blue polo shirt, is focused on a tablet computer. She is standing in a large aircraft hangar, with the fuselage of a large white aircraft visible in the background. The polo shirt has the text "SERVICES & SUPPORT" and "Hatch King Aviation" on the left chest, and a white arrow logo on the right chest. To her left, another person is partially visible, working on a computer monitor that displays a blue and white wave pattern. The scene is brightly lit, and the overall atmosphere is professional and technical.

2Q24 FINANCIAL RESULTS



DELIVERIES

EXECUTIVE AVIATION

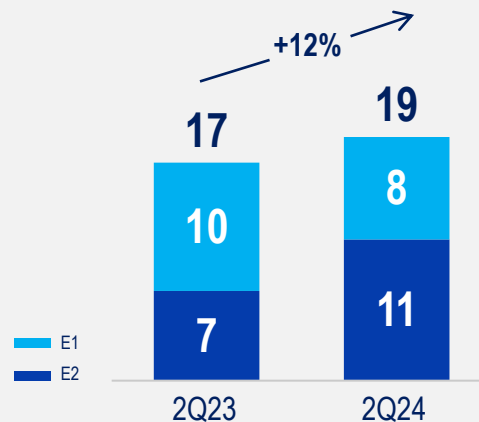


GUIDANCE 2024:

125 to 135

1H24: 45

COMMERCIAL AVIATION



GUIDANCE 2024:

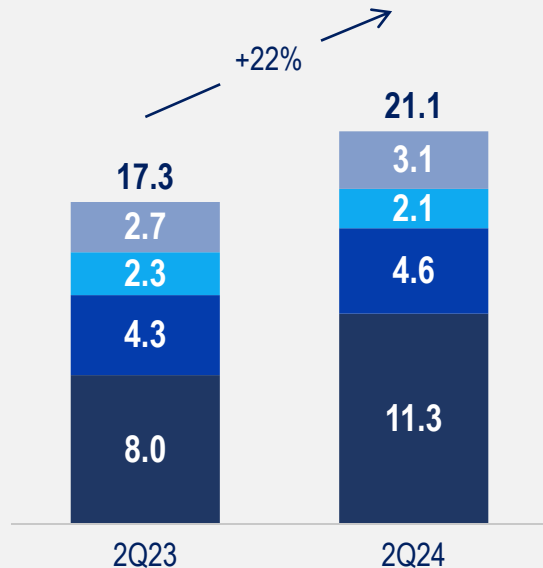
72 to 80

1H24: 26



BACKLOG

US\$ billion

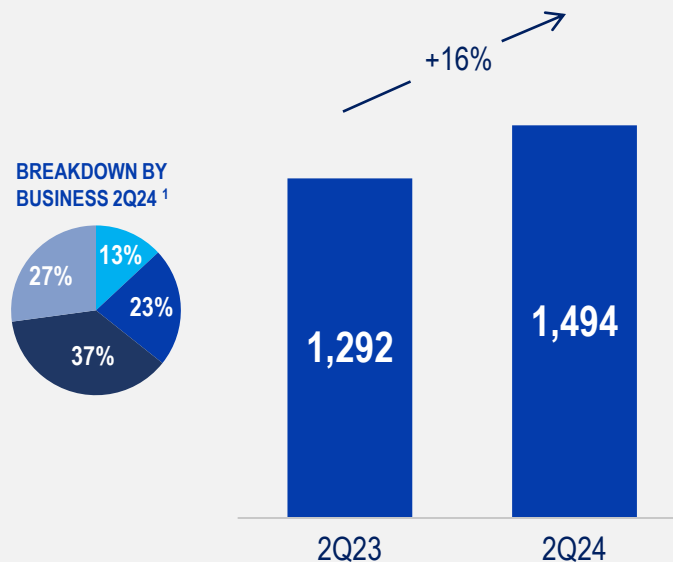


Services & Support Defense & Security Executive Aviation Commercial Aviation

¹ Revenue breakdown does not include "Others" Business Unit

NET REVENUES

US\$ million



GUIDANCE 2024:

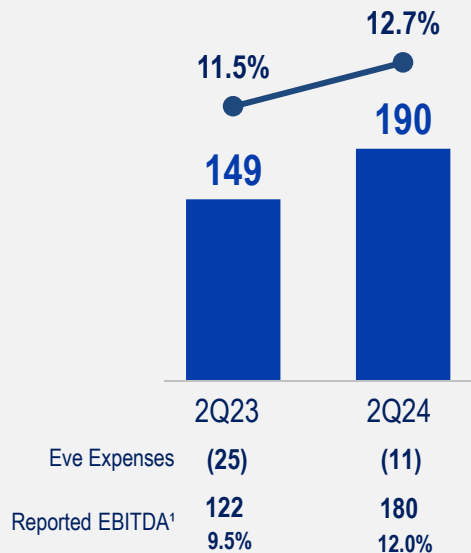
US\$6.0 – 6.4 billion

1H24: US\$ 2,391 million



ADJUSTED EBITDA

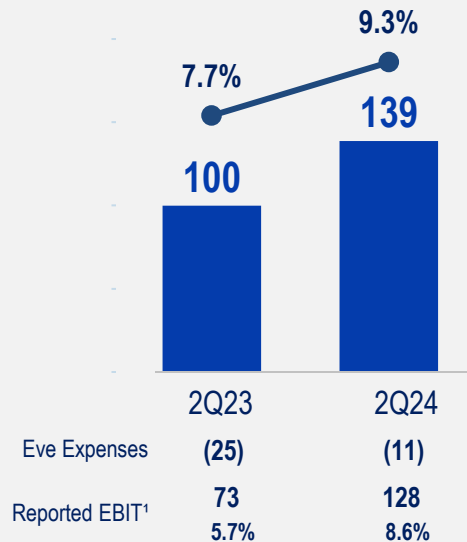
US\$ million



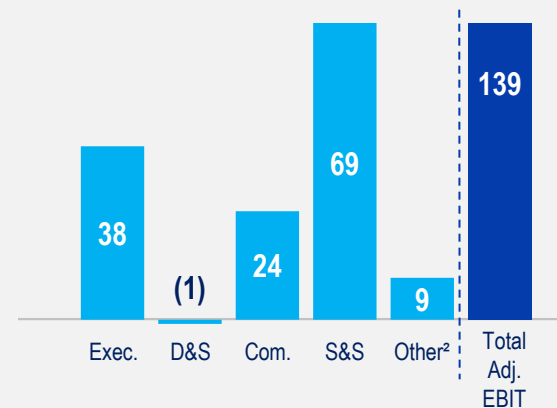
ADJUSTED EBIT

US\$ million

excludes Eve¹



BREAKDOWN BY BUSINESS 2Q24



GUIDANCE 2024:

6.5% – 7.5%

1H24: 6.1%

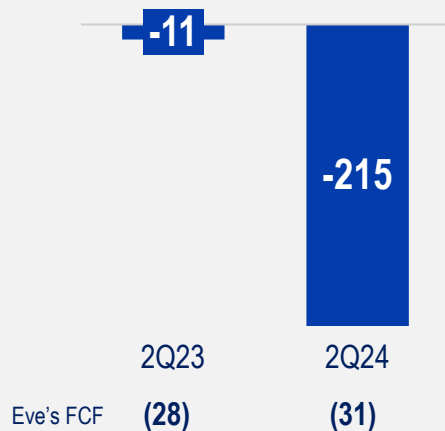
¹ Adjusted EBIT and Adjusted EBITDA does not consider Eve expenses, warrants and mark to market of Republic Airways shares (only in 2Q23). All numbers from Eve are IFRS.

² Other includes unallocated operating income (expense)



ADJUSTED FCF

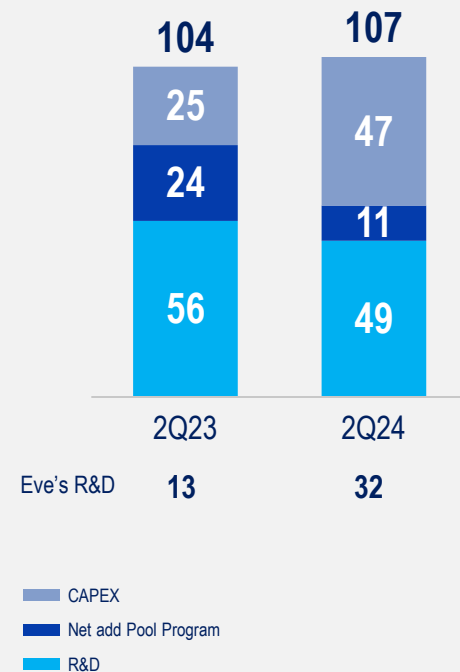
US\$ million
excludes Eve



GUIDANCE 2024:
**US\$220 million
or higher**

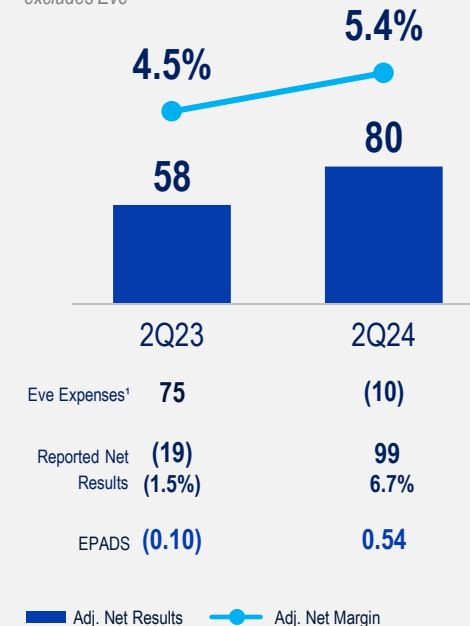
INVESTMENTS

US\$ million
excludes Eve



ADJ. NET RESULTS²

US\$ million
excludes Eve¹



¹Considers Eve expenses and warrants including financial result | ²Adjusted net results is calculated by adding Net income attributable to Embraer's shareholders plus Deferred Income tax and social contribution for the period (+US\$0.9M 2Q23 and US\$8.8M 2Q24), as well as removing the impact of non-recurring items (+US\$1.3M 2Q23). | ³All numbers from Eve are IFRS

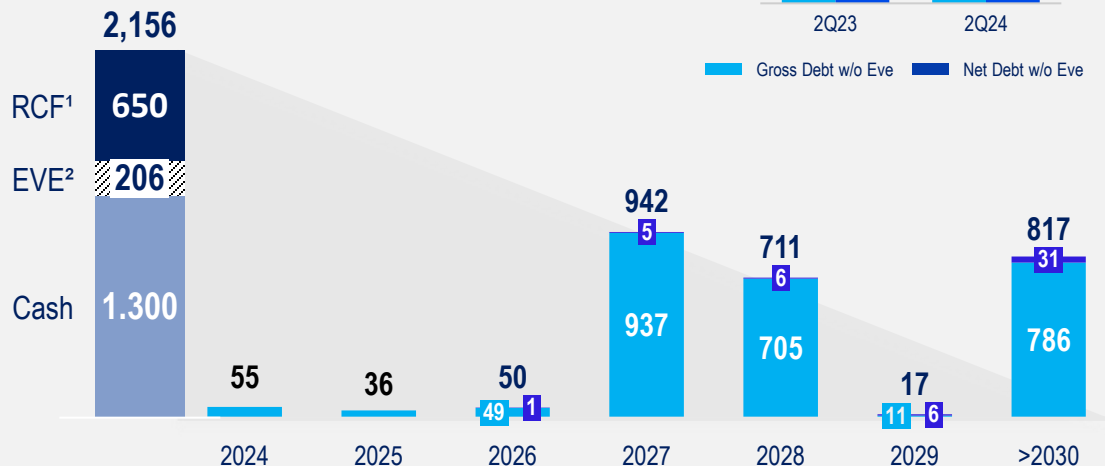


LIQUIDITY

Strong liquidity and long-term maturities

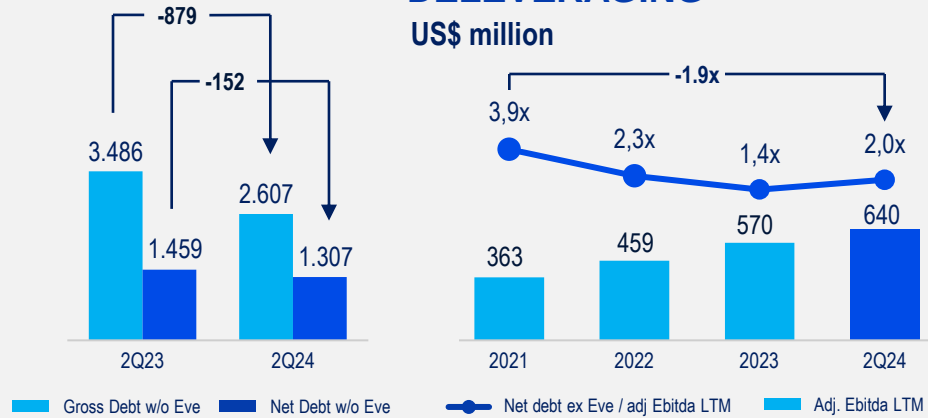
MATURITIES

US\$ million



DELEVERAGING

US\$ million



¹Revolving Credit Facility; ²Eve's Cash = Cash and cash equivalents plus financial investments and intercompany loan receivable | ³Maturities = Do not consider accrued interest and deferred costs | *All numbers from Eve are IFRS



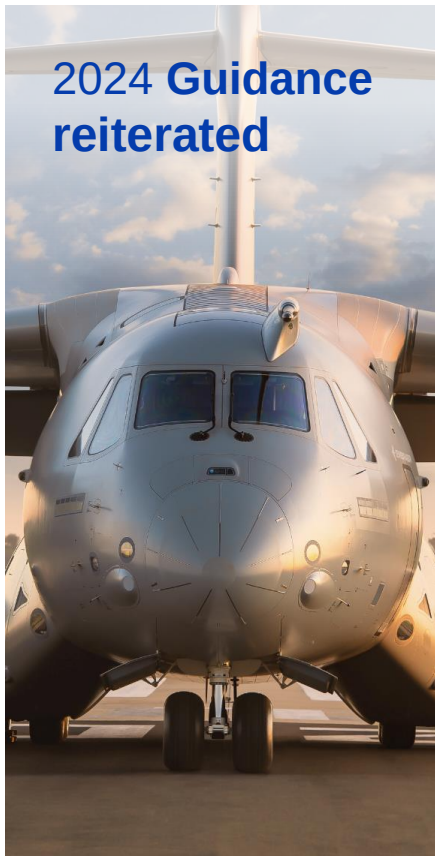
CLOSING REMARKS

Francisco Gomes Neto - CEO



CLOSING REMARKS

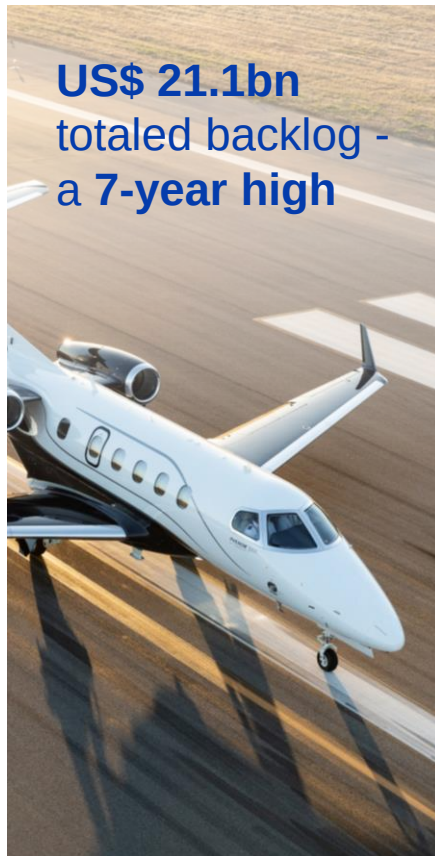
**2024 Guidance
reiterated**



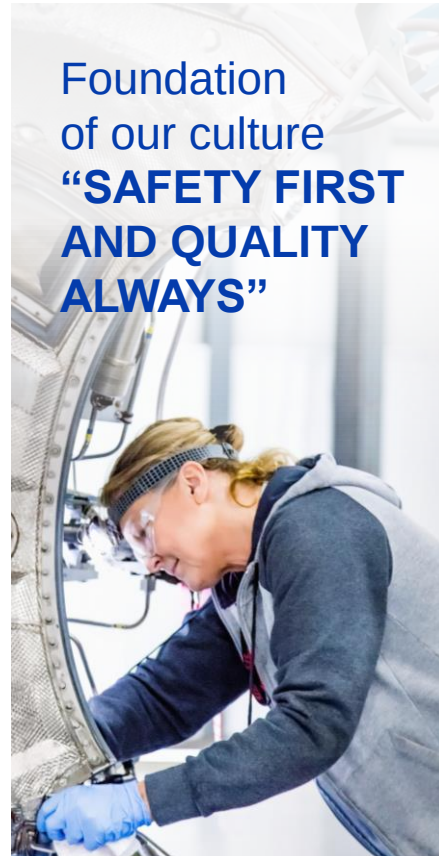
**Welcome
Mexicana de
Aviación to E2
jet family**



**US\$ 21.1bn
totaled backlog -
a 7-year high**



**Foundation
of our culture
“SAFETY FIRST
AND QUALITY
ALWAYS”**





 **EMBRAER**

THANK YOU!

