





DISCLAIMER

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EMBRAER BUSINESS AREAS





EMBRAER CONTINUOUS EVOLUTION

Achieving maturity and efficiency through the development of a customer-centric, technology-driven portfolio of products and services



E-jets



Phenom 100EV



Phenom 300E



C-390 Millennium



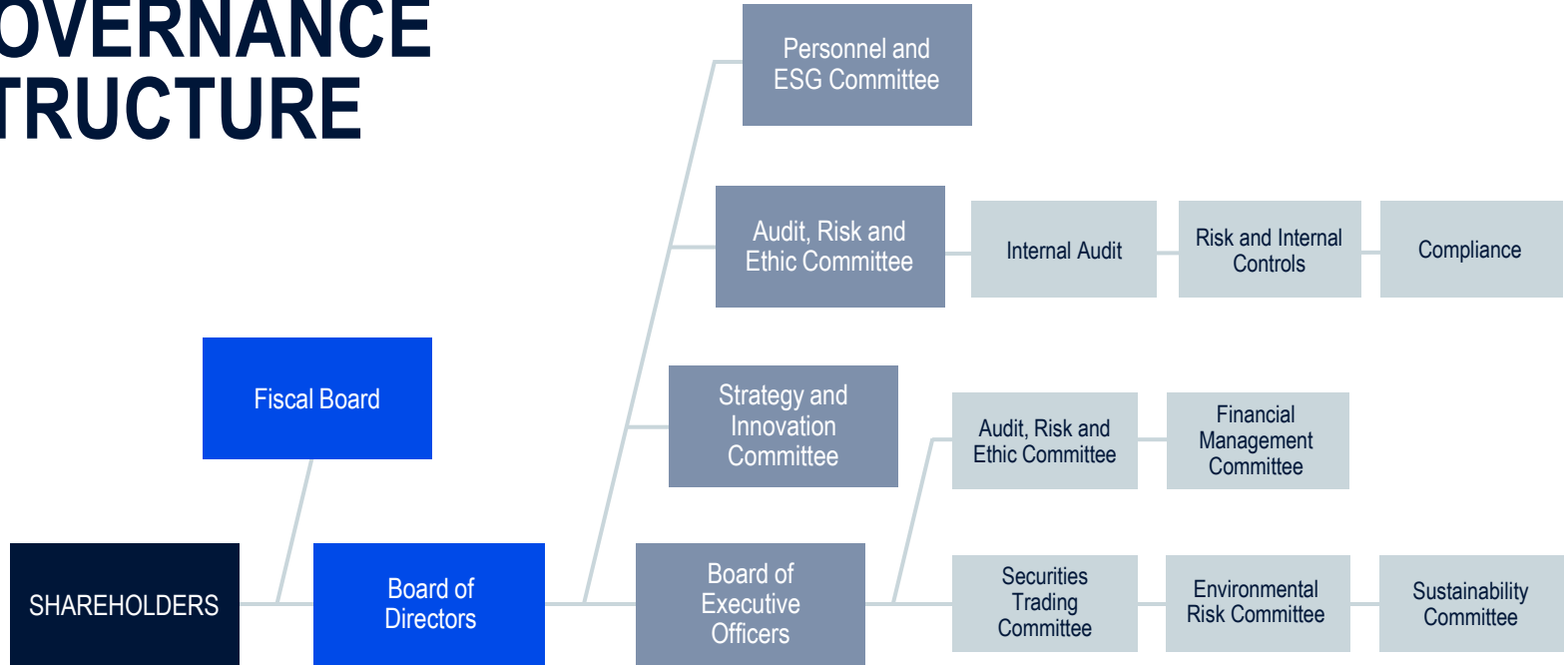
E-Jets E2



Praetor Jets



CORPORATE GOVERNANCE STRUCTURE

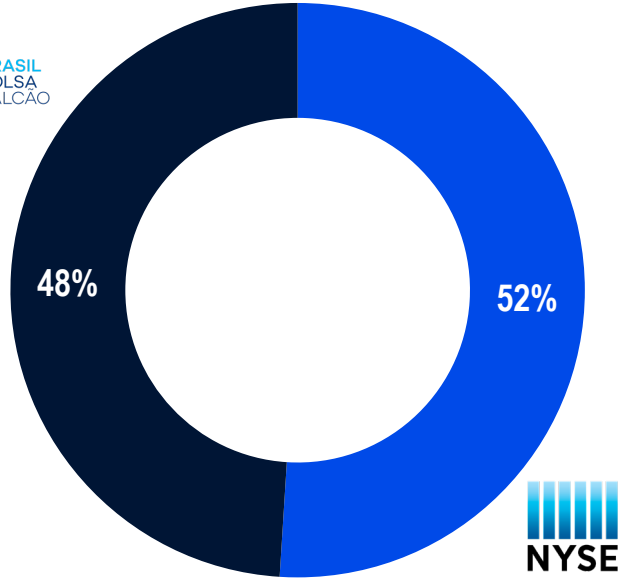




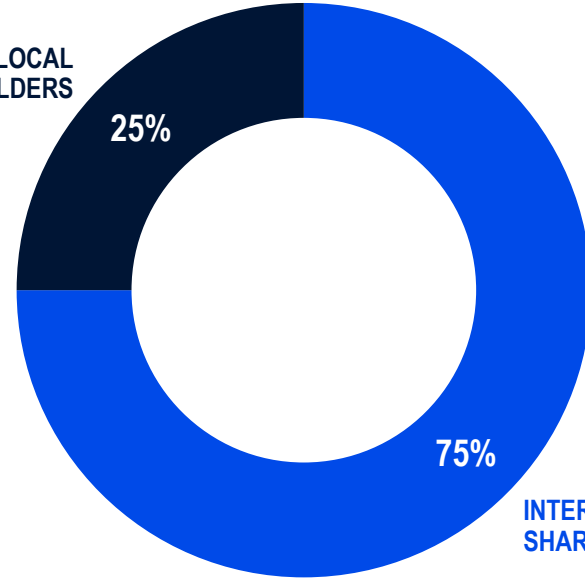
OWNERSHIP STRUCTURE

AS OF 4Q22

[B]³
BRASIL
BOLSA
BALCÃO



LOCAL
SHAREHOLDERS



INTERNATIONAL
SHAREHOLDERS



EMBRAER CREDIT RATINGS

STANDARD
& POOR'S

BB+

Fitch Ratings

BB+

MOODY'S

Ba2

Source: Moody's (Feb. 2023), Fitch (Jan.2023) and S&P (Feb.2023).

SHORT TERM STRATEGY





BUILDING A SUSTAINABLE FUTURE

Climate change is one of the greatest challenges of our time. It is necessary to act now and commit to the progress of the aviation industry.





COMMITMENTS - PROGRESSES 2022

ENVIRONMENT

PRODUCT USE (SCOPE 3)

- Net-zero Aviation by 2050:
 - “ENERGIA” aircraft concepts focused on hybrid electric and hydrogen electric
 - E2 100% SAF flight test

OPERATIONS (SCOPE 1+2)

- Carbon neutral by 2040:
 - 100% renewable energy in Brazil by 2024
 - MoU with Raízen to produce SAF

SOCIAL

- 56% diverse hires in all entry level programs by 2025 (target 50%)
- 17% of women in senior leadership positions by 2025 (target 20%)
- 1,100 participants enrolled in the 2nd edition of the “Social Tech” training program – dedicated to black people
- Great Place to Work certification

GOVERNANCE

- 1st ranked in corporate governance by “Época Negócios 360° yearbook”



INNOVATION ENERGIA FAMILY



Sustainable Electric and Hydrogen
Powered Aircraft, ready from 2030

INNOVATION

TPNG - TURBOPROP NEW GENERATION



- Ready to use SAF as fuel (Sustainable Aircraft Fuel), 80% less CO2 emission
- Revolutionary airframe, 1st TP with a cabin as comfortable as one of an E-Jet

COMMERCIAL AVIATION





CUSTOMERS

E-JETS FAMILY - COMMERCIAL AVIATION



80+
Airlines

50+
Countries

1,400+
In Service



PRODUCT PORTFOLIO

COMMERCIAL AVIATION



E195-E2

120-146 seats
2,600nm (4,815Km)



E190-E2

97-114 seats
2,880nm (5,333Km)



E175-E2

80-90 seats
2,060nm (3,820Km)
Development paused.

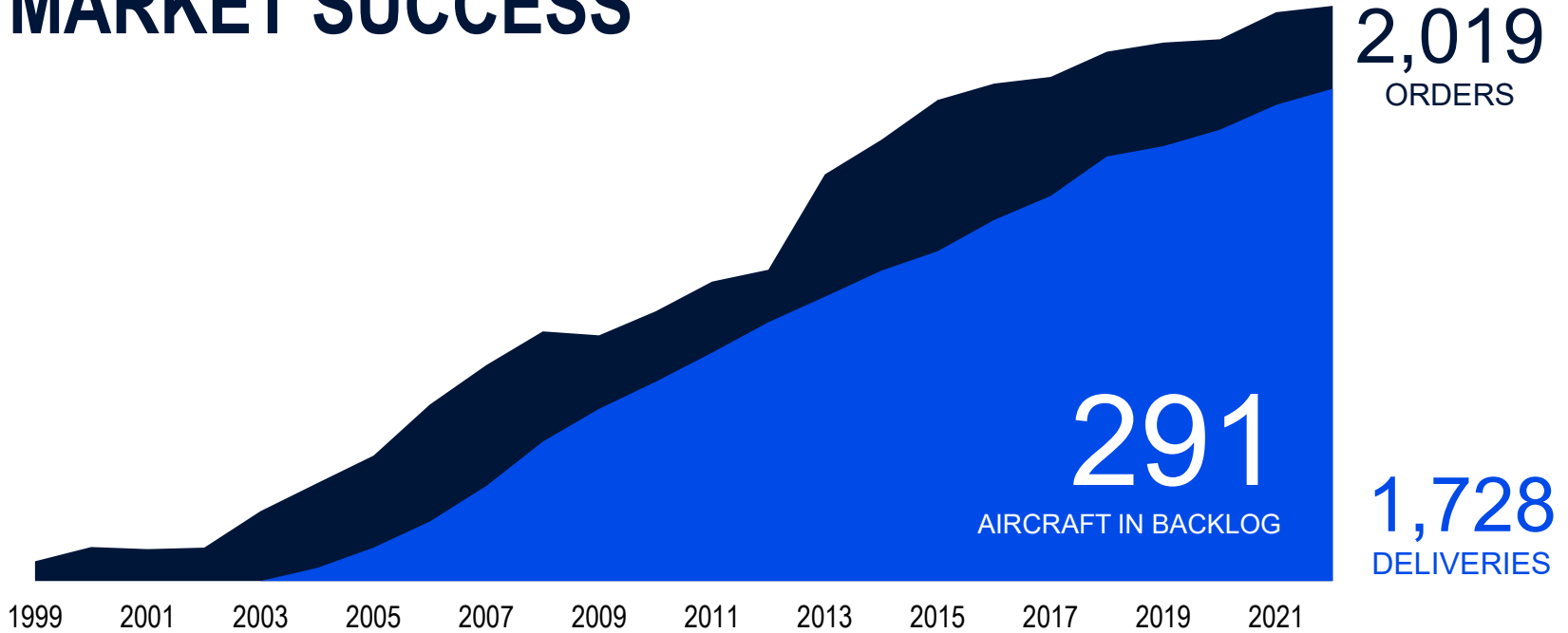


E175

78 - 88 seats
2,000nm (3,700Km)



E-JETS GLOBAL MARKET SUCCESS



Source: Embraer (2022Q4)



E-JETS ORDER BOOK

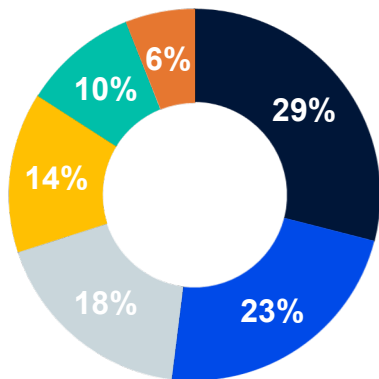
E-jets	FIRM ORDERS	DELIVERIES	FIRM BACKLOG
E170	191	191	-
E175	818	728	90
E190	568	568	-
E195	172	172	-
E175-E2	-	-	-
E190-E2	25	18	7
E195-E2	245	51	194
TOTAL	2,019	1,728	291

Source: Embraer (2022Q4)



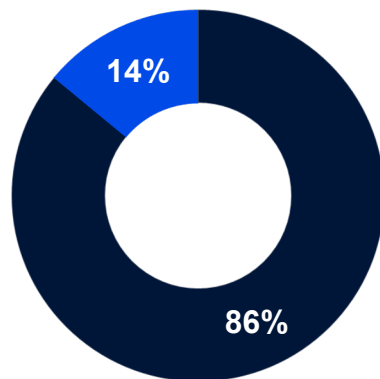
E-JETS SHARE AND REGION BREAKDOWN

DELIVERIES SHARE
UP TO 150 SEAT AIRCRAFT



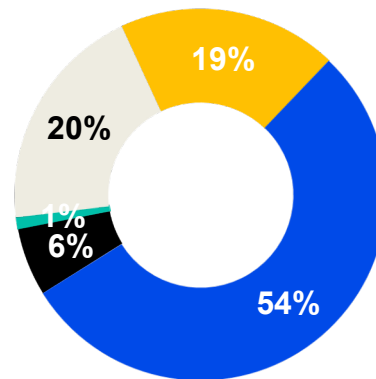
■ Embraer ■ Bombardier ■ Airbus
■ ATR ■ Boeing ■ Others

NORTH AMERICA SHARE
76 SEAT JETS - ORDERS SINCE 2013



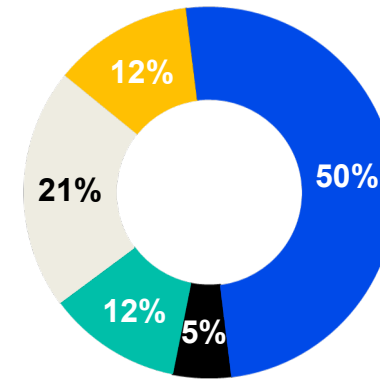
■ E175 ■ Others

BACKLOG BY REGION



■ Africa & Middle East
■ Europe & CIS
■ North America

DELIVERIES BY REGION



■ Asia Pacific & China
■ Latin America & Caribbean

* All A220/CSeries deliveries are considered under Airbus

(2022Q4)



COMPETITIVE SCENARIO





ADDRESSABLE MARKET

2022-2041 DELIVERIES | UP TO 150 SEATS

10,950 WORLD

TP50-90: 2,260
Jets Up to 100: 2,480
J100-150: 6,160

3,140
29%

North America

- Right-sizing
- RJ seats replacement
- Filling the gap between RJ and NB

2,820
26%

Europe & CIS

- Right-sizing
- Increased efficiency for greener operations
- Enabling the next level of connectivity in lower demand markets

870
8%

Africa & M. East

- Right-sizing
- Intra-regional connectivity

930
8%

Latin America

- Right-sizing
- Infrastructure expansion
- Underserved markets growth

3,190
29%

Asia Pacific

- Right-sizing
- Finding new “pockets of growth”
- Business & fleet diversification



MARKET OPPORTUNITIES



**DIRECT
REPLACEMENT**



**SMALL NB IN
US MAINLINES**



**50/70-SEAT
JET REPLACEMENT**



**LCCS IN ASIA
AND EUROPE**



**TP
REPLACEMENT**



**REGIONAL AVIATION DEVELOPMENT
(INDIA, BRAZIL, TURKEY, IRAN, CHINA)**



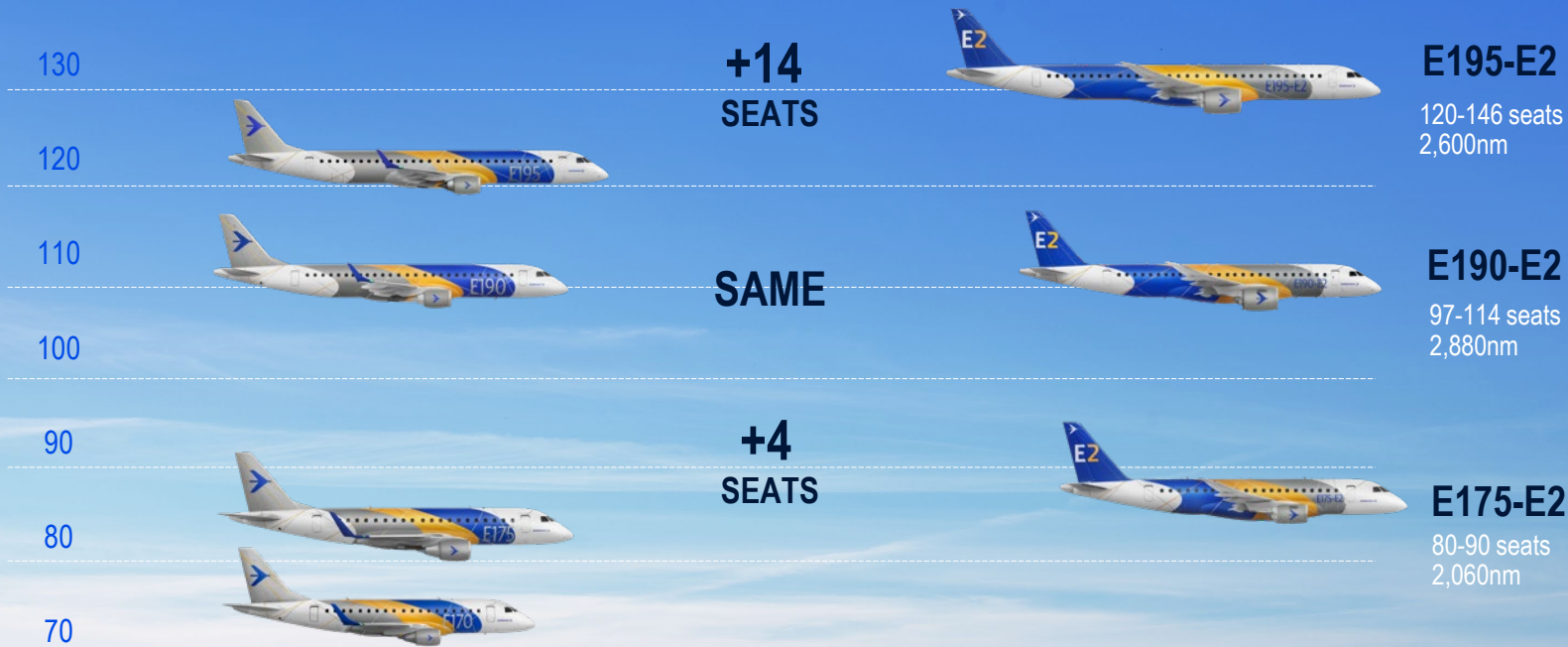
**RIGHT
SIZING**



E-JETS E2
THE SECOND GENERATION



E-JETS EVOLUTION





MAIN MARKET OPPORTUNITIES

E-JETS E2 FAMILY – PRODUCT POSITIONING



PREFERRED CHOICE

- REGIONAL MARKET
- WORLDWIDE



NATURAL CHOICE

- 70 OPERATORS OF E-JETS
- GAP RJs ↔ NB
- EMERGING MARKETS



MOST EFFICIENT CHOICE

- A319/737-700 REPLACEMENT
- SMALL NARROWBODY
- LCC ENTRY-LEVEL



BENCHMARK CUSTOMER SUPPORT



EJETS-E2 EXCEEDING TARGETS

EVEN BETTER THAN ORIGINAL SPEC



NOISE MARGIN REDUCTION

Target:

E190-E2: 15 EPNdB
E195-E2: 14 EPNdB

Achieved:

E190-E2: 20 EPNdB
E195-E2: 19 EPNdB



FUEL BURN REDUCTION

Target:

E190-E2: 16%
E195-E2: 24%

Achieved:

E190-E2: 17.3%
E195-E2: 25.4%



MAINTENANCE

Target:

850 FH
8,500 FH

Achieved:

1,000 FH
10,000 FH



LANDING GEAR

Target:

20,000 FC
or 10 years

Achieved:

22,000 FC
or 12 years



TRAINING

Target:

3 days

Achieved:

2.5 days
with low level
device



SMARTER BY DESIGN

17.3%

LOWER CONSUMPTION OVER
FIRST GENERATION E190

NEW INTERIOR

Enhanced PAX
experience and
more overhead
bin volume

NEW WING

More efficient,
higher aspect ratio

IMPROVED AVIONICS

45% more display

AIRCRAFT SYSTEMS

Re-design to boost
performance,
reliability and
maintenance costs

4TH GEN FULL FLY-BY-WIRE

Digital closed-loop
control to improve
flying qualities and
fuel efficiency

NEW ENGINE

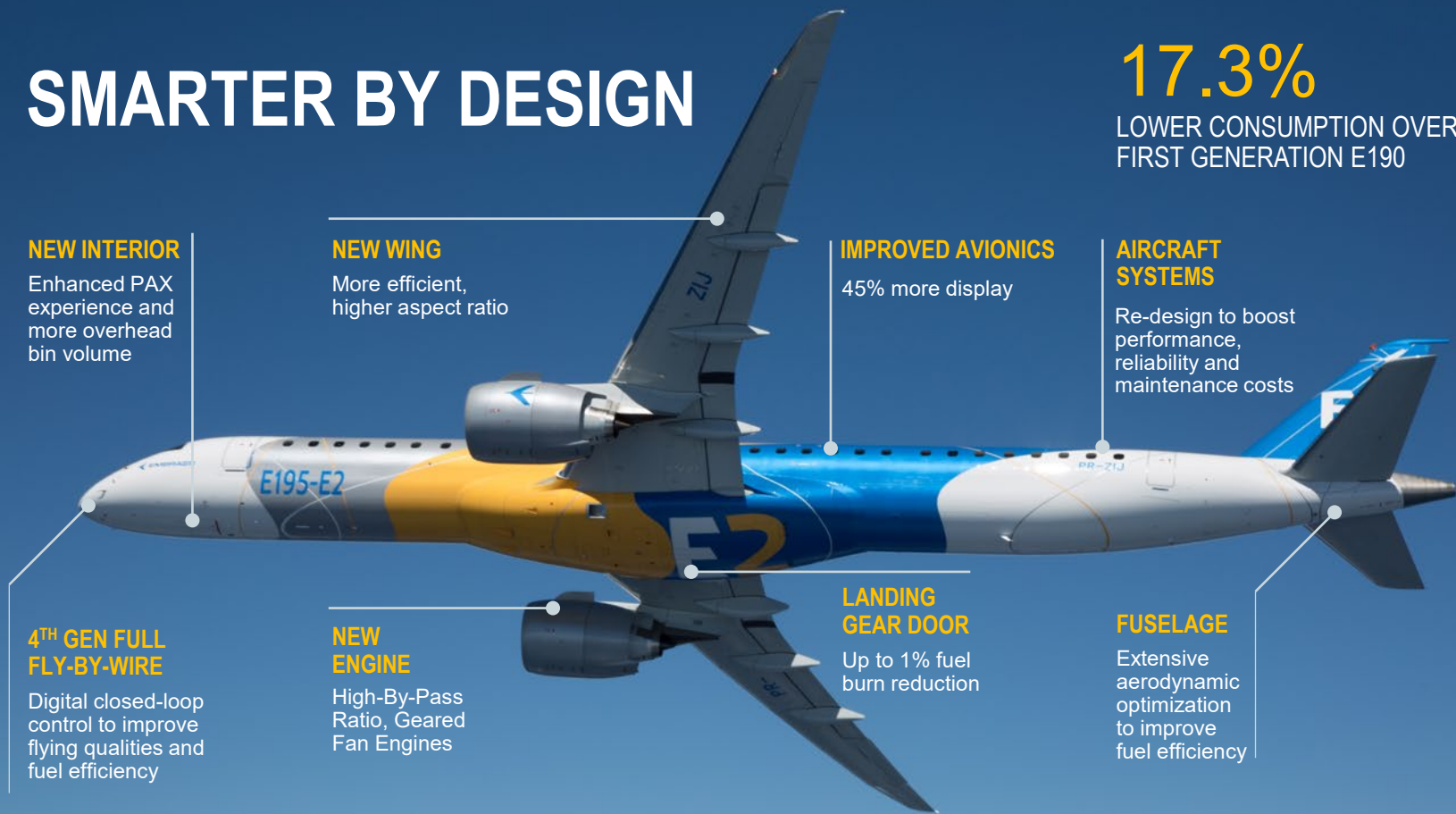
High-By-Pass
Ratio, Geared
Fan Engines

LANDING GEAR DOOR

Up to 1% fuel
burn reduction

FUSELAGE

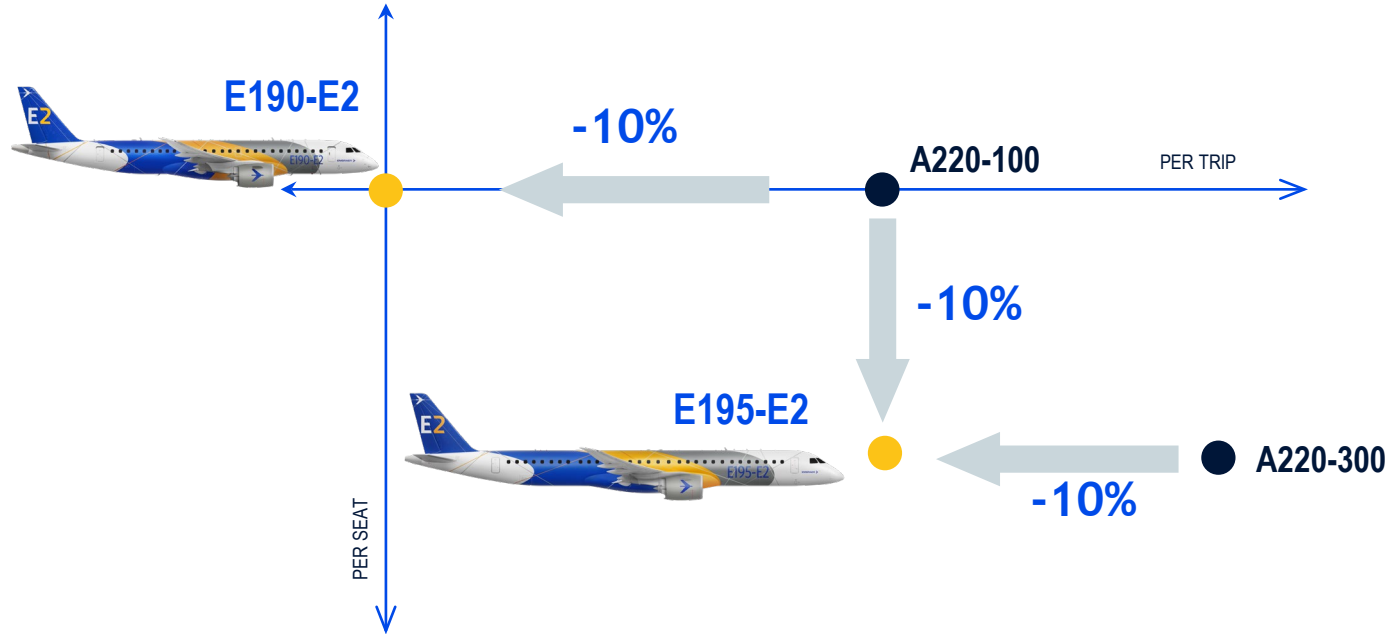
Extensive
aerodynamic
optimization
to improve
fuel efficiency



SMARTER FOR BUSINESS

CASH OPERATING COST

THE RULE OF
10





COST PER SEAT IMPROVEMENTS



E175-E2

E175-E2 (80 seats)
vs E175 (76 seats)



E190-E2

E190-E2 (97 seats)
vs E190 (97 seats)



E195-E2

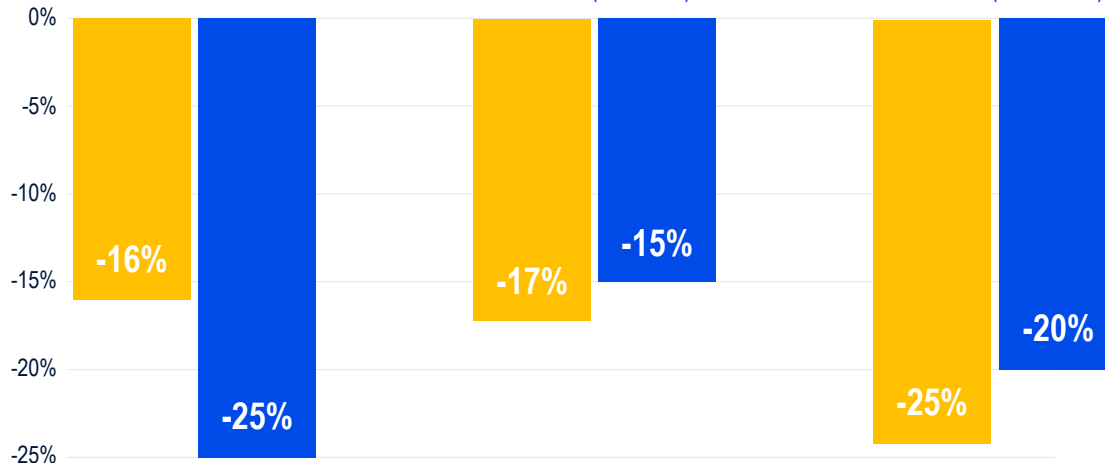
E195-E2 (120 seats)
vs E195 (106 seats)

 **FUEL BURN**

 **DMC**

E175 CF34-8E5 / E190
CF34-10E6 baseline per
2011 conditions
*2,600FH/Yr & 1.5FH/FC;
10 years DMC

Target values for 600nm sector;
Dual class configuration





E190-E2 TRIPLE CERTIFICATION



MAINTENANCE

Target
850 – 8,500 FH
Achieved
1,000 - 10,000 FH

FUEL BURN

Target
16% FB
Reduction
Achieved
17.3% FB Reduction

LANDING GEAR

Target
20,000 FC/10 Years
Achieved
22,000 FC/12 Years

TRAINING

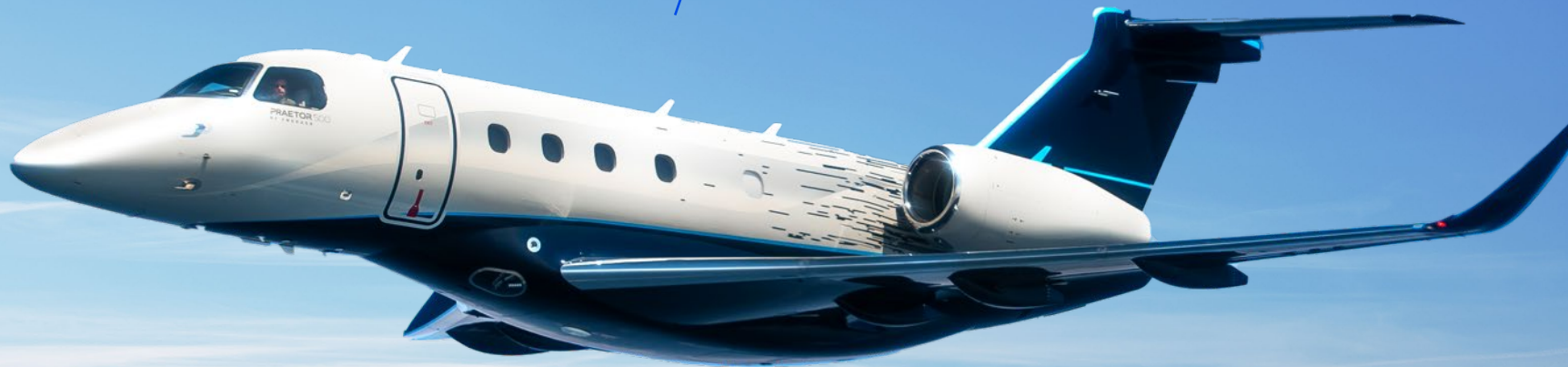
Target
3 Days
Achieved
2.5 Days
with low level device

NOISE

Target
15 EPNDB
Below limit
Achieved
20 EPNDB
Below limit



EXECUTIVE AVIATION





CUSTOMERS

EXECUTIVE AVIATION



1,650+
Jets delivered

70+
Countries



PRODUCT PORTFOLIO

EXECUTIVE AVIATION



PHENOM 100EV

ENTRY
Certified 2017
Up to 8 occupants | 1,178 nm

- Cessna - M2
- HondaJet Elite S



PHENOM 300E

LIGHT
Certified 2020
Up to 11 occupants | 2,010 nm

- Cessna - CJ3+/CJ4 Gen 2, XLS+ Gen 2
- HondaJet 2600
- Pilatus - PC-24



PRAETOR 500

MIDSIZE
Certified 2019
7 to 9 passengers | 3,340 nm

- Cessna - Latitude



PRAETOR 600

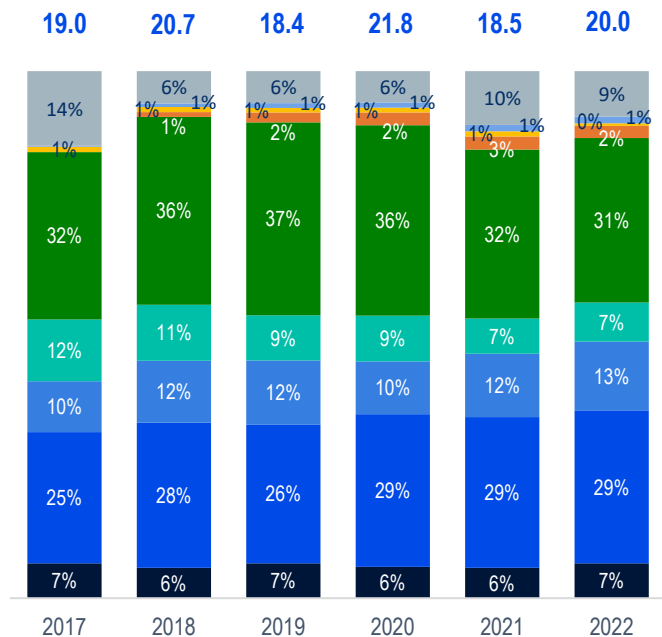
SUPERMIDSIZE
Certified 2019
8 to 12 passengers | 4,018 nm

- Cessna - Longitude
- Bombardier - CL350/3500
- Gulfstream - G280
- Falcon 2000S

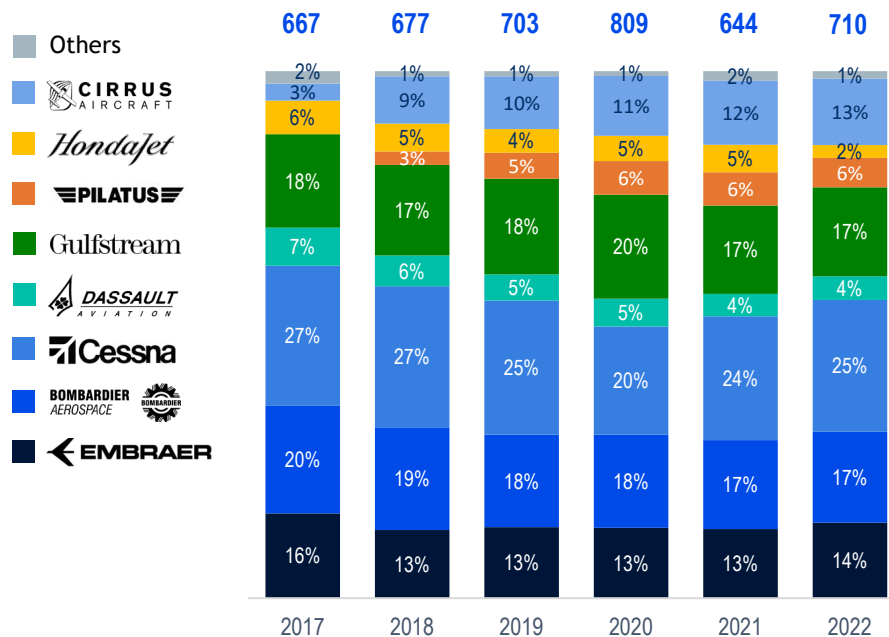


REVENUES AND DELIVERIES SHARE

REVENUES SHARE (US\$ Bi | B&CA List Prices)



DELIVERIES SHARE (Units)

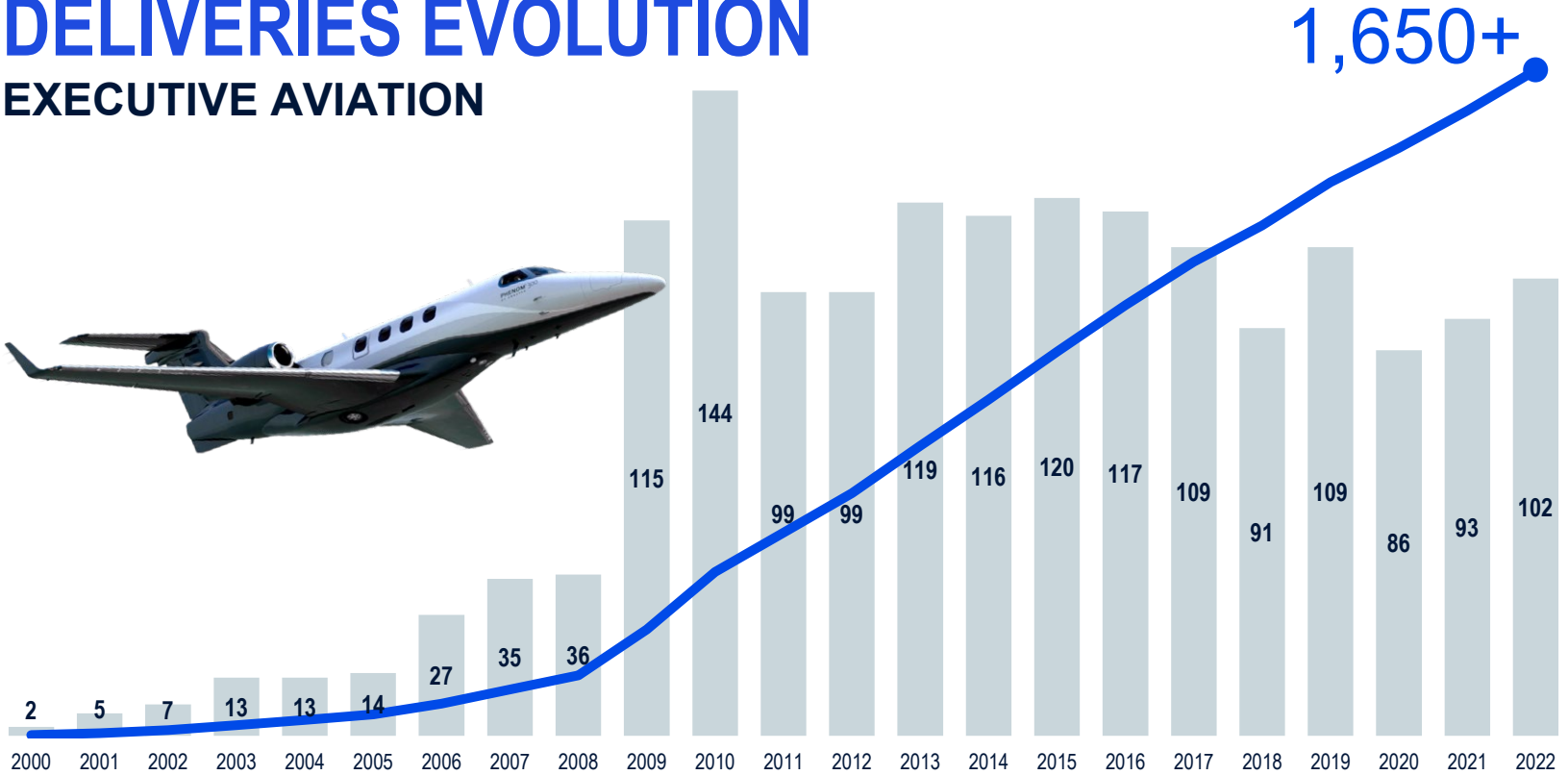


- Others
- CIRRUS AIRCRAFT
- HondaJet
- PILATUS
- Gulfstream
- DASSAULT AVIATION
- Cessna
- BOMBARDIER AEROSPACE
- EMBRAER



DELIVERIES EVOLUTION

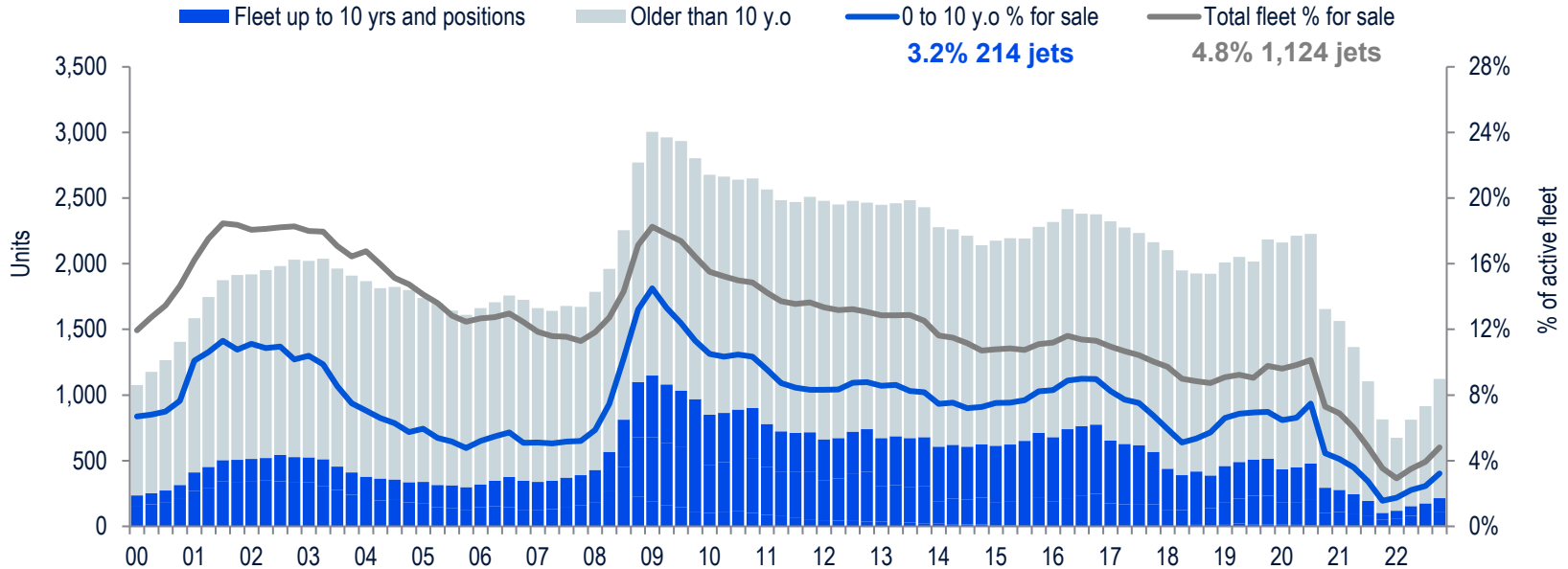
EXECUTIVE AVIATION





BUSINESS JETS

PRE-OWNED MARKET INVENTORY REMAINS AT A HEALTHY LEVEL, HALFWAY RECOVERED FROM HISTORICAL AVERAGE

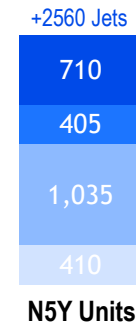
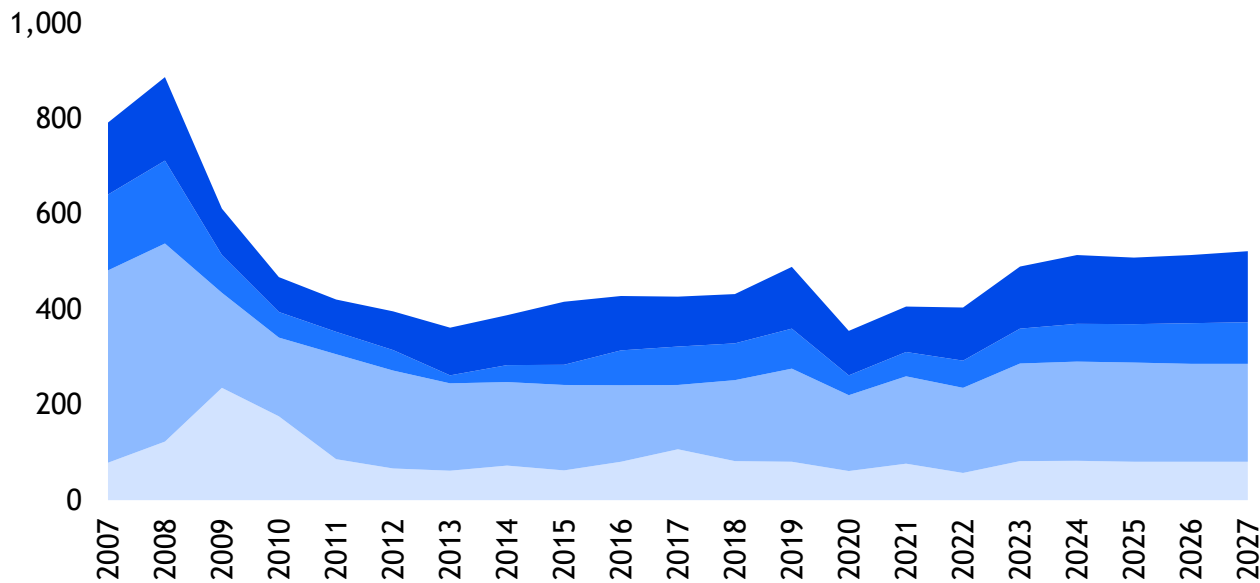


Source: Jetnet, Feb 2023



DELIVERIES EVOLUTION

N5Y FORECAST | GLOBAL DELIVERIES



Source: Embraer analysis. Include Entry, Light, Midsize and Super-midsize classes. Asia Pacific & Middle East includes China.



EMBRAER MARKET FORECAST - 22

EXECUTIVE AVIATION 2023-2027

WORLDWIDE
2,560 a/c
US\$ 40 Bi

North America
1,950 a/c
US\$ 31 Bi (78%)

Europe & Africa
415 a/c
US\$ 6 Bi (15%)

Latin America
145 a/c
US\$ 2 Bi (5%)

**Asia Pacific &
Middle East**
50 a/c
US\$ 1 Bi (2%)

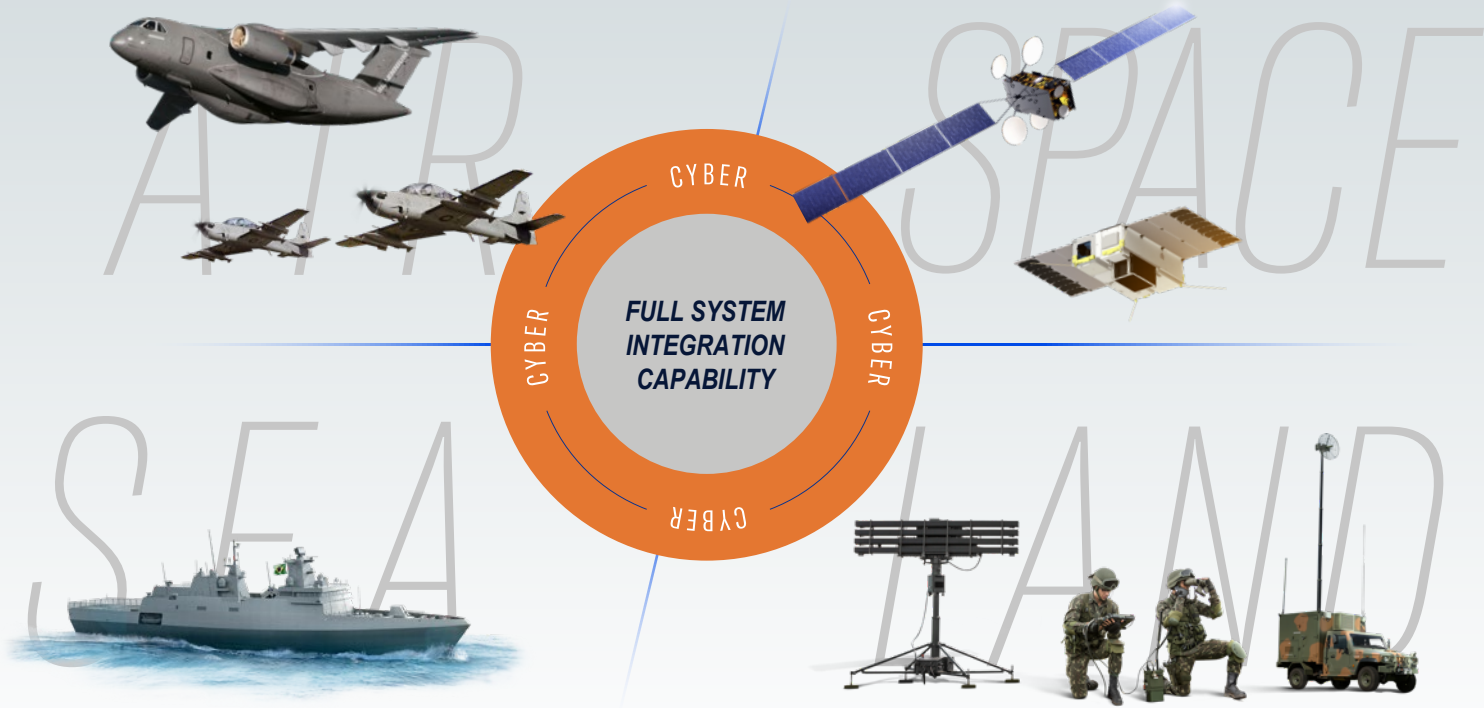
Source: Embraer analysis. Include Entry, Light, Midsize and Super-midsize classes. Asia Pacific & Middle East includes China.



DEFENSE & SECURITY



A GLOBAL PLAYER IN DEFENSE & SPACE





CUSTOMERS



AIRCRAFT DELIVERED



+1.400

+100



RADARS
IN SERVICE

GOVERNMENTS
AND ARMED FORCES

+60





C-390 MILLENNIUM

UNBEATABLE COMBINATION





MARKET OVERVIEW

C-390 MILLENNIUM



HALF EXPECTED TO BE
REPLACED OVER THE
NEXT 20 YEARS

MARKET SIZE (US\$):
\$130 Bi+

North America (36%)

805

24 YEARS OLD

Europe (20%)

456

27 YEARS OLD

Middle-East (8%)

173

36 YEARS OLD

Asia-Pacific (22%)

490

25 YEARS OLD

Africa (9%)

193

36 YEARS OLD

Latin America (5%)

115

29 YEARS OLD

CURRENT FLEET:

2,200+

AVERAGE AGE:

27 years

Payload 10-40 ton



KC-390 MILLENNIUM

8,100+

 FLIGHT HOURS*

AERIAL ASSAULT



SPECIAL OPERATIONS



AERIAL FIREFIGHTING



MEDICAL EVACUATION



HUMANITARIAN AID



SEARCH AND RESCUE



AIR-TO-AIR REFUELING



19

Brazil



AIRCRAFT
1ST DELIVERY IN 2019
SIX DELIVERED

5

Portugal



AIRCRAFT
1ST DELIVERY IN 2023
NATO CONFIGURATION

2

Hungary



AIRCRAFT
1ST DELIVERY IN 2024
NATO CONFIGURATION

5

Netherlands



AIRCRAFT

"The Dutch Ministry of Defense has selected the C-390 Millennium from the Brazilian manufacturer Embraer to replace the four C-130H Hercules transport aircraft operated by the Royal Netherlands Air Force (RNLAf)."



A-29 SUPER TUCANO

*IF IT'S PROVEN WHERE IT MATTERS,
IT'S THE A-29 SUPER TUCANO*





A-29 SUPER TUCANO

16

AIR FORCES

260+

AIRCRAFT ORDERED



528,000

FLIGHT HOURS

60K+

ACTUAL MISSION HOURS



F-39 GRIPEN

NEW BRAZILIAN FIGHTER



SAAB

The Brazilian Government
contracted SAAB to supply
36 Gripen NG fighter jets

15 of them will be Assembled
in Brazil, at Embraer's GPX site

Embraer Engineering engaged
through the Gripen Design &
Development Network (GPX)

Program conclusion
planned for 2026



SPECIAL OPERATIONS



*SPECIAL
TRANSPORTATION*



*FLIGHT INSPECTION
SYSTEMS*



*MULTI-ENGINE
PILOT TRAINING*



*MEDICAL
EVACUATION*



P600 AEW&C

PROTECTING WHAT MATTERS MOST

The P600 AEW&C combines Embraer and IAI/ ELTA Systems' best technologies to deliver a unique and comprehensive set of systems and capabilities specifically designed to protect sovereign integrity.

*Homeland Security Law Enforcement
Maritime Surveillance, Air Surveillance*

*Early Warning Command and Control
Air Defense Electronic Intelligence*





MODERNIZATION PROGRAMS



A-4



E-99M



A-1M

F-5M



ON-DEMAND PROGRAMS, SUPPORTING THE BRAZILIAN AIR FORCE.



RADARS



M20
Ground Surveillance

- 20km Range (*light vehicle*)



M60
Low altitude air defense

- 3D radar
- 60km range
- Integrated IFF



S200R
Air Traffic Control

- Secondary radar
- 200 NM range



M200 VIGILANTE
Medium-Altitude Air Defense

- 3D radar
- Electronic Scan
- 200 km range
- Integrated IFF



M200 MULTI-MISSION
Medium-Altitude and Air Defense

- 3D radar
- Electronic Scan
- 200 km range
- Integrated IFF



SENTINELA
Electronic Warfare

- Wide-band Receiver
- Communication Intelligence System



BORDER CONTROL

SISFRON: A Success Experience



6500+

Requirements
Contracted

One of the
Largest

Military Programs
in the World

16,886km

(10,492 Miles)

Surveillance of the
Brazilian border with **10** countries

27% of Brazil's
territory

Responsible for
**deployment
and integration**



SUBSIDIARY COMPANIES



Systems house



*Remote Sensing and Satellite
Telecommunications*



Light Frigates





MAKRON

THE SKY UNDER CONTROL



Makron is comprised of modularized and customizable systems that allow the ANSPs to control and optimize flights from takeoff to landing, gate-to-gate, offering maximum safety, reliability and efficiency in the use of resources.*

- *Compliance with international standards and with ICAO regulations*
- *Flight Plan Management*
- *Training & Simulation*
- *Information Processing and Exchange*
- *Meteorological Information Repository*
- *Air Traffic Control*



* ANSP = Air Navigation Service Provider



Light frigates
**4 TAMANDARÉ
CLASS** First delivery in 2025



thyssenkrupp



Mission control + Communications + Data link sensors + Integrated defense systems



SPACE SYSTEMS



VISIONA

Space Technology

SGDC

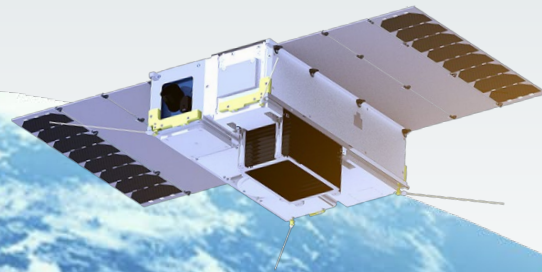
*Integration of the Geostationary
Defense and Strategic
Communications Satellite*



VCUB

*First high performance satellite
developed by the Brazilian industry*

*Dual Payload: Remote Sensing
and Data Collection (IoT)*

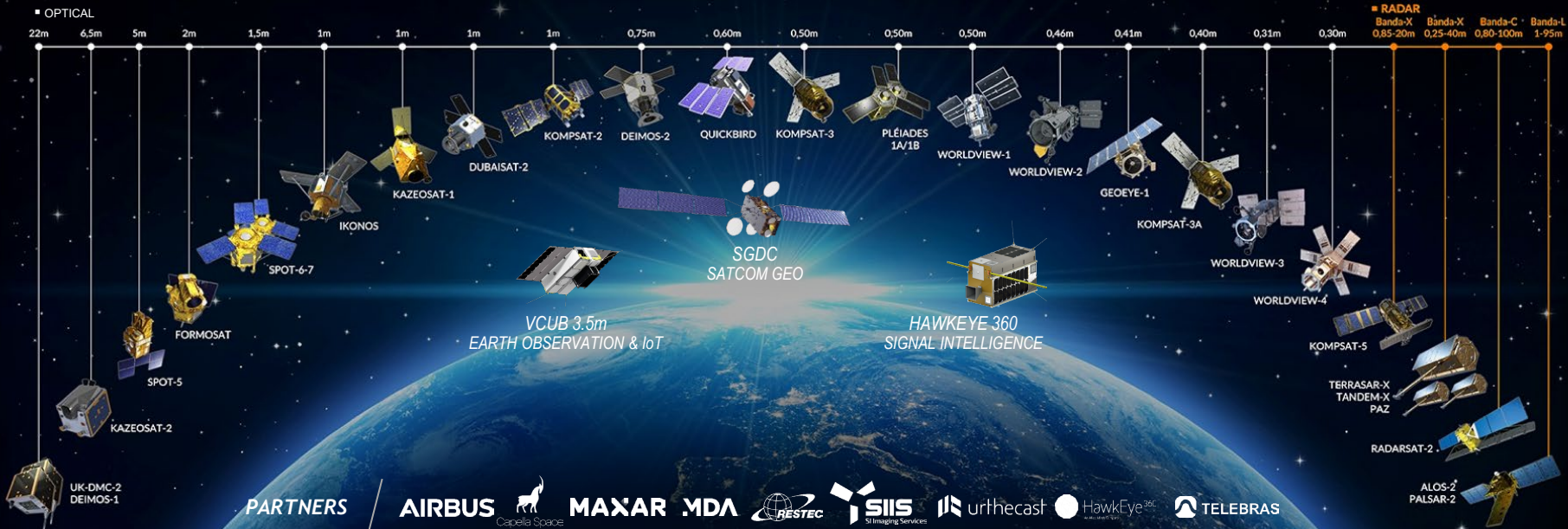




ORBITAL REMOTE SENSING



21 optical and 6 radar sensors from worldwide image providers, offering integrated Remote Sensing products with high revisits imaging capability, and the largest collection of high-resolution images of the Brazilian territory.



PARTNERS



MAXAR MDA



FULL SYSTEM INTEGRATION CAPABILITY

Border Protection

Early Warning
and Air Defense

Imaging
and Sensing
Services

Special
Transportation

Medical
Evacuation

Training

Military
Airlift

Maintenance
and Modifications
Programs

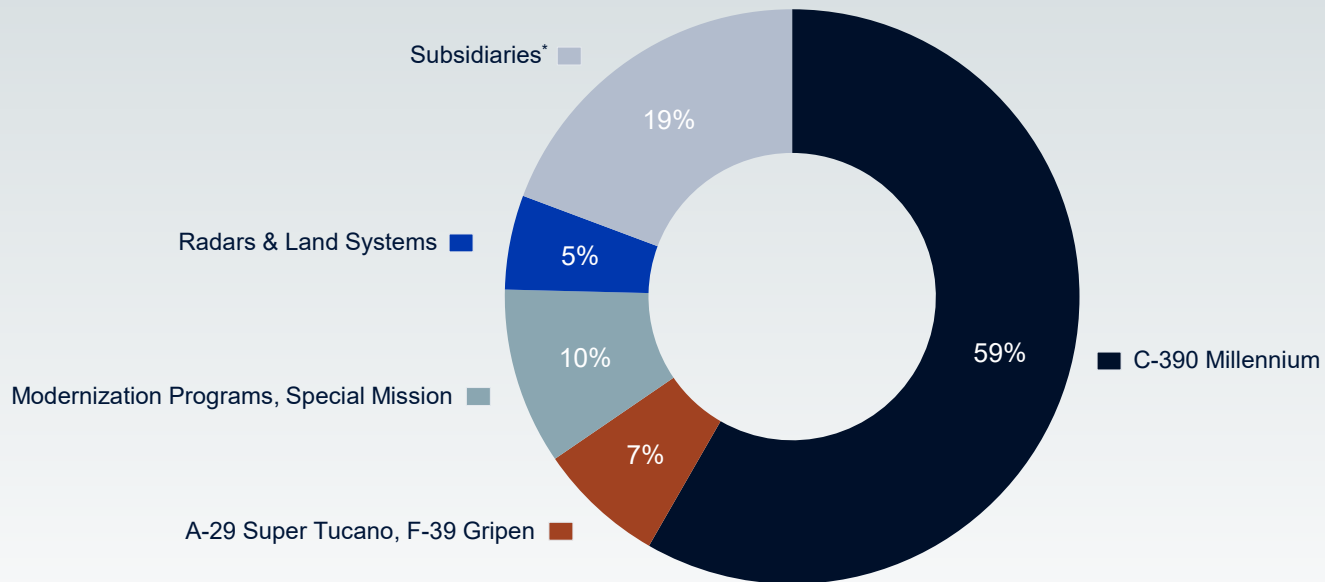
Air Traffic
Management

Embedded Weapons
Command & Control Center



DEFENSE REVENUE BREAKDOWN

Fiscal Year 2022



Total Revenue: US\$ 448M

* Subsidiaries: Atech, Visiona, Águas Azuis, Tempest.



SERVICES & SUPPORT





Our portfolio

of Services and Support is customer centric philosophy driven.





Services & Support at a glance



Agricultural

800+ Customers
1200+ In Service
3 Countries



SISFRON

27% Brazil's
Frontier's Protection
Brazilian Army Project



OGMA

60+ Customers
30+ Countries



Commercial Aviation

200+ Customers
2,580+ In Service
75 Countries



Executive Jets

940+ Customers
1,625+ In Service
70 Countries



Defense & Security

50+ Customers
475+ In Service
30 Countries



Sensors & Radar

4 Customers
100+ In Service
2 Countries



Frigates

1 Customer
4 Under
development





We are “GloCal”

Global reach with local support

More than **4,000** people serving **5,700+** products from **2,000+** customers in **100+** countries.

2,300+
Embraer employees

1,700+
OGMA employees

 **08**
Warehouses

 **09**
Owned
Service Center

 **83**
Authorized
Service Center

 **210**
Field Support
Representatives

 **92**
Flight Simulators





Services & Support Pillars

Customer Experience

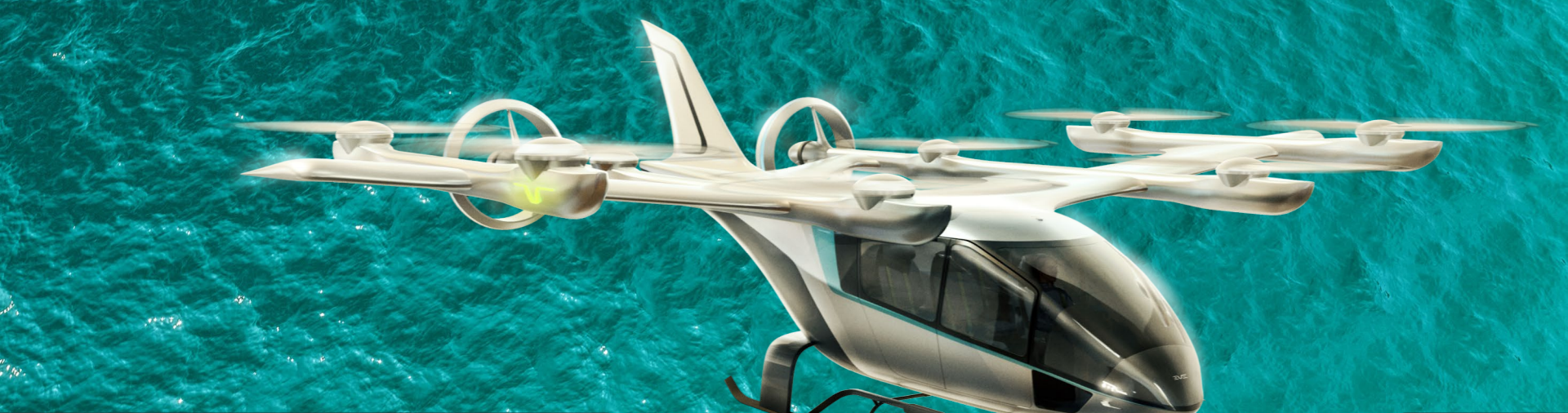
- › High availability and competitive operational costs
 - › Customer-centric solutions
 - › Compelling global footprint
 - › Easy to adopt products & services
-

Operational Excellence

- › Drive excellence in service levels
 - › Support in-service fleet expansion
 - › Guarantee spare parts availability and increase inventory turn
 - › Footprint synergy
-

Growth

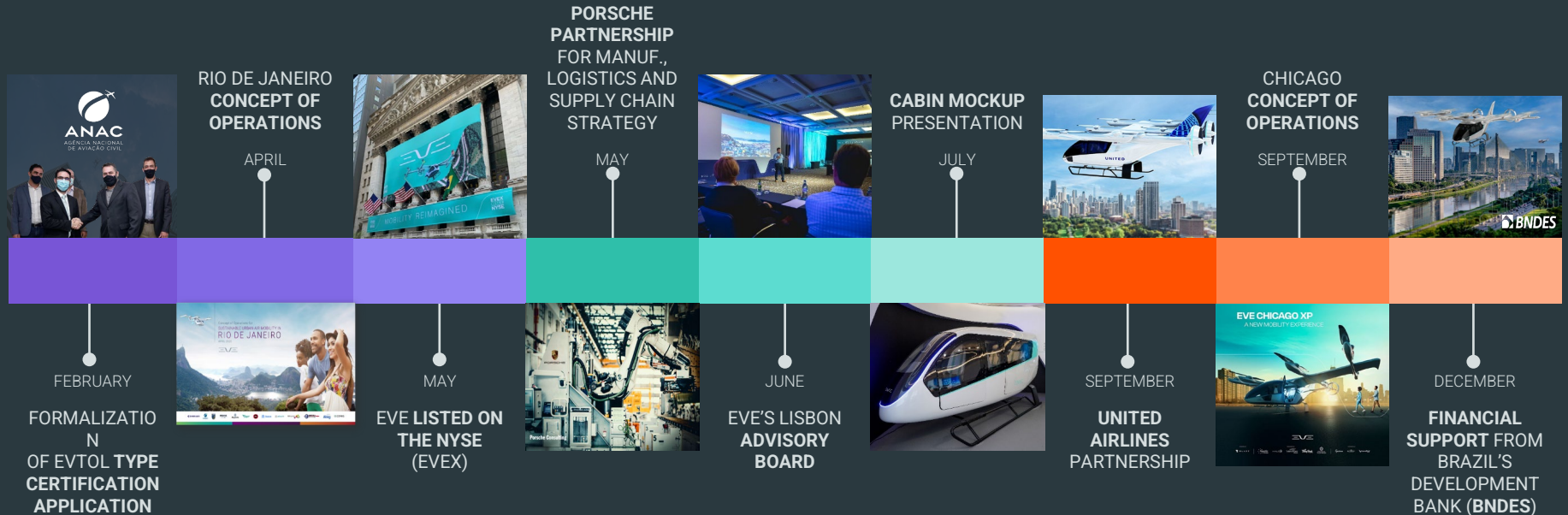
- › Increase services backlog
- › Grow in organic and agnostic markets
- › Develop competitive solutions
- › Increase digital & innovative solutions



EVE AIR MOBILITY



EVE'S MAINLY ACHIEVEMENTS



BUSINESS HIGHLIGHTS



Eve **listed on the NYSE** (EVEX) on May 10, 2022

2022 capital raise of **\$392** million from strategic and financial investors

\$92.5 million credit line with Brazil's BNDES further strengthens balance sheet

Competitive advantage with Embraer's partnership (access to engineers, IP and infrastructure)

2,770 eVTOL orders from **26** customers (~**\$8.3** billion non-binding backlog)

Formalization of **eVTOL type certification** application with Brazil's Authority (ANAC). Initiated TC validation process with FAA

Concept of operations in Miami, Rio, Melbourne, London and Chicago

Initial tests with **Proof-of-Concepts, RIGs, Wind Tunnel Models, Simulators** and **Mock-ups** underway

Partnership with **Porsche Consulting** supported decision to implement first production site in Brazil

EVEX
LISTED
NYSE

VEHICLE DESIGN OPTIMIZED FOR URBAN MOBILITY

Flexible seating capacity

4 passengers at EIS with up to **6** in autonomous configurations

High utilization rate

Designed for **thousands** flight cycles per year with industry-leading reliability

100% Electric Vehicle

ZERO local carbon emissions



Tailored for urban mobility

100 km (60 mile) range at EIS addresses 99% of UAM missions

Unmatched cost efficiency

Over **6X** lower cost-per-seat than helicopters and best in class for eVTOLs

Community-friendly

Up to **90%** lower noise footprint compared to equivalent helicopters

Lift + Cruise design

Overhead wings with distributed rotors and rear propellers

MOST PRACTICAL DESIGN CHOICE FOR UAM MISSIONS

LIFT + CRUISE



- Simple design
- High reliability
- Straightforward to certify
- Quiet in cruise mode
- Low battery drain
- Simple maintenance



TILT ROTOR



- High speed
- Long range
- Complex design
- Lower reliability
- Challenging to certify

VECTORED FAN



- Efficient cruising
- Long range
- Energy intensive hover
- Take-off noise level
- High battery drain

MULTI-ROTOR



- Efficient takeoff and landing
- Simplest to certify
- Less efficient cruising
- Slower speeds
- Very short range
- High battery drain

Source: Assessment by Eve management and market analysis as per "Market for Urban Air Mobility" from KPMG dated June 2021

LATEST PRODUCT DEVELOPMENTS

STRONGER ENGAGEMENT WITH SUPPLIERS

Refining the vehicle analyses and simulations with systems data from potential suppliers

MATURING OF CRITICAL eVTOL TECHNOLOGIES

Dedicated motor/propeller rigs for testing high performance and low noise rotors

DESIGN AND CONFIGURATION ADVANCES

Detailing of eVTOL's architecture and subsystems

INDUSTRIALIZATION STRATEGY

Definition of manufacturing strategy for entry into service

URBAN AIR TRAFFIC MANAGEMENT (URBAN ATM) DEFINITION PHASE COMPLETED

Initial application in Chicago's simulation and definition of key software characteristics



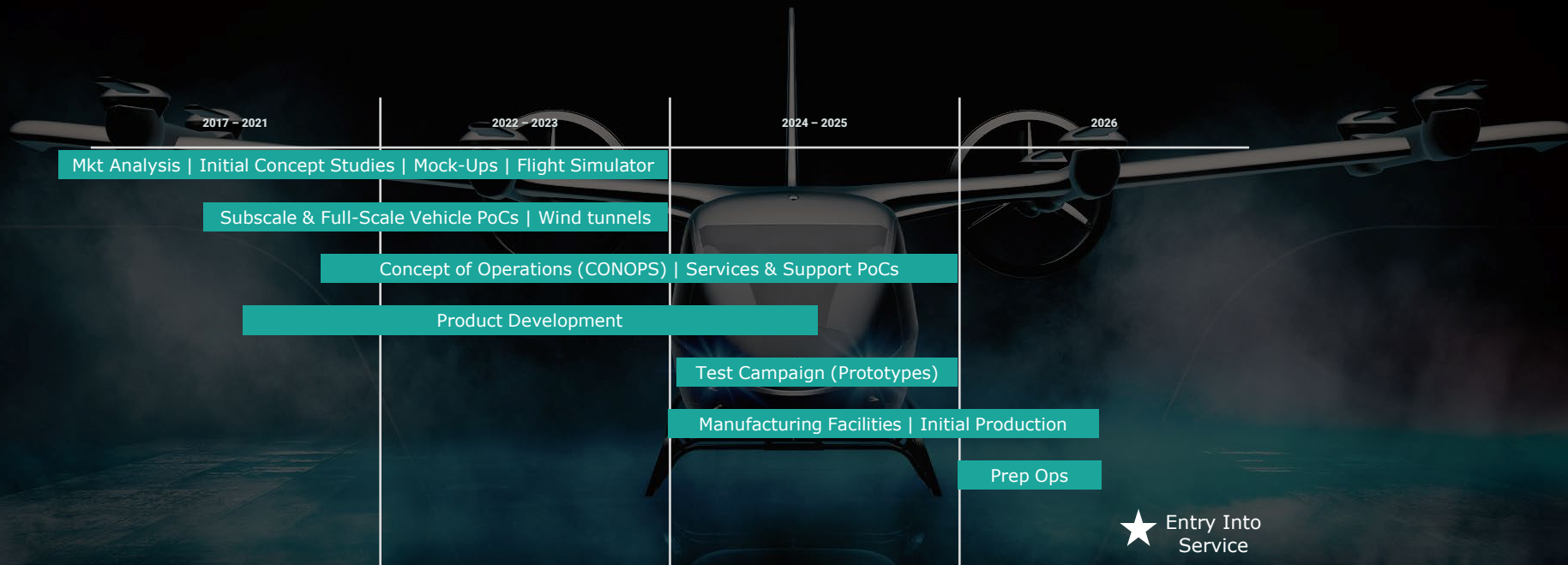
CURRENT DESIGN AND CABIN UNVEILED



Advisory Board in Portugal with more than 20 customers from over 10 countries to discuss and define Eve's UAM portfolio

Ongoing **product development**: presentation of full-sized cabin and current vehicle design during Farnborough International Airshow, in England

MASTER PLAN FOR SUCCESSFUL EIS



UPCOMING PROGRAM MILESTONES



SELECTION OF PRIMARY SUPPLIERS (1H23)

Definition of suppliers for all main systems of the aircraft (battery, propulsion, etc.)



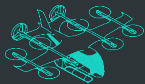
AIRCRAFT SYSTEMS ARCHITECTURE DEFINITION (1H23)

With defined suppliers and known specifications of critical components



FIRST PROTOTYPE (2H23)

Commence assembly of full-scale prototype to be used in the development campaign



INITIATE TEST CAMPAIGN (2024)



TRIAL SOFTWARE OF URBAN AIR TRAFFIC MANAGEMENT – URBAN ATM (2H23)

Newest release of Eve's Urban Air Traffic Management Software

LARGEST AND MOST DIVERSIFIED BACKLOG IN THE INDUSTRY

Letters of Intent for up to

2,770

eVTOL AIRCRAFT

Strong partnership network

\$8.3 Bi



FINANCIAL PERFORMANCE

USD MILLIONS

	4Q22	4Q21	2022	2021
INCOME STATEMENT				
Research and Development	(18.0)	(6.6)	(51.9)	(13.3)
Selling, General and Administrative (1)	(9.0)	(1.6)	(32.9)	(4.9)
Warrant expenses	-	-	(104.8)	-
Net Earnings (Loss)	(20.1)	(8.3)	(174.0)	(18.3)
Adjusted Net Earnings (Loss) (3)	(20.1)	(7.9)	(63.0)	(15.9)
CASH FLOW				
Net Cash Used in Operating Activities	(20.7)	(7.4)	(59.5)	(14.9)
Net Additions to PP&E	(0.1)	-	(0.5)	-
Free Cash Flow*	(20.8)	(7.4)	(59.9)	(14.9)
Net Cash Provided by Financing Activities	-	7.2	352.7	29.3
Cash, Equivalents and Investments, Beginning of Period**	329.9	-	14.4	-
Cash, Equivalents and Investments, End of Period**	310.6	14.4	310.6	14.4
BALANCE SHEET				
	4Q22	3Q22	2022	2021
Other Assets	2.4	3.0	2.4	6.3
Related Party Receivable	0.2	0.2	0.2	0.2
Total Payables	23.3	21.9	23.3	10.8
Total Debt	-	-	-	-
Net Cash *(2)	310.6	329.9	310.6	14.4

Strong
Liquidity

* Net Cash and Cash-Flow items are non-GAAP measures

** Includes Related Party Loans but it does not include BNDES approved finance line of ~\$92.5 million

(1) 2022 includes \$6.2M related to transaction costs

(2) Includes Cash and Cash equivalents of up to 90 days, investments above it and Related Party Loans

(3) Adjusted Net Earnings exclude Warrants and transaction expenses

DISCIPLINED FINANCIAL STEWARDSHIP



TOTAL LIQUIDITY >\$400 MILLION

\$311 million in cash + \$93 million from BNDES credit lines

OPERATING COSTS ADVANTAGES

Skilled engineering with availability located in Brazil

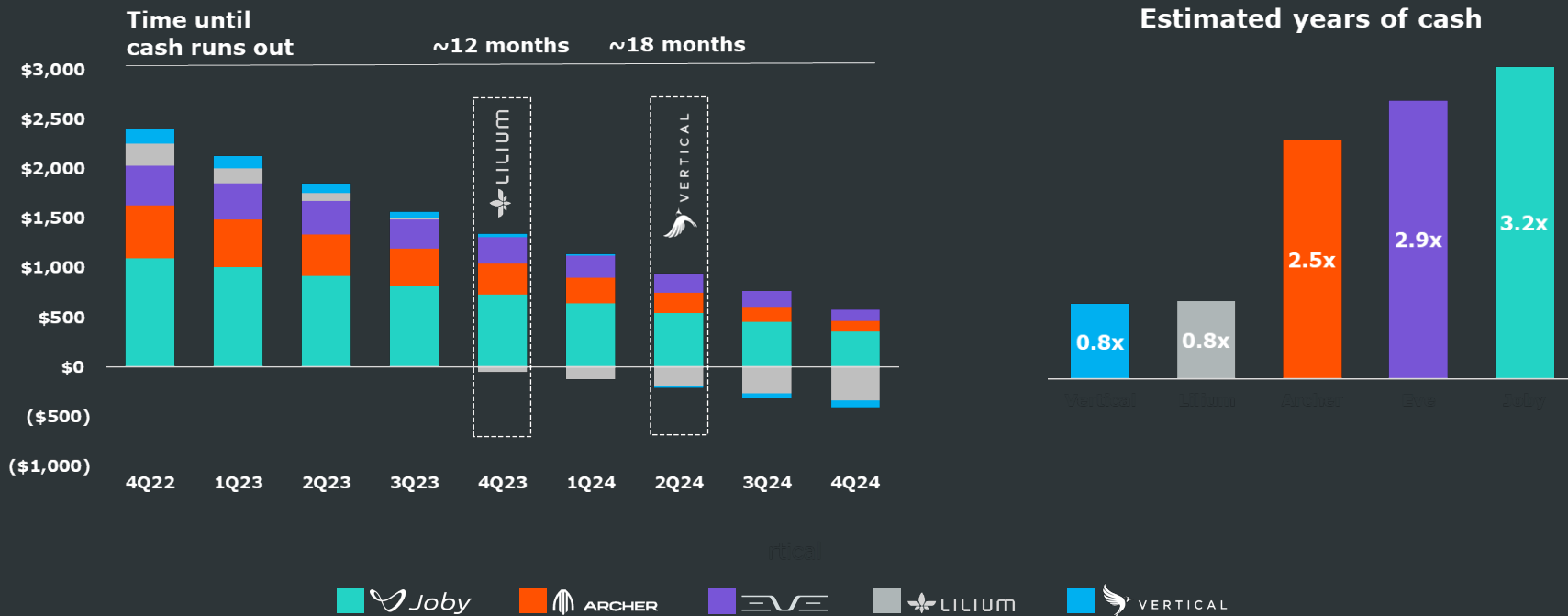
Embraer's partnership with Master Service Agreement (MSA) brings infrastructure, labor efficiencies and flexibility

2023 TOTAL CASH CONSUMPTION BETWEEN \$130 AND \$150 MILLION

Cash-consumption estimates are calculated using an expected exchange rate of R\$5.20/US\$1 for the full year of 2023

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LIQUITIDY X CASH BURN ESTIMATE



ENVIRONMENTALLY FRIENDLY AIR MOBILITY



100%

electric vehicle



ZERO

local carbon
emissions



**FULL
LIFE-CYCLE**

design
approach



**UP to
80% CO₂**

Emission
reduction vs cars



**CARBON
NEUTRALITY**

achievable with
minimum cost

SUSTAINABLE MATERIALS

Composite wall

EVE

Water based paint

Sustainable leather

Wool fabric

Recycled rubber

POTENCIAL OF URBAN AIR MOBILITY RIO DE JANEIRO 2035

245 eVTOLS

37 Vertiports

100+ Routes

4,5M Annual passengers

\$220M Annual revenues

CO₂ REDUCTION

By 2035, UAM could **reduce CO₂ emissions** by over **11,000 tons/year** in RIO DE JANEIRO

Equivalent to:

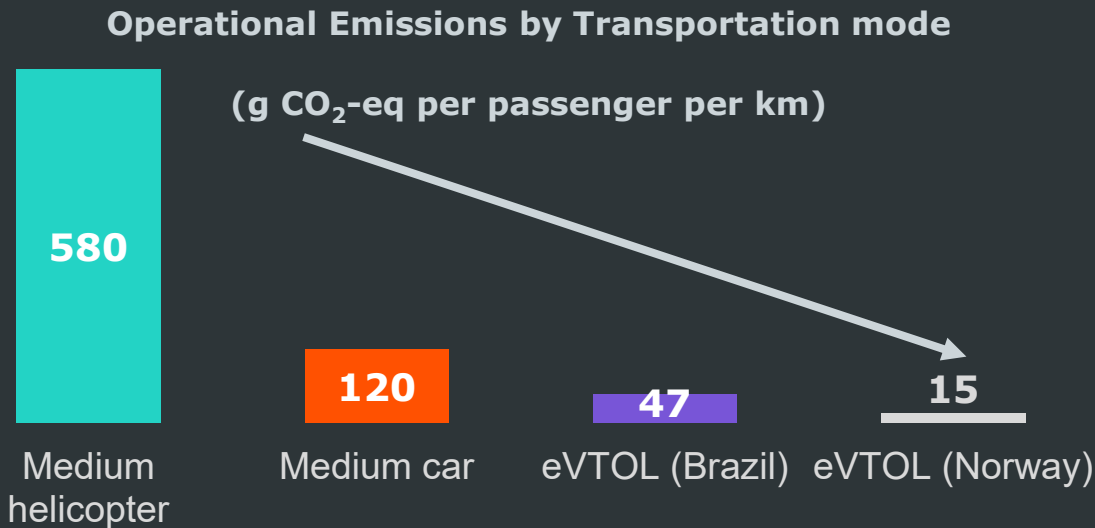


Emissions from **>4,000** cars/year



Driving around the world over **1,400** times

STRONG ENVIRONMENTAL APPEAL WITH CO2 EMISSIONS REDUCTION



EVTOLS WILL HAVE SIGNIFICANTLY LOWER CARBON IMPACT THAN CARS AND HELICOPTERS

IT WILL DEPEND ON THE ENVIRONMENTAL CREDENTIALS OF THE ELECTRICITY GENERATION IN EACH LOCALITY

WORLD ECONOMIC FORUM



Collaborating with knowledge into industry leaders' reports

Target True Zero

Unlocking Sustainable Battery and Hydrogen-Powered Flight



INSIGHT REPORT

JULY 2022



**MISSION
POSSIBLE
PARTNERSHIP**

Joining the coalition to anticipate the impact of UAM on the top cities around the world

Current Status



Stakeholders mapping

Understanding industry plans and cities responsibility

UAM policies for cities

Sharing **solutions development** and **integrating** with other stakeholders to **enable the UAM ecosystem of the future**



2023
BUSINESS UNITS
FINANCIALS
ESG
OUTLOOK

2022

RECOVERY & GROWTH

PLAN EXECUTION & COMPANY TURNAROUND

2023-2026

GROWTH

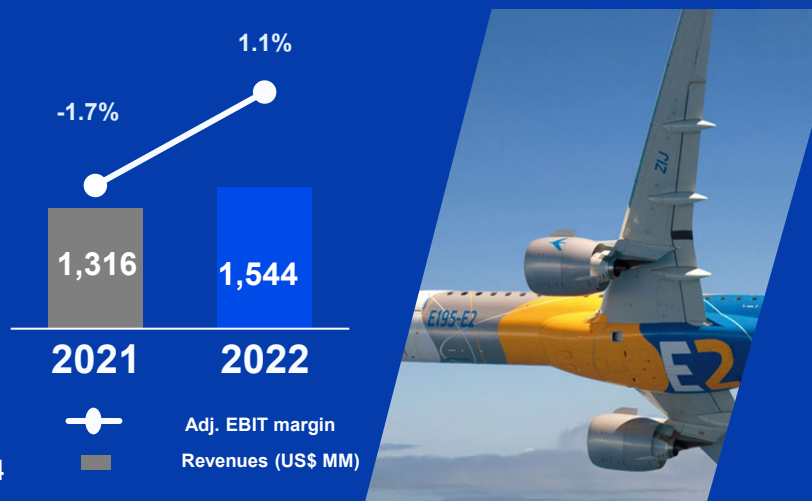
CAPTURE EMBRAER'S FULL POTENTIAL

CONTINUOUS FOCUS ON ENTERPRISE EFFICIENCY AND INNOVATION:

- AIRCRAFT DELIVERED INCREASED BY 12.7% VS. 2021, EVEN WITH SUPPLY CHAIN CONSTRAINTS
- ALL BUSINESS UNITS REPORTED POSITIVE ADJUSTED EBIT, SURPASSING THE GUIDANCE
- SUBSTANTIAL COMPANY DELEVERAGE WITH A POSITIVE FREE CASH FLOW
- FIRM ORDER BACKLOG AT US\$ 17.5 BILLION, US\$ 500 MILLION HIGHER YEAR-OVER-YEAR
- OUTSTANDING PERFORMANCE IN EXECUTIVE AVIATION AND SEVERAL CAMPAIGNS IN COMMERCIAL AVIATION
- LISTING OF EVE AT THE NYSE

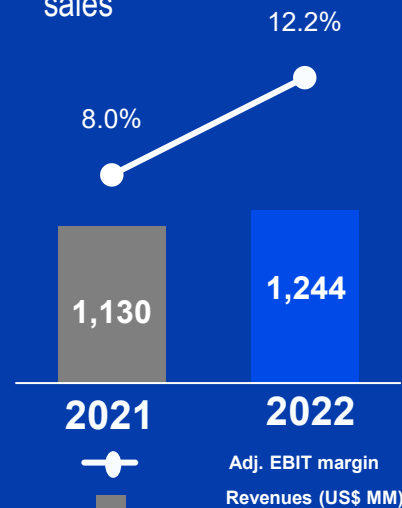
COMMERCIAL AVIATION

- Delivery of 30 jets (14 E175, 3 E190, 12 E195-E2 and 1 E190-E2) in 4Q22 reaching 57 jets in 2022 (+19% YoY)
- 60 aircraft sold in 2022 thereof 48 E195-E2, and strong market interest post-COVID in E2
- E2 Type Certification from Chinese Aviation Authority



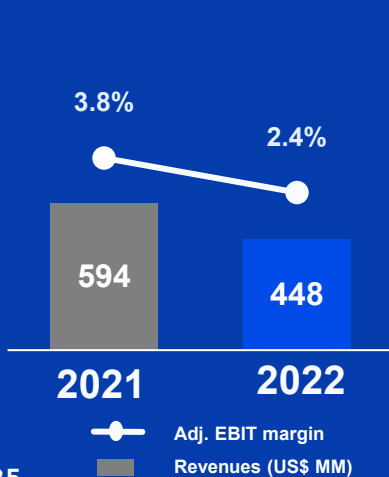
EXECUTIVE AVIATION

- Delivery of 50 jets (33 light and 17 mid-size) in 4Q22 reaching 102 jets in 2022 (+10% YoY)
- Double certification of Phenom 300 MED (FAA and EASA)
- Strong demand across the portfolio and sustained level of sales



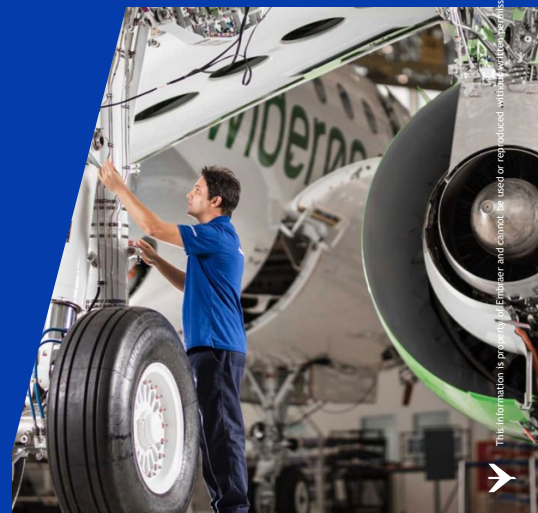
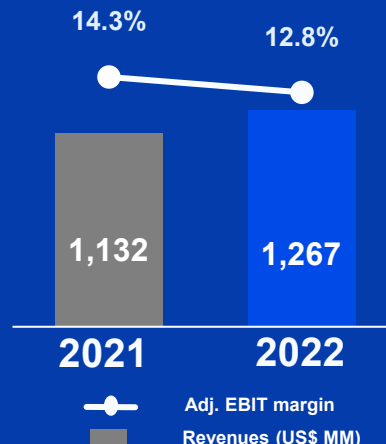
DEFENSE & SECURITY

- ← The Dutch government has announced that it has chosen to replace its fleet with 5 C-390 Millennium.
- ← Embraer and L3Harris partnered for the "Agile Tanker" KC-390 Millennium.
- ← Several ongoing sales campaigns.



SERVICES & SUPPORT

- ← Renewals of contracts with Pool Program clients and additions of new clients in Commercial Aviation services.
- ← Backlog rose above 8.3% Y-o-Y
- ← About 2% impact in margins due to credit provisions



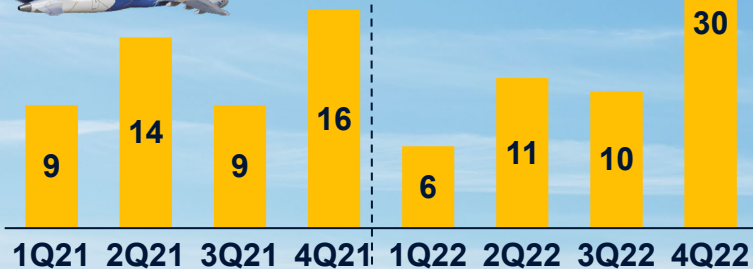
AIRCRAFT DELIVERIES

COMMERCIAL AVIATION

2021: 48

2022: 57

+19%
(YoY)



Outlook 2022: 60 – 70

EXECUTIVE AVIATION

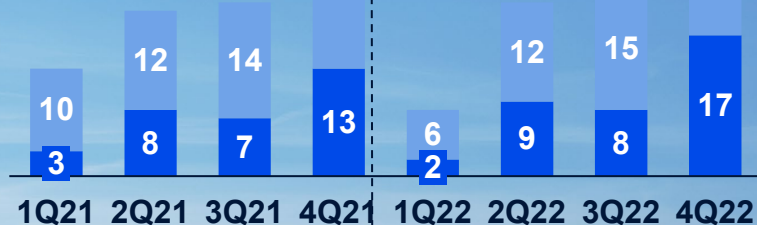
2021: 93

2022: 102

+10%
(YoY)



LIGHT JETS
MID-SIZE JETS

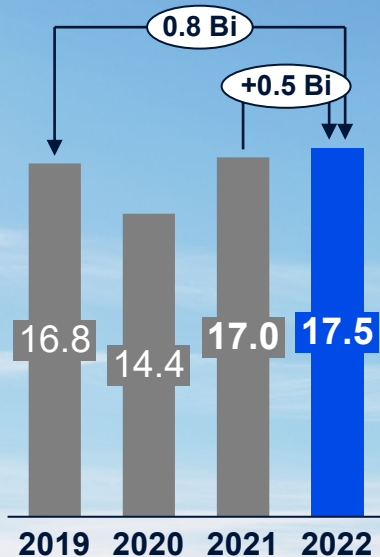


Outlook 2022: 100 – 110

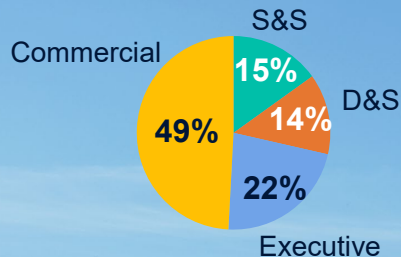
BACKLOG

US\$ BILLION

+2.6%



BREAKDOWN BY BUSINESS 2022

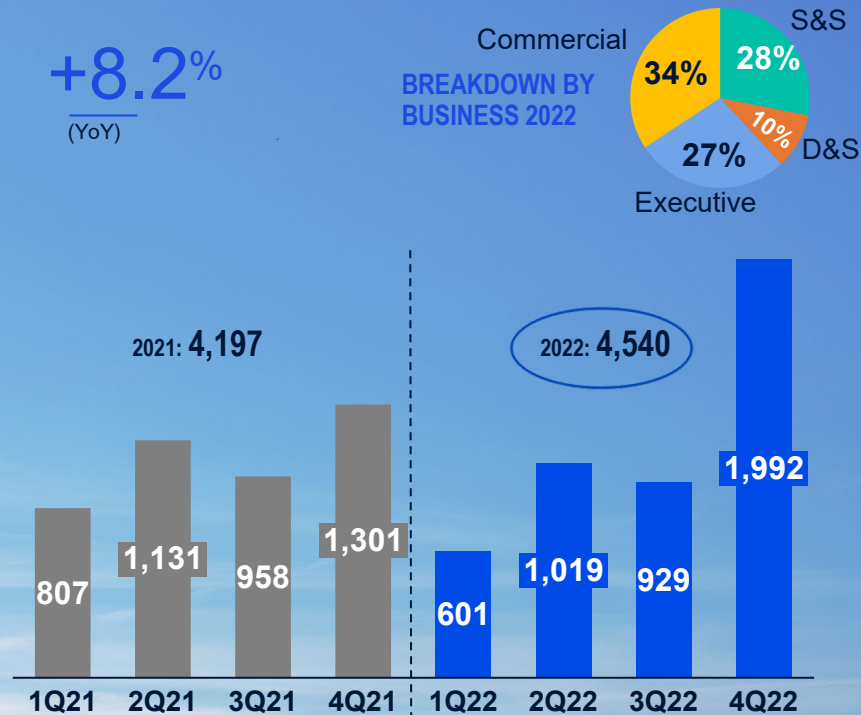


NET REVENUES

US\$ MILLION

+8.2%

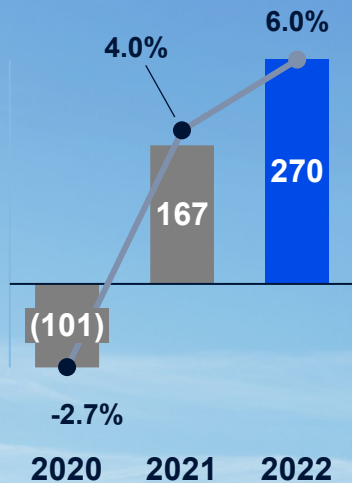
(YoY)



Outlook 2022: US\$ 4.5 – 5.0 Billion

ADJUSTED EBIT 2022¹

US\$ MILLION



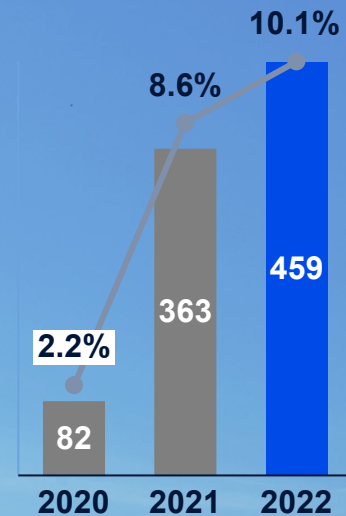
2020 2021 2022

REPORTED
EBIT²

-8.6%	4.8%	-2.4%
-323.4	201.3	-110.5

ADJUSTED EBITDA 2022¹

US\$ MILLION



2020 2021 2022

REPORTED
EBITDA

-1.1%	9.5%	1.7%
-39.6	396.8	78.2

✓ 2022 Outlook: 3.5% - 4.5%

✓ 2022 Outlook: 8.0% - 9.0%

¹ Adjusted EBIT and Adjusted EBITDA does not consider EVE expenses.

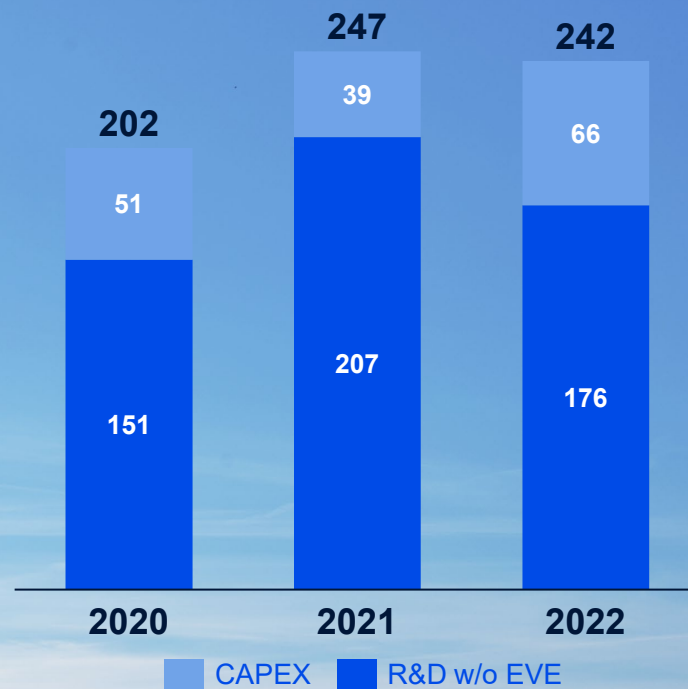
SG&A 2022

US\$ MILLION



INVESTMENTS 2022

US\$ MILLION

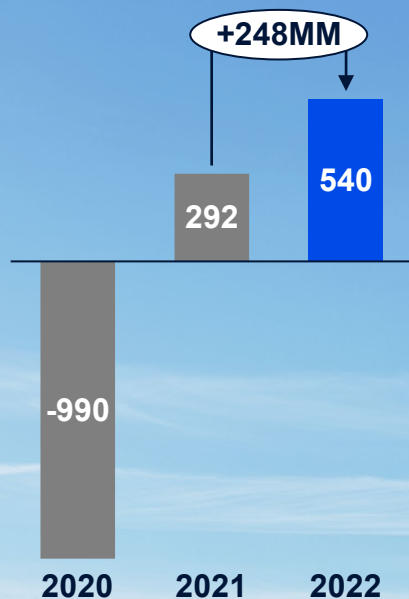


¹SG&A and R&D does not consider EVE.

ADJUSTED FCF 2022

US\$ MILLION

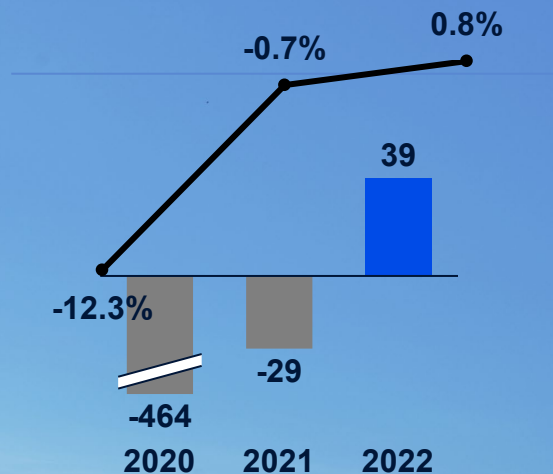
excludes Eve



ADJUSTED NET RESULTS 2022¹

US\$ MILLION

excludes extraordinary items



REPORTED
NET RESULTS²

Year	2020	2021	2022
Percentage	-19.4%	-1.1%	-4.1%
Value	-731.9	-44.7	-185.4

EPADS

Year	2020	2021	2022
Value	(3.98)	(0.24)	(1.01)

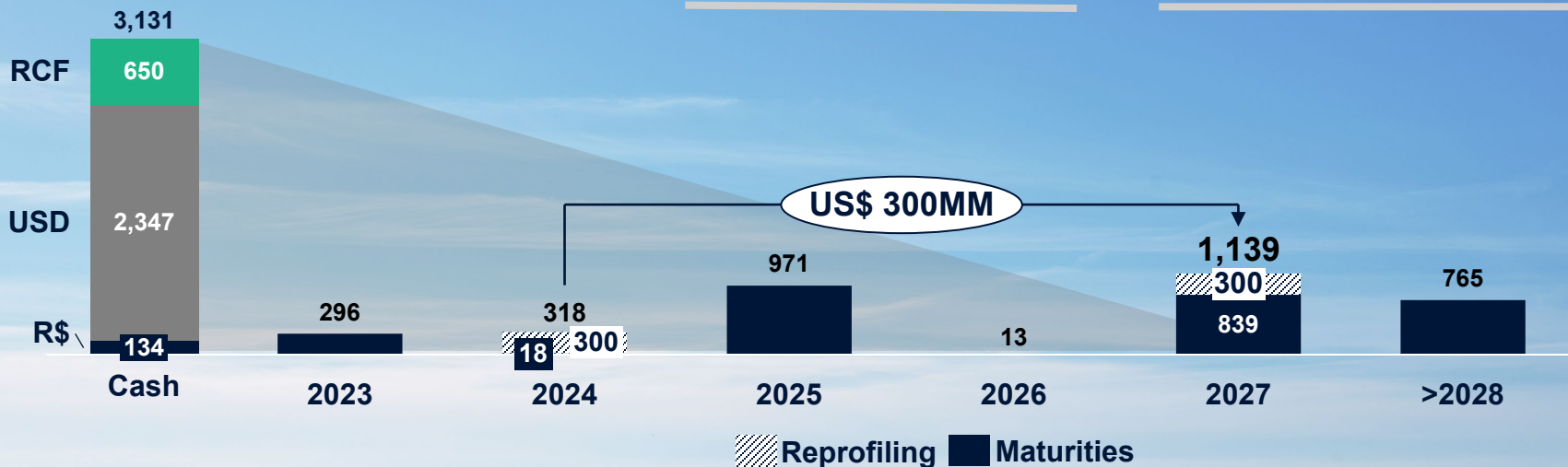
2022 Outlook: US\$ 150 Million or Better

¹Adjusted Net Income is calculated by adding Net Income attributable to Embraer Shareholders plus Deferred Income tax and social contribution for the period, as well as removing the impact of non-recurring items

LIQUIDITY

Liquidity reinforced by better FCF & EBIT

MATURITIES - US\$ MILLION



DELEVERAGING - US\$ MILLION



2023 OUTLOOK – DOUBLE DIGIT GROWTH

Updated on March 10th, 2023



DELIVERIES



COMMERCIAL AVIATION

65 - 70



EXECUTIVE AVIATION

120 - 130



REVENUES

US\$ **5.2 – 5.7** BILLION



ADJ. EBIT MARGIN

6.4% - 7.4%



ADJ. EBITDA MARGIN

10.0% - 11.0%



FREE CASH FLOW

US\$ **150** MILLION OR
BETTER

Outlook excludes EVE



THANK YOU

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