

# BACKLOG & DELIVERIES 2Q24



# Embraer increased deliveries 88% quarter on quarter in 2Q24 and backlog totaled US\$21.1bn – a 7-year high

Commercial deliveries soared circa 170% sequentially while Executive Jets grew 50%



US\$21.1 bn company wide backlog up more than 20% annually



20 E2 jets order from **20** Mexicana de Aviación

2<sup>nd</sup> C-390 Millennium **9nd** aircraft delivered to Portugal



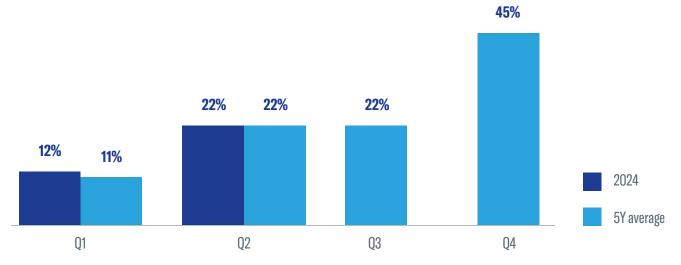
### São Paulo (SP), Brazil, July 18, 2024

Embraer (NYSE: ERJ; B3: EMBR3) delivered 47 jets in 2Q24, for an 88% increase compared to the previous quarter (qoq) when 25 jets were delivered. The company's overall backlog ended at US\$21.1 billion, more than 20% higher annually (yoy) and a 7-year high. Commercial Aviation was the highlight of the quarter with 19 jets deliveries – or circa 170% more qoq (7 jets in 1Q24). Meanwhile, Executive Jets delivered a solid performance with 27 aircraft (18 in 1Q24) while Defense delivered one multi-mission airlift C-390 Millennium.

Deliveries by Segment	2Q24	1Q24	2Q23	1H24	1H23	2024 Guidance
<b>Executive Aviation</b>	27	18	30	45	38	125 - 135
Phenom 100	2	1	1	3	3	
Phenom 300	18	10	18	28	22	
Light Jets	20	11	19	31	25	
Praetor 500	3	3	6	6	6	
Praetor 600	4	4	5	8	7	
Medium Jets	7	7	11	14	13	
<b>Commercial Aviation</b>	19	7	17	26	24	72 - 80
E195-E2	7	4	7	11	12	
Е190-Е2	4	-	-	4	-	
E175	8	3	10	11	12	
Total	46	25	47	71	62	197 - 215*
Defense & Security	1	-	1	1	1	
C-390 Millennium	1	-	1	1	1	

\*Excludes C-390 Millennium deliveries





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The company wide backlog reached US\$21.1 billion in 2Q24 (or more than 20% higher yoy and marginally higher qoq). The biggest increase happened in Commercial Aviation (+US\$227 million) while the biggest decreased occurred in Defense & Security (-US\$251 million). Last, but not least, the backlog for the other 2 businesses units increased marginally (+US\$45 million).

<b>Business Unit</b>	<b>2Q24</b>	1Q24	qoq	2Q23	уоу
Commercial Aviation	11.3	11.1	2%	8.0	40%
Executive Jets	4.6	4.6	1%	4.3	8%
Services & Support	3.1	3.1	0%	2.7	16%
Defense & Security	2.1	2.4	-10%	2.3	-5%
Total	21.1	21.1	0%	17.3	22%

#### **Backlog by Segment - US\$bn**



#### **Commercial Aviation** Highlights

In **Commercial Aviation, the backlog reached US\$11.3 billion in 2Q24** (+2% qoq). The main highlight of the period was the order for 20 E2 jets by Mexicana de Aviación – Mexico's state-owned airline. The order includes 10 E190-E2 jets and another 10 E195-E2 jets, with deliveries scheduled to start in 2Q25. Other highlight was the delivery and start of operations of the first E190-E2 to Scoot – the low-cost subsidiary of Singapore Airlines (SIA). Furthermore, Embraer reached another important milestone: the delivery of its 1,800<sup>th</sup> E-Jets in May. The marquee aircraft was delivered to the leasing company Azorra and it will be operated by Royal Jordanian Airlines.

2Q24 Backlog - Commercial Aviation				
Aircraft Type	Firm Orders	Deliveries	Firm Order Backlog	
E195-E2	282	100	182	
E190-E2	44	23	21	
E175	943	764	179	
Total	1,269	887	382	



#### **Commercial Aviation** Backlog per aircraft models

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 195-E2	282	100	182
Azul (Brazil)	51	-	51
Porter (Canada)	75	36	39
Aercap (Ireland)	45	19	26
Azorra (USA)	23	5	18
Mexicana (Mexico)	10	-	10
Aircastle (USA)	23	14	9
Air Peace (Nigeria)	13	5	8
Binter Canarias (Spain)	16	10	6
Salam Air (Oman)	6	-	6
Luxair (Luxembourg)	4	-	4
ICBC (China)	10	7	3
Royal Jordanian (Jordanian)	2	-	2
Helvetic (Switzerland)	4	4	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 190-E2	44	23	21
Mexicana (Mexico)	10	-	10
Azorra (USA)	12	4	8
Aircastle (USA)	2	-	2
Air Kiribati (Kiribati)	2	1	1
Aercap (Ireland)	5	5	-
Helvetic (Switzerland)	8	8	-
Wideroe (Norway)	3	3	-
Placar Linhas Aéreas (Brazil)	1	1	-
Undisclosed	1	1	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 175	943	764	179
American Airlines (USA)	204	108	96
Republic Airlines (USA)	187	141	46
Skywest (USA)	228	207	21
Horizon Air / Alaska (USA)	50	44	6
Air Peace (Nigeria)	5	-	5
Undisclosed	4	-	4
Overland Airways (Nigeria)	3	2	1
Air Canada (Canada)	15	15	-
Air Lease (USA)	8	8	-
Alitalia (Italy)	2	2	-
Belavia (Belarus)	1	1	-
CIT (USA)	4	4	-
ECC Leasing (Ireland)*	1	1	-
Flybe (UK)	11	11	-
Fuji Dream (Japan)	2	2	-
GECAS (USA)	5	5	-
KLM (The Netherlands)	17	17	-
LOT Polish (Poland)	12	12	-
Mauritania Airlines (Mau- ritania)	2	2	-
Mesa (USA)	7	7	-
NAC / Aldus (Ireland)	2	2	-
NAC / Jetscape (USA)	4	4	-
Northwest (USA)	36	36	-
Oman Air (Oman)	5	5	-
Royal Jordanian (Jordan)	2	2	-
Suzuyo (Japan)	11	11	-
TRIP (Brazil)	5	5	-
United Airlines (USA)	110	110	-

\* Aircraft delivered by ECC Leasing: one to Air Caraibes



#### Executive Jets Highlights

In **Executive Jets**, the business unit continued to seize great sales momentum in both fleet and retail markets, demonstrated solid delivery performance and maintained a positive book-to-bill ratio. **The backlog ended the period marginally up at US\$ 4.6 billion in 2Q24 (+1% qoq)**.





#### Services & Support Highlights

The **Services & Support** unit continues to be one of the main drivers of Embraer's growth through a combination of operational excellence, customer experience and innovative solutions. **Its backlog ended 2Q24 roughly unchanged at US\$3.1 billion.** 





#### **Defense & Security** Highlights

In **Defense & Security**, the highlight was the delivery of the 2<sup>nd</sup> C-390 Millennium to the Portuguese Air Force (FAP) in a ceremony held in Gavião Peixoto (SP), Brazil. In 2019, FAP ordered 5 KC-390s including a comprehensive services and support package and a flight simulator. The 1<sup>st</sup> aircraft entered service in October 2023 at Beja Air Base. The selection of the C-390 by some countries in Europe has not yet been incorporated into the backlog, which represents a significant source of potential growth for the coming quarters. **The backlog in Defense & Security decreased 10% qoq and reached US\$2.1 billion in 2Q24.** 





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**CONTACT** investor.relations@embraer.com.br

> **GUI PAIVA** Head of IR and M&A gpaiva@embraer.com

**PATRICIA MC KNIGHT** IR Manager patricia.mcknight@embraer.com.br

VIVIANE PINHEIRO IR Specialist viviane.pinheiro@embraer.com.br

**ELIANE FANIS** IR Specialist eliane.fanis@embraer.com.br

MARILIA SABACK SGOBBI IR Specialist marilia.saback@embraer.com.br

MARCELO CUPERMAN IR Analyst marcelo.cuperman@embraer.com.br



ri.embraer.com.br/en