RESULTS 3Q24

EMBRAER

DISCLAIMER

This conference call may include statements about future events, based on Embraer's expectations and market financial trends. Such statements are subject to uncertainties that may cause actual results to differ from those expressed or implied in this conference call. Except in accordance with the applicable rules, the company assumes no obligation to publicly update any forward-looking statements. For detailed financial information, the company encourages reviewing publications filed by the company with the CVM.

HARVEST SEASON: **GROWTH**

GROWING RESULTS

2024 Guidance updated: Commercial 70-73 aircraft, Adj. EBIT margin 9.0%-10.0% and FCF US$300m or higher.

Company Q3 revenues **+32% yoy** and Adj. EBIT margin **+9.8 p.p**.

Company 9M24 revenues **+24% yoy** and Adj. EBIT margin **+5.7 p.p.**

Credit rating upgraded to **BBB-** by Fitch (IG), in line with S&P; Moody's outlook positive

GROWING SALES

57 aircraft delivered in Q3 vs **43** aircraft yoy – an increase of **33%**

Executive deliveries **best historical** Q3 and 9M **performance**

Firm order backlog at **US$22.7 billion** – the highest over the past 9 years

Netherlands and Austria **signed 9 C-390** Millennium; **2 aircraft delivered** to Brazil and Hungary

CULTURE FOUNDATION: SAFETY FIRST, QUALITY ALWAYS IN EVERYTHING WE DO!

ADDRESSING SUPPLY CHAIN CHALLENGES IN 2024 AND ONWARDS

CAPABILITY BUILDING	Supply Chain Academy
DIGITAL TRANSFORMATION	Source to Pay Cycle Digitalization Supplier's Risk Management Tool S&OP & Inventory Mgmt. using AI
SUPPLY CHAIN RECOVERY	Expanded Team Presence Supplier Development Team Global Supply Chain Capacity Management

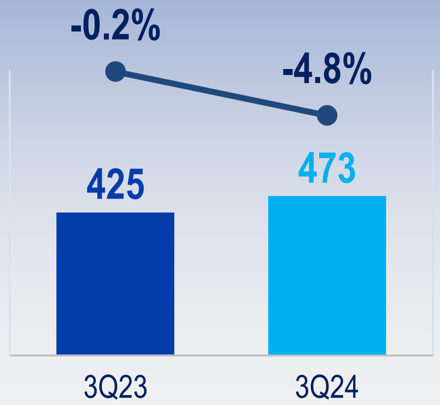
3Q24
OPERATIONAL RESULTS

COMMERCIAL AVIATION

8 E190-E2 Virgin Australia order; first LOT a/c delivered

Revenue increased +11% yoy

Lower margin due to supply chain and product-customer mix

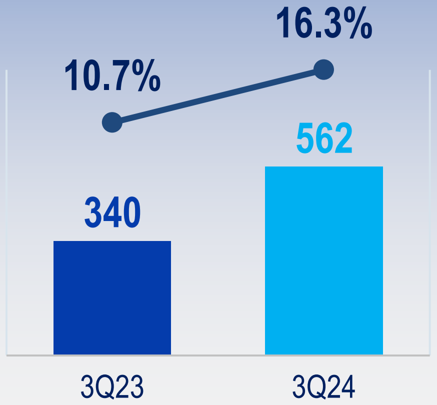


EXECUTIVE AVIATION

Best historical Q3 and 9M deliveries and revenue

Revenue soared +65% yoy

Adj. EBIT margin improved 5.6 p.p. yoy



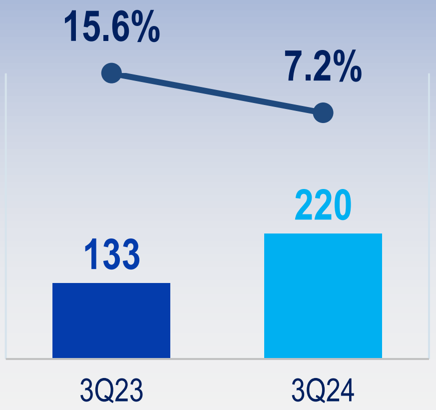
Revenues (US$m)   Adj. EBIT margin

DEFENSE & SECURITY

Netherlands & Austria signed 9 C-390; 2 deliveries Brazil & Hungary

Paraguay & Uruguay ordered 6-12 A-29 Super Tucano

Revenue increased +65% yoy

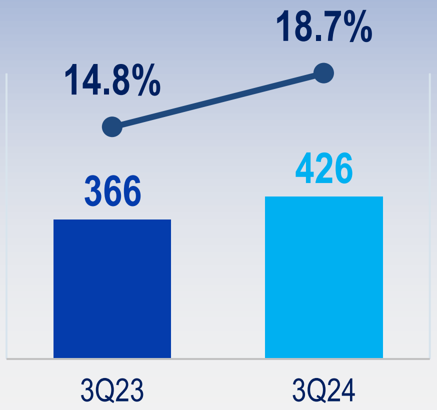


SERVICES & SUPPORT

Revenue +16% yoy; new all time high

Adj. EBIT margin +3.9 p.p. yoy to 18.7%

US$70M investment in new Fort Worth Texas MRO



Revenues (US$m) Adj. EBIT margin

MILESTONE AND OUTLOOK

Full scale eVTOL prototype unveiled at Gavião Peixoto, Brazil

LATEST PRODUCT DEVELOPMENTS

Getting ready to fly in early 2025; battery installation, lifters production

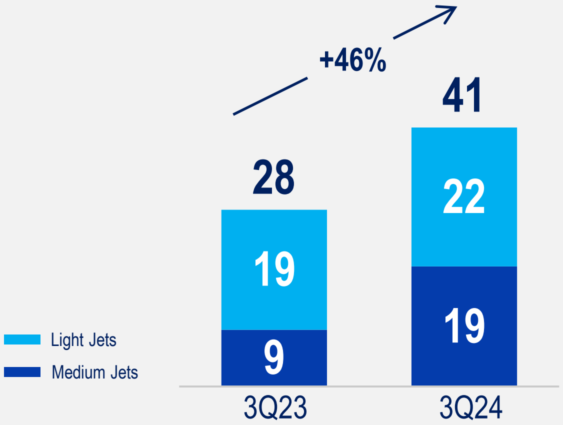
Additional US$236m secured for eVTOL development and industrialization; pro forma liquidity ~US$445m

Aircraft certification by ANAC (Brazil) and FAA (USA) expected in 2027

3Q24 FINANCIAL RESULTS

DELIVERIES

EXECUTIVE AVIATION

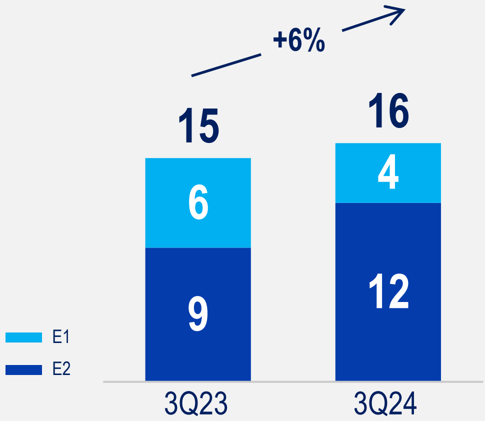


GUIDANCE 2024:

125 to 135

9M24: 86

COMMERCIAL AVIATION



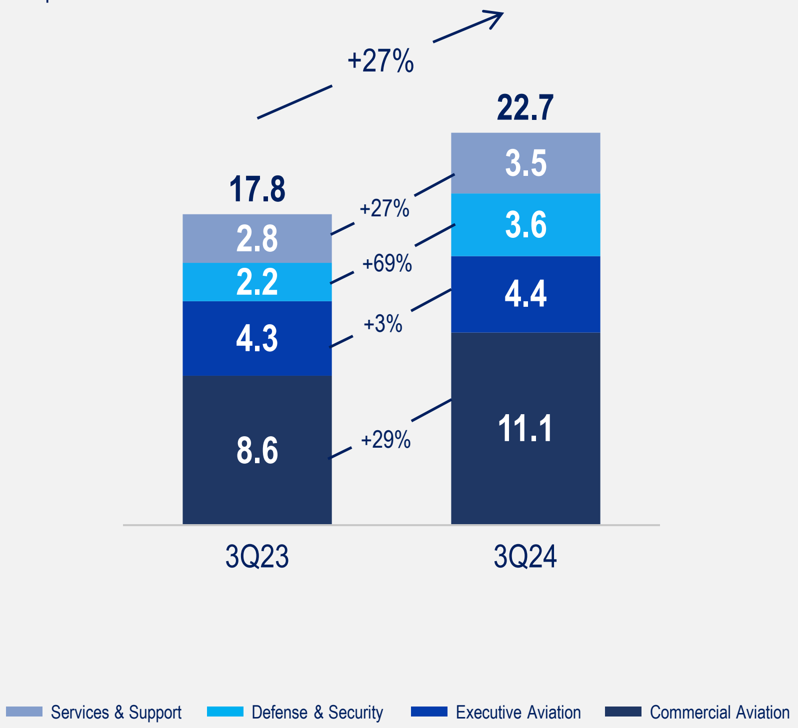
GUIDANCE 2024:

70 to 73

9M24: 42

BACKLOG

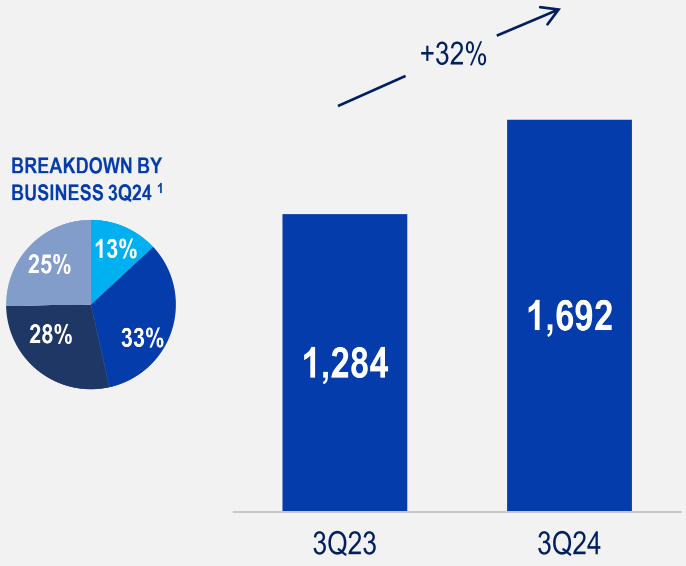
US$ billion



¹ Revenue breakdown does not include "Others" Business Unit.

NET REVENUES

US$ million



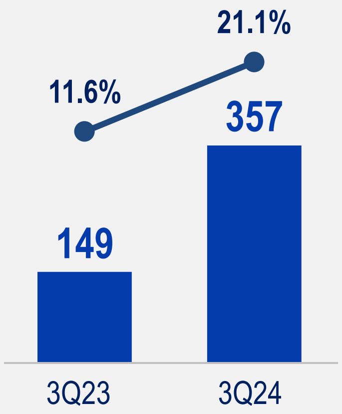
GUIDANCE 2024:

US$6.0 – 6.4 billion

9M24: US$ 4,083 million

ADJUSTED EBITDA

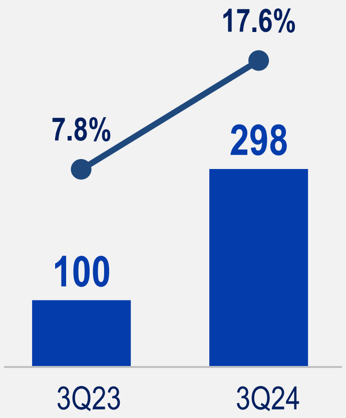
US$ million
excludes Eve [1]



	3Q23	3Q24
Eve Expenses	(17)	(12)
Reported EBITDA[1]	134 10.4%	344 20.3%
Adj. EBITDA ex-BA agreement		207 12.2%

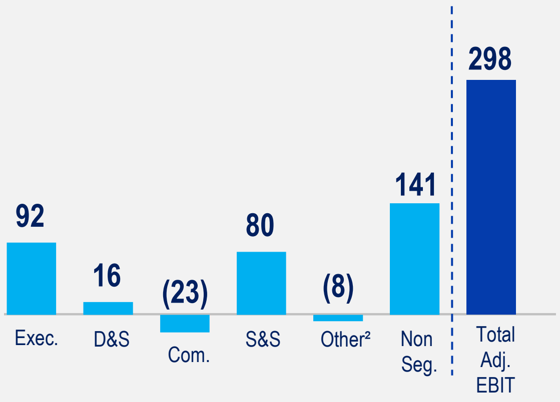
ADJUSTED EBIT

US$ million
excludes Eve [1]



	3Q23	3Q24
Eve Expenses	(17)	(12)
Reported EBIT[1]	84 6.6%	285 16.9%
Adj. EBIT ex-BA agreement		147 8.7%

BREAKDOWN BY BUSINESS 3Q24



GUIDANCE 2024:

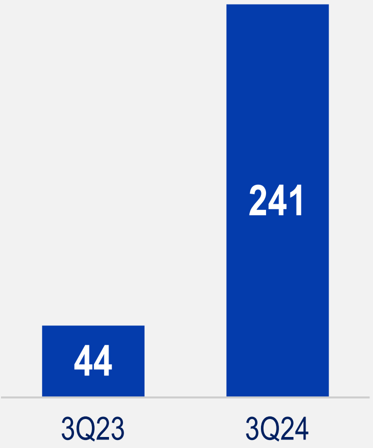
9.0% – 10.0%

9M24: 10.8%

[1] Adjusted EBIT and Adjusted EBITDA does not consider Eve expenses, warrants and mark to market of Republic Airways shares. All numbers from Eve are IFRS.
[2] Other includes unallocated operating income (expense).

ADJUSTED FCF

US$ million
excludes Eve

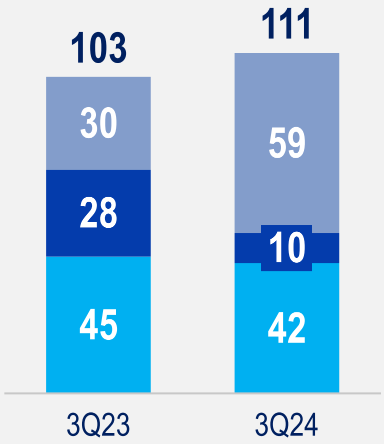


	3Q23	3Q24
Eve's FCF	(23)	(34)

GUIDANCE 2024:
US$**300** million
or higher
9M24: US$(320) million

INVESTMENTS

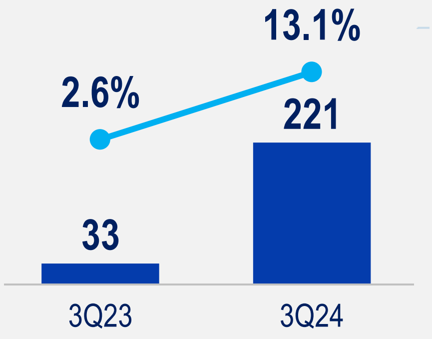
US$ million
excludes Eve



	3Q23	3Q24
Eve's R&D	25	28

ADJ. NET RESULTS[2]

US$ million
excludes Eve[1]

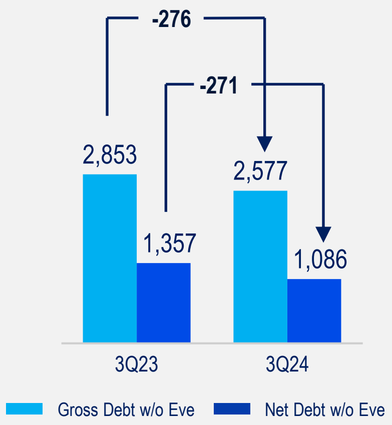


	3Q23	3Q24
Eve Expenses[1]	(10)	(9)
Reported Net Results	61 4.7%	179 10.6%
Adj. Net Results ex-BA agreement		122 7.2%
EPADS	0.33	0.97

*[1]Considers Eve expenses and warrants including financial result | [2]Adjusted net results is calculated by adding Net income attributable to Embraer's shareholders plus Deferred Income tax and social contribution for the period (-US$17.3M 3Q23 and +US$50.8M 3Q24), as well as removing the impact of non-recurring items (-US$1.1M 3Q23). | *All numbers from Eve are IFRS.*

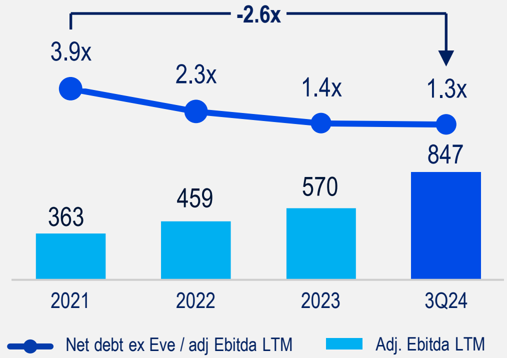
LIQUIDITY

Strong liquidity and long-term maturities



DELEVERAGING

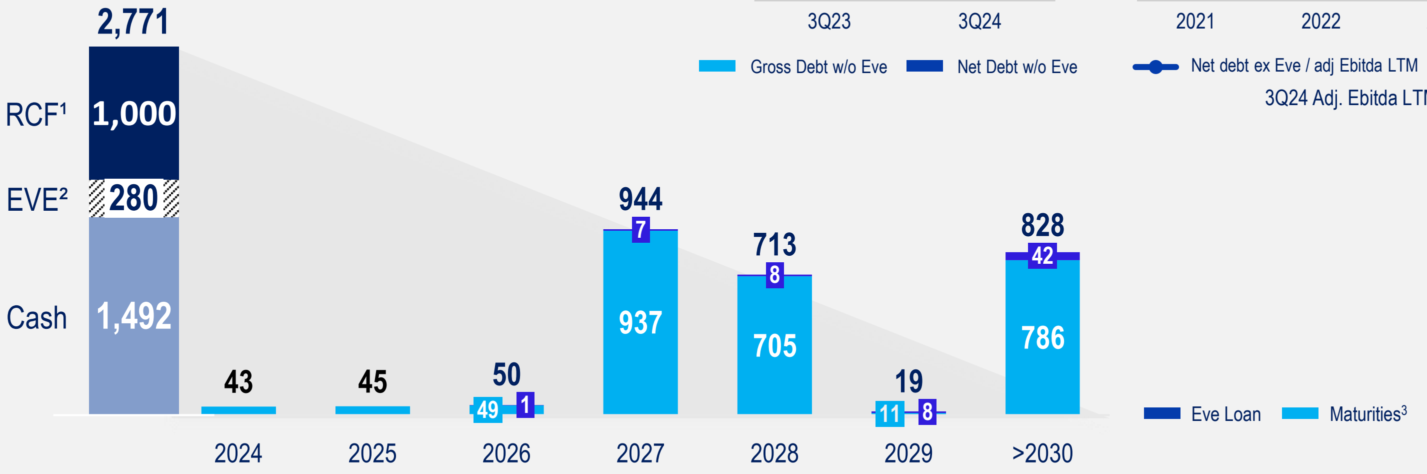
US$ million



3Q24 Adj. Ebitda LTM ex-BA US$ 697 million

MATURITIES

US$ million



*[1]Revolving Credit Facility; | [2]Eve's Cash = Cash and cash equivalents plus financial investments | [3]Maturities = Do not consider accrued interest and deferred costs | *All numbers from Eve are IFRS.*

2024 GUIDANCE UPDATE

DELIVERIES

COMMERCIAL AVIATION

	LOW	HIGH
OLD	72	80
NEW	70	73
DELTA	-2	-7

EXECUTIVE AVIATION

	LOW	HIGH
UNCH.	125	135

FINANCIALS

REVENUE US$ billion

	LOW	HIGH
UNCH.	6.0	6.4

ADJ. EBIT MARGIN

	LOW	HIGH
OLD	6.5%	7.5%
NEW	9.0%	10.0%
DELTA	+2.5%	+2.5%

FREE CASH FLOW US$ million

OLD	>220
NEW	>300
DELTA	+80

CLOSING REMARKS

Francisco Gomes Neto - CEO

CLOSING REMARKS

2024 **Guidance updated**

Aussie Aussie Aussie, Oi Oi Oi! Welcome **Virgin Australia** to E2 operators family

Welcome **Netherlands and Austria** to our C-390 military operators family

US$ 22.7bn backlog **(9-year high)**

Foundation of our culture **“SAFETY FIRST AND QUALITY ALWAYS”**


EMBRAER
THANK YOU!
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