



Embraer Delivers 30 Commercial and 52 Executive Jets in 4Q14

São José dos Campos, Brazil, January 13, 2015 – Embraer S.A. (NYSE: ERJ; BM&FBOVESPA: EMBR3) delivered 30 commercial and 52 business jets, 38 light and 14 large jets, during the fourth quarter of 2014 (4Q14), thus closing out the year with 92 airplanes delivered to the commercial airline market and 116 to the executive aviation market, that is, 92 light and 24 large jets. On December 31, the firm order backlog stood at USD 20.9 billion.

Deliveries by Segment	4Q14	2014
Commercial Aviation	30	92
EMBRAER 170 (E170)	-	1
EMBRAER 175 (E175)	22	62
EMBRAER 190 (E190)	5	19
EMBRAER 195 (E195)	3	10
Executive Aviation	52*	116
Light jets	38	92
Large jets	14	24
TOTAL	82	208

*9 Phenom 100, 29 Phenom 300, 10 Legacy 650, 3 Legacy 500 e 1 Lineage 1000

The quarter highlights in the commercial aviation segment were the confirmation of a firm order for seven E175 jets by SkyWest, to be operated under a Capacity Purchase Agreement (CPA) with Alaska Airlines, and the delivery of the 1,100th E-Jet produced, model E190, to Aeromexico airlines.

In the executive aviation segment, the quarter highlights were the first deliveries of the Legacy 500 and the additional request from NetJets, which converted 10 Phenom 300 options into firm orders.

Backlog – Commercial Aviation (December 31, 2014)

Model	Firm Orders	Options	Deliveries	Firm Order Backlog
E170	193	12	188	5
E175	421	353	249	172

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E190	580	135	515	65
E195	145	2	138	7
E175-E2	100	100	0	100
E190-E2	60	70	0	60
E195-E2	50	50	0	50
TOTAL	1.549	722	1.090	459

Note: Deliveries and firm order backlog include orders for the Defense segment placed by State-run airlines (Satena and TAME).

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Note to Editors

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Firm Order Portfolio

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 170	193	188	5
Airnorth (Australia)	1	1	-
Alitalia (Italy)	6	6	-
BA CityFlyer (UK)	6	6	-
Cirrus (Germany)	1	1	-
ECC Leasing (Ireland)	6	6	-
EgyptAir (Egypt)	12	12	-
Finnair (Finland)	10	10	-
GECAS (USA)	9	9	-
JAL (Japan)	20	15	5
Jetscape (USA)	1	1	-
LOT Polish (Poland)	6	6	-
Petro Air (Libya)	2	2	-
Regional (France)	10	10	-
Republic Airlines (USA)	48	48	-
Satena (Colombia)	1	1	-
Saudi Arabian Airlines (Saudi Arabia)	15	15	-
Sirte Oil (Libya)	1	1	-
Suzuyo (Japan)	2	2	-
TAME (Ecuador)	2	2	-
US Airways (USA)	28	28	-
Virgin Australia (Australia)	6	6	-

* Aircraft delivered by ECC Leasing: one to Cirrus, two to Paramount, one to Satena and two to Gulf Air

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 175	421	249	172
Air Canada (Canada)	15	15	-
Aldus (Ireland)	5	-	5
ECC Leasing (Ireland)	1	1	-
Air Lease (USA)	8	8	-
Alitalia (Italy)	2	2	-
American Airlines (USA)	60	-	60
CIT (USA)	4	4	-
Flybe (UK)	15	11	4
GECAS (USA)	5	5	-
Jetscape (USA)	4	4	-
LOT Polish (Poland)	12	12	-
Northwest (USA)	36	36	-
Oman Air (Oman)	5	5	-
Republic Airlines (USA)	151	95	56
Royal Jordanian (Jordan)	2	2	-
TRIP (Brazil)	5	5	-
United Airlines (USA)	30	19	11
Skywest (USA)	47	20	27
Suzuyo (Japan)	8	5	3
Undisclosed	6	-	6

* Aircraft delivered by ECC Leasing: one to Air Caraïbes

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 190	580	515	65
Aero Republica (Colombia)	5	5	-
Aeromexico (Mexico)	12	12	-
Aldus (Ireland)	15	4	11
Air Astana (Kazakhstan)	2	2	-
Air Canada (Canada)	45	45	-
Air Caraibes (Guadeloupe)	1	1	-
Air Lease (USA)	23	23	-
Air Moldova (Moldova)	1	1	-
Augsburg (Germany)	2	2	-
Austral (Argentina)	22	22	-
AZAL (Azerbaijan)	6	4	2
Azul (Brazil)	5	5	-
BA CityFlyer (UK)	9	9	-
BOC Aviation (Singapore)	14	14	-
Conviasa (Venezuela)	14	14	-
China Southern (China)	20	20	-
CIT (USA)	7	6	1
Copa (Panama)	15	15	-
Dniproavia (Ukraine)	5	5	-
ECC Leasing (Ireland)	1	1	-
Finnair (Finland)	12	12	-
GECAS (USA)	27	27	-
Hainan (China)	50	50	-
Hebei (China)	7	5	2
JAL (Japan)	10	-	10
JetBlue (USA)	88	64	24
Jetscape (USA)	7	7	-
Kenya Airways (Kenia)	10	10	-
KLM (Netherlands)	22	22	-
KunPeng (China)	5	5	-
LAM (Mozambique)	2	2	-
Lufthansa (Germany)	9	9	-
M1 Travel (Lebanon)	8	8	-
NAS Air (Saudi Arabia)	10	3	7
NIKI (Austria)	7	7	-
Regional (France)	10	10	-
Republic (USA)	2	2	-
Taca (El Salvador)	11	11	-
TAME (Ecuador)	3	3	-
TRIP (Brazil)	3	3	-
US Airways (USA)	25	25	-
Virgin Austrália (Australia)	18	18	-
Virgin Nigeria (Nigeria)	2	2	-
Undisclosed	8	-	8

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 195	145	138	7
Aurigny (Guernsey)	1	1	-
Azul (Brazil)	59	52	7
Belavia (Belarus)	2	2	-
BOC Aviation (Singapore)	1	1	-
Flybe (UK)	14	14	-
GECAS (USA)	12	12	-
Globalia (Spanish)	12	12	-
Jetscape (USA)	2	2	-
LOT Polish (Poland)	4	4	-
Lufthansa (Germany)	34	34	-
Montenegro (Montenegro)	1	1	-
Royal Jordanian (Jordan)	2	2	-
Trip (Brazil)	1	1	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 175-E2	100	-	100
Skywest (USA)	100	-	100

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 190-E2	60	-	60
Air Costa (India)	25	-	25
ILFC (USA)	25	-	25
ICBC (China)	10	-	10

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 195-E2	50	-	50
Air Costa (India)	25	-	25
ILFC (USA)	25	-	25

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Aircraft delivered by ECC Leasing (included in the previous tables)

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
ECC Leasing	8	8	-
EMBRAER 170	6	6	-
Cirrus (Germany)	1	1	-
Paramount (India)	2	2	-
Satena (Colombia)	1	1	-
Gulf Air (Bahrain)	2	2	-
EMBRAER 175	1	1	-
Air Caraibes (Guadeloupe)	1	1	-
EMBRAER 190	1	1	-
JetBlue (USA)	1	1	-

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