



INVESTOR DAY





FRANCISCO GOMES NETO
President & CEO
Embraer

INVESTORDAY





MAKE A DIFFERENCE



EMPOWER GLOBAL AEROSPACE
THROUGH EFFICIENCY AND INNOVATION





DELIVERING RESULTS TODAY

WELL POSITIONED FOR SUSTAINABLE GROWTH

- \$22.7 bn backlog, highest over past 9 years (+27% year over year)
- Investment grade by Fitch and S&P – Moody's outlook positive
- NYSE stock price appreciated 147% in last 12 months
- All businesses profitable and growing with modern, competitive products
- Great Place To Work in every location where we are present

CULTURE OF EXCELLENCE BASED ON SAFETY FIRST, QUALITY ALWAYS

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**SAFETY
FIRST
QUALITY
ALWAYS**



UNLEASHING CAPABILITIES

POTENTIAL TO REACH REVENUES OF \$10 BN UNTIL 2030*



CUSTOMER

SALES

EFFICIENCY &
SIMPLIFICATION

DELIVERIES

TECHNOLOGY
& INNOVATION

ESG



*Without Eve Air Mobility

SALES

- Materialize sales campaigns for all businesses
- Promote synergies & integration across businesses
- Convert Eve's Letters of Intent into firm orders

DELIVERIES

- Assure manufacturing capacity for sustainable growth
- Stable and more predictable supply chain
- Production and deliveries linearity across the year





CAPABILITY BUILDING

Supply Chain Academy
Localized & expanded presence



DIGITAL TRANSFORMATION

Source to Pay Cycle Digitalization
AI for inventory management
and material forecasting



SUPPLY CHAIN RECOVERY

Supplier development team
Suppliers' risk management tools



**45 years
in the country**



**+ 2,000
aircraft in operation**



**+3,000
qualified jobs**



**Presence
across 32 states**



**\$3 bn
in assets**



Commercial Aviation: Increasing E-Jets fleet in the US

- E175 expanding its presence in the regional segment.
- E190/195-E2 attracting interest from Network Carriers to complement larger narrow-bodies.

Executive Jets: Growing demand across the portfolio

- Phenom 100EX and Phenom 300E: Most desired. Most delivered.
- Praetor 500 and Praetor 600: Most advanced technologies. Strong momentum with fleet operators.

Defense & Security: New opportunities for A-29 and C-390

- A-29 market is growing globally in addition to an increasing need for advanced training.
- The C-390 is ready to serve the US needs for transport, mobility, and air to air refueling.

Services & Support: Expanding service network

- Doubled U.S. capacity to serve Executive Jets fleet with new facilities in OH, TX and FL.
- New MRO facility for E-Jets in Fort Worth, TX to increase capacity by 53%.

Eve Air Mobility: Key markets and strategic partners

- Los Angeles, San Francisco, Chicago, New York, Miami, Orlando.
- United, Republic Airways, BAE Systems, Nidec Corp.

ENTERPRISE EFFICIENCY

SIMPLER AND MORE AGILE COMPANY MEANS PROFITABILITY

INVENTORY TURN

- Governance, S&OP
- Digital intelligence

COGS REDUCTION

- Multidisciplinary teams across the organization
- Production lead time reduction



LEAN DIGITAL

- Efficiency & growth
 - Inventory
 - Operations
 - Engineering
 - Services

ENTERPRISE EFFICIENCY PROGRAM

- Kaizen
- Boa Ideia (ideation program)
- Production linearity



TECHNOLOGY & INNOVATION IN EVERYTHING WE DO

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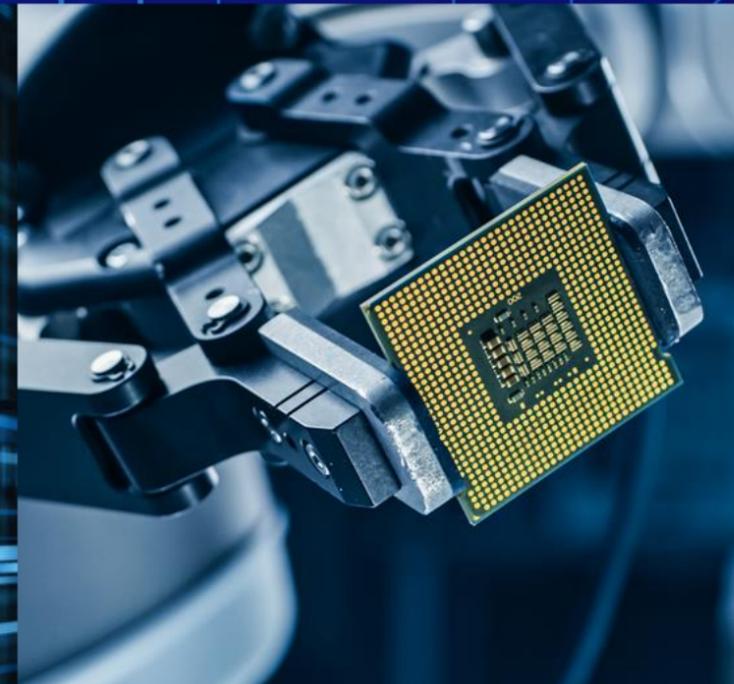
**ZERO
EMISSIONS**



**AUTONOMOUS
FLIGHT**



**AI & DATA
SCIENCE**



**INDUSTRY
4.0**



**AIRFRAME
COMPETITIVENESS**



**PASSENGER
EXPERIENCE**

ENVIRONMENTAL

- Net-zero Aviation by 2050:
 - Tests on 100% SAF – E195-E2, Praetor 600 and Phenom 300E
- Carbon Neutrality by 2040:
 - Increased usage of SAF in MLB
 - Starting to use biomethane in GPX
 - Operations in Brazil and Portugal on 100% green energy

SOCIAL

- Increased diversity for entry-level hires
- Women in senior leadership positions
- 1,480 students qualified through the “Social Tech” program
- Women in the Master of Science in Aeronautical Engineering program

GOVERNANCE

- Maintain the highest standards of governance
- ANEFAC 2024 Transparency Award





SALES

- Materialize key sales campaigns
- Services network expansion

DELIVERIES

- Ramp-up production and supply chain
- Improve leveling throughout the year

EFFICIENCY & SIMPLIFICATION

- Lean & Kaizen culture
- Lean digital

TECHNOLOGY & INNOVATION

- Innovation Verticals
- Partnerships

ESG

- Net-zero aviation
- Diversity & inclusion



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**COMMERCIAL
AVIATION**



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**EXECUTIVE
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**DEFENSE
& SECURITY**





**DEFENSE
& SECURITY**



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**SERVICES
& SUPPORT**

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\$ 1,000.57

MAY

JUN

JUL

AUG

SEP

OCT

212911 2190 5422





**SERVICES
& SUPPORT**



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EVE

MOBILITY REIMAGINED

EVE



ENGINEERING PROTOTYPE, ONGOING TESTING



HIGH AND LOW VOLTAGE
SYSTEMS TESTS



THERMAL-RUNAWAY
CONTAINMENT TEST



TRANSITION
BOOM TEST

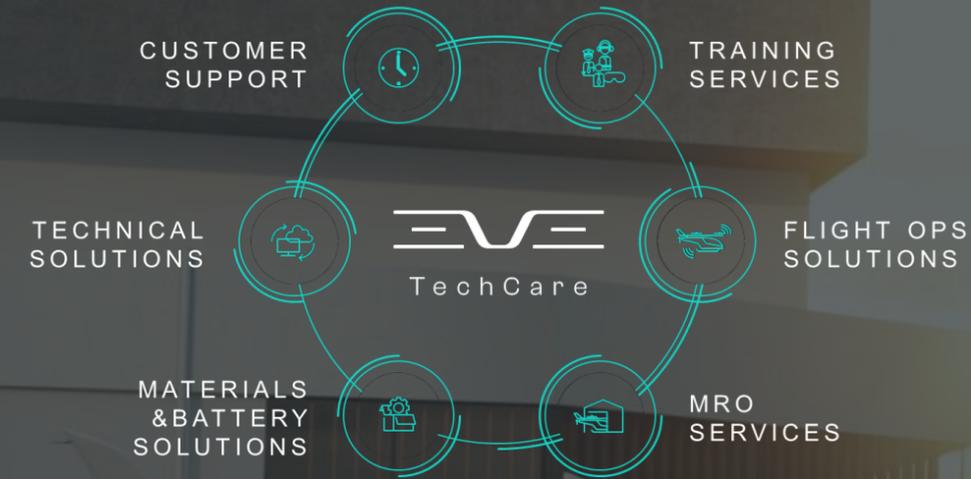


FLIGHT TEST INSTRUMENT
(FTI) INTEGRATION



TRANSMISSION
& RECEPTION TESTS

ADVANCING THE AAM ECOSYSTEM



ALL-IN-ONE SERVICE PORTFOLIO PROVIDING HIGHER AIRCRAFT AVAILABILITY AND COSTS OPTIMIZATION



EMBRAER & CAE JOINT VENTURE SELECTED AS PILOT AND MAINTENANCE TRAINING PROVIDER



EVE WORKED WITH BRAZILIAN OPERATOR (REVO) TO DEVELOP ATM SERVICES IN REAL-LIFE SIMULATION

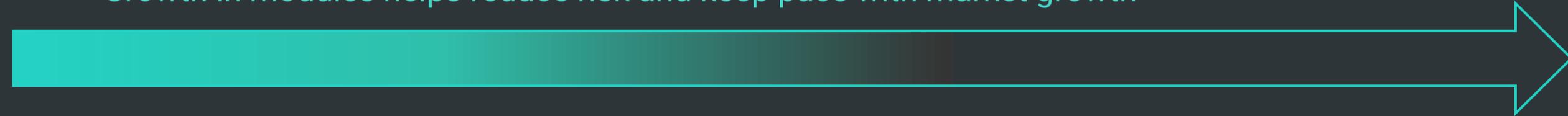
BASIS OF CERTIFICATION IN BRAZIL

- BRAZIL'S AVIATION AUTHORITY (ANAC) PUBLISHED AIRWORTHINESS CRITERIA FOR EVE-100 CERTIFICATION
- CERTIFICATION BASIS IS CRITICAL TO PRODUCT DETAILING AND ADVANCEMENT FOR FLIGHT TESTING
- ENGINEERING PROTOTYPE 1ST FLIGHT EXPECTED FOR 1H2025
- EVE WILL CONTINUE TO ADVANCE TO ANAC TYPE CERTIFICATION AND FAA VALIDATION



MODULAR MANUFACTURING STRATEGY

Capital-efficient strategy to deploy manufacturing resources
Growth in modules helps reduce risk and keep pace with market growth



½ Module



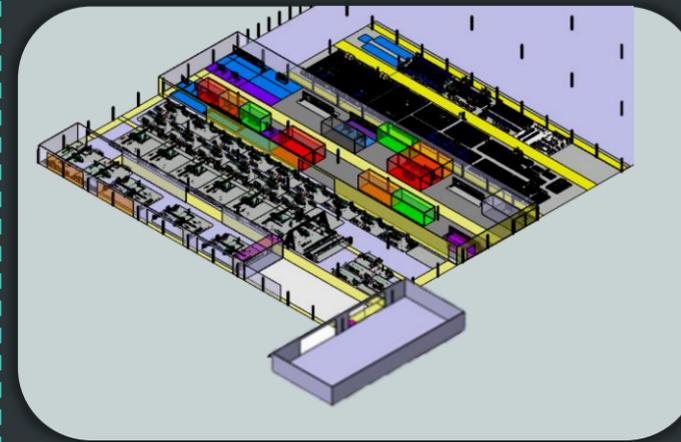
120 units / year

1 Module



240 units / year

2 Modules



480 units / year

~\$740M RAISED SINCE IPO IN '22

IPO NYSE - 2022

← EMBRAER

UNITED acciona BAE SYSTEMS ROLLS ROYCE

SKYWEST INCORPORATED bradescor THALES

Republic Airways FALCO AZORRA

\$400 million

DEBT - 2023

BNDES

P&D standby facility | 12-year maturity
3-4-year grace period | 5-6% interest rate
disbursement 2023-2025

\$100 million

NEW EQUITY - 2024

← EMBRAER SPACE FLORIDA

Nidec
AEROSPACE
A Nidec & Embraer Joint Venture

+ FINANCIAL INVESTORS

\$96 million

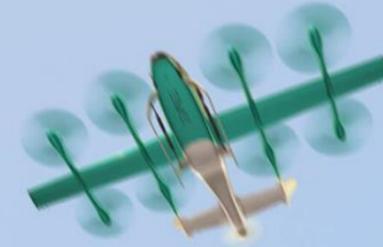
NEW DEBT - 2024

BNDES \$90 million

+ **citi** \$50 million

\$140 million

~\$740 million
in funding



Mobility Reimagined



EVEX
LISTED
NYSE



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LUIS CARLOS AFFONSO
SVP Engineering & Technology Development
Embraer





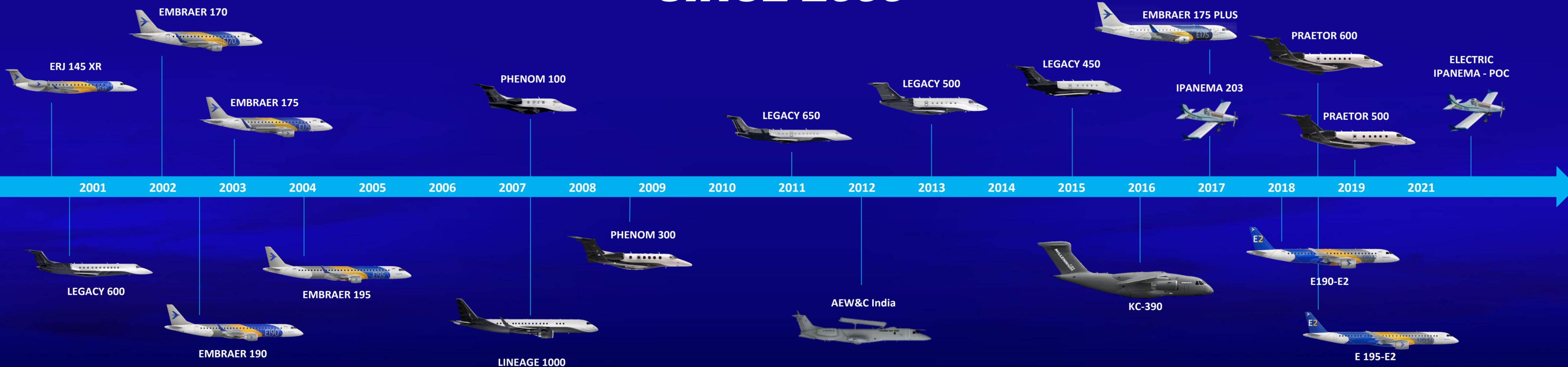
ENGINEERING EXCELLENCE

SAFETY FIRST, QUALITY ALWAYS.





MORE THAN 20 AIRCRAFT CERTIFIED SINCE 2000





INNOVATION VERTICALS



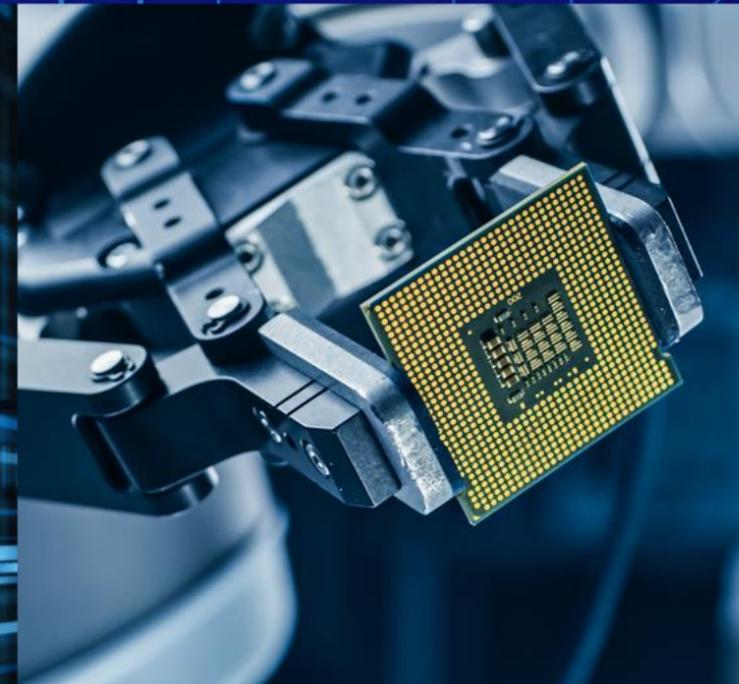
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**TECHNOLOGY
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ANTONIO CARLOS GARCIA
Executive Vice President & CFO
Embraer

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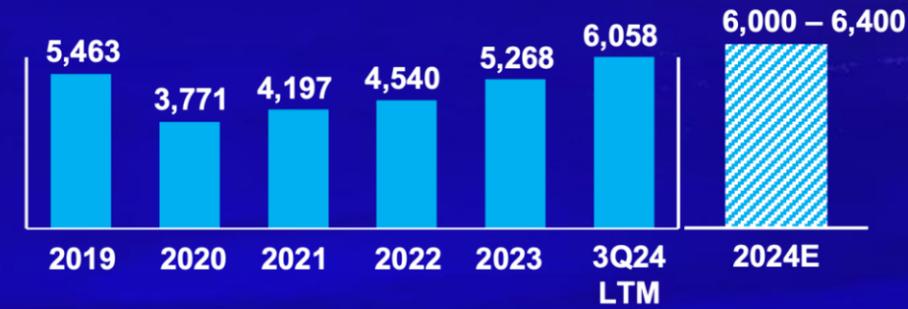


***FROM HARVEST SEASON
TO SUSTAINABLE GROWTH***



FROM HARVEST SEASON TO SUSTAINABLE GROWTH

NET REVENUE



FROM HARVEST SEASON TO SUSTAINABLE GROWTH

NET REVENUE



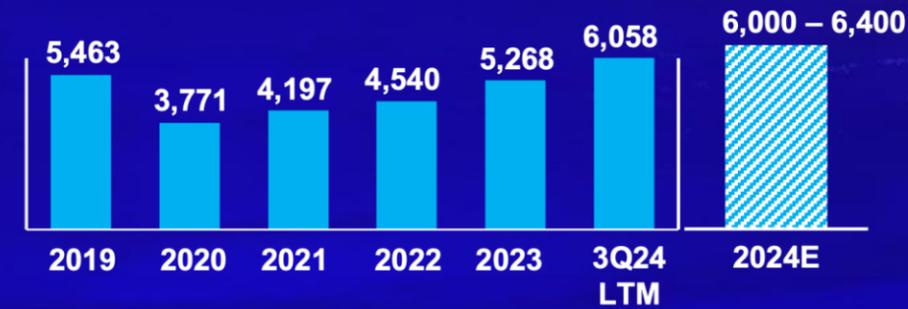
ADJUSTED EBITDA*



Note: Revenue, adjusted EBIT, adjusted EBITDA and FCF do not consider EVE
 *3Q24 Adj. EBITDA Margin LTM ex BA, 11.5% and 3Q24 Adj. EBIT Margin LTM ex BA, 7.8% **US\$m**

FROM HARVEST SEASON TO SUSTAINABLE GROWTH

NET REVENUE



ADJUSTED EBITDA*

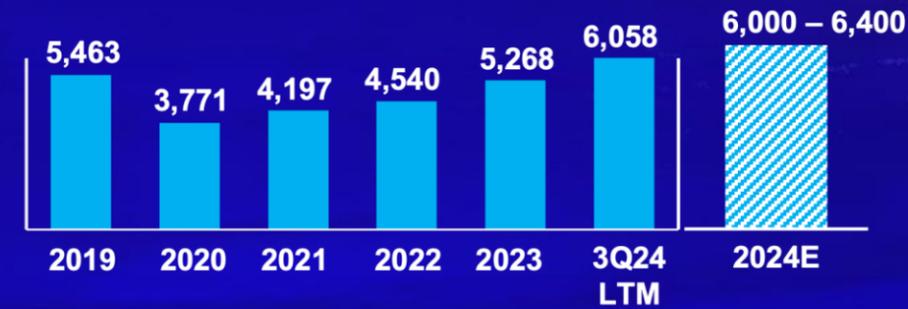


ADJUSTED EBIT*

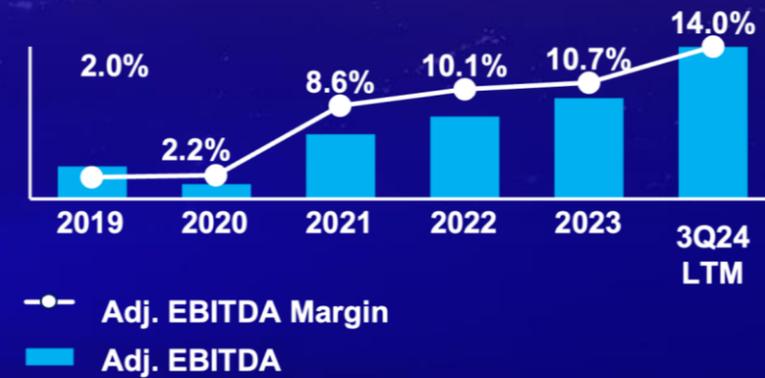


FROM HARVEST SEASON TO SUSTAINABLE GROWTH

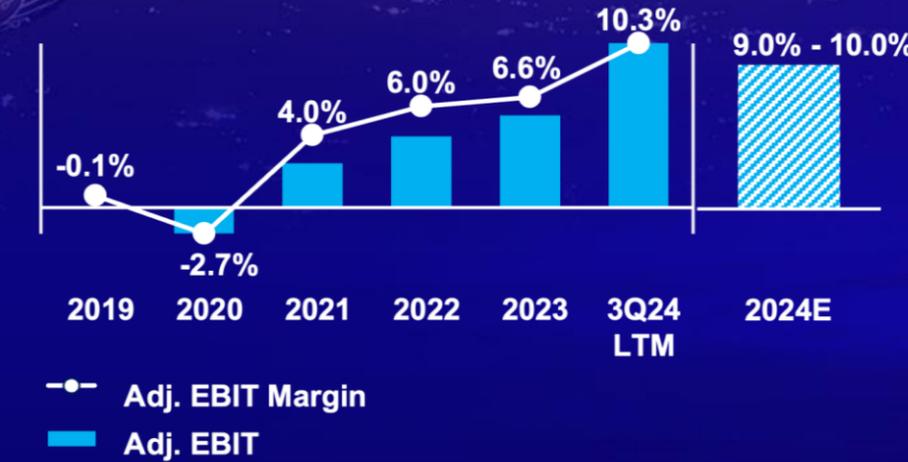
NET REVENUE



ADJUSTED EBITDA*



ADJUSTED EBIT*



ADJUSTED FREE CASH FLOW





RETURN ON INVESTED CAPITAL

ROIC ABOVE WACC SUPPORTED BY IMPROVED OPERATIONAL AND FINANCIAL METRICS

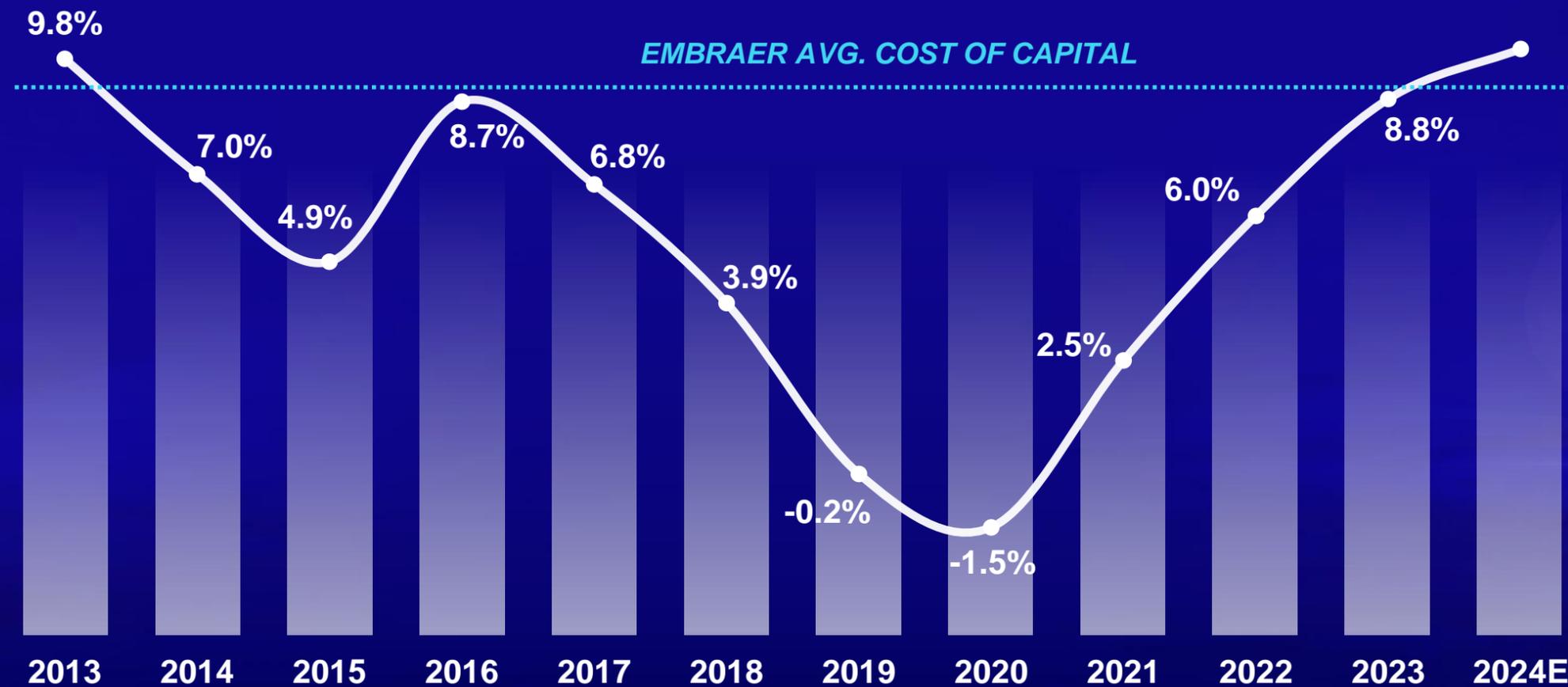




RETURN ON INVESTED CAPITAL



ROIC ABOVE WACC SUPPORTED BY IMPROVED OPERATIONAL AND FINANCIAL METRICS





BACK TO INVESTMENT GRADE





BACK TO INVESTMENT GRADE



Gross Debt
US\$2,577

Cash
US\$1,492

Net Debt
US\$1,086

RCF
US\$1,000

Net Debt-to-EBITDA Ratio
1.3x

**STANDARD
& POOR'S**

BBB-

Fitch Ratings

BBB-

MOODY'S

Ba1

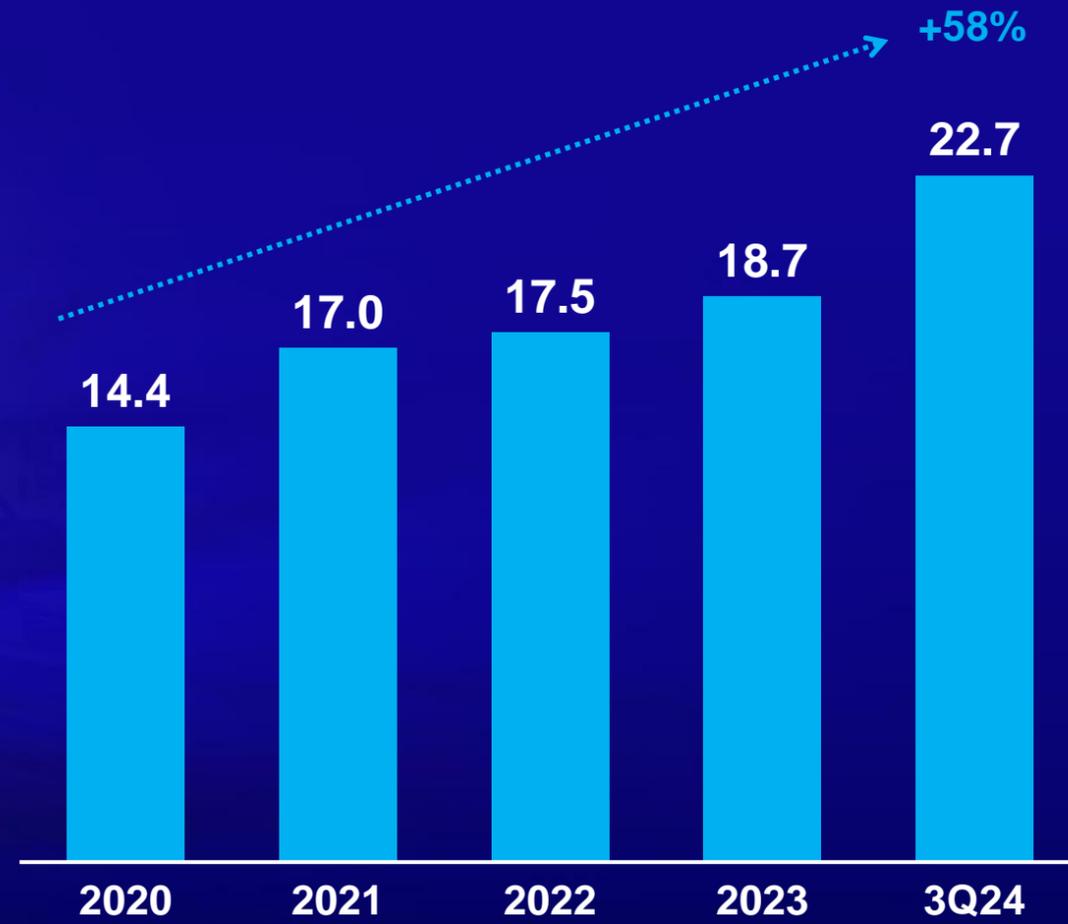
*Positive outlook



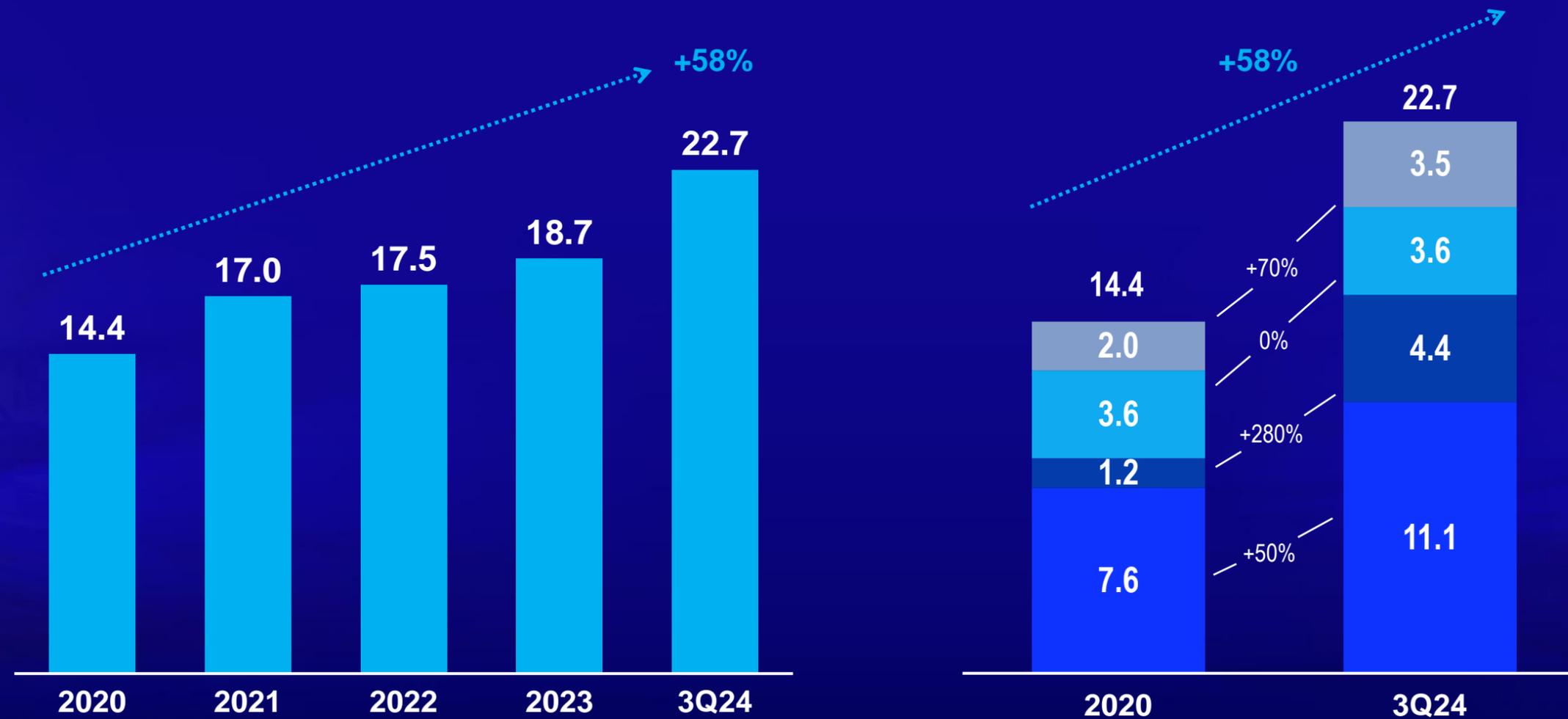
ACCRETIVE BACKLOG



ACCRETIVE BACKLOG



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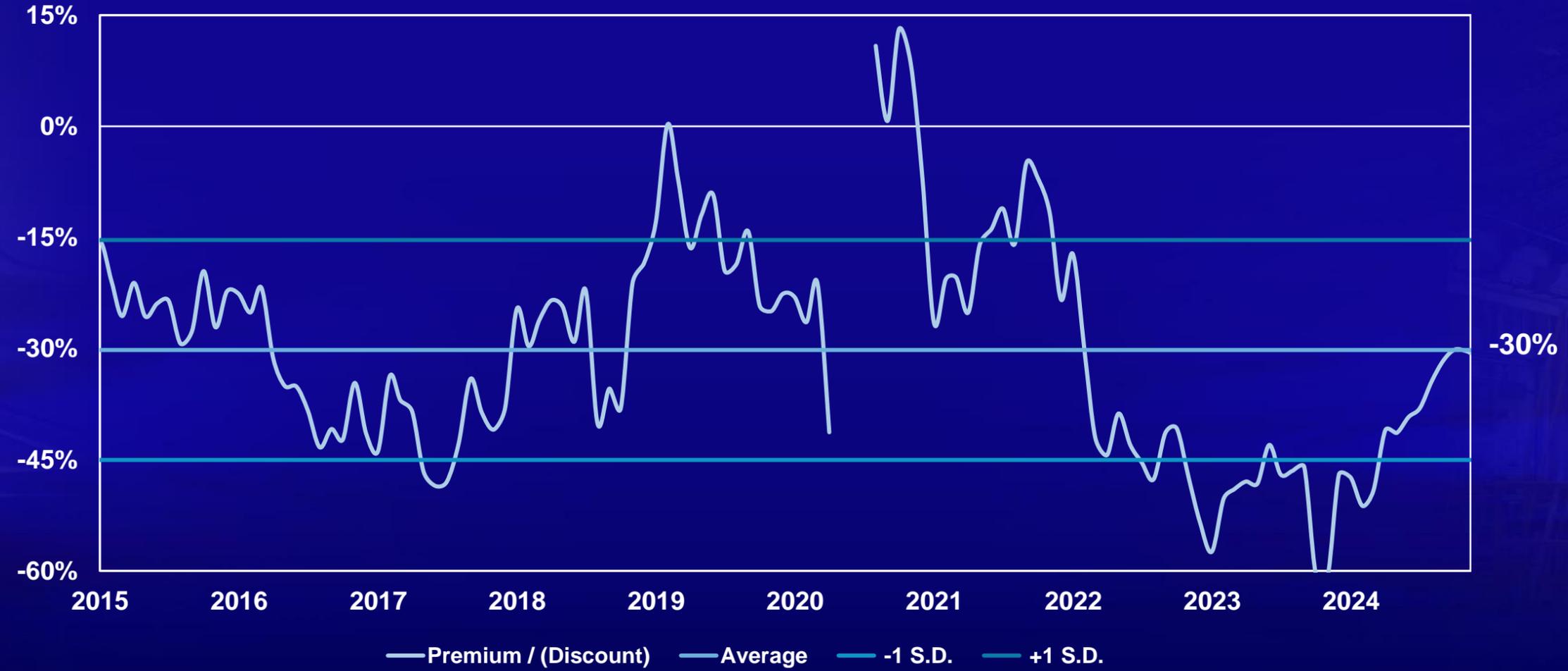
- Services & Support
- Defense & Security
- Executive Aviation
- Commercial Aviation



ERJ EV / FWD. EBITDA vs PEERS



ERJ EV / FWD. EBITDA vs PEERS



*BA, AIR, AM, TXT, GD, BBD, LMT, RTX, NOC, LHX and LDO



AN EMERGING GLOBAL GROWTH PLAY

DELIVERING RESULTS TODAY

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