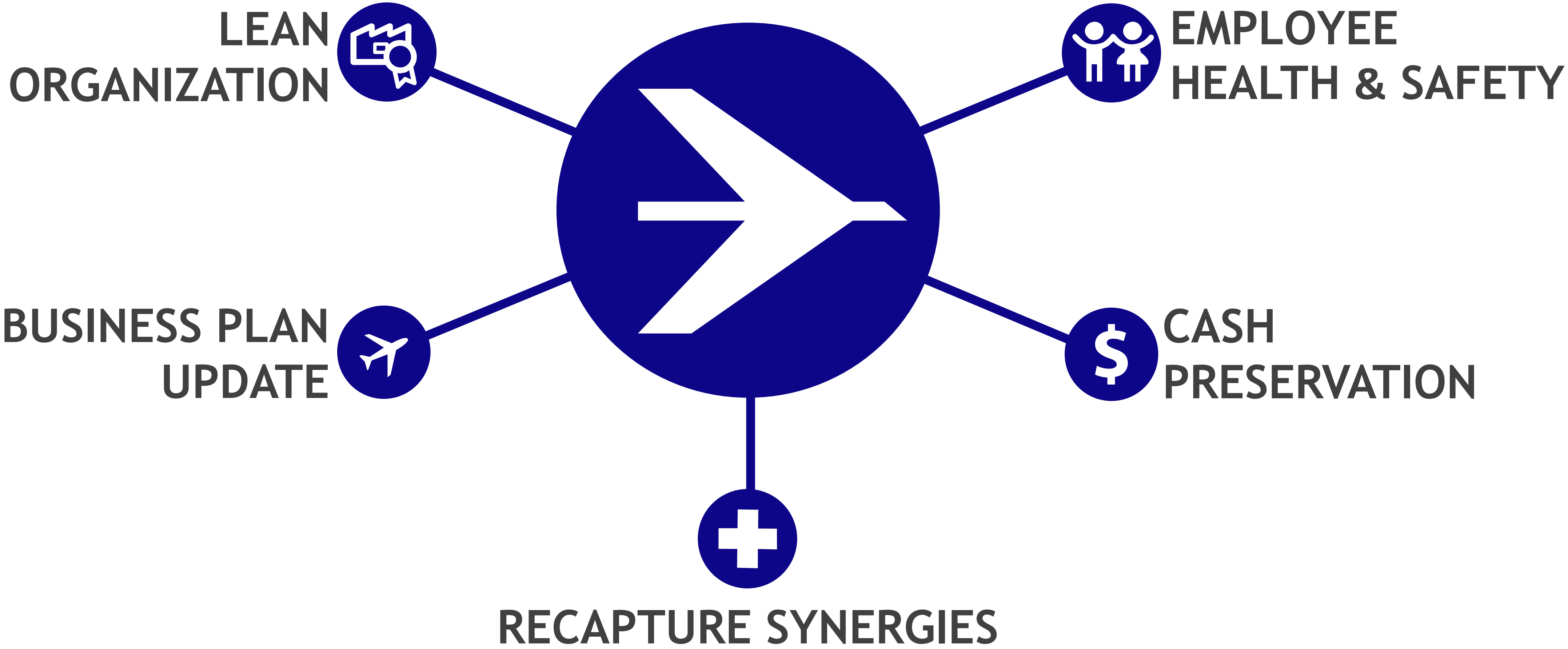
EMBRAER

THIS PRESENTATION INCLUDES FORWARD-LOOKING STATEMENTS OR STATEMENTS ABOUT EVENTS OR CIRCUMSTANCES WHICH HAVE NOT OCCURRED. WE HAVE BASED THESE FORWARD-LOOKING STATEMENTS LARGELY ON OUR CURRENT EXPECTATIONS AND PROJECTIONS ABOUT FUTURE EVENTS AND FINANCIAL TRENDS AFFECTING OUR BUSINESS AND OUR FUTURE FINANCIAL PERFORMANCE. THESE FORWARD-LOOKING STATEMENTS ARE SUBJECT TO RISKS, UNCERTAINTIES AND ASSUMPTIONS, INCLUDING, AMONG OTHER THINGS: GENERAL ECONOMIC, POLITICAL AND BUSINESS CONDITIONS, BOTH IN BRAZIL AND IN OUR MARKET. THE WORDS "BELIEVES," "MAY," "WILL," "ESTIMATES," "CONTINUES," "ANTICIPATES," "INTENDS," "EXPECTS" AND SIMILAR WORDS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. WE UNDERTAKE NO OBLIGATIONS TO UPDATE PUBLICLY OR REVISE ANY FORWARD-LOOKING STATEMENTS BECAUSE OF NEW INFORMATION, FUTURE EVENTS OR OTHER FACTORS. IN LIGHT OF THESE RISKS AND UNCERTAINTIES, THE FORWARD-LOOKING EVENTS AND CIRCUMSTANCES DISCUSSED IN THIS PRESENTATION MIGHT NOT OCCUR. OUR ACTUAL RESULTS COULD DIFFER SUBSTANTIALLY FROM THOSE ANTICIPATED IN OUR FORWARD-LOOKING STATEMENTS.

2020 RECAP


LEAN ORGANIZATION
EMPLOYEE HEALTH & SAFETY
BUSINESS PLAN UPDATE
CASH PRESERVATION
RECAPTURE SYNERGIES

4Q20 & FY2020 FINANCIAL RESULTS

FINANCIAL HIGHLIGHTS 2020

- COVID-19 FINANCIAL IMPACT HIGHLY CONCENTRATED ON COMMERCIAL AVIATION
- REINTEGRATION OF COMMERCIAL AVIATION
- RESILIENT BACKLOG WITH NO CANCELLATIONS IN COMMERCIAL AVIATION
- EXECUTIVE, DEFENSE AND SERVICES WITH POSITIVE MARGINS IN 2020
- INVESTMENTS, SG&A AND COST REDUCTIONS
- RIGHTSIZING IMPLEMENTED (FULLY CAPTURED IN 2021)
- ON GOING WORKING CAPITAL OPTIMIZATION PLAN
- STRONG CASH GENERATION OF $725 MILLION IN 4Q20 AND $158 MILLION IN 2H20
- LIABILITY MANAGEMENT WITH AVERAGE DEBT MATURITY ABOVE FOUR YEARS
- TOTAL CASH OF US$2.8 BILLION AT YEAR END

COMMERCIAL AVIATION

- DELIVERY OF 44 E-JETS IN 2020, INCLUDING THE 1,600TH E-JET (190-E2) TO HELVETIC AIRWAYS

- DELIVERIES TO IMPORTANT CUSTOMERS WORLDWIDE, SUCH AS AERCAP, AIR FRANCE, AMERICAN, AZUL, UNITED, ETC

- UP TO 150 SEAT SEGMENT AND E-JETS LEADING RECOVERY OF DOMESTIC FLIGHTS GLOBALLY

- STRONG DEMAND FOR E-JETS WITH LESSORS PLACING UP TO 90 USED E-JETS AND SIX NEW CUSTOMERS DURING PANDEMIC

EXECUTIVE AVIATION

- DELIVERY OF 43 JETS IN 4Q20 AND 86 JETS IN 2020, WITH NO WHITE TAIL CARRY OVER INTO 2021
- STRONG OPERATING MARGINS AND CASH GENERATION, WITH A SOLID BACKLOG AND IMPROVING SALES
- PHENOM 300E WAS THE WORLD'S BEST-SELLING LIGHT JET FOR THE 9TH CONSECUTIVE YEAR
- DELIVERY OF THE FIRST PRAETOR 600 JETS TO FLEET LAUNCH OPERATOR FLEXJET
- BIZ JETS UTILIZATION OVER 90% OF PRE-PANDEMIC LEVELS WITH STRONG MOMENTUM INTO 2021

DEFENSE & SECURITY

- BRAZILIAN NAVY SIGNED CONTRACT FOR FOUR SHIPS, WITH DELIVERIES BETWEEN 2025 AND 2028
- HUNGARY SIGNED CONTRACT FOR TWO C-390 MILLENNIUM AIRLIFTERS
- DELIVERY OF 16 A-29 SUPER TUCANO AND TWO C-390 MILLENNIUM IN 2020
- CONTINUED PRELIMINARY STUDIES FOR FUTURE DEVELOPMENT OF LIGHT CARGO AIRCRAFT (STOUT)
- PROFITABILITY AND POSITIVE OPERATING MARGIN

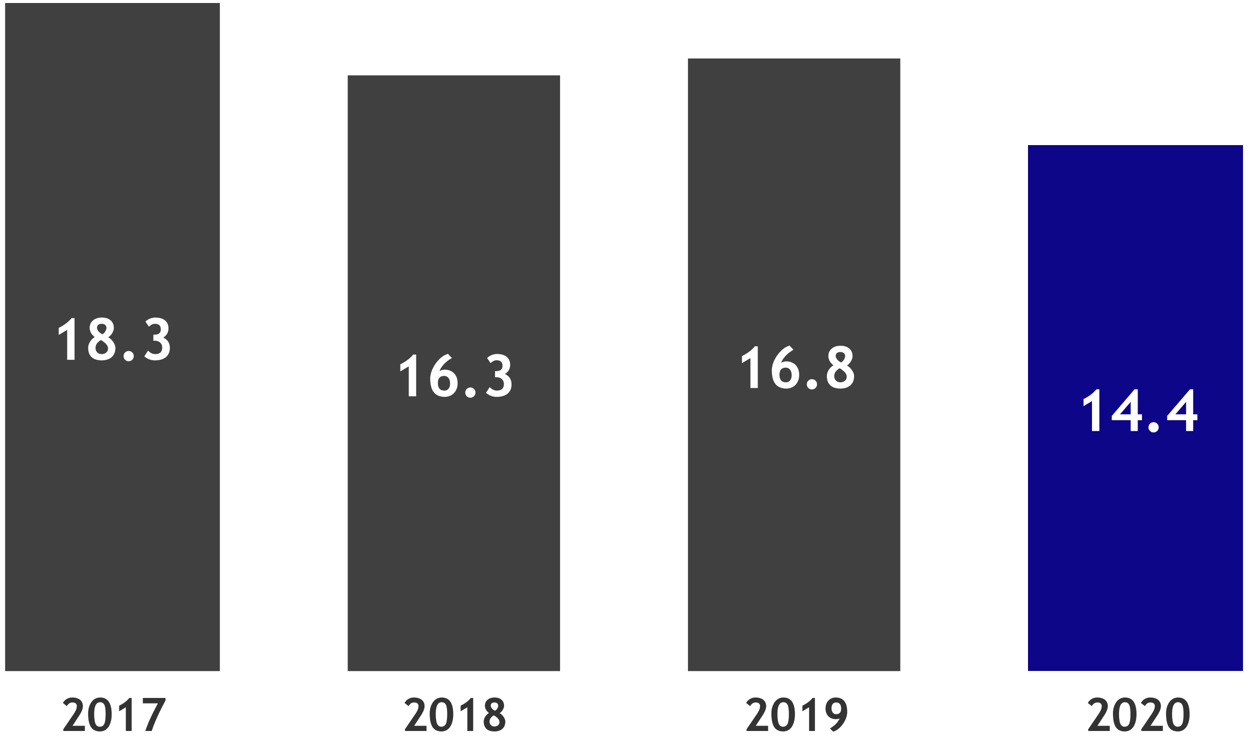
SERVICES & SUPPORT

- COMPLETED 11 CONVERSIONS OF A LEGACY 450 TO A PRAETOR 500 IN 2020
- FIRST E-JET MODIFIED AND CERTIFIED FOR CARGO TRANSPORTATION IN CABINS
- OGMA SIGNED A MULTI-BILLION DOLLAR CONTRACT TO BECOME NEW PRATT & WHITNEY AUTHORIZED MAINTENANCE CENTER FOR GTF ENGINES IN EUROPE
- SERVICES & SUPPORT ACTIVITY APPROACHING PRE-PANDEMIC LEVELS

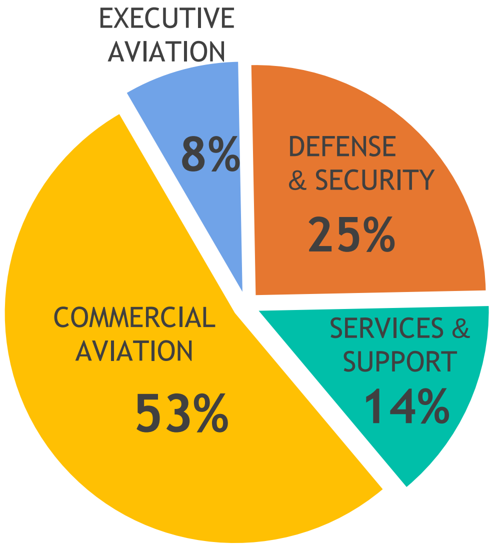
FINANCIAL RESULTS

FIRM ORDER BACKLOG

US$ Billion

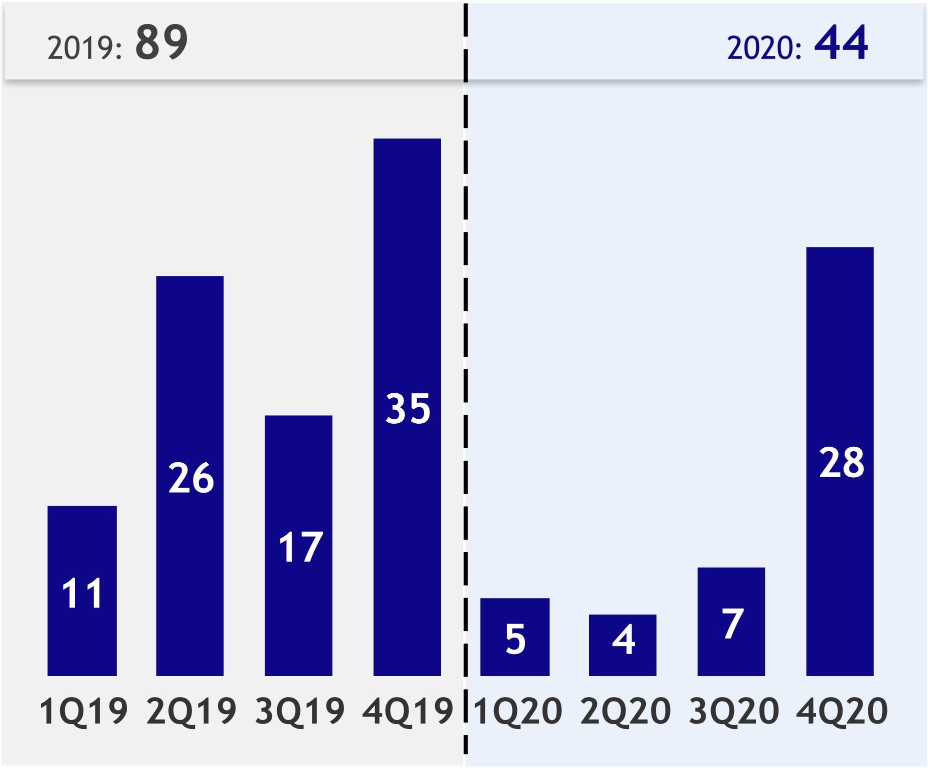


BREAKDOWN BY BUSINESS

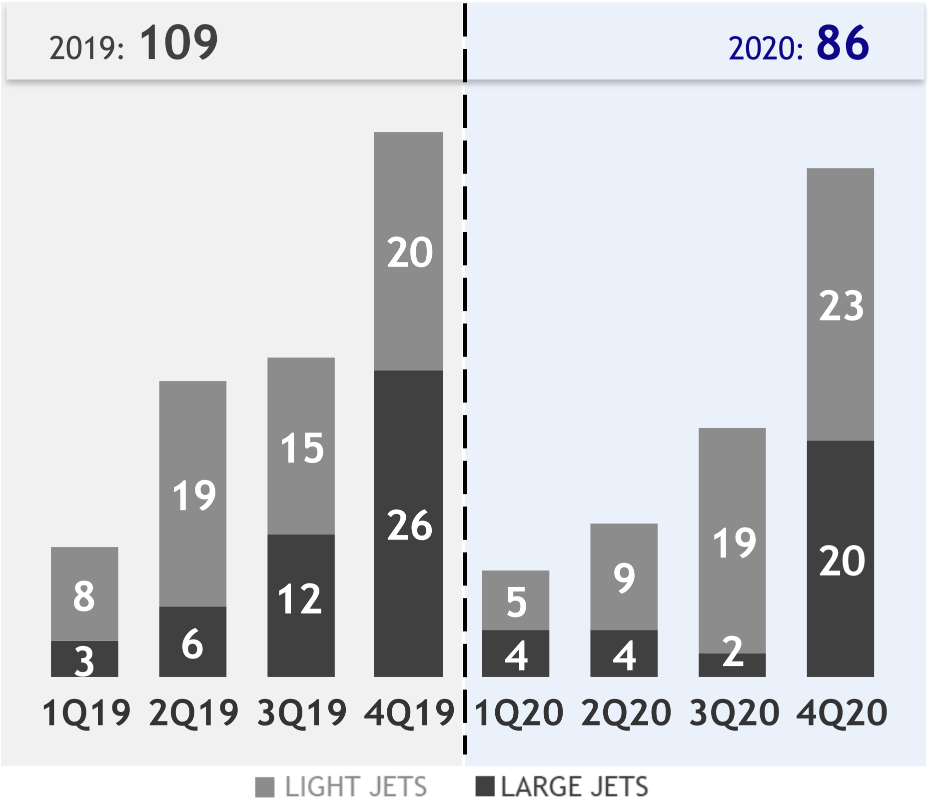


AIRCRAFT DELIVERIES

COMMERCIAL AVIATION

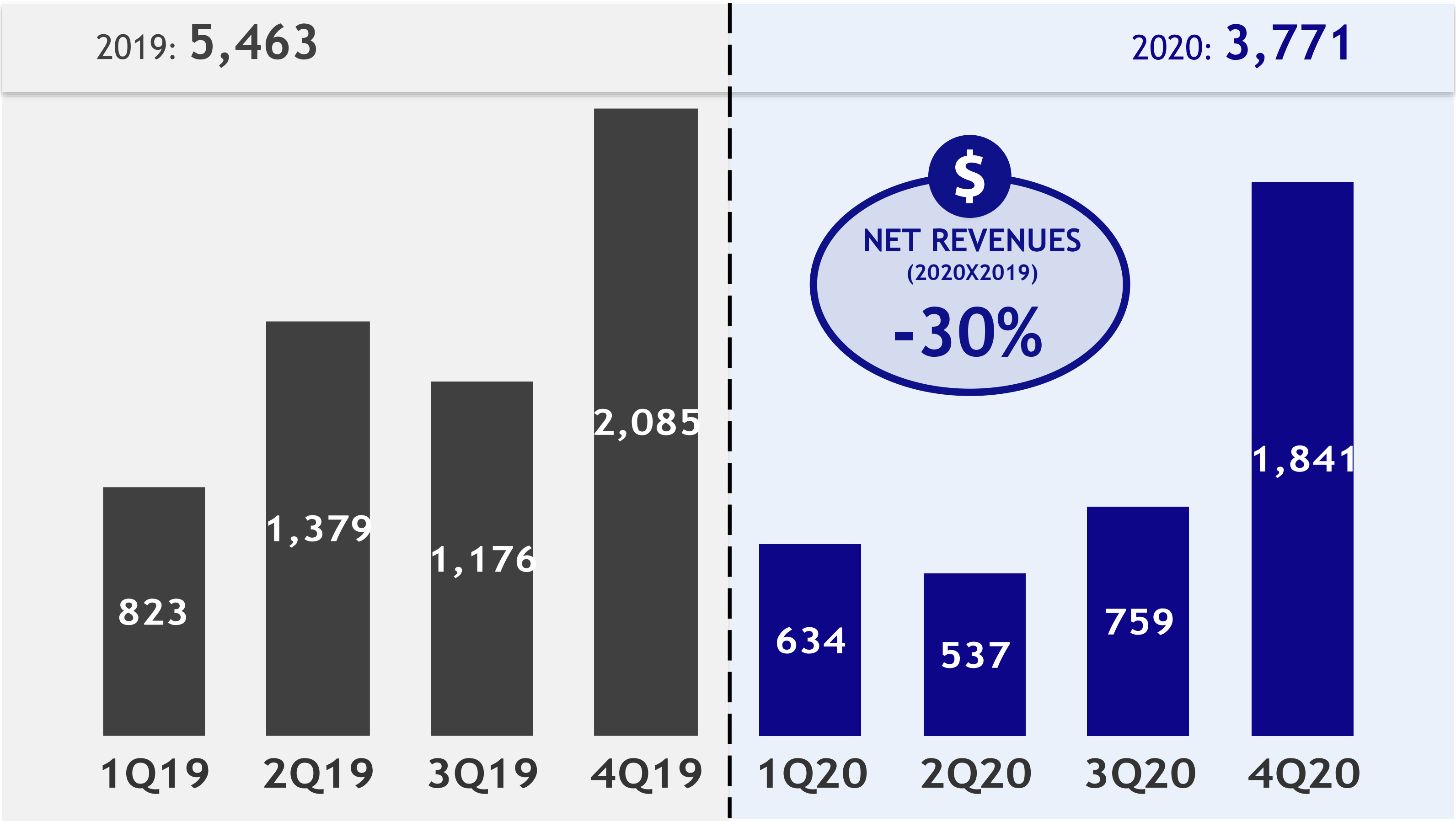


EXECUTIVE AVIATION



NET REVENUES

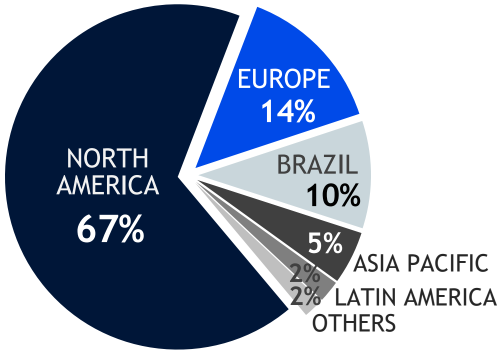
US$ Million



2020 BREAKDOWN

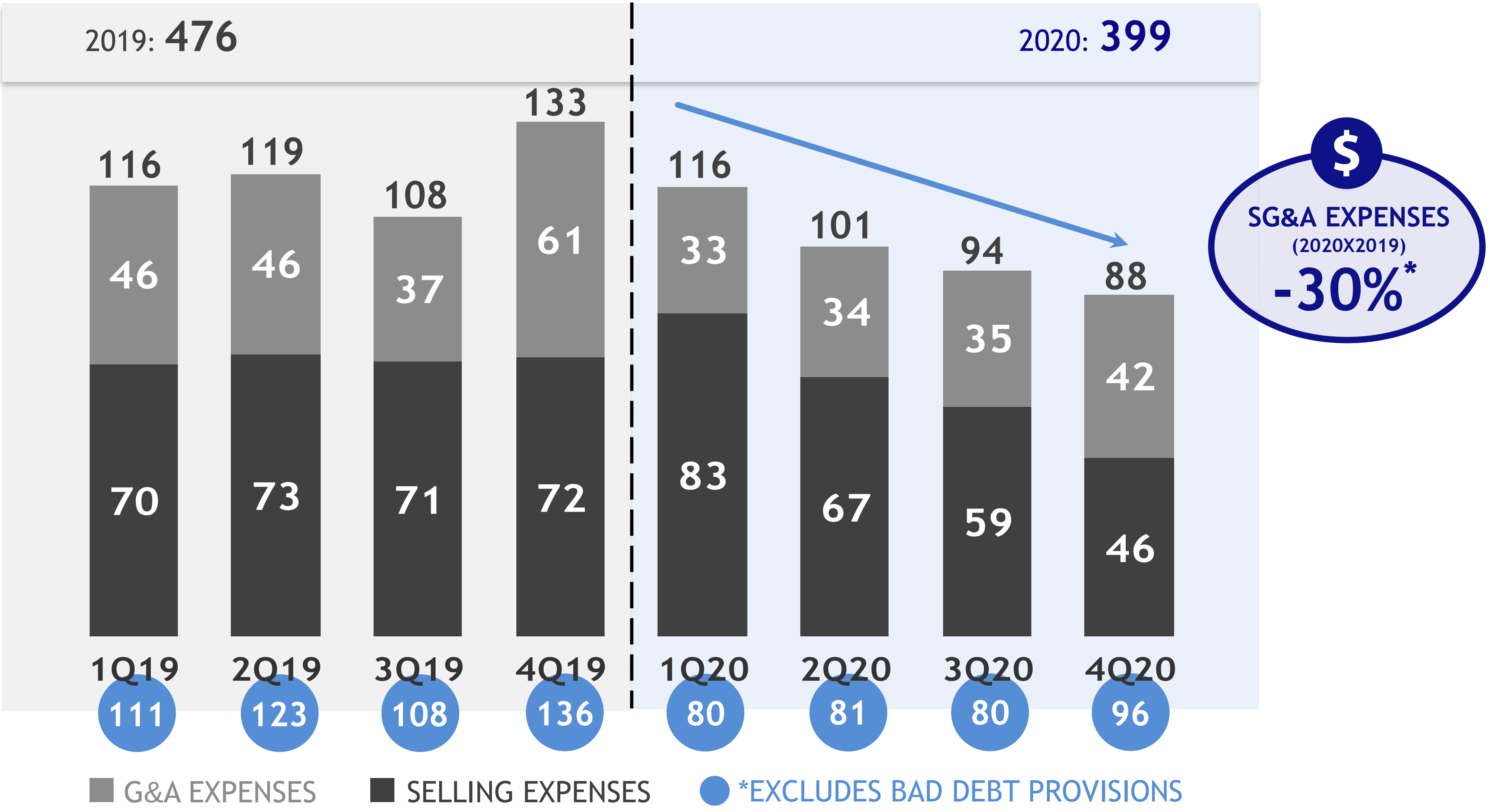
BY BUSINESS

BY REGION



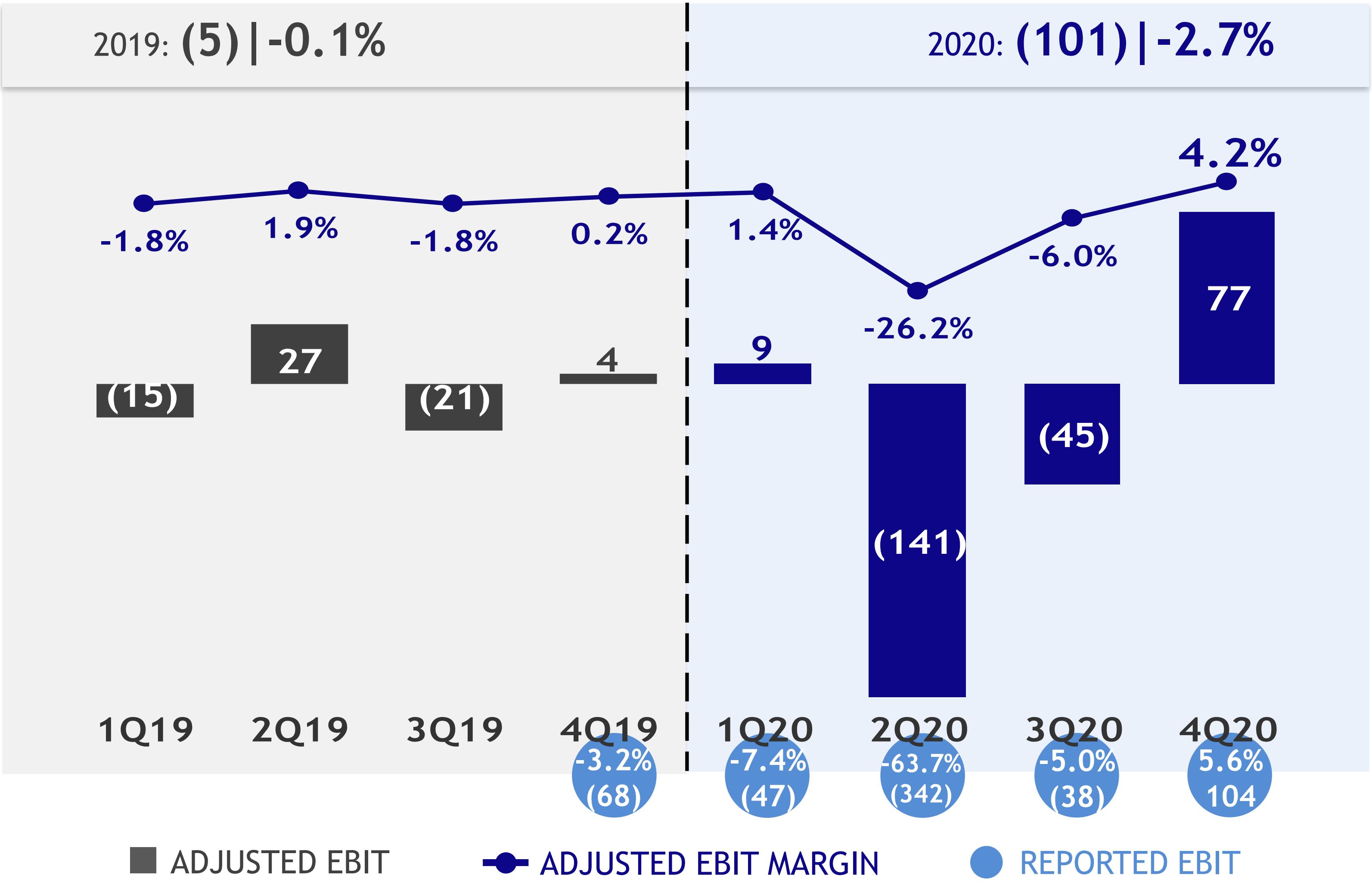
SG&A EXPENSES

US$ Million



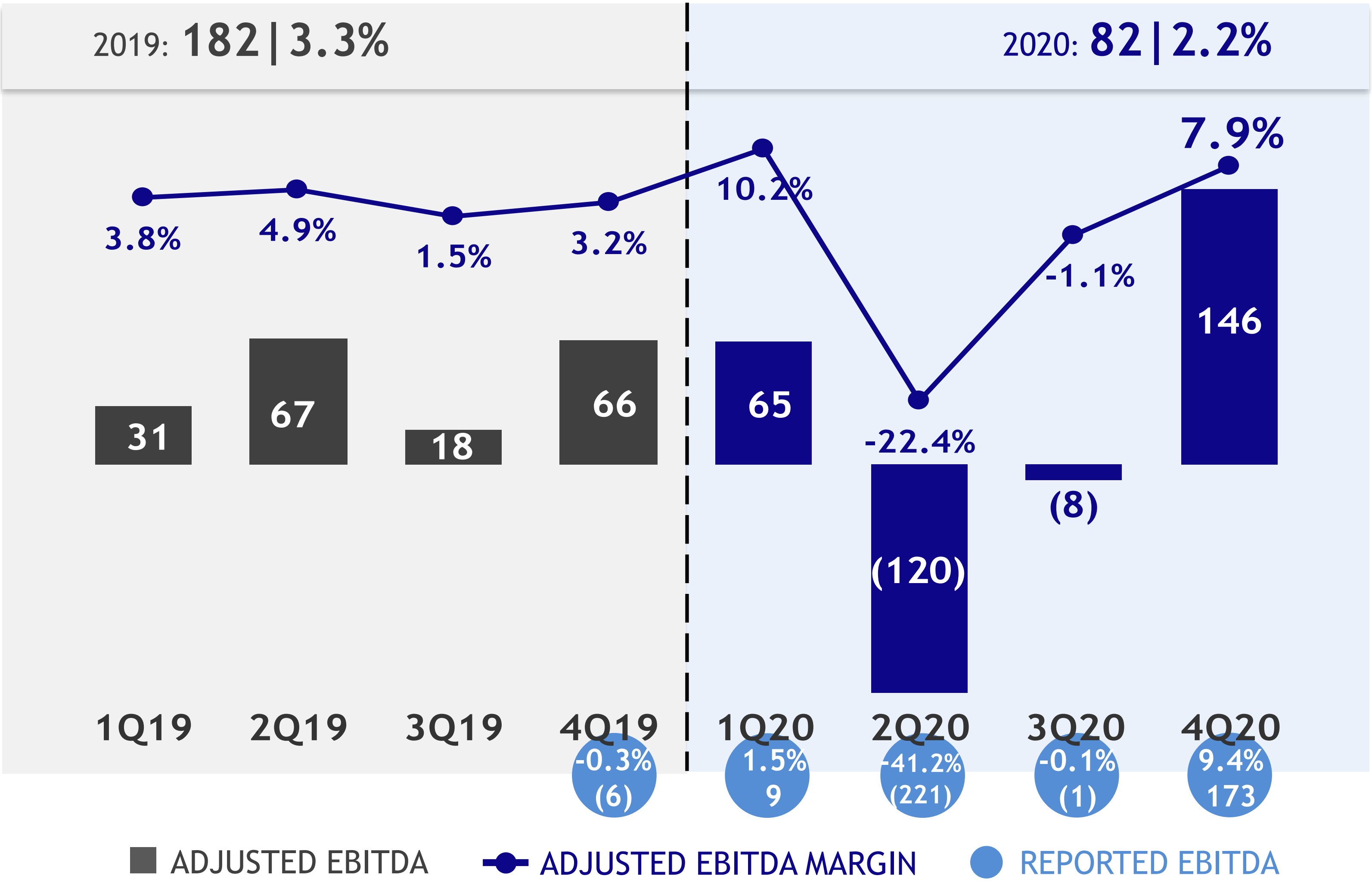
ADJUSTED EBIT

US$ Million



ADJUSTED EBITDA

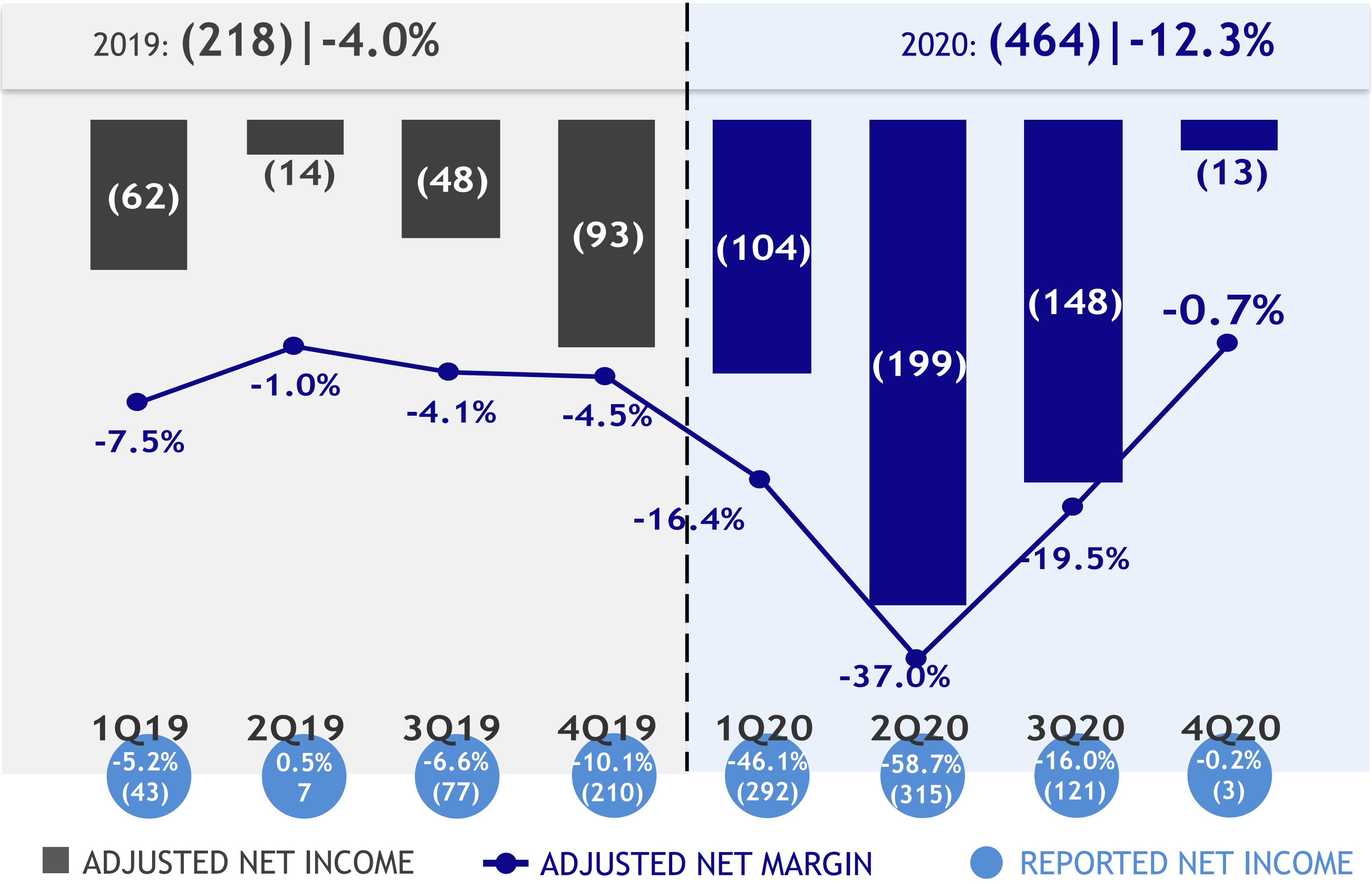
US$ Million



ADJUSTED NET INCOME

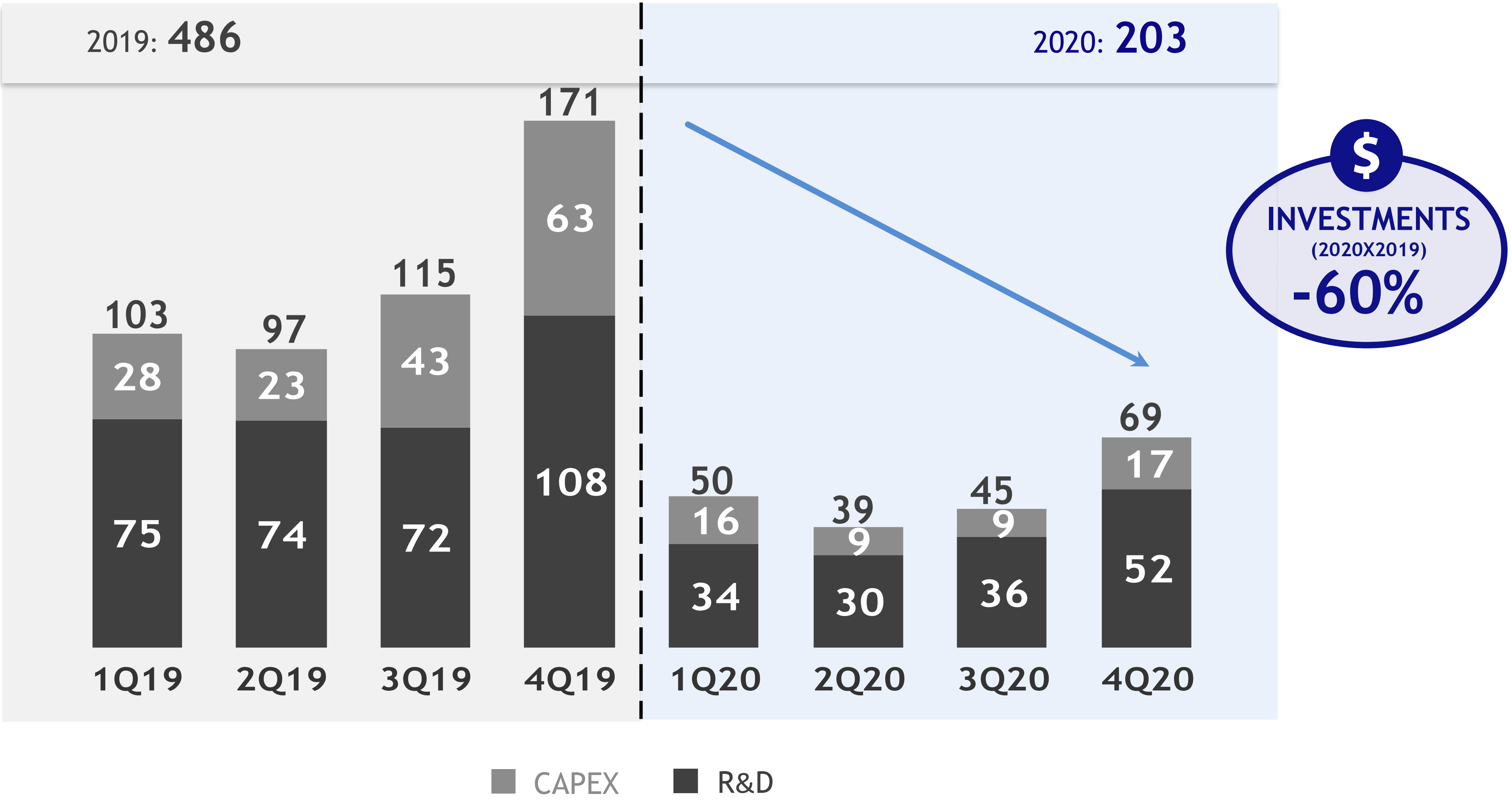
excludes extraordinary items

US$ Million



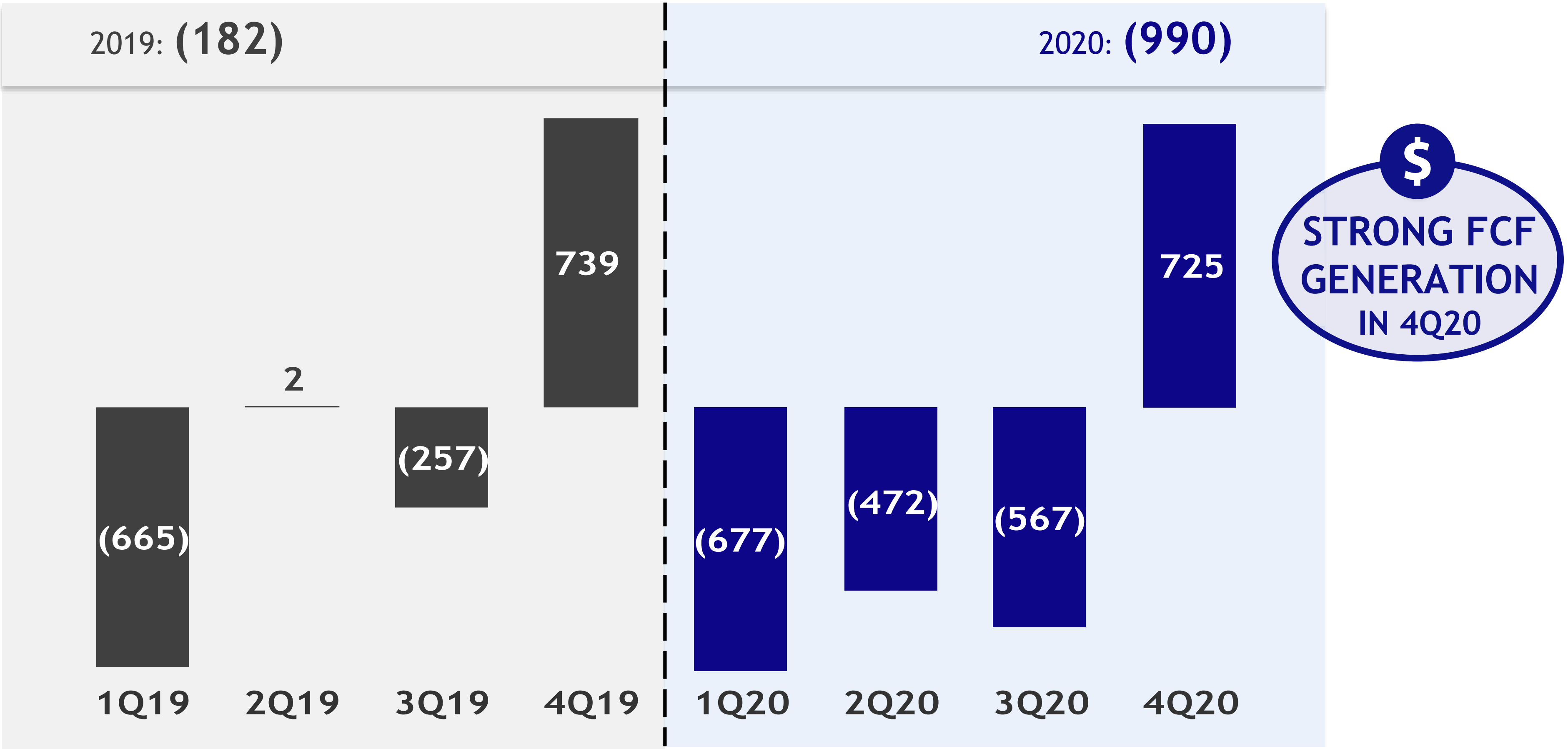
INVESTMENTS

US$ Million



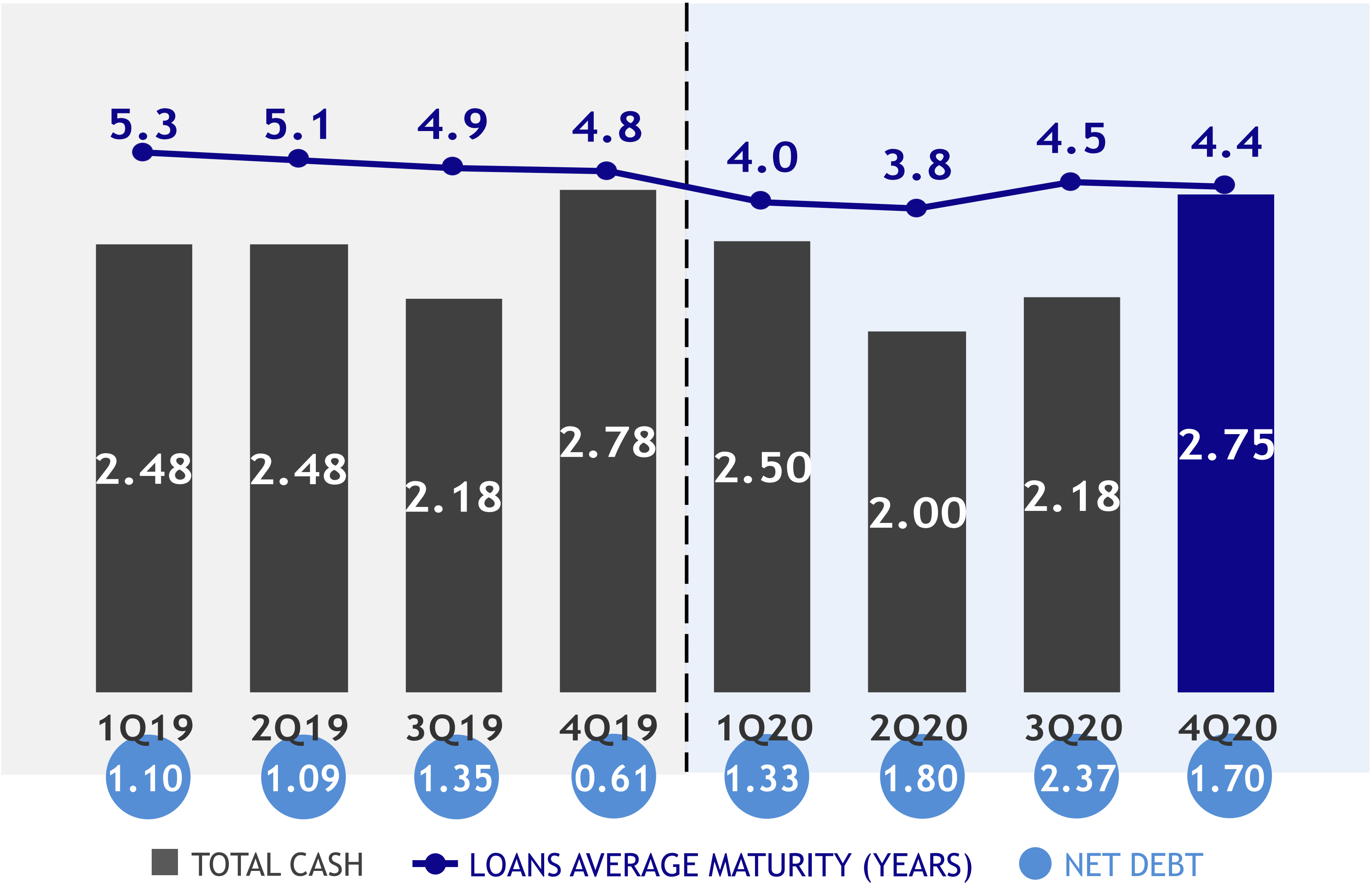
ADJUSTED FREE CASH FLOW

US$ Million



LIQUIDITY - STRONG CASH POSITION

US$ Billion



CLOSING REMARKS

FRANCISCO GOMES NETO - CEO

EMBRAER BEYOND 2020

2020	2021	2022-2025
CRISIS RESPONSE	**RECOVERY**	**GROWTH**
SUSTAIN LIQUIDITY & RESTRUCTURING	DEFEND AND GROW MARKET SHARE	CAPTURE EMBRAER FULL POTENTIAL

2021-2025

- **INCREASE REVENUES AND IMPROVE PROFITABILITY**
  - INCREMENTAL SALES OF EXISTING PORTFOLIO (C-390, E2, E175, PHENOM, PRAETOR)
  - STRONG SALES ACTIVITY IN ALL BUSINESS UNITS
- **EFFICIENCY GAINS (COSTS AND WORKING CAPITAL REDUCTION)**
- **SERVICES & SUPPORT AGNOSTIC OPPORTUNITIES**
- **EXPLORE PARTNERSHIPS TO LEVERAGE EXISTING BUSINESSES**
- **FOCUS ON INNOVATION & ESG**

EMBRAER