

EARNINGS RELEASE 2Q25





Desktop Reports Second Quarter 2025 Results

Highlights

- On July 21, Desktop celebrated its 4th anniversary since the IPO, a period marked by a strong positioning in terms of access growth and financial performance. Between 2Q21 and 2Q25, the Company delivered solid growth of 252% in subscribers, 305% in net revenue, 377% in Adjusted EBITDA, and 512% in Adjusted Net Income;
- Focused on cash preservation initiatives, in June, Desktop completed its 8th debenture issuance totaling R\$ 437.5 million, using the proceeds to prepay the 5th debenture issuance, reducing its cost of debt from CDI + 1.3% in 1Q25 to CDI + 0.8% in 2Q25.

Nova Odessa, August 6, 2025 - Desktop S.A. ("Desktop" or "Company") (B3: DESK3), the leading ISP in the state of São Paulo and one of the largest in Brazil, today announced its consolidated results for the second quarter of 2025 (2025).

The financial statements were prepared in accordance with the rules of the Brazilian Securities and Exchange Commission (CVM) and the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). Adjusted metrics, excluding non-recurring events, are also provided for better comparability. Non-financial information, such as volume, quantity, and average price in reais, were not examined by independent auditors.

Conference Call

August 7, 2025 09:00 a.m. (EDT) Click here

Summary of Results for 2025

- Net Revenue: R\$ 297 million, up 6% compared to 2Q24;
- Adjusted EBITDA: R\$ 154 million, up 7% compared to 2Q24. Adjusted EBITDA margin reached 52% in the quarter, 0.4 p.p. higher than in 2Q24;
- Adjusted Net Income: R\$ 35 million, 34% lower versus 2Q24;
- Total Cash (EoP): R\$ 661 million as of June 30, 2025;
- Homes Connected (HCs): 1,176 thousand subscribers in June 2025, representing 9% growth versus the same period in 2024;
- Homes Passed (HPs): 4.8 million homes passed in June 2025, representing 9% growth versus the same period in 2024;
- Infrastructure: approximately 57 thousand km of network, including 10 thousand km of backbone and 47 thousand km of FTTH access network.

Contact

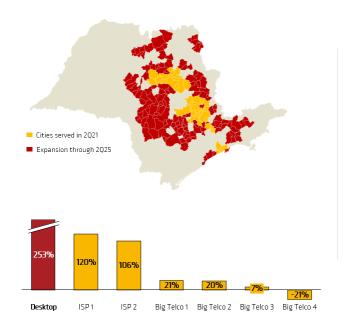
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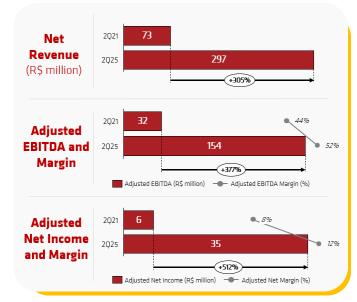


4 Years Since IPO

Figure 1 - Coverage and Subscriber Base Expansion (% - Jun/21 vs. Jun/25)

Figure 2 – Growth of Key Financial Metrics (2Q21 vs. 2Q25)





In July 2025, Desktop celebrated four years since its initial public offering (IPO). During this period, the Company achieved the highest growth among listed players, balancing organic and inorganic expansion, and standing out by delivering a combination of top-tier products and services widely recognized for their quality.

Profitability gains during the period were also significant: (i) Adjusted EBITDA grew 377%, resulting in an 8 p.p. increase in EBITDA margin, reaching 52%; and (ii) Adjusted Net Income grew 512%, with a 4 p.p. increase in net margin.

Financial Summary

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Net Revenue	297,407	280,081	6%	591,993	548,299	8%
Adjusted EBITDA	153,820	143,585	7%	307,200	281,426	9%
Adjusted EBITDA Margin (%)	52%	51%	0 p.p	52%	51%	1 p.p
Adjusted Net Income	35,304	53,678	-34%	76,192	96,860	-21%
Adjusted Net Margin (%)	12%	19%	-7 p.p	13%	18%	-5 p.p

Operational Summary

'000	2Q25	1Q25	4Q24	3Q2 4	2Q24
Subscribers EoP	1,176	1,159	1,131	1,109	1,078
Net Organic Additions (ex-M&As)	17	28	23	31	32
Homes Passed EoP	4,781	4,654	4,481	4,401	4,368
Cities Served (#)	200	200	194	186	185



Management's Letter

Consistent Evolution and Focus on Value Creation

In the second quarter of 2025, Desktop continued to strengthen its position as the leading regional telecommunications platform in Brazil, combining solid organic expansion, financial discipline, and consistent operational improvements.

Over the four years since its IPO, the Company has stood out for delivering growth and profitability, with a brand increasingly recognized for the superior quality of its products and services.

Commercial Performance and Product Development

In 2Q25, the Company added 17 thousand organic net subscribers, while approximately 10 thousand net additions were recorded in July, a level above the 2Q25 monthly average.

The expansion of the new convergent offer, Desktop Mais, which combines fixed broadband with mobile service via MVNO, and the B2B segment remain in focus, with significant opportunities to drive new revenue streams going forward.

Financial Performance and Strengthening of the Capital Structure

Net revenue for the quarter reached R\$ 297 million, up 6% year over year, while Adjusted EBITDA grew 7% versus 2Q24, reaching R\$ 154 million and sustaining a high margin level of 52%. Adjusted net income totaled R\$ 35 million, impacted by higher financial expenses, mainly reflecting the higher CDI level.

In June, Desktop completed its 8th debenture issuance, totaling R\$ 437.5 million, with a remuneration of IPCA + 7.9% per year and maturity in June 2032. As a result, the 5th debenture issuance was prepaid, leading to a reduction in the cost of debt to CDI + 0.8%, a 50bps decrease compared to 1025.

We reiterate our commitment to efficient, result-driven management. We thank our customers, employees, partners, and shareholders, who remain the key pillars of our journey.



Operating Performance

Geographic Presence

At the end of 2Q25, Desktop was present in 200 cities in the interior of the State of São Paulo, an increase of 15 cities compared to 2Q24.

With its own optical network infrastructure totaling 57 thousand kilometers, including 10 thousand km of backbone and 47 thousand km of FTTH access network, the Company reaches 4.8 million homes within its geographic coverage (Homes Passed – HPs), representing 9% growth versus the same period of the previous year.

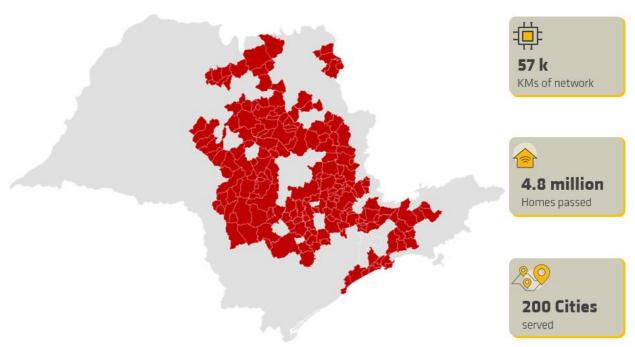
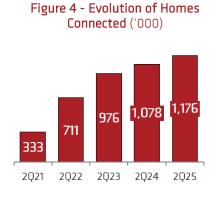


Figure 3 - Desktop's Geographic Positioning

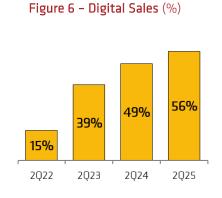
Homes Connected (HCs)

The Company's subscriber base grew 9% compared to the end of 2Q24, reaching 1,176 thousand homes connected as of the end of June 2025. Throughout 2Q25, Desktop maintained a strong pace of consolidated sales, highlighted by record digital sales, which reached 56%.

Figure 5 - Organic Net Adds ('000)









Economic-Financial Performance

Net Revenue

Net revenue totaled R\$ 297.4 million in 2Q25, a 6% increase compared to 2Q24. This growth was primarily driven by the expansion of the Company's customer base.

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Net Revenue	297,407	280,081	6%	591,993	548,299	8%
(-) Cost of Services Provided	(70,298)	(66,300)	6%	(135,888)	(130,686)	4%
Gross Profit	227,109	213,781	6%	456,105	417,613	9%
Gross Margin (%)	76%	76%	0 р.р	77%	76%	1 p.p

Adjusted EBITDA

Desktop reached R\$ 153.8 million in Adjusted EBITDA in 2Q25, a 7% year-over-year increase, outpacing revenue growth. The Company delivered an adjusted EBITDA margin of 52%, an expansion of 0.4 p.p. compared to 2Q24. This performance reflects the extensive efforts focused on achieving administrative and operational efficiency gains, as well as strict cost control.

The Company reports its Adjusted EBITDA excluding non-recurring other operating income (expenses), as it believes these should not be considered when calculating the recurring operating cash flow generation.

Adjusted EBITDA is calculated based on net income (loss), plus depreciation and amortization, income taxes, net financial result, and other non-operating and/or non-recurring income/expenses, such as one-off M&A expenses (e.g., legal and audit fees) and expenses related to the Stock Option Plan.

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Net Income	17,462	29,767	-41%	39,587	51,137	-23%
Financial Results	(60,725)	(39,957)	52%	(118,186)	(85,892)	38%
Income tax	(8,105)	(21,042)	-61%	(17,272)	(39,872)	-57%
Depreciation and Amortization	(64,716)	(51,213)	26%	(125,138)	(101,464)	23%
EBITDA1	151,008	141,979	6%	300,183	278,365	8%
EBITDA Margin (%)	51%	51%	0 p.p	51%	51%	0 p.p
Non-recurring and/or non-operating expenses	(2,812)	(1,606)	75%	(7,017)	(3,061)	129%
Expenses from M&As/Non-recurring	(2,416)	(1,413)	71%	(6,216)	(1,413)	340%
Stock Option Plan	(396)	(193)	105%	(801)	(1,648)	-51%
Adjusted EBITDA ²	153,820	143,585	7%	307,200	281,426	9%
Adjusted EBITDA Margin (%)	52%	51%	0 р.р	52%	51%	1 р.р

^{1.} EBITDA calculated according to CVM Resolution No 156/2022 (=from the sum of net income, taxes, financial income and depreciation);

Depreciation and Amortization

Depreciation and Amortization totaled R\$ 64.7 million in 2Q25, a 26% increase compared to 2Q24. This growth was driven by higher investments in network infrastructure, customer installations, and technology.

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Depreciation and Amortization	(64,716)	(51,213)	26%	(125,138)	(101,464)	23%

^{2.} Adjusted EBITDA to exclude non-recurring items that should not be considered in the calculation of operating cash current generation.



Financial Results

Net Financial Result was negative R\$ 60.7 million in 2Q25. The deterioration compared to 2Q24 was driven by (i) the Company's higher gross indebtedness; and (ii) the increase in the interest rate curve between the periods.

R\$ '000	2Q25	2024	Var. %	6M25	6M24	Var. %
Net Financial Result	(60,725)	(39,957)	52%	(118,186)	(85,892)	38%
(+) Financial revenue	19,359	9,537	103%	36,216	21,479	69%
(-) Financial expense	(80,084)	(49,494)	62%	(154,402)	(107,371)	44%

Adjusted Net Profit

Adjusted Net Income totaled R\$ 35.3 million in 2Q25, down 34% year over year, with an adjusted net margin of 12%. This result was impacted, as described above, by higher financial expenses and a larger volume of depreciation and amortization, partially offset by improved cost and operating expense management, which benefited EBITDA.

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Net Profit	17,462	29,767	-41%	39,587	51,137	-23%
Net Margin (%)	6%	11%	-5 p.p	7%	9%	-3 p.p
Non-recurring and/or non-operating expenses	(17,841)	(23,911)	-25%	(36,604)	(45,723)	-20%
Expenses from M&As/Non-recurring ²	(1,595)	(933)	71%	(4,103)	(933)	340%
Stock Option Plan ²	(261)	(127)	105%	(529)	(1,088)	-51%
Amortization of capital gains ²	(5,326)	(5,285)	1%	(10,652)	(11,869)	-10%
Deferred taxes (goodwill generated by M&A operations) ³	(10,660)	(17,566)	-39%	(21,322)	(31,834)	-33%
Adjusted Net Profit ¹	35,304	53,678	-34%	76,192	96,860	-21%
Adjusted Net Margin (%)	12%	19%	-7 p.p	13%	18%	-5 p.p

^{1.} Adjusted Net Profit to exclude non-recurring or non-cash items that should not be considered in the calculation of current generation of profits;

^{2.} Net amounts of taxes at a rate of 34%;

^{3.} The Company records income tax and deferred social contribution liabilities from tax amortizations of goodwill. This liability is created to offset the effects of the reduction in taxable profit resulting from this tax amortization and will be realized from the moment the goodwill is realized, or by testing the recoverability of this goodwill ("impairment"). The Company adjusts this amount in its Adjusted Net Income since the expense has no cash effect.



Liquidity and Indebtedness

The Company ended 2Q25 with net debt of R\$ 1,631.2 million, representing 2.65x Annualized Pro Forma EBITDA.

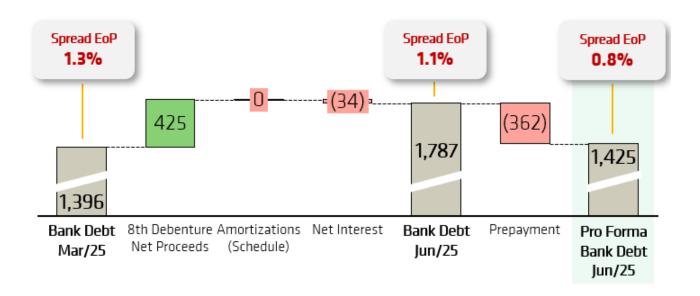
Liquidity (R\$ '000)	2Q25	2Q24	Var. %
(+) Cash and cash equivalents	655,609	181,459	261%
(+) Financial investments	5,315	112,110	-95%
Liquidity	660,924	293,569	125%
Indebtedness (R\$ '000)	2Q25	2024	Var. %
(-) Loans and Debentures	1,787,172	1,137,380	57%
(-) Lease Liabilities	88,761	53,161	67%
Gross Debt	1,875,933	1,190,541	58%
(-) Liquidity	660,924	293,569	125%
Net Debt	1,215,009	896,972	35%
M&As Commitments (R\$ '000)	2Q25	2024	Var. %
(-) M&As Term Installments	416,236	474,167	-12%
Net Debt+ M&As Term Installments	1,631,245	1,371,139	19%
Leverage (R\$ '000)	2Q25	2024	Var. %
Annualized Proforma EBITDA	615,280	574,340	7%
Net Debt/EBITDA Pro Forma Annualized (x)	2.65x	2.39x	0.26x

Debt Schedule (R\$ Million)



Liability Management - July 2025 (R\$ million)

In July 2025, Desktop completed another stage of its debt reprofiling process through the 8th debenture issuance and the prepayment of its 5th debenture issuance. As a result, there was a significant reduction in the spread of its indebtedness (pro forma – based on the June 2025 closing).

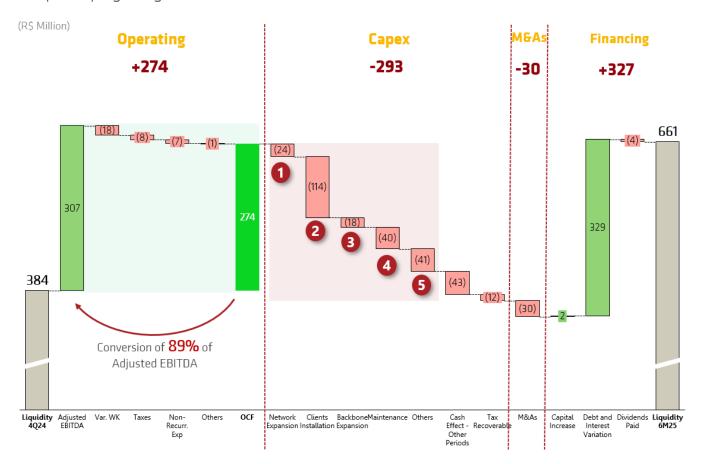




Cash Flow

The Company closed 6M25 with R\$ 660.9 million in cash and financial investments. During the period, Desktop converted 89% of EBITDA into operating cash flow. Adjusted investing cash flow totaled R\$ 322.8 million, mainly driven by (i) R\$ 29.9 million in payments related to M&A transactions; and (ii) R\$ 113.5 million allocated to new customer installations.

The Company provides a management-adjusted view of its cash flow and CAPEX in order to offer greater transparency regarding the sources and uses of its funds.



It is worth noting that CAPEX is composed of additions to fixed assets and intangible assets, including (i) purchases for projects that are still in the execution phase, that is, that have not been commercially launched ("Pre-Operational Capex"); and (ii) purchases that are in inventory ("Inventory Capex"). In order to clarify the capex per port and gross adds, we adjusted by the increase and decrease of inventory.



CAPEX (R\$ '000)	6M25
1 Network Expansion	24,318
Increase (Decrease) of inventory	(837)
Network Expansion – Adjusted	25,154
Ports Added ('000)	105
CAPEX/PORT	240
2 Clients Installation	113,553
Increase (Decrease) of inventory	(7,962)
Clients Installation – Adjusted	121,515
Gross Adds ('000)	213
CAPEX/GROSS ADDS	571
Backbone Expansion	17,867
% of Total CAPEX	8%
4 Maintenance	40,410
% of Net Revenue	7%
5 I.T.	20,270
5 Others	21,019
Total adjusted CAPEX	237,437



Appendix

Balance Sheet - Consolidated

R\$ '000	2025	2024
TOTAL ASSETS	3,994,975	3,510,912
Current Assets	953,692	651,527
Cash and cash equivalents	655,609	290,953
Financial Investments	5,315	92,591
Derivative financial instruments	5,086	-
Accounts receivable from clients	163,103	162,619
Recoverable taxes	62,263	60,884
Income tax and social contribution	6,982	1,438
Prepaid expenses	41,155	34,759
Other receivables	14,179	8,283
Non-Current Assets	3,041,283	2,859,385
Derivative financial instruments	6,755	-
Recoverable taxes	52,317	39,804
Deferred income tax and social contribution	63,670	65,199
Judicial deposits	1,116	2,294
Prepaid expenses	62,500	50,396
Other receivables	9,301	7,101
Property, plant and equipment	1,771,402	1,643,187
Right-of-use assets	82,104	64,996
Intangible assets	992,118	986,408
LIABILITIES AND EQUITY	3,994,975	3,510,912
Current liabilities	492,927	425,605
Suppliers	90,229	123,483
Accounts payable for acquisition of companies	159,474	135,614
Accounts payable to related parties	23,524	22,068
Loans and debentures	69,360	10,321
Derivative financial instruments	1,774	- 24 2 4 5
Leasing liabilities	39,010	31,345
Social and labor obligations	64,754	59,174
Taxes payable	32,734	35,015
Income tax and social contribution	8,112	1,300
Dividends Payable	143	4,409
Other amounts payable	3,813	2,876
Non-Current Liabilities	2,089,899	1,716,221
Accounts payable for acquisition of companies	148,960	174,075
Accounts payable to related parties	84,278	88,667
Loans and debentures	1,717,812	1,337,018
Derivative financial instruments	5,268	-
Leasing liabilities	49,751	39,668
Taxes payable	1,797	3,112
Deferred income tax and social contribution	69,871	64,045
Provisions for contingencies	11,446	8,724
Other amounts payable	716	912
Equity	1,412,149	1,369,086
Share capital	957,555	955,700
Capital reserve	62,656	64,404
Income reserve	331,781	329,820
Treasury Shares	(272)	(1,680)
Net income for the period	34,936	-
Equity attributed to controlling shareholders	1,386,656	1,348,244
Interest of non-controlling shareholders	25,493	20,842



Consolidated Income Statement

R\$ '000	2Q25	2Q24	Var. %	6M25	6M24	Var. %
Gross Revenue	340,649	326,228	4%	679,019	638,384	6%
(-) Deductions	(43,242)	(46,147)	-6%	(87,026)	(90,085)	-3%
Net Revenue	297,407	280,081	6%	591,993	548,299	8%
(-) Cost of Services provided	(70,298)	(66,300)	6%	(135,888)	(130,686)	4%
Gross Profit	227,109	213,781	6%	456,105	417,613	9%
Gross Margin (%)	76%	76%	0 р.р	77%	76%	1 р.р
(-) Commercial expenses	(39,756)	(32,393)	23%	(77,027)	(63,484)	21%
(-) General and administrative	(32,042)	(32,352)	-1%	(69,387)	(63,688)	9%
(+/-) Other income (expenses), net	5,101	1,068	NM	9,771	3,275	198%
(-) Depreciation and amortization	(64,716)	(51,213)	26%	(125,138)	(101,464)	23%
(-) Loss due to impairment of accounts receivable	(9,404)	(8,125)	16%	(19,279)	(15,351)	26%
(-) Financial Result	(60,725)	(39,957)	52%	(118,186)	(85,892)	38%
EBT	25,567	50,809	-50%	56,859	91,009	-38%
(+/-) Income Taxes	(8,105)	(21,042)	-61%	(17,272)	(39,872)	-57%
Net Income	17,462	29,767	-41%	39,587	51,137	-23%
Net Margin (%)	6%	11%	-5 p.p	7%	9%	-3 p.p

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EBITDA1	151,008	141,979	6%	300,183	278,365	8%
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Stock Option Plan	(396)	(193)	105%	(801)	(1,648)	-51%
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- EBITDA calculated according to CVM Resolution No 156/2022 (=from the sum of net income, taxes, financial income and depreciation); Adjusted EBITDA excluding non-recurring items that must not be considered to calculate the operating cash flow.

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Non-recurring and/or non-operating expenses	(17,841)	(23,911)	-25%	(36,604)	(45,723)	-20%
Expenses from M&As/Non-recurring ²	(1,595)	(933)	71%	(4,103)	(933)	340%
Stock Option Plan ²	(261)	(127)	105%	(529)	(1,088)	-51%
Amortization of capital gains ²	(5,326)	(5,285)	1%	(10,652)	(11,869)	-10%
Deferred taxes (goodwill generated by M&A operations) ³	(10,660)	(17,566)	-39%	(21,322)	(31,834)	-33%
Adjusted Net Profit ¹	35,304	53,678	-34%	76,192	96,860	-21%
Adjusted Net Margin (%)	12%	19%	-7 p.p	13%	18%	-5 p.p

- Adjusted Net Profit to exclude non-recurring or non-cash items that should not be considered in the calculation of current generation of profits;
- Net amounts of taxes at a rate of 34%;
- The Company records income tax and deferred social contribution liabilities from tax amortizations of goodwill. This liability is created to offset the effects of the reduction in taxable profit resulting from this tax amortization and will be realized from the moment the goodwill is realized, or by testing the recoverability of this goodwill ("impairment"). The Company adjusts this amount in its Adjusted Net Income since the expense has no cash effect.



Consolidated Cash Flow

R\$ '000	6M25	6M24
BoP – Cash Balance	290,953	329,655
Cash flows from operating activities		
Profit before income tax and social contribution	56,859	91,009
Adjustments for:		
Depreciation and amortization	88,002	71,274
Write-offs of property, plant, and equipment and intangible assets	1,470	420
Amortization of right-of-use assets	20,997	12,207
Write-offs of right of use	2,704	657
Write-off of lease liabilities	(3,019)	(780
Amortization of capital gains	16,139	17,983
Interest expenses on loans, debentures, and leases	104,989	78,575
Amortization of transaction costs on loans and debentures	1,964	1,006
Gains / (Losses) on Derivative Financial Instruments	(4,799)	
Interest on financial investments	(4,360)	(5,834
Interest on loan and accounts payable to related parties	6,599	3,287
Interest expenses on accounts payable for business acquisitions	19,133	15,520
Financial update on contingencies	350	
Reversal (Provision) for contingencies	6,496	2,214
Loss (Gain) on impairment of accounts receivable	348	1,51
Effective write-off of accounts receivable	18,931	13,840
Result from transactions with non-controlling shareholders	(351)	
Stock option plan	801	1,648
Income tax and social contribution	-	(398)
Adjusted profit before income tax and social contribution	333,253	304,139
Variation in assets and liabilities:	·	•
Accounts receivable from clients	(19,763)	(41,347)
Recoverable taxes	(12,047)	2,663
Judicial deposits	(460)	(659)
Prepaid expenses	(18,500)	(18,862
Other receivables	(8,293)	(6,695
Suppliers	(62,787)	(23,808
Labor and social obligations	5,580	6,845
Taxes payables	(3,596)	(1,022
Contingency payment	(2,289)	(927
Other payables	739	(719
Net cash generated from operating activities	211,837	219,608
Income tax and social contribution paid	(8,267)	(9,751
Interest paid	(84,357)	(74,761
Net cash (applied in) generated by operating activities	119,213	135,096
Cash flows from investing activities:		
Net redemptions of financial investments	91,636	(22,733
Acquisition of PP&E - Capex	(211,806)	(156,338
Net cash used in investing activities after mergers	(120,170)	(179,071)
Cash flows from financing activities:		
Borrowings and Debenture Issuances	437,500	
Amortization of loans and debentures	(743)	(31,208
Transaction costs on loans and debentures	(12,721)	(392
Capital Increase	1,855	1,556
Treasury Shares	820	(1,681
Dividends paid	(4,266)	(420
Lease liability payments	(27,263)	(17,025
Payment of deferred installment related to the acquisition of subsidiaries	(29,569)	(55,051
Net cash (applied in) from financing activities	365,613	(104,221
Net increase (decrease) in cash and cash equivalents	364,656	(148,196
Eop – Cash Balance	655,609	181,459

About Desktop S.A.

Desktop is one the leading ISP platform in the State of São Paulo and one of the largest in Brazil, according to data from Anatel (National Telecommunications Agency). Focused on the fiber optic market, the Company operates through the best practices of network building to support its organic growth. In 2020, Desktop adopted the hybrid growth model, balancing organic expansion with inorganic, through the acquisition of the best assets in the adjacencies of its operation. With 55,000 kilometers of fiber optic network and more than 4,500 employees, the Company is committed to delivering the best end-to-end experience to customers. Desktop shares have been traded on B3 (**DESK3**) since July 2021. For more information, visit: www.ri.desktop.com.br

Legal Notice

Some statements contained in this document may be statements about future expectations. Such statements are subject to known and unknown risks and uncertainties that may cause such expectations to not materialize or are substantially different from what was expected. These risks include, among others, changes in future demand for the Company's products, changes in factors affecting domestic and international prices of products, changes in the cost structure, changes in the seasonality of markets, changes in prices practiced by competitors, exchange variations, changes in the Brazilian political and economic scenario, in emerging and international markets. Statements on future expectations have not been reviewed by independent auditors.



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