# 2Q25 Earnings Presentation







ri.klabin.com.br



#### **DISCLAIMER**



This presentation may contain forward-looking projections or statements. Such statements are exposed to known and unknown risks and different nature uncertainties that may cause these expectations not to materialize or to differ materially from those anticipated. Furthermore, these expectations and projections are made based on estimates, information or methodology that may be inaccurate or incorrect.

Those risks and uncertainties, among others, are related to: (i) future demand for the Company's products; (ii) changes in the aspects that impact the domestic and international product prices; (iii) changes in cost structures; (iv) changes in the seasonality of markets; (v) competition in the markets in which the Company operates; (vi) exchange variations; (vii) changes in the global market and especially in the markets where the Company operates or sells its products; (viii) capital markets; and (ix) factors that affect the company's operation, including changes in laws and regulations. For additional information on factors that may impact the Company's statements, please consult the Reference Form, in particular item 4 (Risk Factors), which is registered with CVM and also available on the Company's Investor Relations website.

There is no guarantee that the Company's expectations or projections will occur and current results are no guarantee of future performance. This presentation is up to this date and Klabin has no obligation to update it in light of new information and/or future events.





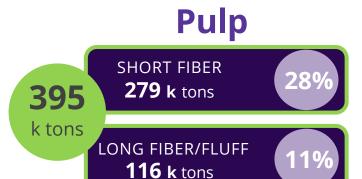








#### **2Q25 PERFORMANCE – Sales Volume**







#### **Packaging**

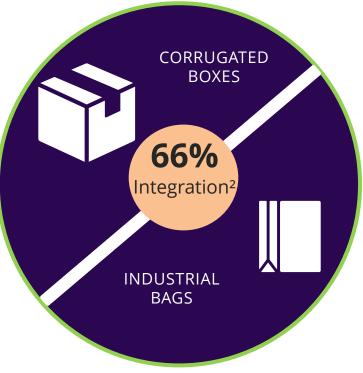


## Total Sales<sup>1</sup>

1,011

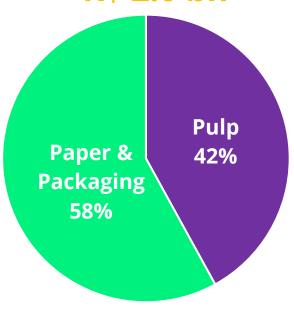
k tons

# Convertion (Integration)



# Adjusted EBITDA by Segment<sup>3</sup> 2Q25

R\$ 2.0 bn

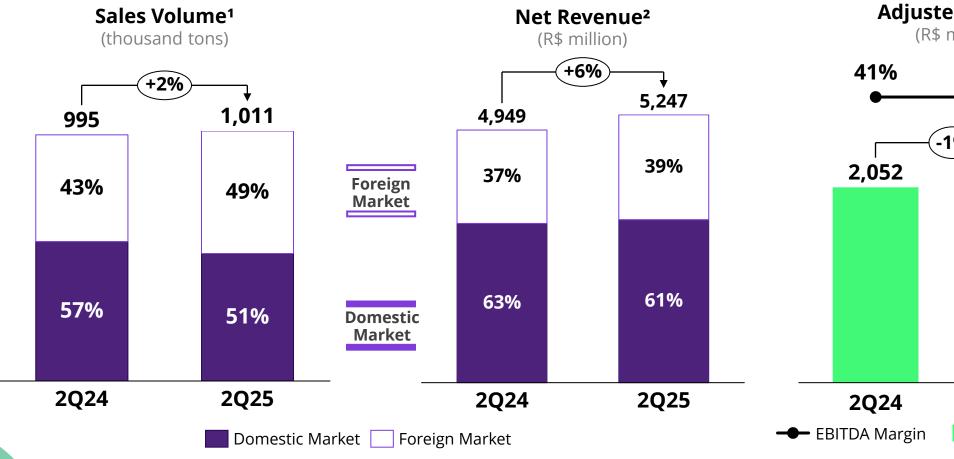


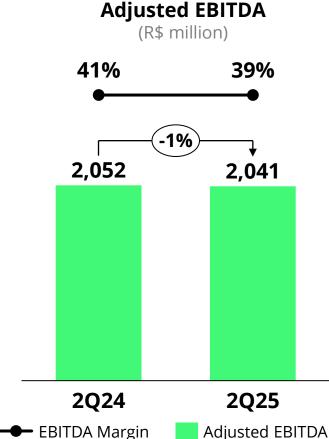
- 1 Excludes wood and includes by-product sales.
- 2 Considers the amount of paper used for packaging production in relation to the volume produced of containerboard in the period (463  $\rm k$  tons).
- 3 Result of 'Other' allocated to the respective businesses and Forestry result allocated to "Paper and Packaging".
- 4 Excludes wood and by-product sales.

### **2Q25 RESULTS**

6% increase in net revenue, driven by higher paper and packaging prices, increased sales volume, and the positive impact of exchange rates on exports

Exchange rate R\$ / US\$	2Q24	2Q25	
Average dollar	5.21	5.67	



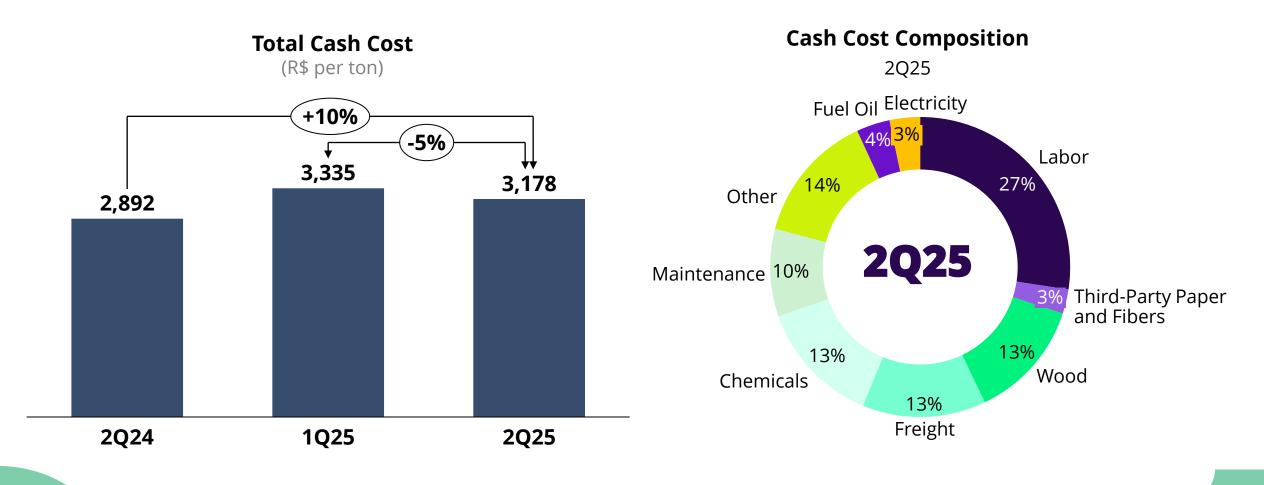


<sup>1 –</sup> Excludes wood and includes sales of by-products

<sup>2 –</sup> Includes sales of wood, by-products and hedge accounting

#### **TOTAL CASH COST**

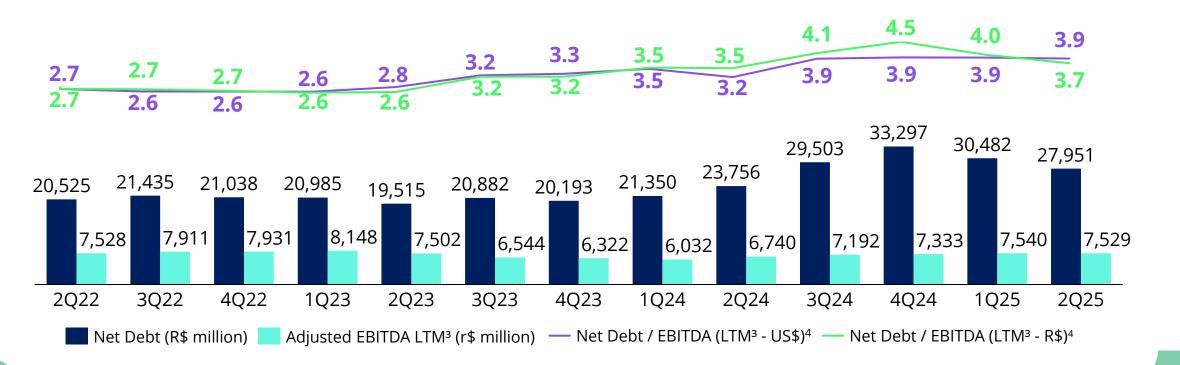
Sequential improvement in cash cost with a 5% reduction versus 1Q25



#### **NET DEBT AND LEVERAGE**

Maintenance of leverage within the parameters of the Financial Indebtedness Policy<sup>1</sup>

Position on 06/30/2025 (R\$ bn)				
Gross Debt <sup>5</sup>	36.0			
Cash²	8.0			
Net Debt	28.0			



<sup>1 –</sup> Access the full financial indebtedness policy on the <u>IR website</u>

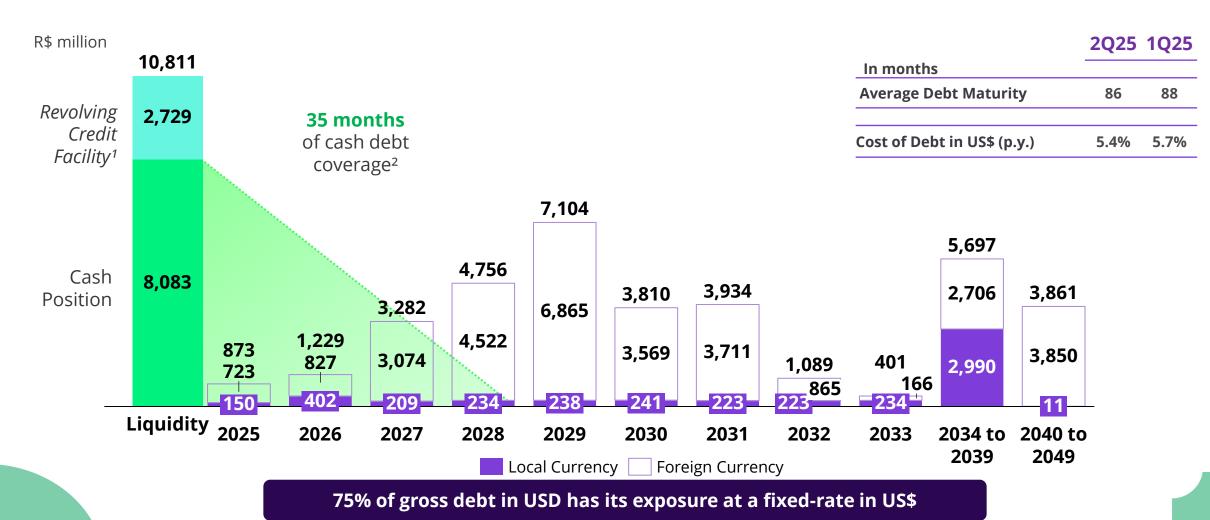
<sup>2 –</sup> Does not include US\$500 million Revolving Credit facility (RCF) due in Oct/26

<sup>3 –</sup> LTM: Last twelve months

<sup>4 –</sup> Net Debt/EBITDA (US\$): considers the final US\$ dollar of the period for the calculation of net debt and the average US\$ dollar of the period for EBITDA

#### **AMORTIZATION SCHEDULE**

Robust liquidity position and extended debt profile, with no significant maturities in the short term



<sup>1 –</sup> Revolving Credit Facility (RCF) of US\$ 500 million due in Oct/26 2 – Do not include RCF of US\$ 500 million availability



#### FREE CASH FLOW (FCF)

Solid operational cash generation increased adjusted FCF yield to 12.6%, an increase of 1.9 p.p. compared to LTM 2Q24

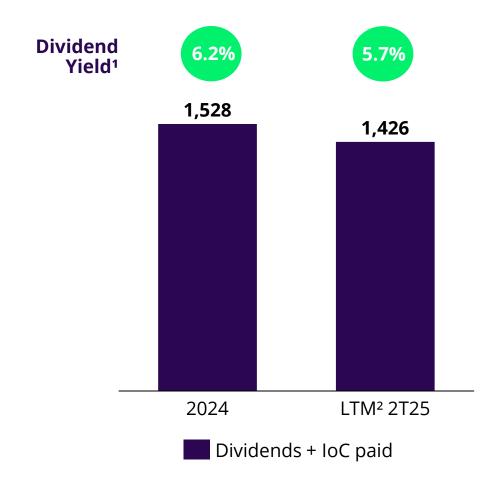
R\$ million	2Q25	1Q25	2Q24	LTM 2Q25	LTM 2Q24
Adjusted EBITDA <sup>1</sup>	2,041	1,859	2,052	7,529	6,740
(-) Capex <sup>2</sup>	(649)	(605)	(858)	(9,186)	(3,887)
(-) Lease contracts - IFRS 16	(96)	(93)	(91)	(370)	(342)
(-) Interest Paid/Received	(652)	(472)	(495)	(2,081)	(1,394)
(-) Income Tax	(39)	(66)	(97)	(408)	(248)
(+/-) Working Capital Variation	(124)	164	145	908	136
(-) Dividends & IOC	(279)	(277)	(330)	(1,426)	(1,281)
(+/-) Others	(68)	16	(44)	(199)	(90)
Free Cash Flow	134	528	283	(5,233)	(367)
Dividends & IOC	279	277	330	1,426	1,281
Puma II Project	-	-	107	148	804
Special Projects and Growth	100	58	245	455	965
Project Caetê Payment	-	-	-	6,371	-
Adjusted Free Cash Flow <sup>3</sup>	513	862	965	3,166	2,683
Adjusted FCF Yield <sup>4</sup>				12.6%	10.7%

<sup>1 -</sup> Includes the non-recurring effect of extemporaneous credit of R\$ 63.4 million due to the exclusion of ICMS in the PIS/Cofins base in 4Q23, considered in the LTM 2Q24 analysis;

<sup>2 -</sup> Capex under cash accrual method does not consider investments into SPVs (Special Purpose Vehicles);
3 - Excluding dividends and special projects and growth;
4 - Yield - Adjusted FCF per unit (excluding treasury stock) divided by the average price of the Units in the LTM (Last Twelve Months).

#### **DIVIDENDS & IoC**

#### R\$ million considering cash method



Dividends 2Q25<sup>3</sup>: R\$ 306 million (15% EBITDA)

Dividends and IoC Policy<sup>4</sup>:

Target between 10% e 20% of Adjusted EBITDA

<sup>1 –</sup> Calculated based on the dividends paid per unit and the average daily closing price of the unit in the period

<sup>2 –</sup> LTM: Last twelve months

<sup>3 –</sup> As approved at the Board of Directors' Meeting held 08/04/2025. To access the Notice to Shareholders, click here

<sup>4 –</sup> To access the full Dividend and Interest on Capital Policy, <u>click here</u>

#### MARKET THERMOMETER

Negative Neu tre	tral Positive trend	Demand (Market)	Sales volume	Price <sup>1</sup>
	Short Fiber			
PULP	Fluff			
PAPER	Coated Board			
PAPEK	Kraftliner			
PACKAGING	Corrugated Boxes			
	Industrial Bags			







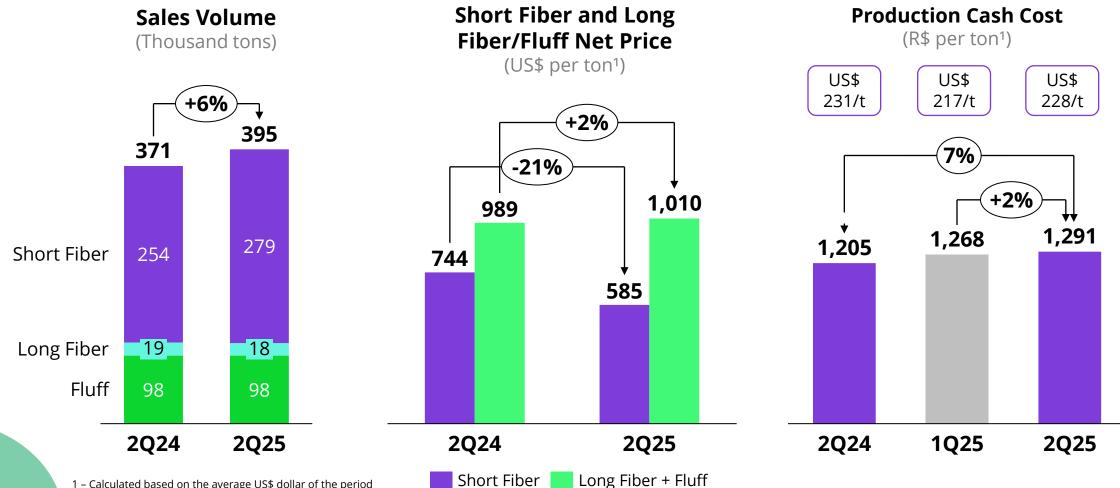


ri.klabin.com.br



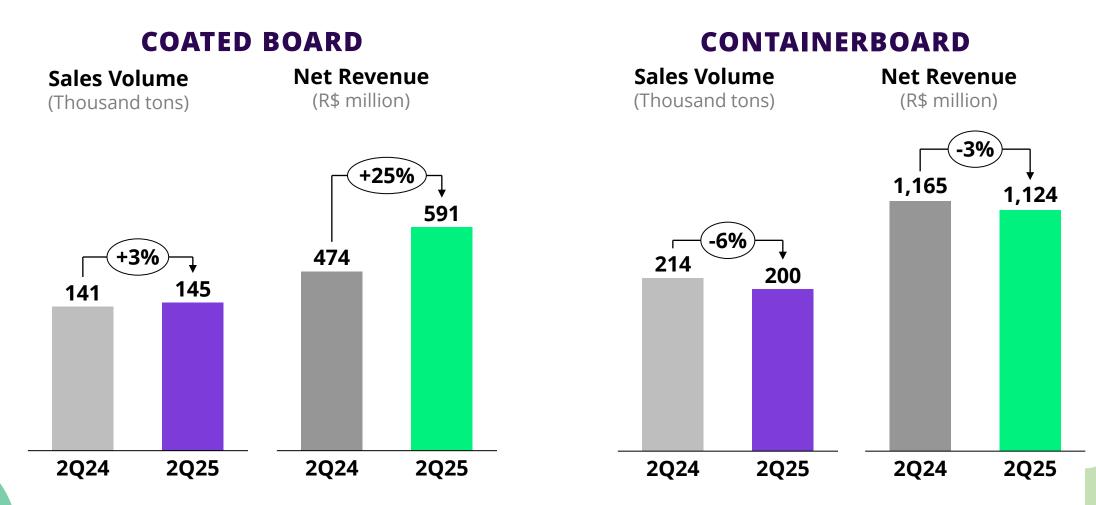


Revenue boosted by increase in short fiber sales, resilience in long fiber and fluff prices, and devaluation of the real against the dollar



#### **PAPER**

Volume and price growth in containerboard, offsetting the softened demand in the coated board market



#### **CORRUGATED BOXES**

17% increase in net revenue, reflecting strong growth in sales volume and price adjustments

