

3Q25

Earnings Presentation



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DISCLAIMER



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3Q25 PERFORMANCE – Sales Volume

Pulp

401

k tons

SHORT FIBER

295 k tons**28%**

LONG FIBER/FLUFF

106 k tons**10%**

Paper - Market

375

k tons

COATED BOARD

212 k tons**20%**

KRAFTLINER

163 k tons**15%**

Packaging

291

k tons

CORRUGATED BOXES

250 k tons**23%**

INDUSTRIAL BAGS

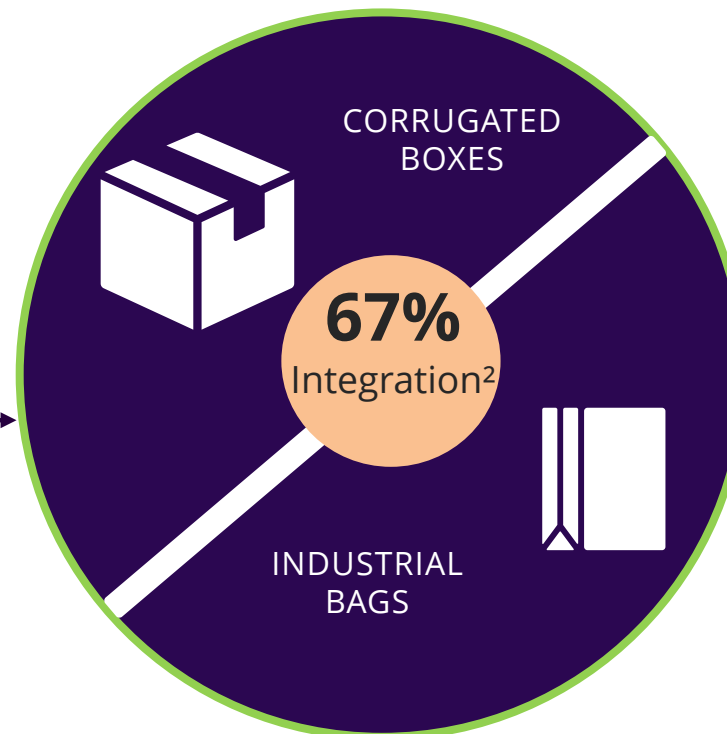
41 k tons**4%**

Total Sales¹

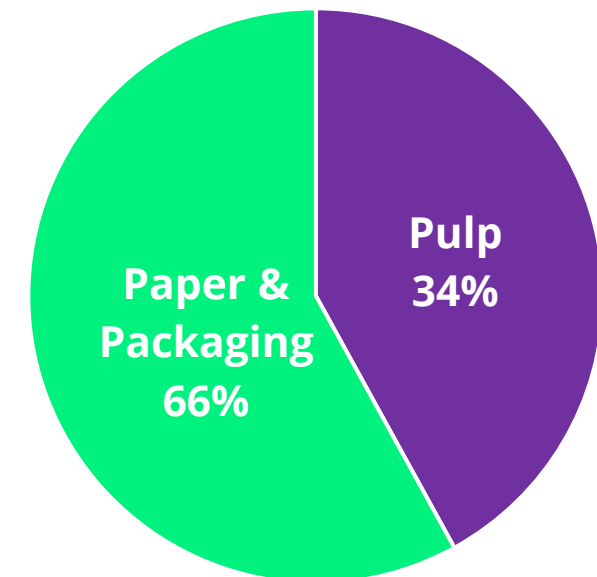
1,067

k tons

Conversion (Integration)

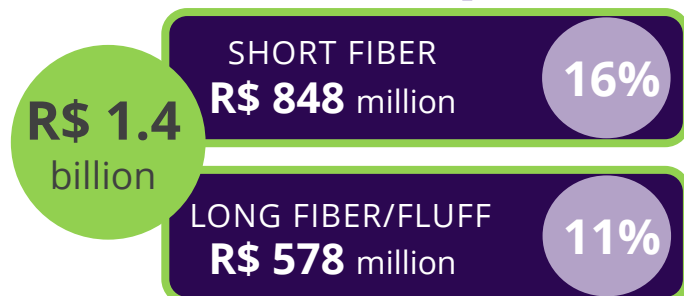
● % of total sales volume⁴

Adjusted EBITDA by Segment³ 3Q25

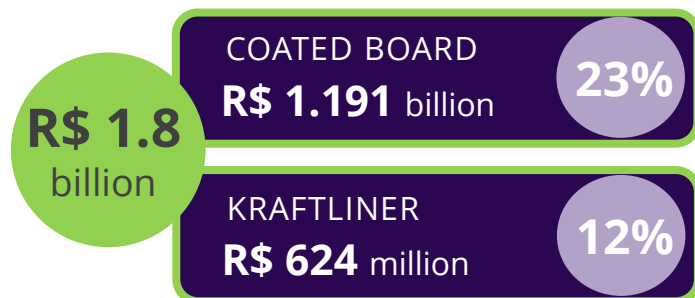
R\$ 2.1 bn¹ - Excludes wood by-product sales.² - Considers the amount of paper used for packaging production in relation to the volume produced of containerboard in the period (491 k tons).³ - Result of 'Other' allocated to the respective businesses and Forestry result allocated to "Paper and Packaging".⁴ - Excludes wood and by-product sales.

3Q25 PERFORMANCE – Net Revenue

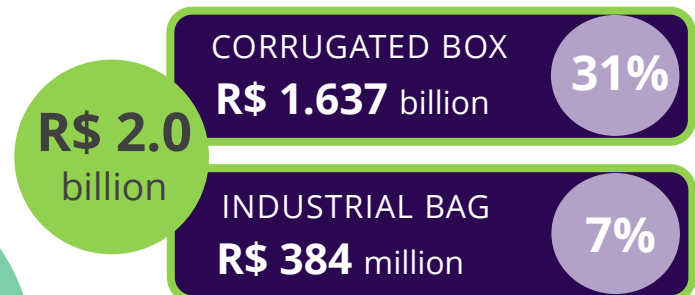
Pulp



Paper – Market



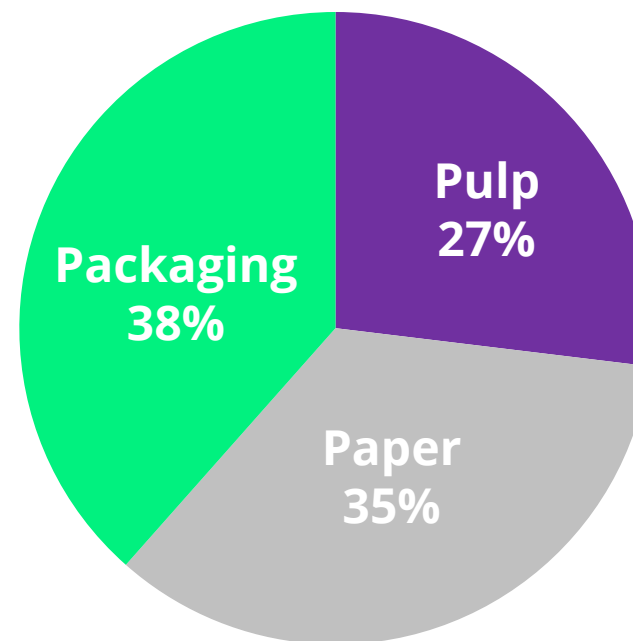
Packaging



Net Revenue¹

R\$ 5,261

Million

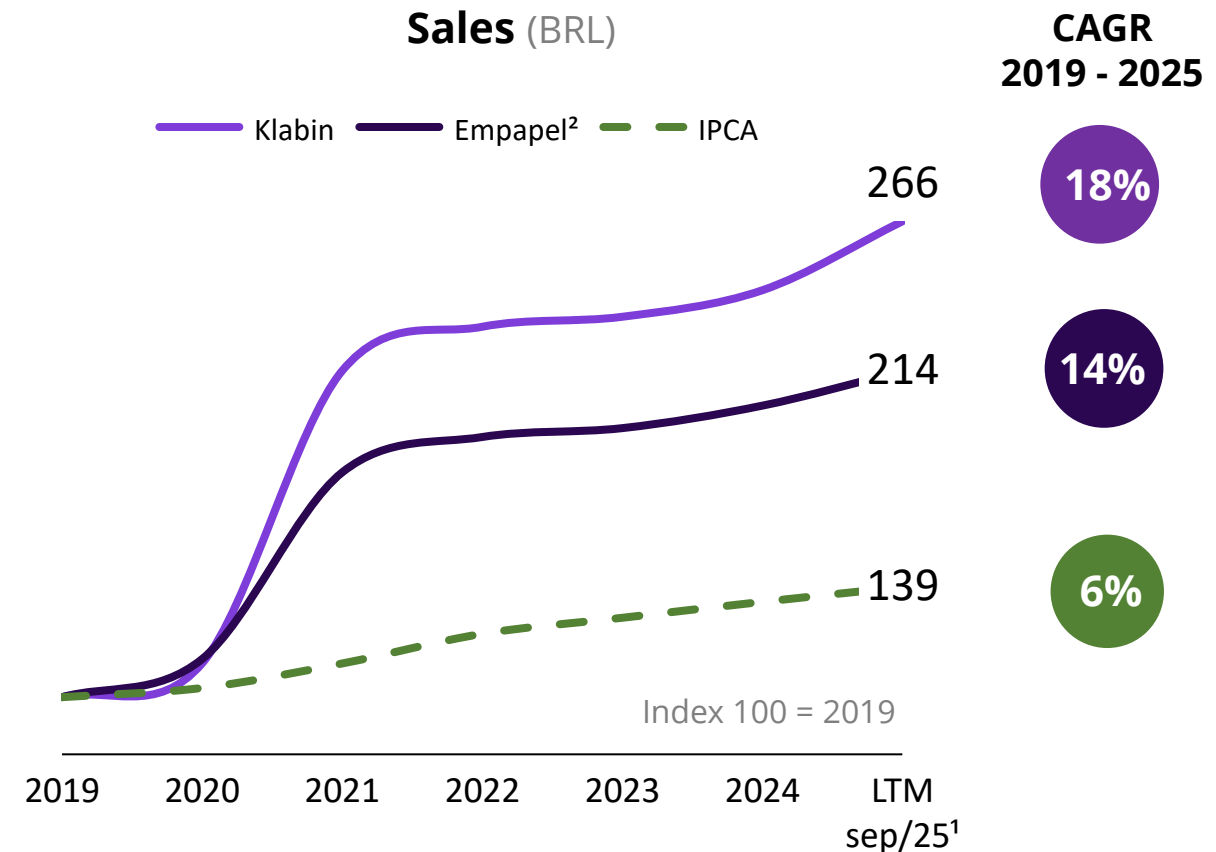
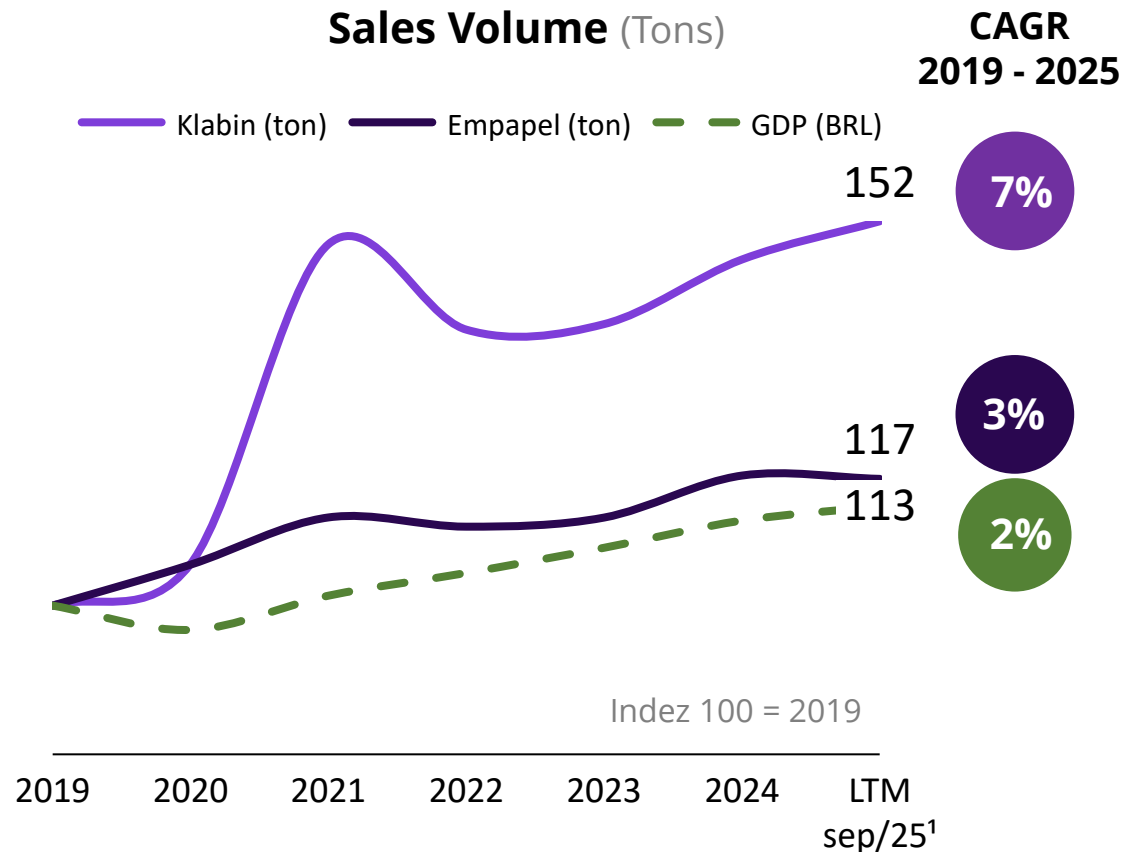


 % of total net revenue

1 - Excludes wood and by-product sales.

EVOLUTION OF THE PACKAGING BUSINESS

Significant revenue growth over time, accompanied by market share gains, in a market that is expanding faster than GDP

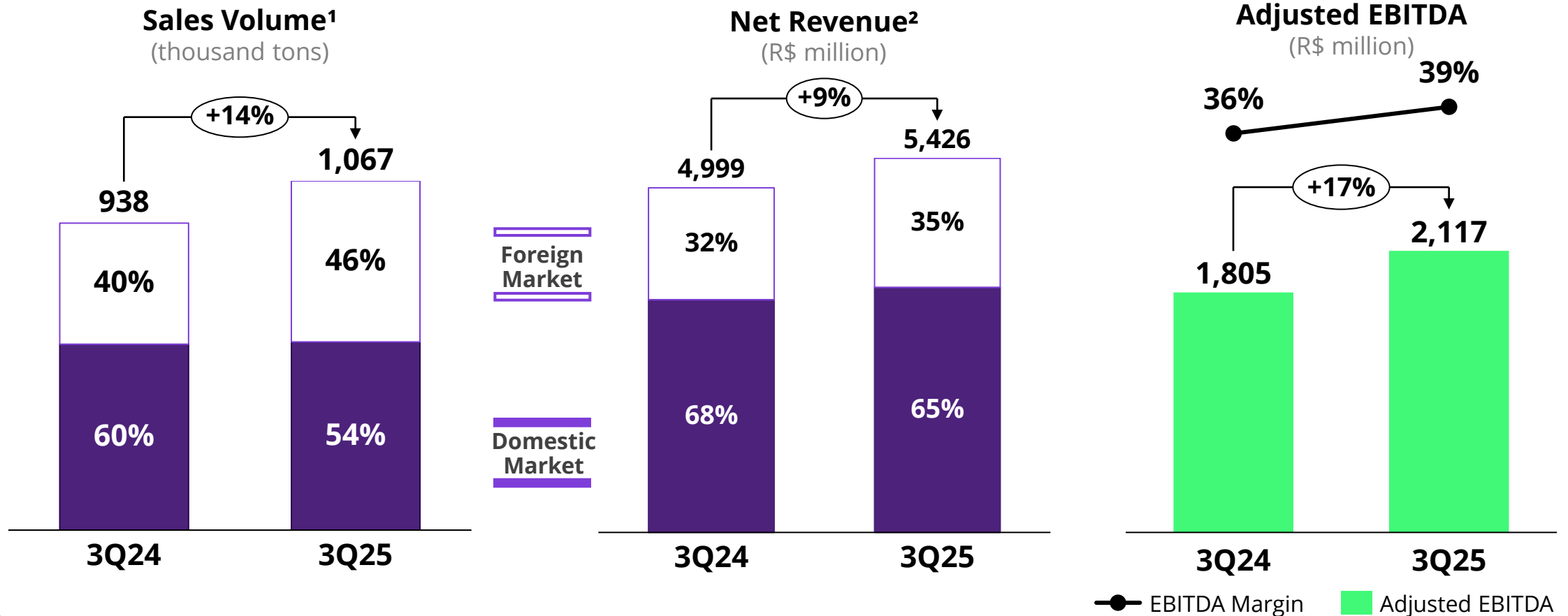


1 - LTM = Last twelve months
2 - Considers LTM values as of July 2025

3Q25 RESULTS

Quarterly performance reflects a production volume of 1,131 thousand tons, an increase of 24 thousand tons compared to 2Q25. Comparison base impacted by the maintenance stoppage in 3Q24

Exchange rate R\$ / US\$	3Q24	3Q25
Average dollar	5.55	5.45

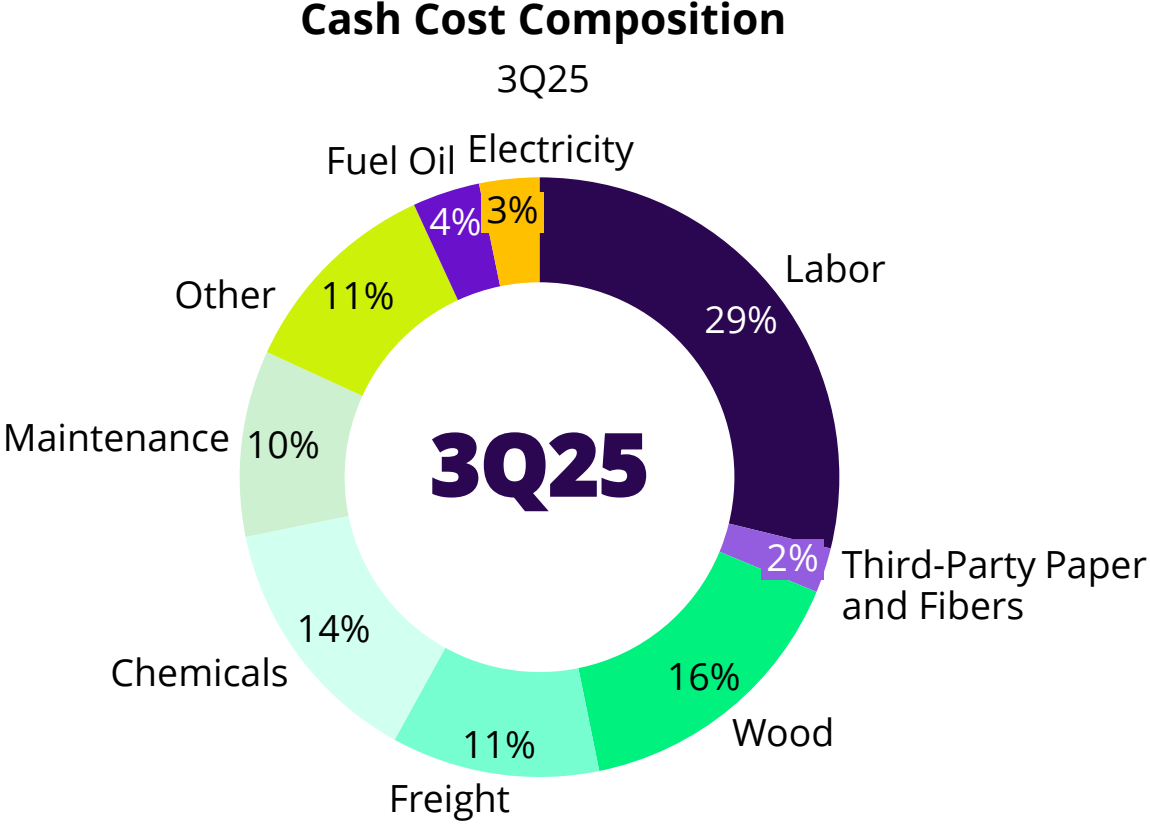
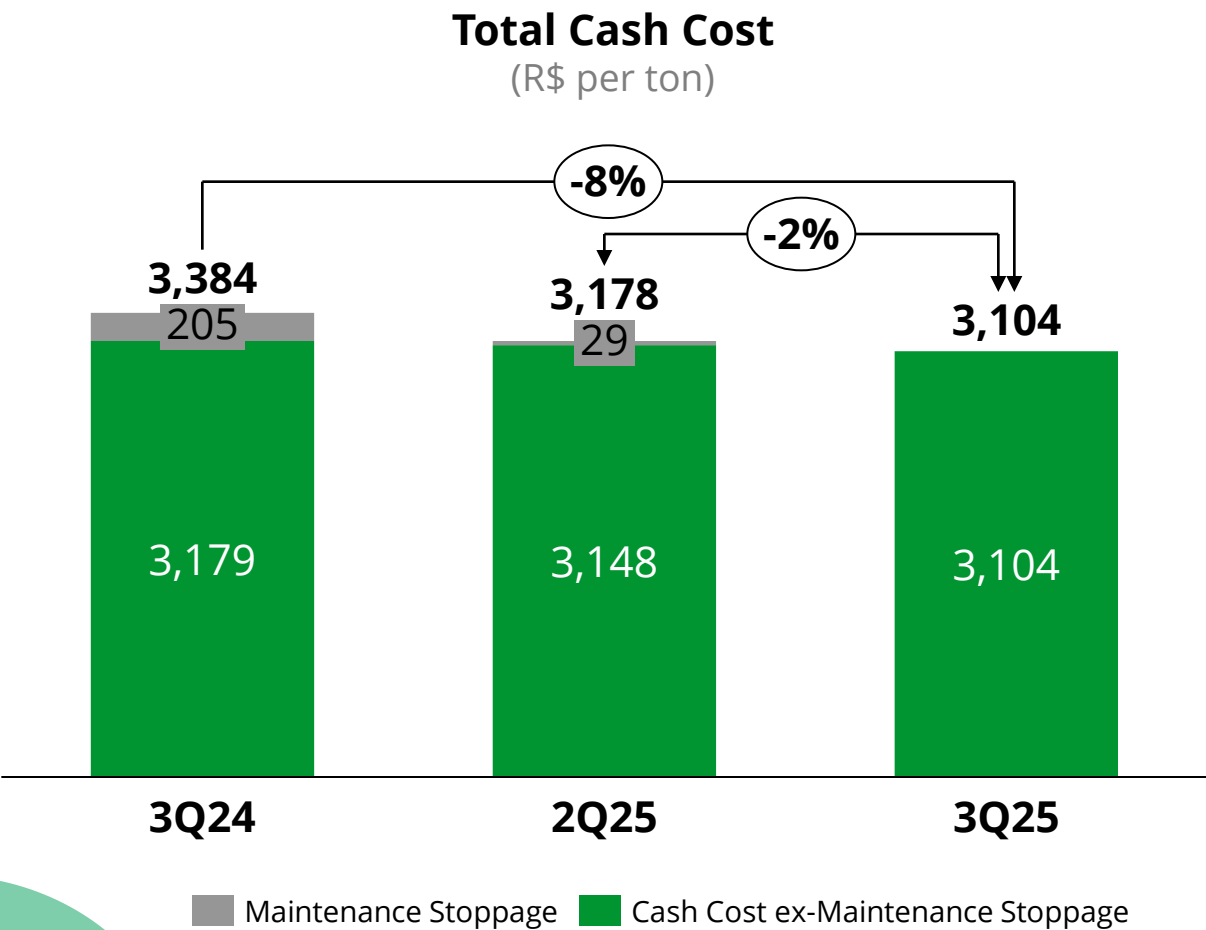


1 – Excludes wood and includes sales of by-products

2 – Includes sales of wood, by-products and hedge accounting

TOTAL CASH COST

Cash cost of R\$3,104 per ton, down 2% compared to 2Q25

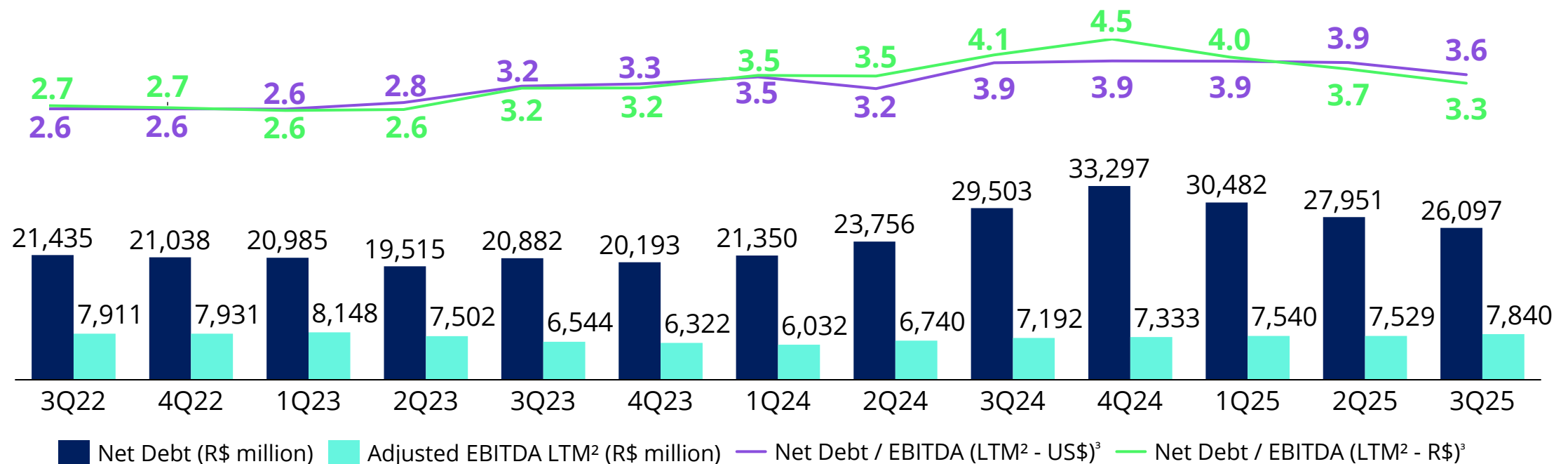


NET DEBT AND LEVERAGE

Reduction of 0.3x in leverage vs. 2Q25

Position on 09/30/2025 (R\$ billion)

Gross Debt	35.8
Cash ¹	9.7
Net Debt	26.1



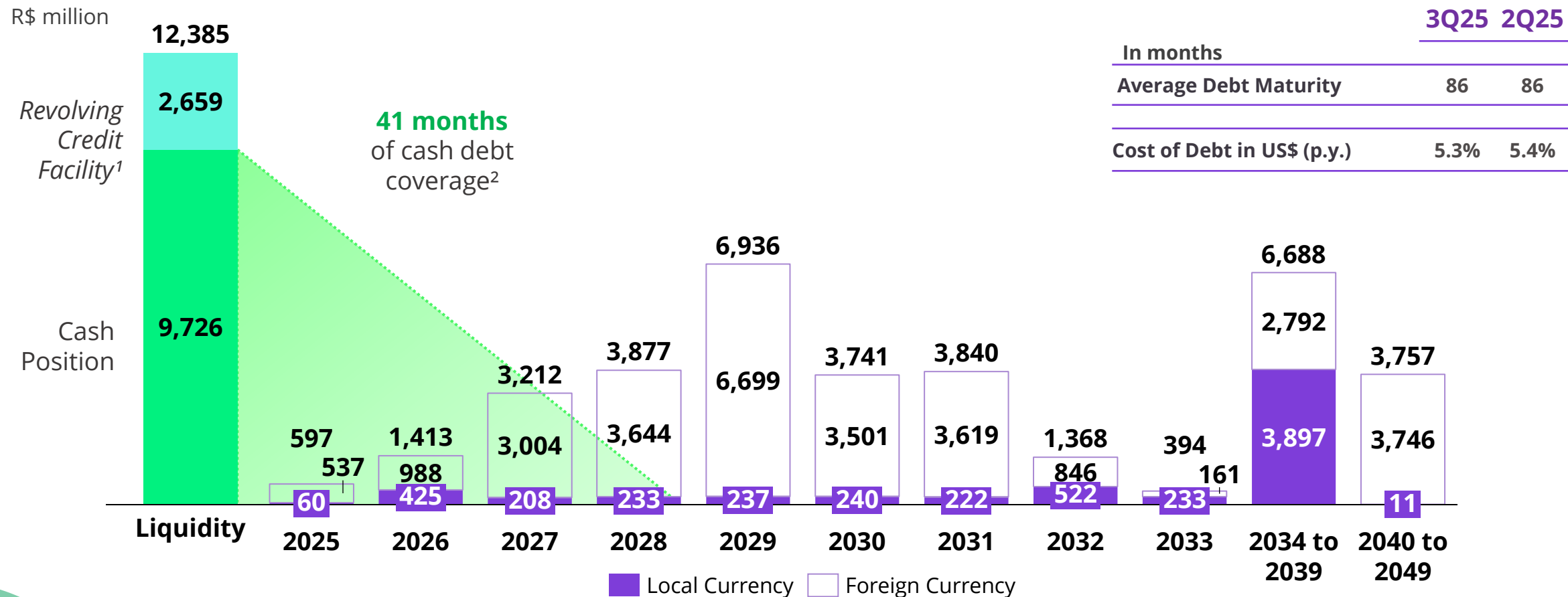
1 - Does not include US\$500 million Revolving Credit facility (RCF) due in Oct/30

2 - LTM: Last twelve months

3 - Net Debt/EBITDA (US\$): considers the final US\$ dollar of the period for the calculation of net debt and the average US\$ dollar of the period for EBITDA

AMORTIZATION SCHEDULE

Robust liquidity position and extended debt profile, with no significant maturities in the short term



76% of gross debt in USD has its exposure at a fixed-rate in US\$

1 – Revolving Credit Facility (RCF) of US\$ 500 million due in Oct/30

2 – Does not include RCF of US\$ 500 million availability

FREE CASH FLOW (FCF)

Solid operating cash flow generation, with adjusted FCF yield of 12.6%

R\$ million	3Q25	2Q25	3Q24	LTM 3Q25	LTM 3Q24
Adjusted EBITDA¹	2,117	2,041	1,805	7,840	7,192
(-) Capex ²	(554)	(649)	(767)	(2,601)	(3,561)
(-) Lease contracts - IFRS 16	(75)	(96)	(91)	(354)	(353)
(-) Interest Paid/Received	(241)	(652)	(333)	(1,989)	(1,616)
(-) Income Tax	(33)	(39)	(175)	(267)	(406)
(+/-) Working Capital Variation	(220)	(124)	464	224	598
(-) Dividends & IOC	(306)	(279)	(410)	(1,322)	(1,422)
(+/-) Others	11	(68)	(9)	(179)	(78)
Free Cash Flow	699	134	485	1,352	355
Dividends & IOC	306	279	410	1,322	1,422
Puma II Project	-	-	78	69	482
Special Projects and Growth	27	100	174	308	955
Project Caetê Payment	-	-	6,345	-	6,345
Adjusted Free Cash Flow³	1,032	513	1,147	3,051	3,215
Adjusted FCF Yield⁴				12.6%	12.7%

1 - Includes the non-recurring effect of extemporaneous credit of R\$ 63.4 million due to the exclusion of ICMS in the PIS/Cofins base in 4Q23, considered in the LTM 3Q24 analysis.

2 - Capex under cash accrual method does not consider investments into SPVs (Special Purpose Vehicles).

3 - Excluding dividends and special projects and growth.

4 - Yield - Adjusted FCF per unit (excluding treasury stock) divided by the average price of the Units in the LTM (Last Twelve Months).

CAETÊ PROJECT¹

Completed SPV's (equity). First land sale carried out in 3Q25.



EQUITY

Plateau Project²: R\$ 2.7 billion

Real Estate SPV^{3,4}: R\$ 0.9 billion
2 transactions

Total:
R\$ 3.6 billion



4Q25

R\$ 1.5 billion to be received^{2,4}



LAND MONETIZATION

3Q25: R\$ 95 million

Sale of 730 hectares of productive land

Still available:

~20 thousand hectares of excess productive land for potential sale

1 – As disclosed in Material Facts published on [December 20, 2023](#) and [July 16, 2024](#).

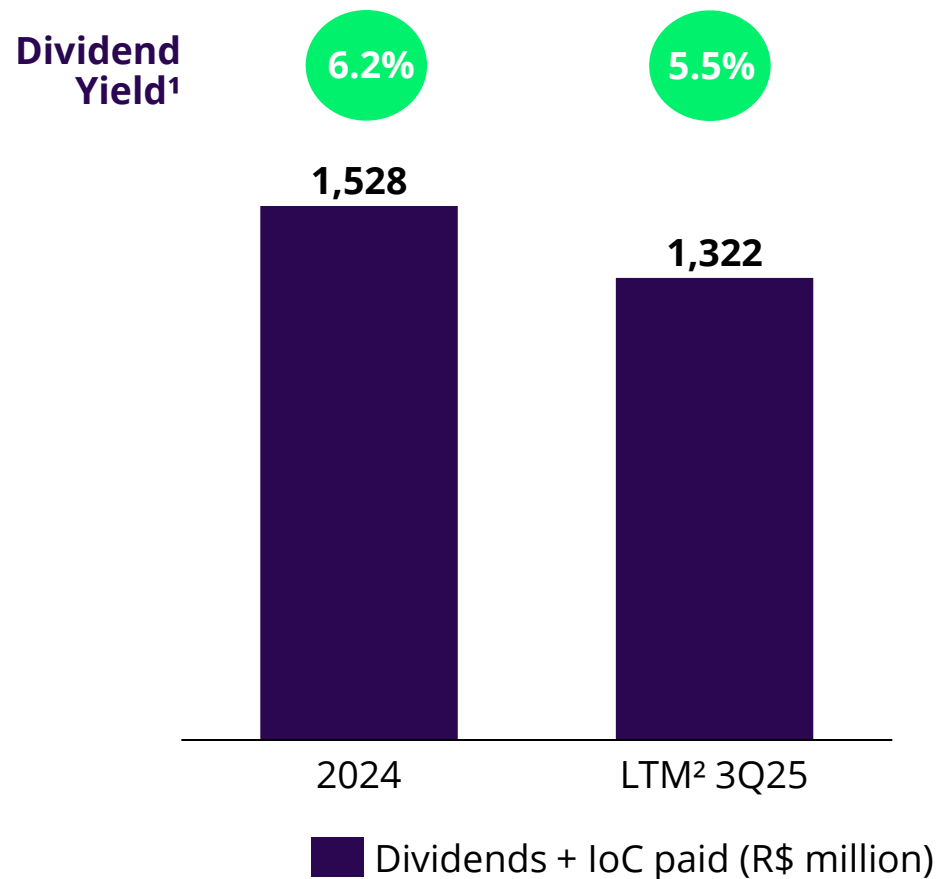
2 – As disclosed in Material Facts published on [October 29, 2024](#) and [February 03, 2025](#) and Notices to the Market published on [June 30, 2025](#) and on [August 19, 2025](#).

3 – As disclosed in Notices to the Market published on [August 13, 2025](#) and [September 26, 2025](#).

4 – As disclosed in Notice to the Market published [October 22, 2025](#).

DIVIDENDS & IoC

R\$ million considering cash method



Dividends 3Q25³: R\$ **318** million (15% EBITDA)

Dividends and IoC Policy⁴:
Target between **10% and 20%** of Adjusted EBITDA

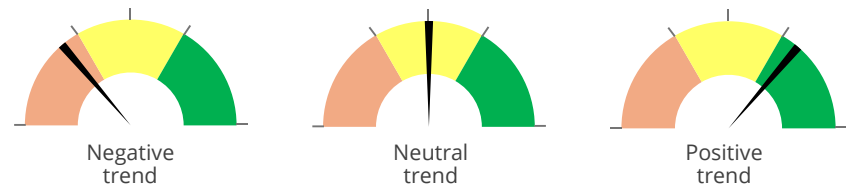
1 – Calculated based on the dividends paid per unit and the average daily closing price of the unit in the period

2 – LTM: Last twelve months

3 – As approved at the Board of Directors' Meeting held 11/03/2025. To access the Notice to Shareholders, [click here](#)

4 – To access the full Dividend and Interest on Capital Policy, [click here](#)

MARKET THERMOMETER



Demand (Market)	Sales volume	Price ¹
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PULP	Short Fiber			
	Fluff			
PAPER	Coated Board			
	Kraftliner			
PACKAGING	Corrugated Boxes			
	Industrial Bags			

1- Prices in US dollars for pulp and paper, based on an average exchange rate of R\$ 5.45/US\$ in 3Q25 and an estimated average exchange rate of R\$ 5.39/US\$ in 4Q25; prices in R\$/m² for packaging

Appendix



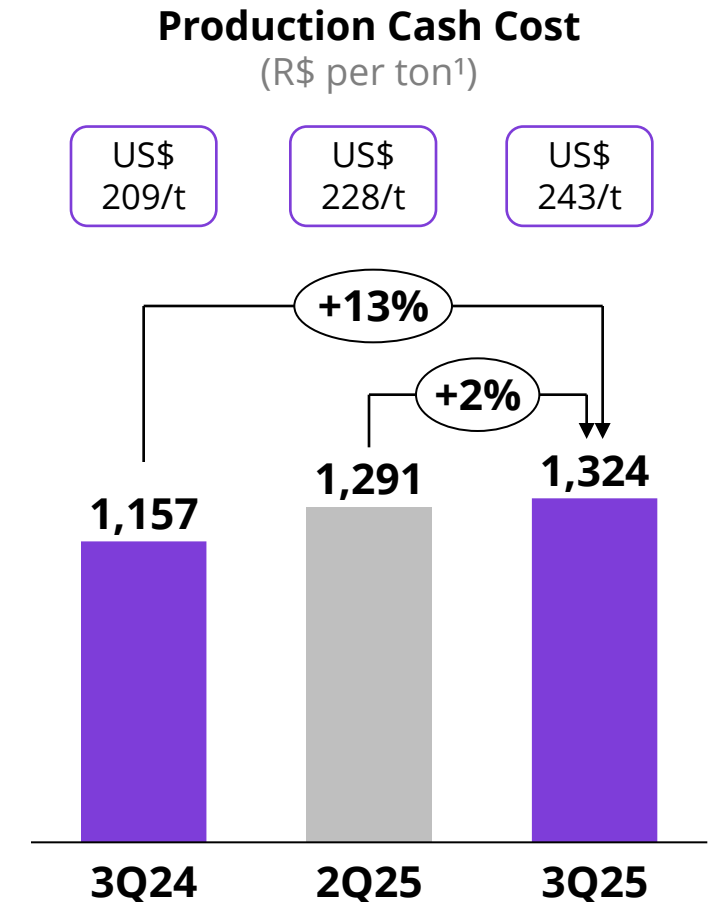
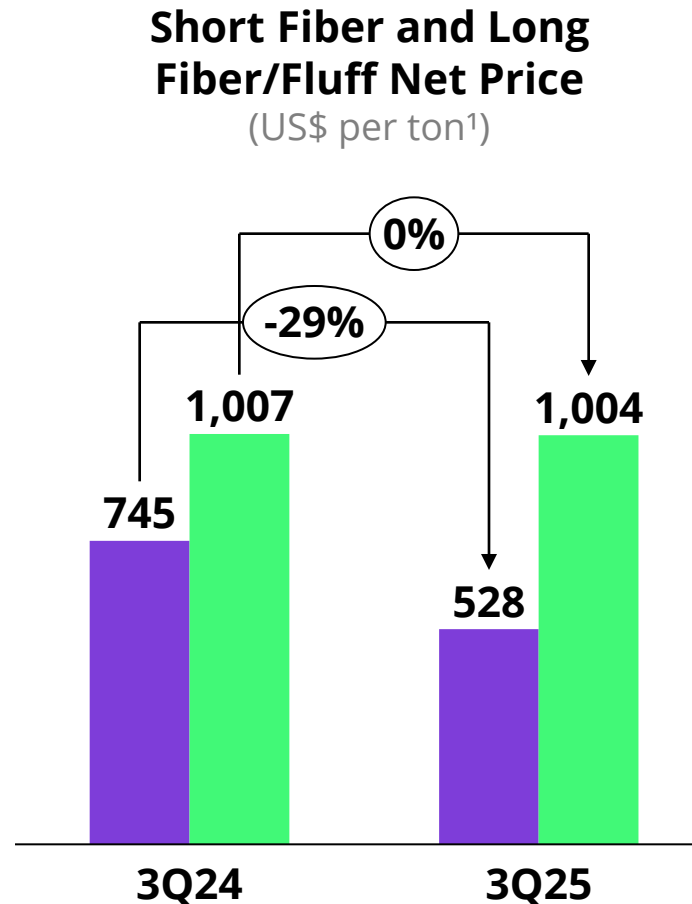
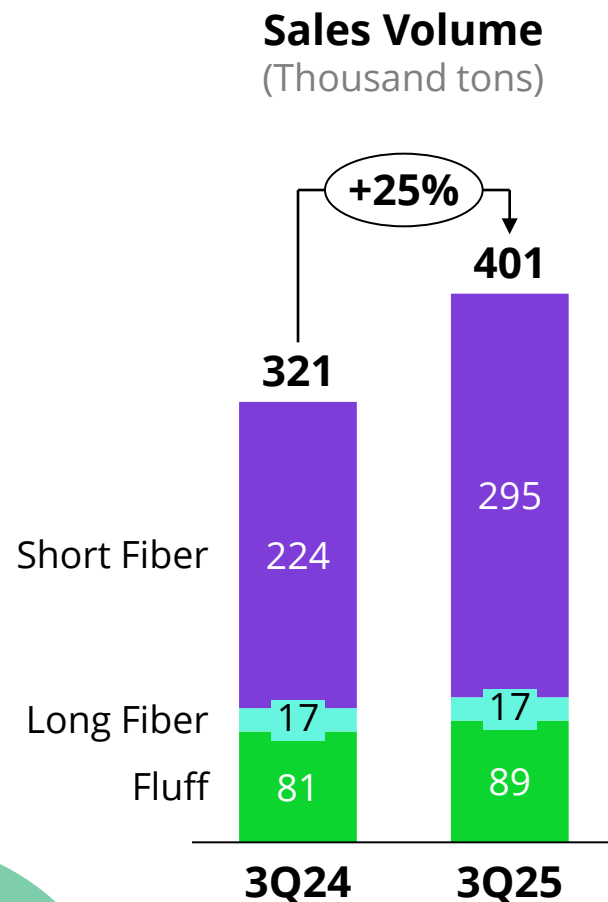
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PULP

Revenue driven by an increase in short fiber sales and resilience in long fiber and fluff prices, which represented 26% of total volume sold in the period and 41% of net revenue for the quarter



US\$
209/t

US\$
228/t

US\$
243/t

1 - Calculated based on the average US\$ dollar of the period

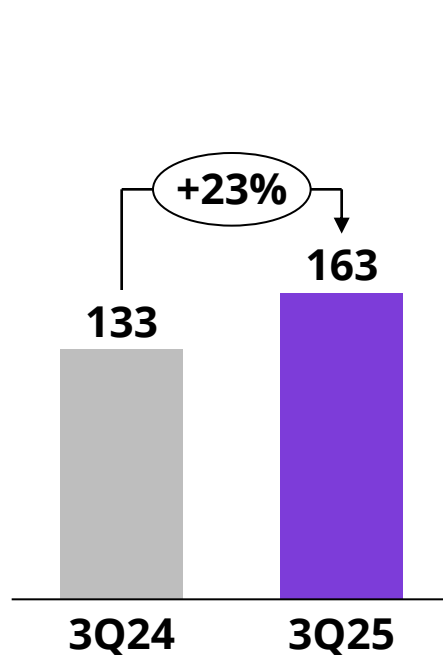
Short Fiber Long Fiber + Fluff

PAPER

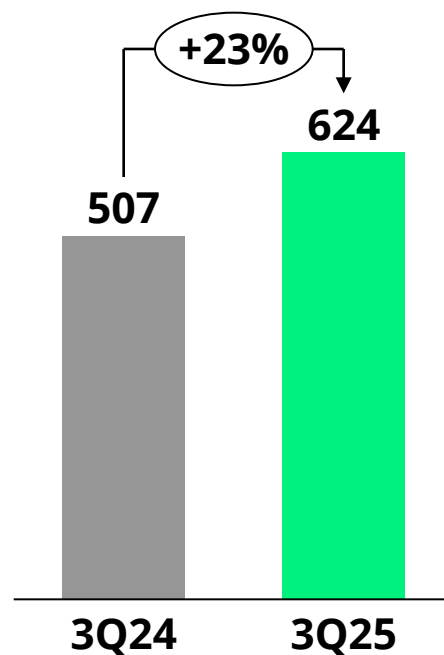
Volume growth in containerboard, driven by increased sales in the export market, offsetting the stable demand in the coated board market

CONTAINERBOARD

Sales Volume
(Thousand tons)

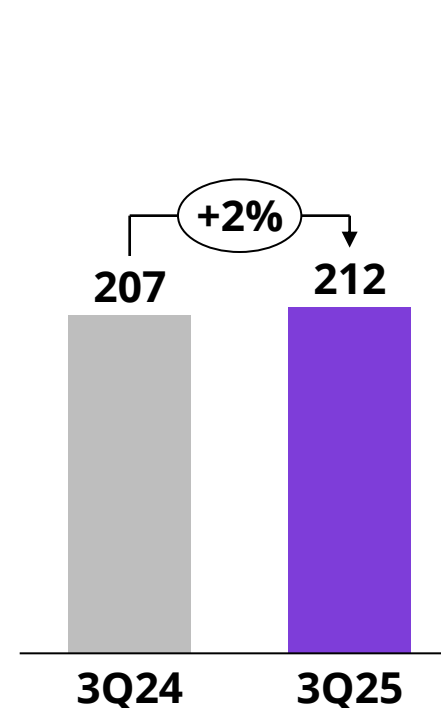


Net Revenue
(R\$ million)

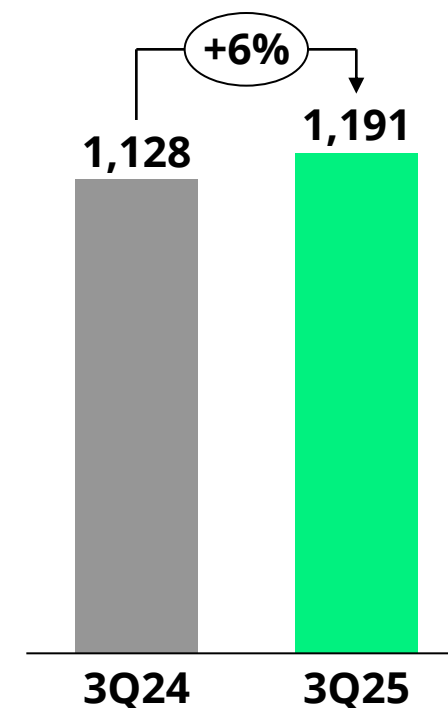


COATED BOARD

Sales Volume
(Thousand tons)

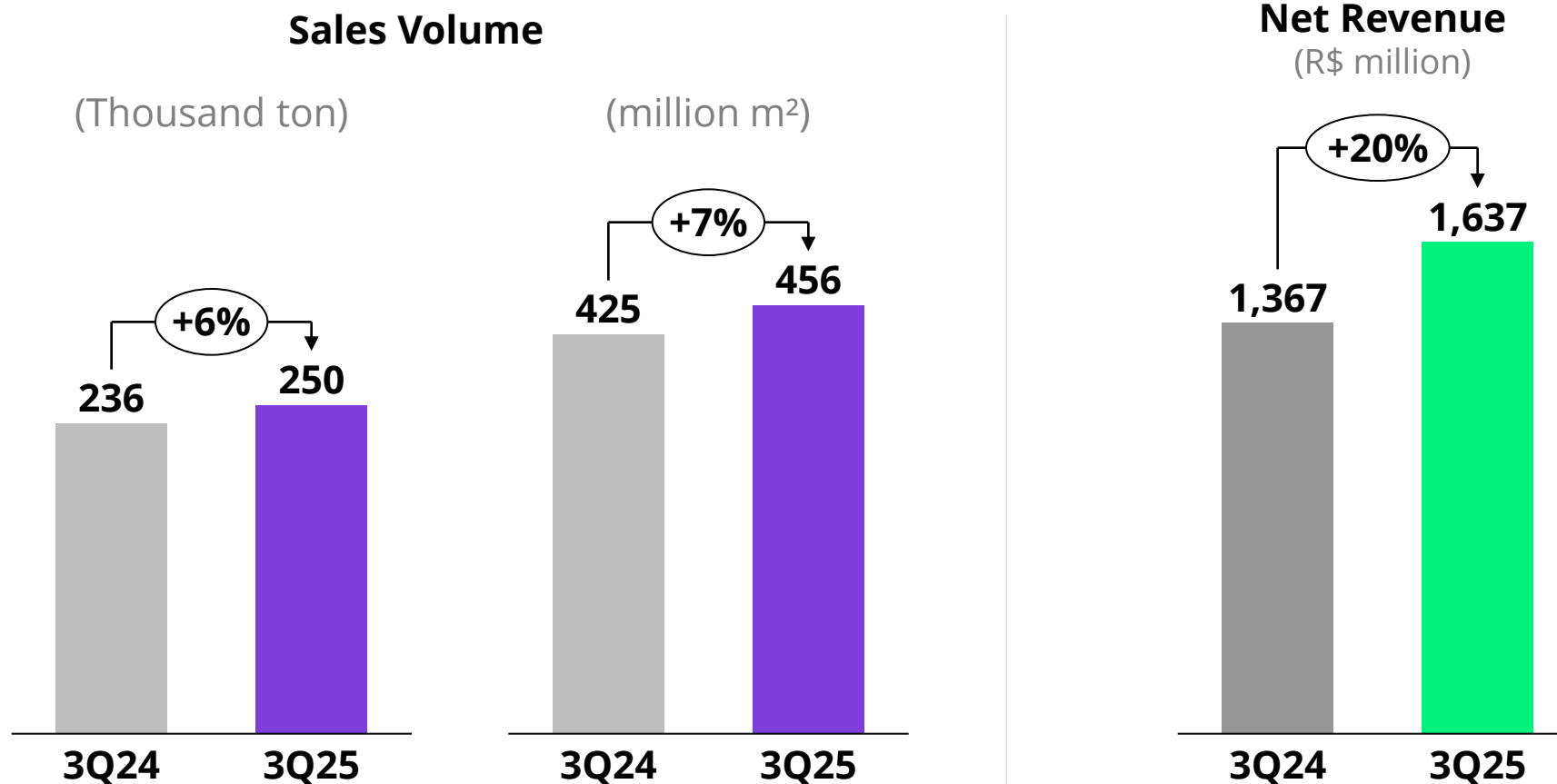


Net Revenue
(R\$ million)



CORRUGATED BOXES

Significant sales volume, with market share gains and 20% growth in Net Revenue versus 3Q24





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