

Marcopolo S.A.

Quarterly Information at 9/30/2023 and Report on Review of Quarterly Information

(A free translation of the original report in Portuguese as published in
Brazil containing financial statements prepared in accordance with
accounting practices adopted in Brazil)

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Company Information/Capital Composition

Number of Shares (Units)	Current Quarter 09/30/2023
Paid-in Capital	
Common	341,625,744
Preferred	605,267,138
Total	946,892,882
In Treasury	
Common	0
Preferred	5,400,510
Total	5,400,510

Individual Financial Statements / Balance Sheet - Assets**(Thousand Reais)**

Account Code	Account Description	Current Quarter 09/30/2023	Previous Fiscal Year 12/31/2022
1	Total Assets	6,047,917	5,707,929
1.01	Current Assets	2,830,634	2,114,513
1.01.01	Cash and cash equivalents	1,040,278	720,650
1.01.02	Financial investments	1,143	542
1.01.02.01	Financial investments measured at fair value through profit or loss	1,143	542
1.01.02.01.01	Securities for trading	1,143	542
1.01.03	Trade Receivables	634,765	676,532
1.01.03.01	Customers	634,765	676,532
1.01.04	Inventories	811,542	485,245
1.01.06	Taxes Recoverable	273,147	94,589
1.01.06.01	Current Taxes Recoverable	273,147	94,589
1.01.06.01.01	Current Taxes Recoverable	170,890	56,333
1.01.06.01.02	Recoverable income tax and social security contributions	102,257	38,256
1.01.08	Other Current Assets	69,759	136,955
1.01.08.03	Other	69,759	136,955
1.02	Noncurrent Assets	3,217,283	3,593,416
1.02.01	Long-Term Assets	719,542	710,861
1.02.01.03	Financial investments assessed at amortized cost	158,265	145,095
1.02.01.04	Trade Receivables	358,771	385,077
1.02.01.04.02	Other accounts receivable	75,321	37,847
1.02.01.04.03	Taxes Recoverable	283,450	272,268
1.02.01.04.04	Recoverable income tax and social security contributions	0	74,962
1.02.01.07	Deferred Taxes	202,506	180,689
1.02.01.07.01	Deferred income tax and social contribution	202,506	180,689
1.02.02	Investments	1,891,550	2,430,287
1.02.02.01	Equity interest	1,844,751	2,424,285
1.02.02.01.01	Interests in Affiliates	367,841	52,657
1.02.02.01.02	Interests in Subsidiaries	1,360,413	2,261,129
1.02.02.01.03	Interests in Jointly Controlled Companies	116,497	110,499
1.02.02.02	Investment properties	46,799	6,002
1.02.03	Property, plant and equipment	563,881	440,144
1.02.03.01	Property, plant and equipment in operation	558,792	434,330
1.02.03.02	Right of Use in Lease	5,089	5,814
1.02.04	Intangible assets	42,310	12,124
1.02.04.01	Intangible Assets	42,310	12,124
1.02.04.01.02	Intangible Assets	42,310	12,124

Individual Financial Statements/Balance Sheet - Liabilities**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Previous Fiscal Year
		09/30/2023	12/31/2022
2	Total Liabilities	6,047,917	5,707,929
2.01	Current liabilities	1,139,335	1,119,157
2.01.01	Social and Labor Obligations	171,171	130,254
2.01.01.02	Labor Obligations	171,171	130,254
2.01.02	Suppliers	386,583	387,719
2.01.02.01	National Suppliers	376,738	380,806
2.01.02.02	Foreign Suppliers	9,845	6,913
2.01.03	Tax Liabilities	64,711	76,933
2.01.03.01	Federal Tax Obligations	50,240	70,364
2.01.03.01.01	Income Tax and Social Contribution Payable	50,240	70,364
2.01.03.02	State Tax Obligations	14,202	6,325
2.01.03.03	Municipal Tax Obligations	269	244
2.01.04	Loans and Financing	251,054	273,975
2.01.04.01	Loans and Financing	251,054	273,975
2.01.04.01.01	In Domestic currency	119,473	88,505
2.01.04.01.02	In Foreign Currency	131,581	185,470
2.01.05	Other Obligations	265,816	250,276
2.01.05.02	Other	265,816	250,276
2.01.05.02.02	Mandatory Minimum Dividend Payable	1,252	84,179
2.01.05.02.04	Customer advances	81,970	39,485
2.01.05.02.05	Commissioned representatives	26,416	34,734
2.01.05.02.06	Profit sharing for managers	1,962	4,604
2.01.05.02.07	Leasing obligations	2,676	2,738
2.01.05.02.08	Other current accounts payable	151,540	83,662
2.01.05.02.09	Derivative financial instruments	0	874
2.02	Non-current liabilities	1,538,836	1,426,407
2.02.01	Loans and Financing	1,270,800	1,221,893
2.02.01.01	Loans and Financing	1,270,800	1,221,893
2.02.01.01.01	In Domestic currency	345,477	412,940
2.02.01.01.02	In Foreign Currency	925,323	808,953
2.02.02	Other Obligations	27,433	28,220
2.02.02.02	Other	27,433	28,220
2.02.02.02.03	Obligations due to ownership interest	24,075	24,075
2.02.02.02.04	Leasing obligations	3,358	4,145
2.02.04	Provisions	240,603	176,294
2.02.04.01	Labor and Social Security Tax Provisions	136,183	100,558
2.02.04.01.01	Tax Provisions	34,879	15,911
2.02.04.01.02	Social Security and Labor Provisions	97,577	83,082
2.02.04.01.04	Civil Provisions	3,727	1,565
2.02.04.02	Other Provisions	104,420	75,736
2.02.04.02.04	Provision for loss on investments	104,420	75,736
2.03	Shareholders' Equity	3,369,746	3,162,365
2.03.01	Paid-in Capital Stock	1,334,052	1,334,052
2.03.02	Capital reserves	133	1,840
2.03.02.04	Options Granted	-11,886	-10,179
2.03.02.07	Capital transaction reserves	12,019	12,019

Individual Financial Statements/Balance Sheet - Liabilities**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Previous Fiscal Year
		09/30/2023	12/31/2022
2.03.04	Profit reserves	1,750,625	1,394,154
2.03.04.01	Legal reserve	114,410	114,410
2.03.04.02	Statutory reserve	1,657,578	1,305,447
2.03.04.09	Treasury shares	-21,363	-25,703
2.03.06	Equity valuation adjustments	346,913	454,111
2.03.08	Other comprehensive income	-61,977	-21,792
2.03.08.01	Equity Equiv. on Comprehensive Result Subsidiaries and Affiliates	-61,977	-21,792

Individual Financial Statements/ Income Statement**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Current Accumulated	Equal Quarter of the	Accumulated in the
		07/01/2023 to 09/30/2023	Exercise 01/01/2023 to 09/30/2023	Previous Fiscal Year 07/01/2022 to 09/30/2022	Previous 01/01/2022 to 09/30/2022
3.01	Income on sale of goods and/or services	899,739	2,133,565	704,113	1,498,425
3.02	Cost of goods and/or services sold	-718,994	-1,724,971	-595,353	-1,325,554
3.02.01	Cost of goods and/or services sold	-718,994	-1,724,971	-595,353	-1,325,554
3.03	Gross Result	180,745	408,594	108,760	172,871
3.04	Operating Expenses/Revenue	-44,863	76,605	-35,660	-28,639
3.04.01	Selling expenses	-39,594	-112,516	-40,251	-87,139
3.04.02	General and Administrative Expenses	-39,360	-108,075	-33,790	-91,610
3.04.05	Other Operating Expenses	-28,303	-37,816	-11,842	-18,026
3.04.06	Equity equivalence result	62,394	335,012	50,223	168,136
3.05	Results before financial and taxes results	135,882	485,199	73,100	144,232
3.06	Financial result	11,732	62,183	-16,560	21,839
3.06.01	Financial Revenues	53,391	303,218	52,413	360,399
3.06.02	Financial Expenses	-41,659	-241,035	-68,973	-338,560
3.07	Earnings before income taxes	147,614	547,382	56,540	166,071
3.08	Income Tax and Social Contribution	12,244	-8,525	2,574	25,170
3.08.01	Current	2,946	731	-10,369	-4,934
3.08.02	Deferred	9,298	-9,256	12,943	30,104
3.09	Net income from continued operations	159,858	538,857	59,114	191,241
3.11	Losses/income for the period	159,858	538,857	59,114	191,241
3.99	Profit per Share - (Reais / Share)				
3.99.01	Basic Profit per Share				
3.99.01.01	Common	0.16882	0.57234	0.06286	0.20336
3.99.01.02	Preferred	0.16882	0.57234	0.06286	0.20336
3.99.02	Diluted Profit per Share				
3.99.02.01	Common	0.16979	0.56908	0.06243	0.20197
3.99.02.02	Preferred	0.16979	0.56908	0.06243	0.20197

Individual Financial Statements/ Statement of Comprehensive Income**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Current Accumulated	Equal Quarter of the	Accumulated in the
		07/01/2023 to 09/30/2023	Exercise 01/01/2023 to 09/30/2023	Previous Fiscal Year 07/01/2022 to 09/30/2022	Previous 01/01/2022 to 09/30/2022
4.01	Net profit for the period	159,858	538,857	59,114	191,241
4.02	Other comprehensive income	25,572	-147,383	-4,463	-33,598
4.02.01	Exchange variation on investments abroad	34,331	-107,198	3,658	-15,049
4.02.04	Participation in comprehensive income of subsidiary	-8,759	-40,185	-8,121	-18,549
4.03	Comprehensive result for the Period	185,430	391,474	54,651	157,643

Individual Financial Statements/Cash Flow Statement (Indirect Method)**(Thousand Reais)**

Account Code	Account Description	Current Accumulated Exercise 01/01/2023 to 09/30/2023	Accumulated in the Previous 01/01/2022 to 09/30/2022
6.01	Net Cash from Operating Activities	442,720	-97,532
6.01.01	Cash Generated in Operations	337,052	61,559
6.01.01.01	Income for the year	538,857	191,241
6.01.01.02	Depreciation and amortization	42,820	30,876
6.01.01.03	Result from sale of investments, fixed and intangible assets	4,632	1,309
6.01.01.04	Equity equivalence result	-335,012	-168,136
6.01.01.05	Expected credit losses	1,272	52
6.01.01.06	Current and deferred income tax and social contribution	9,256	-30,104
6.01.01.07	Appropriated interest and variations	98,288	6,205
6.01.01.08	Change in assets measured at fair value	-13,771	30,116
6.01.01.09	Bargain Purchase	-9,290	0
6.01.02	Changes in assets and liabilities	105,668	-159,091
6.01.02.01	(Increase) decrease in accounts receivable from customers	190,816	-310,164
6.01.02.02	(Increase) decrease in inventories	-102,996	-170,600
6.01.02.03	(Increase) decrease in other accounts receivable	91,836	31,503
6.01.02.05	Increase (reduction) suppliers	-79,916	152,675
6.01.02.07	Increase (decrease) in other accounts payable and provisions	5,928	137,495
6.02	Net Cash Investing Activities	-183,722	6,812
6.02.01	Investments	-132,782	-52,324
6.02.02	Dividends from subsidiaries, joint ventures and affiliates	7,390	90,927
6.02.03	Additions of property, plant and equipment	-57,525	-29,894
6.02.04	Intangible asset additions	-1,161	-2,818
6.02.05	Receipts from sale of property, plant and equipment	356	921
6.03	Net Cash Financing Activities	-345,437	-29,884
6.03.02	Loans from third parties	162,224	252,573
6.03.03	Loan payment - principal	-226,263	-164,034
6.03.04	Loan payment - interest	-14,280	-30,665
6.03.05	Payment of interest on shareholders' equity and dividends	-269,751	-88,785
6.03.06	Treasury shares	2,633	1,027
6.05	Increase (decrease) in cash and cash equivalents	-86,439	-120,604
6.05.01	Opening balance of cash and cash equivalents	720,650	817,438
6.05.02	Closing balance of cash and cash equivalents	634,211	696,834

Individual Financial Statements/ Statement of Changes in Shareholders' Equity / DMPL - 01/01/2023 to 09/30/2023**(Thousand Reais)**

Account Code	Account Description	Paid-in Capital Stock	Capital Granted Options and Treasury Shares	Reserves,	Profit Reserves	Profit or Loss Accumulated	Other Results Comprehensive	Shareholders' Equity
5.01	Opening balances	1,334,052		-23,863	1,419,857	0	432,319	3,162,365
5.03	Adjusted opening balances	1,334,052		-23,863	1,419,857	0	432,319	3,162,365
5.04	Capital Transactions with Partners	0		2,633	-120,822	-65,904	0	-184,093
5.04.05	Treasury Shares Sold	0		2,633	0	0	0	2,633
5.04.06	Dividends	0		0	-120,822	0	0	-120,822
5.04.07	Interest on equity	0		0	0	-65,904	0	-65,904
5.05	Total comprehensive result	0		0	0	538,857	-147,383	391,474
5.05.01	Net profit for the period	0		0	0	538,857	0	538,857
5.05.02	Other comprehensive income	0		0	0	0	-147,383	-147,383
5.05.02.03	Equity Equiv. on Comprehensive Result Subsidiaries and Affiliates	0		0	0	0	-40,185	-40,185
5.05.02.04	Conversion Adjustments for the Period	0		0	0	0	-107,198	-107,198
5.07	Closing balances	1,334,052		-21,230	1,299,035	472,953	284,936	3,369,746

Individual Financial Statements/ Statement of Changes in Shareholders' Equity / DMPL - 01/01/2022 to 09/30/2022**(Thousand Reais)**

Account Code	Account Description	Paid-in Capital Stock	Capital Granted Treasury Shares	Reserves, Options and	Profit Reserves	Profit or Loss Accumulated	Other Results Comprehensive	Shareholders' Equity
5.01	Opening balances	1,334,052		-24,890	1,088,258	0	507,585	2,905,005
5.03	Adjusted opening balances	1,334,052		-24,890	1,088,258	0	507,585	2,905,005
5.04	Capital Transactions with Partners	0		1,027	-18,288	0	0	-17,261
5.04.05	Treasury Shares Sold	0		1,027	0	0	0	1,027
5.04.06	Dividends	0		0	-18,288	0	0	-18,288
5.05	Total comprehensive result	0		0	0	191,241	-33,598	157,643
5.05.01	Net profit for the period	0		0	0	191,241	0	191,241
5.05.02	Other comprehensive income	0		0	0	0	-33,598	-33,598
5.05.02.03	Equity Equiv. on Comprehensive Result Subsidiaries and Affiliates	0		0	0	0	-18,549	-18,549
5.05.02.04	Conversion Adjustments for the Period	0		0	0	0	-15,049	-15,049
5.07	Closing balances	1,334,052		-23,863	1,069,970	191,241	473,987	3,045,387

Individual Financial Statements/ Statement of Value Added**(Thousand Reais)**

Account Code	Account Description	Current Accumulated Exercise 01/01/2023 to 09/30/2023	Accumulated in the Previous 01/01/2022 to 09/30/2022
7.01	Revenues	2,442,038	1,690,425
7.01.01	Sales of goods, products and services	2,414,170	1,662,071
7.01.02	Other Revenues	29,140	28,406
7.01.04	Provision/Reversal of Doubtful Accounts	-1,272	-52
7.02	Inputs Purchased from Third Parties	-1,769,549	-1,391,434
7.02.01	Costs of Products, Goods and Services Sold	-1,484,361	-1,171,458
7.02.02	Materials, energy, third-party services and others	-218,232	-173,544
7.02.03	Loss/Recovery of active values	-66,956	-46,432
7.03	Gross value added	672,489	298,991
7.04	Retention	-42,820	-30,876
7.04.01	Depreciation, amortization and depletion	-42,820	-30,876
7.05	Net value added produced	629,669	268,115
7.06	Value Added received as transfer	638,230	528,535
7.06.01	Equity equivalence result	335,012	168,136
7.06.02	Financial Revenues	303,218	360,399
7.07	Total value added to be distributed	1,267,899	796,650
7.08	Distribution of value added	1,267,899	796,650
7.08.01	Personnel	474,399	334,306
7.08.01.01	Direct remuneration	382,356	266,062
7.08.01.02	Benefits	62,667	45,602
7.08.01.03	F.G.T.S.	29,376	22,642
7.08.02	Taxes, fees and contributions	6,297	-73,188
7.08.02.01	Federal	-29,667	-27,446
7.08.02.02	State	34,778	-46,768
7.08.02.03	Municipal	1,186	1,026
7.08.03	Remuneration of third-party capital	248,346	344,291
7.08.03.01	Interest	241,035	338,560
7.08.03.02	Rentals	7,311	5,731
7.08.04	Remuneration of equity	538,857	191,241
7.08.04.01	Interest on equity	65,904	0
7.08.04.03	Retained Profit/Loss of the Year	472,953	191,241

Consolidated Financial Statements / Balance Sheet Assets**(Thousand Reais)**

Account Code	Account Description	Current Quarter 09/30/2023	Previous Fiscal Year 12/31/2022
1	Total Assets	7,613,294	7,395,350
1.01	Current Assets	4,614,025	4,145,740
1.01.01	Cash and cash equivalents	1,430,051	1,171,473
1.01.02	Financial investments	1,197	598
1.01.02.01	Financial investments measured at fair value through profit or loss	1,197	598
1.01.02.01.01	Securities for trading	1,197	598
1.01.03	Trade Receivables	1,258,973	1,242,563
1.01.03.01	Customers	1,258,973	1,242,563
1.01.04	Inventories	1,415,287	1,338,351
1.01.06	Taxes Recoverable	361,599	271,671
1.01.06.01	Current Taxes Recoverable	361,599	271,671
1.01.06.01.01	Current Taxes Recoverable	257,806	222,780
1.01.06.01.02	Recoverable income tax and social security contributions	103,793	48,891
1.01.08	Other Current Assets	146,918	121,084
1.01.08.03	Other	146,918	121,084
1.02	Noncurrent Assets	2,999,269	3,249,610
1.02.01	Long-Term Assets	1,186,044	1,386,775
1.02.01.03	Financial investments assessed at amortized cost	71,154	69,864
1.02.01.04	Trade Receivables	874,454	1,032,034
1.02.01.04.01	Customers	495,635	513,542
1.02.01.04.02	Other accounts receivable	77,743	65,712
1.02.01.04.03	Taxes Recoverable	301,076	377,818
1.02.01.04.04	Recoverable income tax and social security contributions	0	74,962
1.02.01.07	Deferred Taxes	240,436	284,877
1.02.01.07.01	Deferred income tax and social contribution	240,436	284,877
1.02.02	Investments	519,905	506,780
1.02.02.01	Equity interest	473,106	459,429
1.02.02.01.01	Interests in Affiliates	367,841	369,402
1.02.02.01.04	Interests in Jointly Controlled Companies	101,361	86,564
1.02.02.01.05	Other Investments	3,904	3,463
1.02.02.02	Investment properties	46,799	47,351
1.02.03	Property, plant and equipment	1,053,210	1,030,013
1.02.03.01	Property, plant and equipment in operation	987,014	960,163
1.02.03.02	Right of Use in Lease	66,196	69,850
1.02.04	Intangible assets	240,110	326,042
1.02.04.01	Intangible Assets	44,360	45,684
1.02.04.01.02	Intangible Assets	44,360	45,684
1.02.04.02	Goodwill	195,750	280,358

Consolidated Financial Statements / Balance Sheet Liabilities**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Previous Fiscal Year
		09/30/2023	12/31/2022
2	Total Liabilities	7,613,294	7,395,350
2.01	Current liabilities	2,138,058	2,288,932
2.01.01	Social and Labor Obligations	242,423	203,956
2.01.01.01	Social Obligations	242,423	203,956
2.01.02	Suppliers	610,057	653,253
2.01.02.01	National Suppliers	489,124	562,415
2.01.02.02	Foreign Suppliers	120,933	90,838
2.01.03	Tax Liabilities	128,392	140,557
2.01.03.01	Federal Tax Obligations	113,537	129,229
2.01.03.01.01	Income Tax and Social Contribution Payable	113,537	129,229
2.01.03.02	State Tax Obligations	14,520	11,001
2.01.03.03	Municipal Tax Obligations	335	327
2.01.04	Loans and Financing	690,078	749,712
2.01.04.01	Loans and Financing	690,078	749,712
2.01.04.01.01	In Domestic currency	371,993	301,827
2.01.04.01.02	In Foreign Currency	318,085	447,885
2.01.05	Other Obligations	467,108	541,454
2.01.05.02	Other	467,108	541,454
2.01.05.02.02	Mandatory Minimum Dividend Payable	1,252	84,179
2.01.05.02.04	Customer advances	155,266	158,058
2.01.05.02.05	Commissioned representatives	29,931	44,894
2.01.05.02.06	Profit sharing for managers	1,962	4,604
2.01.05.02.07	Leasing obligations	17,966	15,110
2.01.05.02.08	Other current accounts payable	260,715	233,634
2.01.05.02.09	Derivative financial instruments	16	975
2.02	Non-current liabilities	2,060,118	1,901,645
2.02.01	Loans and Financing	1,774,241	1,618,315
2.02.01.01	Loans and Financing	1,774,241	1,618,315
2.02.01.01.01	In Domestic currency	844,606	801,400
2.02.01.01.02	In Foreign Currency	929,635	816,915
2.02.02	Other Obligations	88,763	98,066
2.02.02.02	Other	88,763	98,066
2.02.02.02.03	Other non-current accounts payable	10,331	15,114
2.02.02.02.04	Obligations due to ownership interest	24,075	24,075
2.02.02.02.05	Leasing obligations	54,357	58,877
2.02.04	Provisions	197,114	185,264
2.02.04.01	Labor and Social Security Tax Provisions	139,173	132,115
2.02.04.01.01	Tax Provisions	34,574	28,879
2.02.04.01.02	Social Security and Labor Provisions	99,931	99,598
2.02.04.01.04	Civil Provisions	4,668	3,638
2.02.04.02	Other Provisions	57,941	53,149
2.02.04.02.04	Provision for loss on investments	57,941	53,149
2.03	Consolidated shareholders' equity	3,415,118	3,204,773
2.03.01	Paid-in Capital Stock	1,334,052	1,334,052
2.03.02	Capital reserves	133	1,840
2.03.02.04	Options Granted	-11,886	-10,179

Consolidated Financial Statements / Balance Sheet Liabilities**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Previous Fiscal Year
		09/30/2023	12/31/2022
2.03.02.07	Capital transaction reserves	12,019	12,019
2.03.04	Profit reserves	1,750,625	1,394,154
2.03.04.01	Legal reserve	114,410	114,410
2.03.04.02	Statutory reserve	1,657,578	1,305,447
2.03.04.09	Treasury shares	-21,363	-25,703
2.03.06	Equity valuation adjustments	346,913	454,111
2.03.08	Other comprehensive income	-61,977	-21,792
2.03.09	Participation of non-controller shareholders	45,372	42,408

Consolidated Financial Statements / Income Statement**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Current Accumulated	Equal Quarter of the	Accumulated in the
		07/01/2023 to 09/30/2023	Exercise 01/01/2023 to 09/30/2023	Previous Fiscal Year 07/01/2022 to 09/30/2022	Previous 01/01/2022 to 09/30/2022
3.01	Income on sale of goods and/or services	1,614,827	4,633,273	1,516,289	3,626,726
3.02	Cost of goods and/or services sold	-1,243,282	-3,594,607	-1,284,122	-3,150,923
3.02.01	Cost of goods and/or services sold	-1,243,282	-3,594,607	-1,284,122	-3,150,923
3.03	Gross Result	371,545	1,038,666	232,167	475,803
3.04	Operating Expenses/Revenue	-194,854	-481,822	-173,542	-369,854
3.04.01	Selling expenses	-69,857	-219,912	-75,315	-151,807
3.04.02	General and Administrative Expenses	-71,534	-205,575	-61,999	-168,441
3.04.05	Other Operating Expenses	-30,112	-36,919	-15,735	-30,131
3.04.06	Equity equivalence result	-23,351	-19,416	-20,493	-19,475
3.05	Results before financial and taxes results	176,691	556,844	58,625	105,949
3.06	Financial result	-14,968	82,411	-20,103	30,536
3.06.01	Financial Revenues	86,831	510,983	84,663	457,255
3.06.02	Financial Expenses	-101,799	-428,572	-104,766	-426,719
3.07	Earnings before income taxes	161,723	639,255	38,522	136,485
3.08	Income Tax and Social Contribution	-35	-100,835	8,131	35,057
3.08.01	Current	-8,054	-56,393	-10,902	-45,054
3.08.02	Deferred	8,019	-44,442	19,033	80,111
3.09	Net income from continued operations	161,688	538,420	46,653	171,542
3.11	Net profit/loss for the period	161,688	538,420	46,653	171,542
3.11.01	Assigned to Controlling Company's Shareholders	159,858	538,857	59,114	191,241
3.11.02	Assigned to Non-controlling Shareholders	1,830	-437	-12,461	-19,699
3.99	Profit per Share - (Reais / Share)				
3.99.01	Basic Profit per Share				
3.99.01.01	Common	0.16882	0.57234	0.06286	0.20336
3.99.01.02	Preferred	0.16882	0.57234	0.06286	0.20336
3.99.02	Diluted Profit per Share				
3.99.02.01	Common	0.16979	0.56908	0.06243	0.20197
3.99.02.02	Preferred	0.16979	0.56908	0.06243	0.20197

Consolidated Financial Statements / Statement of Comprehensive Income**(Thousand Reais)**

Account Code	Account Description	Current Quarter	Current Accumulated	Equal Quarter of the	Accumulated in the
		07/01/2023 to 09/30/2023	Exercise 01/01/2023 to 09/30/2023	Previous Fiscal Year 07/01/2022 to 09/30/2022	Previous 01/01/2022 to 09/30/2022
4.01	Consolidated net profit for the period	161,688	538,420	46,653	171,542
4.02	Other comprehensive income	28,690	-143,982	-1,733	-32,887
4.02.01	Exchange variation on investments abroad	37,449	-103,797	6,388	-14,338
4.02.05	Participation in comprehensive income of subsidiary	-8,759	-40,185	-8,121	-18,549
4.03	Comprehensive Consolidated Income for the period	190,378	394,438	44,920	138,655
4.03.01	Assigned to Controlling Company's Shareholders	185,430	391,474	54,651	157,643
4.03.02	Assigned to Non-controlling Shareholders	4,948	2,964	-9,731	-18,988

Consolidated Financial Statements / Cash Flow Statement – (Indirect Method)**(Thousand Reais)**

Account Code	Account Description	Current Accumulated Exercise 01/01/2023 to 09/30/2023	Accumulated in the Previous 01/01/2022 to 09/30/2022
6.01	Net Cash from Operating Activities	791,251	-249,726
6.01.01	Cash Generated in Operations	930,711	227,618
6.01.01.01	Income for the year	538,420	171,542
6.01.01.02	Depreciation and amortization	102,620	87,454
6.01.01.03	Result from sale of investments, fixed and intangible assets	1,853	1,340
6.01.01.04	Equity equivalence result	19,416	19,475
6.01.01.05	Expected credit losses	3,252	-15,349
6.01.01.06	Current and deferred income tax and social contribution	44,441	-80,111
6.01.01.07	Appropriated interest and variations	161,362	63,162
6.01.01.08	Ownership interests held by non-controlling shareholders	-437	-19,699
6.01.01.09	Change in assets measured at fair value	-1,889	-196
6.01.01.10	Impairment of goodwill	70,963	0
6.01.01.11	Bargain Purchase	-9,290	0
6.01.02	Changes in assets and liabilities	-139,460	-477,344
6.01.02.01	(Increase) decrease in accounts receivable from customers	-17,966	-620,995
6.01.02.02	(Increase) decrease in inventories	-128,460	-482,903
6.01.02.03	(Increase) decrease in other accounts receivable	39,222	-110,989
6.01.02.05	Increase (reduction) of suppliers	14,290	311,528
6.01.02.07	Increase (decrease) in other accounts payable and provisions	-37,856	438,066
6.01.02.08	Taxes on profit paid	-8,690	-12,051
6.02	Net Cash Investing Activities	-196,413	-58,434
6.02.01	Investments	-93,832	0
6.02.03	Dividends form subsidiaries, joint ventures and affiliates	0	270
6.02.04	Additions of property, plant and equipment	-103,909	-56,040
6.02.05	Intangible asset additions	-2,597	-4,194
6.02.06	Receipts from sale of property, plant and equipment	3,925	1,530
6.03	Net Cash Financing Activities	-321,869	-53,262
6.03.02	Loans from third parties	532,076	538,587
6.03.03	Loan payment - principal	-513,203	-429,753
6.03.04	Loan payment - interest	-73,624	-74,338
6.03.05	Payment of interest on shareholders' equity and dividends	-269,751	-88,785
6.03.06	Treasury shares	2,633	1,027
6.04	Exchange rate change without cash and cash equivalents	-14,391	-12,619
6.05	Increase (decrease) in cash and cash equivalents	258,578	-374,041
6.05.01	Opening balance of cash and cash equivalents	1,171,473	1,322,975
6.05.02	Closing balance of cash and cash equivalents	1,430,051	948,934

Consolidated Financial Statements / Statement of Changes in Shareholders' Equity / DMPL - 01/01/2023 to 09/30/2023**(Thousand Reais)**

Account Code	Account Description	Paid-in Capital Stock	Capital Granted Options and Treasury Shares	Reserves, Options and	Profit Reserves	Profit or Loss Accumulated	Other Results Comprehensive	Shareholders' Equity	Participation of Non- Controllers	Shareholders' Equity Consolidated
5.01	Opening balances	1,334,052		-23,863	1,419,857	0	432,319	3,162,365	42,408	3,204,773
5.03	Adjusted opening balances	1,334,052		-23,863	1,419,857	0	432,319	3,162,365	42,408	3,204,773
5.04	Capital Transactions with Partners	0		2,633	-120,822	-65,904	0	-184,093	0	-184,093
5.04.05	Treasury Shares Sold	0		2,633	0	0	0	2,633	0	2,633
5.04.06	Dividends	0		0	-120,822	0	0	-120,822	0	-120,822
5.04.07	Interest on equity	0		0	0	-65,904	0	-65,904	0	-65,904
5.05	Total comprehensive result	0		0	0	538,857	-147,383	391,474	2,964	394,438
5.05.01	Net profit for the period	0		0	0	538,857	0	538,857	-437	538,420
5.05.02	Other comprehensive income	0		0	0	0	-147,383	-147,383	3,401	-143,982
5.05.02.03	Equity Equiv. on Comprehensive Result Associates	0		0	0	0	-40,185	-40,185	0	-40,185
5.05.02.04	Conversion Adjustments for the Period	0		0	0	0	-107,198	-107,198	3,401	-103,797
5.07	Closing balances	1,334,052		-21,230	1,299,035	472,953	284,936	3,369,746	45,372	3,415,118

Consolidated Financial Statements / Statement of Changes in Shareholders' Equity / DMPL - 01/01/2022 to 09/30/2022**(Thousand Reais)**

Account Code	Account Description	Paid-in Capital Stock	Capital Granted Options and Treasury Shares	Reserves, Options and Treasury Shares	Profit Reserves	Profit or Loss Accumulated	Other Results Comprehensive	Shareholders' Equity	Participation of Non- Controllers	Shareholders' Equity Consolidated
5.01	Opening balances	1,334,052		-24,890	803,899	284,359	507,585	2,905,005	51,226	2,956,231
5.03	Adjusted opening balances	1,334,052		-24,890	803,899	284,359	507,585	2,905,005	51,226	2,956,231
5.04	Capital Transactions with Partners	0		1,027	-18,288	0	0	-17,261	0	-17,261
5.04.05	Treasury Shares Sold	0		1,027	0	0	0	1,027	0	1,027
5.04.06	Dividends	0		0	-18,288	0	0	-18,288	0	-18,288
5.05	Total comprehensive result	0		0	0	191,241	-33,598	157,643	-18,988	138,655
5.05.01	Net profit for the period	0		0	0	191,241	0	191,241	-19,699	171,542
5.05.02	Other comprehensive income	0		0	0	0	-33,598	-33,598	711	-32,887
5.05.02.03	Equity Equiv. on Comprehensive Result Associates	0		0	0	0	-18,549	-18,549	0	-18,549
5.05.02.04	Conversion Adjustments for the Period	0		0	0	0	-15,049	-15,049	711	-14,338
5.07	Closing balances	1,334,052		-23,863	785,611	475,600	473,987	3,045,387	32,238	3,077,625

Consolidated Financial Statements / Value Added Statement**(Thousand Reais)**

Account Code	Account Description	Current Accumulated Exercise 01/01/2023 to 09/30/2023	Accumulated in the Previous 01/01/2022 to 09/30/2022
7.01	Revenues	5,299,530	4,119,839
7.01.01	Sales of goods, products and services	5,180,061	4,027,177
7.01.02	Other Revenues	122,721	77,313
7.01.04	Provision/Reversal of Doubtful Accounts	-3,252	15,349
7.02	Inputs Purchased from Third Parties	-3,965,385	-3,518,590
7.02.01	Costs of Products, Goods and Services Sold	-3,442,114	-3,107,250
7.02.02	Materials, energy, third-party services and others	-366,822	-302,638
7.02.03	Loss/Recovery of active values	-156,449	-108,702
7.03	Gross value added	1,334,145	601,249
7.04	Retention	-102,620	-87,454
7.04.01	Depreciation, amortization and depletion	-102,620	-87,454
7.05	Net value added produced	1,231,525	513,795
7.06	Value Added received as transfer	491,567	437,780
7.06.01	Equity equivalence result	-19,416	-19,475
7.06.02	Financial Revenues	510,983	457,255
7.07	Total value added to be distributed	1,723,092	951,575
7.08	Distribution of value added	1,723,092	951,575
7.08.01	Personnel	671,661	514,434
7.08.01.01	Direct remuneration	537,090	410,071
7.08.01.02	Benefits	97,444	73,879
7.08.01.03	F.G.T.S.	37,127	30,484
7.08.02	Taxes, fees and contributions	73,645	-169,841
7.08.02.01	Federal	-36,536	-113,492
7.08.02.02	State	108,792	-57,645
7.08.02.03	Municipal	1,389	1,296
7.08.03	Remuneration of third-party capital	439,366	435,440
7.08.03.01	Interest	428,572	426,719
7.08.03.02	Rentals	10,794	8,721
7.08.04	Remuneration of equity	538,420	171,542
7.08.04.02	Dividends	65,904	0
7.08.04.03	Retained Profit/Loss of the Year	472,516	171,542



CONSOLIDATED DATA – 3Q23

Caxias do Sul, October 31, 2023 - Marcopolo S.A. (B3: POMO3; POMO4) hereby wishes to disclose its results for the third quarter of 2023 (3Q23). These financial statements are presented in accordance with accounting practices adopted in Brazil and IFRS – *International Financial Reporting Standards* established by the IASB - *International Accounting Standards Board*.

HIGHLIGHTS FOR THE 3rd QUARTER OF 2023

- 🌟 **Marcopolo's Total Production** reached 3,000 units, a reduction of 26.5% compared to 3Q22.
- 🌟 **Net Revenue** totaled R\$1,614.8 million, an increase of 6.5% compared to 3Q22.
- 🌟 **Gross Profit** reached a total of R\$371.5 million, with a 23.0% margin.
- 🌟 **EBITDA** totaled R\$208.6 million, with a 12.9% margin.
- 🌟 **Net Income** totaled R\$161.7 million, with a 10.0% margin.

(in R\$ million with a percentage variation, unless otherwise indicated).

Selected Information	3Q23	3Q22	Var. %	9M23	9M22	Var. %
Net operating revenue	1,614.8	1,516.3	6.5%	4,633.3	3,626.7	27.8%
Revenue in Brazil	984.2	820.5	20.0%	2,860.6	2,048.9	39.6%
Brazilian export revenue	180.1	389.4	-53.7%	558.6	733.1	-23.8%
Overseas revenue	450.4	306.4	47.0%	1,214.1	844.7	43.7%
Gross Profit	371.5	232.2	60.0%	1,038.7	475.8	118.3%
EBITDA ⁽¹⁾	208.6	90.5	130.5%	659.5	193.4	241.0%
Net Profit	161.7	46.7	246.2%	538.4	171.5	213.9%
Earnings per Share	0.172	0.050	246.2%	0.572	0.182	213.5%
Return on Invested Capital (ROIC) ⁽²⁾	14.4%	2.9%	11.5 p.p.	14.4%	2.9%	11.5 p.p.
Return on Equity (ROE) ⁽³⁾	25.4%	8.1%	17.3 p.p.	25.4%	8.1%	17.3 p.p.
Investments	35.6	28.0	27.1%	106.5	60.2	76.9%
Gross Margin	23.0%	15.3%	7.7 p.p.	22.4%	13.1%	9.3 p.p.
EBITDA Margin	12.9%	6.0%	6.9 p.p.	14.2%	5.3%	8.9 p.p.
Net Margin	10.0%	3.1%	6.9 p.p.	11.6%	4.7%	6.9 p.p.
Balance Sheet Data	09/30/2023	06/30/2023	Var. %			
Shareholders' Equity	3,369.7	3,250.2	3.7%			
Cash, cash equivalents and investments	1,502.4	1,399.1	7.4%			
Short-term financial liabilities	-690.1	-662.7	-4.1%			
Long-term financial liabilities	-1,774.2	-1,740.8	-1.9%			
Net financial liabilities – Industrial Sector	-330.0	-435.9	24.3%			



CONSOLIDATED DATA – 3Q23

Notes: ⁽¹⁾ EBITDA = Earnings before interest, taxes, depreciation and amortization; ⁽²⁾ ROIC (Return on Invested Capital) = (Nopat for the last 12 months) / (customers + inventories + other accounts receivable + investments + fixed assets + intangible assets - suppliers - other accounts payable). Banco Moneo's effects on the base for assets and liabilities were excluded from this calculation. ⁽³⁾ ROE (Return on Equity) = Net Income for the last 12 months / Initial Shareholders' Equity; p.p. = percentage points.

PERFORMANCE OF THE BRAZILIAN BUS SECTOR

In 3Q23, the production of bus bodies in Brazil totaled 4,552 units, a 17.1% decreased when compared to 3Q22.

a) Domestic Market: Production destined for the domestic market totaled 3,818 units during the quarter, an 8.5% decrease compare to the 4,173 units produced in 3Q22.

b) Foreign Markets: Exports totaled 734 units in 3Q23, a 44.4% decrease compared to the 1,321 units exported during the same quarter in 2022.

PRODUCTION OF BUS BODIES IN BRAZIL (in units)

PRODUCTS ⁽¹⁾	3Q23			3Q22			Var.
	DM	FM ⁽²⁾	TOTAL	DM	FM ⁽²⁾	TOTAL	%
Highway	937	503	1.440	750	427	1.177	22.3%
Urban	2,166	140	2.306	2,120	823	2.943	-21.6%
Microbuses	715	91	806	1,303	71	1.374	-41.3%
TOTAL	3.818	734	4.552	4.173	1.321	5.494	-17.1%

PRODUCTS ⁽¹⁾	9M23			9M22			Var.
	DM	FM ⁽²⁾	TOTAL	DM	FM ⁽²⁾	TOTAL	%
Highway	2,533	1,389	3.922	2,199	1,363	3.562	10.1%
Urban	7,853	402	8.255	5,486	1,512	6.998	18.0%
Microbuses	2,567	144	2.711	3,087	194	3.281	-17.4%
TOTAL	12.953	1.935	14.888	10.772	3.069	13.841	7.6%

Sources: FABUS (National Association of Bus Manufacturers). The production of bus bodies does not include volumes for the Volare model. Notes: ⁽¹⁾ DM = Domestic Market; FM = Foreign Market, units produced for export; ⁽²⁾ Includes exported PKD (Partial Knock Down) units.

MARCOPOLO'S OPERATIONAL AND FINANCIAL PERFORMANCE

Units recorded under Net Revenue

In 3Q23, 3,227 units were recorded under net revenue, 2,298 of which were invoiced in Brazil (71.2% of the total), 342 were exported from Brazil (14.9%) and 587 were overseas (18.2%).



CONSOLIDATED DATA – 3Q23

OPERATIONS (in units)	3Q23	3Q22	Var. %	9M23	9M22	Var. %
BRAZIL:						
- Domestic Market	2,298	2.837	-19.0%	7,262	7,010	3.6%
- Foreign Market	361	755	-52.2%	1,017	1,450	-29.9%
SUBTOTAL	2,659	3.592	-26.0%	8,279	8,460	-2.1%
Exported KD eliminations ⁽¹⁾	19	17	11.8%	62	32	93.8%
TOTAL IN BRAZIL	2,640	3.575	-26.2%	8,217	8,428	-2.5%
FOREIGN:						
- South Africa	110	73	50.7%	269	163	65.0%
- Australia	112	99	13.1%	298	235	26.8%
- China	51	31	64.5%	84	78	7.7%
- Mexico	222	161	37.9%	698	539	29.5%
- Argentina	92	178	-48.3%	343	479	-28.4%
TOTAL ABROAD	587	542	8.3%	1,692	1,494	13.3%
GRAND TOTAL	3,227	4,117	-21.6%	9,909	9,922	-0.1%

Note: ⁽¹⁾ KD (Knock Down) = Disassembled bus bodies.

PRODUCTION

Marcopolo's consolidated production totaled 3,000 units in 3Q23. In Brazil, production reached a total of 2,397 units, 32.7% lower than in 3Q22, while overseas production totaled 603 units, a 16.4% increased compared to the units produced during the same period in the previous year. Production in 3Q23 was affected by the transition from Euro 5 motorization to Euro 6 technology (Proconve 7), a reduction in the volume of units exported, as well as by the end of deliveries allocated to the federal Caminho da Escola ('Journey to School') program (1,221 units in 3Q22 versus 67 units in 3Q23).

As of 3Q23, effects on the change in engines presented a reduced impact on customers' intended purchase.

The absence of relevant packages of urban models in exportation also affected the volume of units produced throughout the quarter. Gradual recovery of the highway market within Latin American markets helped to offset the reduce volume of urban vehicles produced.

Marcopolo's production data and their respective comparison with the previous year are presented in the following table:



CONSOLIDATED DATA – 3Q23

MARCOPOLO - CONSOLIDATED GLOBAL PRODUCTION

OPERATIONS (in units)	3Q23	3Q22	Var. %	9M23	9M22	Var. %
BRAZIL: ⁽¹⁾						
-Domestic Market	2,055	2,993	-31.3%	6,838	7,492	-8.7%
- Foreign Market	361	585	-38.3%	1,055	1,628	-35.2%
SUBTOTAL	2,416	3,578	-32.5%	7,893	9,120	-13.5%
Exported KD eliminations ⁽²⁾	19	17	11.8%	62	32	93.8%
TOTAL IN BRAZIL	2,397	3,561	-32.7%	7,831	9,088	-13.8%
FOREIGN:						
- South Africa	110	59	86.4%	267	137	94.9%
- Australia	112	94	19.1%	298	232	28.4%
- China	60	11	445.5%	91	79	15.2%
- Mexico	225	176	27.8%	706	543	30.0%
- Argentina	96	178	-46.1%	282	479	-41.1%
TOTAL ABROAD	603	518	16.4%	1,644	1,470	11.8%
GRAND TOTAL	3,000	4,079	-26.5%	9,475	10,558	-10.3%

Notes: ⁽¹⁾ Includes production of the Volare model; ⁽²⁾ KD (*Knock Down*) = Disassembled bus bodies; ⁽³⁾ Volume proportional to ownership interest in the respective companies held by Marcopolo.

MARCOPOLO – CONSOLIDATED GLOBAL PRODUCTION BY MODEL

PRODUCTS/MARKETS ⁽²⁾ (in units)	3Q23			3Q22		
	DM	ME ⁽¹⁾	TOTAL	DM	FM ⁽¹⁾	TOTAL
Highway	538	336	874	342	230	572
Urban	789	475	1,264	1,284	798	2,082
Microbuses	207	78	285	156	47	203
SUBTOTAL	1,534	889	2,423	1,782	1,075	2,857
Volares ⁽³⁾	521	75	596	1,211	28	1,239
TOTAL PRODUCTION	2,055	964	3,019	2,993	1,103	4,096

PRODUCTS/MARKETS ⁽²⁾ (in units)	9M23			9M22		
	DM	FM ⁽¹⁾	TOTAL	DM	FM ⁽¹⁾	TOTAL
Highway	1,401	958	2,359	930	826	1,756
Urban	2,730	1,465	4,195	3,032	2,051	5,083
Microbuses	1,062	108	1,170	362	134	496



CONSOLIDATED DATA – 3Q23

SUBTOTAL	5,193	2,531	7,724	4,324	3,011	7,335
Volares ⁽³⁾	1,645	168	1.813	3,168	87	3.255
TOTAL PRODUCTION	6,838	2,699	9,537	7,492	3,098	10,590

Notes: ⁽¹⁾ Total production for DM includes exported KD units (disassembled bus bodies); ⁽²⁾ DM = Domestic Market; FM = Foreign Market; ⁽³⁾ Production of Volares is not included in FABUS data.

MARCOPOLO - BRAZILIAN PRODUCTION

PRODUCTS/MARKETS ⁽²⁾ (in units)	3Q23			3Q22		
	DM	FM ⁽¹⁾	TOTAL	DM	FM ⁽¹⁾	TOTAL
Highway	538	179	717	342	140	482
Urban	789	29	818	1,284	370	1,654
Microbuses	207	78	285	156	47	203
SUBTOTAL	1,534	286	1,820	1,782	557	2,339
Volares ⁽³⁾	521	75	596	1,211	28	1,239
TOTAL PRODUCTION	2,055	361	2,416	2,993	585	3,578

PRODUCTS/MARKETS ⁽²⁾ (in units)	9M23			9M22		
	DM	FM ⁽¹⁾	TOTAL	DM	FM ⁽¹⁾	TOTAL
Highway	1,401	642	2,043	930	579	1,509
Urban	2,730	137	2,867	3,032	828	3,860
Microbuses	1,062	108	1,170	362	134	496
SUBTOTAL	5,193	887	6,080	4,324	1,541	5,865
Volares ⁽³⁾	1,645	168	1,813	3,168	87	3,255
TOTAL PRODUCTION	6,838	1,055	7,893	7,492	1,628	9,120

Note: See notes for the table Global Consolidated Production by Model.

SHARE OF BRAZILIAN MARKET

Marcopolo's market share for the production of bus bodies in Brazil total 47.5% in 3Q23. The finalizing of urban deliveries under the Caminho da Escola program in 3Q23 was responsible for the decline in market share seen in the urban segment relative to 2022. The Company continues to reinforce its market share within the highway and microbus segments, with growth in the sale of products with a higher added value observed.



CONSOLIDATED DATA – 3Q23

SHARE OF BRAZILIAN PRODUCTION (%)

PRODUCTS	3Q23	2Q23	1Q23	9M23	2022
Highway	49.8	50.1	57.0	53.4	44.7
Urban	36.8	27.8	40.2	34.4	50.8
Microbuses	62.8	70.6	64.3	67.3	61.1
TOTAL ⁽¹⁾	47.5	44.5	50.1	47.4	53.5

Source: FABUS and Marcopolo.

Note: ⁽¹⁾ Volare models were considered micro buses for the purpose of determining market share.

NET REVENUE

Consolidated net revenue totaled R\$1,614.8 million in 3Q23, R\$984.3 million of which stemmed from the domestic market (60.9% of the overall total), R\$180.1 million from exports from Brazil (11.2% of the total), and R\$450.4 million from the Company's international operations (27.9% of the total). In 3Q23, the increase in revenue compared to 3Q22 reflected an increase in the volume of buses sold both in Brazil and overseas, particularly growth in the sale of G8 models, as well as an improved sales *mix* in Brazil, with increased exposure to buses with higher added value. The urban segment of the domestic market also presented a consistent performance, which compensated for the discontinuation of the Caminhos da Escola program.

The following table and graphs presenting opening figures for net revenue by product and markets:

TOTAL CONSOLIDATED NET REVENUE

By Product and Markets (R\$ Million)

PRODUCTS/MARKETS ⁽¹⁾	3Q23			3Q22		
	DM	FM	TOTAL	DM	FM	TOTAL
Highway	284.7	299.9	584.6	168.3	184.7	353.0
Urban	255.3	233.5	488.8	227.4	456.3	683.6
Microbuses	52.6	19.7	72.3	33.5	12.6	46.1
Subtotal for bus bodies	592.6	553.0	1,145.6	429.1	653.6	1,082.7
Volares ⁽²⁾	321.6	33.8	355.3	351.4	8.8	360.2
Chassis	0.6	8.9	9.5	3.1	10.2	13.3
Bco. Moneo	38.0	0.0	38.0	26.4	0.0	26.4
Parts and Others	31.5	34.9	66.4	10.6	23.1	33.7
OVERALL TOTAL	984.2	630.6	1,614.8	639.9	695.7	1,516.3



CONSOLIDATED DATA – 3Q23

PRODUCTS/MARKETS ⁽¹⁾	9M23			9M22		
	DM	FM	TOTAL	DM	FM	TOTAL
Highway	710.1	821.2	1,531.3	411.7	573.4	985.1
Urban	787.5	752.5	1,540.0	514.8	864.4	1,379.1
Microbuses	212.3	28.3	240.6	73.0	26.3	99.3
Subtotal for bus bodies	1,709.9	1,601.9	3,311.9	999.4	1,464.1	2,463.5
Volares ⁽²⁾	961.2	961.2	1,922.4	914.9	27.0	941.9
Chassis	11.8	11.8	23.7	5.1	23.1	28.1
Bco. Moneo	103.4	103.4	206.9	74.8	0.0	74.8
Parts and Others	74.2	74.2	148.5	54.8	63.6	118.4
OVERALL TOTAL	2,860.6	2,752.6	5,613.3	2,048.9	1,577.8	3,626.8

Notes: ⁽¹⁾ DM = Domestic Market; FM = Foreign Market, units exported and produced by controlled companies as part of international operations; ⁽²⁾ Revenue at Volare includes chassis.

GROSS INCOME AND MARGIN

Consolidated gross profit in 3Q23 totaled R\$371.5 million, with a 23.0% margin, compared to a total of R\$232.2 million with a 15.3% margin in 3Q22.

This increase in gross margin reflects an improved market environment and key developments in the sales *mix*, with the addition of volumes of higher value-added products, particularly within the highway sector. Gross income and gross margin also benefited from recovery in results for the Company's international operations.

SELLING EXPENSES

Selling expenses totaled R\$69.9 million in 3Q23, or 4.3% of the Company's net revenue, compared to a total of R\$75.3 million in 3Q22, or 5.0% of net revenue.

This reduction, both in terms of absolute value and as a percentage of revenue, reflects a reduction in exports, which are subject to increased commissioning compared to sales made within the domestic market and as part of the Company's international operations.

GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses totaled R\$71.5 million in 3Q23, or 4.4% of the Company's net revenue, while in 3Q22 these expenses totaled R\$62.0 million, or 4.1% of net revenue.

OTHER NET OPERATING INCOME/EXPENSES

In 3Q23, R\$30.1 million were accounted for as "Other Operating Expenses" compared to R\$15.8 million recognized as "Other Operating Expenses" in 3Q22.



CONSOLIDATED DATA – 3Q23

The main negative impacts observed refer to the constitution of labor provisions related to termination of employment contracts during the Covid-19 pandemic, in an amount totaling R\$13.6 million. The Company has been adopting all necessary measures for its defense, seeking to reduce losses and mitigate future labor risks.

EQUITY INCOME

Equity income in 3Q23 was negative in a total of R\$23.4 million compared to a negative total of R\$20.5 million in 3Q22. The main negative impacts observed for equity income refers to results from the Canadian affiliate NFI, in an amount totaling R\$19.2 million.

Results for equity income are presented in detail in the Explanatory Note Investments.

NET FINANCIAL RESULTS

Net financial results in 3Q23 were negative by a total of R\$15.0 million, compared to a negative result totaling R\$20.1 million recorded in 3Q22.

Financial results were negatively impacted by the change in exchange rate associated with devaluation of the Argentine Peso against the US Dollar, which affected obligations of the Argentine subsidiary Metalsur that are denominated in US dollars.

Financial results are presented in detail in the Explanatory Note Financial Results.

EBITDA

EBITDA totaled R\$208.6 million in 3Q23, with a 12.9% margin, compared to an *EBITDA* of 90.5 million and a 6.0% margin in 3Q22.

EBITDA was positively affected by an improved market environment and key developments in the sales *mix*, with the addition of volumes of higher value-added products, particularly within the highway sector, as well as by a recovery in results from controlled operations located overseas. *EBITDA* was negatively affected by results from the Canadian affiliate NFI (R\$19.2 million).

The following table highlights the accounts that constitute the Company's *EBITDA*:

R\$ million	3Q23	3Q22	9M23	9M22
Profit or Loss before Income Tax (IR) and Social Security Contribution (CS)	161.7	38.5	639.3	136.5
Finance Revenue	-86.8	-84.7	-511.0	-457.3
Finance Expenses	101.8	104.8	428.6	426.7
Depreciation / Amortization	31.9	31.8	102.6	87.5
EBITDA	208.6	90.5	659.5	193.4



CONSOLIDATED DATA – 3Q23

NET INCOME

Consolidated net income in 3Q23 totaled R\$161.7 million, with a 10.0% margin compared to a result of R\$46.7 million and a 3.1% margin in 3Q22. Net income in 3Q23 was affected by the factors described in *EBITDA* and financial results.

INDEBTEDNESS

Net indebtedness totaled R\$961.9 million as of 09.30.2023 (R\$1,004.4 million as of 06.30.2023). Of this total, R\$631.9 million stemmed from the financial sector (Banco Moneo) and R\$330.0 million from the industrial sector.

It is important to note that indebtedness in the financial sector stems from the consolidation of Banco Moneo's activities and must be analyzed separately since these parameters present characteristics that differ from those arising from the Company's industrial activities. Banco Moneo's financial liabilities are offset by the "Customers" account under the Bank's Assets. Appropriate provisions are made for credit risk. Since these activities constitute FINAME transfers, each disbursement from BNDES is accounted for under a corresponding entry under in Banco Moneo's customer receivables account, both in terms of period and rate.

As of September 30, net indebtedness within the industrial sector was 0.4 times the *EBITDA* for the last 12 months.

GENERATION OF CASH

In 3Q23, operating activities generated cash in a total amount of R\$168.6 million, investment activities, net of dividends and changes in exchange rate, and consumed R\$23.4 million, while financing activities consumed R\$47.1 million.

The initial cash balance of R\$1,399.1 million at the end of June 2023, taking unavailable investments into consideration and totaling R\$5.2 million relative to the difference between changes in exchange rate and variation in accounts related to unavailable investments, totaled R\$1,502.4 million at the end of September 2023.

Throughout the quarter, the Company spent R\$65.9 million in providing payment for interest on shareholders' equity related to the portion of earnings for 3Q23.

INVESTMENT IN FIXED ASSETS

In 3Q23, Marcopolo invested R\$35.6 million in its fixed assets, R\$23.1 million of which were spent by its controlling company and invested as follows: R\$15.2 million in machinery and equipment, R\$1.4 million in *hardware* and *software*, R\$6.0 million in improvements, and R\$0.5 million in other fixed assets. R\$12.5 million were invested in controlled companies, R\$4.5 million of which was invested in Apolo (Plastics), R\$2.8 million in Marcopolo Argentina, R\$2.5 million in Volare Veículos (São Mateus), and R\$2.7 million in remaining units.



CONSOLIDATED DATA – 3Q23

CAPITAL MARKET

In 3Q23, transactions involving Marcopolo shares accounted for a total of R\$2,314.3 million. Ownership interests in Marcopolo's capital stock held by foreign investors totaled, as of September 30, 60.1% of preferred shares and 40.0% of the Company's total capital stock. At the end of the period, there were 52,446 shareholders at the Company.

The following table presents the main indicators related to the capital market:

INDICATORS	3Q23	3Q22	9M23	9M22
Amount subject to transactions (R\$ million)	2,314.3	788.1	5,971.2	2,639.5
Market value (R\$ million) ⁽¹⁾⁽²⁾	5,510.9	2,736.5	5,510.9	2,736.5
Existing shares	946,892,882	946,892,882	946,892,882	946,892,882
Book value per share (R\$)	3.58	3.24	3.58	3.24
POMO4 quotation at the end of the period (R\$)	5.82	2.89	5.82	2.89

Notes: (1) Quotation for the most recent transaction of Preferred shares for the period (POMO4), multiplied by the total shares (shares of common and preferred stock) in circulation during the same period. (2) Of this total, 5,400,510 shares of preferred stock were held in treasury as of 30.09.2023.



CONSOLIDATED DATA – 3Q23

ANALYSIS & PERSPECTIVES

Despite the decrease in production and delivery volumes seen in 3Q23 due to the impact of the transition in the motorization of buses from the Euro 5 standard to the Euro 6 chassis, as well as the end of significant deliveries under the federal Caminho da Escola program, the bus market presented consistent results, with a growth in sales of higher value-added models and the confirmation of relevant orders. The entire range of Euro 6 chassis being made available by assemblers and the absorption of new prices due to the consistent demand for renovations suggests that normalization of the Brazilian market with regards to the transition was already observed in 4Q23.

The highway market maintained a consistent performance, with a growth in sales and strengthening of models making use of increased technology, comfort, and onboard safety. The G8 consolidated its leading market position among the highest value-added highway models, surpassing the New G7 models. The chartering sector is also experiencing consistent momentum, with the pace of deliveries regaining traction after the accommodating of volumes during the post-pandemic period. The outlook for both 4Q23 and 1Q24 was found to be positive.

The urban market segment continued its trajectory towards growth in supply compared to 3Q22 with bodies directed to the Caminho da Escola program. Customers continue to reinforce investments in heavier-duty products, including articulated models. The low level of renovation among urban products over the last 9 years has results in the emergence of an aging fleet, generating the need for investments during a period in which passenger demand for public transport has reemerged. Marcopolo initiated production of the second lot of 100 units of its Attivi integral electric model in 3Q23, and has been approving the model in all regions of the country while regulatory and financing bases for this market in Brazil are generated.

Within the microbus and Volares segment, the launch of the Volare Me Leva marketing campaign as part of celebrations for the brand's 25th anniversary, encouraged sales made to private operators. Provisional Measure 1.175/2023 also contributed to the finalizing of sales within the Volare segment, which, by working with an inventory of ready-made products, was able to further benefit from conditions under the fleet renovation program. On October 9, 2023, bidding for the new phase of the federal Caminho da Escola program was held, in which the Company was able to deliver, whether directly or indirectly, up to 7,720 additional vehicles (5,600 microbuses and 2,120 Volare models). Delivery of the new lots are expected in 1Q24 and depend on municipalities and states fulfilling contractual obligations before the federal government.

Exports presented different results for each segment. Within the highway transport segment, recovery in terms of volumes was observed, with growth in sales of the G8 model after regional tourism being reinitiated and signs of emerging political stabilization, while in the urban segment, volumes reduced with the absence of large sales packages in South America and Africa. The Company believes that recovery in



CONSOLIDATED DATA – 3Q23

terms of exported volumes will be achieved, given the progress made in negotiations for relevant volumes for 2024 and the contribution of the exchange rate to the profitability of business activities.

International operations have consistently presented a trend towards recovering profitability, which began in 2Q23, increasing their respective contribution to consolidated results. Marcopolo Mexico consolidated its performance throughout 2023 and continues to present consistent sales. Marcopolo Australia (Volgren) continues to gradually expand its results, through the sales portfolio being replaced with outdated prices for new sales. Marcopolo Argentina (Metalsur) managed to maintain results that were close to *break-even* even given a scenario involving a high level of inflation and political instability. Despite the significant impact of changes in the exchange rate with the devaluation of the Argentine Peso in 3Q23, the Argentine subsidiary managed to achieve balance in its results through means of operational performance. Marcopolo South Africa (MASA) maintained growing positive results, with consistent prospects in terms of volumes and production *mix*. Marcopolo China (MAC) has continuously sought to increase volumes either by recovering its old markets or by exploring new opportunities, with consistent prospects observed for 2024. The Chinese subsidiary continues to act as a key center for the development of local partnerships.

From among Marcopolo's controlled companies, Colombia's Superpolo is continuing the process of obtaining consistent financial results after recovery was observed in prices affected by local inflation. In 3Q23, the Canadian affiliate NFI obtained approval from its shareholders to implement an increase in capital, carrying out a broad restructuring of its capital structure and obligations before financial institutions. Marcopolo expects to see recovery in results as part of the finalizing of the purging of pre-existing orders, which should occur between the end of 2023 and the start of 2024.

Throughout 2023, the Company continued to present inefficiencies associated with a low production volume and excess personnel in Brazil and avoided reducing its staff immediately prior to bidding for the Caminho da Escola program. With the volumes of the federal program defined and accommodations made for impacts of the motorization transition, the Company is projecting a growth in volume and the effective use of available labor over the coming months. Once the emerging market scenario has been confirmed, the Company will be able to consolidate the levels of profitability presented in 2023, seeking to increase operational leverage and efficiency in 2024.

The Management.

1 Operational context

Marcopolo S.A. ("Marcopolo") is a publicly traded corporation, headquartered in Caxias do Sul, State of Rio Grande do Sul. The Company's individual and consolidated quarterly information for the period ended on September 30, 2023 encompass Marcopolo and its subsidiaries, jointly controlled entities and associates (referred to as "Company").

Marcopolo's purpose is the manufacture and trade of buses, motor vehicles, bodies, parts, agricultural and industrial machinery, import and export, and may also participate in other companies.

Marcopolo has its shares traded on B3 (Brasil, Bolsa, Balcão) under the acronyms "POMO3" and "POMO4" and is listed in the segment of corporate governance level 2.

2 Summary of the main accounting policies

The main accounting policies employed in the preparation of this quarterly financial information are defined below. These accounting policies have been applied consistently to all periods presented in this individual and consolidated quarterly information.

2.1 Preparation basis

(a) Declaration of compliance

The individual and consolidated quarterly financial information contained in the Quarterly Information Form (ITR) was prepared, and is being presented in accordance with CPC 21 (R1) - Interim Financial Reporting, issued by the Accounting Pronouncements Committee ("CPC") and in accordance with IAS 34 - Interim Financial Reporting issued by the International Accounting Standards Board ("IASB"), in a manner consistent with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the Quarterly Information Form (ITR).

Company Management affirms that all material information related to the financial information and that alone is being demonstrated and that it corresponds to that used by it in its management.

(b) Measurement basis

The individual and consolidated quarterly information has been prepared based on historical cost as a value base, in the case of financial assets (including derivative instruments) it is adjusted to reflect the measurement at fair value according to Note 2.6.

(c) Use of estimates and judgments

The Management used judgment, estimates and assumptions in the preparation of this individual and consolidated quarterly information which affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

Estimates and assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

Information about judgments in applying accounting policies and uncertainties in the assumptions and estimates that pose a significant risk of an adjustment in the next financial year have been included in the following notes:

- Note 2.2 (a, ii) - Subsidiaries;
- Note 2.2 (a, iv) - Investments in companies with joint ventures;
- Note 2.18 - Uncertainty about the treatment of taxes on profit
- Note 8 - Expected credit losses;
- Note 18 - Provisions for civil, labor-related and tax risks;
- Note 20 - Deferred taxes.

(d) Value added statement

The Company prepared individual and consolidated Value Added Statements (DVA) in accordance with technical pronouncement CPC 09 - Value Added Statement, which are presented as an integral part of the quarterly information according to BR GAAP applicable to publicly held companies, while consisting of supplementary financial information under IFRS.

2.2 Consolidation basis

(a) Consolidated financial information

The following accounting policies are applied in the preparation of the consolidated quarterly information.

(i) Non-controller shareholder equity interest

The Company elected to measure any non-controlling interest in the acquired entity according to the proportional interest in the liquid assets identifiable at the acquisition date.

Any changes in the Company's interest in a subsidiary which does not entail loss of control are recorded as shareholders' equity transactions.

(ii) Subsidiaries

Subsidiaries are all entities (including specific purpose entities) in which the Company has the power to determine the financial and operating policies, generally accompanied by an interest of more than half of the voting rights (voting share). The existence and the effect of possible voting rights currently exercisable or convertible are taken into account when evaluating whether the Company controls another entity. The subsidiaries are totally consolidated from the date on which the control is transferred to the Company. The consolidation is interrupted on the date when the control ends.

(iii) Transactions eliminated in the consolidation

Intra-company balances and transactions, and any unrealized income or expenses arising from intra-company transactions, are eliminated. Unrealized gains arising from transactions with investees recorded by equity method are eliminated against the investment to the extent of the Company's interest in the investee. Unrealized losses are eliminated in the same manner as unrealized gains, but only to the extent that there is no evidence of impairment.

(iv) Investments in companies with joint ventures

A joint venture is a joint business that happens when an operator has rights over the liquid assets of the agreements and records the investment through the equity method.

(v) Associates

Associates are all entities over which the Company has a significant influence, but not control, usually together with an ownership interest of 20% to 50% of the voting rights.

Investments in associates are recorded through the equity method and are initially recognized at their cost value. The Company's investment in associates includes the goodwill identified in the acquisition, net of any accumulated impairment loss. See Note 2.11, on impairment of non-financial assets, including goodwill.

The Company's interest in the profits or losses of its associates post-acquisition is recognized in the income statement and its interest in the activity in post-acquisition reserves is recognized in the reserves. The post-acquisition cumulative transactions are adjusted against the investment's carrying amount. When the Company's interest in the losses of an associate is equal to or greater than its interest in that company, including any other accounts receivable, the Company does not recognize additional losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Company and its associates are eliminated in proportion to the Company's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. The accounting policies of the associates

have been changed when required to ensure consistency with the policies adopted by the Company.

If the ownership interest in the associate is reduced but significant influence is retained, only a proportional part of the amounts previously recognized in other comprehensive income shall be reclassified in income or loss, where appropriate.

Gains and losses resulting from dilution occurring in interests in associates are recognized in the income statement.

(vi) Adjustment for hyperinflation – IAS 29 (CPC 42)

With accumulated inflation exceeding 100% in the last three years in Argentina, the application of IAS 29 (CPC 42) – Accounting in a hyperinflationary economy – was required as of 2018. According to the standard, non-monetary assets and liabilities, shareholders' equity and income statement of investees operating in highly inflationary economies are adjusted by the change in the general purchasing power of the currency, applying a general price index.

In the quarter, the Company carried out the adjustment for inflation in its subsidiary MP Argentina, its jointly owned Loma and its related Metalpar, headquartered in Argentina. Non-monetary assets and liabilities recorded at historical cost and shareholders' equity were adjusted for inflation. The impacts of the monetary restatement were recorded as equity valuation adjustment, in shareholders' equity, in the negative amount of R\$40,185 on September 30, 2023 (negative of R\$24,523 on December 31, 2022) and in the consolidated income statement in the positive amount of R\$110,366 (positive of R\$62,498 on December 31, 2022) under the equity item.

2.3 Presentation of information per segments

Information by operating segment is reported consistently with the internal report provided to the main operating decision makers. The main operating decision maker, responsible for the allocation of funds and performance evaluation of the operating segment, is the Board of Directors, also responsible for the Company's strategic decision-making.

2.4 Functional currency and presentation currency

The consolidated quarterly information is being presented Brazilian Real (R\$), which is Marcopolo's functional currency and the Company's reporting currency. All balances have been rounded to the nearest thousand, except when otherwise indicated.

Items included in each of the Company's businesses quarterly information are measured by using the currency of the main economy in which the company operates ("functional currency").

Each entity's functional currency is listed below:

Subsidiaries	Denomination	Functional Currency	Country
Apolo Soluções em Plásticos Ltda.	Apolo	Brazilian Real	Brazil
Arcanjos Investimentos e Participações Ltda.	Arcanjos	Brazilian Real	Brazil
Banco Moneo S.A.	Banco Moneo	Brazilian Real	Brazil
Ilmot International Corporation.	Ilmot	US Dollar	Uruguay
Marcopolo (Changzhou) Bus Manufacturing Co; Ltd.	MBC	Renminbi	China
Marcopolo Australia Holdings Pty Ltd.	MP Australia	Australian Dollar	Australia
Marcopolo Auto Components Co.	MAC	Renminbi	China
Marcopolo International Corp.	MIC	US Dollar	Virgin Islands United Arab
Marcopolo Middle East and Africa FZE.	MP Middle East	Dirham	Emirates
Marcopolo Next Serviços em Mobilidade Ltda.	MP Next	Brazilian Real	Brazil
Marcopolo South Africa Pty Ltd.	Masa	Rand	South Africa
Marcopolo Trading S.A.	MP Trading	Brazilian Real	Brazil
Metalsur Carrocerias S.R.L.	MP Argentina	Argentine Peso	Argentina
Moneo Investimentos S.A.	Moneo	Brazilian Real	Brazil

Neobus Chile SPA.	Neobus Chile	Chilean Peso	Chile
Polo Venture Participações Ltda.	Polo Venture	Brazilian Real	Brazil
Pologren Australia Pty Ltd.	Pologren	Australian Dollar	Australia
Polomex S.A. de C.V.	Polomex	Mexican Peso	Mexico
Rotas do Sul Logística Ltda.	Rotas do Sul	Brazilian Real	Brazil
San Marino Bus de México S.A. de C.V.	San Marino Mexico	Mexican Peso	Mexico
Syncroparts Comércio e Distribuição de Peças Ltda.	Syncroparts	Brazilian Real	Brazil
Volare Comércio e Distribuição de Veículos e Peças Ltda.	Volare Comércio	Brazilian Real	Brazil
Volare Veículos Ltda.	Volare Veículos	Brazilian Real	Brazil
Volgren Australia Pty Ltd.	Volgren	Australian Dollar	Australia

Jointly controlled entities	Denomination	Functional Currency	Country
Loma Hermosa S.A.	Loma	Argentine Peso	Argentina
Metalpar S.A.	Metalpar	Argentine Peso	Argentina
Superpolo S.A.	Superpolo	Colombian Peso	Colombia

Associates	Denomination	Functional Currency	Country
New Flyer Industries Inc.	New Flyer	US Dollar	Canada
Mercobus S.A.C.	Mercobus	Novo Sol	Peru
Spheros Thermosystems Colombia Ltda.	Spheros Colombia	Colombian Peso	Colombia
Valeo Climatização do Brasil – Veículos Comerciais S.A.	Valeo	Brazilian Real	Brazil
Valeo Thermal Commercial Vehicles México, SA CV	Valeo México	Mexican Peso	Mexico
WSul Espumas Indústria e Comércio Ltda.	WSul	Brazilian Real	Brazil

2.5 Foreign currency

(a) Transactions in foreign currency

Transactions in foreign currency are converted into the respective functional currencies of the Company entities by the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated and calculated in foreign currencies on the balance sheet date are reconverted to the functional currency at the exchange rate on that date. Non-monetary assets and liabilities that are measured at fair value in foreign currency are reconverted to the functional currency at the exchange rate on the date in which the fair value was determined. Non-monetary items that are measured based on historical cost in foreign currency are converted at the exchange rate on the transaction date. The differences in foreign currency resulting from this conversion are generally acknowledged in the income or loss.

However, exchange differences resulting from the re-conversion of the items listed below are recognized in other comprehensive income:

- financial instruments (except in the case of impairment in which foreign exchange differences recognized in other comprehensive income are transferred to profit or loss);
- financial liability designated as a hedge of the net investment in a foreign operation, to the extent that the hedge is effective; and
- a qualified and effective cash flow hedge.

(b) Overseas operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments resulting from the acquisition, are translated into the Brazilian Real at the exchange rates determined on the balance sheet date. Income and expenses from foreign operations are translated into the Brazilian real at the exchange rates determined on the dates of the transactions.

Foreign currency differences generated on translation into the reporting currency are recognized in other comprehensive income and accumulated in equity valuation adjustments in equity. If the subsidiary is not a wholly-owned subsidiary, the corresponding portion of the conversion difference is attributed to non-controller shareholders.

When a foreign operation (a subsidiary, jointly controlled entity or associate) is transferred, the cumulative amount in the equity valuation adjustment account is reclassified to the income statement as part of profit or loss in the transfer. When only part of the investment of a subsidiary including a foreign operation is transferred, so that the control is maintained, the relevant part of such accumulated value is reassigned to the non-controlling interest. In any other partial transfer of a foreign transaction, the portion corresponding to the transfer is reclassified to profit or loss.

2.6 Financial instruments

The Company classifies financial assets and liabilities in the following categories: at fair value through profit or loss (FVTPL), at fair value through other comprehensive income (FVOCI) and at amortized cost.

2.6.1 Non-derivative financial assets and financial liabilities - recognition and derecognition

The Company initially recognizes loans and receivables and debt instruments on the date on which they were originated using the amortized cost. All other financial assets and liabilities are recognized on the trade date, when the entity becomes a party to the instrument's contractual provisions.

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or when the Company transfers the rights to receive the contractual cash flows from a financial asset in a transaction in which substantially all the risks and benefits of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Company is recognized as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

2.6.2 Non-derivative financial assets - measurement

(a) Financial assets measured at the fair value through other comprehensive income

A debt instrument is measured at FVOCI only if it meets both conditions below:

- the asset is kept within a business model the purpose of which is achieve both through the collection of contractual cash flows and the sale of financial assets; and
- the contractual terms of the financial asset, on specific dates, originate cash flows representing payment of principal and interest on the outstanding principal amount.

(b) Financial assets measured at the amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions:

- the asset is kept within a business model for the purpose of collecting contractual cash flows; and
- the contractual terms of the financial asset, on specific dates, originate cash flows that are only payments of principal and interest on the outstanding principal amount.

All the other financial assets are classified as measured at the fair value through profit or loss.

Furthermore, upon initial recognition, the Company may irrevocably designate a financial assets meeting the requirements to be measured at amortized cost, FVOCI or even FVTPL. This designation has the purpose of eliminating or significantly reducing a possible accounting mismatch arising from the result produced by the respective asset.

2.6.3 Non-derivative financial assets - measurement

(a) Financial liabilities measured at the fair value through profit or loss

A financial liability is classified as measured at the fair value through profit or loss in case it is classified as kept for trade or designated as such upon initial recognition. The transaction costs are recognized in profit or loss as they are incurred. Financial liabilities measured at the fair value through profit or loss

are measured at fair value and any changes in the fair value of these liabilities, including interest and dividend gains, are recognized in the profit or loss for the period.

(b) Financial liabilities measured at the amortized cost

Non-derivative financial liabilities are initially measured at fair value and, provided it is not an item measured at the fair value through profit or loss, increased by transaction costs directly attributable to its acquisition or issuance. Financial liabilities are measured subsequent to the amortized cost.

2.6.4 Repurchase and reissue of shares - Treasury Share

When shares recognized as shareholders' equity are repurchased, the amount of the consideration paid, which includes any directly attributable costs, is recognized as deduction from the shareholders' equity. The repurchased shares are classified as treasury share and stated as deduction from the shareholders' equity. When treasury share is subsequently sold or reissued, the amount received is recognized as an increase in shareholders' equity and the gain or loss resulting from the transaction is stated as capital reserve.

2.6.5 Reduction to the recoverable value - Impairment

(a) Non-derivative financial assets

The Company evaluates, on a prospective basis, the expected credit losses associated with debt securities recorded at amortized cost and at fair value through other comprehensive income. The applied impairment methodology depends on whether or not there has been a significant increase in credit risk.

For the accounts receivable from customers, the Company applies the simplified approach as permitted by IFRS 9/CPC 48 and, therefore, recognizes the expected losses over the useful life from the initial recognition of the receivables.

(b) Financial assets measured by the amortized cost

The Company considers evidence of loss of value of assets measured at amortized cost at both on an individual and on a collective level. All the individually significant assets are evaluated for impairment loss. Those that have not suffered loss of value individually are then evaluated collectively for any loss of value that may have happened but not yet been identified. Assets that are not individually significant are evaluated collectively for loss of value based on a group of assets with similar risk characteristics.

When evaluating impairment loss collectively, the Company uses historical trends for recovery periods and lost amounts incurred, adjusted to reflect the Management's judgment on whether the current economic and credit conditions are such that the actual losses will likely be greater or smaller than those suggested by the historical trends.

Impairment loss is computed as the difference between the carrying amount and the present value of future estimated cash flows, discounted at the asset's original effective interest rate. The losses are recognized in profit or loss and reflected in an provision account. When the Company considers that there are no reasonable prospects of recovery, the amounts are reversed. When a subsequent event indicates a reduction in the loss of value, the reduction through loss of value is reversed by means of profit or loss.

(c) Investees accounted for under the equity method

An impairment loss concerning an investee appraised by the equity method is measured by comparing the investment's recoverable value against its carrying amount. An impairment loss is recognized in profit or loss and it is reversed if there has been any favorable change in the estimates used to determine the recoverable value.

(d) Non-financial assets

The carrying amount of the Company's non-financial assets, other than inventory, income tax and active deferred social contribution, are reviewed at each reporting date to check whether there is any indication

of impairment loss. If such indication is found, then the asset's recoverable amount is estimated. In case of goodwill and intangible assets with undefined useful lives, the recoverable amount is tested annually.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less associated disposal costs. The determined value in use is based on estimated future cash flows deducted in order to present value using a deduction rate net of tax that reflects current market assessments for the value of the currency and the specific risks associated with the asset or CGU.

An impairment loss is recognized if the asset or CGU's book value exceeds its recoverable amount.

2.7 Derivatives measured at fair value through profit or loss

Derivative instruments procured do not qualify for hedge accounting. The changes in the fair value of any of these derivative instruments are immediately recognized in the income statement under "financial revenue (expenses)".

2.8 Accounts receivable from customers

Accounts receivable are amounts due from customers for merchandise sold or services performed in the ordinary course of the Company's business. If the deadline for receipt is equivalent to a year or less (or another that meets the normal cycle of the Company's operations), accounts receivable are classified in the current assets. Otherwise, they are presented as noncurrent assets.

Accounts receivable are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method, less the provision for impairment.

2.9 Inventory

Inventories are measured at the lower between cost and net realizable value. The cost of inventories is based on the average cost principle and includes expenses incurred in the purchase of inventories, production, transformation and other costs incurred to bring them to their places and existing conditions. In the case of manufactured inventories and products in progress, the cost includes a portion of the manufacturing overheads based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business, minus estimated costs of completion and selling expenses.

2.10 Property, Plant and Equipment

Recognition and measurement

Property, plant and equipment are measured at the historical cost of purchase of construction minus accumulated depreciation and accumulated (impairment) losses.

The cost includes expenses that are directly attributable to the purchase of an asset. Cost of assets built by the Company itself includes:

- Cost of materials and direct labor;
- Any other costs to place the asset in the necessary site and condition for it to operate as intended by the Management;
- Costs for disassembly and restoration of the site where such assets are located; and
- Loan costs on qualifiable assets.

When parts of an item of property, plant and equipment have different useful lives, they are recorded as separate items (major components) of property, plant and equipment.

Any gains and losses on the disposal of an item of property, plant and equipment are recognized in profit or loss.

Reclassification for investment property

When the property use changes from occupied by the owner to investment property, it is reclassified as investment property.

Subsequent losses

Subsequent expenses are capitalized to the extent that it is likely that future benefits associated to the expenses will be derived by the Company. Recurring maintenance and repair expenses are recorded in profit or loss.

Depreciation

Items of property, plant and equipment are depreciated by the straight-line method in the statement of income for the period based on the estimated economic useful life of each component. Leased assets are depreciated for the shorter period between the estimated useful life of the asset and the term of the agreement, unless it is reasonably certain that the Company will obtain ownership of the asset at the end of the lease term. Land is not depreciated.

Property, plant and equipment items are depreciated from the date they are installed and available for use or, in respect of assets built internally, from the date when the construction is completed and the asset is available for use.

The estimated useful lives for the current and comparative period are as follows:

	<u>Years</u>
Buildings	40-60
Machines	10-15
Vehicles	7-8
Furniture, fixtures and equipment	5-12

The depreciation methods, the useful lives and the residual values are reviewed at each balance sheet date and adjusted if appropriate.

2.10.1 Right-of-use asset

Recognition and measurement

The company applied practical standard proceedings according to which the asset with right of use corresponds to the deducted lease liabilities, using the incremental interest rate on the transition date. After the initial measurement, the values recorded as right of use are updated through the cost method; thus, any cumulative depreciation is deducted on a monthly basis, according to the criteria of CPC 27 – Property, Plant and Equipment in the depreciation of the asset with right of use and any re-measurement of the lease liability adjusted, depending on the specific case.

The estimated useful life for the current accounting period are determined according to each contractual period.

2.11 Intangible assets and goodwill

(a) Goodwill

Goodwill consists of the positive difference between the amount paid or payable and the net amount of the acquired entity's assets and liabilities at fair value. Goodwill on acquisitions of subsidiaries is recorded as an "intangible asset." If the acquirer determines negative goodwill, it should record the amount as gain in profit or loss at period, on the date of acquisition. Goodwill is tested annually to check for likely impairment and recorded at cost minus accumulated impairment losses, which are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity sold.

(b) Trademarks and licenses

Trademarks and licenses purchased separately are stated at historical cost. Trademarks and licenses acquired in a business combination are recognized at fair value at the date of acquisition, since they have a defined useful life and are accounted for at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost of trademarks and licenses during their estimated useful life from 10 to 20 years.

(c) Software

The software licenses purchased are capitalized based on costs incurred to purchase the software and get it ready for use. These costs are amortized over their useful life of up to 5 years.

The costs associated with maintaining software are recognized as an expense, as incurred. Development costs directly attributable to the design and tests of identifiable and exclusive software products, controlled by the Company are recognized as intangible assets when the following criteria are met:

- . it is technically feasible to complete the software so it is available for use;
- . management intends to complete the software and use it or sell it;
- . the software can be sold or used;
- . the software will likely generate future and demonstrable economic benefits;
- . technical, financial and other suitable resources are available to complete the development for the use or sale of the software; and
- . the expense attributable to the software during the development thereof can be measured safely.

Other development expenses that do not meet these criteria are recognized as expenses as incurred. Development costs previously recognized as an expense are not recognized as an asset in a subsequent period.

(d) Research and Development

Expenses on research activities are recognized in the income statement as incurred.

Development costs are capitalized only if development costs can be measured reliably, if the product or process is technically and commercially viable, if the future economic benefits are probable, and if the Company has the intention and resources sufficient to complete the development and use or sell the asset. Capitalized expenditures include the cost of materials, direct labor, manufacturing costs that are directly attributable to the preparation of the asset for its proposed use, and borrowing costs. Other development expenses are recognized in the income statement as incurred.

After initial recognition, capitalized development expenses are measured at cost, less accumulated amortization and impairments.

(e) Other intangible assets

Other intangible assets that are acquired by the Company and have finite useful lives are measured at cost, less accumulated amortization and any accumulated impairment losses.

(f) Subsequent expenses

Subsequent expenses are capitalized only when they increase the future economic benefits embodied in the specific asset to which they relate. All other expenses, including expenses on goodwill generated internally and brands, are recognized in profit or loss as they are incurred.

(g) Amortization

Except for goodwill, amortization is recognized in profit or loss by the straight-line method considering the estimated useful lives of intangible assets, as of the date they are available for use.

2.12 Investment Property

Investment property is measured at the historical cost of purchase of construction minus accumulated depreciation and accumulated (impairment) losses.

Gains and losses in the transfer of investment property (calculated by the difference between the net amount received from the sale and the item's carrying amount) are recognized in profit or loss. When investment property previously recognized as property, plant and equipment is sold, any amount recognized in equity valuation adjustment is transferred to accumulated profit.

2.13 Accounts payable to suppliers

Accounts payable to suppliers are obligations payable for goods or services that were purchased from suppliers in the ordinary course of business, and are classified as current liabilities if payment is due within a period of up to 12 months. Otherwise, the accounts payable are presented as non-current liabilities.

They are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method.

The Company participates in a credit assignment agreement, in which the supplier may choose to receive payment for its invoice in advance through a bank, taking amounts receivable from the Company into consideration. Under the terms of the agreement, a bank agrees to pay amounts to a participating supplier in relation to invoices for which payment is owed by the Company and receives a payment from the Company as of the bond's original payment due date. The main purpose of this agreement is to facilitate the processing of payments and allow suppliers to assign receivables owed by the Company to a bank prior to the payment due date, if they wish to do so. The Company did not derecognize the liability to which the agreement applies since a legal write-off was not executed and the original liability was not modified upon entering into the agreement. From the Company's perspective, the agreement does not extend the payment conditions beyond the normal terms agreed upon with the supplier. The Company does not incur additional interest from the bank on amounts owe to the supplier. Therefore, the Company discloses the amounts accounted for by the supplier in accounts payable, in the amount of R\$6,249 as of September 30, 2023, the nature and function of the financial liability remaining the same as other accounts payable.

2.14 Loans and Financing

Loans are initially recognized at fair value, net of transaction costs incurred and are subsequently stated at the amortized cost. Any difference between the amounts raised (net of transaction costs) and the redemption value is recognized in the income statement while the loans are in progress, using the effective interest rate method.

Loans are classified as current liabilities, unless the Company has some unconditional right to defer the liability liquidation for at least 12 months after the balance sheet date.

2.15 Determining the adjustment to present value

Items subject to this value discount are:

- Trade accounts receivable comprised of the forward sale to customers of the Company with low credit risk. The discount rate used by Management for the discount to present value for these items is 100% of the monthly CDI for domestic market customers and the market rate of the advance of foreign exchange contract for foreign market customers. The interest rate charged in a sales transaction is determined at the time of the initial registration of the transaction and is not adjusted subsequently; and
- Accounts payable to suppliers comprised of forward purchases from suppliers of the Company. The Company performed a calculation of the present value using the same assumptions used for accounts receivable.

2.16 Provisions

A provision is recognized on the basis of a past event if the Company has a legal or constructive obligation that may be estimated reliably and it is likely that economic funds are required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and specific risks for the liability. The financial costs incurred are recorded in the income statement.

2.17 Provision for warranties

A provision for warranties is recognized when the products or services are sold. The provision is based on historical warranty data and by weighting all the possible results in respect of the associated probabilities.

2.18 Income tax and social contribution

The Income and Social Contribution Taxes for the period, both current and deferred, are computed based on the rates of 15% plus a surcharge of 10% on taxable income in excess of R\$180 within the income tax period and 9% on taxable income for social contribution on net profit within the period, considering the offsetting of tax losses and negative basis of social contribution limited to 30% of the taxable income.

The income tax and social contribution expense encompasses both current and deferred income tax. Current tax and deferred tax are recognized in profit or loss unless they refer to a combination of businesses or items directly recognized in shareholders' equity or other comprehensive income.

The Company applies technical interpretation IFRIC 23/ICPC 22, which deals with the accounting of taxes on profit when there is uncertainty about the acceptability of certain tax treatment. If the organization concludes that the tax authority is not likely to accept uncertain tax treatment, the entity reflects the effect of uncertainty in determining taxable income.

(a) Income tax and social contribution expenses - current

Current tax expense is the estimated tax payable or receivable on the taxable income or loss for the period and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is recognized in the balance sheet as tax assets or liabilities by the best estimate of the expected value of taxes to be paid or received, reflecting the uncertainties inherent to the determination thereof, if any. It is measured based on the tax rates that have been decreed on the balance sheet date.

Current tax assets and liabilities are offset only if certain criteria are met.

(b) Income tax and social contribution expenses - deferred

Deferred tax assets and liabilities are recognized in relation to temporary differences between the carrying amount of assets and liabilities for financial information purposes and those used for taxation purposes. The changes in deferred tax assets and liabilities in the period are recognized as a deferred income and social contribution tax expense. Deferred tax is not recognized for:

- temporary differences on the initial recognition of assets and liabilities in a transaction that is not a business combination and does not affect neither taxable profit or loss or net profit;
- temporary differences related to investments in subsidiaries, associates and joint ventures, to the extent that the Company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not be reversed in the foreseeable future; and
- temporary taxable differences arising from the initial recognition of goodwill.

A deferred tax asset is recognized in respect of tax losses and deductible temporary differences not used, to the extent that it is probable that future taxable profits will be available against which they will be used. Deferred tax assets are reviewed at each balance sheet date and are reduced to the extent that their realization is no longer likely.

Deferred tax assets and liabilities are measured based on the tax rates that are expected to be applied to the temporary differences when they are reversed, based on the tax rates that have been enacted up to the balance sheet date.

The measurement of deferred tax assets and liabilities reflects the tax consequences arising from the manner in which the Company expects to recover or settle its assets and liabilities.

Deferred tax assets and liabilities are offset only if certain criteria are met.

2.19 Pension and post-employment benefits

The Company recognizes its obligations related to employee benefit plans and related costs, net of plan assets, in accordance with the following practices:

- (i) The cost of pension and other post-employment benefits provided to employees is actuarially determined using the projected unit credit method and the Management's best estimate of expected investment performance for fund plans, salary increases, retirement age of employees and expected health care costs. The discount rate used to determine the obligation for future benefits is an estimate of the current interest rate at the balance sheet date;
- (ii) Pension plan assets are evaluated at the market value;
- (iii) Past service costs arising from plan adjustments are amortized on a straight-line basis over the remaining service period of active employees at the adjustment date;
- (iv) Actuarial gains and losses are immediately recognized in the comprehensive income for the period;
- (v) Plan reductions result from significant changes in the expected length of service of active employees. A net loss is recognized with reduction when the event is probable and can be estimated, while the net gain with reduction is deferred until its realization.

In accounting for pension and post-employment benefits, various statistics and other factors are used in an attempt to anticipate future events in the calculation of the expense and the obligation related to the plans.

These factors include assumptions about discount rate, expected return on plan assets, future increases in cost with health care, and rate of future compensation increases.

In addition, actuarial consultants also use subjective factors such as termination, turnover and mortality rates to estimate these factors. The actuarial assumptions used by the Company maybe materially different from actual results due to changes in economic and market conditions, regulatory events, court decisions, higher or lower termination rates or shorter or longer periods of life of participants.

2.20 Share Capital

Common shares

They are classified as shareholders' equity. Additional costs directly attributable to the issuance of shares and options are recognized as a deduction from shareholders' equity, net of any tax effects.

Preferred Shares

They are classified in shareholders' equity if they are not redeemable, or redeemable only at the option of the Company, and any dividends are discretionary. Discretionary dividends are recognized as distributions in shareholders' equity on the date of their approval by the Company's shareholders. According to the Company's bylaws, the preferred shares differ from the common ones by the priority of repayment in the capital.

The distribution of minimum dividends and interest on shareholders' equity to Marcopolo's shareholders is recognized as a liability in the Company's financial statements at the end of the year, based on Marcopolo's articles of incorporation. Any amount in excess of the mandatory minimum is only provisioned for on the date it is approved by the shareholders at the annual general meeting.

2.21 Revenue recognition

Operating revenue is recognized when the performance obligation is satisfied, taking into consideration the following indicators of transfer of control: (i) the entity has a present right to pay for the asset; (ii) the client has legal ownership of the asset; (iii) the entity transferred the physical ownership of the asset; (iv) the costumer has the significant risks and benefits of ownership of the asset; and (v) the costumer accepted the asset. Revenue is measured net of returns, trade discounts and bonuses, as well as after elimination of intercompany sales.

(a) Bus sales

Revenue recognition does not occur until: (i) the cars have been delivered to the customer; (ii) the risks of obsolescence and loss have been transferred to the customer; (iii) the client has accepted the cars in accordance with the sales contract; and (iv) the acceptance provisions have been agreed, or the Company has objective evidence that all criteria for acceptance have been met.

Sales are recorded based on the price specified in the sales contracts, and are discounted to the present value.

(b) Financial services

We carry out financial intermediation operations through the subsidiary Banco Moneo, having as main objective the realization of financing for the acquisition of goods and services, aiming at serving the Company's customers. This income is recognized on an accrual basis and accounted for in revenue accounts, based on the effective interest rate and pro rata interest method for operations due up to the 59th day. After 60 days of delay, they are kept in revenues to be appropriated and recognized upon receipt of the amounts.

2.22 Financial income and financial expenses

The Company's financial income and expenses comprise:

- revenue and interest expense;
- net gains/losses on disposal of available-for-sale financial assets;
- net gains/losses on financial assets measured at fair value through profit or loss;
- net gains/losses from exchange rate change on financial assets and liabilities;
- impairment of fair value in contingent consideration classified as financial liabilities;
- impairment on financial assets (other than accounts receivable);
- net gains/losses in hedge instruments recognized in profit or loss; and
- reclassifications of net gains previously recognized in other comprehensive income.

Interest income and expense are recognized in the result using the effective interest method.

The Company classifies both the dividends and the interest on shareholders' equity received as cash flows from investing activities.

2.23 Merger

On July 1, 2023, Marcopolo S/A incorporated the company Ciferal Industria de Ônibus Ltda (Ciferal), which ceased to exist and its operation was fully transferred to Marcopolo S/A, in order to use existing synergies between the companies. Ciferal was a wholly-owned subsidiary of Marcopolo S.A. Such operation did not generate any goodwill, being recorded at book value. Ciferal had equity interests in the following companies: Southern Routes, Neobus Chile and San Marino Mexico. After the date of the transaction, such entities became part of Marcopolo S/A, being controlled by the Company. The balance sheet figures as at the date of the merger are as follows:

	<u>Parent company</u>
<u>Balance Sheet</u>	<u>07/01/2023</u>
Assets	
Current	
Cash and cash equivalents	406,067
Accounts receivable from customers	150,321
Inventories	223,301
Recoverable income tax and social security contributions	55,825
Other accounts receivable	6,269
	<u>841,783</u>
Non-current	
Deferred income tax and social contribution	39,373
Recoverable income tax and social security contributions	71,794
Judicial deposits	25,066
Investments	987
Investment property	41,314
Property, plant and equipment	85,246
Intangible assets	1,036
	<u>264,816</u>
Total Assets	<u>1,106,599</u>
Liabilities	
Current	
Suppliers	78,780
Loans and financing	3,113
Salaries and vacations payable	16,690
Taxes and contributions payable	24,251
Customer advances	1,943
Commissioned representatives	3,328
Creditors by contract	71,003
Other accounts payable	1,259
	<u>200,367</u>
Non-current	
Provision for contingencies	28,490
Provision for loss on investments	1,661
Other accounts payable	4
	<u>30,155</u>
Shareholders' Equity	<u>876,077</u>
Total Liabilities	<u>1,106,599</u>

3 Critical accounting estimates and judgments

The estimates and accounting premises are continuously evaluated and based on historic experience and other factors, including expectations for future events that are considered reasonable to the following statutory reserves:

Based on assumptions, the Company makes estimates concerning the future. By definition, the resulting accounting estimates will rarely be the same as their actual results. The estimates and assumptions that pose a significant risk, with the likelihood of causing a material adjustment to the carrying amount of assets and liabilities for the next year, are addressed below.

(a) **Estimated loss (impairment) of goodwill**

The Company is testing goodwill for impairment annually, in accordance with the accounting policy presented in Note 2.11. The recoverable amounts of CGUs were determined based on calculations of the value in use, based on estimates.

(b) **Income tax, social contributions and other taxes**

The Company is subject to income tax in all countries in which it operates. A significant judgment is required to determine the provision for income taxes in these various countries.

(c) **Expected credit losses**

The credit analysis area of the Company evaluates and judges the credit quality of the customer, taking into account their financial position, the guarantees offered and past experiences, periodically revisiting the balances.

(d) **Contingencies**

The Company has labor, civil and tax lawsuits and has been discussing these issues both at the administrative and judicial levels. The allowances for possible losses arising from these lawsuits are estimated and updated by Management, based on the opinion of its external and internal legal advisors.

4 Management of financial risks

4.1 Risk Factors

(a) **Market risk**

(i) **Foreign exchange risk**

The Company's results are susceptible to variations, since its assets and liabilities are linked to the volatility of the exchange rate, mainly the US dollar.

As a strategy to prevent and reduce the effects of exchange rate fluctuation, the Management has adopted the policy of using natural hedges with the maintenance of related assets also susceptible to exchange variance.

As of September 30, 2023 and December 31, 2022, the Company had assets, liabilities and forwards denominated in foreign currency in the amounts described below:

	Consolidated			
	09/30/23			
	Accounts receivable from customers	Suppliers	Loans	Forwards
Currencies				
Dirham	324	540	-	-
US Dollars	96,618	2,565	1,056,904	43,941
Australian Dollars	46,140	63,136	161,149	-
Argentine Pesos	30,726	25,801	4,054	-
South African Rand	30,695	1	1,873	-
Chinese Renminbis	9,822	5,841	20,738	-
Mexican Peso	171,535	23,049	3,002	-
	<u>385,860</u>	<u>120,933</u>	<u>1,247,720</u>	<u>43,941</u>

12/31/22

	Accounts receivable from customers	Suppliers	Loans	Forwards
Currencies				
Dirham	332	-	-	-
US Dollars	126,439	-	1,025,717	109,559
Australian Dollars	52,231	65,777	183,574	-
Singapore Dollar	-	-	-	1,947
Argentine Pesos	10,268	28,927	30,001	-
Chilean Pesos	-	1,327	-	-
South African Rand	13,116	6,052	776	-
Chinese Renminbis	12,481	7,979	24,732	-
Mexican Peso	136,068	-	-	-
	<u>350,935</u>	<u>110,062</u>	<u>1,264,800</u>	<u>111,506</u>

(ii) Interest rate risk

The Company's results are susceptible to losses due to fluctuations in interest rates that increase financial expenses related to loans and financing raised in the market, or decrease financial income related to financial investments. The Company continuously monitors the market interest rates in order to assess any requirement to contract new transactions to protect itself against the volatility risk of these rates.

(iii) Sale and purchase price risk

Considering that exports are equivalent to 25.7% of expected revenues for 2023, the possible volatility of the exchange rate actually represents a price risk that may change the results planned by Management. On the other hand, the purchases of raw materials considered as commodities amount to approximately 22% of total purchases, and accordingly, the Company is subject to the effects of market price oscillations of these items.

To mitigate these risks, the Company continuously monitors price developments.

(b) Credit risk

Credit risk is managed corporately. Credit risk arises from cash and cash equivalents, derivative financial instruments, deposits at banks and financial institutions, as well as credit exposures to customers, including outstanding accounts receivable and committed transactions. If there is no independent rating, the credit analysis area evaluates the credit quality of the customer, taking into account their financial position, past experience and other factors. The individual risk limits are determined based on internal or external ratings or according to the limits established by the Board of Directors. The utilization of credit limits is monitored on a regular basis.

The Company also has expected credit losses in the amount of R\$51,684 (parent company) and R\$138,063 (consolidated) as of September 30, 2023 (R\$30,045 and R\$139,184 as of December 31, 2022) representing 7.5% and 7.3%, respectively, of the balance of accounts receivable of the parent company and the outstanding consolidated (4.3% and 7.3% as of December 31, 2022), which was constituted to cover credit risk.

(c) Liquidity risk

It is the risk that the Company may not have sufficient net funds to honor its financial commitments, as a result of the mismatch of term or volume between expected receipts and payments.

Future receipt and payment premises are established to manage cash liquidity in domestic and foreign currency, which are monitored on a daily basis by the Treasury Department.

Consolidated					
09/30/23					
Contractual cash flow					
	Carrying Amount	Total	Between one and two years	Between two and five years	Over five years
Non-derivative financial liabilities					
Loans and financing	2,464,319	2,563,976	731,878	1,701,046	131,052
Leasing obligations	73,323	53,777	38,359	13,137	2,281
Suppliers	620,389	620,389	620,389	-	-
Derivative financial liabilities					
Derivative financial instruments	16	16	16	-	-
Consolidated					
12/31/22					
Contractual cash flow					
	Carrying Amount	Total	Between one and two years	Between two and five years	Over five years
Non-derivative financial liabilities					
Loans and financing	2,368,027	2,628,261	646,721	1,829,523	152,017
Leasing obligations	73,987	51,521	33,048	13,362	5,111
Suppliers	653,253	653,253	653,253	-	-
Derivative financial liabilities					
Derivative financial instruments	975	975	975	-	-

(d) Sensitivity analysis

The following table shows the sensitivity analysis of the financial instruments, which describes the risks that may cause material variations for the Company, with a more probable scenario (scenario I), according to an evaluation carried out by Management, considering a 12-month horizon when the next financial statements should be disclosed. Two more scenarios are presented which, if occurring, may generate adverse results for the Company, scenario II considering a possible deterioration of 25%; and scenario III, a deterioration of 50%.

Premises	Effects of accounts on net profit	Probable scenario		
		(Scenario I)	(Scenario II)	(Scenario III)
CDI - %		11.75	14.69	17.63
TJLP - %		6.55	8.19	9.82
Exchange Rate - USD		5.00	6.25	7.50
SOFR - %		5.47	6.83	8.20
ACC cost discount - %		7.65	9.56	11.47
	Financial investments	126,277	157,841	189,403
	Interbank relations	156,539	168,973	181,407
	Loans and financing	(133,120)	(390,759)	(648,764)
	Forwards	1,503	19,757	37,638
	Accounts receivable subtracted from accounts payable	(550)	97,594	195,737
		<u>150,649</u>	<u>53,406</u>	<u>(44,579)</u>

4.2 Capital management

The Company's objective in managing capital is to safeguard the ability of its operational continuity, to guarantee return to shareholders, maintaining an optimized capital structure to reduce capital costs.

Seeking the sustainability and perpetuation of its business, in addition to social and environmental aspects, the Company places emphasis on the economic and financial results, which result in added value to the business and return to shareholders. In order to monitor the performance, the methodology known as Value-added Management was adopted in 2001, which focuses on operational actions which result in superior financial performance. The staff received training under this program on the development and use of measurement and control tools to accomplish targets, thus enabling the simulation and analysis of efficiency in the management of working capital and the effects of new investments on the Company's profitability. Simultaneously, Marcopolo adopted the concepts of BSC (Balanced Score Card) which translates each unit's strategy into objectives, drivers, targets and action plans, which are frequently monitored and managed. The tools related to the objectives are: WACC (Weighted Average Cost of Capital), Net Debt/EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) and Debt/Shareholders' Equity Ratio. In recent years, these key indicators have been: WACC - between 8% and 12% p.a.

Net Debt/EBITDA - between 0.90x and 2.50x

Debt/shareholders' equity ratio - between 15% and 80%

The financial leverage indexes as of September 30, 2023 and December 31, 2022 have been summarized below (Note 30):

	<u>Consolidated</u>		<u>Industrial Segment</u>		<u>Financial Segment (*)</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Total loans	2,464,319	2,368,027	1,754,367	1,832,692	709,952	535,335
Derivative liability financial instruments	16	975	16	975	-	-
Less: cash and cash equivalents	(1,430,051)	(1,171,473)	(1,352,015)	(1,114,967)	(78,036)	(56,506)
Less: derivative financial instruments	(1,197)	(598)	(1,197)	(598)	-	-
Net debt (A)	<u>1,033,087</u>	<u>1,196,931</u>	<u>401,171</u>	<u>718,102</u>	<u>631,916</u>	<u>478,829</u>
Total shareholders' equity (B)	<u>3,415,118</u>	<u>3,204,773</u>	<u>3,148,928</u>	<u>2,960,326</u>	<u>266,190</u>	<u>244,447</u>
Financial leverage ratio - % (A/B)	30	37	13	24	237	196

(*) Banco Moneo maintains equity compatible with the degree of risk of the structure of its assets, according to Resolution 2.099/94 of the National Monetary Council and complementary legislation.

4.3 Estimated fair value

It is assumed that the balances of accounts receivable from customers and accounts payable to suppliers at book value are close to their fair values. The fair value of financial liabilities for reporting purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Company for similar financial instruments.

The Company applies CPC 46/IFRS 13 for financial instruments measured in the balance sheet at fair value, which requires disclosure of fair value measurements at the level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) on active markets for identical assets and liabilities (level 1);
- Information other than quoted prices included within level 1 that is adopted by the market for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The table below shows the Company's assets and liabilities measured at fair value as of September 30, 2023 and December 31, 2022, which were fully classified in level 2:

		Consolidated	
		09/30/23	12/31/22
Assets			
Financial assets at fair value through profit or loss			
Derivatives for trading		1,197	598
		<u>1,197</u>	<u>598</u>
Liabilities			
Financial liabilities at fair value through profit or loss			
Derivatives for trading		16	975
		<u>16</u>	<u>975</u>

4.4 Other risk factors

The Company, at the initiative of the Board of Directors, may carry out internal evaluation procedures whenever external or internal factors indicate the possibility that misstatements in the quarterly data may have occurred. Such procedures are performed independently, with or without the support of external experts, and their results are reported to the Board of Directors.

5 Financial instruments by category

(a) Financial assets measured at fair value through profit or loss

- (i) Derivatives - The derivative instruments obtained by the Company are intended to protect its portfolio ordering operations and exposure to fluctuations risks in exchange rates and interest rates, and are not used for speculative purposes.

(b) Financial assets measured at the amortized cost

- (i) Cash and cash equivalents - Checking account balances held at banks have their market values similar to the accounting balances, considering their characteristics and maturities;
- (ii) Financial investments - Financial investments are measured at the amortized cost;
- (iii) Trade accounts receivable - Trade accounts receivable for the sale of goods and services rendered; and
- (iv) Related parties - Represented by loans.

(c) Financial liabilities measured at the fair value through profit or loss

- (i) Derivatives - The derivative instruments obtained by the Company are intended to protect its portfolio ordering operations and exposure to fluctuations risks in exchange rates and interest rates, and are not used for speculative purposes.

(d) Financial liabilities measured at the fair value through profit or loss

- (i) Loans and financing - Loans and financing are recorded based on the contractual interest of each operation. The difference between the book value and the market value, determined by the discounted cash flow method, can be summarized as follows:

	Consolidated		Consolidated	
	09/30/23		12/31/22	
Nature of the asset	Equity value	Market value	Equity value	Market value
Loans and financing	2,464,319	2,486,558	2,368,027	2,396,250

Suppliers - Represented by amounts payable for the purchase of merchandise and services.

(e) Derivative financial instruments

The table below presents an estimate of the market value of our position of Non-deliverable Forward (NDF) and Forward contracts. Unrealized gains and losses on derivative transactions are recorded (if loss) under the heading of derivative financial instruments or (if gain) under derivative financial instruments and the corresponding entry in the result in the heading financial income or expenses - exchange rate change, respectively.

Assets

					Notional value	Fair value		Values receivable	
Company	Counterpart	Position	Start	End	09/30/23	09/30/23	12/31/22	09/30/23	12/31/22
<u>Marcopolo</u>					USD thousand				
	PACTUAL	Purchase	09.19.23	10.31.23	1,080	183	542	183	542
	FIBRA	Purchase	06.29.23	03.15.24	6,306	822	-	822	-
	VOTORANTIM	Purchase	07.05.23	01.17.24	1,390	138	-	138	-
						1,143	542	1,143	542
<u>Ciferal</u>					USD thousand				
	BRADESCO	Sale	-	-	-	-	34	-	34
						-	34	-	34
<u>Polomex</u>					SGD thousand				
	MONEX	Purchase	08.15.23	12.15.23	4,000	54	-	54	-
						54	-	54	-
<u>MP Australia</u>					SGD thousand				
	WESTERN UNION	Purchase	-	-	-	-	22	-	22
						-	22	-	22
						1,197	598	1,197	598

Liabilities

					Notional value	Fair value		Amounts payable	
Company	Counterpart	Position	Start	End	09/30/23	09/30/23	12/31/22	09/30/23	12/31/22
<u>Marcopolo</u>					USD thousand				
	PACTUAL	Purchase	-	-	-	-	(331)	-	(331)
	SAFRA	Purchase	-	-	-	-	(543)	-	(543)
						-	(874)	-	(874)
<u>MP Mexico</u>					USD thousand				
	Banco Monex	Purchase	-	-	-	-	(33)	-	(33)
						-	(33)	-	(33)
<u>Masa</u>					USD thousand				
	STD	Purchase	09.11.23	10.31.23	267	(16)	(68)	(16)	(68)
						(16)	(68)	(16)	(68)
						(16)	(975)	(16)	(975)

Marcopolo earned gains and losses on derivatives in the periods ended September 30, 2023 and 2022 as follows:

	Realized gains/losses			
	Interest on derivatives		Exchange variation on derivatives	
	09/30/23	09/30/22	09/30/23	09/30/22
Marcopolo	(3,007)	(8,244)	(3,690)	(5,478)
Ciferal	544	546	2,409	2,133
Masa	-	-	(291)	425
MP Australia	-	-	-	250

6 Consolidated financial information

The consolidated financial information includes the financial information of Marcopolo S.A. and its subsidiaries, listed below:

(a) Subsidiaries

	Percentage participation					
	09/30/23			12/31/22		
	Direct	Indirect	Non-controlling	Direct	Indirect	Non-controlling
Apolo	65.00	-	35.00	65.00	-	35.00
Arcanjos	-	100.00	-	-	100.00	-
Banco Moneo	-	100.00	-	-	100.00	-
Ciferal	-	-	-	99.99	0.01	-
Ilmot	100.00	-	-	100.00	-	-
MAC	100.00	-	-	100.00	-	-
Masa	100.00	-	-	100.00	-	-
MBC	100.00	-	-	100.00	-	-
MIC	100.00	-	-	100.00	-	-
Moneo	100.00	-	-	100.00	-	-
MP Argentina	43.99	26.01	30.00	43.99	26.01	30.00
MP Australia	100.00	-	-	100.00	-	-
MP Canada	-	-	-	100.00	-	-
MP Middle East	100.00	-	-	100.00	-	-
MP Next	99.99	0.01	-	99.99	0.01	-
MP Trading	99.99	0.01	-	99.99	0.01	-
Neobus Chile	-	100.00	-	-	100.00	-
Polomex	3.61	70.39	26.00	3.61	70.39	26.00
Polo Venture	99.99	0.01	-	99.99	0.01	-
Pologren (1)	-	100.00	-	-	100.00	-
Rotas do Sul	-	100.00	-	-	100.00	-
San Marino Mexico	-	100.00	-	-	100.00	-
Syncroparts	100.00	-	-	100.00	-	-
Volare Comércio	100.00	-	-	100.00	-	-
Volare Veículos	100.00	-	-	100.00	-	-
Volgren (1)	-	100.00	-	-	100.00	-

(1) Consolidation in MP Australia.

In the preparation of the consolidated financial information, the following practices should be highlighted:

- Elimination of balances of assets and liabilities accounts between consolidated companies;
- Elimination of participations in the capital, reserves and retained earnings of controlled companies;
- Elimination of the balances of revenues and expenses, as well as unrealized profits, arising from business between companies. Unrealized losses are eliminated in the same manner, but only when there is no evidence of impairment of the related assets;
- Elimination of tax charges on the portion of unrealized profit and presented as deferred taxes in the consolidated balance sheet; and
- Highlight of the value of the non-controlling shareholders' interest in the consolidated financial information.

(b) Jointly controlled entities (non-consolidated)

	Percentage participation			
	09/30/23		12/31/22	
	Direct	Indirect	Direct	Indirect
Loma	51.00	-	51.00	-
Metalpar	1.00	49.00	1.00	49.00
Superpolo	20.61	29.39	20.61	29.39

The main balances of the financial information of these companies are as follows:

	Assets		Liabilities		Net revenue		Profit	
	09/30/23	12/31/22	09/30/23	12/31/22	09/30/23	09/30/22	09/30/23	09/30/22
Superpolo	371,828	306,194	190,979	157,606	247,780	198,138	10,204	5,080

(c) Associates (non-consolidated)

	Percentage participation			
	09/30/23		12/31/22	
	Direct	Indirect	Direct	Indirect
Mercobus	40.00	-	40.00	-
New Flyer	8.15	-	-	8.54
Valeo	40.00	-	40.00	-
Spheros Colombia (1)	-	40.00	-	40.00
Valeo Mexico (1)	-	40.00	-	40.00
WSul	30.00	-	30.00	-

(1) Consolidated in the associate (not consolidated) Valeo.

The main balances of the financial information of these companies are as follows:

	Assets		Liabilities		Net revenue		Profit (loss)	
	09/30/23	12/31/22	09/30/23	12/31/22	09/30/23	09/30/22	09/30/23	09/30/22
Mercobus	5,350	5,689	1,762	1,871	6,384	2,247	2,053	(625)
Valeo	218,708	199,042	77,780	79,722	265,331	188,339	34,225	12,088
WSul	17,192	19,934	5,639	8,594	33,243	34,282	1,213	4,137

7 Cash and cash equivalents, financial assets and derivatives

7.1 Cash and cash equivalents

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Cash and bank deposits				
In Brazil	148,851	161,357	155,930	168,537
Overseas	41	62	58,131	59,554
Securities of immediate liquidity				
In Brazil (*)	891,386	559,231	1,214,391	885,909
Overseas	-	-	1,599	57,473
Total cash and cash equivalents	1,040,278	720,650	1,430,051	1,171,473

(*) Corresponds substantially to investments in Bank Deposit Certificates (CDB), remunerated at rates ranging from 98.0% to 105.0% of the CDI, resulting in a weighted average of 102.41% of the CDI as of September 30, 2023.

7.2 Financial assets measured at amortized cost loss and derivative financial instruments

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Current				
Derivative financial instruments				
Derivatives - Non Deliverable Forwards	1,143	542	1,197	598
	<u>1,143</u>	<u>542</u>	<u>1,197</u>	<u>598</u>
Non-current				
At amortized cost				
Related parties	158,265	145,095	71,154	69,864
	<u>158,265</u>	<u>145,095</u>	<u>71,154</u>	<u>69,864</u>

Derivative financial instruments are presented as current assets or liabilities. The Company does not have financial instruments that have been registered under the hedge accounting method in accordance with IFRS 9/CPC 48.

8 Accounts receivable from customers

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Current				
In the domestic market	301,034	197,429	467,687	677,493
In the foreign market	229,990	213,460	508,071	381,823
Related parties	164,798	307,725	-	-
Interbank relations	-	-	380,725	285,430
Adjustment to present value	(9,373)	(12,037)	(10,317)	(22,476)
Expected credit losses	(51,684)	(30,045)	(87,193)	(79,707)
	<u>634,765</u>	<u>676,532</u>	<u>1,258,973</u>	<u>1,242,563</u>
Non-current				
In the foreign market	-	-	8,213	104,201
Interbank relations	-	-	538,292	468,818
Expected credit losses	-	-	(50,870)	(59,477)
	<u>-</u>	<u>-</u>	<u>495,635</u>	<u>513,542</u>
	<u>634,765</u>	<u>676,532</u>	<u>1,754,608</u>	<u>1,756,105</u>

Interbank relations refer to loans for bus financing by Banco Moneo, through onlending of the FINAME program of BNDES.

The composition of trade accounts receivable by maturity is as follows:

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Amounts due	548,102	656,827	1,499,577	1,588,446
Overdue:				
Up to 30 days	19,002	17,980	57,709	125,853
Between 31 and 60 days	2,392	5,723	41,066	57,287
Between 61 and 90 days	8,106	2,023	28,245	35,114
Between 91 and 180 days	42,679	2,296	98,510	53,531
Over 181 days	75,541	33,765	177,881	57,534
Adjustment to present value	(9,373)	(12,037)	(10,317)	(22,476)
(-) Expected credit losses	(51,684)	(30,045)	(138,063)	(139,184)
	<u>634,765</u>	<u>676,532</u>	<u>1,754,608</u>	<u>1,756,105</u>

The changes in expected credit losses are shown below:

	<u>Parent company</u>	<u>Consolidated</u>
Balance as of December 31, 2022	(30,045)	(139,184)
Provision recorded in the period	(5,782)	(21,416)
Reversal of provision for accounts receivable (write-off)	-	4,256
Recovery of provisioned credits	4,510	18,164
Ciferal Incorporation	(20,367)	-
Exchange variation	-	117
	<u> </u>	<u> </u>
Balance as of September 30, 2023	<u>(51,684)</u>	<u>(138,063)</u>

Accounts receivable are denominated in the following currencies:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Brazilian Real	404,775	463,072	1,368,748	1,405,170
Dirham	-	-	324	332
US Dollar	229,990	213,460	96,618	126,439
Australian Dollar	-	-	46,140	52,231
Argentine Pesos	-	-	30,726	10,268
Rand	-	-	30,695	13,116
Renminbi	-	-	9,822	12,481
Mexican Peso	-	-	171,535	136,068
	<u>634,765</u>	<u>676,532</u>	<u>1,754,608</u>	<u>1,756,105</u>

9 Inventory

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Finished products	168,590	72,601	287,416	406,917
Products in preparation	189,015	69,760	332,982	168,580
Raw and auxiliary materials	438,964	339,904	752,697	724,937
Current imports	24,498	8,971	63,029	52,071
Provision for losses from inventories	(9,525)	(5,991)	(20,837)	(14,154)
	<u>811,542</u>	<u>485,245</u>	<u>1,415,287</u>	<u>1,338,351</u>

The change in the provision for inventory losses is shown below:

	<u>Parent company</u>	<u>Consolidated</u>
Balance as of December 31, 2022	(5,991)	(14,154)
Reversal of provision	-	2,602
Provision recorded in the period	(3,534)	(9,425)
Exchange variation	-	140
	<u> </u>	<u> </u>
Balance as of September 30, 2023	<u>(9,525)</u>	<u>(20,837)</u>

10 Recoverable taxes

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Current				
Tax on Industrialized Products (IPI)	4,363	1,743	4,750	2,835
Tax on Circulation of Goods and Services (ICMS)	18,271	8,719	27,415	49,492
Social Integration Program (PIS)	17,947	1,613	26,204	16,552
Contribution to Social Security Financing (COFINS)	66,587	10,170	100,317	65,733
National Institute of Social Security (INSS)	584	-	584	584
Reintegra	1,195	820	1,195	1,195
Value Added Tax (VAT)	-	-	34,073	30,451
Pis/Cofins to be recovered - ICMS exclusion calculation basis	41,911	15,209	41,911	37,645
Other	20,032	18,059	21,357	18,293
	<u>170,890</u>	<u>56,333</u>	<u>257,806</u>	<u>222,780</u>
Non-current				
Tax on Circulation of Goods and Services (ICMS)	2,972	3,022	3,234	3,243
Pis/Cofins to be recovered - ICMS exclusion calculation basis	280,478	269,246	280,478	348,021
Value Added Tax (VAT)	-	-	17,364	26,554
	<u>283,450</u>	<u>272,268</u>	<u>301,076</u>	<u>377,818</u>
	<u>454,340</u>	<u>328,601</u>	<u>558,882</u>	<u>600,598</u>

11 Investments

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Subsidiaries	1,360,413	2,261,129	-	-
Jointly controlled entities	116,497	110,499	101,361	86,564
Associates	367,841	52,657	367,841	369,402
Other investments	-	-	3,904	3,463
	<u>1,844,751</u>	<u>2,424,285</u>	<u>473,106</u>	<u>459,429</u>

(a) Investment in subsidiaries, joint ventures and associates

Investments in subsidiaries, joint ventures and associates are as follows:

Subsidiaries:

	Total																										
	Apolo	Ciferal (**)	Ilmot (1)	Loma Metalsur (1), (2)	MAC (1)	MP USA (1)	MBC (1)	MP Australia (1)	Masa (1)	MP Argentina (1), (2)	MIC (1)	Moneo	MP Canada(*) (1)	MP Middle East (1)	MP Next	MP Mexico (1)	Neobus Chile (1)	Polo Venture	Rotas do Sul	SMBM	Syncro	MP Trading	Volare Vehicles	Volare Commerce	09/30/23	12/31/22	
Investment Data																											
Share capital	3,850	-	77,108	19,123	65,028	220	16,320	72,642	8,238	19,123	7,010	150,000	165,315	1,363	31,000	56,723	12,618	20,000	200	16,595	4,000	5,000	351,110	11,000			
Adjusted shareholders' equity	10,858	-	206,106	(51,030)	3,003	220	(7,183)	50,482	63,522	(51,030)	8,156	267,255	252,263	(3,039)	28,380	218,781	(1,729)	5,401	123	828	7,238	9,635	658,314	9,632			
Shares or quotas held	3,250,000	-	154,000	50,171,712	1	1	1	100	300	4,897,938	1,400,000	150,000	4,925,530	1	4,999,500	3,011,659	1,000	19,998,000	200,000	46,000	4,000,000	4,999,850	263,260,000	11,000,000			
% participation	65.00	-	100.00	26.01	100.00	100.00	100.00	100.00	100.00	43.99	100.00	100.00	100.00	100.00	99.99	3.61	100.00	99.99	100.00	99.99	100.00	99.99	100.00	100.00			
Net profit (loss) for the period	1,180	-	22,737	(27,324)	(7,233)	-	(3,213)	(1,062)	8,097	(27,324)	384	21,786	8,263	480	1,853	28,255	(179)	(1,316)	(46)	10	363	528	191,793	2,310			
Changes in Investments																											
Opening balances:																											
By the equity value	6,291	777,110	166,757	-	697	-	-	56,390	64,342	13,364	8,097	246,339	399,999	-	4,527	6,360	-	6,716	-	-	6,875	9,106	466,521	7,322	2,246,813	2,118,118	
Reclassification of income for investment loss	-	-	-	(5,879)	-	-	(4,522)	-	-	-	-	-	-	(3,749)	-	-	-	-	-	-	-	-	-	-	(14,150)	(29,242)	
Acquisition of ownership interests																									-	667	
Advance for capital increase	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	37,300	
Payment of capital	-	-	-	-	10,227	220	-	-	-	-	-	-	-	-	21,997	-	-	-	-	-	-	-	-	-	-	32,444	39,367
Dividends received/reversed	-	-	-	-	-	-	-	-	-	-	-	(870)	-	-	-	-	-	-	-	-	-	-	-	-	-	(870)	(187,303)
Equity equivalence result	767	145,124	22,737	(7,107)	(7,233)	-	(3,213)	(1,062)	8,097	(12,020)	384	21,786	(73,796)	480	1,853	1,020	(179)	(1,316)	(46)	-	363	528	191,793	2,310	291,270	332,028	
Cumulative conversion adjustments	-	(50)	16,612	8,744	(688)	-	552	(4,846)	(8,917)	14,788	(325)	-	(155,999)	230	-	518	112	-	-	10	-	-	-	-	(129,259)	(69,520)	
Reduction in capital	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(20,164)	
Impairment	-	-	-	-	-	-	-	-	-	-	-	-	(70,476)	-	-	-	-	-	-	-	-	-	-	-	-	(70,476)	
Exchange variation on dissolution/reduction of capital	-	-	-	-	-	-	-	-	-	-	-	-	152,535	-	-	-	-	-	-	-	-	-	-	-	152,535	10,944	
Adjustment for hyperinflation	-	-	-	(9,031)	-	-	-	-	-	(15,275)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(24,306)	2,847
Transfers	-	(45,995)	-	-	-	-	-	-	-	-	-	-	(252,263)	-	-	-	-	-	-	-	-	-	-	-	-	(298,258)	(881)
Ciferal Incorporation	-	(876,077)															(1,662)		169	818					(876,752)		
Amortization of added value	-	(112)	-	-	-	-	-	-	-	(513)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(625)	(831)
Closing balances:	7,058	-	206,106	(13,273)	3,003	220	(7,183)	50,482	63,522	344	8,156	267,255	-	(3,039)	28,377	7,898	(1,729)	5,400	123	828	7,238	9,634	658,314	9,632	1,308,366	2,232,663	
Provision for loss of investment	-	-	-	13,273	-	-	7,183	-	-	26,823	-	-	-	3,039	-	-	1,729	-	-	-	-	-	-	-	-	52,047	28,466
By the equity value	7,058	-	206,106	-	3,003	220	-	50,482	63,522	27,167	8,156	267,255	-	-	28,377	7,898	-	5,400	123	828	7,238	9,634	658,314	9,632	1,360,413	2,261,129	

(1) Enterprises overseas.

(2) These balances include investments and goodwill.

(*) In March 2023, the management dissolved the subsidiary Marcopolo Canada, directly passing the interest in the Canadian affiliate NFI Group Inc. (NFI).

(**) According to the minutes of the Extraordinary General Meeting held on June 30, 2023, the merger of Ciferal by the company was approved, effective as of July 1, 2023.

Joint ventures:

	Joint ventures				
	Total				
	Loma	Metalpar	Superpolo	09/30/23	12/31/22
	(1), (2)	(1)	(1)		
Investment Data					
Share capital	120,331	17	13,908		
Adjusted shareholders' equity	(101,408)	(65,500)	180,849		
Shares or quotas held	50,171,712	493,611	265,763		
% participation	51.00	1.00	20.61		
Net profit (loss) for the period	(33,586)	33,200	10,204		
Changes in investments					
Opening balances:					
By the equity value	33,233	-	30,624	63,857	73,918
Reclassification of provision for investment loss	-	(628)	-	(628)	(757)
Dividends received	-	-	-	-	(2,036)
Equity equivalence result	(17,129)	332	2,103	(14,694)	6,021
Cumulative conversion adjustments	27,538	35	4,546	32,119	13,441
Adjustment for hyperinflation	(15,485)	(394)	-	(15,879)	(27,370)
Exchange variation on disposal of Investment	-	-	-	-	-
Transfers	-	-	-	-	881
Amortization of added value	(651)	-	-	(651)	(869)
Investment write-off	-	-	-	-	-
Closing balances:	27,506	(655)	37,273	64,124	63,229
Provision for loss of investment	51,718	655	-	52,373	47,270
By the equity value	79,224	-	37,273	116,497	110,499
Goodwill on investment	(48,856)	-	-	(48,856)	(48,856)
Allocation of the purchase price	(19,429)	-	-	(19,429)	(18,749)
Indirect participation - Superpolo	-	-	53,149	53,149	43,670
By the consolidated equity value	10,939	-	90,422	101,361	86,564

(1) Enterprises overseas.

(2) These balances include investments and goodwill.

Associates:

	Associates					
	Total					
	Mercobus	Valeo	WSul	New Flyer (*)	09/30/23	12/31/22
	(1)			(1)		
Investment Data						
Share capital	778	30,000	6,100	4,948,719		
Adjusted shareholders' equity	3,588	140,925	11,553	3,761,595		
Shares or quotas held	232	244,898	1,830,000	9,687,834		
% participation	40.00	40.00	30.00	8.15		
Net profit (loss) for the period	2,053	34,225	1,213	(472,368)		
Changes in investments						
Opening balances:						
By the equity value	1,527	47,728	3,402	-	52,657	44,368
Acquisition of ownership interests	-	-	-	93,832	93,832	-
Reclassification of provision for investment of investment	-	-	-	-	-	(5,831)
Dividends received	(870)	(5,350)	(300)	-	(6,520)	(270)
Equity equivalence result	821	13,690	364	(38,498)	(23,623)	5,006
Cumulative conversion adjustments	(43)	302	-	(10,317)	(10,058)	5,336
Reduction in capital	-	-	-	-	-	6,202
Negative goodwill adjustments	-	-	-	9,290	9,290	-
Exchange variation on capital reduction	-	-	-	-	-	(2,154)
Transfer	-	-	-	252,263	252,263	-
Closing balances:	1,435	56,370	3,466	306,570	367,841	52,657
Provision for loss of investment	-	-	-	-	-	-
By the equity value	1,435	56,370	3,466	306,570	367,841	52,657
Indirect participation - New Flyer	-	-	-	-	-	316,745
By the consolidated equity value	1,435	56,370	3,466	306,570	367,841	369,402

(1) Enterprise abroad.

(*) The Company recognized R\$9,290 thousand in June 2023 from the bargain purchase of NFI Group Inc. in the process of capital increase, through the difference between the amount paid for the shares and the quotation at the time of subscription.

12 Investment Property

The investment properties consist of two properties: one located in Três Rios and the other in Caxias do Sul.

The land located in Três Rios, in Rio de Janeiro has 140.000m², its constructed area is 20.378,87m². The property is measured at its book value of R\$41,314 and was valued at its fair value of R\$41,971.

The land located in Caxias do Sul, in Rio Grande do Sul has 46,530.05m², its built area is 35,860.75m². The property is measured at its book value of R\$5,485 and was valued at its fair value of R\$49,930.

The fair values are net of marketing expenses and were calculated by specialized valuers. There are no operating activities being carried out at the sites, which are maintained to earn rental income or for the appreciation of the property. During the quarter ended September 30, 2023, there were only irrelevant expenses with surveillance, insurance and energy. The movements are shown below:

	Parent company			
	Land	Buildings and Constructions	Machinery and Equipment	Total
Balances as of December 31, 2022	2,609	3,160	233	6,002
Ciferal Incorporation	20,213	19,005	2,096	41,314
Write-offs	-	(112)	-	(112)
Depreciation	-	(372)	(33)	(405)
Balances as of September 30, 2023	<u>22,822</u>	<u>21,681</u>	<u>2,296</u>	<u>46,799</u>
Cost of the investment property	22,822	24,886	3,800	51,508
Accumulated depreciation	-	(3,205)	(1,504)	(4,709)
Residual value	<u>22,822</u>	<u>21,681</u>	<u>2,296</u>	<u>46,799</u>
Annual depreciation rates - %		5.4	14.1	
	Consolidated			
	Land	Buildings and Constructions	Machinery and Equipment	Total
Balances as of December 31, 2022	22,822	22,200	2,329	47,351
Write-offs	-	(112)	-	(112)
Depreciation	-	(407)	(33)	(440)
Balances as of September 30, 2023	<u>22,822</u>	<u>21,681</u>	<u>2,296</u>	<u>46,799</u>
Cost of the investment property	22,822	24,886	3,800	51,508
Accumulated depreciation	-	(3,205)	(1,504)	(4,709)
Residual value	<u>22,822</u>	<u>21,681</u>	<u>2,296</u>	<u>46,799</u>
Annual depreciation rates - %		5.4	14.1	

13 Property, plant and equipment

a) Overview of the parent company's asset movements

	Land	Buildings and Constructions	Machinery and Equipment	Furniture and fixtures	IT equipment	Vehicles	Other property, plant and equipment	Total	Building usage rights	Total
Balances as of December 31, 2022	15,659	138,707	261,688	2,928	13,231	1,958	159	434,330	5,814	440,144
Additions	1,562	13,715	34,563	631	6,111	943	-	57,525	1,663	59,188
Write-offs	-	(24)	(3,059)	(8)	(87)	(1)	(47)	(3,226)	(507)	(3,733)
Ciferal Incorporation	21,500	48,534	13,358	467	838	527	1	85,225	21	85,246
Transfers	16,517	7,076	-	-	-	-	-	23,593	-	23,593
Depreciation	-	(3,897)	(32,270)	(459)	(1,887)	(142)	-	(38,655)	(1,902)	(40,557)
Balances as of September 30, 2023	<u>55,238</u>	<u>204,111</u>	<u>274,280</u>	<u>3,559</u>	<u>18,206</u>	<u>3,285</u>	<u>113</u>	<u>558,792</u>	<u>5,089</u>	<u>563,881</u>
Cost of property, plant and equipment	55,238	289,092	583,420	14,060	44,408	8,425	113	994,756	12,857	1,007,613
Accumulated depreciation	-	(84,981)	(309,140)	(10,501)	(26,202)	(5,140)	-	(435,964)	(7,768)	(5,140)
Residual value	<u>55,238</u>	<u>204,111</u>	<u>274,280</u>	<u>3,559</u>	<u>18,206</u>	<u>3,285</u>	<u>113</u>	<u>558,792</u>	<u>5,089</u>	<u>563,881</u>
Annual depreciation rates - %		1.7	7.8	9.7	15.3	12.9			34.3	

b) Summary of the movement of consolidated fixed assets

	Land	Buildings and Constructions	Machinery and Equipment	Furniture and fixtures	IT equipment	Vehicles	Other property, plant and equipment	Property, plant and equipment in progress	Total	Building usage rights	Machine Use Rights	Total
Balances as of December 31, 2022	65,805	453,191	369,726	4,229	15,123	5,900	10,308	35,881	960,163	66,454	3,396	1,030,013
Exchange rate effect	(1,241)	(24,817)	(2,993)	(86)	-	(908)	(28)	(543)	(30,616)	283	-	(30,333)
Adjustment for hyperinflation	1,583	26,321	10,895	604	-	949	355	580	41,287	-	-	41,287
Additions	7,690	36,245	45,526	1,278	7,887	1,009	818	3,456	103,909	13,147	-	117,056
Write-offs	-	(24)	(5,504)	(22)	(94)	(1)	(70)	(63)	(5,778)	(1,013)	-	(6,791)
Transfers	(1,168)	631	14,491	2,409	185	3,921	(7,193)	(13,276)	-	-	-	-
Depreciation	-	(16,543)	(58,200)	(1,459)	(3,108)	(1,603)	(1,039)	-	(81,952)	(15,790)	(280)	(98,022)
Balances as of September 30, 2023	<u>72,669</u>	<u>475,004</u>	<u>373,941</u>	<u>6,953</u>	<u>19,993</u>	<u>9,267</u>	<u>3,151</u>	<u>26,035</u>	<u>987,013</u>	<u>63,081</u>	<u>3,116</u>	<u>1,053,210</u>
Cost of property, plant and equipment	72,669	605,806	931,309	25,946	50,574	22,607	22,337	26,035	1,757,283	109,204	5,656	1,872,143
Accumulated depreciation	-	(130,802)	(557,368)	(18,993)	(30,581)	(13,340)	(19,186)	-	(770,270)	(46,123)	(2,540)	(818,933)
Residual value	<u>72,669</u>	<u>475,004</u>	<u>373,941</u>	<u>6,953</u>	<u>19,993</u>	<u>9,267</u>	<u>3,151</u>	<u>26,035</u>	<u>987,013</u>	<u>63,081</u>	<u>3,116</u>	<u>1,053,210</u>
Annual depreciation rates - %		2.45	8.2	9.1	15.3	12.9				36.5	10.2	

Land and buildings mainly comprise factories and offices

(c) **Guarantee**

As of September 30, 2023, properties with a residual book value of R\$9,084 (R\$11,140 as of December 31, 2022) are subject to a registered guarantee to guarantee bank loans and contingencies.

14 Goodwill and intangible assets

(a) **Summary of the movement of the parent company's intangible assets**

	Software	Trademarks and licenses	Goodwill	Total
Balances as of December 31, 2022	11,277	847	-	12,124
Additions	245	916	-	1,161
Write-offs	-	(486)	-	(486)
Ciferal Incorporation	12	1,023	30,739	31,774
Amortizations	(2,105)	(158)	-	(2,263)
Balances as of September 30, 2023	<u>9,429</u>	<u>2,142</u>	<u>30,739</u>	<u>42,310</u>
Cost of intangible assets	68,468	3,102	30,739	102,309
Accumulated amortization	(59,039)	(960)	-	(59,999)
Residual value	<u>9,429</u>	<u>2,142</u>	<u>30,739</u>	<u>42,310</u>
Average depreciation rates - %	20.0	7.0		

(b) **Summary of the movement of consolidated goodwill and intangible assets**

	Software	Trademarks and licenses	Customer portfolio	Other intangible assets	Goodwill	Total
Balances as of December 31, 2022	13,042	9,972	22,305	365	280,358	326,042
Exchange rate effect	(322)	-	-	-	(14,132)	(14,454)
Monetary correction for Hyperinflation	1,485	-	-	-	-	1,485
Additions	1,623	953	-	21	-	2,597
Write-offs	-	(486)	-	-	-	(486)
Transfers	378	-	-	(378)	-	-
Impairment (*)	-	-	-	-	(70,476)	(70,476)
Amortizations	(3,707)	(161)	(730)	-	-	(4,598)
Balances as of September 30, 2023	<u>12,499</u>	<u>10,278</u>	<u>21,575</u>	<u>8</u>	<u>195,750</u>	<u>240,110</u>
Cost of property, plant and equipment	84,305	11,270	48,516	6,809	195,750	346,650
Accumulated amortization	(71,806)	(992)	(26,941)	(6,801)	-	(106,540)
Residual value	<u>12,499</u>	<u>10,278</u>	<u>21,575</u>	<u>8</u>	<u>195,750</u>	<u>240,110</u>
Average depreciation rates - %	20.0	8.3	-	10.0		

Composition of goodwill:

	Loma / Metalsur	Marcopolo	MP Canada	Pologren	Total
Balances as of December 31, 2022	52,172	30,739	72,317 (*)	125,130	280,358
Exchange rate effect	-	-	(1,841)	(12,291)	(14,132)
Impairment	-	-	(70,476)	-	(70,476)
Balances as of September 30, 2023	<u>52,172</u>	<u>30,739</u>	<u>-</u>	<u>112,839</u>	<u>195,750</u>

(*) In March 2023, the company dissolved the subsidiary Marcopolo Canada, directly passing the interest in the Canadian affiliate NFI Group Inc. (NFI).

At the end of each period, the Company tests goodwill for impairment, or whenever there are indications that a loss may have occurred.

15 Related Parties

(a) Related party balances and transactions

The main balances of assets and liabilities with related parties as of September 30, 2023, as well as the transactions that influenced the result for the period are detailed in the following table:

Related Parties	Asset balances by loan and current account	Accounts receivable from sales	Accounts payable for purchases	Sales of products/services	Product purchases/services
Apolo	-	-	28	-	10,512
Brasa	-	3,177	-	8,549	-
Ciferal	-	-	-	127,297	16,063
Ilmot	1,156	-	-	-	-
Loma	70,699	-	-	-	-
Mac	-	347	147	1,275	2,136
Masa	-	32,915	-	54,460	-
MP Argentina	85,443	54,357	-	40,699	-
MP Australia	-	278	-	2,933	-
MP Mexico	-	34,997	-	67,393	-
MP Next	507	20	-	16	-
San Marino Mexico	-	712	-	-	-
Valeo	-	-	21,939	-	107,448
Volare Veículos	373	35,070	49	63,953	3,065
Volare Comércio	87	2,925	26	8,633	108
WSul	-	-	8,708	-	39,616
Balance on 09/30/23	158,265	164,798	30,897	375,208	178,948
Balance on 12/31/22	145,095	307,725	44,586	545,293	181,853

The balances of loans and current accounts of companies headquartered in Brazil are subject to financial charges equivalent to the variation of the CDI, and with companies abroad are subject to interest calculated at the semi-annual SOFR rate plus 3% p.a..

(b) Remuneration of key management personnel

Key management personnel include the directors, officers and members of the Executive Committee. The remuneration paid or payable is as follows:

	09/30/23				
	Fixed	Variable	Pension plan	Share-based payment	Total
Board of Directors and statutory directors	9,704	3,343	119	-	13,166
Non-statutory directors	7,349	4,186	205	-	11,740
	17,053	7,529	324	-	24,906
	09/30/22				
	Fixed	Variable	Pension plan	Share-based payment	Total
Board of Directors and statutory directors	8,107	3,130	48	112	11,397
Non-statutory directors	6,454	4,591	243	297	11,585
	14,561	7,721	291	409	22,982

Loans and Financing

	Average rate weighted % p.a.	Year of Maturity	Parent company		Consolidated	
			09/30/23	12/31/22	09/30/23	12/31/22
Domestic currency						
FINAME	-	-	-	125	-	1,037
Bank loans	6.20	2027	-	-	5,131	6,081
Interbank deposits	13.74	2024 to 2029	-	-	5,448	4,808
FINEP	5.81	2024 to 2034	300,248	315,992	300,248	321,181
FDE - Development funds	3.00	2025	-	-	36,098	52,284
Fundepar - ES		2026	-	-	30,000	30,000
Export credit notes - Compulsory	13.93	2026	164,702	185,315	164,702	185,315
Related parties	CDI	-	-	13	-	-
Foreign currency						
Advances on exchange contracts	-	-	-	-	-	31,294
Pre-payment for export in						
US dollars	3.14	2026	46,232	67,576	46,232	67,576
Export credit notes - USD	3.89	2024 to 2027	1,010,672	926,847	1,010,672	926,847
Financing in Rand	11.69	2023 to 2027	-	-	1,873	776
Financing in Renminbi	5.84	2023 to 2024	-	-	20,738	24,732
Financing in Australian Dollars	5.89	2023	-	-	161,149	183,574
Financing in Mexican pesos	5.07	2024	-	-	3,002	-
Financing in Argentine pesos	51.46	2026	-	-	4,054	30,001
Subtotal of domestic and foreign currency			1,521,854	1,495,868	1,789,347	1,865,506
Open market funding						
Domestic currency						
BNDES – Pre-fixed Operations	11.88	2026 to 2029	-	-	595,994	450,837
BNDES – Post-fixed Operations	IPCA + 1.32	2027	-	-	9,343	21,317
BNDES – Post-fixed Operations	TJLP +2.10	2024	-	-	68	1,236
BNDES – Post-fixed Operations	SELIC + 1.40	2029	-	-	69,567	29,131
Subtotal of open market funding			-	-	674,972	502,521
Subtotal of loans and financing			1,521,854	1,495,868	2,464,319	2,368,027
Derivative financial instruments			-	874	16	975
Total loans and financing			1,521,854	1,496,742	2,464,335	2,369,002
Current liabilities			251,054	274,849	690,094	750,687
Non-current liabilities			1,270,800	1,221,893	1,774,241	1,618,315

Long-term installments have the following payment schedule:

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
13 to 24 months	364,588	222,545	598,405	396,147
25 to 36 months	618,132	462,166	736,569	579,596
37 to 48 months	118,935	386,240	222,221	461,066
49 to 60 months	75,766	45,641	120,135	74,173
After 60 months	93,379	105,301	96,911	107,333
	1,270,800	1,221,893	1,774,241	1,618,315

(a) Loans and Financing

FINAME financing is guaranteed by fiduciary sale of the financed assets in the amount of R\$9,084 on September 30, 2023 (R\$11,140 on December 31, 2022).

(b) Open market funding

Open market funding refers to funding made by Banco Moneo, from BNDES, to finance FINAME operations.

The face value and fair value of funding in the open market is:

	Face value (future)		Fair value (present)	
	09/30/23	12/31/22	09/30/23	12/31/22
1 to 12 months	280,818	219,399	224,282	181,072
13 to 24 months	213,058	167,542	173,935	141,632
25 to 36 months	156,306	105,906	133,152	91,174
After 36 months	156,364	97,250	143,602	88,641
	<u>806,546</u>	<u>590,097</u>	<u>674,971</u>	<u>502,519</u>

The face value of current liabilities loans approximates their fair value.

(c) Debt reconciliation

	Consolidated			
	Bank loans	Derivatives	Funding Open Market	Total
Debt as of December 31, 2022	1,860,698	975	507,329	2,369,002
Movements that affected the cash flow	(154,668)	(959)	120,678	(34,949)
Movements that did not affect the cash flow				
Interest and exchange variations	77,869	-	52,413	130,282
Debt as of September 30, 2023	<u>1,783,899</u>	<u>16</u>	<u>680,420</u>	<u>2,464,335</u>

17 Leasing obligations

The changes in the balances of the lease liabilities are shown below.

	Parent company		Consolidated	
	09/30/23	09/30/22	09/30/23	09/30/22
Opening balance	6,883	6,721	73,987	59,626
Interest and exchange variations	651	780	6,005	(1,994)
Additions	1,954	2,092	12,718	5,165
Considerations paid	(3,454)	(2,210)	(20,387)	(18,478)
	<u>6,034</u>	<u>7,383</u>	<u>72,323</u>	<u>44,319</u>

The lease maturity schedule is shown below.

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
1 to 12 months	2,676	2,738	17,966	15,110
13 to 24 months	407	1,217	15,380	13,449
25 to 36 months	466	512	11,689	11,844
37 to 48 months	530	585	20,332	3,573
49 to 60 months	242	665	3,025	24,107
Over 60 months	1,713	1,166	3,931	5,904
Present value of contracts	<u>6,034</u>	<u>6,883</u>	<u>72,323</u>	<u>73,987</u>

The potential right of Pis/Cofins to recover embedded in the lease consideration is shown below.

	Parent Company and Consolidated		Parent Company and Consolidated	
	09/30/23	09/30/23	12/31/22	12/31/22
	Nominal	Adjusted to present value	Nominal	Adjusted to present value
Lease Consideration	1,444	1,378	2,937	2,671
Potential Pis/Cofins (9.25%)	134	127	272	247

18 Provisions

(a) Passive contingencies

The Company is a party to labor, civil, tax and other lawsuits in progress and is discussing these issues both at the administrative and judicial levels. When applicable, the claims are supported by judicial deposits. The allowances for possible losses arising from these lawsuits are estimated and updated by Management, based on the opinion of its external and internal legal advisors.

The contingencies which, in the opinion of the Company's legal advisors, are considered as possible or probable losses as of September 30, 2023 and December 31, 2022 are presented below. Contingencies considered as probable losses are provisioned.

Nature	Parent company			
	09/30/2023		12/31/2022	
	Probable	Possible	Probable	Possible
Civil	3,727	65,017	1,565	31,345
Labor	97,577	104,738	83,082	117,271
Tax	34,879	713,247	15,911	263,035
	<u>136,183</u>	<u>883,002</u>	<u>100,558</u>	<u>411,651</u>
Nature	Consolidated			
	09/30/2023		12/31/2022	
	Probable	Possible	Probable	Possible
Civil	4,668	65,017	3,638	35,082
Labor	99,931	104,738	99,598	127,283
Tax	34,574	718,773	28,899	338,154
	<u>139,173</u>	<u>888,528</u>	<u>132,135</u>	<u>500,519</u>
Judicial deposits	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Civil	4,394	1,966	4,394	2,873
Labor	14,719	14,389	14,821	17,926
Tax	40,666	20,869	41,145	42,672
	<u>59,779</u>	<u>37,224</u>	<u>60,360</u>	<u>63,471</u>

(i) Civil and labor

The Company is a party to civil and labor lawsuits, among which are claims for indemnification of work accidents and occupational diseases. None of these cases refer to individually significant amounts.

(ii) Taxes

The Company and its subsidiaries are parties to tax lawsuits. Below is a description of the nature of the main causes:

. Provisioned

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
REINTEGRA – credit appropriation (i)	662	663	662	663
Special Tax Regime – tax credit (ii)	883	822	883	822
IRPJ 2010, 2011 and 2012 (iii)	7,776	7,257	7,776	7,257
Other contingencies	25,558	7,169	25,253	20,137
	<u>34,879</u>	<u>15,911</u>	<u>34,574</u>	<u>28,879</u>

- (i) Contingency related to REINTEGRA credit - contingency arising from divergence of procedure in the request for Reintegra credit related to the 1st and 2nd Quarter of 2012.
- (ii) Contingency regarding the discussion of the procedures adopted for the enjoyment of tax benefits used in the commercialization of products.
- (iii) Contingency related to the discussion of the procedures adopted to offset the income tax paid abroad.

. Not provisioned

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
PIS, COFINS and FINSOCIAL - offsets	2,479	2,291	2,479	2,291
COFINS - refund request (i)	27,058	25,708	27,058	25,708
PIS, COFINS - credit	11,605	11,639	11,605	11,639
PIS - offsets (ii)	15,678	14,485	15,678	14,485
IPI - credit	4,134	3,891	4,134	3,891
IRPJ - lower realized inflationary profit	3,347	3,235	3,347	3,235
IRPJ and CSLL - Negative Balance (iii)	19,106	18,170	19,106	18,170
IRPJ and CSLL - IR paid overseas	1,482	1,370	1,482	1,370
IRPJ and CSLL – profits from abroad (iv)	99,058	92,141	99,058	92,141
DCP – Monetary restatement (v)	34,255	32,188	34,255	32,188
REINTEGRA – Compensation (vi)	18,311	18,912	18,311	18,912
ICMS - outputs with reduced rate for non-taxpayers (vii)	5,950	-	5,950	6,452
ICMS – disreputable tax documents (viii)	2,475	2,327	2,475	2,327
INSS - services rendered by legal entities	5,328	5,063	5,328	5,063
IPI – classification (ix)	366,899	-	366,899	-
LC160 – compensation (x)	37,832	-	37,832	34,458
Other lower value contingencies	58,250	31,615	63,776	65,824
	<u>713,247</u>	<u>263,035</u>	<u>718,773</u>	<u>338,154</u>

- (i) Contingency whose prospects of loss are considered possible, related to procedures questioned by the inspection, regarding requests for refund of COFINS. The administrative process is ongoing at the Administrative Council for Tax Appeals – CARF.
- (ii) Contingency whose perspective of loss is considered possible, related to amounts recorded in active debt, arising from unapproved offsetting derived from credits obtained in legal proceedings. The process is ongoing in the Administrative Council of Tax Appeals – CARF.
- (iii) Contingency whose perspective of loss is considered possible, related to procedures questioned by the inspection, regarding requests for refund of the negative balance of IRPJ and CSLL. The case is in progress before the Administrative Council of Tax Appeals.

(iv) Contingency whose prospect of loss is considered possible, related to the discussion on the disallowance of compensations made with taxes from abroad. The case is in progress before the Administrative Council of Tax Appeals.

(v) Contingency whose prospect of loss is considered possible, related to discussion of DCP credits, referring to disallowance of monetary restatement and isolated fine applied as a result of unapproved declarations. The case is in progress before the Administrative Council of Tax Appeals.

(vi) Contingency whose prospect of loss is considered possible, related to discussion of REINTEGRA credit, due to divergence of procedure in the credit claim. The proceeding is in progress before the Regional Judgment Office (DRJ).

(vii) Contingency whose prospect of loss is considered possible, of the subsidiary, related to discussions on ICMS - outputs with reduced rate for non-taxpayers established outside the State. The lawsuit is in progress before the Taxpayers' Council of the State of Rio de Janeiro.

(viii) Contingency whose prospect of loss is considered possible, related to discussions on ICMS, for alleged issuance of tax documents with error in the application of the rate, in sales operations to non-taxpayers established outside the State. The lawsuit is in progress in the Court of Justice of the State of São Paulo.

(ix) Contingency whose prospect of loss is considered possible, related to the discussion on IPI, due to divergence of procedure in the classification of the product. The proceeding is in progress before the Regional Judgment Office (DRJ).

(x) Contingencies in which the prospect of loss is considered probable, related to discussion of the scope of the concept of subsidy for the purposes of IRPJ and CSLL taxation. The proceeding is in progress before the Regional Judgment Office (DRJ).

19 Employee pension and post-employment benefits plan

Marcopolo is the main sponsor of Marcoprev Sociedade de Previdência Privada, a non-profit civil society, incorporated in December 1995, whose main objective is to grant complementary benefits to those of Social Security to all employees of the sponsors: Marcopolo (main), Syncroparts, Trading, Banco Moneo and Marcopolo Foundation. In the period ended September 30, 2023, the amount of R\$7,067 (R\$6,513 on September 30, 2022) was spent on contributions, at the consolidated level. The actuarial regime for determining the cost and contributions of the plan is the capitalization method. It is a mixed plan, of "defined benefits" where the contributions are the exclusive responsibility of the sponsor, and of "defined contribution" where the contributions are of the sponsor and the participant, optionally.

As of September 30, 2023 and December 31, 2022, the amounts related to post-employment benefits were determined based on an annual actuarial evaluation conducted by independent actuaries and are recognized in the financial statements as presented below.

The amounts recognized in the balance sheet are as follows:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Present value of actuarial liabilities	(305,083)	(296,462)	(309,074)	(300,309)
Fair value of the plan assets	366,086	359,247	370,833	363,905
Surplus not subject to reimbursement or reduction in future contributions	<u>(61,003)</u>	<u>(62,785)</u>	<u>(61,759)</u>	<u>(63,596)</u>
Liabilities to be recognized	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

According to the prerogatives contained in the regulations of the retirement plan and in the accounting portion of the supplementary retirement plan, there is no possibility of reimbursement, increase in benefit or reduction in future contributions. Consequently, assets arising from the surplus of the plans were not recorded at September 30, 2023.

The movements in the defined benefit obligation during the period are shown below:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Opening balance	-	-	-	-
Contributions from plan participants	3,621	4,619	3,639	4,644
Actuarial losses (gains)	(3,621)	(4,619)	(3,639)	(4,644)
Recognized net annual revenue (expense)	-	-	-	-
Closing balance	-	-	-	-

The changes in the fair value of the assets of the benefit plan in the periods presented are as follows:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Opening balance	359,247	348,872	363,905	353,467
Sponsors' contribution	3,621	4,619	3,639	4,644
Employee contribution	38	55	39	56
Benefits paid	(13,672)	(19,683)	(13,814)	(19,875)
Expected return on plan assets	16,852	25,384	17,064	25,613
Closing balance	366,086	359,247	370,833	363,905

The changes in the actuarial obligation in the periods presented are as follows:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Opening balance	296,462	301,061	300,309	305,014
Actuarial (gains) losses	410	(11,775)	415	(12,037)
Cost of current services	765	1,092	770	1,100
Financial cost	21,080	25,712	21,355	26,051
Employee contributions	38	55	39	56
Benefits paid	(13,672)	(19,683)	(13,814)	(19,875)
Closing balance	305,083	296,462	309,074	300,309

The amounts recognized in the income statement are:

	<u>Parent company</u>		<u>Consolidated</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Cost of current services	765	1,092	770	1,100
Financial cost	(180)	(200)	(180)	(202)
Total included in personnel costs	585	892	590	898

The main actuarial assumptions at the balance sheet date are:

• **Economic hypotheses**

	Percentage p.a.			
	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Discount rate (*)	9.90	9.90	9.90	9.90
Expected rate of return on plan assets	9.90	9.90	9.90	9.90
Future salary increases	5.98	5.98	5.98	5.98
Inflation	3.50	3.50	3.50	3.50

(*) The discount rate is composed of: inflation 3.50% p.a. plus interest 5.98% p.a. for the period ended September 30, 2023 (inflation of 3.50% p.a. plus interest of 5.98% p.a. for the year ended December 31, 2022).

• **Demographic assumptions**

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Mortality table	AT 2000(*)	AT 2000(*)	AT 2000(*)	AT 2000(*)
Mortality table and invalids	RRB 1983	RRB 1983	RRB 1983	RRB 1983
Disability entry table	RRB 1944	RRB 1944	RRB 1944	RRB 1944

(*) Table segregated by sex, based on the AT-2000 Basic smoothed by 10%.

20 Income tax and social contribution

(a) Deferred income tax and social contribution

The basis for the constitution of deferred taxes is as follows:

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
Assets (liabilities)				
Provision for technical assistance	74,815	44,566	77,720	86,118
Provision for commissions	26,834	34,457	26,834	53,355
Allowance for doubtful accounts	24,167	8,646	74,706	29,782
Provision for profit sharing	48,061	60,286	48,061	65,521
Provision for contingencies	146,979	104,485	148,758	135,751
Provision for losses from inventories	9,525	5,991	17,591	8,103
Provision for third party services	34,657	5,027	34,657	78,850
Provision for contractual terminations	21,218	10,249	21,218	21,207
Unrealized inventories	12,064	8,628	12,064	8,628
Adjustment to present value	6,315	8,237	6,315	13,373
Suspended withholding income tax	12,300	11,024	12,300	11,024
(Tax depreciation)	(25,793)	(22,248)	(25,793)	(22,248)
(Appropriation of derivative gains/losses)	(1,143)	332	(1,143)	332
Exchange variation	(56,485)	(24,471)	(56,485)	(24,471)
Tax loss and negative basis of social contribution	275,704	263,004	325,105	364,821
Other provisions	(13,612)	13,226	(14,743)	7,728
Calculation Basis	595,606	531,439	707,165	837,874
Nominal rate - %	34	34	34	34
Deferred income tax and social contribution	202,506	180,689	240,436	284,877

(b) Estimated installments of realization of deferred tax assets and liabilities

The recovery of tax credits is based on projections of taxable income, as well as on the realization of temporary differences for the following years:

	Parent company		Consolidated	
	09/30/23	12/31/22	09/30/23	12/31/22
1 to 12 months	61,750	44,834	77,264	84,931
13 to 24 months	41,224	37,502	47,458	55,185
25 to 36 months	21,220	19,650	33,789	47,649
37 to 48 months	19,705	18,928	22,812	37,028
Over 48 months	58,607	59,775	59,113	60,084
	<u>202,506</u>	<u>180,689</u>	<u>240,436</u>	<u>284,877</u>

(c) Reconciliation of current income tax and social contribution expenses

	Parent company				Consolidated			
	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22
Reconciliation								
Income before income tax and social contribution	147,614	56,540	547,382	166,071	161,723	38,522	639,255	136,485
Nominal rate - %	34	34	34	34	34	34	34	34
	<u>(50,189)</u>	<u>(19,224)</u>	<u>(186,110)</u>	<u>(56,464)</u>	<u>(54,986)</u>	<u>(13,097)</u>	<u>(217,347)</u>	<u>(46,405)</u>
Permanent additions and exclusions								
Equity equivalence result	25,084	19,176	117,774	59,346	-	-	-	-
IRPJ/CSLL on the Selic rate	3,039	9,452	8,162	18,755	3,039	9,452	8,677	20,014
Credit - Social Contribution	-	-	-	5,180	-	-	-	5,180
Controlled tax loss	-	-	-	-	4,248	5,813	39,251	32,808
Presumed credit ICMS	-	-	-	-	-	7,284	-	16,125
Interest on equity	22,407	-	22,407	-	22,407	-	22,407	-
Development program Industrial	3,864	-	3,864	-	3,864	-	3,864	-
Route 2030	724	-	1,274	-	724	-	1,274	-
Profit sharing for managers	(334)	(509)	(949)	(1,327)	(334)	(509)	(949)	(1,327)
Complementary Law 160	8,964	1,974	16,653	4,846	8,964	-	21,387	5,204
Other additions (exclusions)	<u>(1,315)</u>	<u>(8,295)</u>	<u>8,400</u>	<u>(5,166)</u>	<u>12,039</u>	<u>(812)</u>	<u>20,601</u>	<u>3,458</u>
	<u>12,244</u>	<u>2,574</u>	<u>(8,525)</u>	<u>25,170</u>	<u>(35)</u>	<u>8,131</u>	<u>(100,835)</u>	<u>35,057</u>
Income tax and social contribution								
Current	2,946	(10,369)	731	(4,934)	(8,054)	(10,902)	(56,393)	(45,054)
Deferred	<u>9,298</u>	<u>12,943</u>	<u>(9,256)</u>	<u>30,104</u>	<u>8,019</u>	<u>19,033</u>	<u>(44,442)</u>	<u>80,111</u>
	<u>12,244</u>	<u>2,574</u>	<u>(8,525)</u>	<u>25,170</u>	<u>(35)</u>	<u>8,131</u>	<u>(100,835)</u>	<u>35,057</u>

21 Shareholders' equity

(a) Share capital

The Company's authorized share capital is 2,100,000,000 shares, of which 700,000,000 are common shares and 1,400,000,000 are registered preferred shares with no par value.

As of September 30, 2023, the subscribed and paid-in capital is represented by 946,892,882 (946,892,882 as of December 31, 2022) registered shares, of which 341,625,744 are common shares and 605,267,138 are preferred shares, without par value.

Of the total subscribed capital, 357,054,281 (249,269,214 as of December 31, 2022) registered preferred shares belong to shareholders abroad.

(b) Reserves

(i) Legal reserve

This is constituted at the rate of 5% of the net income ascertained in each fiscal year pursuant to article 193 of Law no. 6.404/76, up to the limit of 20% of the share capital.

(ii) Statutory reserves

Marcopolo allocates at least 25% (twenty-five percent) of the remaining profit to the payment of dividends to all shares of Marcopolo, as a minimum mandatory dividend. The remaining balance of the net profit will be allocated, in its entirety, to the formation of the following reserves:

Reserve for future capital increase to be used in future capital increases, to be formed by 70% of the remaining balance of the net profit for each year, not exceeding 60% of the share capital.

Reserve for payment of interim dividends to be used for payment of interim dividends provided for in paragraph 1 of article 35 of the Bylaws, to be formed by 15% of the remaining balance of the net income of each fiscal year, not exceeding 10% of the share capital.

Reserve for the purchase of own shares to be used for the acquisition of shares issued by Marcopolo, for cancellation, holding in treasury and/or respective disposal, to be formed by 15% of the remaining balance of the net profit for each year, not exceeding 10% of the share capital.

(iii) Tax incentives

Based on Article 30 of Law 12.973/14, amended after the enactment of Complementary Law 160 on August 7, 2017, the tax incentives granted by the States and the Federal District are considered grants for investments and cannot be distributed as profit or dividends to shareholders. The adoption of this procedure is the basis for non-taxation of the subsidy for investments in income tax and social contribution.

(c) Treasury shares

Corresponds to the hoarding of 5,400,510 registered preferred shares, acquired at an average cost of R\$3.9557 (in reais one) per share. The value of treasury shares as of September 30, 2023 corresponds to R\$21,363. The shares will be used to, pursuant to paragraph 3 of article 168 of the Brazilian Corporation Law and CVM Instruction No. 567, grant stock options to Marcopolo's managers and employees, in accordance with the Stock Option Plan approved at the Extraordinary General Meeting held on December 22, 2005.

22 Insurance coverage

As of September 30, 2023, the Company had insurance coverage against fire and other risks for property, plant and equipment and inventories at amounts considered sufficient to cover possible losses.

The main insurance coverages are:

Nature of the asset	Equity value	Consolidated	
		09/30/23	12/31/22
Inventories, buildings and contents	Fire and various risks	1,213,754	1,522,981
Vehicles	Collision and civil liability	131,961	145,949
		<u>1,345,715</u>	<u>1,668,930</u>

23 Surety and guarantees

As of September 30, 2023, the Company had contracted sureties and/or guarantees in the amount of R\$113,204 (R\$117,527 as of December 31, 2022), granted to banks in financing transactions with clients, with a corresponding guarantee of the respective financed assets, as well as the residual book value of financed assets in the amount of R\$9,084 (R\$11,140 as of December 31, 2022) given in guarantees for bank loans and contingencies. The company had surety bonds effective on September 30, 2023 in the amount of R\$161,872 (R\$168,412 on December 31, 2022).

24 Employee Profit Sharing

Ownership interests held by employees were calculated in the manner established under the Agreement for Implementation of Marcopolo's Profit Sharing Program (SUMAR).

The amounts are classified in the income statement for the period as follows:

	Parent company				Consolidated			
	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22
Cost of Products and Services Sold	10,384	6,967	24,560	16,687	10,384	8,048	26,381	19,169
Selling expenses	4,196	1,309	4,196	3,871	1,744	1,309	4,196	3,871
Administration expenses	5,908	1,919	5,908	4,880	2,654	2,360	7,356	6,205
	<u>20,488</u>	<u>10,195</u>	<u>34,664</u>	<u>25,438</u>	<u>14,782</u>	<u>11,717</u>	<u>37,933</u>	<u>29,245</u>

25 Revenue

The reconciliation of gross sales to net revenue is as follows:

	Parent company				Consolidated			
	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22
Gross sales of products and services	1,030,732	833,121	2,458,850	1,737,027	1,818,266	1,760,859	5,256,032	4,134,649
Taxes on sales and returns	(130,993)	(129,008)	(325,285)	(238,602)	(203,439)	(244,570)	(622,759)	(507,923)
Net revenue	<u>899,739</u>	<u>704,113</u>	<u>2,133,565</u>	<u>1,498,425</u>	<u>1,614,827</u>	<u>1,516,289</u>	<u>4,633,273</u>	<u>3,626,726</u>

26 Expenditure by nature

	Parent company				Consolidated			
	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22
Raw materials and consumables	507,589	436,618	1,162,643	924,734	961,752	1,022,624	2,809,106	2,510,804
Third party services and others	81,463	71,737	218,154	173,545	142,688	144,158	366,746	302,638
Direct remuneration	151,027	107,776	390,931	268,490	202,281	171,181	577,062	436,183
Remuneration of management	4,437	4,406	12,472	12,009	4,437	4,406	12,472	12,009
Employee participation in profits and results	14,330	10,195	34,664	25,438	14,782	11,717	37,933	29,245
Depreciation and amortization charges	14,075	11,366	42,849	30,876	31,935	31,846	102,626	87,454
Private pension expenses	2,572	2,069	6,956	5,726	2,104	2,347	7,067	6,513
Other expenses	22,455	25,227	76,893	63,485	24,694	33,157	107,082	86,325
Total costs and expenses of sales, distributions and administrative expenses.	<u>797,948</u>	<u>669,394</u>	<u>1,945,562</u>	<u>1,504,303</u>	<u>1,384,673</u>	<u>1,421,436</u>	<u>4,020,094</u>	<u>3,471,171</u>

27 Financial result

	Parent company				Consolidated			
	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22	07/01/23 to 09/30/23	07/01/22 to 09/30/22	09/30/23	09/30/22
Financial revenues								
Interest and monetary variations received	15,830	8,101	38,271	33,042	14,952	9,580	39,775	38,447
Interest on derivatives	-	316	-	415	-	316	544	961
Income from financial investments	23,749	20,519	49,065	57,245	32,841	25,647	105,009	74,895
Adjustment to present value of accounts receivable	20,939	3,185	56,634	12,122	26,659	19,036	102,728	45,991
	<u>60,518</u>	<u>32,121</u>	<u>143,970</u>	<u>102,824</u>	<u>74,452</u>	<u>54,579</u>	<u>248,056</u>	<u>160,294</u>
Financial expenses								
Interest on loans and financing	(24,882)	(23,082)	(71,007)	(62,125)	(35,796)	(33,732)	(94,549)	(87,809)
Interest on derivatives	(645)	(2,288)	(3,007)	(8,659)	(645)	(2,288)	(3,007)	(8,659)
Bank expenses	(656)	(1,369)	(3,481)	(4,008)	(6,744)	(3,084)	(17,830)	(11,512)
Adjustment to present value of suppliers	(8,815)	(6,587)	(22,228)	(12,593)	(11,876)	(13,667)	(43,243)	(28,232)
	<u>(34,998)</u>	<u>(33,326)</u>	<u>(99,723)</u>	<u>(87,385)</u>	<u>(55,061)</u>	<u>(52,771)</u>	<u>(158,629)</u>	<u>(136,212)</u>
Currency variations								
Active exchange variation	(8,732)	18,971	156,473	241,674	10,449	28,225	256,965	276,266
Active exchange variation on derivatives	1,605	1,321	2,775	15,901	1,930	1,859	5,962	20,695
Passive exchange variation	(7,010)	(36,057)	(134,847)	(229,796)	(46,619)	(52,315)	(262,409)	(267,142)
Exchange variation liabilities on derivatives	349	410	(6,465)	(21,379)	(119)	320	(7,534)	(23,365)
	<u>(13,788)</u>	<u>(15,355)</u>	<u>17,936</u>	<u>6,400</u>	<u>(34,359)</u>	<u>(21,911)</u>	<u>(7,016)</u>	<u>6,454</u>
Financial result	<u>11,732</u>	<u>(16,560)</u>	<u>62,183</u>	<u>21,839</u>	<u>(14,968)</u>	<u>(20,103)</u>	<u>82,411</u>	<u>30,536</u>

28 Profit per share - common and preferred

(a) Basic

Basic profit per share is calculated by dividing the profit attributable to the Company's shareholders by the weighted average number of shares issued during the year, excluding the shares purchased by the Company and held as treasury shares.

	09/30/23	09/30/22
Profit attributable to shareholders	538,857	191,241
Weighted average number of shares issued (thousands)	941,492	940,395
Earnings per share	0.57234	0.20336

(b) Diluted

Diluted profit per share are calculated by adjusting the weighted average number of common and preferred shares outstanding to assume the conversion of all potential diluted common shares.

The Company considers the exercise of stock options by employees and management as a dilution effect of common and preferred shares. The number of shares calculated as described above is compared with the number of shares issued, assuming the exercise of stock options.

	<u>09/30/23</u>	<u>09/30/22</u>
Profit attributable to shareholders	538,857	191,241
Weighted average number of shares issued (thousands)	941,492	940,395
Adjustments for:		
Exercise of stock options	5,400	6,498
Earnings per share	0.56908	0.20197

29 Balance sheets and income statements by segment

The industrial segment produces bus bodies and spare parts. The financial segment is responsible for financing operations through Banco Moneo.

Balance sheets

	<u>Consolidated</u>		<u>Industrial</u>		<u>Financial</u>	
	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>	<u>09/30/23</u>	<u>12/31/22</u>
Assets						
Current						
Cash and cash equivalents	1,430,051	1,171,473	1,352,015	1,114,967	78,036	56,506
Derivative financial instruments	1,197	598	1,197	598	-	-
Accounts receivable from customers	1,258,973	1,242,563	901,766	980,577	357,207	261,986
Inventories	1,415,287	1,338,351	1,415,287	1,338,351	-	-
Other accounts receivable	508,517	392,755	454,833	347,899	53,684	44,856
	<u>4,614,025</u>	<u>4,145,740</u>	<u>4,125,098</u>	<u>3,782,392</u>	<u>488,927</u>	<u>363,348</u>
Non-current						
Financial assets measured at amortized cost through profit or loss	71,154	69,864	71,154	69,864	-	-
Accounts receivable from customers	495,635	513,542	6,641	101,375	488,994	412,167
Other accounts receivable	619,255	803,369	603,144	782,666	16,111	20,703
Investments	473,106	459,429	473,106	459,429	-	-
Investment properties	46,799	47,351	46,799	47,351	-	-
Property, plant and equipment	1,053,210	1,030,013	1,052,739	1,029,684	471	329
Goodwill and intangible assets	240,110	326,042	239,113	324,801	997	1,241
	<u>2,999,269</u>	<u>3,249,610</u>	<u>2,492,696</u>	<u>2,815,170</u>	<u>506,573</u>	<u>434,440</u>
Total Assets	<u>7,613,294</u>	<u>7,395,350</u>	<u>6,617,794</u>	<u>6,597,562</u>	<u>995,500</u>	<u>797,788</u>
Liabilities						
Current						
Suppliers	610,057	653,253	610,057	653,253	-	-
Loans and financing	690,078	749,712	460,544	563,884	229,534	185,828
Derivative financial instruments	16	975	16	975	-	-
Other accounts payable	837,907	884,992	820,654	868,727	17,253	16,265
	<u>2,138,058</u>	<u>2,288,932</u>	<u>1,891,271</u>	<u>2,086,839</u>	<u>246,787</u>	<u>202,093</u>
Non-current						
Loans and financing	1,774,241	1,618,315	1,293,823	1,268,808	480,418	349,507
Other accounts payable	285,877	283,330	283,772	281,589	2,105	1,741
	<u>2,060,118</u>	<u>1,901,645</u>	<u>1,577,595</u>	<u>1,550,397</u>	<u>482,523</u>	<u>351,248</u>
Participation of non-controller shareholders	<u>45,372</u>	<u>42,408</u>	<u>45,372</u>	<u>42,408</u>	<u>-</u>	<u>-</u>
Shareholders' equity attributable to controlling shareholders	<u>3,369,746</u>	<u>3,162,365</u>	<u>3,103,556</u>	<u>2,917,918</u>	<u>266,190</u>	<u>244,447</u>
Total liabilities	<u>7,613,294</u>	<u>7,395,350</u>	<u>6,617,794</u>	<u>6,597,562</u>	<u>995,500</u>	<u>797,788</u>

Income statements

	<u>Consolidated</u>		<u>Industrial</u>		<u>Financial</u>	
	<u>09/30/23</u>	<u>09/30/22</u>	<u>09/30/23</u>	<u>09/30/22</u>	<u>09/30/23</u>	<u>09/30/22</u>
Operations						
Net sales and services revenue	4,633,273	3,626,726	4,529,843	3,552,038	103,430	74,688
Cost of goods sold and services rendered	(3,594,607)	(3,150,923)	(3,539,384)	(3,112,805)	(55,223)	(38,118)
Gross profit	1,038,666	475,803	990,459	439,233	48,207	36,570
Operating revenues (expenses)						
Selling expenses	(219,912)	(151,807)	(222,117)	(146,810)	2,205	(4,997)
Administrative expenses	(205,575)	(168,441)	(190,277)	(155,670)	(15,298)	(12,771)
Other net operating revenue (expenses)	(36,919)	(30,131)	(41,424)	(30,467)	4,505	336
Equity equivalence result	(19,416)	(19,475)	(19,416)	(19,475)	-	-
Operational profit/loss	556,844	105,949	517,225	86,811	39,619	19,138
Financial result						
Financial revenues	510,983	457,255	510,983	457,255	-	-
Financial expenses	(428,572)	(426,719)	(428,572)	(426,719)	-	-
Profit before income tax and social contribution	639,255	136,485	599,636	117,347	39,619	19,138
Income tax and social contribution	(100,835)	35,057	(82,959)	43,620	(17,876)	(8,563)
Net profit for the period	<u>538,420</u>	<u>171,542</u>	<u>516,677</u>	<u>160,967</u>	<u>21,743</u>	<u>10,575</u>

30 Cash flow statements by business segment - indirect method

	<u>Consolidated</u>		<u>Industrial Segment</u>		<u>Financial Segment</u>	
	<u>09/30/23</u>	<u>09/30/22</u>	<u>09/30/23</u>	<u>09/30/22</u>	<u>09/30/23</u>	<u>09/30/22</u>
Cash flows from operating activities						
Net profit for the period	538,420	171,542	516,677	160,967	21,743	10,575
Adjustments to reconcile the results to the availabilities generated by operating activities:						
Depreciation and amortization	102,620	87,454	102,275	87,200	345	254
Gain on sale of investment assets, property, plant and equipment and intangible assets	1,853	1,340	1,851	208	2	1,132
Impairment of goodwill	70,963	-	70,963	-	-	-
Equity equivalence result	19,416	19,475	19,416	19,475	-	-
Expected credit losses	3,252	(15,349)	5,457	(20,346)	(2,205)	4,997
Current and deferred income tax and social contribution	44,441	(80,111)	26,565	(88,674)	17,876	8,563
Appropriated interest and change in exchange rate	161,362	63,162	108,949	27,165	52,413	35,997
Bargain Purchase	(9,290)	-	(9,290)	-	-	-
Non-controlling interests	(437)	(19,699)	(437)	(19,699)	-	-
Assets measured at fair value	(1,889)	(196)	(1,889)	(196)	-	-
Changes in assets and liabilities						
(Increase) decrease in accounts receivable from customers	(17,966)	(620,995)	151,877	(633,090)	(169,843)	12,095
(Increase) decrease in inventories	(128,460)	(482,903)	(128,460)	(482,903)	-	-
(Increase) decrease in other accounts receivable	39,222	(110,989)	43,458	(99,743)	(4,236)	(11,246)
Increase (decrease) in suppliers	14,290	311,528	14,290	311,528	-	-
Increase (decrease) in accounts payable and provisions	(37,856)	438,066	(29,580)	445,981	(8,276)	(7,915)
Cash generated in operating activities	799,941	(237,675)	892,122	(292,127)	(92,181)	54,452
Taxes on profit paid	(8,690)	(12,051)	(443)	(4,758)	(8,247)	(7,293)
Net cash from operating activities	<u>791,251</u>	<u>(249,726)</u>	<u>891,679</u>	<u>(296,885)</u>	<u>(100,428)</u>	<u>47,159</u>

	Consolidated		Industrial Segment		Financial Segment	
	09/30/23	09/30/22	09/30/23	09/30/22	09/30/23	09/30/22
Cash flows from investment activities						
Investments	(93,832)	-	(93,832)	-	-	-
Dividends from subsidiaries, jointly controlled entities and associates	-	270	-	270	-	-
Additions of property, plant and equipment	(103,909)	(56,040)	(103,670)	(55,830)	(239)	(210)
Intangible asset additions	(2,597)	(4,194)	(2,590)	(3,022)	(7)	(1,172)
Receipts from sale of property, plant and equipment	3,925	1,530	3,925	1,530	-	-
Net cash from investment activities	(196,413)	(58,434)	(196,167)	(57,052)	(246)	(1,382)
Cash flows from financing activities						
Treasury shares	2,633	1,027	2,633	1,027	-	-
Loans from third parties	532,076	538,587	201,577	374,417	330,499	164,170
Loan payment - principal	(513,203)	(429,753)	(347,340)	(261,609)	(165,863)	(168,144)
Loan payment - interest	(73,624)	(74,338)	(31,192)	(44,029)	(42,432)	(30,309)
Payment of interest and dividends	(269,751)	(88,785)	(269,751)	(88,785)	-	-
Net cash used in financing activities	(321,869)	(53,262)	(444,073)	(18,979)	122,204	(34,283)
Effect of exchange rate changes on cash and cash equivalents	(14,391)	(12,619)	(14,391)	(12,619)	-	-
Net increase (decrease) in cash and cash equivalents	258,578	(374,041)	237,048	(385,535)	21,530	11,494
Cash and cash equivalents at the beginning of the period	1,171,473	1,322,975	1,114,967	1,279,679	56,506	43,296
Cash and cash equivalents at the end of the period	1,430,051	948,934	1,352,015	894,144	78,036	54,790

31 Additional information

The industrial business segment operates in the geographical regions specified below. The financial business segment operates exclusively in Brazil.

(a) Net revenue by geographical region

	Consolidated	
	09/30/23	09/30/22
Brazil	3,419,187	2,782,020
Africa	100,003	78,496
Argentina	344,343	205,640
Australia	433,076	321,914
China	28,678	34,446
Mexico	303,324	202,497
United Arab Emirates	4,662	1,713
	4,633,273	3,626,726

(b) **Fixed assets, goodwill and intangible assets by geographic region**

	Consolidated	
	09/30/23	12/31/22
Brazil	1,003,823	973,698
Africa	13,211	15,806
Argentina	41,293	38,098
Australia	177,679	192,660
Canada	-	72,317
China	5,586	7,499
Mexico	51,396	55,599
Uruguay	89	93
United Arab Emirates	243	285
	<u>1,293,320</u>	<u>1,356,055</u>

32 Subsequent events

- (a) According to the Minutes of the Board of Directors' Meeting held on October 2, 2023, the payment of interest on equity was approved at the rate of R\$0.07 per share per share representing the company's capital stock, interest to be imputed to the mandatory dividend declared in advance on account of the fiscal year 2023. The approved interest amounts were credited to the individual account of each shareholder on October 5, 2023, based on the positions of the shareholders on October 5, 2023, and were paid as of October 19, 2023.

* * *

1 Composition of the shareholders of Marcopolo S.A. with more than 5% of common and/or preferred shares, up to the individual level, on September 30, 2023:

SHAREHOLDERS	COMMON		PREFERRED		TOTAL	
	QTY.	%	QTY.	%	QTY.	%
Bellpart Participações Ltda	151,954,920	44.48	4,027,352	0.67	155,982,272	16.47
Mauro Gilberto Bellini	8,770,220	2.57	10,129,223	1.67	18,899,443	2.00
James Eduardo Bellini	8,770,220	2.57	19,895,164	3.29	28,665,384	3.03
Paulo Alexander Pacheco Bellini	7,384,460	2.16	6,203,300	1.02	13,587,760	1.43
Controlling Group Subtotal	176,879,820	51.78	40,255,039	6.65	217,134,859	22.93
Alaska Investimentos Ltda	66,910,263	19.59	509,777	0.08	67,420,040	7.12
T Rowe Price Funds Sicav (overseas)	-	0.00	52,255,603	8.63	52,255,603	5.52
G5 Hubble Fia Ie	14,710,644	4.31	-	0.00	14,710,644	1.55
Vate - Part. E Adm. Ltda	8,243,620	2.41	18,095	0.00	8,261,715	0.87
Viviane Maria Pinto Bado	3,600,000	1.05	940,198	0.16	4,540,198	0.48
Actions in treasury	-	0.00	5,400,510	0.89	5,400,510	0.57
Other shareholders overseas (*)	11,314,071	3.31	304,798,678	50.36	316,112,749	33.38
Other shareholders (*)	59,967,326	17.55	201,089,238	33.22	261,056,564	25.58
Subtotal	164,745,924	48.22	565,012,099	93.35	729,758,023	77.07
TOTAL	341,625,744	100.00	605,267,138	100.00	946,892,882	100.00
PROPORTION		36.08		63.92		100.00

* In this item there are no individual shareholders who own more than 5% of common and/or preferred shares.

2 Composition of the capital of Bellpart Participações Ltda. on September 30, 2023:

Table presented in quotas:

QUOTA HOLDERS	QUOTAS		
	QTY.	NOMINAL VALUE	%
James Eduardo Bellini	95,064,957	95,064,957	41.05
Mauro Gilberto Bellini	95,064,957	95,064,957	41.05
Paulo Alexander Pacheco Bellini	41,430,086	41,430,086	17.90
TOTAL	231,560,000	231,560,000	100.00

3 Quantity and characteristics of the securities issued by the company owned by the Controlling Shareholders, Directors, Members of the Fiscal Council and Shares in circulation.

**Consolidated Shareholding Position of the Controllers
and Managers and Shares in circulation.
Position on 09/30/2023**

Table presented in shares:

SHAREHOLDERS	COMMON		PREFERRED		TOTAL	
	QTY.	%	QTY.	%	QTY.	%
Controllers	176,879,820	51.78	40,255,039	6.65	217,134,859	22.93
Relatives of controllers	-	-	-	-	-	-
Administrators	-	-	-	-	-	-
Board of Directors	-	-	319,843	0.05	319,843	0.03
Executive Board	-	-	2,556,459	0.42	2,556,459	0.27
Fiscal Board (*)	504,696	0.15	789,396	0.13	1,294,092	0.14
Actions in treasury	-	-	5,400,510	0.89	5,400,510	0.57
Other	164,241,228	48.08	555,945,891	91.85	720,187,119	76.06
TOTAL	341,625,744	100.00	605,267,138	100.00	946,892,882	100.00
Shares in Circulation in the Market	164,241,228	48.08	555,945,891	91.85	720,187,119	76.06

* Shares held by a director and a substitute of the fiscal board, elected by the controlling group.

**Consolidated Shareholding Position of the Controllers
and Managers and Shares in circulation.
Position on 09/30/2022**

Table presented in shares:

SHAREHOLDERS	COMMON		PREFERRED		TOTAL	
	QTY.	%	QTY.	%	QTY.	%
Controllers	174,213,920	51.00	40,647,839	6.72	214,861,759	22.69
Relatives of controllers	-	-	-	-	-	-
Administrators	-	-	-	-	-	-
Board of Directors	-	-	131,543	0.02	131,543	0.01
Executive Board	-	-	2,179,650	0.36	2,179,650	0.23
Fiscal Board (*)	504,696	0.15	789,396	0.13	1,294,092	0.14
Actions in treasury	-	-	6,497,567	1.02	6,497,567	0.65
Other	166,907,128	48.86	555,021,143	91.75	721,928,271	76.28
TOTAL	341,625,744	100.00	605,267,138	100.00	946,892,882	100.00
Shares in Circulation in the Market	166,907,128	48.86	555,021,143	91.75	721,928,271	76.28

* Shares held by a director and a substitute of the fiscal board, elected by the controlling group.

4 The Company is bound to arbitration in the Market Arbitration Chamber, according to the Commitment Clause in its Bylaws.

Report on the review of quarterly information – ITR

(A free translation of the original report in Portuguese, as filed with the Brazilian Securities Commission – CVM, prepared in accordance with the Technical Pronouncement CPC 21 (R1) – Interim Financial Reporting and the international standard IAS 34 – Interim Financial Reporting, as issued by the International Accounting Standard Board – IASB)

To the Board of Directors and Shareholders of

Marcopolo S.A.

Caxias do Sul – RS

Introduction

We have reviewed the individual and consolidated interim financial information of Marcopolo S.A. ("Company"), included in the Quarterly Information Form - (ITR) for the quarter ended September 30, 2023, which comprises the balance sheets on September 30, 2023, and the respective statements of income, of comprehensive income for the three and nine-month periods then ended, and statements of changes in shareholders' equity and of cash flows for the nine-month period then ended, including explanatory notes.

Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with accounting standard CPC 21(R1) and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, as well as for the presentation of this information in accordance with the standards issued by Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the Brazilian and International Review Standards for Interim Financial Information (NBC TR 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily to the persons in charge of financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the individual and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to the preparation of Quarterly Information (ITR) and presented in accordance with the standards issued by the Brazilian Securities Commission.

Other matters**Statement of Added Value**

The individual and consolidated interim financial information referred to above includes the individual and consolidated statement of added value (DVA) for the nine-month period ended at September 30, 2023, prepared under responsibility of the Company's Management, and presented as supplementary information for IAS 34 purposes. These statements were submitted to review procedures carried out

together with the review of the Company's quarterly information to conclude that they are reconciled with interim financial information and accounting records, as applicable, and its form and content are in accordance with the criteria defined in Technical Pronouncement CPC 09 – Statement of Added Value. Based on our review, nothing has come to our attention that causes us to believe that those statement of Added Value were not prepared, in all material respects, in accordance with the criteria set for this Standard and that they were not consistent to the individual and consolidated interim financial information taken as a whole.

Caxias do Sul, October 31, 2023.

KPMG Auditores Independentes Ltda.
CRC SP-014428/F-7

(Original review report in Portuguese signed by)
Luis Claudio de Oliveira Guerreiro
Accountant CRC-RJ 093679/O-1

MARCOPOLO S.A.
CNPJ no. 88.611.835/0001-29
Public Company
NIRE No.43 3 0000723 5

DECLARATION

André Vidal Armaganijan, Director (CEO), and José Antonio Valiati, Director Investor Relations of MARCOPOLO S.A., a company headquartered at Avenida Marcopolo, 280, Planalto District, in the city of Caxias do Sul, RS, registered with the CNPJ under No. 88.611.835/0001-29, pursuant to the provisions of items V and VI of Paragraph 1 of Article 27 of CVM Resolution No. 80, of 03.29.2022, declare that:

- a) Reviewed, discussed and agreed with the opinions expressed of the independent auditors KPMG – Independent Auditors, in the Independent Auditors' Report, regarding the interim financial information (parent company and consolidated) of Marcopolo S.A., for the quarter ended September 30, 2023; and
- b) Reviewed, discussed and agreed with the interim accounting information (parent company and consolidated) of Marcopolo S.A., for the quarter ended September 30, 2023.

Caxias do Sul, October 31, 2023.

André Vidal Armaganijan
Director (CEO)

Jose Antonio Valiati
Director of Investor Relations

MARCOPOLO S.A.
CNPJ no. 88.611.835/0001-29
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Caxias do Sul, October 31, 2023.

André Vidal Armaganijan
Director (CEO)

Jose Antonio Valiati
Director of Investor Relations