

Investor Presentation

September 2024

STABILITY
DEFINED.



Safe Harbor

This presentation contains “forward-looking statements,” which are statements related to events, results, activities or developments that Tenon Medical expects, believes or anticipates will or may occur in the future. Forward-looking often contain words such as “intends,” “estimates,” “anticipates,” “hopes,” “projects,” “plans,” “expects,” “seek,” “believes,” “see,” “should,” “will,” “would,” “target,” and similar expressions and the negative versions thereof. Such statements are based on Tenon Medical’s experience and perception of current conditions, trends, expected future developments and other factors it believes are appropriate under the circumstances, and speak only as of the date made. Forward-looking statements are inherently uncertain and actual results may differ materially from assumptions, estimates or expectations reflected or contained in the forward-looking statements as a result of various factors. For details on the uncertainties that may cause our actual results to be materially different than those expressed in our forward-looking statements, please review our 10-K on file with the Securities and Exchange Commission at www.sec.gov, particularly the information contained in the section entitled “Risk Factors.” We undertake no obligation to publicly update or revise any forward-looking statements to reflect new information or future events or otherwise unless required by law.

Highlights

FDA Cleared & Commercially Launched



Catamaran™ Fixation Device

Distinct and Innovative Approach to the Anatomy (inferior-posterior) combined with a unique implant designed to fuse the SI Joint

A Large and Dynamic Market Projected to Deliver 18% + CAGR and reaching SAM of **\$661M by 2028**¹

A Favorable Reimbursement Environment for the Physician and Facilities

A powerful and expanding Intellectual Property Portfolio protecting critical aspects of systems and methods

Emerging Revision and Adjunct to Multi Level Fusion Applications

Critical Clinical Milestone Achieved

Catamaran®
SI Joint Fusion System

MAINSAIL™
STUDY

**NEWLY
PUBLISHED DATA**

PRESS RELEASE

Catamaran SI Joint Fusion System MAINSAIL™ Study:

Six-month clinical outcomes and twelve-month radiographic findings: A prospective, single-arm, multi-center, post-market investigation.

Davies, Matthew et al. / Journal: Expert Review of Medical Devices / August 2024

DOI: 10.1080/17434440.2024.2394168

MLD061 Rev 0

80% of patients met primary end point at 6 months – statistically significant improvement in VAS scores

Zero device related SAE's

Statistically significant improvement in ODI

93% + patient satisfaction at 6 months

Clear and definitive radiographic proof of remodeled / bridging bone across the joint

Critical Commercial Milestone Achieved



Catamaran®
SI Joint Fusion System



700+

IMPLANTATIONS TO DATE!

*Taking a Unique Approach to
SI Joint Procedures!*

- Utilizing proven AO Principles of Arthrodesis
- Single titanium implant that Transfixes the SI Joint
- Stabilization in the long axis of the joint
- Compelling safety profile
- Category 1 CPT coding: 27279 or 27280

MLD053 Rev. 1

To learn more about the Catamaran SI Joint System, visit:
www.tenonmed.com/catamaran

Vastly improved safety profile while authentically addressing the SI Joint for fusion

Efficient learning curve – multi-specialty

Backed by peer reviewed data

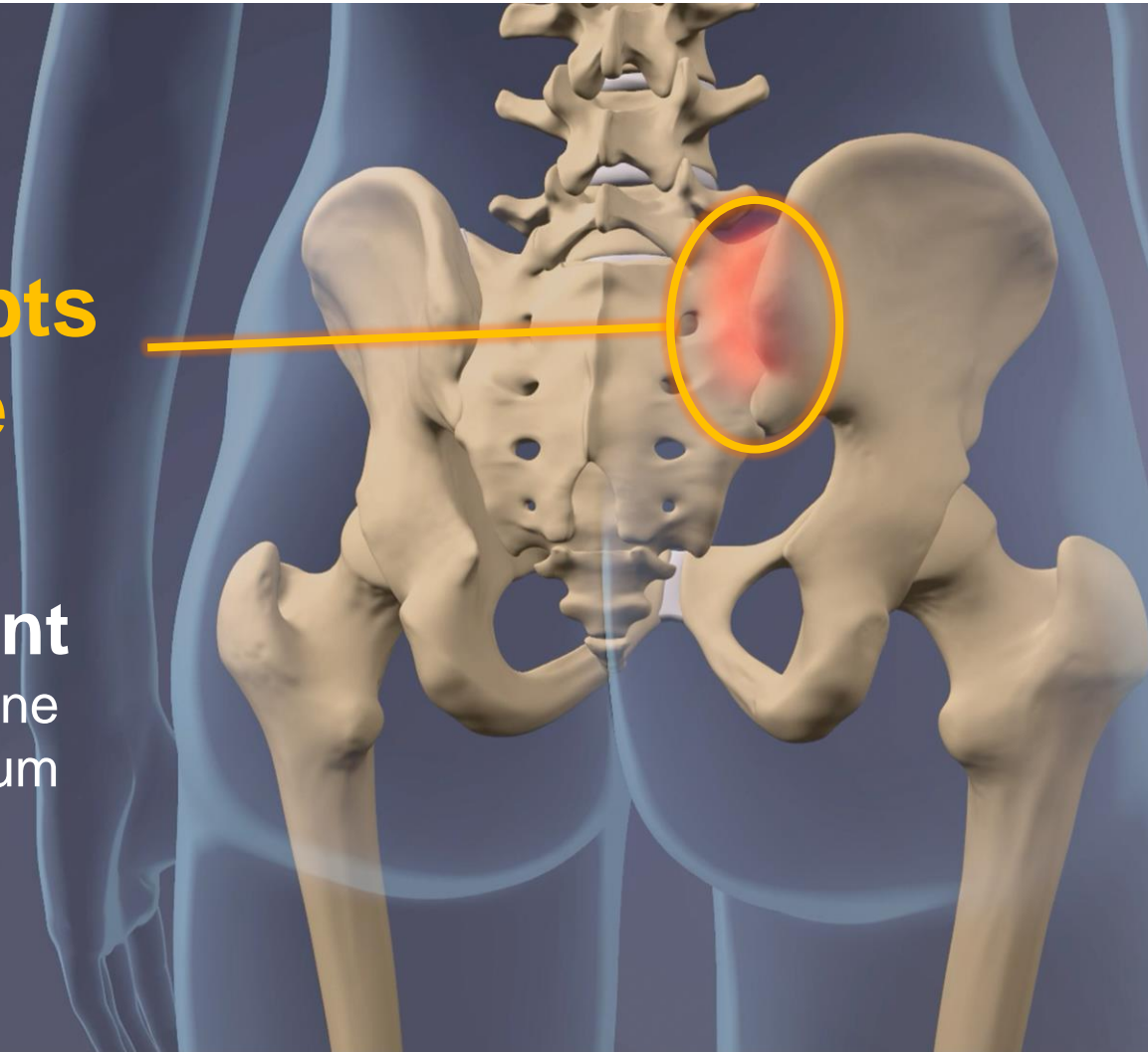
Does not require adjunct technology

What Are We Treating?

**Pain That Disrupts
Quality of Life**

Sacroiliac (SI) Joint

- Last segment of the spine
- Connects Sacrum to Ilium



Represents
25% +
Of All Low Back Pain
(LBP)

Total Addressable Market (TAM) of \$2B +



Global SI Joint Fusion market is estimated to grow to SAM of **\$661M by 2028**¹

- **18% + CAGR Driven By:**
 - Improved Surgical Approaches
 - Specialized Implant Design
 - Procedure Safety and Efficiency
 - Enhanced Physician Reimbursement
- **Physician Recognition Growing:**
 - Adoption Rates Remain Relatively Low
 - Physicians Seeking Better Options

Competitive Offerings to SI Fusions

Not Without Risks and Complications

- Up to 16% complication rate at 3 and 6 months (Humana Data)²
- “Lateral SI joint fusion is a relatively safe procedure but is not without certain risks and complications.”³
- ***“The majority of complications...are user error due to improper placement of implants.”⁴***

Three areas of concern:

1. Tissue Disruption
2. Superior Gluteal Artery Injury
3. Nerve Impingement



Limitations to Lateral Approach

Relatively safe procedure but is not without certain risks and complications.³

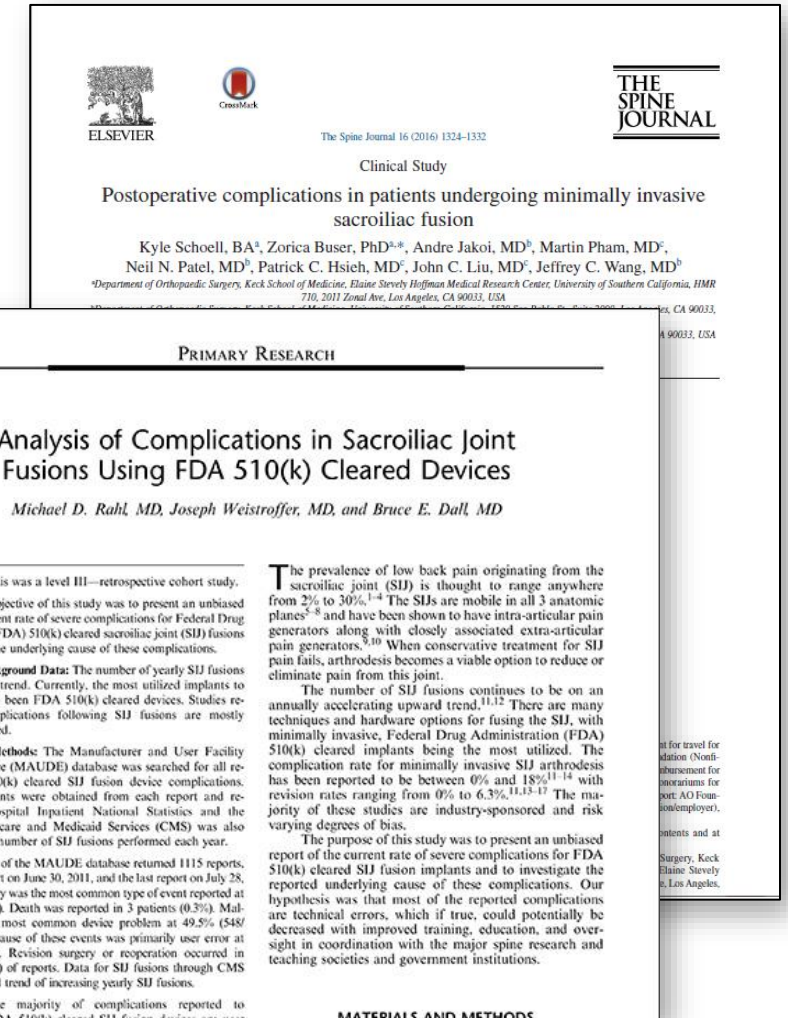
Schoell, et al. 2016⁴

- Source: Humana Claims Data
- 16.4% Overall Complication Rate at 6 Months

Rahl, et al. 2022:⁵

Manufacturer and User Facility Device Experience (MAUDE) database (2011-2020)

- 1,107 Total Complications (130 per year)
 - 99.5% Used Lateral approach
- Estimated 35% Under-reporting



Lateral Approach – MAUDE Database⁵

Complications:

- **97.5%** Resulted in Patient Injury
 - **34%** Impingement & Breaching Neuroforamen

Device Problem:

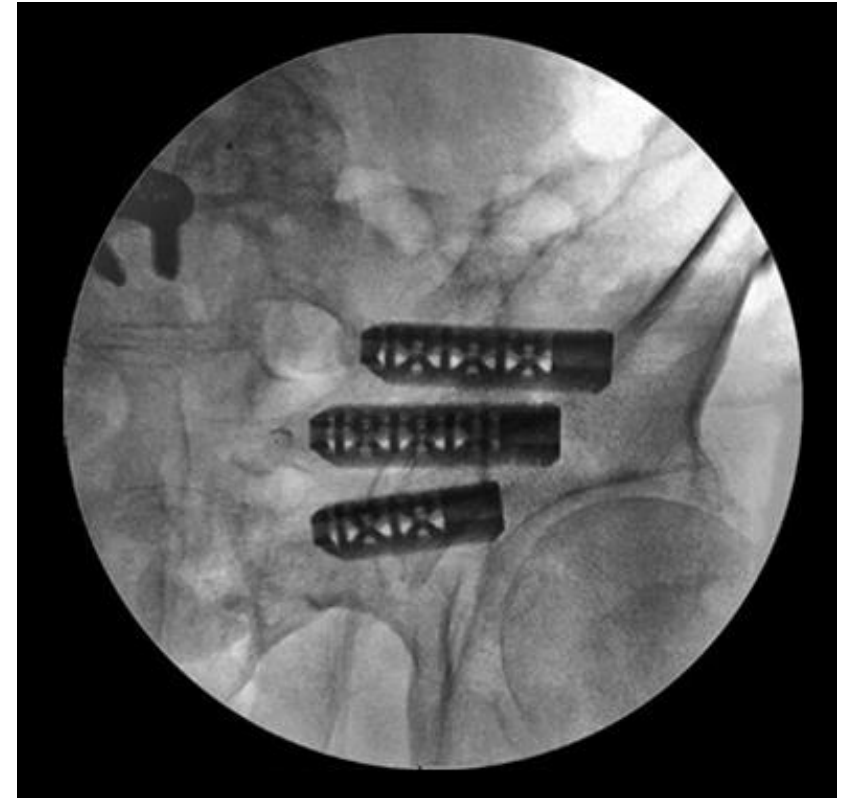
- **49.5%** Malposition

Root Cause of Device & Patient Injury:

- **58.2%** Technical Error

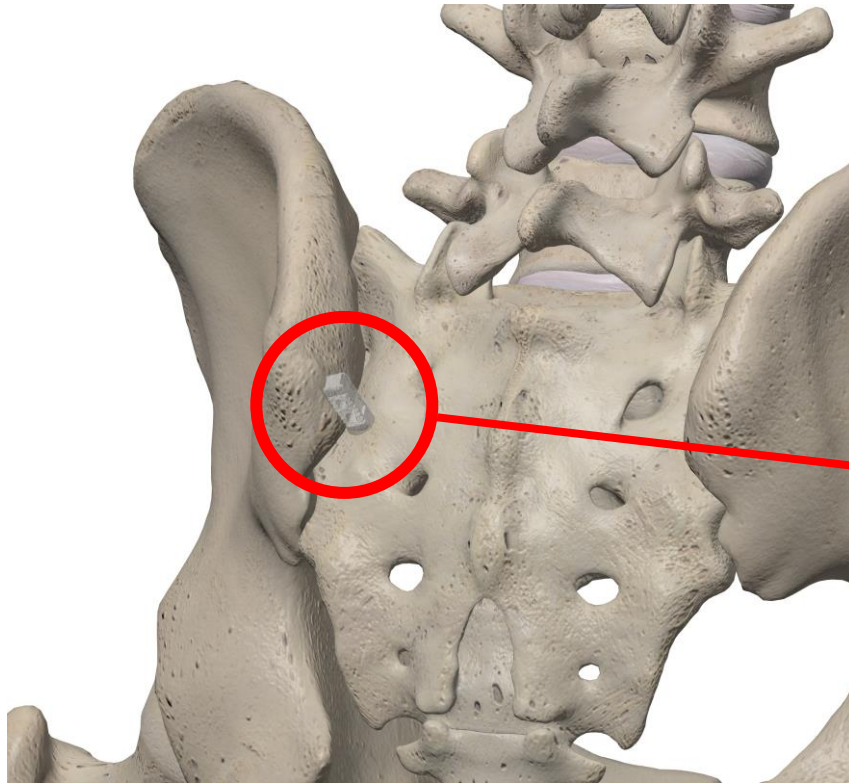
Overall:

- **92.8%** Required Revision Surgery



Each placed implant is an opportunity for misplacement and complication.

Dorsal Approaches – In Dorsal Recess



Reimbursement Challenge:
T Code Designation in 2023
New Cat 1 (27278) in 2024



Size of implant
(Manufacturer's representation)

“Implants placed through the ligamentous portion of the joint span a larger intraarticular distance, decreasing the chance for bony bridging across the joint and decreasing implant purchase.”

- Cognetti 2021



Failed dorsal fusion. Revised with Catamaran

Inferior-Posterior Approach

CatamaranTM *SI Joint Fusion System*



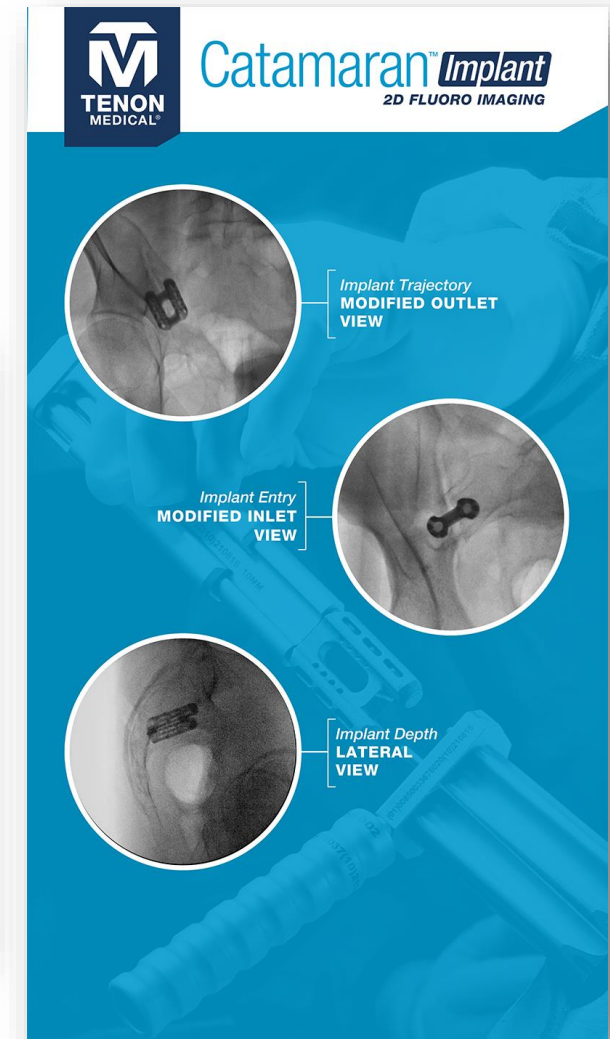
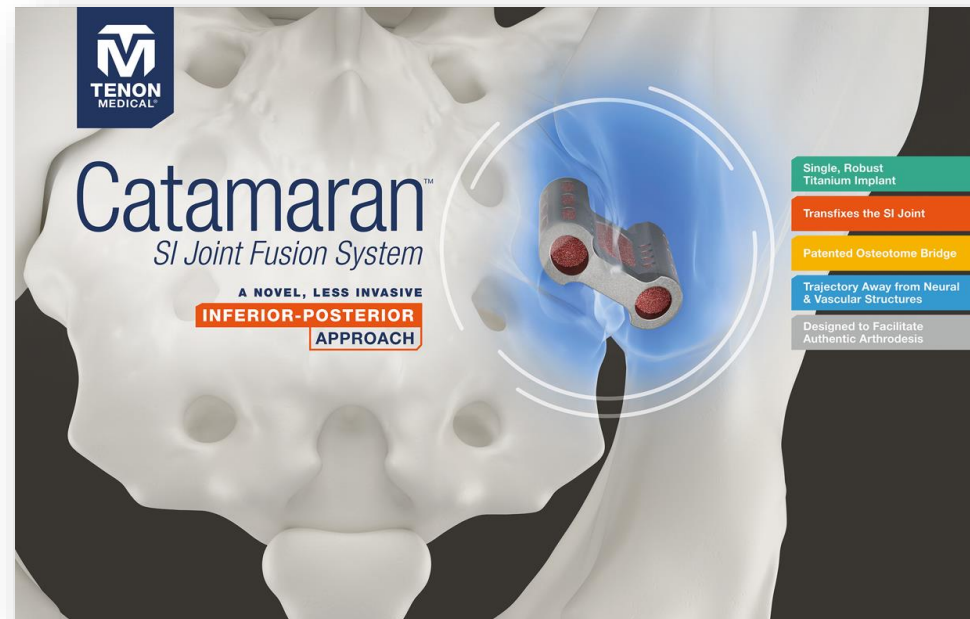
Indications of Use:

- Sacroiliac joint disruptions
- Degenerative sacroiliitis

A Better Option for SI Joint Fusion

The Catamaran® SI Joint Fusion System

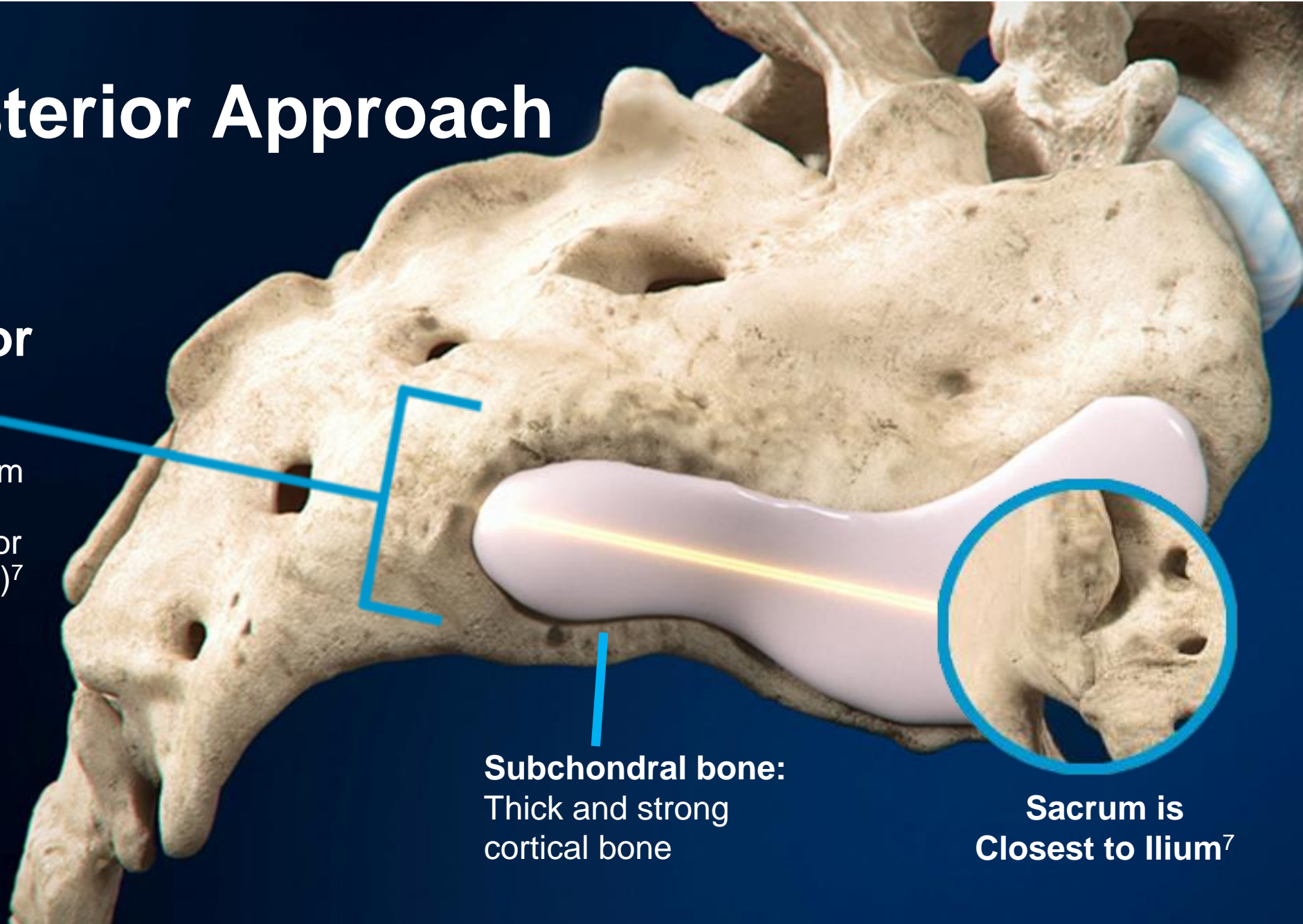
- Optimized surgical approach for SI Joint Fusion
- A specifically designed titanium implant & delivery tools for surgery via a less invasive inferior-posterior approach
- Single implant surgery
- Transfixes the sacrum & the ilium to stabilize the joint
- Implant filled with autologous bone



Inferior-Posterior Approach

Inferior-Posterior “Window”

- Below dorsal recess from Posterior Superior Iliac Spine (PSIS) to Posterior Inferior Iliac Spine (PIIS)⁷



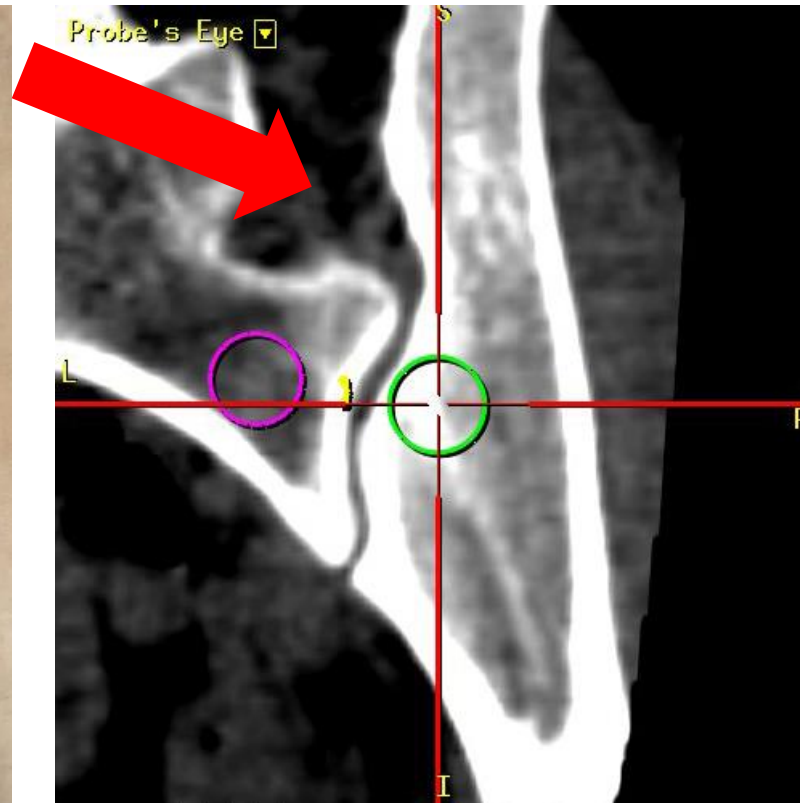
Subchondral bone:
Thick and strong
cortical bone

**Sacrum is
Closest to Ilium⁷**

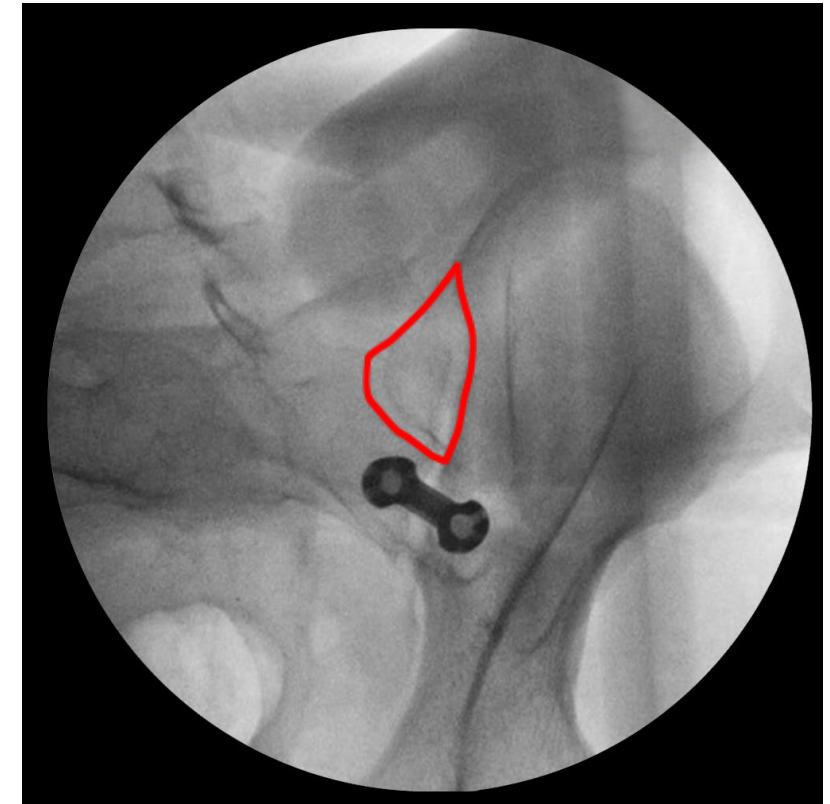
Inferior-Posterior: Avoid Dorsal Recess



Variable Region Superior to Articular Surface of SI Joint



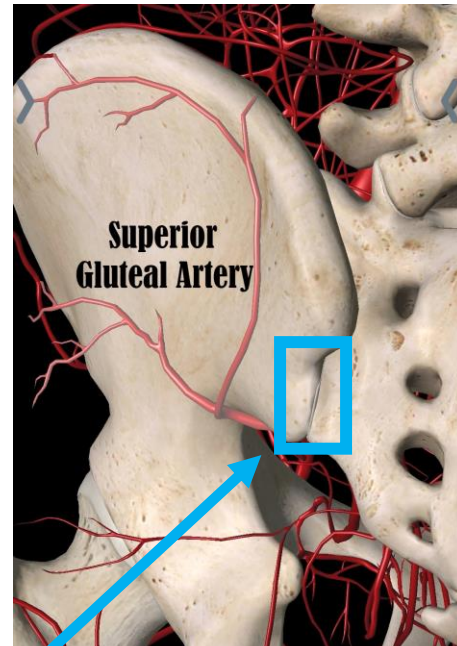
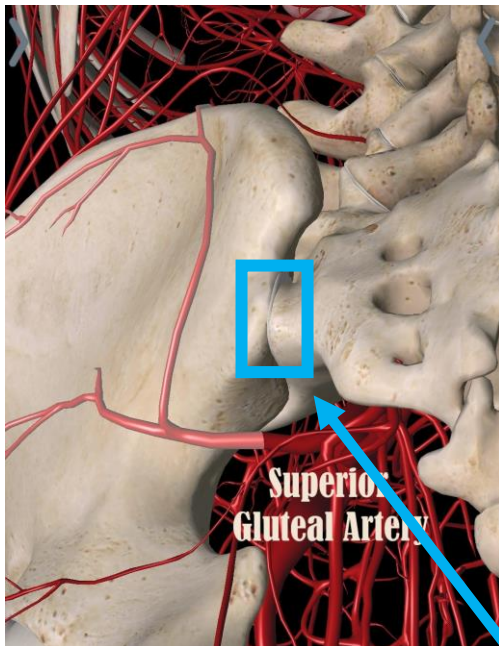
Dorsal Recess as Seen Under Navigation



Placement of Catamaran Below Dorsal Recess

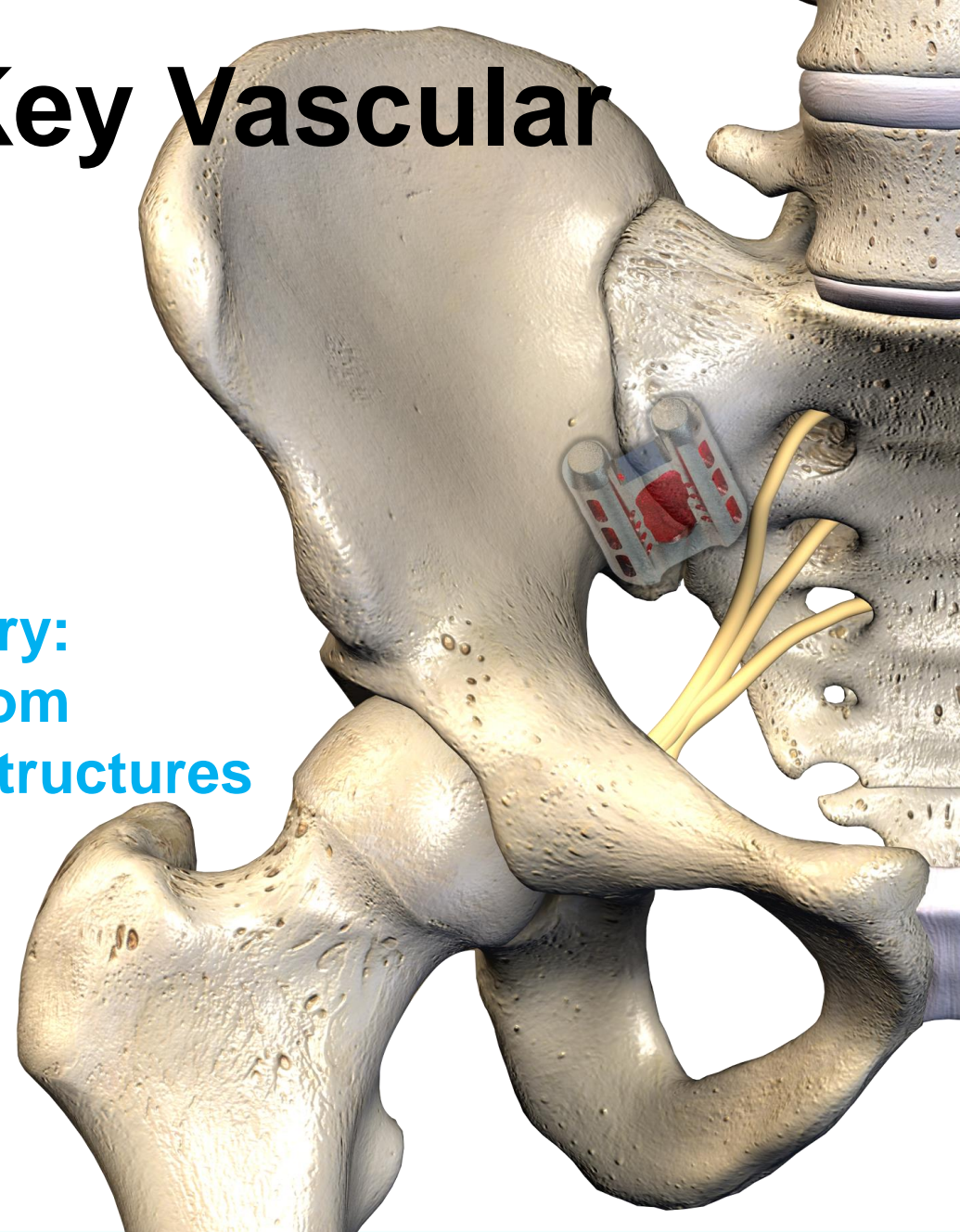
Trajectory: Away from Key Vascular & Neural Structures

Entry point avoids Superior Gluteal Artery

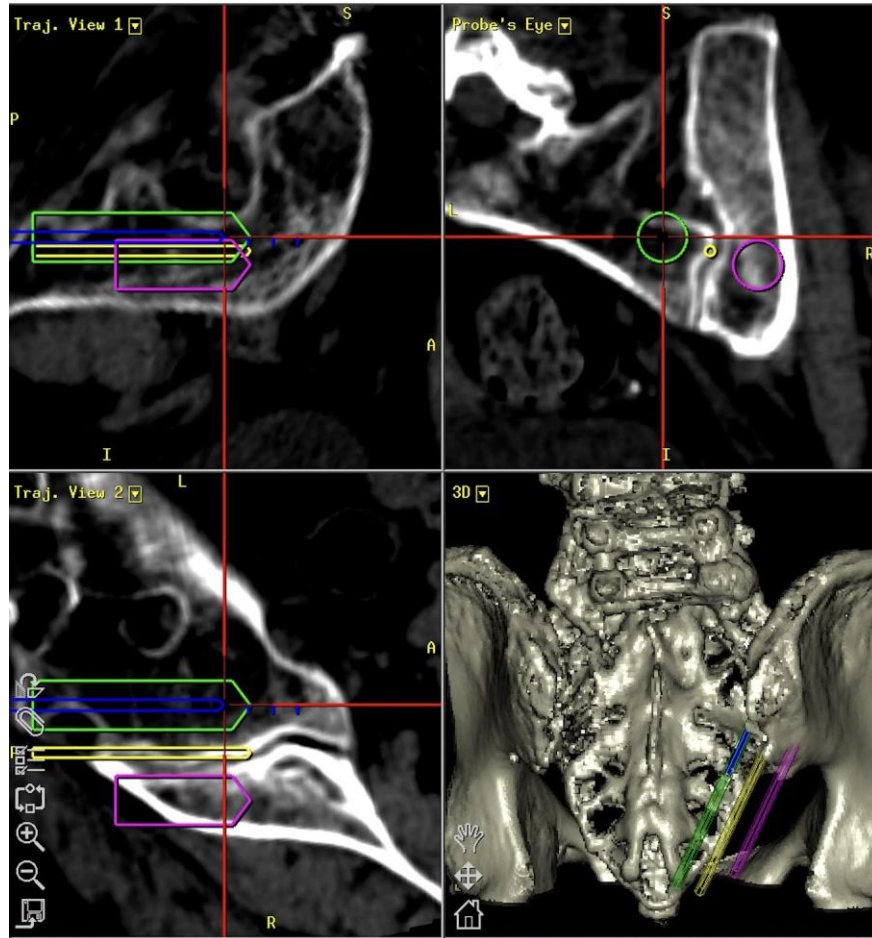


Catamaran Entry Point

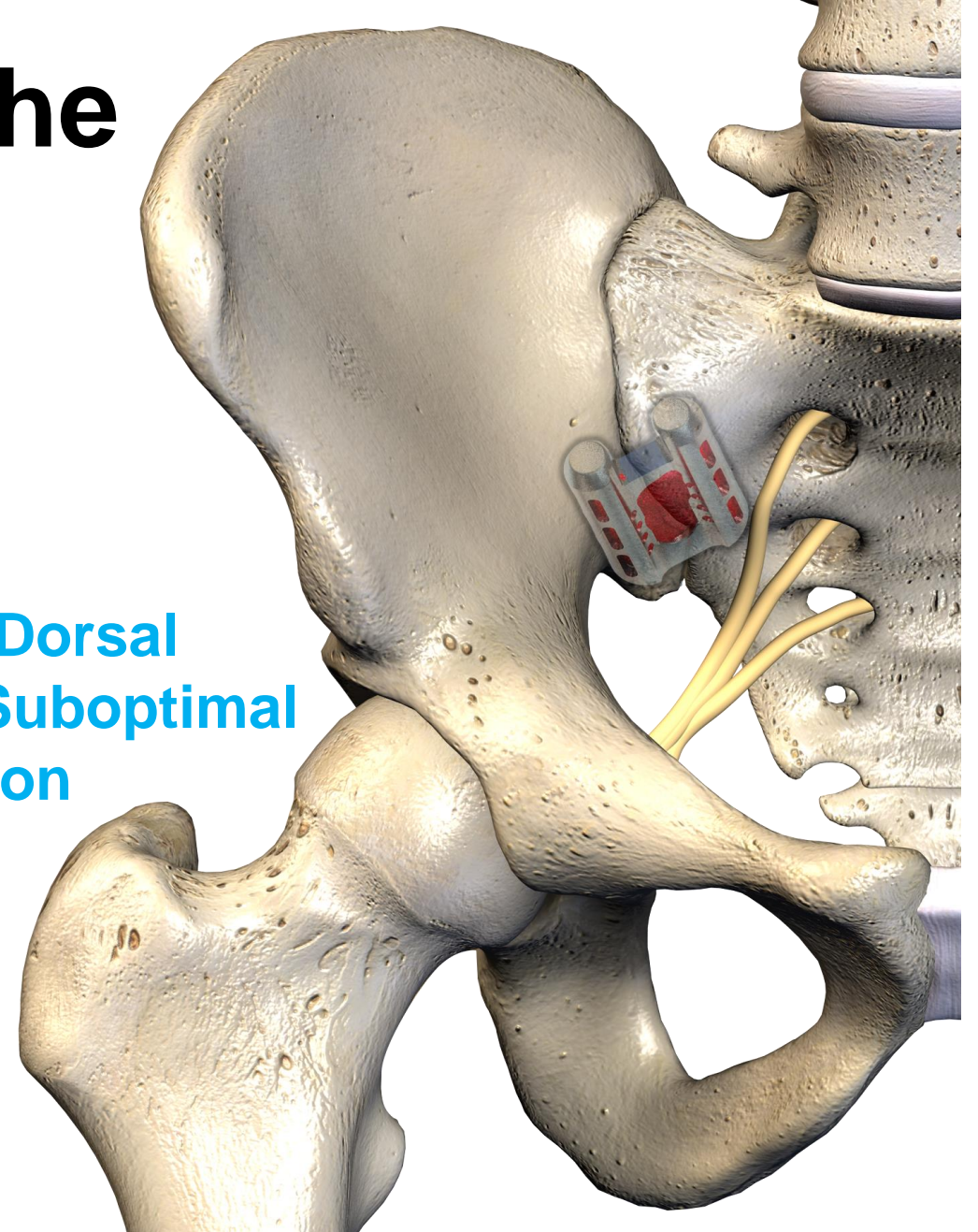
Trajectory:
Away from
neural structures



Placement Ventral to the Dorsal Recess



Variable Dorsal
Recess Suboptimal
for Fixation



Catamaran[®] SI Joint Fusion System

Robust, Single, Titanium Implant

Transfixing Bridge
Ilium to Sacrum

Osteotome Bridge
Designed to disrupt the articular surface to help facilitate an arthrodesis



Implant Width
26mm

Graft Capacity
Pontoons and Bridge deliver up to 3.1cc of autograft

Fenestrated Pontoons
Designed to help facilitate bony in-growth

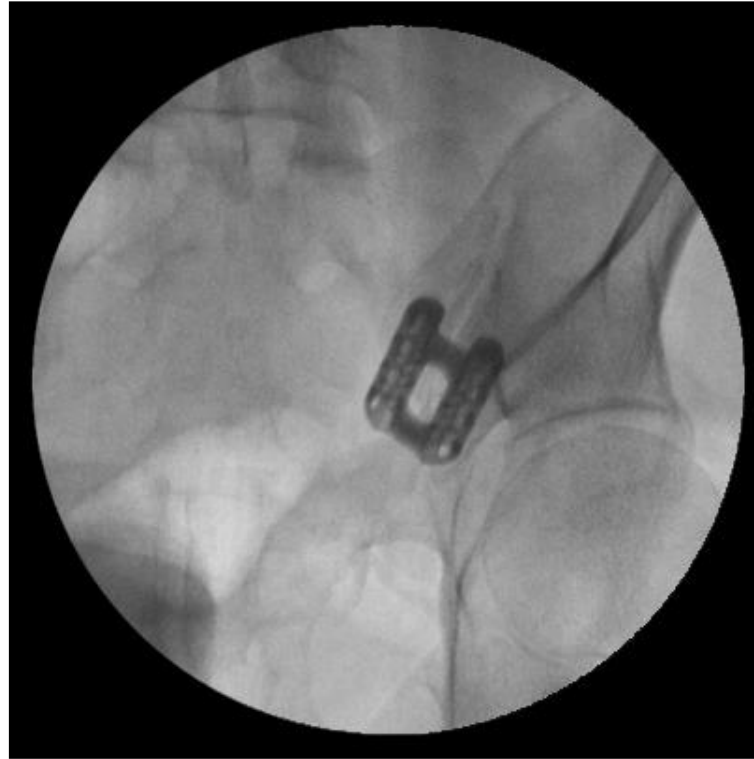
Implant Length
40mm and 30mm



Catamaran Final Placement



Modified Inlet View



Modified Outlet View



Lateral View

SI Revision

Significant data emerging that (as expected) intra articular bone procedures lack adherence to principles of arthrodesis and do not heal / fuse. Patients are returning for further care in the 8-to-24-month time frame:

1. Inferior Posterior Approach Ideal?
2. No Extraction of Bone Implant Required?
3. No Imaging Issues / Challenges?

“The fastest and safest way I’ve found to revise failed intra articular procedures” Mark Stouffer, MD

Case Study

Failed intraarticular implant revised with Catamaran™ SI Joint Fusion System

Mark Stouffer, MD—St. George Orthopedic Spine, St. George, UT

Patient History

The patient is a 67-year-old female with long-standing low back pain on her right side. She was seen and evaluated at another clinic and diagnosed with sacroiliitis of the right sacroiliac (SI) joint. She was identified as a candidate for right SI joint surgery and underwent a fixation procedure using a dowel made of human cortical bone (SILO, Aurora Spine). She reported approximately one month of relief before her pain returned with increasing intensity. Her pain was then exacerbated by a fall. She was treated nonoperatively, including physical therapy and injection of the right SI joint, but without relief. She was then referred to me.

Patient Examination and Diagnosis

On physical examination, the patient demonstrated positive Fortin Finger sign with tenderness to palpation at the site, positive FABER's exam of the right SI joint, positive right thigh thrust exam, and positive compression of the right SI joint. These results, combined with the patient's history of right-side low back pain that worsened with change in position from sitting to standing, and difficulty sleeping indicated that the right SI joint was the source of her pain. Repeat diagnostic injection of the right SI joint gave 100% relief for the first 90 minutes, confirming the right SI joint as the pain generator.

CT SCANS (Figure 1A and 1B)
DEMONSTRATE RADIOLUCENCY AROUND THE BONE DOWEL.



Catamaran Revision of Lateral Screws

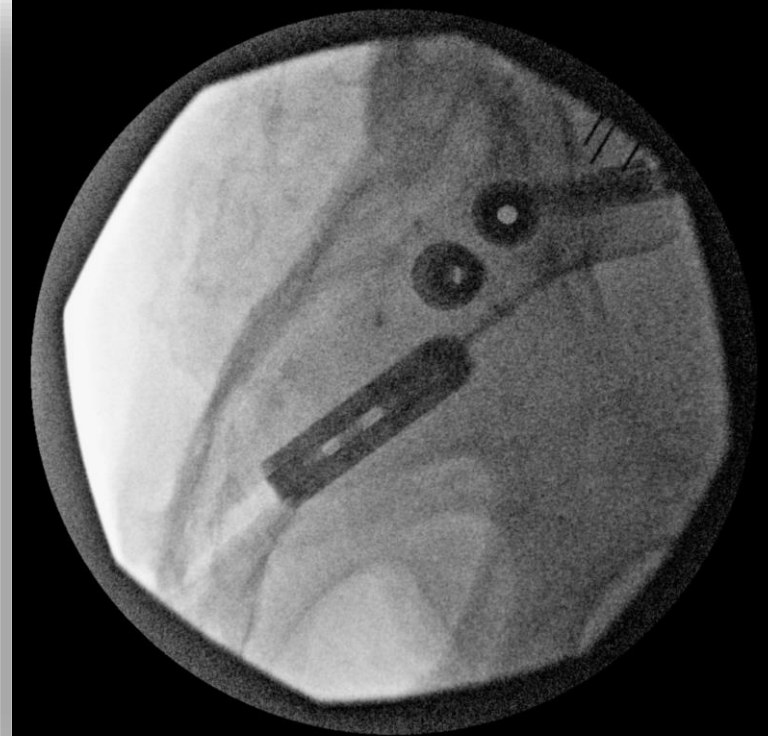
Catamaran®
SI Joint Fusion System



Inlet



Outlet



Lateral

Adjunct to Multi – Level Lumbar Fusion

(High Acuity)

Expanding and active discussion / debate in the complex spine surgery community:

Stabilizing and Fusing the SI Joint as an Adjunct to Long Construct

Biomechanical Considerations

Grafting Considerations

Stand-Alone Option

Protection of AI Hardware (short term)

True Fusion of the SI Joint (long term)



Patient Outcomes – The Catamaran Fusion System

Early clinical experience has shown Catamaran via an Inferior-Posterior approach has the potential to deliver significant & sustained reduction in SI Joint Pain, as well as:

- Minimal Blood Loss & Fluoroscopy Time
- Reduced Post-Op Pain
- Rapid Reduction in Pain Medications
- Insertion Pathway away from Neural and Vascular Structures
- Known Approach for Physicians
- Ideally Suited for ASC / Outpatient

Significant Reduction in SI Joint Pain (VAS)¹

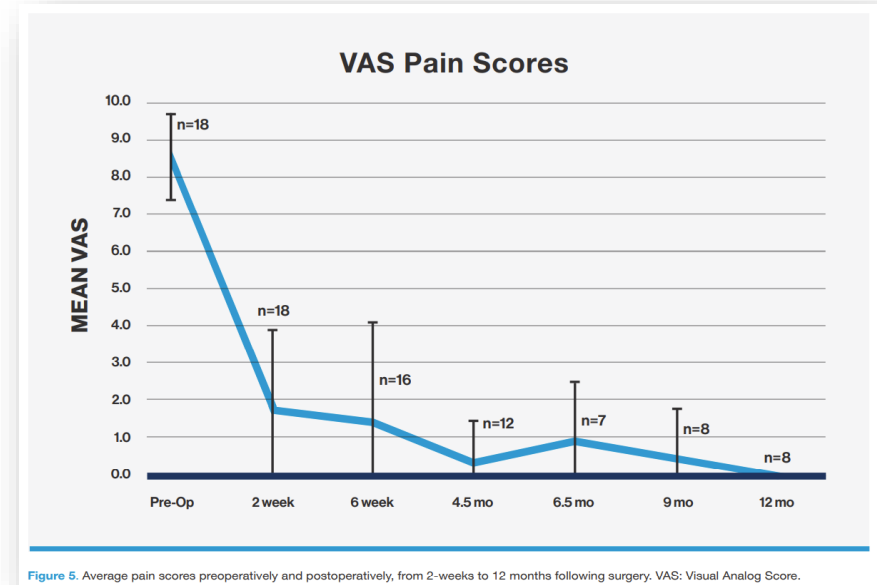


Figure 5. Average pain scores preoperatively and postoperatively, from 2-weeks to 12 months following surgery. VAS: Visual Analog Score.

White Paper

SACROILIAC JOINT FUSION:

Improving Surgical Outcomes
Through an Inferior-Posterior Approach
with the Tenon Medical Catamaran™
SI Joint Fusion System

— Michael J. Chaparro MD, FAANS, FACS Loxahatchee, Florida

¹ Improving Surgical Outcomes Through an Inferior-Posterior Approach with Tenon Medical Catamaran SI Joint Fusion System. Chaparro White Paper Initial study with N=18

Post Market Clinical Research Plan

Strategic 50 Patient Trial

- Prospective, multi-center, single arm
- IRB Controlled
- Patients followed 24 months

Nearing Enrollment Completion

- Preliminary data shows primary end points trending in a positive direction
- Preliminary secondary endpoint (12 months CT) showing fusion

PRESS RELEASE

Tenon Medical Receives Institutional Review Board Approval for Two Post Market Studies with the Company's Catamaran™ SI Joint Fusion System

~ WCG IRB approves Catamaran studies that will assess patient pain scores, fusion and other patient reported outcomes out to 12 and 24 months ~

LOS GATOS, Calif. – October 25, 2022 - Tenon Medical, Inc. ("Tenon" or the "Company") (NASDAQ: TNON), a company transforming care for patients suffering with certain sacroiliac joint disorders, today announced Institutional Review Board (IRB) approval from WCG IRB for two separate Tenon-sponsored post market clinical studies of the Company's Catamaran SI Joint Fusion System. The approval by WCG now allows designated Catamaran study centers to begin recruiting and enrolling patients into the respective studies.

The first approval from WCG IRB will support a prospective, multi-center, single arm post market study that will evaluate the clinical outcomes of patients with sacroiliac joint disruptions or degenerative sacroiliitis treated with the Catamaran SI Joint Fusion System. Patients will be followed out to 24 months assessing various patient reported outcomes, radiographic assessments, and adverse events.

The second prospective, multi-center, Catamaran study will evaluate 6-to-12-month radiographic outcomes to assess fusion of patients that have already undergone treatment with the Catamaran SI Joint Fusion System. In addition, retrospective and prospective clinical outcomes will be evaluated.

"We are excited to have received IRB approvals from WCG IRB for our Catamaran clinical study protocols. This approval allows selected centers to move efficiently to enrollment initiation," states Steven M. Foster, President, and CEO of Tenon. "Our investment in these two important studies shows continued commitment in validating and differentiating patient outcomes and radiographic assessment when utilizing a single, titanium Catamaran fixation device from an Inferior-Posterior approach to treat SI joint disruption and degenerative sacroiliitis."

About Tenon Medical, Inc.

Tenon Medical, Inc., a medical device company formed in 2012, has developed The Catamaran™ SI Joint Fusion

Definitive Radiographic Confirmation of Fusion

12 Months Post-Op



Preliminary Fusion Results Based on
Independent Radiologist Review

MLD047 Rev. 0

Definitive Radiographic Confirmation of Fusion

20 Months Post-Op



Modified Inlet Slice 1



Modified Inlet Slice 2

Reimbursement: Disruptive in our Favor

2024 Physician and Facility Billing Guide Sacroiliac Joint Fusion

PHYSICIAN CURRENT PROCEDURAL TERMINOLOGY CPT®					
CPT/ HCPCS	Description	Total Facility RVUs	Total Non-Facility RVUs	Medicare Physician Fee	
				Facility	Non-Facility
27278	Arthrodesis, sacroiliac joint, percutaneous, with image guidance, including placement of intraarticular implants(s) (eg. bone allograft(s), synthetic device(s)), without placement of transfixation device	14.03	364.53	\$459	\$11,936
27279	Arthrodesis, sacroiliac joint, percutaneous or minimally invasive (indirect visualization), with image guidance, includes obtaining bone graft when performed, and placement of transfixing device	24.16	N/A	\$791	N/A
27280	Arthrodesis, open, sacroiliac joint, including obtaining bone graft, including instrumentation, when performed	41.14	N/A	\$1,347	N/A

HOSPITAL OUTPATIENT AMBULATORY PAYMENT CLASSIFICATION (APC) & AMBULATORY SURGERY CENTER (ASC)

CPT® Code	Description	HOSPITAL OUTPATIENT				ASC	
		APC	Group Title	SI	CY 2024 National Medicare Average Payment	PI	Payment
27278	Arthrodesis, sacroiliac joint, percutaneous, with image guidance, including placement of intraarticular implants(s) (eg. bone allograft(s), synthetic device(s)), without placement of transfixation device	5116	Level 6 Musculoskeletal Procedures	J1	\$17,756	J8	\$11,684
27279	Arthrodesis, sacroiliac joint, percutaneous or minimally invasive (indirect visualization), with image guidance, includes obtaining bone graft when performed and placement of transfixing device implantable/insertable device, not otherwise classified	5116	Level 6 Musculoskeletal Procedures	J1	\$17,756	J8	\$14,703
27280	Arthrodesis, open sacroiliac joint including obtaining bone graft, including instrumentation when performed	INPATIENT-ONLY					

In the hospital outpatient prospective payment system (OPPS) CMS assigns all CPT and HCPCS codes a status indicator (SI) to indicate if and how a service is reimbursed. In Ambulatory Surgical Center (ASC), CMS assigns CPT and HCPCS codes a Payment Indicator (PI) to indicate how payment is determined. Below is a list of SIs, PIs, and abbreviations used in this guide and their definitions:

J1 - Paid under OPPS; all covered Part B services on the claim are packaged with the primary "J1" service for the claim, except services with OPPS SI-F, G, H, L and U. Note: In the ASC, comprehensive APCs do not apply; procedures are paid separately if applicable.

J8 - Device-intensive procedure added to ASC list in CY 2008 or later; paid at adjusted rate.

Compelling Benefits to all Stakeholders



Patients

- Safe and efficient outpatient procedure
- Reduced post-op pain
- Reduced revision requirements
- Robust titanium implant



Physicians

- More efficient single-implant procedure
- High procedural success
- Emotionally rewarding
- Radiographic confirmation of fusion
- Reimbursement flexibility



Payors

- Proven diagnostic protocol to ensure patient will likely benefit from the procedure
- Fewer complications quicker recovery
- May reduce overall and long-term patient cost to payors
- True same day / outpatient (optimized for ASC setting)



Hospitals

- An established procedure with an increased revenue stream through facility payments
- Access a large pool of new patients who do not qualify for minimally invasive SIJ reimbursement
- Competitive differentiation

Strong And Expanding IP Position



Eight (4 US, 4 OUS) issued

Eighteen (18 US, 2 OUS) pending

Broad range of claims including an inferior - posterior approach to Sacroiliac Joint Fusion



Claims directed to systems and methods



Additional patents pending OUS



Developing new cases to expand claims

Experienced Management Team

Track Record of Building Successful MedTech Companies

Steven Foster
President and CEO



Kevin Williamson
CFO



Richard Ginn
Founder, CTO



Steve Moscarel
Sr. VP, Sales & Marketing



Richard Ferrari,
Founder, Executive Chairman

De Novo
VENTURES

KYPHON



SpinalKinetics
Motion for Life

FOXHOLLOW

pulmonX

Spinal
Modulation

ORATEC

PQ
Bypass

CARDIO THORACIC
SYSTEMS

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12. Corichhttps, Domagoj. NASS Draft Model Coverage Policy on Percutaneous Sacroiliac Joint Fusion. June 11, 2021. http://www.aans.org/-/media/Files/AANS/letters/AANS-CNS-DSPN_Letter_to_NASS_Regarding_MIS_Model_Coverage_061121.ashx