



GERDAU

THE LARGEST BRAZILIAN STEEL PRODUCER

2 iron ore mines

Industrial presence in 7 countries

Comercial Gerdau Stores

Direct and indirect employees worldwide

29 units of steel production

11 million

tons of scrap steel in its operations in Brazil and abroad

Shares

traded on the São Paulo and **New York**, Stock Exchanges

hectares of

forest base, including eucalyptus plantations and preservation areas

















































CULTURAL TRANSFORMATION



We put safety first

Business results are never more important than people's lives.



We do what's right

Ethics and respect are central to everything we do.



Every customer is unique

We strive to help our customers thrive, achieving success together.



We communicate honestly and respectfully

We believe that speaking our minds openly is a way of showing respect for our colleagues. We don't know everything, and that's why we believe in the importance of respectful and meaningful discussion with a genuine interest in supporting each other's growth.



We foster a diverse and inclusive environment

We respect and embrace diversity, creating an environment in which everyone is given a voice, is respected and has equal opportunity.



Owner mindset

We are responsible for making decisions in the best interests of the business, with our purpose and our principles as a compass.



We are all leaders

We are engaged around and committed to our own and others' development.



We create value for all

We fulfill our purpose by creating value for all stakeholders, sustainably.



Simplicity

We focus on things that create value; this makes us more agile, efficient and productive.



We exceed our own limits each day

We are constantly looking for ways to do things better and to be the best we can be. We dream big and adapt to the circumstances, and search for new and better ways of doing things.



EMPOWERING PEOPLE WHO BUILD THE FUTURE

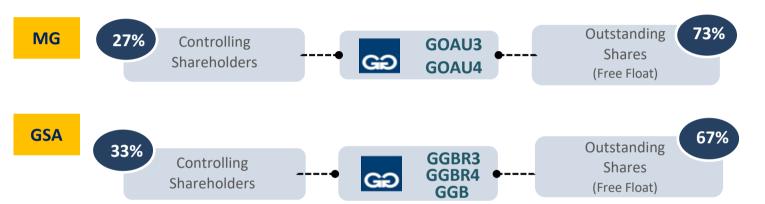


CORPORATE GOVERNANCE





CORPORATE STRUCTURE



INDEXES GGBR IBOVESPA B3 ICO2 B3 IBXL B3 INDX B3 ITAG B3 IBRX B3

IGCT B3 IGCX B3 IBRA B3

IVBX B3 MLCX B3 IMAT B3

BOARD OF DIRECTORS

Gu	iilherme Gerdau	André Bier Gerdau	Claudio	Gustavo	Claudia	Márcio Hamilton	Alberto
	Johannpeter	Johannpeter	Johannpeter	Werneck ¹	Sender	Ferreira	Fernandes
	Chairman	Vice President	Vice President	Member	Independent Member	Independent Member	Independent Member

¹ Also CEO of the Company



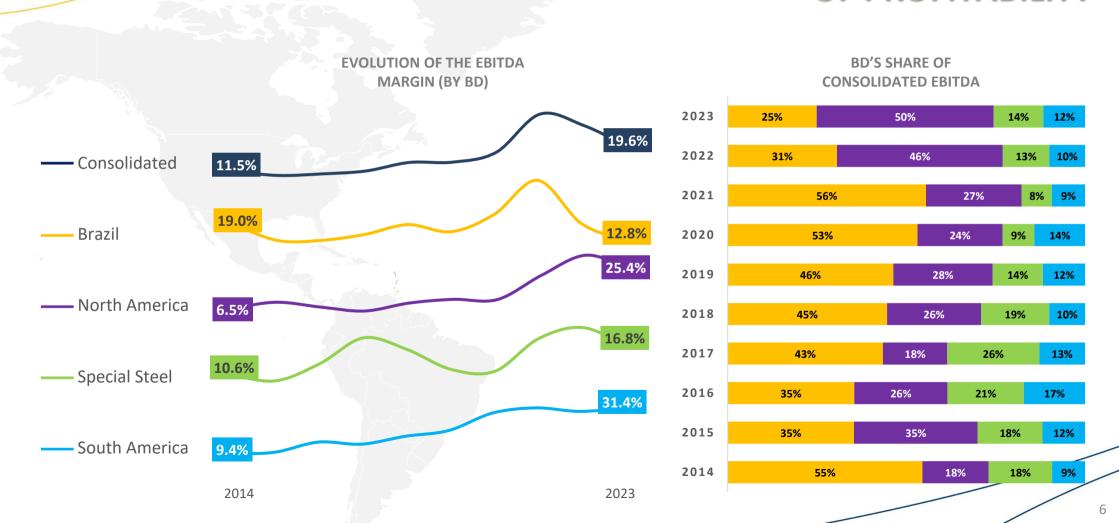


GERDAU' SUSTAINABLE GROWTH...

	2014 to 2018		STRATEGIC ADVANTAGES
BEFORE ¹	PROCESS OF DIVESTMENTS	2023	
Operation in 16 countries	R\$ 7.4 billion	Operation in 7 countries	Focus on America Profitability of our
R\$ 43 billion of Net Revenue	Sales of operations in Spain and Chile Sales of mills, processing plants and real estate assets in the US	R\$ 69 billion of Net Revenue	operations Focus on our Core Business
SG&A as 6.3% of the Net Revenue	Sales of the mill	SG&A as 3.2% of the Net Revenue	Commercial and operational strategies better aligned with Culture People
EBITDA Margin: 11.3%	and coal assets in Colombia Hydropower sales in Brazil	EBITDA Margin: 19.6%	Competitive advantage in both Cost and CO2 emission per ton
Financial Cycle: 84 days	JV sales in the Sale of Special Steel	Financial Cycle: 87 days	Local competition and cleaner steel
Net Debt/EBITDA: 2.4x	Dominican Republic operations in India and Colombia ²	Net Debt/EBITDA: 0.40x	ESG in the decision- making process Capital allocation discipline



...REACHING STRONGER LEVELS OF PROFITABILITY





PRODUCTS AND SERVICES TO SHARE GREATER VALUE FOR OUR CUSTOMERS

STRUCTURE AND COMPETITIVE ADVANTAGES



+ than 7 thousand employees



One of the market leaders with all facilities based on scrap and excellence in service provision through the one-stop-shop and **B2B** concept



10 Industrial plants, operating in the USA and Canada, and joint ventures in Mexico. Lowest CO2 emitter in the North American steel production chain



Markets: Construction ~25% (non-residencial), Distribution ~50% (civil, metallic, foundations and retaining) and Industry **~25%** (energy, agriculture, automotive, etc.)



Capacity of 5,400 MT of crude steel, 100% scrap based









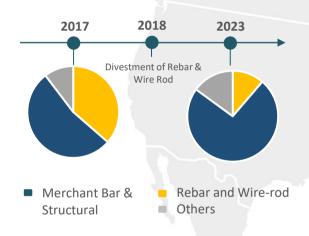
Wire-rod

Rebar

NORTH AMERICA BD



NORTH AMERICA BD'S TIMELINE (VOLUME)



PRODUCTS

45% Structural 45% Merchant/Others long products 10% Rebar

INVESTMENTS IN MACHINE LEARNING, **BRINGING MORE** SAVINGS AND BETTER **SECURITY PRACTICES**

Merchant bar

SBO



SPECIAL STEEL BD



THROUGH RESEARCH AND DEVELOPMENT, WE AIM TO BE A GLOBAL REFERENCE IN THE PRODUCTION OF SPECIAL STEEL



STRUCTURE AND COMPETITIVE ADVANTAGES



+ than 6 thousand employees



Global commercial operations



7 facilities, 3 in Brazil and 4 in USA



Operating markets: ~75% Automotive e ~25% non-Automotive (energy, agriculture, construction, mining, etc.)



Capacity of **2,490 MT of crude steel**, **100% scrap** based



Special steel requires advanced manufacturing processes due to their characteristics in highdemand applications



Forged Bars





Wire

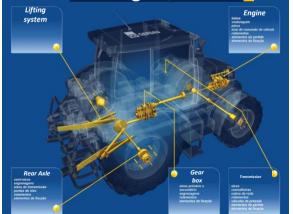


Wire-rod

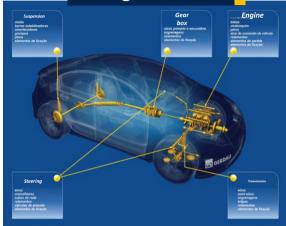
1,500kg of special steel



500kg of special steel



150kg of special steel



15kg of special steel









FOCUS ON LONG AND FLAT STEEL GROWTH AND COMPETITIVENESS IN BRAZIL

STRUCTURE AND COMPETITIVE ADVANTAGES



+ than 20 thousand employees



13 Industrial plants in Ceará, Minas Gerais, Paraná, Pernambuco, Rio de Janeiro, Rio Grande do Sul and São Paulo. 71 own steel distribution stores



Markets: Construction ~20% (civil, metallic, foundations and retaining), Industry ~30% (energy, agriculture, etc.) and **Distribution** ~50%



Capacity of **7,700 MT of crude steel**, approximately **50% Integrated Route and 50% Mini Mill**



We are the largest producer of charcoal in the world with more than 250 thousand hectares of forest base in the state of Minas Gerais.











Plate





BRAZIL BD'S TIMELINE (VOLUME)



PRODUCTS

50% Long Steel 35% Flat Steel

15% Semi-Finished



Wire-rod

HRC

Beams

Nails



EACH OPERATION IS FOCUSED ON ITS OWN DOMESTIC MARKET AND MAINTAINS ITS COMPETITIVE POSITIONS DEPENDING ON THE CONDITIONS IN ITS RESPECTIVE MARKETS

STRUCTURE AND COMPETITIVE ADVANTAGES



+ than 1 thousand employees



Presence in Argentina, Uruguay and Peru



Markets: Construction ~20% (civil, metallic, foundations and retaining), **Distribution** ~70% (semi-finished) e **Industry** ~10% (energy, agriculture, etc.)



Capacity of 890 MT of crude steel, 100% scrap based



Imports rebars, merchant bar and billets from Brazil BD









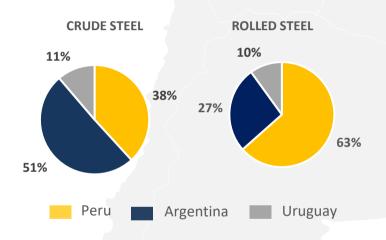


Wire-rod

SOUTH AMERICA BD



PRODUCTION CAPACITY IN EACH **COUNTRY**



PRODUCTS

100% Long Steel

SIDERPERU'S CERTIFICATION, AS A B COMPANY, REAFFIRMS THE JOURNEY OF **SUSTAINABILITY** AND THE **SEARCH TO BE PART OF THE** SOLUTIONS TO SOCIETY'S CHALLENGES AND DILEMMAS



Wires

Merchant bar

Structural

Nails



GERDAU NEXT REINFORCES OUR VISION OF LONG-TERM GROWTH

MISSION: new relevant and profitable businesses in strategic segments: Construction, Mobility, Technology and Sustainability.

GROWTH STRATEGY:

New business development through intrapreneurship, open innovation - connections with startups and external partners, and mergers and acquisitions.

PORTFOLIO: 12 companies make up the current portfolio, in addition to companies invested in by the Corporate Venture Capital fund of Gerdau Next Ventures.

NEW RELEVANT AND PROFITABLE BUSINESSES IN STRATEGIC SEGMENTS DIVERSIFYING GERDAU'S BUSINESS PORTFOLIO, WITH PRODUCTS AND SERVICES COMPLEMENTARY TO STEEL



Fostering sustainable and efficient growth through strategic partnerships and entrepreneurial leadership

GERDAU *next*

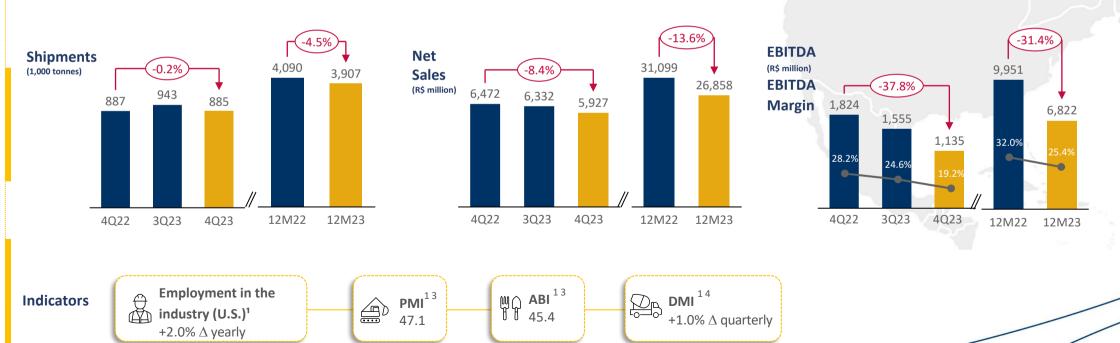




UTILIZATION ROLLED STEEL 82% of the quarter Consolidated EBITDA

NORTH AMERICA BD

- Market segmentation and cost focus have enabled the Division's margins to remain higher than the historical average.
- Backlog of orders at healthy levels, at approximately 60 days of inventory.
- Start of operation of the new heat treatment unit at the Midlothian plant.



^{1.} Reference month: December 2023 2. Institute for Supply Management's Manufacturing index. 3. Architecture Billings Index. 4. Dodge Construction Network





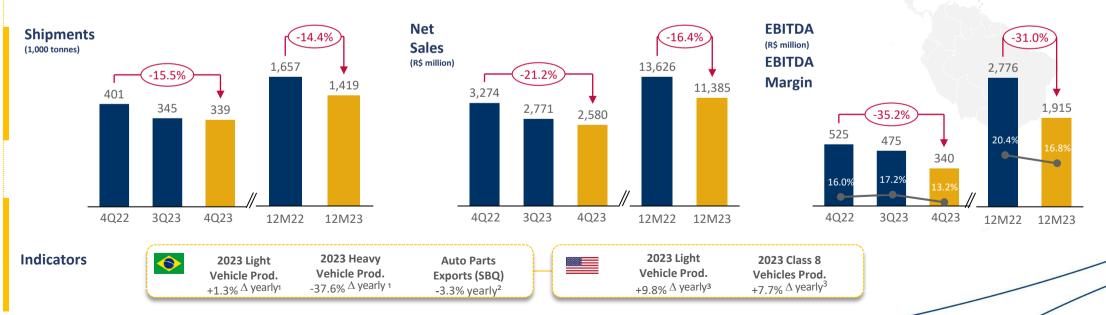
SPECIAL STEEL BD

BRAZIL

- **Light vehicles**: rising imports and falling exports prevented a better performance of the automotive industry, coupled with high interest rates and credit restrictions.
- **Heavy vehicles**: the Euro 6 adoption and the elevated credit and production costs, led to a ~38% production decrease vs 2022.

NORTH AMERICA

- Strikes of auto workers in Detroit (Ford, GM, and Stellantis), started in late September, had a marginal impact on volumes in the fourth quarter.
- Light and class 8 vehicle production showed reasonable growth compared to 2022.
- The rig count (total number of active drilling platforms in operation) in the **oil and gas segment** closed 2023 in line with 2022, despite a decline in 4Q23.

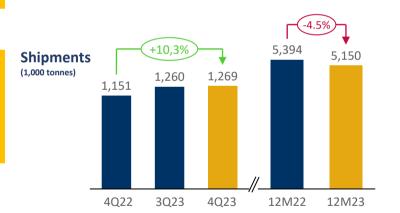


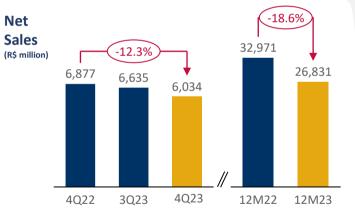
¹ ANFAVEA — at the end of 2023; ² Federal Revenue of Brazil; ³ S&P Global Mobility; ⁴ Spears

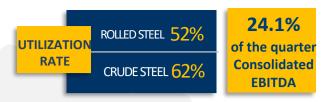


BRAZIL BD

- Steel imports reached penetration of 25.2% in December, with a volume increase of around 50.0% in 2023 compared to 2022.
- **Excessive steel inflow, through predatory imports,** led to a decline in shipments and net sales of the Division.
- **Credit restrictions** continued to affect the most capital-dependent sectors, such as construction, industrial, and auto.
- **Fabrication contracts** have continued to record healthy activity levels, higher than historical levels.



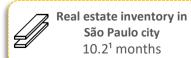








Indicators





Construction Confidence Index – ICST 96.0 points²



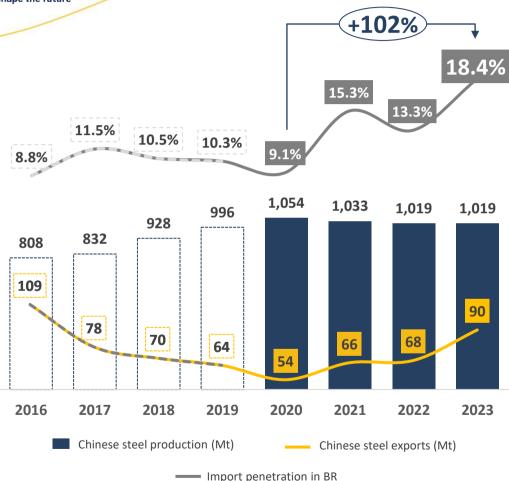
Yellow line production -13.0%³



Infrastructure investments (Public + Private) +8.1% ⁴

¹Secovi SP in Nov/23 (supply in the city in the month/total sales in the last 12 months/12); 2FGV — Dec/23; 3 Growth outlook at the end of 2023, Tendências — PIM — IBGE — Dec/23 (Quarterly);





BRAZIL BD: STEEL IMPORTS & IMPACTS



Mexico imposes 25% tariff on imports of steel to improve domestic market The new tariffs should eliminate trade distortions to safeguard the balance of the global market in accordance with international law and commitments, according to the federal government. 8/16/23



Targeting China, the U.S. and the EU consider a new joint tariff on imported steel The new tariffs should be included in the Global Arrangement on Sustainable Steel and Aluminum that the EU and the U.S. have been discussing since 2021. 9/7/23



China's economy will be hobbled for years by the real estate crisis The real estate market, which represents up to 30% of the economy, has been in crisis for more than two years after a government-led tightening in response to the construction companies' debt. 10/6/23



China 2023 steel output set to rise despite property

woes The construction sector represents around 35% of Chinese steel demand and has been troubled this year, as large construction companies face a liquidity crisis and sales decline. 12/12/23

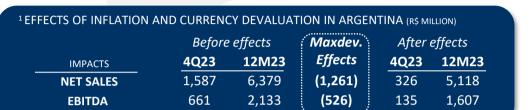


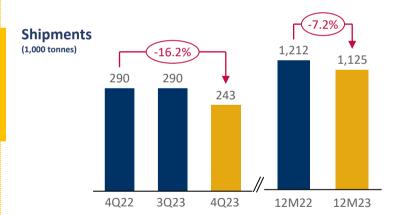
China's manufacturing activity shrank for the fourth straight month in January A PMI reading above 50 indicates an expansion in activity, while a reading below that level points to a contraction. 1/30/24

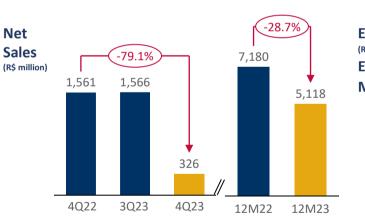


SOUTH AMERICA BD

- **ARGENTINA:** Uncertainties in the political scenario influenced the level of activity and steel volumes. Result impacted by the effects of inflation and exchange rate devaluation¹.
- **PERU:** adverse effects associated with the El Niño climate phenomenon and social and political conflicts in Peru, negatively impacted the demand for steel.
- JOINT-VENTURES: sale of equity interests in the joint ventures Diaco S.A. and Gerdau Metaldom Corp².

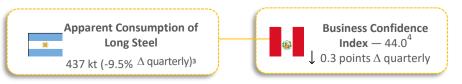








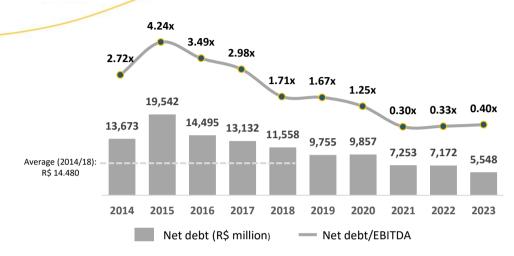
Indicators

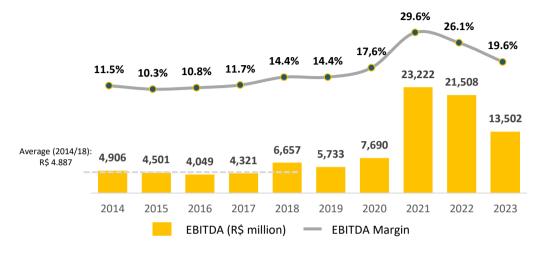


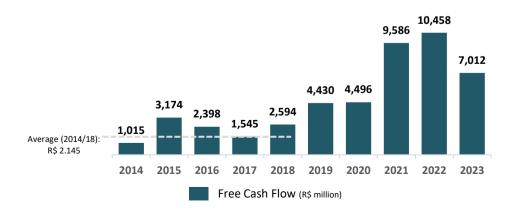


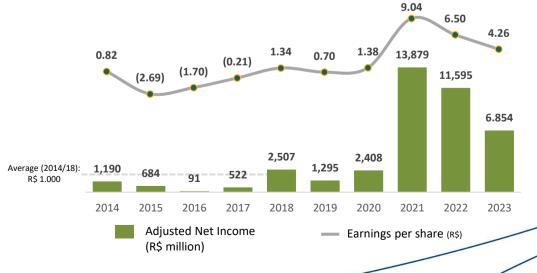


PROGRESS IN PERFORMANCE ... 2014-2023





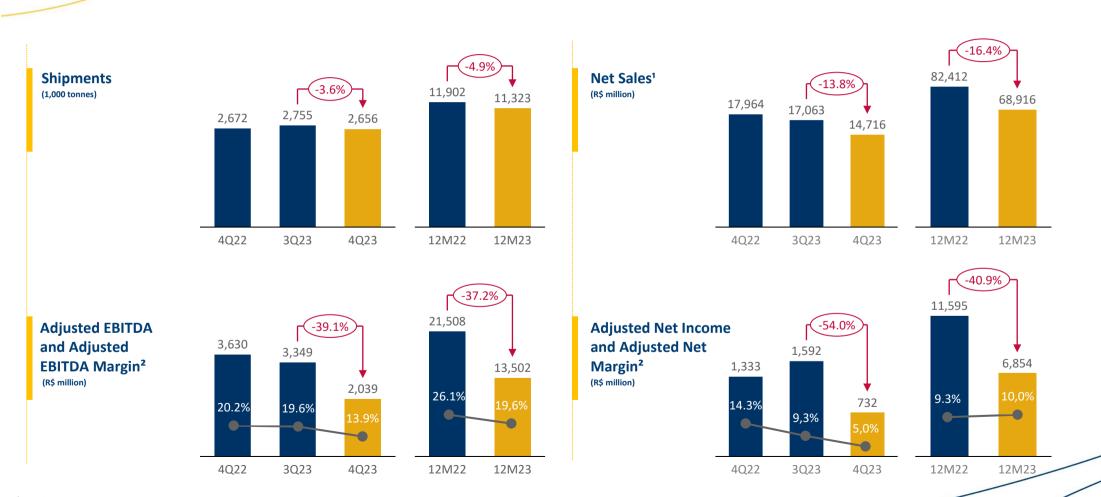






HIGHLIGHTS

IN A CONTEX OF GLOBAL DEMAND DECLINE AND EXCESSIVE PENETRATION OF IMPORTED STEEL IN BRAZIL,
GERDAU MAINTAINS ITS COST MANAGEMENT DISCIPLINE AND FOCUS ON PROFITABILITY



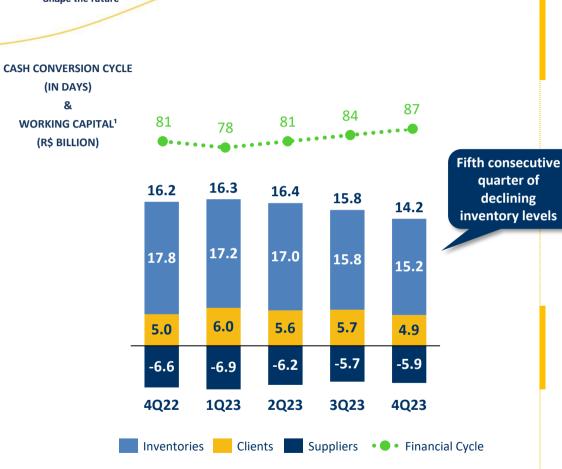
¹ Includes iron ore sales.

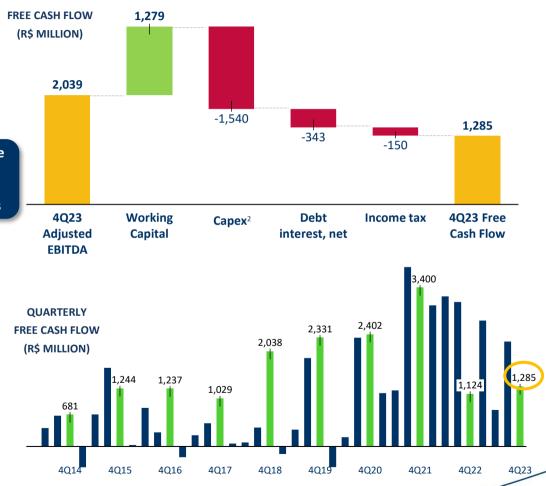
² Non-accounting measure calculated by the Company. The Company presents Adjusted EBITDA to provide additional information on cash generation in the period.



&

CASH FLOW & WORKING CAPITAL





¹ Considers exchange variation on inventories, clients, and suppliers

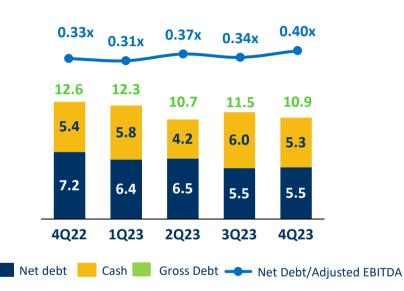
² CAPEX information in 4Q23 Free Cash Flow excludes the non-cash effect of R\$474 million



LIQUIDITY & INDEBTEDNESS

CASH, DEBT, AND LEVERAGE

(R\$ BILLION)



FINANCIAL POLICY

GROSS DEBT < R\$12 BILLION ✓

AVERAGE TERM 7.2 YEARS

> AVERAGE COST BRL: 104.9% CDI P.A. USD: 5.7% P.A.

LIQUIDITY POSITION AND DEBT AMORTIZATION²

(R\$ BILLION)



¹ Global Revolving Credit Facility ² With no deferred expenses

RATING

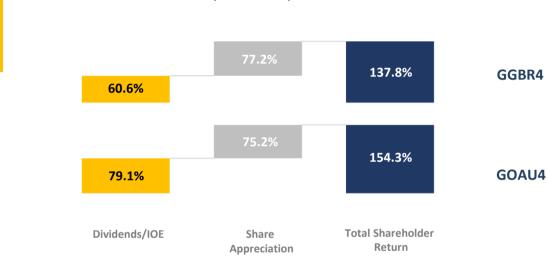
AGENCY	RATING		
FITCH	BBB STABLE		
STANDARD & POOR'S	BBB- POSITIVE		
MOODY'S	Baa3 STABLE		



SHAREHOLDER RETURNS

PAYOUT ABOVE THE STIPULATED MINIMUM, EVEN AMID A CHALLENGING BACKDROP

TOTAL SHAREHOLDER RETURNS² (2018 – 2023)



DIVIDENDS 69% 44% 33% 37% 1,073 6,083 5,355 2.641 422 Average 2021 2022 2023 2011-2020 Payout¹ Dividends distributed Buyback (R\$ million)

(R\$ million)

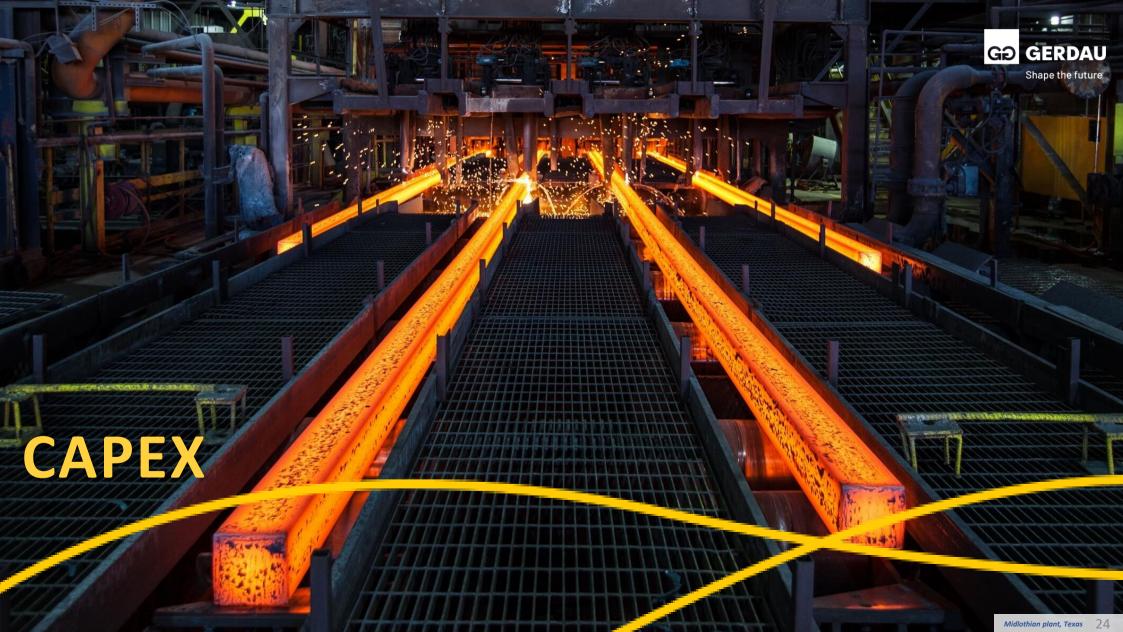
2023 DIVIDEND DISTRIBUTION

		-41
GERDAU	AMOUNT	R\$2.6 b
S.A.	PER SHARE	R\$1.51



^{1.} Shareholder payments / Parent Company's net income after booking the reserves set forth in the Bylaws.

Closing price in 2023 over the closing price in 2018, in the original currency and adjusted by dividends (including the buyback program and bonus shares).





CAPEX INVESTMENT

BALANCE BETWEEN ECONOMIC AND SUSTAINABLE DEVELOPMENT

43% R\$ 5.7 bi ~R\$ 1.6 b

CAPEX 2024¹



Environmental and
Safety Returns
of our Employees²

Competitiveness

Maintenance



Midlothian capacity increase: +250 kt/year with improved efficiency and supplied by solar power





New Sustainable Mining Platform: 5.5 Mt/year 100% dry stacking



Expansion in HRC: +250 kt/year with cost reduction and better market service



Renovation of Blast Furnace 1 of the Ouro Branco Plant

(in 2025) to extend its useful life by around 10 years

Safety Returns of our Employees²

¹Does not include contributions made by Gerdau Next.

² Investments that provide environmental and safety returns are included in the CAPEX guidance.



STRATEGIC CAPEX (2021–2026)

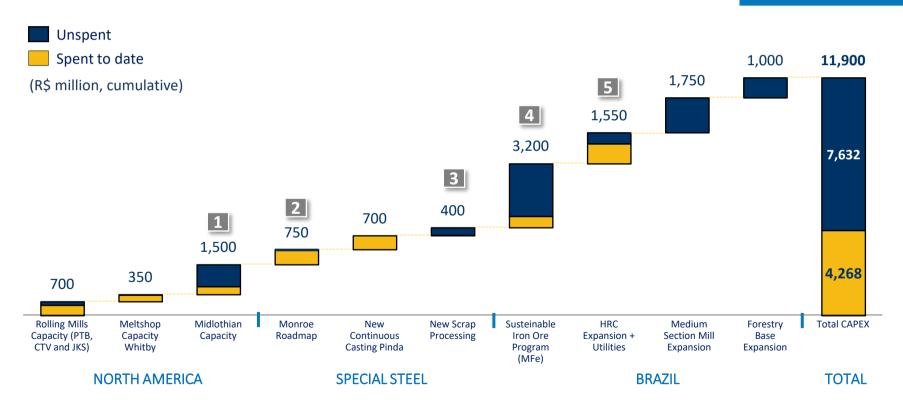
INVESTMENTS IN THE GROWTH AND COMPETITIVENESS OF OUR BUSINESS

Additional production capacity:

production capacity: +700 kt crude steel and

+1,400 kt rolling steel

4Q23 Strategic CAPEX: ~R\$380 million





MIDLOTHIAN CAPACITY INCREASE

HIGHER COMPETITIVENESS OF OUR LARGEST ASSET IN NORTH AMERICA





~R\$ 1.5 billion² Investment



Potential increase in EBITDA¹: R\$ 500¹² million/year



Ton capacity³



Supports growing demand for renewable energy



Improved efficiency



Supplied by green energy from solar park

^{1.} After investment maturity. 2. The numbers and information presented are included in the guidance provided by the Company, in a Material Fact published on October 4, 2023. 3. Total expected capacity of the unit, after the investment matures.



MONROE CAPACITY INCREASE

POSITIONING THE PLANT AS THE MAIN SBQ PLAYER IN NORTH AMERICA









Dec/2012 - New continuous caster US\$70MM



Sep/2014 - New twin-tank vacuum degasser US\$ 20 MM



Jan/2015 - New Rolling Mill (WBRF, Breakdown mill & Finishing) US\$99MM



Feb/2015 - New #3 straightener and NDT inspection line US\$22MM



Jul/2017 - New immersion ultrasonic inspection labs -US\$ 1,2 MM





Aug/2018 - Upgrade to 240mm bloom casting US\$7MM



Jul/2020 - New twin ladle furnace. New material handling system US\$40MM



Jul/2021 - EAF upgrades, new rolling mill colling beg & bar gauges US\$80MM



4Q23 – Start of the Cold end upgrade operation (phase 1)



NEW SCRAP PROCESSING FACILITY

GREATER COMPETITIVENESS IN SCRAP AND LOWER CO2 EMISSIONS





~R\$ 400 million² Investment



Potential increase in EBITDA¹: R\$ 200¹² million/year



Cost reduction and improvement of the meltshop performance



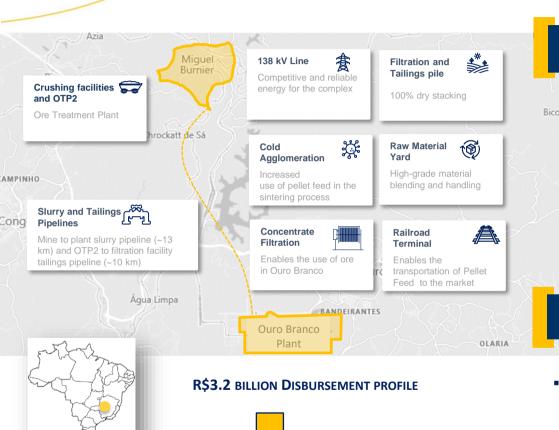
+700 jobs created (direct & indirect)

^{1.} After investment maturity. 2. The numbers and information presented are included in the guidance provided by the Company, in a Material Fact published on October 4, 2023.



NEW SUSTAINABLE MINING PLATFORM

MAIN INVESTMENTS



YIELD = SUSTAINABILITY + COMPETITIVENESS

Competitive Ore²:

US\$ 190 M per year

Rationale: 5.5 Mt with cash cost at US\$ 30/t vs. buying at market prices³

High-Quality Ore²:



Rationale: 65% grade, agglomeration, and yards enable us to reduce pellet consumption by 1 Mt per year in the long term³

MAJOR DRIVERS FOR THE FUTURE

- High-quality pellet feed¹ with potential for DRI and pellet production (alternatives for the decarbonization of Ouro Branco)
- Alternative for increasing production at the charcoal integrated plants
- 1 Pellet feed: Iron ore crushed to very thin grains (diameter smaller than 1 mm) with high iron content and low impurity levels. It is used in pelletizing for blast-furnace use.

2025

2 Yearly yield projection for the sustainable mining program, assuming a typical post ramp-up year and the economic assumptions considered in the reserve certification process.

2026

3 Considers a long-term price of Iron Ore 62% at US\$ 80/t CIF China, adjusted for freight and 65% quality. Long-term pellet premium of US\$45/t

2024

2023



OURO BRANCO CAPACITY INCREASE

INCREASE THE SHARE OF HIGHER ADDED VALUE PRODUCTS



Flat Steel Capacity¹ Increase:

- ✓ ~R\$ 1.5 billion² investment
- √ +250 kt/year of HRC capacity increase
- ✓ Potential increase in EBITDA¹²: R\$ 400 M/year
- ✓ Efficiency gains and cost reduction



Structural Capacity¹ Increase:

- ✓ ~R\$ 1.7 billion² investment
- √ +500 kt/year of Structural capacity increase
- ✓ Potential increase in EBITDA¹²: R\$ 250 M/year
- ✓ Replaces share of semi-finished capacity



BLAST FURNACES AND COKE PLANTS





Blast Furnace 1

Capacity: ~3.0 M Tonnes



Refurbishment due in 2025, to extend life by ~10 years



Blast Furnace 2

Capacity: ~1.5 M Tonnes



Intermediate repair in 2022, expected to operate 8 more years, until 2030



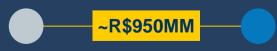
Current Life



Extendable To



Coke Oven Plants



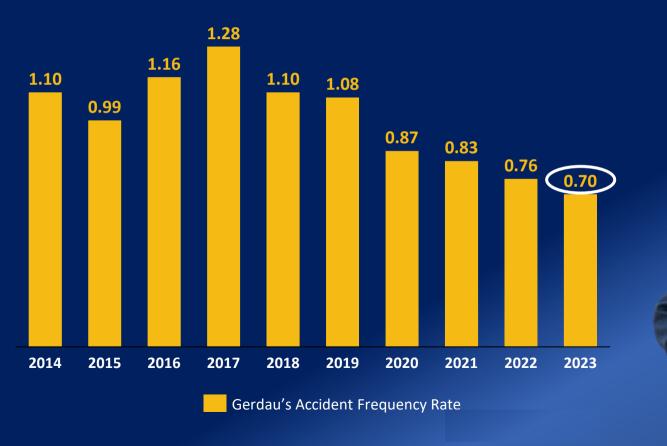
Current life until ~2030 for COP#1 and ~2034 for COP#2, rolling investments in the life extension program for all batteries





OCCUPATIONAL SAFETY

FOCUSING ON **PEOPLE'S SAFETY**, WE CLOSED 2023 WITH AN ACCIDENT FREQUENCY RATE OF 0.70, **AN ALL-TIME LOW**







TIMELINE ESG GERDAU

2019

- GRI
- UN Global Compact
- GHG emissions inventory
- Sustainability Policy
- 1st woman in the board

2020

GERDAU next

- Goals ESG ILP Gerdau Next
- Human Rights Policy
- Abrasca Award Best Integrated
 Reporting

2021



- SASB
- Annual Report verification

2022



- B Corp Gerdau Summit & Siderperu
- "Exame ESG" Award
- ESG workshop
- Material topics review

2020

- Materiality
- CDP Climate Change
- Helda Gerdau Program
- 1º Diversity Census
- B Movement Builders



2021

- MAC Curve
- "Reforma que Transforma"

 Project

2022

- Goal of 0.83 tCO2e/t steel by 2031
- Carbon calculator
- CDP Water Security

2023

- Since February 2023, we have been using only the DRY STACKING METHOD TO DISPOSE OF 100% OF TAILINGS in the state of Minas Gerais
- New sustainable mining platform

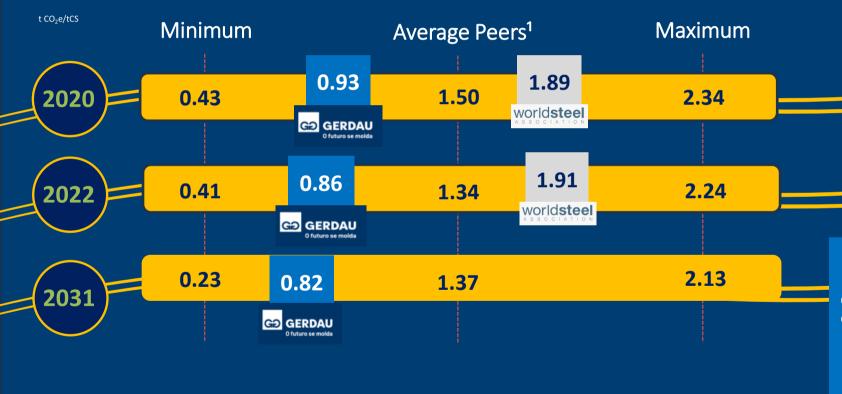






GERDAU AND THE LOW-CARBON ECONOMY: A DIFFERENTIATED POSITION

According to the Transition Pathway Initiative (TPI), Gerdau is aligned with the Paris commitments and is better positioned than its peers



Until 2031

Gerdau aims to reduce emissions

0.93 t of CO₂e per ton of steel





GERDAU'S COMMITMENT FOR 2031

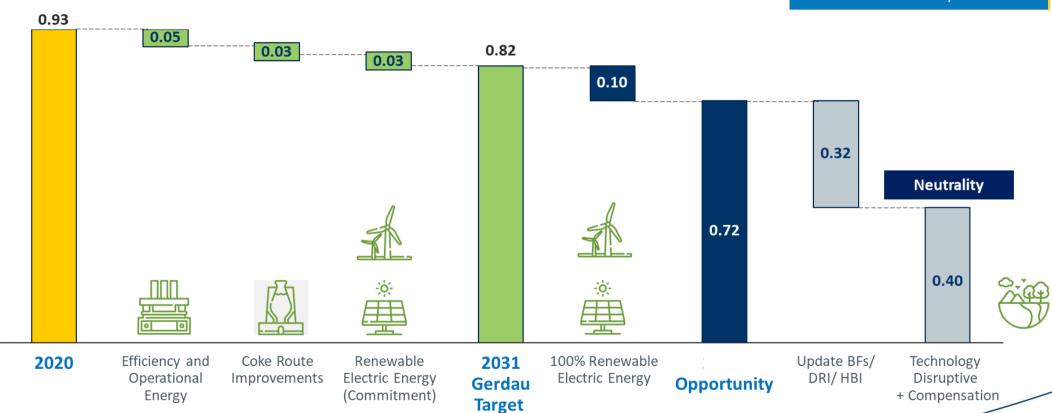
t CO₂e/tCS

Gerdau currently has

0.86 of tCO2e / t steel

(base year 2022)

Steel sector global average: 1.91 of tCO2e / t steel



Source: Gerdau 2021 Annual Report

Worldsteel (2021)



CDP SCORE EVOLUTION

CLIMATE CHANGE





CAPITALISMO CONSCIENTE °

ICO2B3



ARINOS SOLAR PARK MINAS GERAIS

GERDAU *next*





~R\$1.4 billion investment*



Installed capacity of 420 MWp



30% offtake of **renewable** energy (34 MWm), equivalent to:



~7% of the Company's annual energy consumption in Brazil



Steel plant with capacity of ~400,000 t/year



a 22,000 tCO2e annual reduction for the Company





NEW SUSTAINABLE MINING PLATFORM

PROMOTING LONG AND FLAT STEEL GROWTH AND COMPETITIVENESS IN BRAZIL

5.5¹ Mtpa of high-grade ore (65%)

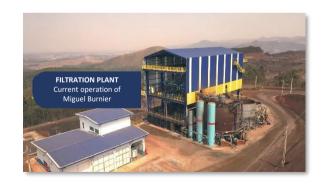
200,000 tonnes of CO2 reduction per year

CAPEX of **R\$3.2 billion** between 2023 and 2026

Integrated logistics (slurry and tailings pipelines)

40 years of certified reserves

100% dry processing (without using dams)







Committed to being part of the solutions to society's challenges and positively impacting the regions in which it is present, mining tailings management is a priority activity within the Company



SOME OF THE AWARDS AND RECOGNITIONS

Promoting the construction of an even more

sustainable future in the steel value chain

The B2B industrial company with the best reputation in Brazil

The only steel producer among the 100 most admired companies in the country



VALOR 1000 AWARD Best Valor 1000 Company in Brazil



EXAME MAIORES AWARD

Best Companies in the Mining
and Steel Sector in 2023



2023 STEELIE AWARDS
"Excellence in Communication
Programs" Category



CARBON DISCLOSURE PROJECT

The evolution to grade A-in 2023, above the global average and the metals and metallurgy sector



ÉPOCA NEGÓCIOS 360

Best Company for ESG and Sustainability



SISTEMA B CERTIFICATION For our Operations in Peru and Gerdau Summit



BEST INDUSTRIAL COMPANY, ACCORDING TO MERCO 2022 Reputação award



MELHORES DA DINHEIRO AWARD Best company in the "Steel, Mining, and Metallurgy" category



GERDAU IS AMONG THE TOP 10 publicly held companies in Brazil, for innovation leadership



Disclaimer

This presentation may contain forward-looking statements. These forward-looking statements rely upon estimates, information or methods that may be incorrect or inaccurate and may not actually occur. These estimates are also subject to risks, uncertainties and assumptions, including, among others: general economic, political and commercial conditions in Brazil and in the markets where we operate and existing and future government regulations. Potential investors are hereby informed that these estimates do not constitute a guarantee of future performance, as they involve risks and uncertainties. The company does not undertake, and specifically denies, any obligation to update any forecasts, which only speaks as of the date they are made.

