

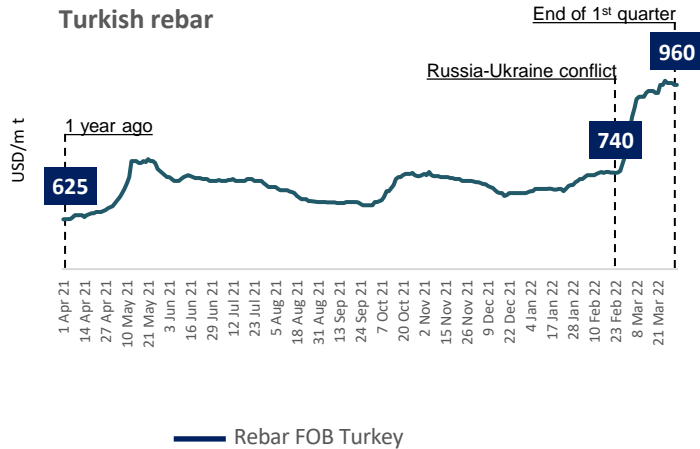


QUARTERLY RESULTS

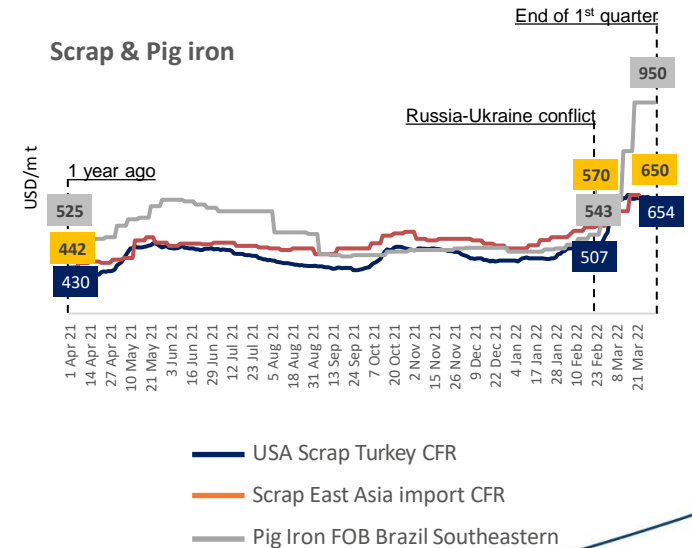
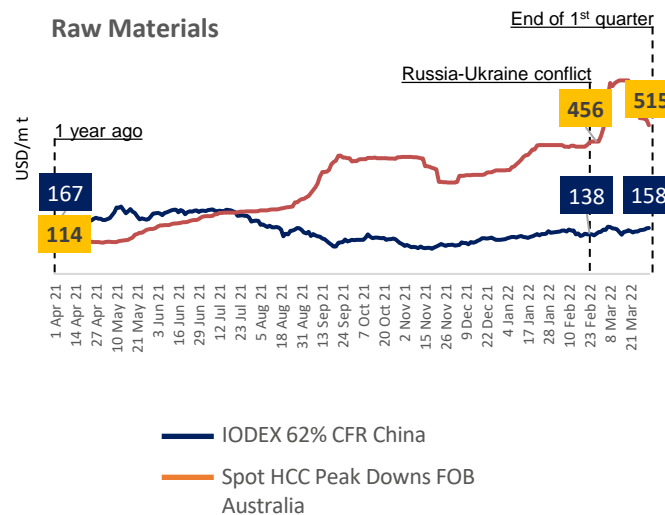


MACRO ENVIRONMENT 1Q22

- International scenario: Russia-Ukraine conflict caused disruptions in supply of commodities, pressures on global supply chain and higher spot prices for raw materials in international market;
- COVID uncertainties at start of year (brazilian retail market).



Source: S&P Global Commodity Insights





CONSOLIDATED – 1Q22 HIGHLIGHTS



Shipments (1,000 tonnes)

3,055

-1% vs 1Q21

-3% vs 4Q21



Net sales (R\$ million)

R\$ 20,330

+24% vs 1Q21

-6% vs 4Q21



Adjusted EBITDA⁽¹⁾ (R\$ million)

R\$ 5,827

+35% vs 1Q21

-3% vs 4Q21



Adjusted EBITDA Margin⁽¹⁾

28.7%

+2.2 p.p. vs 1Q21

+0.9 p.p. vs 4Q21



Net income⁽¹⁾ (R\$ million)

R\$ 2,940

+19 % vs 1Q21

-16% vs 4Q21



Safety

Frequency Rate⁽²⁾ – 0.57

vs 0.83 in 4Q21

(1) Adjusted by non-recurring items that impacted the result.

(2) Number of lost-time injuries for every 1,000,000 hours worked (the lower, the better)

PERFORMANCE BY BUSINESS DIVISION





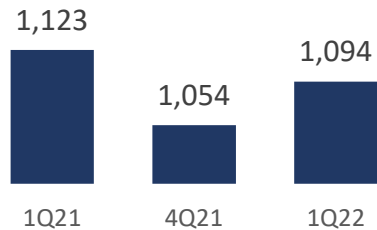
Utilization
rate⁽¹⁾

91%

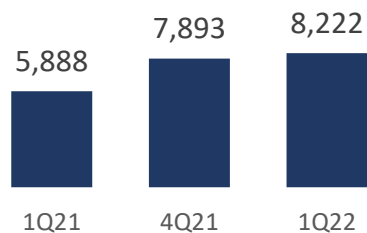
NORTH AMERICA BD

- Best quarter in the history of the Operation (46% of Gerdau's Consolidated EBITDA);
- Demands for non-residential construction and manufacturing remain strong;
- Leading indicators for non-residential construction and manufacturing sectors improving;
- Logistics and labor challenges. Inflation on the rise.

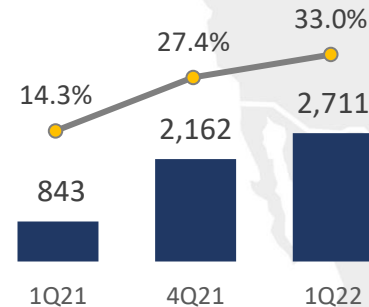
Shipments of steel (1,000 tonnes)



Net sales (R\$ million)



EBITDA (R\$ million)/EBITDA Margin



PMI⁽²⁾
57.1



ABI⁽²⁾
58.0

PROJECT

Technological Updating Whitby Mini-Mill.

Goal is to add 200 kt of steel by modernizing mini-mill in Canada
Investment⁽³⁾ ~R\$ 300 million.

OUTLOOK

- Solid steel demand, specially from the Construction industry;
- Order backlog above historical average (~80 days);
- Instruction issued by U.S. government requiring projects in US\$ 1 trillion infrastructure package to use locally produced materials, including steel ("Buy American")

(1) Rolled products. (2) As of March 2022. (3) Approximate CAPEX figures and subject to exchange rate variation



TRANSFORMATION JOURNEY

North America

- Operational excellence
- “Easy of doing business”
- Digital transformation

2019

2018

- Divestment of rebar / wire rod assets
- Commercial Strategy deployment




2020

- St. Paul deactivation – Migrated volume to existing network
- Value chain excellence



2021

- Petersburg (VA) expansion 
Invest.: R\$ 190 million
Goal: expand the products mix
- Cartersville (GA) expansion 
Invest.: R\$ 200 million
Goal: add 120 kt
- Mexico corporate reorganization 

2022

- Whitby (ON) expansion 
Invest.: R\$ 330 million
Goal: increase capacity and competitiveness
- Increase sales through digital channels in the USA & CAN
- Investment in scrap collection  

2023

- Jackson (TN) expansion 
Invest.: R\$ 350 million
Goal: increase products mix and competitiveness
- Midlothian (TX) expansion 
Invest.: TBD
Goal: reach 2 Mt of capacity
- Downstream investments

Value Chain

Commercial and operational strategies better aligned with Culture | People.

5.6%

>>

+27.4 p.p. in profitability

>>

33.0%

● EBITDA margin for 1st quarter of respective year



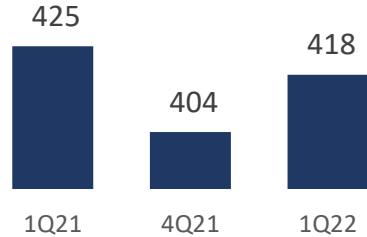
Utilization
rate⁽¹⁾

78%

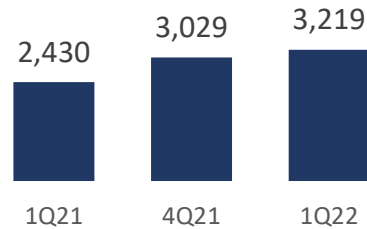
SPECIAL STEEL BD

- Strong performance of heavy vehicle sector in Brazil and USA;
- Light vehicle segment still affected by semiconductor supply.

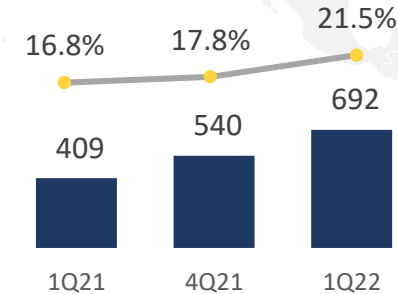
Shipments of steel (1,000 tonnes)



Net sales (R\$ million)



EBITDA (R\$ million)/EBITDA Margin



PROJECT

New continuous casting line in Pindamonhangaba;
Goal is to advance in **clean steel** production and **reduce costs** and **emissions**. Investment⁽²⁾ ~R\$ 700 million.

OUTLOOK

Higher growth (vs. last two years) in Gerdau's key markets: heavy vehicles, distribution and oil & gas;
Gradual improvement in semiconductor issue for light vehicles.

(1) Crude steel. (2) Approximate CAPEX figures and subject to exchange rate variation



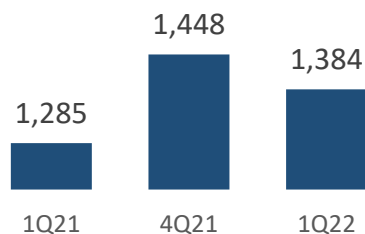
Utilization
rate⁽¹⁾

76%

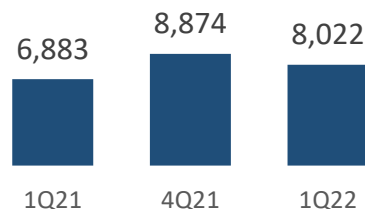
BRAZIL BD

- Quarter reflects period of transition and stabilization of steel demand at healthy levels in various market sectors;
- Retail demand stabilizing at high levels. Digital sales increasing;
- Strong steel demand from industrial sector, driven by agriculture, capital goods, machinery and equipment, road equipment and energy sectors.

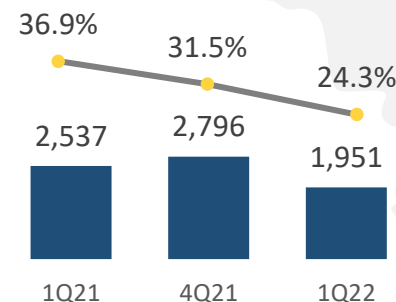
Shipments of steel (1,000 tonnes)



Net sales (R\$ million)



EBITDA (R\$ million)/EBITDA Margin



Construction
GDP 1.6% ⁽²⁾⁽³⁾



+16% Construction
sites ⁽²⁾⁽⁴⁾



Inventory
11.5 months ⁽²⁾⁽⁵⁾



Capacity
26.792 MW ⁽²⁾⁽⁶⁾

PROJETO

Expand coil production in Ouro Branco;
Goal is to **add 250 kt** of coils and **reduce** operating costs;
Investment⁽⁷⁾ ~R\$ 1 billion.

OUTLOOK

Distribution and retail: higher sales and lower shipments;
Homebuilding: higher number of launches, with sales volume trending lower;
Energy: sector remains strong with expectation of large investments;
Infrastructure: busy calendar of highway projects and auctions.

(1) Crude steel. (2) Forecast as of April 2022 for end-2022. (3) Source: Tendências. (4) Source: Neoway. (5) Source: Secovi. (6) Source: ANEEL. (7) Approximate CAPEX figures and subject to exchange rate variation



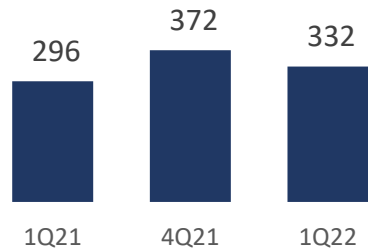
Utilization
rate⁽¹⁾

86%

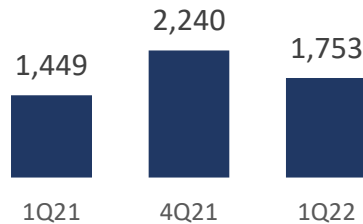
SOUTH AMERICA BD

- **Argentina:** Steel demand from construction and agriculture sectors remains strong;
- **Peru:** Steel demand remains solid, driven by construction industry, despite political and logistical challenges.

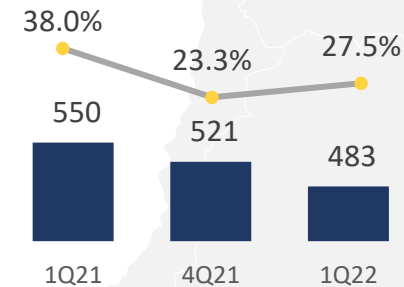
Shipments of steel (1,000 tonnes)



Net sales (R\$ million)



EBITDA (R\$ million)/EBITDA Margin



PROJECT

Expansion of Peru's rolling mill capacity;
Expand **capacity, reduce costs, improve occupational health and safety**;
Investment⁽²⁾ ~R\$ 90 million.

OUTLOOK

Argentina: maintenance of good activity levels construction and agribusiness;
Peru: good market performance, with solid demand from construction sector.

(1) Rolled products. (2) Approximate CAPEX figures and subject to exchange rate variation



FINANCIAL PERFORMANCE



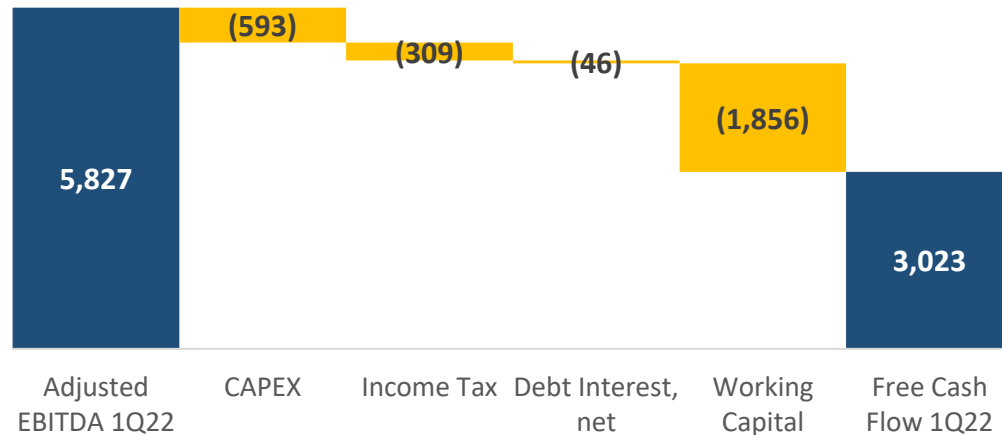
GERDAU

Shape the future



EBITDA & CASH FLOW BRIDGE 1Q22

R\$ million



FCF = 52% of the EBITDA or 15% of the Net sales

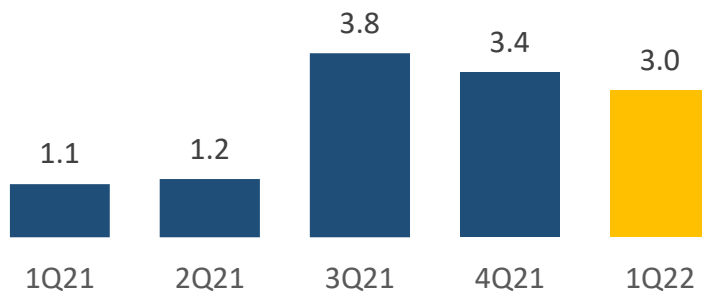




CASH FLOW & WORKING CAPITAL

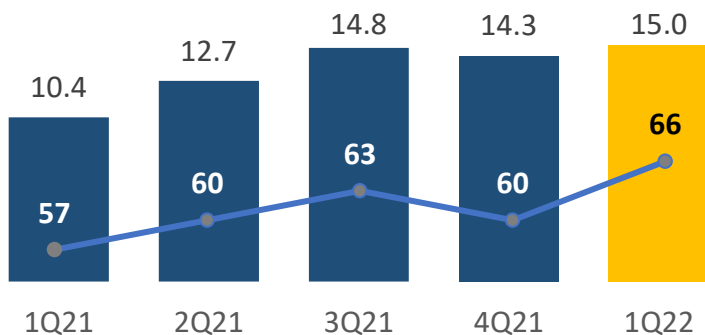
R\$ billion

Free Cash Flow



8th straight quarter of positive FCF

Working Capital & Financial cycle



2nd lower financial cycle for a 1st quarter in the last 10 years.

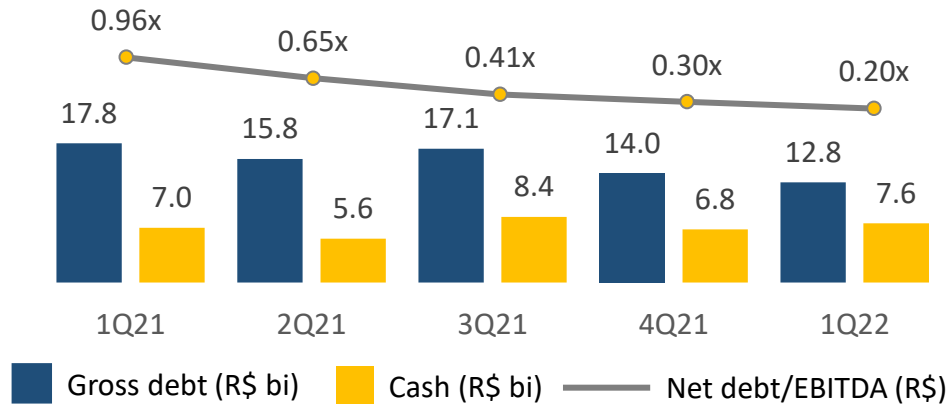
■ Working capital (R\$ billion) — Financial cycle (days)



LIQUIDITY & INDEBTEDNESS

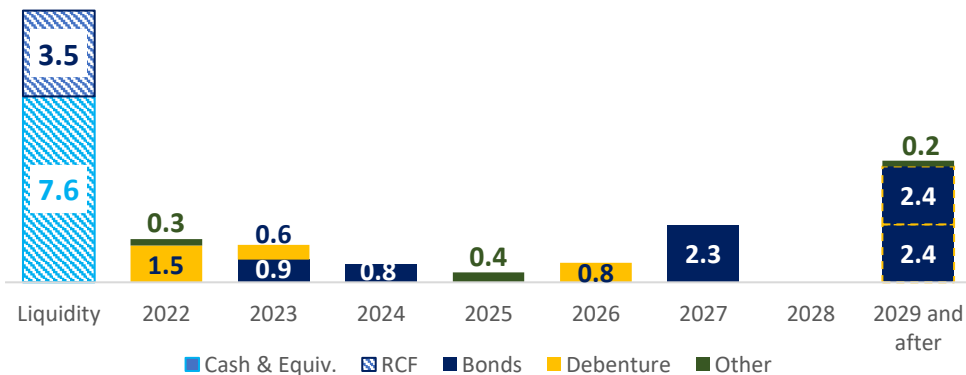
R\$ billion

Debt and leverage



Financial Policy:
Gross debt lower
than R\$ 12 billion

Debt
amortization
schedule



Long debt profile
(only 16% in the short term)
Average term: 7.7 years
Average cost: 7.2% p.a.

(1) Global Revolving Credit Facility

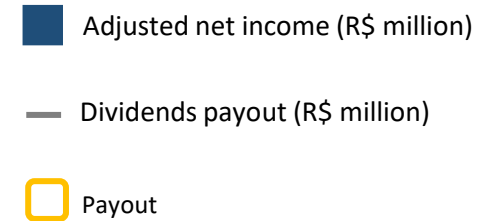
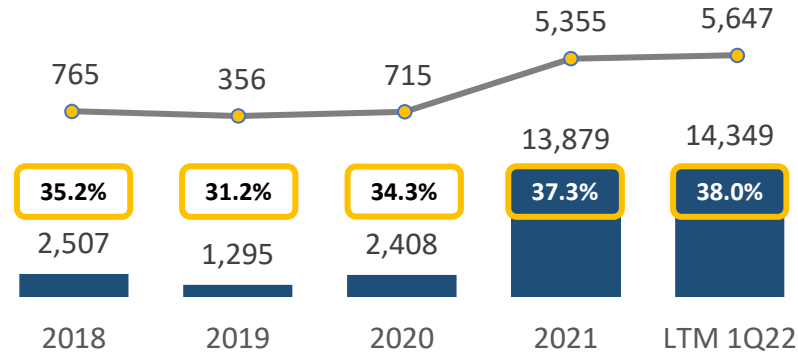


RETURN TO SHAREHOLDERS

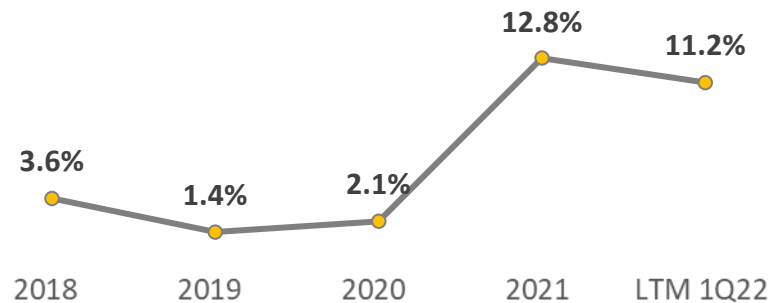
Dividends 1Q22

GGBR: R\$ 0.57 per share
GOAU: R\$ 0.29 per share

Net income & dividends payout



Dividend Yield GGBR4⁽²⁾



Share buyback program 18 months

Gerdau S.A: up to 55 million preferred shares (~5% of preferred shares in free-float⁽¹⁾).

Metalúrgica Gerdau S.A: up to 69 million preferred shares (~10% of preferred shares in free-float⁽¹⁾).

(1) In March 2022: GGBR4 1.102 million shares | GOAU4: 699 million shares.

(2) Dividends paid/share price in the beginning of the period - Share price (R\$/share): 2018: 12.38; 2019: 14.82; 2020: 20.00; 2021: 24.45; LTM1T22: 29.46



ESG

SOLAR FARM

Midlothian, Texas

Capacity of **80 megawatts**

Aligned with strategy to **reduce** CO₂ emissions

Startup in 2nd half of 2022

GREENHOUSE GAS EMISSIONS (CO₂e)
GERDAU AVERAGE IN 2021:

0.90t CO₂/t steel

Reduction of **3%** when compared to 2020
(0.93 tCO₂/t steel)





ESG



INSPIRE GERDAU

Mobilize and encourage suppliers to incorporate best practices in diversity and inclusion.

18 partners recognized

203 partners already adhered to program



G. FUTURE

Trainee program to develop new leaders, with record number of candidates in 2022 edition.

Over **40 k** candidates

Over **200** hired

New
record for
program



Reforma que
transforma
UMA INICIATIVA GERDAU

REFORMA QUE TRANSFORMA

Largest social project in Gerdau's history: improvement of more than 13,000 vulnerable homes in Brazil, over 10 years.





SAVE THE DATE

AUGUST 3rd

2Q22 QUARTERLY RESULTS

Disclaimer

This presentation may contain forward-looking statements. These forward-looking statements rely upon estimates, information or methods that may be incorrect or inaccurate and may not actually occur. These estimates are also subject to risks, uncertainties and assumptions, including, among others: general economic, political and commercial conditions in Brazil and in the markets where we operate and existing and future government regulations. Potential investors are hereby informed that these estimates do not constitute a guarantee of future performance, as they involve risks and uncertainties. The company does not undertake, and specifically denies, any obligation to update any forecasts, which only speaks as of the date they are made.



GERDAU

Shape the future