

INSTITUTIONAL PRESENTATION

January 2025



GERDAU
Shape the future

THE LARGEST BRAZILIAN STEEL PRODUCER

Shares

traded on the
São Paulo and
New York
Stock Exchanges

11million

tons of scrap steel in
its operations in Brazil
and abroad

71

Comercial
Gerdau
Stores

2

iron ore
mines

29

units of steel
production

Industrial
presence in
7
countries

+30,000

Direct and indirect
employees
worldwide

250,000

hectares of forest
base, including
eucalyptus
plantations and
preservation areas



A BROAD PORTFOLIO



GERDAU
Shape the future

CULTURAL TRANSFORMATION

OUR PURPOSE

EMPOWERING
PEOPLE WHO
BUILD THE
FUTURE



We put safety first

Business results are never more important than people's lives.



We do what's right

Ethics and respect are central to everything we do.



Every customer is unique

We strive to help our customers thrive, achieving success together.



We communicate honestly and respectfully

We believe that speaking our minds openly is a way of showing respect for our colleagues. We don't know everything, and that's why we believe in the importance of respectful and meaningful discussion with a genuine interest in supporting each other's growth.



We foster a diverse and inclusive environment

We respect and embrace diversity, creating an environment in which everyone is given a voice, is respected and has equal opportunity.



Owner mindset

We are responsible for making decisions in the best interests of the business, with our purpose and our principles as a compass.



We are all leaders

We are engaged around and committed to our own and others' development.



We create value for all

We fulfill our purpose by creating value for all stakeholders, sustainably.



Simplicity

We focus on things that create value; this makes us more agile, efficient and productive.



We exceed our own limits each day

We are constantly looking for ways to do things better and to be the best we can be. We dream big and adapt to the circumstances, and search for new and better ways of doing things.

Rômulo Jesuino da Silva
Ouro Branco Unit

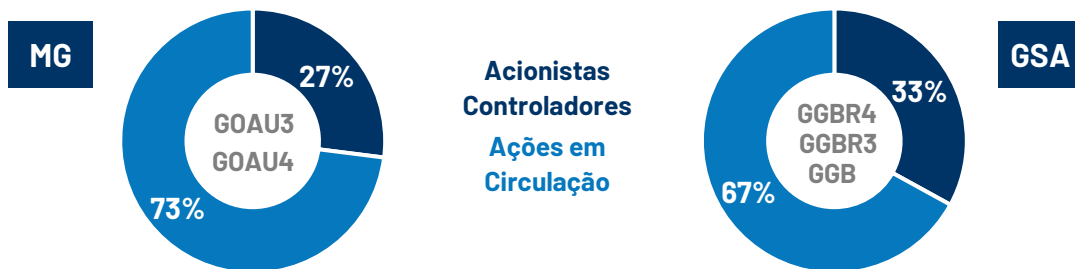


GERDAU

Shape the future

CORPORATE GOVERNANCE

CORPORATE STRUCTURE



BOARD OF DIRECTORS

NAME	Position	Independent	Committees ²			
			CRS	CGC	CFIN	CES
Guilherme Chagas Gerdau Johannpeter	President	No				
André Bier Gerdau Johannpeter	Vice-President	No				
Claudio Johannpeter	Vice-President	No				
Gustavo Werneck da Cunha ¹	Member	No				
Claudio Antonio Gonçalves	Member	Yes				
Claudia Sender Ramirez	Member	Yes				
Alberto Fernandes	Member	Yes				

(1) Also CEO of the Company

(2) CRS: Compensation and Succession Committee; CGC: Governance Committee Corporate; CFIN: Finance Committee; CES: Strategy and Sustainability Committee

INDEXES GGBR

IBOV B3	ITAG B3	IGCT B3	IMAT B3	IBRA B3
IBXL B3	IBRX B3	IGCX B3	INDX B3	IVBX B3

Remuneração Executiva:

- STIP: 70% EBITDA/Earnings + 30% Individual goals
- LTIP (3-5 years):
- 1) 60% Performance Shares:
 - 40% EVA;
 - 10% CO2;
 - 10% Women in Leadership

2) 40% Restricted Shares
Clawback and Onwership provisions for key executives

Gerdau's remuneration goals in relation to Management are:

- Nurture a culture of achievement and meeting challenging targets;
- Achieve short- and long-term results consistently and sustainably;
- Attract and engage elite executives via competitive remuneration practices.

The annual Remuneration Proposal for Gerdau Management:

- We have the support of specialist Global Remuneration Consultancy firms value of positions and to ascertain market benchmarks
- The benchmark value uses Brazilian or global companies of a similar size to Gerdau, operating in the steel and related industries, or even potential competitors for our professionals.

+120
YEARS OF
HISTORY

GERDAU'S SUSTAINABLE GROWTH FOCUSED ON THE AMERICAS

BEFORE¹...

...LTM 3Q24

Operation in 16 countries	Operation in 7 countries
R\$ 43 billion of Net Revenue	Net Revenue R\$ 65 bi
SG&A as 6.3% of the Net Revenue	SG&A (Net Revenue) 3.2%
EBITDA Margin: 11.3%	EBITDA Margin: 17.4%
Financial Cycle: 84 days	Financial Cycle: 83 days
Net Debt/EBITDA: 2.4x	Net Debt/EBITDA: 0.32x

PROCESS OF DIVESTMENTS R\$ 7.4 billion

2014 to 2018

Sales of operations in Spain and Chile

Sales of mills, processing plants and real estate assets in the US

Sales of the mill and coal assets in Colombia

Hydropower sales in Brazil

JV sales in the Dominican Republic and Colombia²

Sale of Special Steel operations in India

(1) Data referring to the closing of the year 2014

(2) Data referring to the closing in 2017 (~50% - US\$165 million for Colombia) and 2024 (~50% US\$ 325 million for Colombia + Dominican Republic)



PRODUCTS AND SERVICES TO SHARE GREATER VALUE FOR OUR CUSTOMERS

STRUCTURE AND COMPETITIVE ADVANTAGES



+ **than 7 thousand** employees



One of the market leaders with **all facilities based on scrap** and excellence in service provision through the **one-stop-shop and B2B concept**



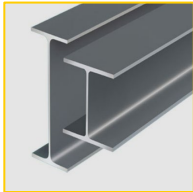
10 Industrial plants, operating in the **USA** and **Canada**, and joint ventures in **Mexico**. **Lowest CO2 emitter in the North American** steel production chain



Markets: **Construction ~25%** (non-residential), **Distribution ~50%** (civil, metallic, foundations and retaining) and **Industry ~25%** (energy, agriculture, automotive, etc.)



Capacity of **5,400 MT of crude steel**, **100% scrap based**



Structural



Merchant bar



SBQ



Rebar

NORTH AMERICA BD'S TIMELINE (VOLUME)



PRODUCTS

45%

Merchant/Others long products

45%

Structural

10%

Rebar

INVESTMENTS IN MACHINE LEARNING, BRINGING MORE SAVINGS AND BETTER SECURITY PRACTICES



THROUGH RESEARCH AND DEVELOPMENT, WE AIM TO BE A GLOBAL REFERENCE IN THE PRODUCTION OF SPECIAL STEEL

STRUCTURE AND COMPETITIVE ADVANTAGES

-  **+ than 6 thousand employees**
-  **Global commercial operations**
-  **7 facilities:** 3 in Brazil and 4 in US
-  **Operating markets:** ~75% **Automotive** ~25% **nonAutomotive** (energy, agriculture, construction, mining, etc.)
-  **Special steel requires advanced manufacturing processes due to their characteristics in high demand applications**
-  **Capacity of 2,490 MT of crude steel: 100% scrap based**



SBQ



Forged Bars



Hot rolled bars

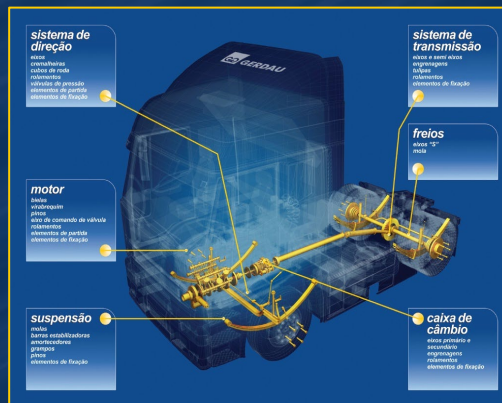


Wire

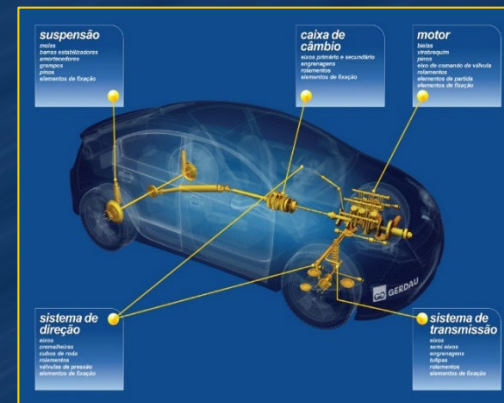


Wire-rod

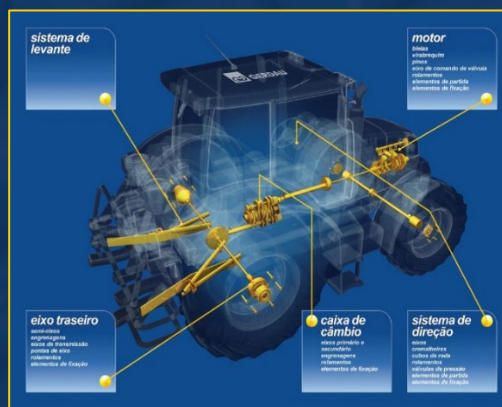
1,500kg of special steel



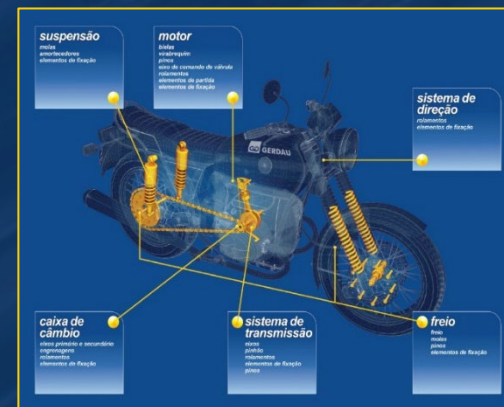
150kg special steel



500kg special steel



15kg special steel





FOCUS ON LONG AND FLAT STEEL GROWTH AND COMPETITIVENESS IN BRAZIL

STRUCTURE AND COMPETITIVE ADVANTAGES

-  + than 20 thousand employees
-  **13 Industrial** plants in Ceará, Minas Gerais, Paraná, Pernambuco, Rio de Janeiro, Rio Grande do Sul and São Paulo.
71 own steel distribution stores
-  Markets: **Construction ~20%** (civil, metallic, foundations and retaining), **Industry ~30%** (energy, agriculture, etc.) and **Distribution ~50%**
-  Capacity of 7,700 MT of crude steel, approximately **50% Integrated Route and 50% Mini Mill**
-  **We are the largest producer of charcoal in the world** with more than 250 thousand hectares of forest base in the state of Minas Gerais



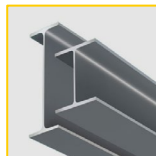
Rebar



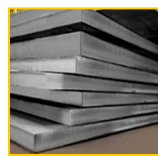
Wire-rod



HRC



Beams



Plate

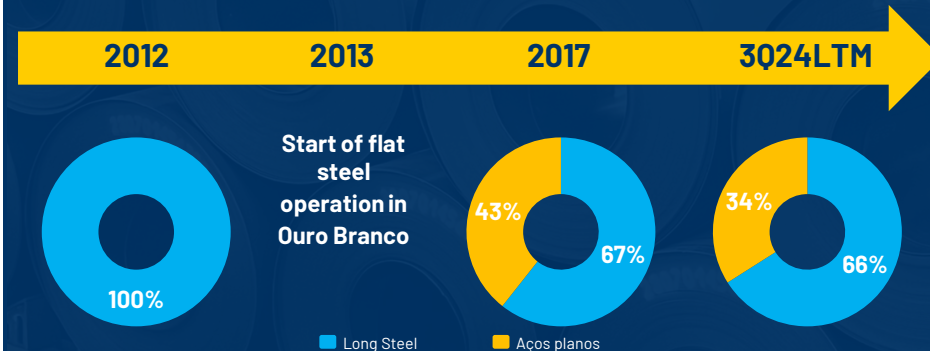


Nails



Wires

BRAZIL BD'S TIMELINE (VOLUME)



PRODUCTS

50%
Long Steel

35%
Flat Steel

15%
Semi -
Finished

SINCE FEBRUARY/23 WE NO LONGER USE THE TAILINGS DISPOSAL DAM, ALL PROCESSING HAS BEEN DONE THROUGH DRYSTACKING METHOD.



EACH OPERATION IS FOCUSED ON ITS OWN DOMESTIC MARKET AND MAINTAINS ITS COMPETITIVE POSITIONS DEPENDING ON THE CONDITIONS IN ITS RESPECTIVE MARKETS

STRUCTURE AND COMPETITIVE ADVANTAGES



+ than 1 thousand employees



Presence in **Argentina, Uruguay** and **Peru**



Markets: **Construction ~20%** (civil, metallic, foundations and retaining), **Distribution ~70%** (semi-finished) e **Industry ~10%** (energy, agriculture, etc.)



Capacity of 890 MT of crude steel, **100% scrap based**



Imports rebars, merchant bar and billets from Brazil BD



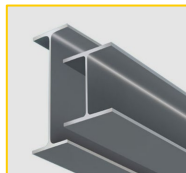
Rebar



Wires



Merchant bar



Structural



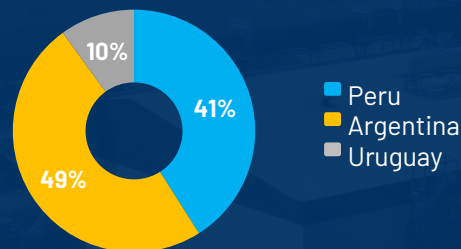
Nails



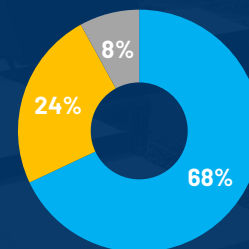
Wire-rod

PRODUCTION CAPACITY IN EACH COUNTRY

CRUDE STEEL



ROLLED STEEL



PRODUCTS

100%
Long Steel

SIDERPERU'S CERTIFICATION, AS A B COMPANY, REAFFIRMS THE JOURNEY OF SUSTAINABILITY AND THE SEARCH TO BE PART OF THE SOLUTIONS TO SOCIETY'S CHALLENGES AND DILEMMAS

GERDAU NEXT

NEW RELEVANT AND PROFITABLE BUSINESSES IN STRATEGIC SEGMENTS DIVERSIFYING GERDAU'S BUSINESS PORTFOLIO, WITH PRODUCTS AND SERVICES COMPLEMENTARY TO STEEL

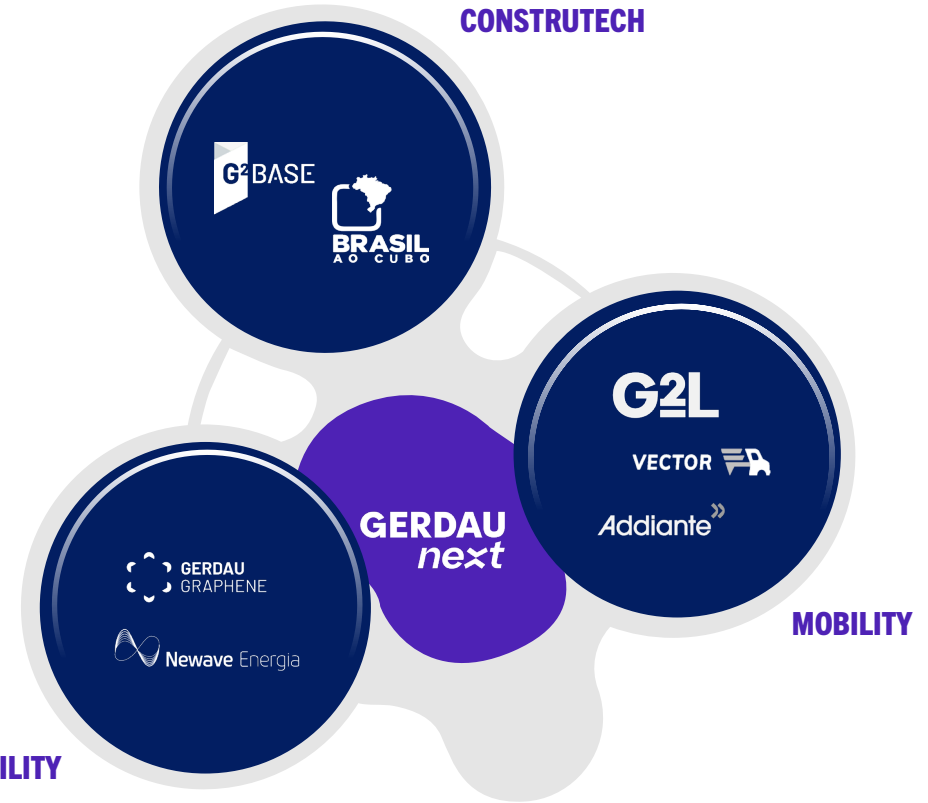
REINFORCES OUR VISION OF LONG-TERM GROWTH

MISSION: New relevant and profitable businesses in strategic segments: Construction, Mobility and Sustainability.

GROWTH STRATEGY: New business development through intrapreneurship, open innovation - connections with startups and external partners, and mergers and acquisitions.

PORTFOLIO: 7 companies make up the current portfolio, in addition to companies invested in by the Corporate Venture Capital fund of Gerdau Next Ventures..

SUSTAINABILITY



PERFORMANCE

BY BUSINESS DIVISION



GERDAU
Shape the future



QUARTERLY OVERVIEW

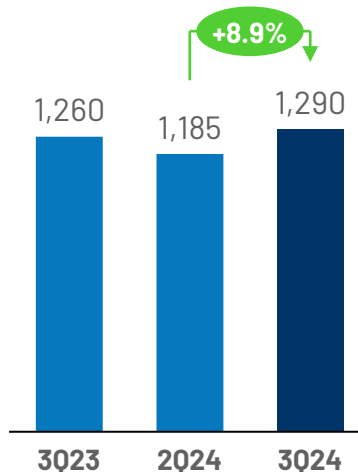
- The imported steel penetration rate reached 20.3% in September and continues to be the industry's main problem;
- The domestic market grew, driven by increased demand for long steel, especially from the civil construction sector;
- Exports also increased, benefiting from the appreciation of the U.S. dollar against the Brazilian real, improving production capacity utilization and diluting fixed costs;
- The development of initiatives to increase operational leverage and efficiency, coupled with optimized raw material consumption, led to the lowest COGS/t since 4Q21.

UTILIZATION RATE

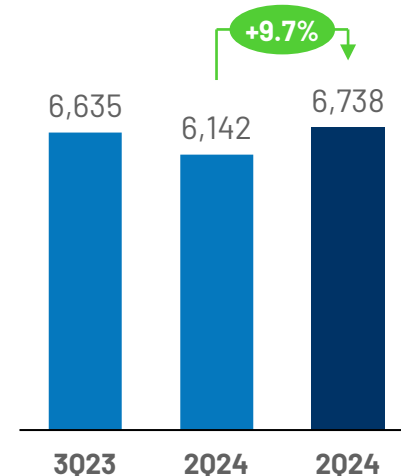
Rolled steel **70%**

Crude steel **83%**

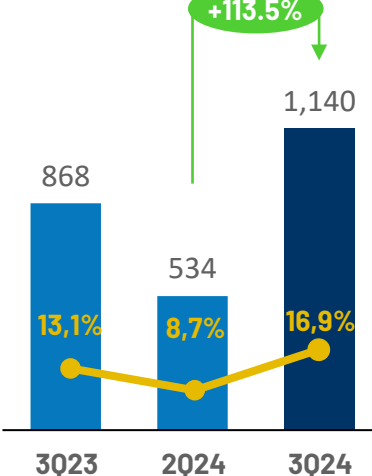
Shipments
(1,000 tonnes)



Net Sales
(R\$ million)



EBITDA
(R\$ million)



EBITDA Margin



Real Estate Inventory in São Paulo City – 7.0¹ months



Real Estate Launches +24.5%²



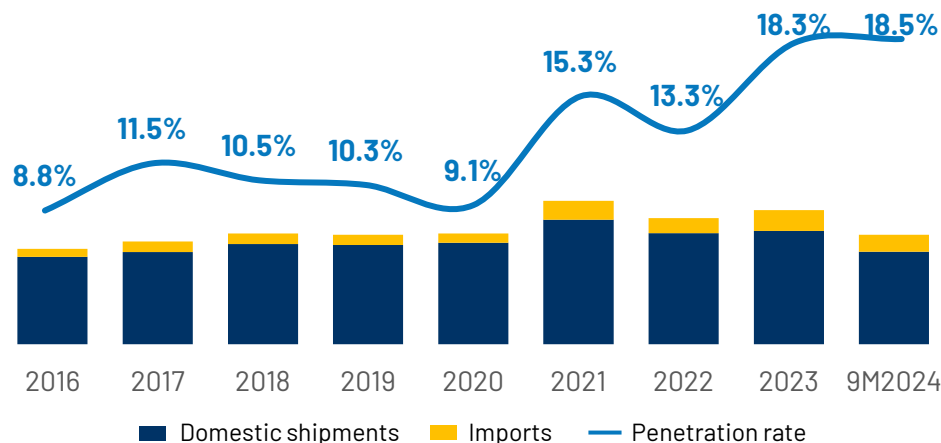
Manufacturing Industry +3.1%³



Infrastructure Investments (Public + Private) +11.2%⁴

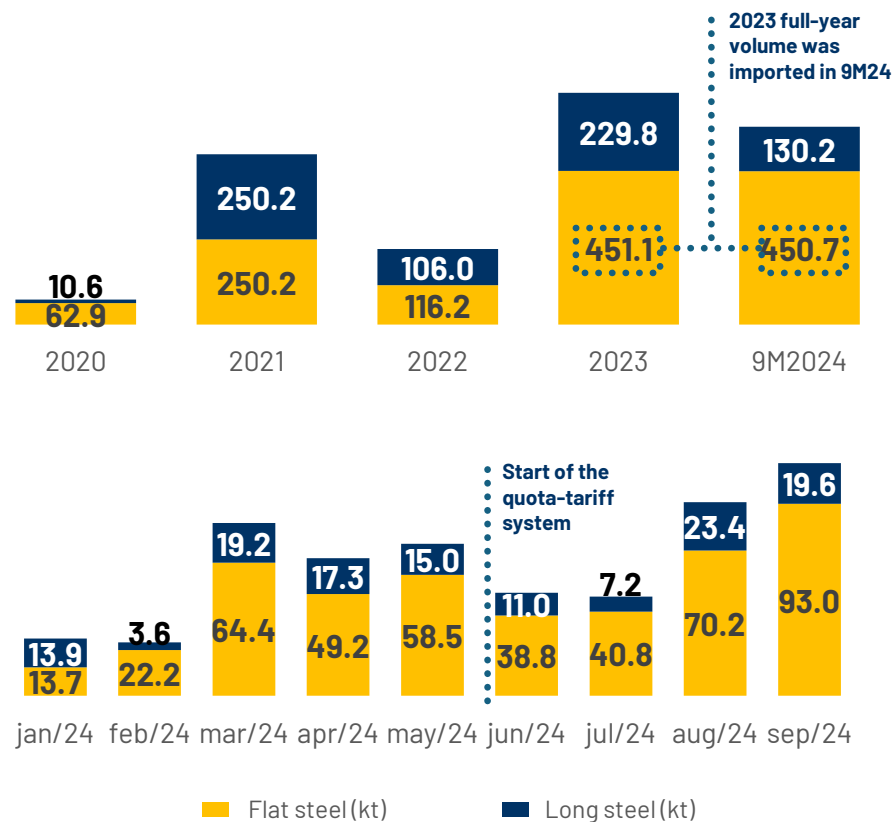
STEEL IMPORTS AND THE LOW EFFECTIVENESS OF THE CURRENT TRADE DEFENSE MECHANISM (QUOTA-TARIFF)

APPARENT STEEL CONSUMPTION BREAKDOWN



- In **Sept/24**, the penetration rate reached **20.3%**
- Average monthly imports of **~400 kt**,
(~77% above the historical average)¹
- Growth in apparent consumption (9M24 vs 9M23)²: **+8%**
- Growth in imports (9M24 vs 9M23)²: **+13%**
- Growth in domestic shipments (9M24 vs 9M23)²: **+7%**

STEEL PRODUCT IMPORTS – QUOTA-TARIFF SYSTEM³

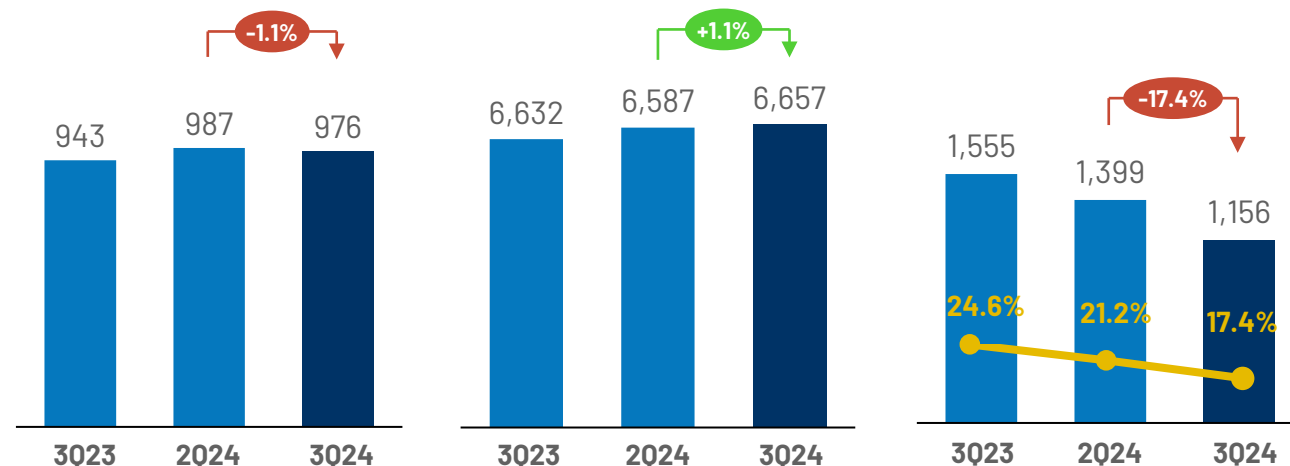




QUARTERLY OVERVIEW

- Demand from non-residential construction remains resilient;
- Shipment volume was affected by steel imports, client inventory levels, and increased volatility caused by the U.S. presidential election;
- Scheduled maintenance shutdowns reduced working capital due to a decline in production levels in the quarter and higher inventory consumption;
- The average price in U.S. dollars fell due to lower demand, a higher share of rebars in the product mix, and pressure from imports;
- Dales Recycling was acquired to expand the procurement of ferrous scrap at a competitive cost through in-house channels.

UTILIZATION RATE

Rolled steel **76%**Crude steel **72%**Shipments
(1,000 tonnes)Net Sales
(R\$ million)EBITDA
(R\$ million)EBITDA
Margin
Employment in the industry (U.S.):¹ +1.5% Δ y/y

PMI:² 47.2

ABI:³ 45.7

DMI:⁴ +5.0% Δ q/q



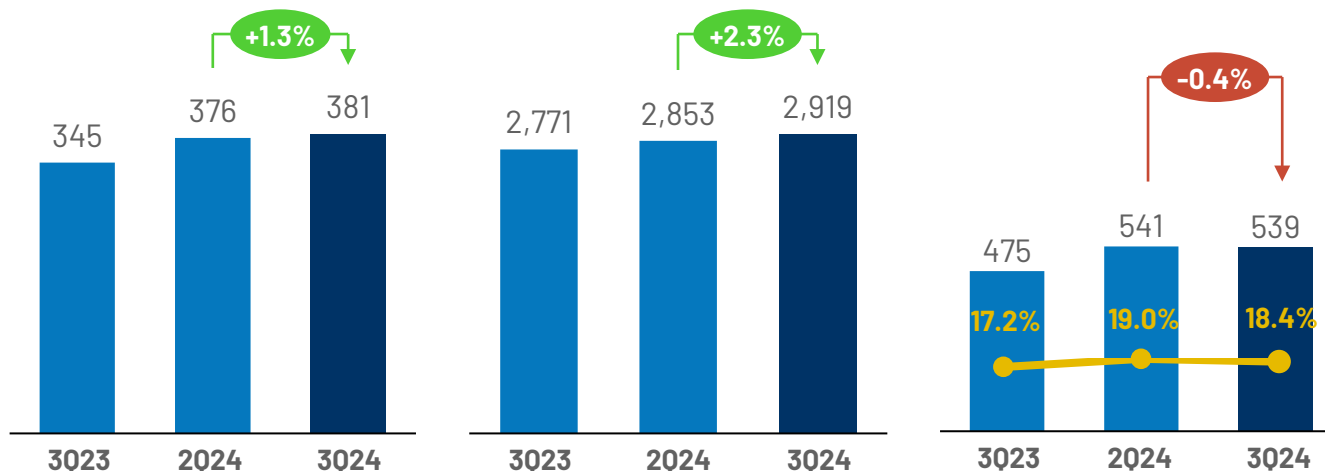
QUARTERLY OVERVIEW

BRAZIL

- Higher shipment volume, boosted by growth in truck and light vehicle production, recording the best quarter in five years;
- Lower cost of goods sold, reflecting initiatives to improve performance.

UNITED STATES

- Shipment volume impacted by lower demand from the auto industry, due to lower purchasing power and higher interest rates;
- Higher cost of goods sold due to maintenance shutdowns and lower dilution of fixed costs.

Shipments
(1,000 tonnes)Net Sales
(R\$ million)EBITDA
(R\$ million)EBITDA
Margin

Light Vehicle Production
in 3Q24: +17.5% $\Delta y/y^1$

Heavy Vehicle Production
in 3Q24: +47.2% $\Delta y/y^1$



Light Vehicle Production
in 3Q24: -5.1% $\Delta y/y^2$

Class 8 Vehicle Production
in 3Q24: +2.5% $\Delta y/y^2$



QUARTERLY OVERVIEW

ARGENTINA

- Economic measures with a slower effect on the recovery of the industrial and civil construction sectors.

PERU

- Result driven by progress in the execution of public construction projects in the country.

URUGUAY

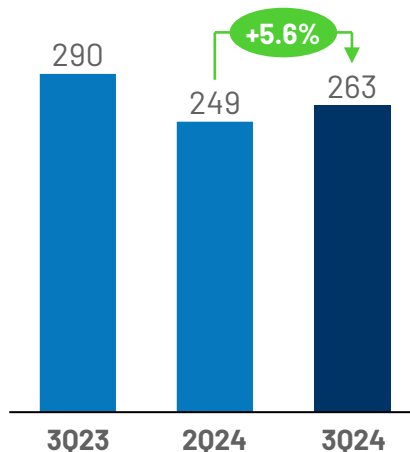
- Stable demand due to public and private construction projects. Prices pressured by higher steel imports.

UTILIZATION RATE

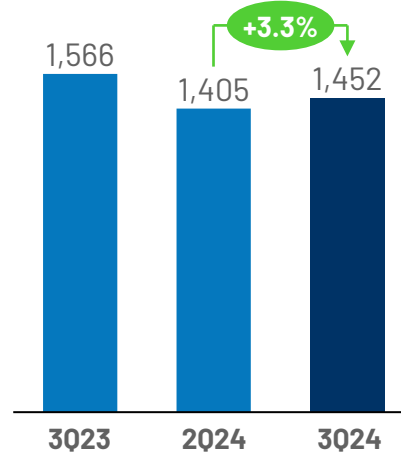
Rolled steel **66%**

Crude steel **52%**

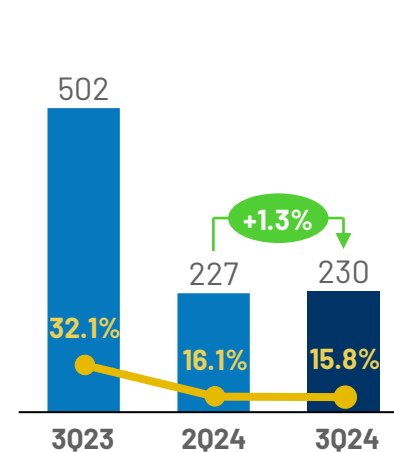
Shipments
(1,000 tonnes)



Net Sales
(R\$ million)



EBITDA
(R\$ million)



EBITDA Margin



Apparent Consumption of Long Steel:

251 kt

(+49.4% Δ q/q)¹



Business Confidence Index:

51.6

(+4.0-point Δ q/q)²



Apparent Consumption of Long Steel:

31 kt

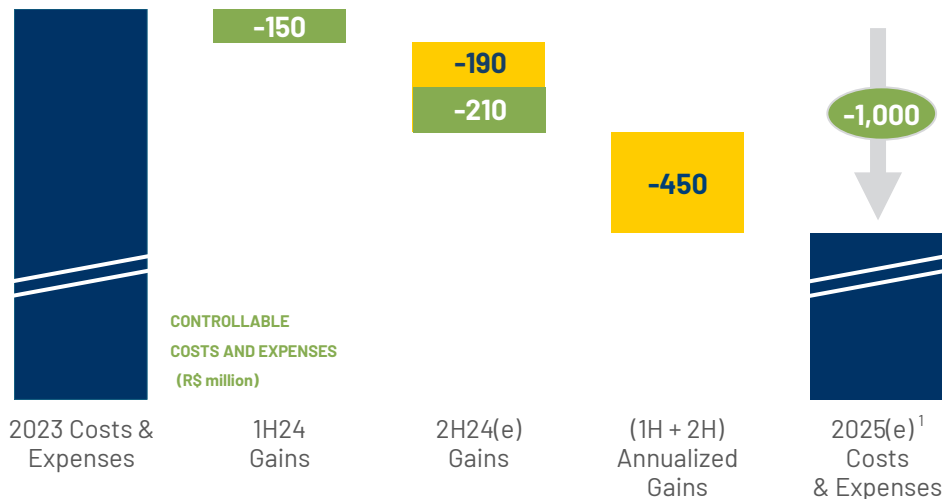
(+6.9% Δ q/q)¹

COMMITMENT WITH COST DISCIPLINE AND CONTINUOUS PURSUIT OF INCREASED EFFICIENCY

Brazil BD:
~R\$1.0 billion/year



Other BDs:
~R\$0.5 billion/year



- Units idling;
 - Volume migration to other units;
 - Projects to improve efficiency;
 - Maintenance costs and specific materials optimization;
 - Higher operational leverage in production units.
- (+13 p.p. and +8 p.p. in melt shop and rolling mill capacity utilization vs 2024).

2024 Initiatives

■ North America BD

- Initiatives to control and optimize personnel, maintenance and third-party hiring;
- Whitby collective agreement concluded.

■ Special Steel BD

- Brazil:
 - Initiatives to control and optimize personnel;
 - Gains consolidation & annualization.
- U.S.:
 - Monroe collective agreement concluded;
 - Rolling mill productivity improvement.

OPTIMIZATION AND INCREASED UTILIZATION OF OUR ASSETS, BOOSTING PERFORMANCE AND PROFITABILITY



PERFORMANCE

FINANCIAL

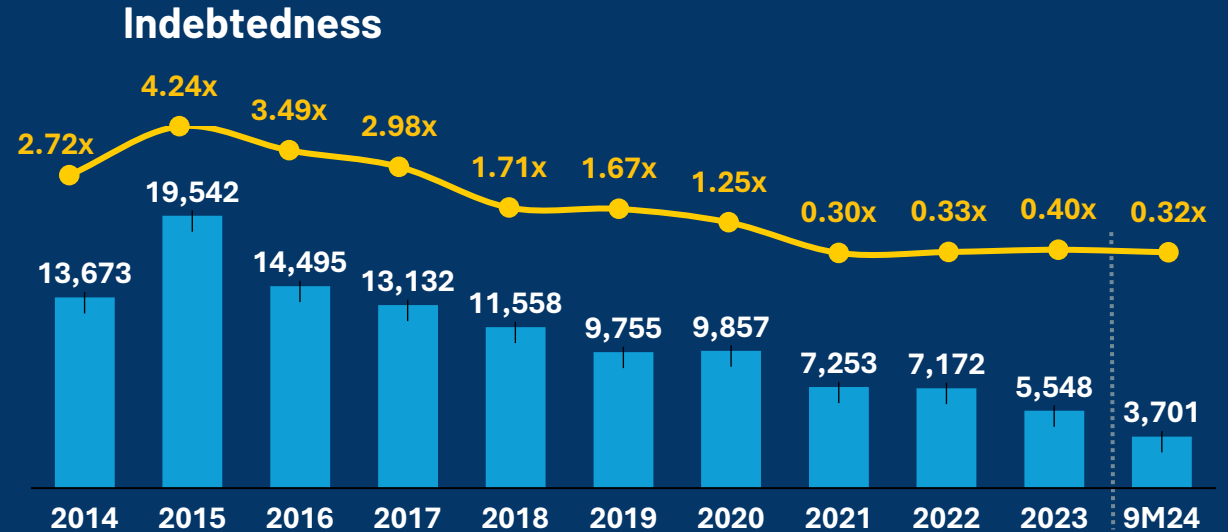


GERDAU
Shape the future

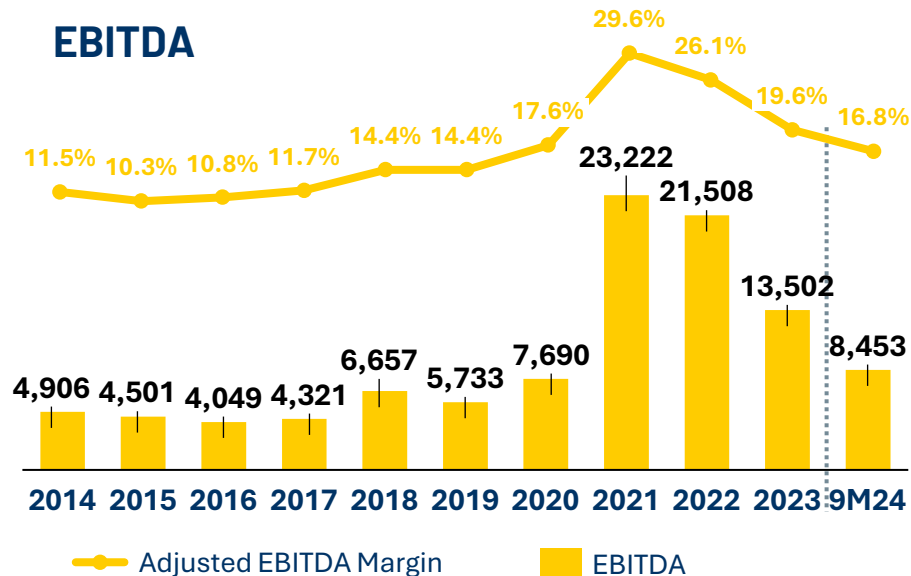
PROGRESS IN PERFORMANCE

... 2014-9M24

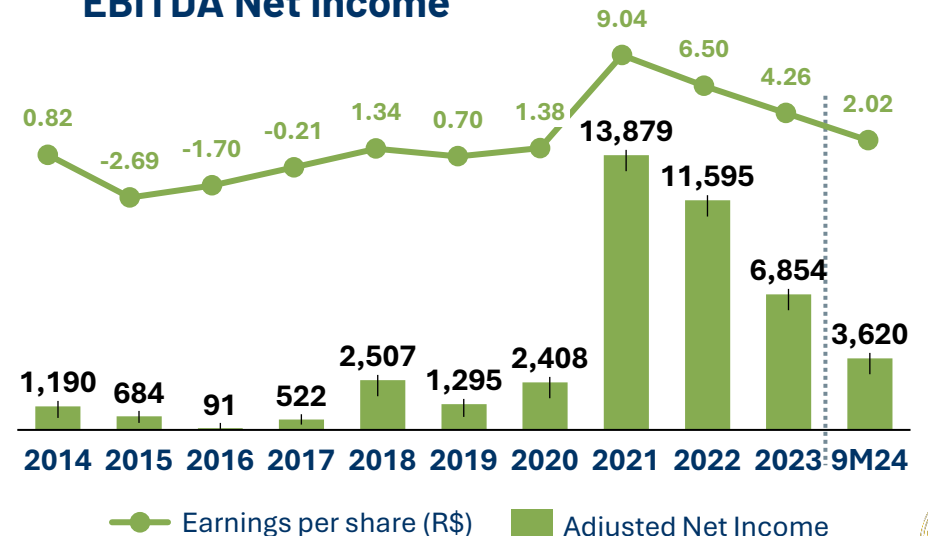
● Net Debt/Adjusted EBITDA
■ Net Debt



EBITDA



EBITDA Net Income

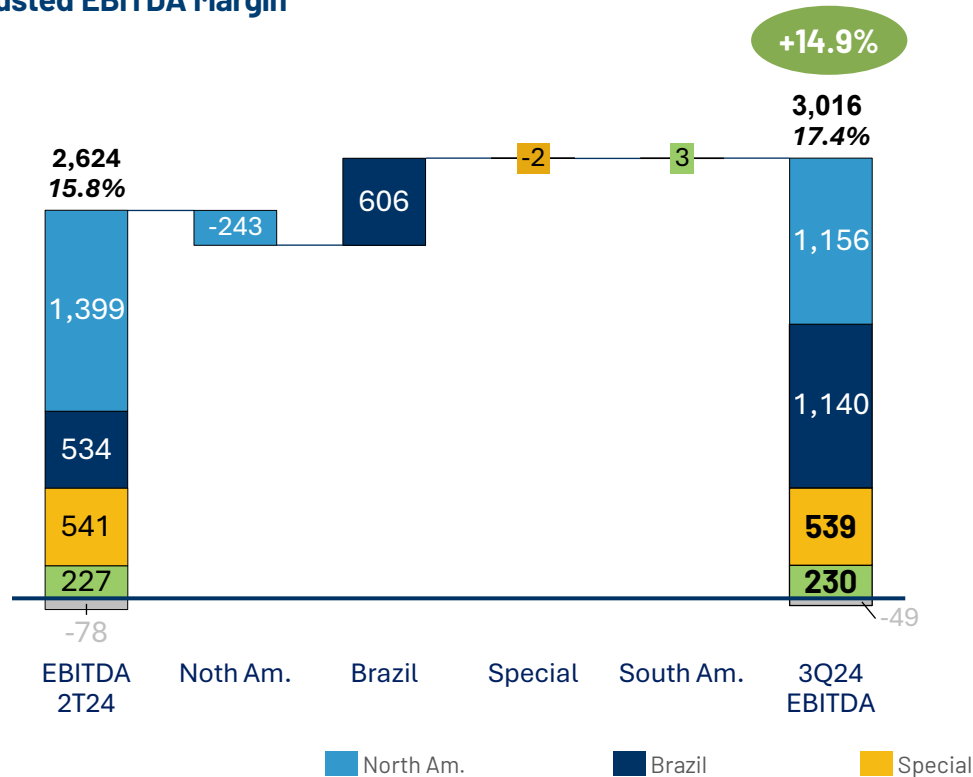


GERDAU
Shape the future

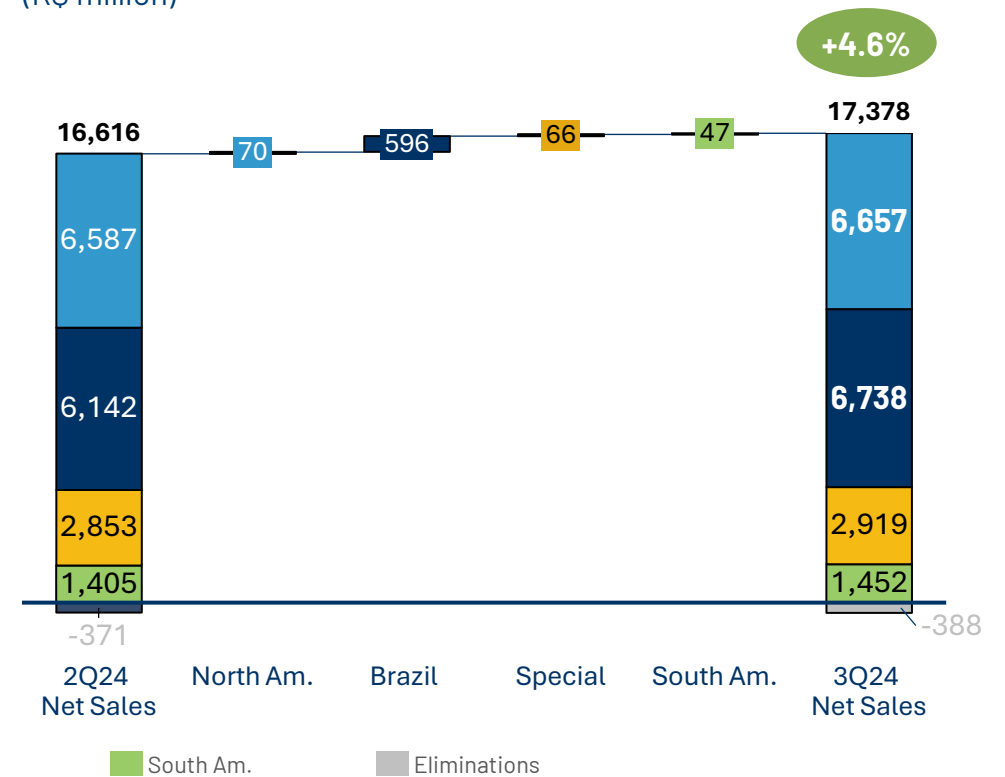
3Q24 HIGHLIGHTS

FOCUS ON COMPETITIVENESS THROUGH THE OPTIMIZATION OF ASSETS IN BRAZIL

Adjusted EBITDA (R\$ million) and
Adjusted EBITDA Margin²



Net Sales¹
(R\$ million)



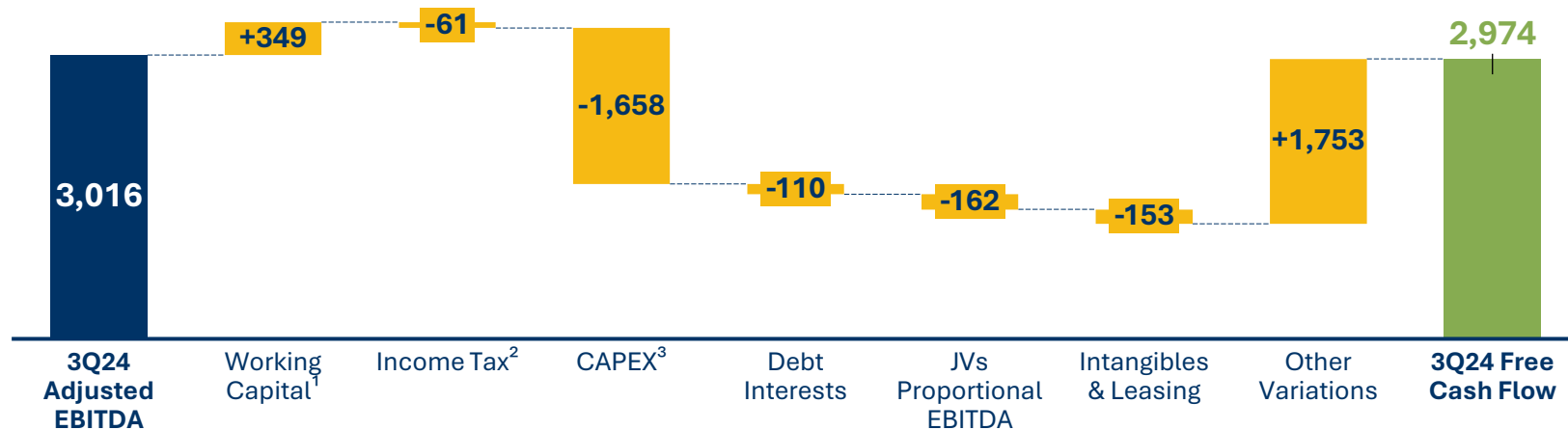
¹ Includes iron ore sales

² Non-accounting measure calculated by the Company. The Company presents Adjusted EBITDA to provide additional information on cash generation in the period.

CASH FLOW & NET CASH VARIATION

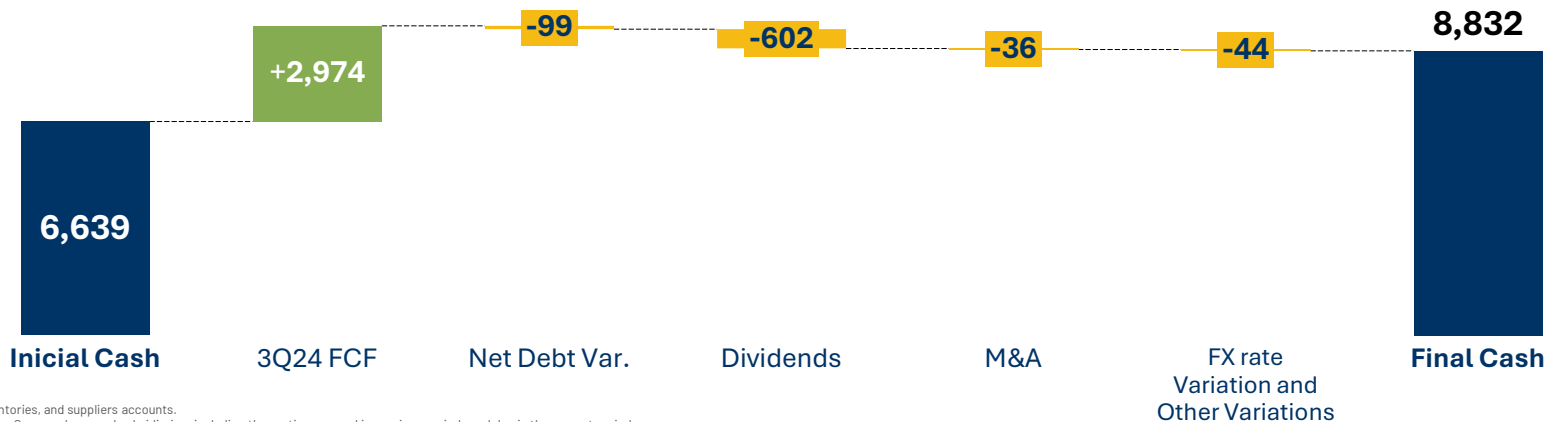
CASH FLOW

(R\$ million)



NET CASH VARIATION

(R\$ million)



¹ Includes the cash effect of the clients, inventories, and suppliers accounts.

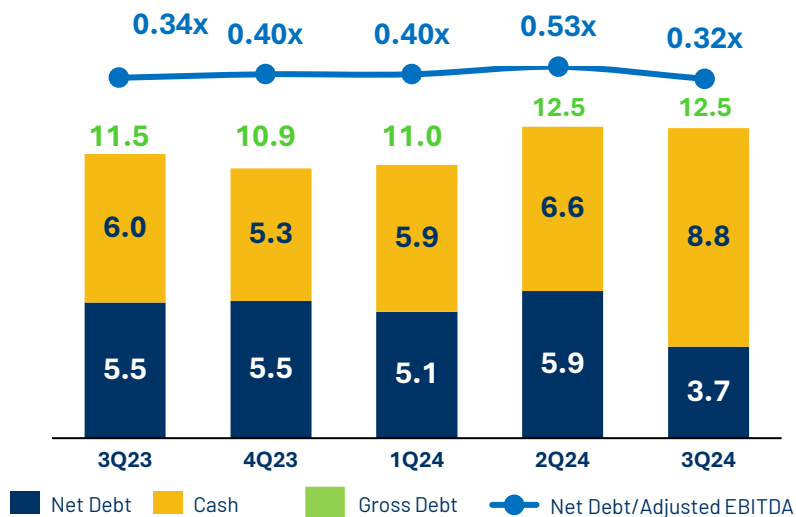
² Includes the cash effect of income tax on the Company's several subsidiaries, including the portion accrued in previous periods and due in the current period.

³ Includes the addition of R\$1.420 million in CAPEX investments in 2024, adjusted for the cash effect of the change in accounts payable to property, plant, and equipment suppliers in the amount of R\$249 million, related to acquisitions which will be paid in future period.

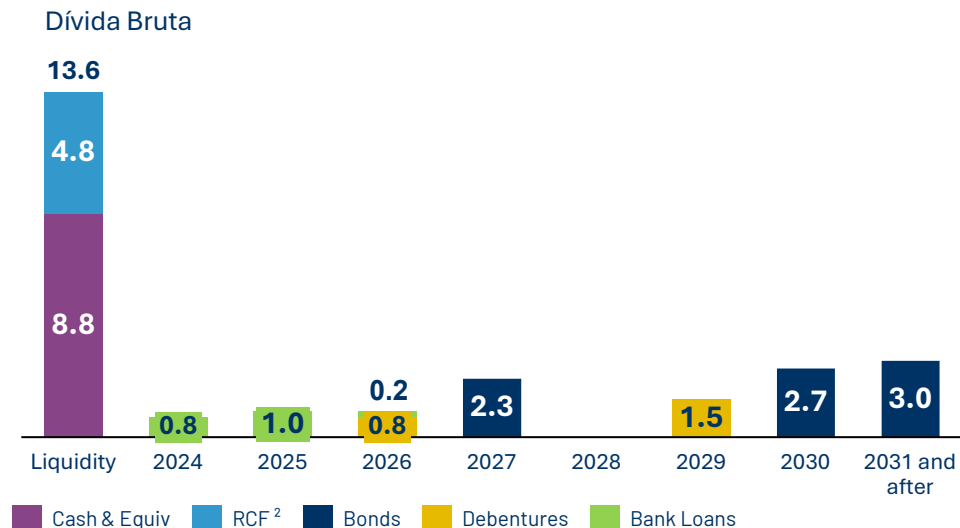


LIQUIDITY & INDEBTEDNESS

CASH, DEBT, AND LEVERAGE (R\$ BILLION)



LIQUIDITY POSITION AND DEBT AMORTIZATION¹ (R\$ BILLION)



¹ With no deferred expenses ² Global Revolving Credit Facility

FINANCIAL POLICY

GROSS DEBT
< R\$ 12 BILLION

AVERAGE TERM
> 6 YEARS

AVERAGE TERM
7.2 YEARS

NET DEBT/EBITDA
≤ 1.5X

AVERAGE COST
BRL: 106.7% OF THE
CDI RATE P.A.
USD: 5.5% P.A.

RATING

FitchRatings
BBB STABLE

STANDARD
& POOR'S
BBB STABLE

MOODY'S
Baa2 STABLE

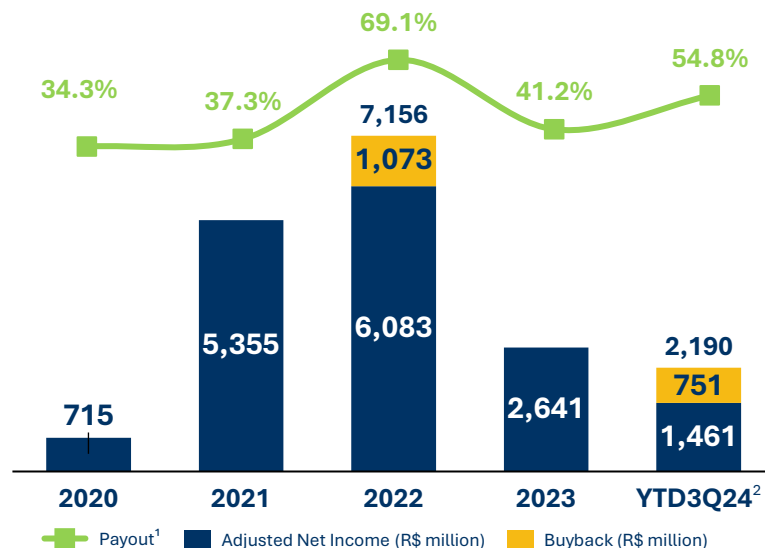


GERDAU
Shape the future

SHAREHOLDER RETURNS

PAYOUT ABOVE THE MINIMUM MANDATORY DIVIDEND PAYMENT

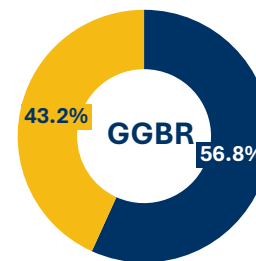
DIVIDENDS



SHARE BUYBACK PROGRAM

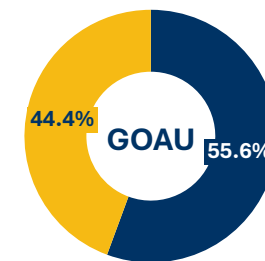
GGBR

- Up to 69.8 million of shares, of which:
- Invested until October 2024: R\$ 729,4 MM GGBR4/GGBR3/GGB (2% do Market Cap)



GOAU

- Total program up to 33 million shares.
- Invested until October 2024: R\$ 193.5 MM GOAU4 (2% of Market Cap)



Repurchased To repurchased

3Q24 DIVIDEND DISTRIBUTION

GERDAU S.A.

AMOUNT **R\$ 619.4 mi**

PER SHARE **R\$ 0.30**

METALÚRGICA GERDAU S.A.

AMOUNT **R\$ 131.9 mi**

PER SHARE **R\$ 0.13**

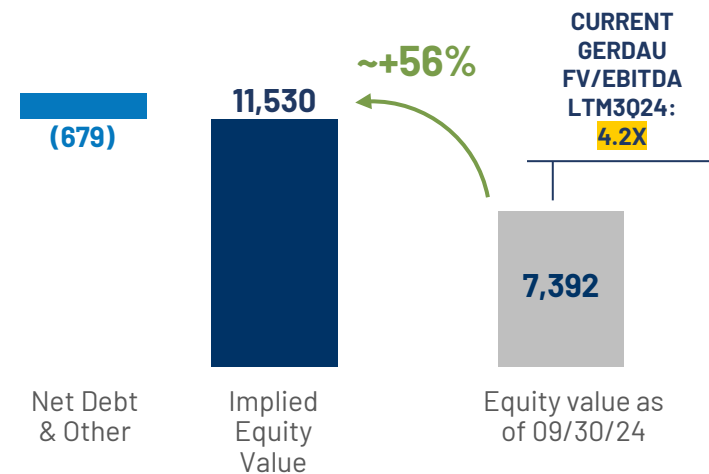
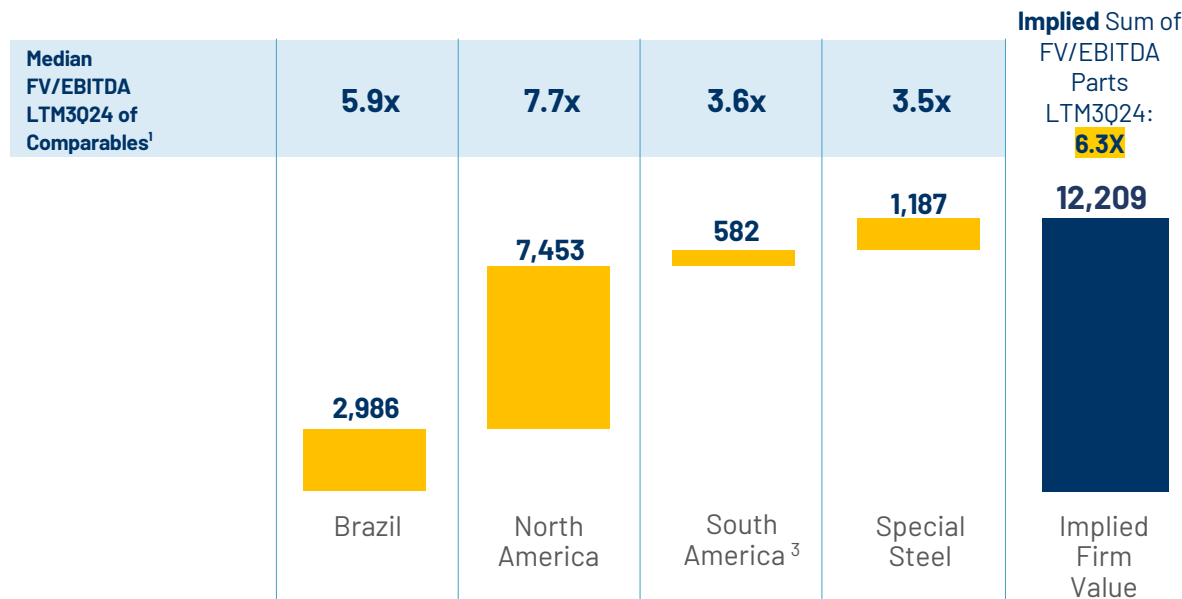


GERDAU
Shape the future

1. Revenues / Net corporate profit of the parent company after the constitution of the reserves provided for in the Articles of Association.
2. Considers the buyback program until October/2024. [Ver mais detalhes](#)

RE-RATING POTENTIAL: SUM OF THE PARTS VS. PEERS

BASED ON LTM3Q24 EBITDA (US\$M)



EBITDA LTM3Q24	510	965	161	341	1,926 ²
EBITDA Margin	11.0%	20.6%	20.1%	17.0%	16.2%
% Total EBITDA total	25.8%	48.8%	8.1%	17.2%	100.0%

EUA FV/EBITDA UDM3T24	7.7
Gerdau North America EBITDA LTM3Q24	965
Implicit FV Gerdau North America	7,453
(-) Gerdau actual FV (@4.1x FV/EBITDA LTM3Q24)	8,071
(=) Evaluation of the others BDs 1	618

As the market prices the North America division at 7.7x EV/ 3Q24 LTM EBITDA, it seems to assign a minimum value to the other business divisions at the Company's current enterprise value.



GERDAU
Shape the future

1. Brazilian peers: Ternium, CSN, and Usiminas | U.S. peers: CMC, Steel Dynamics, and Nucor | Latam peers: Ternium | Special Steel peers: Metallus.

2. Considers US\$52 million in eliminations and adjustments.

3. Includes Uruguay, Argentina, and Peru.

Note: BRL to USD exchange rate: R\$5.45. GGBR4 price on September 30, 2024: R\$ 19.10.



CAPEX



GERDAU
Shape the future

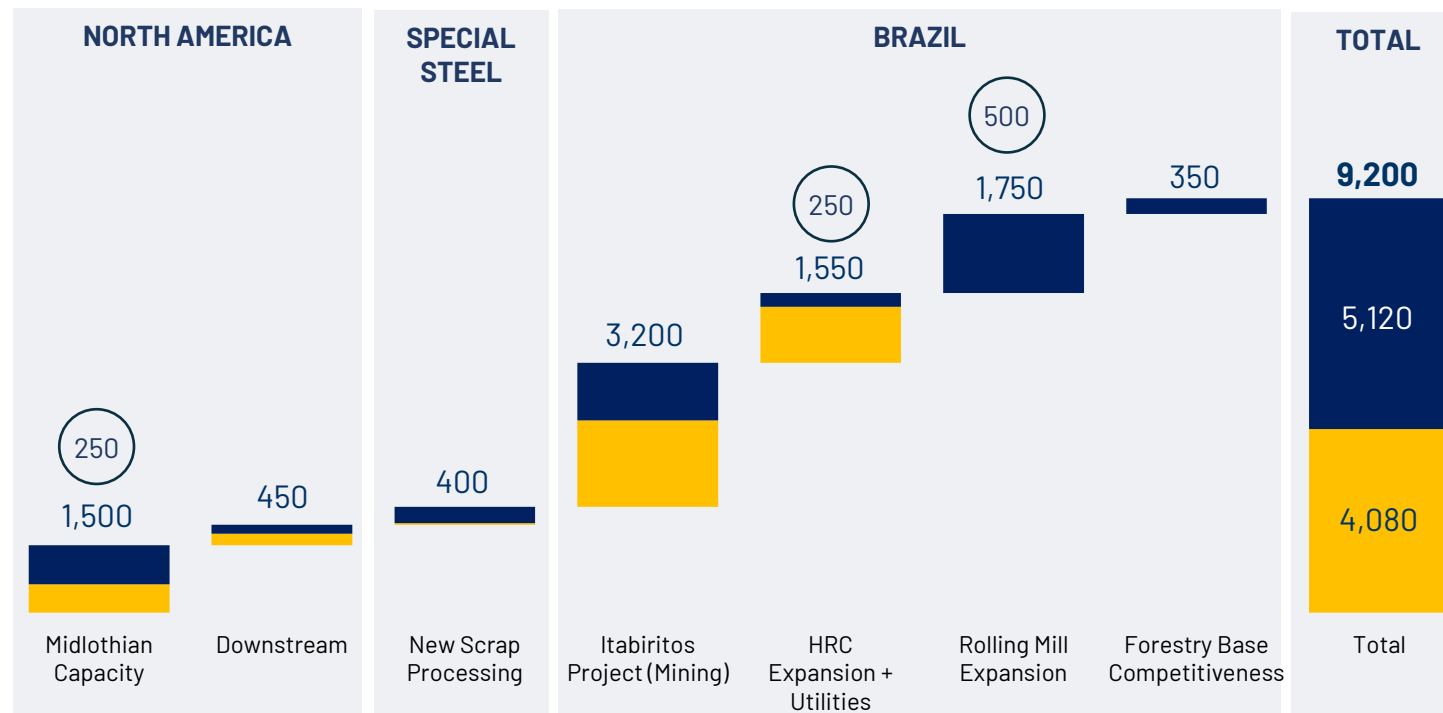
STRATEGIC CAPEX – 3Q24

INVESTMENTS IN BUSINESS GROWTH AND COMPETITIVENESS

3Q24
STRATEGIC
CAPEX:

~R\$705 million

(R\$ million, cumulative)



■ To invest in

■ Already invested

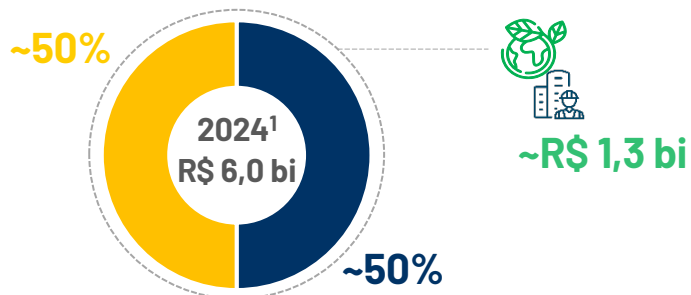
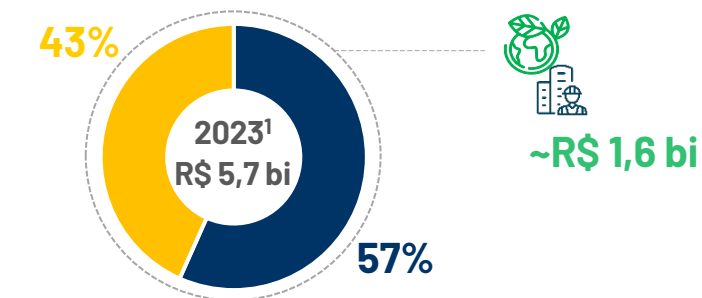
○ Capacity addition¹ (In thousand tons/year)

¹ After the investment matures.



CAPEX INVESTMENT

BALANCE BETWEEN ECONOMIC AND SUSTAINABLE DEVELOPMENT



■ Maintenance ■ Competitiveness

Environmental and Safety Returns of our Employees²

¹ Does not include contributions made by Gerdau Next.

² Investments that provide environmental and safety returns are included in the CAPEX guidance.

MAIN INVESTMENTS



Midlothian capacity increase: +250 kt/year
with improved efficiency and supplied by solar power

Monroe capacity increase: approx. +90kt/year

positioning the plant as the main SBQ player in North America



Expansion in HRC:

+250 kt/year

with cost reduction and better market service

New Sustainable Mining Platform: 5.5 Mt/year

100% dry stacking



Renovation of Blast Furnace 1 of the Ouro Branco Plant
(in 2027) to extend its useful life by around 10 years

MIDLOTHIAN CAPACITY INCREASE

HIGHER COMPETITIVENESS OF OUR LARGEST ASSET IN NORTH AMERICA



Investment
~R\$ 1.5 billion²



**Potential
increase in
EBITDA¹**
R\$ 500¹² million/year



2Mt capacity³



Supports
growing demand for
renewable energy



Improved
efficiency



Supplied
by green
energy from solar
park

1. After investment maturity. 2. The numbers and information presented are included in the guidance provided by the Company, in a Material Fact published on October 4, 2023. 3. Total expected capacity of the unit, after the investment matures.



NEW SCRAP PROCESSING FACILITY

GREATER COMPETITIVENESS IN SCRAP AND LOWER CO2 EMISSIONS



Investment
~R\$ 400 million²



Potential increase in EBITDA¹
R\$ 200¹² million/year



Cost reduction
and Improvement of the meltshop
performance

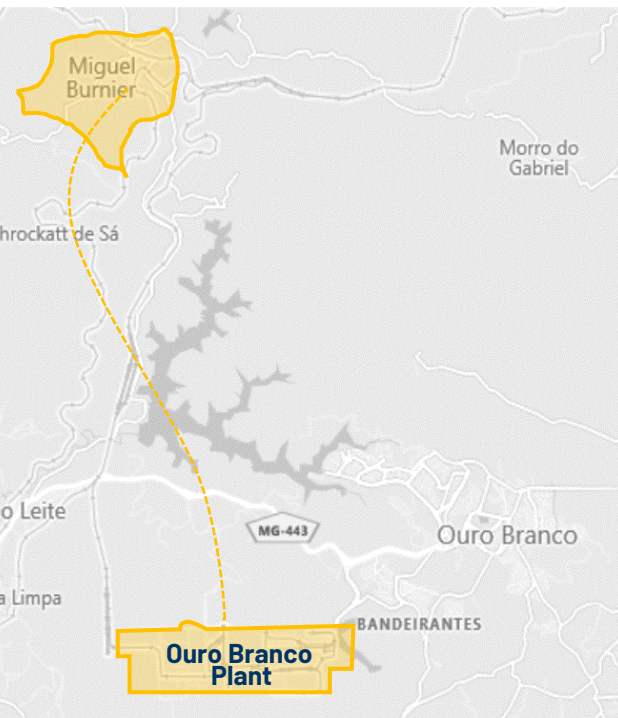


+700 jobs created
(direct & indirect)



ITABIRITOS PROJECT (Mining)

100% DRY PROCESSING | HIGH-GRADE ORE (65%)



Crushing facilities and OTP2



Ore Treatment Plant

Slurry and Tailings Pipelines



Mine to plant slurry pipeline (~13 km) and OTP2 to filtration facility tailings pipeline (~13 km)

138 kV Line



Competitive and reliable energy for the complex

Filtration and Tailings pile



100% dry stacking

Cold Agglomeration



Increased use of pellet feed in the sintering process

Raw Material Yard



High-grade material blending and handling

Concentrate Filtration



Enables the use of ore in Ouro Branco

Railroad Terminal



Enables the transportation of Pellet Feed to the market

YIELD = SUSTAINABILITY + COMPETITIVENESS

Competitive Ore²: US\$ 190 M per year

- Rationale: 5.5 Mt with cash cost at US\$ 30/t vs. buying at market prices³

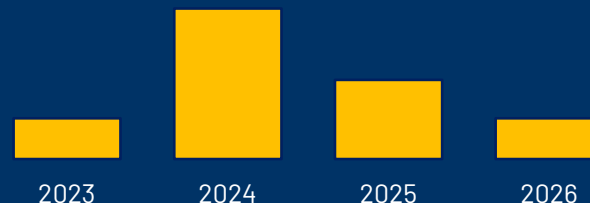
High-Quality Ore²: US\$ 45 M per year

- Rationale: 65% grade, agglomeration, and yards enable us to reduce pellet consumption by 1 Mt per year in the long term³

MAJOR DRIVERS FOR THE FUTURE

- High-quality pellet feed¹ with potential for **DRI** and **pellet** production (alternatives for the decarbonization of Ouro Branco)
- Alternative for **increasing production** at the **charcoal** integrated plants

R\$3.2 BILLION DISBURSEMENT PROFILE



¹ Pellet feed: Iron ore crushed to very thin grains (diameter smaller than 1 mm) with high iron content and low impurity levels. It is used in pelletizing for blast-furnace use.
² Yearly yield projection for the sustainable mining program, assuming a typical post ramp-up year and the economic assumptions considered in the reserve certification process.
³ Considers a long-term price of Iron Ore 62% at US\$ 80/t CIF China, adjusted for freight and 65% quality. Long-term pellet premium of US\$45/t

ITABIRITOS PROJECT (Mining)

Project 50% complete and all critical equipment acquired

Ramp up in 12 months, ensuring the **goal of 75% of verticalization in the first year**

Ore Cash Cost at the OTP II: US\$30 /t
Potential gains of ~R\$1,100 M in EBITDA/year
(cost reduction of 80% in blast furnace charge at Ouro Branco and 20% in ore shipments)

- **5.5¹ Mtpa** of high-grade ore (**65%**);
- CAPEX of **R\$3.2 billion** between 2023 and 2026;
- **40 years** of certified reserves;
- ~60,000 tonnes of **C02 reduction** per year;
- **Integrated and efficient logistics** (slurry and rail terminal);
- **Significant Driver for the Future:** pellet/ direct reduction iron production and supply of units that use bio reducer.

¹On a wet basis, considering an average humidity of 10%

²Consider the reduction of the blast furnaces' cost at Ouro Branco: gains come from the cost reduction by using in-house ore (cash cost of OTP II ore at US\$ 30/t), optimization of the ore mix with lower pellet usage, and reduction of specific consumption.

³Consider a long-term iron ore price of US\$ 80/t CFR China for 62% grade, adjusted for quality, 65% grade, and freight (~US\$ 65/t FOB OB) vs the cash cost of OTP II ore at US\$ 30/t



CLICK ON THE QR CODE OR
USE YOUR CAMERA TO WATCH
A VIDEO ON OUR
**NEW ORE TREATMENT PLANT
PROJECT (OTP II)**



OURO BRANCO CAPACITY INCREASE

INCREASE THE SHARE OF HIGHER ADDED VALUE PRODUCTS



Flat Steel Capacity¹ Increase:

- ~R\$ 1.5 billion² Investment
- +250 kt/year of HRC capacity increase
- Potential increase in EBITDA¹²: R\$ 400 M/year
- Efficiency gains and cost reduction

Structural Capacity¹ Increase:

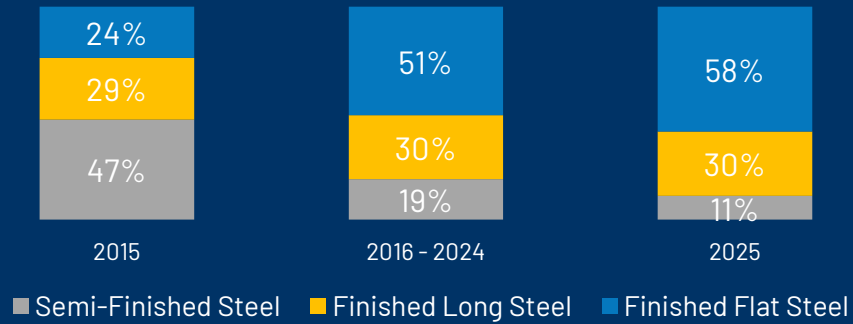
- Investment of ~R\$ 1.7 billion²
- +500² kt/year of Structural capacity increase
 - Potential increase in EBITDA¹²: R\$ 250 M/year
- Replaces share of semi-finished capacity



HOT-ROLLED COIL PRODUCTION EXPANSION AT OURO BRANCO UNIT

Growth in value-added products: +35 p.p.

Breakdown of Ouro Branco's capacity



Increased competitiveness of Gerdau's hot-rolled coils driven by significant gains in **productivity and costs.**

Besides greater **safety and quality** and better **service.**



Growth in flat rolling capacity of **250 kt/ano;**

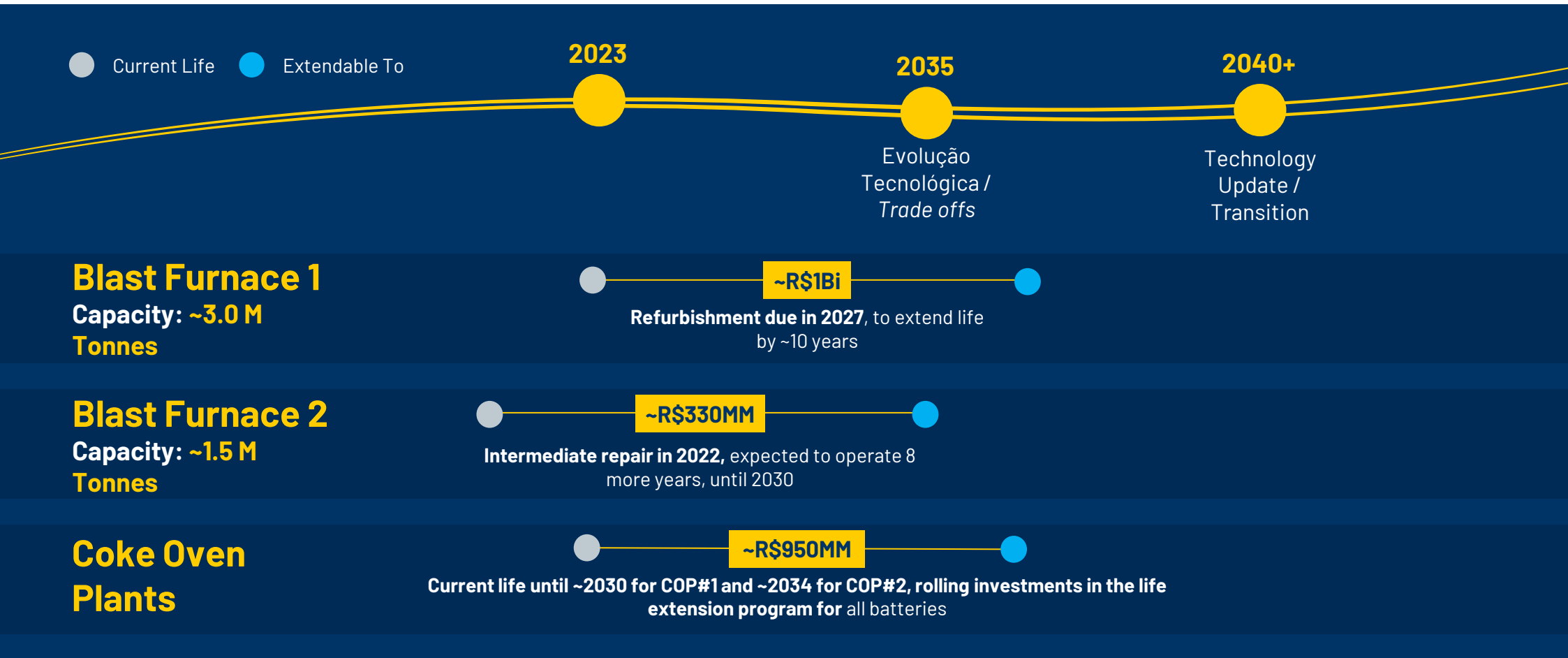


Startup: **scheduled for early Jan/25 and ramp up of around five months;**



Potential EBITDA/year gain: **R\$ 400 M¹.**

BLAST FURNACES AND COKE PLANTS





ESG

ENVIRONMENTAL SOCIAL GOVERNANCE



GERDAU
Shape the future

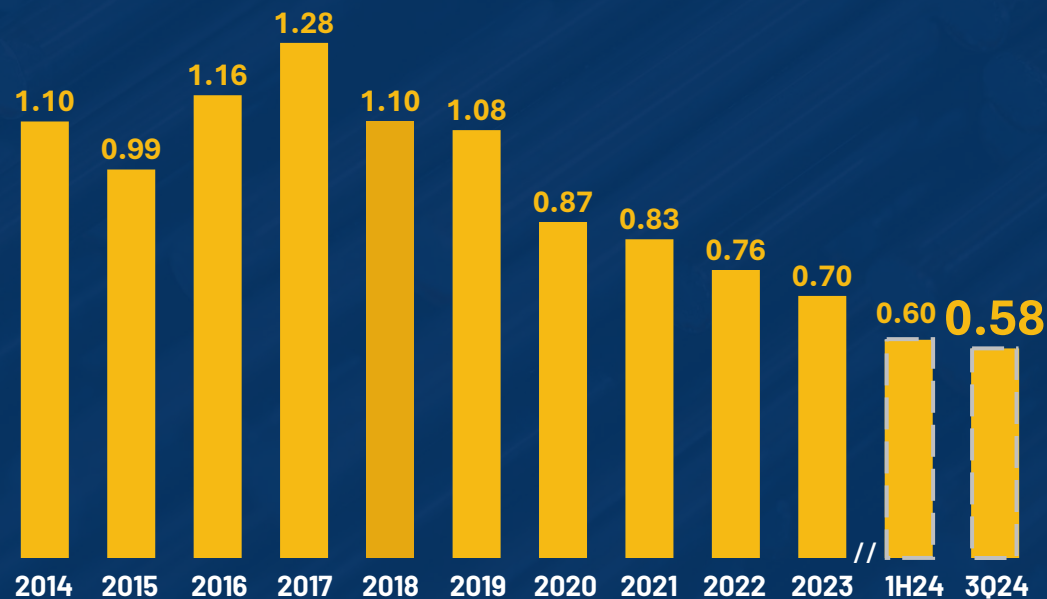
WORKPLACE SAFETY

Continuous focus on **people's safety**



Accident Frequency Rate of

0.58 in 3Q24



■ Number of Accidents per Million Hours Worked per Gerdau Employee

TIMELINE ESG GERDAU



GERDAU *next*



- GRI
- UN Global Compact
- GHG emissions inventory
- - Sustainability Policy
- 1st woman in the board

- **Goals ESG - ILP Gerdau Next**
- Human Rights Policy
- Abrasca Award - Best Integrated Reporting

- **SASB**
- - Annual Report verification

- **B Corp Gerdau Summit & Siderperu Prêmio Exame ESG**
- ESG workshop
- Material topics review

- **CDP Climate Change Grade A**
- **-Steeli Awards**
- **Corporate B - Gerdau Long and Specialty in North America**

2019

2020

- Matriz de Materialidade CDP
- Mudanças Climáticas Programa Helda Gerdau 1º Censo Diversidade
- **B Movement Builders**



2020

2021

- **MAC Curve - "Reforma que Transforma" Project**



2021

2022

- **Goal of 0.83 tCO2e/t steel by 2031**
- Carbon calculator
- CDP Water Security



2022

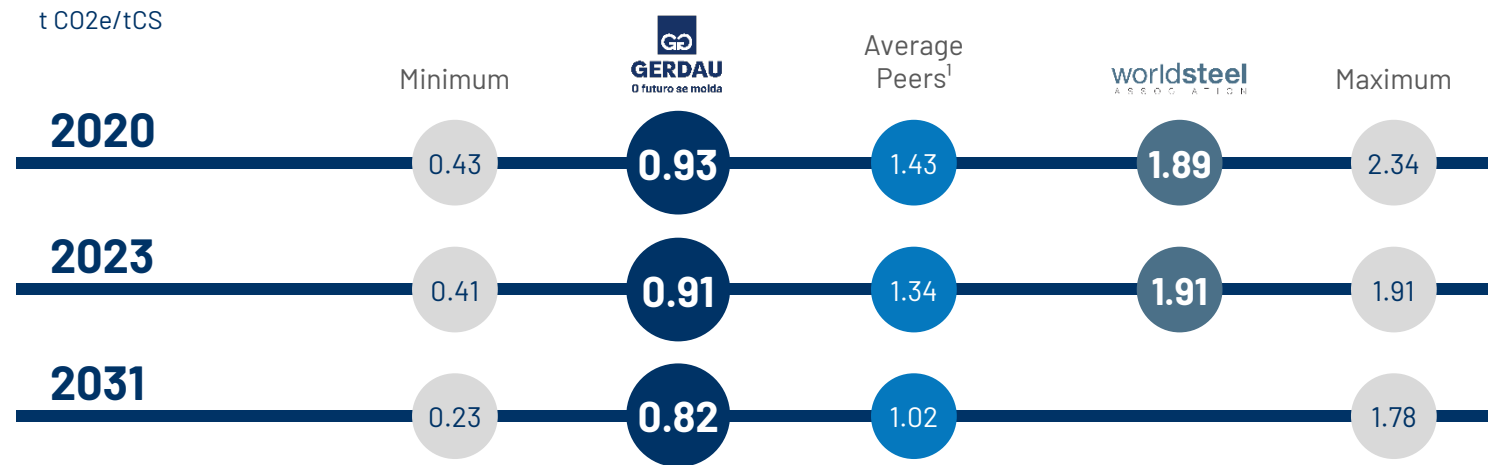
2023

- **Since February 2023, we have been using only the DRY STACKING METHOD TO DISPOSE OF 100% OF TAILINGS in the state of Minas Gerais**
- New sustainable mining platform

2024

GERDAU AND THE LOW-CARBON ECONOMY: A DIFFERENTIATED POSITION

According to the Transition Pathway Initiative (TPI), Gerdau is aligned with the Paris commitments and is better positioned than its peers



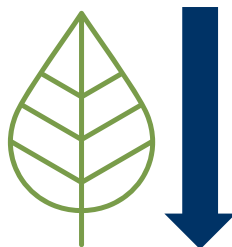
worldsteel
ASSOCIATION

Índice
Carbono
Eficiente **ICO2**

Programa Brasileiro
GHG Protocol

 **CDP**
DRIVING SUSTAINABLE ECONOMIES

 **alacero**



By 2031

Gerdau aims to reduce emissions

0.93 t of CO₂e

per ton of steel

0.82 t of CO₂e per ton of steel



A Meta está alinhada com o Plano de Incentivo de Longo Prazo (ILP) dos nossos líderes sêniores com base na Marginal Cost Curve Abatement (MACC)

GERDAU'S COMMITMENT FOR 2031

GERDAU
CURRENTLY HAS
OF TC02E / T
STEEL
(BASE YEAR 2023)

0,91

Steel sector global average:
1,91 de tCO2e / t aço

1

Maior eficiência
energética operacional

2

Ampliação do uso
de sucata

3

Expansão de nossa base florestal e
fontes de energia renovável

4

Investimento em novas
tecnologias e inovação aberta

tCO2eq/t de aço



Energia e
eficiência
operacional



Melhorias na rota
do coque



Energia
renovável
(compromisso)



100% energia
renovável



Update
BFs/DRI/HBI



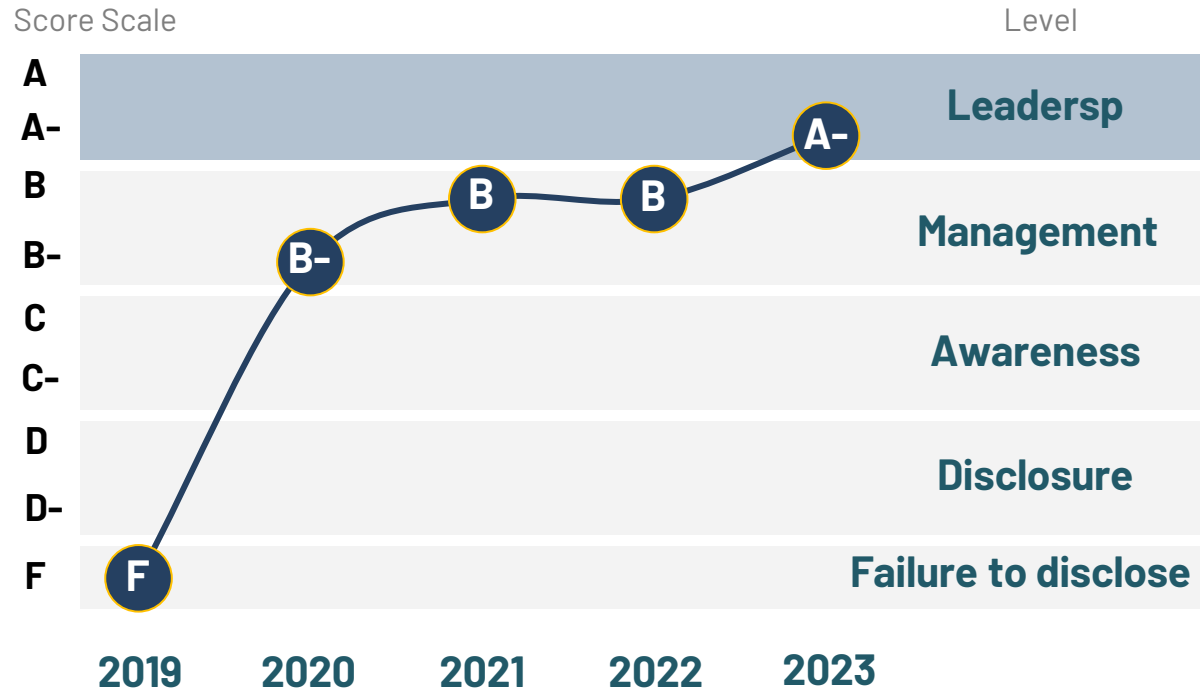
Tecnologia
disruptiva +
compensação



GERDAU
Shape the future

CDP SCORE EVOLUTION

CLIMATE CHANGE



HIGHLIGHT
IN THE
CLIMATE

AGENDA BY CDP, A GLOBAL
BENCHMARK IN

SUSTAINABILITY



**CAPITALISMO
CONSCIENTE®**
BRASIL



ICO2B3

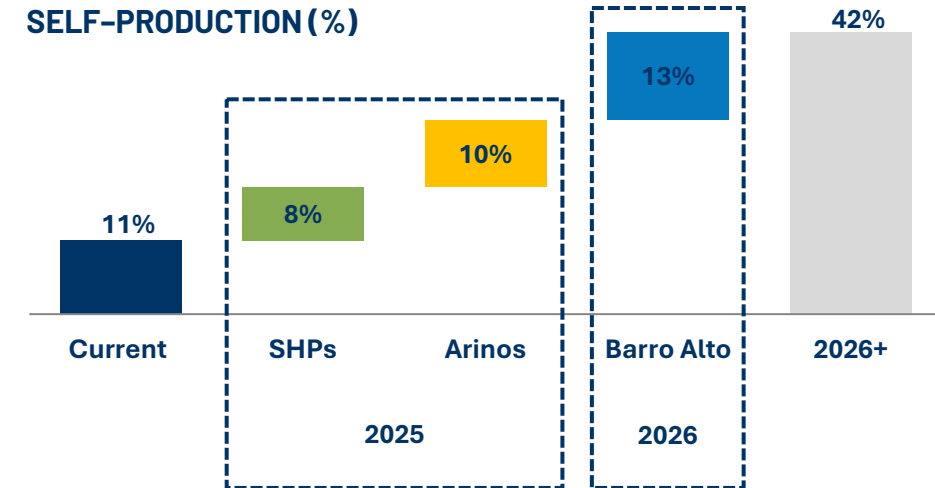


GERDAU
Shape the future

LOW CARBON ECONOMY AND COST SAVINGS: ENERGY SELF-PRODUCTION IN BRAZIL

	Current Dona Francisca Energética S.A. and others	SHPs Small Hydroelectric Power Plants	Arinos Solar Park ¹	Barro Alto Solar Park ²
 Installed Capacity (MWp)	210	58	420	452
 Assured Energy (MWm)	55	38	45	66
 Investment (R\$ million) Considers investment via Gerdau S.A. and Gerdau Next.		440 in cash, on the closing date	500 disbursed between 2023 and 2024	641 ³ according to the schedule of the work
 % Energy Cost Reduction/Year vs. market price		~64%	~50%	

SELF-PRODUCTION (%)



Energy represents ~4%
of Brazil's BD
production cost



GERDAU
next

40%

¹ Regarding Gerdau Next's 40% stake in Newave. ² Corresponding to 66 MWm, for Gerdau's steel production units in Brazil, of which 43MWm (energy from 3 own SPEs) + 23MWm (indirect via Gerdau Next participation in the other 4 SPEs).

³ R\$ 600 million for the 3 own SPEs and R\$ 41 million via Gerdau Next for a capital increase in Newave.

SOME OF THE AWARDS AND RECOGNITIONS

The B2B industrial company **with the best reputation in Brazil**

The only steel producer among the 100 most admired companies in the country



VALOR 1000 AWARD
**Best Valor 1000
Company in Brazil**



CARBON DISCLOSURE PROJECT
**The evolution to grade A-in 2023, above the
global average and the metals and
metallurgy sector**



ÉPOCA NEGÓCIOS 360
**Best Company for ESG
and Sustainability**



EXAME MAIORES AWARD
**Best Companies in the Mining
and Steel Sector in 2023**



B CORPORATION CERTIFICATION
**For our Operations in Peru, Gerdau
Summit, Longs and Special Steel in
North America**



BEST INDUSTRIAL COMPANY,
ACCORDING TO MERCO
2023 Reputation award



2023 STEELIE AWARDS
**"Excellence in Communication
Programs" Category**



MELHORES DA DINHEIRO AWARD
**Best company in the "Steel, Mining,
and Metallurgy" category**



GERDAU IS AMONG THE TOP 10
**publicly held companies in
Brazil, for innovation leadership**



DISCLAIMER

This document may contain forward-looking statements. These statements are based on estimates, information, or methods that may be incorrect or inaccurate and that may not occur. These estimates are also subject to risks, uncertainties, and assumptions that include, among other factors, general economic, political, and commercial conditions in Brazil and in the markets where we operate, as well as existing and future government regulations. Potential investors are cautioned that these forward-looking statements do not constitute guarantees of future performance, given that they involve risks and uncertainties. Gerdau does not undertake, and expressly waives, any obligation to update any of these forward-looking statements, which speak only as of the date they were made.



GERDAU
Shape the future



For more information on Investor Relations:
inform@gerdau.com ri.gerdau.com

Follow Gerdau on social media.



GERDAU
Shape the future