

**GERDAU**  
Investor Day  
2025



# AGENDA

Opening

Gustavo Werneck

CAPEX and  
Financial Management

Rafael Japur

Brazil

Maurício Metz

North America

Chia Wang

Q&A

GERDAU  
Investor Day  
2025

Miguel Burnier sustainable mining  
platform - screening





# Path to **sustainable value creation** and the key themes in Gerdau's **investment thesis**



**Safety** and  
**high-performance**  
people



**Steel** industry  
**outlook**



Structural  
**competitiveness**  
and **diversification**



Financial **discipline**  
and **excellence** in  
capital allocation

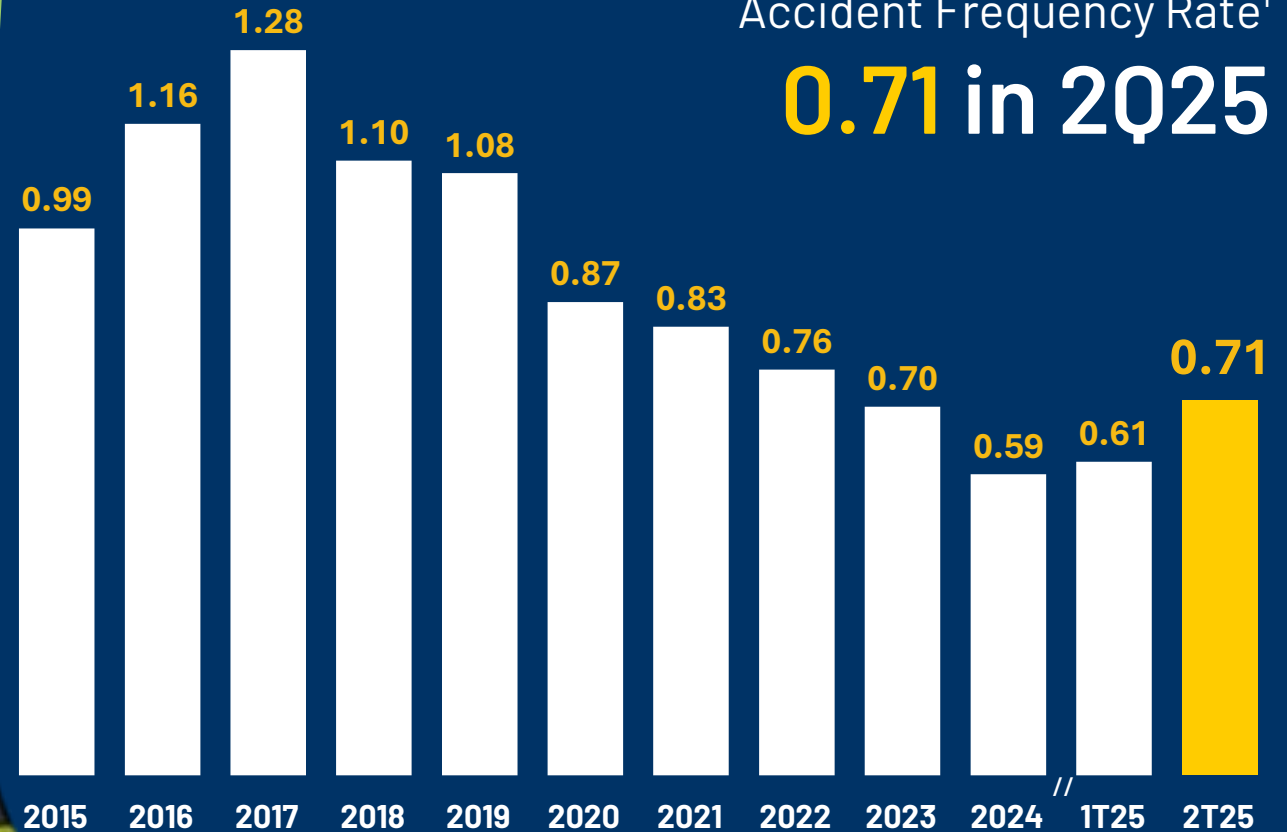
# Workplace Safety

Continued focus on **people's safety**

GERDAU  
Investor Day  
2025

Accident Frequency Rate<sup>1</sup>

**0.71** in 2025



1. Number of Accidents per Million Hours Worked per each Gerdau Employee.



# GERDAU Investor Day 2025

## CAPEX

Rafael Japur



**GERDAU**  
Shape the future

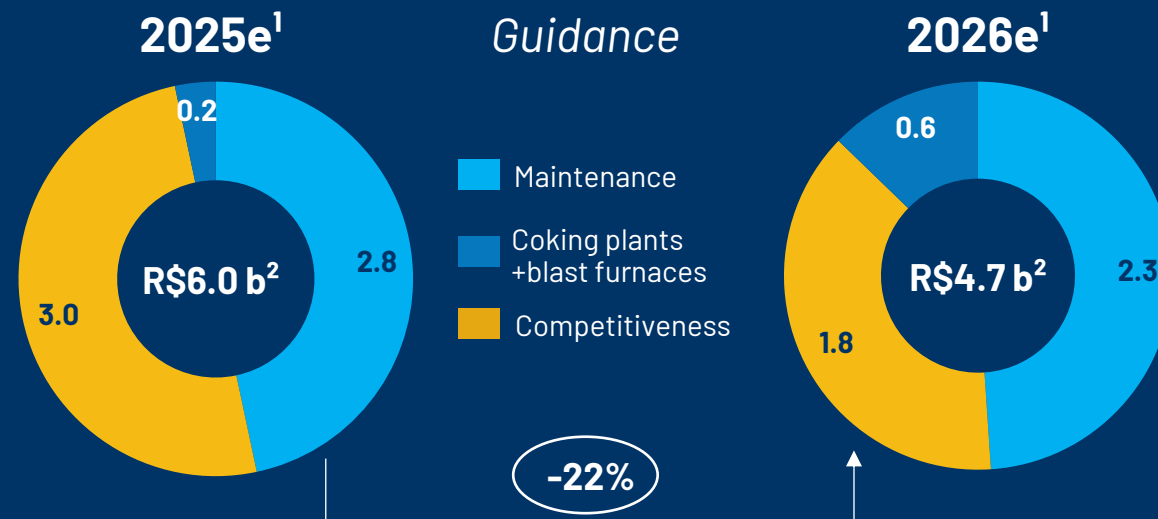


Continuous casting – Gerdau  
Pindamonhangaba (SP)



# CAPEX

Investments in growth,  
competitiveness and maintenance



Sustainable mining platform  
Miguel Burnier – filtration

2025e		2026e
76%		76%
20%	  	22%
4%	  	2%

<sup>1</sup> Does not include investments in joint ventures and affiliates.

<sup>2</sup> Exposure by currency: 2025 ~60% in US\$ and ~40% in R\$; 2026, ~55% in US\$ and ~45% in R\$.



# Competitiveness CAPEX

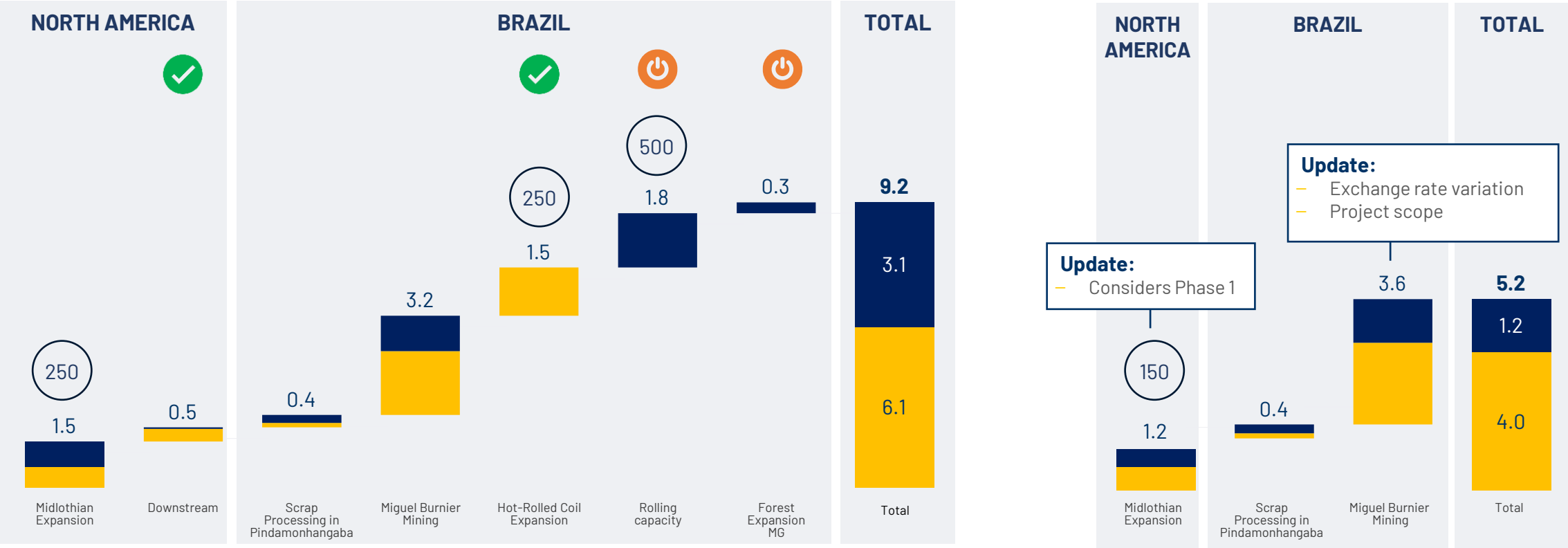
Investments in business growth and competitiveness

## BEFORE...

### STRATEGIC CAPEX (R\$ billion)

## TODAY...

### MAIN PROJECTS (R\$ billion)



■ To invest ■ Already invested ○ Capacity addition<sup>1</sup>(kt/year)  
✓ Concluded ⏻ On stand-by due to local market perspective

POTENTIAL EBITDA<sup>1</sup>  
START-UP

Region	Investment (R\$ billion)	Start-up
NORTH AMERICA	R\$275 m	2H26
BRAZIL	R\$100 m	2H26
TOTAL	R\$1.1 b	4Q25

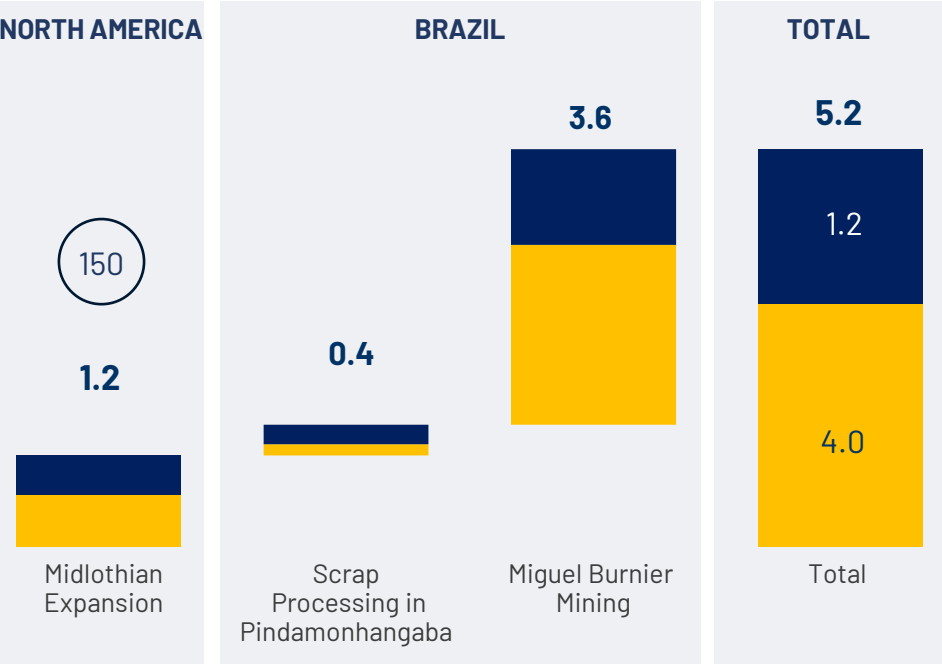
<sup>1</sup> After investment ramp-up.



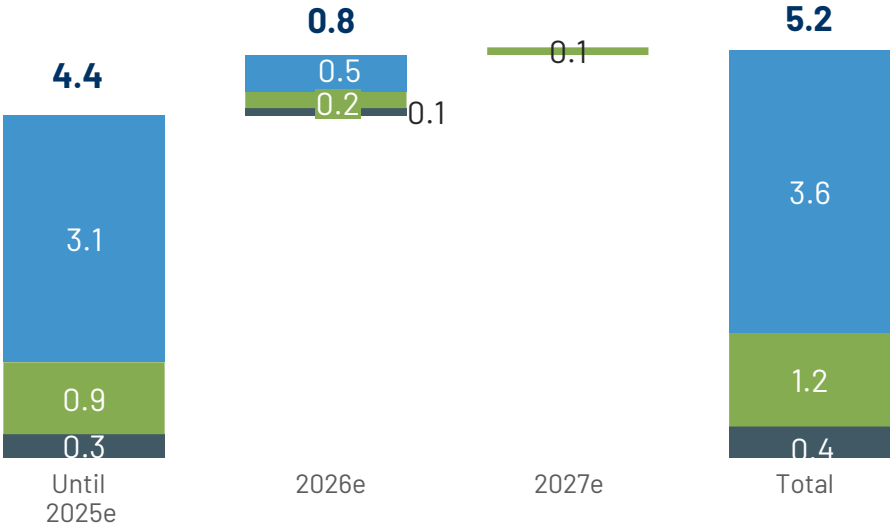
# Competitiveness CAPEX

Of the total estimated for 2026, ~45% corresponds to 3 main projects

## MAIN PROJECTS (R\$ billion)



## EXECUTION SCHEDULE FINANCIAL PROGRESS (R\$ billion)



■ To invest ■ Already invested (until 2025) ○ Capacity addition<sup>1</sup> (kt/year)

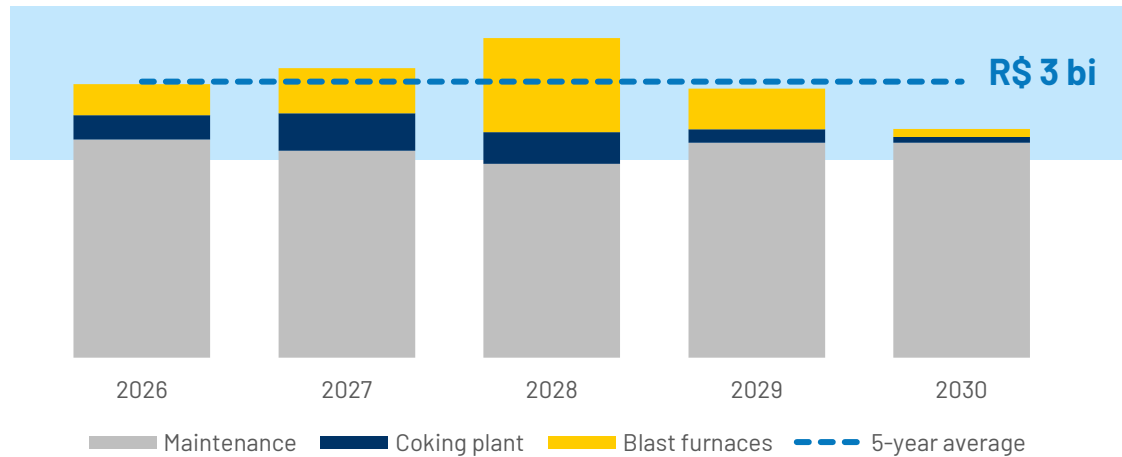
■ Miguel Burnier ■ Midlothian ■ Scrap Processing

<sup>1</sup> After investment matures.



# Maintenance CAPEX 2026 – 2030

## Annual expenditure schedule



**Average maintenance CAPEX in ~R\$3 b<sup>1</sup>**  
over the next 5 years, with fluctuations in years of blast furnaces and coking plants overhaul

## Ouro Branco

	Overhaul	Service life extension	Disbursement 2026-2030
Blast furnace 1	2028 <del>2027</del>	10 years (2038)	~R\$2.3 b
Blast furnace 2	2029	10 years (2039)	
Coking Plants 1 and 2	Continuous service life extension program	Until Cok 1 ~2030 Cok 2 ~2038 ~2034	~R\$1.2 b

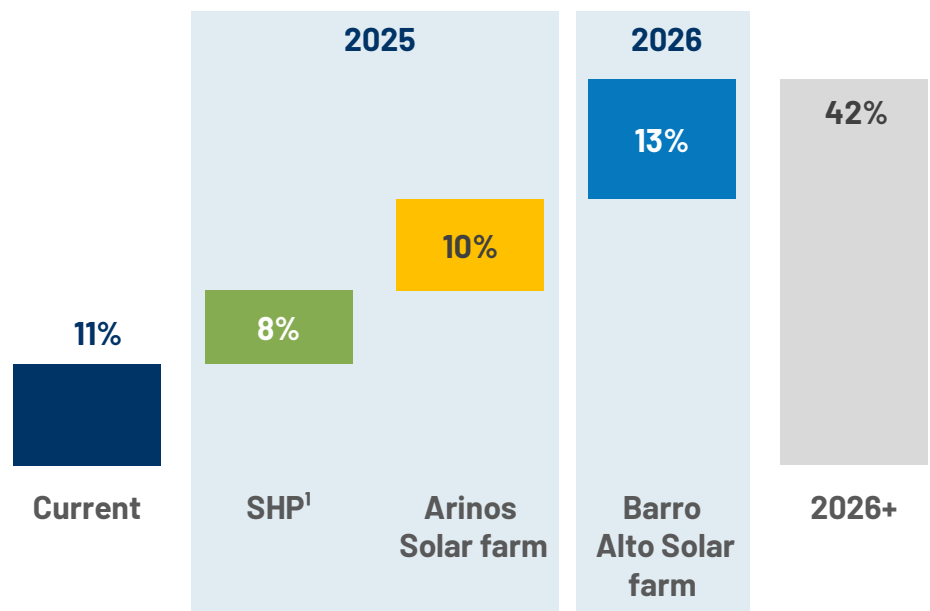
<sup>1</sup> Subject to exchange rate fluctuations and inflation.



# Self-production of energy in Brazil :

Low-carbon economy and cost-savings

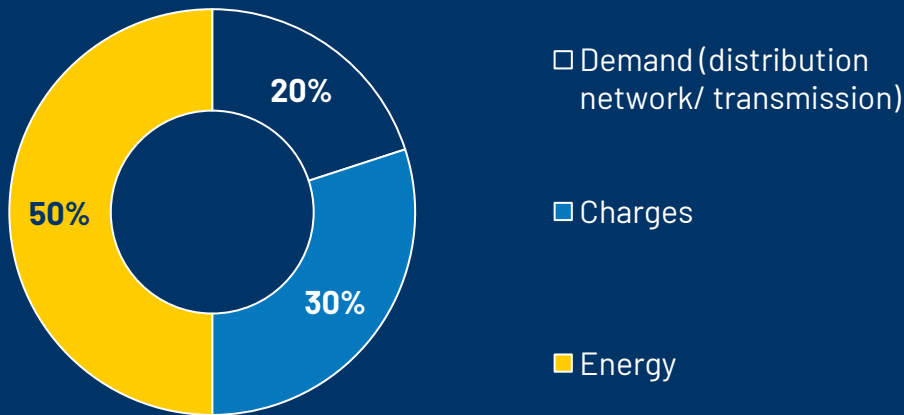
## Self-production representativeness in total consumption



 Energy accounts for ~4% of Brazil's production costs

<sup>1</sup> Small Hydropower Plants.

## Typical energy bill breakdown:



## Self-production benefits generate an approximate 60% reduction in bills:

- Charges exemption (30 p.p reduction);
- Energy at cost (20 p.p reduction);
- Network economy (10 p.p reduction);

Average return on Gerdau's own projects  
expected upon project's approval

IPCA+  
~16%



**GERDAU**  
**Investor Day**  
**2025**

# FINANCIAL MANAGEMENT

Rafael Japur

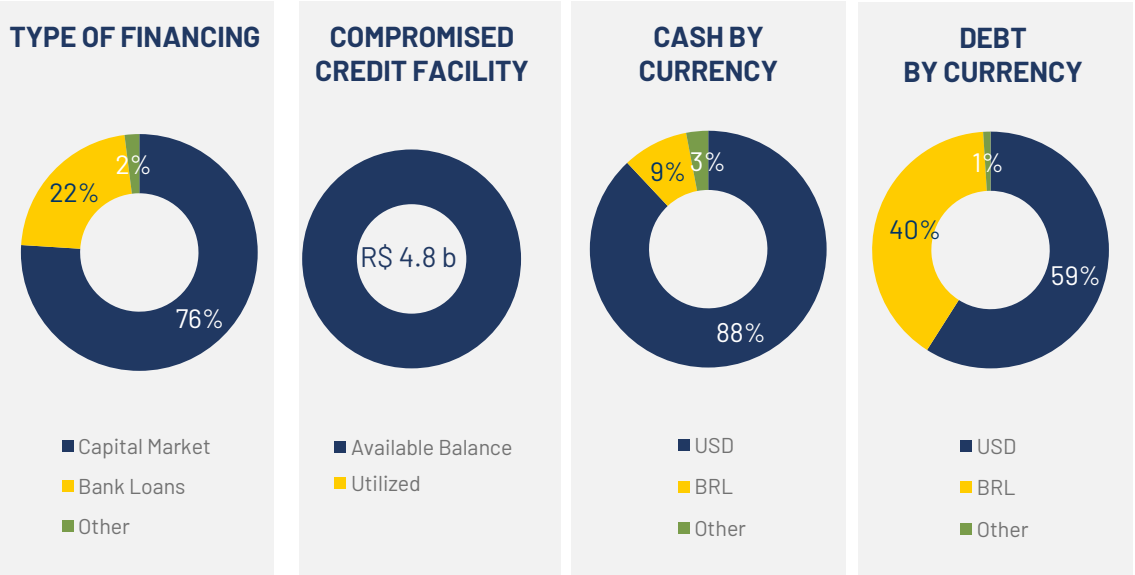


**GERDAU**  
Shape the future



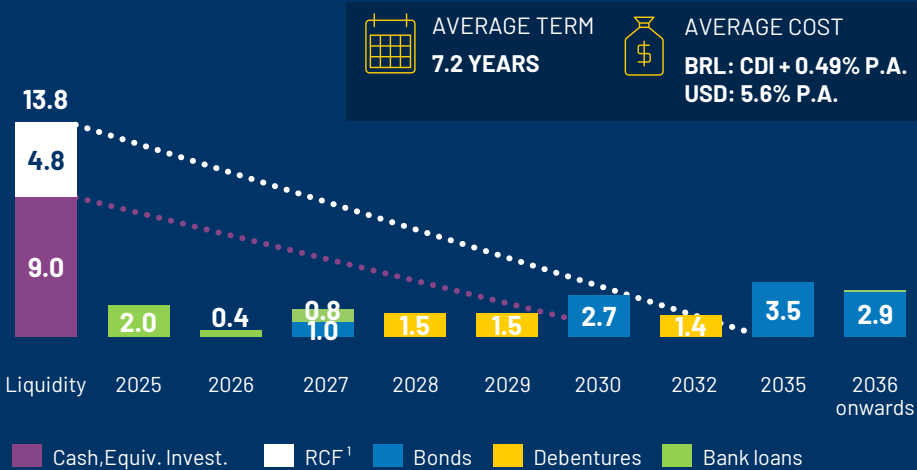
# Liquidity and Indebtedness

Financial Management Metrics		2025
Average Term	> 6 years	7.2 years
Gross Debt	<=R\$ 12 b	R\$18.1 b
Cash		R\$9.0 b
Net Debt		R\$9.1 b
Net Debt / EBITDA	<= 1.5x	0.85x



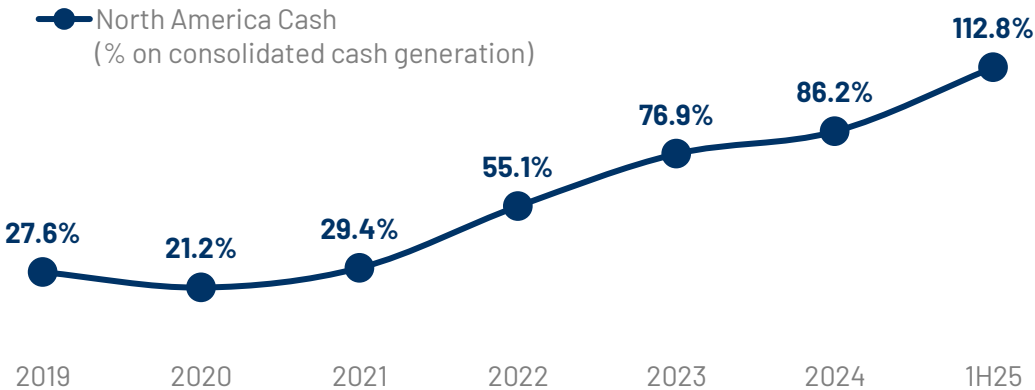
## Liquidity position and debt amortization

(R\$ billion)



## Strong liquidity in US\$

North America with a growing share of cash generation<sup>2</sup>



<sup>1</sup> Global Revolving Credit Facility | <sup>2</sup> Calculated as Adjusted EBITDA - Capex.

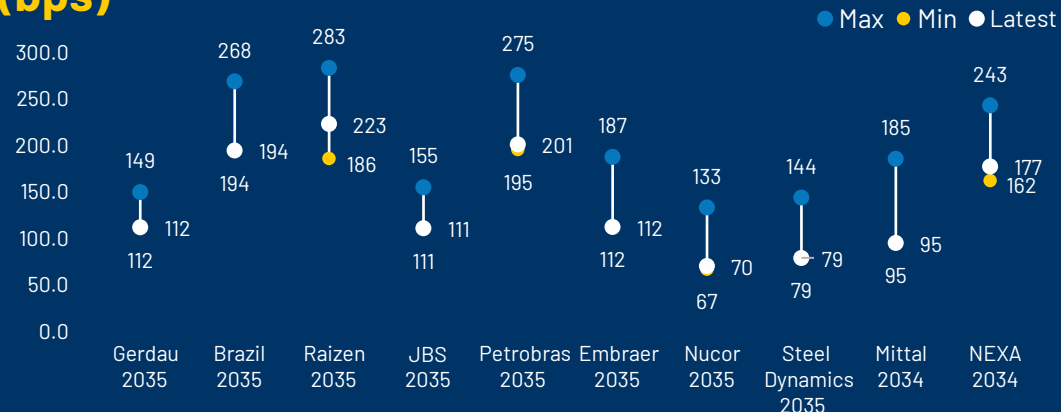
# Bonds & Debentures

Local and offshore fixed income portfolio

Bond	Coupon	2025 (US\$ million)
2027	4.88%	180
2030	4.25%	498
2035	5.75%	650
2044	7.25%	481

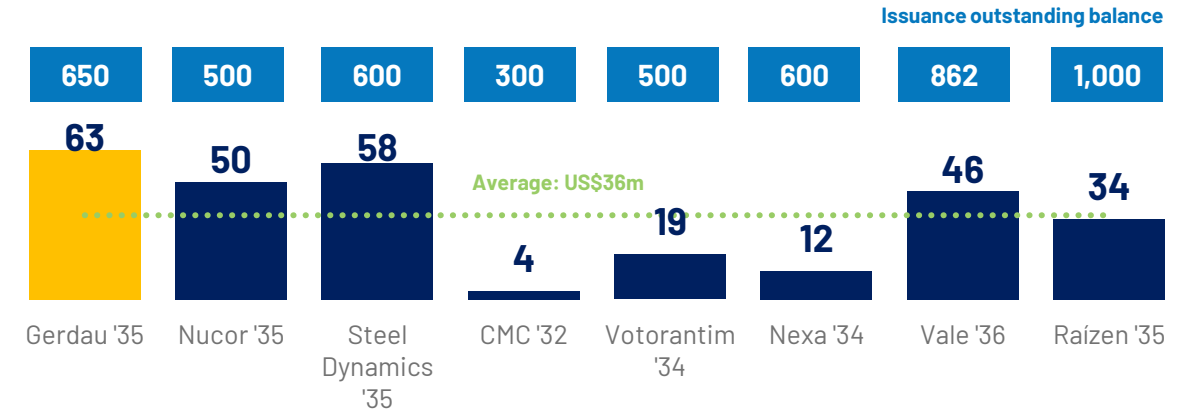
Debentures	Coupon	2025 (R\$ million)
2028	CDI+0.50%	1,500
2029	CDI+0.60%	1,500
2032	CDI+0.65%	1,375

## Analysis of G-Spread volatility during the year<sup>1</sup> (bps)

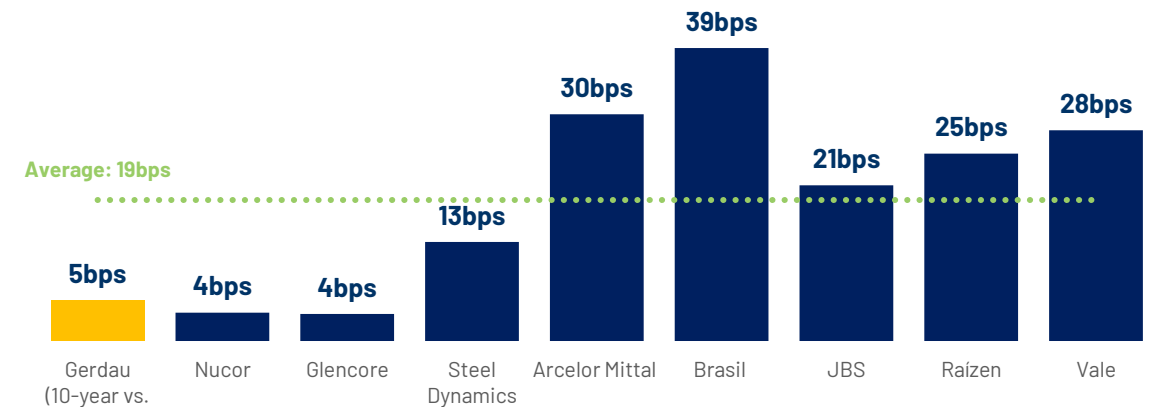


<sup>1</sup> Information as at 09/12/2025 | <sup>2</sup> Proxy of a 30-year bond issuance, compared to other peers' issuances.

## Accumulated volume in 1 trading month (US\$ million)<sup>1</sup>



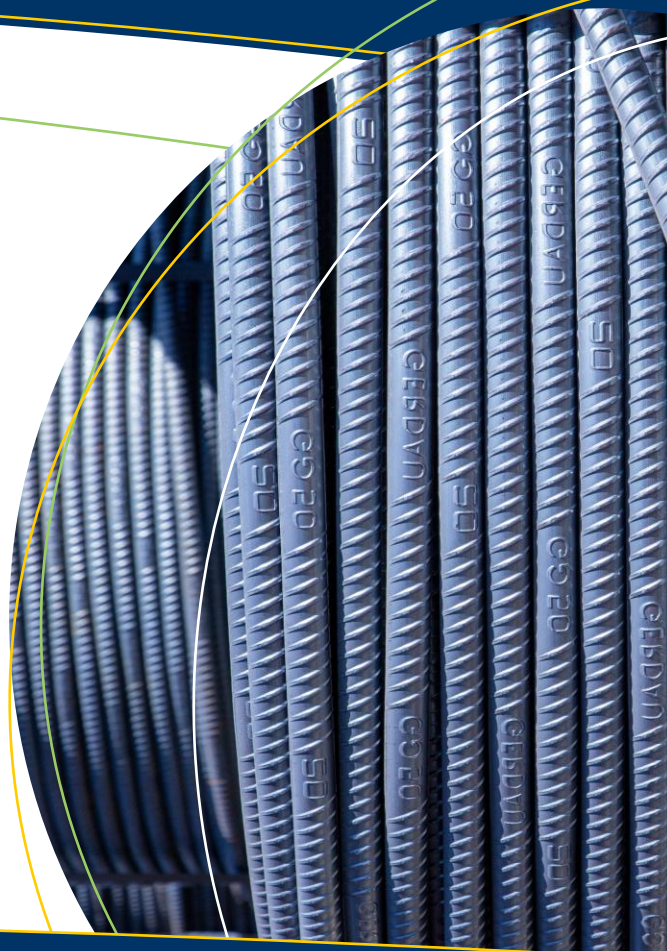
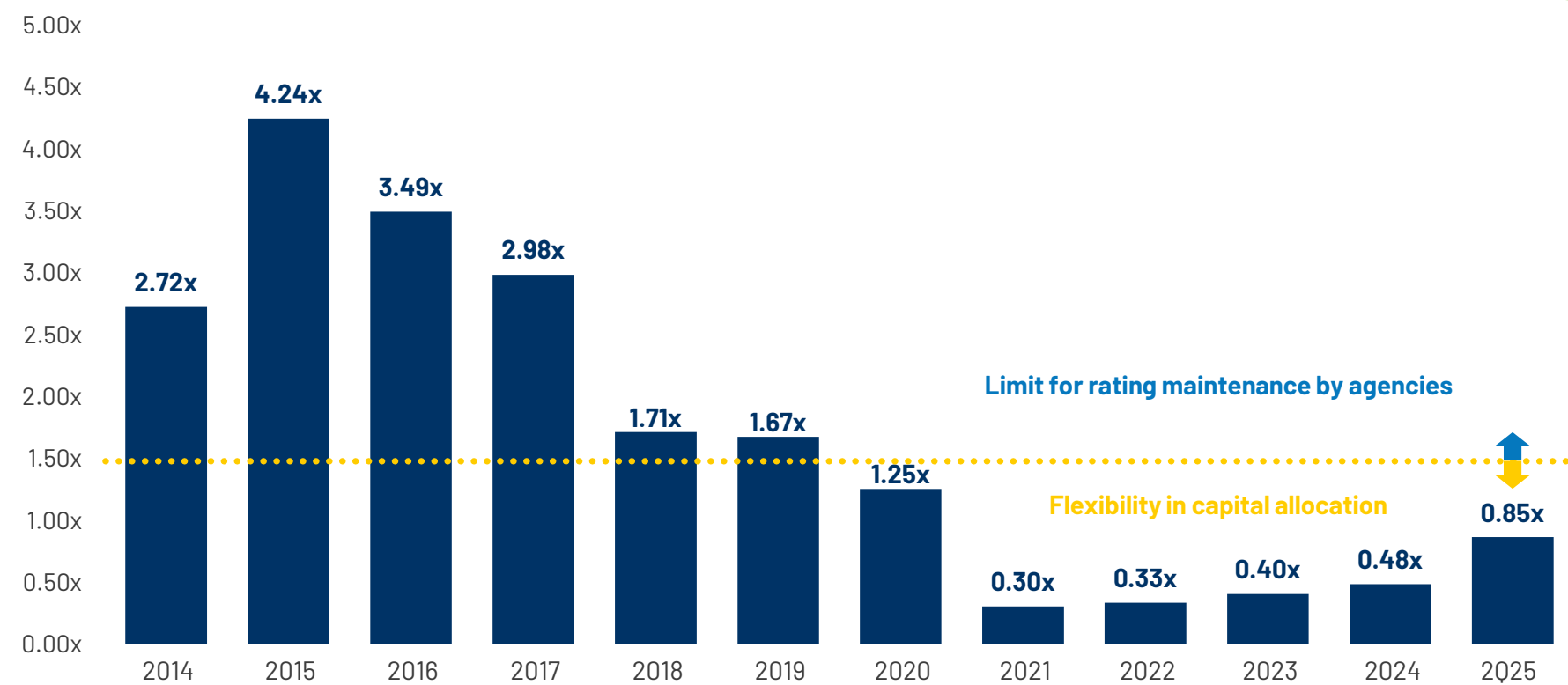
## G-spread difference between 10 years / 30 years<sup>1</sup>





# Indebtedness

Leverage<sup>1</sup> consistently below policy over the past 5 years



<sup>1</sup> Net debt/EBITDA.

**CURRENT  
RATINGS:**

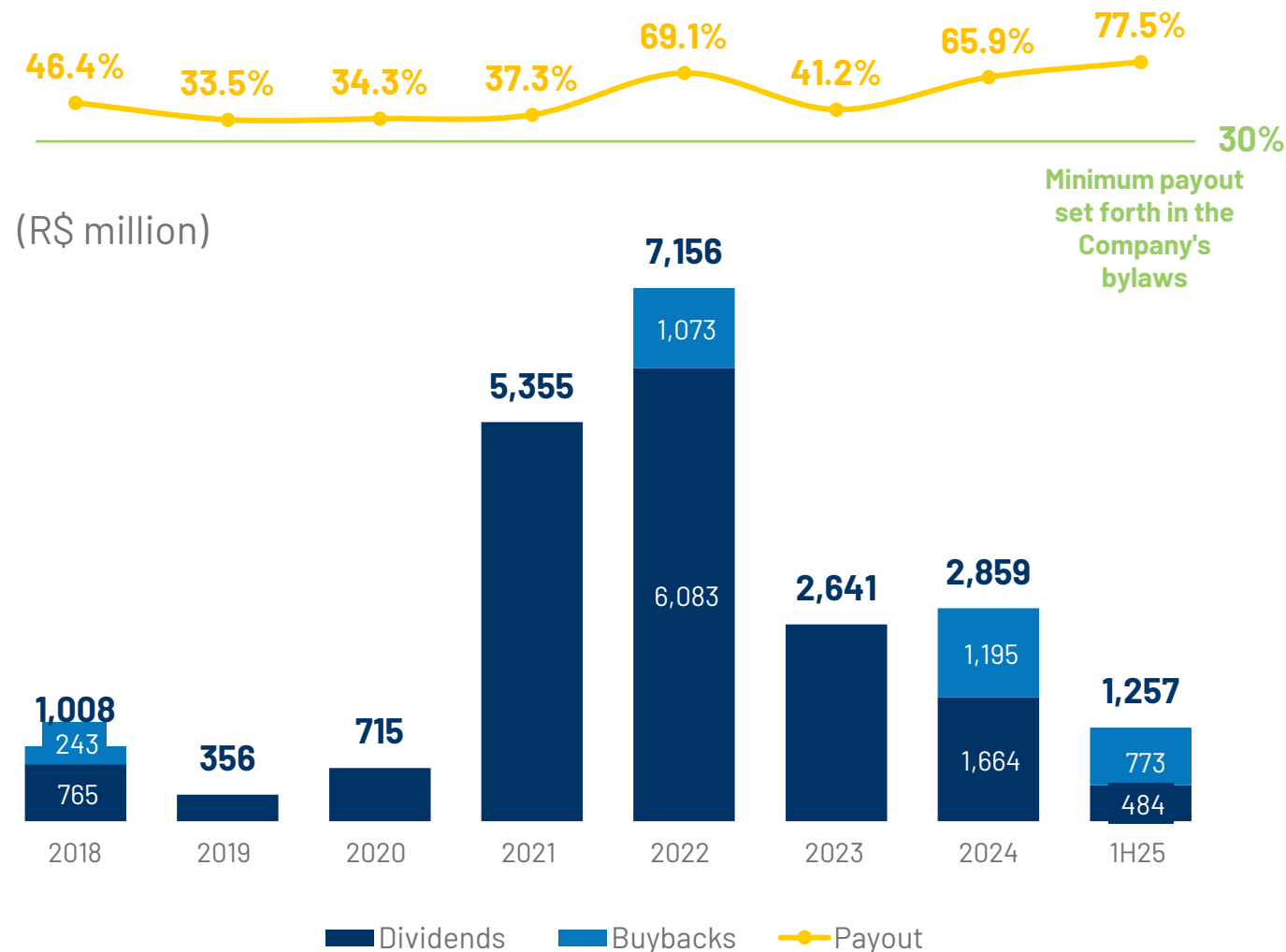
**FitchRatings**  
BBB STABLE

**STANDARD  
& POOR'S**  
BBB STABLE

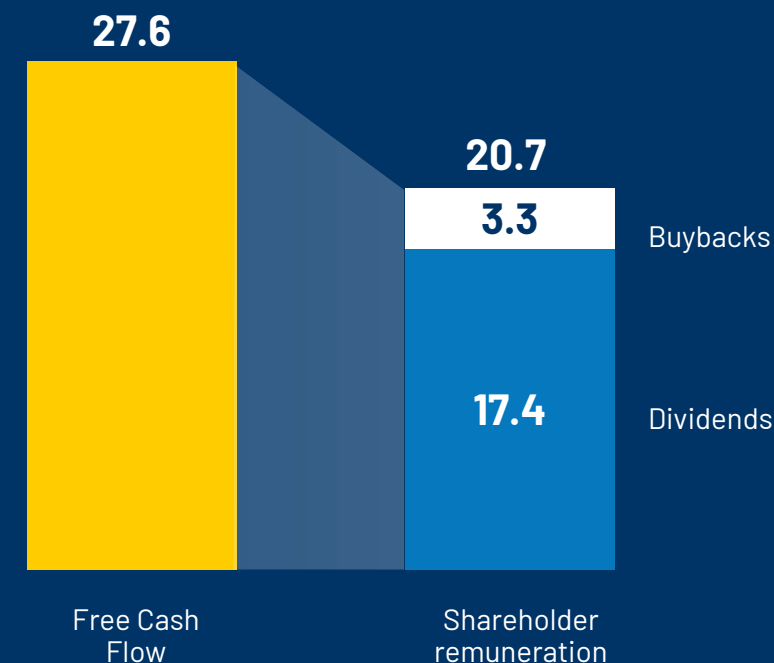
**MOODY'S**  
Baa2 STABLE

# Shareholders Return

Distribution of dividends above the mandatory minimum and solid implementation of the share buyback program



## Shareholder allocation (R\$ billion) from 1Q18 to 2Q25



**~ 75% of free cash flow generation in the period was allocated for shareholders**

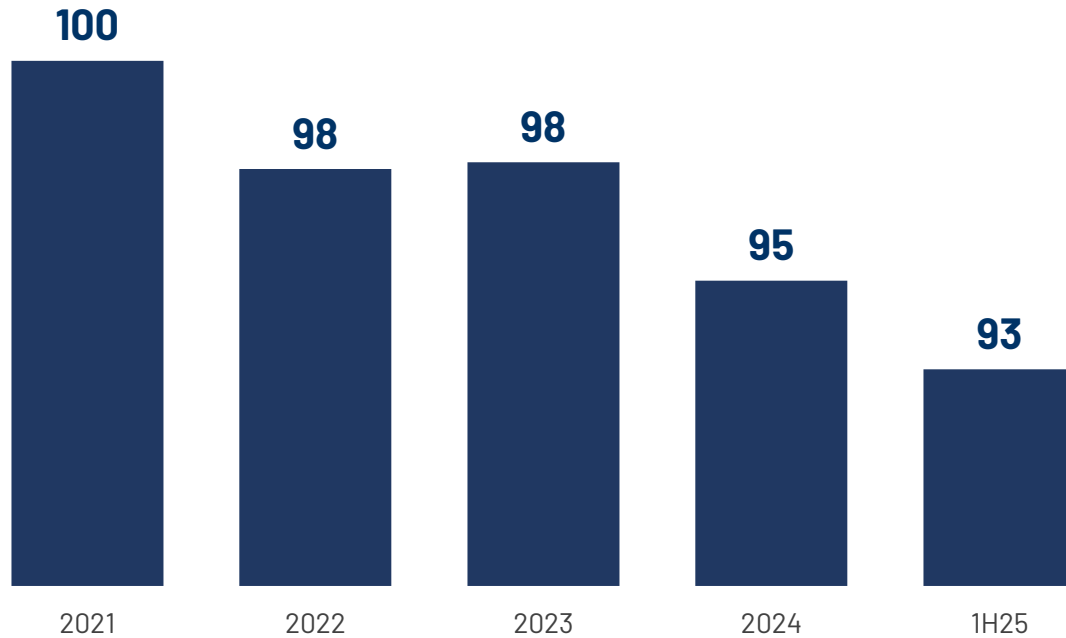


# Share buyback

Ongoing buyback program as an alternative for capital allocation

## Number of outstanding shares<sup>1</sup> (100 basis)

GGBR



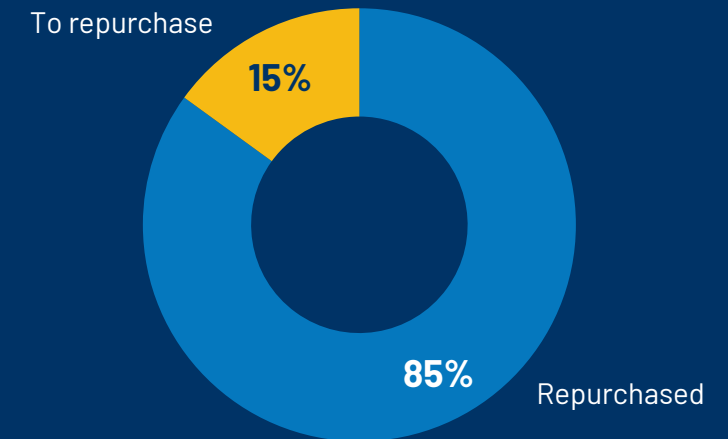
**Since the onset of the share buyback program, share count went down ~7%<sup>2</sup>.**

<sup>1</sup> Number of outstanding shares of GGBR3 and GGBR4 at each year's closing.  
<sup>2</sup> Adjusted for bonuses in 2023 and 2024.

## 2025 Share buyback program

### GGBR

- **Total program: up to 64.5 million shares**
- **Financial amount repurchased by September 30, 2025: R\$852.5 million GGBR4/GGBR3/GGB (2.8% of outstanding shares)**
- **Cancellation of 71.2% of the total repurchased**



**GERDAU**  
Investor Day  
2025

Median EV/EBITDA 2025 of comparables <sup>1</sup>	4.0x	6.6x	4.2x	Implicit sum of parties:	<div> <div>EV/EBITDA 2025: 5.4X</div> <div>EV/EBITDA 2025: 6.5X</div> </div>			
	<div>3,541</div> <div>Brazil</div>	<div>5,655</div> <div>North America</div>	<div>578</div> <div>South America</div>	<div>9,775</div> <div>Implicit Enterprise Value</div>	<div>(1,671)</div> <div>Net Debt and Other</div>	<div>8,104</div> <div>Implicit Equity Value</div> <div>R\$22 p/share</div>	<div>~38%</div> <div>EV/EBITDA GERDAU 2025: 4.0X</div> <div>5,857</div> <div>R\$16 p/share</div> <div>Market Cap 06/30/2025</div>	<div>~75%</div> <div>10,064</div> <div>R\$28 p/share</div> <div>Book Value 06/30/2025</div>
EBITDA 2025 LTM	875	861	139	1,876 <sup>2</sup>	<div>EV/EBITDA 2025 North America</div> <div>EBITDA Gerdau North America 2025 LTM</div> <div>6.6</div>			
EBITDA Margin	16.4%	14.6%	13.6%	15.0%	<div>Implicit FV Gerdau North America</div> <div>861</div> <div>5,655</div>			
% Total EBITDA	46.7%	45.9%	7.4%	100.0%	<div>(-) Gerdau current FV (@4.0x EV/EBITDA 2025 LTM)</div> <div>7,528</div> <div>(=) Other segments valuation</div> <div>1,873</div>			

The 6.6x EV/ EBITDA 2Q25 LTM for North America, **the market seems to attach little value to other segments.**

1 Brazilian peers: Ternium, CSN and Usiminas | U.S. peers: CMC, Steel Dynamics, Nucor and Metallus | Latam peers: Ternium.

2 Considers US\$101 million in eliminations and adjustments.

Note: BRL/USD exchange rate: R\$5.46. GGBR4 price on June 30, 2025: R\$16.00.



# GERDAU Investor Day 2025

## BRAZIL

Mauricio Metz



**GERDAU**  
Shape the future



Miguel Burnier sustainable mining  
platform - crushing

# Competitive advantages of our business in Brazil

GERDAU  
Investor Day  
2025

Presence from north to south of the country, flexible production, and tailored solutions in long and flat steel

## 13 industrial units throughout Brazil

Regional presence and competitive advantage in customer service

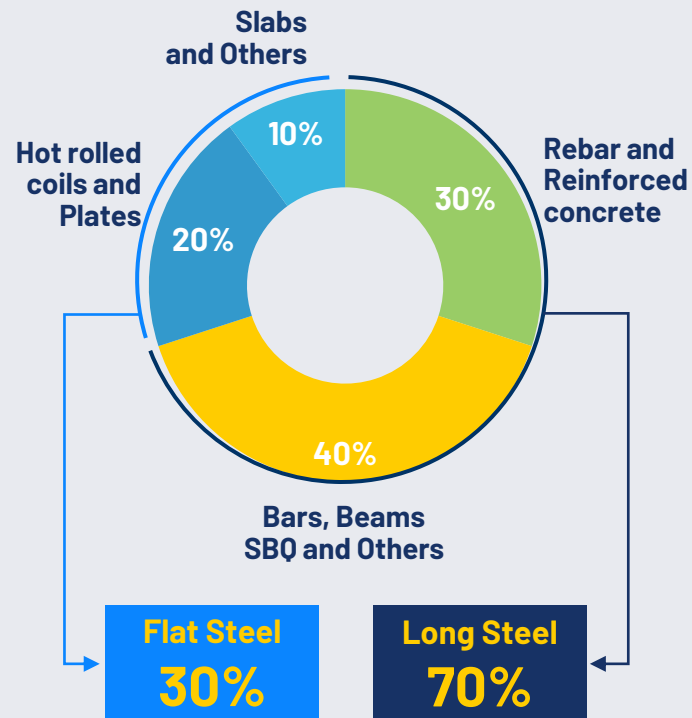


## Production: 50% integrated route and 50% mini mills

Flexibility and steel production strategy  
**Crude steel capacity: ~7.8Mt/year**  
**Rolling capacity: ~8.2Mt/year**

## Wide portfolio of products and services

Operating in more than 30 market segments: construction, industry, retail and others



## 23 downstream units

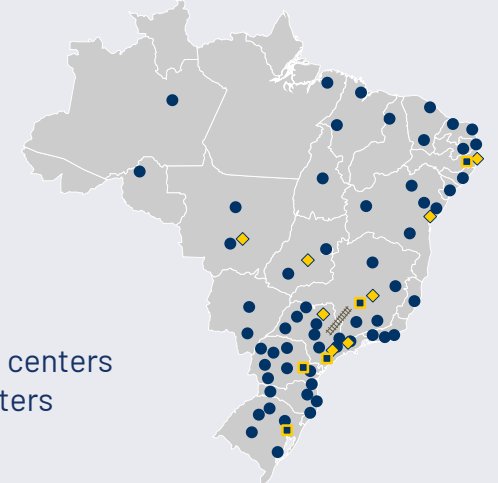
Units focused on downstream products that build more efficient solutions for customers

## 74 Comercial Gerdau branches

National reach and coverage with relevant and competitive distribution from north to south of Brazil



74 branches  
8 distribution centers  
5 service centers





# Moderate growth prospects for the segments in which we operate

Sector trend in 2026

GERDAU  
Investor Day  
2025

## Civil Construction<sup>1</sup>



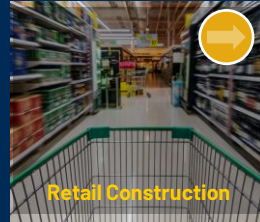
+0.5%



~40%



H&ME Housing



Retail Construction



Business



Private Infrastructure (concessions)



Public Infrastructure



Social Housing

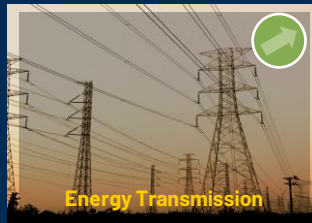
## Industry, Agriculture and Other<sup>2 3</sup>



+1.7%



~45%



Energy Transmission



Manufacturing Industry



Yellow Line



Machinery / Agricultural Impl.



Machinery and Equipment



Oil & Gas / Naval



Wind Energy



Solar Energy



Retail Agribusiness

## Automotive<sup>4</sup>



+1.4%



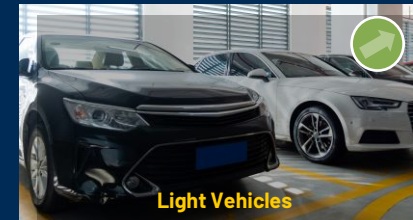
~15%



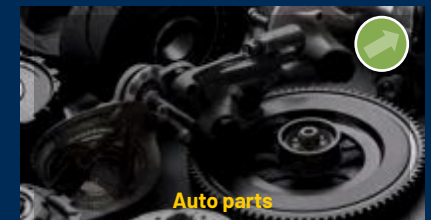
Road implements



Heavy Vehicles



Light Vehicles



Auto parts

Source: 1 Tendências - IBGE/ Production of Building Materials - (latest projection Aug/25)| 2 Tendências - IBGE/ Industrial Activity - (latest projection Aug/25)| 3 Tendências - IBGE/PIM - (latest projection Aug/25)| 4 S&P - Anfavea/ Heavy Vehicle Production - (latest projection Sep/25) / Gerdau Marketing.

# Moderate growth prospects for the segments in which we operate

Sector trend in 2026



Segments with greater exposure to U.S. tariffs

GERDAU  
Investor Day  
2025

## Civil Construction<sup>1</sup>



+0.5%



~40%



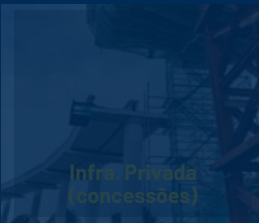
H&ME Housing



Varejo Construção



Comercial



Infra Privada (concessões)



Infraestrutura Pública



Social Housing

## Industry, Agriculture and Other<sup>2 3</sup>



+1.7%



~45%



Transmissão de Energia



Manufacturing Industry



Yellow Line



Máquinas / Impl. Agrícolas



Machinery and Equipment



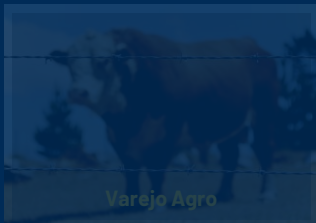
Óleo & Gás / Naval



Energia Eólica



Energia Solar



Varejo Agro

## Automotive<sup>4</sup>



+1.4%



~15%



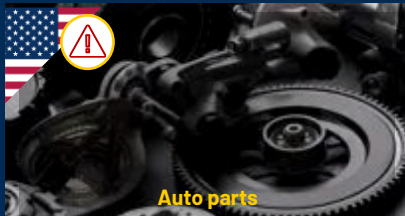
Implementos Rodoviários



Pesados



Leves



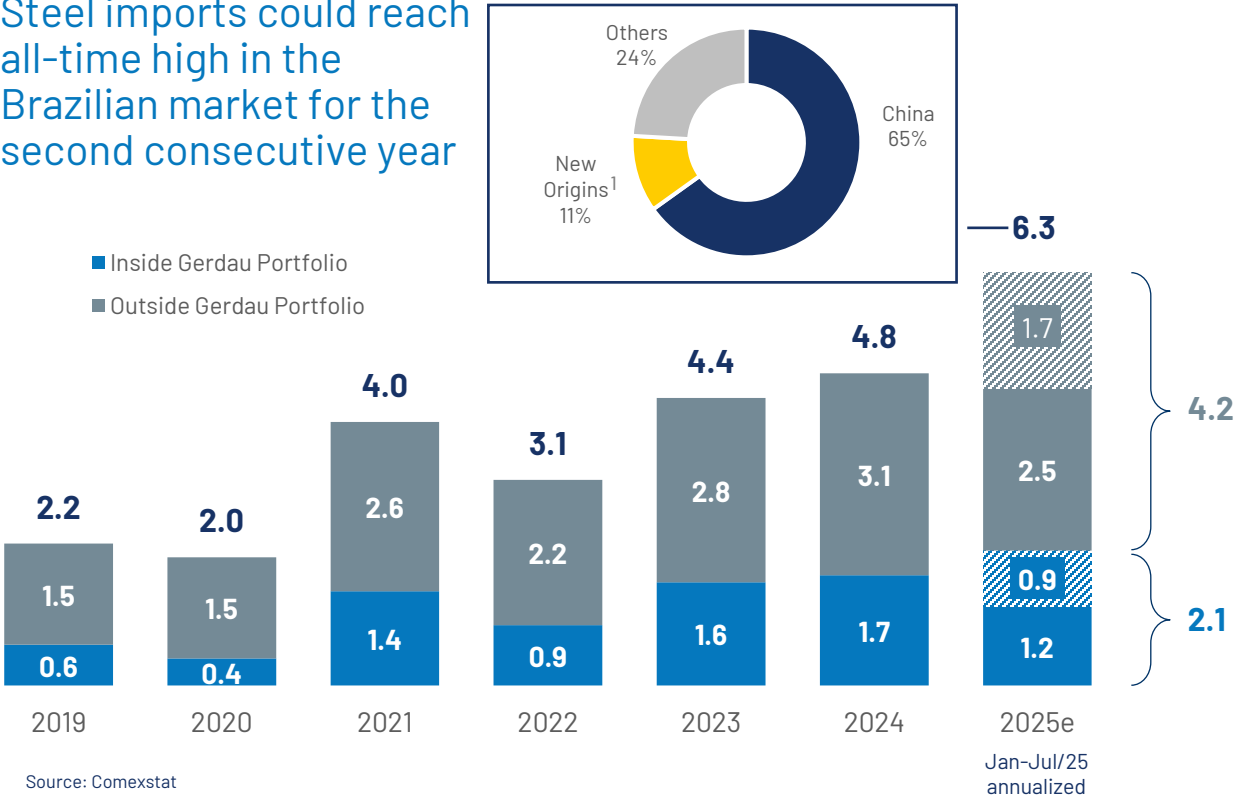
Auto parts

Source: 1 Tendências - IBGE/ Production of Building Materials - (latest projection Aug/25)| 2 Tendências - IBGE/ Industrial Activity - (latest projection Aug/25)| 3 Tendências - IBGE/PIM - (latest projection Aug/25)| 4 S&P - Anfavea/ Heavy Vehicle Production - (latest projection Sep/25) / Gerdau Marketing.



# Lack of competitive isonomy and ineffective trade defense measures

Steel imports could reach all-time high in the Brazilian market for the second consecutive year



## Import penetration rate



### TRADE DEFENSE

#### AçoBrasil quota-tariff system

Quota + 25% tariff  
16 NCMs for flat, long steel, and seamed tubing

#### Sicetel drawn steel surcharge

25% tariff  
6 NCMs for drawn steel

#### Antidumping

Slabs with renewal claim;  
Hot coils and wire rod with investigations opened in Jun/25.  
Estimate: 18 months

#### Production chain mobilization

Higher number of industry sectors working on trade defense issues  
  
Surcharge claim: bolts / automotive (for hybrid and electric vehicles/ wind turbines)

1 New Origins: Egypt, Peru, Russia, Vietnam, India, Indonesia, Hong Kong, Thailand, Malaysia and Singapore



# Key strategic drivers

to leverage the transformation of our business over upcoming years

## Verticalization of Ouro Branco's assets

- **Miguel Burnier sustainable mining platform**
  - Physical progress 85%
  - Estimated ramp-up: 12 months
  - IRMA certification
  - Potential EBITDA of R\$1.1 b/year
- **Extension of service life**
  - Blast Furnace 1 renovation: from 2027 to 2028
  - Coking plant 2: from 2034 to 2038

## Flat steel growth

- **New hot rolled coil capacity**
  - Total available capacity in 4Q25 of 1,080t/year
  - Quality gains
  - Potential EBITDA of R\$400M/year
- **Development of new products and access to new markets**
- **Service and processing center**
- **Robust own distribution network (Comercial Gerdau)**

## Strategic optimization of mini mills

- **Asset optimization (greater utilization)**
- **Scrap acquisition strategy with wide coverage and processing excellence**
- **Competitive energy portfolio**
- **CAPEX suited to regional and product needs**

# Key strategic drivers

to leverage the transformation of our business over upcoming years

## Verticalization of Ouro Branco's assets

- **Miguel Burnier sustainable mining platform**
  - Physical progress 85%
  - Estimated ramp-up: 12 months
  - IRMA certification
  - Potential EBITDA of R\$1.1 b/year
- **Extension of service life**
  - Blast Furnace 1 renovation: from 2027 to 2028
  - Coking plant 2: from 2034 to 2038

## Flat steel growth

- **New hot rolled coil capacity**
  - Total available capacity in 4Q25 of 1,080t/year
  - Quality gains
  - Potential EBITDA of R\$400M/year
- **Development of new products and access to new markets**
- **Service and processing center**
- **Robust own distribution network (Comercial Gerdau)**

## Strategic optimization of mini mills

- **Asset optimization (greater utilization)**
- **Scrap acquisition strategy with wide coverage and processing excellence**
- **Competitive energy portfolio**
- **CAPEX suited to regional and product needs**

# Miguel Burnier sustainable mining platform

Transformational investment to position Ouro Branco as Brazil's most competitive integrated industrial unit

**5.5<sup>1</sup> Mtpa** of high-grade ore (**pellet feed 65%**)

CAPEX of **R\$3.6 billion** between 2023 and 2026

**40 years** life of mine

**100% dry stacking** disposal

Integrated logistics (ore pipeline)

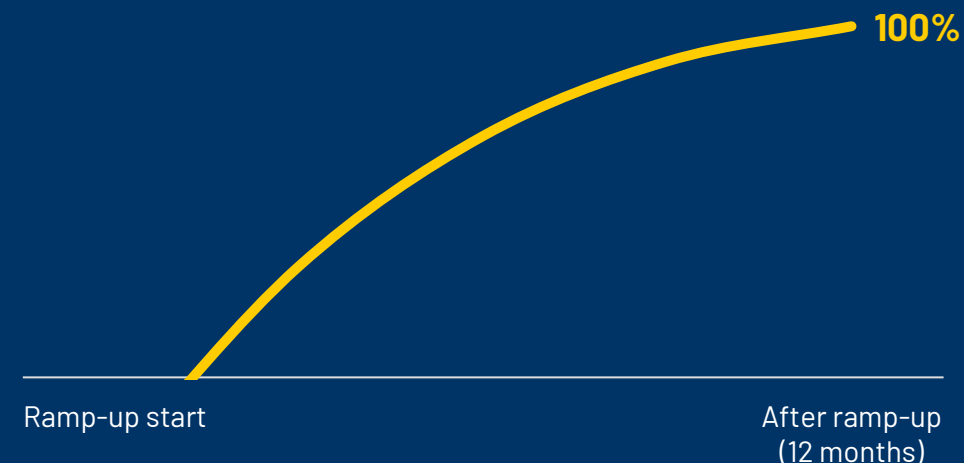
Potential EBITDA gain/year ~ **R\$1.1 b**



**IRMA standard, reinforcing its commitment to sustainability and business integrity.**

## New iron ore treatment unit

### Capacity utilization curve<sup>2</sup>



### After ramp-up (2027)

Iron ore processing capacity (Mt)	<b>5.5</b>
Cash cost (US\$/t)	<b>30.0</b>
Ore consumption in Ouro Branco (Mt)	<b>3.0</b>
Volume available for sale (Mt)	<b>2.5</b>

<sup>1</sup> On a wet basis, considering an average humidity of 10%

<sup>2</sup> This estimate is indicative and should not be interpreted as a projection or guidance.



# GERDAU Investor Day 2025

Use your camera **or**  
click on the QR Code  
**to watch a vídeo on our**  
**SUSTAINABLE MINING**  
**PLATFORM**

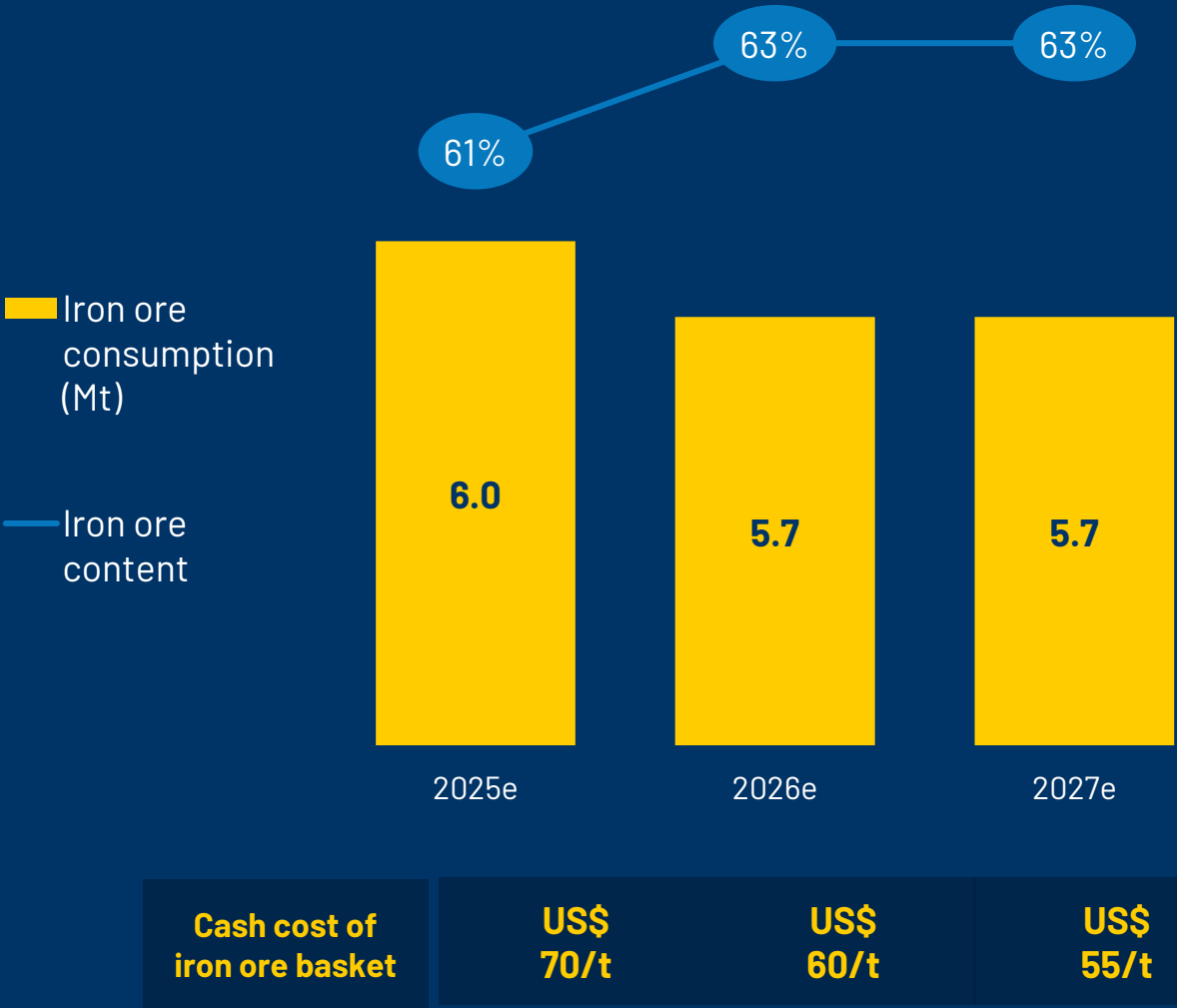


**GERDAU**  
Shape the future



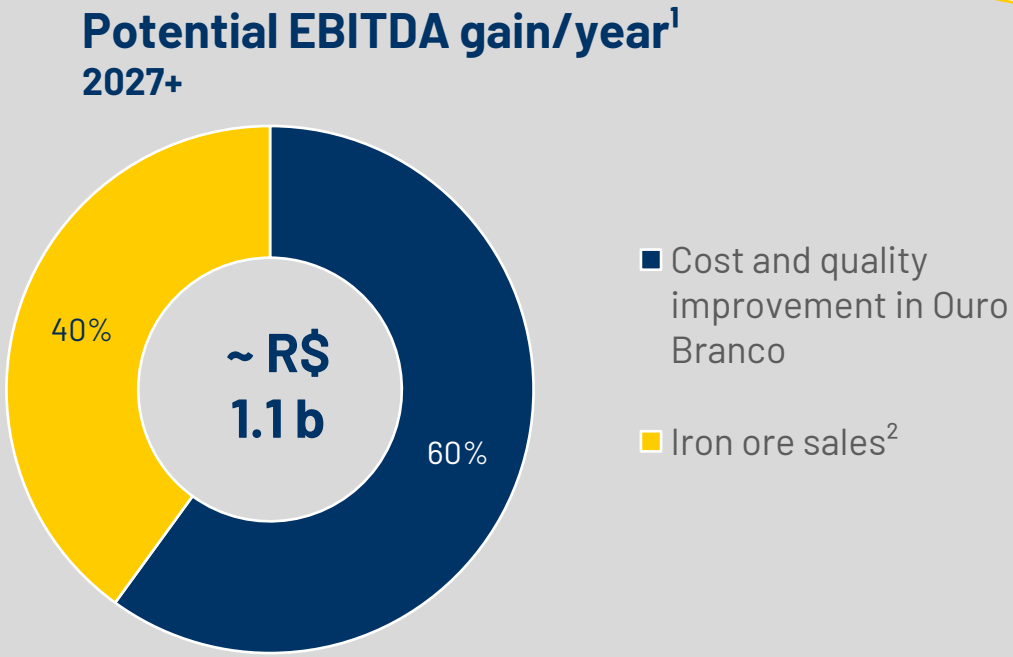
# Estimated gains

## Supply to Ouro Branco unit



2026 potential  
EBITDA gain  
~ R\$400 million

(from cost reduction and quality improvement)



<sup>1</sup> Expected gain after investment matures.  
<sup>2</sup> Assumes a long-term iron ore price of US\$100/t CIF China for 62% Fe, adjusted for freight and 65% Fe quality.

# Key strategic drivers

to leverage the transformation of our business over upcoming years

## Verticalization of Ouro Branco's assets

- **Miguel Burnier sustainable mining platform**
  - Physical progress 85%
  - Estimated ramp-up: 12 months
  - IRMA certification
  - Potential EBITDA of R\$1.1 b/year
- **Extension of service life**
  - Blast Furnace 1 renovation: from 2027 to 2028
  - Coking plant 2: from 2034 to 2038

## Flat steel growth

- **New hot rolled coil capacity**
  - Total available capacity in 4Q25 of 1,080t/year
  - Quality gains
  - Potential EBITDA of R\$400M/year
- **Development of new products and access to new markets**
- **Service and processing center**
- **Robust own distribution network (Comercial Gerdau)**

## Strategic optimization of mini mills

- **Asset optimization (greater utilization)**
- **Scrap acquisition strategy with wide coverage and processing excellence**
- **Competitive energy portfolio**
- **CAPEX suited to regional and product needs**



# Flat steel growth

End-to-end operation improvement, with capacity, quality and competitiveness gains

GERDAU  
Investor Day  
2025



**New capacity and quality gains**



**Development of new products and access to new markets**



**Solid own distribution network and service centers**

# GERDAU Investor Day 2025

Use your camera **or**  
click on the QR Code  
**to watch a vídeo on our**  
**NEW HOT ROLLED COIL**  
**MILL**



**GERDAU**  
Shape the future

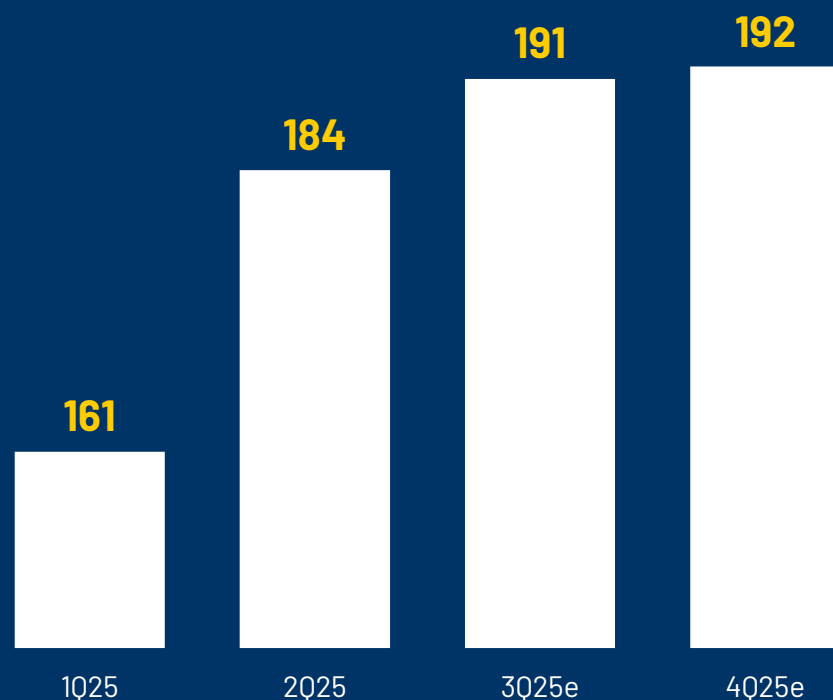


# Flat steel growth

Expansion of HRC capacity by 250kt/year

## Ramp up

Evolution of hourly productivity  
(tonnes per hour)



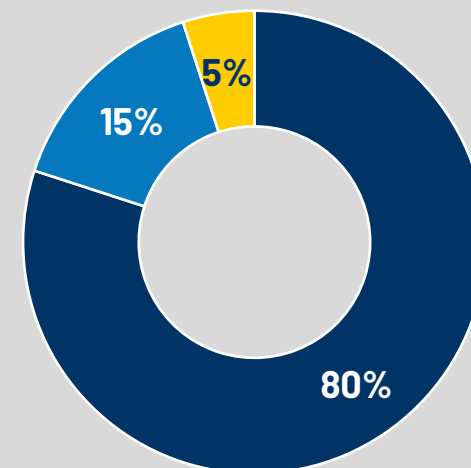
Achievement of **100%**  
nominal capacity in  
4Q25

**1,080kt**



Potential EBITDA

**R\$400 M/year<sup>1</sup>**



- Revenue
- Performance
- Cost reduction

<sup>1</sup> Expected gain after investment matures.



# Flat steel growth

New capacity, products and services reinforce our presence in relevant hot coil markets, expanding beyond distribution

## Potential markets for hot coils



Machinery and Equipment



Yellow Line



Auto parts



Helical Pipes and Sanitation

## Gerdau service centers

Operated by Comercial Gerdau, these centers deliver a ready-made solution to customers with accuracy, security, agility and efficiency in terms of cost and logistics, bolstering the entire value chain

 Retail strategy



### Recent acquisition: Araucária Unit - PR

Industrialization model brings customers closer to Comercial Gerdau, enhancing value creation

GERDAU  
Investor Day  
2025



# Key strategic drivers

to leverage the transformation of our business over upcoming years

## Verticalization of Ouro Branco's assets

- **Miguel Burnier sustainable mining platform**
  - Physical progress 85%
  - Estimated ramp-up: 12 months
  - IRMA certification
  - Potential EBITDA of R\$1.1 b/year
- **Extension of service life**
  - Blast Furnace 1 renovation: from 2027 to 2028
  - Coking plant 2: from 2034 to 2038

## Flat steel growth

- **New hot rolled coil capacity**
  - Total available capacity in 4Q25 of 1,080t/year
  - Quality gains
  - Potential EBITDA of R\$400M/year
- **Development of new products and access to new markets**
- **Service and processing center**
- **Robust own distribution network (Comercial Gerdau)**

## Strategic optimization of mini mills

- **Asset optimization (greater utilization)**
- **Scrap acquisition strategy with wide coverage and processing excellence**
- **Competitive energy portfolio**
- **CAPEX suited to regional and product needs**

# Strategic optimization of mini mills



## Asset optimization

- Charqueadas: reallocation of volumes from Mogi das Cruzes
- Riograndense: first full year after melt shop renovation (increased utilization)
- Pindamonhangaba: heightened competitiveness (continuous casting)
- Cearense: investment in melt shop to supply Caucaia

## Competitive scrap

- New scrap processing in Pindamonhangaba
- Strategy to capture local suppliers
- Innovation in sustainable ship decommissioning and vehicle recycling

## Competitive energy portfolio

- Sources diversity (water/solar)
- Acquisition of Garganta da Jararaca and Paratininga II SHP 2025
- Barro Alto solar farm start-up in 1Q26

## Regional vision

- Araçariquama: strategic site for spool rebar production
- Cosigua: product portfolio expansion- W150 shapes
- Açonorte: investment in bars and shapes production





Gerdau Midlothian (TX)

# GERDAU Investor Day 2025

## NORTH AMERICA

Chia Wang



**GERDAU**  
Shape the future

# Steel tariffs

## Overview and impact on imports

### CURRENT TARIFFS IN PLACE

#### U.S.:

- Section 232 tariffs on steel.
- Rate of 50% (except for the UK = 25%).
- No exclusions or quotas;
- 25%<sup>1</sup> tariff on automobiles and autoparts;
- Section 232 expanded to derivatives expansion<sup>2</sup>.

#### Canada:

- US: 25% tariff on steel (retaliation), with exceptions;
- Other countries (excluding Mexico): tariff-rate quotas on steel imports based on 2024 levels, with a 50% surcharge on volumes exceeding the quota.

#### Mexico:

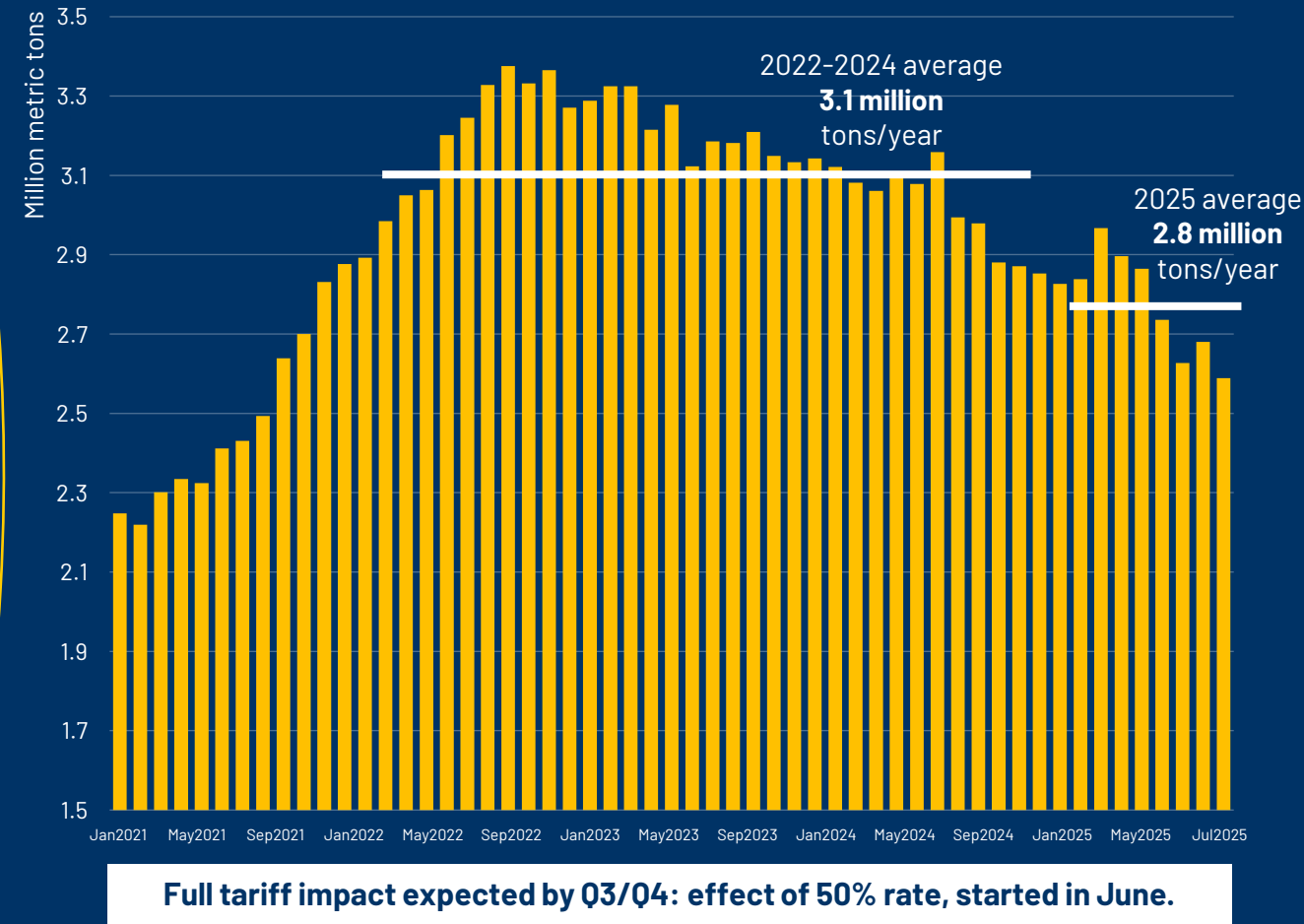
- Proposed new tariffs between 10% and 50% on steel imports<sup>3</sup> (tariff for most steel products is set at 35%).

### OUTLOOK

- Except for the UK agreement, steel tariffs have been shielded from reciprocal tariff negotiations;
- USMCA negotiations will be key in defining the future of Section 232.

## U.S. imports of selected long steel products<sup>4</sup>

GERDAU  
Investor Day  
2025



<sup>1</sup> The amount may vary depending on individual agreements with specific countries.

<sup>2</sup> Chapter 73 + 407 other HTS codes, broad coverage.

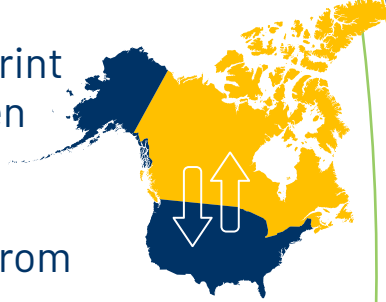
<sup>3</sup> From countries without a free trade agreement. Currently, steel tariffs are country-specific and range between 10 and 25%.

<sup>4</sup> Source: US Department of Commerce, Enforcement and Compliance. Long Steel Category (excluding rail and wire).

# Steel tariffs

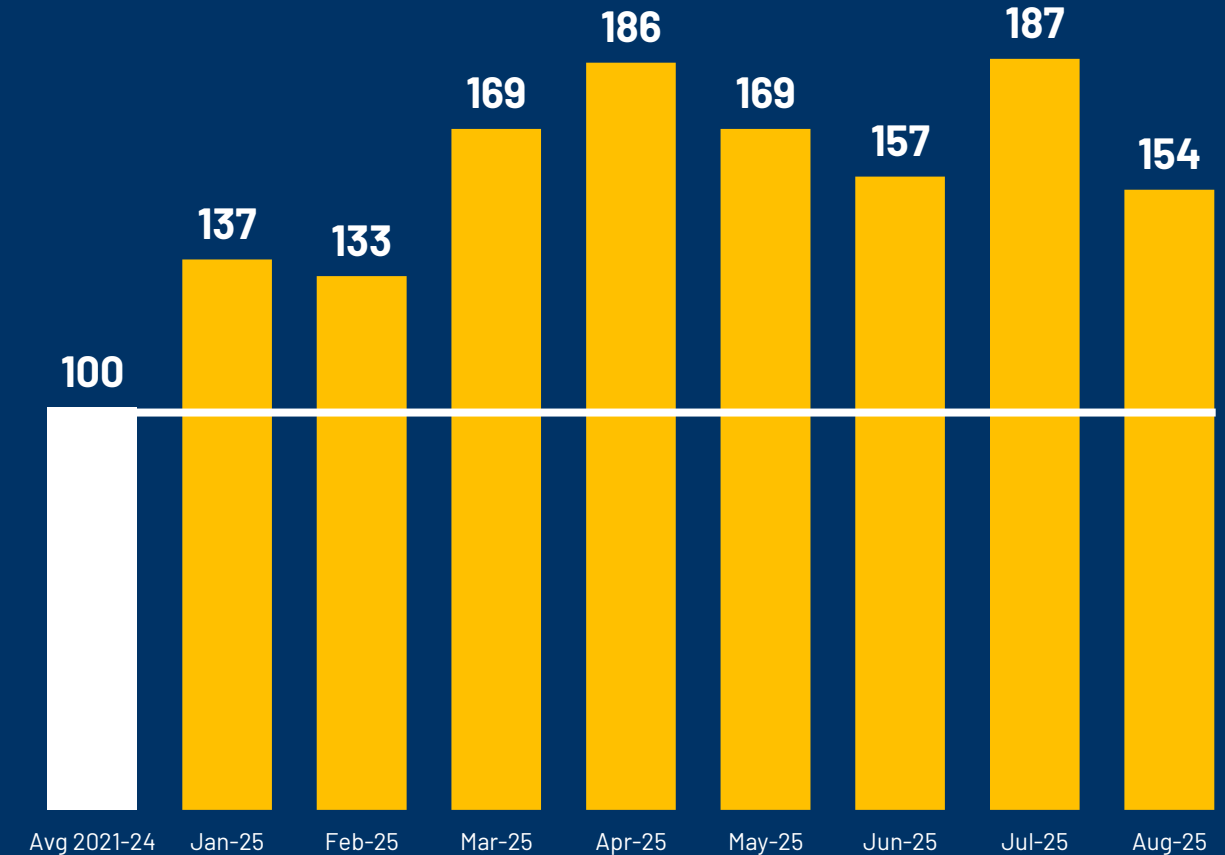
## Gerda North America Impact

- Re-balanced operational footprint to minimize shipments between countries;
- Captured additional business from imports decline;
- Leveraged strong presence in renewable energy sector, benefited from the domestic demand increase;
- Adjusted product mix in Canada to maintain high asset utilization, focusing on the domestic market;
- Increased SBQ new sales quoting in the U.S. by 60%, indicating new local investment activity (Asian/European companies).



### SBQ quoting activity

(# of quotes per month - average 2021-24 = 100-basis)



Source: Gerda internal data.



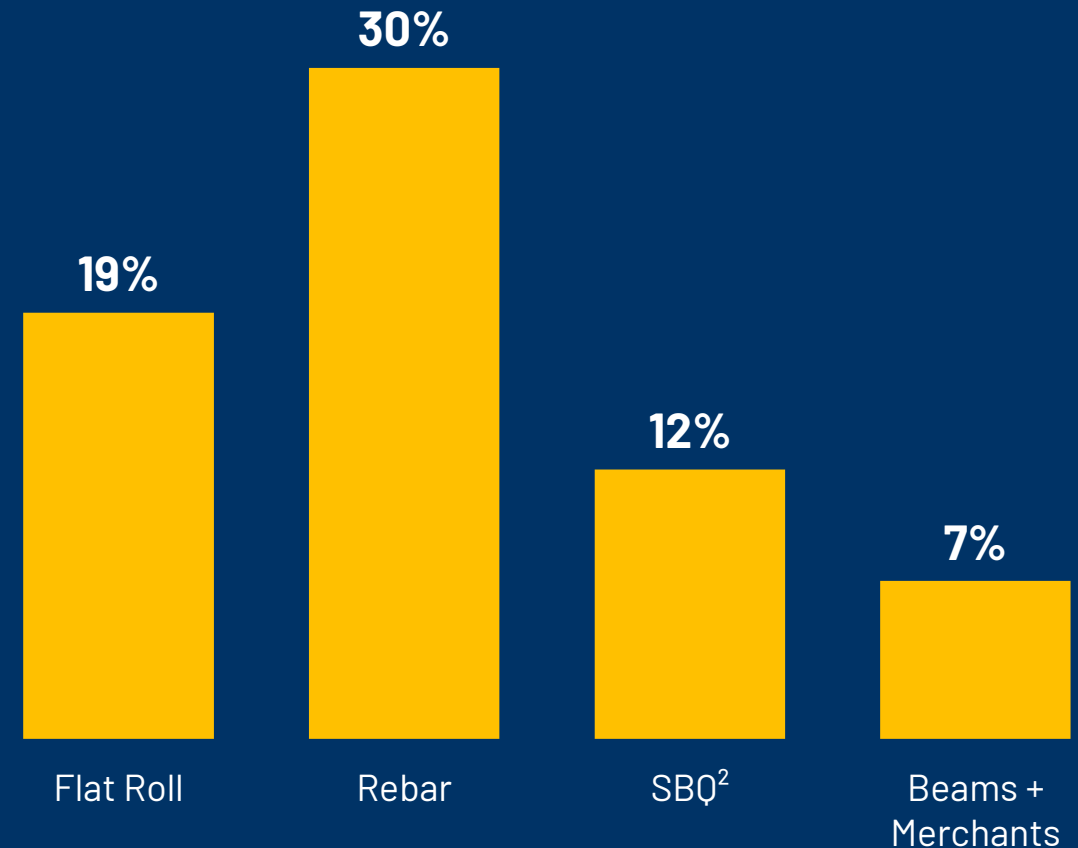
# U.S. steel demand: end-market outlook

Product	Sector	Demand drivers	Impact on Gerdau
<b>DOWNSTREAM</b> (5% of portfolio)	Renewable energy	<ul style="list-style-type: none"> <li>One Big Beautiful Bill (OBBB) expected to accelerate renewable energy spending (changes in tax incentives);</li> <li>Renewable energy is still competitive without incentives.</li> </ul>	VERY POSITIVE Impacts demand for beams and processed solar piles.
	Data centers	<ul style="list-style-type: none"> <li>Strongest sector in the market;</li> <li>Data Center CPIP YoY: 43% up<sup>1</sup>.</li> </ul>	VERY POSITIVE Impacts demand for beams.
<b>SHAPES</b> (50% of portfolio)	Non-res construction	<ul style="list-style-type: none"> <li>Slower activity outside of data centers and manufacturing plants; Warehouses starting to rebound;</li> <li>Interest rates contributing to reduced non-res project starts;</li> <li>Non-res CPIP excluding data centers: -4.4% YoY<sup>1</sup>.</li> </ul>	FLAT TO SLIGHTLY NEGATIVE Impacts demand for beams, merchants, rebar and piling.
	Infrastructure	<ul style="list-style-type: none"> <li>60.8% of funds destined to roads and bridges from IIJA are still available<sup>2</sup>;</li> <li>Slower approval of projects and release of funds.</li> </ul>	SLIGHTLY POSITIVE Impacts demand for beams, piling and rebar.
<b>BARS</b> (45% of portfolio)	Automotive	<ul style="list-style-type: none"> <li>North American Light Vehicle Production down 1.9% in 2025<sup>3</sup>;</li> <li>Reduction of steel / parts imports.</li> <li>New on-shoring projects;</li> <li>Potential car price increases impacting vehicle sales.</li> </ul>	SLIGHTLY POSITIVE Impacts demand for SBQ.
	Manufacturing	<ul style="list-style-type: none"> <li>Industrial sector activity remains stagnant;</li> <li>ISM PMI Index has spent 31 of last 33 months in contractionary territory.</li> </ul>	FLAT Impacts demand for SBQ and merchants.

# Supply balance

- The North American steel industry has enough capacity to absorb the import reduction triggered by the implementation of trade tariffs;
- New capacity concentrated in flat roll and rebar driven by technology shifts:
  - › Flat Roll = shift from Integrated to EAF
  - › Rebar = advent of micro-mill technology
- Such technological opportunities are not yet present in beams and merchants, given the capacity is already all EAF and micro-mills;
- New capacity in Northern Mexico expected to target the U.S. beams market in 2027.

## New capacity as a percentage of installed capacity<sup>1</sup>



<sup>1</sup> Installed capacity includes all U.S. producers plus selected producers in Canada.

<sup>2</sup> Installed capacity includes all producer in U.S., Canada and Mexico.

Source: Companies' investment announcements, Gerdau internal analysis.

# Strong business foundation to serve North America

GERDAU  
Investor Day  
2025

## Our transformation journey



**Well positioned to maximize returns in North America due to our asset flexibility and go-to-market strategy:**

### Assets:

- Divestiture of rebar-focused locations;
- CAPEX focused on improving productivity, increasing flexibility and expanding product portfolio.

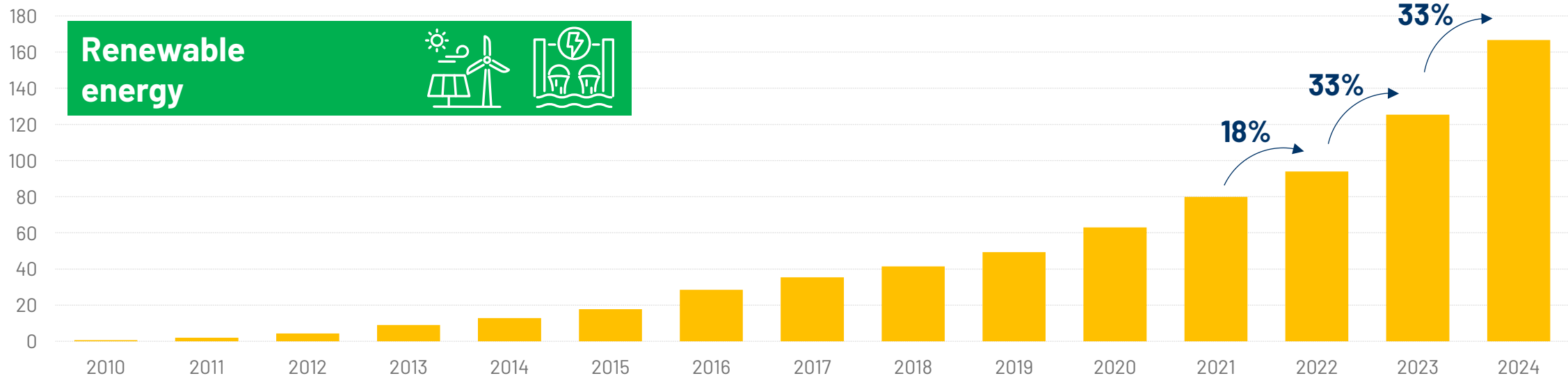
### Go-to-market:

- Segment-based sales structure;
- Development of digital tools as an enabler of enhanced customer service;
- Opportunistic expansion of conflict-free downstream.



# Well positioned in high-growth end-markets

## Utility scale solar (installed capacity in GWdc)



## Current Gerdau position:

- Geographically located near main regions expanding renewable energy installation;
- Leading market position in solar, established through years serving the market with a vertically integrated approach;
- New downstream facility (Solar Pile) being commissioned, will allow for in-house vertical integration and unrivaled ability to service solar customers;
- Newly opened state-of-the-art heat treatment facility offering unique products to the wind energy market.

# Downstream investment: Solar Pile

GERDAU  
Investor Day  
2025

Midlothian Mill

80MW Solar Farm

Heat Treatment

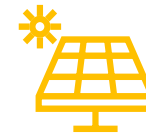
Solar Pile



**Capacity of 90kt<sup>1</sup> with high EBITDA margins**



**3Q25:** Hot commissioning  
**4Q26:** Full ramp-up

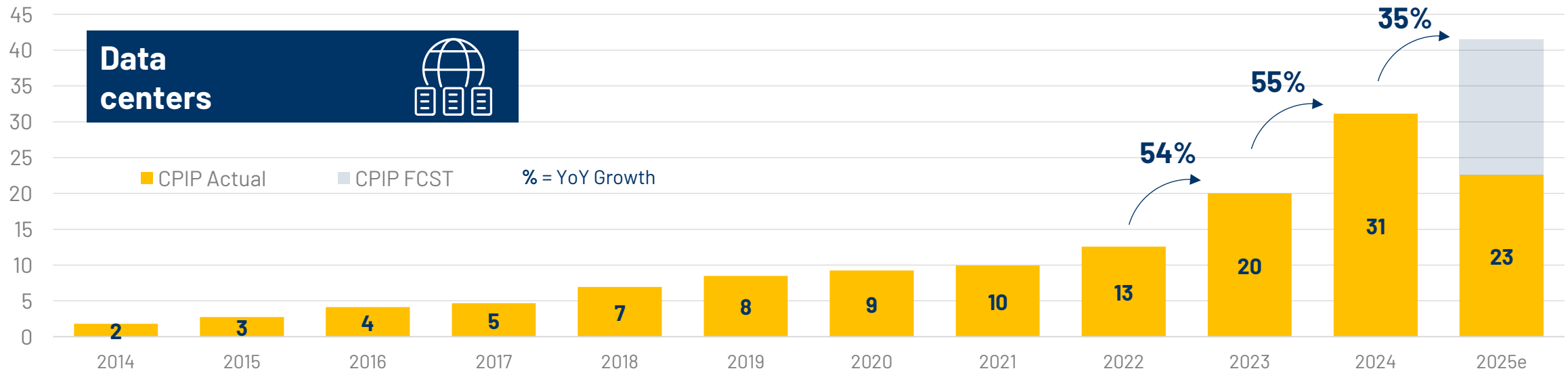


**Addresses the growing demand for renewable energy**

<sup>1</sup> Metric tons after ramp-up.

# Well positioned in high-growth end-markets

## Data center construction spending (Construction Put in Place – CPIP – in US\$ billions)



Source: US Census Bureau: Construction Put in Place (CPIP) - Total U.S. construction spending + Gerdau Internal Forecast.

## Current Gerdau position:

- Geographically positioned next to highest concentration of data center projects in the U.S.;
- Dedicated sales team focused solely on serving structural steel fabricators (suppliers to data center construction);
- Producer of the lowest embodied carbon beams in the U.S., able to support tech companies in achieving carbon reduction targets;
- Investments in the Petersburg, Cartersville and Midlothian mills resulted in additional beam capacity as well as size range expansion, increasing data center project coverage.



# Midlothian capacity increase

Higher competitiveness of our largest asset in North America



## Phase 1

**Investment: R\$1.2 billion**

59% already invested

**Potential EBITDA: R\$275 million/year**

**Capacity increase: 150 kt**  
Melt shop capacity

**Start-up: 2H26**

**Phase 2: TBD**

### Operational efficiency:

Improves the productivity and efficiency of the melt shop and rolling mill

### Product range expansion:

Unlocking capacity through a better production mix increases plant flexibility for market growth

### Cost optimization:

Upgrades and increased capacity enhance cost efficiency through fixed cost dilution and fewer maintenance outages

### Reduction of internal transfers:

Improving productivity in melt shop to meet billet requirements will reduce the need for internal transfers to fulfill plant demand

# Q&A

GERDAU  
Investor Day  
2025



GERDAU S.A.



*Selo Assiduidade*  
***APIMEC Brasil***  
*Esmeralda*







**GERDAU**  
Investor Day  
2025

**Thank you!**