

INSTITUTIONAL PRESENTATION

1Q25

FRAS
B3 LISTED N1

IBRA B3

IGC B3

IGCT B3

SMLL B3

IMPORTANT

INFORMATION

These statements are based on Management's beliefs and assumptions, as well as on currently available information. Forward-looking statements include information on our current intentions, beliefs or expectations, as well as those of the Company's Board of Directors and Board of Executive Officers.

The reservations as to forward-looking statements and information also include data on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes", "may", "will", "expects", "intends", "plans", "estimates" or similar expressions.

Forward-looking statements are not performance guarantees; they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond our ability to control or predict.



 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

*WE ARE
FRASLE MOBILITY*

FRASLE MOBILITY

AT A GLANCE

Watch our institutional video



OUR METRICS

Market Leadership¹
#1

Employees
8,000+

Countries Served
125+

Brands
25

Aftermarket / **OEM²**
90.7% / **9.3%**

Domestic Market
45.4%

Foreign Market
54.6%

Outsourced
~35%

1Q25 FINANCIAL RESULTS

Net Revenue
R\$ 1,331.7 M

Adjusted EBITDA Margin
19.0%

Net Margin
5.3%

ROIC*
17,7%

FRAS3 | B3 LISTED N1

IPO
1971

Market Cap³
R\$ 7.9 billion

Tag Along
100%

12 Industrial Plants

9 Warehouses

7 Commercial Offices

2 Technology and Development Centers

1. In the main products; 2. Original Equipment Manufacturer; 3. On 05/07/2025. *Pro forma ROIC excluding the non-recurring effects of the Fanacif restructuring and Dacomsa acquisition.



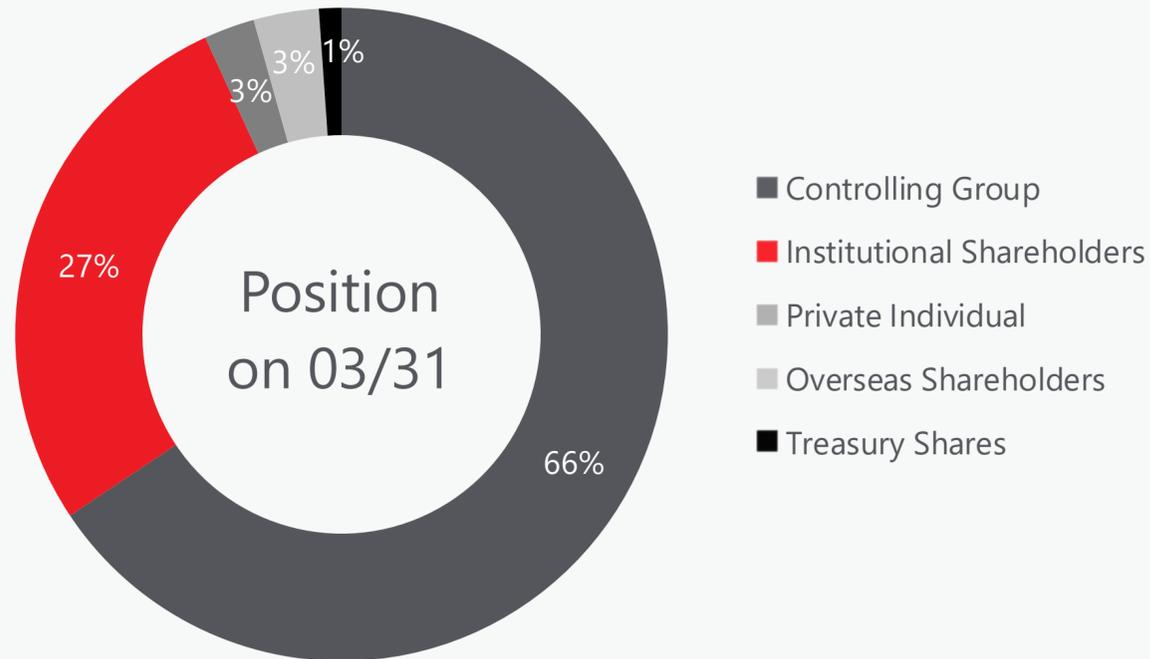
KEEP LIFE IN MOTION

CORPORATE STRUCTURE

A RANDONCORP COMPANY

RANDONCORP

CORPORATE STRUCTURE



Randoncorp ¹	52.57%
Dramd ¹	12.82%
Tarpon Gestora de Recursos.....	16.25%
Previ.....	9.91%
Other Shareholders.....	7.33%
Treasury Shares.....	1.11%

1. Controller Group

GOVERNANCE STRUCTURE

Board of Directors

David Abramo Randon | President
 Astor Milton Schmitt | Vice-President
 Daniel Raul Randon | Board Member
 Antonio Sergio Riede | Independent Member
 Renata Faber Rocha | Independent Member

Fiscal Board

Jaime Marchet | Member
 Joílson Rodrigues Ferreira | Member
 Wladimir Omiechuck | Member

Executive Board



SÉRGIO L. CARVALHO²
 PRESIDENT AND CEO
 FRASLE MOBILITY
 8+ YEARS IN THE GROUP



ANDERSON PONTALTI³
 COO
 FRASLE MOBILITY
 25+ YEARS IN THE GROUP



HEMERSON DE SOUZA
 DIRECTOR OF THE AMERICAS,
 M&A AND IRO
 25 YEARS IN THE GROUP

² Until 09/01/2025.

³ Will assume the position of CEO as of 09/01/25, when Daniel Raul Randon become the President of the Company.

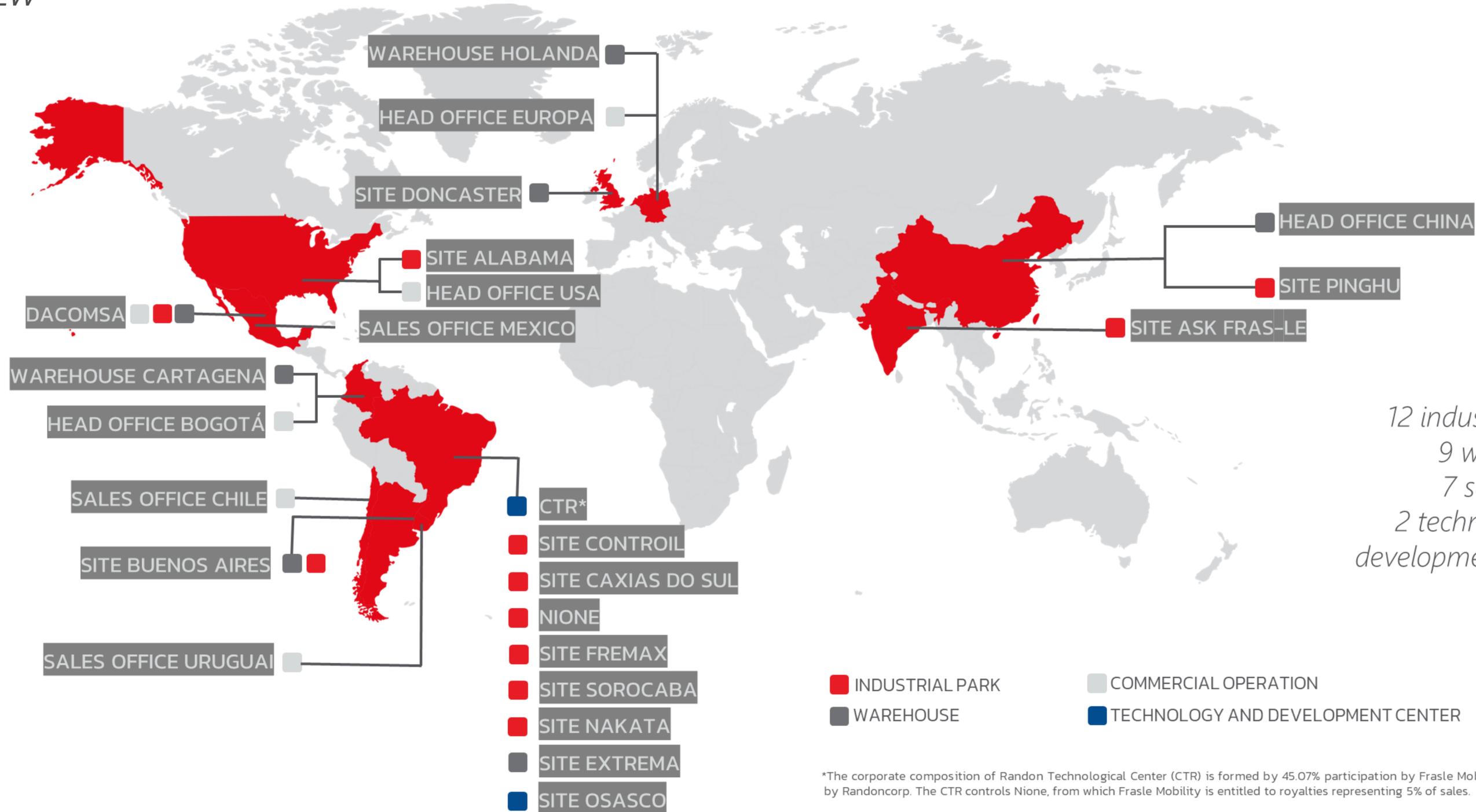
70 YEARS OF HISTORY!

A JOURNEY OF COURAGE AND ACHIEVEMENTS

1954	1971	1980/90	1996	2000/12	2017	2018	2019	2021	2023	2025
	IPO [B] ³	LonaFlex FRASLE ARGENTINA FRASLE USA	RANDONCORP ACQUIRES CONTROL	CONTROIL FRASLE EUROPE FRASLE ASIA	ARMETAL [®] AUTOPARTES FANACIF [®] FARLOC [®] ARGENTINA FRASLE PAN AMERICAN	FREMAX FRASLE ASK FRAS-LE FRICTION Jurid	NAKATA [®] AUTO EXPERTS	NIONE FRASLE MOBILITY	JURATEK composs	Dacomsa
										

OUR OPERATIONS

OVERVIEW



12 industrial parks
 9 warehouses
 7 sales offices
 2 technology and development centers

*The corporate composition of Randon Technological Center (CTR) is formed by 45.07% participation by Frasle Mobility and 54.93% by Randoncorp. The CTR controls Nione, from which Frasle Mobility is entitled to royalties representing 5% of sales.

ONE STOP SHOP

BROAD PORTFOLIO TO MEET 'ONE-STOP' REPLACEMENT DEMAND

FRICITION | Commercial Line

>6,300 SKUs



FRICITION | Light Line

>9,300 SKUs



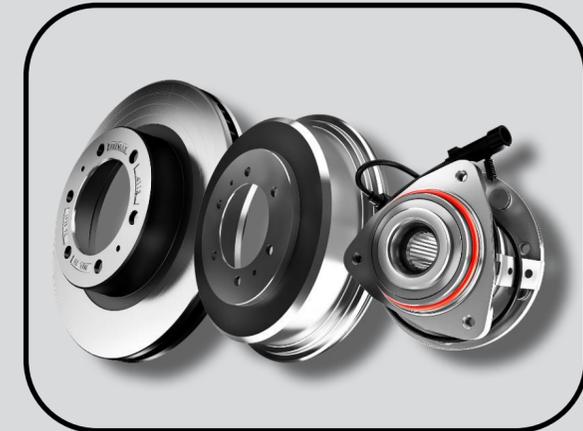
BRAKE ACTUATION

>1,000 SKUs



BRAKE DISCS

>2,000 SKUs



SHOCK ABSORBERS

>1,000 SKUs



MOTORCYCLE

>200 SKUs



SUSPENSION AND STEERING

>1,600 SKUs



ENGINE COMPONENTS

>11,600 SKUs

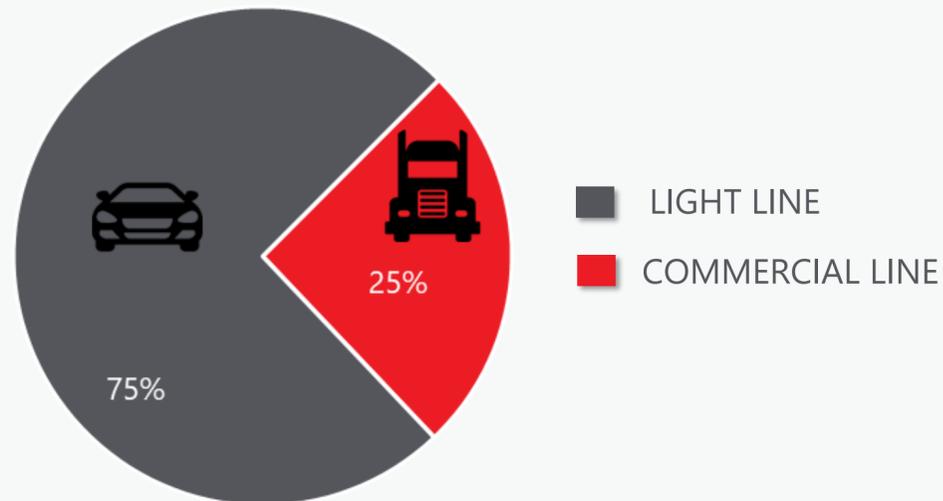
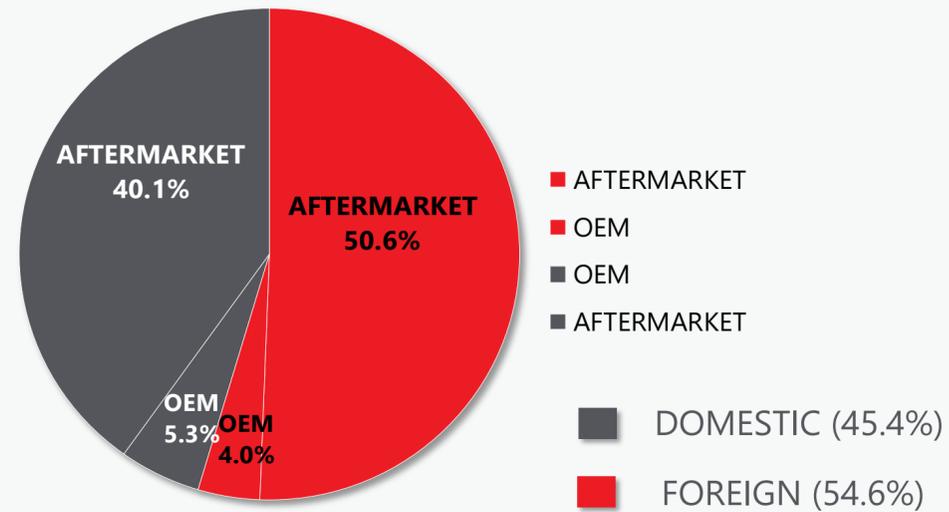


PORTFOLIO OF MORE THAN **33,000+** SKUs

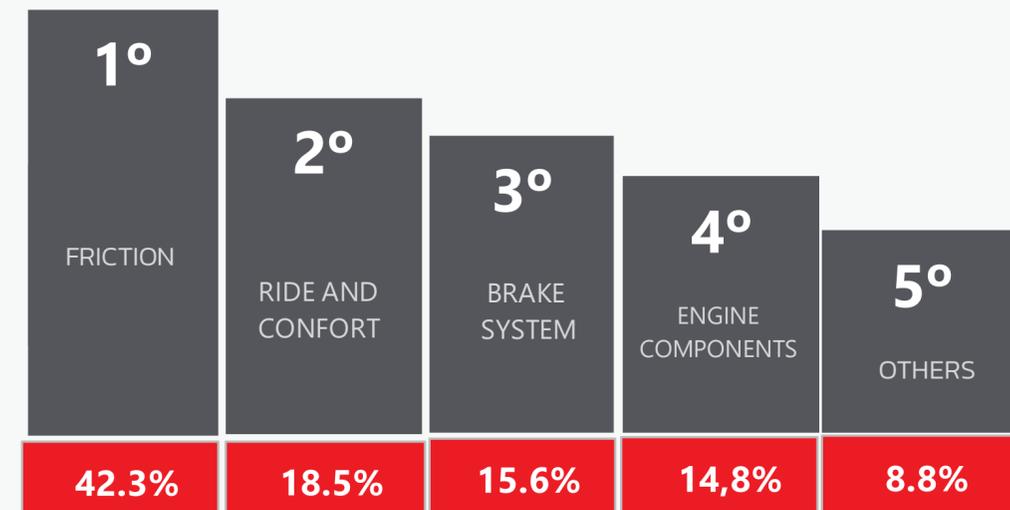
MARKETS, SEGMENTS AND PRODUCTS

REVENUE DIVERSIFICATION BY GEOGRAPHICAL EXPOSURE AND BROAD PRODUCT PORTFOLIO

% REVENUE BY MARKET

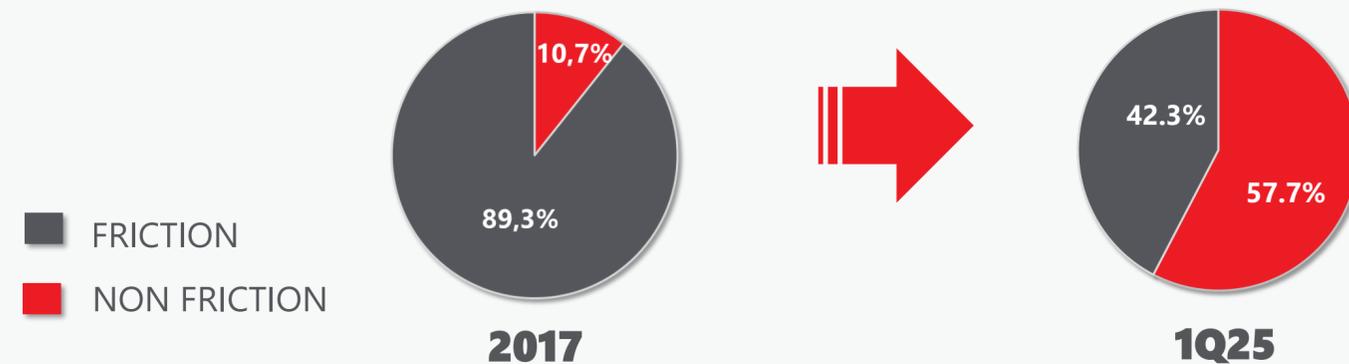


% REVENUE BY PRODUCT FAMILY



Total % (revenue per product X net revenue)

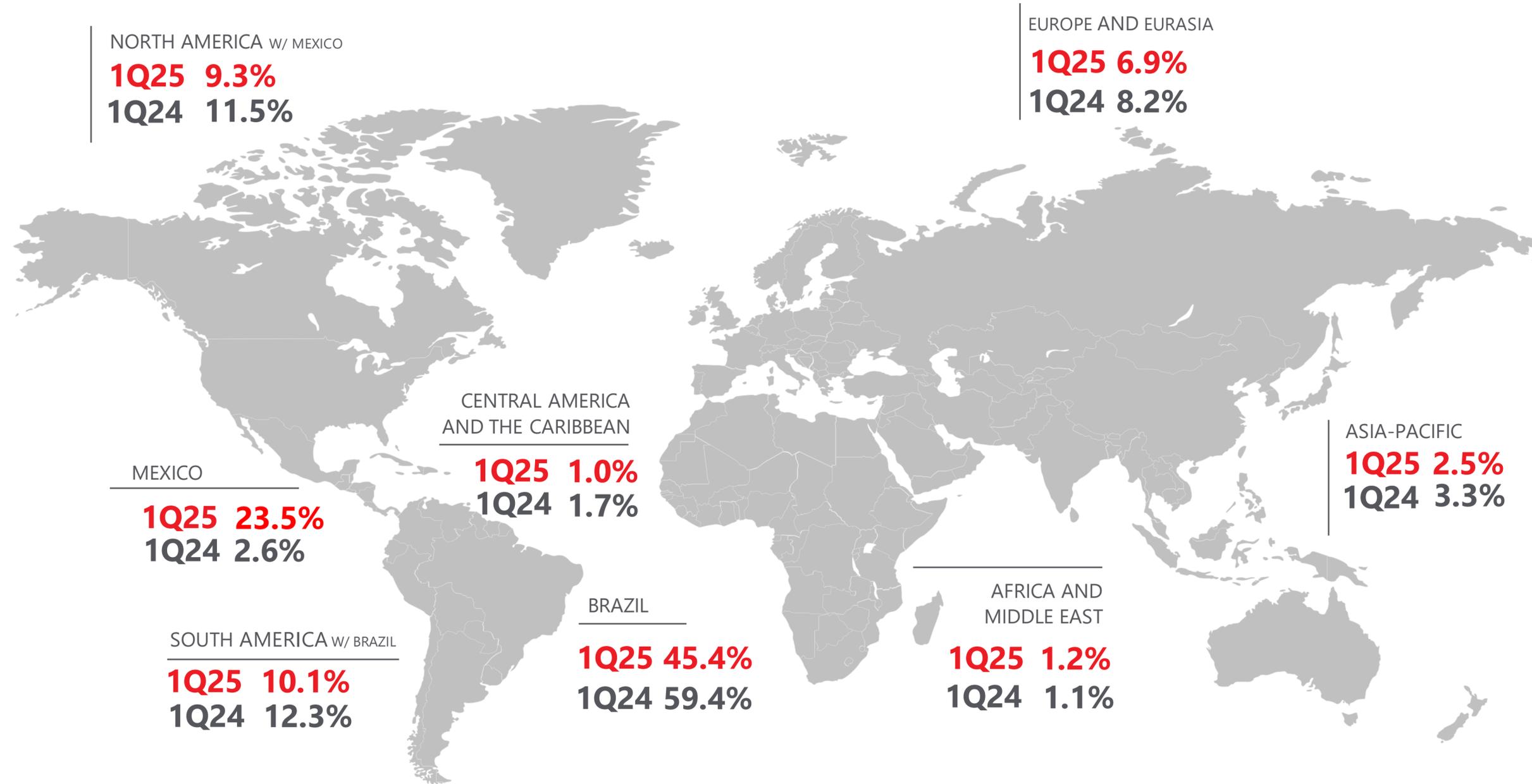
Revenue exposure to friction materials (%)



Note: numbers refer to 1Q25.

DISTRIBUTION OF NET REVENUE

FRASLE MOBILITY IS PRESENT IN THE MAIN MARKETS OF THE GLOBE



ICONIC BRANDS

AWARDS AND CERTIFICATIONS



Sérgio Carvalho (CEO) and Sérgio Montagnoli (Executive Director of Commercial, IAM and Marketing) receive the award.

BIGGEST IN SHIPPING & BEST IN SHIPPING AWARDS 2024

Fras-le Oficial, a pioneer brand of Frasle Mobility, was recognized as the best manufacturer of parts for trucks and buses in the 37th edition of the Biggest in Transport & Best in Transport 2024 Award, by OTM publisher.



THE BEST OF THE YEAR | SINDEREPA – SP

Fremax was recognized as a leader in the "Brake Disc" category.

Jurid and *Fras-le* won second place in "Brake Pad".



OFICINA BRANDS AWARDS | CINAU

Fras-le won 1st place among the most purchased brands.

Nakata won the 1st place as the most remembered brand in the Suspension Pivot category and also 1st place as the most remembered and most purchased brand in the Steering Rod/Steering Terminal class.

Fremax was the champion in the Brake Disc category – the most remembered and most purchased.

Controil received two recognitions. It ranked first in both Master Cylinder (most remembered and purchased) and Brake Servo (most bought).



Frasle Mobility brands receive certificates as Premier Data Supplier from TecDoc®

Our brands Fras-le, Fremax, Juratek and ABTex have won the highest seal of recognition from the TecDoc® platform, becoming Premier Data Suppliers. The certification reflects the excellence in the quality and reliability of the data provided, bringing the company closer to potential buyers in global aftermarkets.

LEADERSHIP

WITH A DEFENSIVE PORTFOLIO

MARKET LEADERSHIP

Market Share by Product Category (%)



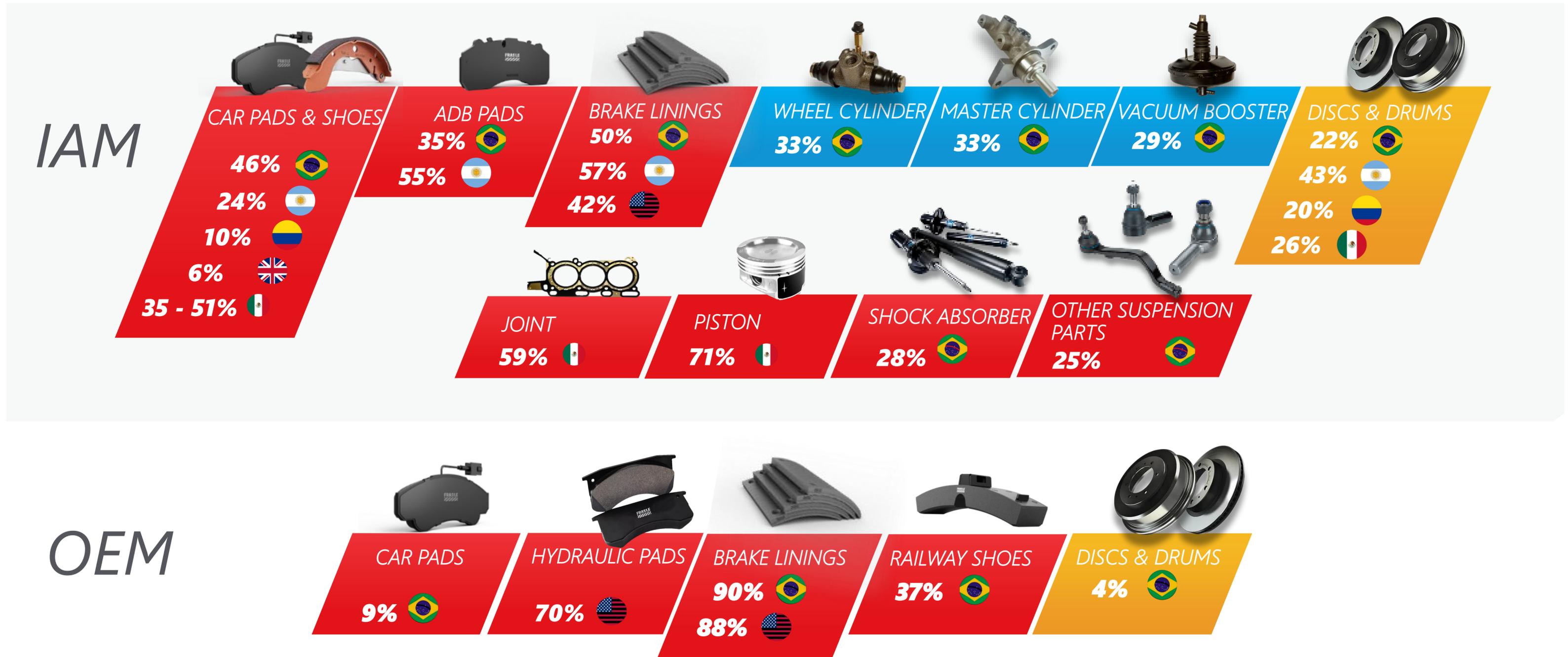
	Truck & Trailer Heavy Brake Lining	Passenger Car Brake Lining	Light Brake Pads	Master Cylinders	Heavy Brake Pads – Urban Buses	Passenger Cars Brake Shoes	Passenger Cars and SUVs Brake Discs	Shock Absorber	Joint	Piston	
Non-elective	✓	✓	✓	✓	✓	✓	✓	✗	✗	✗	
First Replacement ²	100,000	100,000	40,000	135,000	60,000	100,000	60,000	80,000	90,000	135,000	# Km
Other Substitutions ³	60,000	60,000	30,000	120,000	50,000	60,000	40,000	40,000	65,000	90,000	# Km
Recurrence ⁴	8.3x	1.0x	2.0x	1.0x	10.0x	1.2x	1.0x	1.5x	2.0x	1.5x	x every 5 years

OEM volume is 7x lower than IAM, although Frasle Mobility is a leading and relevant player in Brazil and the USA (+90% and 40% of the Brazilian and American OEM CV markets, respectively)

Notes: (1) Replacement sales volume; (2) Considers new vehicle with standard configuration; (3) Considers 12,000 Km/year for LV and 100,000 Km/year for CV, without breakdowns; (4) Considers recurrence for replacement of others in the scenario of note (3). Source: Frasle Mobility Market Intelligence | Data from 2023.

MARKET SHARE

CONSOLIDATED LEADERSHIP IN THE MAIN PRODUCT LINES



Estimated data for 2024.

*BUSINESS MODEL
AND
INVESTMENT THESIS*

BUSINESS MODEL

FAR BEYOND A CAPITAL GOODS COMPANY



AUTOMOTIVE



Recurrence

Linked to the
Circulating Fleet



RETAIL AND SERVICE



One-Stop-Shop

Complete portfolio of
automotive parts and
solutions

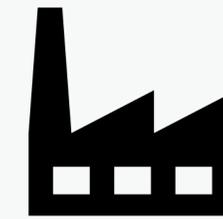


HOUSE OF BRANDS



**Iconic and
Desired Brands**

Market leaders

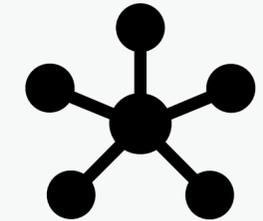


INDUSTRY



**Robust
Distribution**

Platform



OUTSOURCING



Know-how

in Delivery

BUSINESS MODEL

AFTERMARKET: RESILIENT AND GROWING SEGMENT

INDUSTRY HIGHLIGHTS



R\$ ~100 bi

Brazil Automotive Aftermarket Size (2021)



3.3%

Market Growth Expectation 2022 – 2025e



59 M

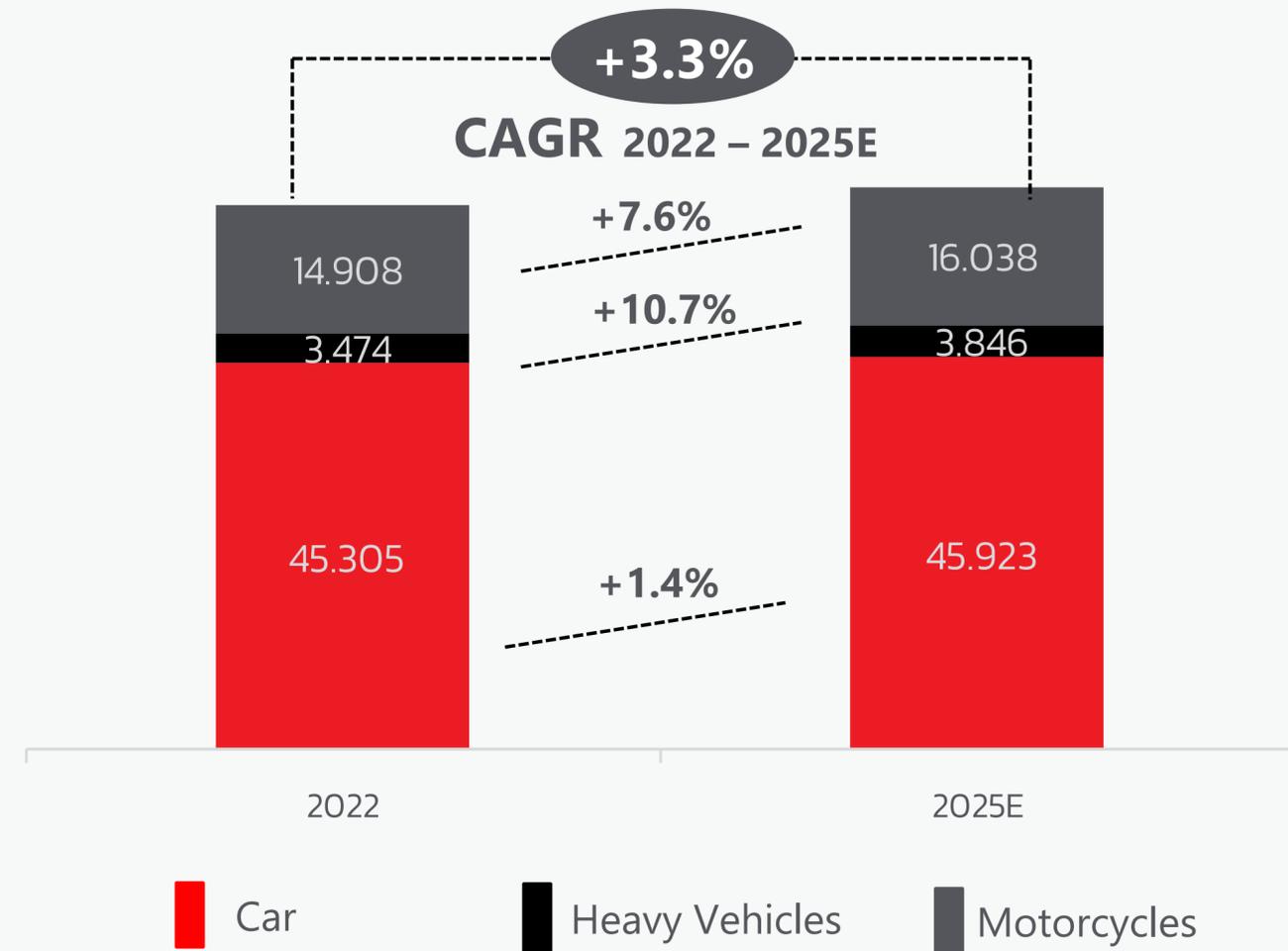
Light vehicle fleet*
+3 m for buses, trailers and trucks



~10

Average fleet age

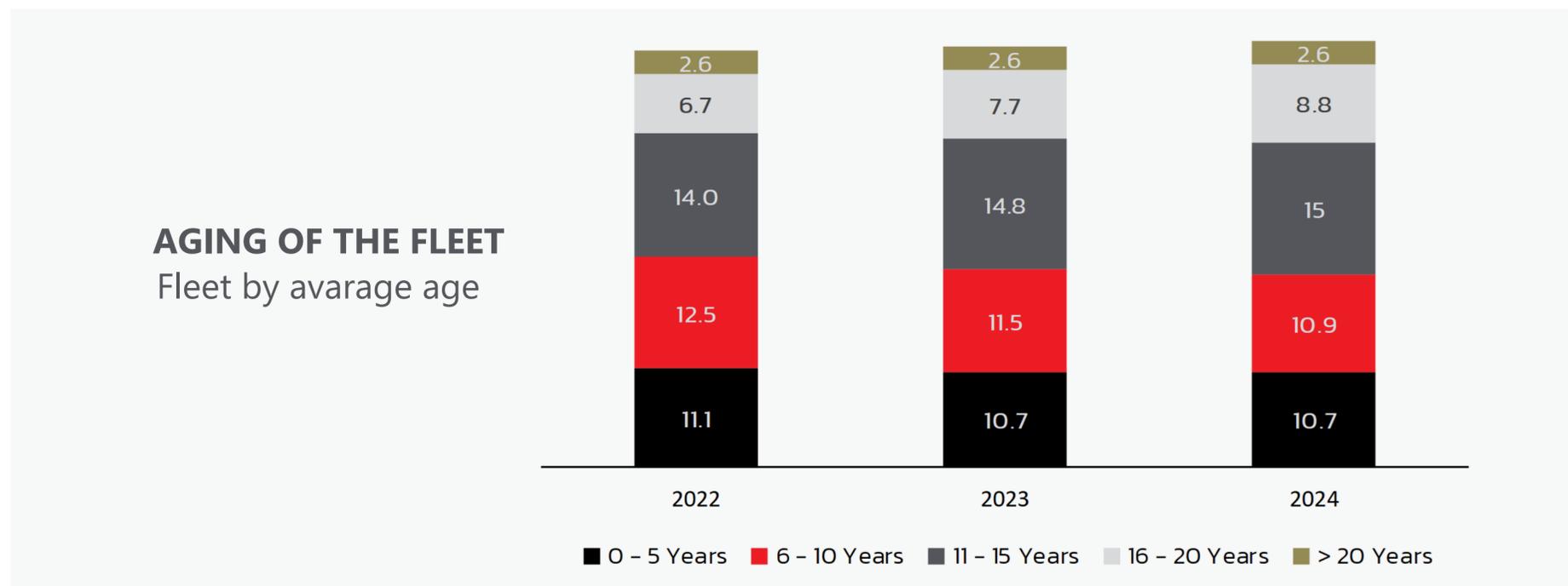
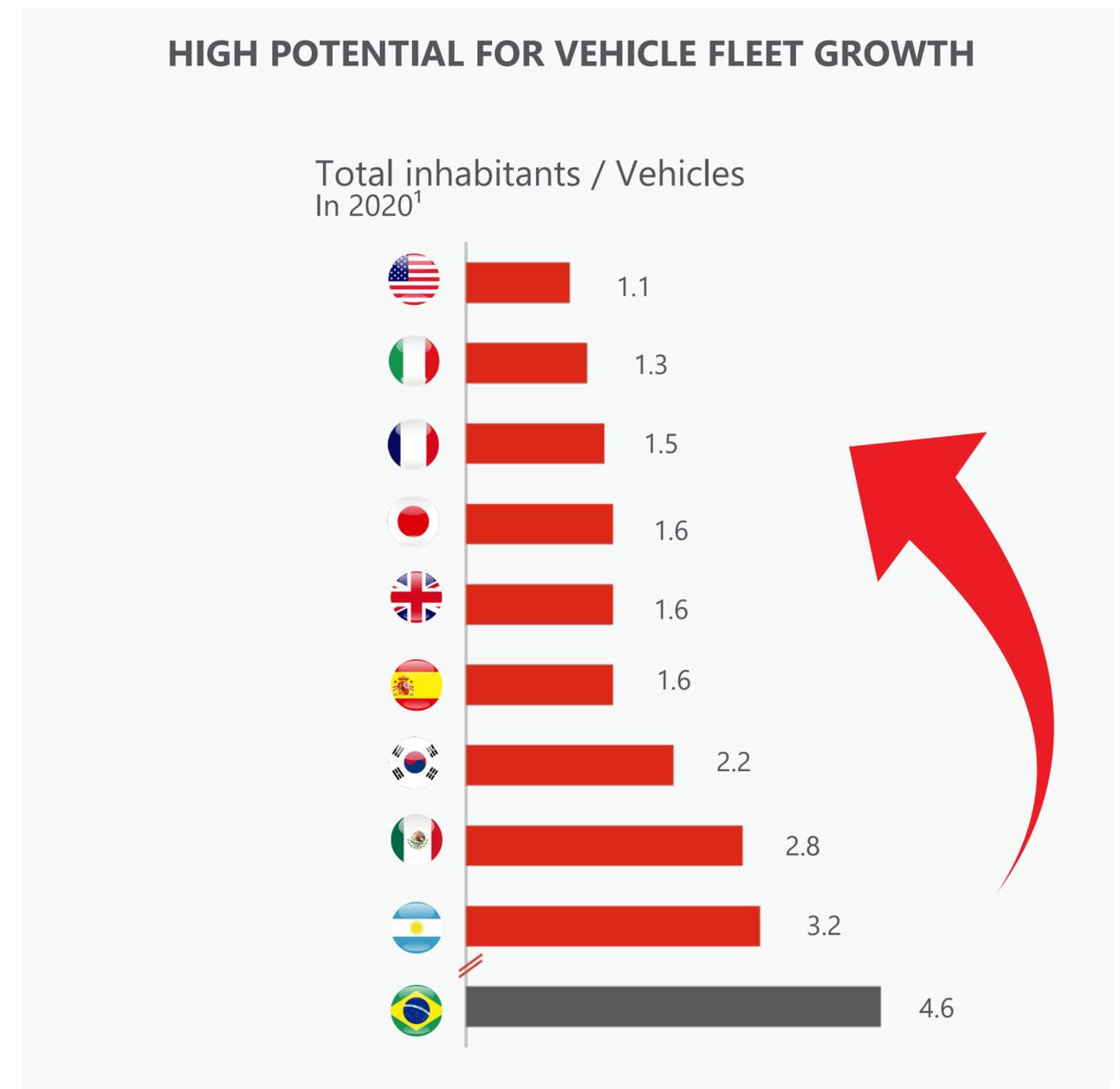
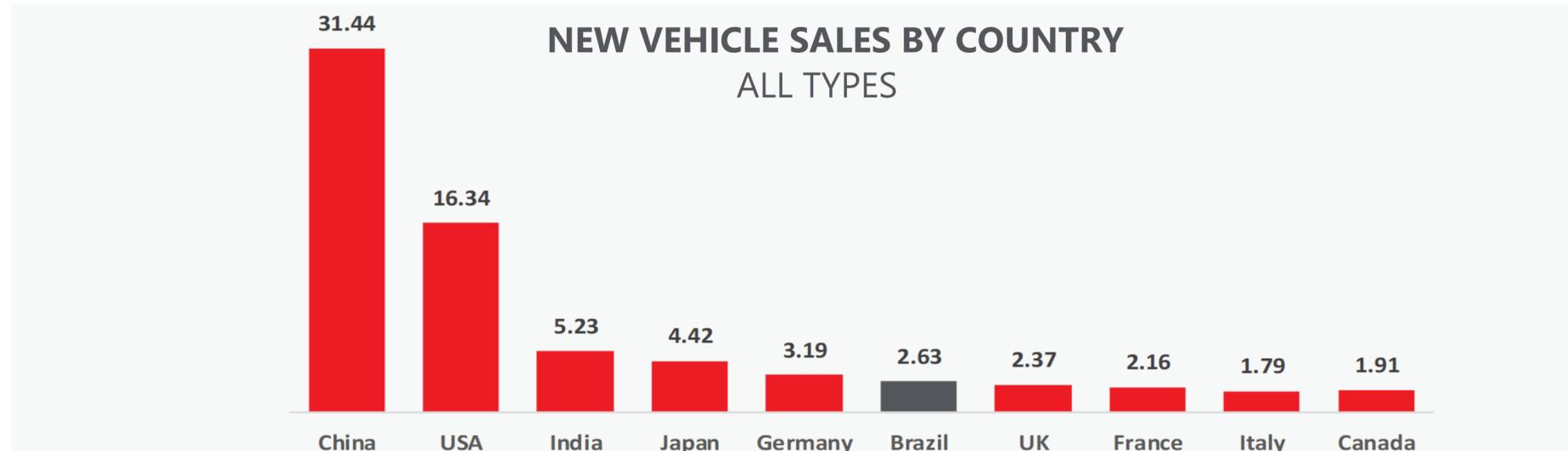
AUTOMOTIVE AFTERMARKET



Source: Sindipeças/Anfavea | Data of 2024. *Autovehicles + Motorcycles.

BUSINESS MODEL

FLEET GROWTH AND MAINTENANCE EXPENSES CONTRIBUTE TO THE AFTERMARKET DEVELOPMENT

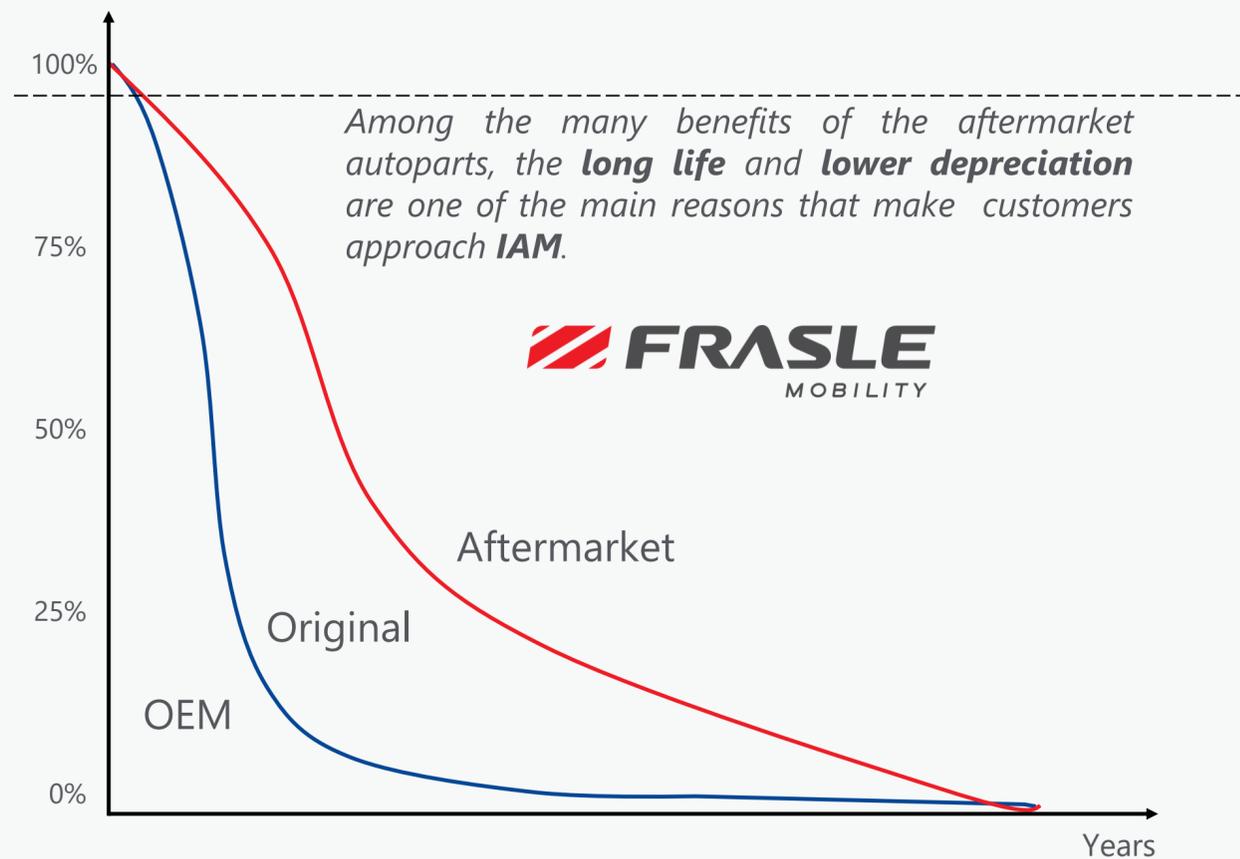


Source: Sindipeças/OICA | Data for the year 2024. ¹Last data available.

BUSINESS MODEL

AUTOPARTS MARKET

LIFECYCLE OF AFTERMARKET PARTS IN VEHICLES



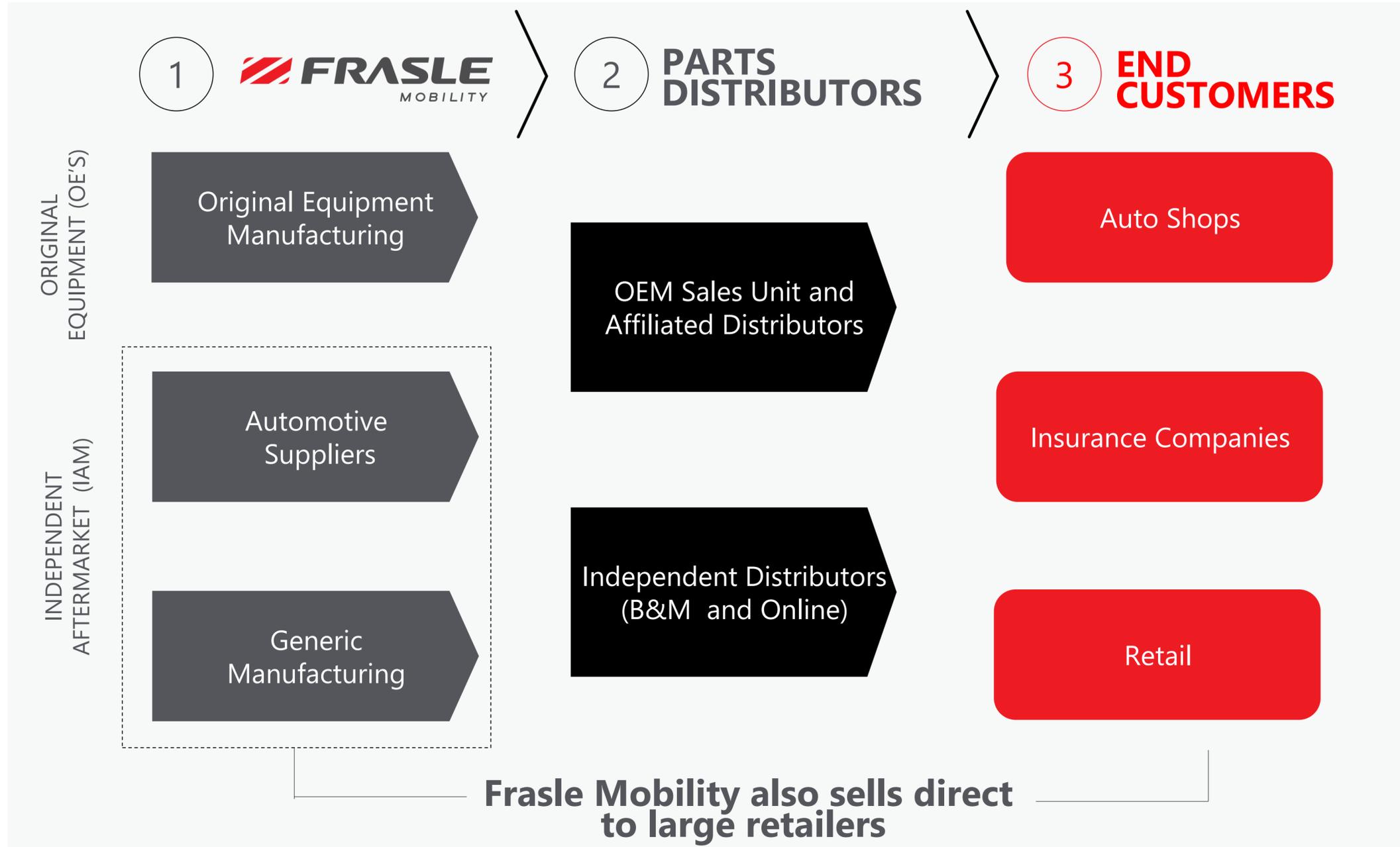
Source: Frasle Mobility Market Intelligence | Data for the year 2022

POTENTIAL MARKET FOR AUTOMOTIVE PARTS IN BRAZIL

	Original Equipment Manufacturing	Independent Aftermarket 79%	Size Comparison
Discs and Pads (R\$ 1,652 M)	21%		3.8x
Light Line Friction (R\$ 487 M)	31%	69%	2.2x
Heavy Line Friction (R\$ 772 M)	13%	87%	6.7x
Hydraulic Cylinders (R\$ 611 M)	45%	55%	1.2x
Shock Absorbers (R\$ 2.470 M)	39%	61%	1.6x

BUSINESS MODEL

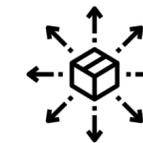
SUPPLY CHAIN: FRASLE MOBILITY IS WELL POSITIONED IN THE BRAZILIAN AFTERMARKET



HIGHLIGHTS



Sales efforts beyond production to reach the **top of mind** of consumer and auto mechanic



Frasle Mobility sells both to large wholesale **distributors** and **regional retailers**



Mechanics have **relevant** choice power because service **quality perception** depends on the used auto part



Strong brand arouses buyer preference



 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

*A JOURNEY OF
VALUE CREATION*

VALUE CREATION

GROWTH AND STOCK APPRECIATION TRAJECTORY

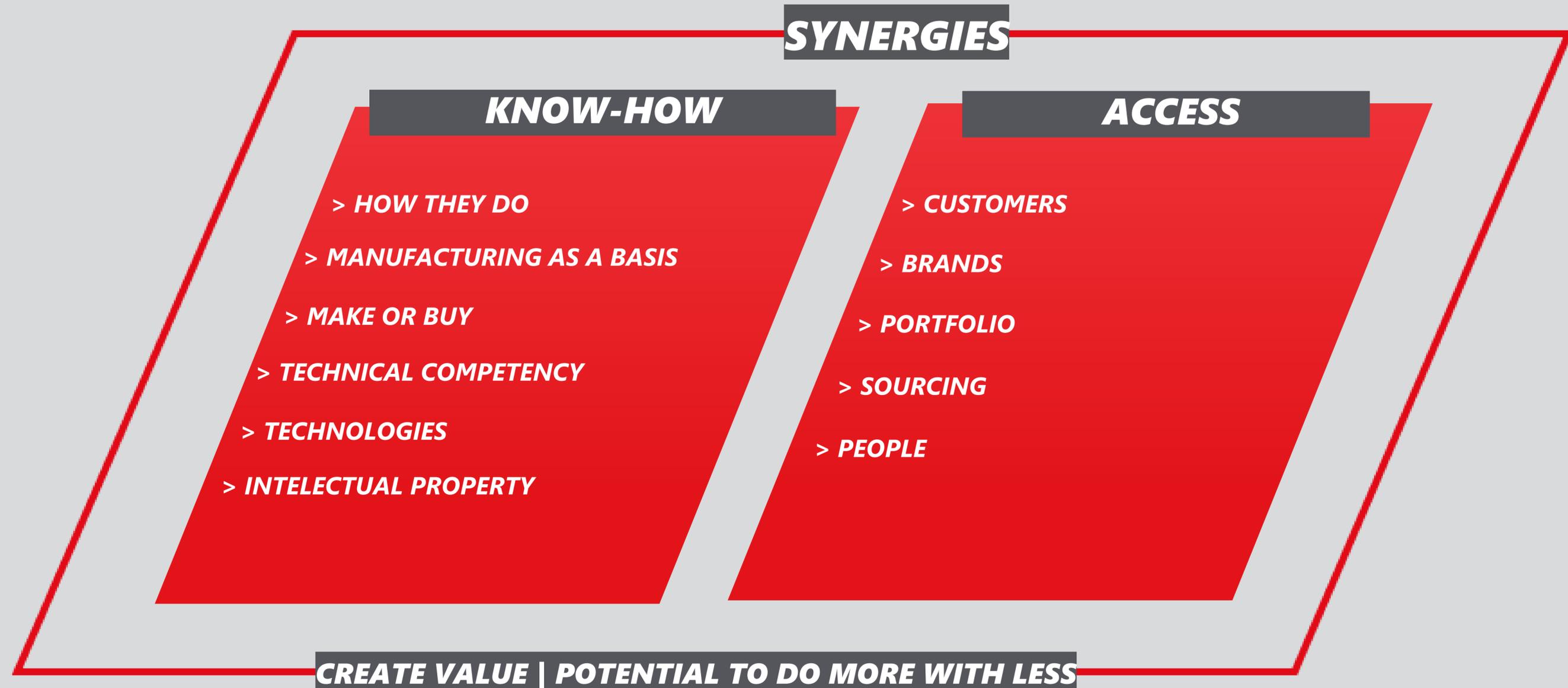


Inorganic expansion movements in the last years

	2016	2025
# ICONIC BRANDS		
NET REVENUE (R\$ MM)	204.3 1Q16	1,331.7 1Q25 <i>+6.5x</i>
ADJUSTED EBITDA (R\$ MM)	41.5 1Q16	253.0 1Q25 <i>+6.1x</i>

INORGANIC EXPANSION

UNDER A WELL-DEFINED STRATEGY



DACOMSA: LEADERSHIP IN THE MEXICAN MARKET

BIG NUMBERS



DACOMSA METRICS

Market Leadership	Employees	Presence	Operations #
#1	2,000+	Mexico	3 Industrial plants
Aftermarket	Brands	Domestic Market	1 Warehouse
90%	11	89.0%	1 Commercial Office
		Foreign Market	
		11.0%	

ESTIMATED SYNERGIES ~R\$ 300 million

Incremental EBITDA in ~5 years

COSTS

- Improving operational efficiency in factories
- Consolidate finished goods sourcing
- Consolidate raw material sourcing
- Operation, costs and logistics

REVENUE

- Launch of new lines – Frasle Mobility in Mexico
- Important accesses to customer base – share of wallet

VALUE CREATION WITH ACQUISITIONS

	2020		2025	
R\$ million	FRAS-LE	NAKATA	FRASLE MOBILITY*	DACOMSA*
NET REVENUE	1.36 B	+37% 500 M	4.0 B	+35% 1.4 B
EBITDA	175 M	+36% 63M	667.9 M	+45% 313 M
MARKET VALUE	1.2 B	+40% 470 M	8.0 B ¹	+26% 2.1 B

¹Market value on 05/07/2025. *Values referring to 2024.



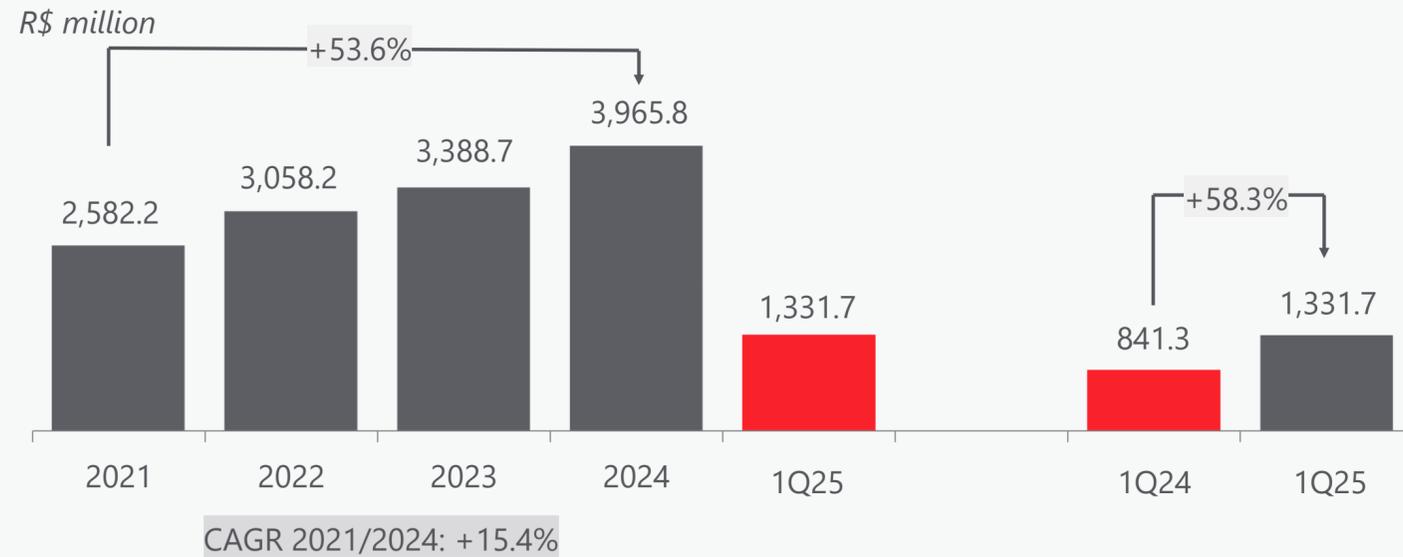
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MOBILITY

SOLID EXECUTION

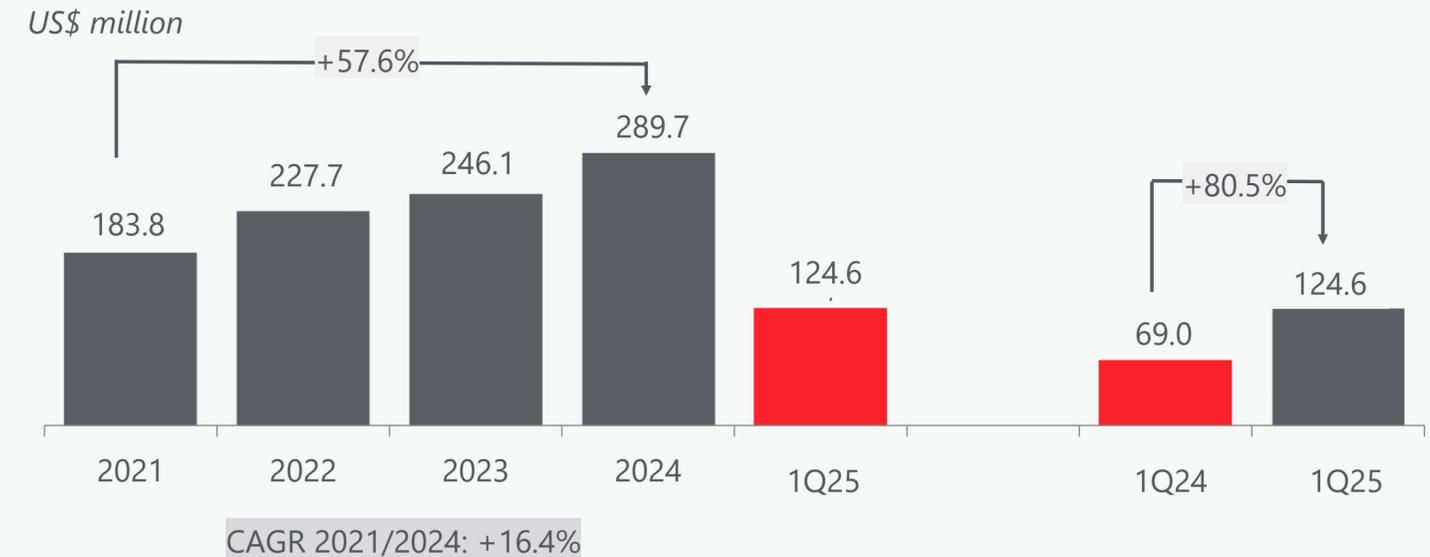
FRASLE MOBILITY RESULTS

A SOLID TRACK RECORD THAT PROVES OUR EXECUTION DISCIPLINE

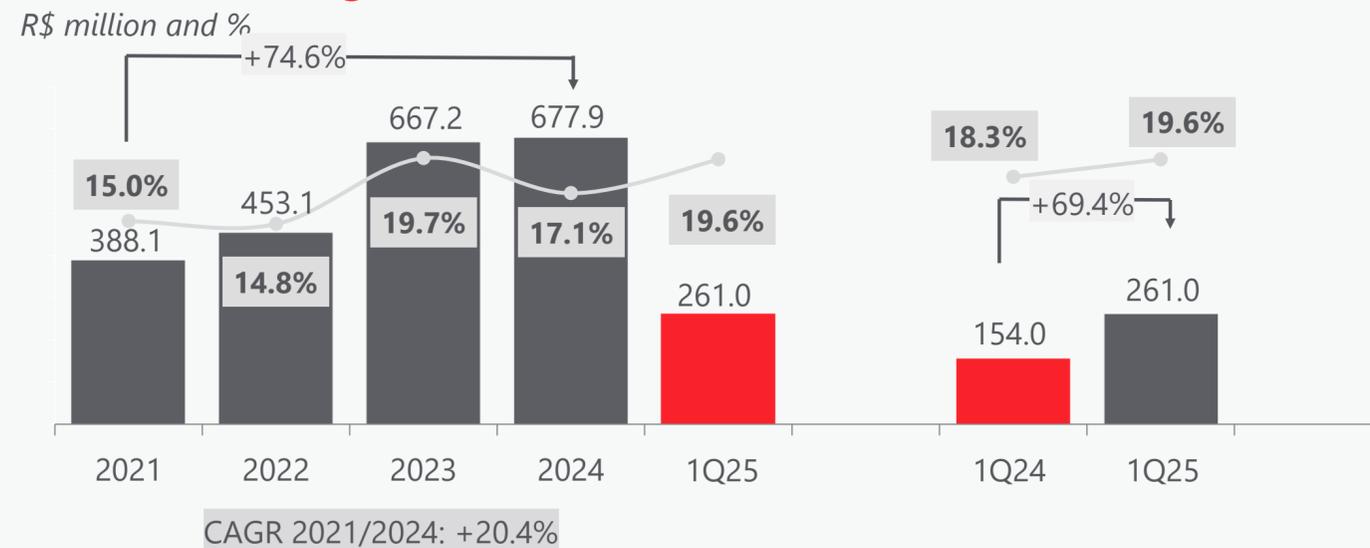
Consolidated Net Revenue



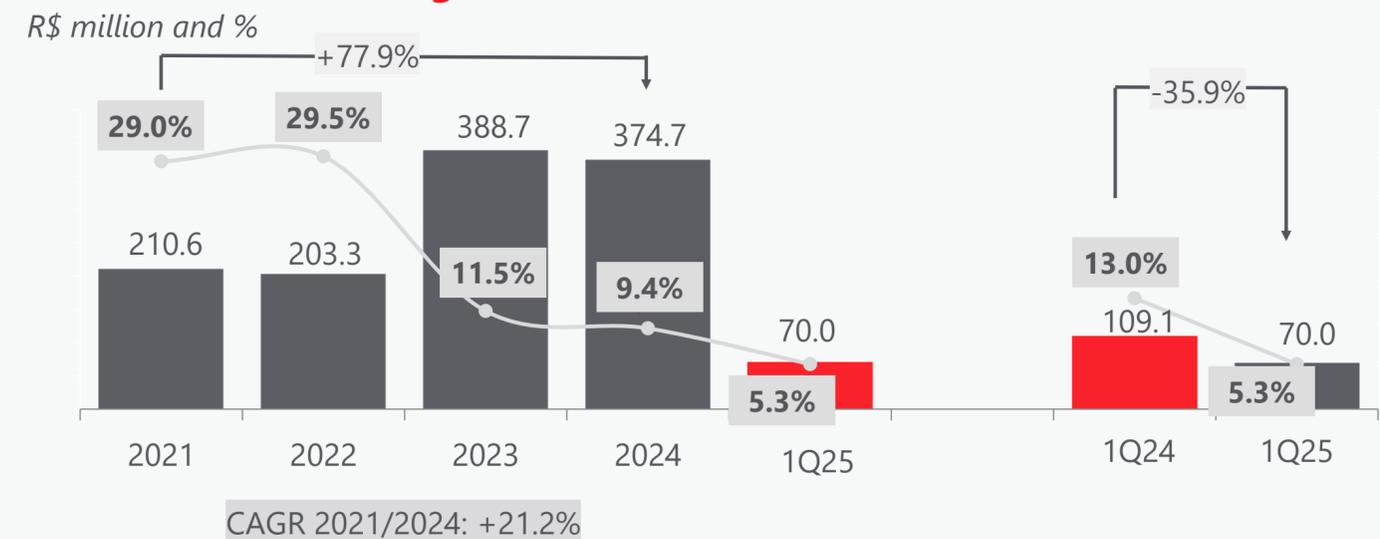
Sales in Foreign Market



EBITDA and Margin

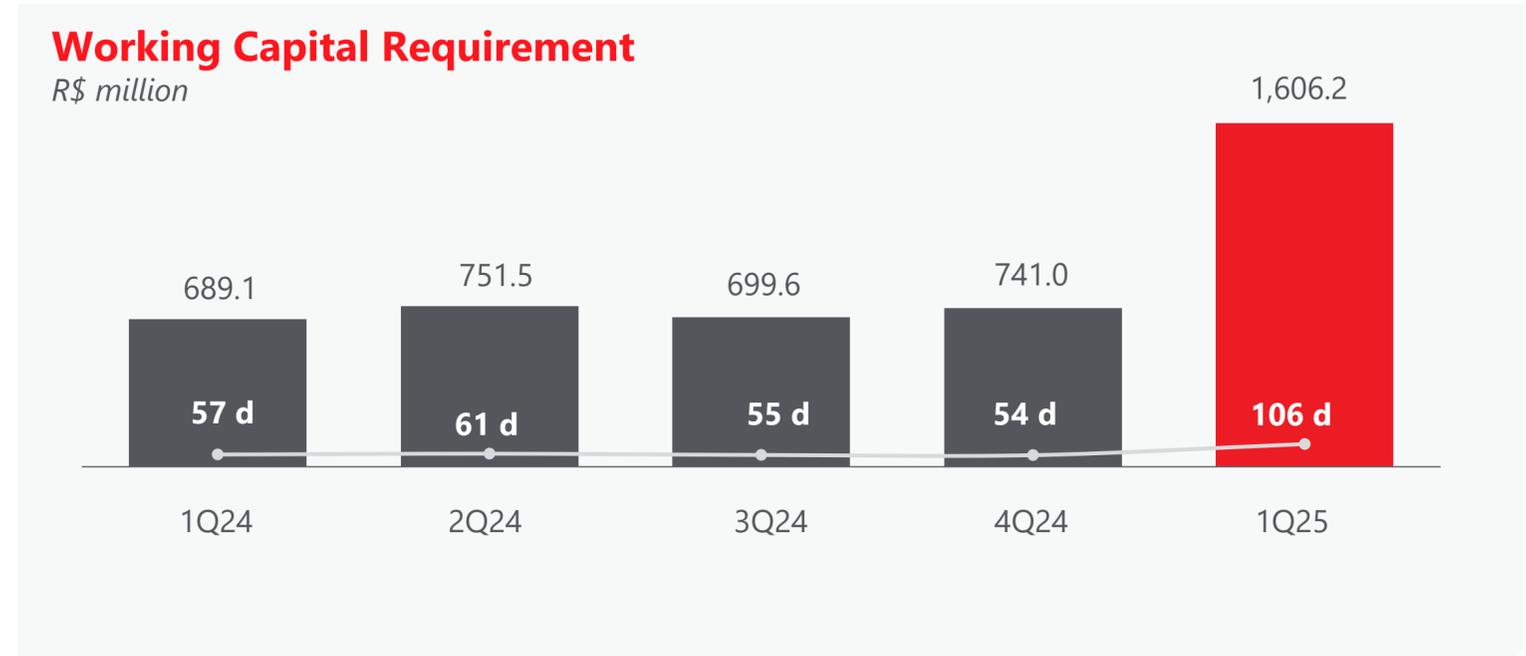
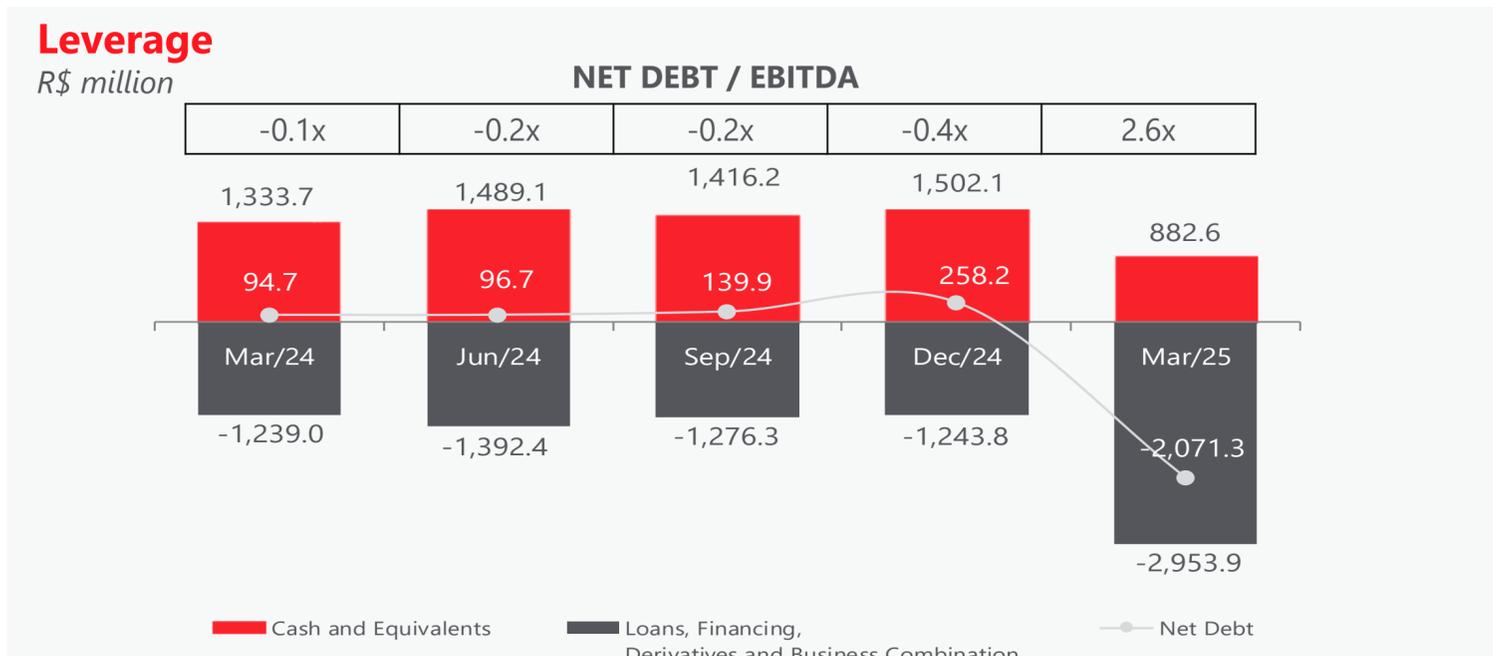
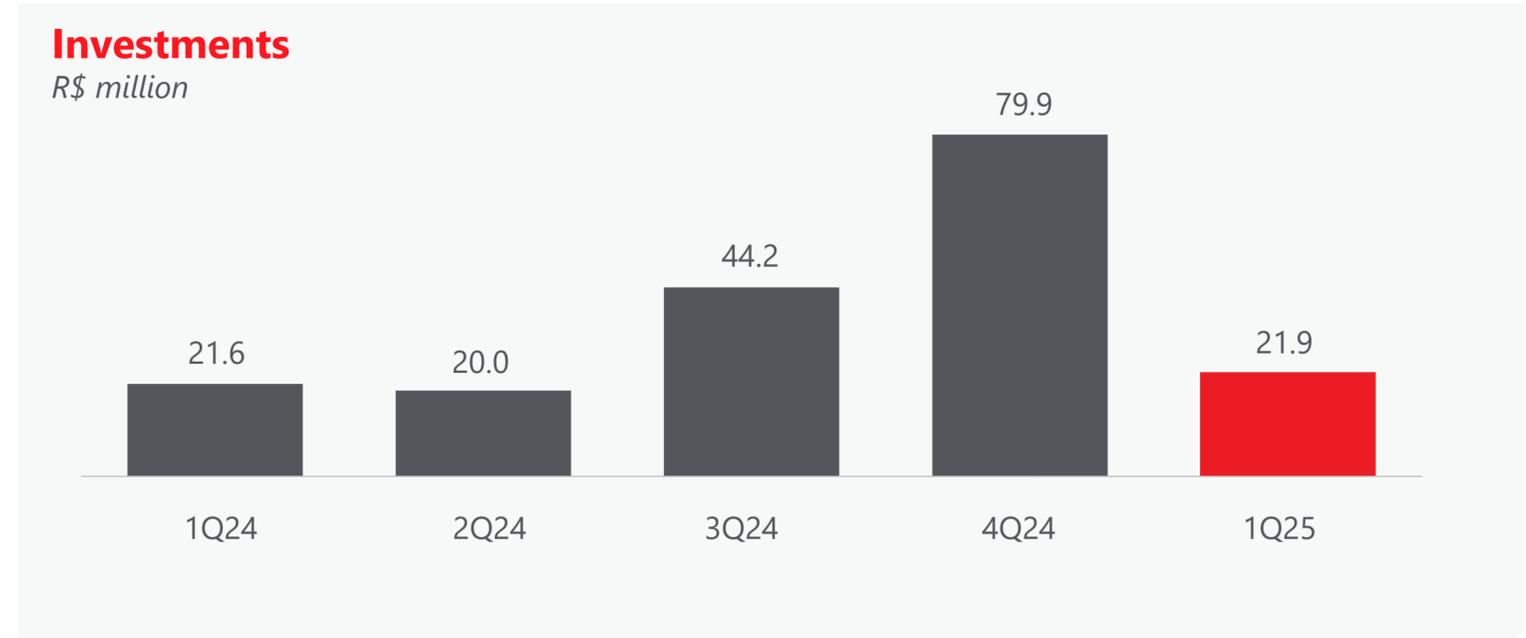
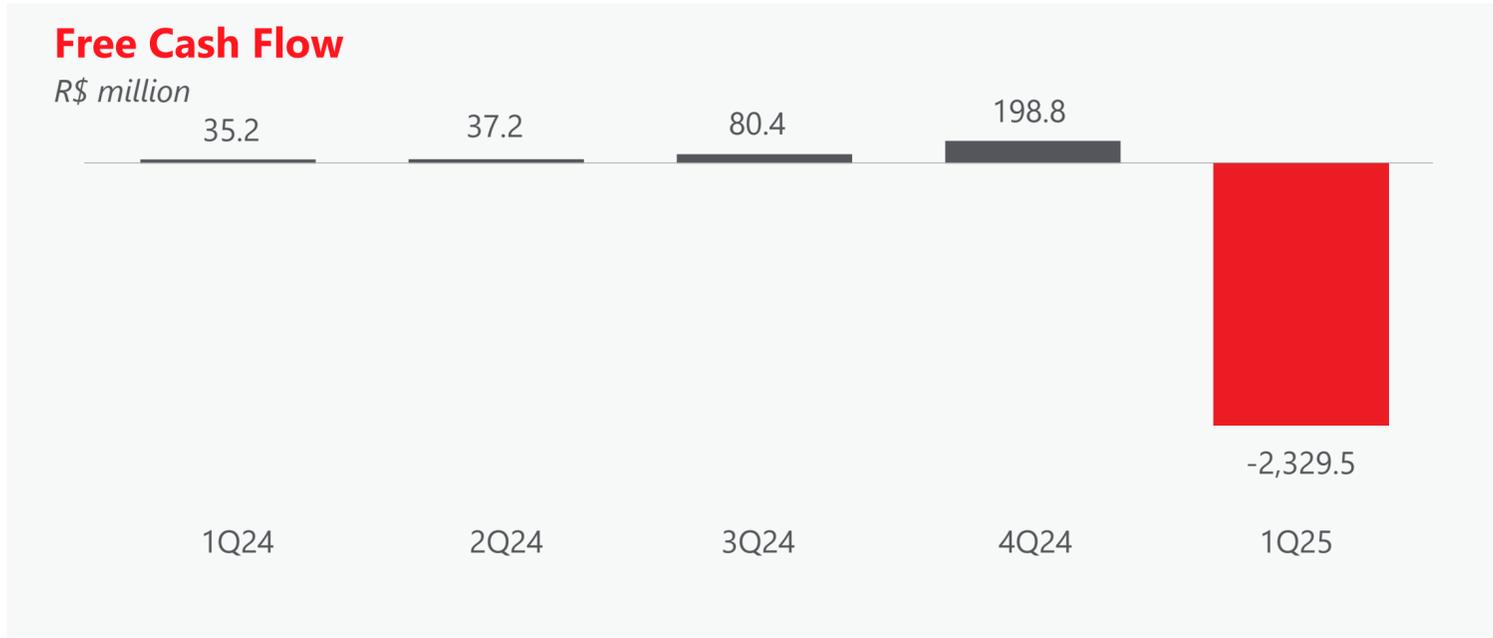


Net Income and Margin



FRASLE MOBILITY RESULTS

A SOLID TRACK RECORD THAT PROVES OUR EXECUTION DISCIPLINE



GUIDANCE 2025

1Q25 RESULTS



NET REVENUE

R\$ 1,331.7 M

+58.3%
VS. 1Q24

GUIDANCE

R\$ 5.7 – 6.1 B



FOREIGN MARKET¹

US\$ 124.6 M

+80.5%
VS. 1Q24

GUIDANCE

US\$ 500 – 540 M



ADJUSTED EBITDA MARGIN²

19.0%

+0.7%
VS. 1Q24

GUIDANCE

17 – 21%



INVESTMENTS³

R\$ 21.9 M

+1.2%
VS. 1Q24

GUIDANCE

R\$ 170 - 210 M

¹ Refers to the sum of exports from Brazil and revenue generated by operations abroad, net of intercompany transactions;

² Percentage considers margin adjusted for non-recurring events;

³ Refers to organic investments.



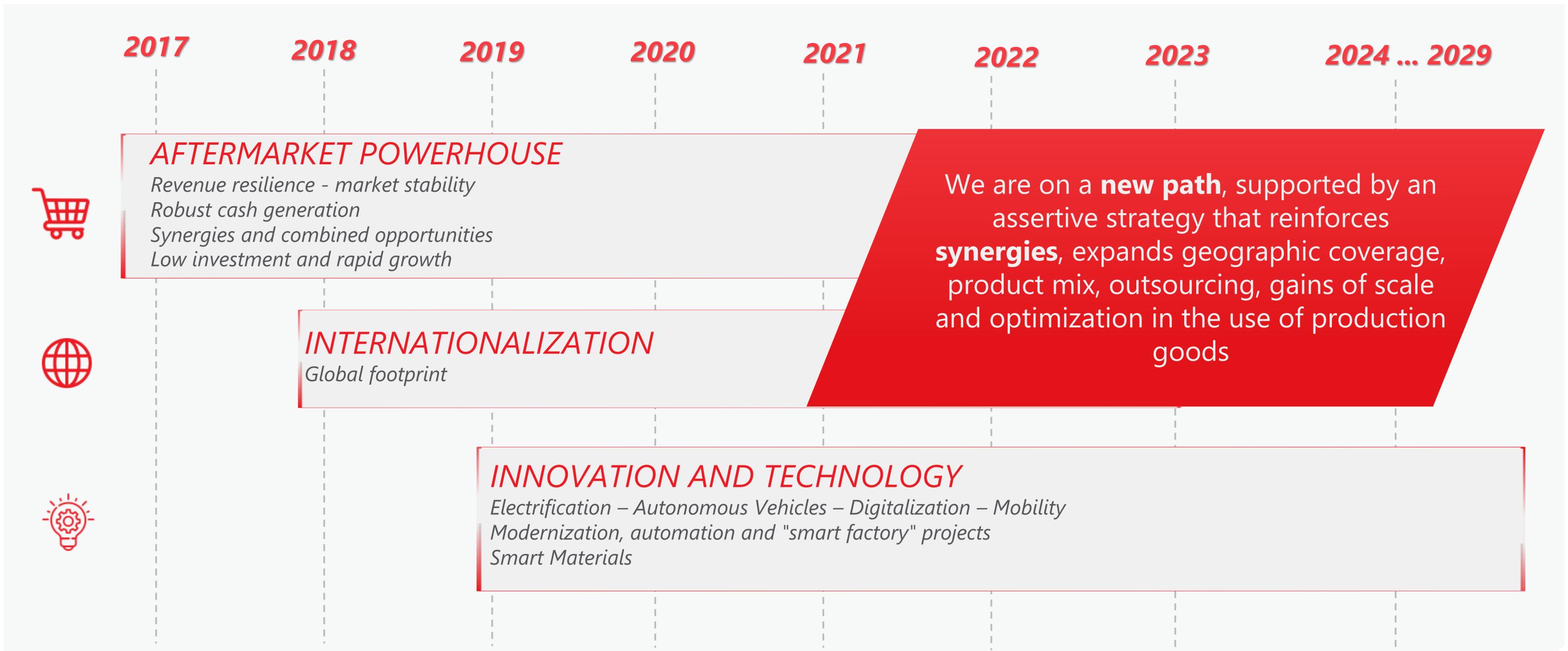
 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

OUTLOOK



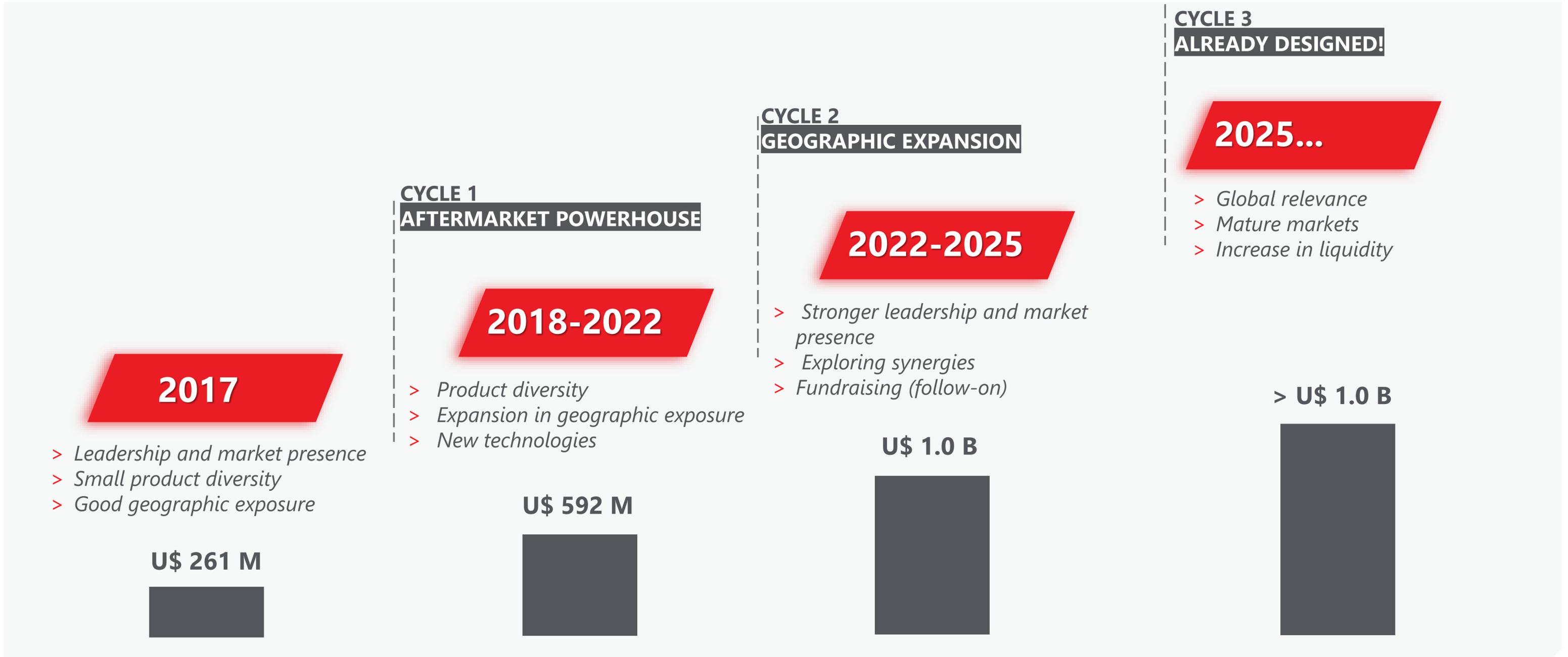
STRATEGY EXECUTION

MAIN CYCLES



THE JOURNEY CONTINUES

STRATEGIC PLAN DRAWN UP UNTIL 2029: CONFIDENCE AND DISCIPLINE IN EXECUTION



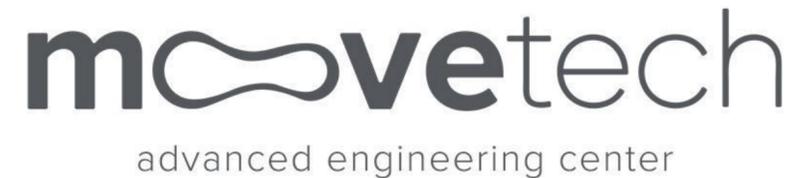


 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

TECHNOLOGY

INNOVATION AND TECHNOLOGY

INVESTMENTS IN TECHNOLOGY TO KEEP UP WITH GLOBAL TRENDS AND DIVERSIFY REVENUES



- > The largest Advanced Friction **Engineering Center** in Latin America with **complete solutions** for the **mobility** market.
- > Laboratories: Physicist, Chemist and Pilot.
- > Analysis: Dimensional, Chemical Composition of Materials, Methodographic of the Metal Structure and Roughness of the Material

MOVETECH HIGHLIGHTS IN 2024

2,786 PROTOTYPES PRODUCED

32,721 TESTS IN CHEMICAL LABORATORY

2,244 TESTS OF DYNAMOMETER

33,000 LABORATORY TESTS PHYSICAL FOR CHARACTERIZATION

composs

Pioneer in **composite** materials in Latin America.

- > Lighter
- > No painting required
- > Does not rust
- > Easy installation
- > More resistant
- > Innovative design



NIONE

Pioneer in the manufacture of **niobium nanoparticles** on a large scale.

- > Resistance
- > Durability
- > Lightness

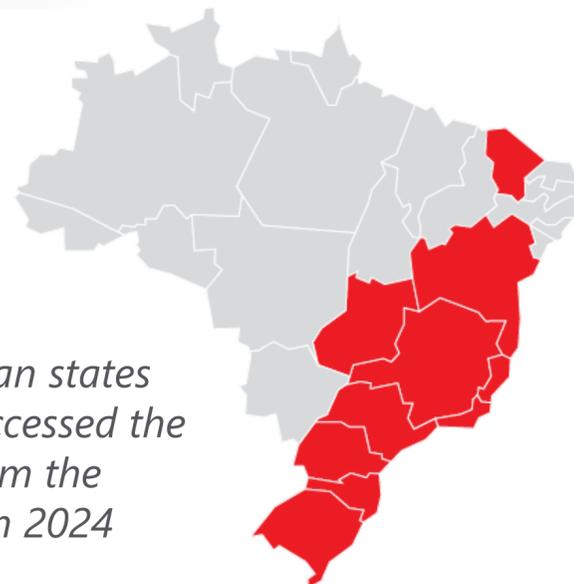
AUTO EXPERTS

OUR BRANDS AND SOLUTIONS JUST A FEW CLICKS AWAY

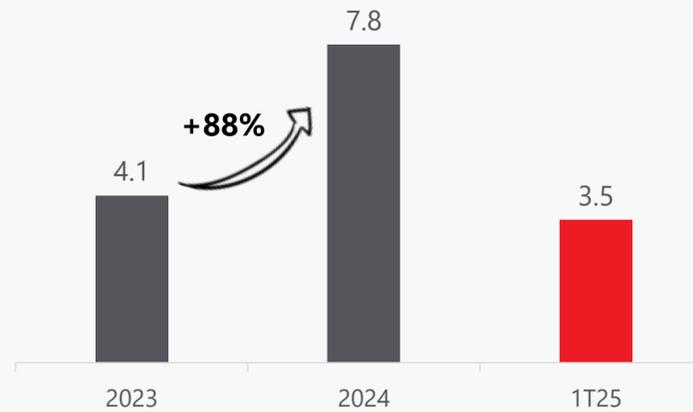
Digital platform that transforms the customer experience with Frasle Mobility brands



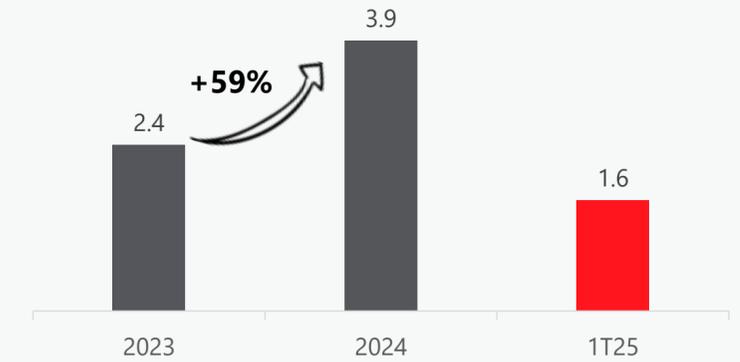
Brazilian states that accessed the platform the most in 2024



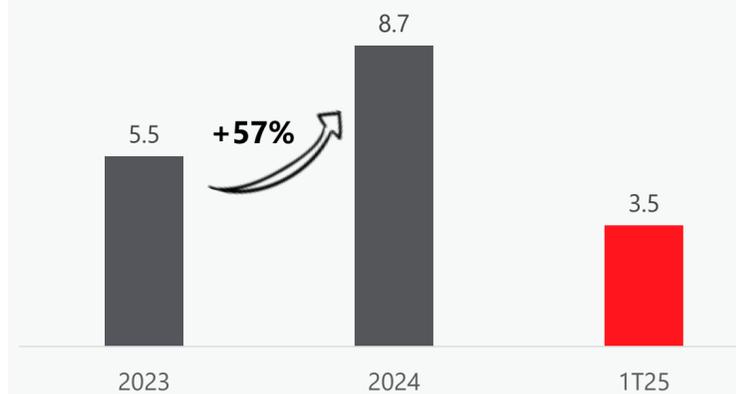
SESSIONS



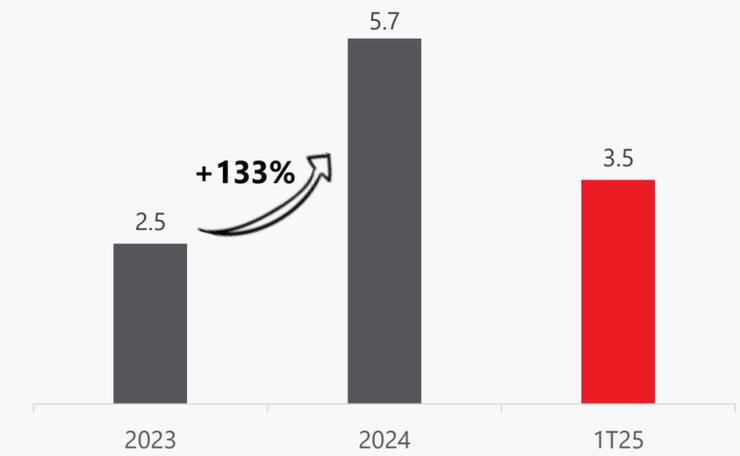
USERS



RESEARCHES



SEARCH BY LICENSE PLATE



AVERAGE SITE SEARCH TIME  15,2 Minutes*

SKUs IN CATALOG*  24.500*

Values in millions. *Data from 1Q25



 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

SUSTAINABILITY

OUR PUBLIC COMMITMENTS

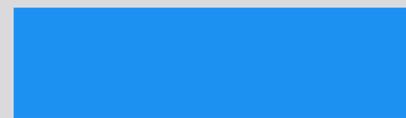
ENVIRONMENT



1. Reduce greenhouse gas emissions by 40% by 2030.
Increase from 3.99 to 3.48 KgCO2/hours worked.

2. Eliminate the disposal of waste in industrial landfills and reuse 100% of treated effluent by 2025.
Increase from 25% to 14%.

ESG



PEOPLE

3. Double the number of women in leadership positions by 2025.
Increase from 11% to 13%

4. Reduce serious accidents to zero.

BUSINESS



5. Increase annual net revenue generated by new products.
Increase from 49.25% in 2020 to 56.24%.

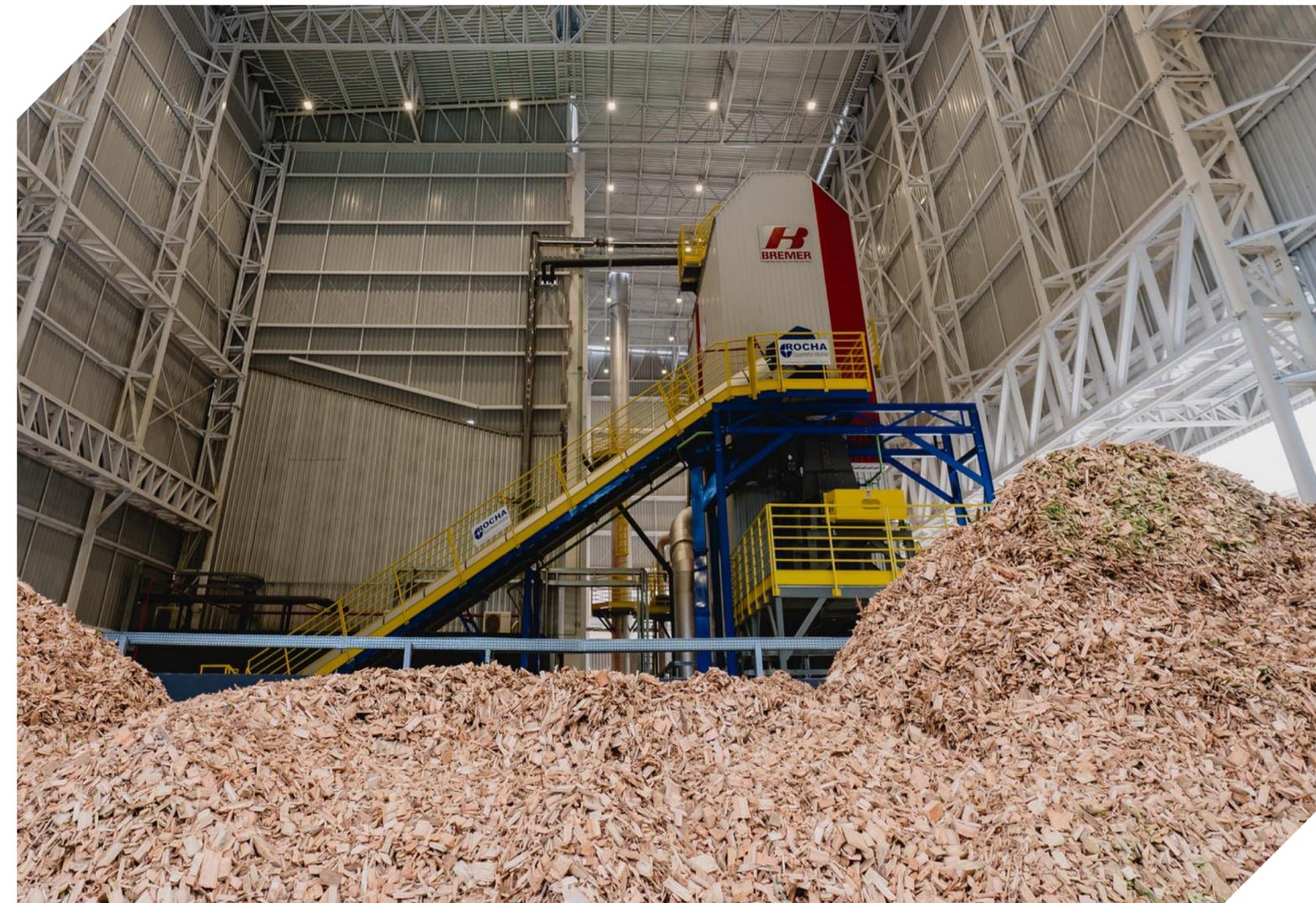
Note: Indicators reflect the base year of 2020 vs 2023.

THE GREEN BOILER

FROM FOSSIL FUEL TO CLEAN ENERGY



The adoption of a biomass-powered boiler, replacing natural gas, **reduces greenhouse gas (GHG) emissions by 60%**. This initiative prevents the equivalent of 10,000 tons of CO₂, in addition to contributing to a 20% reduction in Randoncorp's total GHG emissions



Watch the Green Boiler video



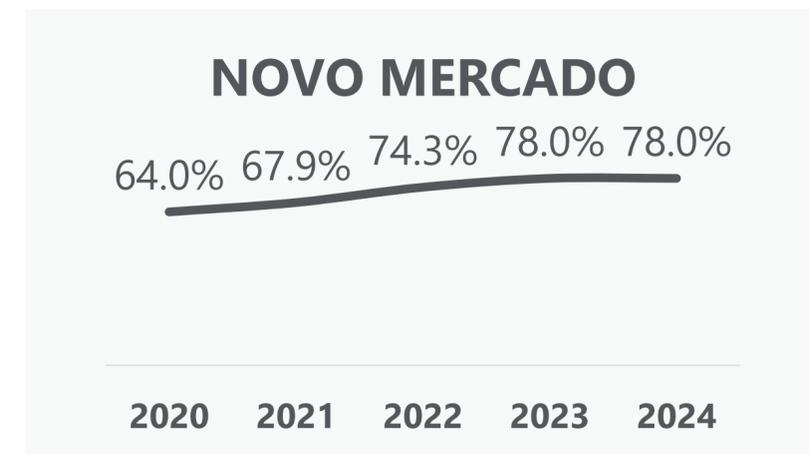
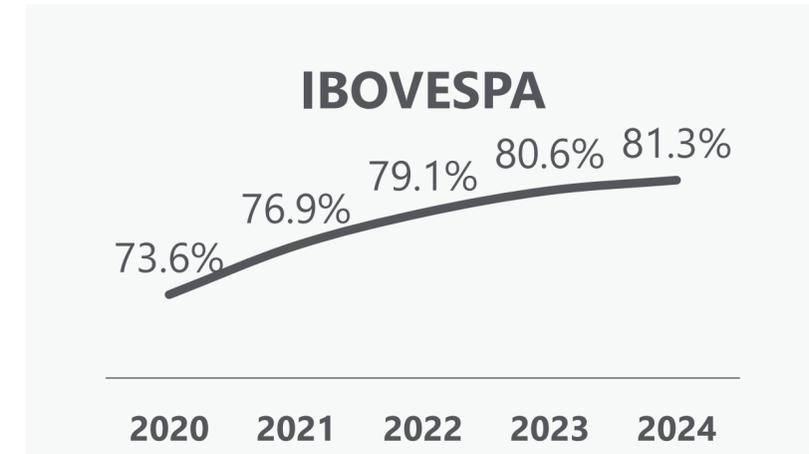
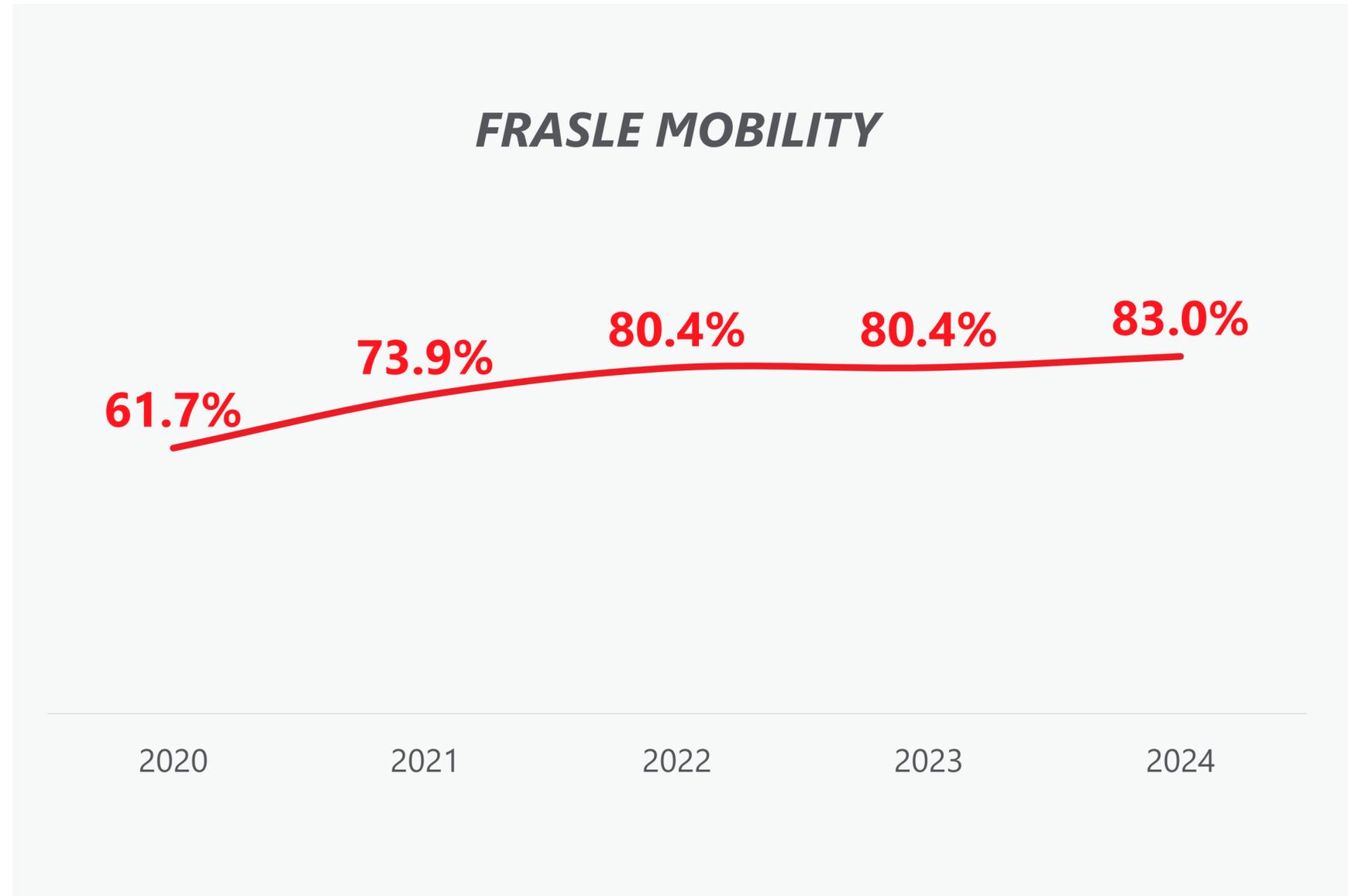
Total emissions considering energy matrices: scopes 01 and 02 of the GHG Protocol.



KEEP LIFE IN MOTION

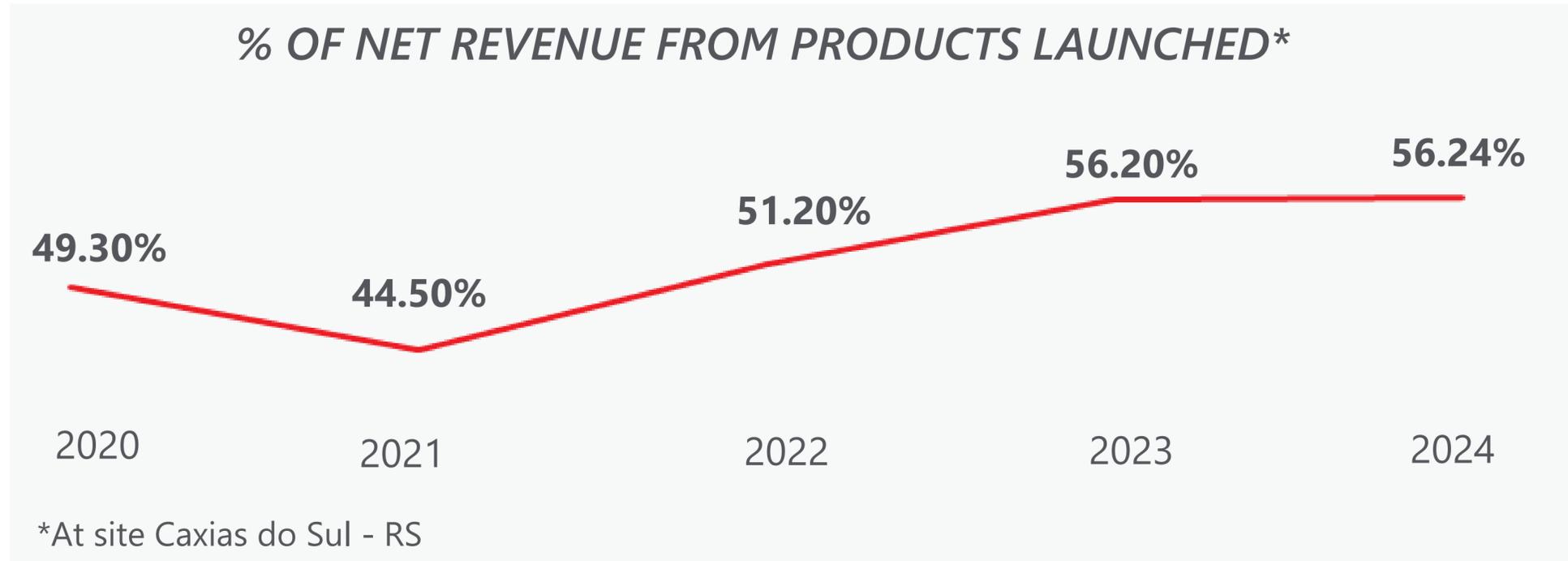
GOVERNANCE EVOLUTION

ADHERENCE TO RECOMMENDED PRACTICES 'COMPLY OR EXPLAIN'



SUSTAINABLE INOVATION

CONSTANT SEEKING FOR PRODUCT DEVELOPMENT TO COMPOUND THE RENEWABLE CHAIN



RELEVANT PRODUCT LAUNCHES IN 2024:



EHnergy HD:
brake pads for heavy-duty electric and hybrid vehicles.



Fremax + Nione Partnership:
application of paints developed by Nione - corrosion protection



Composs: corrosion-free suspension springs for various applications:
Trucks: 33% lighter; Road implements: 42% lighter; Recreational vehicles: 25% lighter and noise-free



 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

APPENDIX

STRONG BRANDS

PORTFOLIO OF ROBUST BRANDS WITH HIGH RECALL IN THE MARKETS OF EXPOSURE

07 ICONIC BRANDS



NAKATA®

FREMAX

CONTROL

FRITEC®
FRICTION TECHNOLOGY

MORESA†

TF VICTOR®

JURATEK

ABTEX

ARMETAL®

AUTO EXPERTS

Autopar®

BestBrake

BIOCERAMIC®
SUPER STOP TECNOLOGÍA EN FRENADO

composs

dur'bloc

iea
Electric & Electronic Components

LonaFlex

plabestof
FRENOS

POWER ENGINE®
PARTES DE MOTOR

RACE®

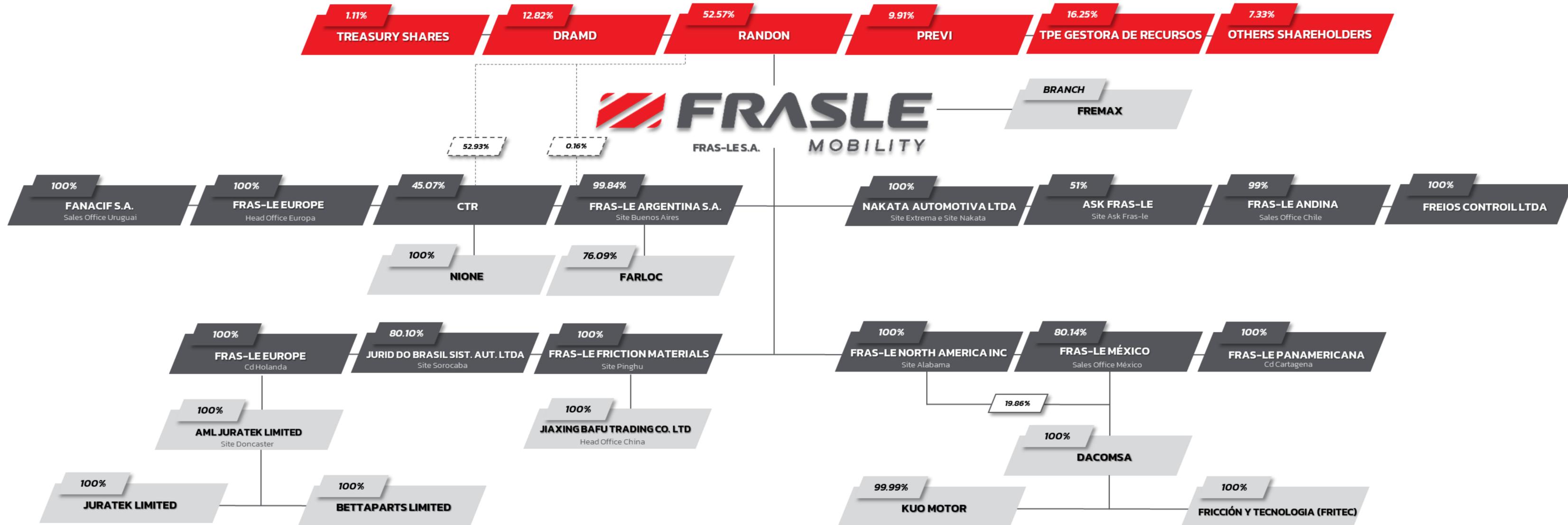
sello®

TENSA

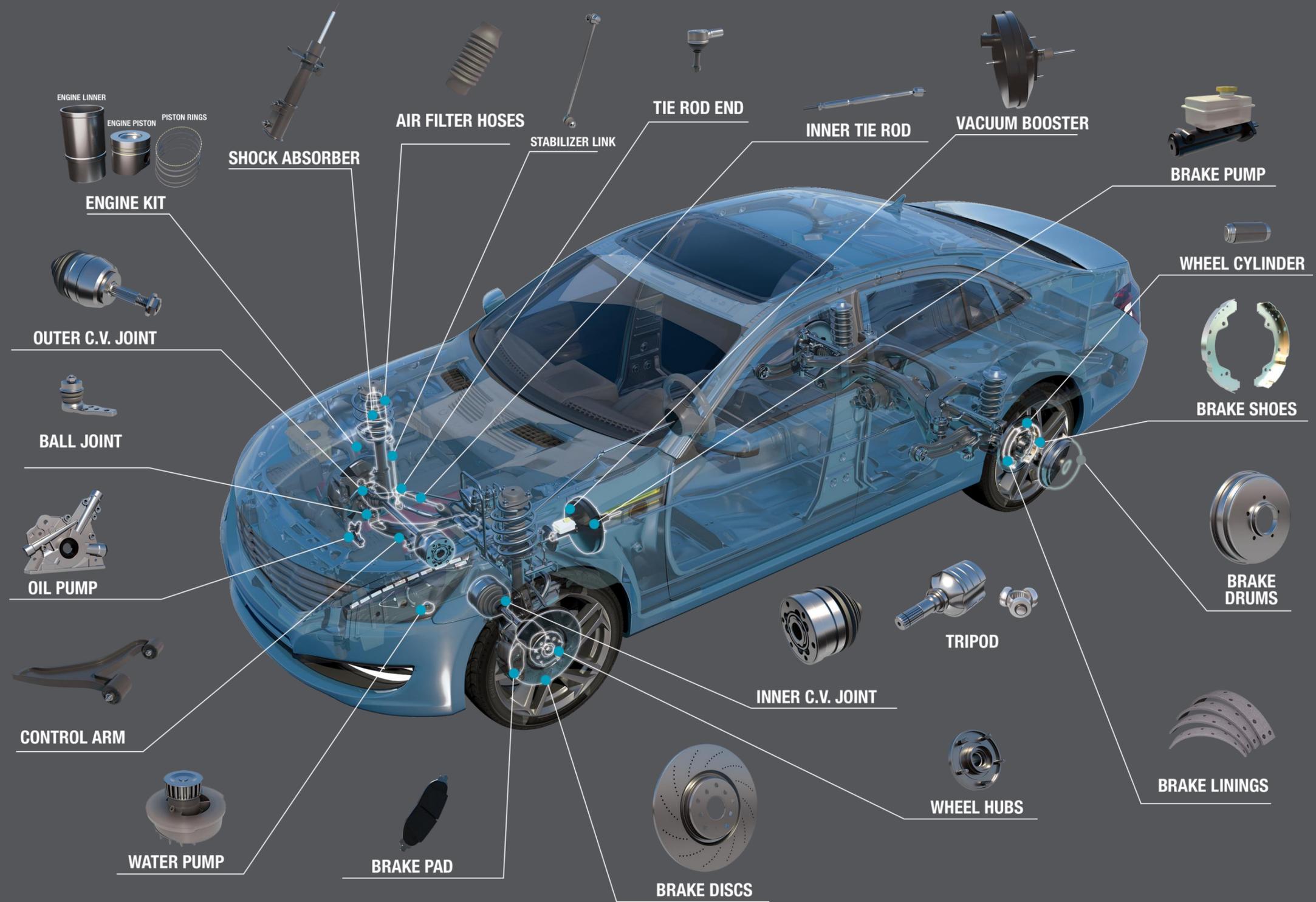
TSP®
The Specialist in Powertrain

Vehyco®

CORPORATE STRUCTURE



BROAD PORTFOLIO



DACOMSA

MAIN PRODUCTS AND BRANDS

Dacomsa

MORESA

TF VICTOR

FRITEC
FRICTION TECHNOLOGY



sello

Vehyco

BIOCERAMIC
SUPER STOP TECNOLOGÍA EN FRENADO

TSP
The Specialist in Powertrain

oiea
Electric & Electronic Components

Autopar
Drive Train

RACE

FRASLE
MOBILITY

FRASLE

NAKATA

FREMAX

CONTROL

MORESA

TF VICTOR

FRITEC

AUTO EXPERTS

composs

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