

# *RESULTS PRESENTATION*

## *2Q25*

**FRAS**  
**B3 LISTED N1**

**IBRA B3**

**IGC B3**

**IGCT B3**

**SMLL B3**





The meeting is being recorded.



To access the simultaneous translation, click on the 'interpretation' button.

***Questions can be made in two ways:***



via audio, through the "Raise your hand" icon, or



In writing through the "Q&A" button.

Any statements that may be made during this videoconference, relating to the business prospects, projections and operating/financial goals of the Company, express beliefs and assumptions of Fras-le's Management, as well as information currently available to the Company. Forward-looking statements are not guarantees of performance and involve risks, uncertainties and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, industry conditions and other operating factors may affect the Company's future results and may lead to results that differ materially from those expressed in such forward-looking statements.

**WELCOME!**

PARTICIPANTS IN OUR 2Q25 CONFERENCE CALL:



**ANDERSON  
PONTALTI**

COO  
FRASLE MOBILITY



**HEMERSON  
DE SOUZA**

IR BUSINESS AND M&A  
DIRECTOR  
OF FRASLE MOBILITY



**MARIANA  
GUIMARÃES**

IR MANAGER  
FRASLE MOBILITY



**ESTEBAN  
ANGELETTI**

IR AND FINANCE DIRECTOR  
RANDONCORP

**GUEST**



# QUARTER

EVENTS



**POWER SUBSTATION**  
*FREMAX (JOINVILLE/SC)*



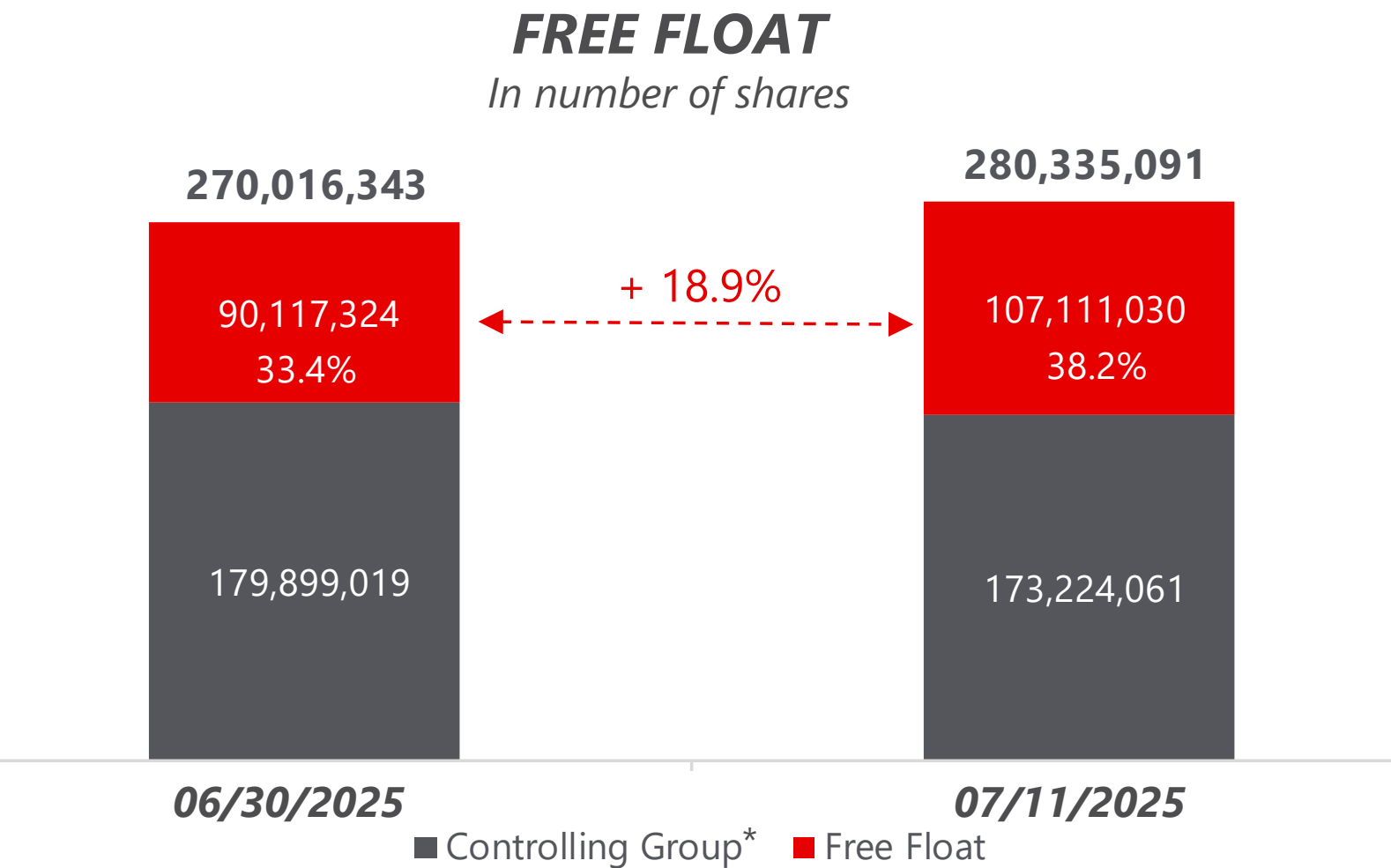
**ACQUISITION OF EQUITY INTEREST**  
*FRASLE MOBILITY SITE SOROCABA*

**2018** Acquisition of 80.10%  
Turnaround 2018 - 2024

**2025** Acquisition of 19.9% for R\$2.00  
Operational plant+2 land plots (totaling 77,000 m<sup>2</sup>)



# 3<sup>rd</sup> FOLLOW ON FRAS3



**PROCEEDS TO BE USED FOR  
INORGANIC GROWTH PROCESS**

**ADVANCEMENT IN THE  
INTERNATIONALIZATION  
JOURNEY**

**+**

**LIQUIDITY INCREASE  
FRAS3**



\*The controlling group includes shares held by Randoncorp S.A., Dramd Participações e Administração Ltda., and Frasle Mobility's treasury.



**SAVE  
THE  
DATE**

COMING SOON  
**UNIVERSO<sup>2</sup>  
FRASLE<sup>0</sup>  
MOBILITY<sup>25</sup>**

**KEEP LIFE IN MOTION**

**18.NOV.2025**  
**SÃO PAULO/BR**

**MZ Arena**

*Address: Alameda Vicente Pinzon, 51 Vila Olímpia, São Paulo.*



## 1H25 | HIGHLIGHTS



NET REVENUE

**R\$ 2,691.9 M**+47.8%  
VS. 1H24GUIDANCE 2025  
REVIEW**R\$ 5.4 – 5.8 B**FOREIGN MARKET<sup>1</sup>**US\$ 253.5 M**+75.7%  
VS. 1H24

GUIDANCE 2025

**US\$ 500 – 540 M**ADJUSTED EBITDA MARGIN<sup>2</sup>**18.3%**+0.9 p.p.  
VS. 1H24GUIDANCE 2025  
REVIEW**17.5% – 20.5%**INVESTIMENTOS<sup>3</sup>**R\$ 70.7 M**+69.7%  
VS. 1H24

GUIDANCE 2025

**R\$ 170 – 210 M**<sup>1</sup> Valor referente à soma das exportações a partir do Brasil e receitas geradas pelas operações no exterior, líquido das operações intercompany. <sup>2</sup> Percentual considera margem ajustada por eventos não recorrentes.<sup>3</sup> Valor referente a investimentos orgânicos.



# 2Q25 | HIGHLIGHTS

## RECORD NET REVENUE



**R\$ 1.36 B**

## DOMESTIC MARKET

Sales levels remain **strong**, with **market share growth** and **stable** visits to repair shops.



## FOREIGN MARKET

Operating **cautiously**, reflecting **uncertainties** due to the **tariffs environment**.



## DACOMSA

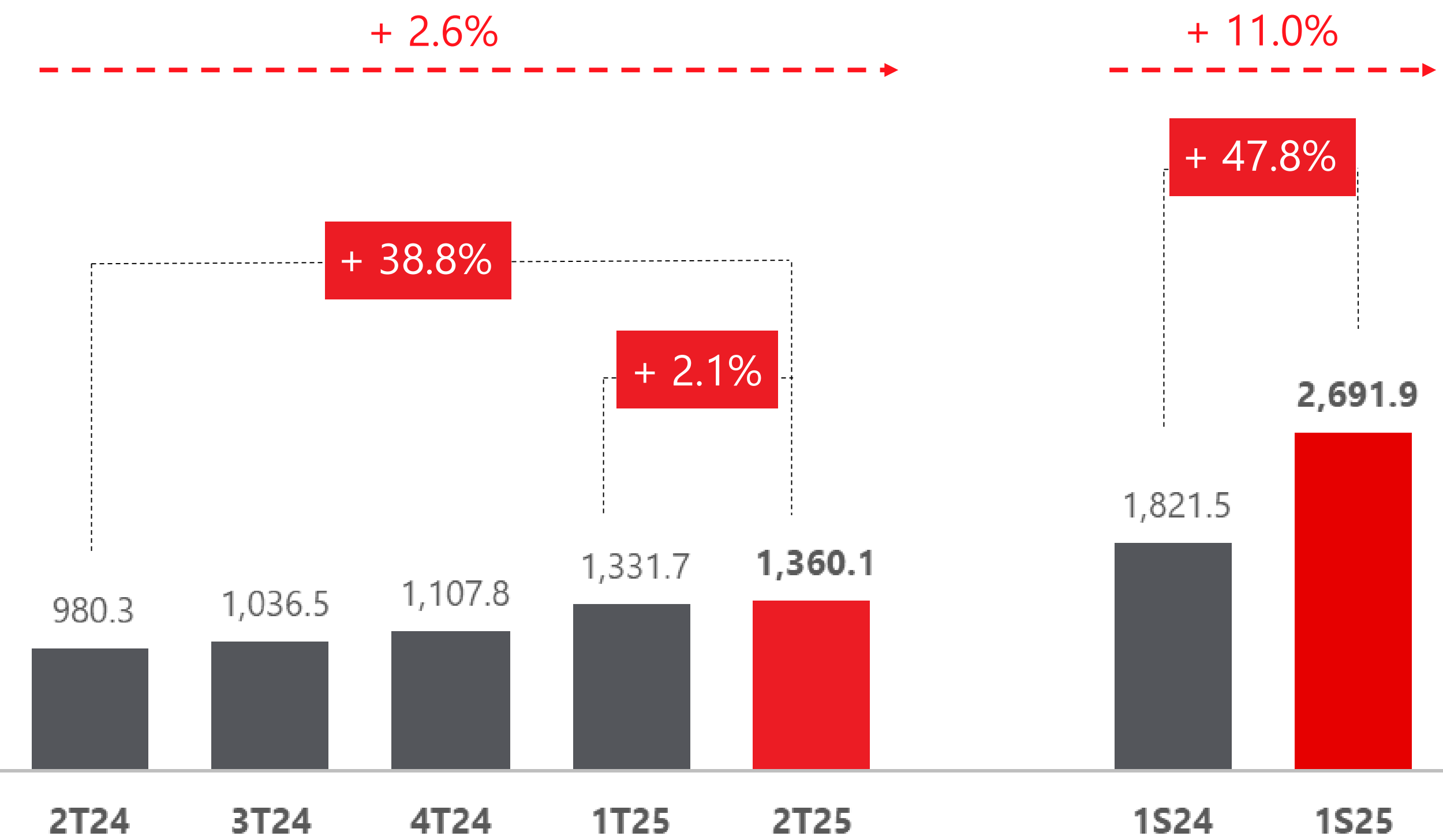
Integration is **well advancing**, with **synergies** at an early stage of realization.





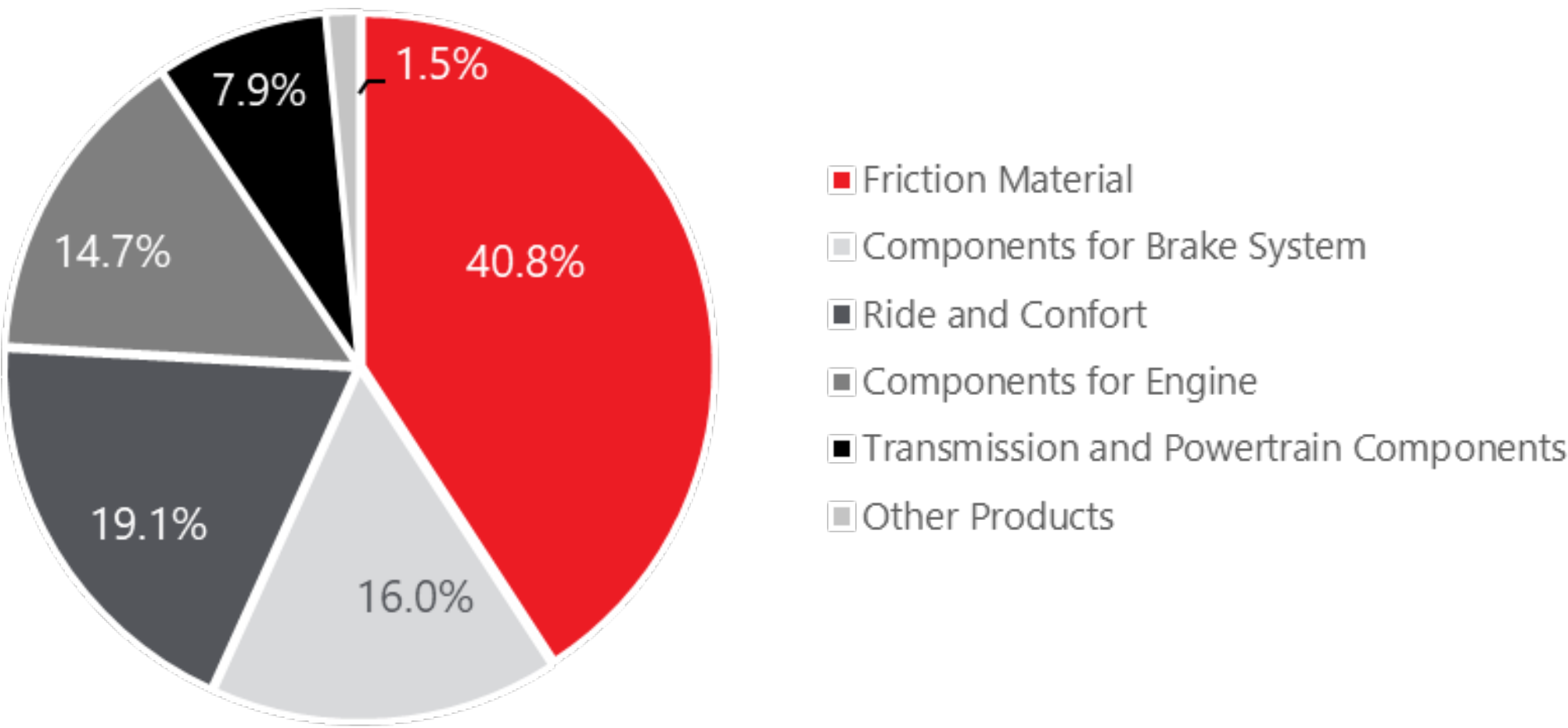
# NET REVENUE

R\$ MILLION



CAGR 2T24 / 2T25 +8,5%    - - - Organic Growth

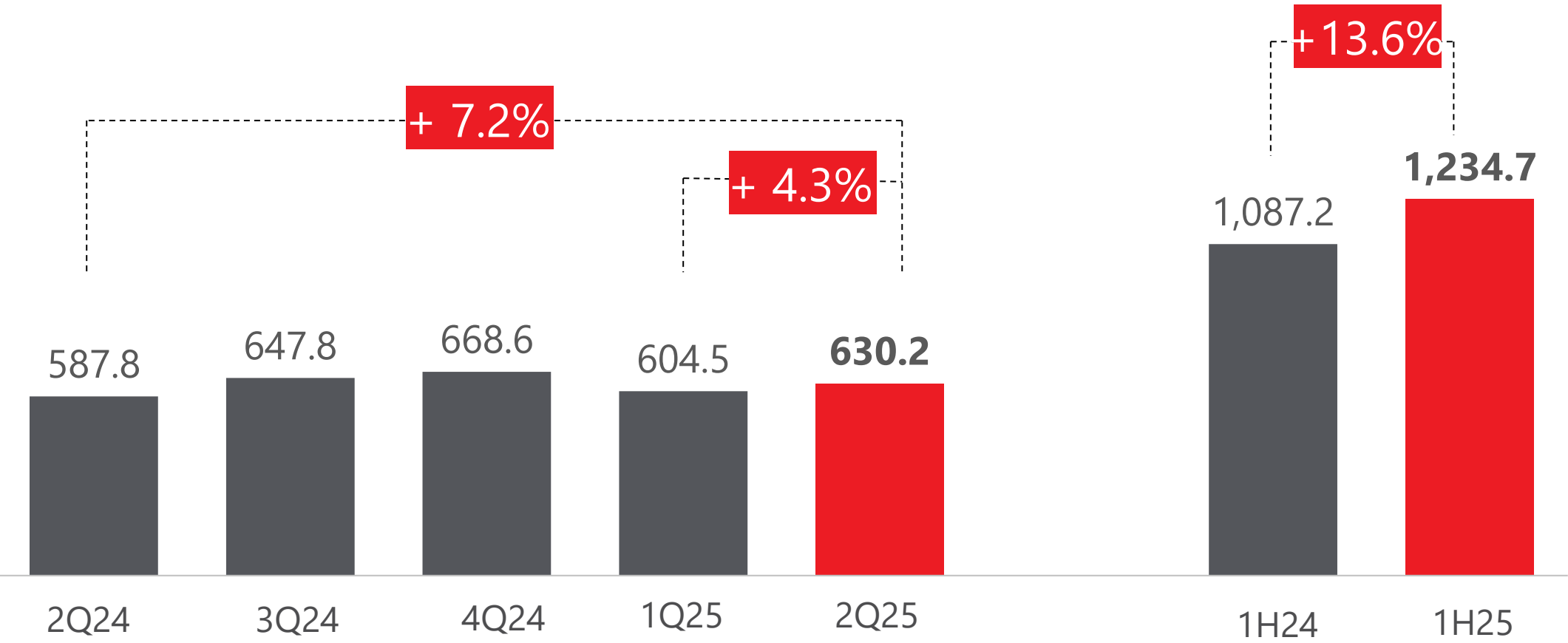
% REVENUE BY PRODUCT FAMILY



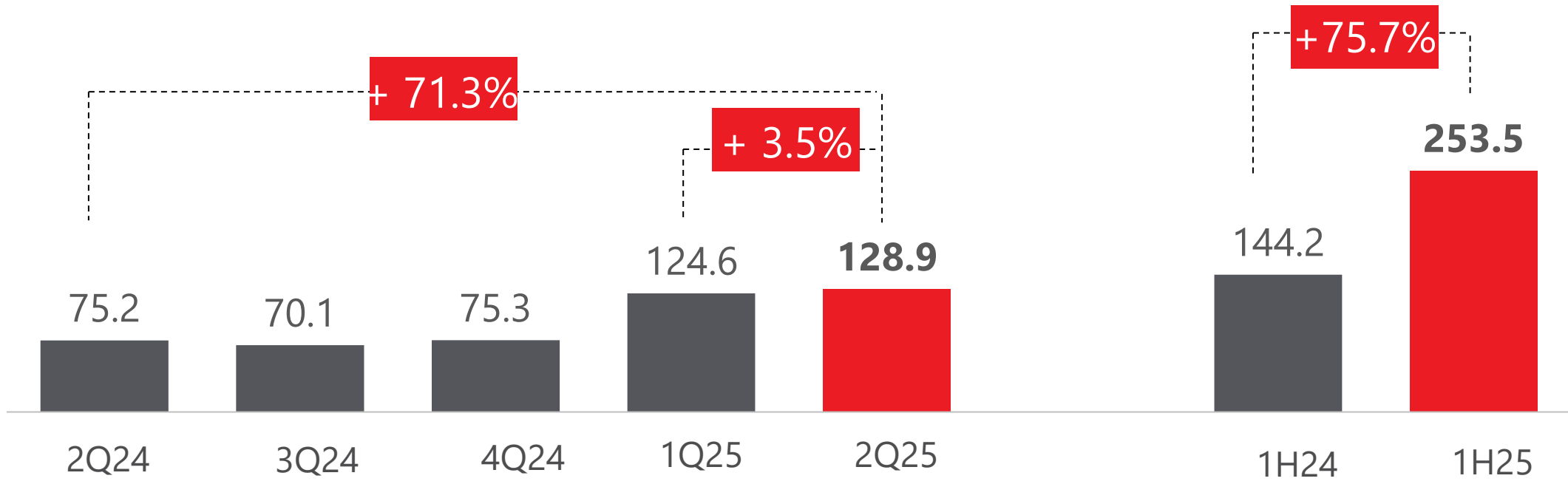


MARKET  
NET REVENUE

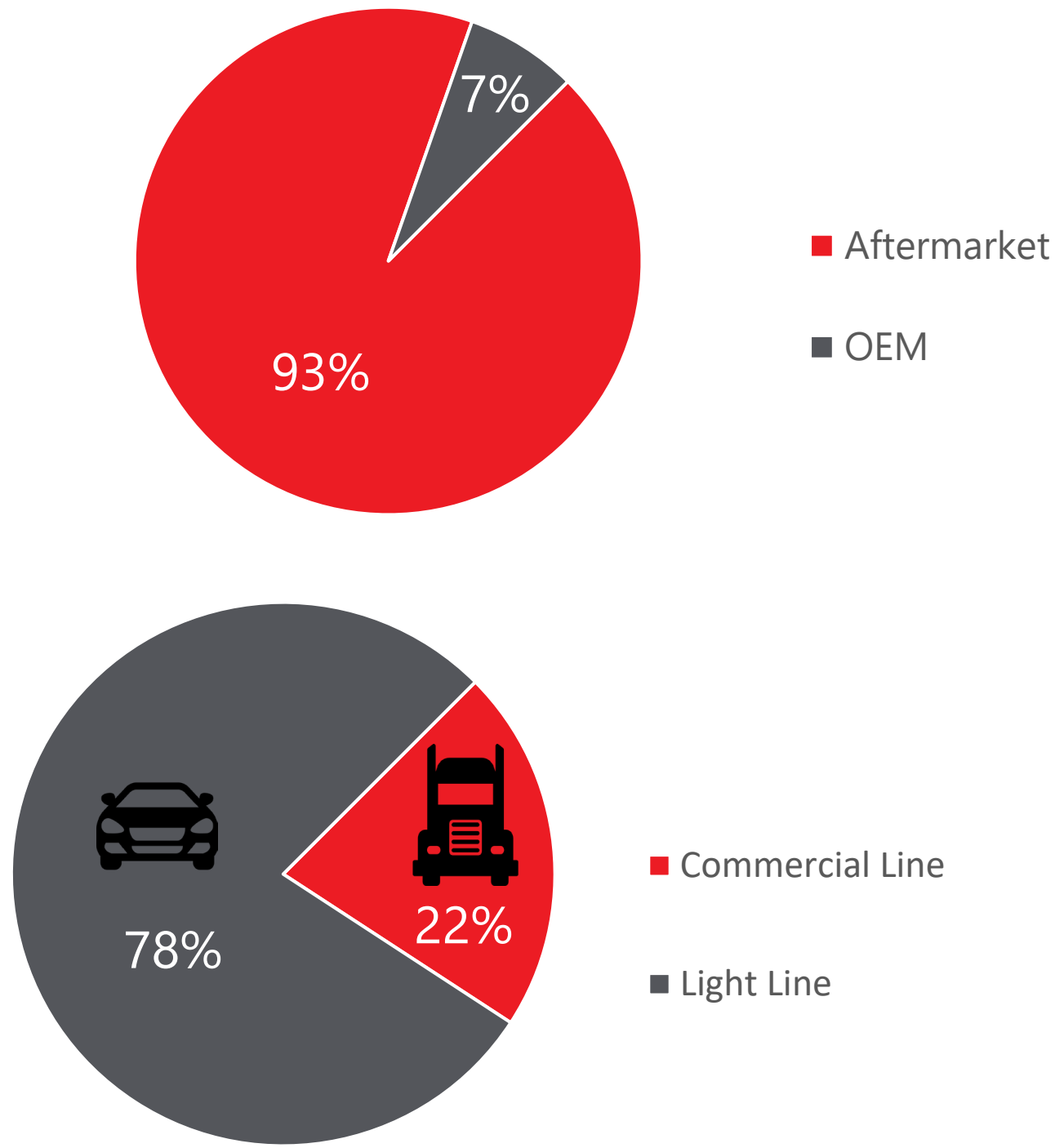
DOMESTIC  
R\$ Million



FOREIGN  
US\$ Million



% REVENUE BY SECTOR AND PRODUCT LINE CONSOLIDATED - 2Q25



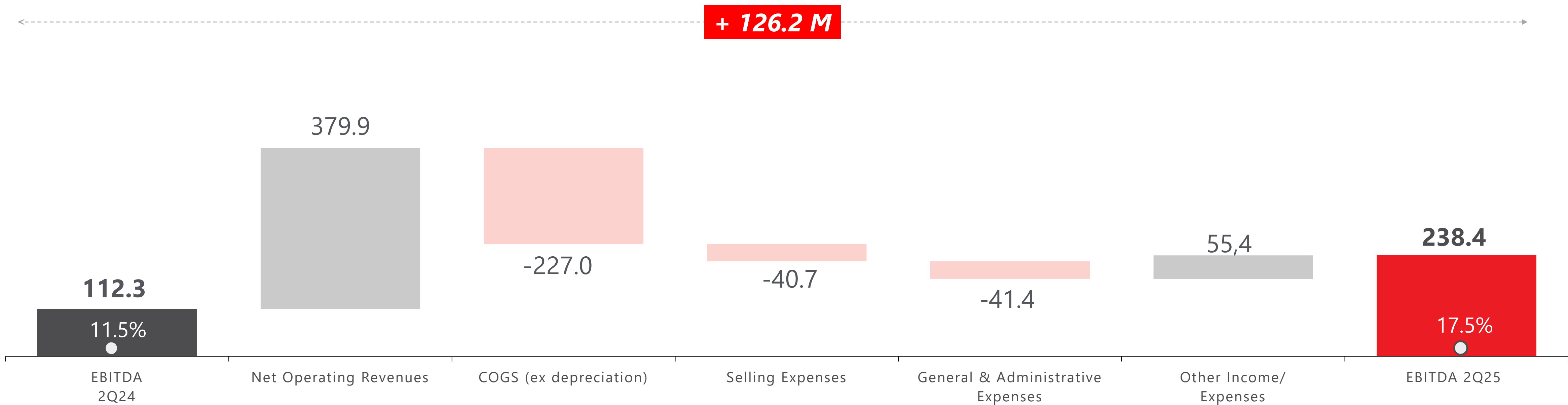


# OPERATIONAL PERFORMANCE

R\$ MILLION

## CAUSAL EBITDA

○ EBITDA MARGIN

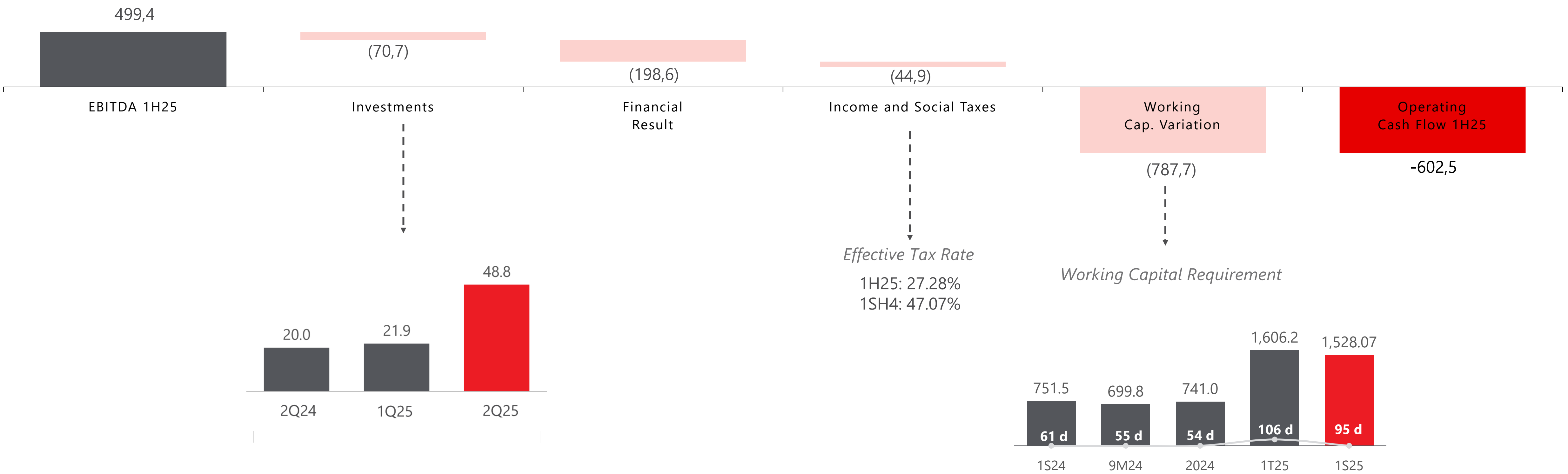




# FINANCIAL PERFORMANCE

R\$ MILLION

## OPERATIONAL CASH FLOW

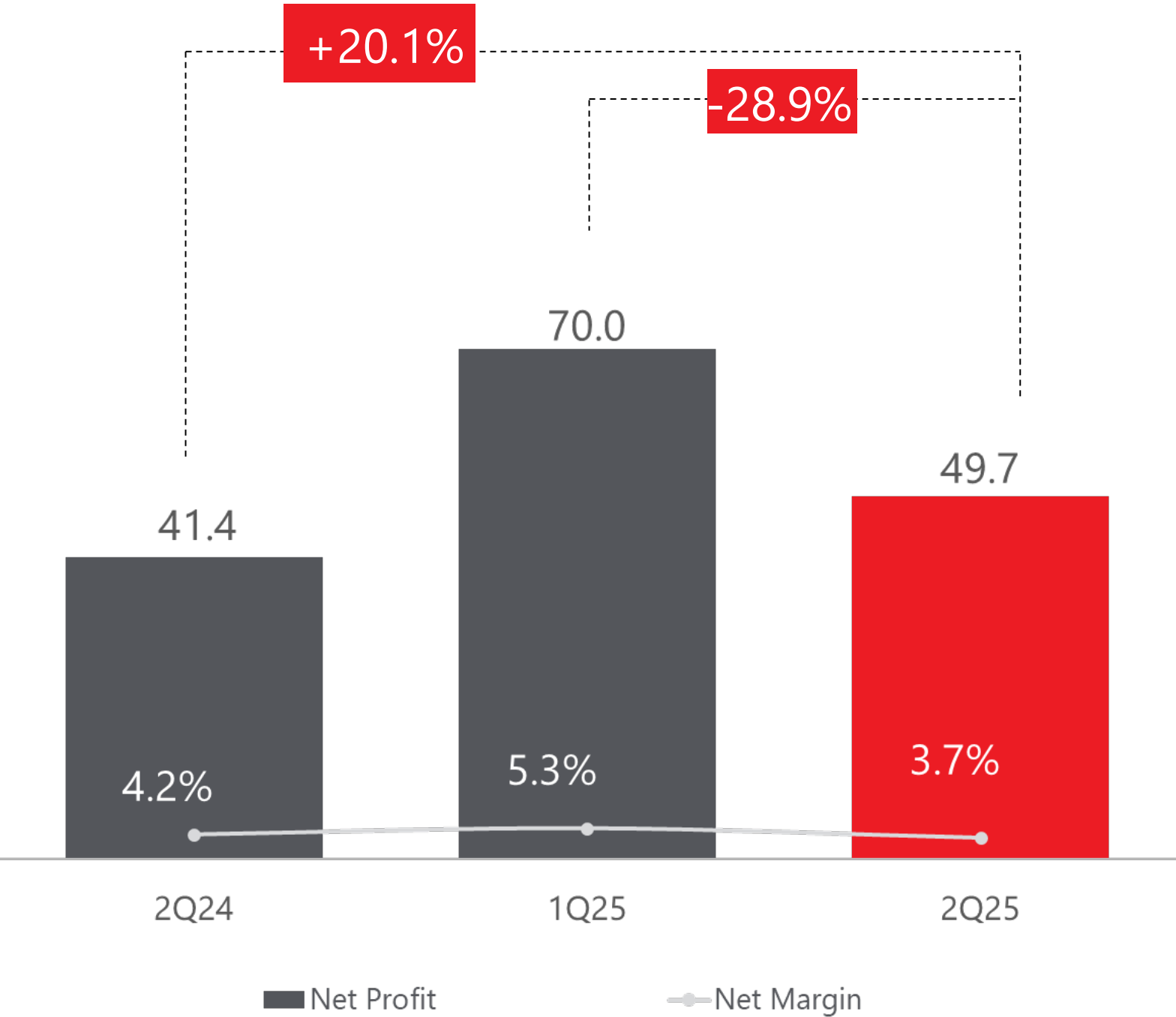




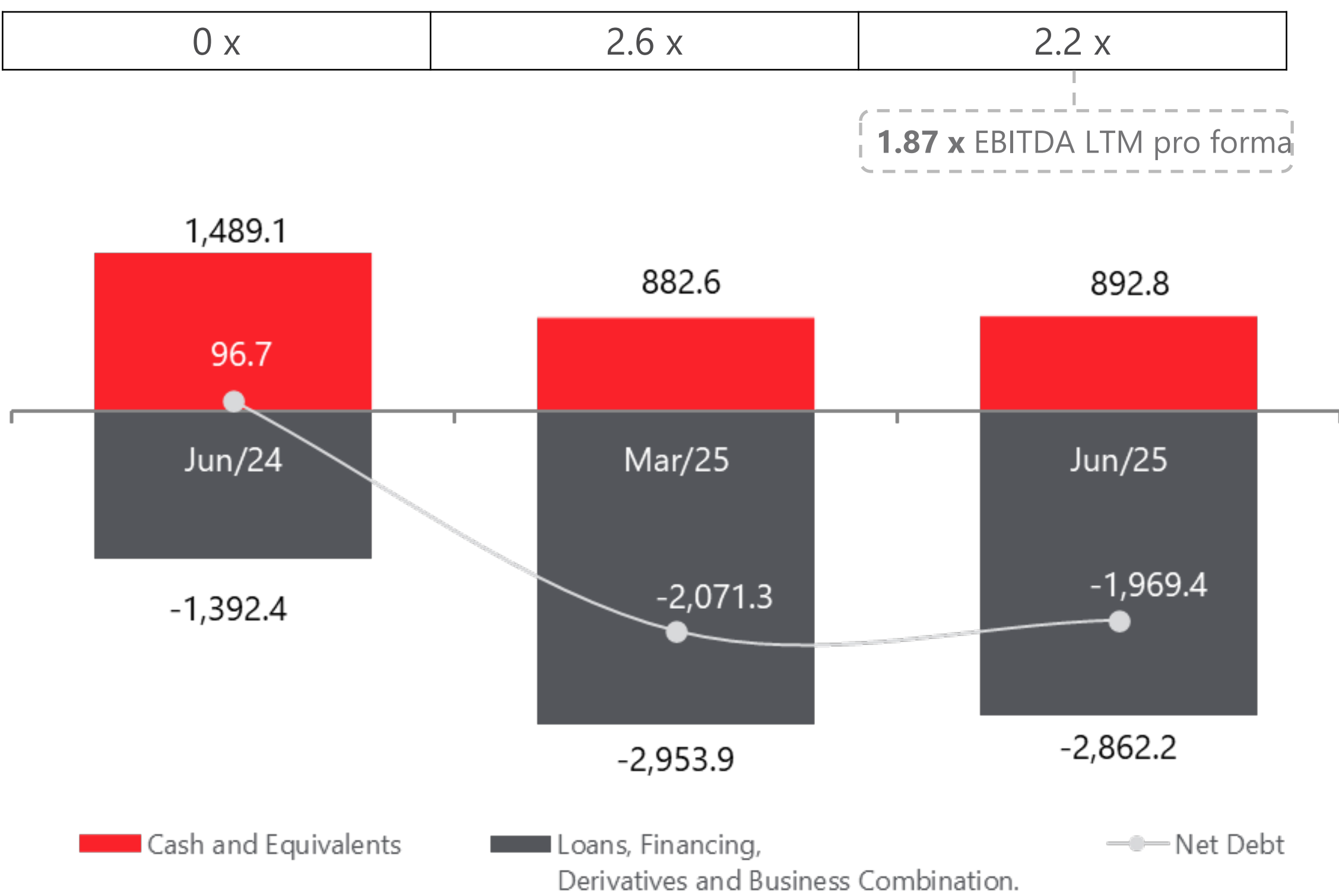
# NET INCOME AND NET DEBT

R\$ MILLION

NET PROFIT AND NET MARGIN



NET DEBT/EBITDA





# UNITED STATES

## TARIFF SCENARIO

# 6.6%

Share in the Company's Net Revenue  
in 1H25

### Conclusions and Considerations to Date:

- Brazil remains competitive vs. China and with equivalent tariff to that of India;
- Discussions on mitigation alternatives are underway.



**Brake discs for light vehicles**

Tariff: 27,5%

**Brake linings and pads for commercial vehicles**

Tariff: 50%

Note: The scenario presented considers decisions made by the U.S. government up to August 6.

<sup>1</sup> The applicable tariff for China is 72.5% for light vehicles and 79% for heavy vehicles; and the tariff for India is 50%, as per the latest decision dated August 6.

<sup>2</sup> Light vehicles as per Section 232, with 27.5% tariff applicable.



# OUTLOOK

- > **Aftermarket** demand in the **domestic** market remains resilient and at **healthy levels**;
- > Cost of capital is changing **consumer behavior** in the domestic market — leading to **lower inventories**;
- > Cost pressures in the domestic market;
- > Unstable external environment: uncertainties arising from the political and economic situation in the United States — **Company is prepared**;
- > **Dacomsa** integration progressing — focus on identifying **synergies** in **sourcing, plant optimization, restructuring, and cross-selling opportunities**.



# Q & A



Por áudio  
Demonstrando o interesse através do ícone  
“Levantar a mão” ou \*9 se estiver conectado via  
telefone.

By audio  
Showing interest by using the “Raise hand” icon  
or \*9 if connected via telephone.



Por escrito  
As perguntas podem ser enviadas por escrito  
através do botão “Q&A”

In writing  
Questions can be submitted in writing via the  
“Q&A” button.



 **FRASLE** *KEEP LIFE  
IN MOTION*  
MOBILITY

 **NAKATA®** **FREMAX** **CONTROL**

**MORESA**   **TF VICTOR®** **FRITEC®**  
FRICTION TECHNOLOGY

 **AUTO  
EXPERTS** **COMPOSS**