



*WE DO OUR PART
TO KEEP YOUR
LIFE IN MOTION.*

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RESULTS
1Q21

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Center of Results



Modeling Guide



- *By THIS INSTRUMENT, we make statements about future events that are subject to risks and uncertainties. Such statements are based on the beliefs and assumptions of our Management and on information that the Company has currently access to. Statements about future events include information about our intentions, beliefs or current expectations, as well as those of the members of the Board of Directors and Administrators of the Company.*
- *The statements and information about the future also include information about possible or presumed operating results, as well as statements preceded by, followed by or that include the words "believes", "may", "will", "continues", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.*
- *The statements and information about the future are not guarantees of performance. They involve risks, uncertainties and assumptions because they relate to future events, depending, therefore, on circumstances that may either occur or not. The future results and the creation of shareholder value may differ significantly from those expressed or suggested by statements regarding the future. Many of the factors that will determine these results and figures are beyond our ability to control or predict.*



ASIA AWARD

The only supplier of friction materials **among Huajing's top 10 suppliers** (one of the largest Chinese producers of trailer axles).

RANDON TECHNOLOGICAL CENTER

Consolidation of Randon Technological Center with equity interest of Randon.



APIMED QUALITY AWARD

Among the 10 best APIMEC meetings of 2020 with the event Fras-le Universe.





Environmental
Social and
Governance



Covid-19

Continuity of Prevention Measures



Cylinders for Life

Fras-le joins the White Martins Campaign, aimed at collecting low-use cylinders and making medical oxygen available, a simple action that can save lives.



Save the date – June 1st – ESG Ambition

Along with the Randon Companies, we will present its strategic pillars and public commitments in relation to the Companies' ESG ambitions.



Net Revenue:

R\$ 640.7 million, 87.5% up from 1Q20.

- **Favorable Exchange Rate | Acquisition of Nakata**



Adjusted EBITDA:

R\$ 121.3 million, 163.5% up from 1Q20.

Adjusted EBITDA margin: 18.9%

- **Synergies | Automation | Gain in productivity**



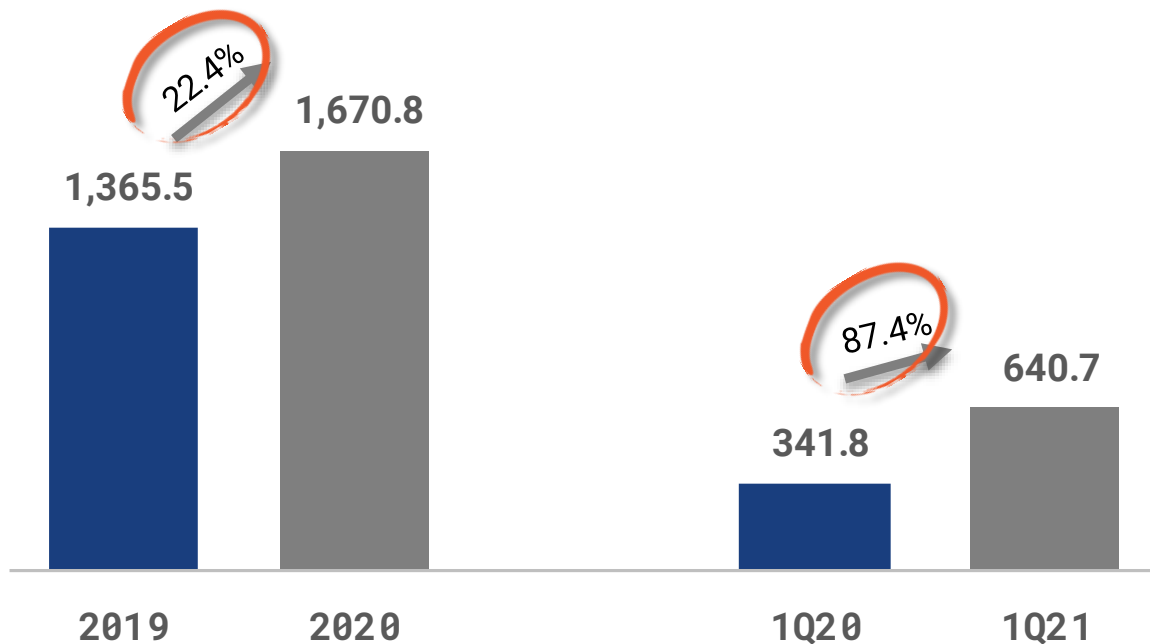
Net Result:

R\$ 60.5 million, reversing the loss of R \$ -1.3 million in 1Q20.

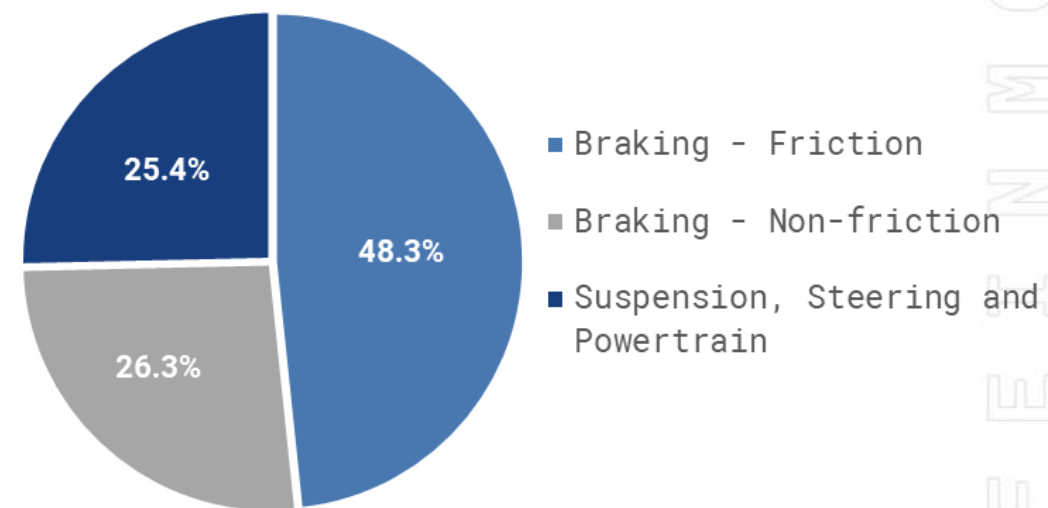
NET REVENUE AND SEGMENTS_

R\$ Million

Net Revenue



Revenue by Product Family



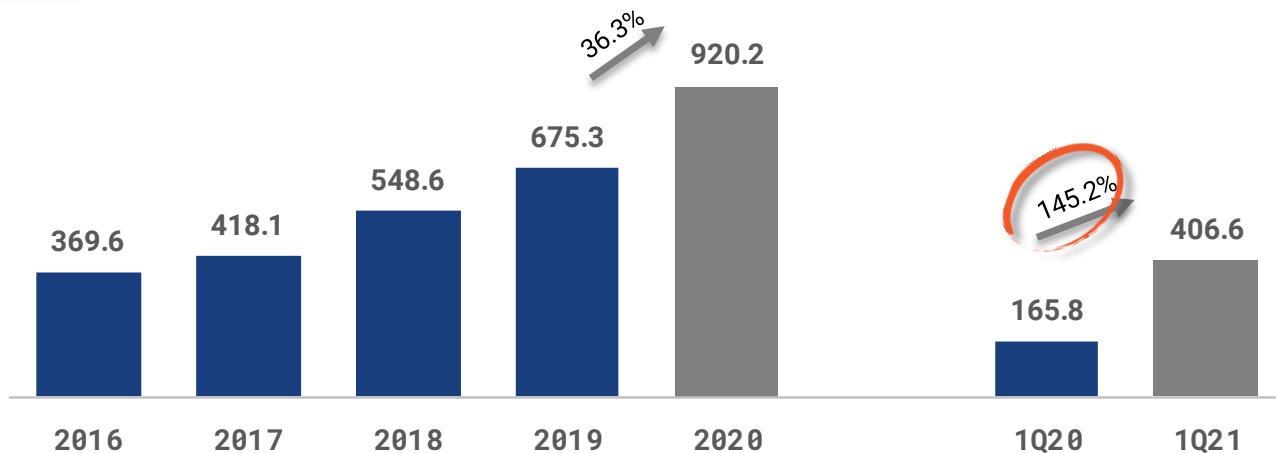
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MARKETS_

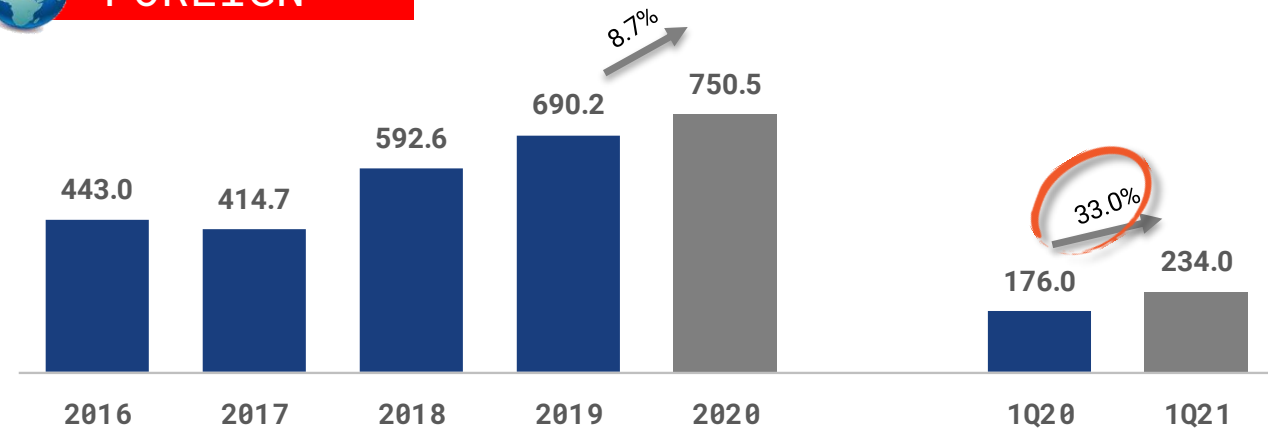
Net Revenue | R\$ Million



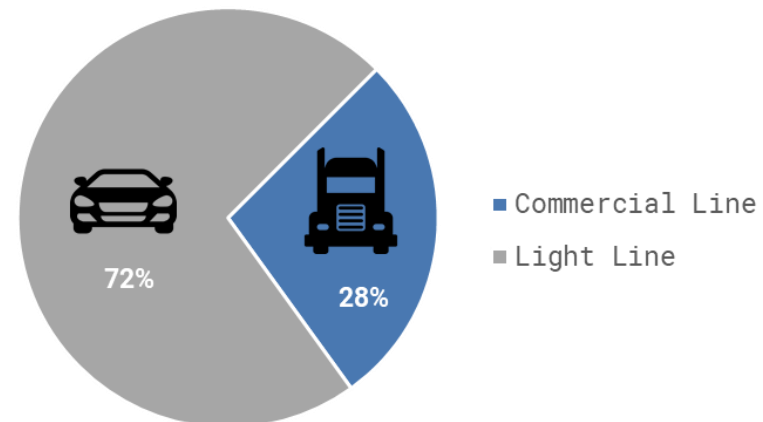
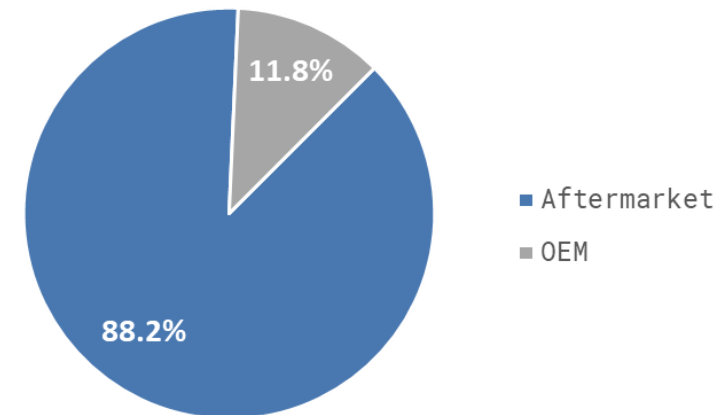
DOMESTIC



FOREIGN



MARKETS



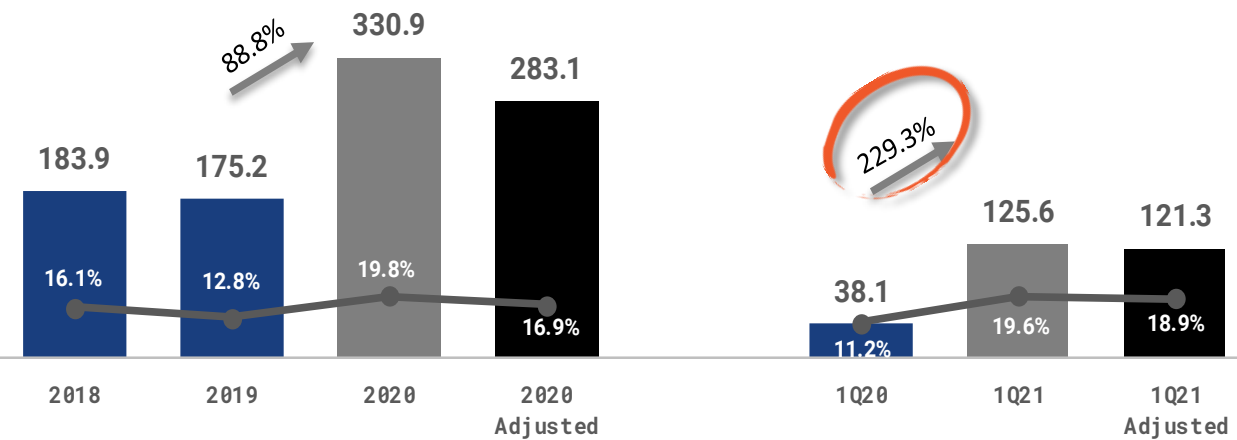
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EBITDA | NET RESULT_

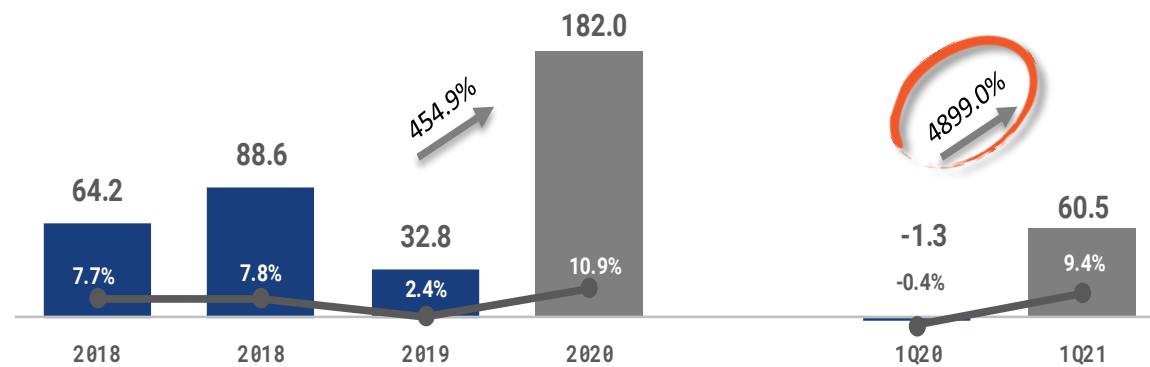
R\$ Million



EBITDA



Net Result



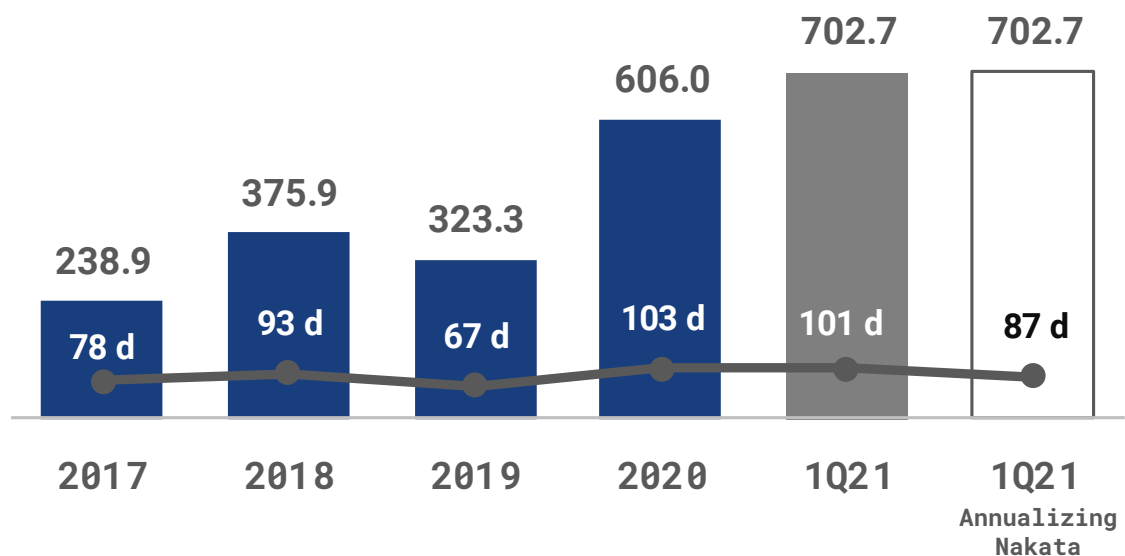
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WORKING CAPITAL NEED AND FREE CASH FLOW

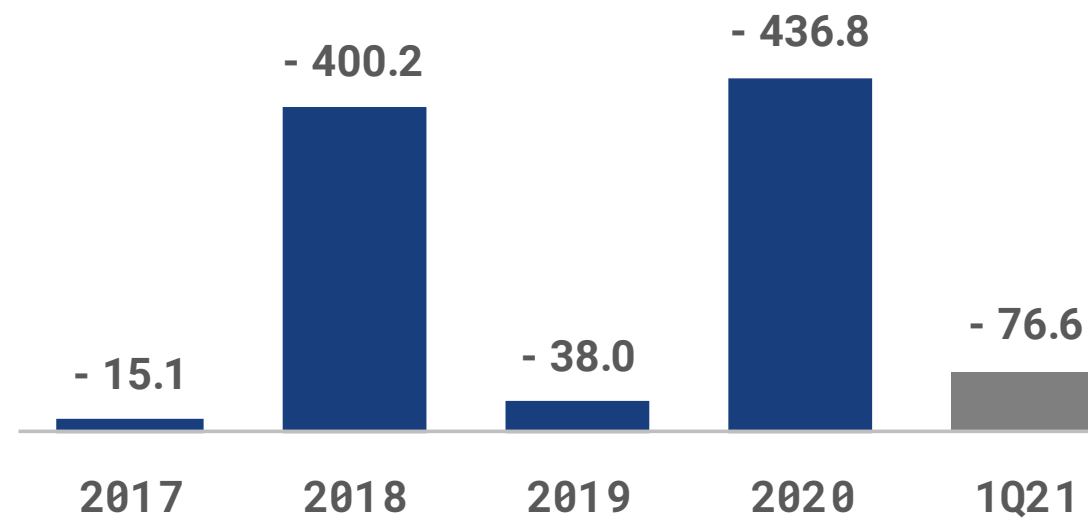
R\$ Million



Working Capital Need



Free Cash Flow





»»» POINTS OF ATTENTION:

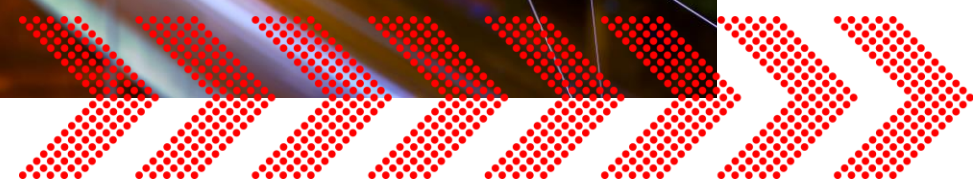
- Covid-19 Pandemic ;
- Supply Chain
- Inflation | Exchange Rate

»»» NEW POSSIBILITIES:

- NAKATA Synergies;
- Smart Composites.

L I F E I N M O T I O N

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ATTACHMENTS



Guidance		
Drivers	1Q21	Forecast
Total Gross Revenue ¹	R\$ 0.9 billion	R\$ 3 billion
Consolidated Net Revenue	R\$ 0.6 billion	R\$ 2.1 billion
Foreign Revenue ²	US\$ 43 million	US\$ 170 million
Imports	US\$ 32 million	US\$ 60 million
Investments	R\$ 21 million	R\$ 100 million

¹ (Without exclusions Intercompany)

² (Exports out of Brazil + Operations abroad)

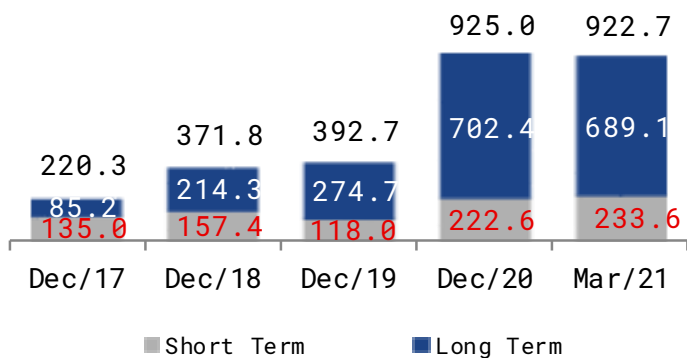
FINANCIAL PERFORMANCE

R\$ Million

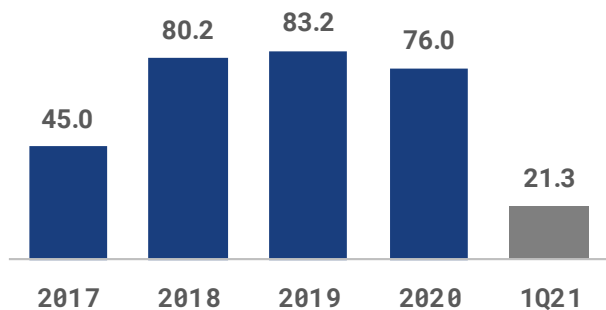


INFORMATION LIFE

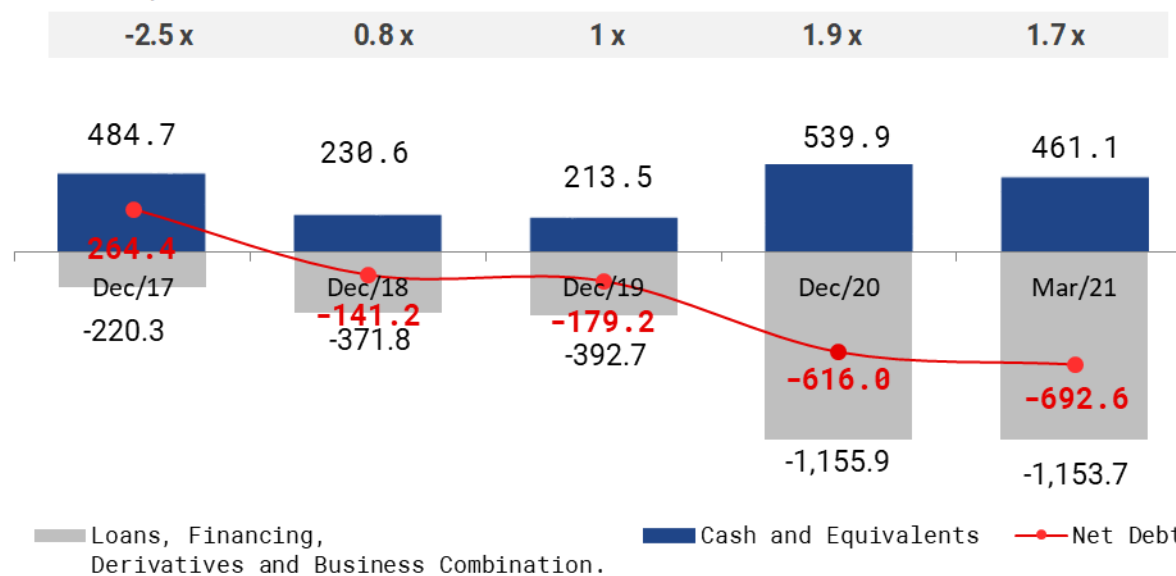
Loans, financing and derivatives



Capex

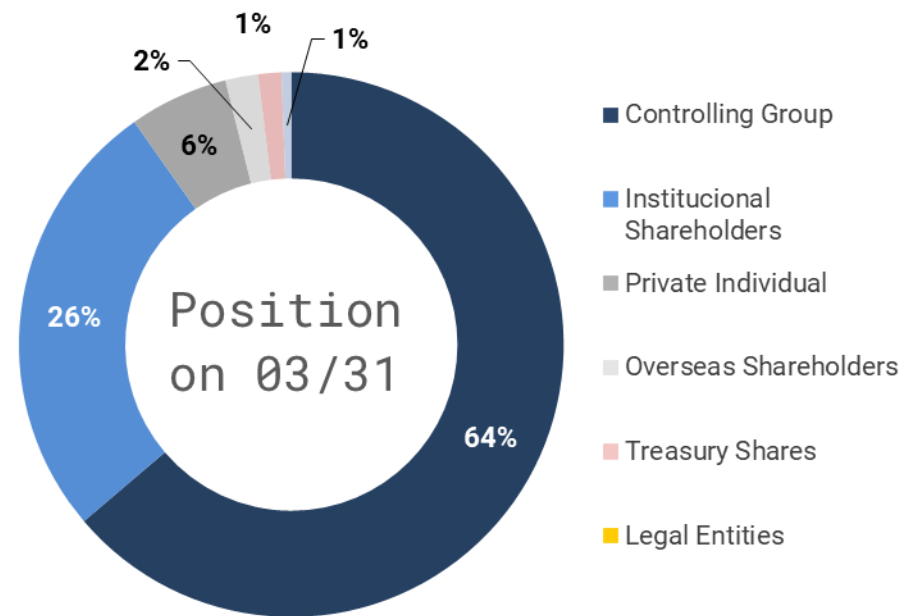
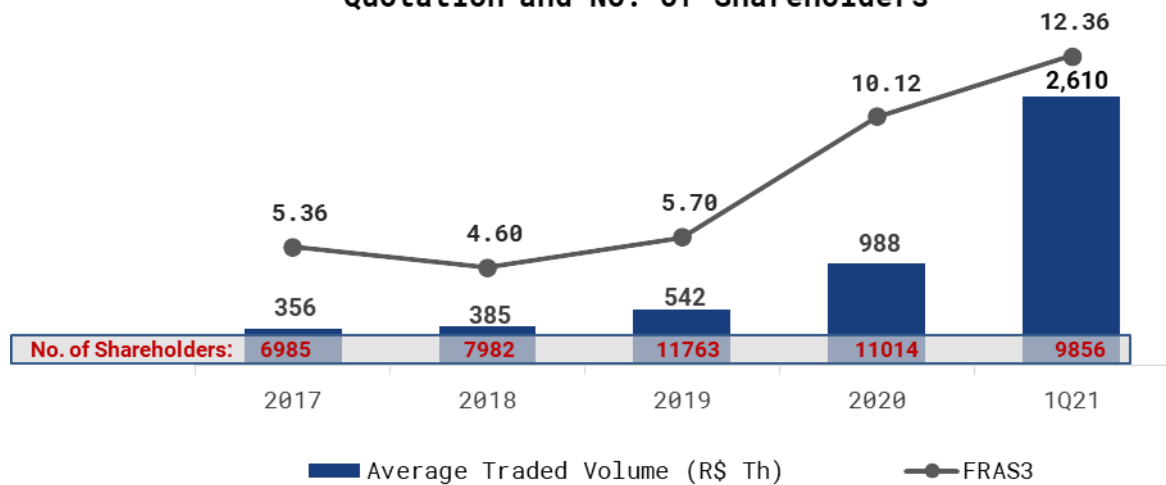


Net Debt/EBITDA



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Average Daily Volume (R\$ thousand), Quotation and No. of Shareholders



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