RANDONCORP

FRASLE MOBILITY

KEEP LIFE IN MOTION

RESULTS PRESENTATION 3Q26



IBRA B3 IGC B3 IGCT B3 SMLL B3

FRAS
B3 LISTED N1

DISCLAIMER

Any statements that may be made during this videoconference, relating to the business prospects, projections and operating/financial goals of the Company, express beliefs and assumptions of Frasle Mobility's management, as well as information currently available to the Company. Forward-looking statements are not guarantees of performance and involve risks, uncertainties and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, industry conditions and other operating factors may affect the Company's future results and may lead to results that differ materially from those expressed in such forward-looking statements.



This call is being recorded.



To access the simultaneous interpretation, click on the "Interpretation" button.

Questions may be submitted in two ways:



By audio, using the "Raise hand" icon.



In writing via the "Q&A" button.

AGENDA

3Q26 EARNINGS VIDEOCONFERENCE



Anderson Pontalti
Chief Executive Officer

GUIDANCE
OUTLOOK



Hemerson de Souza
Executive Officer, North America, M&A & IR

DACOMSA
OPERATING PERFORMANCE



Mariana Guimarães
Investor Relations Manager

FINANCIAL MANAGEMENT

HIGHLIGHTS

FRASLE MOBILITY EXPANDS GROSS MARGIN AND MAINTAINS FINANCIAL STRENGTH IN A MORE CHALLENGING DEMAND ENVIRONMENT

Net Revenue

R$ bn

1.4

-1.9% vs 3Q25
ex-FX: +0.3% vs 3Q25



Adjusted EBITDA Margin

%

18.6%

-0.7 p.p. vs 3Q25



Foreign Market[1]

US$ mm

144.0

+8.8% vs 3Q25



Capex

R$ mm

50.2

-3.8% vs 3Q25



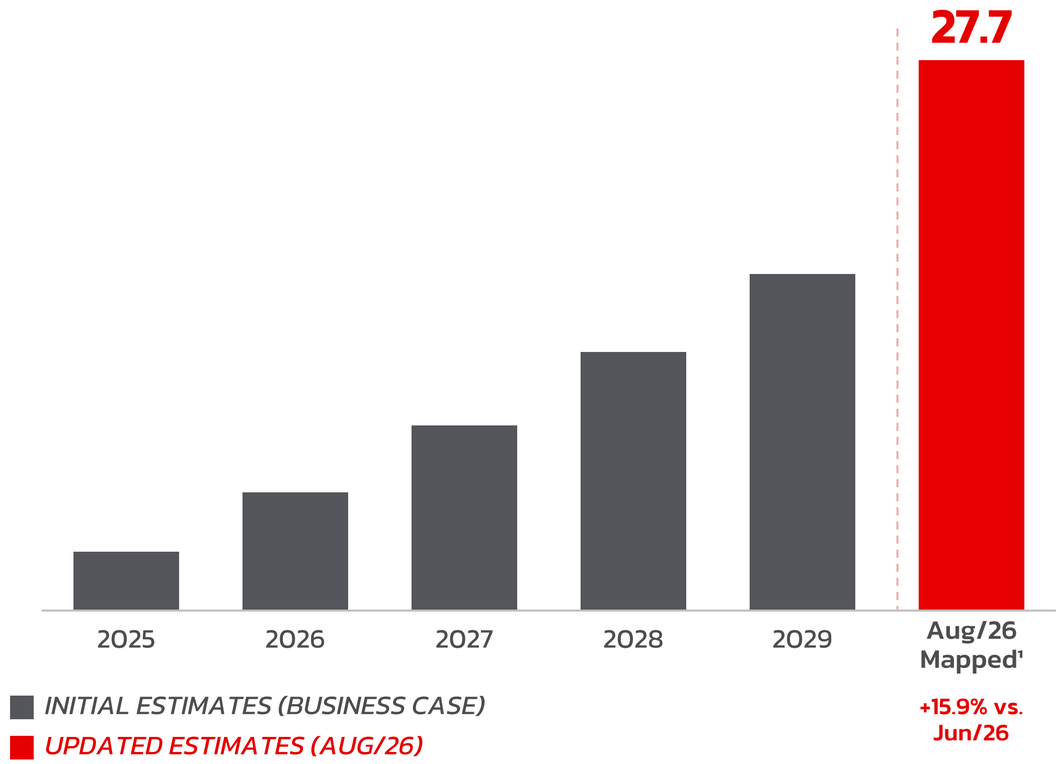
9M26 *Revised* Guidance 2026

[1]Sum of exports from Brazil and revenues generated by overseas units, net of intercompany operations; exchange rate used to convert foreign market revenues: R$ 5.16 per US$ 1.00 (Guidance revised); 1H26 figure, since the ITR (quarterly financial information) does not present the foreign market in US$; [2]EBITDA margin calculated from the 09/30/2026 ITR (income before income tax + financial result + D&A), without adjusting for non-recurring items; [3]Organic capex, comprising additions to property, plant and equipment and intangible assets. Net revenue: Guidance revised from R$ 5.2 to R$ 5.5 bn.

DACOMSA INTEGRATION

MAPPED SYNERGIES – AUGUST/26 UPDATE

In US$ million



SYNERGIES ACCELERATING

US$ 27.7 mn
MAPPED AS OF AUG/26

+91% vs. business case
initial estimate of US$ 14.6 mn

Significant capture by end of 2027
estimated timeline

NOTE: Consolidated Frasle Mobility synergies, with ~90% of the effect at Dacomsa. Mapped = amounts identified, detailed and validated, and tied to specific value capture initiatives with defined owners, timeline and implementation plan.

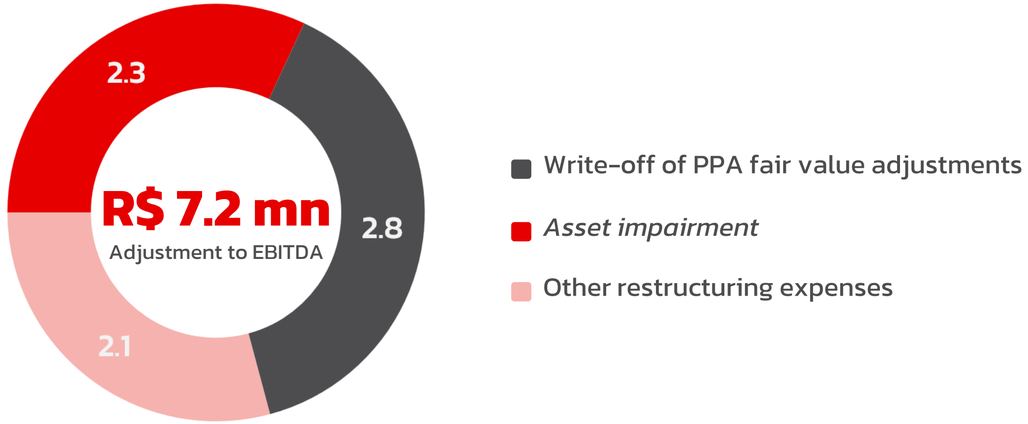
DACOMSA RESTRUCTURING

*DACOMSA BEGAN LEVERAGING **THE GLOBAL FOOTPRINT** OF FRASLE MOBILITY TO SUPPLY BRAKE SHOES*



IMPACT IN 2026

Non-recurring impact on earnings



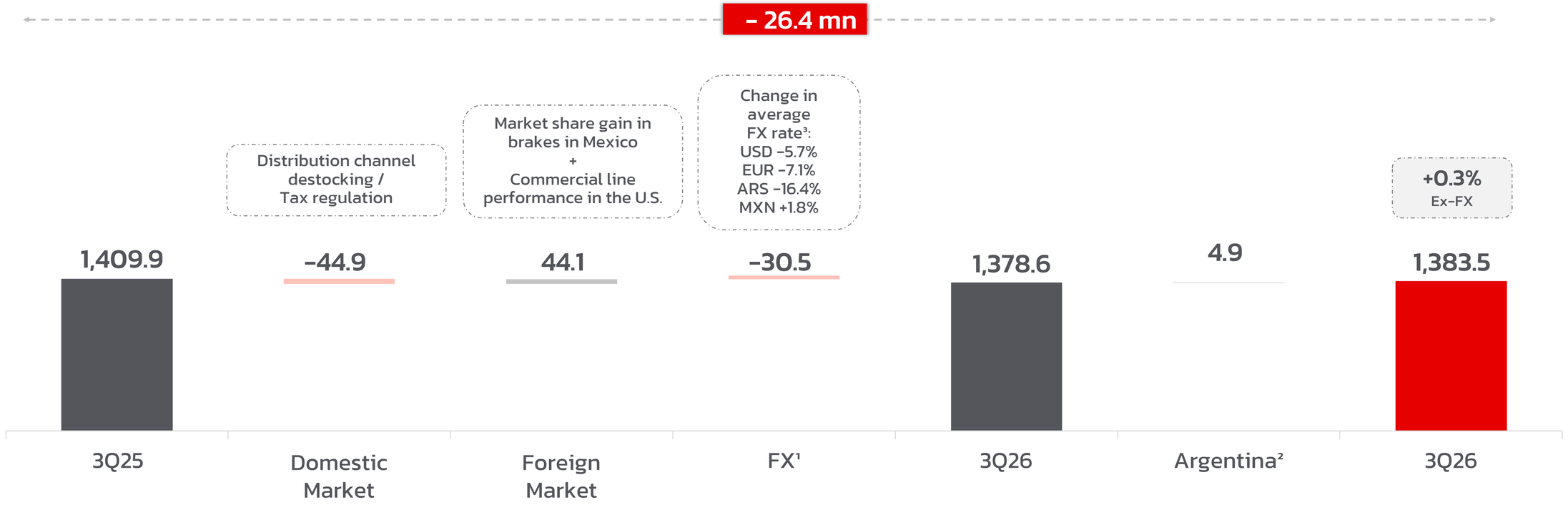
FROM 2027 ONWARDS

- ✓ Increased efficiency;
- ✓ Significant margin increase;
- ✓ **Positive contribution** to earnings in future periods

CONSOLIDATED NET REVENUE

SALES PERFORMANCE

In R$ million



¹FX: ex-FX variation – excludes the currency effect by translating foreign revenues and Brazilian exports at the 2025 average exchange rate.
²Inflation accounting in a hyperinflationary economy, per CPC 42/IAS 29, including adjustments for inflation and currency appreciation/depreciation.
³ Change vs. BRL.

AFTERMARKET BRAZIL

ICMS-ST SP | REDISTRIBUTION OF THE TAX ALONG THE CHAIN

DISTRIBUTOR PURCHASE COST (BASIS: R$ 100 OF NET VALUE)

With ST at factory exit



Without ST at factory exit



ICMS-ST is no longer charged to the distributor at purchase.
ICMS returns to operating as debit and credit along the chain.

WHAT CHANGES FOR THE DISTRIBUTOR

-27%

Less working capital tied up in inventory
Lower purchase cost, with less cash tied up

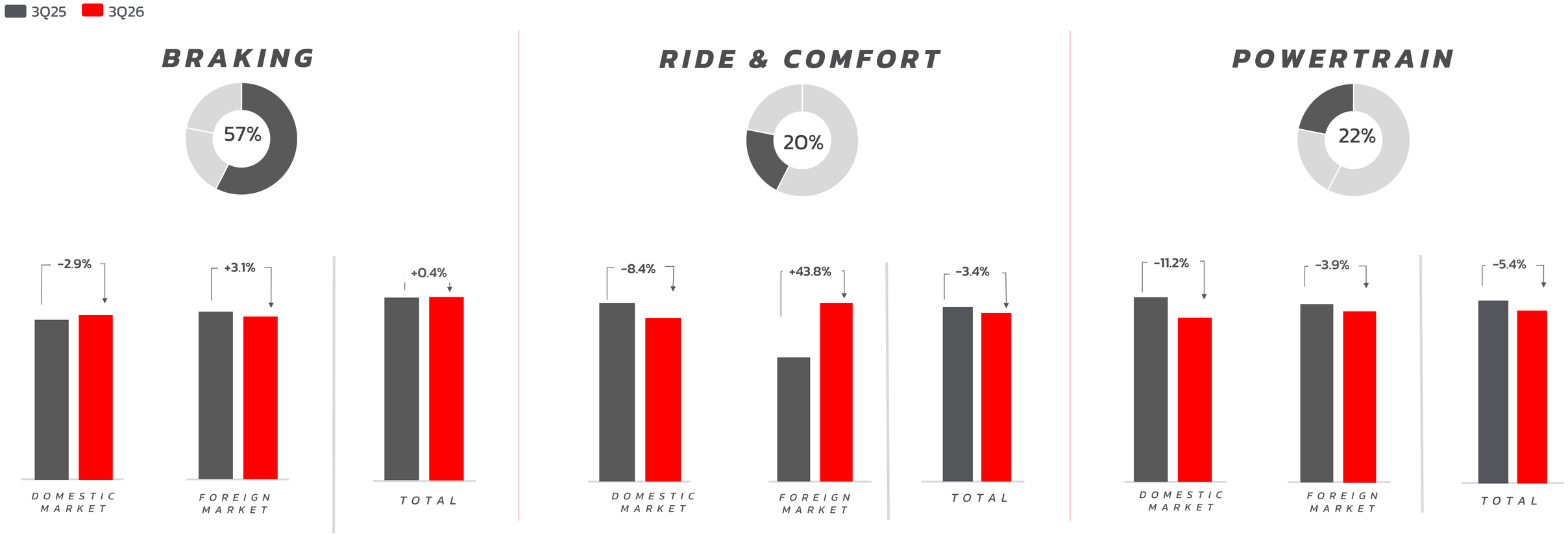
CURRENT INVENTORY
ST difference compensated by the government as ICMS credit, payable in 12 installments.

MARKET REACTION
Companies are rethinking inventories and working capital, especially in a higher-for-longer interest rate scenario.

[1]*Includes ICMS of Operation of 12%, ICMS ST of 18%, PIS and COFINS (9.25%) and IPI of 3.25%*

NET REVENUE MIX

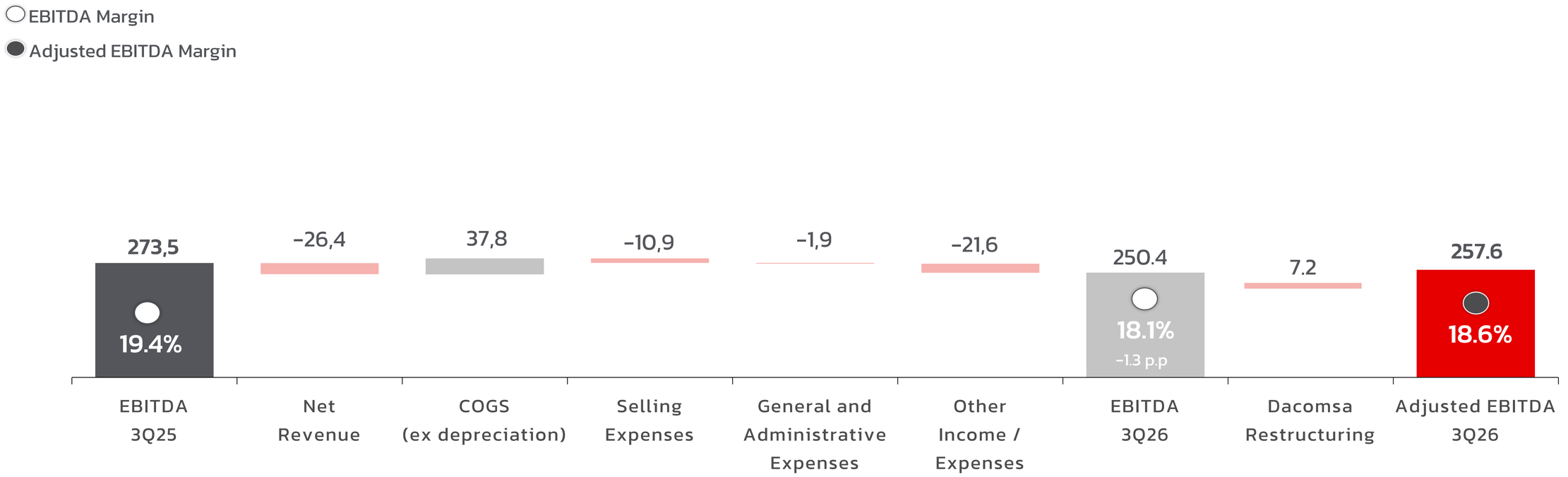
PRODUCT FAMILY AND MARKETS



EBITDA AND EBITDA MARGIN

OPERATING PERFORMANCE

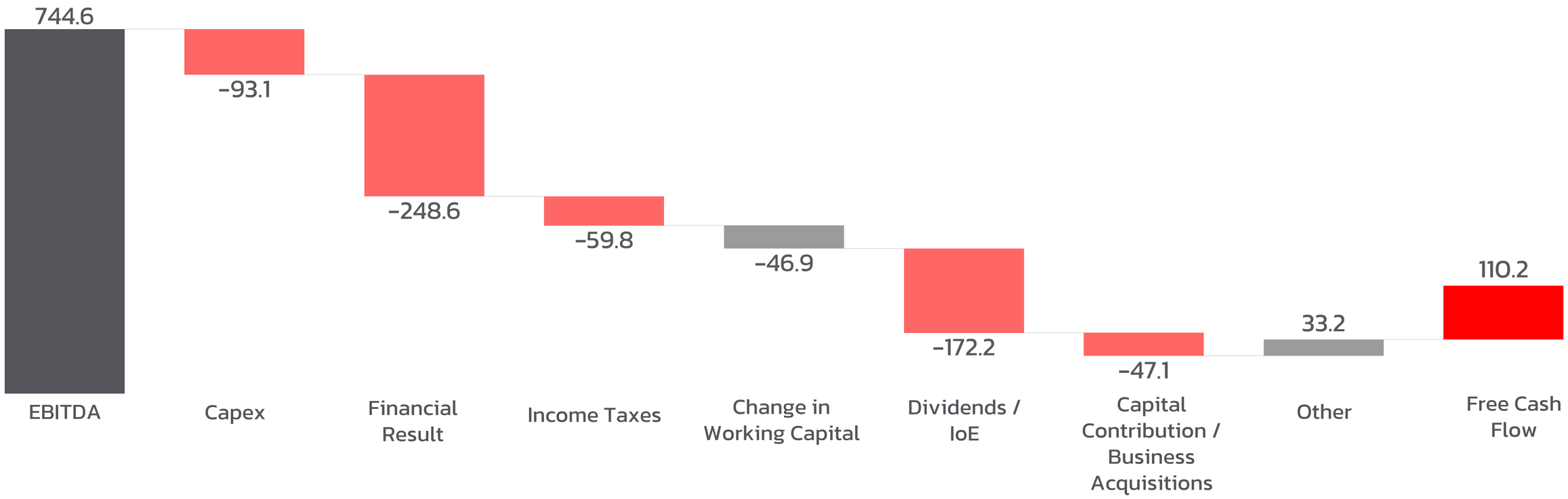
In R$ million



CASH GENERATION AND WORKING CAPITAL

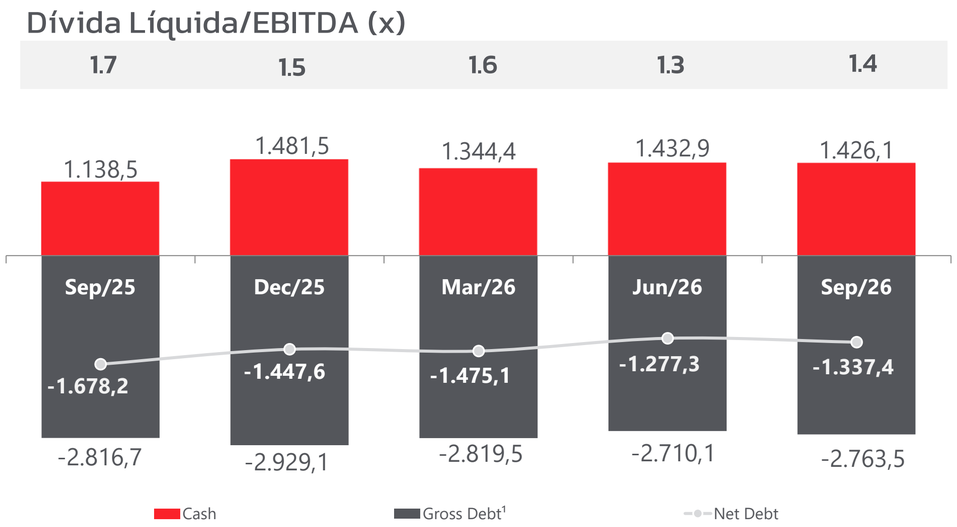
FINANCIAL PERFORMANCE

In R$ million

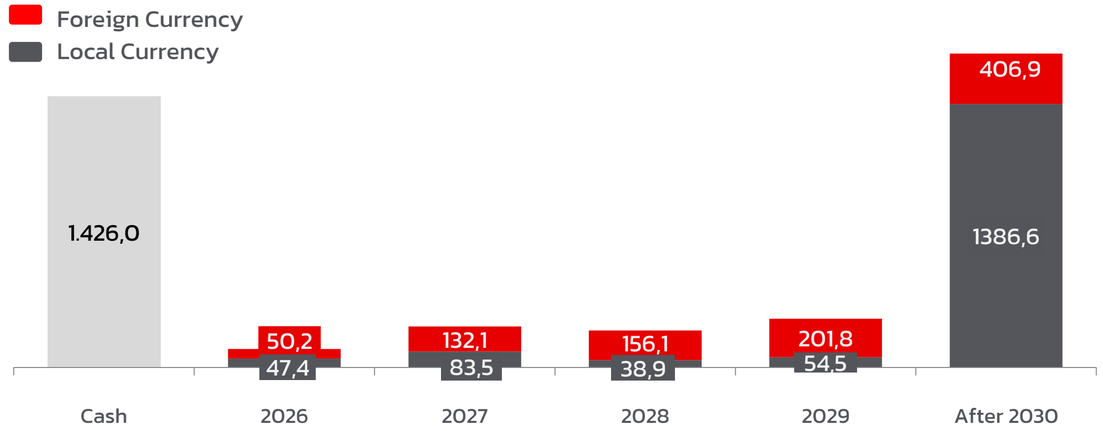


CAPITAL DISCIPLINE AND FINANCIAL STRUCTURE

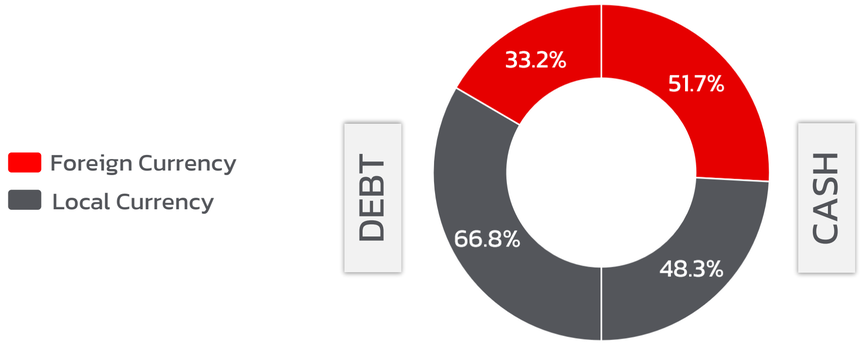
FINANCIAL MANAGEMENT



Cash vs. Gross Debt Amortization Schedule



Cash vs. Gross Debt by Currency



¹Includes Loans, Financing, Derivatives and Business Combination.

SHORT-TERM EFFECTS DO NOT CHANGE THE INVESTMENT THESIS

~92%

of net revenue comes from the aftermarket segment

~54%

of net revenue is generated outside Brazil

Mexico 25% · South America 9% North America 8% · Europe 6% · Asia and Oceania 3%

R$ 232.3 mn

net income in 9M26

+2.2% vs 9M25

*The thesis remains intact: **resilience** driven by **significant exposure to the aftermarket**, **geographic and portfolio diversification**, combined with **solid operational execution and cash generation**, creating long-term shareholder value.*

OUTLOOK

- ***Macro environment:*** *still* ***challenging****, with* ***average BRL appreciation****, and attention to the* ***different macroeconomic dynamics*** *of the markets where we operate.*

- ***Brazil Aftermarket: resilient*** *market, with* ***lean inventories*** *across the chain; the* ***tax reform*** *reduces the distributor's* ***purchase cost*** *and* ***working capital****.* ***Record household indebtedness*** *(50.1% of income) delays the replacement of high-value parts.*

- ***International environment****:* ***Mexico*** *– moderate growth, weakened domestic demand;* ***United States*** *– resilient, with attention to inflation, tariffs, interest rate path and the political environment; and* ***Argentina*** *– macroeconomic stability, fiscal balance, disinflation, with uneven performance across sectors.*

- ***Growth:*** *strategy based on a* ***combination*** *of* ***organic expansion and M&A****, with an active agenda for evaluating opportunities, without losing sight of the* ***leverage*** *of the Company and its controlling shareholder.*

Q&A

By audio
*Raise your hand using the "Raise hand" icon, or press *9 if connected by phone.*

In writing
Questions can be submitted in writing via the "Q&A" button.




FRASLE
MOBILITY
KEEP LIFE IN MOTION