

3Q25 ***RESULTS***

FRAS
B3 LISTED N1 **IBRA B3** **IGC B3** **IGCT B3** **SMLL B3**



The meeting is being recorded.



To access the simultaneous translation, click on the 'interpretation' button.

Questions may be submitted in two ways:



Via audio, by clicking the "raise hand" icon.



In writing, through the "Q&A" button.

Any statements that may be made during this video conference regarding the Company's business outlook, projections, and operational and financial targets are based on the assumptions of Frasle Mobility's management, as well as on information currently available to the Company. Forward-looking statements are no guarantee of performance and involve risks, uncertainties, and assumptions. They refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should be aware that general economic conditions, industry conditions, and other operating factors may affect the Company's future performance and may lead to results that differ materially from those expressed in such forward-looking statements.

WELCOME!

PARTICIPANTS IN OUR 3Q 2025 CONFERENCE:



**DANIEL
RANDON**

PRESIDENT
FRASLE MOBILITY AND
CEO RANDONCORP



**ANDERSON
PONTALTI**

CEO
FRASLE MOBILITY



**HEMERSON
DE SOUZA**

**EXECUTIVE DIRECTOR NORTH
AMERICA, IR AND M&A**
FRASLE MOBILITY



**JÉSSICA
CANTELE**

IR SPECIALIST
FRASLE MOBILITY



**DAVI
BACICHETTE**

**IR AND
FINANCE MANAGER**
RANDONCORP
GUEST



GOVERNANCE

DANIEL RANDON
PRESIDENT

ANDERSON PONTALTI
CEO

SERGIO L. CARVALHO
SENIOR EXECUTIVE
ADVISOR



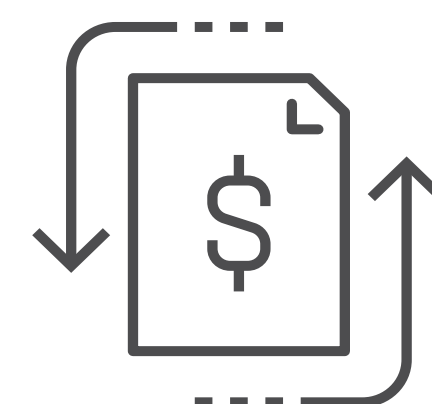
ESG HIGHLIGHTS

OF THE QUARTER

Certification
TISAX 2025

ALABAMA UNIT – USA
PINGHU UNIT – CHINA

The label that attests to the Company's **commitment** to the highest standards of **information security**



6TH DEBENTURE ISSUE

Subsequent Event

A total of **R\$500 million** was **raised**.
The net proceeds from the Issue will be used to extend the Company's debt maturity profile and optimize its financial structure.

HIGHLIGHTS

OF THE QUARTER



EXTEL AWARDS 2025

Sell-side recognition:

2nd place: Best CEO - Sergio L. Carvalho

2nd place: Best Company Board

2nd place: Best Investor/Analyst Event

2nd place: Best IR Program

2nd place: Best IR Team

3rd place: Best IR Professional

SAVE THE DATE

COMING SOON

**FRASLE²
MOBILITY⁰²
UNIVERSE⁵**

KEEP LIFE IN MOTION

NOVEMBER, 18th, 2025

MZ ARENA – SÃO PAULO

9 a.m.

 @FRASLEMOBILITY

9 M 2 5 | G U I D A N C E



NET REVENUE

R\$4,105.9M

GUIDANCE 2025

**$R\$5.4 \leq X \leq R\5.8
billion**



EXPORT MARKET¹

US\$387.7M

GUIDANCE 2025

**$US\$500 \leq X \leq$
 $US\$540$ million**



ADJUSTED²
EBITDA MARGIN

18.5%

GUIDANCE 2025

$17.5\% \leq X \leq 20.5\%$



INVESTMENTS³

R\$122.9M

GUIDANCE 2025

**$R\$170 \leq X \leq$
 $R\$210$ million**

¹ Refers to the sum of exports from Brazil and revenue generated by operations abroad, net of intercompany transactions. ² Percentage considers margin adjusted for non-recurring events.

³ Refers to organic investments.

3 Q 2 5 | H I G H L I G H T S

ROIC AND LEVERAGE

ROIC of **20.3%**, adjusted for the exclusion of non-recurring and Dacomsa.
Leverage of **1.6x**, considering Dacomsa's 12-month pro forma EBITDA



DOMESTIC MARKET

Distributors reducing purchases and becoming more **selective** due to the high cost of capital



EXPORT MARKET

Operating with **caution**, reflecting **uncertainties** in the **tariff** environment.



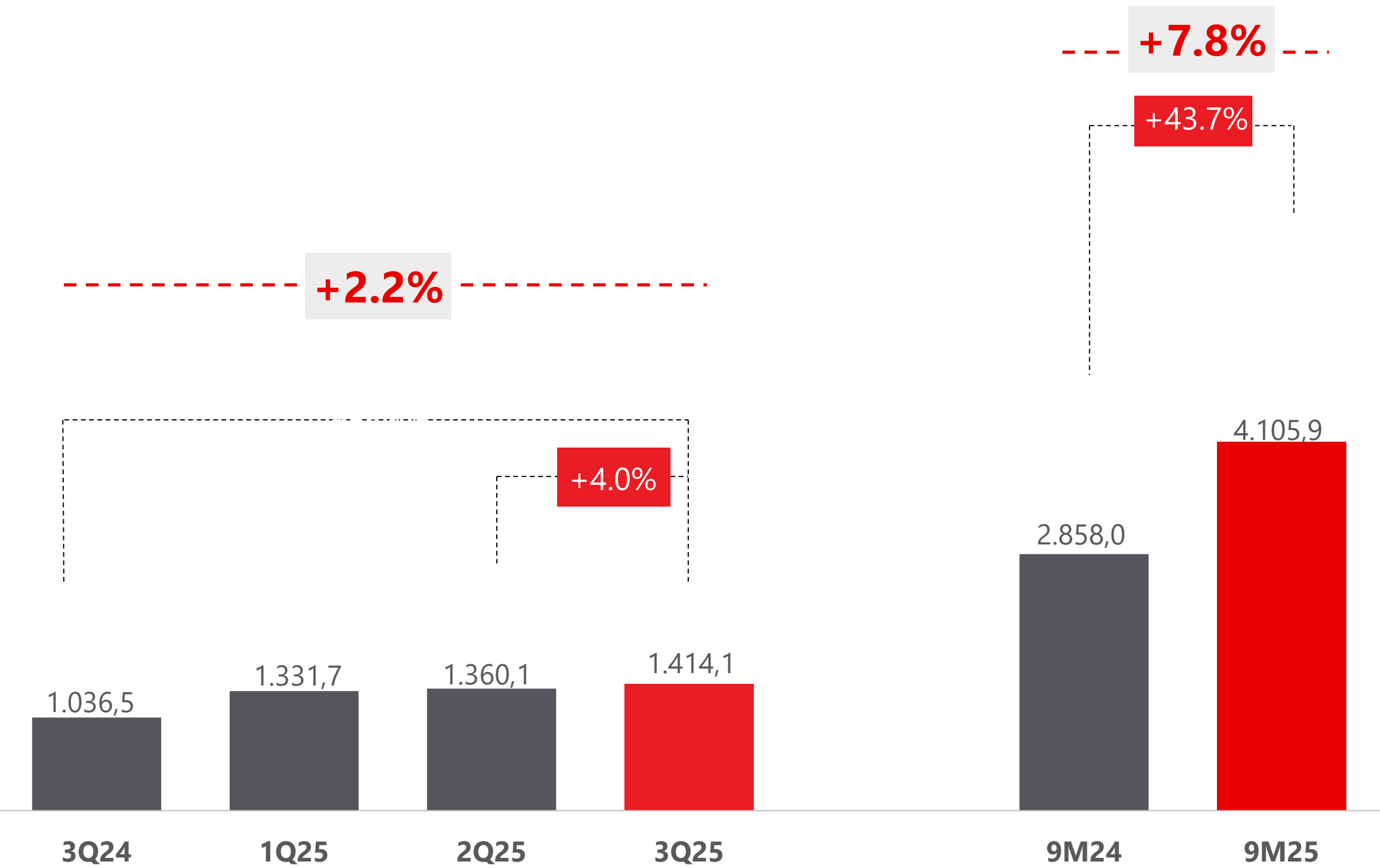
DACOMSA

Investments focused on operational maintenance, **optimization initiatives** in raw material costs and sourcing.

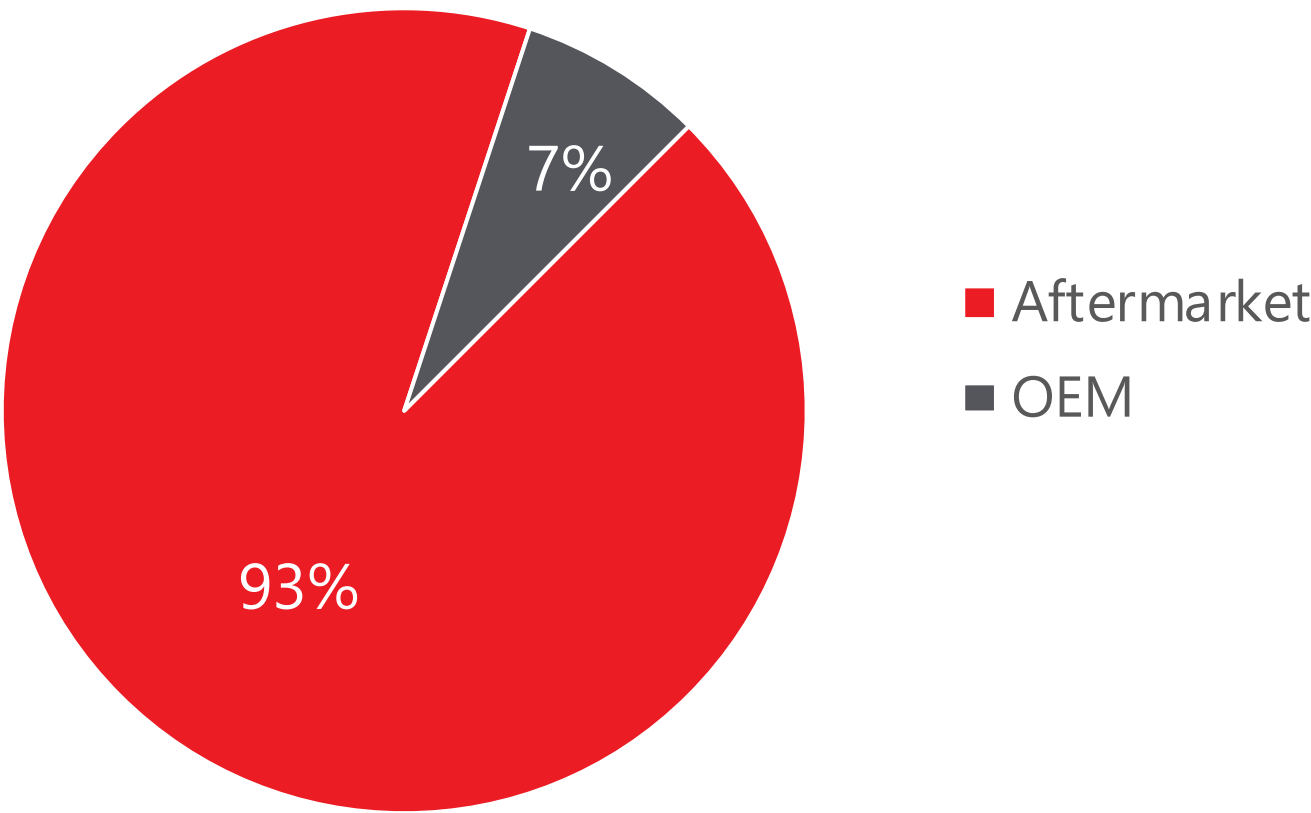


NET REVENUE

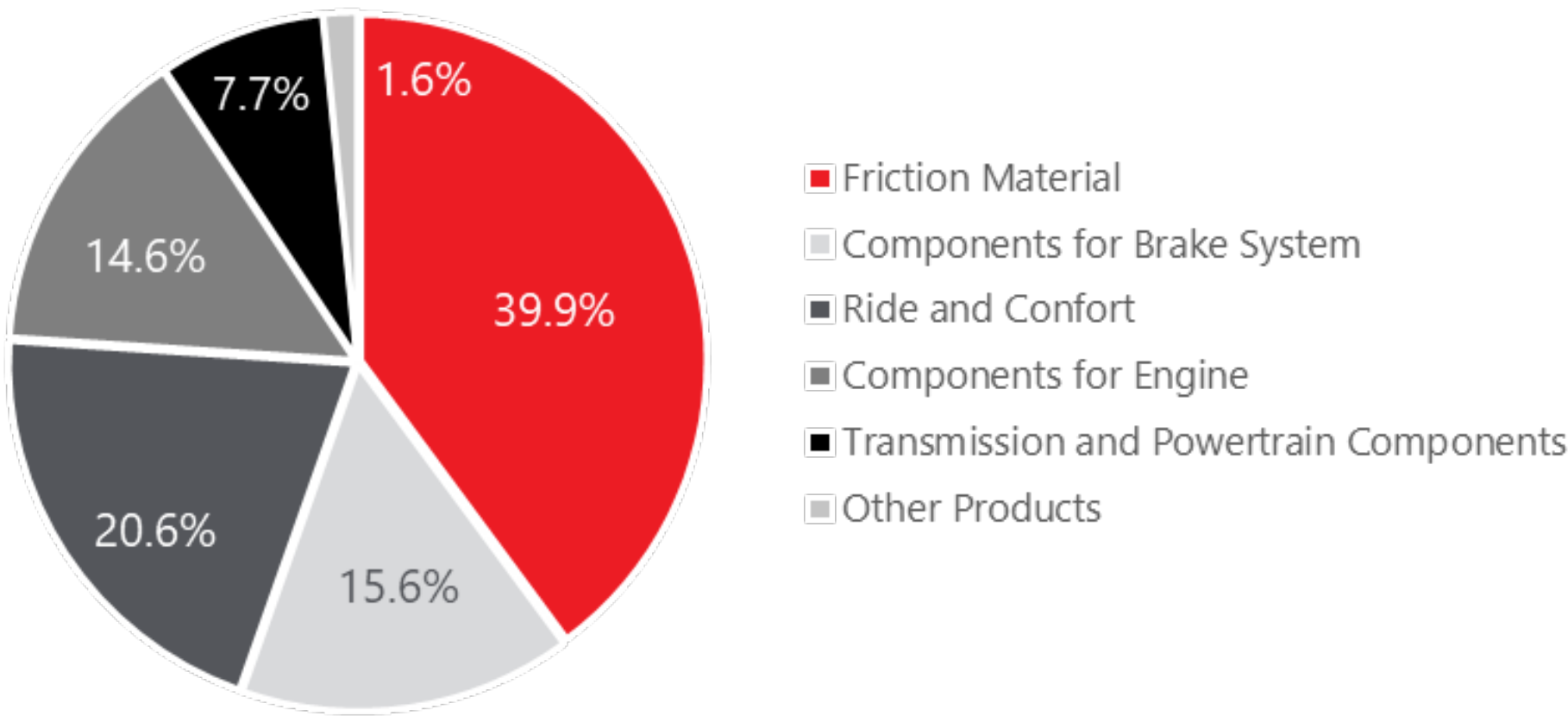
R\$ MILLION - 3Q25



% OF REVENUE BY SECTOR AND PRODUCT LINE

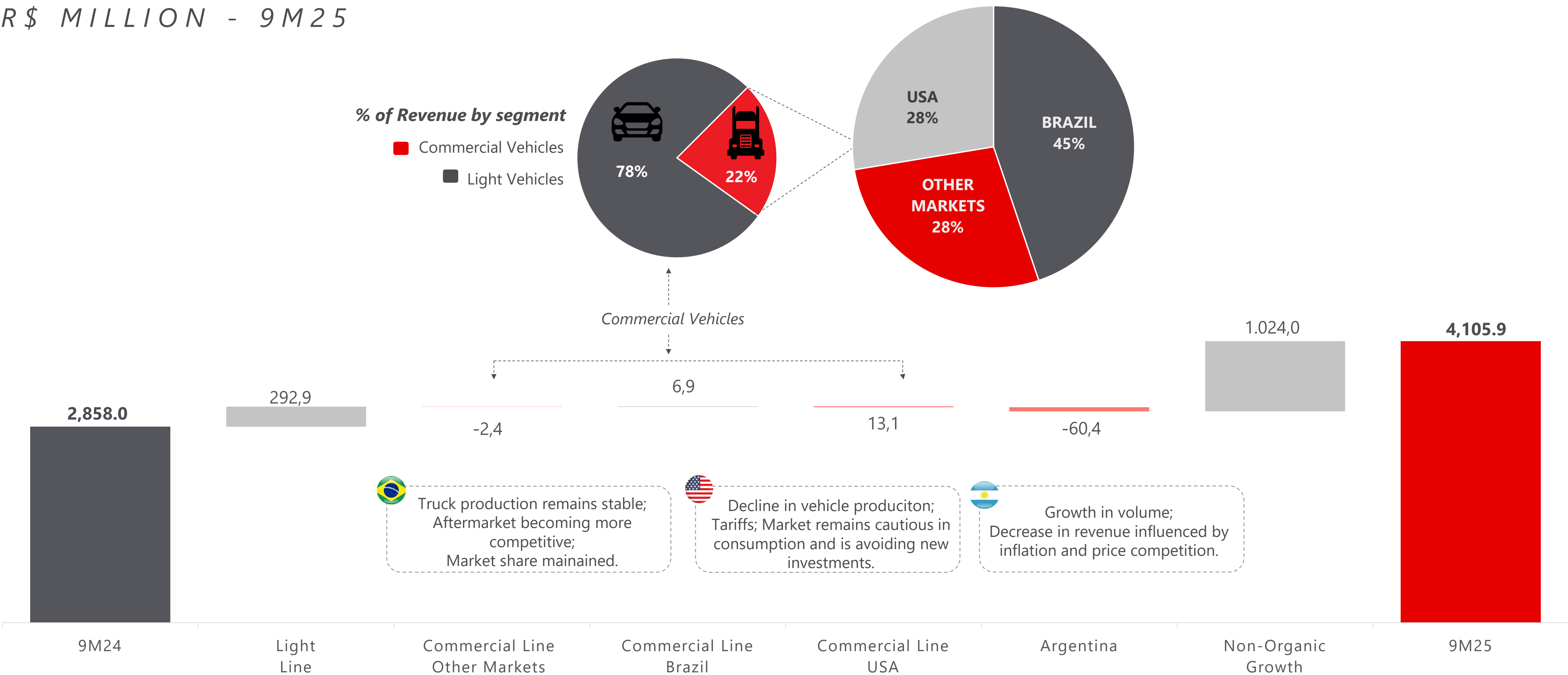


% OF REVENUE BY PRODUCT FAMILY



NET REVENUE

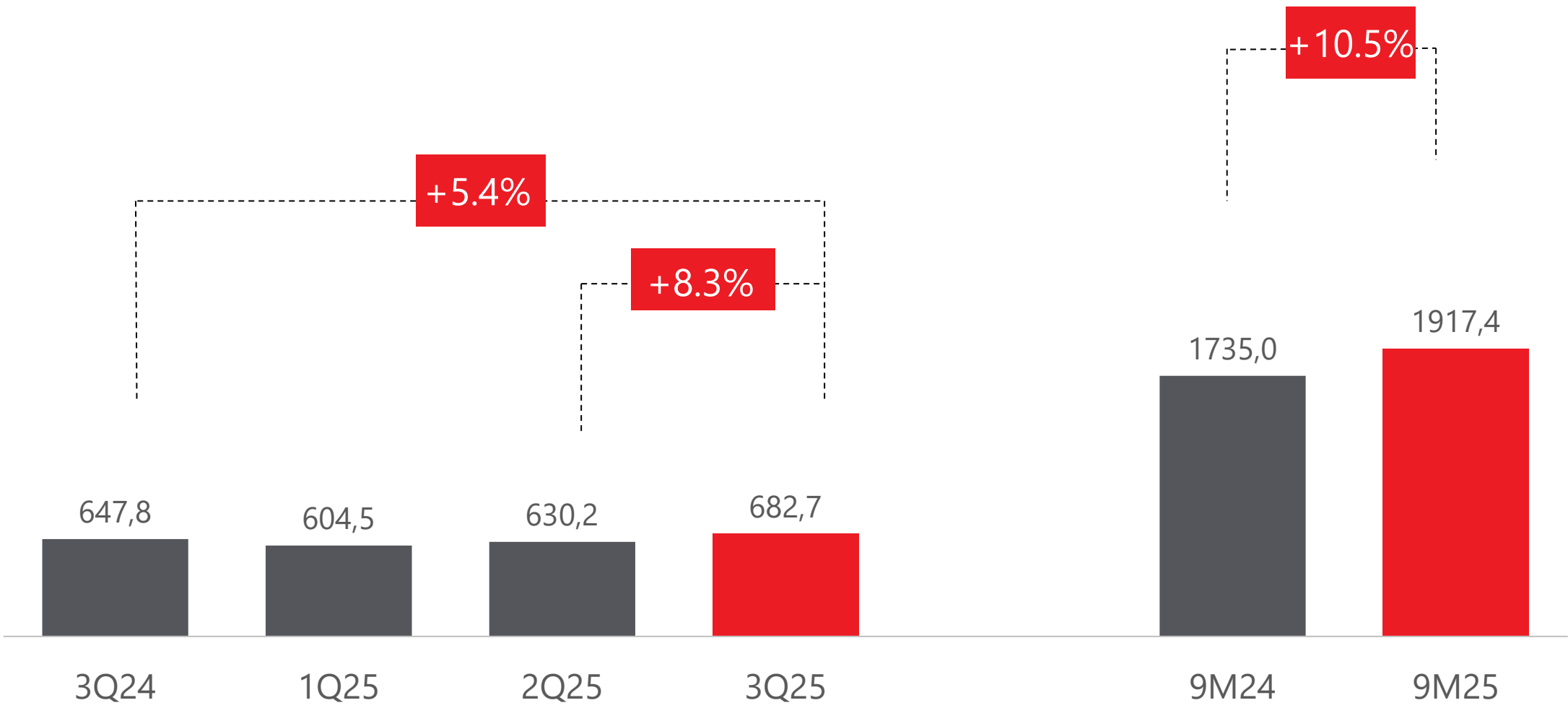
R\$ MILLION - 9M25



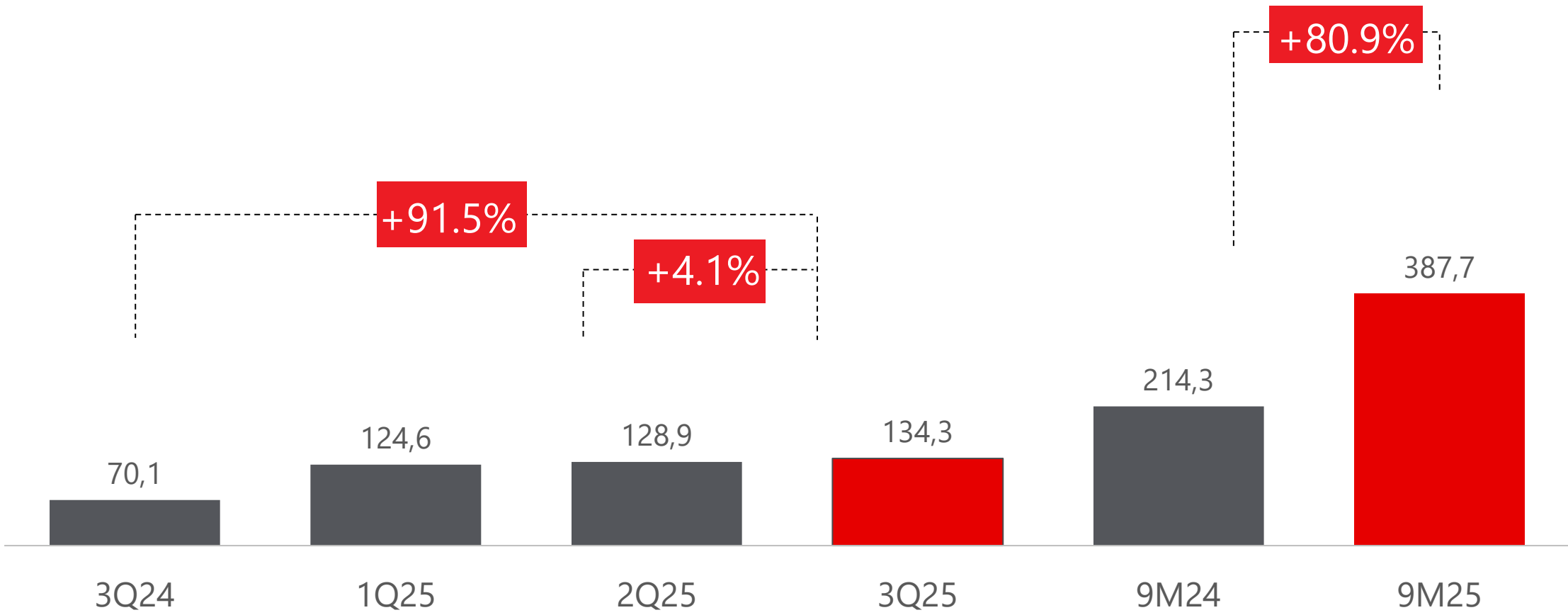
MARKETS

NET REVENUE

DOMESTIC
R\$ million



EXPORT
US\$ million

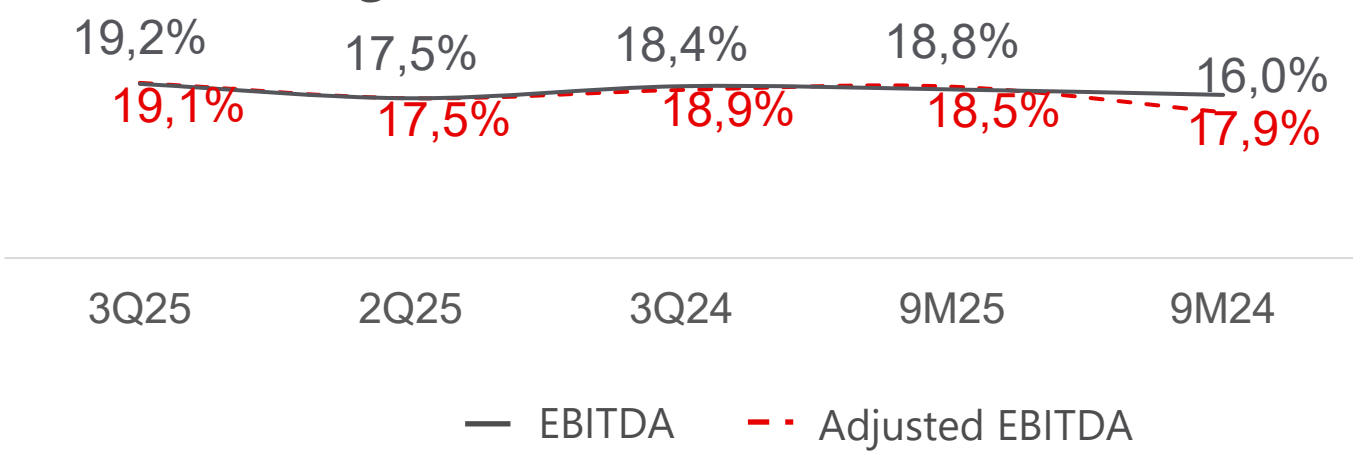


OPERATIONAL PERFORMANCE

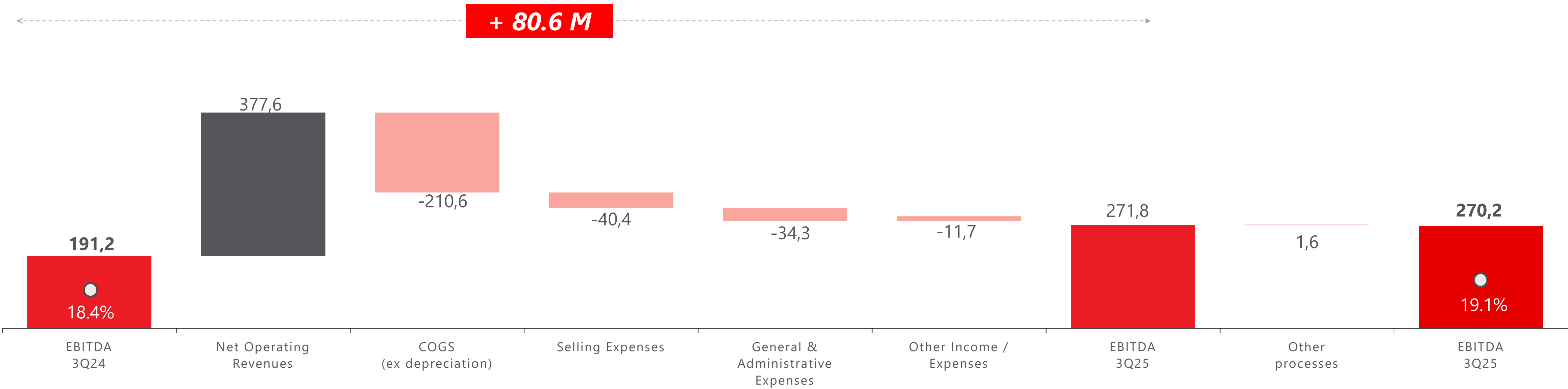
R\$ MILLION

○ EBITDA MARGIN

EBITDA Margin Track Record



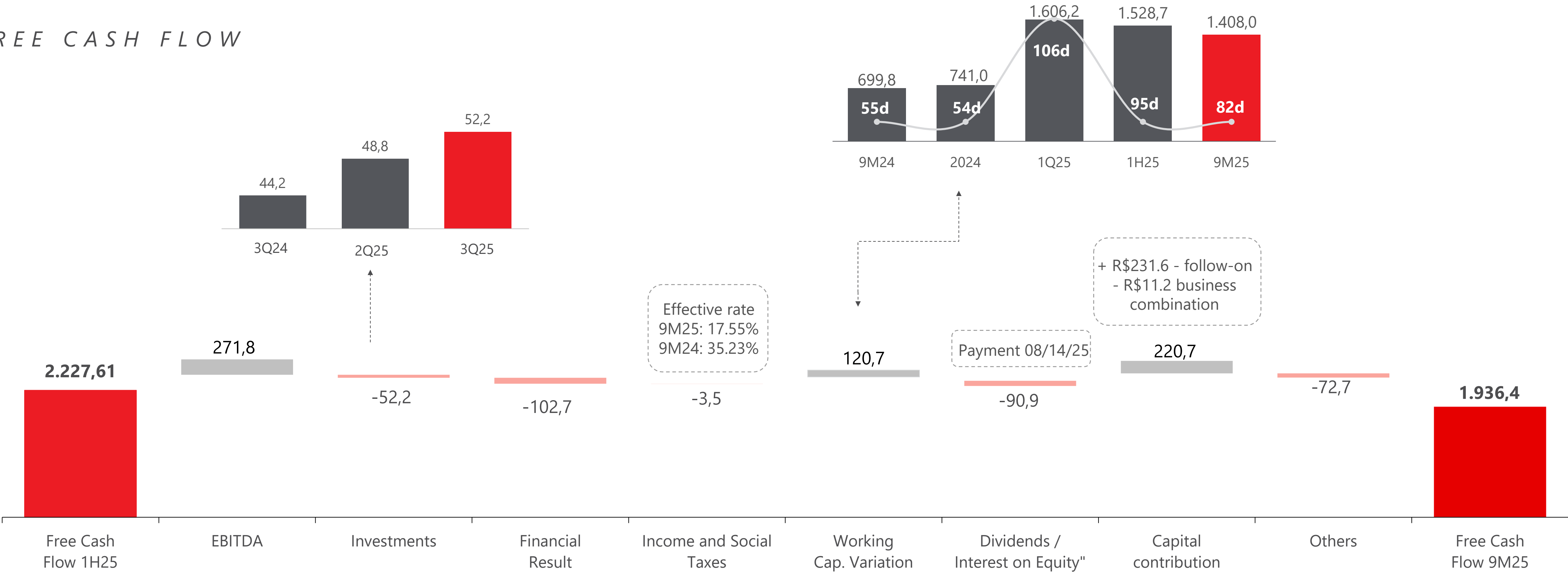
CAUSAL EBITDA



FINANCIAL PERFORMANCE

R\$ MILLION

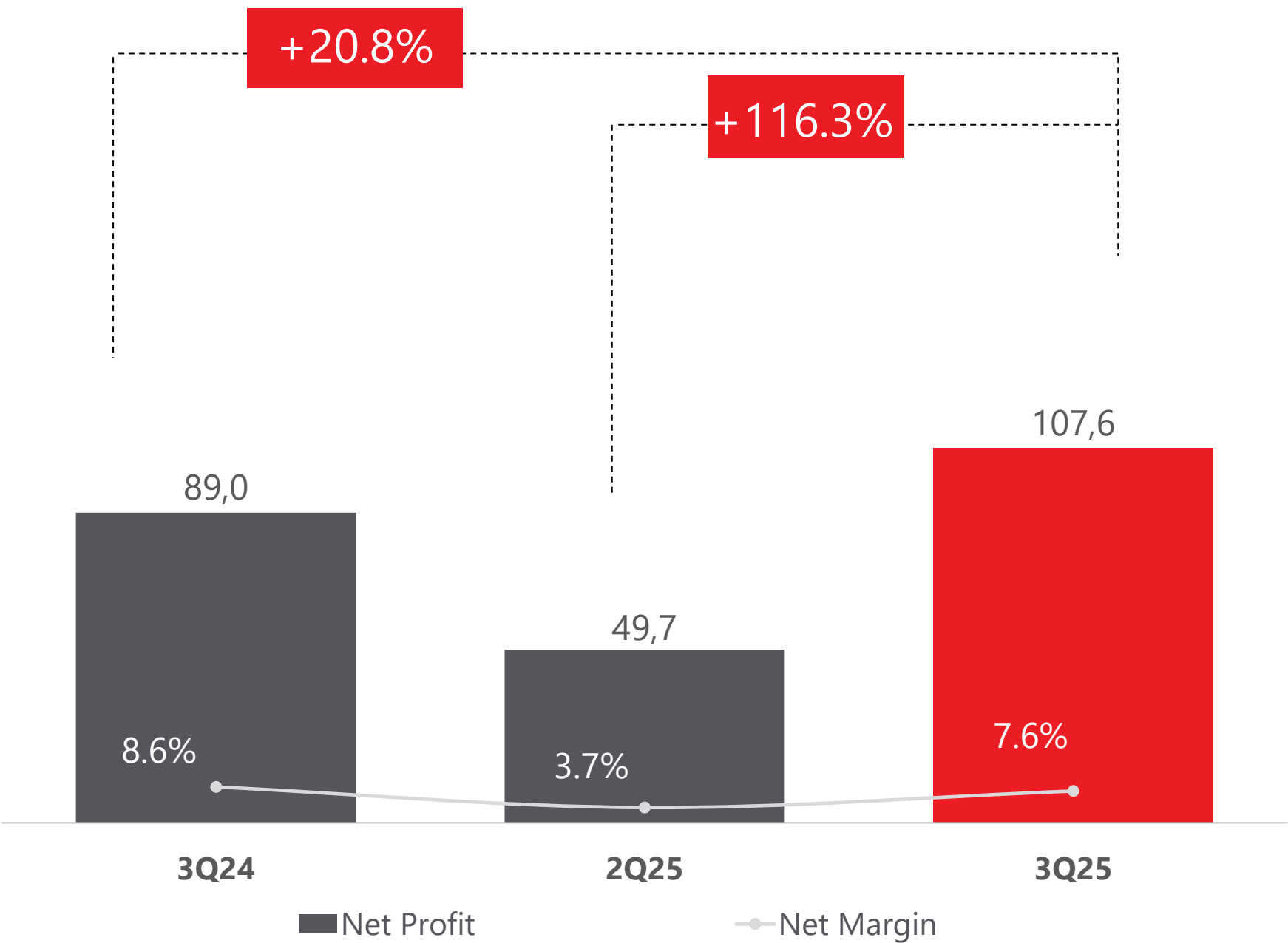
FREE CASH FLOW



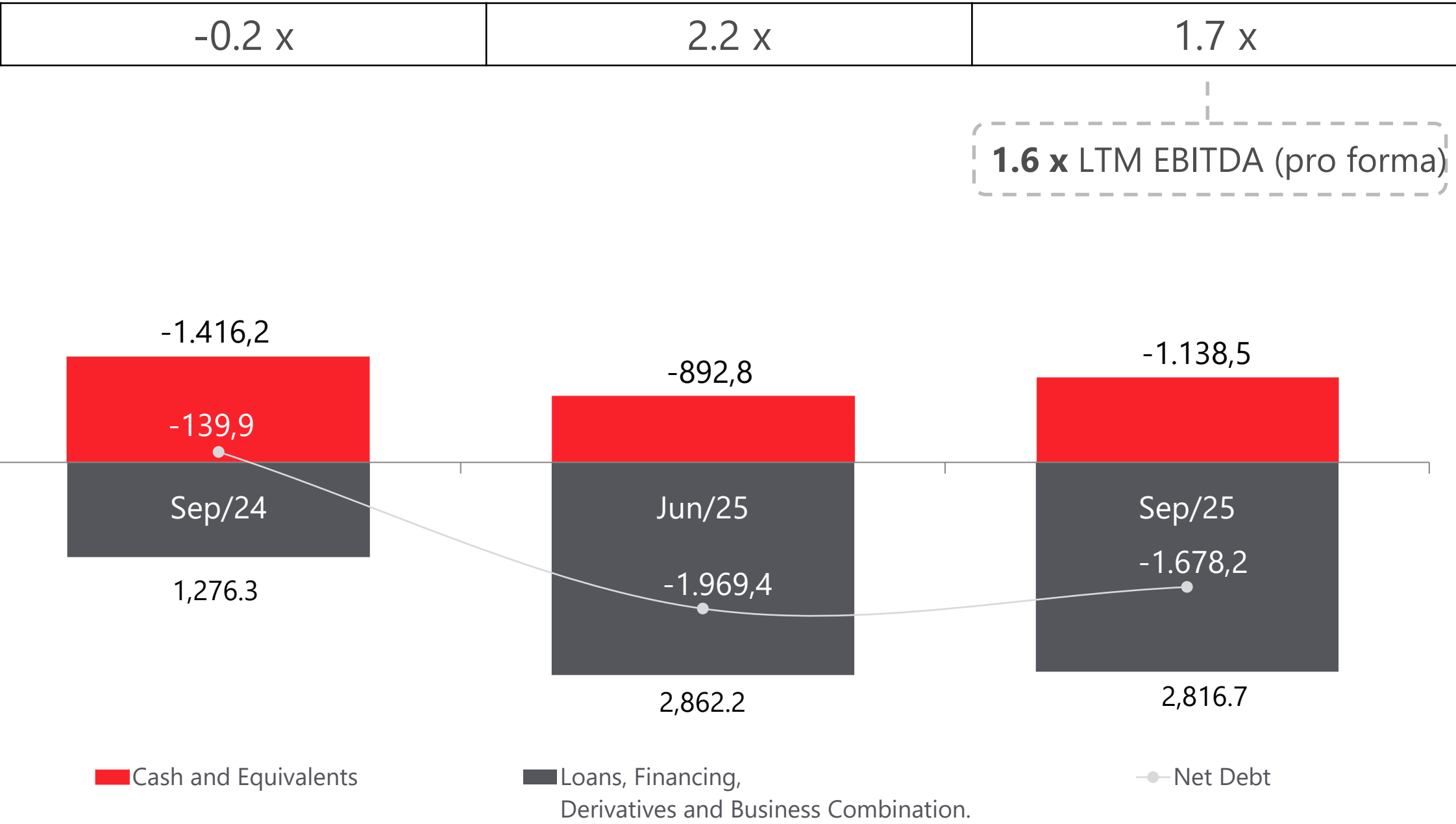
NET INCOME AND NET DEBT

R\$ MILLION

NET INCOME AND NET MARGIN



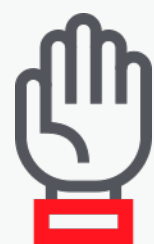
NET DEBT/EBITDA



OUTLOOK

- > The **aftermarket** remains **resilient**, supported by an aging vehicle fleet and **increased passenger transportation activity** (light vehicles), typical of the **pre-holiday** period;
- > **External environment remains unstable**, with uncertainties arising from the political and economic situation in the **United States**;
- > **Dacomsa** integration progressing – focus on identifying **sourcing synergies, optimizing manufacturing processes, product redesigns, and cross-selling** initiatives.
- > In **Argentina**, efforts are focused on balancing inventories, strengthening sales channels, and maintaining competitive pricing in the market.

Q & A



By audio
Showing interest by using the “Raise hand” icon
or *9 if connected via telephone.



In writing
Questions can be submitted in writing via the
“Q&A” button.

 **FRASLE** *KEEP LIFE
IN MOTION*
MOBILITY

FRASLE *NAKATA*® *FREMAX* *CONTROL*

MORESA  **TF VICTOR**® **FRITEC**®
FRICTION TECHNOLOGY

 **AUTO
EXPERTS** **COMPOSS**