FRASLE MOBILITY

# INSTITUTIONAL PRESENTATION 2Q26

FRAS B3 LISTED N1 | IBRA B3 | IGC B3 | IGCT B3 | SMLL B3

RANDONCORP

# DISCLAIMER

These statements are based on Management's beliefs and assumptions, as well as on currently available information. Forward-looking statements include information on our current intentions, beliefs or expectations, as well as those of the Company’s Board of Directors and Board of Executive Officers.

The reservations as to forward-looking statements and information also include data on possible or presumed operating results, as well as any statements preceded, followed or including words such as “believes”, “may”, “will”, “expects”, “intends”, “plans”, “estimates” or similar expressions.

Forward-looking statements are not performance guarantees; they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond our ability to control or predict.

FRASLE MOBILITY

# WE ARE FRASLE MOBILITY

FRASLE · NAKATA · FREMAX · CONTROIL · FRITEC · MORESA · TF VICTOR · AUTO EXPERTS

FRASLE MOBILITY

# WE ARE A RANDONCORP COMPANY

## Far beyond a control group

Being part of the Randoncorp group offers Frasle Mobility access to synergies, markets and advantages across its different operating areas, which qualifies results and values the entire stakeholder chain.

FRASLE NAKATA FREMAX CONTROIL FRITEC MORESA TF VICTOR AUTO EXPERTS

# FRASLE MOBILITY AT A GLANCE

FRASLE MOBILITY

## WE ARE A COMPANY OF

# US$ +1B

**FRAS**
**B3** LISTED N1

IPO
**1971**

Market Cap[2]
**R$ 5.7 billions**

Tag Along
**100%**

**IBRA** B3
**IGC** B3
**IGCT** B3
**SMLL** B3

Market **Leadership**[1]

**7.600+** employees

**12 plants** in 6 countries

**125+** countries served

**24** brands

[1] In the main products; [2] Market cap on 08/11/2026

# FAR BEYOND A CAPITAL GOODS **COMPANY**

## *Automotive consumption ecosystem with smart and sustainable solutions*

**RECURRING BUSINESS**
*Driven by the Active Fleet*

**ONE-STOP-SHOP**
*Robust portfolio of automotive parts and solutions*

**A HOUSE OF**
*Iconic, in-demand, market-leading brands*

*Strong*
**DISTRIBUTION PLATFORM**

*Co-manufacturing*
**KNOW-HOW**
*Availability*

# POWER IN THE AFTERMARKET SECTOR

# ROBUST BRAND PORTFOLIO WITH HIGH RECALL IN THE MARKETS WHERE IT OPERATES

FRASLE MOBILITY

## House of Brands

FRASLE · Dacomsa · NAKATA® · FREMAX · controil · MORESA

TF VICTOR · FRITEC · AUTO EXPERTS · BestBrake · JURATEK

Autopar · durbloc · iea · LonaFlex · TSP

POWER ENGINE · RACE · sello · TENSA · ARMETAL

Vehyco · NIONE · BIOCERAMIC

### BEST OF THE YEAR | SINDEREPA / SP 2025

| 1st | 2nd |
|---|---|
| "Brake Discs" | "Brake Pad" |
| FREMAX | FRASLE |

### BEST OF THE YEAR | SINDEREPA / RJ 2025

| 1st | 2nd | 2nd |
|---|---|---|
| "Water pump" | "Rolling" | "Brake Discs" |
| NAKATA® | NAKATA® | FREMAX |

### BRANDS IN THE WORKSHOP| CINAU

| 1nd | 1st | 1st | 1st |
|---|---|---|---|
| "Most purchased brand" | "Most purchased and remembered brand" | "Most purchased and remembered brand" | "Most purchased and remembered brand" |
| FRASLE | NAKATA® | FREMAX | controil |

FRASLE MOBILITY

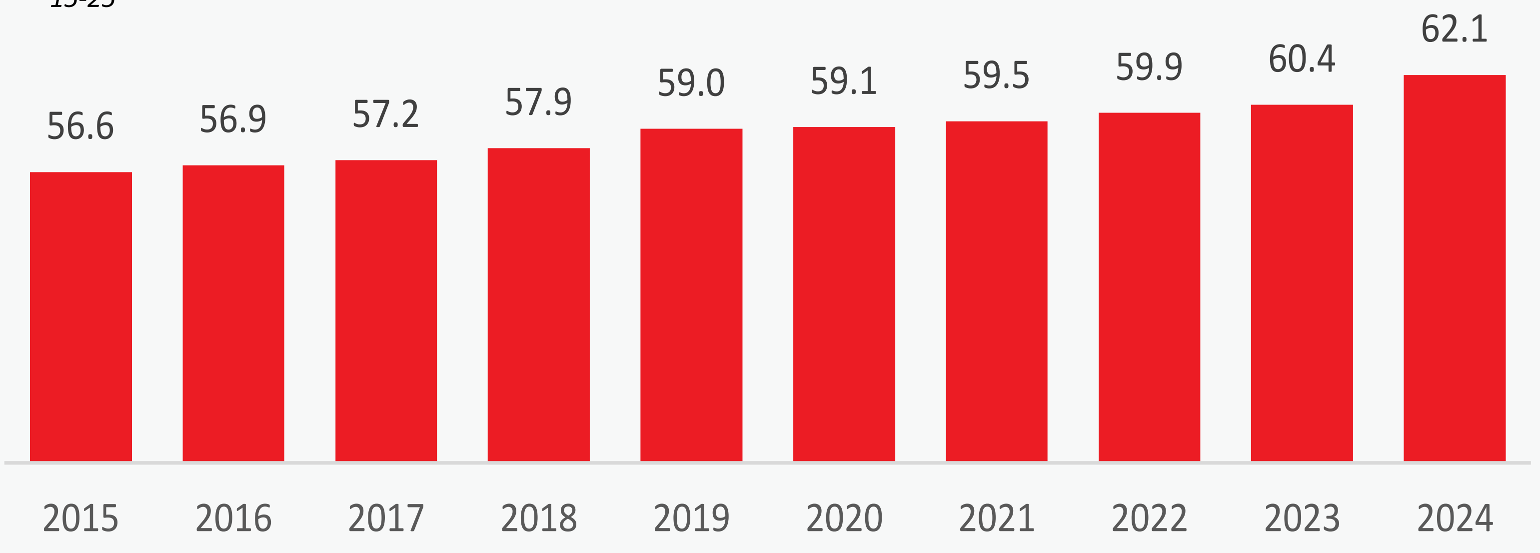
# MARKETS WE SERVE

FRASLE NAKATA FREMAX CONTROIL FRITEC MORESA TF VICTOR AUTO EXPERTS

# BUSINESS MODEL
# AFTERMARKET: RESILIENT AND GROWING SEGMENT

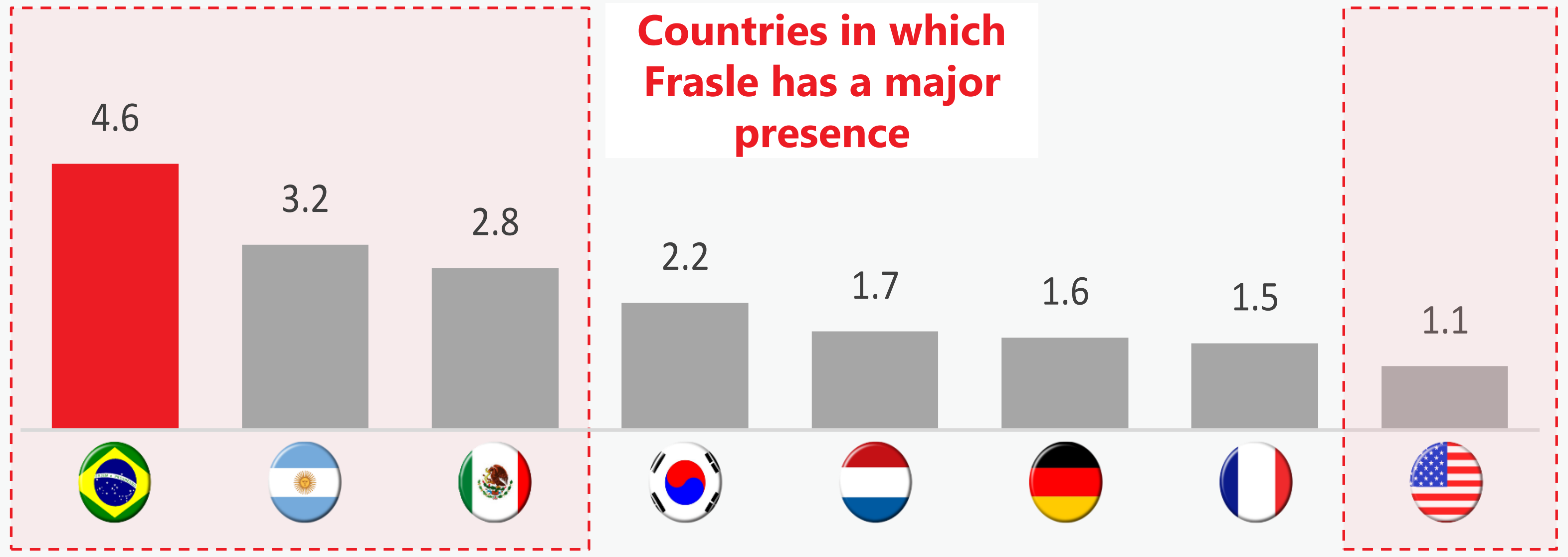
## Brazil's vehicle fleet continues to grow steadily...

***Brazilian Vehicle Fleet***
*(#mm of Vehicles)*
*$CAGR_{15\text{-}25}$: 1.1%[(1)]*



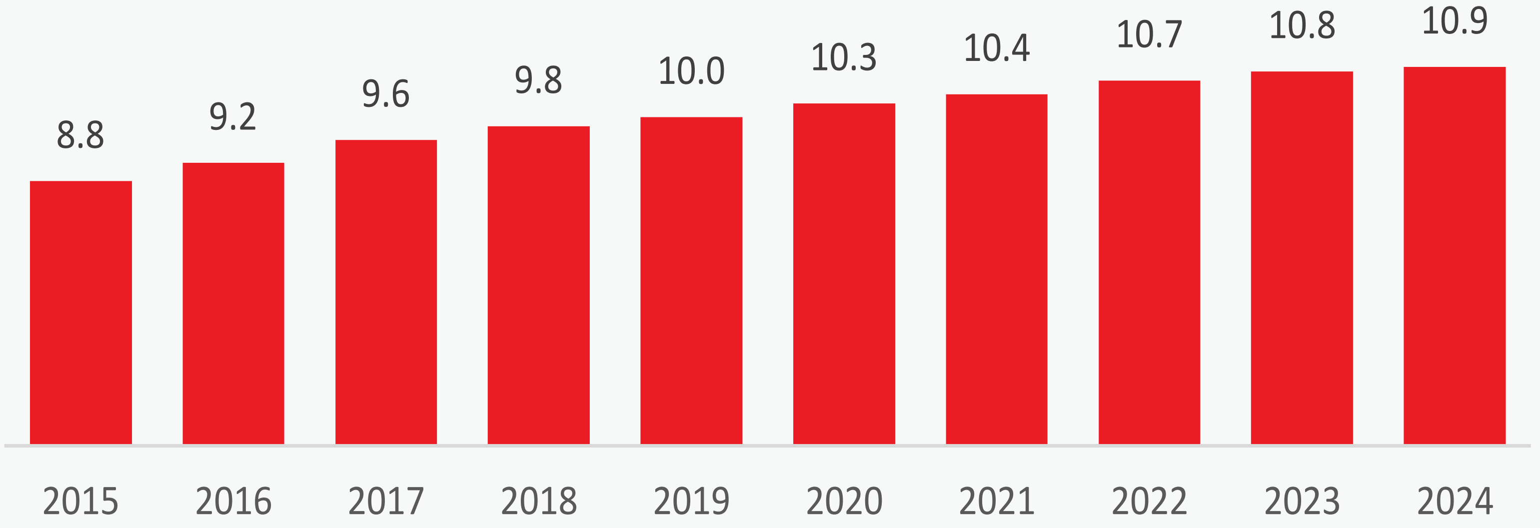

## ...and the country is still underpenetrated versus other countries

***Vehicle Penetration***
*(Inhabitants per vehicle)*



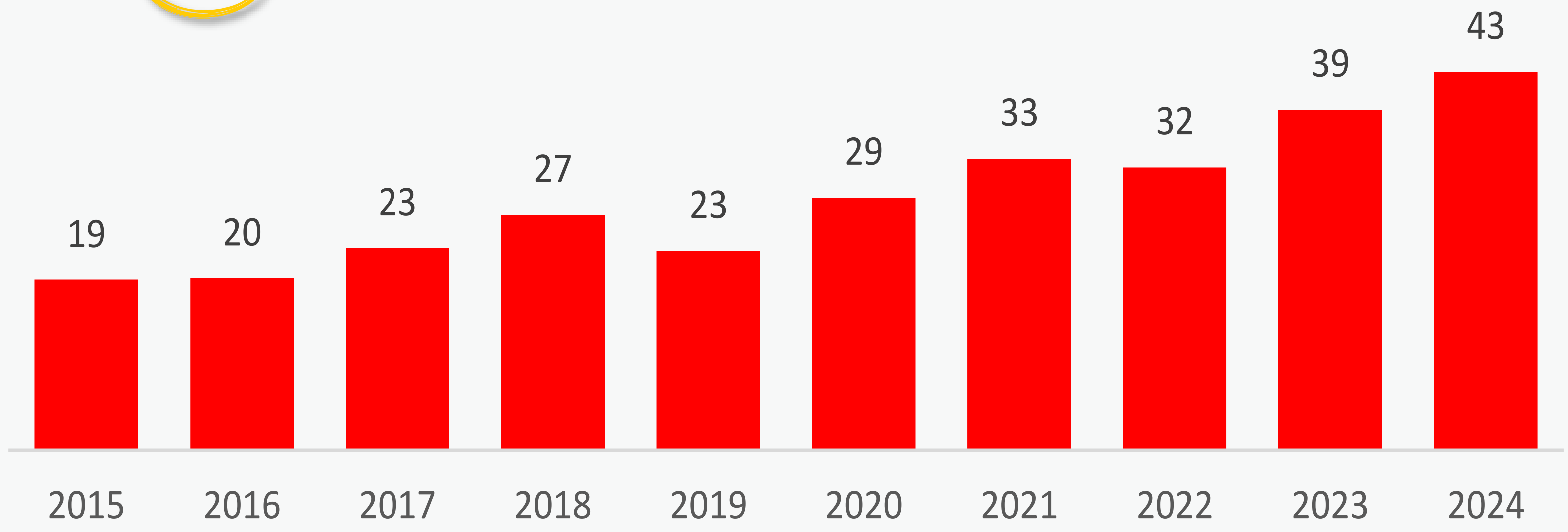

## Average age has been increasing consistently over the past decade...

***Average Vehicle Fleet Age***
*(# years)*




## ...boosting auto parts sales, specially in the aftermarket segment

***Auto parts Aftermarket Sales***
*(R$ bn)*
*$CAGR_{15\text{-}25}$: 9.3%[(1)]*



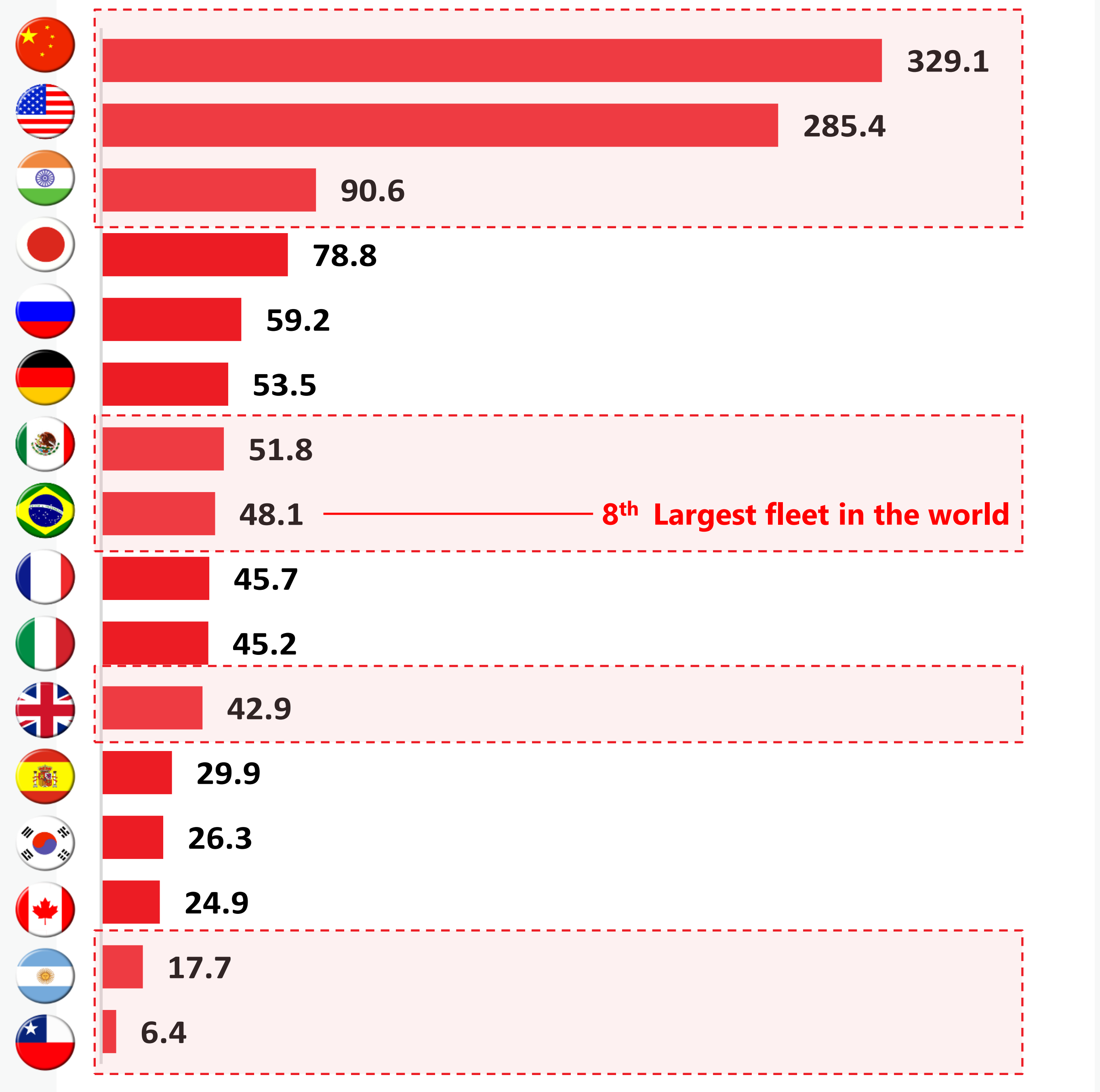

Sources: Sindipeças, OICA. Note: (1) Compound Annual Growth Rate

# BUSINESS MODEL
# AFTERMARKET: RESILIENT AND GROWING SEGMENT

## Presence in key global automotive markets...

***Fleet Size per Country*[1]**
*(Million Vehicles)*

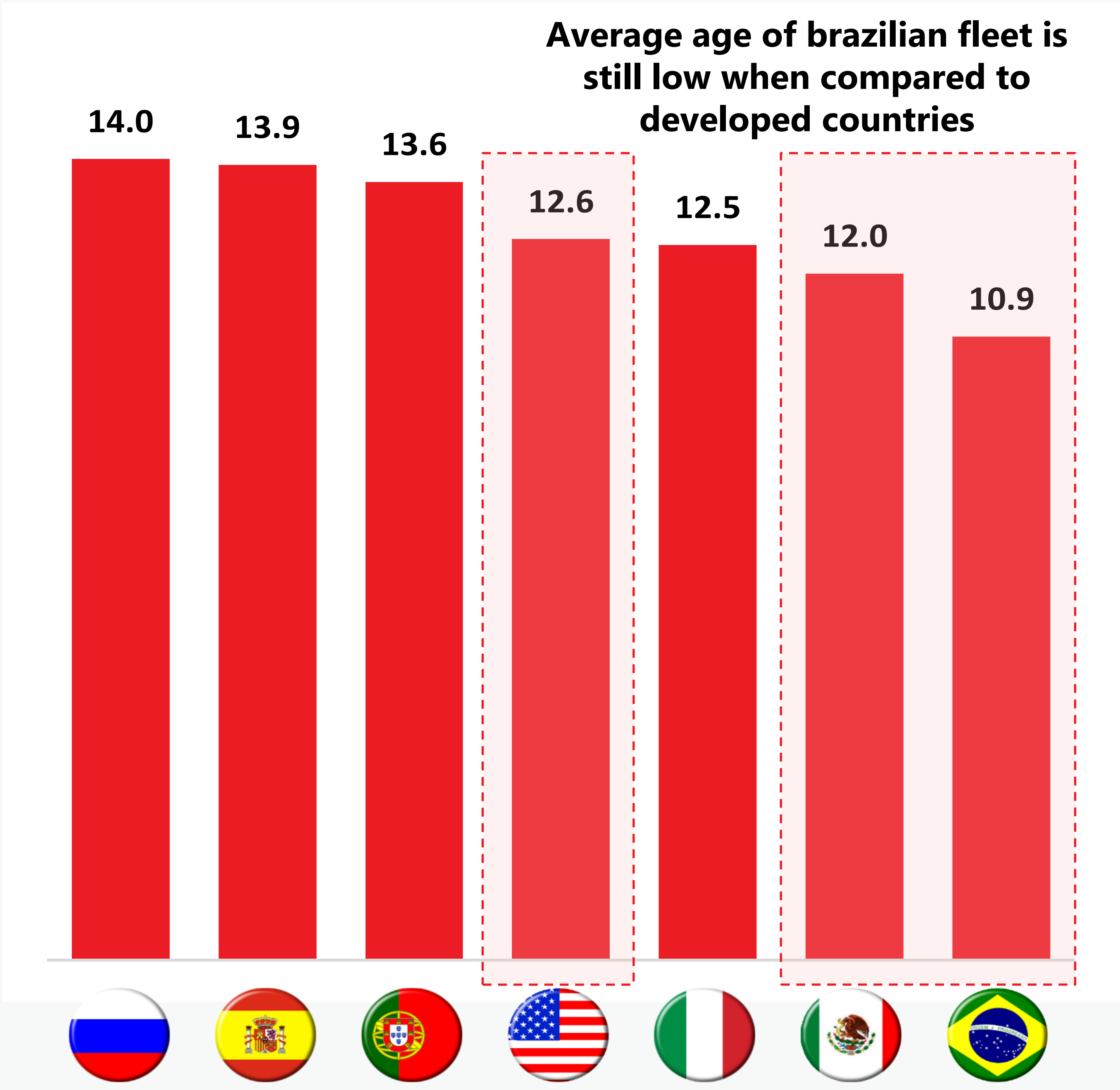
*Markets with Frasle Presence*




## ...with aging vehicle fleets...

***Age of Fleet***
*(Years)*

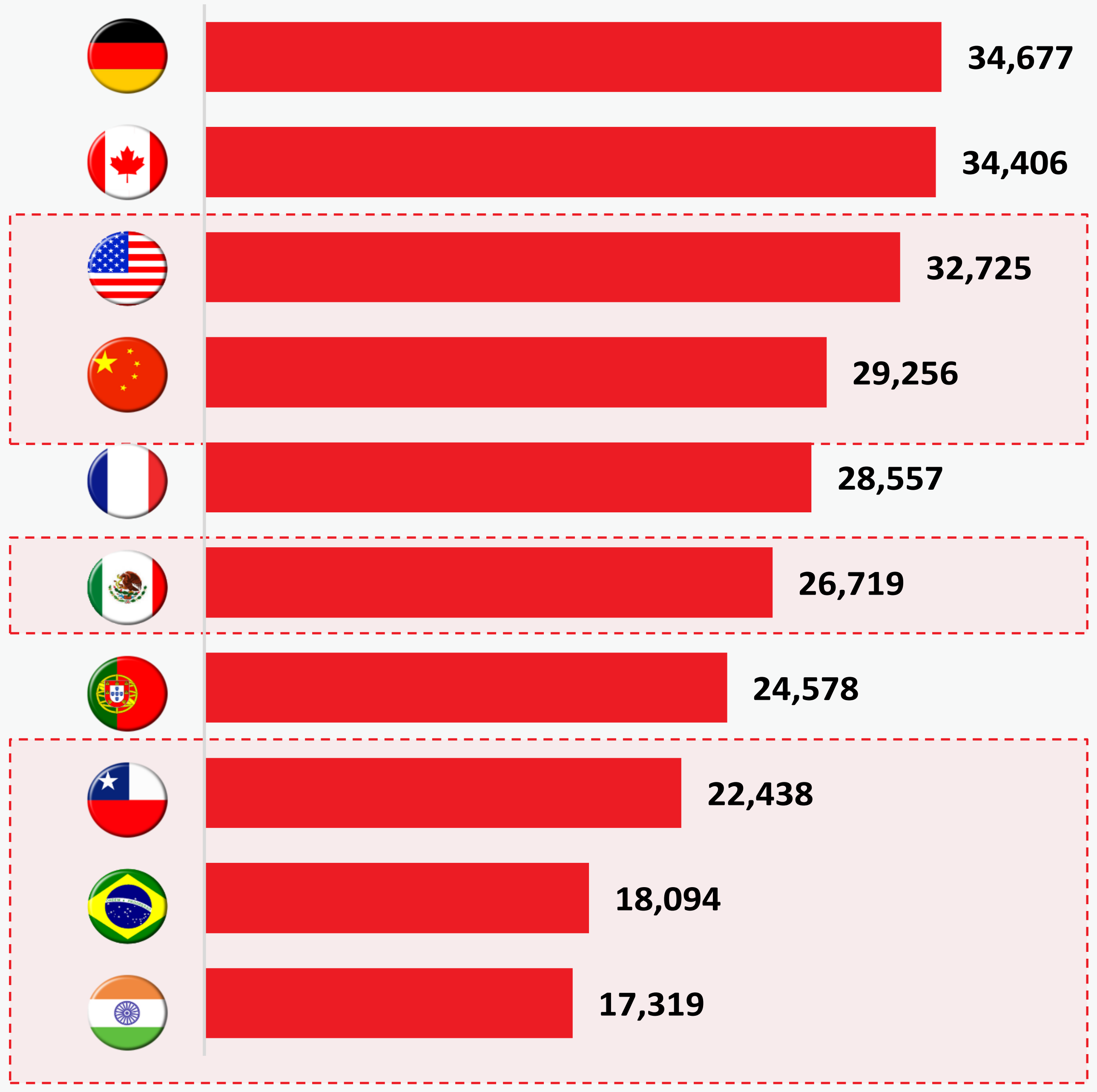
*Markets with Frasle Presence*




## ...reinforcing the potential for increased maintenance spending per vehicle

***Total Ownership Cost***
*(R$ mm)*[2]

*Markets with Frasle Presence*




Sources: Sindipeças, ACEA, Autocosts. Note: (1) Considers most recent data available for each country and a total fleet size considering passenger cars and commercial vehicles (excluding motorcycles); (2) Figures converted at an EUR/BRL exchange rate of 6.2957

# BUSINESS MODEL

# SUPPLY CHAIN: FRASLE MOBILITY IS WELL POSITIONED IN THE BRAZILIAN AFTERMARKET

FRASLE MOBILITY

*The Company serves both large wholesale distributors and regional retailers in its main markets.*

*SEGMENT FOCUS*

**1** AUTO PARTS MANUFACTURERS

**2** AUTOMAKERS AND AUTO PARTS DISTRIBUTORS

**3** END CUSTOMERS

## ORIGINAL EQUIPMENT *(OEMs)*

### Original Equipment Manufacturers

AISIN, BRIDGESTONE, TUPY, controil, Continental, IOCHPE-MAXION, Cummins, MAGNA, FREMAX, TIMKEN, MAHLE, FRASLE

### OEM Sales Unit and Affiliated Distributors

gm, Ford, FIAT, VW, BMW, HONDA, RENAULT, Mercedes-Benz, NISSAN, HYUNDAI, TOYOTA

## INDEPENDENT AFTERMARKET *(IAM)*

### Automotive Suppliers

FRASLE MOBILITY

Autoliv, cofap, DENSO, brembo, DANA, Gates, KYB, PHINIA, Stoneridge, Tecfil, TMD FRICTION, TENNECO, Valeo, ZF

### Generic Manufacturing

### Independent Distributors

*(Brick & Mortar and Online)*

*Global Distributors*

AutoZone, O'Reilly Auto Parts, LKQ Corporation, Advance Auto Parts, TEMOT, WORLDPAC, N! NEXUS, GROUPAUTO, GPC Genuine Parts Company

*Brazilian Distributors*

COMANDO Auto Peças, COMOLATTI, SK, DASA Distribuidora Automotiva, Pellegrino, RMP, CAR Central, DPK, Rede ANCORA

## End Customers

- Auto Shops
- Insurance Companies
- Fleet Operators
- Car Rental Companies
- Retail

Frasle Mobility also sells direct to large retailers

AUTO EXPERTS

Allow end users to **search for auto parts** by vehicle type, product, or manufacturer and view **all available options across Frasle brands**

**Simplifies** and **speeds up** the decision-making process

Helps **drive demand** by **indicating which distributors** offer the desired part

Ensures Frasle is **well-positioned** to support all stakeholders across the auto parts value chain

# OUR DIFFERENTIALS

# ONE-STOP-SHOP

# BROAD PORTFOLIO TO MEET 'ONE-STOP' REPLACEMENT DEMAND

FRASLE MOBILITY

PORTFOLIO
**33,000+**
SKUs

**FRICTION**
Commercial Vehicles Line
**>6,300 SKUs**

**FRICTION**
Light Vehicles Line
**>9,300 SKUs**

**BRAKE ACTUATION**
**>1,000 SKUs**

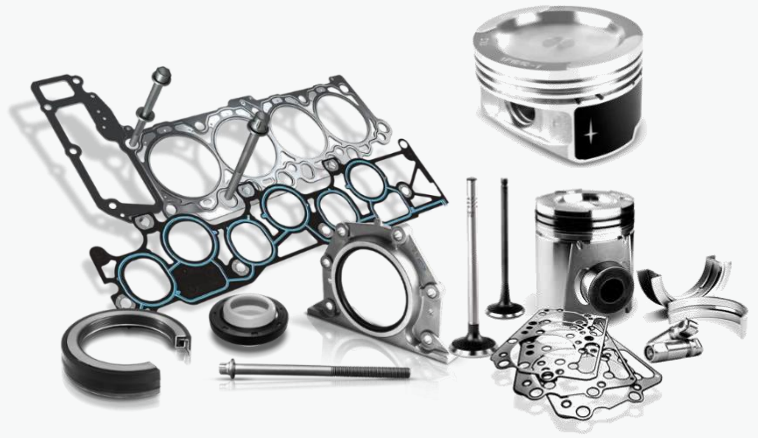

**BRAKE DISCS**
**>2,000 SKUs**

**SHOCK ABSORBERS**
**>1,500 SKUs**

**MOTORCYCLES**
**>200 SKUs**

**SUSPENSION AND STEERING**
**>1,600 SKUs**

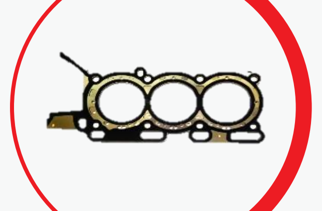
**ENGINE COMPONENTS**
**>11,600 SKUs**



# LEADERSHIP WITH A DEFENSIVE PORTFOLIO

## MARKET LEADERSHIP

Participation in the brazilian market by product category (%)

| |  50% |  62% |  44% |  38% |  36% |  42% |  27% |  31% |  54%* |  74%* | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Truck & Trailer Heavy Brake Lining** | **Passenger Car Brake Lining** | **Light Brake Pads** | **Master Cylinders** | **Heavy Brake Pads – Urban Buses** | **Passenger Cars Brake Shoes** | **Passenger Cars and SUVs Brake Discs** | **Shock Absorber** | **Joint** | **Piston** | |
| **Non-elective** | ✔ | ✔ | ✔ | ✔ | ✔ | ✔ | ✔ | ✘ | ✘ | ✔ | |
| **First Replacement[2]** | 100,000 | 100,000 | 40,000 | 135,000 | 60,000 | 100,000 | 60,000 | 80,000 | 90,000 | 135,000 | # Km |
| **Other Substitutions[3]** | 60,000 | 60,000 | 30,000 | 120,000 | 50,000 | 60,000 | 40,000 | 40,000 | 65,000 | 90,000 | # Km |
| **Recurrence[4]** | 8.3x | 1.0x | 2.0x | 1.0x | 10.0x | 1.2x | 1.5x | 1.5x | 2.0x | 1.5x | x every 5 years |

***OEM volume is 7x lower than IAM, although Frasle Mobility is a leading and relevant player in Brazil and the USA (+90% and 40% of the Brazilian and American OEM CV markets, respectively)***

*Notes: (1) Replacement sales volume; (2) Considers new vehicle with standard configuration; (3) Considers 12,000 Km/year for LV and 100,000 Km/year for CV, without breakdowns; (4) Considers recurrence for replacement of others in the scenario note (3). Source: Frasle Mobility Market Intelligence | Data for the year 2025. *Considers market share of the mexican market.*

# MARKET SHARE
# CONSOLIDATED LEADERSHIP IN THE MAIN PRODUCT LINES

## IAM

**CAR PADS & SHOES**
44%
24%
5%
10%
35%

**ADB PADS**
36%
32%

**BRAKE LININGS**
50%
53%
44%
16%
14%

**WHEEL CYLINDER**
33%

**MASTER CYLINDER**
38%

**VACUUM BOOSTER**
30%

**DISCS & DRUMS**
27%
31%
17%

**GASKETS**
54%

**PISTON**
74%

**SHOCK ABSORBER**
31%
26%
2%

**OTHER SUSP. PARTS**
28%
34%
2%

## OEM

**CAR PADS**
4%

**HYDRAULIC PADS**
70%

**BRAKE LININGS**
90%
90%

**RAILWAY SHOES**
37%

**DISCS & DRUMS**
3%

*Data for 2025.*

# SEGMENTS OF PERFORMANCE 1H26

FRASLE MOBILITY

**80%** LIGHT VEHICLE

**92%** AFTERMARKET

**42%** FRICTION

**45%** DOMESTIC MARKET

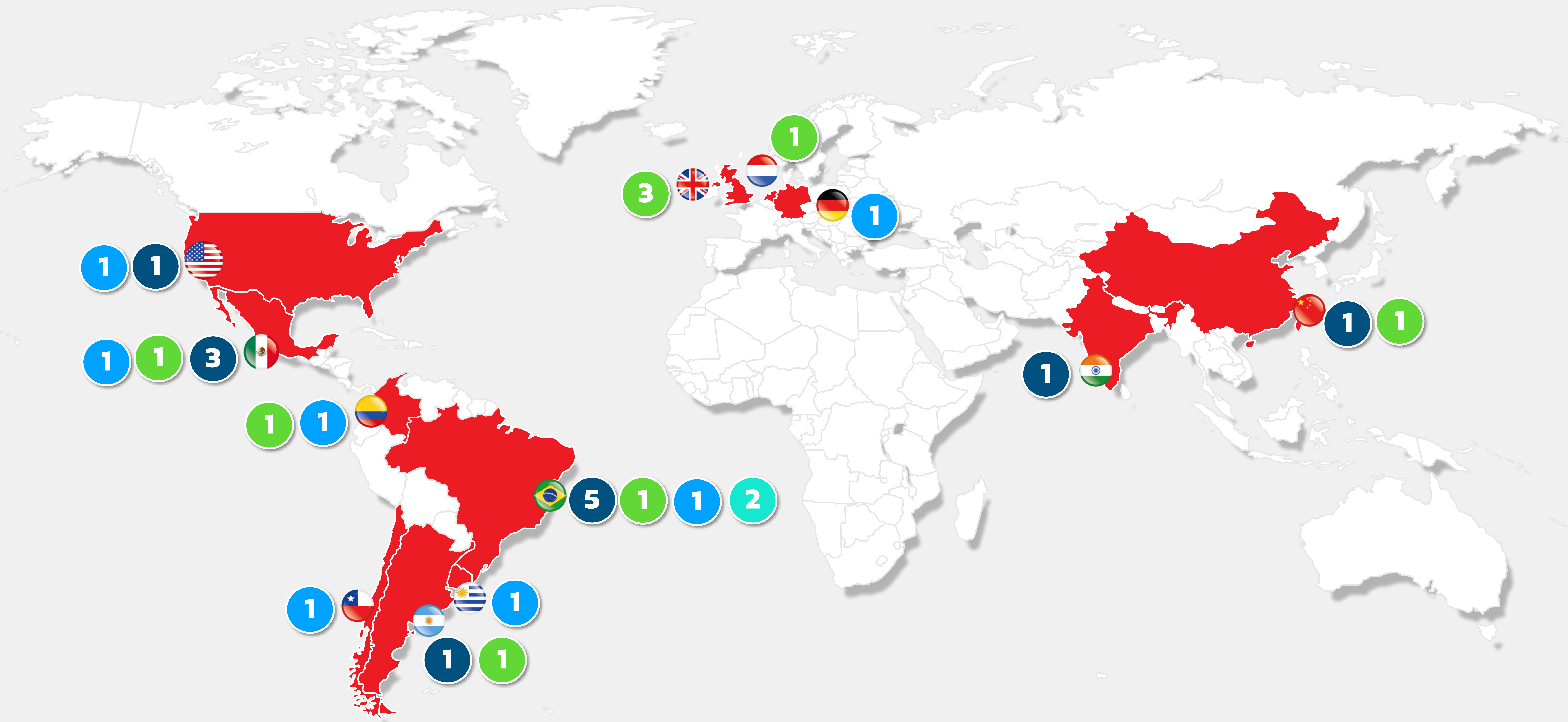
**20%** COMMERCIAL VEHICLE

**8%** OEM

**58%** NON-FRICTION

**55%** INTERNATIONAL MARKET

# GLOBAL PRESENCE




**12** Industrial Plants

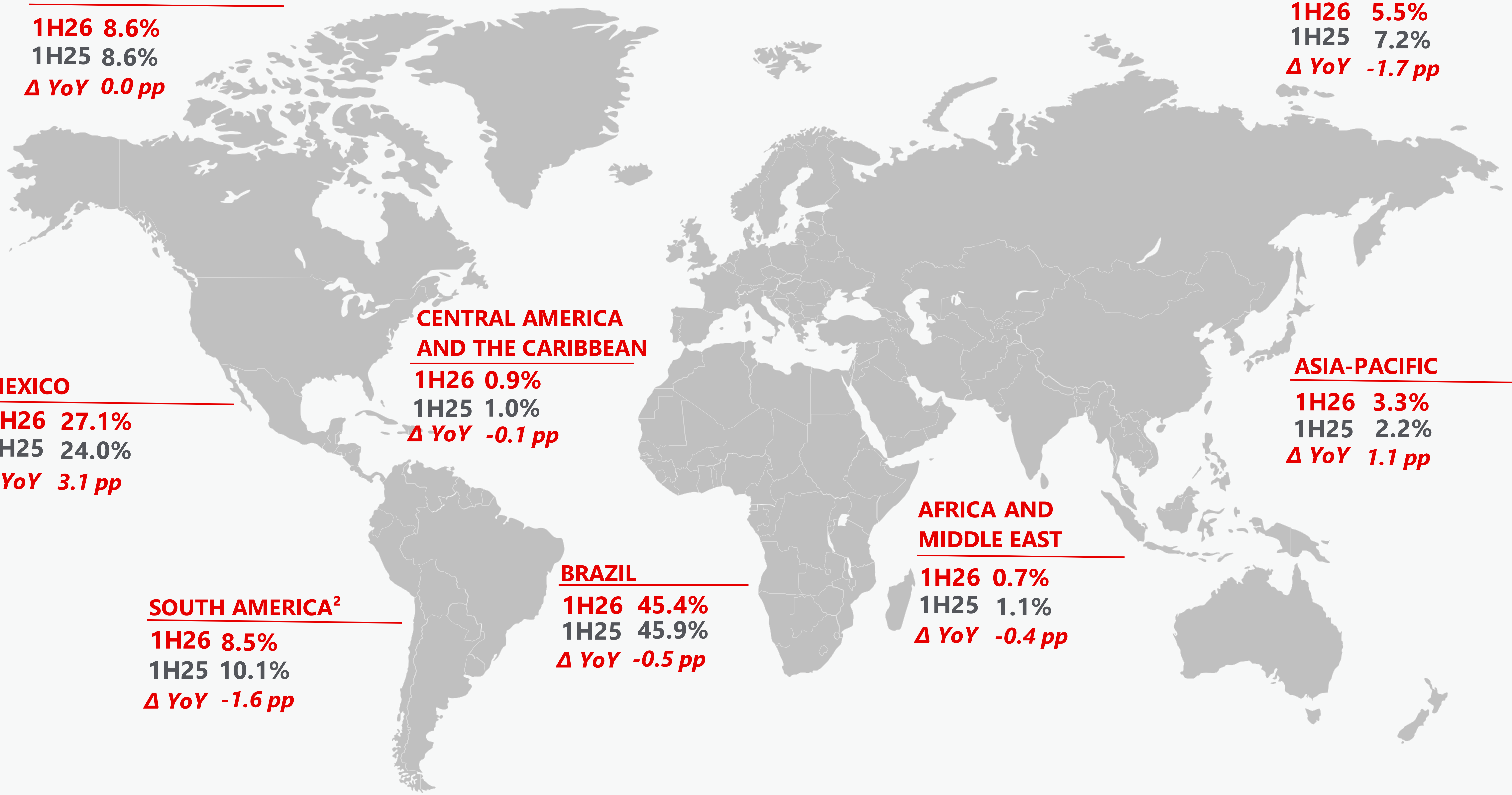
**9** Distribution Centers

**7** Business Offices

**2** Technology and Development Centers

# REVENUE DISTRIBUTION 1H26

FRASLE MOBILITY



**NORTH AMERICA[1]**
1H26 8.6%
1H25 8.6%
*Δ YoY 0.0 pp*

**EUROPE AND EURASIA**
1H26 5.5%
1H25 7.2%
*Δ YoY -1.7 pp*

**CENTRAL AMERICA AND THE CARIBBEAN**
1H26 0.9%
1H25 1.0%
*Δ YoY -0.1 pp*

**MEXICO**
1H26 27.1%
1H25 24.0%
*Δ YoY 3.1 pp*

**ASIA-PACIFIC**
1H26 3.3%
1H25 2.2%
*Δ YoY 1.1 pp*

**AFRICA AND MIDDLE EAST**
1H26 0.7%
1H25 1.1%
*Δ YoY -0.4 pp*

**BRAZIL**
1H26 45.4%
1H25 45.9%
*Δ YoY -0.5 pp*

**SOUTH AMERICA[2]**
1H26 8.5%
1H25 10.1%
*Δ YoY -1.6 pp*

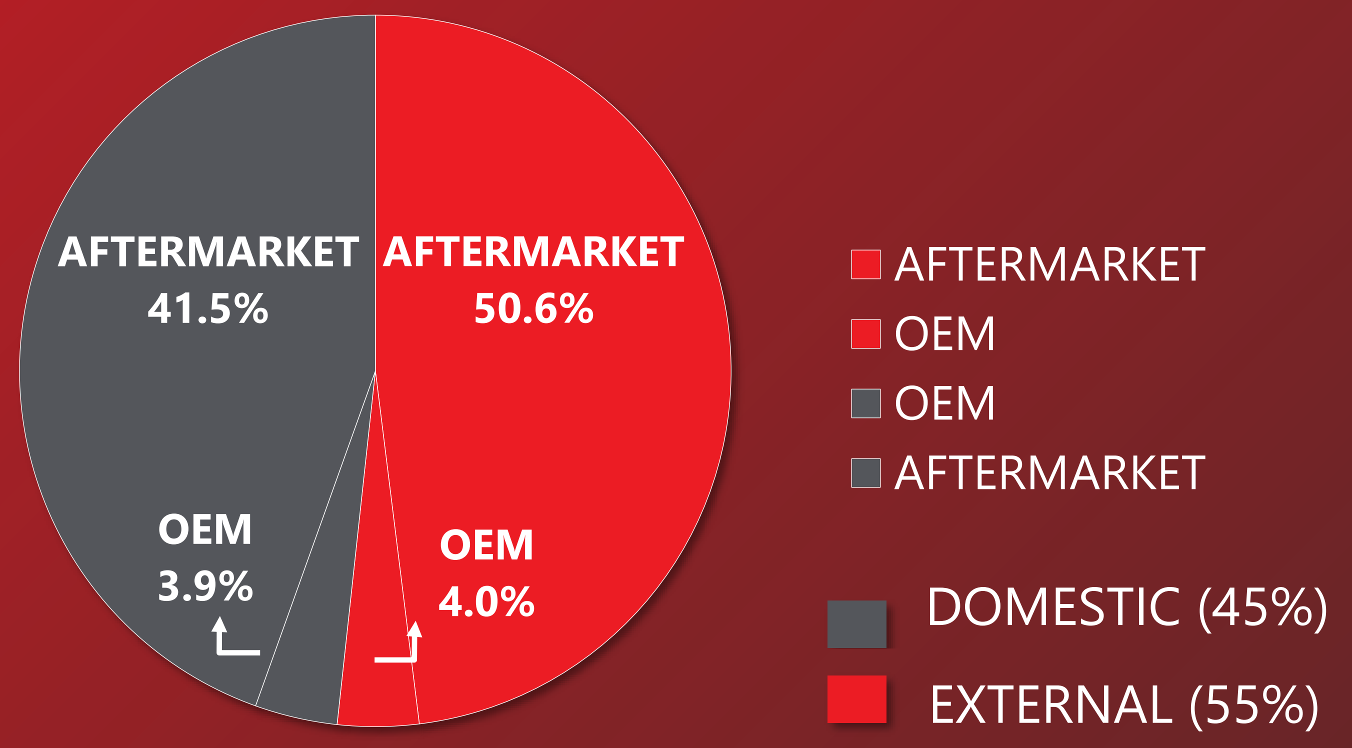
[1] Excludes Mexico
[2] Excludes Brazil

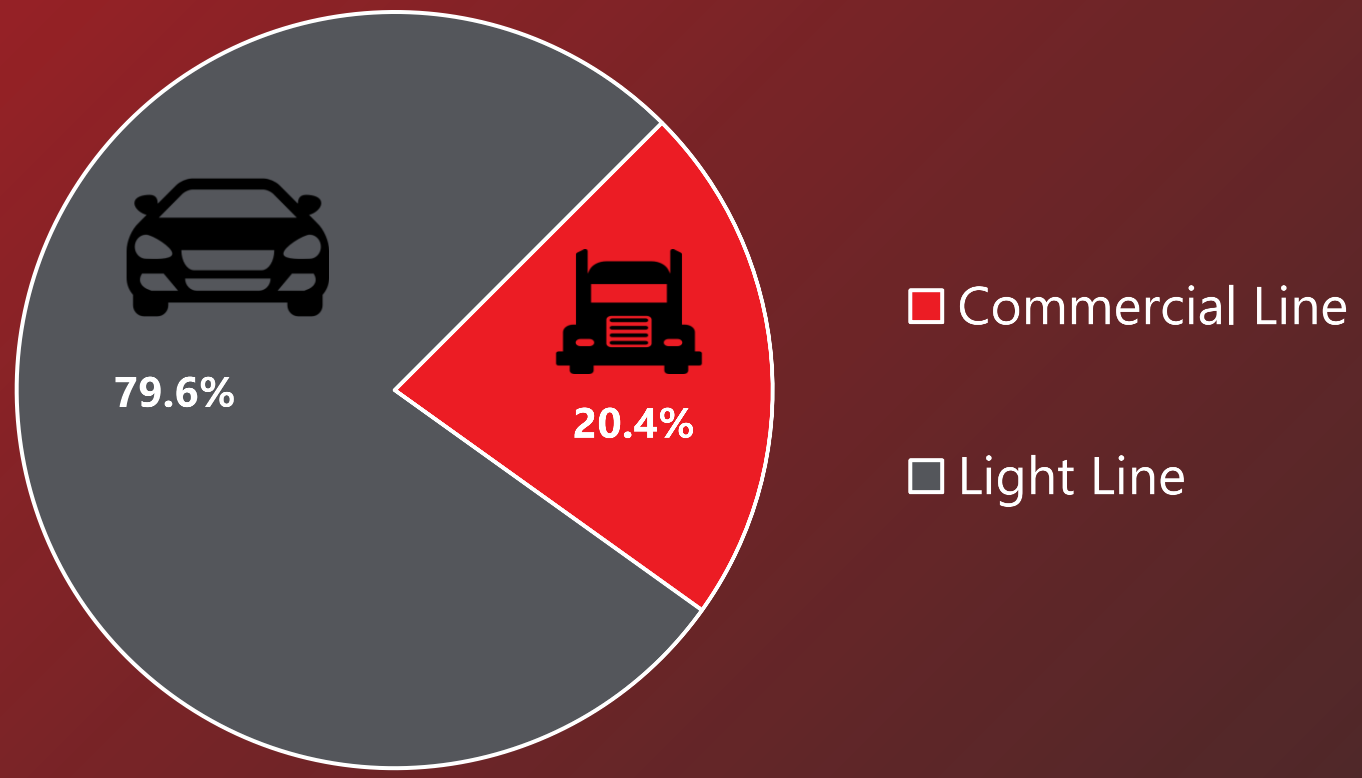
# MARKETS, SEGMENTS AND PRODUCTS

# REVENUE DIVERSIFICATION BY GEOGRAPHICAL EXPOSURE AND BROAD PRODUCT PORTFOLIO

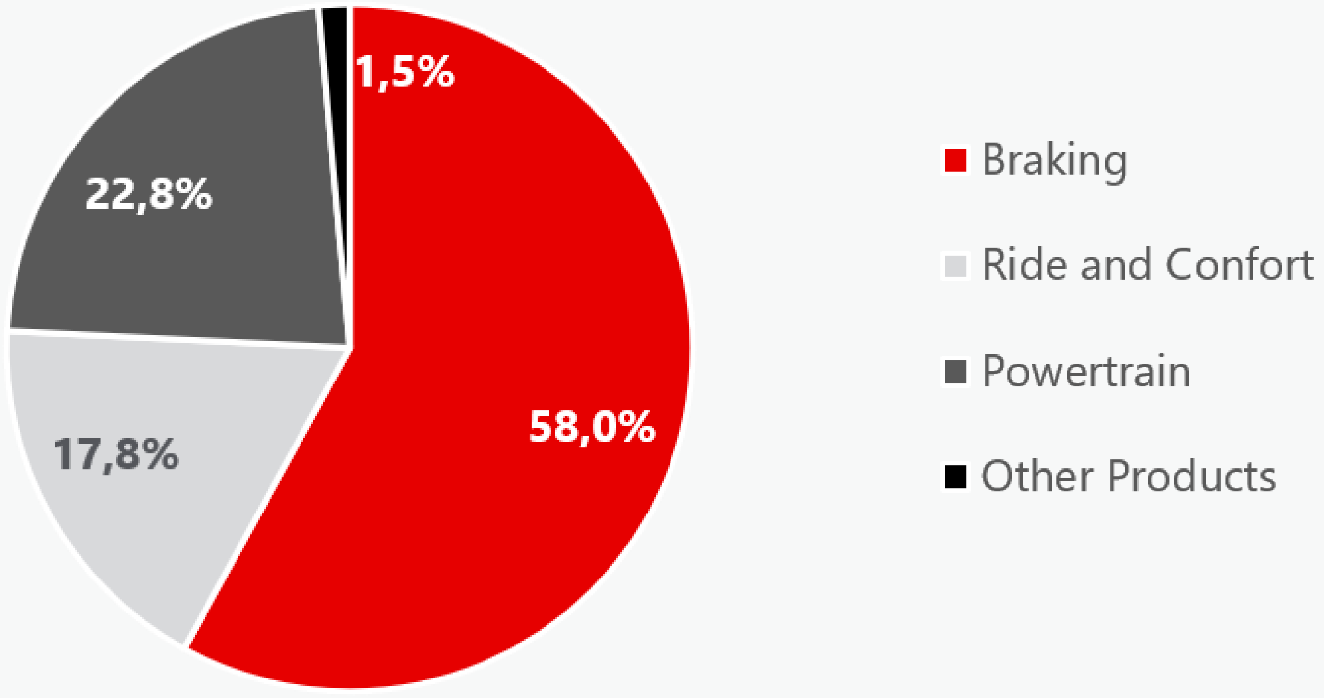
## 1H26

## % REVENUE BY MARKET



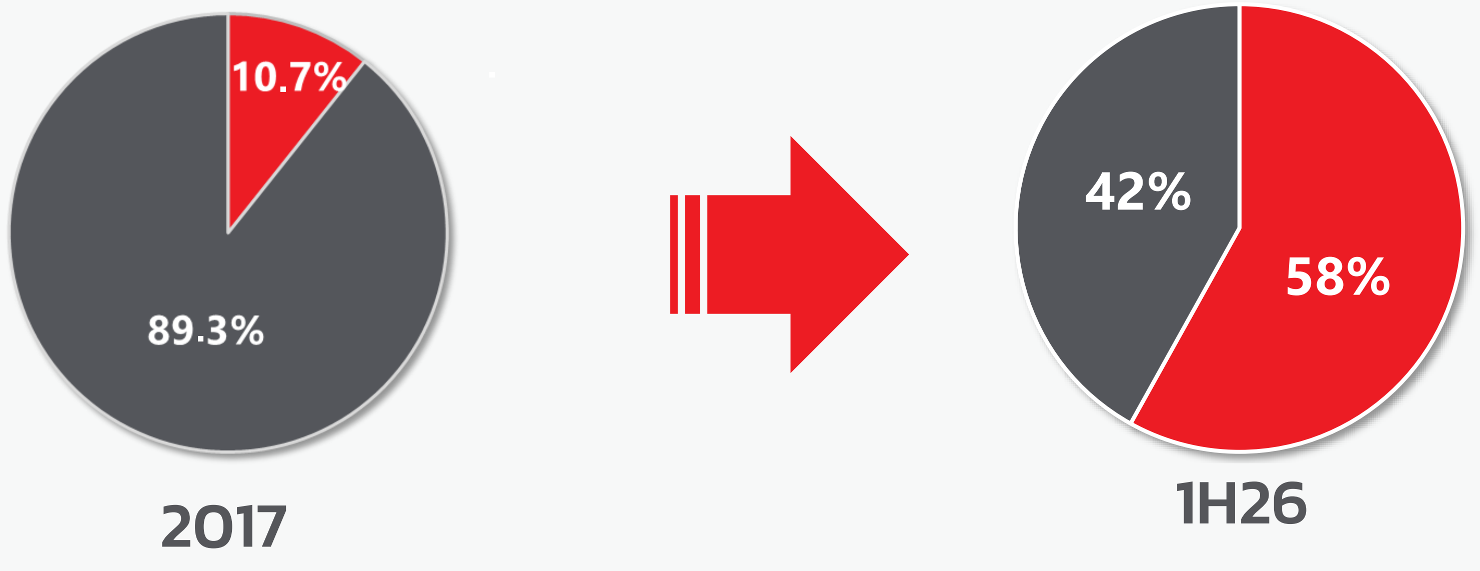

## % REVENUE BY PRODUCT FAMILY




### REVENUE EXPOSURE TO FRICTION MATERIALS (%)

FRICTION

NON-FRICTION



FRASLE MOBILITY

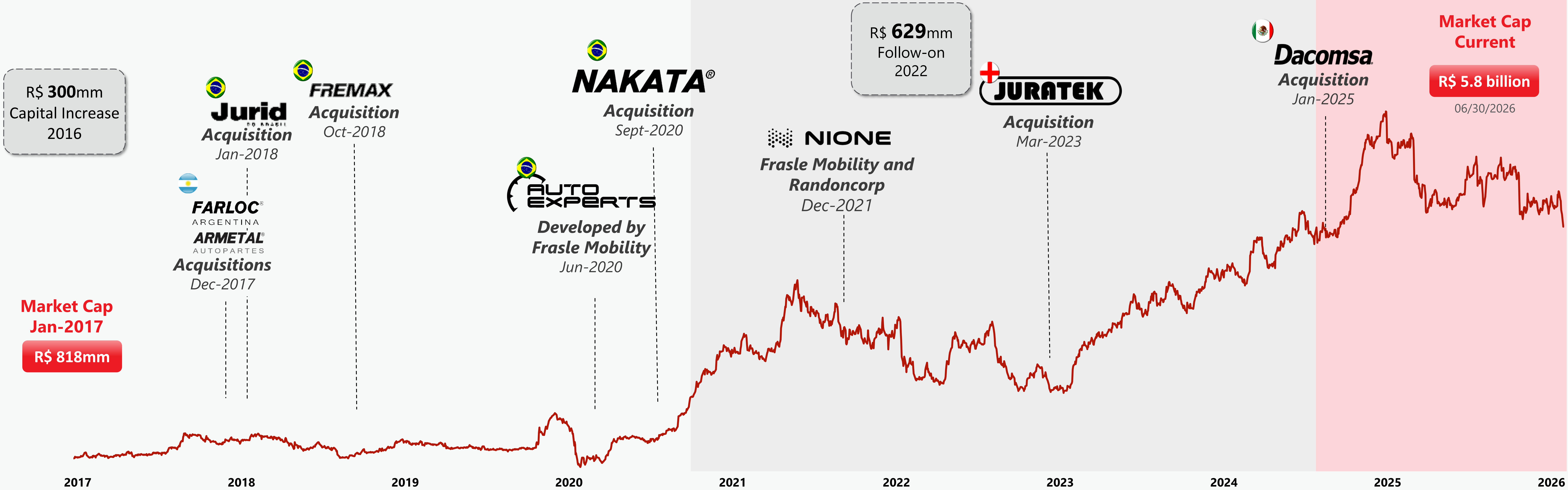
# SOLID EXECUTION

FRASLE NAKATA FREMAX controil FRITEC MORESA TF VICTOR AUTO EXPERTS

# GROWTH AND VALUE CREATION JOURNEY

FRASLE MOBILITY

| 2019 | | 2025 |
|---|---|---|
| Net Revenue: R$ **1,366**mm | **4.0** x Revenue / **5.7** x EBITDA | Net Revenue: R$ **5.491**mm |
| EBITDA: R$ **175**mm (13% Margin) | | EBITDA: R$ **992**mm (18.1% Margin) |




**EXPANSION CYCLE 1**
Focus on product portfolio expansion and aftermarket presence

**EXPANSION CYCLE 2**
Focus on increasing international footprint, explore synergies worldwide and new technologies

**CYCLE 3**
Global relevance

# STRATEGY EXECUTION
# MAIN CYCLES

FRASLE MOBILITY

2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 ... 2029

### AFTERMARKET POWERHOUSE

*Revenue resilience – automotive consumer goods*
*Robust cash generation, resulting from a premium positioning (full service supplier)*
*Synergies and combined opportunities (M&A unlocks organic growth)*
*Low investments, fast growth, high ROIC.*

### INTERNATIONALIZATION

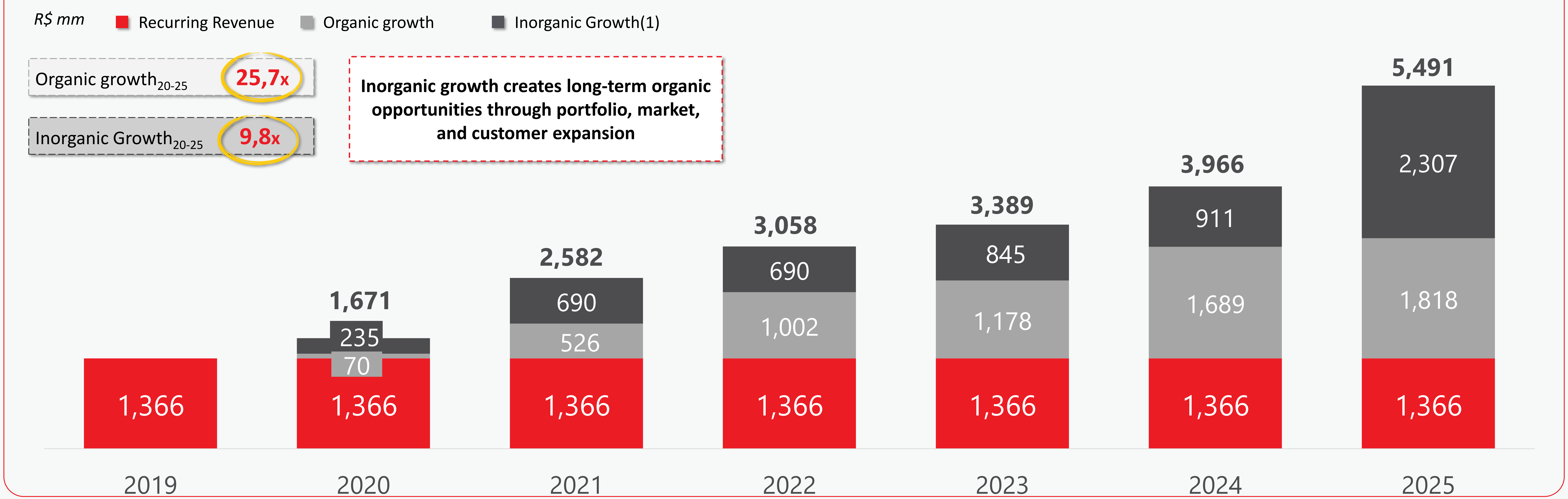
*Global footprint*
*Geographic protection*
*New product lines and geographies as optionalities*

### INNOVATION AND TECHNOLOGY

*Electrification – Autonomous Vehicles – Digitalization – Mobility*
*Modernization, automation, and "smart factory"*

# CONSISTENT REVENUE EXPANSION THROUGH A BALANCED ORGANIC AND INORGANIC GROWTH STRATEGY

## Net Revenue Growth




**Organic growth driven by portfolio expansion, pricing discipline and international presence**

**Inorganic growth, supported by targeted acquisitions in Brazil, Argentina, Mexico and Europe**

Notes: (1) Inorganic growth through the acquisitions of the Fremax, Holland Distribution Center, Extrema, Doncaster and Dacomsa sites.

# INORGANIC EXPANSION
# UNDER A WELL-DEFINED STRATEGY

## CREATE VALUE / POTENTIAL OF DOING MORE WITH LESS

### ACCESS

- CUSTOMERS
- BRANDS
- PORTFOLIO
- SOURCING
- PEOPLE

### KNOW-HOW

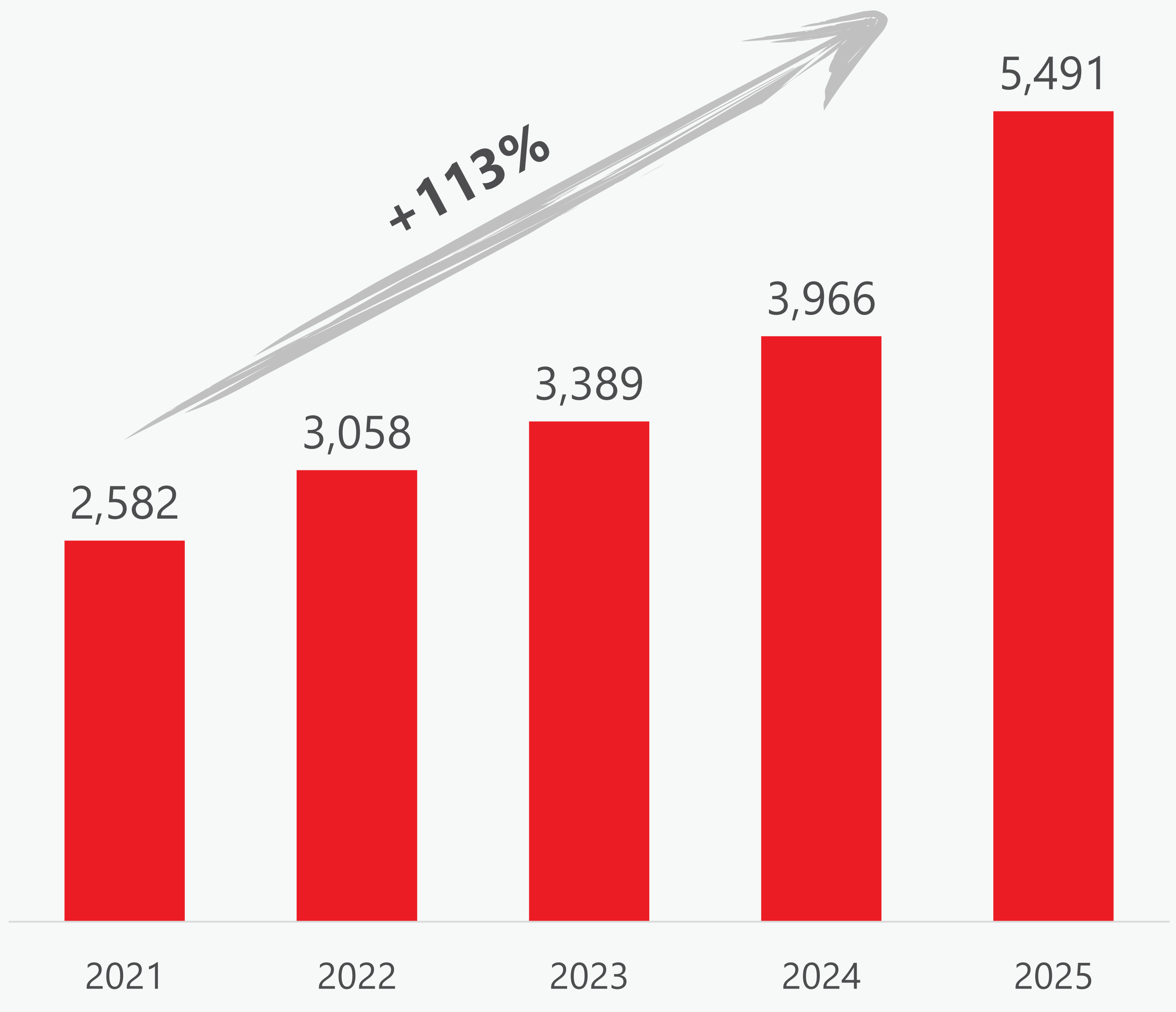
- HOW IT'S DONE
- MANUFACTURING BASE
- MAKE OR BUY
- SKILLS
- TECHNOLOGIES
- INTELLECTUAL PROPERTY

## SYNERGIES

# STRONG REVENUE GROWTH
# IN CONNECTION WITH MARGIN GAINS

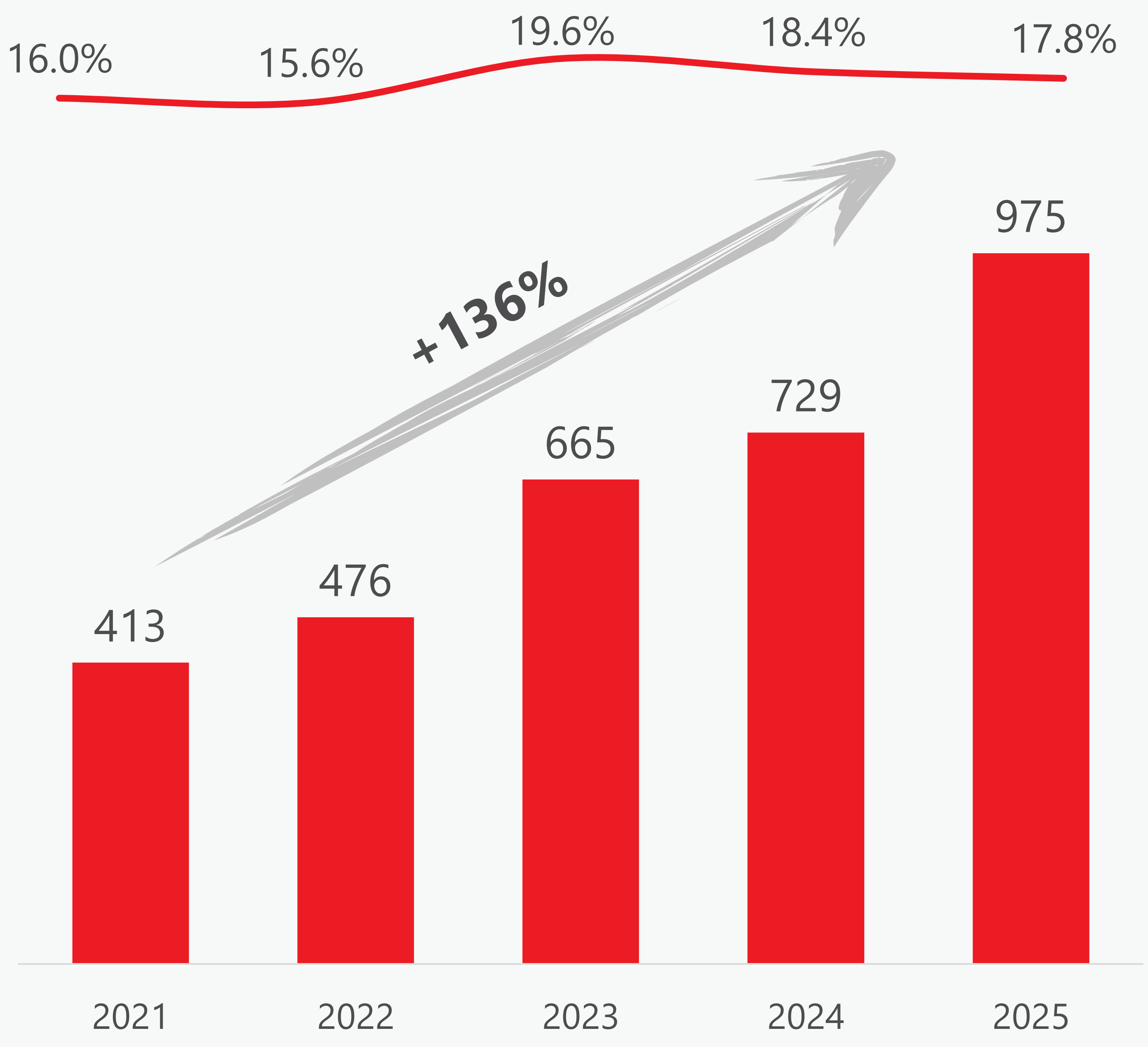
## Consolidated Net Revenue

*$CAGR_{21\text{-}25}$: 20.8%*
*In millions of R$*



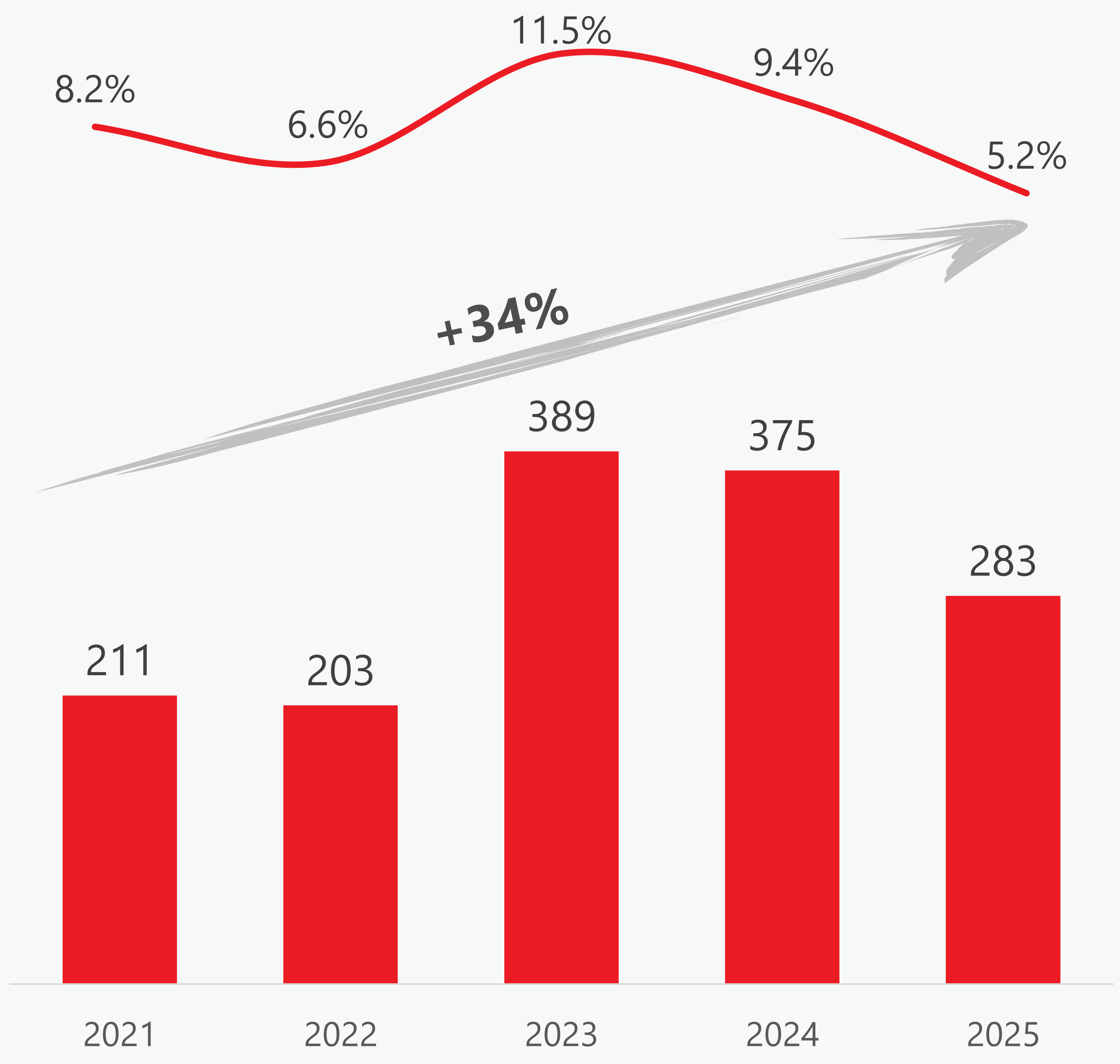

## Adjusted EBITDA and Adjusted EBITDA Margin

*$CAGR_{21\text{-}25}$: 23.9%*
*In millions of R$ except when expressed in %*

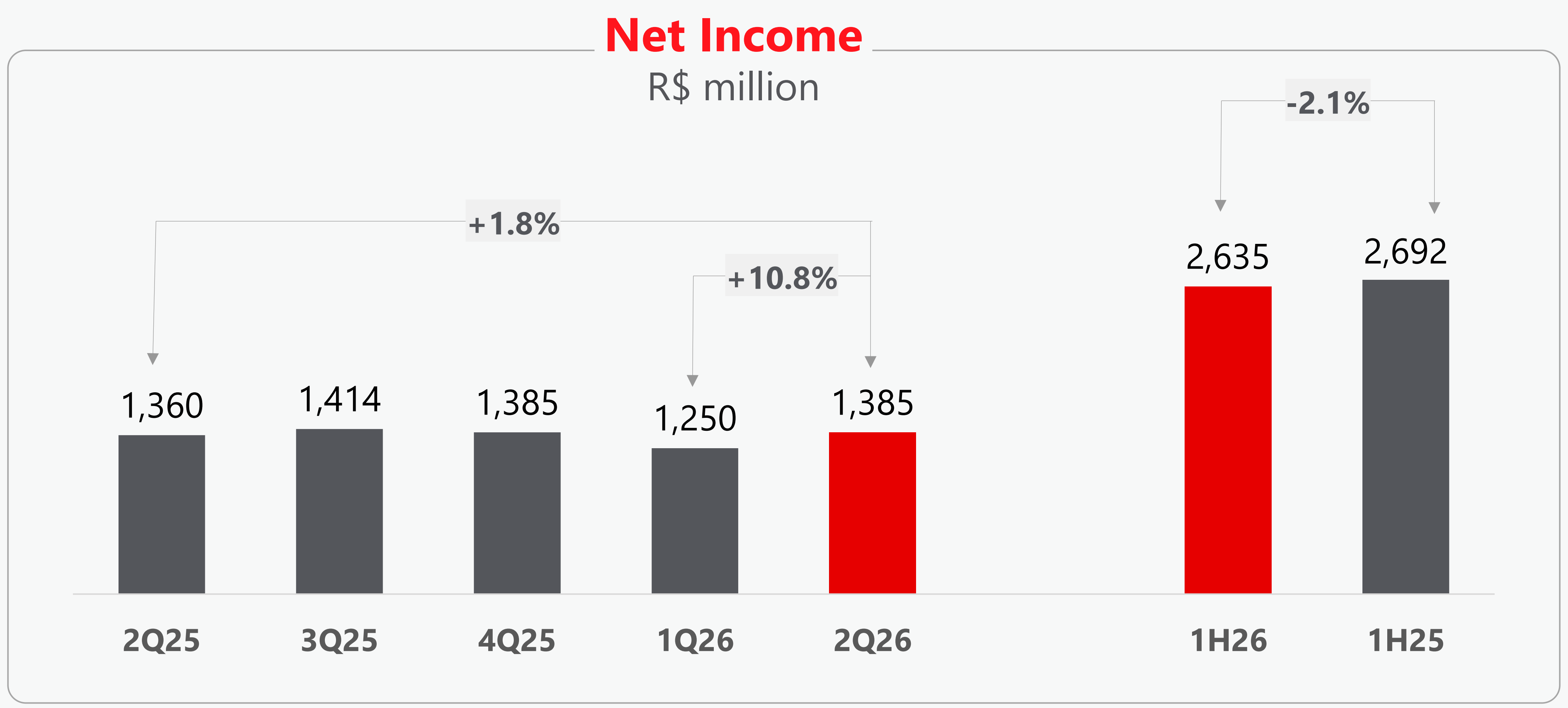


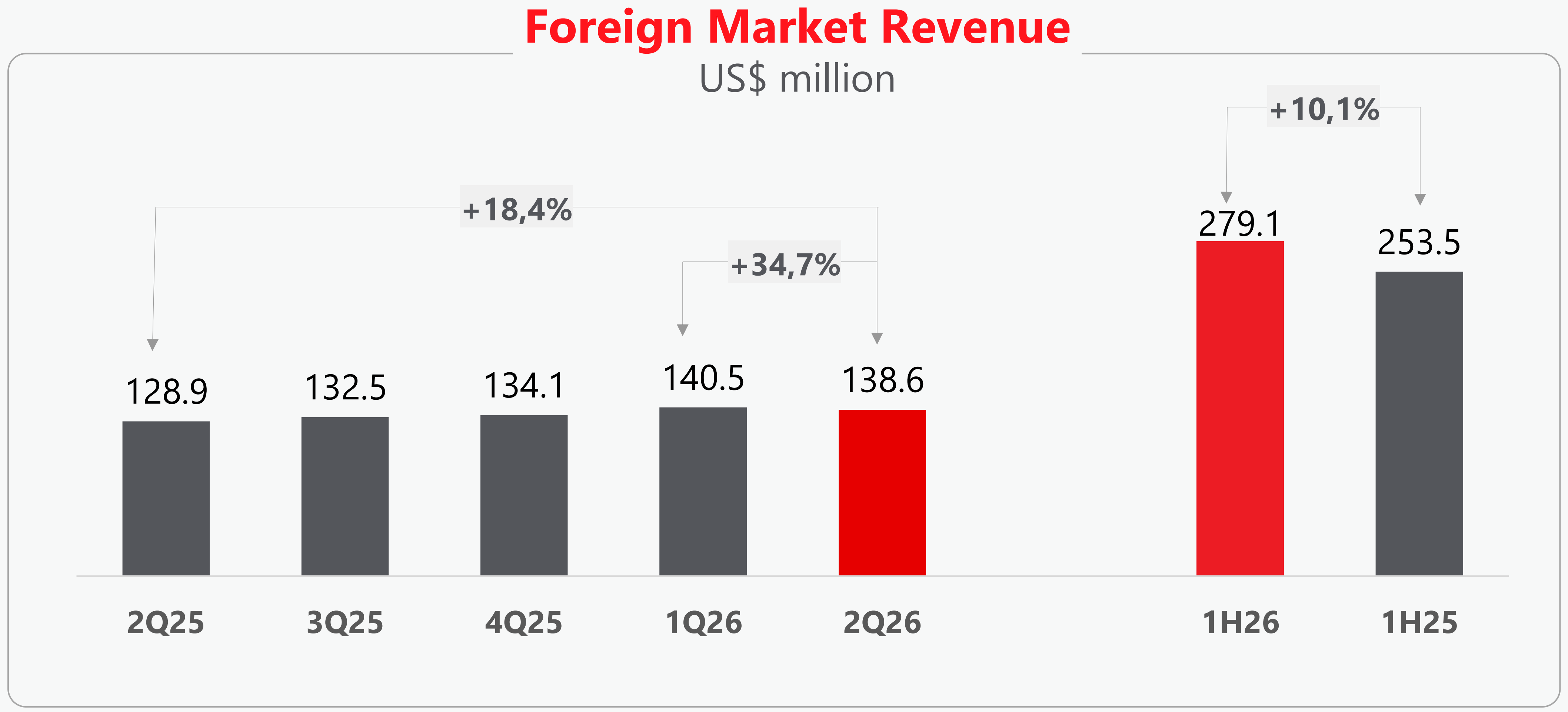

## Net Income and Net Margin

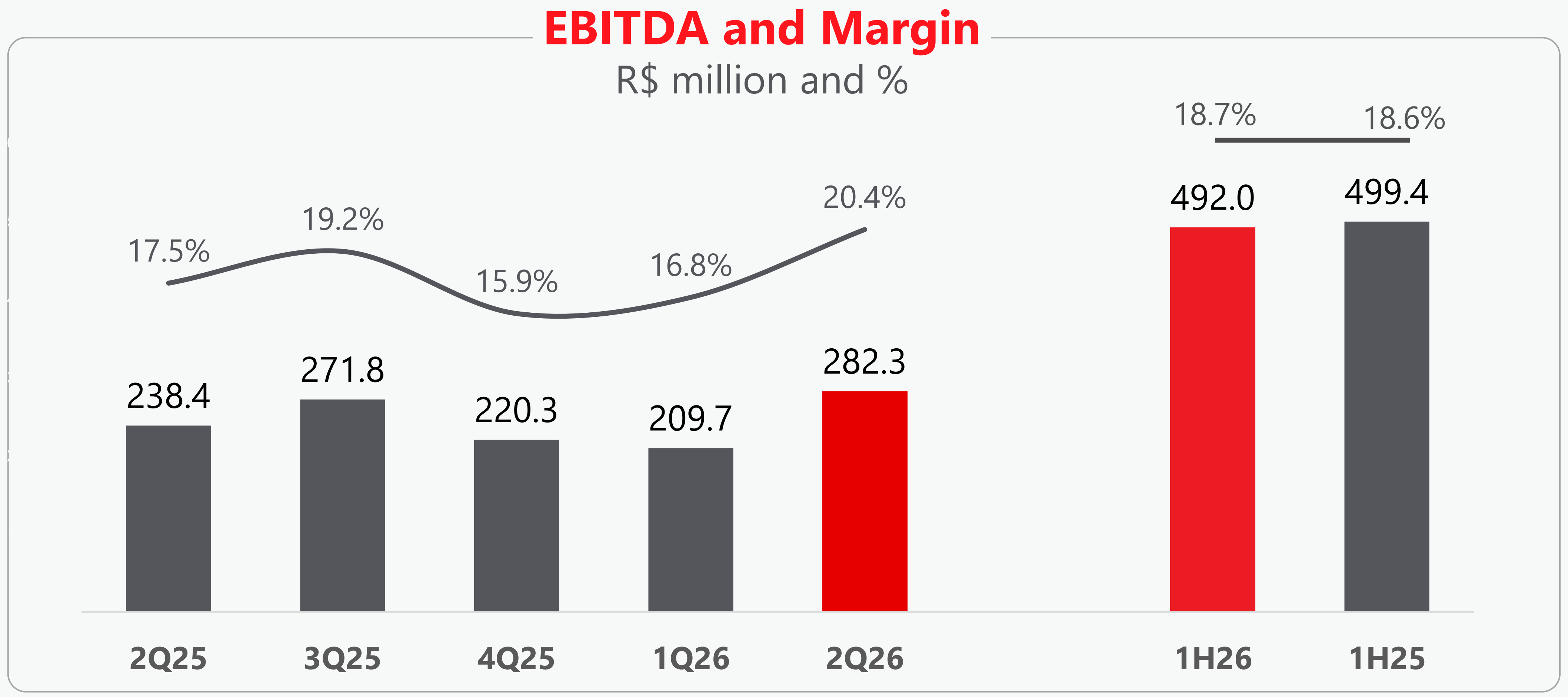
*$CAGR_{21\text{-}25}$: 7.7%*
*In millions of R$ except when expressed in %*

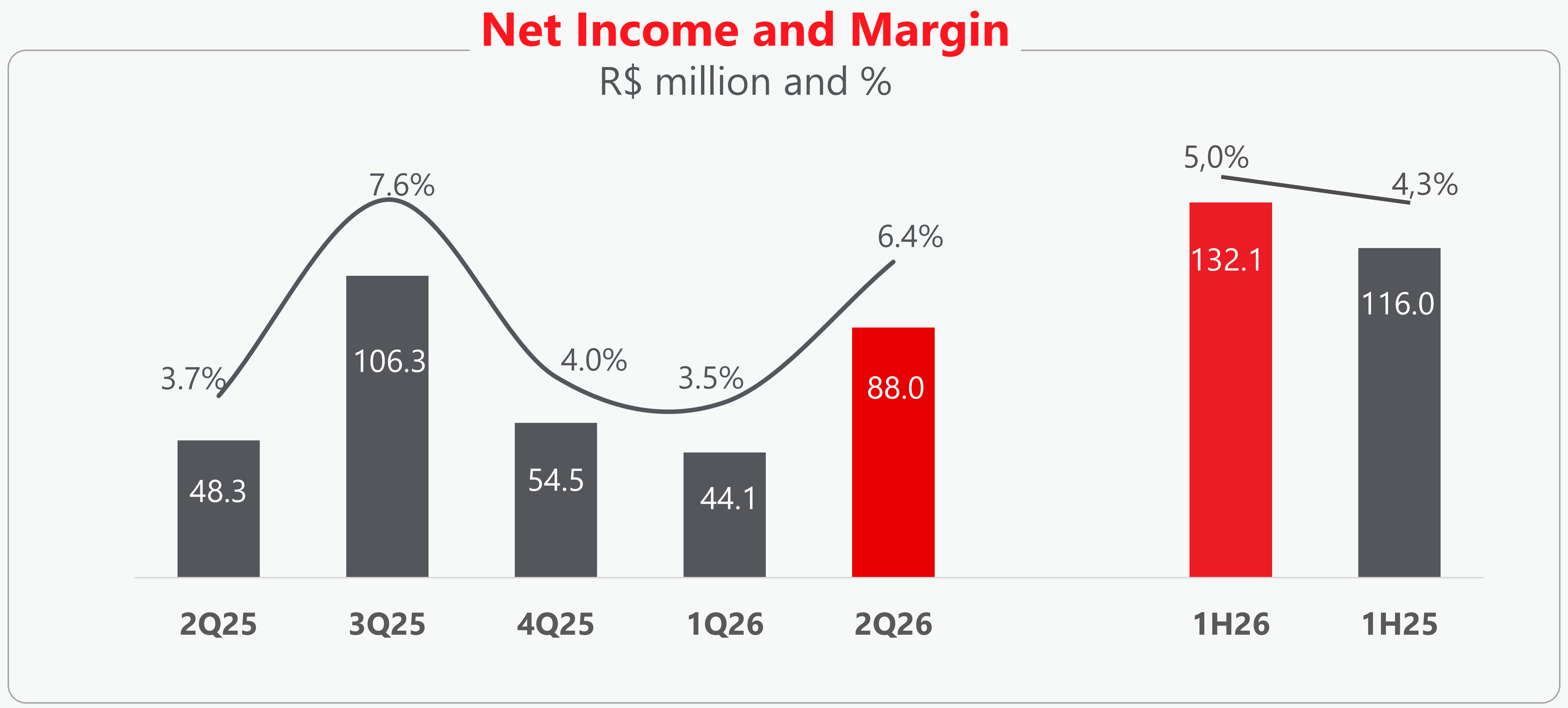


# FRASLE MOBILITY RESULTS
# A SOLID TRACK RECORD THAT PROVES OUR EXECUTION DISCIPLINE



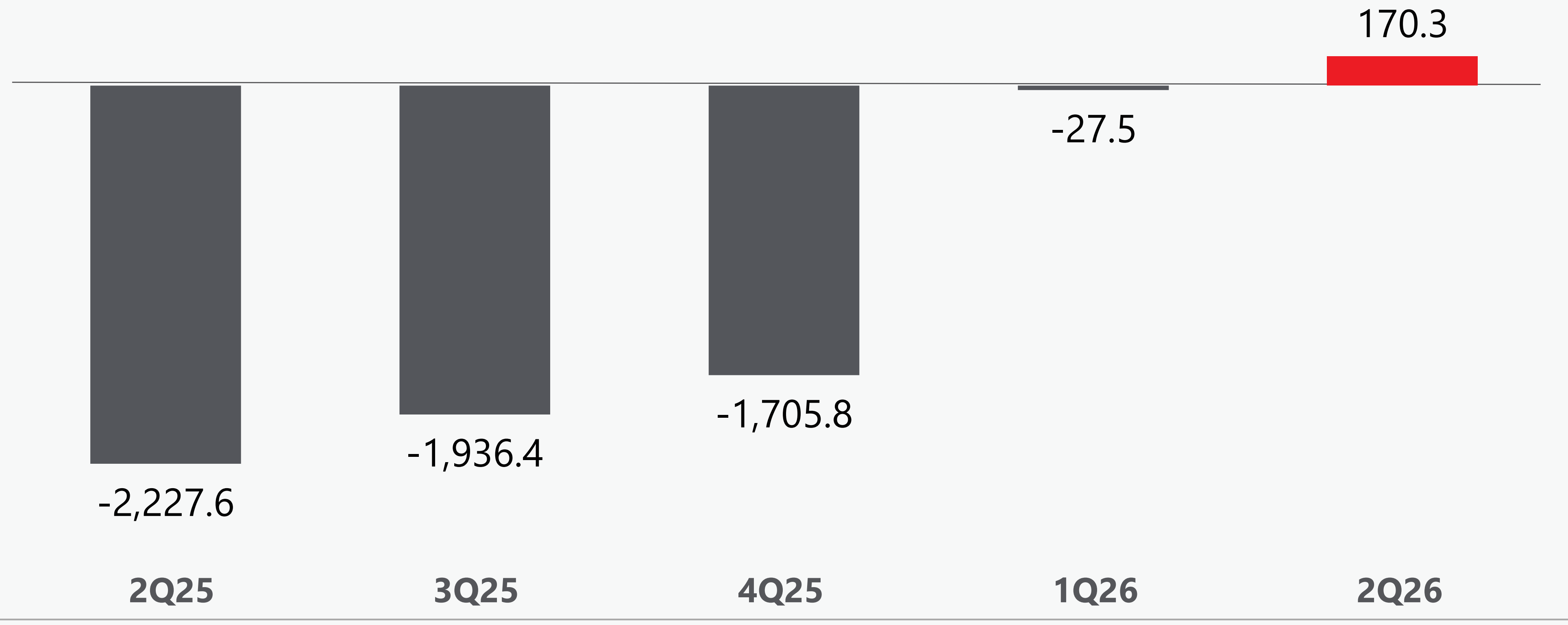



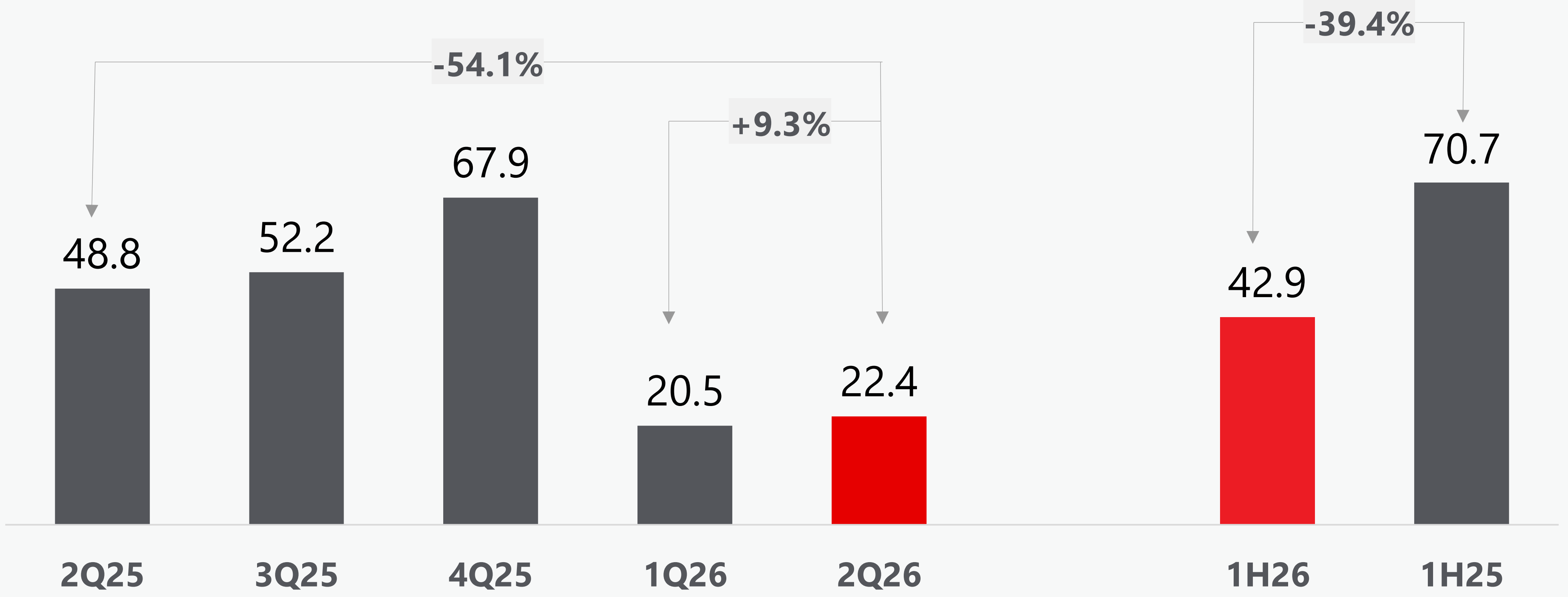
# FRASLE MOBILITY RESULTS
# A SOLID TRACK RECORD THAT PROVES OUR EXECUTION DISCIPLINE

FRASLE MOBILITY

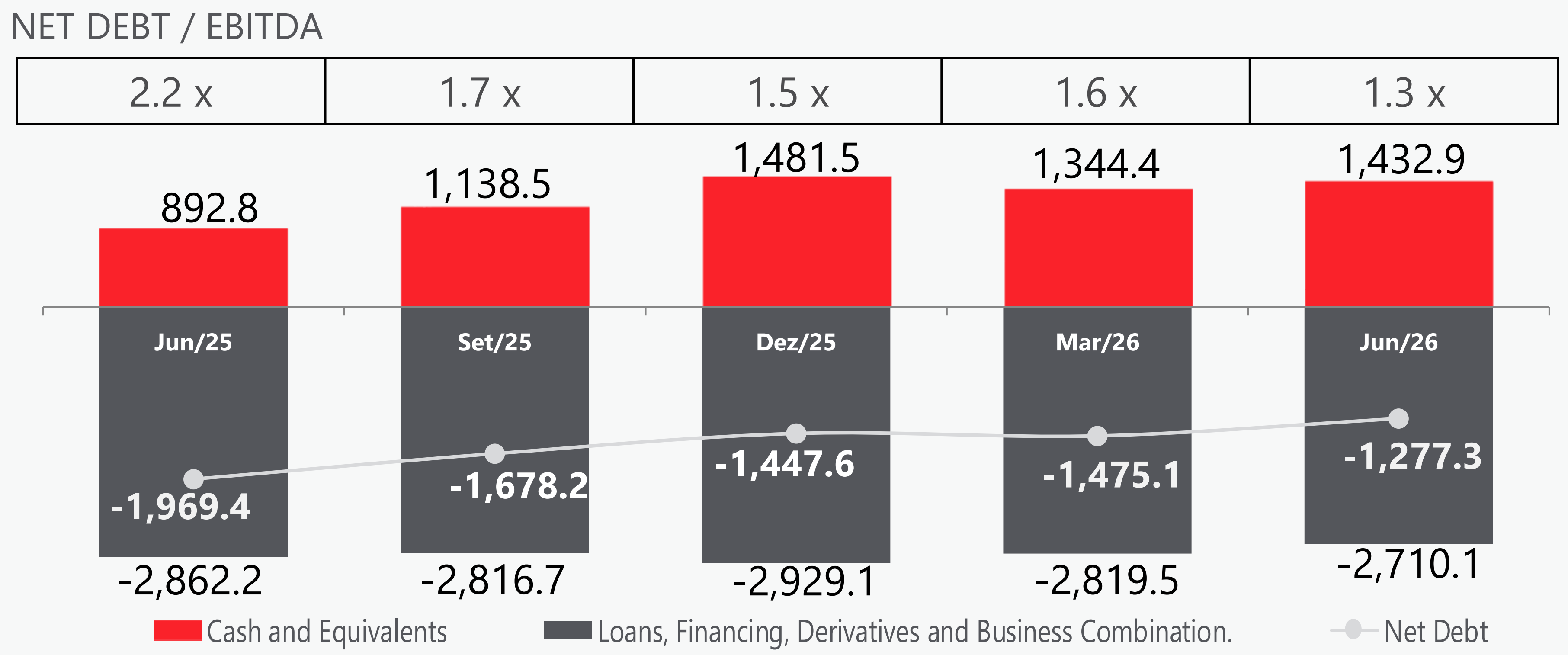
## Free Cash Flow
R$ million




## Investments
R$ million

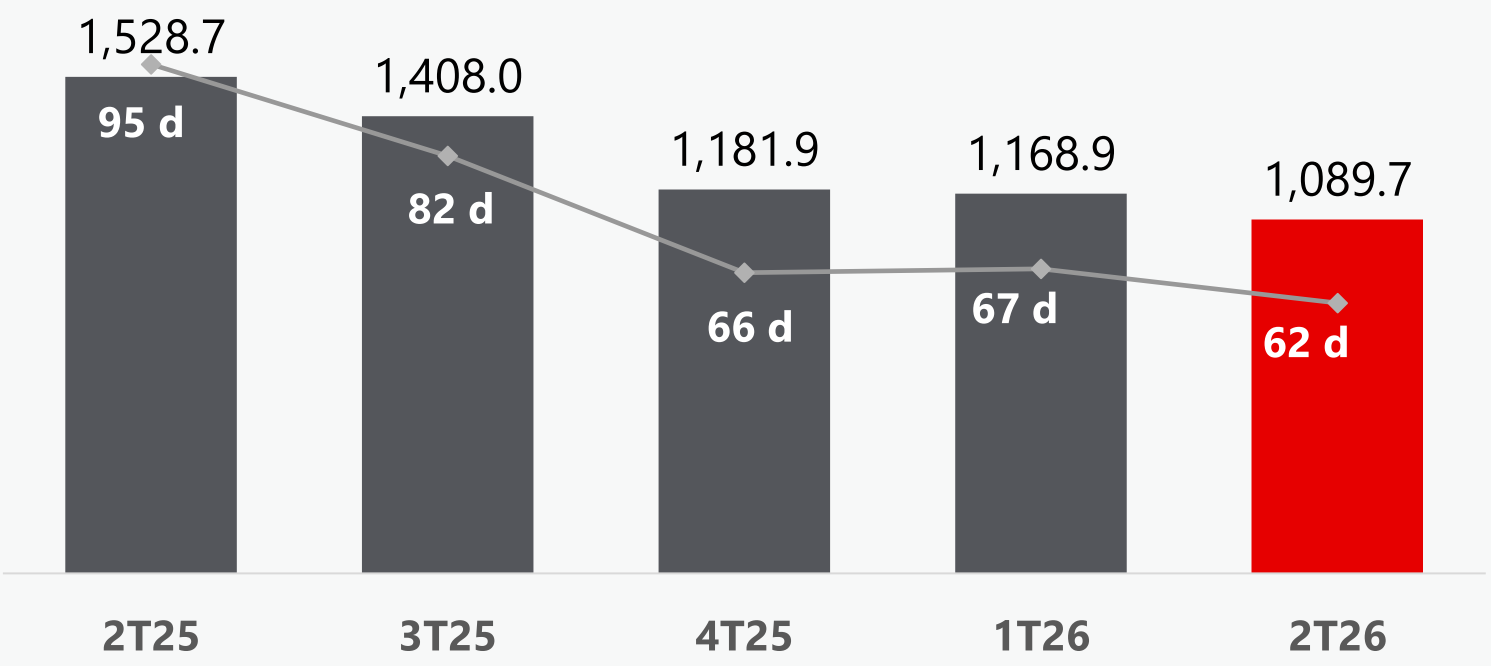



## Leverage
R$ million




[1]Includes Loans, Financing, Derivatives and Business Combination.

## Working Capital Requirement
R$ million



# RESULTS
# GUIDANCE 1H26

**NET REVENUE**

**R$ 2.6 B**

R$ 5.6 ≤ X ≤ R$ 6.2 B

**FOREIGN MARKET[1]**

**US$ 279.1 M**

US$ 540 ≤ X ≤ US$ 570 M

**EBITDA MARGIN[2]**

**18.7%**

17.5% ≤ X ≤ 20.0%

**INVESTMENTS[3]**

**R$ 42.9 M**

R$ 170 ≤ X ≤ R$ 210 M

[1] Refers to the sum of exports from Brazil and revenue generated by operations abroad, net of intercompany transactions;
[2] Percentage considers margin adjusted for non-recurring events;
[3] Refers to organic investments.

# ESG, TECHNOLOGY AND GOVERNANCE

# OUR PUBLIC COMMITMENTS

## ESG: 3 STRATEGIC PILLARS

### Planet

1. Reduce greenhouse gas emissions by 40% by 2030.
***Progress from 3.99 to 1.46 KgCO2/hours worked.***

2. Eliminate industrial landfill waste disposal and reuse 100% of treated effluent by 2025.

***Progress from 25% to 0% in waste disposal.***

***Progress fom 41.4% to 100% in water reuse.***

### People

3. Double the number of women in leadership positions by 2025.
***Progress from 11% to 14%[1].***

4. Eliminate serious work accidents.

### Business

5. Increase annual net revenue generated by new products.
***Progress from 49% in 2020 to 55%.***

*Note: data as of 2025. [1]Includes only Frasle Mobility*

# INNOVATION AND TECHNOLOGY
# INVESTMENTS IN TECHNOLOGY TO KEEP UP WITH GLOBAL TRENDS AND DIVERSIFY REVENUES

FRASLE MOBILITY

- The largest Advanced Friction **Engineering Center** in Latin America with **complete solutions** for the mobility market.
- Laboratories: Physicist, Chemist and Pilot.
- Analysis: Dimensional, Chemical Composition of Materials, Methodographic of the Metal Structure and Roughness of the Material

movetech
centro de engenharia avançada

*MOVETECH HIGHLIGHTS IN 2025*

**3,325** *PROTOTYPES PRODUCED*

**33,650** *TESTS IN CHEMICAL LABORATORY*

**2,015** *TESTS OF DYNAMOMETER*

**32,176** *LABORATORY TESTS PHYSICAL FOR CHARACTERIZATION*

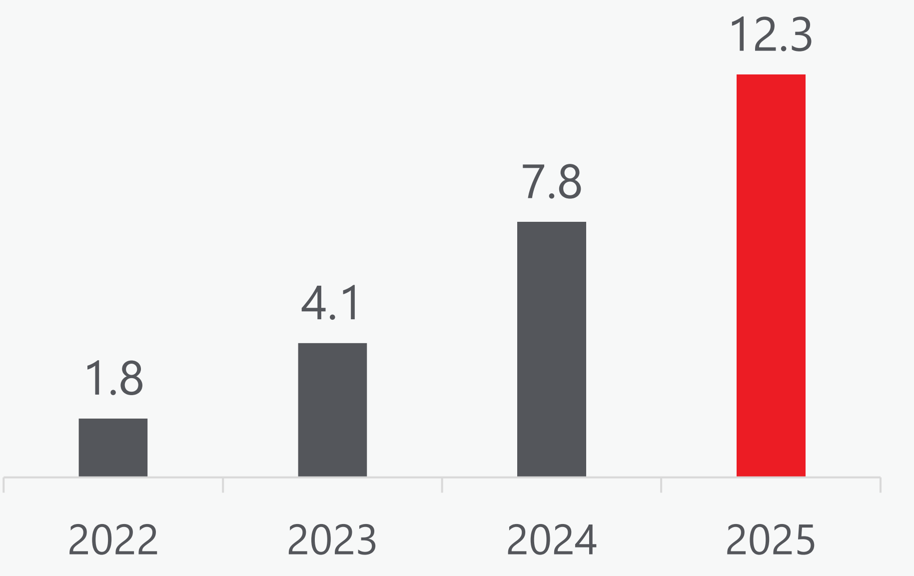
NIONE

Pioneer in the manufacture of **NIOBIUM NANOPARTICLES** on a large scale.

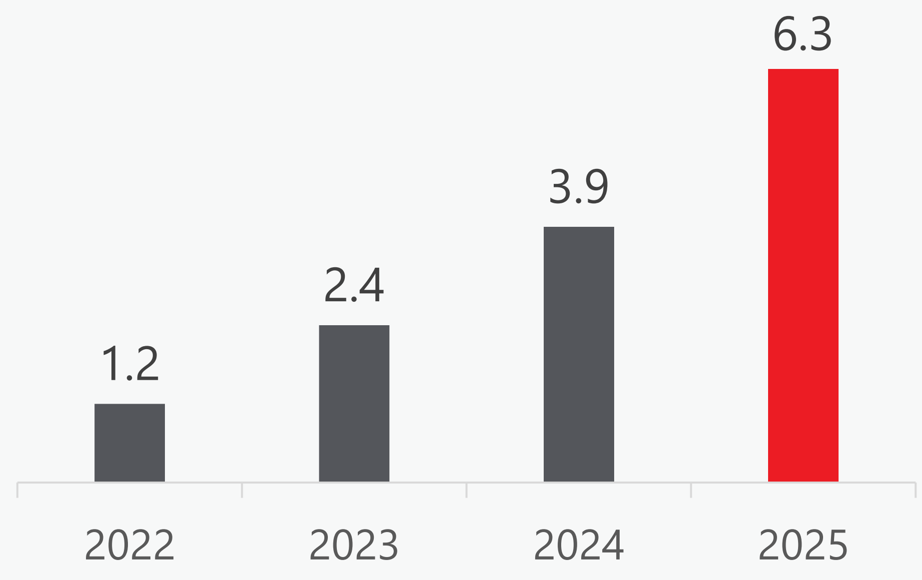
- Resistance
- Durability
- Lightness

# AUTO EXPERTS
# *OUR BRANDS AND SOLUTIONS JUST A FEW CLICKS AWAY*
## *2025*

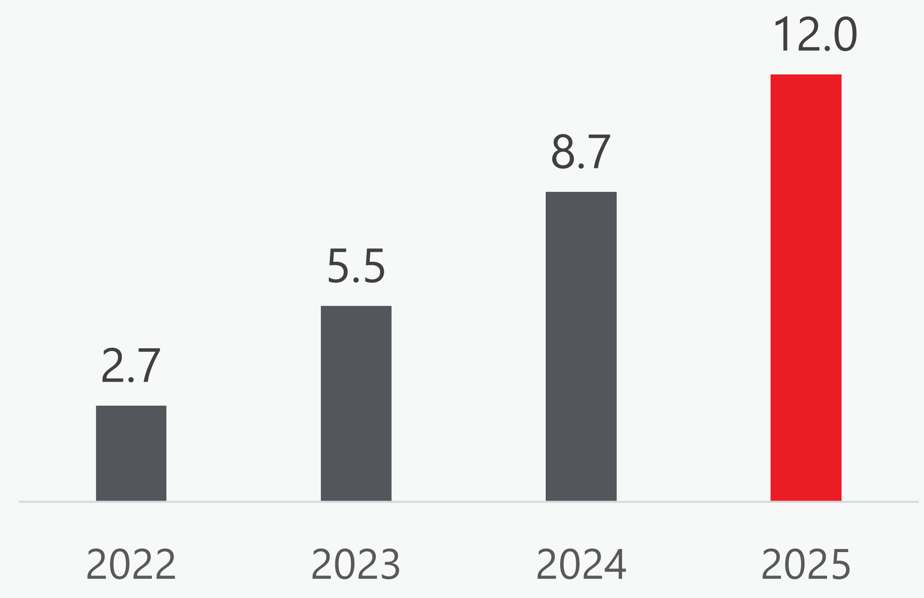
**Sessions**
In millions



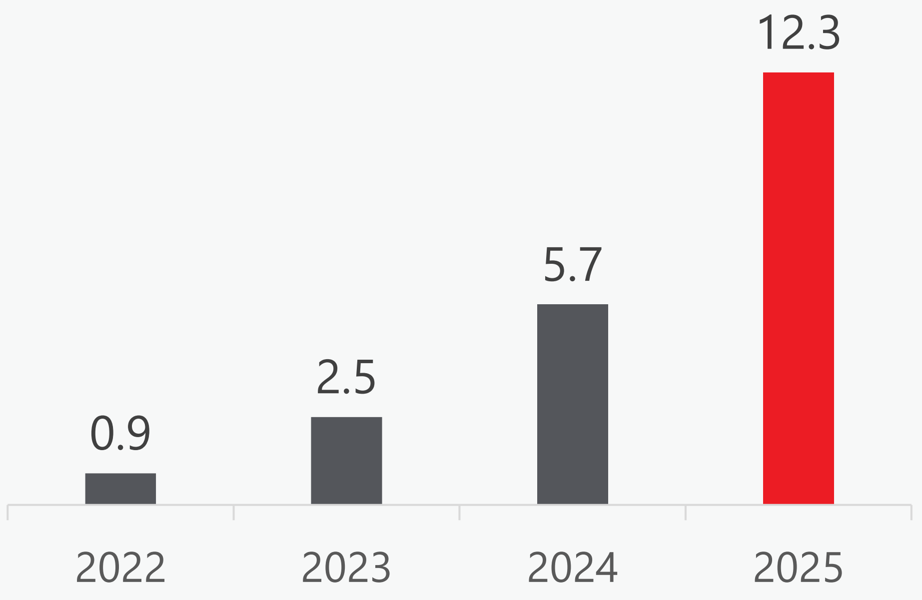

**Users**
In millions




**Researches**
In millions




**Search by license plate**
In millions



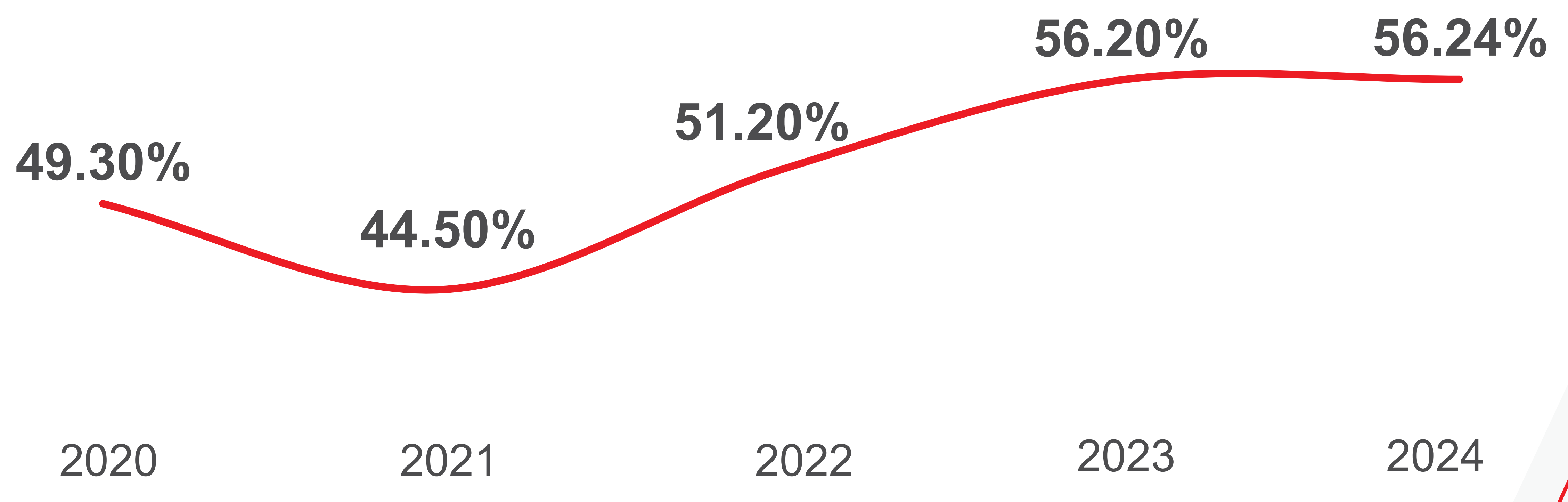

*AVERAGE SITE SEARCH TIME* — ***82.7 MIN***

*SKUs IN CATALOG* — ***25.600***

***Digital platform** that transforms the customer experience with Frasle Mobility brands*

# SUSTAINABLE INNOVATION
# CONSTANT SEEKING FOR PRODUCT DEVELOPMENT TO COMPOUND THE RENEWABLE CHAIN

## % OF NET REVENUE FROM PRODUCTS LAUNCHED*




*At site Caxias do Sul - RS

## RELEVANT LAUNCHES OF RECENT CYCLES:


***EHnergy HD,*** *brake pads for heavy-duty electric and hybrid vehicles.*


***Partnership Fremax+Nione***
*application of paints developed by Nione - corrosion protection*

***Composs:***
***corrosion-free suspension springs***
*Trucks: 33% lighter; Road implements: 42% lighter; Recreational vehicles: 25% lighter and noise-free*

# THE GREEN BOILER
# FROM FOSSIL FUEL TO CLEAN ENERGY

FRASLE MOBILITY

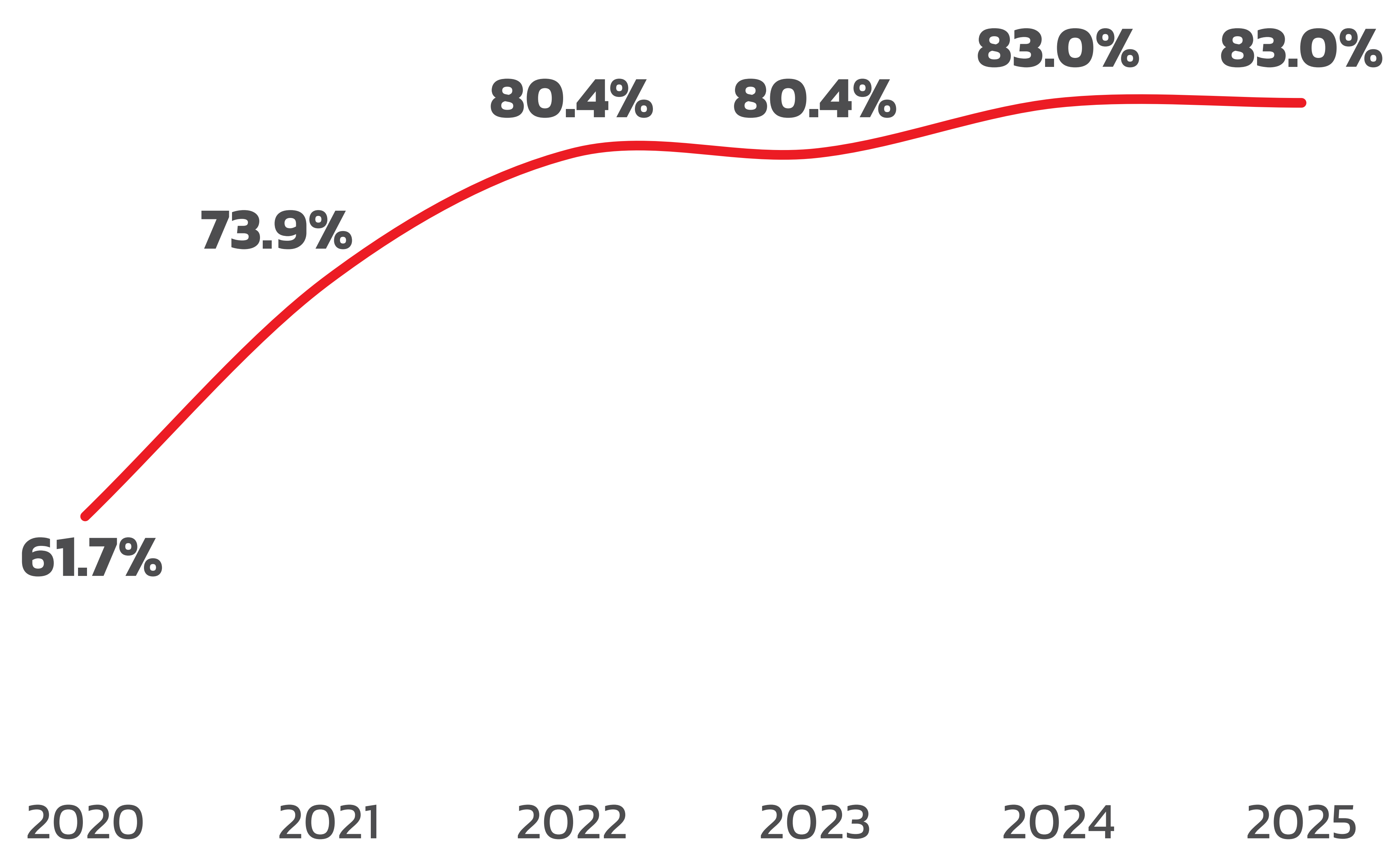
**CAXIAS DO SUL/RS INDUSTRIAL PARK**
INAUGURATED IN DECEMBER 2024

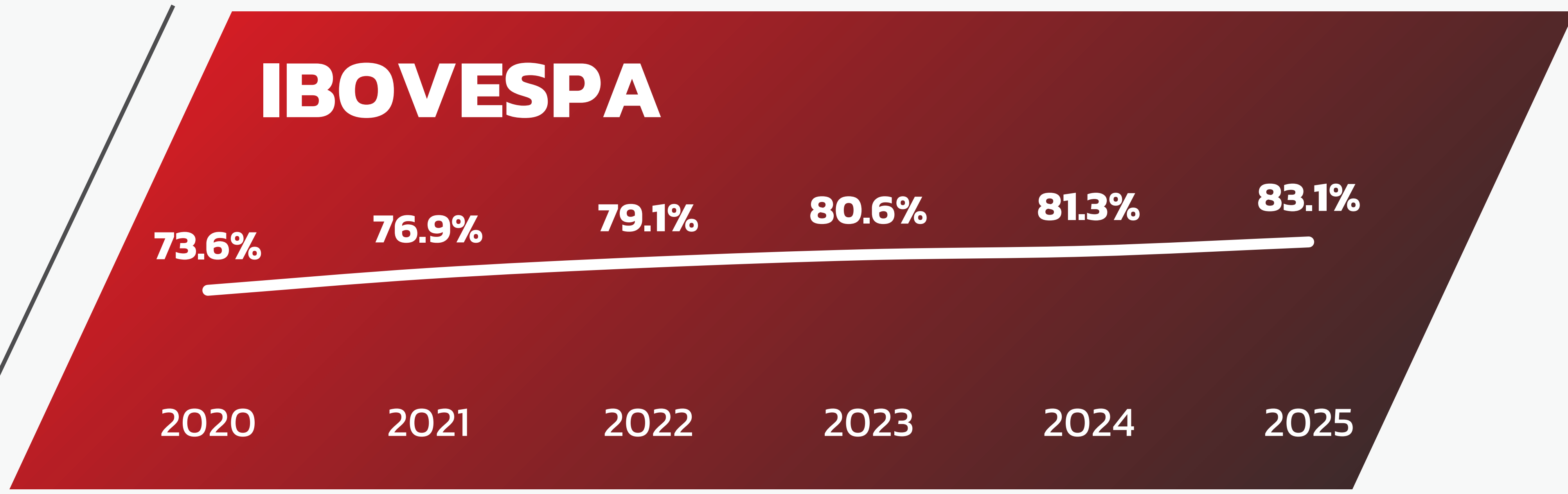
- Replaces the use of **natural gas for biomass**
- Reduction of about **10,000 tons of $CO_2$** per year. Equivalent to **260,000 household gas** cylinders

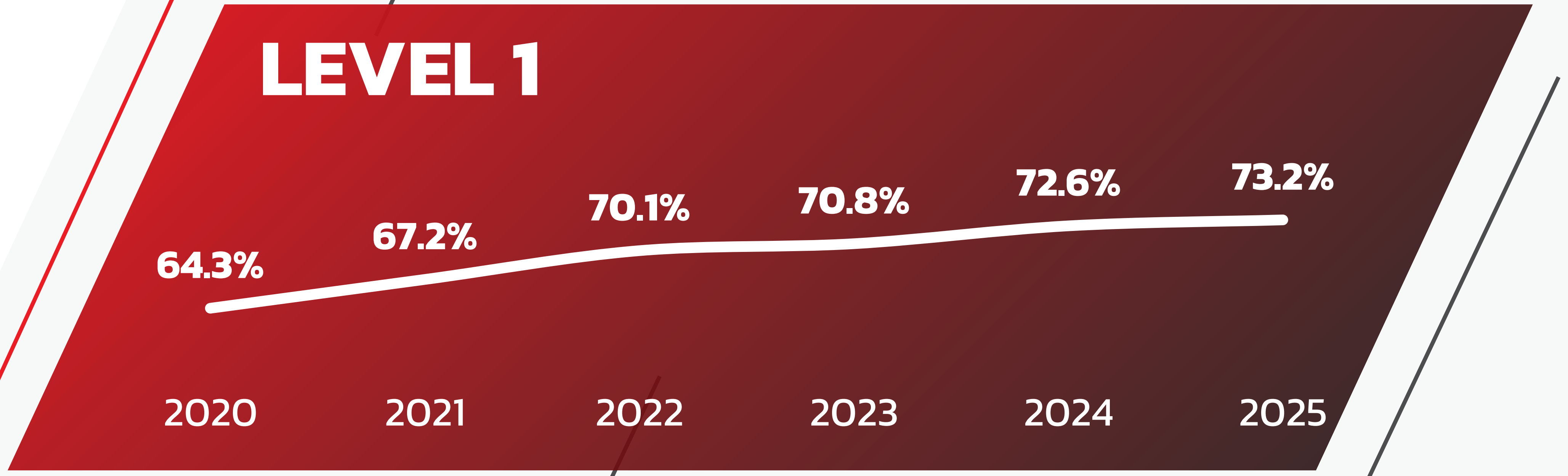
| COST OF STEAM GENERATION | Savings of ~50% per year |
| --- | --- |
| **GREENHOUSE GASES** | 93% lower issuance than the current process |

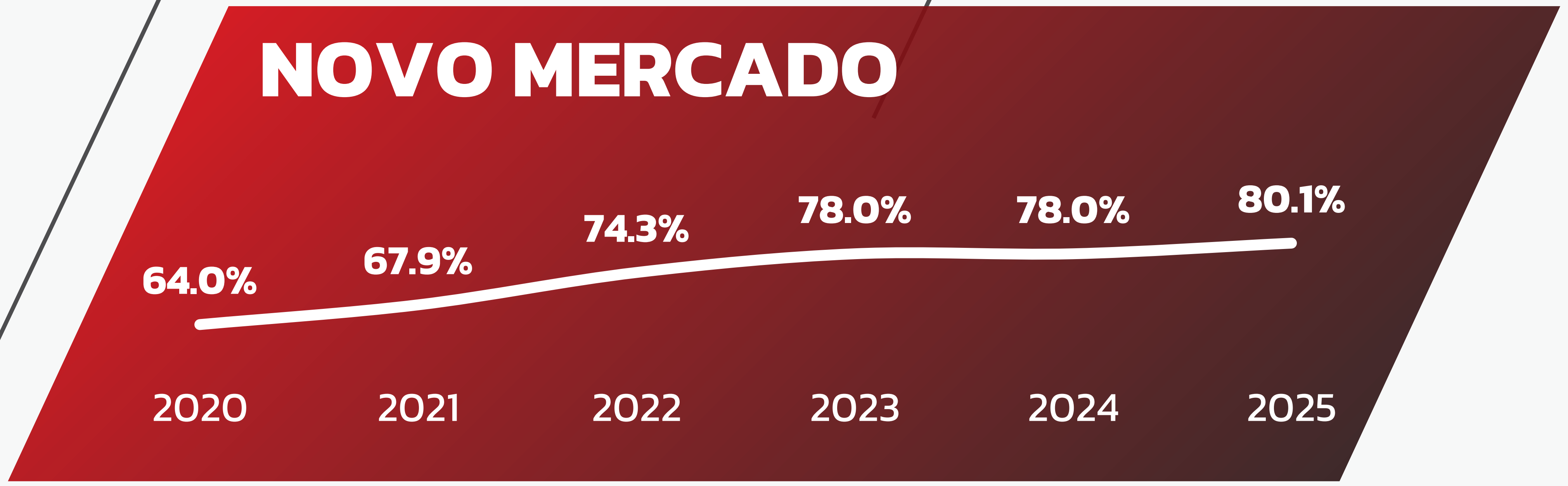

Photo: Alex Batistel

# PROGRESS IN GOVERNANCE
# ADHERENCE TO RECOMMENDED PRACTICES
# 'COMPLY OR EXPLAIN'



# INVESTMENT THESIS
# FIVE PILLARS

**A resilient and diversified business, with execution and capital allocation discipline**

**01**
**RESILIENT MARKET**
*Recurring demand, linked to the vehicle fleet in use*

**02**
**MARKET LEADERSHIP**
*Leading positions in the main product lines*

**03**
**DIVERSIFICATION**
*geographic and portfolio 125+ countries, 24 brands*

**04**
**DISCIPLINED EXECUTION**
*Revenue 3.3x and EBITDA 3.0x in five years*

**05**
**CAPITAL ALLOCATION**
*Organic growth and value-accretive M&A*

# APPENDICES

# CORPORATE STRUCTURE

FRASLE MOBILITY

## EXECUTIVE BOARD

**DANIEL RANDON**

PRESIDENT FRASLE MOBILITY
PRESIDENT & CEO RANDONCORP

**ANDERSON PONTALTI**

CEO

**HEMERSON SOUZA**

EXECUTIVE DIRECTOR OF NORTH AMERICA, M&A & IR

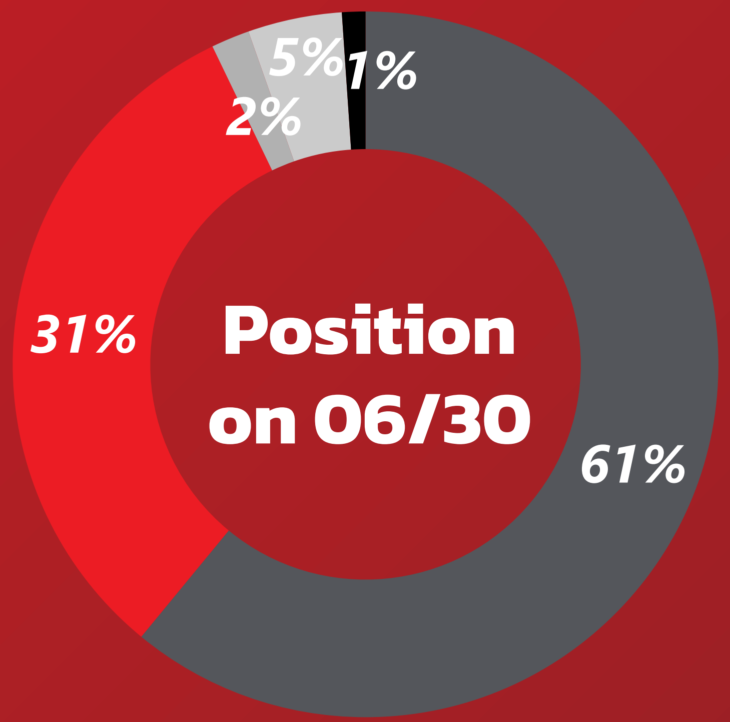
## BOARD OF DIRECTORS

David Abramo Randon | President
Alexandre Randon | Vice President
Fabio Hering | Independent Member
Antonio Sergio Riede | Independent Member
Renata Faber Rocha | Independent Member

## FISCAL BOARD

Vinicius Piccinini | Member
Jaime Marchet | Member
Wladimir Omiechuck | Member

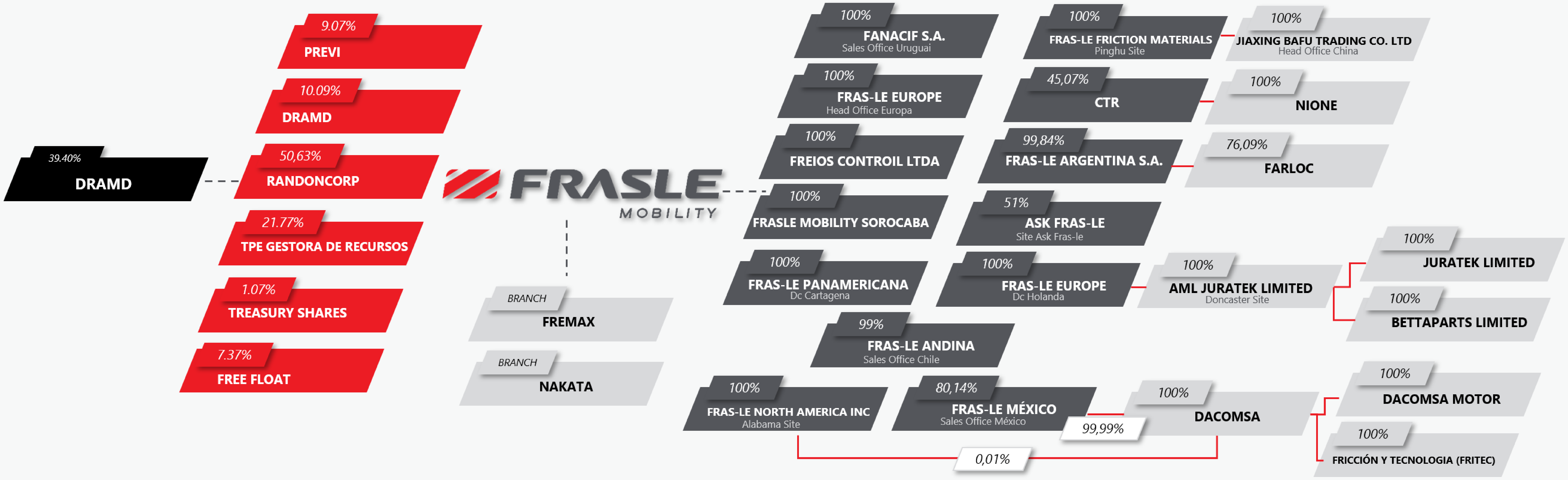
## CORPORATE STRUCTURE




Randoncorp[1]................................ 50.63%
Dramd[1]................................................10.09%
Tarpon Gestora de Recursos......21.77%
Previ....................................................9.07%
Free Float.........................................7.37%
Treasury Shares..............................1.07%

*[1]Members of the Controlling Group*

# CORPORATE STRUCTURE




FRASLE MOBILITY

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FRAS B3 LISTED N1 | IBRA B3 | IGC B3 | IGCT B3 | SMLL B3