

CBO | PROFILE

44 vessels

Second largest Offshore Support Vessels Company in Brazil

CBO at-a-Glance



Founded in

1978 by Fischer Group



~1,900 Employees



Fleet recognized by top level designers







Average fleet age

12 years

Financial Highlights – 1Q24



Net Revenue (USD)

\$100MM



Adj. EBITDA (USD) & Margin (%)

\$43MM(43%)



Backlog (USD) - (Mar 31, 2024)

~\$581MM

Net Debt/ Adj. EBITDA

3.9x

Debt Maturity

Tenor: 2038

Premium Fleet Mix 44 Vessels



22 PSV

Platform Supply Vessel

Logistics

Designed to transport supply drilling & production bulks, fluids, potable and drill water, fuel oil, pipes, backload and other equipment to and from offshore units



13 AHTS

Anchor Handling Tug Supply Vessel

Logistics & Subsea

Designed for anchor handling and towing offshore platforms, barges, production units and other vessels, support shuttle tankers in offload operation as well as supply duties



06 RSV

ROV Support Vessel

Subsea

Inspection, Maintenance and Repair (IMR) vessels, designed for launching and operate a Remote Operated Vehicle and for support several subsea activities



03 osrv

Oil Spill Response Vessel

Environmental

Designed to attend the field emergency plan for oil spill, performing oil recovery activities with oil boom and skimmer besides fire fighting



of 1Q24 Revenue



of 1Q24 Revenue



of 1Q24 Revenue



of 1Q24 Revenue

ALUES

VISION

By 2025, we want to be a CBO capable of generating a positive impact on everything we do. In this sense, in a passionate way, we work to be: Top of mind in relationships, operational excellence, reliability and innovation with customers, partners and suppliers;

Best place to work, with intentional safety, diversity, inclusion and appreciation actions, for employees on land and at sea;

A company capable of generating financial return and brand reputation for shareholders;

An integral and sustainable company, which respects and is respected by society in general.

MISSION

To offer maritime support solutions for the entire offshore energy sector logistics chain, with safe, innovative and sustainable conditions.

SAFETY

We respect human life, always putting people first

SUSTAINABILITY

We preserve and seek alternatives to reduce environmental impacts and build empathetic relationships with the communities where we operate

RESULTS

We think and act like an owner. We always strive to do more and better

ATTENDANCE

We establish reliable relationships and delight our internal and external customers

INTEGRITY

We do the right things even when no one is looking

PEOPLE

We are diverse, inclusive and take care of our people on land and at sea

INNOVATION

Create an atmosphere of innovation in the company. Give and create spaces for new ideas

Board of Directors and Governance Structure

Bruno Zaremba

VICE partners

José Guilherme Souza

VNC partners

Felipe Caram

PATRIA

Michell **Fontes**

PATRIA

Roberto Cerdeira

PATRIA

Chairman



37.76%

PATRIA

37.76%

18.88%





5.60%

FINARGE ARMAMENTO **GENOVESE S.R.L.**



Gabriel Felzenszwalb



Luciano Pettersen



Adriana Waltrick



HR and Compensation Committee

Compliance & Ethics Committee

2 years mandate

Independent members





Years of Experience

+40 7 at CBO

Previous Experience



ambev



Education



Bachelor in Accounting Post-graduated in Finance and Masters in BA



Marcelo Martins Commercial & Technical Officer

Years of Experience

+28 28 at CBO

Previous Experience



Education



Bachelor in Naval Engineering



Master in Naval and Ocean Engineering



Rodrigo Ribeiro Chief Financial Officer

Years of Experience

+30 11 at CBO

Previous Experience





Education



NYU STERN
MBA

Bachelor in Economics



Cesar Almeida COO

Years of Experience

+25 18 at CBO

Previous Experience



Education



Bacharel em Engenharia Mecânica



Darcy de Paula HR Director

Years of Experience

+30 12 at CBO

Previous Experience





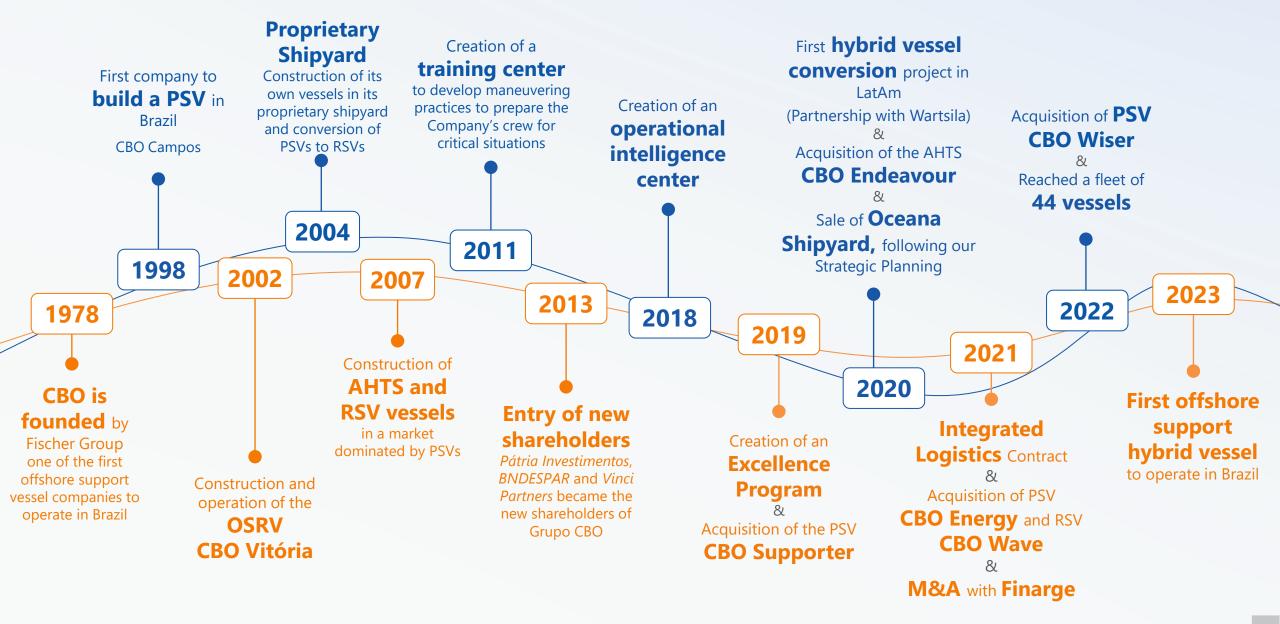
Education





Bacharel em Direito MBA

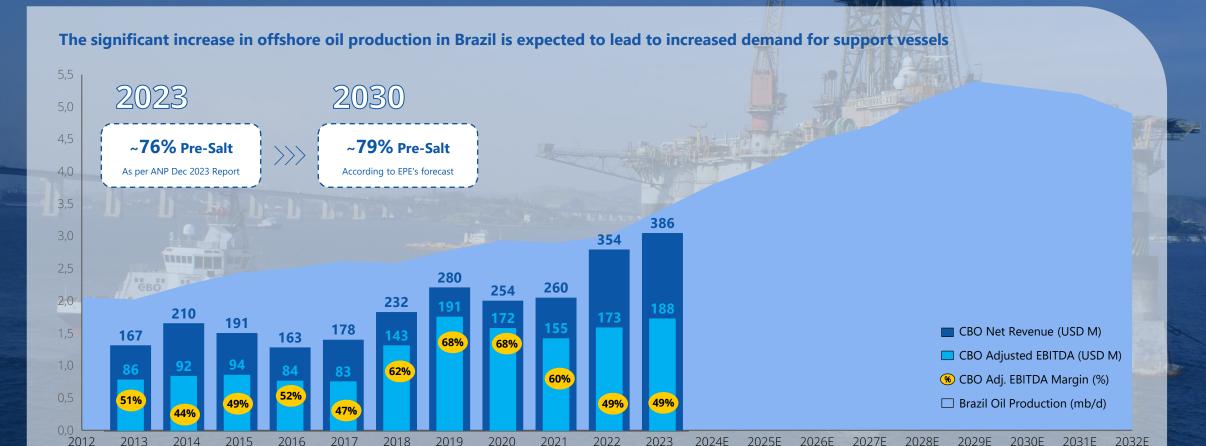






BRAZIL IS "THE PLACE TO BE" IN OFFSHORE INDUSTRY

Oil Production in Brazil

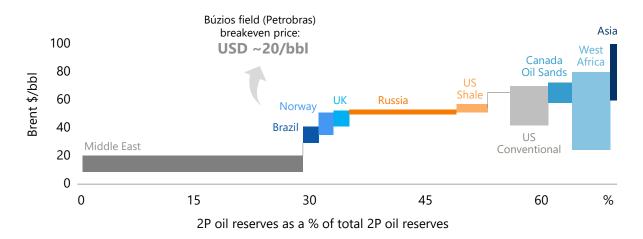


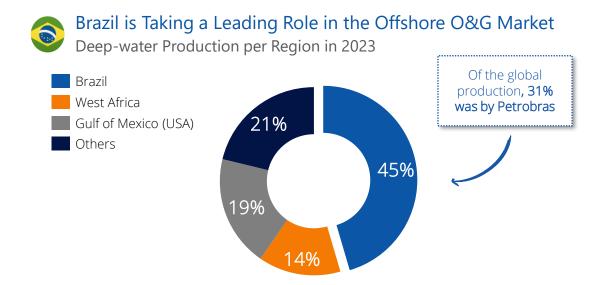
Source: ANP (performed oil production) and Empresa de Pesquisa Energética (forecasted oil production)



Favorable moment in the sector

Breakeven based on Brent per Country by 2020 (USD/barrel)



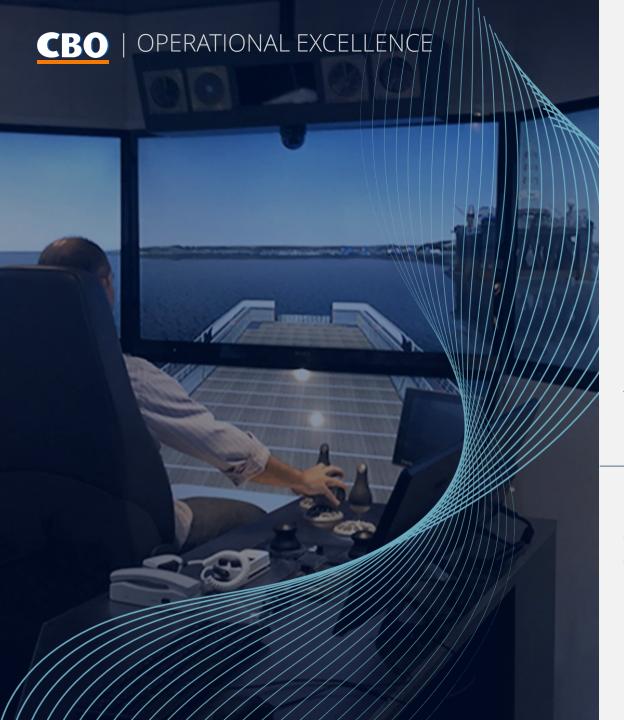


Brent prices long-term curves tend to be more stable than short-term curves









solid pillars to sustain

CBO'S HIGH OCCUPATION RATES AND CONTRACT RENEWALS

Best-in-class Own Training Center & Top-notch Operator in Brazil



Fleet Occupation Rate ~86% in 2023



High Fleet Uptime ~95% in 2023



44,515 hours on training programs in 2023



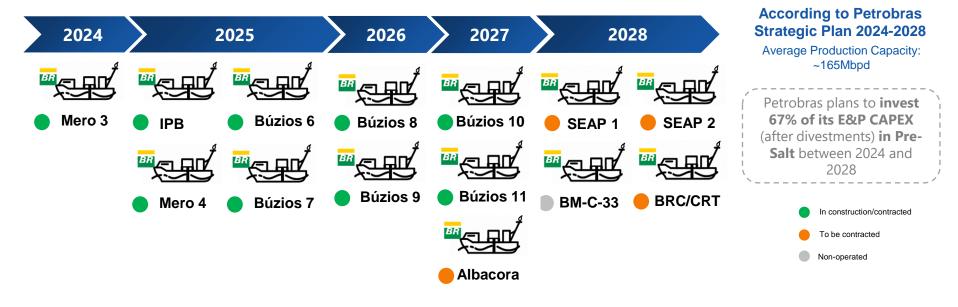
Digital Education Platform 36,665 hours on courses in 2023

Increased O&G production, supporting the growth potential of the OSV sector

OSV Cycle in Brazil is Improving

Additional platforms and rigs are important for OSV market growth

Positive Outlook for Offshore FPSO Deployment





<u>For every large FPSO added (including rigs and all project phases) operating</u> <u>in the pre-salt region, on average another 3 new OSVs are needed</u>



The **strong growth** in pre-salt production will require more complex and high-spec vessels.

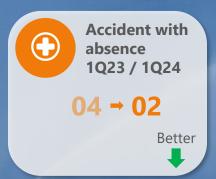
CBO is ready to meet this type of demand.

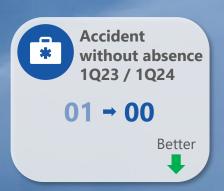
Quality and Safety indicators





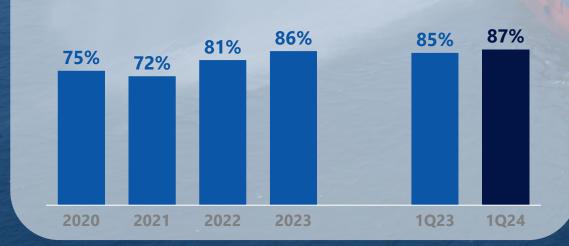




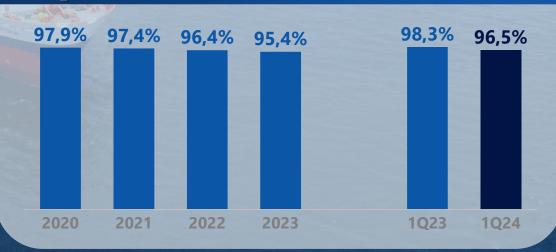


- (1) PER (BAD): Performance Evaluation Report (Boletim de Avaliação de Desempenho)
- (2) Customer Satisfaction Index (Índice de Satisfação do Cliente); annual index
- (3) Resettable Accidents Rate (Taxa de Acidentes Registráveis)

Fleet Occupation Rate (%)



Uptime (%)



CBO Awards

CBO significantly increased its fleet in the last 2 years and remain as a top-notch operator in Brazilian OSV market

Petrobras' Ranking of Best Fleet Operator¹



7 11 11 **3** 1 **3** 1 1 1 1 1 1 1

5 of top **6** AHTS are CBO vessels



RSV ranking

2 of top **9** RSV are CBO vessels

Recognition from clients



Best Company in SMS Highlights
Safety in 2022



Best company in SMS Highlights
Environment in 2022





Strong ESG Philosophy

1st offshore support hybrid

vessel to operate in Brazil

Sustainability Report

Publication of our 2nd
Sustainability Report,
referring to 2022
(click here to check it)



Compliance Policies

Selo Ouro

at *Programa*Brasileiro GHG

Protocol for the 2nd

consecutive year



Corporate Standards

Since 2015, Company complying with CVM requirements





Independent Ethics Channel

"Projeto Pescar"

Project of young talents training



Great Place to Work Company

for the 5th consecutive year

Great
Place
To
Work
Certificada
Jul/2023 - Jul/2024
BRASIL

PRÓ ÉTICA 2022-2023 Pro-Ethics Seal Company

Board of Directors

with 2 independent members

Diversity

the number of women in CBO increased by 22% (vs. 2022)

Emissions offset since 2021

by purchasing carbon credits

Firjan Sustainability Award

Climate Change and Energy Efficiency category



Environmental Commitment

2021

2022

2025

New Contracts carbon offset

through carbon credit acquisition

Initial evaluation

Formalize Sustainability Policy

Define governance structure and corporate strategy

Conduct ESG training

Set ESG goals

CBO will neutralize offices' electrical energy emissions

through renewable energy purchase

Develop Sustainability Report

Disseminate the culture of Sustainability

Integrate ESG criteria into the innovation pipeline

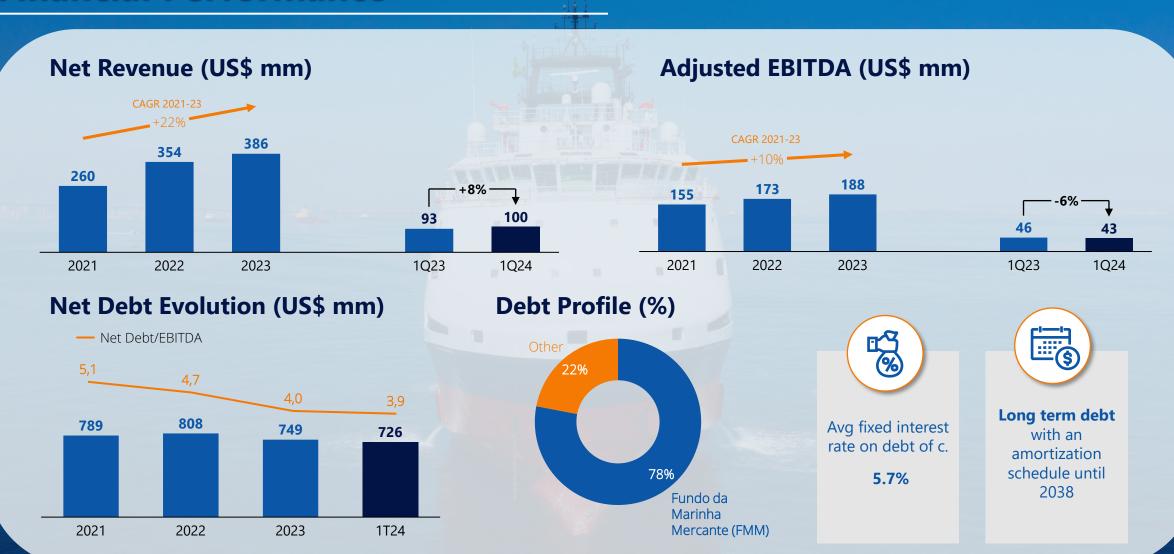
Integrate ESG criteria in the management of Suppliers and Customers

Set GHG compensation targets

Include GHG compensation commitment in customer contracts

Fossil fuel burning of all vessels offset

Financial Performance



Proven

Resiliency

Unique Value Proposition

OF RESILIENCY & GROWTH

Resiliency Across Cycles

Proven track-record of fleet and EBITDA growth, even across major O&G crises

Predictable Cash Flows

USD-denominated; ~3 years term for contracts and USD 654mm contracted backlog

Robust Barriers to Entry

Strong Regulation, Scale and local know-how

Strong Sponsors

Sponsors are among the key PE firms in the region

CBO GRUPO

Solid Capital Structure

Adequate Capital Structure to support growth

Growth of Brazilian E&P

Clear growing demand for OSVs

Strong Growth erspectives

Operational Excellence & Track-Record

Poised to capture future growth with an experienced management that anticipates industry cycles

Expansion Vectors Mapped

and Ready to be Executed

