

# 1<sup>st</sup> quarter 2021 Performance

Webcast May 14, 2021



### Disclaimer

The presentation may contain forward-looking statements about future events that are not based on historical facts and are not assurances of future results. Such forwardlooking statements merely reflect the Company's current views and estimates of future economic circumstances, industry conditions, company performance and financial results. Such terms as "anticipate", "believe", "expect", "forecast", "intend", "plan", "project", "seek", "should", along with similar or analogous expressions, are used to identify such forward-looking statements. Readers are cautioned that these statements are only projections and may differ materially from actual future results or events. Readers are referred to the documents filed by the Company with the SEC, specifically the Company's most recent Annual Report on Form 20-F, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements, including, among other things, risks relating to general economic and business conditions, including crude oil and other commodity prices, refining margins and prevailing exchange rates, uncertainties inherent in making estimates of our oil and gas reserves including recently discovered oil and gas reserves, international and Brazilian political,

economic and social developments, receipt of governmental approvals and licenses and our ability to obtain financing.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events or for any other reason. Figures for 2021 on are estimates or targets.

All forward-looking statements are expressly qualified in their entirety by this cautionary statement, and you should not place reliance on any forward-looking statement contained in this presentation.

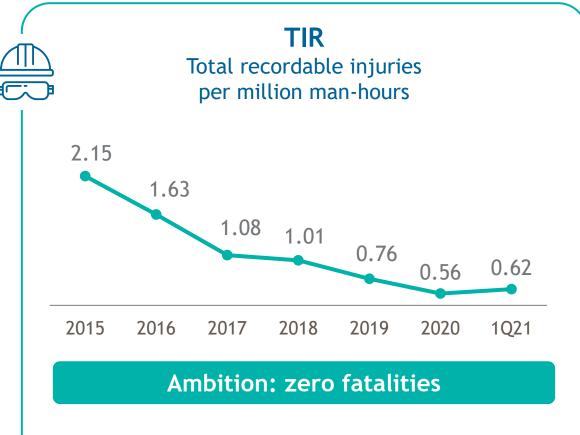
In addition, this presentation also contains certain financial measures that are not recognized under Brazilian GAAP or IFRS. These measures do not have standardized meanings and may not be comparable to similarly-titled measures provided by other companies. We are providing these measures because we use them as a measure of company performance; they should not be considered in isolation or as a substitute for other financial measures that have been disclosed in accordance with Brazilian GAAP or IFRS. Non-sec compliant oil and gas reserves: cautionary statement for us investors

We present certain data in this presentation, such as oil and gas resources, that we are not permitted to present in documents filed with the United States Securities and Exchange Commission (SEC) under new Subpart 1200 to Regulation S-K because such terms do not qualify as proved, probable or possible reserves under Rule 4-10(a) of Regulation S-X

# **ESG** Environmental, Social and Governance



# Safety as a value and fighting Covid-19



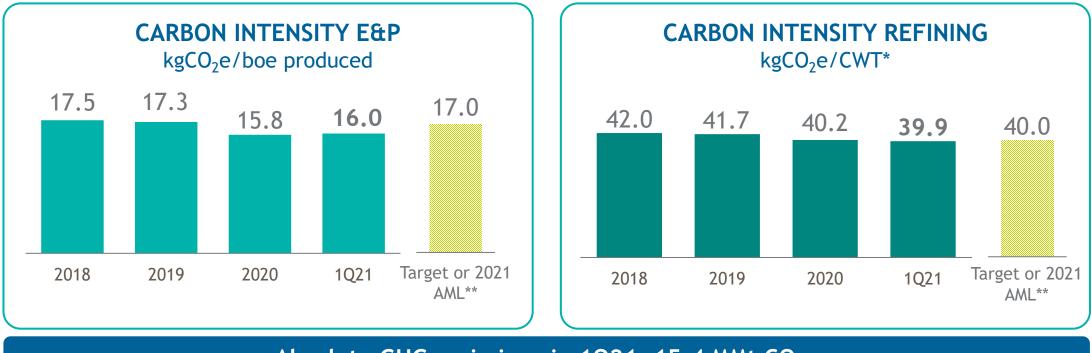
- » Top metric TRI < 0.7</p>
- » 1Q21 within the Acceptable Maximum Limit for 2021

#### **RECENT ACTIONS AGAINST COVID-19**

- Donation of intubation medication to the Ministry of Health, in a joint action with other companies
- Acquisition of mini oxygen units to supply public hospitals, and donation of oxygen cylinders
- Change in platforms' boarding schedule to reduce turnover and risk of contagion

### **Emission indicators**

1Q21 within the targets established in the Strategic Plan



#### Absolute GHG emissions in 1Q21: 15.4 MMt CO<sub>2</sub>e

\* The CWT (Complexity Weighted Tonne) of a refinery considers the potential CO<sub>2</sub> emission, in equivalence to distillation, for each process unit. \*\* AML = Acceptable Maximum Limit

# **Financial** *Highlights*

## **Rodrigo Araujo Alves** Chief Financial and Investor Relations Officer



# 1Q21 Highlights



Recurring EBITDA growth of 34% and margin of 55%



Repurchase of bonds of US\$ 1.4 billion and prepayment of debts of US\$ 0.3 billion



Strong cash generation: US\$ 7.2 billion

Positive free cash flow: US\$ 5.6 billion



Gross debt: Annual reduction of US\$ 18.3 billion Quarterly reduction of US\$ 4.6 billion



Cash inflow with divestments of US\$ 201 million

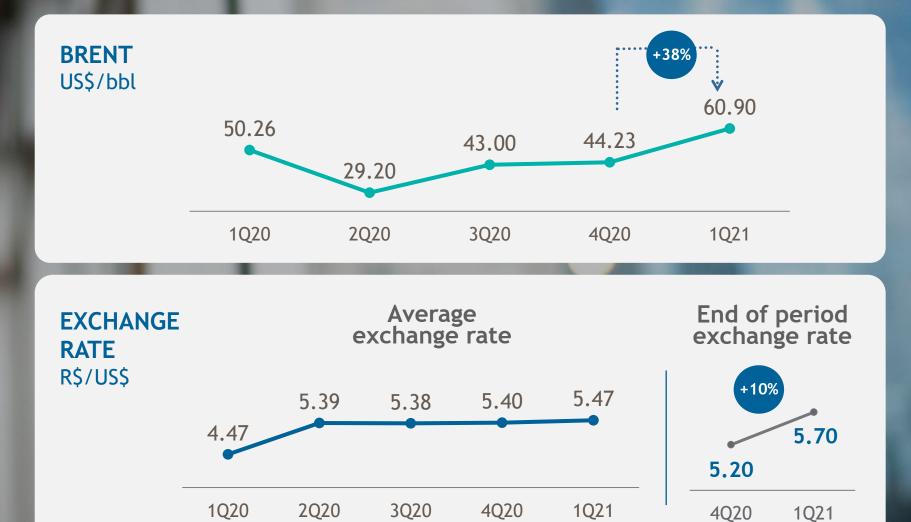


Increase in oil and natural gas production (+3%)



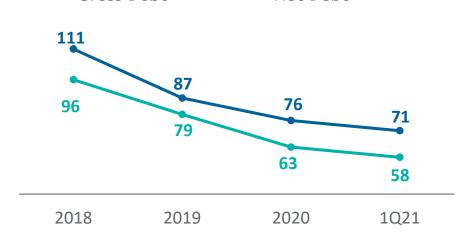
**Record sales of S-10 Diesel** 

## External environment



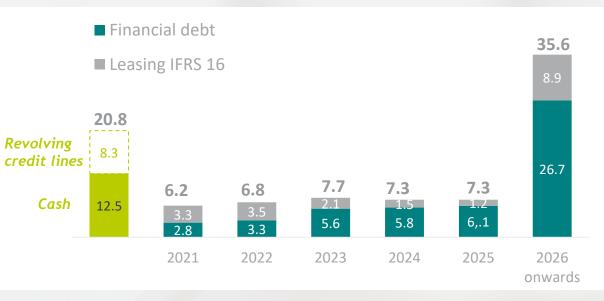
### We continue to reduce indebtedness

#### INDEBTNESS\* US\$ billion Gross Debt — Net Debt



In April, additional reduction of US\$ 3.2 billion in gross debt

#### AMORTIZATION PROFILE US\$ billion

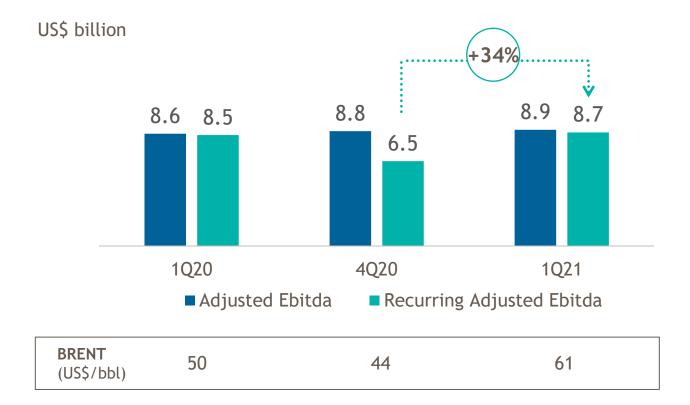


- » Average debt maturity of 11.84 years
- » Average financing rate of 6.0% p.y

\* As of 2018, amounts include leases

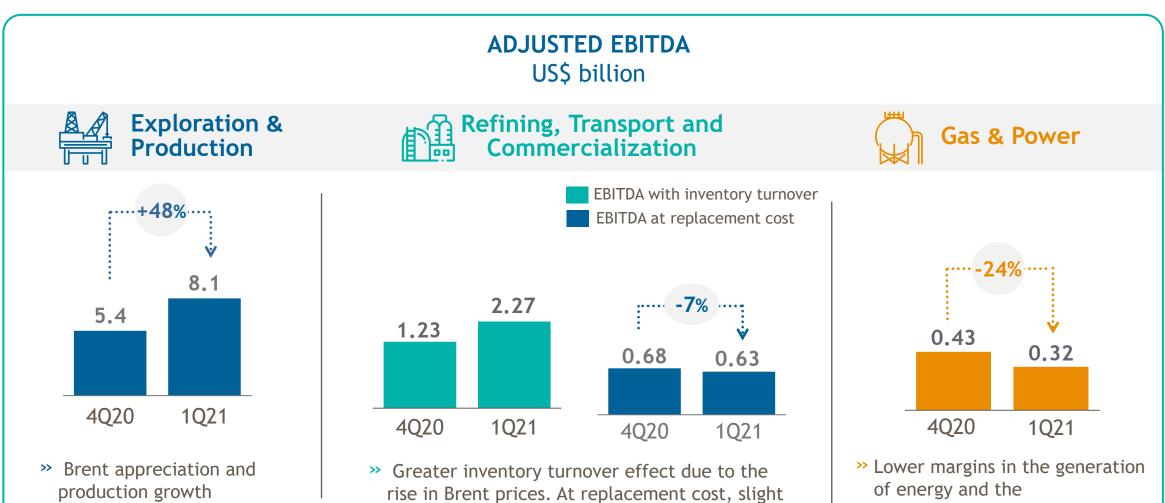


# **Recurring EBITDA growth**



>> Higher oil prices and lower operational expenses

# Robust EBITDA by business segment



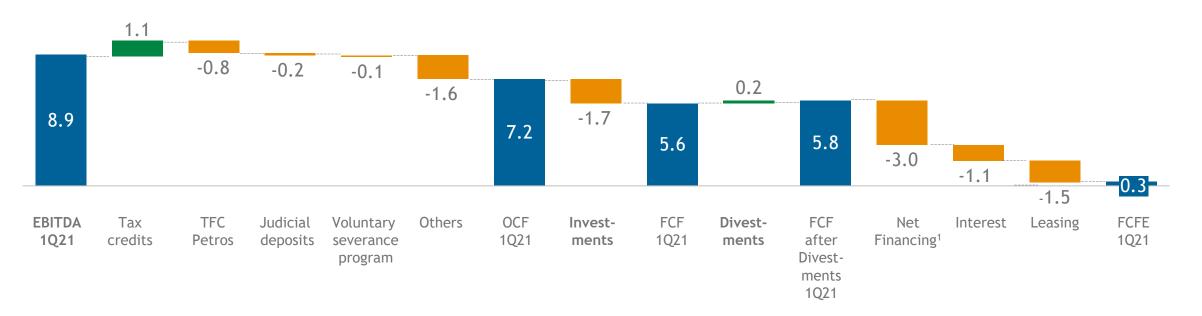
drop due to the impact of the actuarial review

of the health plan that favored 4Q20

commercialization of gas, due to the increase in the cost of LNG

# Cash generation and divestments for prepayments

US\$ billion



- » OCF benefited from tax credits related to VAT tax (ICMS) in the calculation basis of PIS/COFINS, concluding the use of this benefit in 1Q21
- » Impact of payment of TCF<sup>2</sup> Pre-70 agreed with Petros
- » Debt and interest payments totaling US\$ 4.1 billion

<sup>&</sup>lt;sup>1</sup> Includes funding, amortizations, prepayments and goodwill on securities repurchases

<sup>&</sup>lt;sup>2</sup> Term of Financial Commitment Pré-70

# Liability management and capital optimization



**Repurchase of bonds** maturing between 2024 and 2050 with a principal amount of **US\$ 2.5 billion** 



Maturity extension to 2026 of US\$ 2.05 billion that is part of the Revolving Credit Facility of US\$ 3.25 billion maturing in 2024



Tax agreements to close contingencies in the amount of R\$ 1.5 billion with 64% of avoided cost, which will allow the recovery of R\$180 million in judicial deposits



# Portfolio Management

Divestments in 2021 (up to May 11<sup>th</sup>)



#### CLOSINGS

- Frade field
- Mangue Seco Wind Farms 1, 3, 4
- Petrobras Uruguay Distribución (PUDSA)
- BSBios
- 10% of NTS



#### SIGNINGS

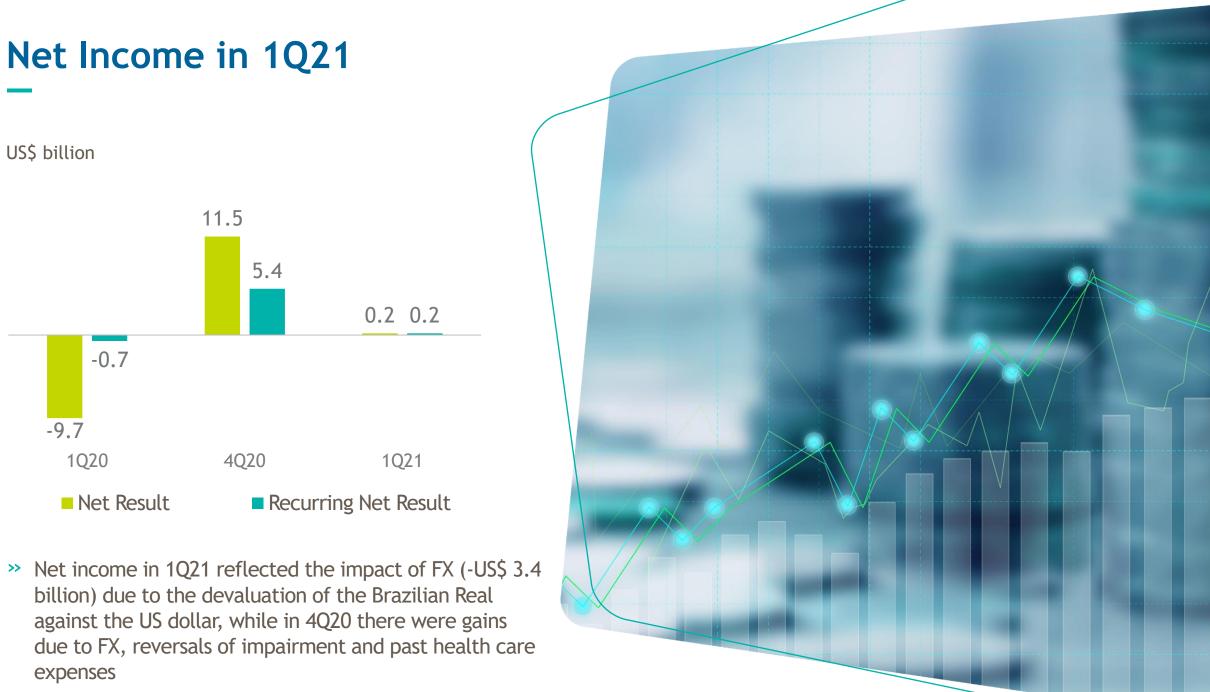
- Mangue Seco Wind Farm 2
- RLAM Refinery
- Peroá Cluster
- Miranga Cluster
- UTEs Camaçari Cluster
- Rabo Branco field

Total transactions value of US\$ 2.5 billion

#### Cash inflow of US\$ 472 million

# **Evolution of divestment projects**

Teaser and nonbinding phase	Binding phase	Signed waiting for closing	Closed
Marlim Cluster - RJ	ANSA	Signed in 2021	Closed in 2021
Note:	Refining Assets RNEST, REFAP, REGAP, REMAN, LUBNOR and SIX	Eólica Mangue Seco 2	BSBios
	Colombia Assets	RLAM	Uruguay Assets (PUDSA)
	Gaspetro	UTE Camaçari Cluster	Eólica Mangue Seco 1
	PBIO	Onshore field Rabo Branco - SE	Eólicas Mangue Seco 3 e 4
	Participation in Energy Generators (UTEs and PCH)	Onshore Fields Miranga Cluster - BA	NTS (10%)
	UFN-III	Shallow water Fields Peroá Cluster - ES	Frade Field - RJ
	Transportadora Brasileira Gasoduto Bolívia (TBG)	<b>Signed in 2020</b> Shallow water Fields Pescada Cluster - RN	
Refining, distribution, energy and natural gas assets Exploration and production assets Change of project phase since 4Q20	Transportadora Sul Brasileira de Gás (TSB)	Onshore Fields Cricaré Cluster - ES	
	Albacora Fields - RJ	Onshore Fields Fazenda Belém Cluster - BA	
	Albacora Leste Fields- RJ	Onshore Fields Recôncavo Cluster - BA	
Note: The cash-in value refers to the closed divestments and also to the down payment received at the time of signing.	Papa-Terra Field RJ	Onshore Fields Remanso Cluster - BA	
	Onshore Fields AL, AM, BA ES, RN e SE	Onshore Fields Rio Ventura Cluster- BA	
	Shallow and Deep-water Fields AL, BA, CE, RJ, RN e SE	<b>Signed in 2018</b> Lapa - 10% additional	15



# highlights in Exploration & Production

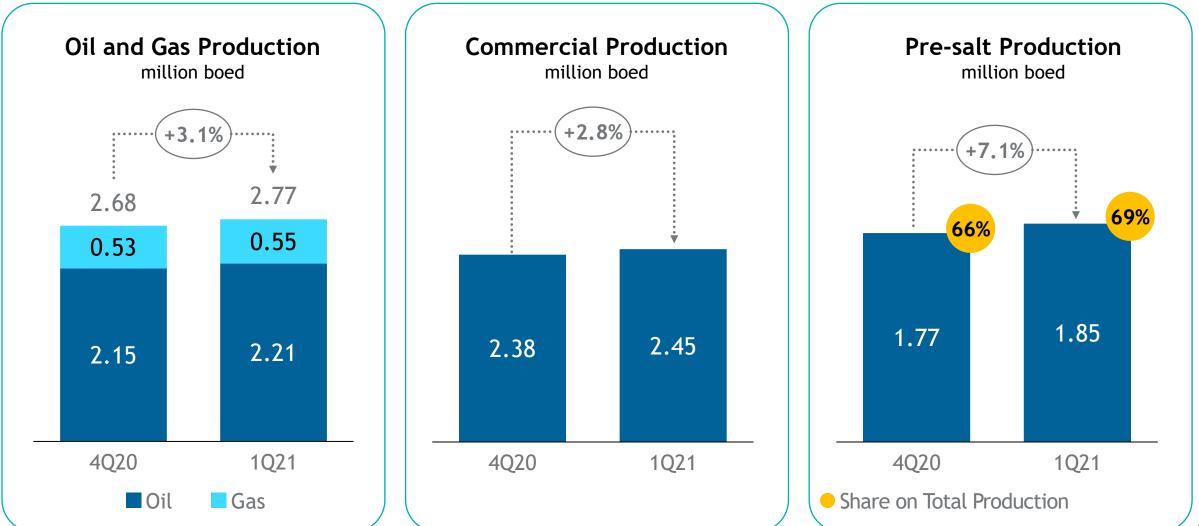
PETROBRAS 70

**Fernando Borges** Chief Exploration & Production Officer

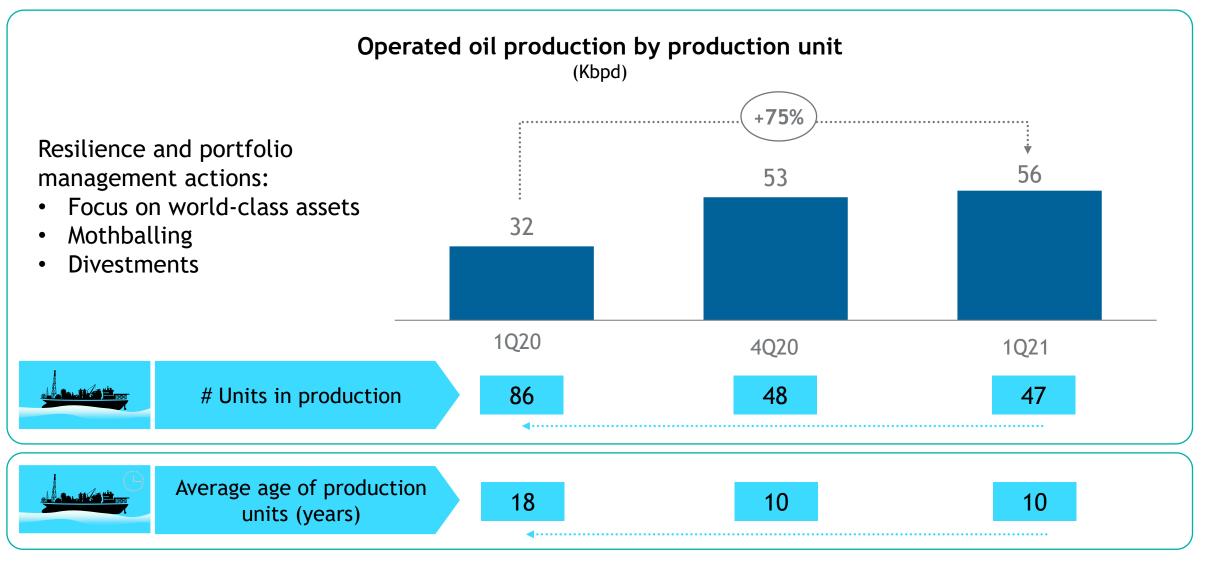


P-70: Platform in rampup in the Atapu field

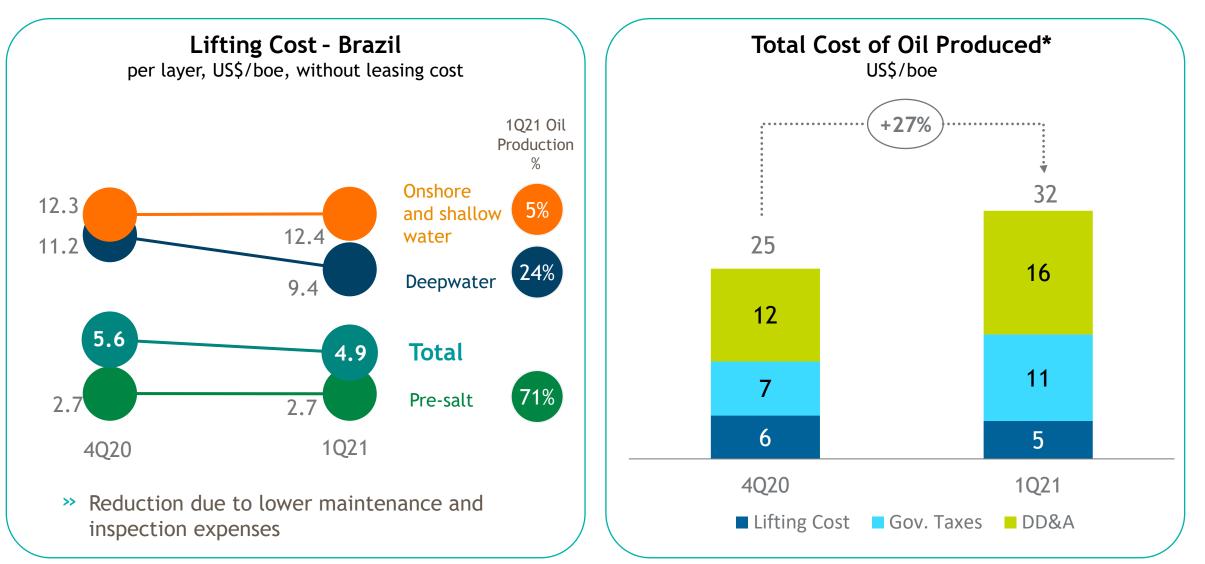
# Increased production due to the ramp-up of P-70 and reduced downtime in the pre-salt layer



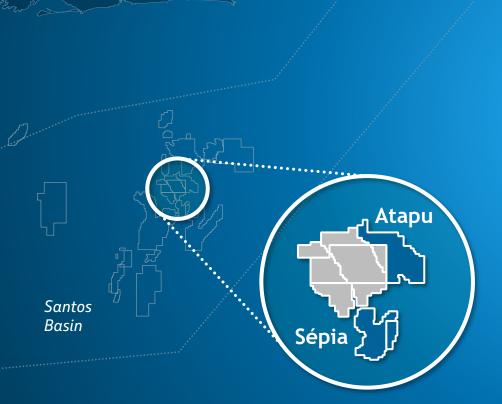
## Increase in average production per platform



# 13% reduction in the lifting cost



• This is a managerial metric that measures the cost of oil production, considering the level of spending throughout the production chain in the operating level. 20 Differences to the figures presented in the financial statements are due to the historical exchange rate of the asset construction, used to calculate this ratio. We manifested interest to exercise the Preferential Rights in Atapu and Sépia, reinforcing our strategy of focusing on deep and ultradeep water



RJ

#### **Preferential Rights:**

- Acting as Operator
- Minimum share of 30%
- Signature Bonus: R\$ 1.2 bi (Atapu) and R\$ 2.1 bi (Sépia), if our share is confirmed at 30%

#### Agreement with the Federal Government:

- Net and Firm Compensations
- Earn out
- Definition of the participation shares of the contracts

Field	Transfer of Rights stake	Production Sharing stake (new participant)	Net and Firm Compensations (100%)
Atapu	39.5%	60.5%	US\$ 3.25 bi
Sépia	31.3%	68.7%	US\$ 3.20 bi

#### We continue to work on developing our assets with a focus on generating value



#### Equatorial Margin

**Foz do Amazonas Basin** We will now hold 100% stake in the 6 blocks of ultradeep water

### **Campos Basin**

#### BM-C-33

We approved, with our partners <u>Equinor</u> and Repsol Sinopec Brasil, the development concept of the block

#### **Búzios**

#### Transfer of Rights Surplus

Last commercial points under negotiation for signature and submission to ANP until September 2021

#### Libra and Mero

We notified ANP of the devolution of the southeast area in order to focus on the exploratory assessment of the Central Area until March 2025 **2H21:** We are going to the market to acquire the 1<sup>st</sup> HISEP for deployment in Mero

# Production Development Highlights

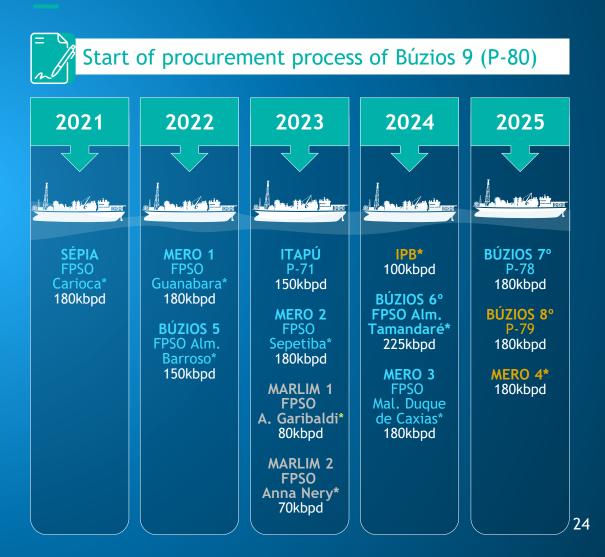
# João Henrique Rittershaussen Chief Production Development Officer



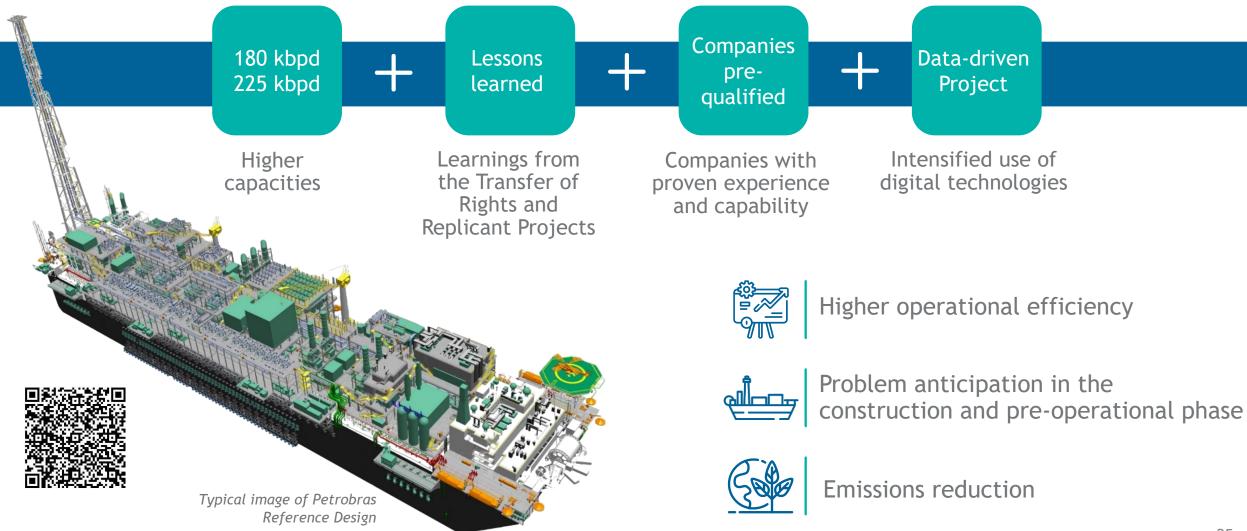
High Capacity Design P-80

Integrado Parque das Baleias RJ Marlim Luces Junes Campos Basin **Búzios** Mero Itapu Pre-salt under construction Sépia La series and Pos-salt under construction Pre-salt under procurement Santos Basin \*Chartered unit

We began the procurement process of the ninth unit in Búzios, in addition to the 13 units scheduled to start the operation by 2025



# Reference basic design and high-capacity design: new generation of platforms, more production and more innovation

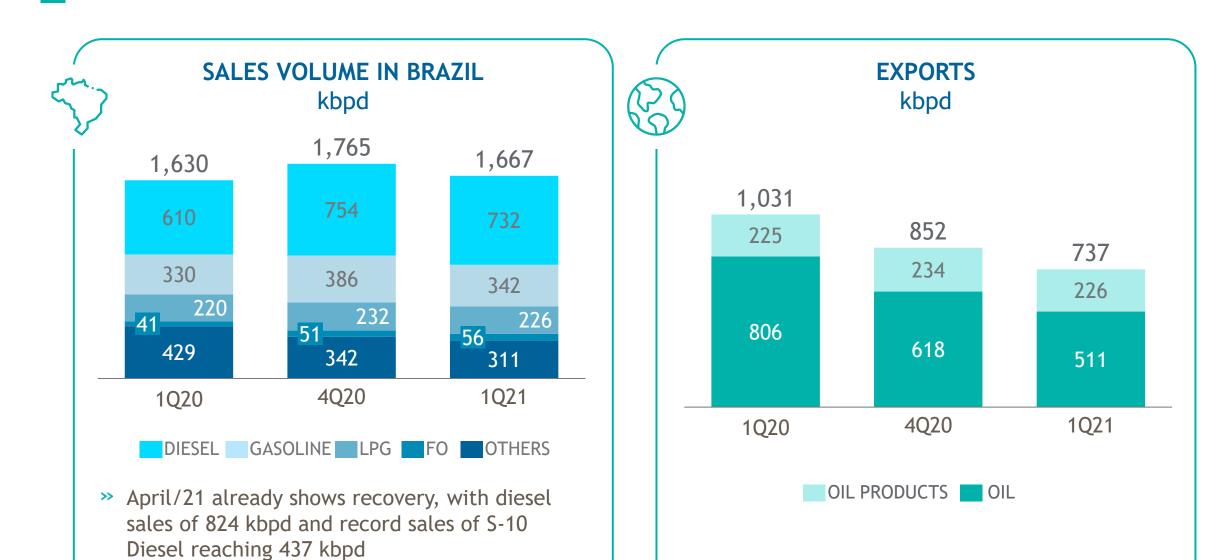


# Marketing and Logistics Highlights

## *Cláudio Mastella Chief Trading and Logistics Officer*



# Sales of oil products in Brazil and exports



## **Commercial actions**



Commercial actions to mitigate the effects of COVID-19 and the expansion of lower sulfur diesel supply contributed to the **record** sales of S-10 Diesel



Best result of the last 5 years in asphalt sales (428.3 thousand tons)



We started Atapu oil exports with two cargoes in the quarter



Incorporation of two new clients to the Búzios portfolio in 1Q21

## Logistics integration



Record delivery of low sulfur fuel oil at the port of Santos with 266 operations for 238 ships



In March 2021, we reached the important mark of **21 export cargoes** (equivalent to 20 MM bbl) at the Angra dos Reis Terminal, surpassing January 2021 when 20 batches were formed

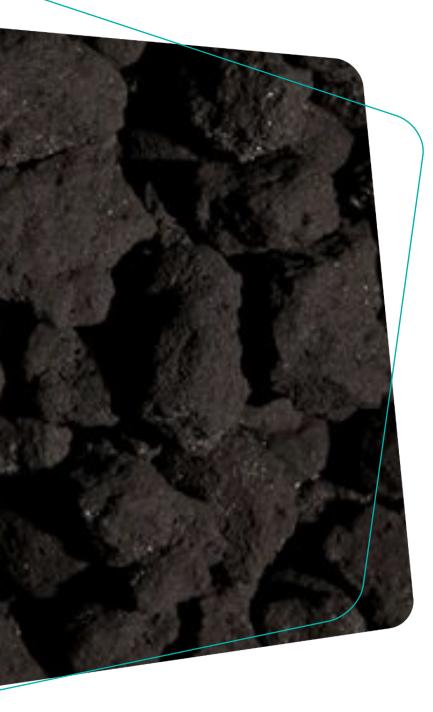


Madre de Deus Terminal guaranteed the region's supply during the programmed shutdown of RLAM's units with **record S-10 Diesel in Bahia** 



Resumption of **transshipment operations at the port of Pecém**, offering another logistical alternative for importing and exporting products

In E&P logistics, we maintained one of the **lowest carbon indexes per ton moved**, by using the maritime support vessels for cargo transportation



# Value capture with the new coke marketing model

In March/21, we launched a new model for commercialization of green petroleum coke, increasing from 2 to 11 sales contracts in Brazil with:



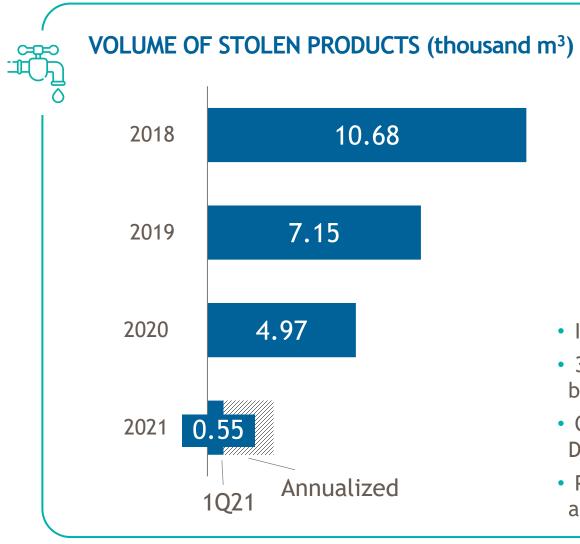
Expansion of direct sales to large consumers

Selection of regional business partners for commercialization

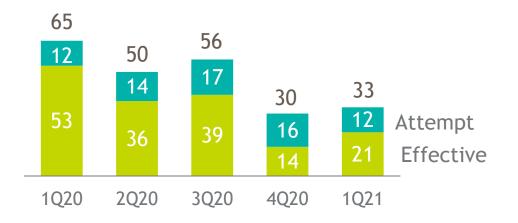
Customer portfolio diversification also happens through exports, where we focus on selling anode grade, a product recognized for its high-quality and differentiated price

Greater market competitiveness with margin captured by Petrobras

# Actions to reduce illegal pipeline taps



ILLEGAL PIPELINE TAPS (number)



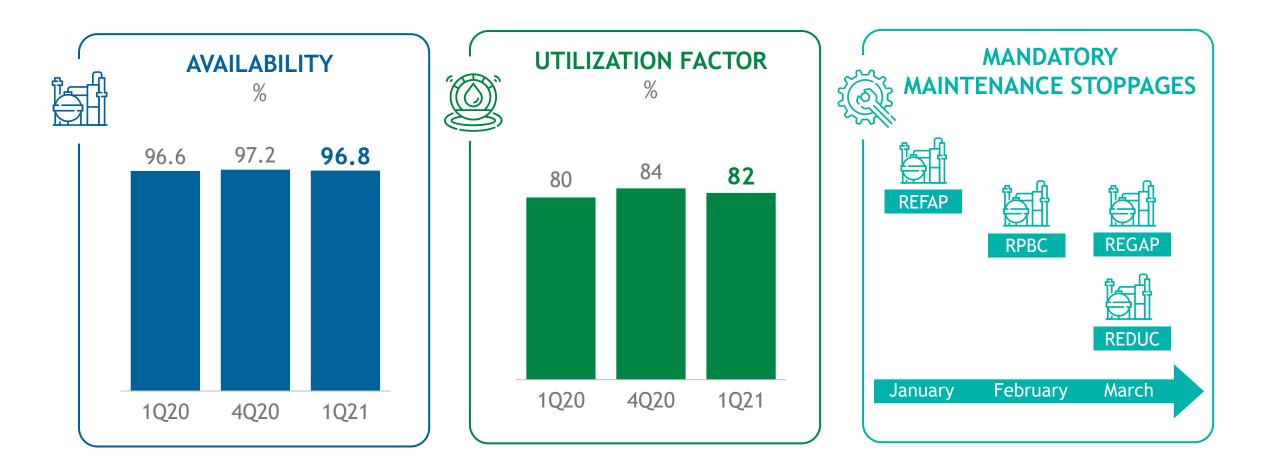
- In 1Q21, 90% of the occurrences were detected within 1-day
- 36% of 1Q21 illegal taps (thefts) were detected and stopped before they became effective (2019: 24% and 2020: 29%)
- Opening of the new Pipeline Protection Control Center (PPCC) in December 2020
- Prospecting new technologies to detect clandestine derivations in a faster and more reliable way

# Refining and Natural Gas Highlights

## *Rodrigo Costa Lima e Silva Chief Refining and Natural Gas Officer*

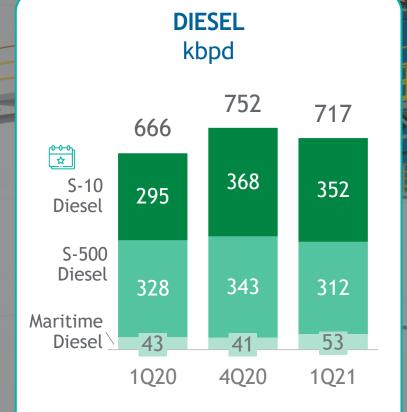
BR PETROBRAS

# Refining maintains high availability and flexibility in the use of the park



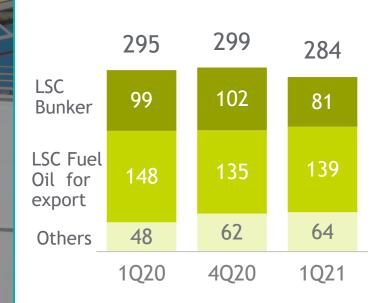
# Focus on products with higher added value

**OIL PRODUCTS PRODUCTION** kbpd 1,898 1,836 1,821 752 666 Diesel 717 Gasoline 360 388 378 LPG 124 119 118 FUEL OIL 295 299 284 Others 391 340 325 1Q20 4Q20 1Q21



S-10 record in REFAP ☆ and REVAP in Mar/21

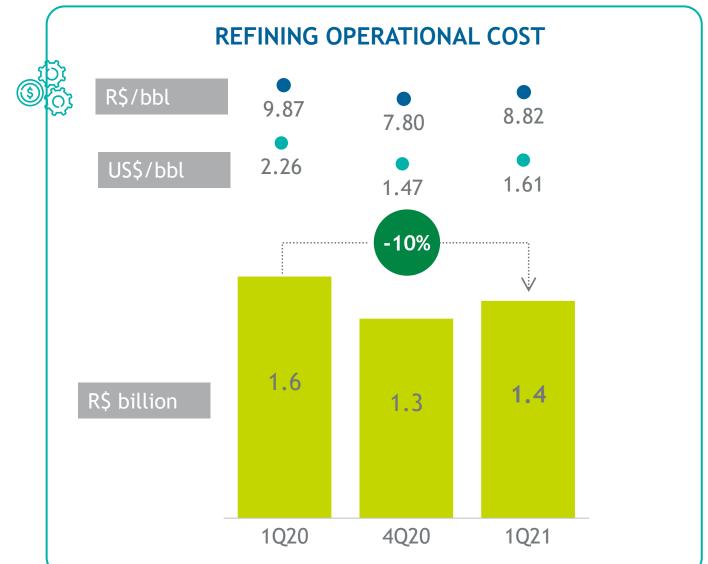
#### LSC FUEL OIL AND BUNKER kbpd

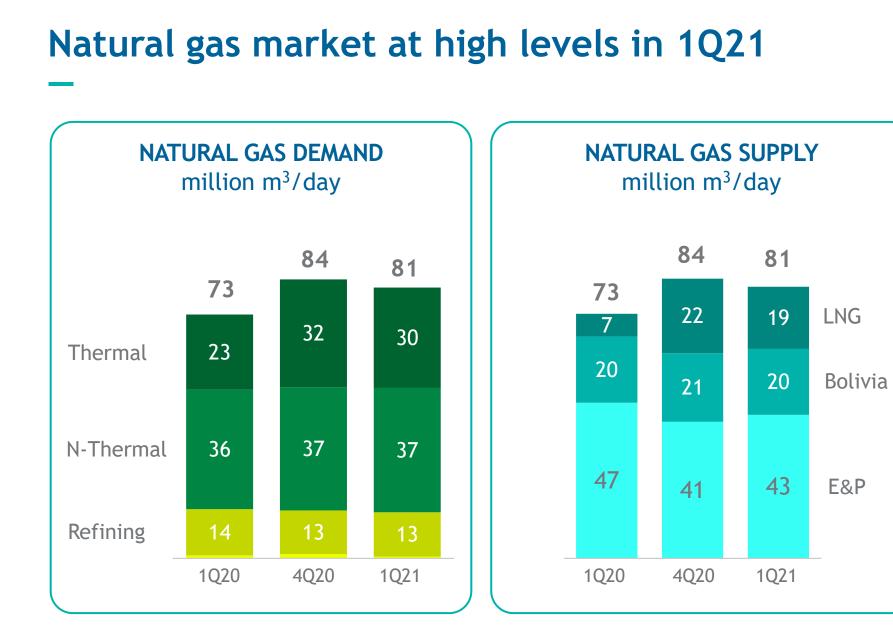


LSC: Low sulfur content



# More cost-effective refining









# 1<sup>st</sup> quarter 2021 Performance

www.petrobras.com.br/ir

