

# **TERNIUM S.A.**

# **FORM 20-F**

(Annual and Transition Report (foreign private issuer))

# Filed 06/25/08 for the Period Ending 12/31/07

Telephone (352) 4661-11-3815

CIK 0001342874

Symbol TX

SIC Code 3312 - Steel Works, Blast Furnaces (Including Coke Ovens), and Rolling Mills

Industry Iron & Steel Sector Technology

Fiscal Year 12/31



by the annual report.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 20-F**

(Mar	(Mark One)						
	☐ Registration statement pursuant to Section 12(b) or 12(g) of the Securities Exchange						
	or						
X	Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2007						
	or						
	☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1	934					
	or						
	☐ Shell company report pursuant to Section 13 or 15(d) of the Securities Exchange Ac	t of 1934					
	Commission file number: 001-32773	34					
	TERNIUM S.A.						
	(Exact Name of Registrant as Specified in its	s Charter)					
	N/A						
	(Translation of registrant's name into En	glish)					
	Grand Duchy of Luxembourg (Jurisdiction of incorporation or organization)	ation)					
	46a, Avenue John F. Kennedy—2 <sup>nd</sup> f L-1855 Luxembourg (Address of registrant's registered offi						
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	(Name, Telephone, E-Mail and/or Facsimile number and Address	s of Company Contact Person)					
	Securities registered or to be registered pursuant to Sect	ion 12(b) of the Act:					
	Title of Each Class	Name of Each Exchange On Which Registered					
	American Depositary Shares Ordinary Shares, par value USD1.00 per share	New York Stock Exchange New York Stock Exchange*					
* Ordinary shares of Ternium S.A. are not listed for trading but only in connection with the registration of American Depositary Shares which are evidenced by American Depositary Receipts.							
Securities registered or to be registered pursuant to Section 12(g) of the Act:							
None							
Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:							
	None						
	Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered						

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.						
	Yes	X	No			
If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.					13	
	Yes		No	X		
Note—checking the box above will not relieve any r Exchange Act of 1934 from their obligations under t			o file	repor	rts pursuant to Section 13 or 15(d) of the Securities	
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.						
	Yes	X	No			
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):						
Large accelerated filer ⊠	A	ccelerated Fil	ler l		Non-accelerated filer $\Box$	
Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:						
U.S. GAAP   International Finar Accounting Standard			ndards	as is	ssued by the International Other	
If "Other" has been checked in response to the previous question indicate by check mark which financial statement item the registrant has elected to follow						
Iter	m 17		Item	18		
If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).						
	Yes		No	X		
Please send copies of notices and communications from the Securities and Exchange Commission to:						
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# TABLE OF CONTENTS

PARTI		6
Item 1.	Identity of Directors, Senior Management and Advisers	6
Item 2.	Offer Statistics and Expected Timetable	6
Item 3.	Key Information	6
Item 4.	Information on the Company	23
Item 4A.	Unresolved Staff Comments	61
Item 5.	Operating and Financial Review and Prospects	62
Item 6.	Directors, Senior Management and Employees	86
Item 7.	Major Shareholders and Related Party Transaction	97
Item 8.	Financial Information	101
Item 9.	The Offer and Listing	102
Item 10.	Additional Information	103
Item 11.	Quantitative and Qualitative Disclosures About Market Risk	114
Item 12.	Description of Securities Other Than Equity Securities	118
PART II		119
Item 13.	Defaults, Dividend Arrearages and Delinquencies	119
Item 14.	Material Modifications to the Rights of Security Holders and Use of Proceeds	119
Item 15.	Controls and Procedures	119
Item 16A	. Audit Committee Financial Expert	120
Item 16B.	. Code of Ethics	120
Item 16C	. Principal Accountant Fees and Services	120
Item 16D	. Exemptions from the Listing Standards for Audit Committees	121
Item 16E.	Purchases of Equity Securities by the Issuer and Affiliated Purchasers	121
PART III		122
Item 17.	Financial Statements	122
Item 18.	Financial Statements	122
Item 19.	Exhibits	122

# **CERTAIN DEFINED TERMS**

In this annual report, unless otherwise specified or if the context so requires:

- References to "the Company", "we", "us" or "our" are exclusively to Ternium S.A., a joint stock corporation ( *société anonyme* holding) organized under the laws of the Grand Duchy of Luxembourg;
- References to "Ternium" refer to the flat and long steel manufacturing, processing and distribution businesses of various subsidiaries of the Company. See notes 1 and 2 to our audited consolidated financial statements included elsewhere in this annual report and Item 4. "Information on the Company—History and Development of the Company";
- References to "Amazonia" are to Consorcio Siderurgia Amazonia S.L., a Spanish holding company and a subsidiary of the Company that holds a 59.73% interest in Sidor;
- References to "the Ternium companies" are to the Company's manufacturing subsidiaries, namely Siderar S.A.I.C., an Argentine corporation ("Siderar"), Sidor C.A., a Venezuelan corporation ("Sidor"), Hylsamex, S.A. de C.V., a Mexican corporation ("Hylsamex") and Grupo Imsa, S.A.B. de C.V., a Mexican corporation ("Grupo Imsa"), and their respective subsidiaries.
- References to "Ylopa" are to Ylopa Serviços de Consultadoría Lda., a company organized under the laws of Portugal and registered in the Madeira Free Zone;
- References to "Usiminas" are to Usinas Siderurgicas de Minas Gerais S/A—USIMINAS, a company organized under the laws of Brazil and a shareholder of the Company;
- References to "Tenaris" are to Tenaris S.A., a joint stock corporation ( *société anonyme* holding) organized under the laws of the Grand Duchy of Luxembourg and a shareholder of the Company;
- References to "San Faustín" are to San Faustín N.V., a corporation organized under the laws of the Netherlands Antilles and the Company's indirect controlling shareholder;
- References to the "Ternium network" or "Ternium Internacional" are to an international group of companies that markets and provides worldwide distribution services for products offered primarily by Ternium.
- References to "ADSs" are to the American Depositary Shares which are evidenced by American Depositary Receipts;
- References to "tons" are to metric tons; one metric ton is equal to 1,000 kilograms, 2,204.62 pounds or 1.102 U.S. (short) tons; and
- References to "billions" are to thousands of millions, or 1,000,000,000.

# PRESENTATION OF CERTAIN FINANCIAL AND OTHER INFORMATION

# **Accounting Principles**

We prepare our consolidated financial statements in conformity with International Financial Reporting Standards, or IFRS, as issued by the International Accounting Standards Board, or IASB. IFRS differ in certain significant respects from generally accepted accounting principles in the United States, commonly referred to as U.S. GAAP

#### Currencies

In this annual report, unless otherwise specified or the context otherwise requires:

- "dollars", "U.S. dollars" or "USD" each refers to the United States of America dollar;
- "Argentine pesos" or "ARP" each refers to the Argentine peso;
- "Venezuelan bolívares" or "VEB" each refers to the Venezuelan bolívar; and
- "Mexican pesos" or "MXN" each refers to the Mexican peso;

On December 31, 2007, the exchange rate between the Argentine peso and the U.S. dollar (as published by *Banco Central de la República Argentina*, or the Argentine Central Bank), was ARP3.149=USD1.00; the noon buying rate for the Venezuelan bolívar as certified for customs purposes by the Federal Reserve Bank of New York was VEB2.1446=USD 1.00; and the noon buying rate for the Mexican peso as published by the Federal Reserve Bank of New York was MXN10.9169=USD1.00. Those rates may differ from the actual rates used in preparation of the Company's consolidated financial statements. We do not represent that any of these currencies could have been or could be converted into U.S. dollars or that U.S. dollars could have been or could be converted into any of these currencies.

# Rounding; Comparability of Data

Certain monetary amounts, percentages and other figures included in this annual report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

# Our Internet Site is Not Part of this Annual Report

We maintain an Internet site at www.ternium.com. Information contained in or otherwise accessible through this website is not a part of this annual report. All references in this annual report to these Internet sites are inactive textual references to these URLs, or "uniform resource locators" and are for your informational reference only. We assume no responsibility for the information contained on these sites.

# CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This annual report and any other oral or written statements made by us to the public may contain "forward-looking statements" within the meaning of and subject to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. This annual report contains forward-looking statements, including with respect to certain of our plans and current goals and expectations relating to Ternium's future financial condition and performance.

Sections of this annual report that by their nature contain forward-looking statements include, but are not limited to, Item 3. "Key Information," Item 4. "Information on the Company," Item 5. "Operating and Financial Review and Prospects" and Item 11. "Quantitative and Qualitative Disclosures About Market Risk."

We use words such as "aim," "will likely result," "will continue," "contemplate," "seek to," "future," "objective," "goal," "should," "will pursue," "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and words and terms of similar substance to identify forward-looking statements, but they are not the only way we identify such statements. All forward-looking statements are management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. In addition to the risks related to Ternium's business discussed under Item 3. "Key Information—D. Risk Factors," other factors could cause actual results to differ materially from those described in the forward-looking statements. These factors include, but are not limited to:

- the impact of the nationalization of Sidor discussed elsewhere in this annual report;
- our ability to successfully implement our business strategy or to grow through acquisitions, greenfield projects, joint ventures and other investments;
- our ability to successfully integrate the operations of recent or future acquisitions into the operations of Ternium;
- uncertainties about the degree of growth in the number of consumers in the markets in which Ternium operates and sells its products;
- the impact in the markets in which Ternium operates of existing and new competitors, including competitors that offer less expensive products and services, desirable or innovative products, or have extensive resources or better financing, and whose presence may affect Ternium's customer mix, revenues and profitability;
- other factors or trends affecting the flat and long steel industry generally and our financial condition in particular;
- general economic and political conditions in the countries in which Ternium operates or other countries which have an impact on Ternium's business activities or investments;
- the monetary and interest rate policies of the countries in which Ternium operates;
- inflation or deflation in the countries in which Ternium operates;
- unanticipated volatility in interest rates;
- foreign exchange rates;
- the performance of the financial markets globally and in the countries in which Ternium operates;
- changes in domestic and foreign laws, regulations and taxes;
- changes in competition and the pricing environments in the countries in which Ternium operates;

- regional or general changes in asset valuations; and
- increases in the prices of raw materials, other supplies or energy or difficulties in acquiring raw materials or other supplies or energy supply cut-offs.

By their nature, certain disclosures relating to these and other risks are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses that may affect Ternium's financial condition and results of operations could differ materially from those that have been estimated. You should not place undue reliance on the forward-looking statements, which speak only as of the date of this annual report. Except as required by law, we are not under any obligation, and expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

### PART 1

Item 1. Identity of Directors, Senior Management and Advisers

Not applicable.

Item 2. Offer Statistics and Expected Timetable

Not applicable.

# Item 3. Key Information

### A. Selected Financial Data

The selected consolidated financial data (or selected combined consolidated financial data, as applicable) set forth below have been derived from our audited consolidated financial statements (or selected combined consolidated financial statements, as applicable) for each of the years and at the dates indicated. Our consolidated financial statements were prepared in accordance with IFRS, as issued by IASB, and were audited by Price Waterhouse & Co. S.R.L., Argentina, an independent registered public accounting firm that is a member firm of PricewaterhouseCoopers. IFRS differ in certain significant respects from U.S. GAAP.

The audited consolidated financial statements of the Company as of December 31, 2007, and for the year then ended included in this annual report consolidate the results and other financial data of Grupo Imsa, which came under the Company's control on July 26, 2007. Accordingly, the Company's results and other financial data for the year ended December 31, 2007 varied significantly from the results and other financial data for the year ended December 31, 2006 and 2005.

The audited consolidated financial statements of the Company as of December 31, 2006, and for the year then ended, and the audited combined consolidated financial statements of the Company as of December 31, 2005, and for the year then ended, consolidate the results and other financial data of Amazonia and Hylsamex, which came under the control of San Faustín on February 15, 2005, and on August 22, 2005, respectively. Accordingly, the Company's results and other financial data for the year ended December 31, 2006 and 2005 varied significantly from the results and other financial data for the years ended December 31, 2004, and 2003.

The audited combined consolidated financial data of the Company as of December 31, 2004 and 2003, and for the years then ended combine and consolidate the results and other financial data of each of Siderar, Ylopa and Ternium Internacional, and recognize the investment in Amazonia under the equity method, as of each such dates and for each of the years then ended, on the basis that such companies were under the common control of San Faustín as of each such dates and for each such years. The effect of this presentation is to show the combined historical results, financial condition and other data of the various companies under the common control of San Faustín as though these companies had been our subsidiaries at the dates and during the years presented. For more information, see notes 1, 2 and 3 to our audited consolidated financial statements included in this annual report. For a discussion of the currencies used in this annual report, exchange rates and accounting principles affecting the financial information contained in this annual report, see "Presentation of Certain Financial and Other Information—Accounting Principles" and "Currencies."

In the community of IV Stations	For the year ended December 31,				
In thousands of U.S. dollars (except number of shares and per share data)	2007	2006 (2)	2005 (1) (2)	2004 (1) (2)	2003 (1) (2)
Selected consolidated income statement data					
IFRS					
Continuing operations					
Net sales	8,184,381	6,565,582	4,449,711	1,615,181	1,074,527
Cost of sales	(5,796,040)	(4,296,979)	(2,486,974)	(965,004)	(671,720)
Gross profit	2,388,341	2,268,603	1,962,797	650,177	402,807
Selling, general and administrative expenses	(825,807)	(624,784)	(504,687)	(132,882)	(133,623)
Other operating income (expenses), net	23,874	(7,250)	(65,949)	(3,124)	(4,402)
Operating income	1,586,408	1,636,569	1,392,161	514,171	264,782
Interest expense	(142,137)	(112,918)	(81,608)	(18,257)	(39,980)
Interest income	66,878	52,554	32,324	8,911	6,036
Other financial income (expenses), net	(351,096)	(322,417)	(261,452)	211,635	109,550
Excess of fair value of net assets acquired over cost	_	_	188,356	_	_
Equity in earnings (losses) of associated companies	(7,065)	4,534	21,524	209,201	110,250
Income before income tax expense	1,152,988	1,258,322	1,291,305	925,661	450,638
Income tax expense	(162,640)	(262,356)	(218,492)	(177,486)	(94,087)
Income from continuing operations	990,348	995,966	1,072,813	748,175	356,551
Discontinued operations					
Income from discontinued operations	10,818				
Net income for the year (3)	1,001,166	995,966	1,072,813	748,175	356,551
Attributable to:					
Equity holders of the Company	784,490	795,424	704,406	457,339	218,215
Minority interest	216,676	200,542	368,407	290,836	138,336
	1,001,166	995,966	1,072,813	748,175	356,551
Depreciation and amortization	565,848	424,495	316,405	99,192	85,479
Weighted average number of shares outstanding (4)	2,004,743,442	1,936,833,060	1,209,476,609	1,168,943,632	1,168,943,632
Basic earnings per share for profit attributable to the equity					
holders of the Company (4)	0.39	0.41	0.58	0.39	0.19
Diluted earnings per share for profit attributable to the					
equity holders of the Company	0.39	0.41	0.54(5)	0.39	0.19
Dividends per share declared	0.05	0.05	_	_	_
Income from continuing operations per share (3)	0.39	0.41	0.58	0.39	0.19

- (1) Combined consolidated financial information on the basis of common control. See note 2 to our audited consolidated financial statements.
- (2) Certain comparative amounts for 2006, 2005, 2004 and 2003 have been reclassified to conform to changes in presentation in the current period.
- (3) International Accounting Standard N° 1 (IAS 1) (Revised) requires that income for the year as shown in the income statement not exclude minority interest. Earnings per share and Income from continuing operations per share, however, continue to be calculated on the basis of income attributable solely to the equity holders of the Company.
- (4) As discussed in note 28 to our audited consolidated financial statements, in October 2005, Usiminas exchanged its 5.3% equity interest in Siderar, its 16.6% equity interest in Amazonia and its 19.1% equity interest in Ylopa and other items for 227,608,254 new shares of the Company. Upon the consummation of this exchange, capital increased to USD1,396.6 million, represented by 1,396,551,886 shares of USD1.00 nominal value each. Pursuant to certain provisions contained in a subordinated convertible loan agreement, on February 6, 2006, the Company exchanged certain subordinated convertible loans (including interest accrued through January 31, 2006) held by a wholly-owned subsidiary of San Faustín and converted them into shares at a conversion price of USD2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006. As provided in the Corporate Reorganization Agreement, on February 9, 2006, a wholly-owned subsidiary of San Faustín contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly-issued shares of the Company after the settlement of its initial public offering. In connection with the overallotment described in note 1 to our audited consolidated financial statements, on March 1, 2006, the Company issued 22,981,360 new shares. Upon consummation of the transactions discussed above, as of December 31, 2006, the capital of the Company was increased to USD2,004.7 million, represented by 2,004,743,442 shares, each having a nominal value of USD1.00. Ternium's combined earnings per share for the year ended December 31, 2004 and 2003 have been calculated based on the assumption that 1,168,943,632 shares were issued and outstanding in each of the periods presented. For fiscal years 2007, 2006 and 2005, the weighted average of shares outstanding totaled 2,004,743,442, 1,936,833,060 and 1,209,476,609 shares, respectively.
- (5) Diluted earnings per share have been calculated giving effect to the conversion of the Subordinated Convertible Loans. See note 1 to our audited consolidated financial statements.

In thousands of U.S. dollars	At December 31,						
(except number of shares and per share data)	2007	2006 (2)	2005 (1) (2)	2004 (1) (2)	2003 (1)		
Selected consolidated balance sheet data							
IFRS							
Non-current assets	8,619,297	6,117,284	6,116,423	1,728,410	1,610,810		
Property, plant and equipment, net	6,858,779	5,420,683	5,463,871	1,244,691	1,275,699		
Other non-current assets (3)	1,760,518	696,601	652,552	483,719	335,111		
Current assets	5,148,013	2,653,255	2,543,558	918,220	576,078		
Cash and cash equivalents	1,126,041	643,352	765,630	194,875	129,020		
Other current assets	3,252,830	2,002,861	1,774,768	723,345	447,058		
Non-current assets classified as held for sale	769,142	7,042	3,160	_	_		
Total assets	13,767,310	8,770,539	8,659,981	2,646,630	2,186,888		
Capital and reserves attributable to the Company's equity							
holders (4)	4,452,680	3,757,558	1,842,454	1,026,725	701,821		
Minority interest	1,914,210	1,729,583	1,733,465	745,126	550,264		
Non-current liabilities	5,415,071	1,875,894	3,691,288	359,510	677,649		
Borrowings	3,677,497	548,401	2,399,878	1,008	283,914		
Deferred income tax	1,337,039	985,155	1,048,188	337,473	374,907		
Other non-current liabilities	400,535	342,338	243,222	21,029	18,828		
Current liabilities	1,985,349	1,407,504	1,392,774	515,269	257,154		
Borrowings	407,404	508,694	516,399	121,998	80,238		
Other current liabilities	1,364,182	898,810	876,375	393,271	176,916		
Liabilities directly associated with non-current assets classified							
as held for sale	213,763	_	_	_			
Total liabilities	7,400,420	3,283,398	5,084,062	874,779	934,803		
Total equity and liabilities	13,767,310	8,770,539	8,659,981	2,646,630	2,186,888		
Number of shares outstanding (5)	2,004,743,442	2,004,743,442	1,396,551,886	1,168,943,632	1,168,943,632		

- (1) Combined consolidated financial information on the basis of common control. See note 2 to our audited consolidated financial statements.
- (2) Certain comparative amounts for 2006, 2005, 2004 and 2003 have been reclassified to conform to changes in presentation in the current period.
- (3) As of December 31, 2007, 2006 and 2005, includes goodwill related to the acquisition of our Mexican subsidiaries for a total amount of USD850.7, USD397.9 million and USD399.7 million, respectively. See note 3 to our audited consolidated financial statements.
- (4) The Company's common stock as of December 31, 2007, 2006, 2005, 2004 and 2003 was represented by 2,004,743,442, 2,004,743,442, 1,396,551,886, 1,168,943,632 and 1,168,943,632, par value USD1.00 per share, for a total amount of USD 2,004.7 million, USD1,396.6 million, USD1,168.9 million and USD1,168.9 million, respectively.
- (5) As described in note 28 to our audited consolidated financial statements, after the completion of the Company's initial public offering, the conversion of the Subordinated Convertible Loans, the exercise of the over-allotment option granted to the underwriters of the initial public offering and the consummation of the transactions contemplated in the Corporate Reorganization Agreement, 2,004,734,442 shares were outstanding. In October 2005, Usiminas exchanged its 5.3% equity interest in Siderar, its 16.6% equity interest in Amazonia and its 19.1% equity interest in Ylopa and other items for 227,608,254 new shares of the Company. Upon the consummation of this exchange, capital increased to USD1,396.6 million, represented by 1,396,551,886 shares of USD1.00 nominal value per share. Pursuant to certain provisions contained in a subordinated convertible loan agreement, on February 6, 2006, the Company exchanged certain subordinated convertible loans (including interest accrued through January 31, 2006) held by a wholly-owned subsidiary of San Faustín and converted them into shares at a conversion price of USD2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006. As provided in the Corporate Reorganization Agreement, on February 9, 2006, a wholly-owned subsidiary of San Faustín contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly-issued shares of the Company after the settlement of its initial public offering. In connection with the over-allotment described in note 1 to our audited consolidated financial statements, on March 1, 2006, the Company issued 22,981,360 new shares. Upon consummation of the transactions discussed above, as of December 31, 2006, the capital was increased to USD2,004.7 million, represented by 2,004,743,442 shares, each having a nominal value of USD1.00.

# **B.** Capitalization and Indebtedness

Not applicable.

# C. Reasons for the Offer and Use of Proceeds

Not applicable.

### **D. Risk Factors**

You should carefully consider the risks and uncertainties described below, together with all other information contained in this annual report, before making any investment decision. Any of these risks and uncertainties could have a material adverse effect on our business, financial condition and results of operations, which could in turn affect the price of the Company's shares and ADSs.

### Risks relating to the Sidor nationalization process

We hold approximately 59.7% of Sidor, while Corporación Venezolana de Guayana, or CVG (a Venezuelan governmental entity) and *Banco de Desarrollo Económico y Social de Venezuela*, or BANDES (a bank owned by the Venezuelan government) hold approximately 20.4% of Sidor and certain Sidor employees and former employees hold approximately 20%. On April 8, 2008, the Venezuelan government announced its intention to take control over Sidor, and on April 29, 2008, the National Assembly of the Republic of Venezuela passed a resolution declaring that the shares of Sidor, together with all of its assets, are of public and social interest. On May 13, 2008, Decree Law 6058 regulating the steel production activity in the Guayana, Venezuela region (the "Decree") became effective upon publication in Venezuela's Official Gazette. The Decree orders that Sidor and its subsidiaries and associated companies be transformed into state-owned enterprises ("*empresas del estado*"), with Venezuela owning not less than 60% of their share capital. The discussions with the Venezuelan government regarding the adequate and fair terms and conditions upon which all or a significant part of our interest in Sidor would be transferred to Venezuela are presently under way. Pursuant to the Decree, the date on which control over Sidor would be transferred to Venezuela would be not later than July 12, 2008. For more information on the Sidor nationalization process, please see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

The nationalization of Sidor involves several risks and uncertainties and may have a material adverse effect on our business, financial condition and results of operations, as further described in this annual report.

The nationalization of Sidor will result in future reductions to our production volumes and could result in future reductions to our anticipated operating results and cash generation.

The potential impact on our results of operations and financial position of the Venezuelan government actions with respect to Sidor is not determinable at this time, but will result in future reductions to our production volumes and could result in future reductions to our anticipated operating results and cash generation. For example, we expect our production volumes in 2008 to be significantly lower than in 2007 as a result of the Sidor nationalization. Upon the completion of the Sidor nationalization, we may lose all or a significant part of our presence in the Venezuelan domestic markets and our competitive position in other regional markets, including Colombia, may be adversely affected. In addition, the loss of Sidor may result in our inability to realize certain expected synergies from our acquisitions and investments.

Furthermore, during the five years following completion of its 2003 financial debt restructuring, Sidor's business has improved significantly and Sidor has paid material amounts to our wholly-owned subsidiary Ylopa, as well as to CVG, as compensation under the participation account agreements entered into with Ylopa and CVG in connection with the restructuring of Sidor's financial debt in 2003. Following completion of the Sidor nationalization, we could no longer receive such payments, which may adversely affect our financial condition and results of operations.

We may not receive immediate compensation for our interest in Sidor, and any such compensation may not be fair or adequate.

The Decree provides for the creation of a committee, composed of representatives of the government and the private shareholders of Sidor and its subsidiaries and affiliated companies, to negotiate over a 60-day period a fair price for the shares to be transferred to Venezuela, together with the terms and conditions of the possible participation of such private shareholders in the share capital of Sidor. In the event the parties fail to reach agreement regarding the terms and conditions for the transformation of Sidor and its subsidiaries and associated companies into state-owned enterprises by the expiration of

the 60-day period, as such term may be extended, the Venezuelan Ministry of Basic Industries and Mining shall assume control and exclusive operation of Sidor, and the Executive Branch shall order the expropriation of the shares of the relevant companies. Accordingly, if we fail to reach agreement with the Venezuelan government, our ownership interest in Sidor could be eliminated altogether, potentially without any immediate compensation.

In addition, while the Decree does not provide any valuation criteria for the shares to be transferred to Venezuela, it specifies that any expropriation compensation shall not include lost profits ("lucro cesante") or indirect damages. While, in order to mitigate damages, we are prepared to negotiate with the Venezuelan government regarding the terms and conditions upon which all or a significant part of our interest in Sidor would be transferred to Venezuela, we can give no assurance that the Venezuelan government will agree to pay a fair and adequate compensation for our interest in Sidor, or that any such compensation will be freely convertible into or exchangeable for foreign currency. We may be forced to engage in litigation procedures to enforce our rights under contracts, investment treaties and Venezuelan and international law, and the time, costs and management efforts associated with such litigation may be significant.

As part of the Sidor nationalization process, the Venezuelan government and state-owned entities have taken actions that may have a significant impact on Sidor's financial condition and results of operations. For example, in late May 2008, the Venezuelan tax authorities initiated a tax assessment against Sidor involving income taxes for fiscal years 2003, 2004, 2005, 2006 and 2007 alleging omitted payments in an aggregate principal amount of VEB1,438.6 million (or USD669.1 million.) The Venezuelan authorities have initiated audits in other areas, including tax and environmental compliance, and may bring additional claims against Sidor under Venezuelan law. Sidor has challenged the tax assessment and believes that is and has always been in compliance with all applicable Venezuelan laws and regulations, and that there are no grounds for any such claims. While we will defend ourselves vigorously against any attempt by the Venezuelan government to lower the compensation for our interest in Sidor as a result of any such claims, we may not succeed in our efforts to obtain a fair compensation.

# Risks Relating to the Steel Industry

# The demand for Ternium's products is affected by several factors, including cyclicality.

The steel industry is highly cyclical in nature and is characterized by intense competition. The financial condition and results of operations of steel companies are generally affected by various factors, including fluctuations in gross domestic product, related market demand, global production capacity, tariffs, cyclicality in the industries that purchase steel products and other factors beyond Ternium's control. The demand for and prices of Ternium's products are directly affected by these fluctuations. For example, the Ternium companies depend on construction activity within their primary markets for a large proportion of their sales. Construction activity is cyclical and significantly affected by changes in global and local economic conditions. A prolonged recession in the construction sector, or in any of the other industry sectors that purchase Ternium's products, in Argentina, Mexico or, until the consummation of the Sidor nationalization process, Venezuela (where most of Ternium's operations are conducted and domestic sales are targeted) could result in a significant decrease in Ternium's operational and sales performance. In addition, like other manufacturers of steel-related products, the Ternium companies have fixed and semi-fixed costs that cannot adjust rapidly to fluctuations in the demand for their products. If demand for Ternium's products falls significantly, the impossibility of rapidly adjusting these costs could adversely affect Ternium's profitability.

Like other steel companies, Ternium is vulnerable to events affecting the steel industry as a whole, such as imbalances between supply and demand. For example, the impact of new production facilities could result in imbalances between supply and demand; for example, China has moved from being a net importer of steel in 2004 to a net exporter of a significant volume in 2006. Moreover, due to high start-up costs, the economics of operating a steel mill continuously could encourage mill operators to maintain high levels of output, even in times of low demand, which exacerbates the pressures on industry profit margins. Although the demand for steel has grown in recent years, the world steel industry has been affected in the past by generally sluggish demand and substantial excess worldwide steel production. As a result of the general excess capacity in the industry, the world steel industry was subject to substantial downward pricing pressure, which negatively impacted the results of steel companies in the second half of 2000 and the entire year of 2001. For example, as a result of these adverse trends, Sidor experienced significant financial losses and consequently restructured its debt in 2000 and again in 2003. International steel prices generally improved beginning in 2003. However, this new period of high prices for steel has encouraged reactivation of and investment in production capacity and, consequently, over-supply has led to a decline in steel prices beginning in the last quarter of 2004 and continuing through 2005. Nevertheless, prices in 2005 reached generally higher levels than those prevailing in 2001 through 2003. Steel prices began to recover in 2006, exceeding those of 2005, as a

result of better global economic performance, but slightly decreasing towards the second half of the year. During 2007, steel prices continued on an upward trend until a peak in the third quarter and declined towards the end of the year, while remaining at a higher level than at the end of 2006. If an event occurs that has a negative effect on the steel industry, such as excess production capacity or increased competition in our main steel markets, Ternium's ability to expand sales and increase production in general will be constrained, and as a result, it may not be able to maintain its recent rate of growth in revenues. Furthermore, due to the highly cyclical nature of the steel industry, recent results may not be indicative of future performance, and historical results may not be comparable to future results. Investors should not rely on the results of a single period, particularly a period of peak prices, as an indication of Ternium's annual results or future performance.

# Sales and revenues may fall as a result of fluctuations in industry inventory levels.

Inventory levels of steel products held by companies that purchase Ternium's products can vary significantly from period to period. These fluctuations can temporarily affect the demand for Ternium's products, as customers draw from existing inventory during periods of low investment in construction and the other industry sectors that purchase Ternium's products and accumulate inventory during periods of high investment and, as a result, these companies may not purchase additional steel products or maintain their current purchasing volume.

Accordingly, Ternium may not be able to increase or maintain its current levels of sales volumes or prices.

# Price fluctuations or shortages in the supply of raw materials, other supplies and energy could adversely affect Ternium's profits.

Like other manufacturers of steel-related products, Ternium's operations require substantial amounts of raw materials and energy from domestic and foreign suppliers. In particular, the Ternium companies consume large quantities of iron ore, scrap, ferroalloys, electricity, coal, natural gas, oxygen and other gases in operating their blast and electric furnaces. In addition, since we acquired control over Grupo Imsa, Ternium has become a large consumer of slabs, hot and cold rolled steel, and semi-finished steel forms that are used as inputs in the production process. Also, the availability and price of a significant portion of the raw materials and energy Ternium requires are subject to market conditions and government regulation affecting supply and demand. For example, shortages of natural gas in Argentina and the consequent supply restrictions imposed by the government could lead to higher costs of production and eventually to production cutbacks at Ternium's facilities in Argentina. See "—Risks Relating to the Countries in Which We Operate—Argentina—Restrictions on the supply of energy to Ternium's operations in Argentina could curtail Ternium's production and negatively impact Ternium's results of operations." In the past, Ternium has been able to procure sufficient supplies of raw materials and energy inputs to meet its production needs; however, it could be unable to procure adequate supplies in the future. Any protracted interruption, discontinuation or other disruption of the supply of principal inputs to the Ternium companies (including as a result of strikes, lockouts or other problems) would result in lost sales and would have a material adverse effect on Ternium's business. For example, during 2007 Companhia Vale do Rio Doce ("CVRD"), our main supplier of iron ore, was unable to provide us with the quantities of iron ore required for our Argentine operations; in addition, there was limited transportation capacity from Brazil to Argentina through the Paraguay and Parana rivers. For further information related to raw materials and energy requirements, see Item 4. "Information on the Company—Raw Materials and Energy."

Furthermore, estimated amounts of reserves of iron ore from our mining operations in Mexico or from those of Ternium's suppliers may not be recovered, and these suppliers may revise their reserve estimates based on actual production experience. Reserves may not conform to geological, metallurgical or other expectations, and the volume and quality of iron ore recovered may be below the expected levels.

As the steel industry is highly competitive with respect to price, product quality, customer service and technological advances, worldwide competition in the steel industry has frequently limited the ability of steel producers to raise the price of finished products to recover higher raw material and energy costs. Moreover, in some cases, the governments of some countries are reluctant (as is currently the case in Argentina) to accept price increases of products which are used as raw materials for the manufacture of other goods, as such increases could ultimately impact the inflation rate and in the prices paid by "end consumers" of those goods (e.g., tinplate for cans); and, in some other cases governments (as is currently the case in Venezuela) restrict the ability of companies to pass on to the domestic markets any increases in international prices. Accordingly, increased purchase costs of raw materials and energy might not be recoverable through increased product prices, which would reduce Ternium's gross profit and revenues.

Furthermore, limited availability of raw materials or other inputs could cause Ternium to curtail production, which could adversely affect Ternium's sales and profitability. For further information related to raw materials, see Item 4. "Information on the Company—Raw Materials and Energy."

# The Ternium companies depend on a limited number of key suppliers.

The Ternium companies depend on certain key suppliers for their requirements of raw materials and energy. The Ternium companies have entered into long-term contracts for the supply of a substantial portion of their principal inputs, and it is expected that they will maintain and, depending on the circumstances, renew these contracts. However, if any of the key suppliers fails to deliver or there is a failure to renew these contracts, the Ternium companies could face limited access to raw materials and energy, higher costs and delays resulting from the need to obtain their raw material and energy requirements from other suppliers. As an example, in 2007 CVRD, our main supplier of iron ore, was unable to provide Siderar with the quantities or iron ore that it required, forcing Siderar to import iron ore from our Mexican subsidiary.

# Intense competition could cause Ternium to lose its share in certain markets and adversely affect its sales and revenues.

Ternium's main operating subsidiaries have a substantial market share in their countries of operation where they maintain long-term relationships with their clients. Any fall in demand in these markets due to weak economic conditions or other reasons could adversely affect the operations of these subsidiaries and could redirect sales and the focus of Ternium's business to other markets. Competition in the global and regional markets could also be affected by antidumping and countervailing duties imposed on some producers in major steel markets and by the removal of barriers to imported products in those countries where the Ternium companies direct their sales. For further information please refer to Item 4. "Information on the Company—Regulation—Trade regulations." Also, Ternium's foreign competitors would benefit from any fall in the value of their domestic currencies relative to the U.S. dollar, reducing their operating costs and making their products more competitive.

The market for Ternium's steel products is highly competitive, particularly with respect to price, quality and service. In both the global and regional markets, Ternium competes against other global and local producers of flat and long steel products, which in some cases have greater financial and operating resources. In addition, several competitors are implementing modernization programs and expanding their production capacity for products that could compete with those of Ternium. To the extent that these producers become more efficient, Ternium could confront stronger competition and could fail to preserve its current shares of the relevant geographic or product markets. See Item 4. "Information on the Company—Competition." Moreover, competition from alternative materials (including plastic, aluminum, ceramics, glass, wood and concrete) could adversely affect the demand for, and consequently the market prices of, certain steel products and, accordingly, could affect the sales volume and revenue of Ternium and its subsidiaries.

In addition, there has been a trend in recent years toward steel industry consolidation among Ternium's competitors, and smaller competitors in the steel market today could become larger competitors in the future. For example, Aceralia, Arbed and Usinor merged in February 2002 to create Arcelor, and LNM Holdings and Ispat International merged in October 2004 to create Mittal Steel, which subsequently acquired International Steel Group. Furthermore, in June 2006, Mittal Steel and Arcelor merged to create the world's largest steel company, Arcelor Mittal. Regional players in Ternium's markets have also experienced consolidation through acquisitions; for example, Siderperu was acquired by Grupo Gerdau of Brazil in 2006, Sicartsa of Mexico was acquired by Arcelor Mittal in December 2006 and Aceria Paz del Rio of Colombia was acquired by Brazilian Votorantim in March 2007. Competition from global and regional steel manufacturers with expanded production capacity such as Arcelor Mittal and new market entrants, especially from China, could result in significant price competition, declining margins and reductions in revenue. Ternium's larger competitors could use their resources against Ternium in a variety of ways, including by making additional acquisitions, investing more aggressively in product development and capacity and displacing demand for Ternium's products in certain markets. As a result of such increased competition, Ternium may also lose market share, and its sales volumes and revenues could decline.

The steel industry is capital intensive and if Ternium is not able to obtain the capital resources required to continue to modernize and upgrade its facilities, Ternium's results of operations and growth prospects may be adversely affected.

The production of steel is capital intensive and some of Ternium's competitors have announced plans to make substantial investments in new equipment and to upgrade existing production facilities. In order to maintain its competitive strengths, Ternium would typically be expected to continue to modernize its production processes, plant and equipment, which would require on-going capital investments. Moreover, as a result of its acquisitions and internal growth, Ternium's business may require capital expenditures in the future. Ternium may not have adequate sources of funds for any future capital expenditures, and additional financing, if needed, may not be available to Ternium or, if available, may not be obtained on terms acceptable to Ternium and within the limitations contained in Ternium's existing debt instruments or any future financings. Failure to obtain the required funds could delay or prevent the completion of some of Ternium's capital projects, which could result in decreased sales.

# **Risks Relating to our Business**

If Ternium does not successfully implement its business strategy, its opportunities for growth and its competitive position could be adversely affected.

Ternium plans to continue implementing its business strategy of further integrating the operating and marketing activities of the Ternium companies, developing value-added products, providing services to a wider range of clients in the local and export markets, gain further access to iron ore and other inputs, increasing its steel production and continuing to pursue strategic acquisition opportunities. Any of these components or Ternium's overall business strategy could be delayed or abandoned or could cost more than anticipated, any of which could impact its competitive position and reduce its revenue and profitability. For example, Ternium could fail to develop its commercial network and lose market share in its export markets. Even if Ternium successfully implements its business strategy, it may not yield the desired goals.

Recent and future acquisitions, greenfield projects, significant investments and strategic alliances could disrupt Ternium's operations and adversely affect its profits. Ternium may not realize the benefits it expects from these business decisions.

A key element of Ternium's business strategy is to identify and pursue growth-enhancing strategic opportunities. As part of this growth strategy, Ternium has acquired interests in various companies and engaged in strategic alliances; such as the acquisition of Hylsamex, one of the main steel producers in Mexico; the acquisition of control over Grupo Imsa, another leading producer with operations in Mexico, the United States of America and Guatemala; the acquisition of the assets and facilities of Acindar Industria Argentina de Aceros S.A. ("Acindar"), related to the production of welded steel pipes in the province of Santa Fe in Argentina; the acquisition of 100% of the issued and outstanding shares of Impeco S.A. ("Impeco"), which in turn owned a plant located in the province of San Luis in Argentina; and the acquisition of the 50% interest not previously owned by Hylsamex in Acerex S.A. de C.V. ("Acerex"), a service center in Mexico that processes steel to produce short length and thin steel sheets in various widths.

We will continue actively to consider other capital investments, strategic acquisitions, greenfield projects and partnerships from time to time. For example, we are considering increasing our steelmaking capabilities through greenfield projects in Latin America. We must necessarily base any assessment of potential capital investments, acquisitions, greenfield projects and alliances on assumptions with respect to operations, profitability and other matters that may subsequently prove to be incorrect. Our recent and future acquisitions, investments and alliances may not perform in accordance with our expectations and could adversely affect our operations and profitability. Furthermore, we may fail to find suitable acquisition targets or fail to consummate our acquisitions under favorable conditions, or could be unable to successfully integrate any acquired businesses into our operations. Moreover, we may also acquire, as part of future acquisitions, assets unrelated to our business, and we may not be able to integrate them or sell them under favorable terms and conditions.

These risks, and the fact that integration of any acquired businesses will require a significant amount of the time and resources of Ternium's management and employees, could disrupt Ternium's ongoing business and could have a material adverse effect on its business, financial condition and results of operations.

# Ternium may be required to record a significant charge to earnings if it must reassess its goodwill or other amortizable intangible assets.

In accordance with IFRS, management must test all of Ternium's goodwill, intangibles assets with an indefinite useful life and intangible assets not yet available for use annually for impairment, or more frequently if there are indicators of impairment, and recognize a non-cash charge in an amount equal to the impairment. In connection with the acquisition of Hylsamex and the Grupo Imsa transaction, Ternium recorded USD850.7 million in goodwill as of December 31, 2007. If Ternium's management were to determine in the future that the goodwill from the acquisition of Hylsamex or the Grupo Imsa transaction was impaired, Ternium would be required to recognize a non-cash charge to write down the value of this goodwill, which would adversely affect Ternium's financial condition and results of operations.

# Labor disputes at Ternium's operating subsidiaries could result in work stoppages and disruptions to Ternium's operations.

A substantial majority of Ternium's employees at its manufacturing subsidiaries are represented by labor unions and are covered by collective bargaining or similar agreements, which are subject to periodic renegotiation. Strikes or work stoppages could occur prior to or during the negotiations leading to new collective bargaining agreements, during wage and benefits negotiations or, occasionally, during other periods for other reasons.

In Venezuela, Sidor from time to time suffered labor disruptions, including plant stoppages in 2003 and 2004 and strikes and work slowdowns in 2006 and in February 2008; furthermore, the April 2008 announcement of the Venezuelan government's intention to nationalize Sidor was made during the ongoing negotiations relating to the renewal of the prior collective bargaining agreement. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." In Argentina, the negotiations leading to the new industry-wide collective bargaining agreement relating to the steel industry lasted for over two months and, for a short period of time, involved work slowdowns in some plants. For more information on the new collective bargaining agreement applicable to most of Siderar's employees in Argentina, see Item 6. "Directors, Senior Management and Employees—Argentina." In Mexico, even though the various measures that Ternium's Mexican subsidiaries have taken in order to become more competitive have not resulted in significant labor unrest thus far, Ternium could suffer plant stoppages or strikes as a result of future workforce reductions in connection with its productivity improvement and cost reduction plans. Ternium may not be able to maintain a satisfactory relationship with its employees, and any future stoppage, strike, disruption of operations or new collective bargaining agreements could result in lost sales and could increase Ternium's costs. For more information on labor relations, see Item 6. "Directors, Senior Management and Employees—D. Employees."

# Ternium's related party transactions with companies controlled by San Faustín may not always be on terms as favorable as those that could be obtained from unaffiliated third parties.

Some of Ternium's sales and purchases are made to and from other companies controlled by San Faustín. These sales and purchases are primarily made in the ordinary course of business, and we believe that they are made on terms no less favorable than those we could obtain from unaffiliated third parties. Ternium will continue to engage in related party transactions in the future, and these transactions may not be on terms as favorable as those that could be obtained from unaffiliated third parties. For information concerning the principal transactions between Ternium and related parties, see Item 7. "Major Shareholders and Related Party Transactions—B. Related Party Transactions."

# A significant rise in interest rates, changes in exchange rates, or any limitation in the Ternium companies' ability to hedge against financial risks could adversely affect Ternium's business and results.

Changes in interest rates affect the amount of Ternium's interest payments as well as the value of its fixed rate debt. Most of Ternium's long-term borrowings are at variable rates, and accordingly, Ternium is exposed to the risk of increased interest expense in the event of a significant rise in interest rates. Moreover, a substantial rise in interest rates in developed economies such as the United States of America could adversely affect the economies in the countries where Ternium conducts its operations and markets its products and would increase Ternium's debt service requirements for its floating rate debt. As of March 31, 2008, Ternium total indebtedness was USD 3.18 billion.

The international operations of the Ternium companies expose them to a variety of financial risks, including the effects of changes in foreign currency, exchange rates and interest rates. A portion of Ternium's business is carried out in currencies other than the U.S. dollar. As a result of this foreign currency exposure, exchange rate fluctuations impact the Ternium companies' results as reported in their income statements in the form of both translation risk and transaction risk. In addition, interest rate movements create a degree of risk by affecting the amount of the Ternium companies' interest payments. In the ordinary course of business, the Ternium companies from time to time enter into exchange rate and interest rate derivatives agreements to manage their exposure to exchange rate and interest rate changes. Future regulatory or financial restrictions in the countries where Ternium operates may affect its ability to mitigate its exposure to financial risks, and thus cause an adverse impact on Ternium's results of operations and financial condition.

# Risks Relating to our Mining Activities

Iron ore is one of the principal raw materials used by Ternium's operating subsidiaries. Ternium owns interests in two iron ore mining companies in Mexico: a 100% interest in Las Encinas and a 50% interest in Peña Colorada, which operates Mexico's largest iron ore mine. In addition, Ternium is considering expanding its mining activities in the future. Our present and future mining activities are or would be subject to particular risks, as follows:

Our mining activities depend on governmental concessions and on our ability to reach and maintain lease agreements (or other agreements for the use of land) with the owner of the real estate where the mines are located.

Our mining activities are subject to specific regulations and depend on concessions and authorizations granted by governmental authorities. Amendments to applicable law and regulations may change the terms pursuant to which we are required to pursue our exploration, mining and mineral processing activities. Such amendments may require modifications to the processes and technologies used in our mining activities, leading to unexpected capital expenditures. If the relevant government authority determines that we are not in compliance with our obligations as concessionaries, it may terminate our concession. Furthermore, in order to explore or exploit mines it is necessary to obtain the right to occupy and use the land where the mines are situated. Even though government regulations frequently establish provisions intended to facilitate the establishment of such rights, in some cases it may be difficult to reach and maintain agreements with the owners or such agreements may be excessively onerous. If we are unable to establish use and occupancy rights, our mining activities may be seriously compromised.

Our exploration activities are subject to uncertainties as to the result of such exploration; even if the exploration activities lead to the discovery of mineral deposits, the effective exploitation of such deposits remains subject to several risks.

Exploration activities are highly speculative, involve substantial risks and may be unproductive. We may incur in substantial costs for exploration which do not yield the expected results. The failure to find sufficient and adequate reserves could adversely affect our business. In addition, even if mineral deposits are discovered, our ability to pursue exploitation activities may be delayed for a long time during which market conditions may vary. Significant resources and time need to be invested in order to establish mineral resources through exploration, define the appropriate processes that shall be undertaken, obtain environmental licenses, concessions and other permits, build the necessary facilities and infrastructure for greenfield properties and obtain the ore or extract the metals from the ore. If a project does not turn out to be economically feasible by the time we are able to exploit it, we may incur in substantial write-offs.

Our expected costs for exploration or exploitation activities may vary significantly and affect our expected results.

We may be subject to increased costs or delays in the acquisition of adequate equipment for the exploration and exploitation activities and/or involving metallurgical and other technological processes arising during the mine's exploitation. We may also fail to obtain any necessary permits, or experience significant delays in connection with the issuance of such permits. Adverse mining conditions, whether permanent or temporary, may lead to a significant increase on our costs and/or affect our ability to produce the expected quantities of mineral. Communities living near areas where we operate may take actions to oppose and interfere with our activities. All of the above may adversely hamper our ability to conduct our mining activities as planned and affect our expected results.

### Risks Relating to the Structure of the Company

As a holding company, our ability to pay dividends and obtain financing depends on the results of operations and financial condition of our subsidiaries and could be restricted by legal, contractual or other limitations.

We conduct all of our operations through our subsidiaries. Dividends or other intercompany transfers of funds from our subsidiaries are expected to be our primary source of funds to pay our expenses, debt service and dividends. We will not be conducting operations at the holding company level.

The ability of our subsidiaries to pay dividends and make other payments to us will depend on their results of operations and financial conditions and could be, including in the circumstances described below, restricted by, among other things, applicable corporate and other laws and regulations, including those imposing foreign exchange controls, and agreements and commitments of such subsidiaries. In addition, our ability to pay dividends is subject to legal and other requirements and restrictions at the holding company level. For example, we may only make distributions out of net profits, retained earnings and available reserves and premiums, each as defined under Luxembourg regulations.

# The Company's controlling shareholder may be able to take actions that do not reflect the will or best interests of other shareholders.

As of June 4, 2008, San Faustín beneficially owned 59.06% and Tenaris, which is also controlled by San Faustín, held 11.46% of our outstanding voting stock. Rocca & Partners controls a significant portion of the voting power of San Faustín and has the ability to influence matters affecting, or submitted to a vote of, the shareholders of San Faustín. As a result, Rocca & Partners is indirectly able to elect a substantial majority of the members of our board of directors and has the power to determine the outcome of most actions requiring shareholder approval, including, subject to the requirements of Luxembourg law, the payment of dividends by us. The decisions of the controlling shareholder may not reflect the will or best interests of other shareholders. For example, our articles of association permit our board of directors to waive, limit or suppress preemptive rights in certain cases. Accordingly, our controlling shareholder may cause our board of directors to approve an issuance of shares for consideration without preemptive rights, thereby diluting the minority interest in the Company. See "—Risk Factors—Risks Relating to our ADSs—Holders of our shares and ADSs in the United States may not be able to exercise preemptive rights in certain cases."

# Remaining minority interests in the Company's subsidiaries could delay or impede our ability to complete our strategy.

We do not own one hundred percent of the interests in our subsidiaries. As of May 30, 2008, approximately 34.3% of Siderar was publicly held and approximately 4.8% was held by certain Siderar employees. As of the date of this annual report, approximately 20.3% of Sidor was held by the Corporación Venezolana de Guayana or CVG (a Venezuelan governmental entity) and *Banco de Desarrollo Económico y Social de Venezuela*, or BANDES (a bank owned by the Venezuelan government,) and approximately 20% was held by certain Sidor employees and former employees. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." To the extent that other interests in Siderar and Sidor remain outstanding, those remaining minority shareholders could prevent Ternium from taking actions that, while beneficial to us at the holding company level, might not be beneficial at the level of any of our individual subsidiaries. As a result, we could be delayed or impeded in the full implementation of our strategy or the maximization of Ternium's competitive strengths.

We will be subject to a capital duty on any capital increase in connection with our corporate reorganization if the relief obtained from the Luxembourg tax authorities is successfully challenged.

Under Luxembourg law, any increase in the capital of a Luxembourg company is subject to a capital duty. Capital contributions to a Luxembourg company involving all of the assets and liabilities of a company organized in a European Union, or EU, member country are exempt from such capital duty. Our corporate reorganizations in late 2005 and early 2006, consisting of a series of such contributions of assets and liabilities by EU companies to the Company had qualified for such exemption and we obtained confirmation from the Luxembourg tax authorities of the availability of the exemption with

respect to each such contribution. However, if the relief granted is successfully challenged, we will be subject to a 1% capital duty on the amount of the corresponding capital increase, plus any applicable penalties.

Our tax-exempt status will terminate on December 31, 2010. If we are unable to mitigate the consequences of the termination of our preferential tax regime, we or our shareholders may be subject to a higher tax burden in the future.

We were established as a *société anonyme* holding under Luxembourg's 1929 holding company regime and the "billionaire" provisions relating thereto. 1929 holding companies are exempt from Luxembourg corporate income tax over income derived from low tax jurisdictions and withholding tax over dividends distributions to holders of our shares and ADSs. Following a decision by the European Commission, the Grand Duchy of Luxembourg has terminated its 1929 holding company regime, effective January 1, 2007. However, under the implementing legislation, pre-existing publicly-listed companies -including us- are entitled to continue benefiting from their current tax regime until December 31, 2010. If we are unable to mitigate the consequences of the termination of our preferential tax regime by that year, we or our shareholders may be subject to a higher tax burden in the future.

# Risks Relating to the Countries in Which We Operate

Negative economic, political and regulatory developments in certain markets where Ternium has a significant portion of its operations and assets could hurt Ternium's financial condition, revenues and sales volume and disrupt its manufacturing operations, thereby adversely affecting its results of operations and financial condition.

The results of Ternium's operations are subject to the risks of doing business in emerging markets, principally in Argentina, Mexico and Venezuela, and have been, and could in the future be, affected from time to time to varying degrees by political developments, events, laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; interruptions to essential energy inputs; exchange and/or transfer restrictions; inflation; devaluation; war or other international conflicts; civil unrest and local security concerns that threaten the safe operation of company facilities; direct and indirect price controls; tax increases; changes in interpretation or application of tax laws and other retroactive tax claims or challenges; expropriation of property; changes in laws or regulations; cancellation of contract rights; delays or denial of governmental approvals; and environmental regulations. Both the likelihood of such occurrences and their overall effect upon Ternium vary greatly from country to country and are not predictable. Realization of these risks could have an adverse impact on the results of operations and financial condition of Ternium's subsidiaries located in the affected country. For example, in April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

# Argentina

Ternium has significant manufacturing operations and assets located in Argentina and a significant portion of its sales are made in Argentina. Ternium's main revenues from its Argentine operations, therefore, are indirectly related to market conditions in Argentina and to changes in Argentina's gross domestic product, or GDP, and per capita disposable income. Accordingly, Ternium's business could be materially and adversely affected by economic, political, fiscal and regulatory developments in Argentina.

Economic and political instability, which resulted in a severe recession in 2002, may occur in the future, thereby adversely affecting our business, financial condition and results.

In 2001, a sustained period of economic contraction culminated in severe social, monetary and financial turmoil and the resignation of President Fernando de la Rúa. An interim administration adopted a series of emergency measures affecting Argentina's monetary and fiscal policies, as a result of which the Argentine peso experienced significant devaluation in 2002. Following the election of Néstor Kirchner as president in 2003, the economy reversed its negative trend and recovered to levels last attained in 1998, with growth of the country's gross domestic product, or GDP, averaging near 9% per annum since 2003. During 2005, the Argentine government restructured most of the country's defaulted debt, and unemployment rates dropped to 7.5% in 2007 from a peak of 24.1% in 2002. Furthermore, the Argentine economy continued to benefit strongly from high international commodity prices, low international interest rates and high levels of global liquidity. In 2007, Cristina Fernández de Kirchner was elected president to succeed her husband.

Our business and results of operations in Argentina have closely followed macroeconomic conditions. Our sales in the Argentine domestic market were severely affected by Argentina's recession during 2001 and 2002. Domestic sales as a percentage of total sales decreased to 47% in 2001 and 35% in 2002. The domestic economic recovery over the 2003 – 2007 period, with sustained growth in industrial activity, agriculture, construction and a significant improvement in the automobile industry, increased our Argentine domestic sales as a percentage of total sales to approximately 55% in 2003, approximately 72% in 2004 and 2005, and approximately 85% in 2006 and 2007.

Despite the progress to date, several significant issues remain to be addressed by the government. Inflation increased significantly since 2005 and the economy has been affected by supply constraints as capacity idled during the economic crisis has been utilized. While the Argentine government has taken several actions to control inflation and monitor prices for most relevant goods and services, including price support arrangements agreed to by the Argentine government and private sector companies in several industries, including the steel industry, and markets, inflation continues to rise, with official inflation figures being disputed by independent economists. In addition, Argentina's inflation indicators have been subject to changes in calculation and may not be consistent with the past or may not adequately reflect increases in cost. Capital investment in general has lagged due to political uncertainties and governmental actions, including price controls, export taxes and other measures limiting the conduct of business in the private sector. Declining capital investment may affect growth and, accordingly, cause the demand for our local subsidiaries' products in the domestic market to drop.

Economic conditions in Argentina have deteriorated rapidly in the past and may deteriorate rapidly in the future. Should the current favorable conditions reverse, inflation continues to increase or supply constraints hinder future growth, the Argentine economy may not continue to grow at current rates and economic instability may return. Our business and operations in Argentina could be adversely affected by rapidly changing economic conditions in Argentina or by the Argentine government's policy response to such conditions.

The Argentine Central Bank has imposed restrictions on the transfer of funds outside of Argentina and other exchange controls in the past and may do so in the future, which could prevent Ternium from paying dividends or other amounts from cash generated by its Argentine operations.

In 2001 and 2002 and until February 7, 2003, the Argentine Central Bank restricted Argentine individuals and corporations from transferring U.S. dollars abroad without its prior approval. In 2003 and 2004, the government reduced some of these restrictions, including those requiring the Argentine Central Bank's prior authorization for the transfer of funds abroad in order to pay principal and interest on debt obligations. Nevertheless, significant government controls and restrictions remain in place, and the Argentine government may impose new restrictions on foreign exchange in the future. On June 10, 2005, the Argentine government issued Decree No. 616/2005 establishing certain restrictions on capital inflows into Argentina. The existing controls and restrictions, and any additional restrictions of this kind that may be imposed in the future, could impair Ternium's ability to transfer funds generated by Ternium's Argentine operations in U.S. dollars outside Argentina to fund the payment of dividends or other amounts and to undertake investments and other activities that require payments in U.S. dollars. Furthermore, these restrictions could affect Ternium's ability to finance its investments and operations in Argentina. For additional information on current Argentine exchange controls and restrictions, see Item 10. "Additional Information—D. Exchange Controls".

In addition, Ternium is currently required to repatriate U.S. dollars collected in connection with exports from Argentina (including U.S. dollars obtained through advance payment and pre-financing facilities) into Argentina and convert them into Argentine pesos at the market-based floating exchange rate applicable on the conversion date. This requirement and any similar requirement that may be imposed in the future, subjects Ternium to the risk of losses arising from an abrupt devaluation of the Argentine peso.

The Argentine government has increased taxes on Ternium's operations in Argentina and could further increase the fiscal burden on its operations in Argentina in the future.

Since 1992, the Argentine government has not permitted the application of an inflation adjustment on the value of fixed assets for tax purposes. Since the substantial devaluation of the Argentine peso in 2002, the amounts that the Argentine tax authorities permit Ternium to deduct as depreciation for its past investments in plant, property and equipment have been substantially reduced, resulting in a higher effective income tax charge. In addition, in 2002, the Argentine government

imposed a 5% tax on the export of manufactured products. If the Argentine government continues to increase the tax burden on Ternium's operations in Argentina, Ternium's results of operation and financial condition could be adversely affected.

Restrictions on the supply of energy to Ternium's operations in Argentina could curtail Ternium's production and negatively impact Ternium's results of operations.

As a result of several years of recession, the forced "pesification" of U.S. dollar-based tariffs into Argentine pesos at a one-to-one exchange rate and the subsequent freeze of gas and electricity tariffs, there has been a lack of investment in gas and electricity supply and transport capacity in Argentina in recent years. Over the course of the last several years, demand for natural gas has increased substantially, driven by a recovery in economic conditions and low prices in comparison with alternative fuel sources.

Although the Argentine government is taking a number of measures to alleviate the short-term impact of supply restrictions on residential and industrial users (including measures to limit the growth of residential consumption, to increase the price of compressed natural gas and to import natural gas from Bolivia, electricity from Brazil and Uruguay and fuel oil from Venezuela) and has announced several measures intended to address the situation in the medium- and long-term (including creating a new state-owned energy company to fund, or otherwise promote, investments in expanding existing pipeline transportation capacity and building new pipelines and additional power generation capacity and entering into negotiations with electricity and gas producers) supply restrictions and shortages are likely to continue. Two new power plants are currently under construction, which are expected to increase the system capacity by 8%, if and when they become operational in 2009. If the measures that the Argentine government is taking to alleviate the short-term impact of the crisis prove to be insufficient, or if the investment that is required to increase natural gas generation, energy production and transportation capacity and power generation capacity over the medium and long term fails to materialize on a timely basis, Ternium's production in Argentina (or that of its main suppliers), could be curtailed, and Ternium's sales and revenues could decline. Although Ternium is taking measures, such as the purchase of alternative fuels such as fuel oil, to limit the effect of supply restrictions on its operations in Argentina, such efforts may not be sufficient to avoid any impact on Ternium's production in Argentina (or that of its main suppliers) and Ternium may not be able to similarly limit the effect of future supply restrictions. See "—Risks Relating to the Steel Industry—Price fluctuations or shortages in the supply of raw materials and energy could adversely affect Ternium's profits' above.

# Mexico

Ternium has significant manufacturing operations and assets located in Mexico and a significant portion of its sales are made in Mexico. Ternium's main revenues derived from its Mexican operations, therefore, are indirectly related to market conditions in Mexico and to changes in its GDP and per capita disposable income. Ternium's business could be materially and adversely affected by economic, political and regulatory developments in Mexico.

# Economic conditions and government policies in Mexico could negatively impact Ternium's business and results of operation.

In the past, Mexico has experienced several periods of slow or negative economic growth, high inflation, high interest rates, currency devaluation and other economic problems. Furthermore, the Mexican national economy tends to reflect changes in the economic environment in the United States. If problems such as deterioration in Mexico's economic conditions, social instability, political unrest, reduction in government spending or other adverse social developments reemerge in the future, they could lead to increased volatility in the foreign exchange and financial markets, and, depending on their severity and duration, could adversely affect the business, results of operations, financial condition, liquidity or prospects of Ternium. For example, adverse economic conditions in Mexico could result in higher interest rates accompanied by reduced opportunities for refunding or refinancing, foreign exchange losses associated with dollar-denominated debt, increased raw materials and operating costs, reduced domestic consumption of Ternium's products, decreased operating results and delays in capital expenditures dependent on U.S. dollar purchases of equipment. Severe devaluation of the Mexican peso may also result in disruption of the international foreign exchange markets, hindering Ternium's ability to convert Mexican pesos into U.S. dollars and other currencies for the purpose of making purchases of raw materials or equipment.

### Changes in the Mexican tax system could have an adverse effect on Ternium's Mexican operations.

On September 14, 2007, the Mexican Congress passed a tax reform act, which created a new flat tax (the "*impuesto empresarial a tasa única*" or IETU) which, effective January 1, 2008, replaced the Mexican assets tax (the "*impuesto al activo*" or IMPAC.) The act also established certain temporary and operational limits for the recoverability of assets tax credits. The IETU works as a corporate income tax supplement and is levied on income received. Ternium Mexico consolidates its various subsidiaries for purposes of determination and payment of Mexican corporate income tax. However, consolidation is not permitted for purposes of determination and payment of the new flat tax, nor is it possible to apply corporate income tax credits against IETU liabilities. These changes in the Mexican tax system may affect our Mexican subsidiaries' tax burden and the application or recoverability of certain of their tax credits, including tax credits generated in connection with the Grupo Imsa transaction. For more information, see note 3 to our audited consolidated financial statements included in this annual report.

# Mexican government policies will likely significantly affect the economy and as a result, Ternium's Mexican operations.

Future actions of the Mexican government or the effect in Mexico of international events could adversely affect Ternium's results and financial condition. The Mexican government has exercised, and continues to exercise, significant influence over the Mexican economy. Mexican government actions concerning the economy could have adverse effects on private sector entities in general and on Ternium in particular. Economic plans of the Mexican government in the past have not always fully achieved their objectives. Beginning in 1994, and continuing through 1995, Mexico experienced an economic crisis characterized by exchange rate instability, a devaluation of the Mexican peso, high inflation, high domestic interest rates, economic contraction, a reduction of international capital flows, reduced consumer purchasing power and high unemployment. In response to the economic crisis, the Mexican government implemented broad economic reform programs, which improved economic conditions until growth declined again in 2001, accompanied by increased inflation rates in 2000, 2001 and 2002. It is not possible to determine what effect existing or future government economic plans or their implementation could have on the Mexican economy or on Ternium's financial condition or results of operations.

# Certain Regulatory Risks and Litigation Risks

# International trade actions or regulations and trade-related legal proceedings could adversely affect Ternium's sales, revenues and overall business.

International trade-related legal actions and restrictions pose a constant risk for Ternium's international operations and sales throughout the world. Additionally, increased global trade liberalization, with many countries forming free trade blocs or otherwise reducing restrictions on imported goods, including flat steel products, and occasional excess global steel capacity have increased competition in many markets in which Ternium sells flat steel products. Such risks and increased competition are likely to continue into the foreseeable future. Also, since we acquired control over Grupo Imsa we have become a significant consumer of slabs, which we buy from various suppliers in Mexico (including an ArcelorMittal subsidiary in Mexico) and overseas. Imports of slabs into Mexico are, subject to certain conditions, brought under lower import duties or through a temporary import regime. Should slabs imports into Mexico grow, we may not be able to make such imports under the lower duty regime, or the Mexican government may increase the applicable duties or impose restrictions in the quantities allowed to be imported.

Increased trade liberalization has reduced certain of Ternium's imported input costs and increased Ternium's access to many foreign markets. However, greater trade liberalization has also increased competition for Ternium in its domestic markets. Consequently, Ternium's domestic market share could be eroded in the face of foreign imports if tariffs and other barriers are reduced or eliminated in Ternium's domestic markets. Ternium's increased exports to foreign markets where import barriers have been reduced may not completely offset domestic market share losses resulting from increased foreign competition.

Countries can impose restrictive import duties and other restrictions on imports under various national trade laws. The timing and nature of countries' imposition of trade-related restrictions potentially affecting Ternium's exports are

unpredictable. Ternium's international operations are vulnerable to such trade actions or restrictions that surface in any country to which Ternium exports or potentially could export. Trade restrictions on Ternium's exports could adversely affect Ternium's ability to sell products abroad and, as a result, Ternium's profit margins, financial condition and overall business could suffer.

One significant source of trade restrictions results from countries' imposition of so-called "antidumping" and "countervailing" duties, as well as "safeguard measures." These additional duties can be quite high and, as a result, severely limit or altogether impede an exporter's ability to export to important markets such as the United States of America and Europe. In several of Ternium's major export destinations, such as the United States of America or Europe, safeguard duties and other protective measures have been imposed against a broad array of steel imports in certain periods of excess global production capacity. Furthermore, certain domestic producers have filed antidumping and/or countervailing duty actions against particular steel imports. Some of these actions have led to restrictions on Ternium's exports of certain types of steel products to some steel markets. As domestic producers' filing of such actions is largely unpredictable, additional antidumping, countervailing duty or other such import restrictions could be imposed in the future, limiting Ternium's export sales to and potential growth in those markets. See Item 4. "Information on the Company—Regulation—Trade regulations."

Potential environmental, product liability and other claims could create significant liabilities for Ternium that could adversely affect its business, financial condition, results of operations and prospects.

Some of the activities for which the Ternium companies supply products, such as canning for consumption, construction and the automotive industry are subject to inherent risks that could result in death, personal injury, property damage or environmental pollution. Furthermore, Ternium's products are also sold to, and used in, certain safety-critical appliances. Correspondingly, defects in Ternium's products or an inconsistency with the specifications of an order or the requirements of an application, could result in death, personal injury, property damage, environmental pollution, damage to equipment or disruption to a customer's production lines. Actual or claimed defects in the products of the Ternium companies could give rise to claims against Ternium or its subsidiaries for losses and expose it to claims for damages, including significant consequential damages. In addition, the Ternium companies are subject to a wide range of local, provincial and national laws, regulations, permits and decrees relating to the protection of human health and the environment, and remediation or other environmental claims could be asserted against Ternium. The insurance maintained by Ternium may not be adequate or available to protect it in the event of a claim or its coverage could be canceled or otherwise terminated. A major claim for damages related to products sold could have a material adverse effect on Ternium's business, financial condition, results of operations or prospects.

Labor regulations in the countries in which Ternium operates could result in higher labor costs and mandatory allowances for employee participation, resulting in lower net income for Ternium.

Certain legal obligations require Ternium's operating subsidiaries to contribute certain amounts to retirement funds and pension plans and restrict their ability to dismiss employees. The Ternium companies are also subject to other obligations, such as those in Mexico, under which such subsidiaries are required to distribute a percentage of their annual income calculated on a fiscal basis to their employees. Future regulations or court interpretations established in the countries in which Ternium conducts its operations could increase its costs and reduce net income.

# **Risks Relating to our ADSs**

# The market price for our ADSs could be highly volatile.

Volatility in the price of our ADSs may be caused by factors outside of our control and may be unrelated or disproportionate to Ternium's operating results. In particular, announcements of potentially adverse developments, such as proposed regulatory changes, new government investigations or the commencement or threat of litigation against Ternium, as well as announced changes in Ternium's business plans or those of its competitors could adversely affect the trading price of our ADSs, regardless of the likely outcome of those developments or proceedings. Broad market and industry factors could adversely affect the market price of our ADSs, regardless of its actual operating performance.

Furthermore, the trading price of our ADSs could suffer as a result of developments in emerging markets. Although the Company is organized as a Luxembourg corporation, almost all of its assets and operations are located in Latin America.

Financial and securities markets for companies with a substantial portion of their assets and operations in Latin America are, to varying degrees, influenced by political, economic and market conditions in emerging market countries. Although market conditions are different in each country, investor reaction to developments in one country can have significant effects on the securities of issuers with assets or operations in other emerging markets, including Argentina, Venezuela and Mexico.

In deciding whether to purchase, hold or sell our ADSs, you may not be able to access as much information about us as you would in the case of a U.S. company.

There may be less publicly available information about us than is regularly published by or about U.S. issuers. Also, Luxembourg regulations governing the securities of Luxembourg companies may not be as extensive as those in effect in the United States, and Luxembourg law and regulations in respect of corporate governance matters might not be as protective of minority shareholders as state corporation laws in the United States. Furthermore, IFRS, the accounting standards in accordance with which we prepare our consolidated financial statements differ in certain material aspects from the accounting standards used in the United States.

# Holders of our ADSs may encounter difficulties in the exercise of dividend and voting rights.

You may encounter difficulties in the exercise of some of your rights with respect to shares if you hold ADSs rather than shares. If we make a distribution in the form of securities, the depositary is allowed, in its discretion, to sell on your behalf those securities and instead distribute the net proceeds to you. Also, under some circumstances, such as our failure to provide the depositary with voting materials on a timely basis, you may not be able to vote by giving instructions to the depositary.

# Holders of our shares and ADSs in the United States may not be able to exercise preemptive rights in certain cases.

Pursuant to Luxembourg corporate law, existing shareholders of the Company are generally entitled to preemptive subscription rights in the event of capital increases and issues of shares against cash contributions. Under the Company's articles of association, the board of directors has been authorized to waive, limit or suppress such preemptive subscription rights until October 26, 2010. The Company, however, may issue shares without preemptive rights only if the newly-issued shares are issued:

- for, within, in conjunction with or related to, an initial public offering of the shares of the Company on one or more regulated markets (in one or more instances);
- for consideration other than cash;
- upon conversion of convertible bonds or other instruments convertible into shares of the Company; provided, however, that the preemptive subscription rights of the then existing shareholders shall apply in connection with any issuance of convertible bonds or other instruments convertible into shares of the Company for cash; and
- subject to a certain maximum percentage, as compensation to directors, officers, agents or employees of the Company, its direct or indirect subsidiaries or its affiliates, including without limitation the direct issuance of shares or the issuance of shares upon exercise of options, rights convertible into shares or similar instruments convertible or exchangeable into shares issued or created to provide compensation or incentives to directors, officers, agents or employees of the Company, its direct or indirect subsidiaries or its affiliates.

For further details, see Item 10. "Additional Information—B. Memorandum and Articles of Association."

Furthermore, holders of our shares and ADSs in the United States may, in any event, not be able to exercise any preemptive rights, if granted, for shares unless those shares are registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") with respect to those rights or an exemption from registration is available. We intend to evaluate, at the time of any rights offering, the costs and potential liabilities associated with the exercise by holders of shares and ADSs of the preemptive rights for shares, and any other factors we consider appropriate at the time, and then to make a decision as to whether to register additional shares. We may decide not to register any additional share, requiring a sale by the depositary of

the holders' rights and a distribution of the proceeds thereof. Should the depositary not be permitted or otherwise be unable to sell preemptive rights, the rights may be allowed to lapse with no consideration to be received by the holders of the ADSs.

It may be difficult to obtain or enforce judgments against the Company in U.S. courts or courts outside of the United States.

The Company is a corporation organized under the laws of Luxembourg, and most of its assets are located outside of the United States of America. Furthermore, most of the Company's directors and officers named in this annual report reside outside the United States of America. As a result, investors may not be able to effect service of process within the United States of America upon the Company or its directors or officers or to enforce against the Company or them in U.S. courts judgments predicated upon the civil liability provisions of U.S. federal securities law. There is doubt as to the enforceability in original actions in Luxembourg courts of civil liabilities predicated solely upon U.S. federal securities law, and the enforceability in Luxembourg courts of judgments entered by U.S. courts predicated upon the civil liability provisions of U.S. federal securities law will be subject to compliance with procedural requirements under Luxembourg law, including the condition that the judgment does not violate Luxembourg public policy.

# Item 4. Information on the Company

### Overview

Ternium is one of the leading steel companies in the Americas, with a strategic presence in several major steel markets through a network of distribution, sales and marketing services. We believe Ternium is among the largest producers of crude steel in Latin America, with manufacturing, processing and finishing facilities, which produced nearly eleven million tons of crude steel in 2007. We expect our production volume in 2008 to be significantly lower than in 2007 as the result of the Sidor nationalization. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." The Company believes that it is one of the lowest cost steel producers in the Americas due to its integrated operations, state-of-the-art steel production facilities, access to diversified sources of low-cost raw materials and other production inputs and operating efficiencies.

Ternium produces and distributes a broad range of semi-finished and finished steel products, including value-added steel products such as tinplate, cold rolled coils and sheets, galvanized and electrogalvanized sheets, pre-painted sheets, welded pipes, hot rolled pickled and annealed and tailor-made flat products. Ternium also produces long steel products such as bars and wire rod.

Ternium primarily sells its steel products in the regional markets of North, Central and South America, where its manufacturing facilities are located, allowing it to provide specialized products and delivery services to its clients. We believe that Ternium is the leading supplier of flat steel products in Argentina, a leading supplier of flat steel products and a significant competitor in the Mexican market for long steel products, and a competitive player in the international steel market for flat and long steel products. Ternium maintains a strategic presence in other major steel markets, such as Europe, through its network of commercial offices, which allows it to reach clients outside its regional markets and place products in case of slower demand in domestic economies, achieve improved effectiveness in the supply of its products and maintain a fluid commercial relationship with its clients by providing continuous services and assistance.

Approximately 56.1% of Ternium's sales were made to South and Central America, 41.8% to North America and 2.1% to Europe and other markets. We expect these figures to change significantly after the nationalization of Sidor. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

In 2007, Ternium's net sales were USD8,184.4 million, gross profit was USD2,388.3 million, and net income attributable to equity holders was USD784.5 million, which amounts reflect the consolidation of Grupo Imsa since July 26, 2007, and all the other subsidiaries for the full fiscal year.

### A. History and Development of the Company

# The Company

Our legal and commercial name is Ternium S.A. The Company was organized as a joint stock corporation ( *societé anonyme* holding) in the Grand-Duchy of Luxembourg on December 22, 2003. Our registered office is located at 46a, Avenue John F. Kennedy, L-1855 Luxembourg, telephone number +352 2668 31 52. Our agent for U.S. federal securities law purposes is Ternium International U.S.A. Corporation, located at 2200 West Loop South, 8 <sup>th</sup> floor, Houston, TX 77027, United States of America.

### **Ternium**

Ternium's origins began in September 1961 with the founding of Propulsora Siderúrgica, or Propulsora, by San Faustín's predecessor in Argentina. Propulsora began its operations as a producer of cold rolled coils in December 1969 and in the early 1990s began to evolve through a series of strategic investments aimed at transforming Propulsora into an integrated steel producer. In 1993, Propulsora merged with Aceros Parana (a company formed by the Argentine government in connection with the privatization of Somisa, at that time the main integrated producer of flat steel in Argentina), Aceros Parana's subsidiary Sidercrom, a tin plate processing company, and two other steel industry subsidiaries of Propulsora (Aceros Revestidos and Bernal). After the merger, Propulsora changed its name to Siderar S.A.I.C. San Faustin held a controlling interest in Siderar, with the remainder being held by Usiminas, certain former employees of Somisa, and the public.

In December 1997, Amazonia (a consortium formed by San Faustín, Siderar, Usiminas, Hylsamex and Sivensa) won the bid in the privatization of 70% of the shares of Sidor, the largest steel company in the Andean Community, while Venezuela retained the remaining 30%. The continuing world-wide steel production crisis, the deterioration of the financial markets, the appreciation of the Venezuelan Bolívar and other adverse factors negatively affected Sidor and Amazonia, which undertook debt restructurings in 2000 and 2003. In the 2003 restructuring, Amazonia's interest in Sidor was reduced to 59.7%, while Venezuela increased its interest to 40.3%. In addition, Ylopa (an entity formed by San Faustín, Siderar, Tenaris, Usiminas and Hylsamex's former controlling shareholder) provided financial assistance to Sidor under a participation account agreement. Subsequently, Venezuela transferred a 19.9% interest in Sidor to present and former employees of Sidor under the terms of a special employee participation plan.

As a part of a multiple-step corporate reorganization in 2005, San Faustín reorganized its investments in flat and long steel manufacturing, processing and distribution businesses by contributing its controlling interests in Siderar, Sidor (through Amazonia and Ylopa) and Ternium Internacional to the Company. On August 22, 2005, we acquired, together with Siderar, an indirect 99.3% interest in the Mexican company Hylsamex and its subsidiaries and the equity stakes owned by Hylsamex's former controlling shareholder, Alfa, S.A. de C.V., or Alfa, in Amazonia and Ylopa. We subsequently purchased additional shares of Hylsamex in the open market, subject to applicable law, thereby increasing our and Siderar's direct and indirect interest in Hylsamex to 99.8%. In 2005, each of Tenaris and Usiminas exchanged its interests in Amazonia, Ylopa and, in the case of Usiminas, Siderar for shares of the Company, and Sivensa exchanged its interest in Amazonia for shares of the Company.

On January 11, 2006, the Company launched an initial public offering of 24,844,720 American Depositary Shares, each representing 10 shares of the Company (each an "ADS"), in the United States. In connection with the offering, the Company granted the underwriters of the Company's initial public offering an option to purchase up to 3,726,708 additional ADSs to cover over-allotments in the sale of the ADSs. The offering was settled on February 6, 2006.

On December 28, 2006, we acquired an additional 4.85% interest in Siderar from CVRD Internacional S.A., a wholly-owned subsidiary of CVRD, thereby increasing our ownership in Siderar to 60.93%.

On April 29, 2007, Ternium entered into an agreement with Grupo Imsa, a steel manufacturer with operations in Mexico, the United States and Guatemala, and Grupo Imsa's controlling shareholders under which Ternium obtained control of Grupo Imsa. Under the agreement, the Company, through a wholly owned subsidiary, made a cash tender offer under applicable Mexican law for all of the issued and outstanding share capital of Grupo Imsa. Pursuant to the tender offer, Ternium acquired 25,133,856 shares representing 9.3% of the issued and outstanding capital of Grupo Imsa. Concurrently with the consummation of the tender offer, on July 26, 2007, all the shares of Grupo Imsa that were not tendered into the tender offer

(including the shares owned by Grupo Imsa's majority shareholders), representing 90.7% of Grupo Imsa's issued and outstanding share capital were redeemed for cash pursuant to a capital reduction effected at the same price per share. Accordingly, Ternium now owns all of Grupo Imsa's issued and outstanding share capital.

In 2007, Grupo Imsa was renamed as Ternium Mexico and, effective March 31, 2008, Hylsamex merged with and into Ternium Mexico. In connection with this merger, Siderar became a shareholder of Ternium Mexico with a 28.7% interest.

#### **Sidor Nationalization Process**

As of the date of this annual report, we held approximately 59.7% of Sidor, while Corporación Venezolana de Guayana, or CVG (a Venezuelan governmental entity), and *Banco de Desarrollo Económico y Social de Venezuela*, or BANDES (a bank owned by the Venezuelan government) held approximately 20.4% of Sidor and certain Sidor employees and former employees held approximately 20%.

Sidor's operations rely on a number of trade- and services-related contractual relationships with entities owned by Venezuela, including the purchase of iron ore from Ferrominera Orinoco C.A., or FMO, the state-owned company responsible for mining and commercializing Venezuela's iron ore, the purchase of electricity from CVG Electrificación del Caroní, C.A., or EDELCA, and the purchase of natural gas from PDVSA Gas, S.A., or PDVSA Gas. On November 11, 2005, following a public announcement by the Venezuelan government that sought to pressure Sidor to renegotiate the terms of the agreement for the supply of iron ore, Sidor and FMO amended the pricing terms of the contract, increasing its prices payable by Sidor by approximately 9.5%.

On August 24, 2007, following another public announcement by the Venezuelan government threatening nationalization, Sidor and the Venezuelan government entered into a three-year cooperation agreement, pursuant to which Sidor agreed to increase its involvement in social investment programs in that country and to enhance its efforts to develop Venezuela's steel value chain, with particular emphasis on supporting small- and medium-sized enterprises. Under the agreement, Sidor agreed, among other initiatives, to:

- give priority to the Venezuelan domestic market over the international market in its sales of products;
- set its pricing policy in the Venezuelan market by reference to comparable average export prices in a given period;
- grant a 2% discount to certain Venezuelan entities, such as cooperatives and social production companies, and a 4% discount to foster special purpose social investment and economic development programs in the country;
- form a technical commission with FMO to analyze the quantity, quality and price of iron ore to be supplied by FMO to Sidor;
- facilitate the transfer to the Venezuelan government of the operation of the Sidor port on the Orinoco River, as provided by Venezuelan law, with due assurances to the continuity of Sidor's operations; and
- make capital expenditures at its Venezuelan facilities of approximately US\$500 million from 2007 through 2012, of which approximately US\$70 million would be earmarked toward an environmental protection plan.

On April 8, 2008, in the midst of a dispute between Sidor and the union regarding the renewal of its collective bargaining agreement, the Venezuelan government announced its intention to take control over Sidor. Following the confirmation of the Venezuelan government's decision to nationalize Sidor, on April 16, 2008, Ternium, Sidor and the Venezuelan government entered into an agreement providing for the creation of a transition committee, composed of representatives of the government, the union and class B employee and former employee shareholders. This committee is charged with overseeing Sidor's operations, acting in coordination with Sidor's board of directors, during the transition period until the nationalization is completed.

On April 29, 2008, the National Assembly of the Republic of Venezuela passed a resolution declaring that the shares of Sidor, together with all of its assets, are of public and social interest. This resolution authorizes the Venezuelan government to take any action it may deem appropriate in connection with any such assets, which may include expropriation.

On May 13, 2008, Decree Law 6058 regulating the steel production activity in the Guayana, Venezuela region became effective upon publication in Venezuela's Official Gazette. The Decree orders that Sidor and its subsidiaries and associated companies be transformed into state-owned enterprises ("empresas del estado"), with Venezuela owning not less than 60% of their share capital.

The Decree provides for the creation of two committees. A transition committee was created to join Sidor's management and to ensure that control over the current operations of Sidor and its subsidiaries and associated companies is transferred to the government by not later than July 12, 2008. A separate committee, composed of representatives of the government and the private shareholders of Sidor and its subsidiaries and associated companies, was formed to negotiate over a 60-day period a fair price for the shares to be transferred to Venezuela, together with the terms and conditions of the possible participation of such private shareholders in the share capital of Sidor.

The Decree also states that, in the event the parties fail to reach agreement regarding the terms and conditions for the transformation of Sidor and its subsidiaries and associated companies into state-owned enterprises by the expiration of the 60-day period, the Ministry of Basic Industries and Mining shall assume control and exclusive operation, and the Executive Branch shall order the expropriation of the shares, of the relevant companies. No valuation criteria for the shares to be transferred to Venezuela are provided, except that any expropriation compensation shall not include lost profits ("lucro cesante") or indirect damages. Finally, the Decree specifies that all facts and activities thereunder are subject to Venezuelan law and any disputes shall be submitted to Venezuelan courts.

On May 2, 2008, we sent a letter to the Minister of Basic Industries and Mines of Venezuela stating, among other things, our rejection of the considerations made by Venezuela's National Assembly in connection with its April 29, 2008 resolution declaring that the shares of Sidor, together with all of its asset, are of public and social interest, and our consent to submit any controversy between us or our subsidiaries and Venezuela relating to Sidor's nationalization to arbitration administered by the International Center for Settlement of Investment Disputes (ICSID), as provided in applicable investment protection treaties signed by Venezuela, in the event that we fail to reach a negotiated solution.

The discussions with the Venezuelan government regarding the adequate and fair terms and conditions upon which all or a significant part of our interest in Sidor would be transferred to Venezuela are presently under way.

As part of the Sidor nationalization process, the Venezuelan government and state-owned entities have taken actions that may have a significant impact on Sidor's financial condition and results of operations, including the following:

- In late May 2008, the Venezuelan tax authorities initiated a tax assessment against Sidor involving income taxes for fiscal years 2003, 2004, 2005, 2006 and 2007 resulting in allegedly omitted payments in an aggregate principal amount of VEB1,438.6 million (or USD669.1 million). The tax assessment, which covers certain previously audited periods, alleges that Sidor improperly deducted certain payments for income tax purposes, primarily consisting of amounts paid to Ylopa and CVG under certain participation account agreements ( contratos de cuentas en participación ) entered into with Ylopa and CVG in connection with the restructuring of Sidor's financial debt in 2003. In addition, the tax assessment challenges, among other things, the adjustment of tax loss carry forwards corresponding to prior fiscal years. The tax assessment requires Sidor to amend the relevant income tax returns and pay the balance resulting therefrom, plus a penalty equal to 10% of the allegedly omitted amounts. Sidor has challenged the tax assessment and believes that is and has always been in compliance with all applicable Venezuelan tax laws and regulations, and that there are no grounds for any such claims.
- Following the announcement of the Venezuelan government's intention to nationalize Sidor, the Venezuelan authorities have initiated audits in other areas, including tax and environmental compliance, and may bring additional claims against Sidor under Venezuelan law.
- On May 5, 2008, representatives of the Venezuelan government announced that, claiming to act on behalf of Sidor, they have entered into a new collective bargaining agreement with the Sidor union, which, among other things, contemplates significant increases in compensation for Sidor's workforce.
- On June 9, 2008, FMO gave notice to Sidor of the elimination of certain price discounts previously available to Sidor in connection with its iron ore purchases.

In addition, Sidor has become aware of various Labor Lawsuits recently brought by groups of Sidor employees, claiming wage differentials for an aggregate amount in excess of USD100 million.

Our investment in Sidor is protected under the bilateral investment treaties between Venezuela and Argentina, Venezuela and the Belgian-Luxembourgish Union, Venezuela and Spain and Venezuela and Portugal, and, as noted above, we have consented to the jurisdiction of the

ICSID in connection with the Sidor nationalization process. We continue to reserve all of our rights under contracts, investment treaties and Venezuelan and international law and will continue to evaluate our options in realizing the fair value of our interest in Sidor. In addition, we will defend ourselves vigorously against any attempt by the Venezuelan government to lower the compensation for our interest in Sidor as a result of the tax assessment described above or any other government claims.

### **B.** Business Overview

# **Our Business Strategy**

Our main strategic objective is to enhance shareholder value by strengthening Ternium's position as a low cost producer of steel products in a manner consistent with minority shareholder rights, while further consolidating Ternium's position as a leading flat and long steel producer in Latin America and a strong competitor in the Americas with strategic presence in several other major steel markets.

The main elements of this strategy are:

- Further integrate Ternium's operations. We have changed our functional organization from independent companies to one company organized under business units with specific functional responsibilities. Integrating the operations of our subsidiaries has allowed Ternium to better serve our clients, to increase the diversification of our products, to benefit from enhanced flexibility and operative synergies and to rationalize our cost structure.
- Enhance Ternium's position as a low cost steel producer. We believe that further integration of Ternium's operating facilities should improve utilization levels of its plants, increase efficiency and further reduce production costs from levels that we already consider to be among the most competitive in the steel industry;
- Implementing Ternium's best practices. We believe that the implementation of Ternium's commercial and production best practices in acquired new businesses should generate additional benefits and savings. For example, the implementation of Ternium's cost control procedures and performance analysis in Hylsamex improved control over its production variables and led to cost savings;
- Focus on higher margin value-added products. We intend to continue to shift Ternium's sales mix towards higher margin value-added products, such as cold rolled sheets and coated and tailor-made products, and services, such as just-in-time delivery and inventory management. In this regard, our Mexican acquisitions in 2005 and 2007 allowed Ternium to expand its offerings of value-added products, such as galvanized products and panels;
- Maximize the benefits arising from Ternium's broad distribution network. We intend to maximize the benefits arising from Ternium's broad network of distribution, sales and marketing services to reach clients in major steel markets with a comprehensive range of value-added products and services and to continue to expand its customer base and improve its product mix. For example, the acquisition of Hylsamex allowed us to increase Ternium's participation in the North American market; and the Grupo Imsa transaction, is expected further to increase that participation; and
- **Pursue strategic growth opportunities.** We have a history of strategically growing our businesses through acquisitions. In addition to strongly pursuing organic growth, we intend to identify and pursue growth-enhancing strategic opportunities to consolidate Ternium's presence in its markets, gain further access to iron ore and other inputs, expand its offerings of value-added products, increase its steel production and increase its distribution capabilities.

### **Our Competitive Strengths**

We believe that the following competitive strengths distinguish Ternium from its competitors and enhance its leading market position:

- State-of-the-art, low cost producer. The combination of a portfolio of state-of-the-art, low cost steel production mills (one of which is fully integrated with iron ore mines), access to diversified sources of low-cost raw materials and cost-competitive energy and labor sources and other production inputs and operating efficiencies makes Ternium a low cost producer of steel and a cost-competitive producer of value-added products;
- Strong market position and extensive market reach. Ternium has leading market participation in Argentina and, following the Grupo Imsa transaction, in Mexico. The location of its production facilities gives Ternium favorable access to some of the most important regional markets in the Americas, including the North American Free Trade Agreement, or NAFTA, and Mercado Común del Sur, or Mercosur;
- Experienced and committed management team. Our management team has extensive experience in, and knowledge of, the steel industry, which enhances Ternium's reputation in the global steel markets. A large percentage of our senior managers have spent their entire careers working within the steel businesses of San Faustin and its affiliates. Our management team has substantial experience in increasing productivity and reducing costs, as well as in identifying, evaluating and pursuing growth opportunities and integrating acquisitions; and
- **Strong financial position.** We believe that, since the completion of our initial public offering in February 2006, Ternium has maintained a solid financial position. Our strong cash flow generation provides us with the flexibility and resources to enhance existing businesses through investment projects and to make strategic investments and acquisitions.

# **Our Products**

The Ternium companies produce mainly finished and semi-finished flat and long steel products which are sold either directly to steel processors or to end-users, after different value-adding processes. Flat steel products include hot rolled coils and sheets, cold rolled coils and sheets, tin plate, hot dipped galvanized and electrogalvanized sheets and pre-painted sheets. Galvanized and pre-painted sheets can be further processed into a variety of corrugated sheets, trapezoidal sheets, corrugated and galvanized steel guard rails and drains and other tailor-made products to serve its customers' requirements. Long steel products include billets (steel in its basic, semi-finished state), wire rod and bars.

# Flat steel products

*Slabs:* Slabs are semi-finished steel forms that are used as inputs for the production of flat steel products such as hot rolled coils, cold rolled coils, and the coated and tailor-made products described below. A slab is different from a billet (the semi-finished product used for long steel production) mainly in its dimensions. Both slabs and billets are generally continually casted. The use of slabs is determined by its dimensions and by its chemical and metallurgical characteristics.

Hot rolled products: Hot rolled products are used by a variety of industrial consumers in applications such as the manufacturing of wheels, auto parts, pipes, gas cylinders and containers. They are also directly used for the construction of buildings, bridges and railroad cars, and for the chassis of trucks and automobiles. Hot rolled products can be supplied as coils or as sheets cut to a specific length. These products also serve as inputs for the production of cold rolled products.

*Cold rolled products:* Cold rolled products are applied mainly to the automotive, home appliance and capital goods industries, as well as to galvanizers, drummers, distributors and service centers. Cold rolled coils are sold as coils or cut into sheets or blanks to meet customers' needs.

*Tin plate and tin free:* Given its resistance to corrosion and its mechanical and chemical characteristics, tin plate is mainly sold to the packaging industry for food canning, sprays and paint containers. Tin plate and tin free are produced by coating cold rolled coils with a layer of tin and thin crome, respectively, that is attached by an electroplating continous process.

Hot dipped galvanized and pre-painted sheets: Hot dipped galvanized sheets are produced by adding a layer of zinc to cold rolled coils, which are afterwards cut into sheets. Galvanized sheets can also be pre-painted, resulting in a product that is mainly sold to the construction industry for building coverings, manufacturing of ceiling systems, panels, air conditioning ducts and several other uses. Ternium also offers, under the trademark Zintroalum in Mexico and Cincalum in Argentina, a

distinctive type of galvanized product with coating composition that contains 55% aluminum-zinc to improve product performance for construction industry, including rural, industrial and marine sites.

*Electrogalvanized and pre-painted sheets:* Electro-galvanized and pre-painted sheets are sold not only to customers in the automotive and home appliance industries, but also to clients working in the construction of road-defenses, sewage systems, bridges and other infrastructure projects. Electro-galvanized and pre-painted sheets are produced from cold rolled coils by adding a layer of zinc that is attached by an electroplating continous process, in one or both sides. The electro-galvanized coils are subsequently cut and sold either as sheets or are further processed with a color coating to produce pre-painted sheets. Electro-galvanization provides products with a longer useful life and more resistance to corrosion.

### Long steel products

*Wire rod:* Rods are round, thin, semi-finished steel products that are rolled from a billet and coiled for further processing. Rods are commonly drawn into wire products or used to make bolts and nails. Wire rod can be produced in different qualities according to clients' demands.

**Bars:** Bars are long steel products that are rolled from billets. Two of the most common types of bars produced are merchant bars and reinforcing bars (rebar). Merchant bars include specific shape features such as rounds, flats, angles, squares and channels that are used by clients to manufacture a wide variety of products such as furniture, stair railings and farm equipment. Rebar is used to strengthen concrete highways, bridges and buildings.

Steel billets: Billets are semi-finished steel forms that are used as inputs in the production of long steel products such as bars, channels or other structural shapes. A billet is different from a slab mainly in its dimensions. Both billets and slabs are generally cast using the continuous casting method. Following the completion of the Sidor nationalization process, we will no longer produce significant volumes of billets. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

# Other products

Steel pipes and tubular products: Welded steel pipe is typically used for the transport of water, air, gas and other liquids. Tubular products include galvanized pipes for liquid conduction, structural and industrial applications and light structural shapes which can be used for a variety of applications, including the transport of other forms of gas and liquids under high pressure, pipe for electrical cable conduits and also for oil and gas applications.

- Tubes for general use . These are finished square or round cross-section tubes (uncoated or galvanized) mainly used in the automotive-part and automotive industries, bicycles, furniture, home accessories, hospital equipment, posts for wire mesh garden and poultry tools.
- Structural tubes. These are high-quality and multi-purpose products, recommended for structures that need to withstand specific mechanical stress. Typical applications for these tubes are scaffolding, handrails and guard-rails.
- Tubes for mechanical applications . These are round shaped tubes (uncoated or galvanized) mainly employed in assembled parts of agricultural machinery and industrial equipment.
- *Conduction tubes* . These tubes, available without protective anti-rust covering (black) or galvanized, are used for conduction of water, air, gas and special fluids.
- Conduction electrical tubes (conduit). These are electrical-resistant, welded, round-shaped tubes with coupling endings for either wall covered or uncovered internal building electrical installations.
- *Petrol tubes*. Tubing of up to 6mm in thickness, in nominal interior diameters of 2 3/8" up to 6", specially designed for oil conduction applications or high-pressure liquids.

**Beams.** Open and tubular section products obtained by roll forming of steel strips.

- C section (purlins). These are open structural steel profiles with a "C" shape, utilized as window frames, stilts, mainstays, crossbeams and other elements in structures.
- Z section (purlins). These are open structural steel profiles with a "Z" shape, utilized in the construction industry for building structures. Due to its shape it can be overlapped and stacked.
- *Tubular section*. These are small metallic beams used as supports, guides and crossbars for installing windows, doors, frames and boards.

**Rollformed products:** These are products obtained from the mechanical transformation of flat steel and used mainly in the construction industry. Rollformed products include:

- Insulated panels. Continuous-process-made panel, formed by a polyurethane foam layer between two steel painted sheets. Thermal isolation and easy installing joints are their most distinctive properties. There is a whole set of different shapes and sections for this product. Widely and successfully applied in warehouses, commercial and industrial refrigeration installations. Can also be used in grain storage, poultry and porcine confinement facilities.
- Roofing and Cladding. Products made by roll-forming of pre-painted, galvanized and 55% aluminum-zinc coated steels, in sinusoidal, trapezoidal and standing seam profiles. They are mainly used for roofing and side walls for buildings of all kinds of constructions
- Roof tiles . Product manufactured from galvanized prepainted steel. Its main advantages are that it is lighter, more resistant and waterproof and makes for a faster installation compared to similar systems. It is similar in appearance to traditional tiling but has the durability of coated steel.
- Steel Deck. Galvanized structural steel flooring system for modern rapid-installation buildings. It optimizes construction times by eliminating the need for traditional framing, as it allows for the simultaneous molding of terraces and mezzanine floorings with significant savings in building time and costs.

**Pre-engineered metal building systems:** These are steel construction systems for low-rise, non-residential buildings. Include frames, secondary steel members, roofs and walls panels, as well as finishings and accessories. All are precisely manufactured to meet or exceed the highest standards of testing and certification.

We also produce pig iron and pellets.

Within each of the basic product categories there is a range of different "items" of varying qualities and prices that are produced either to meet the particular requirements of end users or sold as commodity items.

# **Production Facilities and Processes**

Ternium operates state-of-the-art steelmaking facilities. We consider Ternium to be among the lowest cost producers in the Americas, as a result of:

- strategically located plants;
- favorable access to raw materials, some purchased under long-term contracts and others available at proprietary mines, and access to cost competitive energy and labor sources;
- operating history of almost 40 years, which translates into solid industrial know-how;
- constant benchmarking and best-practices sharing among the different facilities; and
- intensive use of information technology in its production processes.

Our main steel production facilities are located in Argentina, Venezuela, Mexico, the United States and Guatemala. The following map shows Ternium's manufacturing centers and commercial network offices around the world as of the date of this annual report. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."



Ternium's aggregate production capacity of hot rolled steel products for the year ended December 31, 2007 was of approximately 10 million tons. Ternium's aggregate production capacity of long steel products (wire rod and rebar) was 2.1 million tons for the same

year. In this annual report, annual production capacity is calculated based on standard productivity, estimated product mix allocations and considering the maximum number of possible working shifts and a continued flow of supplies to the production process. We expect these figures to be adversely affected by the loss of Sidor in our industrial system.

# Argentina

Ternium's subsidiary Siderar is located in Argentina and conducts its operations through production facilities at the seven locations described below. Each facility is owned by Siderar and located in the Province of Buenos Aires, Argentina.

The following table presents the annual production capacity of the major operational units of the facilities located in Argentina as of December 31, 2007:

		Capacity
		(Thousand tpy)
2	Coke Plants	1,270
1	Sinter Plant	1,430
2	Blast Furnaces	3,700
1	Continuous Casting	2,850
1	Hot Rolling Mill	2,750
2	Cold Rolling Mills	1,610
1	Tinning Mill	160
2	Galvanizing Mills	530
1	Electro-galvanizing Mill	120
1	Painting Facility	65
2	Welded Steel Tubes Facilities	190

*Ramallo.* Our principal manufacturing facility in Argentina is a fully integrated, strategically located plant on the banks of the Paraná River near the town of San Nicolás in the district of Ramallo, which is approximately 280 kilometers north of the city of Buenos Aires. This plant was acquired in the privatization of the state-owned company Somisa in 1992. The Ramallo facility produces all of Argentina's operations crude steel and has an effective annual production capacity of 2.8 million tons per year ("tpy"). The Ramallo facility includes:

- two coke oven plants;
- a continuous feed sinter plant;
- two blast furnaces;
- a steel making plant;
- a hot rolling mill;
- a cold rolling mill;
- an electrolytic tinning mill;
- two service centers: one for tin plated products, with a current capacity of 155 thousand tpy and another for hot rolled product with a capacity of 130 thousand tpy;
- a 27 feet deep, two-dock port on the Paraná river used for the reception of raw materials (mainly iron ore and coal) and for the shipment of finished products; and

 auxiliary services such as a thermo-electric plant, an oxygen, nitrogen and argon gas-separation plant, lime kilns, a maintenance shop and computer and training centers.

*Ensenada*. The Ensenada plant has a capacity of up to 1.0 million tpy of cold rolled uncoated sheets and coils. The hot rolled coils it uses come from the Ramallo facility, located at a distance of 330 kilometers by land and approximately 300 kilometers by river. The plant is located on the bank of the River Plate at Ensenada, approximately 70 kilometers south of Buenos Aires. The facility includes:

- a cold rolling mill; and
- a private port with one freight platform of 150 meters capable of unloading vessels of up to 35 thousand tons and other auxiliary installations for maintenance and administrative activities.

*Florencio Varela.* This facility is located in Florencio Varela, 30 kilometers south of Buenos Aires at a distance of 35 kilometers and 295 kilometers from Ensenada and Ramallo, respectively. This plant receives cold rolled coils from Ensenada and Ramallo as raw material for its own processes. The facility in this location includes:

- an electrolytic galvanizing plant.
- two services centers that produce blanks, skelp and sheets, which are customized steel shapes cut from flat steel products for use by
  customers in the manufacture of finished products. The service centers have a production capacity of 420 thousand tpy of blanks and
  customized products.

*Haedo*. The Haedo plant is located at a distance of 90 kilometers from the Ensenada facility and 270 kilometers from Ramallo. Crude cold rolled sheets used at the plant are received from the Ramallo and Ensenada facilities. The Haedo plant includes a continuous hot dipped galvanizing line and a cut-to-length line, four shapers and five presses.

Canning. This facility is located in Canning, approximately 40 kilometers south of the city of Buenos Aires. This facility includes:

- a galvanizing line used for the production of hot dipped galvanized steel and products under the trademark "CINCALUM."
- a continuous painting line for coils fully dedicated to the construction and home appliance markets.
- a cut-to-length line and corrugating machines for the production of a variety of corrugated products.

**Rosario.** This facility is located in Rosario, Santa Fe province, approximately 300 kilometers north of the city of Buenos Aires. This facility provides steel tubes welded by electrical resistance with a capacity of 130 thousand tpy for structural use.

*San Luis.* This facility is located in San Luis, San Luis province approximately 800 kilometers north west of the city of Buenos Aires. This facility provides steel tubes welded by electrical resistance with a capacity of 60 thousand tpy for structural use.

### Venezuela

Sidor owns an integrated steel manufacturing complex with flat and long steel production capabilities. It is located close to the city of Puerto Ordaz, in the industrial zone of Matanzas on the banks of the Orinoco River. This prime location connects the facilities directly to the Atlantic Ocean.

The following table presents the annual production capacity of the major operational units of the complex located in Venezuela as of December 31, 2007:

		Capacity (Thousand tpy)
1	Pelletizing Plant	8,000
2	Direct Reduction Plants	4,800
1	Slabs Steel Shop	3,600
1	Hot Rolling Mill	2,800
1	Cold Rolling Mill	1,700
1	Tinning Mill	200
1	Billets Steel Shop	1,400
1	Wire Rod	600
1	Bar Mill	460

# The complex includes:

- a pellet plant that produces pellets used as raw materials in the production of direct reduction iron, or DRI;
- three types of direct reduction technologies to produce DRI: a continuous bed reduction technique using Midrex I and Midrex II technologies; and one fixed bed reduction technique using HYL II technology;
- a steel making plant;
- a hot rolling mill;
- a cold rolling mill;
- facilities for the production of billets;
- facilities for the production of wire rod;
- facilities for the productions of bars; and
- a cut-to-length line for hot rolled product.

## Mexico

Ternium conducts operations through facilities located in the Mexican cities of Monterrey, Apodaca, Puebla and Monclova. Furthermore, Ternium sources all of the iron ore used in its Mexican facilities from its mines located in Colima and Michoacán, and refines that iron ore into DRI using proprietary technology.

The following table presents the annual production capacity of the major operational units of the complex located in Mexico as of December 31, 2007:

		Capacity
		(Thousand tpy)
3	Direct Reduction Plants	2,490
1	Slabs Steel Shop	1,850
2	Billet Steel Plants	1,460
4	Hot Rolling Mills	4,320
7	Cold Rolling Mills	2,280
7	Galvanizing Lines	1,460
6	Painting Lines	620
14	Tubing Mills	640
5	Panel Lines	80

*Monterrey*. Ternium's facilities in Monterrey's metropolitan area, include:

- two DRI facilities:
- a steel making plant;
- three hot rolling mills;
- six reversing cold rolling mills and one tandem semi-continuous cold rolling mill;
- six pickling lines, annealing ovens, four temper mills, three skin-pass mills and tension leveling equipment;
- six galvanizing lines;
- five painting lines;
- fourteen tubing mills;
- five panel lines; and
- three steel service centers that produce a variety of specialized products, with a total capacity of 2.5 million tpy.

The primary raw materials required for the Monterrey facilities' production of steel include DRI, which Ternium produces in its own direct reduction facilities, and/or other iron material in combination with steel scrap that Ternium buys in the domestic or international markets. Ternium's materials procurement policy is described in greater depth in the section entitled "—Raw Materials and Energy."

Close to Ternium's Monterrey facilities are the CS Industrial Nogalar, CS Comercial Apodaca, and CS Industrial Apodaca service centers dedicated to the processing of non-coated and coated steel to produce slitted, cut to length, rollformed products and shapes in various widths and lengths. The total processing capacity in Monterrey's facilities is 2.5 million tpy.

*The Monclova Plant—Coahuila.* Located in Monclova, Coahuila, the Monclova Plant is dedicated exclusively to the production of coated steel. This plant purchases cold rolled coils in the domestic market and also receives cold rolled coils from Monterrey as raw material for its own processes. The facility in this location includes:

- a galvanizing line; and
- a painting line.

CS Industrial San Luis. This service center is located in San Luis Potosí State, south of the city of Monterrey. This facility processes coated steel to produce slitted and cut to length products in various widths and lengths. CS Industrial San Luis total processing capacity is 190 thousand tpy.

*The North Plant*—*Apodaca.* Located in Apodaca, Nuevo León (near Monterrey, Mexico), the North Plant is dedicated exclusively to the production of rebar. This plant uses 100% steel scrap as metallic input for its operations, and includes an electric arc furnace, a continuous caster, a reheating furnace and a rolling mill.

*The Puebla Plant—Xoxtla.* Located in Xoxtla, Puebla (120 km from Mexico City), the Puebla Plant produces both rebar and wire rod, including high-carbon, low-carbon and micro-alloyed wire rod. The Puebla Plant has a direct reduction facility to produce DRI, one electric arc furnace, a ladle furnace, a vacuum degassing station, one continuous caster, a reheating furnace and rolling and finishing mills.

*Las Encinas mines.* Las Encinas is composed of three separate iron ore mines: Aquila and Cerro Náhuatl, which are in operation and El Encino, which is currently idle. All of them are located near its pelletizing plant, in the Mexican State of Colima, with a maximum annual capacity of 1.9 million tons.

- Aquila is an open-pit mine in Michoacán, Mexico, which began operations in 1998 and is the largest mine at the Las Encinas site.
   Aquila has the highest percentage of iron content among the Las Encinas mines, and has the option of producing raw iron ore lump that can be used directly in the DRI plants mixed with pellets. Ore mined at Aquila is transported to the pelletizing facility by rail and truck.
- *Cerro Náhuatl* is an open-pit mine in Colima, Mexico, which began operations in 1988. Cerro Náhuatl has the lowest percentage of iron content among all of Ternium's mines at Las Encinas, and therefore has the lowest ore processing efficiency. Ore mined at Cerro Náhuatl is transported to Ternium's pelletizing facility through a seven kilometer slurry pipe and then 42 kilometers by rail.
- *El Encino* is an underground mine in Jalisco, Mexico, which began operations in 1998 and is not currently in use, as the Aquila mine is a less expensive option for supplying iron ore. An open-pit mine called El Encino was previously operated on the same site from 1970 to 1998. Ore mined at El Encino is shipped to the pelletizing facility by gondola cable cars.

Ternium's mining operations at Las Encinas are flexible, giving Ternium the ability to halt production at one or more of its mines from month to month depending on market conditions. Annual production capacities for the different production lines of the Las Encinas mines are set forth in the following table:

Facility	Product	Capacity
		(Thousands tpy)
Crushing Plant	Crushed ore	4,800
Concentration Plant	Concentrated	1,920
Pelletizing Plant	Pellet	1,900

For further information please refer to "-Production Process-Mexico."

**Peña Colorada mine.** The Peña Colorada mine consists of a single large mining site located in Minatitlán, Colima, Mexico. The mine is an open-pit mine which began operations in 1975, and has a production capacity of 8.5 million tons of crushed iron ore per year. There is a two-line pelletizing plant serving the Peña Colorada mine, with a total installed production capacity of 4.0 million tons of iron ore pellets per year plus and additional 0.4 million tons per year of pellet feed. Peña Colorada has convenient access to seaport and railroad facilities that enables the distribution of the iron ore pellets to the domestic and international markets.

Peña Colorada is operated by Consorcio Minero Benito Juárez Peña Colorada, S.A. de C.V., which has two shareholders—Ternium Mexico, S.A. de C.V. ("Ternium Mexico") and Mittal Steel Lazaro Cárdenas ("MSLC"), a subsidiary of the ArcelorMittal group. Through Ternium Mexico, Ternium holds 50% plus one share of Peña Colorada and MSLC holds the remainder. Under the existing arrangements, Peña Colorada is required to sell half of the mine's production to MSLC. See "—Raw Materials and Energy—Mexico—Iron ore." Annual production capacities for the different production lines of the Peña Colorada mine are set forth in the following table:

Facility	Product	Capacity
		(Thousands tpy)
Crushing Plant	Crushed ore	8,500
Concentration Plant	Concentrated	4,400
Pelletizing Plant	Pellet	4,000

For further information please refer to "—Production Process—Mexico."

# United States of America

In connection with the Grupo Imsa transaction in July 2007, we acquired four operating facilities dedicated to the production of coated steel and several businesses focused on downstream products and services in the United States.

The production facilities are located in the states of Louisiana, Washington, Alabama and California. The other businesses offer products and services such as panel, steel decks and pre-engineered buildings, with service centers and sales offices throughout the United States. The following table presents the annual production capacity of the major operational units of the facilities located in the United States as of December 31, 2007:

Facility	Product	Capacity
		(Thousands tpy)
1 Cold Mill	Cold Rolled Coils	450
3 Galvanizing Lines	Galvanized and coated sheets	700
4 Painting Lines	Pre-painted sheets	500

*Kalama*. The Kalama plant uses hot rolled coils and colled rolled coils as raw materials, which are purchased in the international market. The plant is located on the West Coast of the state of Washington. The facility includes:

- a pickling line with a capacity of 560 thousand tpy;
- a cold rolling mill with a capacity of 450 thousand tpy;
- one galvanizing line with a capacity of 240 thousand tpy;
- one painting line with a capacity of 110 thousand tpy; and
- a cut-to-length line and a slitting machine for the production of a variety of processed products.

This facility was sold on February 1, 2008, as part of the sale of certain non-core assets in the United States. For more information, see "G. Recent Developments."

*Shreveport.* This facility is located in Shreveport, Louisiana on the bank of the Red River, approximately 550 kilometers north of New Orleans. This plant purchases cold rolled coils in the international markets as raw material for its own processes. The facility includes:

- one galvanizing line with a capacity of 240 thousand tpy;
- one painting line with a capacity of 160 thousand tpy; and
- a slitter to produce customized products.

Rancho Cucamonga. The Rancho Cucamonga plant is located in California. Cold rolled coils used at the plant are purchased in the international markets. The Rancho Cucamonga plant includes a galvanizing line with a capacity of 220 thousand tpy of coated sheets and a painting line with a capacity of 105 thousand tpy. The facility also operates a slitter for the production of customized products. This facility was sold on February 1, 2008, as part of the sale of certain non-core assets in the United States. For more information, see "G. Recent Developments."

*Fairfield.* The Fairfield plant is located in Alabama. Hot dipped galvanized coils used at the plant come from the Shreveport plant and are also purchased from the domestic market. The Fairfield plant includes a painting line with a capacity of 125 thousand tpy. This facility was sold on February 1, 2008, as part of the sale of certain non-core assets in the United States. For more information, see "G. Recent Developments."

#### Central America

In connection with the Grupo Imsa transaction in July 2007, we acquired facilities in Central America. The operations include one coated steel production facility in Guatemala and service centers in Costa Rica, Nicaragua, Honduras and El Salvador. The production facilities receive cold rolled coils from the plant in Monterrey and also purchase them from the international market. The service centers receive galvanized sheets from the Guatemala plant.

*Guatemala*. This facility is located in Villa Nueva, Guatemala in the metropolitan area of Guatemala City. The facility includes two galvanizing lines with a capacity of 125 thousand tpy, and processes coated sheets at its service center with one slitter, four cut-to-length lines and eight rollforming lines to produce customized products in various widths and lengths.

*Costa Rica, Nicaragua, Honduras and El Salvador.* The service centers located in these countries process coated sheets from the Guatemala plant and include cut-to-length and rollforming lines.

#### Production process

Ternium specializes in manufacturing and processing flat and long steel products. In the case of flat products, slabs are reheated and taken to rolling temperature. This treatment removes minor superficial defects and softens the steel to permit its transformation in the hot rolling mill to defined specifications. Hot rolled coils and sheets can be processed with or without scaling, according to the clients' uses and needs.

Hot rolled products can also be put under a deformation process at normal temperature (cold rolling) to reduce their thickness and obtain cold rolled products. These products can be sold in crude form to the market (full hard) or processed in the reheating ovens, annealing bays and tempers lines, to modify their metallurgic and geometric characteristics. The tempered products can be sold as coils or sheets or processed with chromium or tin coverings.

In the production of long products, billets are reheated and taken to rolling temperature. As in the case of slabs, this treatment removes minor superficial defects and softens the steel to permit its transformation in the rolling trains to obtain wire rods and bars as final products.

The production processes in Ternium's facilities in Argentina, Venezuela and Mexico differ in certain respects. We include a brief description of the different processes below.

#### Argentina

Ternium's Argentine subsidiary Siderar is the primary integrated manufacturer of flat steel products in Argentina. Siderar produces crude steel through the use of blast furnaces, which are large chambers lined with refractory bricks used to make pig iron through the melting of pellets, sinter (a mixture of iron ore and limestone) and coke. The molten pig iron is then mixed with steel scrap and limestone in a basic oxygen furnace through a process that removes impurities from the pig iron by injecting pure oxygen at high pressure into the molten metal, burning-off carbon and other elements. The molten steel is then cast using the continuous casting method into slabs. The steel slabs are then sent to a hot rolling mill to be reheated and rolled into hot rolled coils.

Depending on its final use, the hot rolled coil is then scaled, tempered and pickled, before being sent for sale as coil or cut into steel sheet. Alternatively, the hot rolled coils may be sent to a cold rolling mill for use as an input in the production of cold rolled coils. In certain cases, cold rolled coils are processed in an electrolytic cleaning line, an annealing line and a two-stand temper mill to produce thin steel used to produce tin plate.

Cold rolled coils can be further processed into galvanized or electro galvanized sheets (by adding a thin layer of zinc to the products through different processes), tin plate (by adding a thin layer of tin) or pre-painted products. Siderar can also process its production into cut-to-length and tailor made products according to its customers' needs.

#### Venezuela

In Venezuela, Sidor manufactures a wide variety of steel products ranging from semi-finished products such as slabs and billets to finished products such as hot, cold and coated flat products and wire rod and bar long products.

Sidor produces steel through the direct reduction of iron ore, and the use of electric arc furnaces that are complemented by secondary metallurgy equipment to assure product quality.

The first step of the production process is the agglomeration of iron ore minerals in the pellet plant. The pellets obtained are further processed in the direct reduction furnaces, to obtain DRI that can be used as raw material in the electric arc furnaces to produce steel.

The resulting molten steel, which is obtained using primarily DRI, has a high quality and low content of residues and impurities. The molten steel is then refined in the secondary metallurgic facilities, where it is mixed with ferroalloys. The steel is afterwards casted into semi-finished products (slabs or billets) that are destined for the production of flat or long products, respectively.

#### Mexico

In Mexico, Ternium's subsidiaries manufacture a variety of steel products, including hot rolled coils and sheets, cold rolled coils and sheets, rebar and wire rod, tubular products, such as welded pipes, and processed steel products including galvanized steel, pre-painted steel, mechanical tubular products and insulated panels.

The production process begins with the sourcing of iron ore from Ternium's own mines in Mexico. The extraction consists of drilling, loading and transporting the iron ore to a grinding facility in order to reduce it to a specified size and quality through the grinding process and the separation of ore with low iron content.

The ore is then shipped to the pelletizing plant, where is gradually fed into a grinding mill to be reduced to a certain size. After grinding, the ore goes through magnetic drums that separate the iron from the sterile material. The grinding and concentration processes are repeated two more times in order to eliminate all the possible sterile material, concentrate the iron to obtain a pellet with high iron content. These processes are carried out using water as an auxiliary element. Excess water is afterwards eliminated, leaving only the necessary humidity for the formation of pellets using pelletizing disks. Pellets are separated according to their size and are then hardened in ovens. The processed pellets are then shipped to the steel producing facilities for the DRI process. Next, the electric arc furnaces melt a combination of steel scrap and DRI to produce liquid steel.

For flat products, molten steel is casted into slabs using state-of-the-art technology that produces thin slabs, which then are rolled into hot and cold rolled coils. The steel is then further processed to higher value-added products such as galvanized and prepainted steels, as well as tubing, insulated panels andarchitectural panels, etc. We also purchase from third parties slabs for further processing.

Finally, for long products, molten steel is cast into steel billets that are rolled into rebar and wire rod, such as tire cord and cold heading qualities.

One of Monterrey's DRI plants includes the latest DRI HYL <sup>®</sup> technological advances, such as Hytemp <sup>®</sup>, which permits the hot discharge of the DRI to the electric arc furnace generating significant energy savings and improving productivity. The use of state-of-the-art proprietary technology allows our subsidiaries' production in Mexico to accommodate higher proportions of steel scrap and other metallic charge when high natural gas prices make DRI more expensive to produce.

## Sales and Marketing

Net Sales

Ternium primarily sells its steel products in the regional markets of North America and Central and South America, where it can leverage its strategically-located manufacturing facilities to provide specialized products and delivery services to its clients.

Our total net sales amounted to USD8.2 billion in 2007, USD6.6 billion in 2006 and USD4.4 billion in 2005. For further information on our net sales see Item 5. "Operating and Financial Review and Prospects—A. Results of Operations".

The following table shows Ternium's total consolidated net sales by product and geographical region in terms of U.S. dollars for the years indicated:

	For the year ended December 31,		
In thousands of U.S. dollars	2007	2006	2005
Flat Steel Product Sales			
South and Central America	3,743,473	3,051,449	2,403,434
North America	2,617,311	1,960,722	949,151
Europe and Other	150,998	48,411	327,997
Total Flat Steel Products Sales	6,511,783	5,060,582	3,680,582
Long Steel Product Sales			
South and Central America	764,101	526,780	370,635
North America	695,953	735,823	252,576
Europe and Other	6,852		2,157
Total Long Steel Product Sales	1,466,907	1,262,603	625,368
Total Other Sales (1)	205,691	242,397	143,821
Total Sales	8,184,381	6,565,582	4,449,771

<sup>(1)</sup> The item "Other Sales" includes mainly sales of pig iron and iron ore.

In thousands of tons	For the year ended December 31,		
(unaudited)	2007	2006	2005
Flat Steel Product Sales Volume			
South and Central America	4,780	4,361	3,463
North America	3,125	2,413	1,406
Europe and Other	239	88	514
Total Flat Steel Product Sales Volume	8,144	6,861	5,383
Long Steel Product Sales Volume			
South and Central America	1,257	948	709
North America	1,113	1,225	503
Europe and Other	15		5
Total Long Steel Product Sales Volume	2,386	2,174	1,218
Total Sales Volume (1)	10,530	9,035	6,600

<sup>(1)</sup> The Total Sales Volume does not include the tons of Other sales.

#### South and Central America

Sales to customers in South and Central America accounted for 56.1% of Ternium's consolidated sales during 2007, 56.4% during 2006 and 62.8% during 2005. See Item 5. "Operating and Financial Review and Prospects—A. Results of Operations—Fiscal year ended December 31, 2007 compared to fiscal year ended December 31, 2006—Net sales" and —Fiscal year ended December 31, 2006 compared to fiscal year ended December 31, 2005—Net sales."

Ternium's sales are oriented toward the construction and agriculture industry, the packaging and canning sector (especially for food, paints and sprays), the tube and pipe sector (related to liquids and gas transportation and distribution networks), the automotive industry, the home appliances sector and service centers that further process Ternium's steel products to attend to particular requirements of steel users.

Ternium serves industrial clients (such as those of the automotive industry) that require customized products that it can produce through its service centers and finishing facilities, as well as commercial clients that further process steel. The customer base in South and Central America consists primarily of independent small- and medium-sized companies and distributors, which in turn process or retail the products to their customers in different market sectors.

Ternium's principal clients in the region are located in Argentina and Venezuela. Its sales in these countries are sensitive to the general economic conditions and government actions and policies, such as the restrictions in Argentina and Venezuela on certain foreign currency transfers. For further information on the risks related to an investment in Argentina or Venezuela please refer to Item 3. "Key Information—Risk Factors—Risks Relating to the Countries in Which We Operate." For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." We also sell to clients in other South and Central American countries, including Colombia, Ecuador, Chile, Peru, Guatemala, Costa Rica and Honduras.

#### North America

Sales to customers in North America accounted for 41.8% of Ternium's consolidated sales during 2007, 42.2% during 2006 and 29.1% during 2005. See Item 5. "Operating and Financial Review and Prospects—A. Results of Operations—Fiscal year ended December 31, 2007 compared to fiscal year ended December 31, 2006—Net sales" and —Fiscal year ended December 31, 2006 compared to fiscal year ended December 31, 2005—Net sales."

Ternium's largest markets in North America are Mexico and the United States.

Most of Ternium's Mexican customers are located near its plants in Monterrey and Puebla. Flat steel products are mainly sold in Mexico to construction companies, to industrial customers in the packaging, electric motors and service center industries, and to distributors and auto parts manufacturers. The principal segments in the Mexican coated steel market are construction, manufacturing (air conditioning, lamps and furniture), appliances and auto parts. Ternium generally serves industrial clients that require high quality specifications, as well as commercial clients through service centers and warehouses. The rebar and wire rod markets in Mexico are generally characterized by a large number of orders of small volume, and competition is largely based on price. The customer base for bar and rod products in Mexico consists primarily of independent dealers and distributors, who in turn retail the products to their customers in the construction industry. Ternium markets its tubular products mainly through Mexican independent distributors, and the balance is sold directly to industrial clients.

Clients in the United States of America are served directly through the Louisiana plant and through Ternium Internacional's Houston office and distribution and service centers, which manage transport and logistics issues and provide local services and assistance. The Gulf Coast and a large portion of the West Coast, in particular, are fast growing regions in which our Mexican facilities are highly competitive. The main markets in the United States are the construction industry and the energy market and its related steel consumption.

#### Europe and Other

Sales to customers in Europe and other markets accounted for 2.1% of Ternium's consolidated sales during 2007, 1.5% during 2006 and 8.2% during 2005. See Item 5. "Operating and Financial Review and Prospects—A. Results of Operations—Fiscal year ended December 31, 2007 compared to fiscal year ended December 31, 2006—Net sales" and —Fiscal year ended December 31, 2006 compared to fiscal year ended December 31, 2005—Net sales."

Ternium's largest markets in Europe are Spain and Italy. Clients in Europe are mainly independent, small- and medium-sized companies dedicated to steel processing. A large part of their purchases are of cold rolled coils and coated products, which are mainly produced in Argentina. Their production is generally directed toward the construction, furniture and appliance industries. Ternium's sales to Europe are carried out through the Ternium commercial network. While Ternium profits from a long-term relationship with most of its European clients, sales orders are in general received on a monthly basis at spot prices.

Sales to Asia are generally made on a spot basis and include overrolling materials.

## **Pricing**

The prices of our steel products generally reflect international market prices for similar products. We adjust prices for our products periodically in response to changes in the import prices of foreign steel, export prices, and supply and demand. See Item 5. "Operating and Financial Review and Prospects—Overview." The actual sales prices that we obtain for our products are also subject to the specifications, sizes and quantity of the products ordered.

## Marketing

Our marketing strategy is to:

- continue to shift Ternium's sales mix towards higher margin value-added products and services. We expect to increase Ternium's offerings of value-added products such as cold rolled sheets and coated and tailor-made products, and services, such as just-in-time deliveries and inventory management. In order to do so, Ternium will continue to work with clients to anticipate their needs and develop customized products for particular applications; and
- maximize the benefits arising from Ternium's broad network of distribution, sales and marketing services. We expect to continue to expand Ternium's customer base and to increase its services in major steel markets. We plan to develop Ternium's sales and logistic services through its commercial network, including import operations, stock administration, and delivery and storage programs.

Ternium maintains a strategic presence in several major steel markets through its network of commercial offices, which allows it to reach clients principally outside its regional markets.

Ternium adapts its strategy according to the different regions it serves. Its sales force specializes in different regional requirements ranging from product specifications to transport logistics.

In order to increase Ternium's participation in regional markets and improve services provided to customers, Ternium consolidated its international sales and marketing activities through Ternium Internacional's network of commercial offices. Ternium Internacional develops its services through branches, which are 100% fully owned by Ternium Internacional and are strategically located in the Ternium's key markets. Ternium Internacional has a strong presence in the main steel markets such as the Americas and Europe and has extensive experience promoting steel products. Its marketing expertise helps Ternium to expand its position in current markets and in developing new ones.

# South and Central America

A principal component of Ternium's marketing strategy in South and Central America is establishing lasting and close relationships with customers. This allows Ternium to provide assistance to its customers in their use of steel products and to obtain downstream information that can be applied to future product development.

In 2003, Siderar established a department focused on the development of small- and medium-sized companies (Propymes), under a program created by the Techint Group for the development of its clients and the local industry. The objective of the program is to improve the competitiveness of clients and suppliers, to increase their exports and allow them to substitute imports for local products. Nearly 310 companies are part of this program, which provides support for the commercial, financial, industrial and institutional requirements of these companies. Propymes was also implemented in Venezuela in 2004 and Mexico in 2007, with the same objective of promoting local industry.

Ternium's sales force in this region is oriented toward serving the specific needs of different market sectors, such as the construction industry, the packaging and canning sector (especially for food, paints and sprays), the tube and pipe sector (related to liquids and gas transportation and distribution), the automotive industry, the home appliances sector and steel processors. Through its service centers, Ternium can cut, paint or conform its products to specific client requirements. Customized products include metallic roofing, auto parts, steel for agricultural machinery, different types of tin used to produce sprays and food containers and cut-to-length products used in the home appliance and construction industries.

In addition to its offices located in Argentina, Venezuela and Guatemala, Ternium has commercial and administrative offices in, Colombia, Ecuador, Peru, Uruguay, and service centers in El Salvador, Honduras, Nicaragua and Costa Rica. These offices generally provide commercial services such as the development and maintenance of contacts with clients and end users, analysis of businesses opportunities, assistance to buyers before and after sales, participation in price negotiations, analysis of the market and competitors and assistance in the design and organization of the commercial and promotional strategy for sales in the respective countries. In addition in some of these locations we are able to provide customers with cut-to-length and other customized products locally.

#### North America

The North American steel market is highly competitive, since most major international steel producers' direct part of their sales efforts to this region. The Hylsamex acquisition and the Grupo Imsa transaction significantly increased North America's importance to Ternium's overall sales.

In Mexico, where our production facilities are located, we can provide customized services and deliveries. Ternium's principal steel clients in Mexico are in the construction and manufacturing industries (including steel furniture, automotive and electric and home appliances).

Mexico's steel market is strongly oriented toward end users, representing 51% of our subsidiaries domestic sales in 2007 and 54% 2006. In addition, several Mexican steel producers compete with us in the flat and long steel markets, including AHMSA, Arcelor Mittal, DeAcero S.A. de C.V., or DeAcero, and Aceros San Luis S.A. de C.V., or Aceros San Luis. Ternium's experienced sales force specializes in the needs of each market sector and focuses on value-added products and services. In this competitive and end-user oriented market, the extensive use of well-known commercial brands allows customers to clearly recognize Ternium's products. Ternium seeks to increase its competitive advantage by providing value-added services, including the technical assistance related to steel use and production, and developing new steel products.

Ternium has a commercial presence in the United States, including a plant and an office in Shreveport and Houston. From these locations, Ternium provides steel products and related services: logistics, stock management and customer assistance.

#### Europe and Other

Sales to Europe and the other markets are carried out through a commercial office located in Spain. This office is focused on activities such as trading. It is also responsible for the development of commercial and marketing activities in order to expand Ternium's client base, the organization of provision programs and activities to promote steel products and the

assistance in the purchase process for slabs and semi-finished steel for Ternium. It also provides services related to other commercial requirements, such as credit risk analysis and credit risk insurance, follow up on orders and other customer support.

## Competition

## Global Market

The steel industry operates predominantly on a regional basis, with large industry participants selling the bulk of their steel production in their home countries or regions, where they have natural advantages and are able to more effectively market value-added products and provide additional customized services. Despite the limitations associated with significant transportation costs, as well as the restrictive effects of protective tariffs and other trade restrictions, international trade of steel has generally increased in the last decade as production has shifted towards low-cost production regions. In addition, since 2002, several large steel manufacturers have merged with each other or acquired steel companies in other parts of the world. This wave of consolidation has resulted in a number of large, global producers with significant operations in several regions and/or continents, contributing to the increasing globalization of the steel industry. Considered as a whole, however, the steel industry still remains considerably fragmented, compared with market conditions characterizing certain of our key suppliers and customers, e.g. iron ore suppliers and the automotive industry.

Steel consumption has historically been centered in developed economies such as the United States, Western Europe and Japan. However, in recent years steel consumption in Asia, and in particular China, has increased significantly. Moreover, while production in Europe, Japan and the United States remains significant, steel producers in those regions have increasingly focused on the rolling and finishing of semi-finished products.

There has been a trend in recent years toward steel industry consolidation among Ternium's competitors. For example, Aceralia, Arbed and Usinor merged in February 2002 to create Arcelor, and LNM Holdings and Ispat International merged in October 2004 to create Mittal Steel, which subsequently acquired International Steel Group. Furthermore, in June 2006, Mittal Steel and Arcelor merged to create the world's largest steel company, Arcelor Mittal. In April 2007, Tata Steel completed the acquisition of Corus. Despite this trend, the global steel market remains highly fragmented. In 2004, the five largest producers (Mittal Steel, Arcelor, Nippon Steel, JFE and POSCO) accounted for approximately 19% of total worldwide steel production, with Arcelor Mittal, the largest, accounting for less than 10%. Also in 2007, 2006 and 2005, the five largest steel producers accounted for 19%, 19% and 18%, respectively, of total worldwide steel production (compared to 15% in 2000). In 2007, the consolidation trend continued with the acquisition in March of Aceria Paz del Rio of Colombia by Votorantim, followed shortly by Gerdau adquiring Chaparral Steel in July. In North America, the last independent Canadian producer was incorporated to the northern block after being acquired by US Steel in August 2007, and Ternium continued its growth through the Grupo Imsa transaction in July. As a result of these transactions, the top five producers of Latin America account for 74% of the production in the region.

Steel prices in general, including for both flat and long products, have undergone significant volatility in recent years. From 2000 to 2002, the industry, especially in North America, experienced fluctuating capacity, low demand growth levels and other adverse conditions, which led to depressed steel prices and also adversely impacted many steel producers' profitability. In 2003 and 2004, steel prices increased worldwide, due to higher economic growth in most regions, particularly China and other developing countries, as well as higher raw material prices (iron ore, ferroalloys and energy). Prices decline in the last quarter of 2004 and the first half of 2005, partially due to inventory liquidation, but recovered in the second half. Although prices in 2005 were below the 2004 peak, they remained well above the ones from 2000 to 2002. In 2006, prices increased in the first half of the year due to better global economic performance and declined in the second half, but remained on average above 2005 levels. In 2007, the construction and automotive industry's activity in the United States of America experienced a slightly increase, which affected the international steel prices. During the first quarter of 2008, steel prices went up due to higher raw material and energy costs notwithstanding a decline in activity in the construction and automotive industries in the United States. Given the strong competition that characterizes the flat steel industry; several countries have imposed trade restrictions to protect their domestic steel industries from imports at below market conditions, commonly referred to as "dumping." For a summary description of some of these regulations, see "—Regulation—Trade regulations."

# South and Central America

Ternium competes against importers of flat steel products in Argentina and Venezuela, countries in which Ternium is a leading domestic producer. Producers of flat steel products usually enjoy a strong competitive position in their domestic markets due to logistical and other advantages that allow them to offer value-added services and maintain strong relationships with domestic customers. Ternium's subsidiaries have established strong ties with major consumers of flat steel products in their home markets, which have been reinforced by customized delivery arrangements. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

Argentina. Ternium's subsidiary Siderar is the main producer in Argentina of flat rolled steel products and faces little competition from domestic steel producers across the majority of its product lines. Its main competition in the Argentine flat steel market is limited to imports, mainly from Brazil. The main Brazilian producers of flat steel value-added products are Usiminas (a shareholder of the Company), Companhía Siderúrgica Nacional and Companhia Siderúrgica de Tubarão (part of the created Arcelor Brasil). In the market for intermediate products for the manufacture of structural pipes, Ternium competed in the past with Acindar (an Arcelor Mittal subsidiary), an Argentine company mainly dedicated to the production of long steel products which had a minor share in the flat steel market. On January 31, 2006, Siderar acquired assets and facilities of Acindar related to the production of welded steel pipes in the province of Santa Fe in Argentina and 100% of the issued and outstanding shares of Impeco S.A., which in turn owns a plant located in the province of San Luis in Argentina, for a total purchase price paid of USD55.2 million. These two plants have an annual production capacity of 140 thousand tpy of tubes to be used in the construction, agricultural and manufacturing industries.

We believe that the threat of new competitors entering the Argentine flat steel market is mitigated by:

- Ternium's substantial domestic market share;
- the specialized service provided locally;
- the high capital investment required to construct an integrated manufacturing facility;
- the scarcity of good quality scrap in Argentina for use in an electric arc furnace "mini-mill";
- Ternium's low production costs and its potential ability to expand capacity at a relatively low investment cost compared to the cost of building and installing an electric arc furnace "mini-mill"; and
- the significant freight costs in exporting to Argentina, and especially the Buenos Aires area, where most of the flat steel demand is concentrated.

Although Siderar has been the principal flat steel provider in Argentina since its foundation, its market share has been affected by the economic and trade conditions in the country. During the 1990s, Siderar faced increased competitive challenges from outside Argentina as a result of the Argentine government's trade liberalization policies. See "—Regulation—Trade regulations."

We believe that Siderar has a competitive advantage over potential foreign competitors based on its ability to customize products to customer specifications, including size and quality. Its position was further improved by the Argentine crisis of 2002 and subsequent devaluation that benefited national industry competiveness.

**Venezuela.** Ternium's subsidiary Sidor is the sole producer of flat steel products in Venezuela. Sidor's only source of competition in the flat steel markets comes from imports. However, imported flat steel products do not account for a significant portion of the Venezuelan market, representing only, on average, a 17%, 10% and 8% market share in Venezuela for the year ended December 31, 2007, 2006 and 2005, respectively.

Sidor is the main producer in Venezuela of long steel products, but it faces competition from other domestic producers of long products. Sidetur, a subsidiary of Sivensa, is Sidor's primary competitor in the domestic long steel products market.

Siderúrgia Zuliana C.A., or Sizuca, also competes, to a lesser extent, for Ternium's share of the domestic market for long products and, in particular, rebar.

For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

#### North America

*Mexico.* Ternium has strong domestic competitors in the Mexican steel market and faces increasing competition from imports. Total imports of flat steel products have increased sharply in recent years and according to Canacero, the Mexican chamber of the iron and steel industry, accounted for 29.4%, 32.7% and 28.8% of the Mexican market in 2007, 2006 and 2005, respectively.

The largest Mexican competitor in the flat products market is AHMSA, an integrated steel producer located in Monclova, Coahuila that produces a wide variety of steel products. Another significant domestic competitor is Lámina y Placa Comercial S.A. de C.V. (Grupo Villacero), a distributor of steel products with operations throughout Mexico.

In the rebar market, Ternium's largest competitor is Siderúrgica Lázaro Cárdenas—Las Truchas S.A. de C.V. ("Sicartsa"), that is currently part of Arcelor Mittal. To a lesser extent, Ternium also faces competition from Aceros San Luis and Grupo Vigil. In the low-carbon wire rod market, Ternium's main competitors are DeAcero, Sicartsa, and to a lesser extent Aceros San Luis, Talleres y Aceros and imports.

The Mexican domestic market for small diameter welded pipe is regional, and competition from imported products is not significant. Orders are usually small and cover a wide range of product specifications. Ternium's leading competitors in this market are Regiopytsa, Arcometal and Tubería Nacional S.A. de C.V.

The primary customers in the Mexican coated steel market are the construction sector and manufacturing companies (e.g. of air conditioners, home appliances and lighting fixtures). Ternium's main competitors in this are Zincacero S.A. de C.V. and Galvasid.

We believe that the threat of new competitors entering the Mexican flat steel market is mitigated by:

- the specialized service provided locally;
- the scarcity of good quality scrap and high energy prices in Mexico for use in an electric arc furnace "mini-mill";
- Ternium's low production costs, including its supply of iron ore from its own mines; and
- Ternium's ability to expand capacity at a relatively low investment cost compared to the cost of building and installing an electric arc furnace mini-mill.

United States of America. Ternium competes with U.S. manufacturers and distributors.

# Capital Expenditure Program

Capital expenditures in Ternium's facilities during 2007 amounted to approximately USD397.0 million. The main objectives of the capital expenditure program of Ternium are to:

- increase steel production capacity to reduce purchases of slabs from third parties;
- reduce production costs;
- improve product quality, equipment reliability and productivity;
- comply with applicable environmental standards; and

provide enhanced customer services.

In addition, Ternium is considering alternatives to increase its steelmaking capabilities though greenfield projects in Latin America. Any such long-term project would require significant capital investments and would be subject to a high level of uncertainty.

No assurance can be made that Ternium will be able to obtain the financing necessary to fund its projected capital and environmental remediation expenditures.

#### Argentina

During 2007, Ternium carried out a significant investment program to increase its production capacity and improve the product quality of its facilities in Argentina. Siderar's investment in fixed assets amounted to USD140.7 million. The principal investments initiated or carried out were:

- the expansion of the coke oven plant. The construction of battery No. 5 began in 2004 and was completed during 2007, increasing capacity by 210,000 tpy;
- *the revamping of part of the coke oven plant.* The revamping of batteries No. 3 and No. 4 was launched during 2007 with the objective of improving performance and reducing gas emissions;
- the relining of blast furnace No. 2. The relining work began in October 2006, and the start up of blast furnance No. 2 was in January 2007;
- *the relining of blast furnace No. 1*. The preparatory works were launched during 2007, and the relining will begin during October of 2008 and we expect that it would be finalized during January 2009;
- the construction of a new bag house in the steel shop. The construction of the new bag house in order to reduce dust emissions to the environment started during July 2007 and was finalized in December 2007;
- the revamping of hot rolling mill. The commissioning of slab reheating furnace No. 5 was completed in January 2007. During 2007, we launched a new project aimed at expanding production capacity by adding a new coiler. Production capacity is expected to increase by a further 130,000 tons.

Siderar's investment plan contemplates a significant increase in crude steel production capacity from the current 2.9 million tons to 4.0 million tons to facilitate growth of the manufacturing sector in Argentina and, at the same time, allow Ternium to continue to play an active role in international markets. Besides completing those investments initiated in 2004, the principal investments of the plan are focused on the installation of a new continuous caster and metallurgy equipment, the relining of blast furnace No.1 in two steps, the increase of capacity in Siderar's sinter plant from 4,000 to 5,000 tons per day and the modernization of the facilities for storage and internal transportation of raw materials.

The plans also contemplate the upgrading of present production lines together with the incorporation of new production lines. We expect that the incorporation of automation systems and the use of available capacity in the services area will improve production efficiency by allowing for economies of scale and operating cost reductions.

### Venezuela

During 2007, Ternium's investments in fixed assets in Venezuela amounted to USD85.8 million. The most significant investments and projects carried out or initiated were:

• revamping of the HYL reduction plant. Construction of the reactor structure is under way, and the principal equipment, including the reactor and auxiliar equipment, has been delivered to Sidor; old equipment is being dismantled;

- the improvement of the loading system in the flat steel shop. This project boosts the capacity and flexibility of the loading system of the plant. Stages 1 and 2 began in 2006 and stage 3 began in 2007;
- the improvement of slabs shipping in the flat steel shop. This project will eliminate operational bottlenecks in the flat steel shop;
- the installation of a new ladle furnace No.3 in the steel mill. The new ladle furnace commenced operations in September 2007.

#### Mexico

During 2007, our Mexican subsidiaries invested USD 170.1 million. The most significant investments and projects carried out or initiated were:

- the modernization of the thin slabbing plant. This includes the installation of a liquid core reduction system that provides casting in variable thickness. The modernization will be completed by the end of 2008 and will provide additional capacity of steel casting and hot rolled band production of 100 mtpy;
- the revamping of the hot rolling mill No.1. This includes the installation of a new walking-beam slab furnace that provides an additional rolling capacity of 400 mtpy; the new walking-beam furnace commenced operations in September 2007;
- the revamping of the hot rolling mill No.3. This includes the installation of work-roll change system and the installation of new interstand equipment in the finishing mill. The project is expected to be completed during July 2008 and will provide an additional rolling capacity of 400 mtpy;
- the revamping of the galvanizing line No.3. This project commenced operations in July 2007, and provides additional strip galvanizing capacity for 40 mtpy;
- the installation of different strip processing lines in our service centers, including two sllitting lines, one multiblanking line and one cut to length line. All the lines were started up during 2007 and provided additional capacity of 80 mtpy for cold rolled, galvanized and pre-painted products and additional capacity of 80 mtpy for hot rolled products;

Some of the main investments planned during the next five years are the modernization of cold rolling mills, which will provide additional capacity of 400 mtpy by the end of 2009, the opening of the Sierra del Alo mine site at the Las Encinas complex, the modernization of certain coating facilities and several information technology systems projects. In addition to these investments, management is considering capital expenditures aimed at routine maintenance or replacement of equipment.

## Information technology investments

In addition to capital expenditures at its plants, Ternium has invested in the integration of its production, commercial and managerial activities. Some of the main information technology investments relate to the development of new software for its management platforms. The first project requires a significant technological change in Ternium's systems and will provide users with a new set of management tools on a proprietary platform for the manufacturing, selling and distribution of Ternium's products. Another project is expected to develop technological tools for related sectors such as human resources, finance and other administrative sectors. The Ternium companies invested an aggregate of approximately USD33.8 million in information technology projects in 2007.

In 2008 and in 2009, we expect to invest in information technology projects designed to facilitate the integration of and realize synergies among Ternium's subsidiaries and improve the security measures over their information technology systems, and to continue developing the projects initiated in 2006 and in 2007.

# **Raw Materials and Energy**

At Ternium's integrated steel facilities in Argentina and Venezuela the principal raw materials Ternium consumes are iron ore, coal and ferroalloys. These are processed in blast or electric arc furnaces and afterwards in steel shops to obtain either slabs, which are further processed into value-added flat steel products, or billets, which are further processed into wire rods and bars. At Ternium's electric arc facilities in Mexico, the principal raw materials are pellets and scrap. Another important raw material for Ternium's production processes are slabs, hot rolled coils and flat rolled coils and energy. Below is a more complete description of the raw material and energy situation at Ternium's integrated facilities in these countries. For a description of some of the risks associated with Ternium's access to raw materials, see Item 3. "Key Information—D. Risk Factors—Risk Relating to the Steel Industry—Price fluctuations or shortages in the supply of raw materials and energy could adversely affect Ternium's profits."

## Argentina

In Argentina, Ternium's subsidiary Siderar produces crude steel through the use of blast furnace technology. Siderar is the primary integrated manufacturer of flat steel products in the country, with an installed capacity of 2.9 million tons of crude steel. The principal raw materials used to produce steel are iron ore and coal. Important amounts of electricity and natural gas are also used in the manufacturing process.

Iron ore. Iron ore is purchased under long-term agreements from suppliers in neighboring Brazil. Prices under these contracts are determined on an annual basis in accordance with market conditions and follow the prices agreed upon between the major iron ore exporters and their main steel industry clients. Our aggregate annual consumption of iron ore in Argentina ranges between 4.0 and 4.5 million tons. Approximately 70% of Ternium's local requirements for iron ore in different forms, such as pellets, lumps and sinter feed fines (iron ore fines smaller than 6 mm) is supplied by Brazil's Companhia Vale Do Rio Doce, or CVRD. The remaining requirements consist mainly of lump ore (i.e., iron ore within certain size specifications ranging from 6 to 38 mm) from other suppliers located in Brazil, such as Mineração Corumbaense Reunida S.A., or MCR, a Rio Tinto subsidiary and MMX Corumba (MMX). The main contracts for these raw materials are with CVRD, MCR and MMX. Our geographic location provides favorable access to high quality lump produced in Brazil's iron ore mines which are located in the Pantanal Region (Mato Grosso do Sul state) through the Paraguay and Paraná Rivers. The use of barges to haul this lump ore reduces the raw material costs associated with the provision of iron ore since those mines are outside of the international seaborne trade. The costs for iron ore in the seaborne trade, which represents imports from Brazil into Argentina, has been increasing since 2003. The price in 2007 increased 10% year-over-year (mineral year) mainly because it was one of the tightest markets in iron ore history.

In 2008, steel-making costs were impacted by rising iron ore prices (ranging between 65% and 87%).

Coal. Siderar obtains its coke through the processing of coking coal and petroleum coke in its coke ovens. Siderar requires different types of coal to produce coke. Coal is mainly purchased under annual renewable contracts with long term commercial suppliers. Siderar uses different international suppliers depending on the different types of coal used in the process, including Anglo Coal, BHP Billiton/Mitsui Alliance, Xstrata/Glencore, Jim Walter Resources Inc and Peabody Australia. The amount purchased from each supplier depends on mainly technical quality requirements of the blast furnace operations and to a lesser degree on commercial conditions. Estimated consumption of coal and petroleum coke is approximately 1.5 million tpy. Petroleum coke is sourced domestically from producers such as Exxon Mobil and Repsol YPF.

The price of metallurgical coal has increased substantially during 2008 due to tightening conditions in the global market as demand for metallurgical coal in emerging economies has not been matched with production increases and supply restrictions due to the effects on the supply chain of climatic events (mainly floods in Western Australia but also harsh winter conditions in Canada and China). The price for metallurgical coal has gone up approximately 200-230% from USD 100 per ton to around USD 300-330 per ton during 2008.

*Electricity.* Siderar consumes large quantities of electricity (approximately 135 Mw) for its manufacturing activities, particularly in its Ramallo and Ensenada facilities. The electricity required to cover most of our facilities needs is self-

generated by a wholly-owned thermoelectric plant with an installed capacity of 110 Mw located at the Ramallo facility. Most of the energy requirements of the thermoelectric plant are obtained from blast furnace and coke oven gases and from steam that is purchased from a power plant located at the Ramallo facility owned by Siderca S.A.I.C., a subsidiary of Tenaris. As of the date of this annual report, we are renegotiating the prices to be paid pursuant to the contract for steam purchased during the period from 2004 to the present, following the "pesification" of the contract to Argentine pesos at a one-to-one U.S. dollar to Argentine peso exchange rate in 2001. This contract renegotiation could result in a liability to Siderca for the period from 2004 to the present and higher future prices, the impact of which is not expected to be significant. The rest of the requirements are covered through the purchase of natural gas from Repsol YPF and other market vendors, or with alternative sources of energy such as fuel oil.

OPEL ("Operadora Eléctrica"), a subsidiary of Tenaris, currently manages our subsidiary's thermoelectric plant and the plant owned by Siderca. We pay an administration fee for its services. This outsourcing contract is due to terminate in 2015.

Siderar covers electricity shortfalls or sells excesses, as the case may be, at spot prices in the wholesale market. In order to mitigate these shortfalls, it entered into an electricity supply contract with Genelba Power Plant, which is owned by Petrobras, to cover the Ramallo facilities shortfalls. In addition, it has also entered into a supply contract with Central Puerto Plant, which covers the Ensenada, Florencio Varela and Canning facilities shortfalls.

*Natural gas.* Siderar also consumes substantial volumes of natural gas in Argentina, particularly to operate its blast furnace and power generation facilities. The average daily consumption of its facilities is approximately 1,200 thousand cubic meters of natural gas.

The relative cost of natural gas in Argentina decreased substantially in 2002 following the Argentine peso devaluation and subsequent freezing of tariffs in local currency terms. However, since 2003, this cost gradually increased due to governmental and private tariff negotiations and the appreciation of the Argentine peso against the U.S. dollar. Currently, the cost of gas and transportation is over 2001 levels, while the cost of distribution is still below the level of 2001. During the last four years, the continuing increase in natural gas demand in Argentina together with a substantial lack of investment in natural gas production and transportation have resulted in shortages of natural gas to industries and private consumers. See Item 3. "Key Information—D. Risk Factors—Risks Relating to the Countries in Which We Operate—Argentina—Restrictions on the supply of energy to Ternium's operations in Argentina could curtail Ternium's production and negatively impact Ternium's results of operations."

Siderar had a long-term supply arrangement with Repsol YPF until December 2006. From December 2006 and up to July 2007, Siderar purchased gas from Repsol YPF at spot prices and on spot terms and conditions. A new short term agreement was reached during August 2007, which expired in April 2008. From April 2008 to the date of this annual report, Siderar has been purchasing gas from Repsol YPF at spot prices and on spot terms and conditions. The short-term agreement with Repsol YPF covered most of Siderar's Ramallo facilities needs for natural gas while the rest were covered, and continue to be covered, mainly by Pluspetrol, a gas producer, and Albanesi S.A, a significant natural gas trader in Argentina. Negotiations for a new agreement with Repsol YPF that would last tentatively up to 2009 are under way.

Also, Siderar has a long term supply agreement with Tecpetrol, a company controlled by San Faustin. In March 2003, Siderar entered into an agreement with Tecpetrol under which Siderar paid USD17.3 million for the advance purchase of a total of 725 million cubic meters (up to 400 thousand daily cubic meters) of natural gas to be delivered over a period of 5 years on pricing terms that will enable it to share through discounts the impact of any increase in natural gas prices over that period with Tecpetrol. Under the terms of the agreement, we had a minimum guaranteed return on this advance payment equal to LIBOR plus 3.5%. In November 2006, the gas purchased from Tecpetrol covered the total amount paid in March 2003. Since then, no discount has been applied to gas price. In May 2007, Tecpetrol canceled the contract pursuant to a termination clause that allows any party to terminate the contract after the USD17.3 million was paid, and continues to supply gas at spot prices and on spot terms and conditions. Siderar's purchases from Tecpetrol in 2007 and 2006 amounted to USD 7.1million and USD8.9 million, respectively. Siderar covers any variation in its requirements for natural gas in the spot market.

Siderar also has separate transportation agreements with Transportadora de Gas del Norte S.A. (TGN), Transportadora de Gas del Sur S.A. (TGS), Camuzzi Gas Pampeana S.A. (Camuzzi), Gas Natural Ban S.A. (Gasban) and Metrogas. The main transportation contract is with TGN, which expires in April 2013. For the final distribution phase, Siderar has several distribution contracts with Litoral Gas (a company partially owned by Tecgas, an affiliate of San Faustin), Camuzzi, Gasban and Metrogas. The principal contract is with Litoral Gas, which after the renegotiation of the contract renewal, will expire in December 2008.

Other raw materials. Ternium has an on site oxygen, nitrogen and argon separation plants in order to extract these gases for use in the steelmaking process. In December 1993, Ternium's subsidiary in Argentina entered into a contract with Air Liquide Argentina S.A. for the operation and maintenance of an oxygen separation facility at Ramallo that supplies oxygen, nitrogen and argon. This contract initially had a term of 15 years and was renewable by mutual agreement. It was amended in 2000 and 2002, and its term has been extended until 2021. Under the terms of the contract, Siderar is required to take or pay certain minimum daily amounts of oxygen, nitrogen and argon, which amounts are consistent with its production requirements in Argentina. Since 1993, Air Liquide had invested in new equipment in order to increase the plant capacity.

## Venezuela

The principal raw materials and energy inputs used in Sidor's steelmaking activities in Venezuela are iron ore, scrap steel and natural gas. Other inputs used include electricity, oxygen and various other gases.

Venezuela is rich in reserves of raw materials used by Sidor. Sidor believes that Venezuela's original abundance of raw materials and the proximity of Sidor's facilities to such raw materials provide it with a significant advantage.

Sidor currently purchases its iron ore, electricity and natural gas through long term arrangements with entities owned by the Venezuelan government which as of May 31, 2008, through CVG, owned 20.3% of the outstanding capital stock of Sidor. See Item 3. "Key Information—D. Risk Factors—Risks Relating to the Steel Industry—Price fluctuations or shortages in the supply of raw materials and energy could adversely affect Ternium's profits."

In April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

*Iron ore.* On November 12, 1997, Sidor entered into a contract with FMO for the supply of iron ore. Sidor receives an average of 20,000 tons a day of iron ore at its facilities. The mines where the iron ore is extracted are San Isidro, Los Barrancos, Las Pailas and Altamira. Pursuant to this contract, FMO will supply Sidor with 100% of its annual iron ore requirements until 2017. After 2017, the contract is renewable for additional twenty-year periods unless Sidor or FMO object to its renewal at least 90 days prior to its expiration. Under the 1997 contract, prices were fixed on an annual basis according to a formula that resulted in the application of the lower of historical cost adjusted for U.S. inflation and certain market reference prices. The 1997 contract also included a hardship provision, in which each of Sidor and FMO agreed to use its best efforts to resolve inequities arising during the contract's term. Following a public announcement by the Venezuelan government that sought to pressure Sidor to renegotiate the terms of the 1997 contract, as permitted under the contract's hardship provision, Sidor and FMO entered into an amendment of the 1997 contract on November 11, 2005. The revised contract sets the iron ore price at the lower of:

- the price charged by FMO to its customers (other than certain newly-created state-owned steel producers) in the Venezuelan domestic market; and
- 80% of a market reference price (which percentage may drop to 70%, as described below).

According to the new terms, the price of iron ore would follow the price of Carajas Fines. Due to the amended pricing formula, the cost of iron ore for fiscal years 2006 and 2007 increased by approximately 63% and 9.5%, respectively. Under the revised contract, the pricing formula may be adjusted every two years, on the basis of public policy, Sidor's competitiveness and the evolution of international steel prices. In conjunction with the changes in price conditions for the supply of iron ore to Sidor by FMO, the Venezuelan government is offering a price reduction on raw materials acquired from state-owned enterprises, such as FMO, that may reach 10% over the agreed market reference price. These preferential supply terms, as established in the applicable Venezuelan regulations, are conditioned on commitments by potential beneficiaries to assist development of the domestic industrial sector and to support certain community needs. In June 2006, Sidor was notified that it had been granted a 7.61% discount on its iron ore price in connection with the initial assessment of Sidor's proposed industrial development plan. However, on June 9, 2008, FMO gave notice to Sidor of the elimination of certain

price discounts previously available to Sidor in connection with its iron ore purchases. The other terms and conditions of the 1997 contract remain in effect under the revised contract.

**Pellets.** In connection with the iron ore contract, in 1997 Sidor and FMO entered into another agreement under which Sidor committed to sell, upon the request of FMO, up to 2.0 million tpy of pellets to FMO, at a price based on the sale price at which FMO sells iron ore to Sidor plus a bonus paid to Sidor for the production of pellets, which is determined using market references.

*Briquettes.* In 2004, to guarantee its supply of raw materials, Sidor, together with Tenaris, organized Matesi, in which they had interests of 49.8% and 50.2%, respectively. In July 2004, Matesi purchased the assets of Posven for USD120 million. Posven owned an idled iron-briquette producing facility located in Ciudad Guayana, Venezuela, with an annual capacity of 1.5 million tons. Matesi began production in October 2004 and is expected to ensure that Sidor can rely on an additional source of high-quality, low-cost iron ore briquettes, enabling crude steel production to exceed 4.5 million tpy.

*Scrap.* Sidor's consumption of scrap is approximately 580,000 tpy. In 2007, approximately 61.4% of the scrap used was obtained internally from products with technological or qualitative defects.

*Electricity.* Sidor's production process requires a large amount of electricity. On August 21, 1997, Sidor entered into a twenty-year contract with EDELCA, a Venezuelan state-owned company, for the supply of all of Sidor's electricity needs. This contract will terminate in 2018. Pursuant to the terms of the contract, Sidor is committed to pay, subject to a most favored nations provision linked to the prevailing prices for other established steel and iron producers in the region, an annual purchase price starting at USD17.14 per MWh, subject to annual adjustments beginning in 2000 of up to 3% and increasing to a fixed price of USD20.06 per MWh for the years 2005 through 2009. In addition, the terms of the contract impose a minimum annual fee equal to 75% of the average estimated fees for the year. The electricity is supplied from one electrical station in Macagua and three electrical stations in Guayana B located south of Sidor's facilities. The energy is transmitted through four lines primarily from the "Guri" hydroelectric plant, with a capacity of 10,000 megawatts. The inner lines are distributed in seven sub-stations. Two of these sub-stations distribute energy to the electric furnaces and the rest cover the needs of the facility.

Natural gas. Sidor's DRI production process is heavily reliant upon supplies of natural gas. Sidor buys 100% of its natural gas from PDVSA Gas, a Venezuelan state-owned natural gas supply company. In 1997, Sidor signed a twenty-year contract with PDVSA Gas for the supply, on a take or pay basis, of 230 million cubic meters per month of natural gas (the equivalent of 8.33 million cubic meters per day) of natural gas, and must pay for a minimum quantity of 83.3 million cubic meters of natural gas per month. Sidor and PDVSA Gas may, from time to time, revise the maximum amounts to accommodate Sidor's actual natural gas requirements and any plans for expansion. Under the terms of this contract, Sidor is required to purchase the gas at a formula price that is capped at the levels paid by other established steel and iron producers in the region. The contract expires in 2017, and is renewable thereafter in five year increments.

*Lime.* Sidor obtains the majority of its lime from its lime plant. The actual capacity of this plant is 500,000 tpy. The production of lime is subject principally to Sidor's demands and to clients' demands.

#### Mexico

In Mexico, Ternium's process for producing steel relies on electric arc furnaces, which melt a combination of steel scrap and DRI to produce liquid steel, which is then further processed to make its steel products. Ternium's production process requires extensive use of natural gas and electricity, and energy costs are one of the largest components of production costs.

*Iron ore.* As described under "—Production Process and Facilities—Mexico" above, Ternium's subsidiaries own interests in two mining companies in Mexico: 100% of the equity of the Las Encinas mines, and a 50% controlling equity stake in Peña Colorada, which operates Mexico's largest iron ore mine. In 2007, Ternium's Mexican facilities sourced 100% of their iron ore requirements from its own mines. Under our arrangement with Peña Colorada, we are committed to sell 50% of the annual production of the mine to the other shareholder of Peña Colorada, MSLC. From the combined iron ore output retained by us, approximately 80% went to our own direct reduction plants, while the remaining 20% was sold in the international

market mainly China and Malaysia. Most of the iron ore exports to China were made pursuant to an agreement to supply 2.9 million metric tons of pellets to China over a five-year period until March 2009.

*DRI*. Ternium's vertical integration strategy in Mexico is centered on synergies created by mining its own iron ore and refining it to produce DRI with its proprietary HYL ® direct reduction process. We believe that over the long-term, DRI is the preferable metallic input for the production of steel because under ordinary circumstances it is a less expensive and a better quality input than steel scrap. Nonetheless, Ternium seeks to maintain flexibility in the mix of steel scrap and DRI that it uses in its electric arc furnaces in Mexico, in order to better respond to fluctuations in raw materials prices. Ternium has the ability to substitute alternative metallics for DRI in periods where economic conditions make DRI more expensive to produce.

*Slabs*. Ternium's Mexican subsidiaries consume large quantities of slabs. Since the Grupo Imsa transaction, a non-integrated producer, a portion of our requirements for slabs is covered by third party suppliers. We have entered into a ten-year slab supply agreement with Corus UK Limited (Corus) beginning on December 2004, which entitle us to purchase 15.4% of the production of Corus's Teeside plant (estimated to be between 3.2 and 3.6 million tons of slabs per year.) This represents approximately 20% of Ternium Mexico's slabs needs. The rest is purchased locally from an ArcelorMittal subsidiary and from various other sources, principally in Brazil, Australia and Japan, according to market conditions.

*Scrap.* In keeping with its vertical integration strategy, Ternium Mexico sources 100% of its steel scrap through its own steel scrap collecting and processing companies. In 2007, most of the scrap used was purchased domestically, with approximately 26% coming from the United States.

*Electricity.* The electric arc furnaces consume large quantities of electricity. During 2007, 58% of Ternium Mexico's total consumption was supplied by the *Comisión Federal de Electricidad* ("CFE", Mexico's state-owned electricity company). The remainder was purchased under long term contracts from two other suppliers with power plants in the Monterrey area, namely: Iberdrola, a subsidiary of a Spanish utility company, and Tractebel Energia de Monterrey, S. de R.L. de C.V., a subsidiary of a U.S. utility company. Our long-term contract with Iberdrola is for 143 megawatts of capacity and our long-term contract with Tractebel is for 90 megawatts of capacity. In December 2007 Iberdrola invoked the contract's early termination clause to reduce contracted capacity from 143 megawatts to 111 megawatts beginning in April 2008. Since April 2008, we increased electricity purchases from CFE to cover electricity consumption requirements formerly covered by Iberdrola.

Natural gas. Natural gas is one of the largest cost components of Ternium's Mexican production processes. Natural gas is used as a reducing agent for the production of DRI and for the reheating of slabs and billets before the hot rolling process. In Mexico, Ternium subsidiaries purchase all of their natural gas from Pemex, the Mexican state-owned oil and gas company that is Mexico's sole producer of natural gas, and from three distributors: Gas Industrial de Monterrey S.A. de C.V. (GIMSA), Compañía Mexicana de Gas (CMG) and Gas Natural Mexico. Natural gas prices are set monthly based on the spot price in southern Texas, adding only the equivalent surcharge for transportation and service costs plus a margin that is generally less than 5%. Ternium subsidiaries often enter into derivatives contracts with the intention of reducing the effects of volatility on a portion of its natural gas requirements.

## **Product Quality Standards**

Ternium develops its products and services with a philosophy of continuous improvement and seeks to excel in its internal quality oversight of its products and processes. Ternium's products are manufactured in accordance with the specifications of the International Organization for Standardization's specifications, or ISO, and they also must satisfy proprietary standards and customer requirements.

Ternium has designed, developed and implemented the Ternium Quality Management System based on the platform ISO 9001:2000 and ISO/TS 16949:2002 applied to those areas according to its market needs related to automotive supplies (Argentina/Florencio Varela and Mexico/Coated - shaped), which have been audited by Lloyd's Register Quality Assurance ("LRQA") in order to obtain the ISO multisite certification for Ternium. The Ternium Quality Management System is aimed at aligning quality management systems and criteria throughout the Ternium group and replaced the individual quality management systems formerly in place at each of the Ternium subsidiaries and the individual certifications obtained by the subsidiaries.

In October 2006, LRQA audited and recommended the ISO multisite certification and the ISO/TS certification of Argentina/Florencio Varela facility. During the first months of 2007, Ternium obtained the multisite certification process and LRQA implemented the Ternium Quality Management System.

In October 2007, LRQA performed a follow up audit and recommended that the ISO/TS certification be maintained for Siderar/Florencio Varela facilities. In March 2008, LRQA performed an audit under TS standards at the Juventud facility with satisfactory results.

During February, March and April 2008, LRQA performed an audit under ISO 9001 of the Ternium Quality Management System at our Argentine and Mexican facilities as part of the follow up audits of the multisite certification process. As a result of these audits, LRQA recommended the continuation of the multisite certification of our plants.

Furthermore, each Ternium subsidiary has obtained the accreditations required by the national and international regulations on its specific products.

# Research and Development; Product Development

Ternium continuously seeks to introduce new value added products and transform its technical knowledge into competitive advantages. We carry out our applied research efforts in conjunction with various universities and research centers. We also participate in international consortia.

Product development and research activities at Ternium are conducted through a central product development department, in coordination with local teams that operate in each production unit. The department, which combines the efforts of approximately 40 members throughout the United States, Mexico, Guatemala, Venezuela and Argentina, has a consolidated product development plan that combines the initiatives of the Company's different production units.

During 2007, the development of new flat and long steel products targeted the requirements mainly of customers within the automotive, oil & gas tubular products, electric motor and domestic appliance industries. The assessment of customer needs and subsequent developments were possible due to Ternium's direct contact with end-user customers.

Ternium's association with Mexican and Argentine car manufacturers and auto parts suppliers resulted in the development of new parts for several vehicles. This developments required new hot rolled, coated and wire rod steels, supported by the design of new chemical compositions and the achievement of new thermo-mechanical processing conditions. New products developed in 2007 by Ternium for the automotive industry include hot rolled high-strength alloyed steel for beams and crossbars, hot dip galvanized steel grades for non-exposed applications and high-strength steel grade wire rod for springs. These developments allowed Ternium to access new markets such as the rail wagon manufacturing industry in Mexico, through the development of hot rolled copper-alloyed corrosion-resistant structural steel.

Ternium's developments helped to reinforce its strategic position in the oil industry in Mexico, such as the introduction of new flat steel products for the production of API (American Petroleum Institute) line pipe for oil and gas conduction projects, including hot rolled and polygonal ingots for certain API grades.

Ternium strengthened its position in the motor manufacturing industry through the development of efficiency and productivity enhancing products, such as ultra-low carbon motor lamination cold rolled products.

For the home appliance market, Ternium continued introducing high value-added coated products, which are designed for specific functional or aesthetic applications. Recent developments in this area include scratch-resistant hot dip galvanized and pre-painted steel for refrigerator doors and antimicrobial pre-painted steel for heating, ventilating and air conditioning units.

For 2008, Ternium expects to focus its research and development efforts to improve products characteristics for products in its main industrial segments, including advanced high strength steel for the automotive, construction and pipe industries; environmentally friendly coatings with superior performance for the domestic appliance and food canning industry segments;

special grades for electrical use and improved corrosion-resistant coated steels for industrial, commercial and construction applications.

Ternium's new product research and development activities are carried out in three simultaneous and complementary axes:

- The first axis, comprising one- to two- year-term projects, primarily encompasses Ternium's in-house new product and process development activities.
- The second axis, comprising two- to three-year-term projects, primarily encompasses the applied metallurgical research required to support the development of new products. These activities are conducted mainly in coordination with universities and research centers such as the Center for Industrial Research (CINI) in Argentina; the Argentine Steel Institute (IAS); the Buenos Aires Institute of Technology (ITBA) in Argentina; and the Research and Advanced Studies Centre of the National Polytechnic Institute (Cinvestav) in Mexico.
- The third axis, comprising three- to five-year-term projects, primarily encompasses the feasibility studies of innovative ideas. These types of projects generate the knowledge that establishes the basis for advanced processing technologies and product development and improvement. Activities are mostly carried out through international research consortia such as the Galvanized Autobody Partnership, conducted by the International Lead Zinc Research Organization (ILZRO); the Coil Coated Materials Committee led by the French Corrosion Institute; the Steel Research Center at McMaster University; the Thin Slab Casting and Rolling Consortium run by Pittsburgh University; the Tinplate Group at Tin International; and Interzac, within the International Zinc-Aluminum Coaters Association.

Sidor strives to develop products that will allow its clients to fulfill their continuous changing requirements, such as the products made for PDVSA Gas. PDVSA Gas required special products for the construction of a 300 kilometer gas pipeline network. For this project, Sidor developed a stronger steel product that allows PDVSA Gas to construct a pipe with the thickness necessary to resist the high gas operating pressure.

Our Mexican subsidiary Hylsamex has developed several types of products and services, with more than 100 registered brands. As an example, Hylsamex developed a proprietary technology, called HYL ®, for the reduction of iron ore, which is protected by patents in Mexico, the United States of America and several other countries. In late 2005, Hylsamex transferred to Techint Compagnia Tecnica Internazionale S.p.A., a Techint Group company, ("Techint Technologies") the rights to market and license the HYL technology to unaffiliated third parties for royalty fees.

We spent an aggregate of USD1.5 million for R&D in 2007, compared to 1.8 million in 2006 and USD2.1 million in 2005.

## **Environmental Regulation**

Ternium's operations (including mining activities in Mexico) are subject to a broad range of environmental laws and regulations relating to land use, air emissions; wastewater treatment and discharges; the use, handling and disposal of hazardous or toxic materials and the handling and disposal of solid wastes and other aspects of the protection of human health and environment at its locations and operating subsidiaries.

As the environmental laws and regulations in Argentina, Venezuela, United States, Mexico, and Guatemala continue to become more stringent, Ternium expects to expend substantial amounts to achieve and maintain ongoing compliance.

Ternium has established corporate environmental guidelines requiring each of its business units to comply with all applicable environmental laws and regulations. Compliance with environmental laws and regulations, and monitoring regulatory changes, is addressed primarily at the regional level.

Ternium's environmental system is supported by a network of people with responsibilities in different areas of the Ternium companies (especially engineering, operations and maintenance sectors). This network is responsible for environmental permit administration, technical studies and evaluation of environmental aspects for projects, contractors, products, services, processes and raw materials, among others. The environmental area also works closely with Ternium's health and safety, planning, human relations and communications departments (both internal and external).

Ternium has not been subject to any material penalty for any environmental violations in 2007, and we are not aware of any current material legal or administrative proceedings pending against Ternium with respect to environmental matters which could have an adverse material impact on Ternium's financial condition or results of operations. For more information on environmental matters relating to Sidor, please refer to Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

# Mining regulations in Mexico

Because our operations in Mexico include mining, we are also subject to Mexican regulations relating to mining and mining concessions. Under Mexican law, mineral resources belong to the Mexican nation and a concession from the Mexican federal government is required to explore for or exploit mineral reserves. Pursuant to the *Ley Minera* ("Mining Law"), mining concessions may only be granted to Mexican individuals and to legal entities incorporated under Mexican law. Foreign investors may hold up to 100% of the shares representing the capital stock of such entities. Ternium's mineral rights derive from concessions originally granted to Hylsamex.

Mining concessions are either granted for exploration or for exploitation. An exploration concession permits its holder to explore for any mineral resources on a specified claim for a six-year period, which is nonrenewable and confers priority with respect to seeking an exploitation concession for the same claim. An exploitation concession permits its holder to extract minerals from a specified claim for a renewable period of up to 50 years, provided that its holder pays a nominal fee and complies with the Mining Law.

Mining concessions grant several specified rights to the concessionaire, including:

- the right to dispose freely of mineral products obtained as a result of the exploitation of the concession;
- the right to obtain the expropriation of, or an easement with respect to, the land where the exploration or exploitation will be conducted; and
- the use of water in the mine to facilitate extraction.

In addition, a concessionaire of a mining concession is obligated, among other things, to explore or exploit the relevant concession, to pay for any relevant mining rights, to comply with all environmental and safety standards, and to provide information to and permit inspections by the *Secretaría de Economía*. Mining concessions may be terminated if the obligations of the concessionaire are not satisfied.

A company that holds a concession must be registered with the Public Mining Registry. In addition, mining concessions and permits, assignments, transfers and encumbrances must be recorded with the Public Mining Registry to be enforceable. We believe that its material mining concessions are duly recorded with the Public Mining Registry.

# Trade regulations

Intense global competition in the flat steel products industry can lead many countries to impose higher duties or other restrictions on steel product imports to protect their domestic industries from trades that are not made under market conditions or that are otherwise unfair. Such measures protect domestic producers from increased imports sold at dumped or subsidized prices.

Some of the main regions to which Ternium sells its products, such as the United States and Europe, implemented these measures as well as general ones (safeguards) during a period of intense competition in 2001. All these safeguards were lifted in December 2003, but the same did not happen with antidumping and countervailing duties. At the same time, bilateral or regional free trade agreements have liberalized trade among some countries, providing for reduced or zero tariffs for many goods, including flat steel products.

Countries' imposition of trade remedy measures and the entry into force of various free trade agreements can and have both benefited and adversely affected Ternium's home market and export sales of flat steel products, as described below. See also

Item 3. "Key Information—Risk Factors—Certain Regulatory Risks and Litigation Risks—International trade actions or regulations and trade-related legal proceedings could adversely affect Ternium's sales, revenues and overall business."

• Argentina: The Argentine government has imposed various antidumping measures on certain steel imports that compete directly with Ternium's sales in Argentina. Although, Ternium's operations have not been materially affected by the anti-dumping duties imposed by the Argentine government, the following measures are currently in effect:

Hot rolled products. Since December 1999, the Argentine government has imposed anti-dumping measures requiring a minimum import price for hot rolled steel imports from Brazil, from the Russian Federation and Ukraine. Argentina accepted a price undertaking agreement from Brazilian exporters. In 2006 Argentine authorities conducted a sunset review of these measures and decided to continue them for five more years. In its decision, the Argentine government determined antidumping duties for Russian, Ukranian and Brazilian hot rolled steel exports to Argentina. A price undertaking for Brazilian exports was also accepted by Argentine authorities.

Argentina has also imposed antidumping measures on hot rolled steel imports from Kazakhstan (39.91%), Romania (40.48%), Slovak Republic (62.09%) and South Africa (55.26%) since April 2002. In May 2007, Argentine authorities initiated a sunset review for these measures.

*Cold rolled products:* Since January 2003, Argentina has also imposed antidumping measures on cold rolled steel imports from Korea (60.46%), South Africa (83.07%), Kazakhstan (80.61%) and Ukraine (71.22%). In January 2008, Argentine authorities initiated a sunset review for these measures, which is expected to conclude in January 2009.

*Galvanized products.* Since May 2003, Argentina has imposed antidumping duties on galvanized steel sheets from South Korea (49.67%), South Africa (27.90%), Australia (70.37%) and Taiwan (33.09%). The petitioners requested the initiation of a sunset review in May 2008 to determine whether the antidumping duties will be maintained for five more years.

Argentina has signed free trade agreements with several countries or trade blocs aimed at liberalizing trade between them:

In early 1991, the Argentine government reduced import tariffs and eliminated most non-tariff restrictions on trade as part of an effort to open the Argentine economy to foreign competition. In March 1991, Argentina, Brazil, Uruguay and Paraguay established Mercosur, a common market organization whose four members have signed agreements that aim for eventual economic integration and the creation of a free trade zone and common external tariffs. Mercosur has eliminated or significantly reduced over time import duties, tariffs and other barriers to trade among the member nations. Zero tariffs have applied among Mercosur members to steel products since January 1, 2000. The current tariff applicable to flat and long steel products imported from outside Mercosur ranges from 2% to 14%, while the tariff for tubular steel products imported from outside Mercosur generally ranges from 14% to 16%.

In 2005, Mercosur entered into a trade agreement with Chile, pursuant to which all tariffs on steel products have been eliminated. In 1996, Mercosur signed a free trade agreement with Bolivia, pursuant to which all steel products began receiving a 100% tariff preference on January 1, 2006.

Mercosur and the Andean Community (Bolivia, Colombia, Ecuador, Peru and, formerly, Venezuela), signed a free trade agreement aimed at reducing and eventually eliminating tariffs on steel products traded among member countries over a period of 8 to 12 years. Mercosur is also negotiating free-trade agreements with the EU, Mexico, India and South Africa.

In May 2006, Venezuela became a junior member of Mercosur and is currently seeking full membership in the group. Argentina and Uruguay have already approved Venezuela's membership. The matter is still pending before the Congresses in Brazil and Paraguay.

• *Mexico:* The Mexican government has imposed certain anti-dumping measures on steel import products that are similar to the ones produced by Ternium in Mexico. The following anti-dumping measures are currently in effect.

Hot rolled products. On March 28, 2000, the Mexican government imposed anti-dumping duties on the Russian Federation and Ukraine of 30.31% and 46.66%, respectively. On March 25, 2005 the first sunset review was initiated by the Mexican authorities. On March 17, 2006, the final resolution was issued which extended the anti-dumping duties for an additional five-year period.

Furthermore, since September 2005, Mexico has imposed antidumping measures against Ukraine (60.1%), Romania (67.60%) and Russia (36.80%) on cut-to length plate in coils. Mexican authorities are expected to conduct a sunset review of the antidumping order in 2010.

In March 2008, the Mexican government imposed a provisional antidumping duty on cut-to-length plate imports from China. The final resolution is expected by the third quarter of 2008.

Cold rolled products. Since June 1999, Mexico has imposed antidumping measures on cold rolled steel sheet from Bulgaria (44.0%.-45.0%), the Russian Federation (83.0%-88%) and Kazakhstan (33.0%-34.0%). On December 12, 2005, and as a result of the first sunset review, the Mexican authorities extended the anti-dumping duties for an additional five-year period until June 2009.

*Plate in coil.* Since June 1996, an anti-dumping duty of 29.3% on imports from Russia has been imposed. In June 2003, the first sunset review resolution concluded the application of the antidumping duty. In June 2007, the Ministry of Economy issued the final resolution of the second sunset review, determining the continuation of the anti-dumping duties for an additional five year period.

*Long products* . Brazilian imports of reinforcing bars are currently subject to an antidumping duty of 57.69%. In June 2006, the first sunset review resolution determined the continuation of antidumping duties for an additional five year period. Wire rod imports from Ukraine are subject to a duty of 30.52% since September 2000.

Mexico has signed trade agreements with several countries or trade blocs aimed at liberalizing trade between them:

NAFTA was signed among Canada, Mexico and the United States and came into effect on January 1, 1994. NAFTA provided for the progressive elimination over a ten-year period of duties on, among other things, steel products traded between or among Mexico, the United States and Canada. As a result, zero tariffs currently apply to steel products traded within NAFTA countries. Ternium therefore has greater access to U.S. and Canadian markets but also faces increased competition in Mexico from U.S. and Canadian steel imports. NAFTA provides that NAFTA member companies (for example, Mexican steel producers) can challenge trade restrictions imposed by other NAFTA countries before a bi-national dispute resolution panel.

The Mexican-European Free Trade Agreement, or MEFTA, became effective on July 1, 2000. MEFTA provides for the phase-out and eventual elimination of Mexican duties on all industrial goods, including finished steel products, from the European Union by January 1, 2007. The EU eliminated all import duties on Mexican industrial goods, including finished steel products, as of January 1, 2003. Accordingly, Ternium has increased access to EU markets under MEFTA, but also could face increased competition in Mexico from EU steel imports.

In addition, the Mexican government has signed trade agreements with Venezuela, Colombia, EFTA (Liechtenstein, Norway, Iceland and Switzerland), Japan, Chile, Bolivia, Nicaragua, Costa Rica and Uruguay, among others. However, the Mexico-Venezuela FTA was cancelled in November 2006.

• *United States*: U.S. authorities have imposed some measures on flat and long steel products from Argentina, Mexico and Venezuela, which restrict Ternium's exports to that country. Measures that currently are in effect are the following:

Argentina. In August 2001, U.S. Department of Commerce, imposed an antidumping duty of 44.59% and a countervailing duty of 41.69% on hot rolled steel from Argentina following an affirmative injury finding by the U.S. International Trade Commission ("ITC"). During 2007, the ITC conducted a sunset review that concluded that Argentine exports were not likely to continue to injure the U.S. domestic producers and revoked these duties, effective as of October 2007.

*Mexico*. Our subsidiaries' circular welded standard pipes are subject to an antidumping duty of 10.38%. This measure has been in place since 1992 and was extended in 2007 for five more years. Our subsidiaries's Oil Country Tubular Goods, or OCTG, products have been subject to a 1.48% antidumping duty, but on May 31, 2007, ITC revoked the duties against Mexican OCTG. Pipe products have been subject to antidumping duties since August 1995. Wire rod products are also currently subject to a duty of 17.94% as a result of the fourth administrative review, and the ITC conducted a sunset review that extended the duties for five more years from June 2008. In 2007, the United States initiated an antidumping investigation against light walled rectangular pipe from Mexico (among other countries). A final decision is expected for July 2008. An affirmative decision by the U.S. Department of Commerce and the ITC would impose antidumping duties against Mexican producers.

*Venezuela*. In October 2001, the ITC determined that wire rod imports from Venezuela were not materially injuring the U.S. steel industry. The ITC decision was appealed to the Court of International Trade ("CIT"). Upon remand from the CIT, the ITC issued a remand determination, finding again that imports from Venezuela were negligible. The case is now pending, awaiting a decision from the CIT approving the ITC remand determination.

• *Venezuela*: The Venezuelan government has imposed various antidumping measures on steel imports that compete directly with Sidor's sales in Venezuela. Although Sidor's operations have not been materially affected by the anti-dumping duties imposed by the Venezuelan government, the following measures are currently in effect:

Hot rolled products. Since June 1999, Venezuela has imposed anti-dumping duties of 45.03%, 62.92% and 57.65% on hot rolled steel imported from the Russian Federation, Ukraine and Kazakhstan, respectively. These measures were continued in September 2005, following completion of a five-year review and will be in force until terminated by Venezuela's Anti-Dumping and Subsidies Commission ("CASS") in accordance with Venezuelan trade law.

*Cold rolled products.* Since September 1999, Venezuela has imposed anti-dumping duties of 45.41%, 55.01% and 58.47% on cold rolled steel imported from the Russian Federation, Ukraine and Kazakhstan, respectively. These measures were continued in October 2005, following completion of a five-year review, and will be in force until terminated by CASS in accordance with Venezuelan trade law.

Venezuela has signed trade agreements with several countries or trade blocs aimed at liberalizing the trade between them:

The Andean Community (formerly the Andean Pact) is a trading bloc established in 1969 by Bolivia, Colombia, Ecuador, Peru and Venezuela for the purpose of promoting trade relations among its members and between the Andean Community and the rest of the world (not only the European Community, now the EU). In 2004, Mercosur and the Andean Community merged the two blocs into a South American Free Trade Area. However, as a result of political tensions with member countries, Venezuela decided to leave the Andean Community. Venezuela also withdrew its membership from G-3 Trade Agreement, under which it had a free trade with Mexico and Colombia.

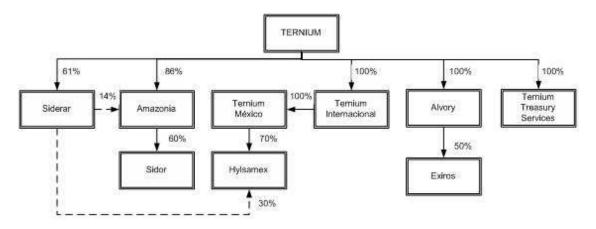
#### Insurance

Our subsidiaries carry insurance policies covering property damage (including machinery breakdown and business interruption), general liability and other insurance such as, among others, automobile, marine cargo, life and workers'

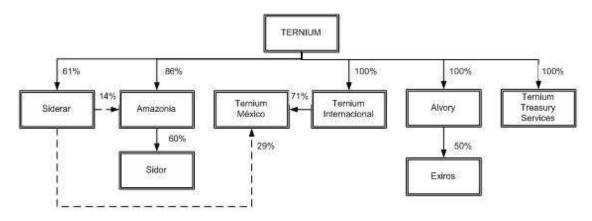
compensation insurance. These insurance policies include coverage and contract amounts which are customary in the steel products industry and in line with legal and domestic market requirements. General liability coverage typically includes third party, employers, sudden and accidental seepage and pollution and product liabilities within limits up to USD100 million.

## C. Organizational Structure

Below is a simplified diagram of Ternium's corporate structure as of December 31, 2007.



Below is a simplified diagram of Ternium's corporate structure as of May 31, 2008.



(\*) In April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

#### **Subsidiaries**

Ternium operates entirely through subsidiaries. For a complete list of its subsidiaries and a description of its investments in other companies, see notes 1 and 2 to our audited consolidated financial statements included in this annual report.

**Siderar.** Siderar is the main integrated manufacturer of flat steel products in Argentina with a current total annual production capacity of 2.9 million tons of crude steel. The shareholders of Siderar as of May 31, 2008 are set out in the following table, together with the share percentage owned by each shareholder of Siderar:

Siderar Shareholders	% Shares
Ternium	60.9%
Inversora Siderúrgica Argentina (employees)	4.8%
Public	34.3%
Total	100.0%

Siderar's shares are listed on the Buenos Aires Stock Exchange, or BASE, under the symbol "ERAR." The Buenos Aires Stock Market, which is affiliated with the BASE, is the largest stock market in Argentina. On June 20, 2008, the closing price of the Siderar shares on the BASE was ARP28.90 per share (approximately USD9.48 per share.)

**Sidor.** Sidor is the main flat steel producer and the main exporting private company in Venezuela. Sidor has an annual crude steel production capacity of 4.0 million tons. The shareholders of Sidor are set out in the following table, together with the share percentage owned by each shareholder of Sidor as of the date of this annual report:

Sidor Shareholders	% Shares
Amazonia	59.73%
CVG (Venezuelan government)	20.27%
Banco de Desarrollo Económico y Social de Venezuela	0.05%
Employees	<u>19.95</u> %
Total	100.00%

In April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

*Ternium Mexico*. Ternium Mexico was formed as result of the merger of Grupo Imsa, Hylsamex and Hylsamex's major shareholder in March 2008. Ternium Mexico and its subsidiaries operate all of Ternium's mining and steel production activities in Mexico. Ternium Mexico and its subsidiaries produce flat and long steel products, including value-added finished steel products for use mainly in the construction, auto parts and appliance industries. Ternium Mexico has an annual crude steel production capacity of 3.4 million tons. Ternium Mexico is a wholly-owned subsidiary of the Company.

*Ternium Internacional*. Ternium Internacional and its subsidiaries include seven incorporated companies (Uruguay, Spain, Holland, Panama, Peru, the United States and Ecuador), a representative office (Colombia) and other assets around the world that market and provide services in relation to the sales of Ternium's products worldwide. The headquarters of the network are located in Uruguay. Ternium Internacional's services include sales and trading, communication systems, offices and human resources dedicated to export trading, technical assistance, commercial back office and credit analysis.

## **Other Investments**

*Exiros.* Exiros, with presence in the United States, Canada, Mexico, Italy, Brazil, Romania and Argentina, provides Ternium's subsidiaries with purchase agency services in connection with Ternium's purchases of raw materials and other products or services. Until September 2006, Exiros was a wholly-owned subsidiary of Tenaris. In October 2006, Ternium acquired a 50% interest in Exiros, while Tenaris retained the remaining 50%. Exiros' objectives are to procure better purchase conditions and prices as a result of the combined demand of products and services by both companies' demand, as well as to secure joint control over the purchase process.

## D. Property, Plants and Equipment

See "—Business Overview—Production Process and Facilities."

#### Item 4A. Unresolved Staff Comments

None.

#### Item 5. Operating and Financial Review and Prospects

The following discussion and analysis of our financial condition and results of operations is based on, and should be read in conjunction with, our audited consolidated financial statements and the related notes included elsewhere in this annual report. This discussion and analysis presents our financial condition and results of operations on a consolidated basis. We prepare our consolidated financial statements in conformity with IFRS, as issued by IASB, which differ in certain significant respects from U.S. GAAP.

Certain information contained in this discussion and analysis is presented elsewhere in this annual report, including information with respect to our plans and strategy for our business, includes forward-looking statements that involve risks and uncertainties. See "Cautionary Statement Concerning Forward-Looking Statements". In evaluating this discussion and analysis, you should specifically consider the various risk factors identified in this annual report and others that could cause results to differ materially from those expressed in such forward-looking statements.

#### Overview

Ternium is one of the leading steel companies in the Americas, offering a wide range of flat and long steel products. Ternium has operating facilities in México, Argentina, Venezuela, the United States and Guatemala, that provide it with a strong position from which to serve its core markets. However, in April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." In addition, Ternium reaches the regional markets through its own network of distribution, sales and marketing offices.

Ternium primarily sells its steel products in the regional markets of North, Central and South America, where it can leverage its strategically-located manufacturing facilities to provide specialized products and delivery services to its clients. We believe that Ternium is the leading supplier of flat steel products in Argentina, through its subsidiary Siderar, and a leading supplier of flat steel products and significant competitor of long steel products in Mexico through Ternium Mexico. Ternium also maintains a strategic presence in other major steel markets, such as Europe, through its network of commercial offices, which allows it to reach clients outside its regional markets with a comprehensive range of products and services and place products in case of slower demand in domestic economies, achieve improved effectiveness in the supply of its products and maintain a fluid commercial relationship with its clients by providing continuous services and assistance. In addition, Ternium is a competitive player in the international trade market for flat and long steel products. Since the Grupo Imsa transaction in July 2007, our international network has begun purchasing steel (slabs, hot and flat rolled coils) mainly for our Mexican operation.

Ternium's revenues are affected by general global trends in the steel industry and more specifically by the economic conditions in the countries in which it has manufacturing operations and where its clients are located. Ternium's revenues are also impacted by events that affect the price and availability of raw materials and energy inputs needed for its operations. Furthermore, due to the highly cyclical nature of the steel industry, recent results may not be indicative of future performance, and historical results may not be comparable to future results. Investors should not rely on the results of a single period, particularly a period of peak prices, as an indication of Ternium's annual results or future performance. The variables and trends mentioned below could also affect the results of its investments in steel related companies. See Item 4. "Information on the Company—B. Business Overview—Our Business Strategy".

The nationalization of Sidor could adversely affect Ternium. The impact of the potential government actions with respect to Sidor on our results of operations and financial position is not determinable at this time, but will result in further reductions to our production volumes and could result in future reductions to our anticipated operating results and cash generation. Upon the completion of the Sidor nationalization, we may lose all or a significant part of our presence in the Venezuelan domestic markets and our competitive position in other regional markets, including Colombia, may be adversely affected. In addition, the loss of Sidor may result in our inability to realize certain expected synergies from our acquisitions and investments.

Furthermore, during the five years following the completion of its 2003 financial debt restructuring, Sidor's business has improved significantly and Sidor has paid material amounts to our wholly-owned subsidiary Ylopa, as well as to CVG, as compensation under certain participation account agreements entered into with Ylopa and CVG in connection with the

financial debt restructuring in 2003. Following completion of the Sidor nationalization, we could no longer receive such payments, which may adversely affect our financial condition and results of operations.

For more information on the Sidor nationalization process and the risk factors associated therewith, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process," and Item 3. "Key Information—D. Risk Factors—Risks relating to the Sidor nationalization process."

Ternium's primary source of revenue is the sale of flat and long steel products. Management expects sales of flat and long steel products to continue to be Ternium's primary source of revenue. The global market for such steel products is highly competitive, with the primary competitive factors being price, cost, product quality and customer service. Ternium sells its products in several countries worldwide; however, the majority of such sales are concentrated in the Americas. Specifically, Ternium's largest markets are concentrated in Argentina, Mexico and, until the completion of the Sidor nationalization process, Venezuela, where its main manufacturing subsidiaries are located.

Ternium's results are sensitive to economic activity, steel consumption, prices in the international steel markets and trends in the steel industry. Ternium's results of operations primarily depend on economic conditions in Argentina, Mexico (where Ternium is a leading manufacturer and supplier) and, until the completion of the Sidor nationalization process, Venezuela, and, to a lesser extent, on economic conditions in international and regional markets such as Mercosur, the Andean Community and NAFTA. Historically, annual steel consumption in the countries where Ternium operates has varied at a rate that is linked to the annual change in each country's gross domestic product and per capita disposable income. Recently, worldwide economic growth and favorable economic developments throughout the Americas resulted in increases in investments and in per capita disposable income, which in turn contributed to increased overall demand for Ternium's products. For example, apparent consumption of finished steel products in Argentina increased by 3.2%, 20.5% and 14% during 2005, 2006 and 2007 respectively, due to the sustained recovery in the Argentine economy, mainly in the industrial activity, agriculture, construction and automotive sectors.

In addition, steel prices worldwide are determined by global trends of supply and demand. A decline in global steel prices generally leads to a decrease in the prices of Ternium's products and, consequently, to a decline in revenues and profitability. As a result of the general excess capacity in the industry, the world steel industry was subject to substantial downward pricing pressure, which negatively impacted the results of steel companies in the second half of 2000 and the entire year of 2001. International steel prices generally improved beginning in 2003, driven by a strong increase in global demand fostered by economic growth in Asia and an indication of economic recovery in the United States. However, this new period of high prices for steel encouraged reactivation of and investment in production capacity and, consequently, oversupply led to a decline in steel prices beginning in the last quarter of 2004 and continuing through 2005. Nevertheless, prices in 2005 reached generally higher levels than those prevailing in 2001 through 2003. Steel prices began to recover in 2006, exceeding those of 2005, as a result of better global economic performance, but slightly decreased toward the second half of the year. During 2007, steel prices continued on an upward trend until a peak in the third quarter and declined towards the end of the year.

Furthermore, there has been a trend in recent years toward steel industry consolidation among Ternium's competitors. For example, Aceralia, Arbed and Usinor merged in February 2002 to create Arcelor, and LNM Holdings and Ispat International merged in October 2004 to create Mittal Steel, which subsequently acquired International Steel Group. Furthermore, in June 2006, Mittal Steel and Arcelor merged to create the world's largest steel company, Arcelor Mittal. In April 2007, Tata Steel completed the acquisition of Corus. Regional players in Ternium's markets have also experienced consolidation through acquisitions; for example, Siderperu was acquired by Grupo Gerdau of Brazil in 2006, Sicartsa of Mexico was acquired by Arcelor Mittal in December 2006 and Aceria Paz del Rio of Colombia was acquired by Brazilian Votorantim in March 2007. Consolidation has enabled steel companies to lower their production costs and allowed for more stringent supply-side discipline, including through selective capacity closures. Competition from global and regional steel manufacturers with expanded production capacity such as Arcelor Mittal, and new market entrants, especially from China, could result in significant price competition, declining margins and reductions in revenue.

Ternium's production costs are generally sensitive to the international prices of raw materials, semi-finished products and energy, which reflect supply and demand factors in the global steel industry. Ternium purchases substantial quantities of raw materials, including iron ore, slabs, hot rolled and flat rolled coils, coal, ferroalloys and scrap, for use in the

production of its steel products. The availability and price of these inputs vary according to general market and economic conditions and thus are influenced by industry cycles. Since 2003, the recovery of the U.S. economy, an unprecedented demand for steel in China and shortage of shipping capacity resulted in a tight market for raw materials globally. These factors contributed to a strong boost in the prices of raw materials globally. In addition to raw materials, natural gas and electricity are both important components of Ternium's cost structure. In 2003 and 2004, international energy prices rose substantially from the levels that had prevailed in the previous four years, reflecting higher demand for energy inputs. Moreover, an energy crisis, like that affecting Argentina since 2003, or any other disruption in the supply of natural gas or electricity, could force Ternium to acquire energy from alternative sources and could negatively impact Ternium's costs.

Ternium's revenues could be affected by competition from imports and dumping conditions. Ternium's ability to profitably access the export markets varies with the value of the local currencies where it operates, the strength of the economies of the countries to which it exports and overall steel prices. Ternium's ability to sell its products is influenced to varying degrees by trends in global trade for steel products, particularly trends in imports of steel products into its principal markets. During 2001, a period of strong over-supply, several anti-dumping measures were imposed in several countries in which Ternium operates (including Argentina, Venezuela and Mexico) to prevent foreign steel producers from "dumping" certain steel products in local markets. The recovery in global economic conditions since 2003 and strong Chinese demand reduced the previously strong competition in the international exports markets. As a consequence, several countries reduced or eliminated the protective measures established in prior years. However, a number of other trade restrictions, both in Ternium's local and export markets, remain in place.

Prevailing exchange rates have had an impact on Ternium's results in the past and could impact results again in the future. Ternium's operating subsidiaries have primarily U.S. dollar-denominated revenues (other than revenues from domestic sales in Mexico), while a significant portion of their costs are denominated in local currency in the markets where they operate. As a result, Ternium's income is affected by the fluctuation of each local currency against the U.S. dollar. If the local currency appreciates, Ternium receives less local currency for each U.S. dollar of export revenue and imports become cheaper in local currency terms; these factors tend to place a ceiling on domestic prices. However, if the local currency depreciates, as occurred in Argentina in 2002, local costs become cheaper, while imported raw materials become more expensive. Ternium manages this risk through specific hedges to the extent management considers appropriate. The Argentine peso/U.S. dollar exchange rate was relatively stable throughout 2007, with frequent interventions by the Argentine Central Bank to maintain the exchange rate at a level close to ARP3.15/USD. The Venezuelan bolívar/U.S. dollar exchange rate was set by the Venezuelan government at a rate of VEB1,917/USD in February 2004 and remained unchanged until March 2005, when it was set at VEB2,1446/USD. The Mexican peso fluctuated during 2007, averaging MXN10.9272/USD.

Ternium's net income in 2007 and 2006 does not benefit from a non-recurring gain recognized in 2005. As discussed elsewhere in this annual report, in February 2005, Ylopa exercised its option to convert the outstanding balance of the Amazonia convertible debt instrument into newly issued shares of that company. As a result, Ternium's indirect participation in Amazonia increased form 31.03% to 53.4%. At the time of conversion, the shares had a fair value that exceeded the book value of the convertible debt due to the improvement of Sidor's business conditions and, accordingly, Ternium recognized a USD188.4 million non-recurring gain.

The consolidation of Amazonia's results beginning on February 15, 2005 changes the treatment of compensation payable to participants in Sidor's and Amazonia's 2003 debt restructuring. As discussed elsewhere in this annual report in connection with their participation in Sidor's and Amazonia's 2003 debt restructuring, the Venezuelan government (through CVG) and certain partners of Amazonia (through Ylopa) are entitled to receive compensation in the form of cash payments made by Sidor on a quarterly basis pursuant to a participation agreement. Prior to February 15, 2005, the cash payments received by Ternium were part of its financial income. Following the consolidation of Amazonia's results beginning on February 15, 2005, such financial income is eliminated in consolidation; however, the cash amounts paid or payable in the future to the Venezuelan government are part of Ternium's financial expense. See Item 4. "Information on the Company—C. Organizational Structure—Subsidiaries—Amazonia, Ylopa and Sidor—Amazonia." Following completion of the Sidor nationalization, Sidor will no longer be consolidated with Ternium and any cash amounts payable by Sidor in connection with the 2003 financial debt restructuring will be a gain treated as financial income. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

#### **Critical Accounting Estimates**

This discussion of our operating and financial review and prospects is based on our audited consolidated financial statements, which have been prepared in accordance with IFRS, as issued by IASB. The use of IFRS (as opposed to U.S. GAAP) has an impact on our critical accounting policies and estimates. The application of U.S. GAAP would have affected the determination of consolidated net income for the years ended December 31, 2007, 2006, 2005 and 2004, and the determination of consolidated shareholders' equity as of December 31, 2007, 2006 and 2005.

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its accounting estimates and assumptions, including those related to doubtful accounts, obsolescence of inventory, impairment of long-term investments, impairment of other assets and contingencies, and revises them when appropriate. Management bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances. These estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Although management believes that its estimates and assumptions are reasonable, they are based upon information available when the estimates and assumptions are made. Actual results may differ significantly from these estimates under different assumptions or conditions.

Our most critical accounting estimates are those that are most important to the portrayal of our financial condition and results of operations, and which require us to make our most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. We believe that changes in these assumptions and estimates are not likely to have a material impact on our consolidated financial statements. Our most critical accounting estimates and judgments are set forth below.

# Useful Lives and Impairment of Property, Plant and Equipment and Other Long-lived Assets

As permitted under IFRS 1—"First Time Adoption of IFRS," management has elected to use the fair value of its property, plant and equipment as at January 1, 2003, as its "deemed cost." In determining useful lives and impairment estimates, management considered, among others, the following factors: age, operating condition and level of usage and maintenance. Management conducted visual inspections for the purpose of (i) determining whether the current conditions of such assets are consistent with normal conditions of assets of similar age; (ii) confirming that the operating conditions and levels of usage of such assets are adequate and consistent with their design; (iii) establishing obsolescence levels and (iv) estimating expectancy, all of which were used in determining useful lives and impairment estimates. Management believes, however, that it is possible that the periods of economic utilization of property, plant and equipment may be different than the useful lives so determined. Impairments may result from, among other factors, changes in usage level and maintenance capital expenditure policies, obsolescence and external factors (including increases in input prices that would affect the profitability of the selected fixed assets). Any such impairment charges could have a material adverse effect on Ternium's results of operations, financial condition and net worth. Under IFRS, assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and the present value of estimated future cash flows. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Management believes that this accounting policy involves a critical accounting estimate because it is subject to change from period to period as a result of variations in economic conditions and business performance.

#### Impairment and recoverability of goodwill and other assets

Assessment of the recoverability of the carrying value of goodwill and other assets require significant judgment. We evaluate goodwill allocated to the operating units for impairment on an annual basis.

Goodwill is tested at the level of the cash generating units, or CGU. Impairment testing of the CGU is carried out and the value in use determined in accordance with the discounted cash flow method. In order to perform the test, we use projections for the next ten years based on past performance and expectations of market development. After the tenth year a perpetuity rate with no grow up increase was utilized. The discount rates used for these tests are based on our weighted average cost of capital adjusted for specific country and currency risks associated with the cash flow projections. Discount rates used range from 9.2% to 11.2%.

No impairment charge resulted from the impairment tests performed.

Although we believe our estimates and projections are appropriate based on currently available information, the actual operating performance of an asset or group of assets which has been tested for impairment may be significantly different from current expectations. In such an event, the carrying value of goodwill, investments in associated companies and deferred taxes may be required to be reduced from the amounts currently recorded. Any such reductions may materially affect asset values and results of operations.

#### Allowances for Doubtful Accounts

Management makes estimates of the uncollectibility of our accounts receivable. Management analyzes our trade accounts receivable on a regular basis and, when aware of a third party's inability to meet its financial commitments to us, management impairs the amounts due by means of a charge to the allowance for doubtful accounts. Management specifically analyzes accounts receivable and historical bad debts, customer concentrations, customer creditworthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of the allowance for doubtful accounts.

In addition, a charge to the allowance for doubtful accounts is recognized when a customer makes a claim in connection with an order that has been invoiced and management estimates that, despite its efforts, we are unlikely to collect the full amount of the invoice.

Allowances for doubtful accounts are adjusted periodically in accordance with the aging of overdue accounts. For this purpose, trade accounts receivable overdue by more than 90 days, and which are not covered by a credit collateral, guarantee or similar surety, are fully provisioned.

Historically, losses due to credit failures, aging of overdue accounts and customer claims have been within expectations and in line with the provisions established. If, however, circumstances were to materially change (e.g., higher than expected defaults), management's estimates of the recoverability of amounts due to us could be materially reduced and our results of operations, financial condition and net worth could be materially and adversely affected.

# Allowance for Obsolescence of Supplies and Spare Parts and Slow-Moving Inventory

Management makes estimates of the recoverability of our inventories of supplies and spare parts based on the following criteria:

- analysis of the aging of the supplies and spare parts; and
- analysis of the capacity of materials to be used according to their level of preservation and of their potential obsolescence due to technological changes in the mills.

In addition, in our manufacturing facilities an allowance for slow-moving inventory is made in relation to finished goods based on management's analysis of their aging and market conditions. For this purpose, stocks of finished goods held in inventory for more than six months before the applicable reporting date are valued at their estimated recoverable value.

Historically, losses due to obsolescence and scrapping of inventory have been within expectations and the provisions established. If, however, circumstances were to materially change ( *e.g.* , significant changes in market conditions or in the technology used in the mills), management's estimates of the recoverability of these inventories could be materially reduced and our results of operations, financial condition and net worth could be materially and adversely affected.

# **Loss Contingencies**

We are subject to various claims, lawsuits and other legal proceedings that arise in the ordinary course of our business, including customer claims in which a third party is seeking reimbursement or indemnity. Our liability with respect to such claims, lawsuits and other legal proceedings cannot be estimated with certainty. Periodically, management reviews the status of each significant matter and assesses potential financial exposure. If the potential loss from the claim or proceeding is considered probable and the amount can be reasonably estimated, a liability is recorded. Management estimates the amount of such liability based on the information available and the assumptions and methods it has concluded are appropriate, in accordance with the provisions of IFRS. Accruals for such contingencies reflect a reasonable estimate of the losses to be incurred based on information available, including the relevant litigation or settlement strategy, as of the date of preparation of the applicable financial statement. As additional information becomes available, management will reassess its evaluation of the pending claims, lawsuits and other proceedings and revise its estimates.

With respect to the loss contingencies described in our financial statements, we do not expect to incur any losses exceeding the amounts accrued as of December 31, 2007 that would be material relative to our consolidated financial position, results of operations or liquidity as of such date. However, if reserves prove to be inadequate and we incur a charge to earnings, such charge could have a material adverse effect on our results of operations, financial condition and net worth.

#### **Impairment of Deferred Tax Assets**

Management calculates current and deferred income taxes according to the tax laws applicable to our subsidiaries in the countries in which such subsidiaries operate. However, certain adjustments necessary to determine the income tax provision are finalized only after the balance sheet is issued. In cases in which the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. When assessing the recoverability of deferred tax assets, management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies. Based on those estimates, management did not record a valuation allowance at December 31, 2007.

Although we believe our estimates are appropriate, significant differences in actual performance of the asset or group of assets may materially affect our asset values and results of operation.

## A. Results of Operations

The following discussion and analysis of our financial condition and results of operations are based on our audited consolidated financial statements included elsewhere in this annual report. Accordingly, this discussion and analysis present our financial condition and results of operations on a consolidated basis. See "Presentation of Certain Financial and Other Information—Accounting Principles" and notes 2 and 4 to our audited consolidated financial statements included in this annual report. The following discussion should be read in conjunction with our audited consolidated financial statements and the related notes included in this annual report.

To decree 1 of T.C. 1. House	For the year ended December 31,				
In thousands of U.S. dollars (except number of shares and per share data)	2007	2006 (2)	2005 (1) (2)	2004 (1)(2)	2003 (1)(2)
Selected consolidated income statement data					
IFRS					
Continuing operations					
Net sales	8,184,381	6,565,582	4,449,771	1,615,181	1,074,527
Cost of sales	(5,796,040)	(4,296,979)	(2,486,974)	(965,004)	(671,720)
Gross profit	2,388,341	2,268,603	1,962,797	650,177	402,807
Selling, general and administrative expenses	(825,807)	(624,784)	(504,687)	(132,882)	(133,623)
Other operating income (expenses), net	23,874	(7,250)	(65,949)	(3,124)	(4,402)
Operating income	1,586,408	1,636,569	1,392,161	514,171	264,782
Interest expense	(142,137)	(112,918)	(81,608)	(18,257)	(39,980)
Interest income	66,878	52,554	32,324	8,911	6,036
Other financial income (expenses), net	(351,096)	(322,417)	(261,452)	211,635	109,550
Excess of fair value of net assets acquired over cost	_	_	188,356	_	_
Equity in earnings (losses) of associated companies	(7,065)	4,534	21,524	209,201	110,250
Income before income tax expense	1,152,988	1,258,322	1,291,305	925,661	450,638
Income tax expense	(162,640)	(262,356)	(218,492)	(177,486)	(94,087)
Income from continuing operations	990,348	995,966	1,072,813	748,175	356,551
Discontinued operations					
Income from discontinued operations	10,818	_	_	_	_
Net income for the year(3)	1,001,166	995,966	1,072,813	748,175	356,551
Attributable to:					
Equity holders of the Company	784,490	795,424	704,406	457,339	218,215
Minority interest	216,676	200,542	368,407	290,836	138,336
	1,001,166	995,966	1,072,813	748,175	356,551
Depreciation and amortization	565,848	424,495	316,405	99,192	85,479
Weighted average number of shares outstanding (4)	2,004,743,442	1,936,833,060	1,209,476,609	1,168,943,632	1,168,943,632
Basic earnings per share for profit attributable to the equity					
holders of the Company (4)	0.39	0.41	0.58	0.39	0.19
Diluted earnings per share for profit attributable to the					
equity holders of the Company	0.39	0.41	$0.54^{(5)}$	0.39	0.19
Dividends per share declared (6)	0.05	0.05	_	_	
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- (1) Combined consolidated financial information on the basis of common control. See note 2 to our audited consolidated financial statements.
- (2) Certain comparative amounts for 2006, 2005, 2004 and 2003 have been reclassified to conform to changes in presentation in the current period.
- (3) International Accounting Standard N° 1 (IAS 1) (Revised) requires that income for the year as shown in the income statement not exclude minority interest. Earnings per share and Income from continuing operations per share, however, continue to be calculated on the basis of income attributable solely to the equity holders of the Company.
- (4) As discussed in note 28 to our audited consolidated financial statements, in October 2005, Usiminas exchanged its 5.3% equity interest in Siderar, its 16.6% equity interest in Amazonia and its 19.1% equity interest in Ylopa and other items for 227,608,254 new shares of the Company. Upon the consummation of this exchange, capital increased to USD1,396.6 million, represented by 1,396,551,886 shares of USD1.00 nominal value each. Pursuant to certain provisions contained in a subordinated convertible loan agreement, on February 6, 2006, the Company exchanged certain subordinated convertible loans (including interest accrued through January 31, 2006) held by a wholly-owned subsidiary of San Faustín and converted them into shares at a conversion price of USD2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006. As provided in the Corporate Reorganization Agreement, on February 9, 2006, a wholly-owned subsidiary of San Faustín contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly-issued shares of the Company after the settlement of its initial public offering. In connection with the overallotment described in note 1 to our audited consolidated financial statements, on March 1, 2006, the Company issued 22,981,360 new shares. Upon consummation of the transactions discussed above, as of December 31, 2006, the capital of the Company was increased to USD2,004.7 million, represented by 2,004,743,442 shares, each having a nominal value of USD1.00. Ternium's combined earnings per share for the year ended December 31, 2004 and 2003 have been calculated based on the assumption that 1,168,943,632 shares were issued and outstanding in each of the periods presented. For fiscal years 2007, 2006 and 2005, the weighted average of shares outstanding totaled 2,004,743,442, 1,936,833,060 and 1,209,476,609 shares, respectively.
- (5) Diluted earnings per share have been calculated giving effect to the conversion of the Subordinated Convertible Loans. See note 1 to our audited consolidated financial statements.

In thousands of U.S. dollars	At December 31,				
(except number of shares and per share data)	2007	2006	2005 (1) (2)	2004 (1) (2)	2003 (1)
Selected consolidated balance sheet data					
IFRS					
Non-current assets	8,619,297	6,117,284	6,116,423	1,728,410	1,610,810
Property, plant and equipment, net	6,858,779	5,420,683	5,463,871	1,244,691	1,275,699
Other non-current assets (3)	1,760,518	696,601	652,552	483,719	335,111
Current assets	5,148,013	2,653,255	2,543,558	918,220	576,078
Cash and cash equivalents	1,126,041	643,352	765,630	194,875	129,020
Other current assets	3,252,830	2,002,861	1,774,768	723,345	447,058
Non-current assets classified as held for sale	769,142	7,042	3,160	_	_
Total assets	13,767,310	8,770,539	8,659,981	2,646,630	2,186,888
Capital and reserve attributable to equity holders (4)	4,452,680	3,757,558	1,842,454	1,026,725	701,821
Minority interest	1,914,210	1,729,583	1,733,465	745,126	550,264
Non-current liabilities	5,415,071	1,875,894	3,691,288	359,510	677,649
Borrowings	3,677,497	548,401	2,399,878	1,008	283,914
Deferred income tax	1,337,039	985,155	1,048,188	337,473	374,907
Other non-current liabilities	400,535	342,338	243,222	21,029	18,828
Current liabilities	1,985,349	1,407,504	1,392,774	515,269	257,154
Borrowings	407,404	508,694	516,399	121,998	80,238
Other current liabilities	1,364,182	898,810	876,375	393,271	176,916
Liabilities directly associated with non-current assets held for					
sale	213,763	_	_	_	_
Total liabilities	7,400,420	3,283,398	5,084,062	874,779	934,803
Total equity and liabilities	13,767,310	8,770,539	8,659,981	2,646,630	2,186,888
Number of shares outstanding (5)	2,004,743,442	2,004,743,442	1,396,551,886	1,168,943,632	1,168,943,632

44 Dassamban 21

- (1) Combined consolidated financial information on the basis of common control. See note 2 to our audited consolidated financial statements.
- (2) Certain comparative amounts for 2006, 2005, 2004 and 2003 have been reclassified to conform to changes in presentation in the current period.
- (3) As of December 31, 2007, 2006 and 2005, includes goodwill related to the acquisition of our Mexican subsidiaries for a total amount of USD 850.7, USD397.9 million and USD399.7 million, respectively. See note 3 to our audited consolidated financial statements.
- (4) The Company's common stock as of December 31, 2007, 2006, 2005, 2004 and 2003 was represented by 2,004,743,442, 2,004,743,442, 1,396,551,886, 1,168,943,632 and 1,168,943,632, par value USD1.00 per share, for a total amount of USD2,004.7 million, USD1,396.6 million, USD1,168.9 million and USD1,168.9 million, respectively.
- (5) As described in note 28 to our audited consolidated financial statements, after the completion of the Company's initial public offering, the conversion of the Subordinated Convertible Loans, the exercise of the over-allotment option granted to the underwriters of the initial public offering and the consummation of the transactions contemplated in the Corporate Reorganization Agreement, 2,004,734,442 shares were outstanding. In October 2005, Usiminas exchanged its 5.3% equity interest in Siderar, its 16.6% equity interest in Amazonia and its 19.1% equity interest in Ylopa and other items for 227,608,254 new shares of the Company. Upon the consummation of this exchange, capital increased to USD1,396.6 million, represented by 1,396,551,886 shares of USD1.00 nominal value per share. Pursuant to certain provisions contained in a subordinated convertible loan agreement, on February 6, 2006, the Company exchanged certain subordinated convertible loans (including interest accrued through January 31, 2006) held by a wholly-owned subsidiary of San Faustín and converted them into shares at a conversion price of USD2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006. As provided in the Corporate Reorganization Agreement, on February 9, 2006, a wholly-owned subsidiary of San Faustín contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly-issued shares of the Company after the settlement of its initial public offering. In connection with the over-allotment described in note 1 to our audited consolidated financial statements, on March 1, 2006, the Company issued 22,981,360 new shares. Upon consummation of the transactions discussed above, as of December 31, 2006, the capital was increased to USD2,004.7 million, represented by 2,004,743,442 shares, each having a nominal value of USD1.00.

The following table sets forth our operating and other costs and expenses as a percentage of net sales for the years indicated:

	For the year ended December 31,				
Percentage of net sales	2007	2006	2005	2004	2003
Net sales	100.0%	100.0%	100.0%	100.0%	100.0%
Cost of sales	<u>(70.8</u> )%	<u>(65.4</u> )%	<u>(55.9</u> )%	<u>(59.7</u> )%	<u>(62.5</u> )%
Gross profit	29.2%	34.6%	44.1%	40.3%	37.5%
Selling, general and administrative expenses	(10.1)%	(9.5)%	(11.3)%	(8.2)%	(12.4)%
Other operating expenses, net	0.3%	(0.1)%	(1.5)%	(0.2)%	(0.4)%
Operating income	19.4%	24.9%	31.3%	31.8%	24.6%
Interest expense	(1.7)%	(1.7)%	(1.8)%	(1.1)%	(3.7)%
Interest income	0.8%	0.8%	0.7%	0.6%	0.6%
Other financial income (expense), net	(4.3)%	(4.9)%	(5.9)%	13.1%	10.2%
Excess of fair value of net assets acquired over cost	_		4.2%	_	_
Equity in earnings (losses) of associated companies	(0.1)%	0.1%	0.5%	13.0%	10.3%
Income before income tax expense	14.1%	19.2%	29.0%	57.3%	41.9%
Income tax expense	(2.0)%	(4.0)%	(4.9)%	(11.0)%	(8.8)%
Income from continuing operations	12.1%	15.2%	24.1%	46.3%	33.2%
Discontinued Operations					
Income from discontinued operations	0.1%	_	_	_	_
Net income for the year	12.2%	15.2%	24.1%	46.3%	33.2%
Attributable to:	<del></del>				
Equity holders of the Company	9.6%	12.1%	15.8%	28.3%	20.3%
Minority interest	2.6%	3.1%	8.3%	18.0%	12.9%

#### Fiscal Year Ended December 31, 2007 compared to Fiscal Year Ended December 31, 2006

Due to the consolidation of Grupo Imsa since July 26, 2007, the results and other financial data for the year ended December 31, 2007 varied significantly from the results and other financial data for the years ended December 31, 2006 and 2005. Fiscal year ended December 31, 2006 figures consolidate the results of Hylsamex, Siderar and Sidor together with all other consolidated subsidiaries for the full year.

### Overview

Ternium's net income attributable to equity holders decreased to USD784.5 million for the year ended December 31, 2007, from USD795.4 million for the year ended December 31, 2006.

The results in 2007 were attributable to a positive environment for improved volumes and strong steel prices and the impact of the Grupo Imsa transaction on July 26, 2007. These factors were partially offset by increases in cost of sales, selling, general and administrative expenses, and financial expense. The increase in cost of sales was principally due to higher cost per ton due to Grupo Imsa's higher production cost structure and higher value added product sales mix, and overall increases in raw materials, such as iron ore and related freight expenses, and costs related to the annual increases in the international prices for iron ore and higher labor costs and maintenance expenses. The increase in selling, general and administrative expenses was mainly due to the consolidation of Grupo Imsa's results and to higher freight and transportation expenses attributable to an increase in sales and higher taxes in Argentina and Venezuela. Finally, the increase in financial expenses was principally attributable to higher interest expense resulting from the indebtedness under the facilities entered into in connection with the Grupo Imsa transaction, an increase in net foreign exchange losses (an effect that is offset to a large extent by changes in Ternium's net equity position) and to the recognition of Sidor's excess cash payments that resulted in a financial loss of USD282.5 million partially offset by a net increase of US\$13 million in the fair value of certain derivative instruments.

Cash and cash equivalents as of December 31, 2007 were USD1,126.0 million, compared to USD633.0 million (not including USD10.4 million of restricted cash) in the previous year. This 77.9% increase was mainly due to the

performance of operating activities which provided USD1,564.2 million, the net cash provided by financing activities of USD1,252.7 million and cash acquired of USD190.1 million, offset mainly by capital expenditures of USD436.3 million, acquisition of business of USD1,728.9 million, an income tax credit paid on business acquisition of USD297.7 million and investing activities of USD50.9 million.

#### **Net Sales**

Net sales in 2007 totaled USD8,184.4 million, a 24.7% increase from USD6,565.6 million in 2006, primarily as a result of the consolidation since July 26, 2007, of Grupo Imsa. Excluding the effect of the consolidation of Grupo Imsa (USD976.3 million), net sales increased in 2007 due to higher shipments and revenue per ton, while shipments increased mainly as a result of strong demand for steel products in South and Central America, which more than offset a slowdown in North American steel markets.

The following table shows Ternium's total consolidated net sales by product and geographical region for the years indicated:

		ear ended ber 31,
In thousands of U.S. dollars	2007	2006
Flat Steel Product Sales		
South and Central America	3,743,473	3,051,449
North America	2,617,311	1,960,722
Europe and Other	150,998	48,411
Total Flat Steel Products Sales	6,511,783	5,060,582
Long Steel Product Sales		
South and Central America	764,101	526,780
North America	695,953	735,823
Europe and Other	6,852	
Total Long Steel Product Sales	1,466,907	1,262,603
Total Other Sales (1)	205,691	242,397
Total Sales	8,184,381	6,565,582

<sup>(1)</sup> The item "Total Other Sales" includes mainly sales of pig iron and iron ore.

In 2007, Ternium derived the majority of its revenues (approximately 79.6 %) from sales of flat steel products. Total sales of flat steel products increased significantly from USD5,060.6 million in 2006 to USD6,511.8 million in 2007, primarily as a result of a USD656.6 million increase in the North American region, an increase of USD692.0 million in sales in the South and Central American region and an increase of USD102.6 million in Europe and other regions. The Grupo Imsa consolidation contributed USD909.2 million.

Sales of long products were USD1,466.9 million during 2007, an increase of 16% compared to USD1,262.6 in 2006 due to higher shipment levels in the South and Central America region, partially offset by lower shipment activity in the North America region and higher prices in both regions.

Other sales decreased from USD242.4 million in 2006 to USD205.7 million in 2007, mainly as a consequence of exporting less iron ore pellets and fines to China due to higher internal consumption, as well as sales of iron ore pellets from Sidor and steel tubes from the tubing facilities located in Mexico.

Sales Volume

The following table shows our sales volume by product and market for the years indicated:

In thousands of tons	For the year ended December 3	
(unaudited)	2007	2006
Flat Steel Product Sales Volume		
South and Central America	4,780	4,361
North America	3,125	2,413
Europe and Other	239	88
Total Flat Steel Product Sales Volume	8,144	6,861
Long Steel Product Sales Volume		
South and Central America	1,257	948
North America	1,113	1,225
Europe and Other	15	
Total Long Steel Product Sales Volume	2,386	2,174
Total Sales Volume (1)	10,530	9,035

<sup>(1)</sup> The "Total Sales Volume" does not include the tons related to Other sales.

Total sales volume increased by 16.5% to 10,530 thousand tons in 2007 from 9,035 thousand tons in 2006. Excluding the effect of the consolidation of Grupo Imsa (935 thousand tons), net sales increased in 2007 due to higher shipments mainly as a result of strong demand for steel products in South and Central America, which more than offset a slowdown in North American steel markets.

In 2007, flat steel product sales volume increased by 18.7% to 8.144 thousand tons from 6,861 thousand tons in 2006. Sales in South and Central America increased by 419 thousand tons, or 9.6%, from 4,361 thousand tons in 2006 to 4,780 thousand tons in 2007 due to favorable economic conditions in our principal markets in the region. Sales to North America increased by 29.5% to 3,125 thousand tons in 2007 from 2,413 thousand tons in 2006. The substantial difference was due the consolidation of Grupo Imsa's sales volume since July 26, 2007, that was partially offset by slowdown in the North American market. Sales to Europe and other markets increased by 151.3 thousand tons, or 171.6%, from 88 thousand tons in 2006 to 239 thousand tons in 2007 due to spot sales to the European market.

In 2007, long steel product sales volume increased by 9.8% to 2,386 thousand tons from 2,174 thousand tons in 2006. Sales in South and Central America increased by 309 thousand tons, or 32.6%, from 948 thousand tons in 2006 to 1,257 thousand tons in 2007, as a consequence of good economic performance in our main markets in the region. Sales to North America decreased by 112 thousand tons, or 9.1%, from 1,225 thousand tons in 2006 to 1,113 thousand tons in 2007, as a result mainly of a de-stocking process in the United States.

The following table shows the percentage of market distribution of Ternium's total sales by region for the years indicated:

	For the year ended 1	December 31,
Percentage of total sales	2007	2006
South and Central America	57.3%	58.8%
North America	40.2%	40.3%
Europe and Other	<u>2.4</u> %	1.0%
	100.0%	100.0%

#### Sales prices

Revenue per ton of flat steel products increased by 8.4% to USD800.6 per ton in 2007 from USD738 per ton in 2006. Revenue per ton for long steel products increased by 5.9% to USD615 per ton in 2007 from USD581 per ton in 2006. While prices remained relatively stable throughout 2007 in the North America region, steel prices in the South and Central America region grew during 2007 due to good economic performances in Argentina and Venezuela.

## Cost of sales

Total cost of sales increased by 34.9%, from USD4,297.0 million in 2006 to USD5,796.0 million in 2007. The variation was mainly due to the consolidation of Grupo Imsa's cost of sales of USD 864.9, together with an increase in Sidor's and Siderar's cost of sales of USD241.5 million and 320.5 million, respectively. Ternium experienced higher iron ore and related freight expenses in 2007 due to the annual increases in the international prices for iron ore and higher level of shipments. Furthermore, 2007 results included higher amortizations partially offset by three items that affected the 2006 cost of sales and that did not recur in 2007: a charge related to an increase in pension plan benefits at Sidor; lower efficiencies that resulted from the work slowdowns and strikes at Sidor that ended on November 8, 2006; and costs associated with the relining of blast furnace No.1 at Siderar, which resumed operations on January 31, 2007.

Natural gas and electricity prices for the South and Central America operations were relatively stable. Energy for the Venezuelan operations is tied to long-term contracts, and prices of electricity and natural gas under such contracts were relatively stable. Operations in Argentina are largely self-sufficient in electricity through their self-generation capabilities. Most of the energy input at our Argentine operations is obtained from metallurgical coal and pet coke, the balance being fulfilled with fuel oil and natural gas. Natural gas prices in Argentina showed only slight fluctuations.

The natural gas consumption for our operations in Mexico was partly fixed through hedging mechanisms, which prevented major cost changes associated with natural gas prices.

Average cost of sales per ton of flat steel products increased by 17.9% from USD480 per ton in 2006 to USD566 per ton in 2007 largely due to additional processing cost associated with Grupo Imsa's richer product mix and also to overall increases in raw materials such as iron ore and related freight expenses, and costs related to the annual increases in the international prices for iron ore and higher labor costs and maintenance expenses. The average cost of sales per ton of long steel products increased by 9.3% from USD396 per ton in 2006 to USD433 per ton in 2007, mainly due to the same reasons expressed previously for flat steel products.

Cost of sales, expressed as a percentage of net sales, increased to 70.8% during 2007, compared to 65.4% in 2006. The increase was due to higher costs of supplies, raw materials and labor costs, together with a shift in product mix towards products with a lower gross margin, and also due to Grupo Imsa's higher cost products consolidation since July 26, 2007.

## Selling, general and administrative expenses

Selling, general and administrative expenses in 2007 were USD825.8 million, or 10.1% of net sales, compared to USD624.8 million, or 9.5% of net sales in 2006.

The increase in selling, general and administrative expenses reflects the consolidation of Grupo Imsa's results and the effect of higher freight costs in Argentina and Venezuela, partially offset by a decrease in freight costs in Mexico, higher taxes in Argentina and Venezuela, higher labor cost in Venezuela due to changes in the health care system, salaries and costs relating to the dismissal of personnel.

## Other operating income (expenses), net

Other operating income (expenses), net, increased by USD31.1 million, from a net loss of USD7.3 million for the fiscal year ended December 31, 2006, to net income of USD23.9 million in 2007. This variation was mainly due to a decrease of USD13.3 million in the derecognition property, plant and equipment, together with a net recovery of USD12.8 million in the charge accounted for 2007 related to the provisions for legal claims.

# Operating income

Operating income totaled USD1,586.4 million in 2007, 3.1% lower than the operating income of USD1,636.6 million in 2006. This variation was mainly due the consolidation of Grupo Imsa's operations and, in particular, as a non-integrated producer, the operations had lower operating margins and higher input costs for slabs and freight. Operating income as a percentage of sales was 19.4% in 2007, compared to 24.9% in 2006.

### Financial expenses, net

Net financial expense resulted in a net financial loss of USD426.4 million in 2007, compared to a net financial loss of USD382.8 million in 2006. The change was due to:

- an increase of USD29.2 million in interest expense, from USD112.9 million in 2006 to USD142.1 million in 2007, due to higher interest costs resulting from the indebtedness under the facilities entered into in connection with the Grupo Imsa transaction;
- an increase in net financial losses from the participation account in an amount of USD12.4 million from USD270.2 in 2006 to USD282.5 in 2007;
- an increase of USD15.5 million in net foreign exchange transactions mainly related to the indebtedness under facilities entered into in connection with the Grupo Imsa transaction;
- an increase of USD18.5 million in other charges due to the issuance of letters of credit, payment of commissions and other financial costs arising from the higher level of activity;
- all of which was partially offset by an increase of USD14.3 million in interest income and a gain of USD13.0 million related to changes in the fair value of derivatives and a decrease in debt issue costs of USD 4.7 million.

#### Equity in earnings (losses) of associated companies

Ternium's share in the results of associated companies during 2007 was a loss of USD7.1 million, compared to a gain of USD4.5 million for 2006. The decrease was mainly due to the effect of a loss of USD7.5 million in our associated company Matesi compared to a gain of USD3.9 million in 2006.

#### Income tax expense

During 2007, Ternium recorded an income tax expense of USD162.6 million, compared to an income tax expense of USD262.4 million for the fiscal year ended December 31, 2006. The decrease in income tax expense for the year relates mainly to the effect of inflation adjustment for tax purposes in Sidor's deferred income tax for USD 135.2 million The effective tax rate of Ternium is calculated as income tax on income (before equity in earnings of associated companies, income tax and excess of fair value of net assets acquired over cost and minority interest). Ternium's effective tax rate for 2007 was 14.0%, compared to 20.9% in 2006.

#### Net income attributable to minority interest

Net income attributable to minority interest for the fiscal year ended December 31, 2007, was USD216.7 million compared to USD200.5 million in 2006. The increase was mainly due to a decrease in Siderar's minority interest results of USD25.2 million and an increase of USD41.3 million related to Sidor.

## Fiscal Year Ended December 31, 2006 compared to Fiscal Year Ended December 31, 2005

Due to the consolidation of Amazonia and Hylsamex since February 15, 2005 and August 22, 2005, respectively, the results and other financial data for the year ended December 31, 2006 varied significantly from the results and other

financial data for the years ended December 31, 2005 and 2004. Fiscal year ended December 31, 2006 figures consolidate the results of Hylsamex, Siderar and Sidor together with all other consolidating subsidiaries for the full year.

### Overview

Ternium's net income attributable to equity holders increased to USD795.4 million for the year ended December 31, 2006, from USD704.4 million for the year ended December 31, 2005.

The results in 2006 were attributable to:

- a positive environment for improved volumes and strong steel prices;
- the consolidation for the full fiscal year of Hylsamex's and Sidor's results;
- the absence of the non-recurring gain of USD188.4 million recorded in 2005 upon the conversion, in February 2005, of a convertible loan granted by Ylopa into Amazonia shares;
- all of which was partially offset by increases in cost of sales, selling, general and administrative expenses, and financial expense. The increase in cost of sales was principally due to higher iron ore and coal costs in 2006 related to the annual increases in the international prices for those commodities, as well as to three non-recurring items that affected the year's cost of sales: a charge related to an increase in pension plan benefits at Sidor; lower efficiencies that resulted from the work slowdowns and strikes at Sidor; and costs associated with the relining of blast furnace No.1 at Siderar. The increase in selling, general and administrative expenses was mainly due to higher freight and transportation expenses attributable to an increase in sales. Finally, the increase in financial expenses was principally attributable to higher interest expense resulting from the indebtedness under the facilities entered into in connection with the Hylsamex acquisition and to the recognition of Sidor's excess cash payments that resulted in a financial loss of USD270.2 million.

Cash and cash equivalents as of December 31, 2006 were USD633.0 million (not including USD10.4 million of restricted cash), compared to USD755.0 million (not including USD10.7 million of restricted cash) in the previous year. This 16.2% decrease was mainly due to the performance of the operating activities which provided USD1,245.0 million, offset mainly by capital expenditures of USD405.8 million, acquisition of business of USD210.5 million and the net cash used in financing activities of USD756.3 million.

## Net Sales

Net sales in 2006 totaled USD6,565.6 million, a 47.5% increase from USD4,449.7 million in 2005. This significant increase was primarily due to the consolidation for the full fiscal year of Amazonia and Hylsamex's sales of USD239.9 million (net of intercompany transactions) and USD1,760.4 million (net of intercompany transactions), respectively, together with an increase in Siderar's sales of USD297.0 million, which was partially offset by a decrease in Ternium Internacional's sales of USD181.5 million. Both Amazonia and Hylsamex had strong sales consistent with the solid pricing environment and the positive economic activity in the markets in which they participate.

The following table shows Ternium's total consolidated net sales by product and geographical region for the years indicated:

	For the year end	ded December 31,	
In thousands of U.S. dollars	2006	2005	
Flat Steel Product Sales			
South and Central America	3,051,449	2,403,434	
North America	1,960,722	949,151	
Europe and Other	48,411	327,997	
Total Flat Steel Products Sales	5,060,582	3,680,582	
Long Steel Product Sales			
South and Central America	526,780	370,634	
North America	735,823	252,576	
Europe and Other		2,158	
Total Long Steel Product Sales	1,262,603	625,368	
Total Other Sales (1)	242,397	143,821	
Total Sales	6,565,582	4,449,771	

<sup>(1)</sup> The item "Total Other Sales" includes mainly sales of pig iron and iron ore.

In 2006, Ternium derived the majority of its revenues (approximately 77.1 %) from sales of flat steel products. Total sales of flat steel products increased significantly from USD3,680.6 million in 2005 to USD5,060.6 million in 2006. USD95.2 million (net of intercompany transactions) and USD1,142.7 million (net of intercompany transactions) resulted from the consolidation of Amazonia's and Hylsamex's results for the full year, respectively, together with an increase in Siderar's sales of USD282.1 million, partially offset by a decrease in Ternium International's sales of USD 140.8 million. After the consolidation of Amazonia and Hylsamex's results in 2005, long steel product sales increased significantly from USD625.4 million in 2005 to USD1,262.6 million in 2006. The variation was as a consequence of an increase in Amazonia and Hylsamex's sales of USD135.6 million and USD530.0 million respectively.

The other sales increased from USD143.8 million in 2005 to USD242.4 million in 2006, mainly as a consequence of the consolidation of Hylsamex, which exported iron ore pellets and fines to China, as well as sales of iron ore pellets from Amazonia and steel tubes from the tubing facilities located in Mexico.

#### Sales Volume

The following table shows our sales volume by product and market for the years indicated:

In thousands of tons	For the year ended December 31,	
(unaudited)	2006	2005
Flat Steel Product Sales Volume		
South and Central America	4,361	3,463
North America	2,413	1,406
Europe and Other	88	514
Total Flat Steel Product Sales Volume	6,861	5,383
Long Steel Product Sales Volume		
South and Central America	948	709
North America	1,225	503
Europe and Other		5
Total Long Steel Product Sales Volume	2,174	1,218
Total Sales Volume (1)	9,035	6,600

<sup>(1)</sup> The "Total Sales Volume" does not include the tons related to Other sales.

Total sales volume increased by 36.9% to 9,035 thousand tons in 2006 from 6,600 thousand tons in 2005. The increases in Sidor's and Hylsamex's sales volume of 201 thousand tons and 2,202 thousand tons (net of intercompany transactions), respectively, for the fiscal year 2006 mainly reflect the consolidation of these companies, together with an increase in Siderar's sales volume of 341 thousand tons, which was partially offset by a decrease in Ternium International's sales volume of 309 thousand tons.

In 2006, flat steel product sales volume increased by 27.5% to 6,861 thousand tons from 5,383 thousand tons in 2005. The increase of 1,383 thousand tons (net of intercompany transactions) of Hylsamex's sales volume was mainly due to the effect of the consolidation for the full year. Sales in South and Central America increased by 898 thousand tons, or 26.0%, from 3,463 thousand tons in 2005 to 4,361 thousand tons in 2006. The variation was attributable to an increase of Sidor's and Siderar's sales of 468 thousand tons and 471 thousand tons, respectively. Sales to North America increased by 71.7% to 2,413 thousand tons in 2006 from 1,405 thousand tons in 2005. The substantial difference was due to an increase of Hylsamex's sales volume of 1,351 thousand tons, partially offset by a decrease in Sidor's sales of 411 thousand tons. Sales to Europe and Other markets decreased by 426 thousand tons, or 82.9%, from 514 thousand tons in 2005 to 88 thousand tons in 2006 due to the due to the shift in sales to Ternium's traditional markets.

In 2006, long steel product sales volume increased by 78.5% to 2,174 thousand tons from 1,218 thousand tons in 2005, due to the effect of the consolidation for the full year of Sidor and Hylsamex's sales volume of 200 thousand tons and 819 thousand tons, respectively. Sales in South and Central America increased by 239 thousand tons, or 33.7%, from 709 thousand tons in 2005 to 948 thousand tons in 2006, as a consequence of an increase of Sidor's sales of 207 thousand tons. Sales to North America increased by 722 thousand tons, or 143.5%, from 503 thousand tons in 2005 to 1,225 thousand tons in 2006, as a result of the consolidation for the full year of Hylsamex's sales of 802 thousand tons. Sales to Europe and other markets were no recorded during 2006.

The following table shows the percentage of market distribution of Ternium's total sales by region for the years indicated:

	For the year ended	December 31,
Percentage of total sales	2006	2005
South and Central America	58.8%	63.2%
North America	40.3%	28.9%
Europe and Other	1.0%	7.9%
	100.0%	100.0%

Sales destined to the Americas increased to 99% of the net sales in 2006 from 92.1% of net sales in 2005 primarily due to the effect of the consolidation of Hylsamex's sales for the full year in 2006. During the same period, sales destined to South and Central America decreased slightly as percentage of net sales, while sales destined to North America increased sharply from 29.0% of net sales in 2005 to 40.3% of net sales in 2006. This variation was mainly due to the consolidation of Hylsamex for the full fiscal year in 2006, which is located in Mexico and channeled most of its shipments in the North America Region. Sales to Europe and other markets decreased to 1.0% of net sales in 2006 from 7.9% of net sales in 2005, due to the shift in sales to Ternium's traditional markets.

#### Sales prices

Revenue per ton of flat steel products increased by 7.9% to USD738 in 2006 from USD684 in 2005. Revenue per ton for long steel products increased by 13.1% to USD581 in 2006 from USD514 in 2005. While prices remained relatively stable throughout 2006 in the South and Central America region, steel prices in the North America region grew during the first part of 2006, peaked in August and softened later in the year due to increased imports pressure in the U.S. and a de-stocking process in Mexico and in the U.S.

## Cost of sales

Total cost of sales increased by 72.8%, from USD2,487.0 million in 2005 to USD4,297.0 million in 2006. The variation was mainly an increase of Hylsamex's cost of sales of USD1,401.8 million due to the consolidation for the full fiscal year in 2006, together with an increase in Sidor's and Siderar's cost of sales of USD347.0 million and USD249.6 million, respectively. Ternium experienced higher iron ore and coal costs in 2006 related to the annual increases in the international prices for those commodities. Furthermore, 2006 results included three non-recurring

items that affected the year's cost of sales: a charge related to an increase in pension plan benefits at Sidor; lower efficiencies that resulted from the work slowdowns and strikes at Sidor that ended on November 8, 2006; and costs associated with the relining of blast furnace No.1 at Siderar, which resumed operations on January 31, 2007.

Natural gas and electricity prices for the South and Central America operations were relatively stable. Energy for the Venezuelan operations is tied to long-term contracts, and prices of electricity and natural gas under such contracts were relatively stable. Operations in Argentina are largely self-sufficient in electricity through their self-generation capabilities. Most of the energy input at this operation is obtained from metallurgical coal and pet coke, the balance being fulfilled with fuel oil and natural gas. Natural gas prices in Argentina showed only slight fluctuations.

The cost for natural gas for the operations in Mexico was largely fixed through hedging mechanisms, which prevented major cost changes associated with natural gas prices. Electricity prices in Mexico experienced slight increases due to the higher finished steel production that required the use of additional electricity at higher peak hour rates.

Average cost of sales per ton of flat steel products increased by 28.3% from USD374 per ton in 2005 to USD480 per ton in 2006 largely due to additional processing cost associated with Hylsamex's richer product mix and also to overall increases in raw materials and energy, such as, iron ore, coal and coke, costs related to the annual increases in the international prices for those commodities. The average cost of sales per ton of long steel products increased by 23.8% from USD320 per ton in 2005 to USD396 per ton in 2006, mainly due to the same reasons expressed previously for flat steel products.

Cost of sales, expressed as a percentage of net sales, increased to 65.4% during 2006, compared to 55.9% in 2005. The increase was due to higher costs of supplies, raw materials and labor costs, together with a product mix with a lower gross margin, and also due to Hylsamex's consolidation for the full fiscal year.

#### Selling, general and administrative expenses

Selling, general and administrative expenses in 2006 were USD624.8 million, or 9.5% of net sales, compared to USD504.7 million, or 11.3% of net sales in 2005.

The consolidation of Sidor and the acquisition of Hylsamex increased the absolute figure for selling, general and administrative expenses, which reflected higher freight associated with the increased volume of sales and higher personnel costs due to the integration of the three main companies into Ternium. Despite the increase in selling, general and administrative expenses, the reduction in the ratio of selling, general and administrative expenses to net sales in 2006 as compared to the previous year reflects a significant rationalization in white collar head count and improved efficiencies.

## Other operating expenses, net

Other operating income and expenses decreased by USD58.7 million, from a net loss of USD65.9 million for the fiscal year ended December 31, 2005 to a net loss of USD7.3 million in 2006. This variation was mainly due to a decrease of USD41.0 million in the de-recognition property, plant and equipment, together with a decrease of USD4.9 million in the charge accounted for 2006 related to the provisions for legal claims.

## Operating income

Operating income totaled USD1,636.6 million in 2006, 17.6% higher than the operating income of USD1,392.2 million in 2005. This variation was mainly due to a positive environment for improved volumes and strong steel pricing, partially offset by higher input costs. Operating income as a percentage of sales was 24.9% in 2006, compared to 31.3% in 2005.

## Financial expenses, net

Net financial expense resulted in a net financial loss of USD382.8 million in 2006, compared to a net financial loss of USD310.7 million in 2005. The significant change was due to:

- an increase of USD31.3 million in interest expense, from USD112.9 million in 2006 to USD81.6 million in 2005, due to higher interest costs resulting from the indebtedness under the facilities entered into in connection with the Hylsamex acquisition;
- an increase in net financial losses from the participation account in an amount of USD49.0 million. Until February 15, 2005, Ternium accounted for its investment in Amazonia under the equity method of accounting. Thus, income arising from the participation account agreement has been recorded under income from participation account within financial income, net. Upon the conversion of the Amazonia convertible debt instrument, on February 15, 2005, Ternium acquired indirect control of Amazonia and began accounting for such investment on a consolidated basis. Following the consolidation of Amazonia's results, income resulting from Ternium's share of the participation account has been offset against Amazonia's loss for the same concept and shown under net loss from participation account line item;
- an increase of USD10.5 million in the debt issuance costs, mainly in connection with the Hylsamex's acquisition in 2005; and
- an increase of USD13.7 million in other charges due to the issuance of letters of credit, payment of commissions and other financial costs associated to the higher level of activity;
- all of which was partially offset by an USD20.2 million increase in interest income and an USD12.3 million decrease in losses related to net foreign exchange transactions and changes in the fair value of derivatives.

## Equity in earnings of associated companies

Ternium's share in the results of associated companies during 2006 was a gain of USD4.5 million, compared to a gain of USD21.5 million for 2005. The decrease was mainly due to the earnings of associated companies recorded under the equity method until February 15, 2005, relating to Ternium's investment in Amazonia.

#### Income tax expense

During 2006, Ternium recorded an income tax expense of USD262.4 million, compared to an income tax expense of USD218.5 million for the fiscal year ended December 31, 2005. The effective tax rate of Ternium is calculated as income tax on income (before equity in earnings of associated companies, income tax and excess of fair value of net assets acquired over cost and minority interest). Ternium's effective tax rate for 2006 was 20.9%, compared to 20.2% in 2005.

## Net income attributable to minority interest

Net income attributable to minority interest for the fiscal year ended December 31, 2006 was USD200.5 million compared to USD368.4 million in 2005. The decrease was mainly due to an increase in Siderar's minority interest results of USD10.6 million and a decrease of USD165.7 million related to Amazonia's acquisition in February 15, 2005, and the exchanges by Usiminas and San Faustin's wholly-owned subsidiary, Inversora Siderurgica Limited.

#### **Foreign Currency Fluctuations**

See Item 11. "Quantitative and Qualitative Disclosure About Market Risk—Foreign Exchange Exposure Risk".

#### Governmental Economic, Fiscal, Monetary or Political Policies or Factors

See Item 3. "Key Information—D. Risk Factors— Risks Relating to the Countries in Which We Operate".

## **B.** Liquidity and Capital Resources

We obtained funds from our operations and short-term as well as long-term borrowings from banking institutions. These funds are primarily used to finance our working capital and capital expenditures requirements, acquisitions and dividend payments to our shareholders. We hold money market investments and variable-rate or fixed-rate securities from investment grade issuers. During 2007, we significantly increased our financial indebtedness, from USD1,057.1 million to USD4,084.9 million in connection with the Grupo Imsa transaction.

Management believes that funds from operations and our access to external borrowing will be sufficient to satisfy our current working capital needs and to service our debt in the foreseeable future. Management also believes that our liquidity and capital resources give us adequate flexibility to manage our planned capital spending programs and to address short-term changes in business conditions.

The following table shows the changes in our cash and cash equivalents, excluding funds placed in trust, for each of the periods indicated below:

	For the year ended December 31,			
In thousands of U.S. dollars	2007	2006	2005 (1)	
Net cash provided by operating activities	1,564,201	1,244,973	1,262,455	
Net cash used in investing activities	(2,323,639)	(610,353)	(1,831,231)	
Net cash provided by (used in) financing activities	1,252,735	(756,283)	1,163,368	
Increase (decrease) in cash and cash equivalents	493,297	(121,663)	594,592	
Effect of exchange rate changes	(258)	(315)	(34,487)	
Cash and cash equivalents at the beginning of the year	633,002	754,980	194,875	
Cash and cash equivalents at the end of the year	1,126,041	633,002(2)	754,980(2)	

<sup>(1)</sup> Cash and cash equivalents do not include certain funds that Ternium placed in a trust established to ensure that the financial needs for the normal development of Siderar's operations were met. As of December 31, 2005, the amounts placed in the trust totaled USD5.2 million and were presented as Other Current Investments.

## Fiscal Year Ended December 31, 2007 compared to Fiscal Year Ended December 31, 2006

## Overview

During 2007, Ternium's primary source of funding was cash flows from its operating activities. In the third quarter of 2007, we significantly changed the mix of financial resources as a result of the credit facilities entered into in connection with the Grupo Imsa transaction.

Cash and cash equivalents increased by 77.9%, or USD493 million, from USD633 million as of December 31, 2006 (not including USD10.4 million of restricted cash), to USD1,126 million as of December 31, 2007. This amount includes cash acquired in the Grupo Imsa transaction amounting to USD190.1 million. In addition to cash and cash equivalents, as of December 31, 2007, we held other current investments totaling USD65.3 million.

<sup>(2)</sup> As of December 31, 2006 and 2005, cash and cash equivalents do not include USD10.4 million and USD10.7 million, respectively, of restricted cash.

#### Operating activities

Net cash provided by operations during 2007 was USD1,564.2 million compared to USD1,245.0 million in 2006.

The main reasons for the variation in operating cash flow were:

- a strong increase in amortization charges of USD141.4 million that mainly reflects the effect of the Grupo Imsa transaction.
- a decrease in income tax expenses for the year, which relates mainly to the effect of inflation adjustment for tax purposes in Sidor's deferred income tax for USD135.2 million;

### Investing activities

Net cash used in investing activities in 2007 was USD2,323.6 million, compared to USD610.4 million in 2006. The variation was mainly due to the Grupo Imsa transaction, which resulted in:

- acquisitions of businesses in 2007 in an amount of USD1,518.3 million, equal to a total purchase consideration of USD1,728.9 million, net of acquired cash amounting to USD 190.1 million (in 2006, Ternium completed acquisition transactions for an aggregate amount of USD207.3 million, consisting of the purchase of a 50% equity interest in Acerex for USD44.6 million, the acquisition of tube manufacturing assets from Acindar for USD55.2 million, and the purchase of a 4.85% equity stake in Siderar for USD107.5 million);
- generation of an income tax credit of USD297.7 million in 2007 for income taxes paid in connection with the transaction, which credit may be applied against income tax obligations for the years 2008 and 2009.

## Financing activities

Net cash provided by financing activities was USD1,252.7 million in 2007, compared to USD756.3 million of net cash used for financing activities in 2006. The variation was mainly due to:

- an increase in proceeds from borrowings of USD3,965.5 million, comprising the facilities entered into in connection with the Grupo Imsa transaction, to refinance existing indebtness of Grupo Imsa and Hylsa and to pay taxes, fees and expenses related to the transaction;
- an increase in the repayments of borrowings of USD1,336.4 million, due to Ternium's use of its strong liquidity position to reduce its financial indebtedness; and
- the payment of dividends to the Company's shareholders of USD100.2 million.

# Fiscal Year Ended December 31, 2006 compared to Fiscal Year Ended December 31, 2005

#### Overview

During 2006, Ternium's primary source of funding was cash flows from its operating activities. In the third quarter of 2005, we significantly changed the mix of financial resources as a result of the credit facilities obtained in connection with the acquisition of Hylsamex.

Cash and cash equivalents decreased by 16.2%, or USD122.0 million, from USD755.0 million as of December 31, 2005 (not including USD10.7 million of restricted cash) to USD633.0 million as of December 31, 2006 (not including USD10.4 million of restricted cash). This amount includes an increase in the initial cash and cash equivalent of USD305.3 million and USD215.4 million, attributable to the consolidation of Amazonia and Hylsamex, respectively. In addition to cash and cash equivalents, as of December 31, 2005, we held other current

investments totaling USD5.2 million, which were primarily financial resources placed in a trust established to ensure that the financial needs for the normal development of Siderar's operations were met.

### Operating activities

Net cash provided by operations during 2006 was USD1,245.0 million compared to USD1,262.5 million in 2005.

The main reasons for the variation in operating cash flow were:

- the absence of gain of excess of net assets acquired over cost recognized in 2005 of USD188.4 million and a loss accounted for in 2006 related to changes in Sidor's pension plan for an amount of USD46.9 million;
- a strong increase in working capital needs of USD330.6 million that mainly reflects greater requirements for inventories and trade receivables, partially offset by a decrease in other receivables.

## Investing activities

Net cash used in investing activities in 2006 was USD610.4 million, compared to USD1,831.2 million in 2005. The variation was mainly due to:

- a capital expenditures increase from USD244.9 million in 2005 to USD405.8 million in 2006, as a result of the consolidation of Amazonia and Hylsamex for the full fiscal year in 2006. During 2006, the main capital expenditures were the installation of facilities for storing and handling slabs, a new reheating furnace and the upgrading of the hot strip mill No.1 in Hylsa; the relining of blast furnace No.1, as well as, improvements and enhancements in the areas of sinter production, coking facilities and the hot strip mill in Siderar; and new oxygen production facilities, the revamping and expansion of the Midrex direct reduction of iron modules and disbursements associated with the installation of a new ladle furnace in Sidor; and
- a decrease in the acquisitions of businesses in the amount of USD1,986.1 million, that in 2005 were invested principally in the acquisition of Hylsamex. In 2006, Ternium made principally the following transactions for an amount of USD207.3 million: the purchase of the remaining 50% equity interest in Acerex for USD44.6 million; the acquisition of tube manufacturing assets from Acindar by Siderar for USD55.2 million; and the purchase of CVRD's 4.85% equity stake in Siderar for USD107.5 million.

### Financing activities

Net cash used in financing activities was USD756.3 million in 2006, compared to USD1,163.4 million of net cash provided by financing activities in 2005. The variation was mainly due to:

- net proceeds of USD525.0 million from Ternium's initial public offering in January 2006;
- a decrease in proceeds from borrowings of USD1,968.1 million, that comprised the loans in which we entered into in 2005 for the acquisition of Amazonia and Hylsamex;
- an increase in the repayments of borrowings of USD766.9 million, due to Ternium's use of its strong liquidity position to reduce its financial indebtedness; and
- a decrease in dividends paid to the Company's and minority's shareholders of USD342.0 million.

## **Principal Sources of Funding**

#### Funding Policies

Management's policy is to maintain a high degree of flexibility in operating and investment activities by maintaining adequate liquidity levels and ensuring access to readily available sources of financing. We obtain financing primarily in U.S. dollars. Whenever feasible, management bases its financing decisions, including the election of term and type of the facility, on the intended use of proceeds for the proposed financing.

#### Financial Liabilities

Our financial liabilities currently consist of loans with banks, two series of debt securities, and minor overdrafts transactions. These facilities are mainly denominated in U.S. dollars. As of December 31, 2007, U.S. dollar-denominated financial liabilities represented 98% of total financial liabilities. Total financial debt increased from USD1,057.1 million as of December 31, 2006, to USD4,084.9 million as of December 31, 2007. During 2007, Ternium's bank borrowings increased by USD3,027.8 million, principally due to the incurrence of new indebtedness in order finance the Grupo Imsa transaction and the repayment of a significant portion of outstanding borrowings related to prior acquisitions. Also, in 2007, borrowings with related companies that in 2006 amounted USD2.2 million were repaid. As of December 2007, current borrowings were 10% of total borrowings, of which none corresponded to borrowings with related parties. See Item 7. "Major Shareholders and Related Party Transactions—Financial Operations and Administrative Services."

The following table shows Ternium's financial liabilities as of December 31 of each of the last three years:

In thousands of U.S. dollars	2007	2006	2005
Borrowings with related parties	_	2,161	607,472
Bank borrowings	4,084,901(1)	1,054,934(1)	2,308,805(1)
Total borrowings	4,084,901	1,057,095	2,916,277

#### (1) Net of debt issuance costs

The weighted average interest rates at December 31, 2007, 2006 and 2005 shown below were calculated using the rates set for each instrument in its corresponding currency and weighted using the U.S. dollar-equivalent outstanding principal amount of those instruments at December 31, 2007, 2006 and 2005, respectively.

	2007	2006	2005
Bank borrowings	6.15%	6.82%	6.08%

The maturity of our financial liabilities is as follows:

At December 31, 2007	1 year or less	1 - 2 years	2 – 3 years	3 - 4 years	4 – 5 Years	Over 5 Years	Total
Borrowings (1)(2)	407,404	371,232	320,390	1,732,767	1,210,473	42,635	4,084,901
Total borrowings	407,404	371,232	320,390	1,732,767	1,210,473	42,635	4,084,901

<sup>(1)</sup> Borrowings are primarily bank borrowings with third parties. See "—Liquidity and Capital Resources—Principal Sources of Funding—Financial Liabilities".

For information on our derivative financial instruments, please see Item 11. "Quantitative and Qualitative Disclosures About Market Risk" and note 26 to our audited consolidated financial statements included in this annual report.

<sup>(2)</sup> Net of debt issuance costs.

#### Most relevant Borrowings

Our most relevant borrowings as of December 31, 2007, were incurred in relation to the Grupo Imsa transaction in July 2007.

Millions of U.S. dollars or Mexican pesos (as applicable)

			Original principal	Outstanding principal	
<u>Date</u>	Borrower	Туре	amount	amount as of December 31, 2007	Maturity
July 2007	Company	Syndicated loan	USD125.0	USD125.0	Prepaid in January 2008
June, July and August 2007	Hylsa	Syndicated loan	USD2,070.0	USD2,070.0	July 2012
July 2007	Grupo Imsa	Syndicated loan	USD1,415.0	USD1,415.0	July 2012
May 2003	Grupo Imsa	Debt securities	MXN547.0	MXN547.0	May 2009
September 2002	Grupo Imsa	Debt securities	MXN900.0	MXN900.0	August 2008
August 2007	Siderar	Term loan	USD60.0	USD60.0	August 2008

## Syndicated Loan Agreements

The main covenants in the syndicated loan agreements are limitations on liens and encumbrances, limitations on the sale of certain assets, restrictions on investments, certain restrictions on capital expenditures and compliance with financial ratios (e.g., leverage ratio and interest coverage ratio.) Management believes that current covenants allow us a high degree of operational and financial flexibility and do not impair our ability to obtain additional financing at competitive rates.

As of December 31, 2007, we were in compliance with all of our financial covenants.

On January 28, 2008, the Company prepaid its loans under the Company's syndicated loan agreement in full.

On February 1, 2008, we completed the sale of our interests in Steelscape, Inc., ASC Profiles Inc., Varco Pruden Buildings Inc. and Metl-Span LLC to BlueScope Steel North America Corporation, a subsidiary of BlueScope Steel Limited, for a total consideration of US\$ 727 million. On February 28, 2008, Ternium Mexico applied USD700 million of the proceeds of such sale to prepay intercompany debt with Hylsa (USD697.5 million in principal and USD2.5 million in interest.) On that same day, Hylsa applied the proceeds of that payment to partially prepay USD2,070 million indebtedness under its syndicated loan agreement in a principal amount of USD700 million.

## **Debt Securities**

In May 2002 and September 2003, Grupo Imsa issued two series of debt securities (*certificados bursátiles*, or CEBURES) on the Mexican Stock Exchange. As a result of the change in control of Grupo Imsa, the debt securities may be accelerated at any time upon the request of one or more debtholders holding at least 38% in aggregate nominal value of the CEBURES issued and outstanding, or by a resolution passed by the affirmative vote of debtholders holding at least 51% in aggregate nominal value of the CEBURES issued and outstanding at a debtholders' meeting where a quorum of at least 75% in aggregate nominal value of the CEBURES issued and outstanding is present or represented, on the first convocation, or a quorum of at least 51% in aggregate nominal value of the CEBURES issued and outstanding is present or represented, on the second convocation. As of the date of this annual report, no such acceleration request has been received and no such debtholders' meeting has been called.

For further information on our financial liabilities, borrowings and commitments please see notes 26 and 27(iii) to our audited consolidated financial statements included in this annual report.

#### C. Research and Development, Patents and Licenses, Etc.

See Item 4. "Information on the Company—B. Business Overview—Research and Development".

#### **D. Trend Information**

See "-Overview."

#### **E.** Off-Balance Sheet Arrangements

Ternium does not use "off-balance sheet arrangements" as such term is defined by applicable SEC rules. However, as described above Ternium has various off-balance sheet commitments for the provision of raw materials (iron ore, entered into by Sidor) and energy (gas, gas transportation and steam for the production of electricity, entered into by Siderar). Off-balance sheet commitments are discussed in note 27(iii) to our audited consolidated financial statements included in this annual report.

### F. Contractual Obligations

The following table summarizes our contractual obligations at December 31, 2007, and the effect such obligations are expected to have on our liquidity and cash flow in future periods:

In millions of U.S. dollars	Payments Due by Period as of December 31,2007				
Contractual Obligations	Total	Less than 1 year	1-3 years	4-5 years	After 5 years
Borrowings (1)	4,084.9	407.4	691.6	2,943.3	42.6
Estimated interest payments (2)	868.7	229.4	384.6	247.9	6.8
Purchase Obligations (3)	5,127.9	617.5	1,281.0	1,274.6	1,954.7
Sales Obligations (4)	945,4	114.3	228.7	228.7	373.6
Total Contractual Obligations	11,026.9	<u>1,368.6</u>	2,585.9	4,694.5	2,377.7

- (1) Borrowings are primarily bank borrowings with third parties. See "—Liquidity and Capital Resources—Principal Sources of Funding—Financial Liabilities." Out of the USD4,084.9 million in total borrowings, USD83.7 million correspond to Sidor borrowings.
- (2) Variable rates used in the projection are the ones settled in the current interest period and are considered to be fixed over the years. Out of the USD868.7 million in total estimated interest payments, USD22 million correspond to Sidor estimated interest payments.
- (3) Includes contracts with T.G.N. (gas transportation), PDVSA GAS, Siderca (steam), Iberdrola, Tractebel and Edelca (electricity), Corus (slabs), Sidernet (slag removal) and Matesi. Out of the USD5,127.9 million in total purchase obligations, USD2,167.3 correspond to Sidor purchase obligations.
- (4) Includes a contract for the sale of pellets by Sidor to FMO and a contract for the sale of blooms to Tubos de Acero de Venezuela, S.A. ("Tavsa"), a subsidiary of Tenaris. For further information see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process." and Item 7. "Major Shareholders and Related Party Transactions—B. Related Party Transactions—Sales of Steel Products and Raw Materials."

## **G. Recent Developments**

(a) Sidor.

In April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the recent developments relating to the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

### (b) Sale of non-core U.S. Assets.

On February 1, 2008, Ternium completed the sale of its interests in Steelscape, Inc., ASC Profiles Inc., Varco Pruden Buildings Inc. and Metl-Span LLC to BlueScope Steel North America Corporation, a subsidiary of BlueScope Steel Limited, for a total consideration of US\$ 727 million. Ternium used the proceeds of the sale to prepay financial debt.

We sold the assets, which were acquired as part of the Grupo Imsa transaction, after determining that they were not a strategic fit with our production system. We continue to own Steelscape's Shreveport, Louisiana plant, which has already been integrated into our operations, Ternium also has retained the pre-engineered metal buildings and insulated steel panels businesses in Mexico. For more information on post-balance sheet events, please refer to note 34 to our audited consolidated financial statements included in this annual report.

#### (c) Annual General Shareholders Meeting.

On June 4, 2008, the Company's annual general shareholders meeting approved the consolidated financial statements and unconsolidated annual accounts for the year ended December 31, 2007, and the proposed dividend of USD0.05 per share (USD0.50 per ADS), or approximately USD100.2 million. The Company paid the dividend on June 12, 2008.

The shareholders meeting also re-elected Ubaldo Aguirre, Roberto Bonatti, Carlos Condorelli, Pedro Pablo Kuczynski, Adrian Lajous, Bruno Marchettini, Gianfelice Mario Rocca, Paolo Rocca and Daniel Agustin Novegil and elected Wilson Nélio Brumer and Marco Antônio Soares da Cunha Castello Branco as members of the board of directors to serve until the next annual shareholders meeting which will be held in June 2009.

The board of directors subsequently re-appointed Paolo Rocca as chairman of the Company's board of directors; Daniel Novegil as chief executive officer of the Company; and confirmed Ubaldo Aguirre, Pedro Pablo Kuczynski and Adrián Lajous as members of the Company's audit committee, with Mr. Aguirre to continue as chairman.

The Company re-appointed PricewaterhouseCoopers (acting, in connection with the Company's annual accounts required under Luxembourg law, through PricewaterhouseCoopers S.ár.l., and, in connection with the Company's annual and interim financial statements required under the laws of other relevant jurisdictions, through Price Waterhouse & Co. S.R.L.) as the Company's independent auditors for the 2008 fiscal year.

# Item 6. Directors, Senior Management and Employees

## A. Directors and Senior Management

## **Board of Directors**

Our articles of association provide for a board of directors consisting of a minimum of five (5) members (when the shares of the Company are listed on a regulated market as they currently are) and a maximum of fifteen (15) members. The board of directors is vested with the broadest powers to act on behalf of the Company and accomplish or authorize all acts and transactions of management and disposal which are within its corporate purpose and which are not specifically reserved in the articles of association to the general shareholders' meetings.

The board of directors is required to meet as often as required by the interests of the Company. A majority of the members of the board of directors in office present or represented at each board of director's meeting constitutes a quorum, and resolutions may be adopted by the vote of a majority of the directors present or represented. In case of a tie, the chairman is entitled to cast the deciding vote.

Directors are elected at the annual ordinary general shareholders' meeting to serve one-year renewable terms, as determined by the shareholders. Our current board of directors is comprised of 12 directors and an audit committee, which is comprised entirely of independent directors.

The shareholders may dismiss all or any one director at any time, with or without cause, by resolution passed by majority vote, irrespective of the number of shares present or represented at the general shareholders' meeting.

Pursuant to the terms of a shareholders' agreement, dated July 20, 2005, between Usiminas and I.I.I.-Industrial Investments Inc., a wholly-owned subsidiary of San Faustín organized in the Cayman Islands and the Company's direct controlling shareholder ("I.I. CI"), Usiminas is entitled to designate two directors and I.I.I. CI is entitled to designate the chief executive officer of the Company and seven directors (and, in the case of an increase in the total number of directors, a majority of such directors), one of whom shall be the chairperson of the board of directors. The shareholders' agreement will remain in full force and effect so long as Usiminas and I.I.I. CI each hold at least 5% of the shares of the Company or until it is terminated by either of Usiminas or I.I.I. CI pursuant to its terms. Wilson Nélio Brumer and Marco Antônio Soares da Cunha Castello Branco were nominated as directors pursuant to this agreement.

In addition, on January 9, 2006, Tenaris and a wholly-owned subsidiary of San Faustín entered into a shareholders' agreement, pursuant to which such San Faustíon subsidiary will take all actions in its power to cause one of the members of the Company's board of directors to be one nominated by Tenaris and any directors nominated by Tenaris only be removed pursuant to written instructions by Tenaris. Tenaris and San Faustín's subsidiary also agreed to cause any vacancies on the board of directors to be filled with new directors nominated by either Tenaris or the San Faustín subsidiary, as applicable. On April 27, 2007, the San Faustín subsidiary assigned all of its rights and obligations under the shareholers' agreement to I.I.I. CI. The shareholders' agreement will remain in effect so long as each of the parties holds at least 5% of the shares of the Company or until it is terminated by either Tenaris or I.I.I. CI pursuant to its terms. Carlos A. Condorelli was nominated as a director pursuant to this agreement.

Under the Company's articles of association, an independent director is a director who:

- (i) is not employed, and has not been employed in an executive capacity by the Company or any of its subsidiaries within the five years preceding the ordinary general shareholders' meeting at which the candidate for the board of directors was voted upon;
- (ii) does not receive consulting, advisory or other compensatory fees from the Company or any of its subsidiaries (other than fees received as a member of the board of directors or other governing body, or any committee thereof, of any of the Company's subsidiaries);
- (iii) is not a person who directly or indirectly controls the Company;
- (iv) does not have, and does not control a business entity that has, a material business relationship with the Company, any of its subsidiaries or a person who directly or indirectly controls the Company, if such material business relationship would reasonably be expected to adversely affect the director's ability to properly discharge his or her duties;
- (v) does not control, and is not and has not been, within the five years preceding the ordinary general shareholders' meeting at which the candidate for the board of directors was voted upon, employed by a present or former internal or external auditor of the Company, any of its subsidiaries or a person who directly or indirectly controls the Company; and
- (vi) is not a spouse, parent, sibling or relative up to the third degree of, and does not share a home with, any of the persons above described.

Within the limits of applicable law, the board of directors of the Company may delegate to one or more persons, whether or not members of the board of directors, the Company's day-to-day management and the authority to represent the Company, provided that such delegation shall be subject to prior authorization by the general shareholders' meeting. On September 14, 2005, following the requisite authorization at the general shareholders' meeting, the board of directors delegated such day-to-day management and authority to Daniel A. Novegil. On June 4, 2008, the Company's annual general shareholders meeting re-elected Ubaldo Aguirre, Roberto Bonatti, Carlos Condorelli, Pedro Pablo Kuczynski, Adrian Lajous, Bruno Marchettini, Gianfelice Mario Rocca, Paolo Rocca and Daniel Agustin Novegil and elected Wilson Nélio Brumer and Marco Antônio Soares da Cunha Castello Branco as

members of the board of directors to serve until the next annual shareholders meeting which will be held in June 2009. The board of directors subsequently re-appointed Paolo Rocca as chairman of the Company's board of directors and Daniel Novegil as chief executive officer of the CompanyTernium.

The following table sets forth the current members of the board of directors of the Company, their respective offices on the board, their principal occupation, their years of service as board members and their age.

			Years as	Age at December 31,
Name	Position	Principal Occupation	Director	2007
Paolo Rocca (1)	Chairman	Chairman and C.E.O. of Tenaris and		
		Chairman of Ternium	3	55
Marco Antônio Soares da Cunha Castello				
Branco	Director	President of Usiminas		47
Ubaldo Jose Aguirre		Managing Director of Aguirre, Gonzalez,		
	Director	Marx & Asociados S.A.	2	59
Roberto Bonatti (1)	Director	President of San Faustín	3	58
Carlos Condorelli	Director	Member of the Board of Tenaris	2	56
Adrián Lajous	Director	Energy advisor at McKinsey & Company	2	64
Wilson Nelio Brumer	Director	Chairman of the board of Usiminas	_	59
Bruno Marchettini		Member of the board of San Faustín and		
	Director	Siderar	2	66
Daniel Novegil	Director	C.E.O. of the Company	2	55
Gianfelice Mario Rocca (1)		Chairman of the board of directors of San		
	Director	Faustín	2	59
Pedro Pablo Kuczynski	Director	Partner of The Rohatyn Group	1	69

<sup>(1)</sup> Paolo Rocca and Gianfelice Rocca are brothers, and Roberto Bonatti is Paolo and Gianfelice Rocca's first cousin.

*Paolo Rocca.* Mr. Rocca has served as the chairman of the Company's board of directors since 2005. Mr. Rocca, a grandson of Agostino Rocca, has served as our chairman since 2005. He is also chairman and chief executive officer of Tenaris, chairman of the board of directors of Tamsa and the vice president of Confab Industrial S.A. In addition, he is a member of the board of directors and vice president of San Faustín and a member of the board of directors of Techint Financial Corporation N.V. Mr. Rocca is a vice chairman of the International Iron and Steel Institute and a member of the International Advisory Committee of the New York Stock Exchange. Mr. Rocca is an Italian citizen.

*Marco Antônio Soares da Cunha Castello Branco*. Mr. Castello Branco has served on the Company's board of directors since June 4, 2008. He currently serves as President-CEO of Usiminas, a position to which he was appointed on April 29, 2008. He has held several positions within Mannesman (now Vallourec & Mannesmann Tubes) including Commercial Director and Chairman of the board of directors. Mr. Castello Branco is a Brazilian citizen.

Ubaldo Aguirre. Mr. Aguirre has served on the Company's board of directors since January 12, 2006. Mr. Aguirre is a managing director of Aguirre, Gonzalez and Marx S.A., an Argentine investment banking firm, and also serves as a member of the board of directors of Juan Minetti S.A., a subsidiary of Holcim, the Swiss cement producer. Since 2005, he also serves as chairman of the board of directors of Permasur S.A. and since 2000 as member of the board of directors of URS Argentina S.A. Mr. Aguirre formerly served as director and chairman of the audit committee of Siderar. Mr. Aguirre began his career at the World Bank in Washington, D.C. In addition, Mr. Aguirre has been a member of the boards of each of Argentina's Central Bank—where he was responsible for that country's external borrowing program and financial negotiations—Banco de la Nación Argentina and Banco Nacional de Desarrollo. He also served as the Republic of Argentina's financial representative for Europe in Geneva and negotiator on behalf of the Republic of Argentina with the Paris Club. Mr. Aguirre is an Argentine citizen.

**Roberto Bonatti.** Mr. Bonatti has served on the Company's board of directors since 2005. Mr. Bonatti, grandson of Agostino Rocca and first cousin of the Company's chairman, Paolo Rocca, has been involved in Techint Group businesses, specifically in the engineering and construction and corporate sectors, throughout his career. He was first employed by the Techint Group in 1976, as a deputy resident engineer in Venezuela. In 1984, he became a

member of the board of directors of San Faustín, the Company's controlling shareholder, and, since 2001, he has served as its president. In addition, Mr. Bonatti currently serves as president of Techint Compañía Técnica Internacional S.A.C.I. and Tecpetrol S.A., an oil producer, and is a member of the board of directors of Siderca S.A.I.C. ("Siderca"), Siderar and Tenaris. Mr. Bonatti is an Italian citizen.

Carlos Condorelli. Mr. Condorelli on the Company's board of directors since 2005. He is currently a member of the board of directors of Tenaris. He began his career within the Techint Group in 1975 as an analyst in the accounting and administration department of Siderar. He has held several positions within Tenaris or its subsidiaries and other Techint Group companies, including as chief financial officer of Tenaris, finance and administration director of Tubos de Acero de México, S.A. ("Tamsa"), and president of the board of directors of Empresa Distribuidora La Plata S.A., an Argentine utilities company. Mr. Condorelli is an Argentine citizen.

Adrián Lajous. Mr. Lajous has served on the Company's board of directors since January 12, 2006. Mr. Lajous currently serves as the senior energy advisor to McKinsey & Company, chairman of the Oxford Institute for Energy Studies, president of Petrométrica, S.C. and non-executive director of Schlumberger, Ltd. Mr. Lajous began his career teaching economics at El Colegio de México and in 1977 was appointed director general for energy at Mexico's Ministry of Energy. Mr. Lajous joined Pemex in 1983, where he held a succession of key executive positions including executive coordinator for international trade, corporate director of planning, corporate director of operations and director of refining and marketing. From 1994 until 1999, he served as chief executive officer of Pemex and chairman of the boards of the Pemex Group of operating companies. Mr. Lajous is a Mexican citizen.

Wilson Nélio Brumer. Mr. Brumer has served on the Company's board of directors since June 4, 2008. He is chairman of the board of directors of Usiminas, a position to which he was appointed on April 29, 2008. He was Secretary of State of Economic Development in the State of Minas Gerais, Brazil. He also served as Chairman and Vice-Chairman of the Board of Directors of Companhia Vale Do Rio Doce, Chairman of the Board of Directors of BHP Billiton in Brazil, and President of Acesita S.A. Throughout his career, Mr. Brumer served as member of the Board of Directors of several Brazilian companies and entities related to the steel industry. Mr. Brumer is a Brazilian citizen.

*Bruno Marchettini.* Mr. Marchettini has served on the Company's board of directors since January 12, 2006. Mr. Marchettini is senior advisor in technological matters for the Techint Group. Mr. Marchettini has retired from executive positions and is presently engaged as a consultant by Siderar. Mr. Marchettini is a director of San Faustin and Tenaris. Mr. Marchettini is an Italian citizen.

Daniel A. Novegil. Mr. Novegil has served as a director and chief executive officer of the Company since 2005. Mr. Novegil joined Propulsora Siderurgica in 1978 and was appointed as its general director in 1991. In 1993, following the merger of the privatized company Somisa with Propulsora, he was appointed managing director of Siderar. In 1998, after the acquisition of Sidor, Mr. Novegil was appointed chairman and chief executive officer of Sidor. In March 2003, Mr. Novegil was designated executive vice-president of the Techint Flat and Long Steel Division, with executive responsibilities over Siderar and Sidor. He became president of Siderar in May 2005. Mr. Novegil is an Argentine citizen.

Gianfelice Mario Rocca. Mr. Rocca has served on the Company's board of directors since January 12, 2006. Mr. Rocca, a grandson of Agostino Rocca and brother of the Company's chairman, Mr. Paolo Rocca, is the chairman of the board of directors of San Faustín, a member of the board of directors of Tamsa and Tenaris, the president of the Humanitas Group, and the president of the board of directors of Techint Compagnia Tecnica Internazionale S.p.A. and of Tenova S.p.A. In addition, he is a member of the board of directors or executive committees of several companies, including Allianz S.p.A, RCS Quotidiani and Buzzi Unicem. He is the vice president of Confindustria, the leading association of Italian industrialists. He is a member of the Advisory Board of Allianz Group, of the Trilateral Commission and of the European Advisory Board of the Harvard Business School. Mr. Rocca is an Italian citizen.

*Pedro Pablo Kuczynski*. Mr. Kuczynski has served as a member of the Company's board of directors since June 7, 2007. He was Prime Minister of Peru in 2005-2006 and prior to that he was the Minister of Economy and Finance from 2001. He was the Republic of Peru's Minister of Energy and Mines in 1980-82. He was president

until 2001 of a private equity firm he founded in 1992 after spending ten years as Chairman of First Boston International (today Credit Suisse) in New York. Since 2007, he is Senior Advisor to the Rohatyn Group, a firm specializing in emerging markets. He ran a bauxite mining company affiliated with Alcoa between 1977 and 1980. He began his career at the World Bank in 1961 and was in the 1970s head of its Policy Planning Division, Chief Economist for Latin America and Chief Economist of IFC. He was born in Peru and educated in Peru and at Oxford and Princeton. Mr. Kuczynski is a United States and Peruvian national.

## **Director Liability**

Under Luxembourg law, a director may be liable to the Company for any damage caused by management errors, such as wrongful acts committed during the execution of the mandate granted to them by the Company, and to the Company, its shareholders and third parties in the event that the Company, its shareholders, or third parties suffer a loss due to an infringement of either the Luxembourg Company Law or the Company's articles of association. A shareholder may in certain circumstances have rights to damages if a duty owed by the directors is breached.

Under Luxembourg law, related party transactions involving directors and giving rise to personal conflicts of interest are subject to approval procedures established by Luxembourg law requiring the abstention of the relevant director and are to be reported at the next shareholders' meeting. Any director may be removed from or reappointed to office at any time by a shareholders' resolution passed by simple majority vote, irrespective of the number of shares present or represented at the meeting.

A director will not be liable for acts committed in accordance with a resolution if, notwithstanding his presence at the meeting at which such a resolution was adopted, such director advised the board of directors that he opposed the resolution and caused a record of his statement of opposition to be included in the minutes of the meeting.

Causes of action against directors for damages may be initiated by the Company upon a resolution of the shareholders passed by a simple majority vote, irrespective of the number of shares present or represented at the meeting. Causes of action against directors who misappropriate corporate assets (for example, by using corporate assets for their own benefit) or commit a breach of trust (for example, by breaching their fiduciary duties to the Company) may be brought by any shareholder for personal losses different from those of the Company. In general, claims must be brought within five years from the occurrence of an action for which liability may apply, or in the case of fraud, from the date the fraud is discovered.

It is customary in Luxembourg that the shareholders expressly discharge the members of the board of directors from any liability arising out of or in connection with the exercise of their mandate when approving the annual accounts of the Company at the annual shareholders' meeting. However, such discharge will not release the directors from liability for any damage caused by wrongful acts committed during the execution of their mandate or due to an infringement of either the Luxembourg Company Law or the Company's articles of association.

#### **Auditors**

Our articles of association require the appointment of at least one independent auditor chosen from among the members of the Luxembourg Institute of Independent Auditors. The primary responsibility of the independent auditor is to audit our annual accounts and to submit a report on the accounts to shareholders at the annual general shareholders' meeting. Following a recommendation from our Audit Committee, auditors are appointed by the shareholders through a resolution passed by a simple majority vote irrespective of the number of shares present or represented. Shareholders can determine the number and the term of office of the auditors at the general shareholders' meeting. Luxembourg law does not allow directors to serve concurrently as independent auditors. An auditor's term may not exceed one year and they may be reappointed and dismissed at any time.

PricewaterhouseCoopers (acting, in connection with the Company's annual accounts required under Luxembourg law, through PricewaterhouseCoopers S.ár.l., and, in connection with the Company's annual and interim financial statements required under the laws of other relevant jurisdictions, through Price Waterhouse & Co. S.R.L.) are the Company's independent auditors for the year ending December 31, 2008.

#### **Senior Management**

The following table sets forth certain information concerning our senior management:

	Age at	
Name	December 31, 2007	Position
Daniel Novegil	55	Chief Executive Officer; Director
Roberto Philipps	61	Chief Financial Officer
Fernando Landa	49	International Area Managing Director
Julían Eguren	44	North Region Area Manager
Martín Berardi	50	South Region Area Manager
Ricardo Prósperi	45	Central Region Area Manager
Oscar Montero Martínez	47	Planning and Operations General Director
Luis Andreozzi	57	Engineering and Environment Director
Miguel Punte	60	Human Resources Director
Rubén Bocanera	51	Chief Information Officer

Daniel A. Novegil. Mr. Novegil has served as a director and chief executive officer of the Company since 2005. Mr. Novegil joined Propulsora Siderurgica in 1978 and was appointed as its general director in 1991. In 1993, following the merger of the privatized company Somisa with Propulsora, he was appointed managing director of Siderar. In 1998, after the acquisition of Sidor, Mr. Novegil was appointed chairman and chief executive officer of Sidor. In March 2003, Mr. Novegil was designated executive vice-president of the Techint Flat and Long Steel Division, with executive responsibilities over Siderar and Sidor. He became president of Siderar in May 2005. To date, Mr. Novegil has 29 years of experience in the Techint Group. He is an Argentine citizen.

**Roberto Philipps.** Mr. Philipps currently serves as our Chief Financial Officer. He joined Siderar in 1988 and has held the position of chief financial officer of Siderar and chief financial officer of Amazonia. He oversaw the restructuring of Sidor's debt in 2000 and 2003 and of Siderar's debt in 2002. From 2003 until August 2005, he was the chief executive officer of TGN. He assumed his current position at the Company in September 2005. He is also past president of the Argentine Financial Executives Institute (IAEF). Mr. Philipps is an Argentine citizen.

*Fernando Landa.* Mr. Landa currently serves as our International Area ManagingDirector. He joined Siderar in 1982 as an analyst in the planning department. Since then he has held several positions in the planning and commercial department. From 1997 until 2000 he served as Commercial Director of Sidor. Mr. Landa is an Argentine citizen.

*Martín Berardi*. Mr. Berardi currently serves as our South Region Area Manager. He began his career with the Techint Group in 1980 as a trainee in Propulsora Siderúrgica. He has held several positions within the Techint Group including in Propulsora Siderúrgica, Siat S.A.I.C. and Siderca. He served as managing director of Siat (1992-1995), managing director of Tamsa (1995-2000), president and chief executive officer of Sidor (2000-2004) and became managing director of Siderar in October 2004, a position which he held until he assumed his present position at the Company. He was president of the "*Instituto Venezolano de Siderurgia*" between 2002 and 2004 and he has also been vice-president of "*Centro de Industriales Siderurgicos de Argentina*" since 2004. Mr. Berardi is an Argentine citizen.

Julián Eguren. Mr. Eguren currently serves as our NorthRegion Area Manager. Since January 2008, he has been the chief executive officer of Ternium Mexico. Prior to that he served as chief executive officer of Sidor. He has held several other executive positions since joining the Techint Group in 1987, such as commercial director of Sidor, chief executive officer of Tavsa, general manager of Socominter (Venezuela), economic planning manager and treasurer of Tamsa and commercial planning manager of Siderca. He is also director of IVES (Venezuelan Steel Institute), ILAFA (Latin-American Institute of Iron and Steel) and Matesi, and president of CAVEARG (Venezuelan Argentinean Chamber). Mr. Eguren is an Argentine citizen.

**Ricardo Prósperi**. Mr. Prósperi currently serves as our Central Region Area Manager. Since February 2007, he has been the chief executive officer of Sidor. He has held several other executive positions since joining the Techint Group in 1985, such as Commercial Director of Siderar, Exports Manager of Sidor and Sales Manager of

Siderar. He is also Director of *Centro de Industriales Siderurgicos de Argentina* or "CIS", IVES (Venezuelan Steel Institute) and ILAFA (Latin-American Institute of Iron and Steel). Mr. Prósperi is an Argentine citizen.

*Oscar Montero Martínez.* Mr. Montero currently serves as our Planning and Operations General Director. He began his career with the Techint Group in 1984 as a commercial analyst in Siderar. Since then, he has held several positions within Siderar in the planning, commercial and procurement areas. In 1998 he assumed the position of strategic planning director in Sidor. Since 2005, he serves as planning and operations general director of the Company. Mr. Montero is an Argentine citizen.

Luis Andreozzi. Mr. Andreozzi currently serves as our Engineering and Environment Director. He began his career with the Techint Group in 1968 as a trainee in Siderca. He has held several positions within other Techint Group companies including Techint Engineering Company, or TEING, Siderar and Sidor. Most recently, he served as construction manager of TEING (1986-1992), construction manager of Siderar (1992-1998), engineering and environment general manager of Sidor (1998-2004) and technology manager of the Techint Flat and Long Steel Division, a position he held until he assumed his present position at the Company. Mr. Andreozzi is an Italian citizen.

*Miguel Punte.* Mr. Punte currently serves as our Human Resources Director. In 1970, Mr. Punte joined Siderar, where he held several positions within Human Resources Department. In 1984, he joined Finma S.A., or Finma, an affiliate of the Techint Group that provides human resources services to Techint Group companies. At Finma, Mr. Punte served first as human resources manager and later as human resources director until 2005, when he was appointed human resources director of Siderar, a position that he held until he assumed his present position at the Company. Mr. Punte is an Argentine citizen.

**Rubén Bocanera.** Mr. Bocanera currently serves as our Chief Information Officer. He joined the Techint Group in 1983 as a junior analyst for Siderca. Since then he has held several positions in different Techint Group companies, including project manager and automation and control manager of Siderca and Sidor and chief information officer of Siderar. Since 2002, he has been responsible for the information technology unit of the Techint Flat Steel Division. Mr. Bocanera is an Argentine citizen.

### **B.** Compensation

The compensation of the Company's directors is approved annually at the ordinary general shareholders' meeting. Each member of the board of directors received as compensation for such position a fee of USD70 thousand. The chairman of the audit committee received an additional fee of USD60 thousand while the other members of the audit committee received an additional fee of USD50 thousand.

The aggregate compensation earned by directors and executive officers during 2007 amounted to approximately USD9,984 thousand.

On January 1, 2007, Ternium adopted an employee retention and long term incentive program. Pursuant to this program, certain senior executives may be granted a number of units, with the value of such units being determined based in the Company's equity value (excluding minority interest). Each unit entitles the holder thereof to receive cash amounts equal to the amount of dividends paid from time to time to the Company's shareholders. Units vest over a four-year period and we will redeem vested units on the tenth anniversary of the grant date, or when the employee ceases employment if that should be sooner; provided, however, that we are required to repurchase the units at full value (regardless of vesting) within ten business days of the death or permanent disability of the relevant beneficiary. Compensation under this program is not expected to exceed 35% of the total annual compensation of the beneficiaries. As of December 31, 2007, the outstanding liability corresponding to the program amounts to USD1.9 million.

## C. Board Practices

See "—Directors and Senior Management".

There are no service contracts between any director and Ternium that provide for benefits upon termination of employment.

#### **Audit Committee**

On June 4, 2008, our board of directors re-appointed Ubaldo Aguirre (chairman), Adrián Lajous and Pedro Pablo Kuczynski, as members of its audit committee. All three members of the audit committee are independent directors. The members of the audit committee are not eligible to participate in any incentive compensation plan for employees of the Company or any of its subsidiaries.

Under our articles of association and the audit committee charter, the audit committee is required, among other things, to report to the board of directors on its activity and the adequacy of the Company's systems of internal control over financial reporting. In addition, the charter of the audit committee sets forth, among other things, the audit committee's purpose and responsibilities. The audit committee assists the board of directors in its oversight responsibilities with respect to the integrity of the Company's financial statements and is responsible for making recommendations regarding the appointment, dismissal, compensation, retention and oversight of, and assess the independence of the Company's independent auditors (see Item 16.C for additional information about the audit committee's procedures with respect to our independent auditors). The audit committee also performs other duties entrusted to it by the Company's board of directors.

In addition, the audit committee is required by the Company's articles of association to review "Material Transactions," as such term is defined by the Company's articles of association, to be entered into by the Company or its subsidiaries with "Related Parties," as such term is defined by the Company's articles of association (other than transactions reviewed and approved by the independent members of the board of directors of the Company or through any other procedures that the board of directors may deem substantially equivalent to the foregoing), in order to determine whether their terms are consistent with market conditions or are otherwise fair to the Company and/or its subsidiaries. In the case of Material Transactions entered into by the Company's subsidiaries with Related Parties, the Company's audit committee will review those transactions entered into by those subsidiaries whose boards of directors do not have independent members, or that have not been reviewed and approved by such independent directors or through any other procedures that the board of directors of the Company may deem substantially equivalent to the foregoing.

Under the Company's articles of association, as supplemented by the audit committee's charter:

- a Material Transaction is (i) any transaction with or involving a Related Party (x) with an individual value equal to or greater than ten million U.S. dollars or (y) with an individual value lower than ten million U.S. dollars, when the aggregate sum of any series of transactions reflected in the financial statements of the four fiscal quarters of the Company preceding the date of determination (excluding any transactions that were reviewed and approved by any of the audit committee of the Company, or any of its subsidiaries, the board of directors of the Company, the independent members of the board of directors or other governing body of any subsidiary of the Company that were not nominated by or at the request of the Company or any entity that directly or indirectly controls or is under common control with the Company) exceeds 1.5% of the Company's consolidated net sales made in the fiscal year preceding the year on which the determination is made; or (ii) any corporate reorganization transaction (including a merger, spin-off or bulk transfer of a business) involving the Company or any of its direct or indirect subsidiaries for the benefit of or involving a Related Party; and
- a Related Party is, in relation to the Company or its direct or indirect subsidiaries, any of the following persons: (i) a member of the board of directors of the Company or of the board of directors or other governing body of any of the Company's subsidiaries; (ii) any member of the board of directors or other governing body of an entity that directly or indirectly controls the Company; (iii) any entity that directly or indirectly controls or is under common control with the Company (other than the Company's subsidiaries); (iv) any entity controlled directly or indirectly by any member of the board of directors of the Company, or of the board of directors or other governing body of any subsidiary of the Company; and (v) any spouses, parents, siblings or relatives up to the third degree of, and any person that shares a home with, any person referred to in (i) or (ii).

The audit committee has the power (to the maximum extent permitted by applicable laws) to request that the Company or relevant Subsidiary provide any information necessary for it to review any Material Transaction. A Related Party transaction shall not be entered into unless (i) the circumstances underlying the proposed transaction justify that it be entered into before it can be reviewed by the Company's audit committee or approved by the board of directors and (ii) the Related Party agrees to unwind the transaction if the Company's audit committee or board of directors does not approve it.

The audit committee has the authority to conduct any investigation appropriate to fulfilling its responsibilities, and has direct access to the Company's internal and external auditors as well as Ternium's management and employees and, subject to applicable laws, its subsidiaries.

#### D. Employees

The following table shows the number of persons employed by Ternium and its consolidated subsidiaries:

	At December 31,
	2007
Argentina	5,243
Venezuela	5,537
Mexico	9,570
Other	3,295
Total employees	23,645

<sup>(1)</sup> It does not include 3,894 outsourced employees. We expect that during 2008 some outsourced personnel will be incorporated in Ternium as direct employees.

At December 31, 2007, number of persons employed by Ternium was 23,645. During 2007, previously outsourced personnel became direct employees of Ternium, while the aggregate number of employees increased compared to 2006.

## Argentina

Most of Siderar's employees are members of the Argentine steel industry employee union (the *Unión Obrera Metalúrgica de la República Argentina*, or UOM.) Employees are covered by a collective agreement that includes all workers in Argentina in the steel and metalmechanic industry. The employees are also covered by certain complementary collective agreements signed between Siderar and the UOM that define specific issues related to any plant in particular or Siderar as a whole, such as working structures, salary levels related to performance, productivity, production quantity and quality and the results of Siderar. These agreements are subject to periodic modification according to changing circumstances and are updated in relation to competitiveness, quality, security and efficiency goals.

As part of the privatization process in 1992, 20% of Siderar's shares were sold to former employees of state-owned Somisa under the Programa de Propiedad Participada (the "Employee Stock Ownership Plan"). For further information see Item 4. "Information on the Company—C. Organizational Structure—Subsidiaries—Siderar".

Many foremen of Siderar are affiliated with the *Asociación de Supervisores de Industria Metalmecánica de la República Argentina* ("ASIMRA"), the union of supervisors of different activities in the metal manufacturing industry. ASIMRA-affiliated employees are subject to an agreement signed with Siderar that establishes regulations relating to salaries, working organization, absences, vacations, benefits and labor relations. We believe that Siderar maintains good relations with its unions, and the measures that it has taken in order to make Siderar more competitive have not resulted in significant labor unrest.

Basic salaries remained stable during the 1989-2001 period when Argentina had its Convertibility Law. The peso devaluation produced a significant reduction in salary values in U.S. dollar terms. Since then, salaries in nominal terms have slowly increased, mainly due to a revaluation of the peso against the U.S. dollar and increases in salaries resulting from private agreements and government regulation.

After a two-month negotiation period, on June 5, 2008, the UOM and the steel industry employer organization (the *Centro de Industriales Siderúrgicos*) reached agreement on compensation for the period April 1, 2008-March 31, 2009, and the union agreed to a standstill during the term of the agreement.

Under Argentine law, Siderar is required to contribute up to 23% of its employees' base salaries to various national and privately-run health, pension and retirement plans. Siderar must also withhold an additional percentage from salaries for contribution to such funds. The amount to be withheld for the pension fund has varied according to emergency measures imposed by the government to cope with the Argentine crisis of 2002. As of December 2004, the withholding percentage was 13% for those employees affiliated with the privately-run pension funds and 17% for those affiliated with the public plan. During 2007, the latter percentage increased to 17%. Furthermore, as of 2003, there was a maximum of ARP4,800 over which Siderar must contribute and withhold the percentage for the pension fund. From that year on, this maximum was progressively increased for the employer's contributions for the middle and superior personnel until it was completely eliminated in 2005.

Under Argentine law, in order to terminate an employee without cause, Siderar must indemnify the employee based on the employee monthly salary per each year of employment. As of March 31, 2008, the maximum monthly salary for the UOM unionized employees (as agreed with the union) was ARP4,422.97 while for the ASIMRA unionized employees was ARP10,503.0. However, for the non-unionized employees the maximum compensation prescribed by law is higher and variable. In January 2002, the Argentine government established an emergency regime under which employees that were terminated without cause were entitled to an extra 50% over the legally required indemnification amount; however, the emergency regime was terminated in September 2007 by Executive Decree 1224/2007. In addition to its legal obligations, in 1995 Siderar established a benefit program for its senior management that is applied in certain cases of employment termination.

#### Venezuela

In Venezuela, approximately two-thirds of Sidor's employees are organized in the *Sindicato Único de Trabajadores de la Industria Siderúrgica y sus Similares del Estado Bolívar* (Sole Union of Steel and Related Industry Workers of Bolivar State or "SUTISS"). Sidor has from time to time suffered labor disruptions. Social conflicts in Venezuela and in particular conflicts with SUTISS have affected Sidor's results during recent years. The main labor-related incidents were the Civic National Strike initiated in December 2002 that lasted 63 days and that heavily impacted natural gas provision due to the stoppage by PDVSA; and the general strikes initiated by SUTISS lasting 21 days in October 2003 and 20 days in 2004. During 2005, there were no important labor disruptions. In 2006, a claim related to the interpretation of the modifications of the regulation of the labor law was interposed, resulting in an illegal strike that heavily impacted the Sidor's operation due to the 9 days full stoppage.

In October 2004, a collective bargaining agreement was reached with the union which terminated in February 2007. During 2007 and early 2008, Sidor engaged in talks with SUTISS for the renegotiation and renewal of the collective bargaining agreement. During the first quarter of 2008, SUTISS called out the workers on a series of staged strikes, thereby affecting Sidor's production activities. In April 2008, during the ongoing negotiations relating to the renewal of the prior collective bargaining agreement, the Venezuelan government announced its intention to nationalize Sidor, and in May 12, 2008, a collective bargaining agreement was entered into between SUTISS and Venezuela's Minister of Basic Industries and Mining, claiming to act on behalf of Sidor.

Sidor established a labor participation program ("Programa de Participación Laboral" or "PPL") in 1997, under which current and retired workers of Sidor were entitled to receive 20% of the Sidor's shares. From May 2004 to date, BANDES and CVG transferred 6,335,648 Class "B" shares, representing 19.9% of Sidor's share capital to employees and eligible former employees pursuant to the terms of the PPL. The remaining 29,694 shares are also expected to be transferred to the PPL.

Under Venezuelan law, Ternium employees who are laid-off are entitled to the following benefits:

- indemnification for seniority of up to 150 days' salary;
- severance pay for seniority that ranges from two to five days' salary for every month of seniority accumulated after June 1997, up to a maximum amount equivalent to 90 days' salary;
- payment of unused vacation days during the year preceding the employee's termination and a proportional allocation in the year in which the employee is terminated; and
- compensation/profit sharing equivalent to four months' salary (this benefit is also accrued annually for the services provided). In some specified situations, like death, accident, work-related disease or retirement under the pension plan of the company, employees who had been covered by the collective bargaining agreement with SUTISS are entitled to additional indemnification equal to indemnification for seniority of up to 150 days' salary, whereas employees not covered by the collective bargaining agreement are entitled to additional indemnification ranging from 50% to 100% of the amount of such additional indemnification.

#### Mexico

In Mexico, approximately 65% of Ternium employees are unionized, and the rest are not. The majority of its unionized workers (65%) in Mexico are members of FENASA ("Federación Nacional de Asociaciones Sindicales Autónomas"), the national federation of autonomous union associations while 30% of the unionized workers are members of FNSI ("Federación Nacional de Sindicatos Independientes"), the national federation of independent ujnions. The unionized employees of Peña Colorada, however, are members of Sindicato de Trabajadores Mineros, Metalúrgicos y Similares de la República Mexicana. The applicable collective bargaining agreements are negotiated every two years and salary adjustments are made on an annual basis. Despite some minor social and union problems, Ternium's subsidiaries maintain good relations with its labor force in Mexico and has never experienced a strike or work stoppage.

Under Mexican law, Ternium's Mexican subsidiaries are required to pay their employees an annual benefit of approximately 10% of pre-tax income, calculated using a methodology similar to the methodology used for the calculation of the income tax.

### E. Share Ownership

To our knowledge, the total number of the Company's shares (in the form of ordinary shares or ADSs) owned by our directors and executive officers as of April 30, 2008, was 405,160, which represents 0.02% of our outstanding shares. The following table provides information regarding share ownership by our officers and directors.

Director or Officer	Number of Shares Held
Adrián Lajous	74,060
Daniel Novegil	243,000
Roberto Philipps	82,600
Fernando Landa	4,000
Ricardo Prósperi	1,500
Total	405,160

### Item 7. Major Shareholders and Related Party Transactions

# A. Major Shareholders

The following table shows the beneficial ownership of our shares, as of April 30, 2008, by (1) our principal shareholders (persons or entities that own beneficially 5% or more of the Company's shares), (2) our directors and executive officers as a group and (3) non-affiliated public shareholders.

Identity of Person or Group	Number	Percent
I.I.I. CI (1)	1,184,069,232	59.06%
Tenaris (2)	229,713,194	11.46%
Usiminas (3)	285,731,726	14.25%
Directors and executive officers as a group	405,160	0.02%
Public	304,824,130	15.21%

- (1) I.I.I. CI is controlled by San Faustín. Rocca & Partners controls a significant portion of the voting power of San Faustín and has the ability to influence matters affecting, or submitted to a vote of, the shareholders of San Faustín.
- (2) Tenaris is controlled by I.I.I. CI, which is controlled by San Faustín. Rocca & Partners controls a significant portion of the voting power of San Faustín and has the ability to influence matters affecting, or submitted to a vote of, the shareholders of San Faustín.
- (3) Usiminas holds its shares through a wholly-owned subsidiary.

As of May 30, 2008, 29,313,847 ADSs (representing 293,138,470 shares of common stock, or 14.62% of all outstanding shares of common stock of the Company) were registered in the name of 100 holders resident in the United States.

The voting rights of our principal shareholders do not differ from the voting rights of other shareholders. None of our directors or officers is a legal or beneficial owner of any of our shares. We are not aware of any arrangement which may at a later date result in a change of control of the Company.

## **B. Related Party Transactions**

Ternium is a party to several related party transactions as described below. Material related party transactions are subject to the reviewof the audit committee of the Company's board of directors and the requirements of Luxembourg law. For further detail on theapproval process for related party transactions, see Item 6.C. "Directors, Senior Management and Employees –Board Practices-Audit Committee."

Amazonia (Sidor's controlling shareholder), Hylsamex and Grupo Imsa became subsidiaries of the Company on February 15, 2005, August 22, 2005 and July 26, 2007, respectively, and consolidation of their results began on those dates. Accordingly, transactions between Sidor, Hylsamex or Grupo Imsa for the year 2005 or 2007, as applicable, with related parties are only shown as related-party transactions for the Company to the extent attributable to periods beginning on or after the respective consolidation dates.

### **Purchases of Raw Materials**

In the ordinary course of business, Ternium buys raw materials and other production inputs from the subsidiaries of Tenaris. These purchases are made on similar terms and conditions to those purchases made by the Ternium companies from unrelated third parties. These transactions include:

• purchase of ferrous scrap and other raw material, which amounted to USD22.7 million in 2007, USD19.2 million in 2006 and USD9.7 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 the additional purchases amounted to USD0.1 million)

• purchase of steam and operational services from the Argentine electric power generating facility of Tenaris for Siderar in San Nicolás. These purchases amounted to USD8.1 million in 2007, USD6.4 million in 2006 and USD2.6 million in 2005. In addition, Siderar recorded an income of USD6.1 million in 2005 due to a penalty charge paid by Siderca, a subsidiary of Tenaris, for the failure to deliver contractual volumes of steam. As of the date of this annual report, we are renegotiating the prices to be paid pursuant to the contract for steam purchased during the period from 2004 to the present, following the "pesification" of the contract to Argentine pesos at a one-to-one U.S. dollar to Argentine peso exchange rate in 2001. This contract renegotiation could result in a liability to Siderca for the period from 2004 to the present and higher future prices, the impact of which is not expected to be significant.

## Sales of Steel Products and Raw Materials

In the ordinary course of business, Ternium sells flat steel products, steel bars and raw materials to the subsidiaries of Tenaris. These transactions include:

- Sales of flat steel products to be used in the production of welded pipes and accessories, which amounted to USD71.3 million in 2007, USD35.9 million in 2006 and USD29.2 million in 2005.
- Sales of steel bars to be used in the seamless pipe operation of the subsidiaries of Tenaris in Venezuela, which amounted to USD45.8 million in 2007, USD30.5 million in 2006 and USD31.8 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 the complementary sales amounted to USD4.9 million).
- Sales of pig iron, DRI, scrap and other raw materials to be used in the production of seamless pipes, which amounted to USD11.8 million in 2007, USD23.7 million in 2006 and USD11.7 million in 2005.

In certain circumstances, Ternium sells steel products to other companies in the Techint Group. These sales amounted to USD0.4 million in 2007, USD0.6 million in 2006 and USD0.2 million in 2005.

All these sales are made on similar terms and conditions to those sales made by Ternium to unrelated third parties.

## **Transactions involving Matesi**

Sidor established Matesi jointly with a subsidiary of Tenaris to operate an HBI production facility in Venezuela. Sidor holds 49.8% of Matesi and the subsidiary of Tenaris holds 50.2%. Transactions associated with this operation include:

- purchases of HBI (Hot Briquette Iron) by Sidor pursuant to an off-take agreement, which amounted to USD49.4 million in 2007, USD77.3 million in 2006 and USD79.0 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 the additional purchases amounted to USD8.1 million). The agreement establishes that Matesi is required to sell to Sidor, on a take-or-pay basis, 29.9% of Matesi's HBI production, or up to 49.8% at the election of Sidor.
- Sidor entered into a Management Assistance Agreement with Matesi. As part of this agreement, Matesi paid fees to Sidor amounting USD0.7 million in 2007, USD1.1 million in 2006 and USD1.2 million in 2005, related to the provision of managerial services (during the period beginning on January 1, 2005 and ending on February 14, 2005 the complementary fees amounted to USD0.1 million). Additionally, Sidor purchased goods and services on behalf of Matesi for an amount of USD15.1 million in 2005 (during period beginning on January 1, 2005 and ending on February 14, 2005 the complementary transactions amounted to USD1.1 million).
- as part of the investment agreement to finance the acquisition of Matesi's assets and its start-up, in July 2004 Sidor granted a loan to Matesi for an outstanding amount at December 31, 2007, of USD26.4 million. This loan bears interest at a rate of LIBOR plus 2%. Interest earned on this loan amounted to USD2.9

million in 2007, USD3.6 million in 2006 and USD2.9 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 the additional interest amounted to USD0.4 million). In May 2007, the board of directors of Matesi approved the partial capitalization of the loan.

- Hylsa earned royalties and technical assistance fees in respect of licensed technology to Matesi. These royalties and fees amounted to USD0.5 million in 2007, USD1.6 million in 2006 and USD1.6 million in 2005.
- during 2006, Sidor entered into a Service Agreement with Matesi under which Sidor recycles by-products form Matesi's operations into raw materials. Sidor provided services to Matesi for an amount of USD0.9 million in 2007 and USD1.5 million in 2006.
- during 2007, Sidor entered into a Service Agreement with Matesi under which Matesi recycles pellets from Sidor into HBI. Sidor paid USD2.4 in 2007 under this agreement.

### **Purchase Agency Services**

Until September 2006, Ternium had in place agreements pursuant to which Exiros acted as its purchase agent. In October 2006, Ternium acquired 50% of Exiros from Tenaris. As a result of that transaction, each of Ternium and Tenaris hold 50% of Exiros, and Exiros continues acting as purchase agent for its shareholders and their subsidiaries. This acquisition amounted to USD2.3 million. Ternium paid fees amounting to USD19.2 million in 2007, USD11.5 million in 2006 and USD4.8 million in 2005.

## **Supply of Natural Gas**

Siderar's supplies of natural gas for operations are arranged with Tecpetrol, TGN, Litoral Gas and Energy Consulting Services. Tecpetrol is a Techint group company engaged in oil and gas exploration and production and has rights to various oil and gas fields in Argentina and elsewhere in Latin America. TGN operates two major pipelines in Argentina connecting the major gas basins of Neuquén and Noroeste-Bolivia to the major consumption centers in Argentina. Litoral Gas is a company that distributes gas in the Province of Santa Fé and in the northeastern section of the Province of Buenos Aires. Energy Consulting Services is a company engaged in energy and management consulting, representing one of the major and most reliable natural gas traders in Argentina. The Techint group holds significant but non-controlling interests in TGN, Litoral Gas and Energy Consulting Services.

In March 2003, Siderar entered into an agreement with Tecpetrol under which Siderar paid USD17.3 million for the purchase of a total 725 million cubic meters of natural gas to be delivered to Siderar's facilities over a period of five years. This financial advanced payment was finished during 2007, and according to contract, Tecpetrol decided the finalization of the agreement. Siderar continued with spot purchases of gas to Tecpetrol. In all the cases, the prices are equivalent or more competitive than those charged by Repsol YPF (Siderar's principal gas supplier) to Siderar. Tecpetrol's sales to Ternium amounted to USD7.1 million in 2007, USD8.9 million in 2006 and USD7.4 million in 2005.

TGN charges Siderar a price to transport its natural gas supplies that is equivalent on a comparable basis to prices paid by other industrial users. The Argentine government regulates the general framework under which TGN operates and prices its services. TGN's sales to Ternium amounted to USD10.7 million in 2007, USD4.0 million in 2006 and USD2.4 million in 2005.

Litoral Gas' and Energy Consulting Services provide Siderar with natural gas. Litoral Gas' sales to Ternium totaled USD0.6 million in 2007, USD0.7 million in 2006 and USD0.9 million in 2005, while Energy Consulting Services' sales amounted to USD0.9 million in 2007, USD1.4 million in 2006 and USD1.5 million in 2005.

#### **Provision of Engineering and Labor Services**

Ternium contracts with certain Techint group companies engineering, construction, specialized labor and supervision services for civil and electromechanical works and non-specialist manual labor services, such as cleaning, general maintenance and handling of by-products. These services can usually be provided by other Techint group companies at more competitive prices than if Ternium performed them and are contracted out at market rates. Fees accrued for these services amounted to USD138.3 million in 2007, USD135.9 million in 2006 and USD63.8 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 Sidor paid additional fees amounting USD0.4 million).

#### Sales and Purchases of Other Products and Services

Ternium entered into other transactions with Techint group companies, the most important ones including:

- payment of commissions to Techintrade Corp. owing to commercial agency services, which amounted to USD10.2 million in 2005. On May 17, 2005 this contract was transferred to a full owned subsidiary of Ternium.
- purchase of plant equipment and spare parts to Techint Compagnia Tecnica Internazionale and other related companies, which amounted to USD17.1 million in 2007, USD19.8 million in 2006 and USD9.5 million in 2005 (during the period beginning on January 1, 2005 and ending on February 14, 2005 Sidor additional purchases amounted to USD8.2 million).
- purchases of steel products from Tenaris's subsidiaries, which amounted to USD0.3 million in 2007, USD3.3 million in 2006 and USD2.4 million in 2005.
- beginning in July 2006, Ternium entered into annual contracts with Information Systems & Technologies, a subsidiary of Tenaris, for the provision of technology and information services for the years 2006 and 2007. Fees paid under this contract amounted to USD2.9 million in 2007 and USD1.6 million in 2006.

# Financial Operations and Administrative Services

In order to finance the acquisition of Hylsamex, Ternium entered into Subordinated Convertible Loans with related parties. Interest paid amounted to USD1.8 million in 2006 and USD9.7 million in 2005. For a description of these loans, see Item 5. "Operating and Financial Review and Prospects—B. Liquidity and Capital Resources—Principal Sources of Funding—Financial Liabilities."

Finma S.A., a company owned by various Techint group companies, provides administrative and legal support services to Techint group companies, including Siderar and Sidor. In August 2006, Finma was reorganized and Siderar acquired 33.33% of its share capital. Fees accrued under this agreement amounted to USD6.5 million in 2007, USD4.0 million in 2006 and USD3.5 million in 2005(during the period beginning on January 1, 2005 and ending on February 14, 2005 Sidor paid additional fees amounting USD0.1 million).

## **Other Transactions**

During 2007, Ternium acquired office space in Buenos Aires from Santa María S.A.I.F., a subsidiary of San Faustin, for an amount of USD3.8 million and sold office space in Buenos Aires to Tenaris for an amount of USD2.6 million.

During 2007, Ternium sold welded steel pipes to Tenaris as part of an order to a Tenaris customer for an amount of USD1.6 million.

In the ordinary course of business, from time to time, Ternium carries out other transactions and enter into other arrangements with Techint group companies, none of which are believed to be material.

## C. Interest of Experts and Counsel

Not applicable.

#### Item 8. Financial Information

### A. Consolidated Statements and Other Financial Information

See Item 18 and pages F-1 through F-50 for our audited consolidated financial statements.

## **Legal Proceedings**

Ternium is involved in litigation arising from time to time in the ordinary course of business. Based on management's assessment and the advice of legal counsel, it is not anticipated that the ultimate resolution of existing litigation will result in amounts in excess of recorded provisions that would be material to Ternium's consolidated financial position or results of operations.

## Arbitration proceedings against PDVSA Gas, C.A.

In June 2004, the arbitration proceedings brought by Sidor against PDVSA Gas, C.A. (on the basis that PDVSA Gas had charged Sidor higher than agreed-upon prices in its supplies of gas against the application of the most favored client clause) were resolved in Sidor's favor. Accordingly, in its financial statements at December 31, 2004, Sidor reversed the USD41.4 million provision it had recorded at December 31, 2003. In July 2004, PDVSA Gas, C.A. filed an appeal with the Venezuelan courts seeking to void an arbitral award. Sidor believes that applicable Venezuelan law does not allow the courts to void this arbitral award under the circumstances and that the likelihood of loss thereunder is remote. Accordingly, Sidor did not record any liabilities in connection with the appeal. At December 31, 2007, Sidor's potential exposure under this litigation amounted to USD160.7 million.

## Tax matters relating to Sidor

Sidor recorded a provision for a total amount of USD7.3 million in connection with tax matters arising from compensations of tax credits made by the Company since the implementation of the V.A.T. law in June 1999. The SENIAT, the Venezuelan tax and customs authority, is claiming the interest accrued on the application of those tax credits as payment on account of tax obligations.

In late May 2008, the Venezuelan tax authorities initiated a tax assessment against Sidor involving income taxes for fiscal years 2003, 2004, 2005, 2006 and 2007 resulting in allegedly omitted payments in an aggregate principal amount of VEB1,438.6 million (or USD669.1 million). For further information, please see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

## Labor lawsuits brought against Sidor

Sidor has become aware of various labor lawsuits recently brought by groups of Sidor employees, claiming wage differentials for an aggregate amount in excess of USD100 million.

## Tax matters relating to Siderar

The Argentine tax authority, the *Administración Federal de Ingresos Públicos* (the "AFIP"), has challenged the income tax treatment of certain disbursements that Siderar has treated as expenses necessary to maintain industrial installations, which as such should be deducted in the year in which they take place. The AFIP considered the treatment given by Siderar to these expenses to be incorrect and that they should be treated as investments or improvements that must be capitalized and, therefore, the AFIP made a reassessment of income tax due on a nominal tax basis plus fines and interest in fiscal years 1995 to 1999 amounting to approximately USD21.7 million.

Siderar appealed these assessments before the Argentine Tax Court. On April 13, 2005, Siderar was notified of a ruling issued by the Argentine Tax Court reducing the assessments made by the AFIP for fiscal years 1995 and 1996 by USD14.1 million and instructing that the taxes be recalculated in accordance with this ruling. Siderar recorded a provision amounting to USD4.8 million as of December 31, 2007, as management of the Company considers there is a probable outflow of benefits. The ruling issued by the Argentine Tax Court regarding fiscal years 1995 and 1996 has been appealed by both AFIP and Siderar, but Siderar is required to pay the amounts (capital and interest) due to the AFIP pursuant to this ruling even if, at that time, Siderar's appeal has not been resolved. The Argentine Tax Court approved the recalculation amounts and in December 2006 Siderar paid USD0.1 million. AFIP has subsequently appealed the Argentine Tax Court's approval of the amount.

#### **Dividend Policy**

We do not have, and have no current plans to establish, a formal dividend policy governing the amount and payment of dividends or other distributions. The amount and payment of dividends will be determined by a simple majority vote at a general shareholders' meeting, typically, but not necessarily, based on the recommendation of our board of directors. All shares of our capital stock rank *pari passu* with respect to the payment of dividends.

On June 4, 2008, the Company's shareholders approved a dividend of USD0.05 per share (USD0.50 per ADS), or an aggregate of approximately USD100.2 million. The Company paid the dividend on June 12, 2008.

On June 6, 2007, the Company's shareholders approved a dividend of USD0.05 per share (USD0.50 per ADS), or an aggregate of approximately USD100.2 million. The Company paid the dividend on June 12, 2007. This was the first dividend distribution made by the Company since its formation.

We conduct all of our operations through subsidiaries and, accordingly, our main source of cash to pay dividends is the dividends received from our subsidiaries. See Item 3. "Key Information—D. Risk Factors—Risks Relating to the Structure of the Company—As a holding company, our ability to pay dividends and obtain financing depends on the results of operations and financial condition of our subsidiaries and could be restricted by legal, contractual or other limitations." These dividend payments will likely depend on our subsidiaries' results of operations, financial condition, cash and capital requirements, future growth prospects and other factors deemed relevant by their respective boards of directors, as well as on any applicable legal restrictions. See Item 3. "Key Information—D. "Risk Factors—Risks Relating to the Countries in Which We Operate—Argentina" and—Venezuela" and Item 10. "Additional Information—B. Memorandum and Articles of Association—Dividends" for a discussion of the current Argentine and Venezuelan restrictions on the payment of dividends.

Pursuant to our articles of association, the board of directors has the power to distribute interim dividends in accordance with applicable Luxembourg law, but dividend payments must be approved by our shareholders at the annual general meeting, subject to the approval of our annual accounts. Dividends may be lawfully declared and paid if our net profits and distributable reserves are sufficient under Luxembourg law.

Under Luxembourg law, at least 5% of our net profits per year must be allocated to the creation of a legal reserve until such reserve has reached an amount equal to 10% of our issued share capital. If the legal reserve later falls below the 10% threshold, at least 5% of net profits again must be allocated toward the reserve. The legal reserve is not available for distribution.

## **B.** Significant Changes

Except as otherwise disclosed in this annual report, there has been no undisclosed significant change since the date of the annual financial statements.

## Item 9. The Offer and Listing

## A. Offer and Listing Details

The Company's ADSs are listed on the NYSE under the symbol "TX." Trading on the NYSE began on February 1, 2006. As of March 30, 2008, a total of 2,004,743,442 shares were registered in the Company's shareholder register.

As of May 31, 2008, a total of 305,229,290 shares were registered in the name of the depositary for the Company's ADR program. On June 20, 2008, the closing sales price for the Company's ADSs on the NYSE was USD40.90.

## New York Stock Exchange

As of May 31, 2008, a total of 30,522,929 ADSs were registered of record. Each ADS represents 10 shares of the Company's stock. The Bank of New York acts as the Company's depositary for issuing ADRs evidencing the ADSs. Fluctuations between the Argentine peso and the U.S. dollar equivalent of the price of the ADSs on the NYSE. The following table sets forth, for the periods indicated, the high and low quoted prices for the Company's shares, in the form of ADSs, traded on the NYSE.

		Price per ADS	
2007		High	Low
	First quarter	30.74	23.00
	Second quarter	31.80	25.28
	Third quarter	34.18	23.30
	Fourth quarter	42.48	30.88
Last	Six Months	High	Low
	January 2008	40.40	30.01
	February 2008	40.19	33.40
	March 2008	38.96	34.00
	April 2008	40.59	31.86
	May 2008	44.97	33.80
	June 2008 (through June 20, 2008)	42.08	40.50

## **B.** Plan of Distribution

Not applicable.

## C. Markets

See "—Offer and Listing Details".

# **D. Selling Shareholders**

Not applicable.

## E. Dilution

Not applicable.

## F. Expenses of the Issue

Not applicable.

## Item 10. Additional Information

# A. Share Capital

Not applicable.

#### B. Memorandum and Articles of Association

#### General

The following is a summary of certain rights of holders of our shares. These rights are set out in our articles of association or are provided by applicable Luxembourg law, and may differ from those typically provided to shareholders of U.S. companies under the corporation laws of some states of the United States of America. This summary is not exhaustive and does not contain all information that may be important to you. For more complete information, you should read our articles of association, which are attached as an exhibit to this annual report.

The Company is a joint stock corporation ( *société anonyme holding* ) organized under the laws of Luxembourg. Its object and purpose, as set forth in Article 2 of its articles of association, is the taking of interests, in any form, in corporations or other business entities, and the administration, management, control and development thereof. The Company is registered under the number B98 668 in the *Registre du Commerce et des Sociétés* .

We have an authorized share capital of a single class of 3.5 billion shares having a nominal value of USD1.00 per share. There were 2,004,743,442 shares issued as of May 31, 2008. All issued shares are fully paid.

Our articles of association currently authorize our board of directors, for a period commencing on June 17, 2005 and ending on October 26, 2010, to issue shares within the limits of our authorized share capital at such times and on such terms and conditions as the board of directors or its delegates may determine. Accordingly, until October 26, 2010, shares may be issued up to the authorized share capital limit of USD3.5 billion by a decision of the board of directors.

Our shareholders have authorized the board of directors to waive, suppress or limit any pre-emptive subscription rights of shareholders provided for by law to the extent it deems such waiver, suppression or limitation advisable for any issue or issues of shares within the authorized share capital. However, if and from the date our shares are listed on a regulated market (and only for as long as they are so listed), any issuance of shares for cash within the limits of the authorized share capital shall be subject to the pre-emptive subscription rights of the then existing shareholders (as set out in the articles of association), except in the following cases (in which cases no pre-emptive rights shall apply):

- (a) any issuance of shares for, within, in conjunction with or related to, an initial public offering of our shares on one or more regulated markets (in one or more instances);
- (b) any issuance of shares against a contribution other than in cash;
- (c) any issuance of shares upon conversion of convertible bonds or other instruments convertible into our shares; provided, however, that the pre-emptive subscription rights of the then existing shareholders shall apply by provision of our articles of association in connection with any issuance of convertible bonds or other instruments convertible into our shares for cash; and
- (d) any issuance of shares (including by way of free shares or at a discount), up to an amount of 1.5% of the issued share capital of the Company, to our directors, officers, agents or employees, to the directors, officers, agents or employees of our direct or indirect subsidiaries or of our affiliates, including without limitation the direct issue of shares upon the exercise of options, rights convertible into shares, or similar instruments convertible or exchangeable into shares issued for the purpose of, or in relation to, compensation or incentive of any such persons.

Our authorized share capital is fixed by our articles of association, as amended from time to time, with the approval of shareholders at an extraordinary general shareholders' meeting.

#### **Dividends**

Subject to applicable law, all shares (including shares underlying ADSs) are entitled to participate equally in dividends when, as and if declared by the shareholders at the ordinary general shareholders' meeting out of funds legally available for such purposes. Under Luxembourg law, claims for dividends will lapse five years after the date such dividends are declared. However, we may elect to pay a declared dividend after such period. The shareholders may, at the ordinary general shareholders' meeting, which every shareholder has the right to attend in person or by proxy, declare a dividend under Article 21 of our articles of association.

Under Article 21 of the articles of association, our board of directors has the power to distribute interim dividends in accordance with the conditions that apply to commercial companies set forth in particular in Section 72-2 of the Luxembourg law of August 10, 1915, on commercial companies.

### Voting Rights; Shareholders' Meetings; Election of Directors

Each share (including shares underlying ADSs) entitles the holder to one vote at the Company's general shareholders' meetings. Shareholder action by written consent is not permitted, but proxy voting is permitted. Notices of general shareholders' meetings are governed by the provisions of Luxembourg law and the Company's articles of association. Notices of such meetings must be published twice, at least at eight-day intervals, the second notice appearing at least eight days prior to the meeting, in the Luxembourg Official Gazette and in a leading newspaper having general circulation in Luxembourg. If an extraordinary general shareholders' meeting is adjourned for lack of a quorum, notices must be published twice, in the Luxembourg Official Gazette and two Luxembourg newspapers, at 15-day intervals, the second notice appearing at least 15 days prior to the meeting. In case our shares are listed on a foreign regulated market, notices of general shareholders' meetings shall also be published in accordance with the publicity requirements of such regulated market. At an ordinary general shareholders' meeting, there is no quorum requirement, and resolutions are adopted by a simple majority vote of the shares present or represented and voted. An extraordinary general shareholders' meeting must have a quorum of at least 50% of the issued and outstanding shares. If a quorum is not reached, such meeting may be reconvened at a later date with no quorum requirements by means of the appropriate notification procedures provided for by Luxembourg company law. In both cases, Luxembourg company law and the Company's articles of association require that any resolution of an extraordinary general shareholders' meeting be adopted by a two-thirds majority vote of the shares present or represented. If a proposed resolution consists of changing the Company's nationality or of increasing the shareholders' commitments, the unanimous consent of all shareholders is required. Directors are elected at an ordinary meeting. Cumulative voting is not permitted. As our articles of association do not provide for staggered terms, directors are elected for a maximum of one year and may be reappointed or removed at any time, with or without cause, by a majority vote of the shares present or represented and voted.

Our annual ordinary general shareholders' meeting is held at 2:30 P.M., Luxembourg time, on the first Wednesday of June of each year at the place indicated in the notices of meeting. If that day is a legal or banking holiday in Luxembourg, the meeting shall be held on the following business day.

Any shareholder who holds one or more of our shares on the fifth calendar day preceding the general shareholders' meeting (the "Record Date") shall be admitted to a general shareholders' meeting. Those shareholders who have sold their shares between the Record Date and the date of the general shareholders' meeting, may not attend or be represented at the meeting.

In the case of shares held through fungible securities accounts, each shareholder may exercise all rights attached to his shares and, in particular, may participate in and vote at shareholders' meetings of the Company upon presentation of a certificate issued by the financial institution or professional depositary holding the shares, evidencing such deposit and certifying the number of shares recorded in the relevant account on the Record Date. Such certificate must be filed at least five days before the meeting with the Company at its registered address or at the address stated in the convening notice or, in case the shares of the Company are listed on a regulated market, with an agent of the Company located in the country of the listing and designated in the convening notice. In the event that the shareholder votes by proxy, he shall file the required certificate and a completed proxy form within the same period of time at the registered office of the Company or with any local agent of the Company duly authorized to receive such proxies.

The board of directors and the shareholders' meeting may, if they deem so advisable, reduce these periods of time for all shareholders and admit all shareholders (or their proxies) who have filed the appropriate documents to the general shareholders' meeting, irrespective of these time limits.

#### **Access to Corporate Records**

Luxembourg law and our articles of association do not generally provide for shareholder access to corporate records. Shareholders may inspect the annual accounts and auditors' reports at our registered office during the fifteen-day period prior to a general shareholders' meeting.

#### **Appraisal Rights**

In the event the shareholders approve any of the following:

- the delisting of our shares from all regulated markets where our shares are listed at that time, excluding a delisting made pursuant to an offer to all of our shareholders made by a business entity subject to common control with us, whereby such business entity offers to issue, in exchange for our shares, shares to be listed on the same regulated market(s) on which our shares are listed;
- a merger in which we are not the surviving entity (unless the shares or other equity securities of such entity are listed on the New York or London stock exchanges);
- a sale, lease, exchange or other disposition of all or substantially all of our assets;
- an amendment to our articles of association that has the effect of materially changing our corporate purpose;
- the relocation of our domicile outside the Grand Duchy of Luxembourg; or
- amendments to our articles of association that restrict the rights of our shareholders (excluding any amendments in relation with, or to, the authorized share capital and/or the waiver or suppression of any preferential subscription rights relating thereto);

dissenting or absent shareholders have the right to have their shares repurchased by the Company at (i) the average market value of the shares over the 90 calendar days preceding the applicable general shareholders' meeting or (ii) in the event that our shares are not traded on any regulated market, the amount that results from applying the proportion of our equity that the shares being sold represent over our net worth as determined in our last consolidated financial statements approved by the shareholders or in our last interim consolidated financial statements approved by the board of directors, whichever is more recent. Shareholders who voted in favor of the relevant resolution are not entitled to exercise this right.

Dissenting or absent shareholders must present their claim within one month following the date of the applicable general shareholders' meeting and supply the Company with evidence of their shareholding at the time of such meeting. We must (to the extent permitted by applicable laws and regulations and in compliance therewith) repurchase our shares within six months following the date of the applicable general shareholders' meeting. If delisting from one or more, but not all, of the regulated markets where our shares are listed is approved by the shareholders, only dissenting or absent shareholders with shares held through participants in the local clearing system for that market or those markets can exercise this appraisal right if:

• they held the shares as of the date of the announcement by us of our intention to delist or as of the date of publication of the first convening notice for the general shareholders' meeting that approved the delisting;

- they present their claim within one month following the date of the general shareholders' meeting and supply evidence of their shareholding as of the date of the Company's announcement or the publication of the first convening notice to the meeting; and
- the delisting is not being made pursuant to an offer to all of our shareholders made by a business entity subject to common control with us, whereby such business entity offers to issue, in exchange for our shares, shares to be listed on the same regulated market(s) on which such dissenting or absent shareholders hold their shares through participants in the local clearing system for that market or markets.

In the event a shareholder exercises its appraisal right, applicable Luxembourg law provisions shall apply.

#### **Distribution of Assets on Winding-up**

In the event of our liquidation, dissolution or winding-up, the net assets remaining after allowing for the payment of all debts, charges and expenses shall be paid out to holders of our shares in proportion to their respective holdings.

### **Transferability and Form**

Our articles of association do not impose restrictions on the transfer of our shares. The shares are issuable in registered form.

Pursuant to our articles of association, the ownership of registered shares is evidenced by the inscription of the name of the shareholder, the number of shares held by him and the amount paid on each share in our shareholders' register. In addition, our articles of association provide that our shares may be held through fungible securities accounts with financial institutions or other professional depositaries. Shares held through fungible securities accounts have the same rights and obligations as shares recorded in our shareholders' register.

Shares held through fungible securities accounts may be transferred in accordance with customary procedures for the transfer of securities in book-entry form. Shares that are not held through fungible securities accounts may be transferred by a written statement of transfer signed by both the transferor and the transferee or their respective duly appointed attorney-in-fact and recorded in our shareholders' register. The transfer of shares may also be made in accordance with the provisions of Article 1690 of the Luxembourg Civil Code. As evidence of the transfer of registered shares, we may also accept any correspondence or other documents evidencing the agreement between transferor and transferee as to the transfer of registered shares.

Fortis Banque Luxembourg S.A. maintains our shareholders' register.

#### **Limitation on Securities Ownership**

There are no limitations currently imposed by Luxembourg law or the articles of association on the rights of non-resident shareholders to hold or vote our shares.

#### **Change in Control**

Our articles of association do not contain any provision that would have the effect of delaying, deferring or preventing a change in control of the Company and that would operate only with respect to a merger, acquisition or corporate restructuring involving the Company. In addition, the Company does not know of any significant agreements or other arrangements to which the Company is a party and which take effect, alter or terminate in the event of a change of control of the Company.

There are no rights associated with the Company's shares other than those described above.

#### C. Material Contracts

For a summary of any material contract entered into by us outside of the ordinary course of business during the last two years, see Item 4. "Information on the Company—Raw Materials and Energy".

#### **D. Exchange Controls**

Many of the countries which are important markets for us or in which we have substantial assets have a history of substantial government intervention in currency markets, volatile exchange rates and government-imposed currency controls. These include Argentina, Mexico and Venezuela. Currently, only Venezuela and Argentina have exchange controls or limitations on capital flows, including requirements for the repatriation of export earnings, in place.

#### Argentina

Since 2002, the Argentine government has maintained a "dirty" float of the peso. In order to reduce volatility in the exchange rate several rules and regulations have been introduced by the Argentine Government since the Public Emergency Law of January 2002. The following limitations apply to the transfer of currency in and out of Argentina:

- certain inflows for the purpose of investments in the capital markets must post a non-transferable, non-remunerated deposit denominated in U.S. dollars for an amount equal to 30% of the underlying transaction. This deposit shall be held for a period of 365 calendar days and may not be used as collateral in any credit transaction;
- outflows from proceeds of investments in capital markets are restricted and subject to certain requirements, such as, in certain cases, the mantainance of the investment for a specific period of time;
- inflows and outflows of foreign currency through the local exchange market, and indebtedness transactions by local residents that may result in a foreign currency payment to non-residents, must be registered with the Argentine Central Bank; *and*
- funds from export revenues or financial loans received that are credited in foreign currency overseas must be converted into local currency and credited to a local banking account within a specific period of time.

Regulations issued by the Argentine Central Bank establish specific exceptions pursuant to which some of these requirements may not apply to foreign trade, export finance-related transactions and certain medium term financial loans (subject to compliance with certain requirements), nor to the primary placement of publicly traded securities listed in one or more regulated markets.

For additional information regarding factors affecting the value of the Argentine peso, see Item 3. "Key Information—D. Risk Factors—Risks Relating to the Countries in Which We Operate—Argentina."

The market exchange rate of the Argentine peso against the U.S. dollar continues to be determined by the forces of supply and demand in the foreign exchange market, although the Argentine government, acting through the Argentine Central Bank, has a number of means by which it may act to maintain exchange rate stability. See Item 3. "Key Information—D. Risk Factors—Risks Relating to our Business—Ternium's results of operations and financial condition could be adversely affected by movements in exchange rates." During 2007 and the first half of 2008, the Argentine Central Bank maintained the value of the U.S. dollar around ARP3.0 and ARP3.1 per U.S. dollar.

#### Mexico

Between November 1991 and December 1994, the Mexican Central Bank maintained the exchange rate between the U.S. dollar and the Mexican peso within a prescribed range through intervention in the foreign exchange market.

The Mexican Central Bank intervened in the foreign exchange market as the exchange rate reached either the minimum or the maximum of the prescribed range in order to reduce day-to-day fluctuations in the exchange rate. On December 20, 1994, the Mexican government modified the prescribed range within which the Mexican peso was permitted to float by increasing the maximum Mexican peso price of the U.S. dollar by MXN0.53, equivalent to an effective devaluation of 15.3%. On December 22, 1994, the Mexican government suspended intervention by the Mexican Central Bank and allowed the Mexican peso to float freely against the U.S. dollar. Factors that contributed to this decision included the size of Mexico's current account deficit, a decline in the Mexican Central Bank's foreign exchange reserves, rising interest rates for other currencies (especially the U.S. dollar) and reduced confidence in the Mexican economy on the part of investors due to political uncertainty associated with events in the state of Chiapas and presidential and congressional elections in that year. The value of the Mexican peso against the U.S. dollar rapidly declined by 42.9% from December 19, 1994 to December 31, 1994. The Mexican government has since allowed the Mexican peso to float freely against the U.S. dollar.

Historically, the Mexican economy has suffered balance of payment deficits and shortages in foreign exchange reserves. While the Mexican government does not currently restrict the ability of Mexican or foreign persons or entities to convert Mexican pesos to U.S. dollars and the terms of NAFTA, to which Mexico is a signatory, generally prohibit exchange controls, the Mexican government could institute a restrictive exchange control policy in the future.

For additional information regarding factors affecting the value of the Mexican peso, see Item 3. "Key Information—D. Risk Factors—Risks Relating to the Countries in Which We Operate—Mexico."

#### Venezuela

Beginning in 2001, Venezuela experienced intense political and social turmoil involving groups that oppose and those that support the Chávez administration. Between December 2001 and February 2003, the opposition staged four nationwide work stoppages to protest against the Chávez administration, the latest of which began on December 2, 2002 and ended on February 3, 2003. Since that date, pro-government and opposition forces have taken steps towards resolving the political crisis through the electoral process.

The general work stoppage that began in December 2002, however, resulted in a significant decrease in the amount of foreign currency generated from the sale of oil. This decrease was coupled with an extraordinary increase in the demand for foreign currency, resulting in a significant decline in the level of Venezuela's international reserves and a substantial depreciation of the Venezuelan bolívar against the U.S. dollar during the first few weeks of 2003. From December 2, 2002 until January 23, 2003, on which date Venezuela suspended foreign exchange trading in an attempt to stem the depreciation of the Venezuelan bolívar, the Venezuelan bolívar/U.S. dollar exchange rate depreciated from VEB1,322.75 = USD1.00 to VEB1,853.00 = USD1.00. The substantial reduction of oil exports resulting from the work stoppage also damaged the country's trade balance. These problems disrupted Venezuela's economy and threatened to affect negatively Venezuela's ability to service its external debt. In response to those developments, Venezuela suspended foreign exchange trading on January 23, 2003. On February 5, 2003, the government adopted a series of exchange agreements, decrees and regulations establishing a new exchange control regime.

A commission, referred to as the Comisión de Administración de Divisas, or CADIVI, was created for the administration, control and establishment of the new exchange control regime. CADIVI is composed of five members appointed by the President of Venezuela. Under the regime, the Ministry of Finance, together with the Central Bank of Venezuela, sets the exchange rate with respect to the U.S. dollar and other currencies and has discretion to modify, at any time, the existing exchange control regime or the free float of the bolívar. The regime centralizes the purchase and sale of foreign currencies by permitting such sales to be made only through the Central Bank.

On February 5, 2003, the Ministry of Finance and the Venezuelan Central Bank fixed the U.S. dollar exchange rate at VEB1,596 = USD1.00 for purchase operations and VEB1,600 = USD1.00 for sale operations. The exchange rate for the payment of the public foreign debt was set at VEB1,600 = USD1.00 on February 7, 2003.

In February 2004, the Venezuelan government reset the exchange rate to VEB1,917 to USD1.00, a devaluation of 16.5%. In addition, in March 2005, the Venezuelan bolívar suffered a subsequent devaluation of 12%, leaving the exchange rate at VEB2,1446 to USD1.00.

In January 2008, the Venezuelan government redenominated the currency and named the official currency Bolivares Fuertes or VEF (VEB 1000 = VEF 1.)

For additional information regarding factors affecting the value of the Venezuelan bolívar, see Item 3. "Key Information—D. Risk Factors—Risks Relating to the Countries in Which We Operate—Venezuela."

#### E. Taxation

The following discussion of the material Luxembourg and United States federal income tax consequences of an investment in our ADSs is based upon laws and relevant interpretations thereof in effect as of the date of this annual report, all of which are subject to change. This discussion does not address all possible tax consequences relating to an investment in our ADSs, such as the tax consequences under United States state and local tax laws.

#### **Grand Duchy of Luxembourg**

This section describes the material Luxembourg tax consequences of owning or disposing of ADSs.

You should consult your own tax adviser regarding the Luxembourg tax consequences of owning and disposing of ADSs in your particular circumstances.

#### Holding company status

The tax treatment described below results from the tax status of the Company as a holding company under the law of July 31, 1929 and the "billionaire" provisions relating there.

Following a decision by the European Commission, the Grand-Duchy of Luxembourg has terminated its 1929 holding company regime, effective January 1, 2007. However, under the implementing legislation, pre-existing publicly-listed companies –including us– are entitled to continue benefiting from their current tax regime until December 31, 2010.

During the transitional period, the Company must comply with certain reporting requirements to maintain its right to benefit from the special tax exempt status transition period, including an annual certification and the submission of such certification to the Luxembourg tax authorities.

# Ownership and disposition of the Company's ADSs

Holders of the Company's ADSs will not be subject to Luxembourg income tax, wealth tax or capital gains tax in respect of those ADSs, except for:

- (i) individual residents of Luxembourg, entities organized in Luxembourg or foreign entities domiciled or having a permanent establishment in Luxembourg. For purposes of Luxembourg tax law, you are deemed to be an individual resident in Luxembourg, subject to treaty provisions, if you have your domicile or your usual place of residence in Luxembourg, or
- (ii) non-resident holders are taxed with respect to the disposition of the Company's ADSs held for less than six months if such non-resident holder has owned alone, or if such non-resident holder is an individual, together with his spouse or minor children, directly or indirectly at any time during the five years preceding the date of disposition more than 10% of the Company's share capital, or

(iii) non-resident holders are taxed with respect to the disposition of the Company's ADSs held for more than six months(x) if such non-resident holder has owned alone, or together with his spouse or minor children, directly or indirectly, at any time during the five years preceding the date of disposition, more than 10% of the Company's share capital and (y) was a Luxembourg resident taxpayer for more than 15 years and has become a non-resident tax payer less than 5 years before the moment of disposition of the ADSs.

No inheritance tax is payable by a holder of the Company's ADSs except if the deceased holder was a resident of Luxembourg at the time of death.

There is no Luxembourg transfer duty or stamp tax on the purchase or disposition of the ADSs.

#### Dividends received on the Company's ADSs by non-Luxembourg resident holders

No withholding tax applies in Luxembourg on dividends distributed by the Company. No taxes apply in Luxembourg on dividends received by holders who are not resident in Luxembourg and who do not maintain a permanent establishment in Luxembourg to which the holding of the ADSs is effectively connected. Dividends received by holders who are individual residents of Luxembourg, entities organized in Luxembourg or entities domiciled or having a permanent establishment in Luxembourg are subject to tax.

#### United States federal income taxation

This section describes the material United States federal income tax consequences to a U.S. holder (as defined below) of owning ADSs. It applies to you only if you hold your ADSs as capital assets for tax purposes. This section does not apply to you if you are a member of a special class of holders subject to special rules, including:

- a dealer in securities,
- a bank.
- a trader in securities that elects to use a mark-to-market method of accounting for securities holdings,
- a tax-exempt organization,
- a person who invests through a pass-through entity, including a partnership,
- a life insurance company,
- a person liable for alternative minimum tax,
- a person that actually or constructively owns 10% or more of the Company's voting stock or its ADSs,
- a person that holds ADSs as part of a straddle or a hedging or conversion transaction, or
- a person whose functional currency is not the U.S. dollar.

This section is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations, published rulings and court decisions, as well as on the Income Tax Treaty between Luxembourg and the United States (the "Treaty"). These laws are subject to change, possibly on a retroactive basis. In addition, this section is based in part upon the representations of the depositary and the assumption that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms.

If a partnership holds the ADSs, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. Each such partner holding the ADSs is urged to consult his, her or its own tax advisor.

You are a U.S. holder if you are a beneficial owner of ADSs and you are:

- a citizen or resident of the United States of America,
- a domestic corporation,
- an estate whose income is subject to United States of America federal income tax regardless of its source, or
- a trust if a United States of America court can exercise primary supervision over the trust's administration and one or more United States of America persons are authorized to control all substantial decisions of the trust.

In general, and taking into account the earlier assumptions, for United States of America federal income tax purposes, if you hold ADRs evidencing ADSs, you will be treated as the owner of the shares represented by those ADRs. Exchanges of shares for ADRs, and ADRs for shares, generally will not be subject to United States of America federal income tax.

#### Taxation of dividends

Under the United States federal income tax laws, and subject to the passive foreign investment company, or PFIC, rules discussed below, if you are a U.S. holder, the gross amount of any dividend the Company pays out of its current or accumulated earnings and profits (as determined for United States federal income tax purposes) is subject to United States federal income taxation. If you are a noncorporate U.S. holder, dividends paid to you in taxable years beginning before January 1, 2011 that constitute qualified dividend income will be taxable to you at a maximum tax rate of 15% provided that you hold the shares or ADSs for more than 60 days during the 121-day period beginning 60 days before the exdividend date and meet other holding period requirements. Dividends the Company pays with respect to the ADSs generally will be qualified dividends.

You must include any Luxembourg tax withheld from the dividend payment in this gross amount even though you do not in fact receive it. The dividend is taxable to you when you, in the case of shares, or the depositary, in the case of ADSs, receive the dividend, actually or constructively. The dividend will not be eligible for the dividends-received deduction generally allowed to United States corporations in respect of dividends received from other United States of America corporations. Distributions in excess of current and accumulated earnings and profits, as determined for United States of America federal income tax purposes, will be treated as a non-taxable return of capital to the extent of your basis in the ADSs and thereafter as capital gain.

Subject to certain limitations, any Luxembourg tax withheld in accordance with the Treaty and paid over to Luxembourg will be creditable against your United States federal income tax liability. Special rules apply in determining the foreign tax credit limitation with respect to dividends that are subject to the maximum 15% tax rate. To the extent a refund of the tax withheld is available to you under Luxembourg law or under the Treaty, the amount of tax withheld that is refundable will not be eligible for credit against your United States federal income tax liability.

Dividends will be income from sources outside the United States of America, but dividends paid in taxable years beginning before January 1, 2007 generally will be "passive" or "financial services" income, and dividends paid in taxable years beginning after December 31, 2006 will, depending on your circumstances, be "passive" or "general" income which, in either case, is treated separately from other types of income for purposes of computing the foreign tax credit allowable to you.

#### Taxation of capital gains

Subject to the PFIC rules discussed below, if you are a U.S. holder and you sell or otherwise dispose of your ADSs, you will recognize capital gain or loss for United States of America federal income tax purposes equal to the

difference between the U.S. dollar value of the amount that you realize and your tax basis, determined in U.S. dollars, in your ADSs. Capital gain of a noncorporate U.S. holder that is recognized in taxable years beginning before January 1, 2011, is generally taxed at a maximum rate of 15% where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States of America for foreign tax credit limitation purposes.

#### PFIC rules

Based on the Company's expected income and assets, we believe that the ADSs should not be treated as stock of a PFIC for United States federal income tax purposes, but this conclusion is a factual determination that is made annually and thus may be subject to change. If the Company were to be treated as a PFIC, unless a U.S. holder elects to be taxed annually on a mark-to-market basis with respect to the ADSs, gain realized on the sale or other disposition of your ADSs would in general not be treated as capital gain. Instead, if you are a U.S. Holder, you would be treated as if you had realized such gain and certain "excess distributions" ratably over your holding period for the ADSs and would be taxed at the highest tax rate in effect for each such year to which the gain was allocated, together with an interest charge in respect of the tax attributable to each such year. With certain exceptions, your ADSs will be treated as stock in a PFIC if the Company were a PFIC at any time during your holding period in your ADSs. Dividends that you receive from the Company will not be eligible for the special tax rates applicable to qualified dividend income if the Company is treated as a PFIC with respect to you either in the taxable year of the distribution or the preceding taxable year, but instead will be taxable at rates applicable to ordinary income.

#### F. Dividends and Paying Agents

Not applicable.

#### G. Statement by Experts

Not applicable.

#### H. Documents on Display

We are required to file annual and special reports and other information with the SEC. You may read and copy any documents filed by the Company at the SEC's public reference room at 100 Fifth Street, N.E., Room 1580, Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. The SEC also maintains a website at http://www.sec.gov which contains reports and other information regarding registrants that file electronically with the SEC.

We are subject to the reporting requirements of the Exchange Act of 1934, as applied to foreign private issuers. Because we are a foreign private issuer, the SEC's rules do not require us to deliver proxy statements or to file quarterly reports. In addition, our "insiders" are not subject to the SEC's rules that prohibit short-swing trading. We prepare quarterly and annual reports containing consolidated financial statements in accordance with IFRS. Our annual consolidated financial statements are certified by an independent accounting firm. We submit quarterly financial information to the SEC on Form 6-K simultaneously with or promptly following the publication of that information in Luxembourg or any other jurisdiction in which our securities are listed, and will file annual reports on Form 20-F within the time period required by the SEC, which is currently six months from the close of the fiscal year on December 31. These quarterly and annual reports may be reviewed at the SEC's Public Reference Room. Reports and other information filed electronically with the SEC are also available at the SEC's website.

As a foreign private issuer under the Securities Act, we are not subject to the proxy rules of Section 14 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") or the insider short-swing profit reporting requirements of Section 16 of the Exchange Act.

We have appointed The Bank of New York to act as depositary for our ADSs. During the time the deposit agreement remains in force, we will furnish the depositary with:

- our annual reports; and
- summaries of all notices of general meetings of shareholders and other reports and communications that are made generally available to our shareholders.

The depositary will, as provided in the deposit agreement, if we so request, arrange for the mailing of summaries in English of the reports and communications to all record holders of our ADSs. Any record holder of ADSs may read the reports, notices, or summaries thereof, and communications at the depositary's office located at 101 Barclay Street, New York, New York 10286.

Whenever a reference is made in this annual report to a contract or other document, please be aware that such reference is not necessarily complete and that you should refer to the exhibits that are a part of this annual report for a copy of the contract or other document. You may review a copy of the annual report at the SEC's public reference room in Washington, D.C.

#### I. Subsidiary Information

Not applicable.

#### Item 11. Quantitative and Qualitative Disclosures About Market Risk

The multinational nature of our operations and customer base expose us to the risk of changes in interest rates, foreign currency exchange rates and, to a limited extent, commodity prices. We selectively manage these exposures through the use of derivative instruments to mitigate market risk. Otherwise, we do not use derivative financial instruments for trading, other speculative purposes or other exposures. In addition, in the ordinary course of business Ternium also faces risks with respect to financial instruments that are either non-financial or non-quantifiable. Such risks principally include country risk and credit risk and are not presented in the following analysis. For additional information about our financial risk management, see note 33 to our audited consolidated financial statements included in this annual report.

The following tables provide a breakdown of Ternium's debt instruments at December 31, 2007 and 2006, which included fixed and variable interest rate obligations detailed maturity date:

At December 31, 2007	Expected maturity date, as of December 31,						
In thousands of U.S. Dollars	2008	2009	2010	2011	2012	Thereafter	Total
Non-current Debt							
Fixed Rate	_	_	_	_	_	7,661	7,661
Floating Rate	_	371,232	320,390	1,732,767	1,210,473	34,974	3,669,836
Current Debt							
Fixed Rate	186,977	_	_	_	_	_	186,977
Floating Rate	220,427						220,427
Total (1) (2)	407,404	371,232	320,390	1,732,767	1,210,473	42,635	4,084,901
			-			24	
At December 31, 2006	2007	2000	_	aturity date, as			T-4-1
In thousands of U.S. Dollars Non-current Debt	2007	2008	2009	2010	2011	<u>Thereafter</u>	Total
Fixed Rate						7,206	7,206
		200.904	120 021	04.022	1 250		
Floating Rate Current Debt	_	290,804	120,021	94,923	1,358	34,089	541,195
	150.010						150.010
Fixed Rate	150,918	_	_	_	_	_	150,918
Floating Rate	<u>357,776</u>						357,776
Total (1) (2)	508,694	290,804	120,021	94,923	1,358	41,295	1,057,095

<sup>(1)</sup> Borrowings are primarily bank borrowings with third parties. See Item 5. "Operating and Financial Review and Prospects—B. Liquidity and Capital Resources—Principal Sources of Funding—Financial Liabilities".

(2) As most borrowings are subject to floating rates that approximate market rates, with contractual repricing that occurs every three to six months, the fair value of each borrowing approximates its carrying amount and is not disclosed separately.

Our nominal weighted average interest rate for our debt instruments was 6.15% and 6.82% for 2007 and 2006, respectively. These rates were calculated using the rates set for each instrument in its corresponding currency and weighted using the dollar-equivalent outstanding principal amount of each instrument as of December 31, 2007, and 2006, respectively.

#### **Total Debt by Currency**

In thousands of U.S. Dollars	2007	2006
USD	3,998,196	961,150
MXN	84,638	_
VEB	_	40,100
ARS	2,067	55,845
Total	4,084,901	1,057,095

#### **Interest Rate Exposure Risk**

Interest rate movements create a degree of risk by affecting the amount of Ternium's interest payments and the value of Ternium's fixed rate debt. Most of Ternium's long-term borrowings are at variable rates, while its debt with related parties is at fixed rates. Ternium's total variable interest rate debt amounted to USD3,890 million (95% of total borrowings) for the year ended December 31, 2007 and USD899.0 million (85% of total borrowings) for the year ended December 31, 2006.

#### Interest Rate Derivative Contracts

As of December 31, 2007, most of the Company's long-term borrowings were at variable rates.

Each of Hylsa and Grupo Imsa entered into hedging agreements to manage the impact of floating interest rate changes on its indebtedness.

Hylsa entered into an interest rate cap agreement in 2003 with a notional amount as of December 31, 2007, of USD 120.8 million and an interest rate cap of 7.00%. This agreement was due on January 2, 2008, and is no longer outstanding. In addition, during 2007, Hylsa entered into four interest rate collars that fixed the interest rate to be paid over an aggregate notional amount of USD 1,125 million at an average range of 3.28% to 5.50%. These agreements are due in July 2009.

On February 23, 2007, Grupo Imsa entered into four interest rate collar agreements that fixed the interest rate to be paid over an aggregate notional amount of USD 250 million at an average range of 4.16% to 6.00%. These agreements are due in November 2011 and March 2012. On September 21, 2007, after Ternium obtained control of Grupo Imsa, Grupo Imsa entered into two other interest rate collar agreements that fixed the interest rate to be paid over an aggregate notional amount of USD 375 million, at an average range from 3.28% to 5.50%. Both agreements are due in July 2009.

As of December 31, 2007, Hylsa and Grupo Imsa were parties to interest rate collar agreements as detailed in the table below:

At December 31, 2007	Total	Fair Value
Interest Rate Collars Grupo Imsa		
Contract amount (in thousands of U.S. dollars)	375,000	
Average fixed pay range	5.50% - 3.28%	
Floating received rate	<b>US-LIBOR 6M</b>	
		-6,561
Contract amount (in thousands of U.S. dollars)	250,000	
Average fixed pay range	6.00% - 4.16%	
Floating received rate	<b>US-LIBOR 3M</b>	
Interest Rate Collars Hylsa		
Contract amount (in thousands of U.S. dollars)	1,125,000	
Average fixed pay range	5.50% - 3.28%	
Floating received rate	<b>US-LIBOR 6M</b>	
		-2,996
Interest Rate Cap Hylsa		
Contract amount (in thousands of U.S. dollars)	120,841	
Fixed pay rate	7%	
Floating received rate	US-LIBOR 3M	

#### Foreign Exchange Exposure Risk

A portion of Ternium's business is carried out in currencies other than the U.S. dollar, Ternium's reporting currency. As a result of this foreign currency exposure, exchange rate fluctuations impact Ternium's results as reported in its income statement in the form of both translation risk and transaction risk. Translation risk is the risk that Ternium's consolidated financial statements for a particular period or as of a certain date may be affected by changes in the prevailing rates of the various functional currencies of the reporting subsidiaries against the U.S. dollar. Transaction risk is the risk that the value of transactions executed in currencies other than the subsidiary's functional currency may vary according to currency fluctuations.

# Foreign Exchange Derivative Contracts

Ternium aims to manage the negative impact of fluctuations in the value of other currencies with respect to the U.S. dollar. However, the fact that some subsidiaries have measurement currencies other than the U.S. dollar may, at times, distort the result of these efforts as reported under IFRS.

Ternium operates and sells its products in different countries, and as a result is exposed to foreign exchange rate volatility. Ternium's subsidiaries may use derivative contracts in order to hedge their exposure to exchange rate risk derived from their trade and financial operations.

As of December 31, 2007, Siderar had a non-deliverable forward agreement with a notional amount of ARP20.4 million at an average exchange rate of 3.1655 Argentine pesos per U.S. Dollar. This forward was due in January 2008, and is no longer outstanding.

On May 27, 2003, Grupo Imsa entered into a cross currency swap contract with Bank of America to manage its exposure to changes in the Mexican peso against the U.S. Dollar and the impact of the floating interest rate changes on certain debt instruments. As of December 31, 2007, the notional amount was USD 52.6 million and a fixed interest rate of 9.30% per annum. This agreement is due on May 27, 2009.

Futhermore, during September and October, 2007, Grupo Imsa entered into three forward sales with an aggregate notional amount of USD 150 million, and an average exchange rate of 11.02 Mexican pesos per U.S. Dollar, to manage its exposure to changes in the Mexican peso against the U.S. Dollar. These forwards were due on March 3, 2008 and are no longer outstanding.

The net fair values of the exchange rate derivative contracts as of December 31, 2007 and December 31, 2006 were:

(Thousand USD)

		Fair value at Dece	mber 31,
Currencies	Contract	2007	2006
MXN/USD	Forwards	(1,220)	817
	<ul> <li>Cross Currency Swap</li> </ul>	(2,486)	_
ARS/USD	ND Forwards	(30)	178
		(3,736)	995

#### **Commodities Exposure Risk**

Ternium's subsidiaries use certain commodities and raw materials that are subject to price volatility caused by supply and weather conditions, political situations, financial variables and other unpredictable factors. As a result, they are exposed to the volatility in the price of these commodities and raw materials. Ternium's policy is to manage this risk by partially fixing the underlying price or limiting its volatility for a defined period.

#### Natural Gas

As discussed in Item 4. "Information on the Company—Raw Materials and Energy", Siderar and Sidor have entered into long term agreements contracts for the supply of natural gas. On the other hand, Ternium Mexico purchases all of its natural gas from Pemex and GIMSA. Natural gas is affected by commodity pricing and is, therefore, subject to price volatility caused by weather, production problems and other factors that are outside Ternium Mexico's control and which are generally unpredictable. Ternium Mexico constantly monitors the natural gas markets to manage this exposure.

#### Commodities Derivative Contracts

During 2006 and 2007, Hylsa entered into several derivatives contracts with the purpose of limiting the high volatility of natural gas prices. These contracts included vanilla and exotic options with JP Morgan and Citibank N.A.

As of December 2007, Hylsa had four instruments outstanding over an aggregate notional amount of 6 million MMBTU (50 contracts a month). These instruments hedged the price of gas until March 2008.

	Average	Decer	value at nber 31,
Contract	price	2007	2006
Call – Purchases	7.65/7.45	1,200	13,167
Call – Sales	10.00	(29)	(6,716)
Put – Sales	7.65@KI /7.45@KI	(594)	(12,505)
Swaps – Purchases	7.36	_	(9,433)
		577	(15,487)

#### Other Commodities and raw materials

In the past, management has used commodity derivative instruments to cover fluctuations in the market prices of certain raw materials used in the production processes, such as zinc, aluminum and tin. While these markets are monitored periodically, during 2006 and 2007, Ternium has not hedged any commodity positions other that those of natural gas.

Item 12. Description of Securities Other Than Equity Securities

Not applicable.

#### PART II

Item 13. Defaults, Dividend Arrearages and Delinquencies

None.

Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds

None.

#### **Item 15.** Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-5(e) under the Securities Exchange Act of 1934) as of December 31, 2007. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of December 31, 2007, our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and to ensure that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective at a reasonable assurance level.

#### Management's report on internal control over financial reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934.) Ternium's internal control over financial reporting was designed by management to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of its financial statements for external purposes in accordance with International Financial Reporting Standards.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements or omissions. In addition, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted its assessment of the effectiveness of Ternium's internal control over financial reporting based on the framework in *Internal Control —Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Based on this assessment, management has concluded that Ternium's internal control over financial reporting, as of December 31, 2007, is effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes.

As allowed under certain SEC guidance, management's assessment of internal control over financial reporting excludes the operations of Grupo Imsa and its subsidiaries, which were acquired in a purchase business combination on July 26, 2007. These operations constituted, prior to giving effect to the elimination in consolidation of intercompany transactions and balances, USD5,894.2 million of total assets and USD976.3 million of total revenues.

The effectiveness of Ternium's internal control over financial reporting as of December 31, 2007 has been audited by Price Waterhouse & Co S.R.L., an independent registered public accounting firm, as stated in their report included herein. See "Report of Independent Registered Public Accounting Firm."

#### **Change in Internal Control over Financial Reporting**

During the period covered by this report, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

No changes in our internal control over financial reporting are anticipated to be made as a result of the Grupo Imsa transaction.

#### Item 16A. Audit Committee Financial Expert

On June 4, 2008, our board of directors has determined that none independent member of the audit committee, meet the attributes defined in Item 16A of Form 20-F for "audit committee financial experts". We do not have an audit committee financial expert because we have concluded that the membership of the audit committee as a whole has sufficient recent and relevant financial experience to properly discharge its functions. In addition, the audit committee, from time to time as it deems necessary, engages persons that meet all of the attributes of an "audit committee financial expert" as consultants.

#### Item 16B. Code of Ethics

We have adopted a code of ethics that applies specifically to our principal executive officers, and principal financial and accounting officer and controller, as well as persons performing similar functions. We have also adopted a code of conduct that applies to all company employees, including contractors, subcontractors and suppliers.

The text of our code of ethics for senior financial officers and code of conduct for employees is posted on our web site at: www.ternium.com/en/Investor/corporategovernance.asp.

#### Item 16C. Principal Accountant Fees and Services

Fees Paid to the Company's Principal Accountant

In 2007, PricewaterhouseCoopers served as the principal external auditor for the Company. Fees payable to PricewaterhouseCoopers in 2007 are detailed below:

	For the yea	mber 31,	
In thousands of U.S. dollars	2007	2006	2005
Audit Fees	2,664	1,988	1,524
Audit-Related Fees	175	635	1,730
Tax Fees	19	81	421
All Other Fees	327	128	162
Total	3,185	2,832	3,837

#### Audit Fees

Audit fees were paid for professional services rendered by the auditors for the audit of the consolidated financial statements of the Company and the statutory financial statements of the Company and its subsidiaries.

#### Audit-Related Fees

Audit-related fees are typically services that are reasonably related to the performance of the audit or review of the consolidated financial statements and are not reported under the audit fee item above. This item includes fees for attestation services on financial information of the Company and its subsidiaries included in their annual reports that are filed with their respective regulators.

#### Tax Fees

Tax fees were paid for tax compliance and tax advice professional services.

#### All Other Fees

Fees disclosed in the table above under "All Other Fees" consisted primarily of fees paid for consulting services provided in connection with processing documentation. It also included fees paid for services provided to Siderar related to fiscal information that is filed with the tax regulators.

#### Audit Committee's Pre-approval Policies and Procedures

The Company's audit committee is responsible for, among other things, the oversight of the Company's independent auditors. The audit committee has adopted a policy of pre-approval of audit and permissible non-audit services provided by its independent auditors in its charter.

Under the policy, the audit committee makes its recommendations through the board of Directors to the shareholders' meeting concerning the continuing appointment or termination of the Company's independent auditors. On a yearly basis, the audit committee reviews together with management and the independent auditor, the audit plan, audit related services and other non-audit services and approves the related fees. Any changes to the approved fees must be reviewed and approved by the audit committee. In addition, the audit committee delegated to its Chairman the authority to consider and approve, on behalf of the Audit Committee, additional non-audit services that were not recognized at the time of engagement, which must be reported to the other members of the audit committee at its next meeting. No services outside the scope of the audit committee's approval can be undertaken by the independent auditor.

During 2007, the audit committee did not approve any fees pursuant to the *de minimis* exception to the pre-approval requirement provided by paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X.

# Item 16D. Exemptions from the Listing Standards for Audit Committees

Not applicable.

# Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

In 2007, to our knowledge, there were no purchases of any class of registered equity securities of the Company by the Company or any "affiliated purchaser" (as such term is defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934) during 2007.

In the future, we may, with the approval of our shareholders, initiate a stock repurchase or similar program or engage in other transactions pursuant to which we would repurchase, directly or indirectly, the Company's ordinary shares, ADSs or both. In addition, we or our subsidiaries may enter into transactions involving purchases of derivatives or other instruments with returns linked to the Company's ordinary shares, ADSs or both. The timing and amount of repurchase transactions under any such program, or purchases of derivatives or other instruments, would depend on market conditions as well as other corporate and regulatory considerations.

### **PART III**

#### **Item 17.** Financial Statements

We have responded to Item 18 in lieu of responding to this Item.

#### Item 18. Financial Statements

See pages F-1 through F-51 of this annual report.

#### Item 19. Exhibits

Exhibit Number	Description
1.1	Updated and Consolidated Articles of Association of Ternium S.A., dated as of March 17, 2006*
2.1	Deposit Agreement entered into between Ternium S.A. and The Bank of New York**
4.1	Participation Agreement ("Contrato de Cuentas en Participacion"), dated June 20, 2003, between Sidor, C.A. and Ylopa Servicos de Consultadoria, Lda., as amended and supplemented as of October 15, 2003 and November 18, 2004***
4.2	Participation Agreement ("Contrato de Cuentas en Participacion"), dated June 20, 2003, between Sidor, C.A. and Corporacion Venezolana de Guayana, as amended and supplemented as of October 15, 2003 and November 18, 2004***
4.3	Shareholders' Agreement, dated July 20, 2005, between I.I.I.—Industrial Investments Inc. and Usinas Siderurgicas de Minas Gerais, S.A.—USIMINAS***
4.4	Shareholders' Agreement, dated January 9, 2006, between Tenaris S.A. and Inversora Siderurgica Limited****
8.1	List of subsidiaries of Ternium S.A.
12.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
12.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
13.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
13.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<sup>\*</sup> Incorporated by reference to the Annual Report on Form 20-F, filed by Ternium S.A. on June 30, 2006 (File No. 001-32734).

<sup>\*\*</sup> Incorporated by reference to the Registration Statement on Form F-6, filed by Ternium S.A. on January 11, 2006 (File No. 333-130952).

<sup>\*\*\*</sup> Incorporated by reference to the F-1 Registration Statement filed by Ternium S.A. on January 11, 2006 (File No. 333-130950).

<sup>\*\*\*\*</sup> Incorporated by reference to the F-1 Registration Statement filed by Ternium S.A. on January 27, 2006 (File No. 333-130950).

# TERNIUM S.A.

CONSOLIDATED FINANCIAL STATEMENTS As of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005

46a, Avenue John F. Kennedy, 2 nd floor

L - 1855

R.C.S. Luxembourg: B 98 668

# TERNIUM S.A.

# **Index to financial statements**

# **Consolidated Financial Statements**

Report of Independent Registered Public Accounting Firm	F-1
Consolidated income statements for the years ended December 31, 2007, 2006 and 2005	F-3
Consolidated balance sheets as of December 31, 2007 and 2006	F-4
Consolidated statements of changes in shareholders' equity for the years ended December 31, 2007, 2006 and 2005	F-5
Consolidated cash flow statements for the years ended December 31, 2007, 2006 and 2005	F-7
Notes to the consolidated financial statements	F-9

#### **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Ternium S.A.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, of cash flows and of changes in shareholders' equity present fairly, in all material respects, the financial position of Ternium S.A. and its subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in "Management's Report on Internal Control Over Financial Reporting" appearing under Item 15. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our audits (which was an integrated audit in 2007). We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in "Management's Report on Internal Control Over Financial Reporting" appearing under Item 15, management has excluded Grupo IMSA SAB de CV (and its subsidiaries) from its assessment of internal control over financial reporting as of December 31, 2007 because it was acquired by the Company in a purchase business combination in July 2007. We have also excluded Grupo IMSA SAB de CV (and its subsidiaries) from our audit of internal control over financial reporting. Grupo IMSA SAB de CV (and its subsidiaries) is a wholly-owned subsidiary whose total assets and total revenues, prior to giving effect to the elimination in consolidation of intercompany transactions and balances, amount to USD 5,894 million and USD 976 million, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2007.

Buenos Aires, Argentina

June 25, 2008

PRICE WATERHOUSE & CO. S.R.L.

by /s/ Marcelo D. Pfaff (Partner)

Marcelo D. Pfaff

# **TERNIUM S.A.**

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005 (All amounts in USD thousands)

# CONSOLIDATED INCOME STATEMENTS

		Ye	31,	
	Notes	2007	2006	2005
Continuing operations				
Net sales	30	8,184,381	6,565,582	4,449,771
Cost of sales	6 & 30	(5,796,040)	(4,296,979)	(2,486,974)
Gross profit		2,388,341	2,268,603	1,962,797
Selling, general and administrative expenses	7	(825,807)	(624,784)	(504,687)
Other operating income (expenses), net	9	23,874	(7,250)	(65,949)
Operating income		1,586,408	1,636,569	1,392,161
Interest expense	30 &31	(142,137)	(112,918)	(81,608)
Interest income	30	66,878	52,554	32,324
Other financial expenses, net	10 & 30	(351,096)	(322,417)	(261,452)
Excess of fair value of net assets acquired over cost	3	_	_	188,356
Equity in (losses) earnings of associated companies	14	(7,065)	4,534	21,524
Income before income tax expense		1,152,988	1,258,322	1,291,305
Income tax expense	11	(162,640)	(262,356)	(218,492)
Income from continuing operations		990,348	995,966	1,072,813
Discontinued operations				
Income from discontinued operations	29	10,818		
Net income for the year		1,001,166	995,966	1,072,813
Attributable to:				
Equity holders of the Company	28	784,490	795,424	704,406
Minority interest		216,676	200,542	368,407
		1,001,166	995,966	1,072,813
Weighted average number of shares outstanding	28	2,004,743,442	1,936,833,060	1,209,476,609
Basic earnings per share for profit attributable to the equity holders of the Company				
(expressed in USD per share)		0.39	0.41	0.58
Diluted earnings per share for profit attributable to the equity holders of the		0.20	0.41	0.54
Company (expressed in USD per share)		0.39	0.41	0.54

The accompanying notes are an integral part of these consolidated financial statements.

# **TERNIUM S.A.**

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005 (All amounts in USD thousands)

# CONSOLIDATED BALANCE SHEETS

	Notes	Decembe	nber 31, 2007 December 31,		r 31, 2006
ASSETS					
Non-current assets					
Property, plant and equipment, net	12	6,858,779		5,420,683	
Intangible assets, net	13	1,452,230		551,587	
Investments in associated companies	14	44,042		16,285	
Other investments, net	15 & 30	14,815		13,387	
Deferred tax assets	23	31,793		36,439	
Receivables, net	16 & 30	217,638	8,619,297	78,903	6,117,284
Current assets					
Receivables	17 & 30	426,038		175,818	
Derivative financial instruments	25	577		7,852	
Inventories, net	18	1,913,051		1,241,325	
Trade receivables, net	19 & 30	847,827		577,866	
Other investments	20	65,337			
Cash and cash equivalents	20	1,126,041	4,378,871	643,352	2,646,213
Non-current assets classified as held for sale	29		769,142		7,042
			5,148,013		2,653,255
Total assets			13,767,310		8,770,539
EQUITY					
Capital and reserves attributable to the company's equity holders			4,452,680		3,757,558
Minority interest			1,914,210		1,729,583
Total equity			6,366,890		5,487,141
LIABILITIES					
Non-current liabilities					
Provisions	21	57,345		60,543	
Deferred income tax	23	1,337,039		985,155	
Other liabilities	24	336,500		274,566	
Trade payables	30	6,690		7,229	
Borrowings	26	3,677,497	5,415,071	548,401	1,875,894
Current liabilities					
Current tax liabilities		184,766		103,195	
Other liabilities	24 & 30	182,239		158,374	
Trade payables	30	983,884		621,754	
Derivative financial instruments	25	13,293		15,487	
Borrowings	26	407,404	1,771,586	508,694	1,407,504
Liabilities directly associated with non-current assets classified as held for sale	29		213,763		
			1,985,349		1,407,504
Total liabilities			7,400,420		3,283,398
Total equity and liabilities			13,767,310		8,770,539

The accompanying notes are an integral part of these consolidated financial statements.

# TERNIUM S.A.

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005

(All amounts in USD thousands)

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

	Attributable to the Company's equity holders (1)									
	Capital stock (2)	Initial public offering expenses	Revaluation and other reserves	Capital stock issue discount (3)	Currency translation adjustment	Retained earnings	Total	Minority interest	Total Equity at December 31,	Total Equity at December 31,
Balance at January 1	2,004,744			(2,324,866)				1,729,583	5,487,141	3,575,919
Currency translation	, ,	, ,	, ,		, , ,	, ,	, ,	, ,	, ,	, ,
adjustment					10,869		10,869	(13,019)	(2,150)	(36,907)
Net income for the year						784,490	784,490	216,676	1,001,166	995,966
Total recognized income										
for the year					10,869	784,490	795,359	203,657	999,016	959,059
Dividends paid in cash and										
other distributions			(100,237)				(100,237)		(100,237)	_
Dividends paid in cash and										
other distributions by								(20,000)	(20,000)	(27.175)
subsidiary companies Acquisition of business								(20,000)	(20,000)	(27,175)
(see Note 3)								(195)	(195)	(154,690)
Contributions from								(1)3)	(1)3)	(154,070)
shareholders										
(see Note 1)								_	_	3,085
Contributions from										ŕ
minority shareholders										
in consolidated										
subsidiaries								1,165	1,165	
Conversion of										
Subordinated										
Convertible Loans (see										
Note 1)									_	605,924
Initial Public Offering (see										525.010
Note 1)	2.004.744	(22.205)	1.046.062	(2.224.966)	(110 720)	2.050.054	4.453.600	1.014.210	(266,000	525,019
Balance at December 31	2,004,744	<u>(25,295)</u>	<u>1,946,962</u>	<u>(2,324,866)</u>	<u>(110,739</u> )	2,959,874	4,452,680	<u>1,914,210</u>	6,366,890	5,487,141

#### **TERNIUM S.A.**

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005

(All amounts in USD thousands)

#### CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED)

	Attributable to the Company's equity holders (1)				(1)					
	Capital	Initial public offering	Revaluation and other	Capital stock issue discount	Currency translation	Retained		Minority	Total Equity at December 31,	Total Equity at December 31,
	stock (2)	expenses	reserves	(3)	adjustment	earnings	Total	interest	2006	2005
Balance at January 1	1,396,552	(5,456)	1,462,137	(2,298,048)	(92,691)	1,379,960	1,842,454	1,733,465	3,575,919	1,771,851
Currency translation adjustment					(28,917)		(28,917)	(7,990)	(36,907)	(120,246)
Net income for the year						795,424	795,424	200,542	995,966	1,072,813
Total recognized income for the year					(28,917)	795,424	766,507	192,552	959,059	952,567
Dividends paid in cash and other distributions									_	(238,652)
Dividends paid in cash and other distributions by subsidiary companies								(27,175)	(27,175)	(130,571)
Acquisition of business (see Note 3)			(32,429)				(32,429)	(122,261)	(154,690)	
Contributions from shareholders										
(see Note 1)	33,801		43,100	(26,818)			50,083	(46,998)	3,085	54,758
Conversion of Subordinated Convertible Loans (see Note 1)	302,962		302,962				605,924		605,924	_
Initial Public Offering (see	202,702		202,202				300,721			
Note 1)	271,429	(17,839)	271,429				525,019		525,019	(5,456)
<b>Balance at December 31</b>	2,004,744	(23,295)	2,047,199	(2,324,866)	(121,608)	2,175,384	3,757,558	1,729,583	5,487,141	3,575,919

<sup>(1)</sup> Shareholders' equity determined in accordance with accounting principles generally accepted in Luxembourg is disclosed in Note 27 (iv).

Dividends may be paid by Ternium to the extent distributable retained earnings calculated in accordance with Luxembourg law and regulations exist. Therefore, retained earnings included in these consolidated financial statements may not be wholly distributable. See Note 27 (iv). The accompanying notes are an integral part of these consolidated financial statements.

<sup>(2)</sup> At December 31, 2007, the Capital Stock adds up to 2,004,743,442 shares at a nominal value of USD1 each.

<sup>(3)</sup> Represents the difference between book value of non-monetary contributions received from shareholders under Luxembourg GAAP and IFRS.

### TERNIUM S.A.

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005

(All amounts in USD thousands)

### CONSOLIDATED CASH FLOW STATEMENTS

		Year ended December 31,		
	Notes	2007	2006	2005
Cash flows from operating activities				
Net income for the year		1,001,166	995,966	1,072,813
Adjustments for:				
Depreciation and amortization	12&13	565,848	424,495	316,405
Income tax accruals less payments	31	(181,048)	(18,075)	(44,008)
Derecognition of property, plant and equipment	9 (iii)		13,323	54,348
Excess of fair value of net assets acquired over cost	3	_	_	(188,356)
Changes to pension plan	24	_	46,947	_
Equity in loss (earnings) of associated companies	14	7,065	(4,534)	(21,524)
Interest accruals less payments	31	89,465	4,197	24,523
Changes in provisions	21&22	(10,125)	33,802	19,046
Changes in working capital	31	24,883	(276,153)	54,420
Discontinued operations	29	6,535	_	_
Others		60,412	25,005	(25,212)
Net cash provided by operating activities		1,564,201	1,244,973	1,262,455
Cash flows from investing activities				
Capital expenditures	12&13	(436,268)	(405,817)	(244,939)
Changes in trust funds	120010	(.50,200)	5,185	83,570
Acquisition of business:			0,100	00,070
Purchase consideration	3	(1,728,869)	(210,548)	(2,196,678)
Cash acquired (1)	3	190,087	(210,810)	520,753
Income tax credit paid on business acquisition	3	(297,700)	_	
Increase in other investments		(65,337)	_	_
Investments in associated companies			(2,598)	_
Proceeds from the sale of property, plant and equipment		24,883	3,425	6,063
Discontinued operations	29	(10,435)		_
Net cash used in investing activities		(2,323,639)	(610,353)	(1,831,231)
Cash flows from financing activities		(2,020,00)	(010,000)	(1,001,201)
Dividends paid in cash and other distributions to company's shareholders		(100,237)	_	(238,652)
Dividends paid in cash and other distributions to company's shareholders  Dividends paid in cash and other distributions by subsidiary companies		(20,000)	(27,175)	(230,032) $(130,571)$
Net proceeds from Initial Public Offering		(20,000)	525,019	(130,371)
Contributions from shareholders		_	3,085	54,758
Contributions from minority shareholders in consolidated subsidiaries		1,165	3,063	34,736
Proceeds from borrowings		4,132,745	167,283	2,135,430
Repayments of borrowings		(2,760,938)	(1,424,495)	(657,597)
		_ <del></del>		
Net cash provided by (used in) financing activities		1,252,735	<u>(756,283)</u>	1,163,368
Increase (Decrease) in cash and cash equivalents		493,297	(121,663)	594,592
Movement in cash and cash equivalents		622.002	754000	104.075
At January 1,(2)		633,002	754,980	194,875
Effect of exchange rate changes		(258)	(315)	(34,487)
Increase (Decrease) in cash and cash equivalents		493,297	(121,663)	594,592
Cash and cash equivalents at December 31,	20	1,126,041	633,002	754,980
Non-cash transactions				
Conversion of debt instruments into shares		_	605,924	127,576

<sup>(1)</sup> The amount of cash acquired of USD 520,753 was presented as a movement in cash and cash equivalents at December 31, 2005.

The accompanying notes are an integral part of these consolidated financial statements.

<sup>(2)</sup> In addition, the Company has restricted cash for USD 10,350 and USD 10,650 at December 31, 2006 and December 31, 2005, respectively.

#### **TERNIUM S.A.**

# Consolidated financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005

(All amounts in USD thousands)

### INDEX TO THE NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- 1 Business of the Company, Initial Public Offering and corporate reorganization
- 2 Basis of presentation
- 3 Acquisition of business
- 4 Accounting policies
- 5 Segment information
- 6 Cost of sales
- 7 Selling, general and administrative expenses
- 8 Labor costs (included in cost of sales, selling, general and administrative expenses)
- 9 Other operating income (expense), net
- 10 Other financial expenses, net
- 11 Income tax expense
- 12 Property, plant and equipment, net
- 13 Intangible assets, net
- 14 Investments in associated companies
- 15 Other investments, net non current
- 16 Receivables, net non current
- 17 Receivables current
- 18 Inventories, net
- 19 Trade receivables, net
- 20 Cash, cash equivalents and other investments
- 21 Allowances and Provisions non current
- 22 Allowances current
- 23 Deferred income tax
- 24 Other liabilities
- 25 Derivative financial instruments
- 26 Borrowings
- 27 Contingencies, commitments and restrictions on the distribution of profits
- 28 Earnings per share
- 29 Discontinued operations
- 30 Related party transactions
- 31 Cash flow disclosures
- 32 Recently issued accounting pronouncements
- 33 Financial risk management
- 34 Post balance sheet events

# TERNIUM S.A. Notes to the Consolidated Financial Statements

# 1 Business of the Company, Initial Public Offering and corporate reorganization

Ternium S.A. (the "Company" or "Ternium"), a Luxembourg Corporation (Societé Anonyme), was incorporated on December 22, 2003 to hold investments in flat and long steel manufacturing and distributing companies.

Near the end of 2004, Ternium was acquired by its ultimate parent company San Faustín N.V. ("San Faustín"), a Netherlands Antilles company, to serve as a vehicle in the restructuring of San Faustín's investments in the flat and long steel manufacturing and distribution business. This restructuring was carried out by means of a corporate reorganization through which Ternium was assigned the equity interests previously held by San Faustín and its subsidiaries in various flat and long steel manufacturing and distributing companies (the "Corporate Reorganization"). The Corporate Reorganization took place in fiscal year 2005. Until that date, Ternium was a dormant company.

On January 11, 2006, the Company successfully completed its registration process with the United States Securities and Exchange Commission ("SEC") and announced the commencement of its offer to sell 24,844,720 American Depositary Shares ("ADS") representing 248,447,200 shares of common stock through Citigroup Global Markets Inc., Deutsche Bank Securities Inc., JP Morgan Securities Inc., Morgan Stanley & Co. Incorporated, BNP Paribas Securities Corp., Caylon Securities (USA) Inc. and Bayerische Hypo-und Vereinsbank AG (collectively, the "Underwriters" and the offering thereunder, the "Initial Public Offering"). The Company's Initial Public Offering was priced at USD20 per ADS. The gross proceeds from the Initial Public Offering totaled USD 496.9 million and have been used to fully repay Tranche A of the Ternium Credit Facility, after deducting related expenses.

Ternium's ADSs began trading on the New York Stock Exchange under the symbol "TX" on February 1, 2006. The Company's Initial Public Offering was settled on February 6, 2006.

Also, the Company granted the Underwriters an option, exercisable for 30 days from January 31, 2006, to purchase up to 3,726,708 additional ADSs at the public offering price of USD20 per ADS less an underwriting discount of USD0.55 per ADS. On February 23, 2006 the Underwriters exercised partially this over-allotment option granted by the Company. In connection with this option, on March 1, 2006, the Company issued 22,981,360 new shares. The gross proceeds from this transaction totaled USD46.0 million.

In addition, during 2005, the Company entered into the Subordinated Convertible Loan Agreements for a total aggregate amount of USD594 million to fund the acquisition of Hylsamex. As per the provisions contained in the Subordinated Convertible Loan Agreements, the Subordinated Convertible Loans would be converted into shares of the Company upon delivery of Ternium's ADSs to the Underwriters. On February 6, 2006, the Subordinated Convertible Loans (including interest accrued through January 31, 2006) were converted into shares at a conversion price of USD 2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006.

Furthermore, in November 2005, Siderúrgica del Turbio Sidetur S.A. ("Sidetur"), a subsidiary of Siderúrgica Venezolana Sivensa S.A. ("Sivensa"), exchanged with Inversora Siderúrgica Limited ("ISL", a wholly-owned subsidiary of Ternium's majority shareholder) its 3.42% equity interest in Consorcio Siderurgia Amazonia Ltd. ("Amazonia") and USD 3.1 million in cash for shares of the Company. On February 9, 2006, ISL contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly issues shares of the Company after the settlement of the Initial Public Offering. The increase in equity resulting from this transaction is reflected under "Contributions from shareholders" line items in the Statement of changes in shareholders' equity and amounts to USD 50,083.

After the completion of the Initial Public Offering, the conversion of the Subordinated Convertible Loans, the exercise of the option granted to the Underwriters and the consummation of the transactions contemplated in the Corporate Reorganization agreement, 2,004,743,442 shares (including shares in the form of ADSs) were outstanding.

#### 2 Basis of presentation

These consolidated financial statements have been prepared in accordance with those IFRS standards and IFRIC interpretations issued and effective or issued and early adopted as at the time of preparing these statements (February 2008), as issued by the International Accounting Standards Board. These consolidated financial statements are presented in thousands of United States dollars ("USD").

As mentioned in Note 1, Ternium was assigned the equity interests previously held by San Faustín and its subsidiaries in various flat and long steel manufacturing and distributing companies. As these transactions were carried out among entities under common control, the assets and liabilities contributed to the Company have been accounted for at the relevant predecessor's cost, reflecting the carrying amount of such assets and liabilities. Accordingly, the consolidated financial statements include the financial statements of the above-mentioned companies on a combined basis at historical book values on a carryover basis as though the contribution had taken place on January 1, 2003, (the transition date to IFRS) and no adjustment has been made to reflect fair values at the time of the contribution.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

# 2 Basis of presentation (continued)

Detailed below are the companies whose consolidated financial statements have been included in these consolidated financial statements.

	Country of			tage of owner December 31	
Company	Organization	Main activity	2007	2006	2005
Ternium S.A.	Luxembourg	Holding of investments in flat and long steel			
		manufacturing and distributing companies	100.00%	100.00%	100.00%
Hylsamex S.A. de C.V.(1)	Mexico	Holding company	88.23%	88.22%	86.68%
Siderar S.A.I.C.	Argentina	Manufacturing of flat steel products	60.93%	60.93%	56.07%
Sidor C.A.(2)	Venezuela	Manufacturing and selling of steel products	56.38%	56.38%	53.20%
Ternium Internacional S.A.	Uruguay	Holding company and marketing of steel			
(formerly Techintrade Uruguay S.A.)		products	100.00%	100.00%	100.00%
III Industrial Investments Inc. S.A. de C.V.(3)	Mexico	Holding company	_		100.00%
Inversiones Siderúrgicas S.A.	Panama	Holding company	_	100.00%	100.00%
Ylopa - Servicos de Consultadoria Lda.(4)	Madeira -	Participation in the debt restructuring process of			
	Free zone	Amazonia and Sidor C.A.	95.66%	95.66%	95.12%
Consorcio Siderurgia Amazonia Ltd.(5)	Cayman	Holding of investments in Venezuelan steel			
	Islands	companies	94.39%	94.39%	89.07%
Fasnet International S.A.	Panama	Holding company	100.00%	100.00%	100.00%
Alvory S.A.	Uruguay	Holding of investment in procurement services			
		companies	100.00%	100.00%	100.00%
Comesi San Luis S.A.I.C.(6)	Argentina	Production of cold or hot rold prepainted,			
		formed and skelped steel sheets	61.32%	61.32%	56.07%
Inversiones Basilea S.A.(7)	Chile	Purchase and sale of real estate and other	60.93%	60.93%	56.07%
Prosid Investments S.C.A.(7)	Uruguay	Holding company	60.93%	60.93%	56.07%
Impeco S.A.(7)	Argentina	Manufacturing of pipe products	60.93%	60.93%	60.93%
Socominter de Guatemala S.A.(8)	Guatemala	Marketing of steel products	100.00%	100.00%	100.00%
Ternium Internacional España S.L.U (formerly	Spain	Marketing of steel products			
Socominter de España S.A.U.)(8)			100.00%	100.00%	100.00%
Ternium International Ecuador S.A. (formerly	Ecuador	Marketing of steel products			
Socotrading S.A.)(8)			100.00%	100.00%	100.00%
Ternium International USA Corporation (formerly	USA	Marketing of steel products			
Techintrade Corporation)(8)			100.00%	100.00%	100.00%
Ternium Internationaal B.V. (formerly Techint	Netherlands	Marketing of steel products			
Engineering Company B.V.)(8)			100.00%	100.00%	100.00%

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

# 2 Basis of presentation (continued)

	Country of			tage of owner December 31	
Company	Organization	Main activity	2007	2006	2005
Ternium Internacional Perú S.A.C. (formerly	Peru	Marketing of steel products	100.00%	100.00%	100.00%
Techintrade del Perú S.A.C.)(8)					
Ternium International Inc.(8)	Panama	Marketing of steel products	100.00%		_
Hylsa S.A. de C.V.(9)	Mexico	Manufacturing and selling of steel products	88.23%	88.22%	86.68%
Ferropak Comercial S.A. de C.V.(9)	Mexico	Scrap company	88.23%	88.22%	86.68%
Ferropak Servicios S.A. de C.V.(9)	Mexico	Services	88.23%	88.22%	86.68%
Galvacer America Inc(9)	USA	Distributing company	88.23%	88.22%	86.68%
Galvamet America Corp(9)	USA	Manufacturing and selling of insulates panel			
		products	88.23%	88.22%	86.68%
Transamerica E. & I. Trading Corp(9)	USA	Scrap company	88.23%	88.22%	86.68%
Galvatubing Inc.(9)	USA	Manufacturing and selling of pipe products	88.23%	88.22%	86.68%
Las Encinas S.A. de C.V.(9)	Mexico	Exploration, explotation and pelletizing of iron			
		ore	88.23%	88.22%	86.68%
Técnica Industrial S.A. de C.V.(9)	Mexico	Services	88.23%	88.22%	86.68%
Acerex S.A. de C.V.	Mexico	Tooling services		_	43.34%
Acerex Servicios S.A. de C.V.	Mexico	Services	_	_	43.34%
Consorcio Minero Benito Juarez Peña Colorada	Mexico	Exploration, explotation and pelletizing of iron			
S.A.de C.V.(10)		ore	44.12%	44.11%	43.34%
Peña Colorada Servicios S.A. de C.V.(10)	Mexico	Services	44.12%	44.11%	43.34%
Ternium Treasury Services S.A.	Uruguay	Financial Services	100.00%	_	_
Ternium Treasury Services B.V	Holanda	Financial Services	100.00%	_	_
Servicios Integrales Nova de Monterrey S.A. de	Mexico	Medical and Social Services			
C.V.(11)			65.73%	_	
Ternium Mexico S.A. de C.V.	Mexico	Holding company			
(formerly Grupo Imsa S.A.B. de C.V.)			100.00%	_	_
Imsa Acero S.A. de C.V.(12)	Mexico	Holding company	100.00%	_	
Enermex S.A. de C.V.(12)	Mexico	Holding company	100.00%	_	_
Sefimsa S.A. de C.V.(12)	Mexico	Financial Services	100.00%	_	_
Ecore Holding S. de R.L. de C.V.(12)	Mexico	Holding company	100.00%	_	_
Neotec L.L.C.(12)	USA	Holding company	100.00%	_	_
Treasury Services L.L.C.(12)	USA	Financial Services	100.00%	_	_
APM, S.A. de C.V.	Mexico	Manufacturing and selling of steel products	100.00%	_	_
Acedor, S.A. de C.V.	Mexico	Holding company	100.00%	_	_
Empresas Stabilit S.A. de C.V.(12)	Mexico	Holding company	100.00%	_	_
Acerus S.A. de C.V.(12)	Mexico	Manufacturing and selling of steel products	100.00%	_	_

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 2 Basis of presentation (continued)

	Country of		Percentage of at Decer		
Company	Organization	Main activity	2007	2006	2005
Imsa Monclova S.A. de C.V.(12)	Mexico	Services	100.00%	_	_
Imsamex Ecuador S.A.(12)	Ecuador	Marketing of steel products	100.00%	_	_
Industrias Monterrey S.A.(12)	Guatemala	Manufacturing and selling of steel products	100.00%	_	_
Imsaacero Ecuador Holding S.A.(12)	Ecuador	Holding company	100.00%	_	_
Corporativo Grupo Imsa S.A. de C.V.(12)	Mexico	Services	100.00%	_	_
Industrias Monterrey S.A. de C.V.(12)	Mexico	Manufacturing and selling of steel products	100.00%	_	—
Ternium USA Inc. (formerly Imsa holding Inc.)(12)	USA	Holding company	100.00%	_	_
Industria Galvanizadora S.A.(12)	Guatemala	Manufacturing and selling of steel products	100.00%	_	_
Imsa Americas Inc.(12)	USA	Marketing of steel products	100.00%	_	
Imsa Caribbean Inc.(12)	Puerto Rico	Manufacturing and selling of steel products	100.00%	_	—
Imsa Colombia S.A.(12)	Colombia	Marketing of steel products	100.00%	_	_
Imsa Andina S.A.(12)	Peru	Marketing of steel products	100.00%	_	—
Multypanel de América S.A.(12)	Costa Rica	Manufacturing and selling of insulates panel	100.00%	_	_
		products			
Industria Galvanizadora S.A.(12)	Nicaragua	Manufacturing and selling of steel products	99,30%	_	_
Industria Galvanizadora de Honduras S.A. de C.V.(12)	Honduras	Manufacturing and selling of steel products	99.20%	_	_
Industria Galvanizadora S.A. de C.V.(12)	El Salvador	Manufacturing and selling of steel products	99.93%	_	_
Industrias Monterrey S.A.(12)	Costa Rica	Manufacturing and selling of steel products	100.00%	—	_

<sup>(1)</sup> Indirectly through the participation of Ternium Mexico S.A. de C.V. (70.00%) and Siderar S.A.I.C. (29.92%). Total voting rights held: 99.92%.

- (2) Indirectly through the participation in Amazonia (59.73%). Total voting rights held: 59.73%.
- (3) Formerly III Industrial Investment Inc. BVI. As of December 13, 2007 it was merged into Ternium México S.A. de C.V.
- (4) Directly (88,89%), indirectly through Prosid Investments S.C.A. (11.11%). Total voting rights held: 100.00%.
- (5) Directly (85,62%) and indirectly through the participation in Prosid Investments S.C.A. (14.38%). Total voting rights held: 100.00%.
- (6) Indirectly through Siderar S.A.I.C. (99.00%) and Ternium Internacional Uruguay S.A. (1.00%). Total voting rights held: 100.00%.
- (7) Indirectly through Siderar S.A.I.C. Total voting rights held 100.00%.
- (8) Indirectly through Ternium Internacional S.A. Uruguay.
- (9) Indirectly through the participation in Hylsamex. Total voting rights held: 99.92%. See Note 3 e).
- (10) Indirectly through the participation in Hylsamex. Total voting rights held: 50.00%.
- (11) Incorporated during 2007.
- (12) Subsidiary of Ternium Mexico S.A. de C.V. (see Note 3 (a)).

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 2 Basis of presentation (continued)

Elimination of all material intercompany transactions and balances between the Company and their respective subsidiaries have been made in consolidation.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

Certain comparative amounts have been reclassified to conform to changes in presentation in the current period.

The preparation of financial statements requires management to make estimates and assumptions that might affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the balance sheet dates, and the reported amounts of revenues and expenses during the reporting periods. Actual results may differ from these estimates.

These consolidated financial statements have been approved for issue by the board of directors on February 26, 2008.

#### 3 Acquisition of business

(a) Grupo Imsa S.A.B. de C.V. ("Grupo Imsa")

On April 29, 2007, Ternium entered into an agreement with Grupo IMSA S.A.B. de C.V. ("Grupo Imsa") and Grupo Imsa's controlling shareholders under which Ternium obtained control of Grupo Imsa for a total consideration (equity value) of approximately USD 1.7 billion.

Under the agreement, Ternium, through its wholly owned subsidiary Ternium Internacional España S.L.U., made a cash tender offer under applicable Mexican law for all of the issued and outstanding share capital of Grupo Imsa at a price of US\$ 6.40 per share. Pursuant to the tender offer, Ternium acquired 25,133,856 shares representing 9.3% of the issued and outstanding capital of the company.

Concurrently with the consummation of the tender offer, on July 26, 2007, all the shares of Grupo Imsa that were not tendered into the tender offer (including the shares owned by Grupo Imsa's majority shareholders), representing 90.7% of Grupo Imsa's issued and outstanding share capital were redeemed for cash pursuant to a capital reduction effected at the same price per share.

Accordingly, Ternium now owns all of Grupo Imsa's issued and outstanding share capital.

Grupo Imsa is a steel manufacturer with operations in Mexico, the United States and Guatemala. It has an annual production capacity of 2.2 million tons of hot rolled coils, 1.8 million tons of cold rolled products and 1.7 million tons of coated products. In addition, Grupo Imsa produces panels and other steel products.

Grupo Imsa contributed revenues of USD 976.3 million and a net loss of USD 77.5 million in the period from July 26, 2007 to December 31, 2007 (these amounts do not include revenues or net profits generated by discontinued operations). The book value of Grupo Imsa's net assets acquired totals USD 543.9 million. The fair value of assets and liabilities arising from the transaction are as follows:

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 3 Acquisition of business (continued)

	USD The	USD Thousands	
	Fair value	Book value	
Property, plant and equipment	1,602,398	1,205,128	
Intangible assets	456,404	73,227	
Inventories	501,304	501,304	
Cash and cash equivalents	190,087	190,087	
Deferred Tax Liabilities	(481,930)	(253,991)	
Provisions	(10,011)	(10,011)	
Borrowings	(1,437,676)	(1,437,676)	
Other assets and liabilities, net	(99,069)	(99,069)	
Net assets pertaining to discontinued operations (1)	485,651	374,949	
Net	1,207,158	543,948	
Goodwill	455,776		
Goodwill – Discontinued operations	65,740		
Total Purchase Consideration	1,728,674		
Other cash consideration – Income Tax paid on the transaction	297,700		

<sup>(1)</sup> These amounts do not include the goodwill attributable to discontinued operations for USD 65.7 million.

Goodwill, representing the excess of the purchase price paid over the fair value of identifiable assets, liabilities and contingent liabilities totaled USD 521.5 million. Goodwill derives principally from synergies expected to be obtained by the Company after the transaction, as well as the fair value of the going concern element of the acquiree.

Upon consummation of the transaction, the Company was subject to an income tax payment of USD 297.7 million. This payment can be credited against future income tax obligations for the following three fiscal years. As the Company expects to generate sufficient taxable income in that period, the above mentioned amount has been considered as an income tax prepayment (USD 222.7 million have been disclosed under Other Receivables line item and USD 75.0 million have been offset against Current Tax Liabilities at December 31, 2007).

The transactions were financed primarily through the incurrence of debt as follows:

- Ternium made several borrowings in an aggregate principal amount of USD 125 million under a loan facility (the "Ternium Facility") with a syndicate of banks led by Calyon New York Branch as administrative agent, the proceeds of which were primarily used to finance the above described tender offer. Ternium's loans under the Ternium Facility will be repaid in nine consecutive and equal semi-annual installments commencing on July 26, 2008. On January 28, 2008, the company prepaid all of its outstanding obligations with Calyon New York Branch, amounting to approximately USD 129.1 million.
- Ternium's subsidiary Hylsa S.A. de C.V. ("Hylsa") made several borrowings in an aggregate principal amount of 3,485 million under a loan facility (the "Hylsa Facility") with a syndicate of banks led by Calyon New York Branch as administrative agent, the proceeds of which were primarily used to finance the above described capital reduction by Grupo Imsa, to refinance existing indebtedness of Grupo Imsa and Hylsa and to pay taxes, fees and expenses related to the transactions.

Grupo Imsa assumed on August 3, 2007 certain of Hylsa's loans under the Hylsa Facility, as well as a portion of Hylsa's remaining unused commitments. Following the assumption date:

- Hylsa's debt under the Hylsa Facility amounted to USD 2,070 million in principal amount, and Grupo Imsa's debt under that facility amounted to USD 1,415 million in principal amount; and
- Grupo Imsa's unused commitment under the facility amounted to USD 140 million.

The loans of each of Hylsa and Grupo Imsa are divided in two tranches of equal principal amount. Tranche A loans will be repaid in seven equal semi-annual installments beginning on January 26, 2009, while tranche B loans will be repaid in one installment due on July 26, 2012.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 3 Acquisition of business (continued)

Each of the Ternium Facility and the Hylsa Facility contains covenants customary for transactions of this type, including limitations on liens and encumbrances, restrictions on investments and capital expenditures, limitations on the sale of certain assets and compliance with financial ratios (e.g., leverage ratio and interest coverage ratio). There are no limitations to the payment of dividends under either facility, except in case of non compliance of the above mentioned covenants.

Pro forma data including acquisitions for the year ended December 31, 2007

Had the Grupo Imsa transaction been consummated on January 1st., 2007, then Ternium's unaudited pro forma net sales and net income for the year ended December 31, 2007 would have been approximately \$9.6 billion and \$0.8 billion, respectively. These pro forma results were prepared based on public information and unaudited accounting records maintained prior to such transaction and adjusted by depreciation and amortization of tangible and intangible assets and interest expense of the borrowing incurred for the transaction as described above.

#### (b) Acerex S.A. de C.V.

In April 2006, the Company acquired a 50% equity interest in Acerex S.A. de C.V. ("Acerex") through its subsidiary Hylsa S.A. de C.V. for a total purchase price of USD 44.6 million. Upon completion of this transaction Hylsa S.A. de C.V. owns 100% of Acerex. Acerex is a service center dedicated to processing steel to produce short-length and steel sheets in various widths. Acerex operates as a cutting and processing plant for Ternium's Mexican operations and as an independent processor for other steel companies. On August 31, 2006 Acerex S.A. de C.V. was merged into Hylsa S.A. de C.V.

As permitted by IFRS 3 "Business Combinations" ("IFRS 3"), the Company accounted for this acquisition under the economic entity model, which requires that the acquisition of an additional equity interest in a controlled subsidiary be accounted for at its carrying amount, with the difference arising on purchase price allocation (amounting to USD 24.3 million) being recorded directly in equity.

# (c) Additional shares of Siderar bought by Ternium S.A.

On December 28, 2006, Ternium S.A. acquired from CVRD International S.A. 16,860,000 shares of Siderar S.A.I.C, representing 4.85% of that company, for an aggregate purchase price of USD 107.5 million. After this acquisition Ternium has increased its ownership in Siderar to 60.93%.

As permitted by IFRS 3, the Company accounted for this acquisition under the economic entity model, which requires that the acquisition of an additional equity interest in a controlled subsidiary be accounted for at its carrying amount, with the difference arising on purchase price allocation (amounting to USD 8.1 million) being recorded directly in equity.

## (d) Impeco S.A.

On November 18, 2005, Ternium's Argentine subsidiary, Siderar, agreed to acquire assets and facilities of Acindar Industria Argentina de Aceros S.A. related to the production of welded steel pipes in the province of Santa Fe in Argentina, as well as 100% of the issued and outstanding shares of Impeco S.A., which in turn owns a plant located in the province of San Luis in Argentina. Purchase price paid totaled USD 55.2 million. These two plants have a production capacity of 140 thousand tons per year of tubes to be used in the construction, agricultural and manufacturing industries. The acquisition has been approved by the Argentine competition authorities and was completed on January 31, 2006. This acquisition did not give rise to goodwill.

The acquired business contributed revenues of USD 73.3 million in the year ended December 31, 2006. The fair value of assets and liabilities arising from acquisition are as follows:

	USD Thousands
Property, plant and equipment	47,825
Inventories	8,180
Deferred tax liabilities	(875)
Others assets and liabilities, net	53
Net	55,183

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 3 Acquisition of business (continued)

#### (e) Hylsamex

On May 18, 2005, III BVI, Hylsamex S.A. de C.V. and Alfa entered into the Hylsamex Acquisition Agreement. Pursuant to the terms of the Hylsamex Acquisition Agreement, on July 26, 2005, III BVI launched a cash tender offer in Mexico for the acquisition of all the outstanding shares of Hylsamex. On August 22, 2005, the acquisition by III BVI of a controlling interest in Hylsamex and of Alfa's minority interests in Amazonia, Ylopa and Hylsa Latin was consummated. The Company acquired an indirect controlling interest in Hylsamex and its subsidiaries, and the indirect equity stakes owned by Hylsamex's former controlling shareholder, Alfa, in Amazonia and Ylopa. III BVI and Siderar acquired 70.0% and 29.3% of the shares of Hylsamex, respectively by a total amount of USD 2,095 million. III BVI also acquired an additional 10.5% direct and indirect interest in Amazonia and an additional 11.1% interest in Ylopa by USD 91.9 million. Subsequently, Siderar purchased additional shares of Hylsamex in the open market for a total amount of USD 9.7 million, thus reaching a 29.9% equity interest in that company.

Hylsamex's main business is the production of flat and long steel products, with manufacturing plants located in the cities of Monterrey and Puebla, Mexico, and is a leader in the production of coated steel.

The acquired business contributed revenues of USD 723.8 million and net income of USD 25.4 million to the Company in the year ended December 31, 2005. The book value of net assets acquired totals USD 1,492 million. The fair value of assets and liabilities arising from acquisition are as follows:

Inventories       345,05         Cash and cash equivalents       215,41         Deferred tax liabilities       (449,53         Pension benefits       (116,86         Borrowings       (751,73         Others assets and liabilities, net       488,29         Minority interest       (156,65		USD Thousands
Cash and cash equivalents215,41Deferred tax liabilities(449,53Pension benefits(116,86Borrowings(751,73Others assets and liabilities, net488,29Minority interest(156,65	Property, plant and equipment	2,129,325
Deferred tax liabilities(449,53Pension benefits(116,86Borrowings(751,73Others assets and liabilities, net488,29Minority interest(156,65	Inventories	345,053
Pension benefits(116,86Borrowings(751,73Others assets and liabilities, net488,29Minority interest(156,65	Cash and cash equivalents	215,411
Borrowings (751,73 Others assets and liabilities, net 488,29 Minority interest (156,65	Deferred tax liabilities	(449,537)
Others assets and liabilities, net 488,29 Minority interest (156,65	Pension benefits	(116,860)
Minority interest (156,65	Borrowings	(751,730)
<u> </u>	Others assets and liabilities, net	488,297
Net 1,703,30	Minority interest	(156,651)
	Net	1,703,308

Goodwill, representing the excess of the purchase price paid over the fair value of identifiable assets, liabilities and contingent liabilities acquired, totaled USD 399.7 million.

#### (f) Additional shares of Hylsamex bought by Siderar

On June 19, 2006, Siderar completed the acquisition of 940,745 additional shares of Hylsamex, representing 0.2% of that company's issued and outstanding common stock, for a total consideration of USD 3.3 million. This acquisition was effected through a trust fund established by Siderar in 2005 in connection with the initial acquisition of Hylsamex (see note 3(e)). Goodwill resulting from this acquisition totaled USD 0.7 million. During 2007, Siderar completed the acquisition of 56,502 additional shares of Hylsamex, representing 0.01% of that company's issued and outstanding common stock, for a total consideration of USD 0.2 million.

### (g) Amazonia

On February 3, 2005, Ylopa exercised its option to convert the outstanding balance of the Amazonia convertible debt instrument into newly issued shares of that company. On February 15, 2005, new shares of Amazonia were issued in exchange for the convertible instrument. As a result, Ternium's indirect participation in Amazonia increased from 31.03% to 53.47%, thereby increasing its indirect participation in Sidor from 18.53% to 31.94%. This acquisition has been accounted for following the provisions contained in IFRS 3 and, accordingly, assets acquired and liabilities assumed have been valued at fair value. Total purchase consideration, representing the carrying amount of the convertible debt instrument at the date of conversion, accounted for USD127.6 million, of which USD82.0 million correspond to the majority shareholders. The excess of Ternium's interest in the net fair value of Amazonia's identifiable assets, liabilities and contingent liabilities over the purchase price (amounting to USD 188.4 million) has been recognized in income for the year. The main factor that contributed to a purchase price significantly below the fair value of net assets acquired is the downturn experienced by steel prices until 2003. Thus, the convertible debt instrument was issued at a time when Amazonia was undergoing a severe crisis affecting its business and financial condition, this situation being opposite to the current business condition on the date the conversion feature was exercised and the business combination was effected. In addition, as also required by IFRS 3, the Company recorded in equity the excess of the fair value of its pre-acquisition interest in Amazonia's net assets over their corresponding carrying amounts.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

#### 3 Acquisition of business (continued)

The acquired business contributed revenues of USD 1,863.5 million to the Company in the year ended December 31, 2005. The book value of net assets acquired totals USD 928 million. The fair value of assets and liabilities arising from acquisition are as follows:

	USD Thousands
Property, plant and equipment	2,444,289
Inventories	284,676
Cash and cash equivalents	305,342
Deferred Tax Liabilities	(284,242)
Pension Benefits	(78,425)
Provisions	(37,163)
Borrowings	(656,658)
Others assets and liabilities, net	(13,459)
Minority Interest	(795,178)
Net	1,169,182

### 4 Accounting policies

The following is a summary of the principal accounting policies followed in the preparation of these consolidated financial statements:

#### (a) Group accounting

#### (1) Subsidiary companies

Subsidiary companies are those entities in which the Company has an interest of more than 50% of the voting rights or otherwise has the power to exercise control over the operating decisions. Subsidiaries are consolidated from the date on which control is transferred to the Company and are no longer consolidated from the date that control ceases. The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of assets given up, shares issued or liabilities undertaken at the date of acquisition, plus costs directly attributable to the acquisition. The excess of the acquisition cost over the Company's share of the fair value of net assets acquired is recorded as goodwill. Acquisition of minority interests in subsidiaries is accounted for following the economic entity model and, accordingly, assets acquired and liabilities assumed are valued at book value and the difference arising on purchase price allocation is recorded in equity under "Revaluation and other reserves" line item. Material intercompany transactions, balances and unrealized gains on transactions among the Company and its subsidiaries are eliminated; unrealized losses are also eliminated unless cost cannot be recovered. However, the fact that the functional currency of some subsidiaries is their respective local currency, generates some financial gains (losses) arising from intercompany transactions, that are included in the consolidated income statement under Other financial expenses, net.

#### (2) Associated companies

Associated companies are entities in which Ternium generally has between 20% and 50% of the voting rights, or over which Ternium has significant influence, but which it does not control. Investments in associated companies are accounted for using the equity method of accounting. Under this method the Company's share of the post-acquisition profits or losses of an associated company is recognized in the income statement and its share of post-acquisition changes in reserves is recognized in reserves. The cumulative post-acquisition changes are adjusted against the cost of the investment. Unrealized gains on transactions among the Company and its associated companies are eliminated to the extent of the Company's interest in such associated company; unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. When the Company's share of losses in an associated company equals or exceeds its interest in such associate, the Company does not recognize further losses unless it has incurred obligations or made payments on behalf of such associated company.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

### (3) First-time application of IFRS

The Company's transition date is January 1, 2003. Ternium prepared its opening IFRS balance sheet at that date.

In preparing its financial statements in accordance with IFRS 1, the Company has applied the mandatory exceptions and certain of the optional exemptions from full retrospective application of IFRS, as detailed below:

### 3.1. Exemptions from full retrospective application – elected by the Company

The Company has elected to apply the following optional exemptions from full retrospective application.

(a) Fair value as deemed cost exemption

Ternium has elected to measure its property, plant and equipment at fair value as of January 1, 2003.

(b) Cumulative translation differences exemption

Ternium has elected to set the previously accumulated cumulative translation to zero at January 1, 2003. This exemption has been applied to all subsidiaries in accordance with IFRS 1.

### 3.2 Exceptions from full retrospective application followed by the Company

Ternium has applied the following mandatory exceptions from retrospective application.

(a) Derecognition of financial assets and liabilities exception

Financial assets and liabilities derecognized before January 1, 2003 are not re-recognized under IFRS. However, this exception had no impact on these financial statements as it was not applicable since the Company did not derecognize any financial assets or liabilities before the transition date that qualified for recognition.

(b) Hedge accounting exception

The Company has no derivatives that qualify for hedge accounting. This exception is therefore not applicable.

(c) Estimates exception

Estimates under IFRS at January 1, 2003 should be consistent with estimates made for the same date under previous GAAP.

(d) Assets held for sale and discontinued operations exception

Ternium did not have assets that met the held-for-sale criteria (as defined by IFRS 5) at the transition date (January 1, 2003).

### (b) Foreign currency translation

### (1) Functional and presentation currency

Items included in the financial statements of each of the Company's subsidiaries and associated companies are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The functional currency of the Company is the U.S. dollar. Although Ternium is located in Luxembourg, it operates in several countries with different currencies. The USD is the currency that best reflects the economic substance of the underlying events and circumstances relevant to Ternium as a whole.

### (2) Subsidiary companies

The results and financial position of all the group entities (none of which operates in a hyperinflationary economy) that have a functional currency different from the presentation currency, are translated into the presentation currency as follows:

- (i) assets and liabilities are translated at the closing rate of each balance sheet;
- (ii) income and expenses for each income statement are translated at average exchange rates; and
- (iii) all resulting translation differences are recognized as a separate component of equity.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

## (b) Foreign currency translation (continued)

In the case of a sale or other disposition of any such subsidiary, any accumulated translation differences would be recognized in the income statement as part of the gain or loss on sale.

### (3) Transactions in currencies other than the functional currency

Transactions in currencies other than the functional currency are accounted for at the exchange rates prevailing at the date of the transactions. Gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in currencies other than the functional currency are recognized in the income statement, including the foreign exchange gains and losses from intercompany transactions.

### (c) Property, plant and equipment

Land and buildings comprise mainly factories and offices. All property, plant and equipment are recognized at historical acquisition or construction cost less accumulated depreciation and accumulated impairment (if applicable), except for land, which is carried at acquisition cost less accumulated impairment (if applicable). Nevertheless, as mentioned in Note 4(a), property, plant and equipment have been valued at its deemed cost at the transition date to IFRS.

Major overhaul and rebuilding expenditures are recognized as a separate asset when future economic benefits are expected from the item, and the cost can be measured reliably.

Ordinary maintenance expenses on manufacturing properties are recorded as cost of products sold in the period in which they are incurred.

In accordance with IAS 23, borrowing costs that are attributable to the acquisition or construction of certain capital assets could be capitalized as part of the cost of the assets. Capital assets for which borrowing costs may be capitalized are those that require a substantial period of time to prepare for their intended use. At December 31, 2007, no borrowing costs have been capitalized.

Where a tangible fixed asset comprises major components having different useful lives, these components are accounted for as separate items.

Leases where the lessor retains a significant portion of the risks and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Depreciation method is reviewed at each balance sheet date. Depreciation is calculated using the straight-line method to amortize the cost of each asset to its residual value over its estimated useful life as follows:

LandNo DepreciationBuildings and improvements20-40 yearsProduction equipment15-25 yearsVehicles, furniture and fixtures and other equipment5-15 years

The assets' useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing the proceeds with the corresponding carrying amounts and are included in the income statement.

If the carrying amount of an asset were greater than its estimated recoverable amount, it would be written down to its recoverable amount. (see Note 4 (e) "Impairment").

### (d) Intangible assets

### (1) Information system projects

Generally, costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. However, costs directly related to the acquisition and implementation of information systems are recognized as intangible assets if they have a probable economic benefit exceeding the cost beyond one year.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

### (d) Intangible assets (continued)

Information system projects recognized as assets are amortized using the straight-line method over their useful lives, not exceeding a period of 3 years. Amortization charges are included in cost of sales, selling, general and administrative expenses.

### (2) Mining concessions and exploration costs

Mining license was recognized as a separate intangible asset upon the acquisition of Hylsamex and comprises the right to exploit or explore the mines and is recognized at its fair value less accumulated amortization. Amortization charge is calculated according to the mineral extracted in each period and is included in cost of sales.

Exploration costs are classified as intangible assets until the production begins. Exploration costs are tested for impairment annually.

### (3) Goodwill

Goodwill represents the excess of the acquisition cost over the fair value of Ternium's participation in acquired companies' net assets at the acquisition date. Under IFRS 3, goodwill is considered to have an indefinite life and not amortized, but is subject to annual impairment testing.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units expected to benefit from the business combination which generated the goodwill being tested.

## (4) Research and development

Research expenditures are recognized as expenses as incurred. Development costs are recorded as cost of sales in the income statement as incurred because they do not fulfill the criteria for capitalization. Research and development expenditures for the years ended December 31, 2007, 2006 and 2005 totaled USD 1.5 million, USD 1.8 million and USD 2.1 million, respectively.

## (5) Customer relationships intangible asset acquired in a business combination

In accordance with IFRS 3 and IAS 38, Ternium has recognized the value of customer relationships separately from goodwill attributable to the acquisition of Grupo Imsa.

Customer relationships are amortized over a useful life of approximately 10 years.

### (6) Trademarks

In accordance with IFRS 3 and IAS 38, Ternium has recognized the value of trademarks separately from goodwill attributable to the acquisition of Grupo Imsa.

Trademarks are amortized over a useful life of approximately 5 years.

### (e) Impairment

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization and investments in affiliates are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and the present value of estimated future cash flows. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

At December 31, 2007, 2006 and 2005, no impairment provisions were recorded.

### (f) Other investments

Other investments consist primarily of investments in financial debt instruments and equity investments where the Company holds less than 20% of the outstanding equity and does not exert significant influence.

Under IAS 39 "Financial Instruments: Recognition and Measurement", investments have to be classified into the following categories: financial assets at fair value through profit or loss; held-to-maturity investments; loans and receivables and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

### (f) Other investments (continued)

Management determines the classification of its investments at initial recognition. The entity classifies its investments as financial assets at fair value through profit or loss.

All purchases and sales of investments are recognized on the trade date, which is not significantly different from the settlement date, which is the date that Ternium commits to purchase or sell the investment.

Income from financial instruments is recognized in Other financial expenses, net in the income statement. Interest receivable on investments in debt securities is calculated using the effective rate. Dividends from investments in equity instruments are recognized in the income statement when the Company's right to receive payments is established.

### (g) Inventories

Inventories are stated at the lower of cost (calculated using the first-in-first-out "FIFO" method) or net realizable value. The cost of finished goods and goods in process comprises raw materials, direct labor, depreciation, other direct costs and related production overhead costs. It excludes borrowing costs. Net realizable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses. Goods acquired in transit at year end are valued at supplier's invoice cost.

For purposes of determining net realizable value, the Company establishes an allowance for obsolete or slow-moving inventory in connection with finished goods and goods in process. The allowance for slow-moving inventory is recognized for finished goods and goods in process based on management's analysis of their aging.

In connection with supplies and spare parts the calculation is based on management's analysis of their aging, the capacity of such materials to be used based on their levels of preservation and maintenance and the potential obsolescence due to technological change.

### (h) Trade receivables

Trade and other receivables are carried at face value less an allowance for doubtful accounts, if applicable. This amount does not differ significantly from fair value.

A provision for impairment is established when there is objective evidence that a financial asset or group of assets is impaired. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Company about a loss event, such as a significant financial difficulty of the obligor or a breach of contract. The amount of the impairment is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The amount of the loss is recognized in the income statement.

### (i) Cash and cash equivalents

Cash and cash equivalents and highly liquid short-term securities are carried at fair market value.

For purposes of the cash flow statement, cash and cash equivalents comprise cash, bank current accounts and short-term highly liquid investments (original maturity of less than 90 days).

In the consolidated balance sheet, bank overdrafts are included in borrowings within current liabilities.

## (j) Non current assets (disposal group) classified as held for sale

Non-current assets (disposal groups) are classified as assets held for sale and stated at the lower of carrying amount and fair value less cost to sell if their carrying amount is recovered principally through a sale transaction rather than through a continuing use.

The carrying value of non-current assets classified as held for sale, net of liabilities directly associated with them, at December 31, 2007, totals USD 555.4 million, of which USD 547.9 correspond to discontinued operations (see notes 29 and 34) and USD 7.5 million correspond principally to land and other real estate items. Sale is expected to be completed within a one-year period.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

### (k) Shareholders' equity

The consolidated statement of changes in shareholders' equity for the years 2007, 2006 and 2005 was prepared based on the following criteria:

- Currency translation differences arising from the translation of financial statements expressed in currencies other than the U.S. dollar are shown in a separate line.
- Expenses incurred in connection with the Initial Public Offering at December 31, 2006 and 2005 totaled USD 17.8 million and USD 5.5 million, respectively, and have been deducted from equity, since they directly relate to a transaction which itself is to be recorded in equity.
- For purposes of preparing the combined statement of changes in shareholders' equity for the year ended December 31, 2005, shown as comparative information, dividends include the dividends paid by III (BVI) to San Faustín, and dividends paid by Ylopa to Tenaris, as if they had been paid by Ternium to San Faustín or Tenaris. Other distributions comprise loans granted by Ylopa and Amazonia to its shareholders that are in substance capital nature transactions. These loans are non-interest bearing facilities granted by Ylopa to its shareholders based on their respective stockholdings. These loans mature in one year, although debtors are allowed to make partial or full prepayments at any time. However Ylopa's intention is to offset the outstanding balance of such facilities against future dividend distributions. Accordingly, these credits have been shown as a reduction to equity.

### (l) Borrowings

Borrowings are recognized initially for an amount equal to the proceeds received. In subsequent periods, borrowings are stated at amortized cost; any difference between proceeds and the redemption value is recognized in the income statement over the period of the borrowings.

Capitalized borrowing costs are amortized over the life of their respective debt.

### (m) Income taxes - current and deferred

Under present Luxembourg law, so long as the Company maintains its status as a holding company, no income tax, withholding tax (including with respect to dividends), or capital gain tax is payable in Luxembourg by the Company.

The Company has qualified for, and was admitted to, the Billionaire holding company tax regime in conjunction with the financing holding company tax regime in Luxemburg starting January 1, 2006.

On December 29, 2006, the Grand-Duchy of Luxembourg announced the decision to terminate its 1929 holding company regime, effective January 1, 2007. However, under the implementing legislation, pre-existing publicly listed companies (including Ternium S.A.) will be entitled to continue benefiting from their current tax regime until December 31, 2010.

The current income tax charge is calculated on the basis of the tax laws in force in the countries in which Ternium's subsidiaries operate. Management evaluates positions taken in tax returns with respect to situations in which applicable tax regulation could be subject to interpretation. A liability is recorded for tax benefits that were taken in the applicable tax return but have not been recognized for financial reporting.

Deferred income taxes are calculated, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The principal temporary differences arise on fixed assets, originated in different valuation and useful lives considered by accounting standards and tax regulations, tax loss carry-forwards, inventories valuation and provisions for pensions. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantially enacted at the balance sheet date. Under IFRS, deferred income tax assets (liabilities) are classified as non-current assets (liabilities).

Deferred tax assets are recognized to the extent it is probable that future taxable income will be available to offset temporary differences.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associated companies, except where the timing of the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

## (m) Income taxes – current and deferred (continued)

Under Mexican law, Ternium's subsidiaries are required to pay their employees an annual benefit calculated on a basis similar to that used for local income tax purposes. Employee statutory profit sharing is calculated using the liability method, and is recorded in current other liabilities and non current other liabilities on the balance sheet. Because Mexican employee statutory profit sharing is determined on a basis similar to that used for determining local income taxes, the Company accounts for temporary differences arising between the statutory calculation and the reported expense determined under IFRS in a manner similar to calculation of deferred income tax.

### (n) Employee liabilities

### (1) Pension obligations

The Company has defined benefit and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date, together with adjustments for unrecognized actuarial gains or losses and past service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to income over the employees' expected average remaining working lives.

Past-service costs are recognized immediately in income, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortized on a straight-line basis over the vesting period.

## <u>Sidor</u>

In compliance with the requirements established by the share purchase agreement subscribed in connection with the acquisition of Sidor, and as provided by the agreement entered into with the union representing Sidor's employees, on July 6, 1998, Sidor has established a defined contribution plan providing for certain pension and other post-retirement benefits for qualifying employees. This plan is financed through contributions made by that company and active employees. Although the plan does not provide for the amounts to be paid to employees upon retirement, for purposes of International Accounting Standard No. 19 "Employee Benefits", Sidor's obligations have been calculated based on actuarial calculations prepared assuming this plan qualifies as a defined benefit plan.

## **Hylsamex**

The valuation of the liabilities for employee retirement plans (pensions and seniority premiums) covers all employees and is based primarily on their years of service, their present age and their remuneration at the date of retirement. The cost of the employee retirement plans (pension, health-care expenses and seniority premiums) is recognized as an expense in the year in which services are rendered in accordance with actuarial studies made by independent actuaries. The formal retirement plans are congruent with and complementary to the retirement benefits established by the Mexican Institute of Social Security. Additionally, the Company has established a plan to cover health-care expenses of retired employees. The Company has established irrevocable trust funds for the payment of pensions and seniority premiums, as well as for health-care expenses.

### Siderar

Siderar implemented an unfunded defined benefit employee retirement plan for certain officers on August 1, 1995. The plan is designed to provide retirement, termination and other benefits to those officers. For its main plan, Siderar is accumulating assets for the ultimate payment of those benefits in the form of investments that carry time limitations for their redemption. The investments are not part of a particular plan, nor are they segregated from Siderar's other assets, and therefore this plan is classified as "unfunded" under IFRS definitions. Benefits provided by the plan are denominated in U.S. Dollars and are calculated based on a seven-year salary average.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

### (n) Employee liabilities (continued)

### Grupo IMSA

Grupo Imsa has a defined contribution pension plan with the objective of offering retirement benefits, benefits for total and permanent disability and death benefits. In accordance with this plan Grupo Imsa is obligated to contribute to the pension fund an amount equivalent to 4% of the participant's salary as well as additional contributions up to an amount equivalent to 2% of the participant's salary when and if the employee decides to make additional contributions. The benefit to the participants consists of receiving a pension derived from the accumulated amount from each of the individual accounts. A respected financial institution administers the contributed funds. For purposes of International Accounting Standard No. 19 "Employee Benefits", this plan qualifies as a defined contribution plan.

#### (2) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits when it is demonstrably committed to either:
(i) terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or (ii) providing termination benefits as a result of an offer made to encourage voluntary redundancy.

## (3) Other compensation obligations

Employee entitlements to annual leave and long-service leave are accrued as earned.

During 2007, Ternium launched an incentive retention program (the "Program") applicable to certain senior officers and employees of the Company, who will be granted a number of Units throughout the duration of the Program. The value of each of these Units is based on Ternium's shareholders' equity (excluding minority interest). Also, the beneficiaries of the Program are entitled to receive cash amounts based on (i) the amount of dividend payments made by Ternium to its shareholders, and (ii) the number of Units held by each beneficiary to the Program. Units vest ratably over a period of four years beginning January 1, 2007 and will be redeemed by the Company ten years after grant date. As of December 31, 2007, the outstanding liability corresponding to the Program amounts to USD 1.9 million.

### (4) Social security contributions

Social security laws in force in Argentina, Mexico and Venezuela provide for pension benefits to be paid to retired employees from government pension plans and/or private fund managed plans to which employees may elect to contribute. As stipulated by the respective laws, Siderar, Hylsamex and Sidor make monthly contributions calculated based on each employee's salary to fund such plans. The related amounts are expensed as incurred. No additional liabilities exist once the contributions are paid.

### (o) Provisions and other liabilities

Ternium has certain contingencies with respect to existing or potential claims, lawsuits and other proceedings. Unless otherwise specified, Ternium accrues a provision for a present legal or constructive obligation as a result of a past event, when it is probable that future cost could be incurred and that cost can be reasonably estimated. Generally, accruals are based on developments to date, Ternium's estimates of the outcomes of these matters and the advice of Ternium's legal advisors.

### (p) Revenue recognition

Revenues are recognized as sales when revenue is earned and is realized or realizable. This includes satisfying all of the following criteria: the arrangement with the customer is evident, usually through the receipt of a purchase order; the sales price is fixed or determinable; delivery as defined by the risk transfer provision of the sales contracts has occurred, and collectibility is reasonably assured.

Interest income is recognized on an effective yield basis.

Income from participation account is recognized when earned according to its contractual terms (see Note 10).

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 4 Accounting policies (continued)

## (q) Cost of sales, selling, general and administrative expenses

Cost of sales and expenses are recognized in the income statement on the accrual basis of accounting.

### (r) Earnings per share

Earnings per share are calculated by dividing the net income attributable to shareholders by the daily weighted average number of ordinary shares issued during the year (see Note 28).

#### (s) Derivative financial instruments

Information about accounting for derivative financial instruments and hedging activities is included in Note 33 "Financial risk management".

### (t) Segment information

Business segments: for management purposes, the Company is organized on a worldwide basis into the following segments: flat steel products, long steel products and others.

The flat steel products segment comprises the manufacturing and marketing of flat steel products. Flat steel products include hot rolled coils and sheets, cold rolled coils and sheets, tin plate, welded pipes, hot dipped galvanized and electrogalvanized sheets, pre-painted sheets and other tailor-made products to serve its customers' requirements.

The long steel products segment comprises the manufacturing and marketing of long steel products. Long steel products include billets (steel in its basic, semifinished state), wire rod and bars.

The other products segment includes the products other than flat and long steel, mainly pig iron and pellets.

The secondary reporting format is based on a geographical location. Ternium sells its products to three main geographical areas: South and Central America, North America, and Europe and Other. The North American segment comprises principally United States, Canada and Mexico. The South and Central American segment comprises principally Argentina, Brazil, Colombia, Venezuela and Ecuador.

Allocation of net sales is based on the customers' location. Allocation of assets, liabilities and capital expenditures is based on their corresponding location.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 5 Segment information

**Primary reporting format – business segments** 

	Flat steel products	Long steel products	Other	Unallocated	Total
Year ended December 31, 2007					
Net sales	6,511,783	1,466,907	205,691	_	8,184,381
Cost of sales	(4,611,413)	(1,032,666)	(151,961)		(5,796,040)
Gross profit	1,900,370	434,241	53,730		2,388,341
Selling, general and administrative expenses	(659,144)	(148,976)	(17,687)	_	(825,807)
Other operating income, net	14,959	7,707	1,208	_	23,874
Operating income	1,256,185	292,972	37,251		1,586,408
Capital expenditures – PP&E	360,121	36,230	622	_	396,973
Depreciation—PP&E	428,289	75,681	10,789	_	514,759
Segment assets					
Inventories, net	1,702,777	188,562	21,712	_	1,913,051
Trade receivables, net 710,965 116,788 20,074			_	847,827	
Property, plant and equipment, net 5,998,147 812,885 47,747		_	6,858,779		
Intangibles assets, net	1,312,315	82,741	57,174		1,452,230
Other assets	_	_	_	2,695,423	2,695,423
Segment liabilities	938,246	221,083	26,847	6,214,244	7,400,420
	T-1 - 4 - 4 1	T41			
	Flat steel products	Long steel products	Other	Unallocated	Total
Year ended December 31, 2006	Flat steel products	Long steel products	Other	<u>Unallocated</u>	Total
Year ended December 31, 2006 Net sales		products	Other 242,397	Unallocated	
	products		<u>,                                      </u>	Unallocated ——	6,565,582
Net sales	5,060,582	1,262,603	242,397	Unallocated — — —	
Net sales Cost of sales	5,060,582 (3,294,580)	1,262,603 (860,724)	242,397 (141,675)	Unallocated ————————————————————————————————————	6,565,582 (4,296,979)
Net sales Cost of sales Gross profit	5,060,582 (3,294,580) 1,766,002	1,262,603 (860,724) 401,879	242,397 (141,675) 100,722		6,565,582 (4,296,979) 2,268,603
Net sales Cost of sales Gross profit Selling, general and administrative expenses	5,060,582 (3,294,580) 1,766,002 (492,938)	1,262,603 (860,724) 401,879 (119,065)	242,397 (141,675) 100,722 (12,781)		6,565,582 (4,296,979) 2,268,603 (624,784)
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356)	1,262,603 (860,724) 401,879 (119,065) (6)	242,397 (141,675) 100,722 (12,781) 6,112		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250)
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708	1,262,603 (860,724) 401,879 (119,065) (6) 282,808	242,397 (141,675) 100,722 (12,781) 6,112 94,053		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E Depreciation—PP&E	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E Depreciation—PP&E Segment assets	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541 333,926	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730 57,765	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401 12,493		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672 404,184
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E Depreciation—PP&E Segment assets Inventories, net Trade receivables, net Property , plant and equipment, net	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541 333,926	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730 57,765 109,143 141,228 732,131	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401 12,493 53,228		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672 404,184 1,241,325 577,866 5,420,683
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E Depreciation—PP&E Segment assets Inventories, net Trade receivables, net	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541 333,926 1,078,954 407,684	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730 57,765	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401 12,493 53,228 28,954		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672 404,184 1,241,325 577,866 5,420,683 551,587
Net sales Cost of sales Gross profit Selling, general and administrative expenses Other operating (expenses) income, net Operating income Capital expenditures – PP&E Depreciation—PP&E Segment assets Inventories, net Trade receivables, net Property , plant and equipment, net	5,060,582 (3,294,580) 1,766,002 (492,938) (13,356) 1,259,708 358,541 333,926 1,078,954 407,684 4,632,273	1,262,603 (860,724) 401,879 (119,065) (6) 282,808 17,730 57,765 109,143 141,228 732,131	242,397 (141,675) 100,722 (12,781) 6,112 94,053 7,401 12,493 53,228 28,954 56,279		6,565,582 (4,296,979) 2,268,603 (624,784) (7,250) 1,636,569 383,672 404,184 1,241,325 577,866 5,420,683

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 5 Segment information (continued)

	Flat steel	Long Steel			
	products_	products	Other	Unallocated	Total
Year ended December 31, 2005					
Net sales	3,680,582	625,368	143,821	_	4,449,771
Cost of sales	(2,014,227)	(390,177)	(82,570)		(2,486,974)
Gross profit	1,666,355	235,191	61,251	_	1,962,797
Selling, general and administrative expenses	(412,042)	(77,024)	(15,621)	_	(504,687)
Other operating expenses, net	(56,281)	(2,163)	(7,505)	_	(65,949)
Operating income	1,198,032	156,004	38,125		1,392,161
Capital expenditures—PP&E	208,772	14,587	_	_	223,359
Depreciation—PP&E	267,975	32,604	1,387	_	301,966
Segment assets					
Inventories, net	859,270	126,536	14,313	_	1,000,119
Trade receivables, net	363,573	74,925	34,262	_	472,760
Property, plant and equipment, net	4,653,192	749,305	61,374	_	5,463,871
Intangibles assets, net	403,432	78,102	71,348	_	552,882
Other assets	_	_	_	1,170,349	1,170,349
Segment liabilities	717,855	193,247	31,117	4,141,843	5,084,062

## Secondary reporting format—geographical segments

	South and	No male	Europe and	
	Central America	North America	other	Total
Year ended December 31, 2007				
Net sales	4,593,470	3,421,906	169,005	8,184,381
Segment assets				
Trade receivables, net	219,840	615,559	12,428	847,827
Property, plant and equipment	3,338,282	3,520,447	50	6,858,779
Depreciation—PP&E	326,105	188,616	38	514,759
Capital expenditures—PP&E	226,081	170,892	_	396,973
Year ended December 31, 2006				
Net sales	3,700,489	2,769,105	95,988	6,565,582
Segment assets				
Trade receivables, net	202,784	355,631	19,451	577,866
Property, plant and equipment	3,450,176	1,970,420	87	5,420,683
Depreciation—PP&E	270,453	133,688	43	404,184
Capital expenditures—PP&E	286,008	97,662	2	383,672

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## Segment information (continued)

	South and		Europe and	
	Central America	North America	other	Total
Year ended December 31, 2005				
Net sales	2,793,725	1,293,464	362,582	4,449,771
Segment assets				
Trade receivables, net	64,837	335,795	72,128	472,760
Property, plant and equipment	3,409,045	2,054,687	139	5,463,871
Depreciation—PP&E	249,808	52,132	26	301,966
Capital expenditures—PP&E	180,867	42,473	19	223,359

## 6 Cost of sales

	Yea	Year ended December 31,			
	2007	2006	2005		
Inventories at the beginning of the year	1,241,325	1,000,119	254,286		
Acquisition of business	501,304	8,180	629,729		
Plus: Charges for the year					
Raw materials and consumables used and other movements	4,162,226	3,004,001	1,624,729		
Services and fees	213,294	152,978	119,155		
Labor cost	603,614	520,717	306,215		
Depreciation of property, plant and equipment	499,424	388,810	295,538		
Amortization of intangible assets	17,557	14,470	10,488		
Maintenance expenses	403,108	350,903	207,490		
Office expenses	8,763	8,135	8,020		
Freight and transportation	30,899	25,451	22,746		
Insurance	11,407	10,041	4,749		
(Recovery) Allowance for obsolescence	(4,417)	30,320	7,927		
Recovery from sales of scrap and by-products	(83,936)	(48,488)	(35,266)		
Others	104,523	72,667	31,287		
Less: Inventories at the end of the year	(1,913,051)	(1,241,325)	(1,000,119)		
Cost of Sales	5,796,040	4,296,979	2,486,974		

## 7 Selling, general and administrative expenses

	Year	er 31,	
	2007	2006	2005
Services and fees	68,811	52,169	48,668
Labor cost	209,456	157,155	119,960
Depreciation of property plant and equipment	15,335	15,374	6,428
Amortization of intangible assets	33,532	5,841	3,951
Maintenance and expenses	20,080	17,397	7,316
Taxes	76,393	56,795	65,263
Office expenses	29,591	29,722	24,529
Freight and transportation	344,165	271,286	217,368
Insurance	1,845	1,234	475
Recovery of allowance for doubtful accounts	(1,524)	(5,207)	(2,467)
Others	28,123	23,018	13,196
Selling, general and administrative expenses	825,807	624,784	504,687

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 8 Labor costs (included in cost of sales, selling, general and administrative expenses)

	Year e	Year ended December 3			
	2007	2006	2005		
Wages, salaries and social security costs	707,888	558,800	361,250		
Termination benefits	41,118	18,176	40,364		
Pension benefits (Note 24 (i))	64,064	100,896	24,561		
	813,070	677,872	426,175		

## 9 Other operating income (expenses), net

		Year ended December 31		
		2007	2006	2005
(i)	Other operating income			
	Gain from the sale of sundry assets	17,411	1,064	2,443
	Others	11,338	15,652	4,100
	Total other operating income	28,749	16,716	6,543
(ii)	Other operating expenses			
	Recovery (provision) for legal claims and other matters	4,184	(8,645)	(13,586)
	Others	(9,059)	(1,998)	(4,558)
	Total other operating expenses	<u>(4,875</u> )	<u>(10,643</u> )	<u>(18,144</u> )
(iii)	Derecognition of property, plant and equipment		(13,323)	(54,348)
	Total other operating income (expenses), net	23,874	(7,250)	(65,949)

### 10 Other financial expenses, net

	Year ended December 31		
	2007	2006	2005
Debt issue costs	(9,061)	(13,686)	(3,171)
Net foreign exchange transaction gains and change in fair value of derivative instruments	(19,083)	(16,541)	(28,828)
Income from Participation Account (i)	_	_	44,050
Loss from Participation Account (i)	(282,534)	(270,161)	(265,207)
Others	(40,418)	(22,029)	(8,296)
Other financial expenses, net	(351,096)	(322,417)	(261,452)

<sup>(</sup>i) As a result of the debt restructuring process carried out by Sidor in 2003, Ylopa became Sidor's creditor in a Participation Account Agreement. This agreement provides for a compensation in the form of cash payments to be paid on a quarterly basis and has a term of 14 years, or until the fiscal year prior to the date of the settlement in full of certain bank borrowings (BANDES) due by Sidor.

Until February 15, 2005, the Company accounted for its investment in Amazonia under the equity method of accounting. Thus, income arising from the Participation Account Agreement described in above has been recorded under Income from Participation Account within Financial income, net. Upon conversion of the Amazonia Convertible Debt Instrument on February 15, 2005, the Company acquired control over Amazonia and began accounting for such investment on a consolidated basis. Accordingly, income resulting from Ternium's share of the Participation Account has been offset against Amazonia's loss for the same concept and shown net under Loss from Participation Account line item.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 11 Income tax expense

## Income tax

Income tax expense for each of the years presented is as follows:

	Year e	er 31,	
	2007	2006	2005
Current tax	(284,704)	(387,741)	(246,024)
Deferred tax (Note 23)	121,296	111,418	24,990
Utilization of previously unrecognized tax losses (see Note 23)	768	13,967	2,542
	<u>(162,640</u> )	(262,356)	(218,492)

Income tax expense for the years ended December 31, 2007, 2006 and 2005 differed from the amount computed by applying the statutory income tax rate in force in each country in which the company operates to pre-tax income as a result of the following:

	Year ended December 31,		
	2007	2006	2005
Income before income tax	1,152,988	1,258,322	1,291,305
Income tax expense at statutory tax rate	(352,927)	(383,498)	(271,953)
Non taxable income	254,940	156,008	70,115
Non deductible expenses	(42,730)	(36,050)	(19,196)
Utilization of previously unrecognized tax losses	768	13,967	2,542
Provisions for tax loss carry-forwards	(22,691)	(12,783)	
Income tax expense	(162,640)	(262,356)	(218,492)

## 12 Property, plant and equipment, net

		Building and	Production	Vehicles, furniture	Work in	Spare	
Year ended December 31, 2007	Land	improvements	equipment_	and fixtures	progress	Parts	Total
Cost							
Values at the beginning of the year	311,516	1,556,693	5,284,964	192,058	351,283	25,587	7,722,101
Translation differences	1,950	(23,368)	(45,519)	(3,766)	(3,166)	(719)	(74,588)
Acquisition of business	203,586	222,134	1,102,553	9,520	62,791	1,814	1,602,398
Additions	317	8,193	13,339	3,996	371,128	_	396,973
Disposals / Consumptions	(153)	(4,848)	(73,886)	(3,737)	(3,902)	_	(86,526)
Transfers	6,477	253,153	94,207	1,999	(429,358)	43,743	(29,779)
Values at the end of the year	523,693	2,011,957	6,375,658	200,070	348,776	70,425	9,530,579
Depreciation							
Accumulated at the beginning of the year		(463,372)	(1,708,375)	(128,737)	_	(934)	(2,301,418)
Translation differences		13,078	39,690	3,290	_	20	56,078
Depreciation charge		(104,357)	(395,193)	(13,845)	_	(1,364)	(514,759)
Disposals / Consumptions	_	2,846	63,674	2,513	_	_	69,033
Transfers		(272)	19,301	198		39	19,266
Accumulated at the end of the year		(552,077)	(1,980,903)	(136,581)		(2,239)	(2,671,800)
At December 31, 2007	<u>523,693</u>	1,459,880	4,394,755	63,489	348,776	<u>68,186</u>	6,858,779

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 12 Property, plant and equipment, net (continued)

		Building and	Production	Vehicles, furniture	Work in	Spare	
Year ended December 31, 2006	Land	improvements	equipment	and fixtures	progress	Parts_	Total
Cost							
Values at the beginning of the year	314,467	1,441,769	5,257,096	187,207	190,356	18,619	7,409,514
Translation differences	(3,807)	(11,287)	(43,129)	(1,644)	(770)	(155)	(60,792)
Acquisition of business	2,624	42,603	2,598	_	_	_	47,825
Additions	_	_	21,275	3,424	351,744	7,229	383,672
Disposals / Consumptions	(19)	(40)	(1,374)	(2,500)	_	(106)	(4,039)
Derecognition	_	_	(38,950)	(17)	(192)	_	(39,159)
Transfers	(1,749)	83,648	87,448	5,588	(189,855)		(14,920)
Values at the end of the year	311,516	1,556,693	5,284,964	192,058	351,283	25,587	7,722,101
Depreciation							
Accumulated at the beginning of the year	_	(386,021)	(1,442,682)	(116,019)	_	(921)	(1,945,643)
Translation differences	_	3,706	13,403	1,097	_	12	18,218
Depreciation charge	_	(83,357)	(305,320)	(15,397)	_	(110)	(404,184)
Disposals / Consumptions	_	20	388	1,582	_	85	2,075
Derecognition	_	_	25,836	_	_	_	25,836
Transfers		2,280					2,280
Accumulated at the end of the year		(463,372)	(1,708,375)	(128,737)		(934)	(2,301,418)
At December 31, 2006	311,516	1,093,321	3,576,589	63,321	351,283	24,653	5,420,683

## 13 Intangible assets, net

	Information		Customer Relationships			
Year ended December 31, 2007	System Projects	Mining Concessions and Exploration Costs	and other contractual rights	Trademarks	Goodwill	Total
Cost						
Values at the beginning of the year	68,326	129,570	_	_	397,943	595,839
Translation differences	(195)	(101)	1,169	850	(3,017)	(1,294)
Acquisition of business (see note 3)	5,895	_	380,079	70,430	455,776	912,180
Additions	33,843	1,501	3,951			39,295
Values at the end of the year	107,869	130,970	385,199	71,280	850,702	1,546,020
Amortization						
Accumulated at the beginning of the year	(30,876)	(13,376)	_	_		(44,252)
Translation differences	663	(59)	980	(33)	_	1,551
Amortization charge	(21,511)	(8,585)	(15,086)	(5,907)	_	(51,089)
Accumulated at the end of the year	(51,724)	(22,020)	(14,106)	(5,940)		(93,790)
At December 31, 2007	56,145	108,950	371,093	65,340	850,702	1,452,230

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 13 Intangible assets, net (continued)

	Information	Mining Concessions and		
Year ended December 31, 2006	System Projects	<b>Exploration Costs</b>	Goodwill	Total
Cost				
Values at the beginning of the year	50,385	126,934	399,694	577,013
Translation differences	(409)	(1,159)	(2,426)	(3,994)
Additions	18,350	3,795	675	22,820
Values at the end of the year	68,326	129,570	397,943	595,839
Amortization				
Accumulated at the beginning of the year	(19,807)	(4,324)	_	(24,131)
Translation differences	147	43	_	190
Amortization charge	(11,216)	(9,095)		(20,311)
Accumulated at the end of the year	(30,876)	(13,376)		(44,252)
At December 31, 2006	37,450	116,194	397,943	551,587

## 14 Investments in associated companies

	Year ended De	ecember 31,
	2007	2006
At the beginning of the year	16,285	9,122
Translation adjustment	(16)	31
Contributions	34,838	2,598
Equity in (losses) earnings of associated companies	(7,065)	4,534
At the end of the year	44,042	16,285

The principal associated companies, all of which are unlisted, are:

Company	Country of incorporation	Voting at Decem	0	Valu Decem	ie at ber 31,
		2007	2006	2007	2006
Lomond Holdings BV. (1)	Netherlands	50.00%	50.00%	2,893	2,747
Matesi Materiales Siderúrgicos S.A. (2)	Venezuela	49.80%	49.80%	40,227	12,866
Compañía Afianzadora de Empresas Siderúrgicas S.G.R. (3)	Argentina	38.89%	38.89%	95	120
Finma S.A.I.F. (4)	Argentina	33.33%	33.33%	827	552
				44,042	16,285

- (1) Holding Company. Indirectly through the participation in Alvory.
- (2) Manufacturing and marketing of briquettes. Indirectly through the participation in Sidor.
- (3) Granting of guarantees to participating partners to facilitate or permit access to credits for purchase of national raw material. Indirectly through the participation in Siderar.
- (4) Consulting and financial services. Indirectly through the participation in Siderar.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 15 Other investments, net – non-current

	As of December	
	2007	2006
Time deposits with related parties (i) (Note 30)	12,673	11,249
Guarantee fund Compañía Afianzadora de Empresas Siderúgicas S.G.R. (ii)	1,842	1,895
Others	300	243
Total	14,815	13,387

## (i) Time deposits with related parties

The Company holds a savings fund denominated in U.S. dollars. Withdrawal of investments before certain dates is subject to penalties on amounts invested.

(ii) Guarantee fund Compañía Afianzadora de Empresas Siderúrgicas S.G.R.

Corresponds to the Company's portion of the risk funds sponsored by Compañía Afianzadora de Empresas Siderúrgicas S.G.R., which acts as guarantor of third parties' debts.

### 16 Receivables, net – non-current

	As of Decembe	
	2007	2006
Receivables with related parties (Note 30)	35,949	63,323
Employee advances and loans	13,078	12,616
Receivables from sale of fixed assets	1,378	1,542
Income tax credit paid on business acquisition (Note 3)	138,700	_
Tax credits	14,810	_
Others	14,235	2,795
Allowance for doubtful accounts (Note 21)	(512)	(1,373)
	217,638	78,903

### 17 Receivables – current

	As of December 31,	
	2007	2006
Value added tax	23,073	8,513
Tax credits	118,881	19,442
Income tax credit paid on business acquisition (Note 3)	84,000	_
Employee advances and loans	17,046	6,222
Advances to suppliers	52,044	27,583
Expenses paid in advance	15,585	12,175
Government tax refunds on exports	56,056	43,531
Receivables with related parties (Note 30)	29,058	42,619
Others	30,295	15,733
	426,038	175,818

## 18 Inventories, net

	As of Dece	ember 31,
	2007	2006
Raw materials, materials and spare parts	732,437	519,530
Goods in process	672,656	458,839
Finished goods	360,526	262,873
Goods in transit	229,934	78,862
Allowance for obsolescence (Note 22)	(82,502)	(78,779)
	1,913,051	1,241,325

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

As of December 31,

## 19 Trade receivables, net

Other investments

	2007	2006
Current accounts	845,814	592,800
Trade receivables with related parties (Note 30)	28,977	10,149
Allowance for doubtful accounts (Note 22)	(26,964)	(25,083)
	847,827	577,866
20 Cash, cash equivalents and other investments		
	As of Dec 2007	2006

	65,337	
(ii) Cash and cash equivalents		
Cash at banks and deposits (due in less than 90 days)	1,126,041	633,002
Restricted cash		10,350
	1,126,041	643,352

## 21 Allowances and Provisions - non current

Deposits and foreign private sector bonds (due in more than 90 days)

	Deducted from assets  Allowance for doubtful accounts	Liabilities Legal claims and other matters
Year ended December 31, 2007		
Values at the beginning of the year	1,373	60,543
Translation differences	(33)	(317)
Acquisition of business	_	10,011
Additions	_	16,690
Reversals	(828)	(20,874)
Used		(8,708)
At December 31, 2007	512	57,345
Year ended December 31, 2006		
Values at the beginning of the year	3,024	54,138
Translation differences	(27)	(137)
Additions	<u> </u>	9,966
Reversals	(1,624)	(1,321)
Used		(2,103)
At December 31, 2006	1,373	60,543

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 22 Allowances – current

	Deducted f	rom assets
	Allowance for  doubtful accounts	Allowance for obsolescence
Year ended December 31, 2007		
Values at the beginning of the year	25,083	78,779
Translation differences	(221)	(548)
Acquisition of business	4,616	14,357
Reversals	(4,440)	(20,958)
Additions	3,743	16,541
Used	(1,817)	(5,669)
At December 31, 2007	26,964	82,502
Year ended December 31, 2006		
Values at the beginning of the year	29,851	52,819
Translation differences	(420)	(513)
Reversals	(3,937)	(19,300)
Additions	354	49,620
Used	(765)	(3,847)
At December 31, 2006	25,083	78,779

### 23 Deferred income tax

Deferred income taxes are calculated in full on temporary differences under the liability method using the tax rate of the applicable country.

Changes in deferred income tax are as follows:

	Year ended I	December 31,
	2007	2006
At beginning of the year	(948,716)	(1,019,062)
Acquisition of business	(481,930)	(1,067)
Translation differences	3,336	9,705
Uses of tax loss carry-forwards	_	(63,677)
Income statement credit	122,064	125,385
At end of the year	(1,305,246)	(948,716)

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 23 Deferred income tax (continued)

The changes in deferred tax assets and liabilities (prior to offsetting the balances within the same tax jurisdiction) during the year are as follow:

					As of December 31,
	Fixed		Intangible		
Deferred tax liabilities	assets	Inventories	assets	Other	2007
At beginning of year	(967,228)	(84,448)	(41,263)	(70,992)	(1,163,931)
Acquisition of business	(282,233)	(17,818)	(115,026)	(66,853)	(481, 930)
Translation differences	6,158	(377)	(1,385)	324	4,720
Income statement credit	102,828	2,232	10,683	832	116,575
At end of year	(1,140,475)	(100,411)	(146,991)	(136,689)	(1,524,566)

					Total at
		Trade	Tax loss carry-		December 31,
Deferred tax assets	Provisions	Receivables	forwards	Other	2007
At beginning of year	37,499	23,583	47,017	107,116	215,215
Acquisition of business	_			_	_
Translation differences	(367)	8	(309)	52	(616)
Income statement credit (charge)	33,109	(10,732)	(45,335)	27,679	4,721
At end of year	70,241	12,859	1,373	134,847	219,320

Deferred tax assets and liabilities are offset when the entity a) has a legally enforceable right to set off the recognized amounts; and b) intends to settle the tax on a net basis or to realize the asset and settle the liability simultaneously.

As December 31, 2007 and 2006, USD 31,793 and USD 36,439, respectively, have been classified as non-current assets and USD1,337,039 and USD 985,155, respectively, have been classified as non-current liabilities.

The amounts shown in the balance sheet include the following:

	As of December 31,	
	2007	2006
Deferred tax assets to be recovered after more than 12 months	129,376	158,205
Deferred tax liabilities to be settled after more than 12 months	(1,339,333)	(1,078,181)
	(1,209,957)	(919,976)

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 24 Other liabilities

		As of December 31,	
		2007	2006
(i)	Other liabilities - non-current		
	Termination benefits	8,723	3,716
	Pension benefits	317,050	263,454
	Related Parties (Note 30)	1,272	1,149
	Other	9,455	6,247
		336,500	274,566

## Pension benefits

The amounts recognized in the consolidated balance sheet are determined as follows:

	Year ended December 31	
	2007	2006
Present value of unfunded obligations	362,748	304,922
Unrecognized prior service costs	(2,137)	(16,282)
Unrecognized actuarial losses	(43,561)	(25,186)
Liability in the balance sheet	317,050	263,454

The amounts recognized in the consolidated income statement are as follows:

	Year ended L	December 31,
	2007	2006
Current service cost	7,848	8,079
Interest cost	59,747	36,549
Changes to pension plan (1)	_	46,947
Amortization of prior service costs	580	593
Net actuarial (gains) losses recognized in the year	(4,111)	8,728
Total included in labor costs	64,064	100,896

<sup>(1)</sup> In December 2006, Sidor decided a change in the benefits associated to the pension plan which became effective on January 1, 2007. This change consists mainly of an increase of the minimum pension benefit to be provided to retired employees. Consequently, the pension plan actuarial liability was adjusted to reflect this change.

Changes in the liability recognized in the consolidated balance sheet are as follows:

	Year ended December 31	
	2007	2006
At the beginning of the year	263,454	177,899
Transfers and new participants of the plan	258	(130)
Total expense	64,064	100,896
Translation differences	185	(1,355)
Contributions paid	(10,911)	(13,856)
At the end of year	317,050	263,454

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 24 Other liabilities (continued)

The principal actuarial assumptions used were as follows:

### Venezuela

	Year ended D	ecember 31,
	2007	2006
Discount rate	29.14%	26.81%
Rate of compensation increase	16.34%	16.34%

### Mexico

	Year ended De	cember 31,
	2007	2006
Discount rate	8.75%	9.50%
Rate of compensation increase	4.00%	4.00%

## **Argentina**

	Year ended Dece	ember 31,
	2007	2006
Discount rate	7.00%	7.00%
Rate of compensation increase	2.00%	2.00%

		As of Deco	ember 31,
		2007	2006
(ii)	Other liabilities – current		
	Payroll and social security payable	108,020	81,841
	Termination benefits	3,939	2,885
	Participation account	51,219	54,454
	Related Parties (Note 30)	9,194	15,090
	Others	9,867	4,104
		182,239	158,374

### 25 Derivative financial instruments

### Net fair values of derivative financial instruments

The net fair values of derivative financial instruments at December 31, 2007 and 2006 were as follows:

	Year ended Decem	
	2007	2006
Contracts with positive fair values:		
Interest rate swap contracts		6,857
Foreign exchange contracts	_	995
Commodities contracts	577	
	577	7,852
Contracts with negative fair values:		
Interest rate swap contracts	(9,557)	_
Foreign exchange contracts	(3,736)	_
Commodities contracts		(15,487)
	(13,293)	(15,487)

Derivative financial instruments breakdown is as follows:

## a) Interest rate contracts

Fluctuations in market interest rates create a degree of risk by affecting the amount of the Company's interest payments and the value of its fixed rate debt. As of December 31, 2007, most of the Company's long-term borrowings were at variable rates.

Both Hylsa and Grupo Imsa, entered into derivative instruments to manage the impact of the floating interest rate changes on its financial debt.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 25 Derivative financial instruments (continued)

As of December 31, 2007, Hylsa had and outstanding agreement from 2003, with a notional amount of USD 120.8 million and a cap interest rate of 7.00%. This agreement is due on January 2, 2008. In addition, during 2007 Hylsa entered into four interest rate collars, that fix the interest rate to be paid over an aggregate notional amount of USD 1,125 million, in an average range of 3.28% to 5.50%. These agreements are due in July 2009.

On February 23, 2007, Grupo IMSA entered into four interest rate collar agreements that fix the interest rate to be paid over an aggregate notional amount of USD 250 million, in an average range of 4,16% to 6,00%. These agreements are due in November 2011 and March 2012. On September 21, 2007, after its acquisition by Ternium, Grupo IMSA entered into other two interest rate collar agreements that fix the interest rate to be paid over an aggregate notional amount of USD 375 million, in an average range of 3.28% to 5.50%. Both agreements are due in July 2009.

## b) Foreign exchange contracts

From time to time, Siderar enters into non-deliverable forward agreements to manage its exposure to changes in the Argentine Peso against the US Dollar.

As of December 31, 2007, Siderar had a non-deliverable forward agreement with a notional amount of ARS 20.4 million at an average exchange rate of 3.1655 Argentine Pesos per US Dollar. This forward is due in January 2008.

On May 27, 2003, Grupo IMSA entered into a cross currency swap contract with Bank of America to manage its exposure to changes in the Mexican Peso against the US Dollar and the impact of the floating interest rate changes on certain debt certificates. As of December 31, 2007, the notional amount totals USD 52.6 million and the fixed interest rate is 9.30% per annum. This agreement is due on May 27, 2009.

Futhermore, during September and October, 2007, Grupo IMSA entered into three forward sales over an aggregate notional amount of USD 150 million, and an average exchange rate of 11.02 Mexican Pesos per US Dollar, to manage its exposure to changes in the Mexican Peso against the US Dollar. All these forwards are due on March 3, 2008.

The net fair values of the exchange rate derivative contracts as of December 31, 2007 and December 31, 2006 were:

		Fair Value at Dece	mber 31,
Currencies	Contract	2007	2006
MXN/USD	Forward	(1,220)	817
MXN/USD	Cross Currency Swap	(2,486)	_
ARS/USD	ND Forward	(30)	178
		(3,736)	995

### c) Commodities contracts

Hylsa entered into derivative structures with JP Morgan Chase Bank N.A. and Citibank N.A. to manage the impact of the fluctuation of natural gas price over its cost.

As of December 2007, Hylsa had four structures outstanding over an aggregate notional amount of 6 MMBTU (50 contracts a month). These structures cover Hylsa until March 2008.

		Fair value at	December 31,
Contract	Average price	2007	2006
Call – Purchases	7.65/7.45	1,200	13,167
Call – Sales	10.00	(29)	(6,716)
Put – Sales	7.65@KI /7.45@KI	(594)	(12,505)
Swaps – Purchases	7.36		(9,433)
		577	(15,487)

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## 26 Borrowings

	Year ended I	December 31, 2006
(i) Non-current		
Bank borrowings	3,684,702	551,990
Less: debt issue costs	(7,205)	(3,589)
	3,677,497	548,401
(ii) Current		
Bank borrowings	430,452	509,201
Borrowings with related parties (Note 30)	_	2,161
	430,452	511,362
Less: debt issue costs	(23,048)	(2,668)
	407,404	508,694
Total Borrowings	4,084,901	1,057,095

The maturity of borrowings is as follows:

	Expected Maturity Date							
							At Decem	ber 31, (1)
	2008	2009	2010	2011	2012	Thereafter	2007	2006
Fixed Rate	186,977	_	_	_	_	7,661	194,638	158,124
Floating Rate	220,427	371,232	320,390	1,732,767	1,210,473	34,974	3,890,263	898,971
Total	407,404	371,232	320,390	1,732,767	1,210,473	42,635	4,084,901	1,057,095

<sup>(1)</sup> As most borrowings incorporate floating rates that approximate market rates and the contractual repricing occurs every 3 to 6 months, the fair value of the borrowings approximates its carrying amount and is not disclosed separately.

The weighted average interest rates - which incorporate instruments denominated mainly in US dollars - at the balance sheet date were as follows:

	December 31,	
	2007	2006
Bank borrowings	6.15%	6.82%

The nominal average interest rates shown above were calculated using the rates set for each instrument in its corresponding currency and weighted using the dollar-equivalent outstanding principal amount of said instruments at December 31, 2007 and 2006, respectively.

Breakdown of long-term borrowings by currency is as follows:

Currency	Interest rates	Decem	ber 31,
	<u> </u>	2007	2006
USD	Floating	3,807,438	898,971
USD	Fixed	190,758	62,179
ARS	Fixed	2,067	55,845
MXN	Fixed	1,812	_
MXN	Floating	82,826	_
VEB	Fixed		40,100
Total bank borrowings		4,084,901	1,057,095

 $USD: US \ dollars; ARS: Argentine \ pesos; MXN: Mexican \ pesos; VEB: Venezuelan \ Bolivar$ 

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 27 Contingencies, commitments and restrictions on the distribution of profits

Ternium is involved in litigation arising from time to time in the ordinary course of business. Based on management's assessment and the advice of legal counsel, it is not anticipated that the ultimate resolution of existing litigation will result in amounts in excess of recorded provisions that would be material to Ternium's consolidated financial position or results of operations.

(i) Consorcio Siderurgia Amazonia Ltd.-PDVSA-Gas C.A. claim

In June 2004, the arbitration proceedings brought by Sidor against PDVSA Gas, C.A. (on the basis that PDVSA Gas had charged Sidor higher than agreed-upon prices in its supplies of gas against the application of the most favored client clause) were resolved in Sidor's favor. Accordingly, in its financial statements at December 31, 2004, Sidor reversed the USD 41.4 million provision it had recorded at December 31, 2003. In July 2004, PDVSA Gas, C.A. filed an appeal with the Venezuelan courts seeking to void the arbitral award. Sidor believes that applicable Venezuelan law does not allow the courts to void an arbitral award under the circumstances and that the likelihood of loss thereunder is remote. Accordingly, Sidor did not record any liabilities in connection with the appeal. At December 31, 2007, Sidor's potential exposure under this litigation amounted to USD160.7 million.

- (ii) Tax claims
- (a) Siderar. AFIP Income tax claim for fiscal years 1995 to 1999

The Administración Federal de Ingresos Públicos ("AFIP" – the Argentine tax authority) has challenged the charge to income of certain disbursements that Siderar has treated as expenses necessary to maintain industrial installations, which as such should be deducted in the year in which they take place. The AFIP asserts that these are investments or improvements that must be capitalized and, therefore, it made a jeopardy assessment of income tax due on a nominal tax basis plus fines and interest in fiscal years 1995 to 1999 amounting to approximately USD 21.7 million.

The Company appealed these assessments before the National Tax Court, as in the view of its legal and tax advisors, based on existing evidence and the work performed by the Tax Authorities, the Company would likely obtain a favorable ruling.

On April 13, 2005 the Company was notified of a ruling issued by the National Tax Court reducing the assessments made by the AFIP for fiscal years 1995 and 1996 by USD 14.1 million and instructing the recalculation of taxes in accordance with this ruling. The Company questioned the recalculation conducted by the AFIP, generating an incident that had favorable resolution to the criteria exposed by the Company. Consequently, in December, 2006 there was a payment of USD 0.1 million according to the Company's filing and the Fiscal Court's approval, which was then appealed by the AFIP.

Based on the above, the Company recognized a provision amounting to USD 4.8 million as of December 31, 2007 as management considers there is a probable cash outflow.

(b) Sidor

The Company recorded a provision for a total amount of USD 7.3 million in connection with tax matters arising from compensations of tax credits made by Sidor since the implementation of the V.A.T. law in June, 1999. The SENIAT, the Venezuelan tax and customs authority, is claiming the interest accrued on the application of those tax credits as payment on account of tax obligations.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 27 Contingencies, commitments and restrictions on the distribution of profits (continued)

(iii) Commitments

The following are the Company's main off-balance sheet commitments:

- (a) Siderar entered into a contract with Tenaris, a related company of Ternium, for the supply of steam generated at the power generation facility that Tenaris owns in the compound of the Ramallo facility of Siderar. Under this contract, Tenaris has to provide 250 tn/hour of steam, and Siderar has the obligation to take or pay this volume. This outsourcing contract is due to terminate in 2018.
- (b) Siderar entered into a contract with Transportadora de Gas del Norte (TGN) for gas transportation service. TGN charges Siderar a price that is equivalent on a comparable basis to prices paid by other industrial users, and the Argentine government regulates the general framework under which TGN operates. Siderar pays a monthly fee for reserved cubic meter (1,070 thousand m3/day), whether it uses it or not. The contracted volume of 900 thousand m3/day will terminate in 2013 and the residual volumen, in 2019.
- (c) Sidor's production process requires a large amount of electricity. On August 21, 1997, that company entered into a twenty-year contract with EDELCA, a Venezuelan state-owned company, for the supply of all of Sidor's electricity needs. This contract will terminate in 2018.
- (d) Sidor's production process is heavily reliant upon supplies of natural gas. Sidor buys 100% of its natural gas from PDVSA-Gas, a Venezuelan state-owned natural gas supply company. In 1997, Sidor signed a twenty-year contract with PDVSA-Gas for the supply of natural gas.
- (e) In 1997 Sidor entered into a twenty-year contract with Ferrominera del Orinoco ("FMO") for the supply of iron ore. Pursuant to this contract, FMO will supply Sidor up to a maximum annual volume of iron ore needed to produce 6.6 million tons of pellets until 2017. Sidor and FMO entered into an amendment to the 1997 contract on November 11, 2005. The revised contract sets the iron ore price at the lower of the price charged by FMO to its customers (other than certain newly-created state-owned steel producers) in the Venezuelan domestic market, and 80% of a market reference price (that percentage may drop to 70%).

In connection with the iron ore contract, in 1997 Sidor and FMO entered into another agreement under which Sidor committed to sell, upon the request of FMO, up to 2 million tons per year of pellets to FMO, at a price based on the sale price at which FMO sells iron ore to Sidor plus an applicable margin paid to Sidor for the production of pellets, which is determined using market references.

- (f) In 1998, Sidor signed a contract with Ternium's related company TAVSA Tubos de Acero de Venezuela S.A. (a Venezuelan seamless steel pipe producer controlled by Tenaris), under which it committed to sell up to 90,000 tons of blooms or 130,000 tons of liquid steel per year, until 2013. Purchase price varies in relation to changes in the costs of production.
- (g) On August 20, 2004, Sidor entered into a contract with its associated company Matesi Materiales Siderúrgicos S.A. for the supply of hot briquetted iron (HBI). Sidor committed to purchase 29.9% of Matesi's HBI production volume for the term of ten years. In addition, Sidor has the right to increase its proportion on Matesi's production by an extra 19.9 % until reaching a 49.8% of Matesi's HBI production. Under the contract, the sale price is determined on a cost-plus basis. The contract is renewable for additional three year periods unless Sidor or Matesi object to its renewal more than one year prior to its termination.
- (h) On April 6, 2006, Sidor entered into a slag removal and raw material handling services contract with Sidernet de Venezuela C.A., a related party, for a total estimate amount of USD 155.9 million. The agreement is due to terminate in June 2016.
- (i) Hylsa's production process requires a large amount of electricity. On December 20, 2000, Hylsa entered into a 25-year contract with Iberdrola Energia Monterrey, S.A. de C.V. ("Iberdrola"), a Mexican subsidiary of the Spanish Company Iberdrola Energía, S.A., for the supply of a contracted electrical demand of 143.2 MW. This contract effectively started on April 30, 2002, and currently supplies approximately 42% of Hylsa's electricity needs with the remainder supplied by CFE, the Mexican state-owned utility. The contract with Iberdrola will terminate in 2027.

Effective January 1, 2008, Iberdrola invoked an early termination clause included in the above mentioned contract in connection with two of the plants located in Puebla and Apodaca. This early termination clause provides for a ninety-day period before electricity supply is suspended. Accordingly, the termination of the contract and the suspension of the energy supply will be effective on March 31, 2008. The contracted electrical demand from these two plants represents approximately 22% of the total demand of 143.2 MW.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 27 Contingencies, commitments and restrictions on the distribution of profits (continued)

(j) Hylsamex S.A. de C.V. and subsidiaries entered into 16 long-term operating lease agreements for the rental of machinery, materials handling equipment, earth moving equipment, computers and assorted vehicles. Total amounts due, from 2008 to 2012, include USD 13.3 million in lease payments. Total loss for lease payments recorded in the year ended December 31, 2007 accounts for USD 12.7 million.

Future minimum lease payments under non-cancellable operating leases are as follows:

	USD
Year	Thousands
<u>Year</u> 2008	6,625
2009-2012	6,636
Total	13,261

- (k) On April 5, 2000, several subsidiaries of Grupo Imsa which have facilities throughout the Mexican territory, entered into a 15-year energy purchase agreement for approximately 90 MW of electricity as purchased capacity with Tractebel Energía de Monterrey, S. de R.L. de C.V., distributed among each plant defined as a capacity user. Each capacity user is committed to pay Tractebel for the purchased capacity and for the net energy delivered. Grupo Imsa is required to provide its best estimate of its expected nomination for capacity and energy under the specific limits and timelines. The monthly payments are calculated considering the capacity charges, energy charges, back-up power charges, and transmission charges, less any steam credits.
- (1) On April 1, 2003, Grupo Imsa (through Industrias Monterrey S.A. de C.V.) entered into a contract with PEMEX GAS and Petroquímica Básica for the supply of natural gas to one of Grupo Imsa's plants located in Monclova, based on an annual program established 30 days before the commencement of the following service year. This annual program is agreed based on Grupo Imsa's needs during the relevant period and Grupo Imsa has the obligation to purchase this agreed volume, which is subject to renegotiation according to the agreement. The reference price is determined based on the average of the quoted prices of several indexes plus transportation and service costs depending on the areas or cities.
- (m) On December 16, 2004, Grupo Imsa entered into a ten-year steel slab supply agreement (the "Agreement") with Corus UK Limited ("Corus") together with Grupo Marcegaglia (Italy), Duferco International (Switzerland), Donkuk Steel (South Korea) (collectively referred to as the "Off-takers"). During the term of the contract, Grupo Imsa through one of its subsidiaries, will be entitled to purchase 15.4% of the production of Corus' Teeside plant, estimated between 3.2 and 3.6 million tons of steel slab per year. This represents approximately 20% of Grupo Imsa's actual steel slab needs. The Agreement also establishes a supply schedule for each of the Off-takers.

As per the Agreement, Grupo Imsa is committed to make predetermined cash payments during the term of the contract in addition to the purchase price paid for the steel slab, as follows: (i) an initial payment of USD14.3 million, (ii) twenty semi-annual payments distributed proportionately in different percentages until 2014 for a total of USD16.5 million, and (iii) additional payments for future capital investments in Corus' Teeside plant amounting to approximately USD15.1 million. The initial payment and the due payments described in (ii) above have been made prior to the acquisition of Grupo Imsa by Ternium. In December 2007, the rights and obligations established in this contract were transferred to Alvory S.A.

(n) On January 19, 2006, Grupo Imsa (through Industrias Monterrey S.A. de C.V) entered into an agreement with Gas Industrial de Monterrey, S.A. de C.V (GIMSA), under which GIMSA agrees to supply natural gas to two of Grupo Imsa's plants, based on an Annual Firm Base which is established 45 days before the commencement of the following service year and is determined based on Grupo Imsa's daily needs for the relevant period. Grupo Imsa has the obligation to purchase the agreed volume, which is subject to changes according to written communications, as established in the agreement. The price is determined on a monthly basis pursuant to the methodology approved by the Energy Regulatory Commission for prices applicable to the area.

## (iv) Restrictions on the distribution of profits

Under the credit agreements entered into to finance the acquisition of Hylsamex, the Company and its affiliates had some restrictions to the payment of dividends in excess of certain amounts, among other limitations (see Note 3e). As of December 31, 2007, Ternium S.A. and Siderar S.A.I.C. have fully repaid these loans, and at the same time the guarantees and restrictions imposed by the financing contracts were released.

Under Luxembourg law, at least 5% of net income per year calculated in accordance with Luxembourg law and regulations must be allocated to a reserve until such reserve has reached an amount equal to 10% of the share capital. At December 31, 2007, this reserve reached the abovementioned threshold.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 27 Contingencies, commitments and restrictions on the distribution of profits (continued)

Ternium may pay dividends to the extent that it has distributable retained earnings and distributable reserves calculated in accordance with Luxembourg law and regulations. Therefore, retained earnings included in the consolidated financial statements may not be wholly distributable.

Shareholders' equity under Luxembourg law and regulations comprises the following captions:

	At December 31, 2007
Share capital	2,004,744
Legal reserve	200,474
Distributable reserves	301,912
Non distributable reserves	1,414,122
Accumulated profit at January 1, 2007	499,842
Profit for the year	731,983
Total shareholders equity under Luxembourg GAAP	5,153,077

During the annual general shareholders meeting held on June 6, 2007, the shareholders approved the consolidated financial statements and unconsolidated annual accounts for the year ended December 31, 2006, and a distribution of dividends of USD 0.05 per share (USD 0.50 per ADS), or USD 100.2 million. The dividends were paid on June 12, 2007.

### 28 Earnings per share

On December 30, 2004, the Company converted the currency in which its share capital is expressed from EUR to USD. The share capital of EUR 31,000, represented by 31 shares of EUR 1,000 nominal value each, was converted into USD 41,471.80, represented by 31 shares with no nominal value. On June 17, 2005, the share capital of the Company was restructured by setting the nominal value per share at USD 1 and dividing the 31 issued shares into 41,471 shares of USD 1 nominal value each, and further transferring USD 0.80 to the share premium account of the Company.

On June 29, 2005, ISL contributed all of its assets (including 41,470 shares of the Company) and liabilities to the Company, in exchange for 959,482,775 new shares of the Company.

Upon consummation of this contribution, the 41,470 shares contributed by ISL to the Company were cancelled and the Company's issued share capital was increased to USD 959,482,776 represented by 959,482,776 shares of 1 USD nominal value each.

On September 15, 2005, ISL made a second contribution of all of its assets (including 750,021,919 shares of the Company) and liabilities to the Company, in exchange for 959,482,775 new shares of the Company.

Upon consummation of this second contribution, the 750,021,919 shares contributed by ISL to the Company were cancelled and the Company's issued share capital was increased to USD 1,168,943,632 represented by 1,168,943,632 shares of 1 USD nominal value each.

In October 2005, Usiminas exchanged its 5.32% equity interest in Siderar, its 16.58% equity interest in Amazonia and its 19.11% equity interest in Ylopa and other items for 227,608,254 new shares of the Company.

Upon the consummation of this exchange, as of December 31, 2005 the capital was increased to USD 1,396,551,887 represented by 1,396,551,887 shares of 1 USD nominal value each.

Furthermore, in November 2005, Sidetur, a subsidiary of Sivensa, exchanged with ISL its 3.42% equity interest in Amazonia and USD 3.1 million in cash for shares of the Company.

As mentioned in Note 1, on January 11, 2006, the Company launched an Initial Public Offering of 24,844,720 ADSs (each representing 10 shares of the Company) in the United States. The Company's Initial Public Offering was settled on February 6, 2006.

In connection with the over-allotment described in Note 1, on March 1, 2006, the Company issued 22,981,360 new shares.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 28 Earnings per share (continued)

As per the provisions contained in the Subordinated Convertible Loan Agreement, on February 6, 2006 the Company exchanged the Subordinated Convertible Loans (including interest accrued through January 31, 2006) held by ISL and converted them into shares at a conversion price of USD2 per share, resulting in the issuance of 302,962,261 new shares on February 9, 2006.

As provided in the Corporate Reorganization Agreement, on February 9, 2006, ISL contributed all of its assets and liabilities (including its interest in Amazonia) to the Company in exchange for 959,482,775 newly-issued shares of the Company after the settlement of the Initial Public Offering.

Upon consummation of the transactions mentioned, as of December 31, 2006, the capital was increased to USD 2,004,743,442 represented by 2,004,743,442 shares, each having a nominal value of USD 1.00 each.

For fiscal years 2007, 2006 and 2005, the weighted average of shares outstanding totaled 2,004,743,442, 1,936,833,060 and 1,209,476,609 shares, respectively.

Earnings per share are calculated by dividing the net income attributable to equity holders of the Company by the daily weighted average number of ordinary shares outstanding during the year. Diluted earnings per share have been calculated giving effect to the conversion of the Subordinated Convertible Loans on the date each one was entered into.

	2007	2006	2005
Profit attributable to equity holders of the Company	784,490	795,424	704,406
Weighted average number of ordinary shares in issue	2,004,743,442	1,936,833,060	1,209,476,609
Basic earnings per share (USD per share)	0.39	0.41	0.58
Diluted earnings per share (USD per share)	0.39	0.41	0.54

### 29 Discontinued operations

On December 19, 2007, Ternium, through its subsidiary Imsa Acero S.A. de C.V., entered into a stock purchase agreement with BlueScope Steel North America Corporation, a subsidiary of BlueScope Steel Limited, for the sale of IMSA's interests in Steelscape Inc., ASC Profiles Inc., Varco Pruden Buildings Inc. and Metl-Span LLC. Following consummation of the sale, Ternium will continue to own Steelscape's Shreveport plant (see Note 34).

Analysis of the result of discontinued operations:

	Year ended December 31,
	2007
Gross profit	37,145
Selling, general and administrative expenses	(23,765)
Other operating expenses, net	(839)
Operating income	12,541
Financial income, net	419
Income before income tax	12,960
Income tax expense	(2,142)
Income for the year from discontinued operations	10,818

Cash from discontinued operations decreased by USD 3.9 million in 2007, mainly as a result of a USD 6.5 million increase in cash provided by operating activities and a USD 10.4 million decrease in cash from investing activities.

### 30 Related party transactions

The Company is controlled by San Faustín, which at December 31, 2007 indirectly owned 70.52% of Ternium's shares and voting rights. Rocca & Partners S.A. controls a significant portion of the voting power of San Faustin N.V. and has the ability to influence matters affecting, or submitted to a vote of the shareholders of San Faustin N.V., such us the election of directors, the approval of certain corporate transactions and other matters concerning the Company's policies. There are no controlling shareholders for Rocca & Partners S.A.. For commitments with Related Parties see Note 27.

# TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

## Related party transactions (continued)

The following transactions were carried out with related parties:

	Year ended December 31,	
	2007	2006
(i) Transactions		
(a) Sales of goods and services		
Sales of goods to associated parties	52	1,650
Sales of goods to other related parties	130,893	90,665
Sales of services to associated parties	2,100	2,938
Sales of services to other related parties	3,855	1,608
	136,900	96,861
(b) Purchases of goods and services		
Purchases of goods from associated parties	49,524	75,751
Purchases of goods from other related parties	49,041	62,023
Purchases of services from associated parties	25,664	3,999
Purchases of services from other related parties	167,754	156,716
	291,983	298,489
(c) Financial results		
Income with associated parties	3,440	3,820
Income with other related parties	26	38
Expenses with other related parties		(1,815)
	3,466	2,043
	At Dece	mber 31,
	2007	2006
(ii) Year-end balances		
(a) Arising from sales/purchases of goods/services and other transactions		
Receivables from associated parties	40,980	67,558
Receivables from other related parties	53,004	48,533
Payables to associated parties	(7,681)	(5,588)
Payables to other related parties	<u>(29,749</u> )	<u>(48,032</u> )
	56,554	62,471
(b) Other investments		
Time deposit	12,673	11,249
(c) Financial debt		
Borrowings with other related parties (Note 26)		(2,161)

## (iii) Officers and Directors' compensation

The aggregate compensation of Officers and Directors earned during the years ended December 31, 2007, 2006 and 2005 amounts to USD 9,984 thousand, USD 10,276 thousand and USD 4,485 thousand, respectively.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 31 Cash flow disclosures

		At December 31,		
		2007	2006	2005
(i)	Changes in working capital (i)			
	Inventories	(171,938)	(271,480)	(133,995)
	Receivables, other investments and others	(5,476)	122,917	3,103
	Trade receivables	40,841	(96,122)	97,814
	Other liabilities	(5,422)	(93,472)	46,117
	Trade payables	166,878	62,004	41,381
		24,883	(276,153)	54,420
(ii)	Income tax accruals less payments			<u> </u>
	Tax accrued (Note 11)	162,640	262,356	218,492
	Taxes paid	(343,688)	(280,431)	(262,500)
		(181,048)	(18,075)	(44,008)
(iii)	Interest accruals less payments			
	Interest accrued	142,137	112,918	81,608
	Interest paid	(52,672)	(108,721)	(57,085)
		89,465	4,197	24,523

<sup>(</sup>i) Changes in working capital are shown net of the effect of exchange rate changes.

### 32 Recently issued accounting pronouncements

## (i) International Accounting Standard 23 (revised 2007), "Borrowing Costs"

In March 2007, the International Accounting Standards Board issued International Accounting Standard 23 (revised 2007), "Borrowing Costs" (the "Standard"). The Standard provides that borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset form part of the cost of that asset, while all other borrowing costs shall be recognized as an expense.

The Standard supersedes IAS 23 (revised 1993) and is applicable for annual periods beginning on or after 1 January 2009. Earlier application is permitted. If an entity applies the Standard from a date before 1 January 2009, it shall disclose that fact.

The Company's management estimates that the application of IAS 23 (revised 2007) will not have a material effect on the Company's financial condition or results of operations.

### (ii) IFRIC Interpretation 13, Customer Loyalty Programmes

In June 2007, International Financial Reporting Interpretations Committee ("IFRIC") issued IFRIC Interpretation 13 "Customer Loyalty Programmes" ("IFRIC 13"). IFRIC 13 applies to customer loyalty award credits that:

- (a) an entity grants to its customers as part of a sales transaction (i.e. a sale of goods, rendering of services or use by a customer of entity assets); and
- (b) subject to meeting any further qualifying conditions, the customers can redeem in the future for free or discounted goods or services.

IFRIC 13 addresses accounting by the entity that grants award credits to its customers.

An entity shall apply IFRIC 13 for annual periods beginning on or after July 1, 2008, although earlier application is permitted. If an entity applies IFRIC 13 for a period beginning before July 1, 2008, it shall disclose that fact.

The Company's management estimates that the application of IFRIC 13 will not have a material effect on the Company's financial condition or results of operations.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 32 Recently issued accounting pronouncements (continued)

### (iii) IFRIC Interpretation 14, IAS 19 -The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

In July 2007, IFRIC issued IFRIC Interpretation 14 "IAS 19 -The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction" ("IFRIC 14"). IFRIC 14 applies to all post-employment defined benefits and other long-term employee defined benefits and addresses the following issues:

- (a) when refunds or reductions in future contributions should be regarded as available in accordance with paragraph 58 of IAS 19;
- (b) how a minimum funding requirement might affect the availability of reductions in future contributions; and
- (c) when a minimum funding requirement might give rise to a liability.

An entity shall apply this Interpretation for annual periods beginning on or after January 1, 2008. Earlier application is permitted.

The Company's management has not assessed the potential impact that the application of IFRIC 14 may have on the Company's financial condition or results of operations.

### (iv) International Accounting Standard 1 (revised 2007), "Presentation of Financial Statements"

In September 2007, the International Accounting Standards Board issued International Accounting Standard 1 Revised, "Presentation of Financial Statements" ("IAS 1 Revised"). IAS 1 Revised sets overall requirements for the presentation of financial statements, guidelines for their structure and minimum requirements for their content. The main changes introduced by IAS 1 Revised in respect of the previous version of IAS 1 include the following:

- (a) a complete set of financial statements shall include a statement of financial position as at the beginning of the earliest comparative period whenever the entity retrospectively applies an accounting policy or makes a retrospective restatement;
- (b) changes in equity arising from transactions with owners in their capacity as owners shall be reported separately from non-owners changes in equity;
- (c) an entity shall disclose income tax relating to each component of other comprehensive income; and
- (d) the option to present distributions to equity holders (dividends) in the income statement is no longer available

IAS 1 Revised is applicable for annual periods beginning on or after January 1, 2009, although earlier application is permitted.

The Company's management has not assessed the potential impact that the application of IAS 1 Revised may have on the Company's financial condition or results of operations.

### 33 Financial risk management

### 1) Financial risk factors

Ternium's activities expose the Company to a variety of risks: market risk (including the effects of changes in foreign currency exchange rates, interest rates and commodities prices), credit risk and liquidity risk.

Ternium's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Ternium's subsidiaries may use derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by a central treasury department that identifies, evaluates and hedges financial risks in cooperation with Ternium's subsidiaries. The Company has written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

### 1.1) Market Risk

### (i) Foreign exchange rate risk

Ternium operates and sells its products in different countries, and as a result is exposed to foreign exchange rate volatility. Ternium's subsidiaries may use derivative contracts in order to hedge their exposure to exchange rate risk derived from their trade and financial operations.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 33 Financial risk management (continued)

Ternium general policy is to minimize the negative impact of fluctuations in the value of other currencies with respect to the U.S. dollar. Ternium's subsidiaries monitor their net operating cash flows in currencies other than the U.S. dollar, and analyze its potential hedging according to market conditions. These hedging can be carried out by netting operational positions or by financial derivatives. However, regulatory or legal restrictions in the countries in which Ternium's subsidiaries operate, could limit the possibility of the company of carrying out its hedging policy.

Ternium has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. The fact that some subsidiaries have measurement currencies other than the U.S. dollar may, at times, distort the results of the hedging efforts as reported under IFRS.

We estimate that if the Argentine peso, Mexican peso and Venezuelan bolivar had weakened by 1% against the US dollar with all other variables held constant, total pre-tax income for the year would have been USD 30 million lower, as a result of foreign exchange gains/losses on translation of US dollar-denominated financial position, mainly trade receivables and borrowings. This effect would have been offset by the change in the currency translation adjustment recorded in equity.

### (ii) Interest rate risk

Ternium manages its exposure to interest rate volatility through its financing alternatives and hedging instruments. Borrowings issued at variable rates expose the Group to the risk of increased interest expense in the event of a raise in market interest rates, while borrowings issued at fixed rates expose the Group to a variation in its fair value. The Group's interest-rate risk mainly arises from long-term borrowings that bear variable-rate interest that is partially fixed through different derivative transactions, such as swaps and structures with options. The Group's general policy is to maintain a balance between instruments exposed to fixed and variable rates; which can be modified according to long term market conditions.

Our nominal weighted average interest rate for our debt instruments was 6.15% and 6.82% for 2007 and 2006, respectively. These rates were calculated using the rates set for each instrument in its corresponding currency and weighted using the dollar-equivalent outstanding principal amount of each instrument as of December 31, 2007 and 2006, respectively.

Ternium's total variable interest rate debt amounted to USD 3.890 million (95% of total borrowings) for the year ended December 31, 2007 and USD 899 million (85% of total borrowings) for the year ended December 31, 2006.

If interest rates on the aggregate average notional of US dollar denominated borrowings held during 2007, would have been 100 basis points higher with all other variables held constant, total profit for the year ended December 31, 2007 would have been USD 29.8 million lower.

## (iii) Commodity price risk

In the ordinary course of its operations, Ternium purchases raw materials (such as iron ore and slabs) and other commodities (including electricity and gas). Commodity prices are generally volatile as a result of several factors, including those affecting supply and demand, political, social and economic conditions, and other circumstances. Ternium monitors its exposure to commodity price volatility on a regular basis and applies customary commodity price risk management strategies, including entering into long-term supply agreements and/or fixing commodity prices for limited periods of time. For further information on long-term commitments, see note 27(iii).

### 1.2) Credit risk

Credit risk arises from cash and cash equivalents, deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables and committed transactions. Ternium's subsidiaries have credit guidelines in place to ensure that derivative and treasury counterparties are limited to high credit quality financial institutions.

Ternium has no significant concentrations of credit risk from customers. No single customer accounts for more than five percent of Ternium's sales. Ternium's subsidiaries have policies in place to ensure that sales are made to customers with an appropriate credit history, and that credit insurances, letters of credit or other instruments are requested to reduce credit risk whenever deemed necessary. The subsidiaries maintain allowances for potential credit losses. The utilization of credit limits is regularly monitored.

Trade and other receivables are carried at face value less allowance for doubtful accounts, if applicable. This amount does not differ significantly from fair value. The other receivables do not contain impaired assets.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 33 Financial risk management (continued)

### 1.2) Credit risk (continued)

As of December 31, 2007, the total of trade receivables is of USD 847.8 million. These trade receivables have guarantees under letter of credit and other bank guarantees of USD 62.6 million, credit insurance of USD 327.9 million and other guarantees of USD 58.2 million.

As of December 31, 2007, trade receivables of USD 768.2 million were fully performing.

As of December 31, 2007, trade receivables of USD 79.6 million were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. These trade receivables as of December 31, 2007, are past due less than 3 months.

The amount of the allowance for doubtful accounts was USD 27.0 million as of December 31, 2007. This allowance for doubtful accounts and the existing guarantees are sufficient to cover overdue trade receivables.

The carrying amounts of the group's trade and other receivables as of December 31, 2007, are denominated in the following currencies:

Currency	USD million
US dollar (USD)	686.0
EU euro (EUR)	25.4
Argentine peso (ARS)	30.5
Mexican peso (MXN)	680.7
Venezuelan bolívar (VEB)	95.3
Other currencies	6.0

### 1.3) Liquidity risk

Management maintains sufficient cash and marketable securities and credit facilities to finance normal operations. The company also has committed credit facilities to support its ability to close out market positions if needed.

Management monitors rolling forecasts of the group's liquidity reserve on the basis of expected cash flow.

The table below analyses financial liabilities into relevant maturity groups based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

		<b>Expected Maturity Date</b>					
							As of December 31,
(USD million)	2008	2009	2010	2011	2012	Thereafter	2007
Borrowings	407.4	371.2	320.4	1,732.8	1,210.5	42.6	4,084.9
Interests to be accrued	229.4	208.3	176.3	146.2	101.7	6.8	868.7
Total	636.8	579.5	496.7	1,879.0	1,312.2	49.4	4,953.6

### 1.4) Capital risk

Ternium seeks to maintain an adequate debt/equity ratio considering the industry and the markets where it operates. The year-end ratio debt over debt plus equity is 0.39 and 0.16 as of December 31, 2007 and 2006, respectively. The Company does not have to comply with regulatory capital adequacy requirements as known in the financial services industry.

## TERNIUM S.A. Notes to the Consolidated Financial Statements (Contd.)

### 33 Financial risk management (continued)

### 2) Accounting for derivative financial instruments and hedging activities

Derivative financial instruments are initially recognized in the balance sheet at cost and subsequently remeasured at fair value. Changes in fair value are disclosed under Financial income, net line item in the income statement. Ternium does not hedge its net investments in foreign entities.

Derivative transactions and other financial instruments, while providing economic hedges under risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting under IAS 39 are recognized immediately in the income statement. The fair value of derivative instruments is disclosed in Note 25.

#### 3) Fair value estimation

The estimated fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

For the purpose of estimating the fair value of financial assets and liabilities with maturities of less than one year, the Company uses the market value less any estimated credit adjustments. For other investments, including the trust fund, the Company uses quoted market prices.

As most borrowings include variable rates or fixed rates that approximate market rates and the contractual re-pricing occurs every 3 to 6 months, the fair value of the borrowings approximates its carrying amount and is not disclosed separately.

In assessing the fair value of derivatives and other financial instruments, Ternium uses a variety of methods, including, but not limited to, estimated discounted value of future cash flows using assumptions based on market conditions existing at each balance sheet date.

### 34 Post balance sheet events

On February 1, 2008, Ternium, through its subsidiary Imsa Acero S.A. de C.V., completed the sale of its interests in Steelscape Inc., ASC Profiles Inc., Varco Pruden Buildings Inc. and Metl-Span LLC to BlueScope Steel North America Corporation, a subsidiary of BlueScope Steel Limited, for a total consideration of USD 726 million on a cash-free and debt-free basis, subject to working capital and other adjustments. Ternium intends to use the proceeds of the sale to prepay financial debt.

Ternium sold the assets after determining that they were not a strategic fit with its production system. The Company continues to own Steelscape's Shreveport, LA plant, which has already been integrated into its operations. Ternium has also retained its pre-engineered metal buildings and insulated steel panels businesses in Mexico.

Roberto Philipps

Chief Financial Officer

## **SIGNATURES**

The registrant hereby certifies that it meets all the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

June 25, 2008 TERNIUM S.A.

By /s/ Roberto Philipps

Name: Roberto Philipps Title: Chief Financial Officer

## **EXHIBIT INDEX**

Exhibit <u>Number</u>	Description
1.1	Updated and Consolidated Articles of Association of Ternium S.A., dated as of March 17, 2006*
2.1	Deposit Agreement entered into between Ternium S.A. and The Bank of New York**
4.1	Participation Agreement ("Contrato de Cuentas en Participacion"), dated June 20, 2003, between Sidor, C.A. and Ylopa Servicos de Consultadoria, Lda., as amended and supplemented as of October 15, 2003 and November 18, 2004***
4.2	Participation Agreement ("Contrato de Cuentas en Participacion"), dated June 20, 2003, between Sidor, C.A. and Corporacion Venezolana de Guayana, as amended and supplemented as of October 15, 2003 and November 18, 2004***
4.3	Shareholders' Agreement, dated July 20, 2005, between I.I.I.—Industrial Investments Inc. and Usinas Siderurgicas de Minas Gerais, S.A.—USIMINAS***
4.4	Shareholders' Agreement, dated January 9, 2006, between Tenaris S.A. and Inversora Siderurgica Limited****
8.1	List of subsidiaries of Ternium S.A.
12.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
12.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
13.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
13.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<sup>\*</sup> Incorporated by reference to the Annual Report on Form 20-F, filed by Ternium S.A. on June 30, 2006 (File No.001-32734).

<sup>\*\*</sup> Incorporated by reference to the Registration Statement on Form F-6, filed by Ternium S.A. on January 11, 2006 (File No. 333-130952).

<sup>\*\*\*</sup> Incorporated by reference to the F-1 Registration Statement filed by Ternium S.A. on January 11, 2006 (File No. 333-130950).

<sup>\*\*\*\*</sup> Incorporated by reference to the F-1 Registration Statement filed by Ternium S.A. on January 27, 2006 (File No. 333-130950).

## Principal subsidiaries

The following is a list of Ternium's subsidiaries at December 31, 2007.

Company Halaman C.A. Ja C.V. (1)	Country of Organization	Main activity
Hylsamex S.A. de C.V. (1) Siderar S.A.I.C.	Mexico Argentina	Holding company  Manufacturing of flat steel products
Sidor C.A. (2)	Venezuela	Manufacturing of flat steel products  Manufacturing and selling of steel products
Ternium Internacional S.A. (formerly Techintrade Uruguay S.A.)	Uruguay	Holding company and marketing of steel products
I.I.I. Industrial Investments Inc., S.A. de C.V. (3)	Mexico	Holding company
Inversiones Siderúrgicas S.A.	Panama	Holding company
Ylopa—Servicios de Consultadoria Lda. (4)	Madeira - Free zone	Participation in the debt restructuring process of Amazonia and Sidor C.A.
Consorcio Siderurgia Amazonia Ltd.(5)	Cayman Islands	Holding of investments in Venezuelan steel companies
Fasnet International S.A.	Panama	Holding company
Alvory S.A.	Uruguay	Holding of investment in procurement services companies
Comesi San Luis S.A.I.C. (6)	Argentina	Production of cold or hot rolled prepainted, formed and skelped steel sheets
Inversiones Basilea S.A. (7)	Chile	Purchase and sale of real estate and other
Prosid Investments S.C.A.(7)	Uruguay	Holding company
Impeco S.A. (7)	Argentina	Manufacturing of pipe products
Socominter de Guatemala S.A. (8)	Guatemala	Marketing of steel products
Ternium Internacional España S.A. (formerly Socominter de España S.A.U.) (8)	Spain	Marketing of steel products
Ternium Internacional Ecuador S.A. (formerly Socotrading S.A.) (8)	Ecuador	Marketing of steel products
Ternium International USA Corporation (formerly Techintrade Corporation) (8)	USA	Marketing of steel products
Ternium Internationaal B.V. (formerly Techint Engineering Company B.V.)(8)	Netherlands	Marketing of steel products
Ternium Internacional Perú S.A.C. (formerly Techintrade del Perú S.A.C.) (8)	Peru	Marketing of steel products
Ternium International Inc.(8)	Panama	Marketing of steel products
Hylsa S.A. de C.V. (9)	Mexico	Manufacturing and selling of steel products
Ferropak Comercial S.A. de C.V. (9)	Mexico	Scrap company
Ferropak Servicios S.A. de C.V. (9)	Mexico	Services
Galvacer America Inc (9)	USA	Distributing company
Galvamet America Corp (9)	USA	Manufacturing and selling of insulates panel products
Transamerica E. & I. Trading Corp (9)	USA	Scrap company
Galvatubing Inc. (9)	USA	Manufacturing and selling of pipe products
Las Encinas S.A. de C.V. (9)	Mexico	Exploration, exploitation and pelletizing of iron ore
Técnica Industrial S.A. de C.V. (9)	Mexico	Services
Acerex S.A. de C.V.	Mexico	Tooling services

Company	Country of Organization	Main activity
Acerex Servicios S.A. de C.V.	Mexico	Services
Consorcio Minero Benito Juarez Peña Colorada S.A.de C.V. (10)	Mexico	Exploration, explotation and pelletizing of iron ore
Peña Colorada Servicios S.A. de C.V. (10)	Mexico	Services
Ternium Treasury Services S.A.	Uruguay	Financial Services
Ternium Treasury Services B.V	Holanda	Financial Services
Servicios Integrales Nova de Monterrey S.A. de C.V. (11)	Mexico	Medical and Social Services
Ternium Mexico S.A. de C.V. (formerly Grupo Imsa S.A.B. de C.V.)	Mexico	Holding company
Imsa Acero S.A. de C.V. (12)	Mexico	Holding company
Enermex S.A. de C.V. (12)	Mexico	Holding company
Sefimsa S.A. de C.V. (12)	Mexico	Financial Services
Ecore Holding S. de R.L. de C.V. (12)	Mexico	Holding company
Neotec L.L.C. (12)	USA	Holding company
Treasury Services L.L.C. (12)	USA	Financial Services
APM, S.A. de C.V.	Mexico	Manufacturing and selling of steel product
Acedor, S.A. de C.V.	Mexico	Holding company
Empresas Stabilit S.A. de C.V. (12)	Mexico	Holding company
Acerus S.A. de C.V. (12)	Mexico	Manufacturing and selling of steel product
Imsa Monclova S.A. de C.V. (12)	Mexico	Services
Imsamex Ecuador S.A. (12)	Ecuador	Marketing of steel products
Industrias Monterrey S.A. (12)	Guatemala	Manufacturing and selling of steel product
Imsaacero Ecuador Holding S.A. (12)	Ecuador	Holding company
Corporativo Grupo Imsa S.A. de C.V. (12)	Mexico	Services
Industrias Monterrey S.A. de C.V. (12)	Mexico	Manufacturing and selling of steel product
Ternium USA Inc. (formerly Imsa holding Inc.) (12)	USA	Holding company
Industria Galvanizadora S.A. (12)	Guatemala	Manufacturing and selling of steel product
Imsa Americas Inc. (12)	USA	Marketing of steel products

Company	Country of Organization	Main activity
Imsa Caribbean Inc. (12)	Puerto Rico	Manufacturing and selling of steel products
Imsa Colombia S.A. (12)	Colombia	Marketing of steel products
Imsa Andina S.A. (12)	Peru	Marketing of steel products
Multypanel de América S.A. (12)	Costa Rica	Manufacturing and selling of insulated panel products
Industria Galvanizadora S.A. (12)	Nicaragua	Manufacturing and selling of steel products
Industria Galvanizadora de Honduras S.A. de C.V. (12)	Honduras	Manufacturing and selling of steel products
Industria Galvanizadora S.A. de C.V. (12)	El Salvador	Manufacturing and selling of steel products
Industrias Monterrey S.A. (12)	Costa Rica	Manufacturing and selling of steel products

<sup>(1)</sup> Indirectly through the participation of Ternium Mexico S.A. de C.V. (70.00%) and Siderar S.A.I.C. (29.92%). Total voting rights held: 99.92%.

- (3) Formerly I.I.I.-Industrial Investment Inc. As of December 13, 2007 it was merged into Ternium México S.A. de C.V.
- (4) Directly (88.89%), indirectly through Prosid Investments S.C.A. (11.11%). Total voting rights held: 100.00%.
- (5) Directly (85.62%) and indirectly through the participation in Prosid Investments S.C.A. (14.38%). Total voting rights held: 100.00%.
- (6) Indirectly through Siderar S.A.I.C. (99.00%) and Ternium Internacional Uruguay S.A. (1.00%). Total voting rights held: 100.00%.
- (7) Indirectly through Siderar S.A.I.C. Total voting rights held 100.00%.
- (8) Indirectly through Ternium Internacional S.A. of Uruguay.
- (9) Indirectly through the participation in Hylsamex. Total voting rights held: 99.92%. See note 3(e) to the Company's audited consolidated financial statements included in this annual report.
- (10) Indirectly through the participation in Hylsamex. Total voting rights held: 50.00%.
- (11) Incorporated during 2007.
- (12) Subsidiary of Ternium Mexico S.A. de C.V. See note 3(a) to the Company's audited consolidated financial statements included in this annual report.

<sup>(2)</sup> Indirectly through the participation in Amazonia (59.73%). Total voting rights held: 59.73%. In April 2008, the Venezuelan government announced its intention to nationalize Sidor. For more information on the Sidor nationalization process, see Item 4. "Information on the Company—A. History and Development of the Company—Sidor Nationalization Process."

### **CERTIFICATE**

#### I. DANIEL NOVEGIL. CERTIFY THAT:

- 1. I have reviewed this annual report on Form 20-F of Ternium S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
- 4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of company's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 25, 2008

/s/ Daniel Novegil

Name: Daniel Novegil

Title: Chief Executive Officer

### **CERTIFICATE**

#### I. ROBERTO PHILIPPS, CERTIFY THAT:

- 1. I have reviewed this annual report on Form 20-F of Ternium S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
- 4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of company's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 25, 2008

/s/ Roberto Philipps

Name: Roberto Philipps
Title: Chief Financial Officer

### **CERTIFICATION**

### PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

# (SUBSECTIONS (A) AND (B) OF SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES OF AMERICA CODE)

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States of America Code), the undersigned officer of Ternium S.A. (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Annual Report on Form 20-F for the year ended December 31, 2007 (the "Report"), fully complies with the requirements of section 13(a) or 15 (d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 25, 2008 /s/ Daniel Novegil

Name: Daniel Novegil

Title: Chief Executive Officer

The foregoing certification is being furnished solely pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States of America Code) and is not being filed as part of the Report or as a separate disclosure document.

### **CERTIFICATION**

### PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

# (SUBSECTIONS (A) AND (B) OF SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES OF AMERICA CODE)

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States of America Code), the undersigned officer of Ternium S.A. (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Annual Report on Form 20-F for the year ended December 31, 2007 (the "Report"), fully complies with the requirements of section 13(a) or 15 (d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 25, 2008 /s/ Roberto Philipps

Name: Roberto Philipps
Title: Chief Financial Officer

The foregoing certification is being furnished solely pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States of America Code) and is not being filed as part of the Report or as a separate disclosure document.