



3Q21 EARNINGS CALL

November 4, 2021



Companhia Siderúrgica Nacional

CSNA
B3 LISTED

SID
LISTED
NYSE



FTSE4Good

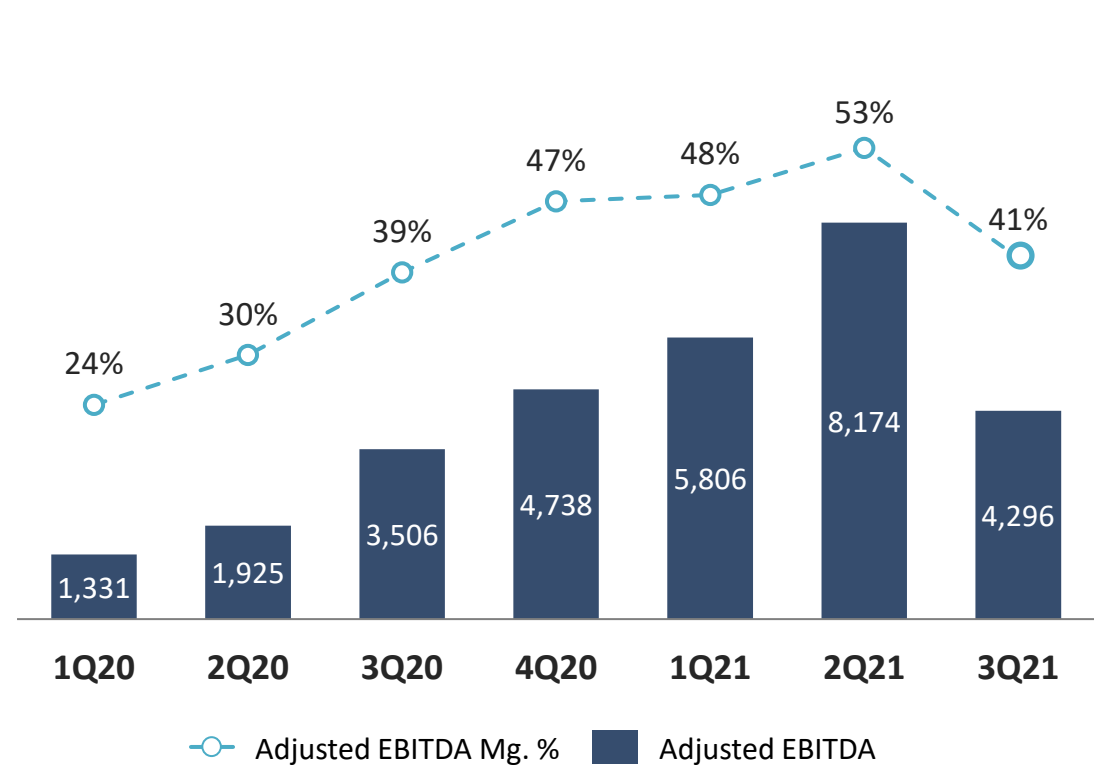
PERIOD HIGHLIGHTS

- 1 Diversification** of CSN-operated businesses and the sustainment of a favorable environment, for steel and cement segments, helped to offset the steep drop in mining prices.
- 2** Leverage remained **BELOW** the target set for 2021 (Net Debt/EBITDA ratio of only 0.64x in 3Q21).
- 3** Integration of **ELIZABETH CIMENTOS** started with extraordinary results. Acquisition of **LAFARGEHOLCIM** in the process of approval by CADE: once approved, CSN Cimentos will be the 2nd largest cement producer in Brazil.

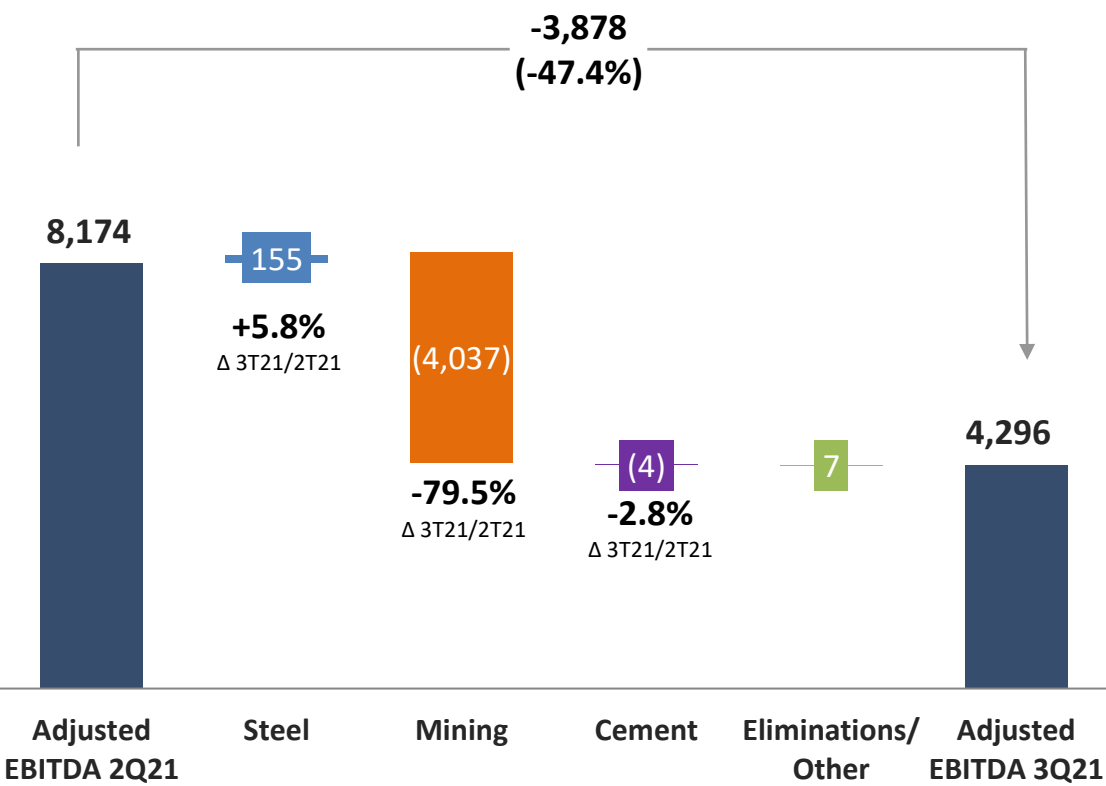


CONSOLIDATED OPERATING AND FINANCIAL INDICATORS

ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN
(R\$ mm and %)

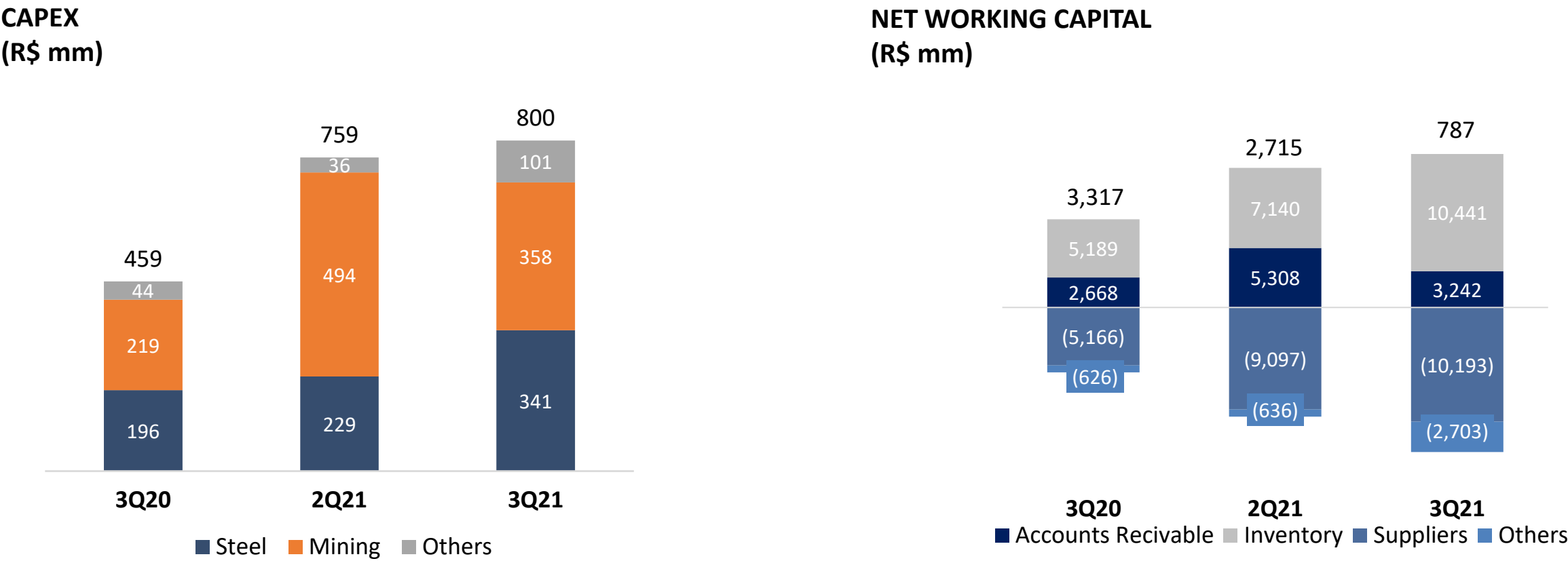


ADJUSTED EBITDA EVOLUTION
(R\$ mm)



⚙️ Quarter marked by falling prices in Mining. On the other hand, Steel presented another EBITDA record, with an assertive commercial strategy of prioritizing value over volume.

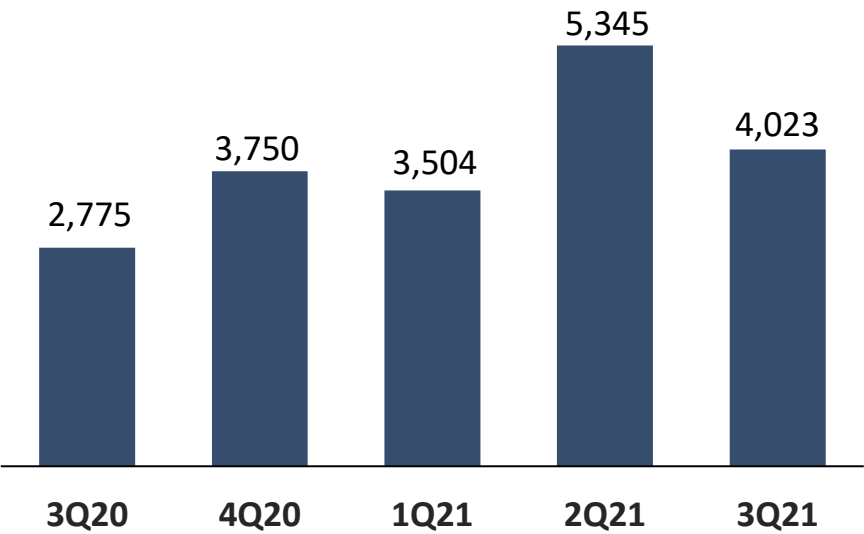
CONSOLIDATED OPERATING AND FINANCIAL INDICATORS



- Investments increased 5.4% over the last quarter as a result of advances in production capacity and improvement projects at UPV and at the mining segment.
- Working capital helped cash generation, with the drop in receivables and the extension with suppliers offsetting the increase in inventories.

CONSOLIDATED OPERATING AND FINANCIAL INDICATORS

ADJUSTED CASH FLOW
(R\$ mm)



ADJUSTED CASH FLOW ¹ - 3Q21
(R\$ mm)

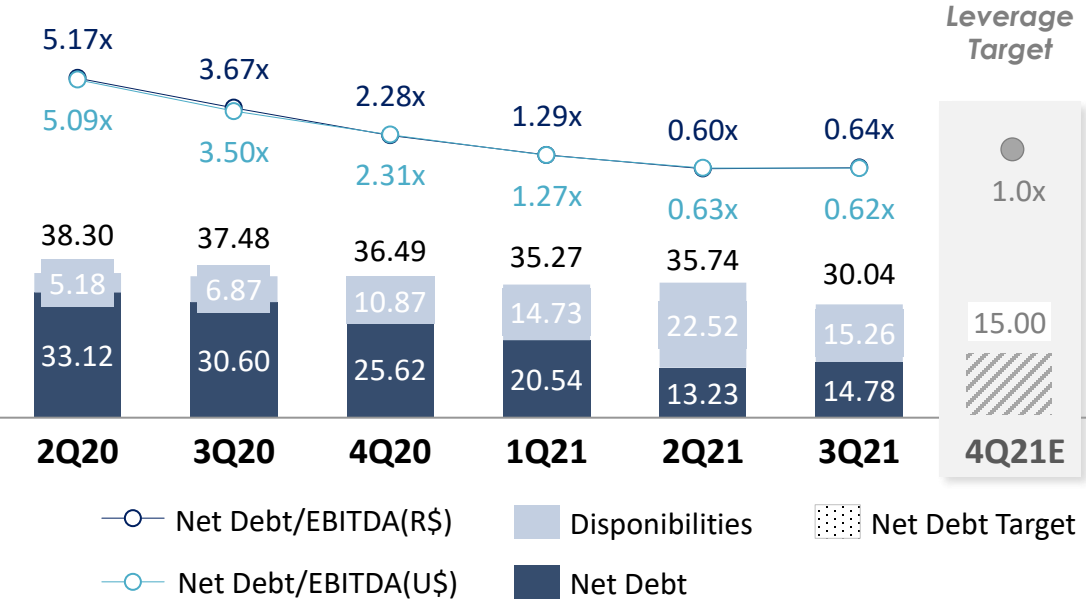


🔗 Even with the lowest operating results, adjusted cash flow remained at robust levels: R\$ 4,023 million in 3Q21.

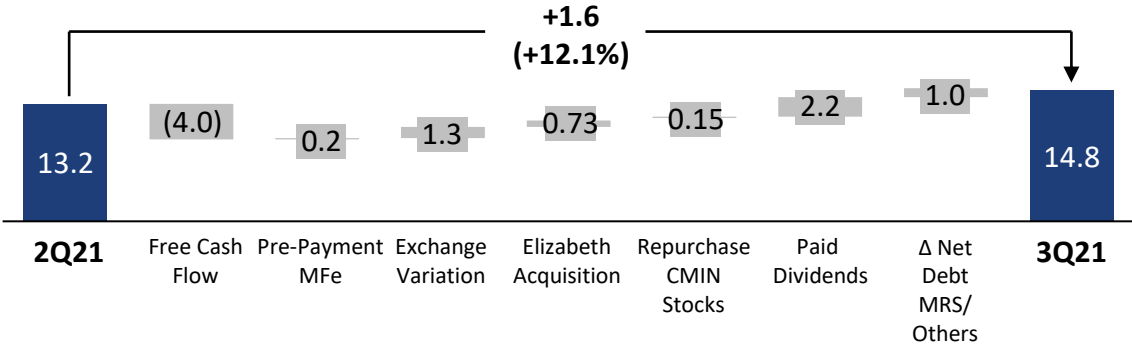
Source: CSN / Note 1: The concept of free cash flow is calculated from the Adjusted Ebitda, subtracting the Ebitda of the Jointly Controlled Companies, CAPEX, IR, Financial Result and changes in Net Working Capital¹, excluding the effect of Glencore advance. Note 2: Adjusted Working Capital for the quarter is composed of the variation in Net Working Capital, plus the variation in long-term assets and liabilities accounts, excluding non-cash items.

CONSOLIDATED OPERATING AND FINANCIAL INDICATORS

LEVERAGE, LIQUIDITY AND NET DEBT (R\$ bi; Net Debt / EBITDA(x))



NET DEBT BUILD-UP (R\$ Billion)



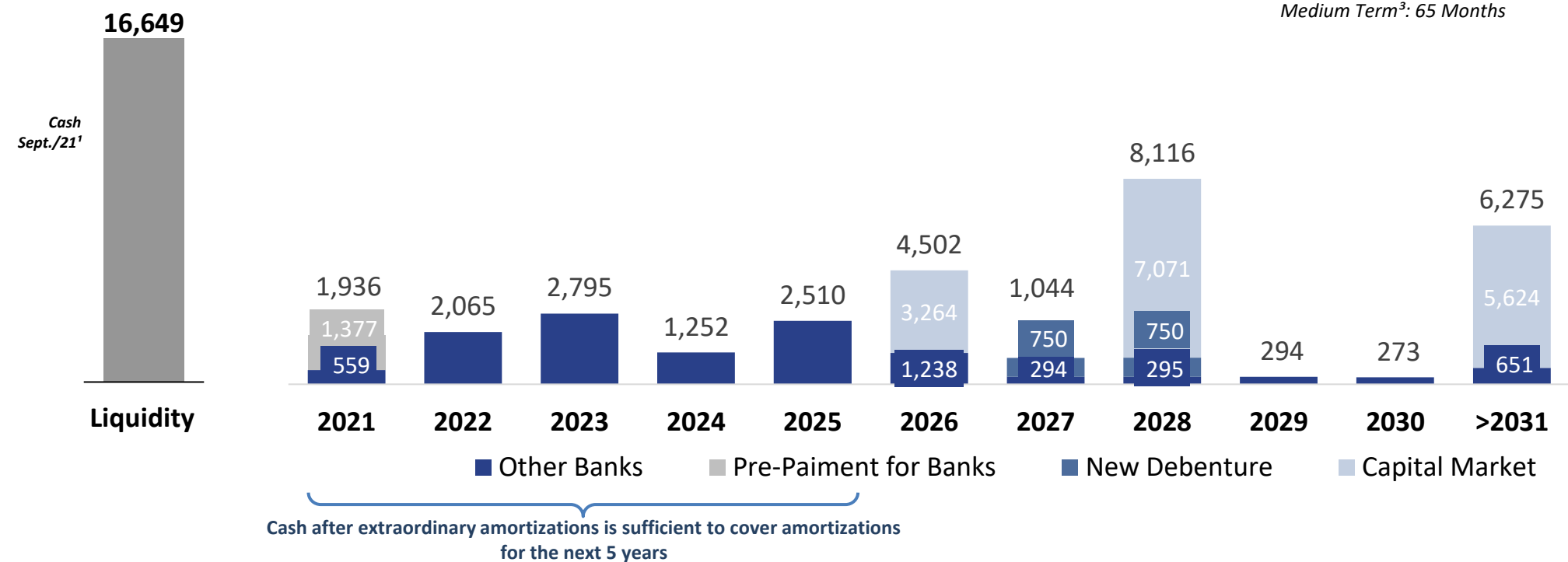
- ⚙ Slight increase in net debt as a result of the exchange variation, of the payment of dividends and the acquisition of Elizabeth Cimentos.
- ⚙ However, leverage remains below the guidance expected by the end of the year.

DEBT AMORTIZATION SCHEDULE

Position 09.30.21

Gross Debt²: R\$31.34Bi
Net Debt: R\$14.69Bi
Net Debt/EBITDA: 0.64x
Medium Term³: 65 Months

Post-completion profile of the Liability Management Plan



✚ In line with the objective of reducing debt and extending debt amortization, the Company completed the repurchase of all its perpetual bond in the amount of US\$ 1.0 billion.

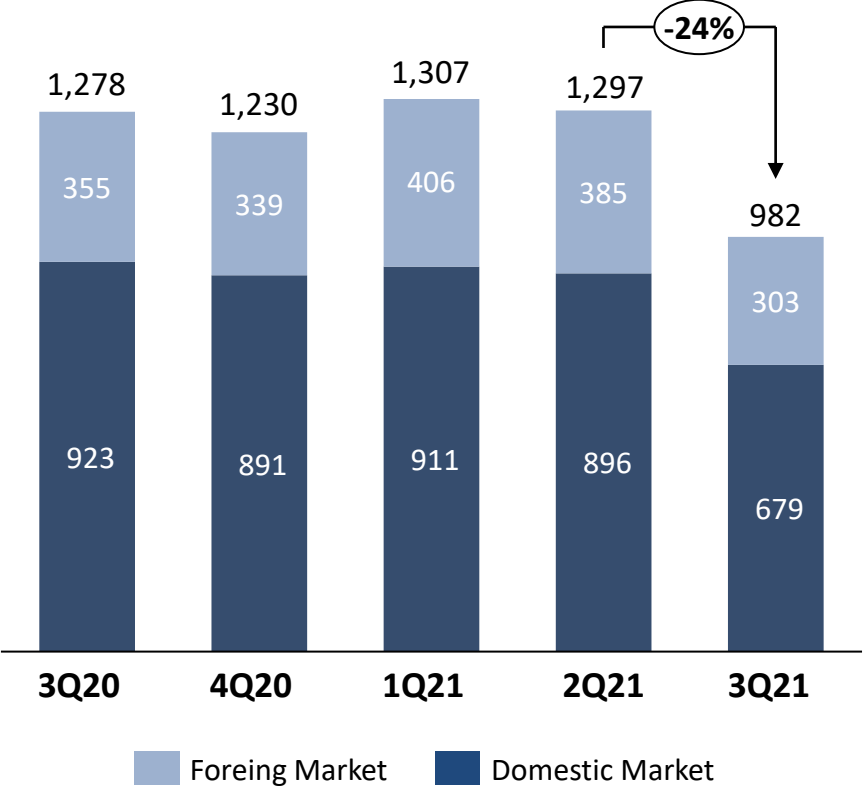
Source: CSN / Note 1: IFRS does not consider participation in MRS (37.27%). Note 2: Gross/Net Managerial Debt considers interest in MRS (37.27%) and accrued interest. Note 3: Profile after completion of the Liability Management Plan.



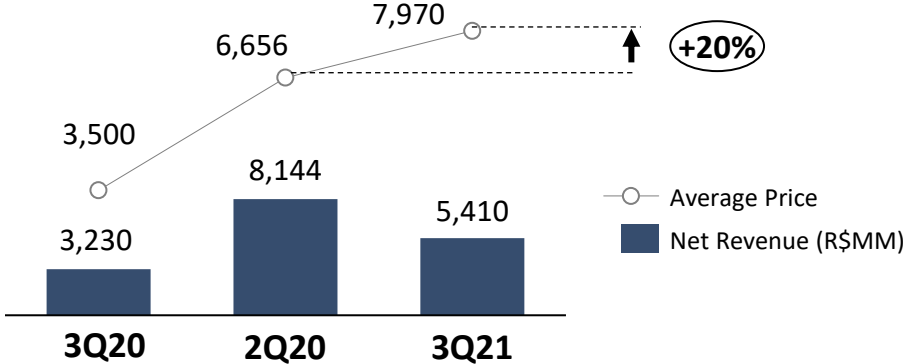
STEEL

STEEL PERFORMANCE

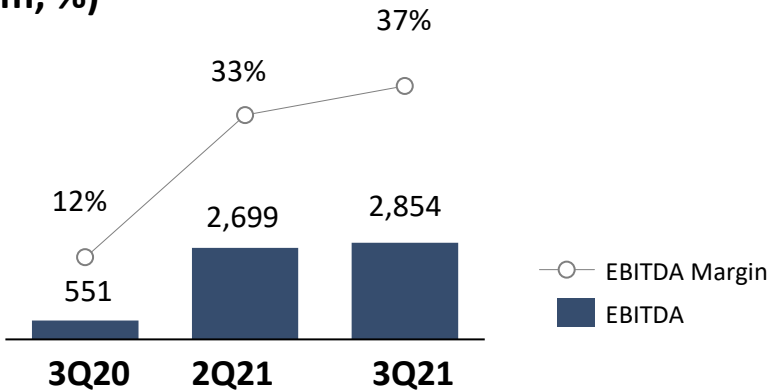
SALES VOLUME
(Thousand tons)



NET REVENUE AND DM AVERAGE PRICE¹
(R\$ mm; R\$/ton)



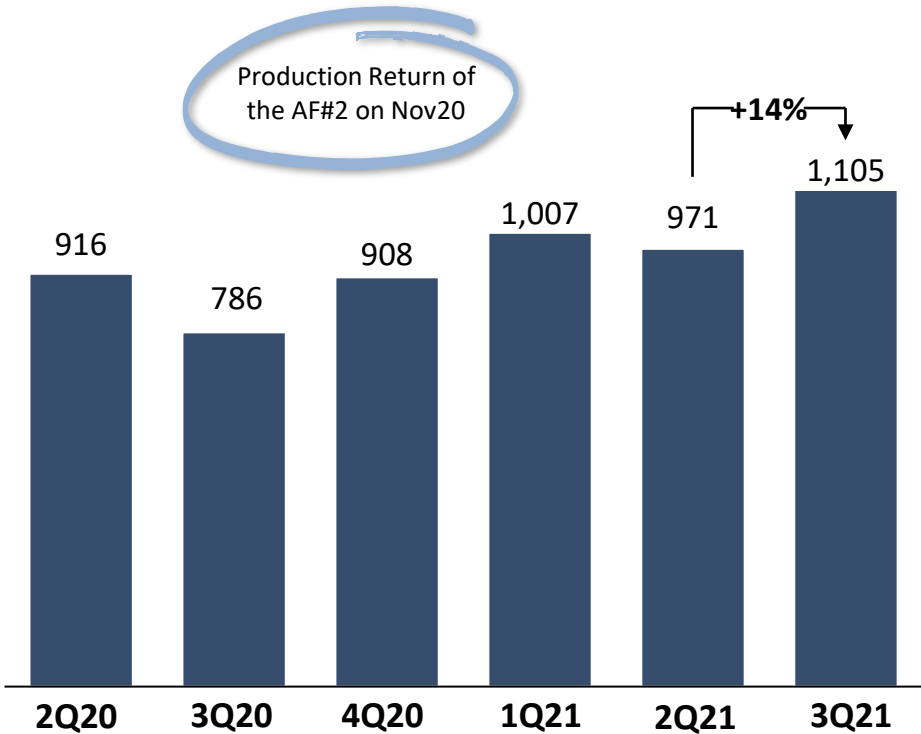
EBITDA AND EBITDA MARGIN
(R\$ mm; %)



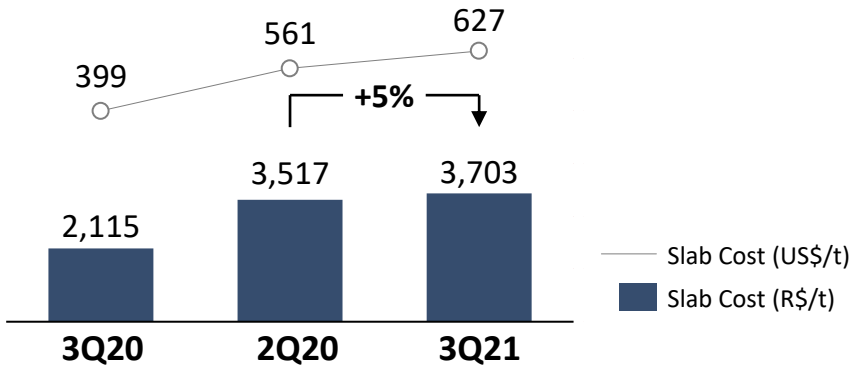
🔗 The quarter was marked by another record result in the steel industry. Lower sales volume due to the commercial strategy of prioritizing margins was offset by the strong price increase.

STEEL INDUSTRY COMPETITIVENESS

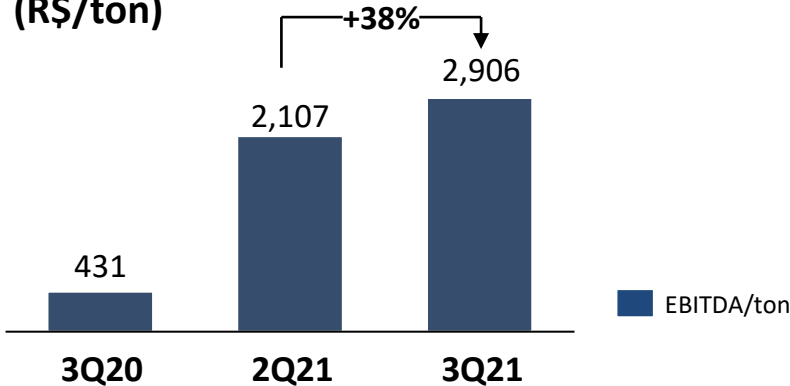
SLAB PRODUCTION VOLUME AT PRESIDENT VARGAS PLANT
(mil/ton)



SLAB COST
(US\$/t; R\$/t)



PERFORMANCE PER TON
(R\$/ton)

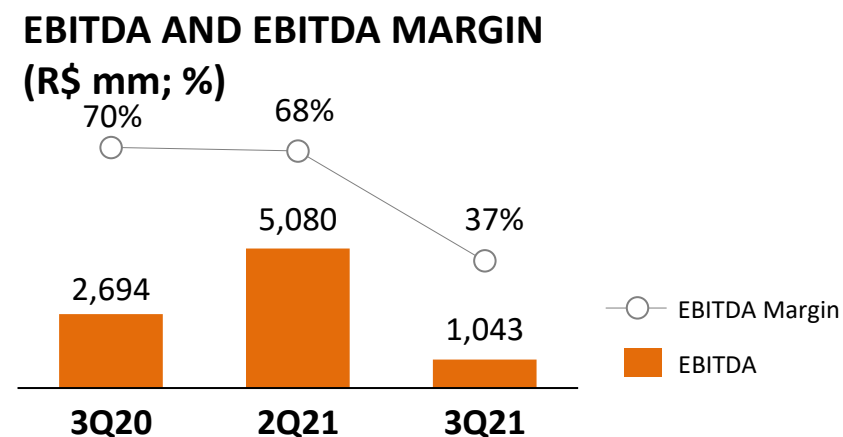
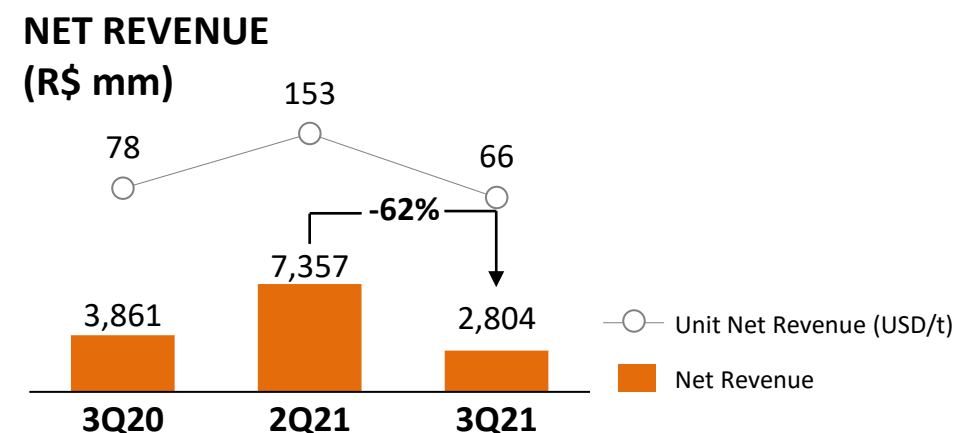
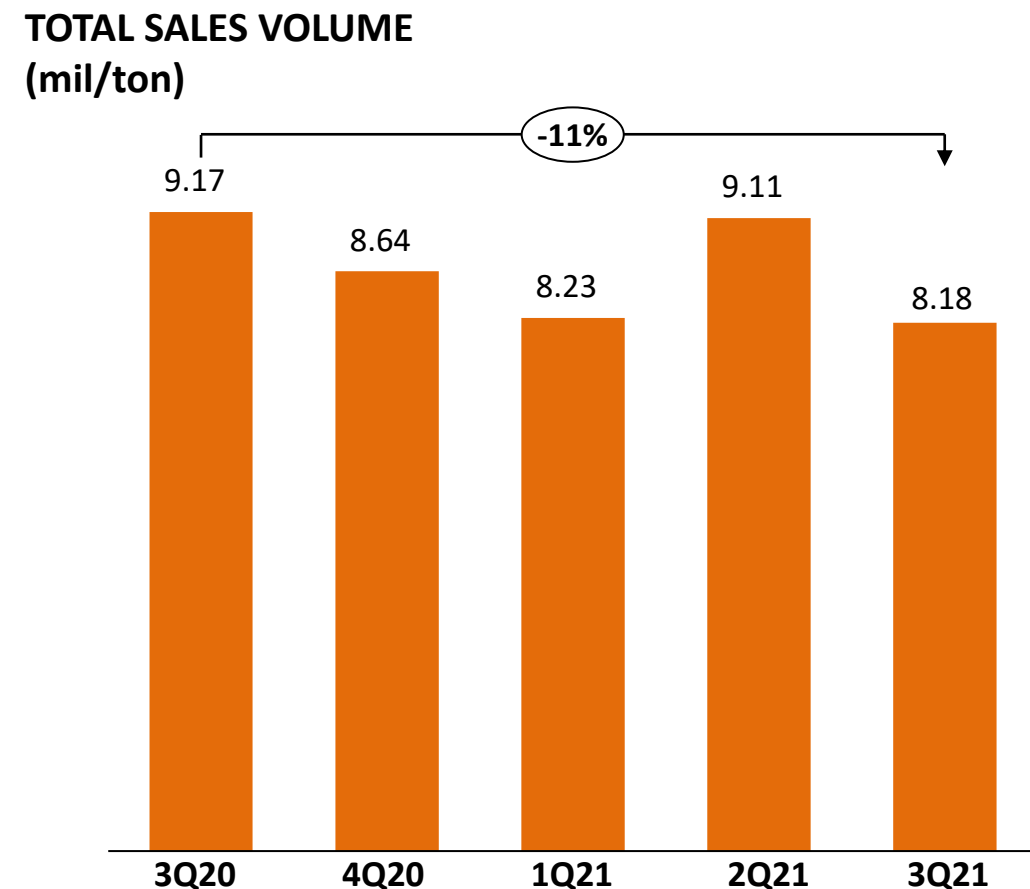


⚙️ Plate production growth, visa normalization of the production process, since 2Q21 was impacted by an unscheduled maintenance.



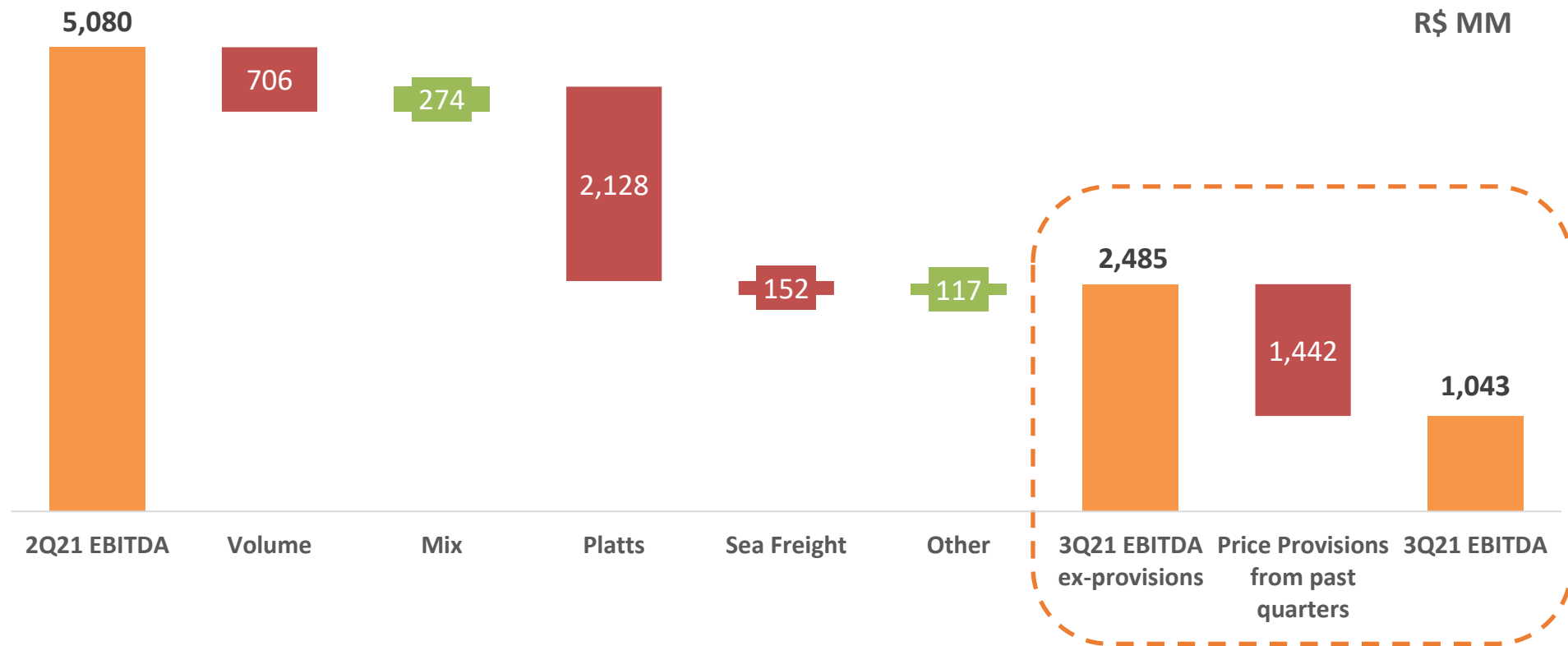
MINING

MINING PERFORMANCE



⚙ Commercial strategy of preserving the value of the product sold resulted in a higher volume of cargo on the way to China without concluded sale, likewise to an increase in the volume of inventories. Additionally, the impact of the realized price was intensified by the quotation period effect that, together with the increase in freight cost, reduced the EBITDA of the quarter.

EBITDA ADJUSTED BY PROVISIONS

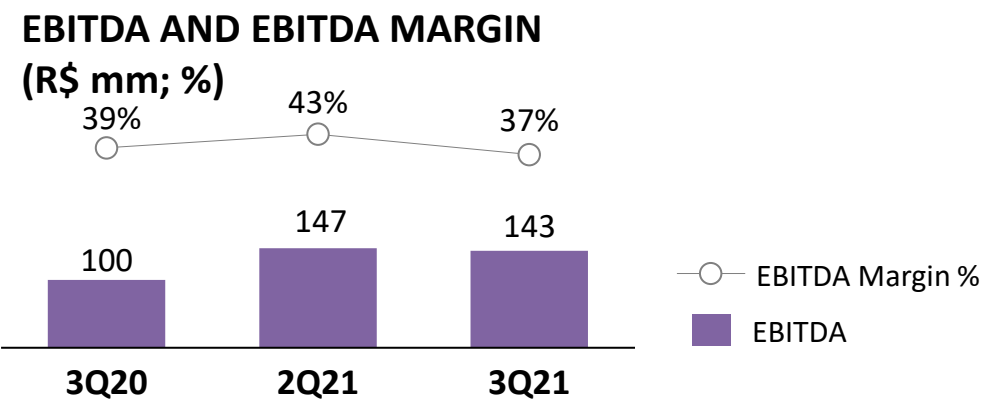
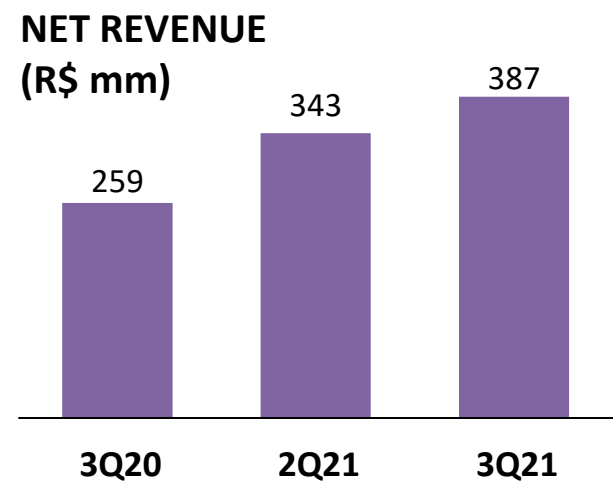
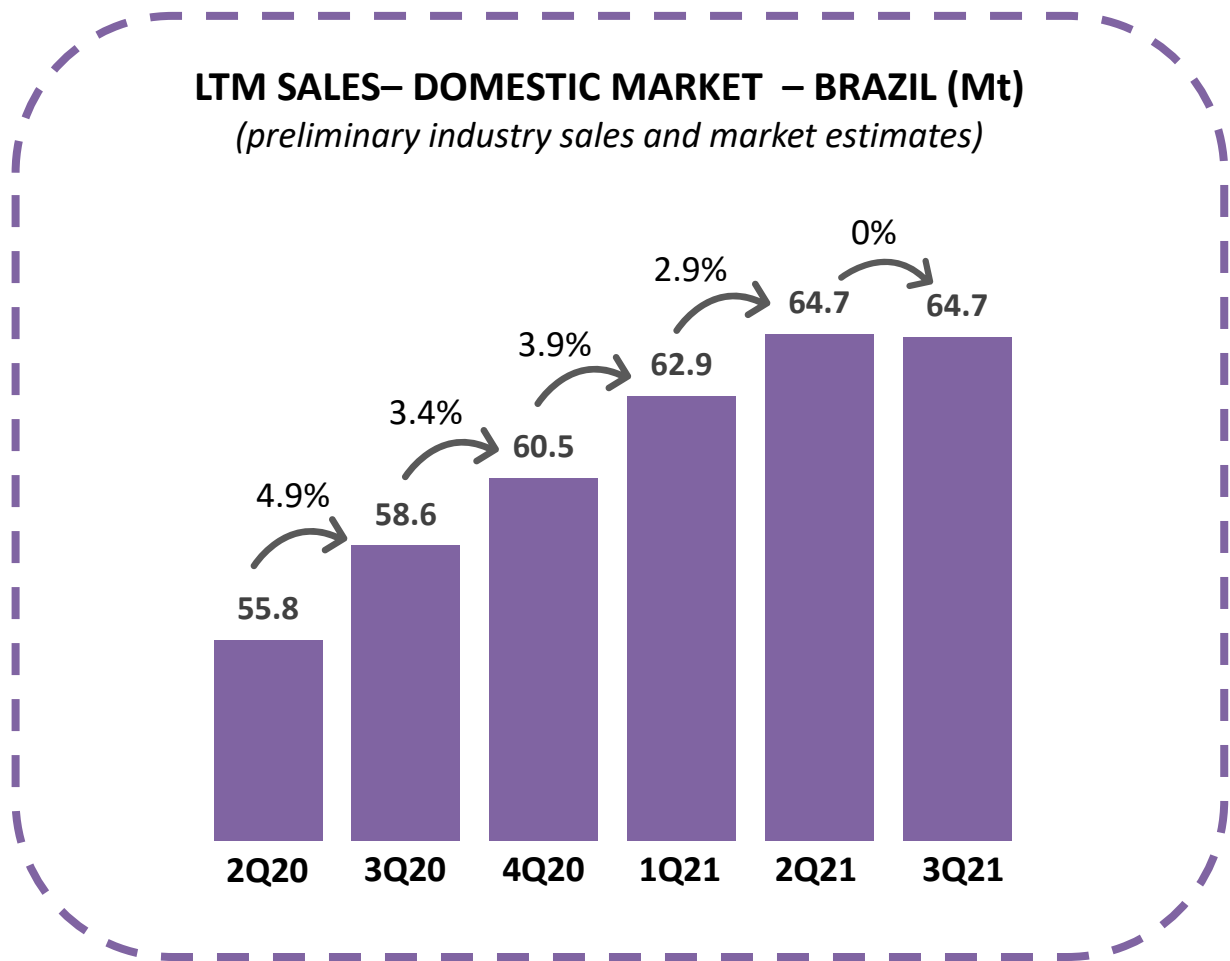


⚙ EBITDA normalized by the effect of provisions was R\$2,485 million in 3Q21, more than double the final EBITDA, which demonstrates the relevance of this non-recurring event on the results for the period.



CEMENT

CEMENT PERFORMANCE



🔗 Quarter marked with both organic growth and acquisitions, putting the Company on a favorable position in the growth cycle of the sector.

STRATEGIC PRIORITIES

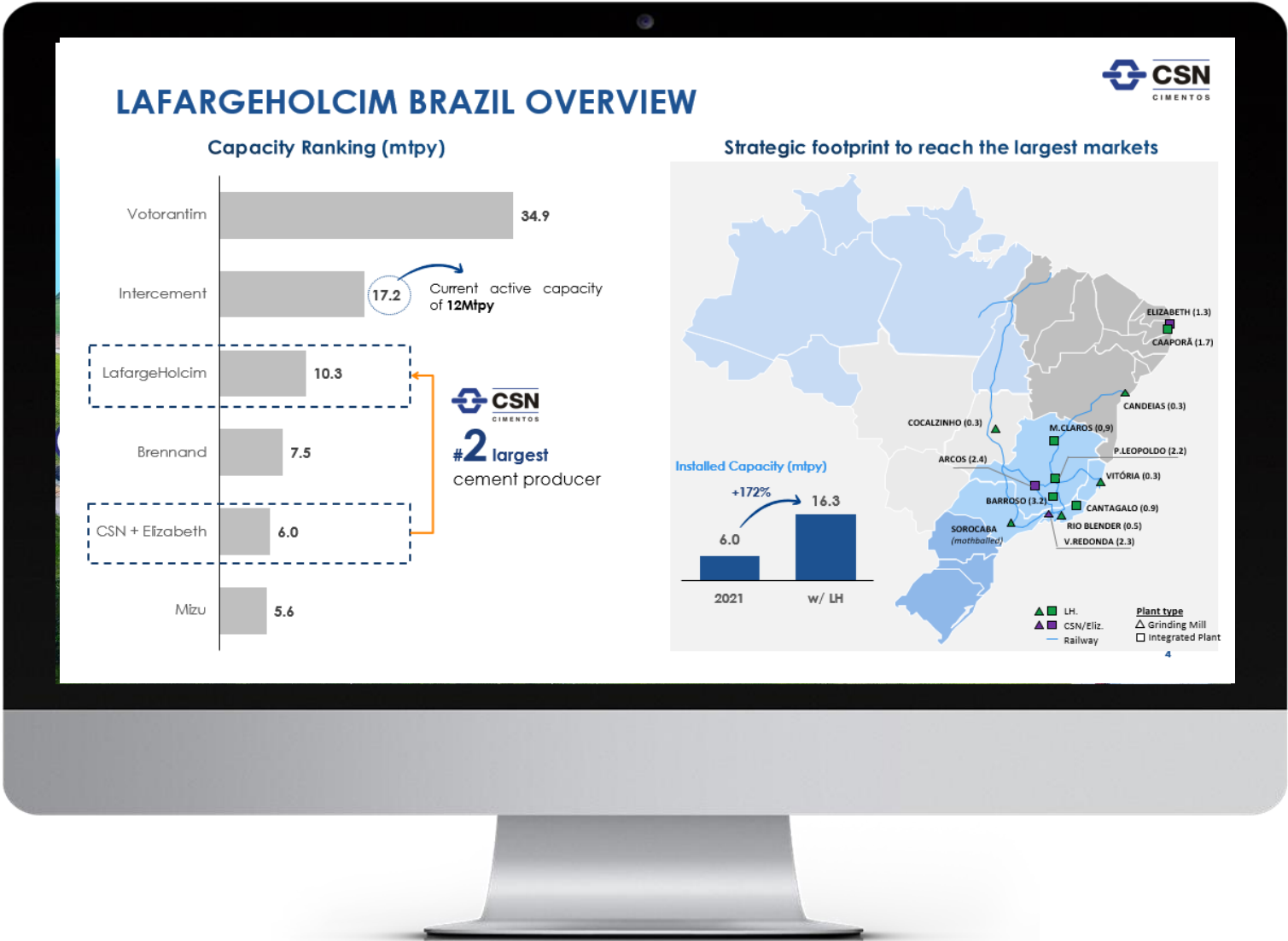
1 Efficient and Disciplined
Capital Allocation

2 Innovation

3 ESG



LAFARGEHOLCIM BRAZIL AQUISITION



- Acquisition of LafargeHolcim (LH) adds 10.3Mtpa to production capacity;
- With the addition of LH, CSN Cimentos becomes the second largest cement producer in Brazil;
- Optimization of distribution centers and lower freight costs;
- Strong synergistic potential;
- Process under analysis of CADE.

CSN INOVA



INVESTMENT OF R\$ 4.1 MILLION IN A GREEN ENERGY COMPANY



- ✚ On September 29, 2021, CSN Inova invested through convertible debt instruments into common shares of 1S1 Energy.
- ✚ The company aims to be the world's leading manufacturer of water electrolysis systems for the production of green hydrogen.
- ✚ Movement in line with the scope of operational sustainability of CSN Inova Open with investments in disruptive technologies.



ENVIRONMENTAL AND SOCIAL MANAGEMENT

ENVIRONMENTAL AND SOCIAL IMPACT - ESG

TRANSPARENCY AND CLIMATE ACTION

- ✓ Submission of data for **B3 ICO2** adhering;
- ✓ Conclusion of the **TCFD** Risk Matrix;
- ✓ Maintenance in the **FTSE4GOOD Index** with a higher score than the industry average;
- ✓ Participation in the **ACT** (Assessing Low-Carbon Transition) initiative;
- ✓ **CSN Roadmap** for decarbonization, mapping of 120 projects applicable to Steel and Cement operations.

DAM MANAGEMENT

- ✓ New audit cycle issuing the **Stability Statements** of CSN Mining dams, all at zero emergency level;
- ✓ Continuity of the **decharacterization** works of the Vigia dam;

ENVIRONMENTAL MANAGEMENT

- ✓ Compared to 2020, **11.3%** reduction in specific water uptake for steel production (22.1m³/t steel to 19.6m³/t steel)
- ✓ Compared to 2020, a **37%** reduction in the shipment of muds from UPV processes to landfills;
- ✓ **100%** of FEA powder used to produce metal briquets, an increase of +60% compared to 2020;
- ✓ Certification at **ISO 9.001** of Porto TECAR (RJ), Mina Casa de Pedra (MG) and ERSA Mineração (RO)

SOCIAL AND DIVERSITY

- ✓ Achievement of the "**Make a Difference**" Award with the program "Diversity in the Steel";
- ✓ Increase of **25%** in the Female participation in the Company, from **13.78%** in Dec/20 to **17.21%** by Sep/21;
- ✓ **15%** increase in People with Disabilities representativeness in CSN Mineração;
- ✓ More than **R\$ 14 million** invested in social responsibility with contributions in **27 projects**.

SAFETY

- ✓ Accumulated reduction, in the year, of **11.3%** in Accident Rate Frequency (CAF+ SAF – own and third parties) in the CSN Group when compared to the same period of 2020.
- ✓ Accumulated **Zero accidents**, in the year, with clearance in the units of: Cimentos Arcos, ERSA Mineração, Minérios Nacional, Galvasud and FTL Ceará.





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