

EARNINGS
RELEASE



VULCABRAS
we live for the sports

Jundiaí, november 01, 2022 – Vulcabras S.A. (B3: VULC3) announces today its results for the third quarter of 2022 (3Q22). The **Company's** operational and financial information is presented based on consolidated figures and in millions of reais, prepared in accordance with accounting practices adopted in Brazil and international financial reporting standards (CPC 21 AND IAS 34). The data in this report refers to the performance in the third quarter of 2022, compared to the same period of 2021, unless specified otherwise.

HIGHLIGHTS

- GROSS VOLUME**
8.3 million pairs/pieces in 3Q22, an increase of 10.3% compared to 3Q21, and of 23.1 million pairs/pieces in 9M22, an increase of 26.0% compared to 9M21.
- GROSS MARGIN**
37.7% in 3Q22, an increase of 1.6 p.p compared to 3Q21, and 36.4% in 9M22, an increase of 1.5 p.p. in relation to the margin in 9M21.
- NET REVENUE**
R\$ 663.5 million in 3Q22, an increase of 23.8% compared to 3Q21, and of R\$ 1,798.1 million in 9M22, an increase of 44.2% compared to 9M21.
- RECURRING NET INCOME FOR THE PERIOD**
R\$ 99.9 million in 3Q22, an increase of 35.7% compared to 3Q21, and R\$ 248.8 million in 9M22, an increase of 108.9% compared to 9M21.
- GROSS PROFIT**
R\$ 250.3 million in 3Q22, an increase of 29.6% compared to 3Q21, and R\$ 654.6 million in 9M22, an increase of 50.3% compared to 9M21.
- EBITDA AND EBITDA MARGIN RECURRING**
R\$ 134.2 million in 3Q22, growth of 31.1% compared to 3Q21, with an EBITDA Margin of 20.2% (1.1 p.p. higher than in 3Q21) and R\$ 342.4 million in 9M22 increase of 65.3% compared to 9M21, recording an EBITDA Margin of 19.0% (2.4 p.p. higher than in 9M21).

VULC3 Quote (9/30/2022)
R\$ 14.73

Number of shares
Common:
245.756.244

Market value
R\$ 3.6 billion

Investor Relations
Wagner Dantas da
Silva (CFO e DRI)

Earnings Video Conference:
11/03/2022 10:00 am
(Brazilian time)

[Access in Portuguese](#)

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MESSAGE FROM MANAGEMENT

Vulcabras reported another quarter of record revenue, following its growth trend shown in the last nine quarters. The net revenue of R\$ 663.5 million in 3Q22, the best quarter in the **Company's** history, is up 23.8% from that posted in 3Q21, with the gross margin of 37.7% in 3Q22, an increase of 1.6 p.p. when compared to 3Q21. The result reflects the expansion posted in sales of all brands and divisions in the portfolio and an increased efficiency of the factories. The synergy gain from the operation of the three brands reflects a recurring Ebitda margin of 20.2% and a recurring net margin of 15.1%.

Besides the excellent results, Vulcabras also announced the payment of interim dividends in the amount of R\$ 90.9 million.

With revenue of R\$ 553.5 million (18.4% higher than in 3Q21), the footwear division continues to grow rapidly and reinforces **Vulcabras'** expertise in developing collections designed for consumers of each of the brands and the domestic market. The expansion of operations to new segments, such as the categories **'high performance'** in Olympikus and **'training and basketball'** in Under Armour, have brought new consumers to the brands and increased market share from sales in **Brazil's** major retailers.

The market share of Olympikus, already a top-selling brand in **Brazil's** high-performance running segment, continues to grow with democratic products designed and co-created with the USP biomechanics laboratory, such as the Corre 2, and with the Federal University of Caxias do Sul, such as the Corre Grafeno model.

In turn, **Mizuno's** share in the segment of high-performance sneakers has been growing rapidly, with products developed and produced by Vulcabras, coupled with its global products.

For Under Armour, the results are related to the reinforcement of its footprint in the training and basketball category – anchored in the global strength of the brand – with campaigns starring its iconic athletes, such as **"The Rock"** and Stephen Curry, plus collections of products developed locally.

E-commerce, apparel and accessories: paths for growth

The investments made in the last years to strengthen the Group brands in the e-commerce channel and the apparel and accessories division have brought positive results.

The e-commerce channel maintained its exponential growth curve and, for another quarter, its revenue more than doubled compared to 3Q21, reaching a revenue of R\$ 38.4 million and a growth of 128.6%.

Another highlight in 3Q22 was the apparel and accessories division, with an 88.4% growth in revenue over 3Q21 and a 57% increase in the average ticket, reinforcing the division as a new path for growth for the group.

With the increase in sports practice in recent years, as well as the increase in the purchase of sports products for the daily lives of consumers, Vulcabras is increasingly competitive, with synergies and paths for growth yet to be explored.

We remain convinced of the consistency of our growth plans and the continuity of the consolidation of Vulcabras as the largest manager of sports brands in Brazil.



The consecutive growth for nine quarters reflects the expansion of sales and volume of all brands in all channels



CONSOLIDATED PERFORMANCE

R\$ Million	3Q22	3Q21	VAR 3Q22 vs 3Q21	9M22	9M21	VAR 9M22 vs 9M21
Volume (million pairs and Itens)	8.3	7.5	10.3%	23.1	18.3	26.0%
Gross Operating Revenue	764.7	633.5	20.7%	2,073.8	1,480.7	40.1%
Net Revenue	663.5	535.9	23.8%	1,798.1	1,247.2	44.2%
Domestic Market	621.8	498.0	24.9%	1,619.6	1,143.7	41.6%
Foreign Market	41.7	37.9	10.0%	178.5	103.5	72.5%
Gross profit	250.3	193.2	29.6%	654.6	435.6	50.3%
Gross margin %	37.7%	36.1%	1.6 p.p.	36.4%	34.9%	1.5 p.p.
SG&A Operation Expenses	-138.1	-108.3	27.5%	-375.6	-280.9	33.7%
Other Net Operating Income (Expenses)	-3.3	32.4	-110.2%	6.6	69.3	-90.5%
EBITDA	132.2	138.9	-4.8%	349.2	279.0	25.2%
EBITDA Margin	19.9%	25.9%	-6.0 p.p.	19.4%	22.4%	-3.0 p.p.
EBITDA - recurring	134.2	102.4	31.1%	342.4	207.1	65.3%
EBITDA Margin recurring	20.2%	19.1%	1.1 p.p.	19.0%	16.6%	2.4 p.p.
Net Income	97.9	126.5	-22.6%	255.6	232.6	9.9%
Net Income recurring	99.9	73.6	35.7%	248.8	119.1	108.9%

GROSS VOLUME

In 3Q22 gross volume billed totaled 8.3 million pairs/pieces, an increase of 10.3% compared to the 7.5 million pairs/pieces in 3Q21

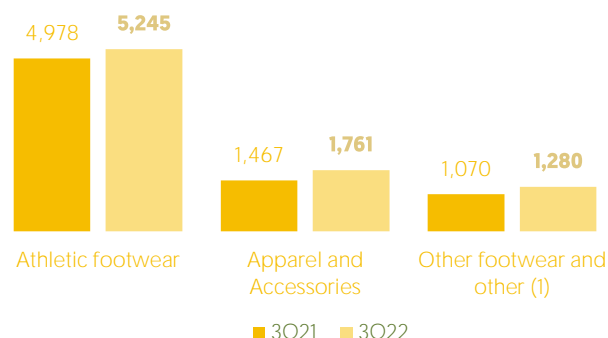
All categories continued to show excellent performance in 3Q22 and presented robust growth compared to the same period of the previous year.

When comparing the periods, the highlights were the following:

- (i) In Athletic Footwear there was growth of 5.4% in 3Q22 against the volume sold in 3Q21. The highlight was the expressive growth recorded with the Mizuno brand, which continues at an accelerated pace of expansion, even with the increase in the comparison base of volumes sold in 3Q21, when the brand already occupied a prominent place in the volumes sold by the Company.
- (ii) In Apparel and Accessories, there was an increase of 20.0% due to the strong expansion recorded in sales with the Under Armour and Mizuno brands.
- (iii) 19.6% increase in Other Footwear and Other category, with growth in all subcategories (slippers, boots and women's footwear).

GROSS VOLUME OF PAIRS AND PIECES/THOUSAND - 3Q22 VS 3Q21

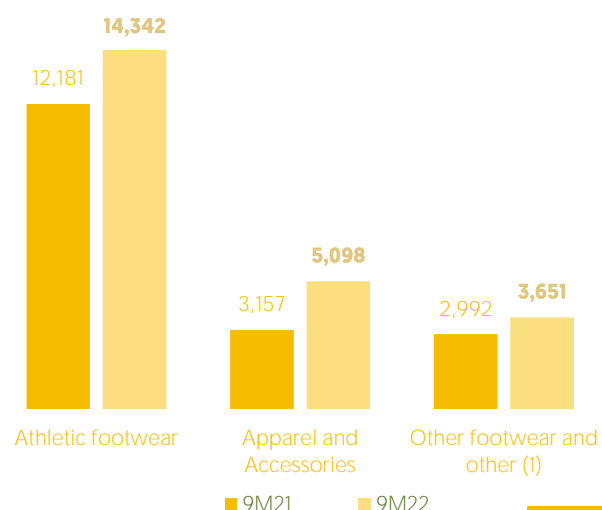
Pairs and Items (thousand)	3Q22	Share %	3Q21	Share %	Var. % 3Q22/3Q21
Athletic footwear	5,245	63.3%	4,978	66.2%	5.4%
Apparel and Accessories	1,761	21.3%	1,467	19.5%	20.0%
Other footwear and other ⁽¹⁾	1,280	15.4%	1,070	14.3%	19.6%
Total	8,286	100.0%	7,515	100.0%	10.3%



In the nine months of 2022, gross volume totaled 23.1 million pairs/pieces, an increase of 26.0% compared to the total of 18.3 million pairs/pieces in the nine months of 2021.

GROSS VOLUME OF PAIRS AND PIECES/THOUSAND - 9M22 VS 9M21

Pairs and items (Thousand)	9M22	Share %	9M21	Share %	Var. % 9M22/9M21
Athletic footwear	14,342	62.1%	12,181	66.5%	17.7%
Apparel and Accessories	5,098	22.1%	3,157	17.2%	61.5%
Other footwear and other ⁽¹⁾	3,651	15.8%	2,992	16.3%	22.0%
Total	23,091	100.0%	18,330	100.0%	26.0%



¹Slippers, boots, women footwear and shoes components..

NET OPERATING REVENUE: CATEGORY

In 3Q22, net revenue was R\$ 663.5 million, an increase of 23.8% over the R\$ 535.9 million in 3Q21, the **Company's** new record revenue in a single quarter.

In another quarter with a positive performance, the Company maintained the strong pace of growth observed in previous quarters with all its brands continuing to be highly demanded. Retail sales maintained a positive performance throughout this quarter, with special emphasis on good sales on the main commemorative date of the period, which was **"Father's Day"**.

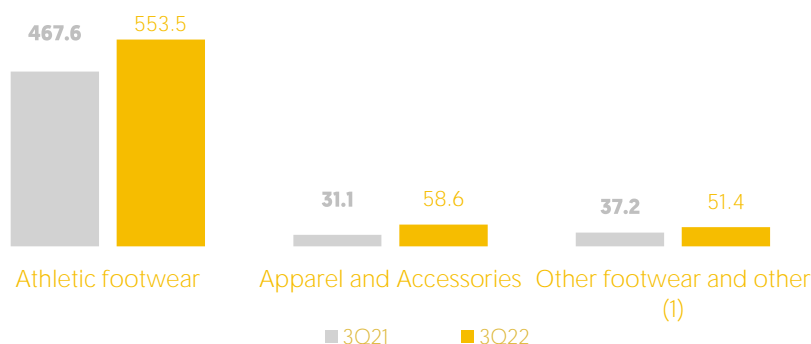
Athletic Footwear revenue increased by 18.4% in 3Q22 over the same period in 2021. The increase in revenue in 3Q22 compared to 3Q21 is due to the growth observed at all brands, especially the Mizuno and Under Armour sneakers, which continued to show an accelerated pace of growth.

The Apparel and Accessories category increased by 88.4% over 3Q21 with all brands posting expressive growth. The clothing and accessories category continues to show growth above the average of the other categories and, thus, is gaining more and more relevance within the Company's product portfolio.

The other footwear and other category increased by 38.2% over 3Q21. The revenue growth in this category is due to the positive performance in all subcategories of this group.

NET REVENUE BY CATEGORY – 3Q22 VS 3Q21

R\$ Million	3Q22	Share %	3Q21	Share %	Var. % 3Q22/3Q21
Athletic footwear	553.5	83.4%	467.6	87.3%	18.4%
Apparel and Accessories	58.6	8.8%	31.1	5.8%	88.4%
Other footwear and other ⁽¹⁾	51.4	7.8%	37.2	6.9%	38.2%
Total Net Revenue	663.5	100.0%	535.9	100.0%	23.8%

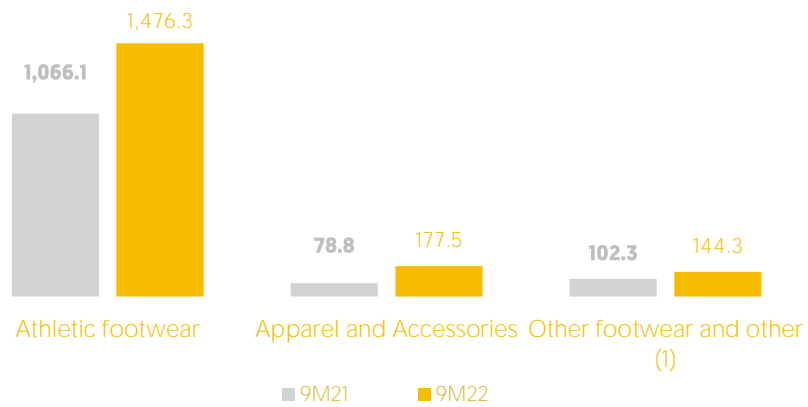


¹Slippers, boots, women footwear and shoe components.

In the nine months of 2022, net revenue totaled R\$ 1,798.1 million, 44.2% higher than in the nine months of 2021, when it was R\$ 1,247.2 million.

NET REVENUE BY CATEGORY – 9M22 VS 9M21

R\$ Million	9M22	Share %	9M21	Share %	Var. % 9M22/9M21
Athletic footwear	1,476.3	82.1%	1,066.1	85.5%	38.5%
Apparel and Accessories	177.5	9.9%	78.8	6.3%	125.3%
Other footwear and other (1)	144.3	8.0%	102.3	8.2%	41.1%
Total Net Revenue	1,798.1	100.0%	1,247.2	100.0%	44.2%



¹Slippers, boots, women footwear and shoes components.





NET OPERATING REVENUE: MARKETS

Net revenue in 3Q22 in the domestic market totaled R\$ 621.8 million, an increase of 24.9% compared to 3Q21, when it was R\$ 498.0 million. In the foreign market, net revenue in 3Q22 totaled R\$ 41.7 million, an increase of 10.0% compared to the R\$ 37.9 million in 3Q21.

In 3Q22, revenues in the domestic market represented 93.7% versus 92.9% in 3Q21, while in the foreign market, revenues in 3Q22 represented 6.3% against 7.1% recorded in 3Q21.

In the domestic market, when compared to 3Q21, the increase is chiefly due to the increase in the categories of Athletic footwear, apparel and accessories, with highlight to the robust growth of the Mizuno brand.

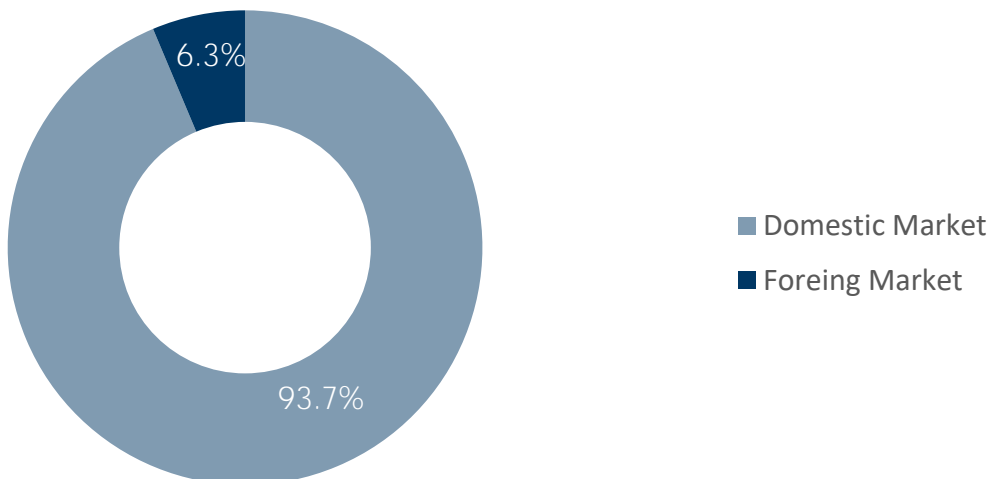
Direct sales to the foreign market presented timid growth when compared to 3Q21. Once again, this is due to the economic problems faced by the Argentinean market, which resulted in the postponement of shipments that were planned for the course of this quarter. For the other countries, shipments continue to be carried out within the agreed terms, despite the logistical costs that remain at levels above normal. The Olympikus brand sports shoes and flip-flops categories were the most affected by the restrictions in the Argentinean market.

In the sales of the Peru branch, revenue growth was also observed in relation to the same period of the previous year. The good performance of the Peruvian branch happens despite the persistent political problems in that country, which end up affecting the economy and causing a retraction in consumption.

NET REVENUE BY MARKET – 3Q22 VS 3Q21

R\$ Million	3Q22	Share %	3Q21	Share %	Var. % 3Q22/3Q21
Domestic Market	621.8	93.7%	498.0	92.9%	24.9%
Foreign Market	41.7	6.3%	37.9	7.1%	10.0%
Total Net Revenue	663.5	100.0%	535.9	100.0%	23.8%

MARKET SHARE – 3Q22



In the nine months of 2022, net revenue in the domestic market totaled R\$ 1,619.6 million, an increase of 41.6% compared to the nine months of 2021, when it was R\$ 1,143.7 million.

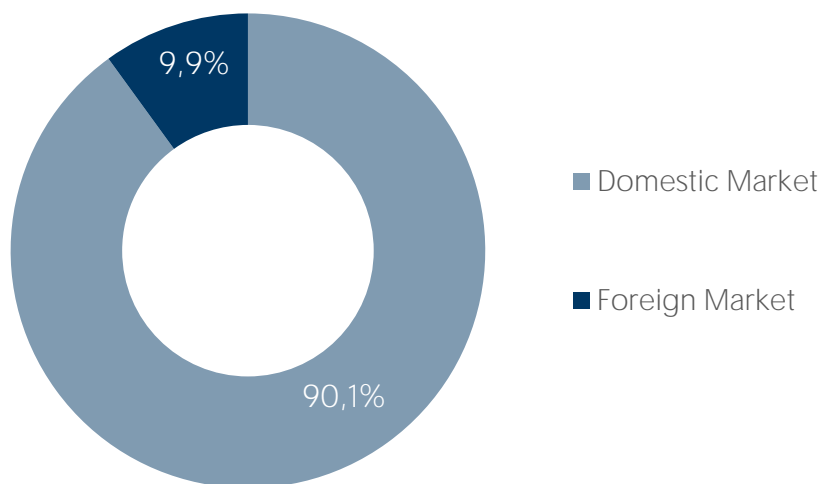
In the foreign market, net revenue in 9M22 was R\$ 178.5 million, up 72.5% compared to the R\$ 103.5 million in 9M20.

In 9M22, revenues in the domestic market represented 90.1% versus 91.7% in 9M21, while in the foreign market, revenues in 9M22 represented 9.9% against 8.3% recorded in 9M21.

NET REVENUE BY MARKET – 9M22 VS 9M21

R\$ Million	9M22	Share %	9M21	Share %	Var. % 9M22/9M21
Domestic Market	1,619.6	90.1%	1,143.7	91.7%	41.6%
Foreign Market	178.5	9.9%	103.5	8.3%	72.5%
Total Net Revenue	1,798.1	100.0%	1,247.2	100.0%	44.2%

MARKET SHARE – 9M22



E-commerce

In 3Q22, e-commerce with the Company's brands continued the growth trend and grew by 128.6% compared to the same period of the previous year.

The robust growth of this channel is due to the strong growth of sales of the three brands operated by the Company. As a share of revenue, e-commerce represented 5.8% in 3Q22, up 2.7 p.p. compared to 3.1% in 3Q21.

In 9M22, e-commerce grew by 148.3% in relation to the same period of the previous year. As a share of revenue, e-commerce represented 5.0% in 9M22, up 2.1 p.p. compared to 2.9% in 9M21.

The investments to build a distribution center dedicated to direct-to-consumer sales, in addition to supporting sales growth, brought more efficiency, agility and a better level of service to the channel. In October, Mizuno's e-commerce was awarded the RA1000 seal, which recognizes the brand's e-commerce with the highest level of excellence in customer service at Reclame Aqui and places it with the best score in the national sports market. .

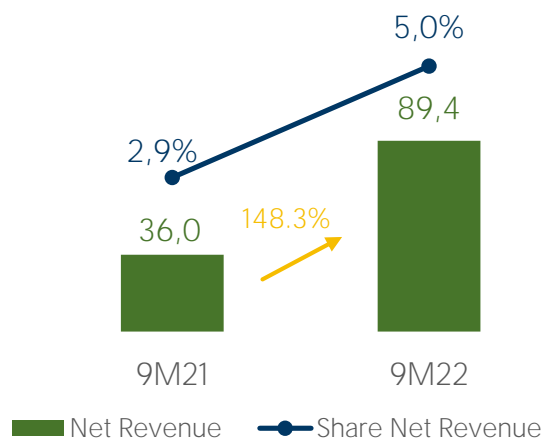
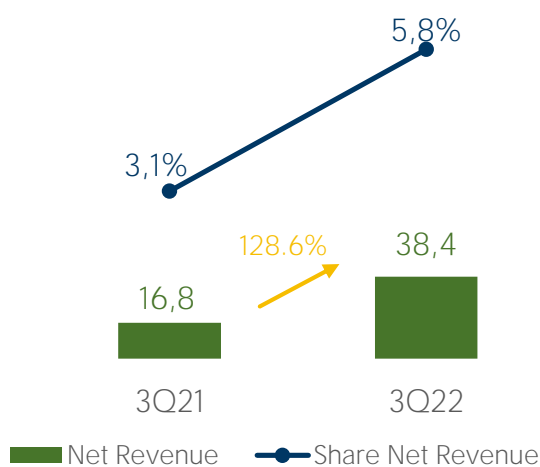


E-commerce continued the growth trend and grew by 128.6%



NET REVENUE AND NOR PARTICIPATION

Net Revenue	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
E-comm total Net Revenue	38.4	16.8	128.6%	89.4	36.0	148.3%
Share Net Revenue	5.8%	3.1%	2.7 p.p.	5.0%	2.9%	2.1 p.p.



COST OF GOODS SOLD (COGS)

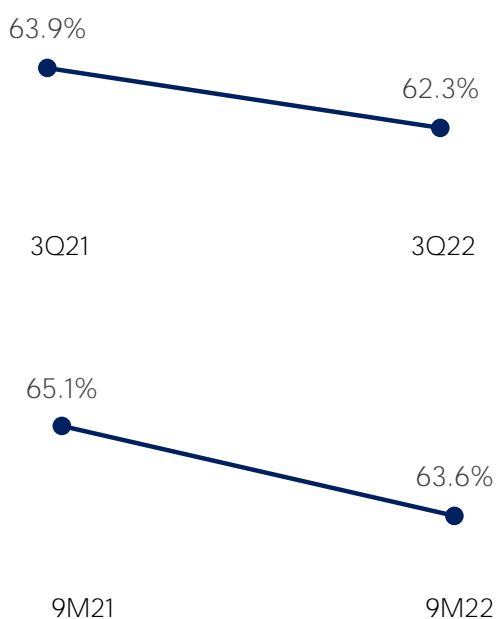
In 3Q22, as a percentage of net sales revenue, cost of goods sold represented 62.3%, compared to 63.9% in the same period in 2021.

During 3Q22, the Company's factories operated at full occupancy. The synchronized entry of the new collections developed for the 2nd half of 2022, fully adapted to the industrial processes of the manufacturing plants and, combined with the high volumes produced, allowed the achievement of productive efficiency within the planned levels and consequent achievement of better product costs.

In 3Q22, there was a decrease in the pressure on costs due to the lower impact of higher inflation rates that in previous quarters affected mainly the costs of labor and some raw materials. However, the persistence in the increase of international logistics costs keeps affecting the costs of imported items for resale, affecting mainly the clothing and accessories category.

In the nine months of 2022, as a percentage of net sales revenue, cost of sales represented 63.6%, compared to 65.1% in the same period in 2021.

COST OF GOODS SOLD (% COGS/NOR)





GROSS PROFIT

Gross profit in 3Q22 was R\$ 250.3 million, an increase of 29.6% compared to the R\$ 193.2 million in 3Q21. Gross margin was 37.7% in 3Q22, 1.6 p.p. above the 36.1% in 3Q21.

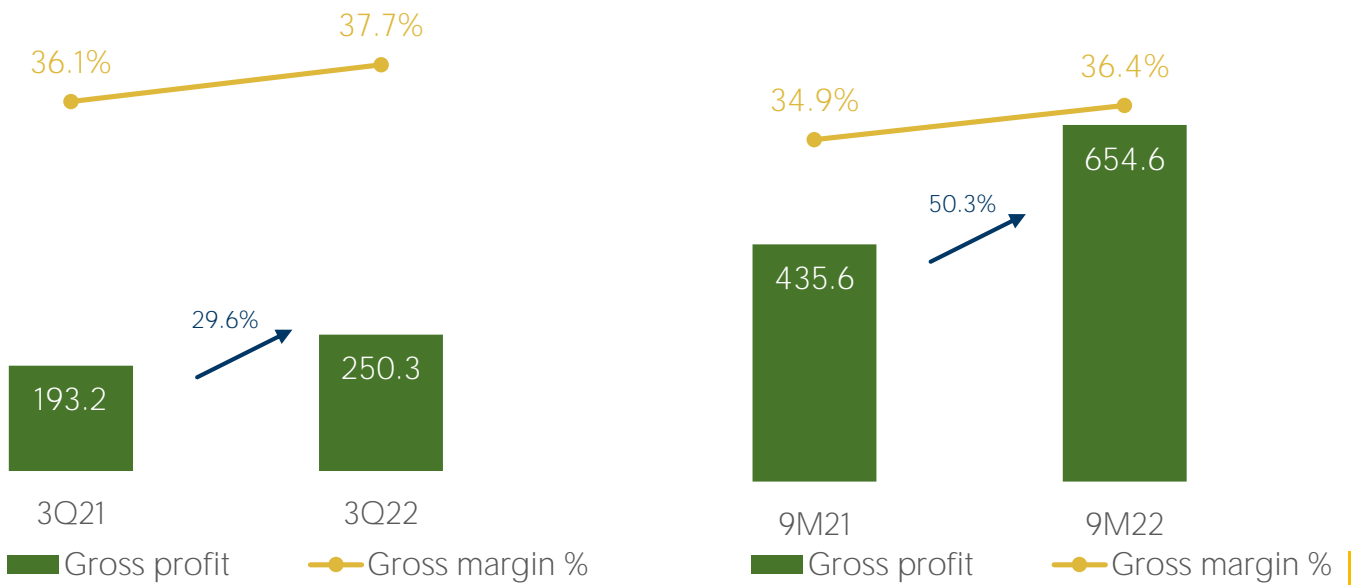
The positive impact on costs due to the large volume produced in 3Q22, combined with the high demand for products from the new sneaker collections from the three brands, provided gains in production efficiency and the capture of operational synergies which resulted in an improvement of the gross margin.

For the seventh consecutive quarter, the Company reports growth in gross margin. The 1.6 p.p. gain in gross margin measured in 3Q22 compared to the margin obtained in 3Q21 demonstrates the consistency and robustness of the Company's business model, which is able to respond very quickly to market changes and consumer behavior.

In 9M22, gross profit was R\$ 654.6 million, an increase of 50.3% compared with the R\$ 435.6 million in 9M21. The margin in 9M22 was 36.4%, 1.5 p.p. higher than in 9M21, when it was 34.9%.

For the seventh consecutive quarter, the Company reports growth in gross margin.

GROSS PROFIT AND GROSS MARGIN



SALES, ADVERTISING AND ESTIMATED LOSSES WITH DOUBTFUL ACCOUNT EXPENSES

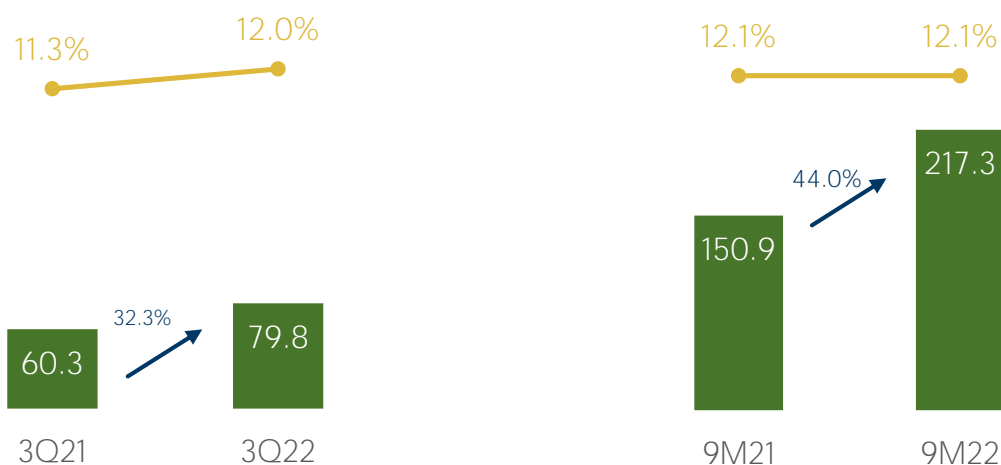
Selling, advertising and estimated losses with doubtful accounts expenses in 3Q22 totaled R\$ 105.5 million, an increase of 32.2% compared to 3Q21.

Selling and estimated losses with doubtful accounts expenses (excluding advertising expenses) increased by 32.3% in 3Q22, compared to selling expenses in 3Q21. R\$ 79.8 million were recorded in 3Q22, against R\$ 60.3 million in 3Q21. As a share of revenue, selling expenses (excluding advertising expenses) accounted for 12.0% in 3Q22, compared to 11.3% in 3Q21, an increase of 0.7 p.p. compared to the previous year.

The behavior of most variable expenses remained within the normal range and presented nominal growth due to the expansion of revenue, with the exception of freight expenses, which in this quarter showed a slight increase due to the transfers of increases in fuel observed in recent months. In fixed selling expenses, despite the nominal increase, there was a reduction in the relative share due to the capture of synergies with the growth of all brands.

In 9M22, selling and estimated losses with doubtful accounts expenses (excluding advertising expenses) totaled R\$ 217.3 million, an increase of 44.0% over the R\$ 150.9 million in 9M21. The share of selling expenses over net revenue reached 12.1%, maintaining the same share presented in 9M21.

SELLING EXPENSES AND BAD DEBT (excluding advertising expenses)



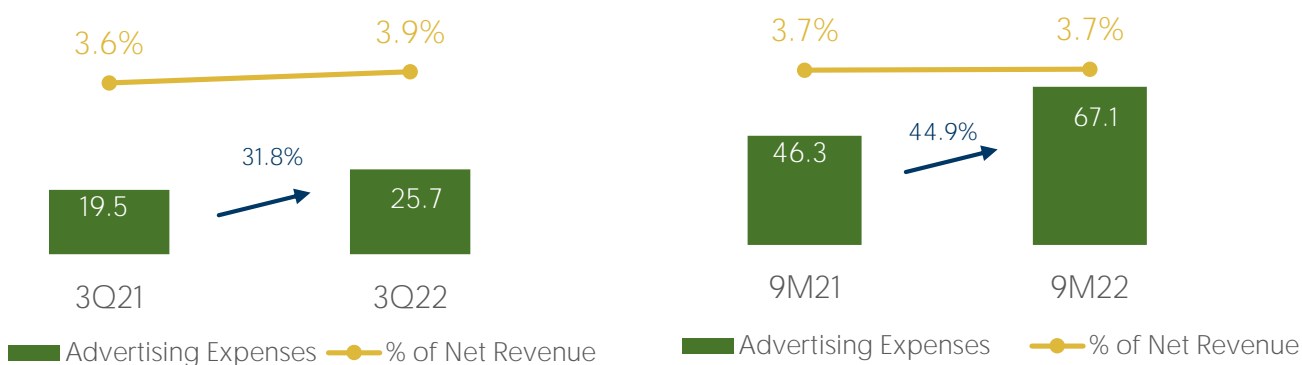
■ Selling Expenses and Bad Debt ● % of Net Revenue ■ Selling Expenses and Bad Debt ● % of Net Revenue

In 3Q22, advertising and marketing expenses totaled R\$ 25.7 million, an increase of 31.8% over the R\$ 19.5 million in 3Q21. The share of advertising and marketing expenses over net revenue represented 3.9% in 3Q22, compared to 3.6% in 3Q21.

In 3Q22, the brands present in the Vulcabras portfolio continued the excellent performance achieved in the first three months of the year, thus making the first half of the year a period of consolidation of its marketing strategies. Mizuno carried out actions focused on its target audience, in addition to a product experience in the heart of the Amazon with the “**Consciente**” run, which launched the Neo Collection worldwide, the most sustainable line of high-performance sneakers ever developed by the brand. Olympikus returned in style to the official calendar of national sporting events with the “**Bota pra Correr**”, the event took place in Chapada dos Veadeiros, in Goiás. In the third quarter of 2022, Under Armour continued to build its presence in Brazilian basketball, with activation in the main amateur basketball championship in Brazil, the “**Streptopia Open**”.

In 9M22, selling expenses (excluding advertising expenses) totaled R\$ 67.1 million, an increase of 44.9% over the R\$ 46.3 million in 9M21. The share of advertising expenses over net revenue reached 3.7% in 9M22, maintaining the same share presented in 9M21.

ADVERTISING AND MARKETING EXPENSES



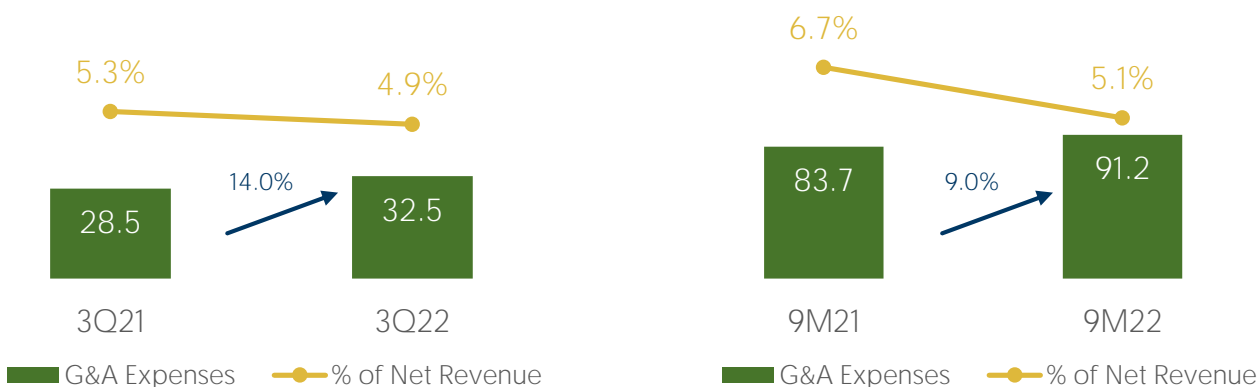
GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses totaled R\$ 32.5 million in 3Q22, an increase of 14.0% compared to 3Q21. As a percentage of net revenue, there was a reduction of 0.4 p.p., from 5.3% in 3Q21 to 4.9% in 3Q22.

In the quarter, a nominal increase in administrative expenses was observed in all subsections of this grouping, this is due to the correction provided by the inflationary escalation, as well as to specific increases due to the greater volume of products sold. Expenses with personnel, outsourced and information technology services were the ones with the greatest variations.

In 9M22, compared to the same period of 2021, there was an increase of 9.0% in general and administrative expenses, from R\$ 83.7 million in 9M21 to R\$ 91.2 million in 9M22. When comparing the percentage of net revenue, there is a decrease of 1.6 p.p. in 9M22 in relation to the equivalent period of 2021.

GENERAL AND ADMINISTRATIVE EXPENSES



OTHER NET OPERATING INCOME (EXPENSES)

In 3Q22, Other Net Operating Income (Expenses) resulted in an expense of R\$ 3.3 million, compared to an income of R\$ 32.4 million in 3Q21.

In 9M22, compared to the same period in 2021, there was a reduction of 90.5%, resulting in an income of R\$ 6.6 million in 2022, compared to an income of R\$ 69.3 million in 2021.

We emphasize that both in 3Q21 and 3Q22 there was the recognition of non-recurring credits/expenses. In 3Q21, there was recognition of a **“non-recurring”** credit arising from a Pis/Cofins lawsuit in the amount of R\$ 36.5 million and, in 3Q22, there was recognition of R\$ 2.0 million of spontaneous payment of ICMS from the previous year, which ends up distorting the comparison with the current quarter.

OTHER NET OPERATING INCOME (EXPENSES)

R\$ Million	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
Other Net Operating Income (Expenses)	-3.3	32.4	-110.2%	6.6	69.3	-90.5%

NET FINANCIAL INCOME (EXPENSES)

In 3Q22, the Company reported a net financial expense of R\$ 6.5 million, compared to the same period in 2021, when it reported a net financial income of R\$ 11.1 million.

Comparing 3Q22 versus 3Q21, the main variations were observed in the increase in interest paid, and in income from investments due to the increase in cash and cash equivalents.

Comparing the nine-month periods, the financial result was a financial income of R\$ 23.0 million in 9M21 to a financial expense of R\$ 24.5 million in 9M22.

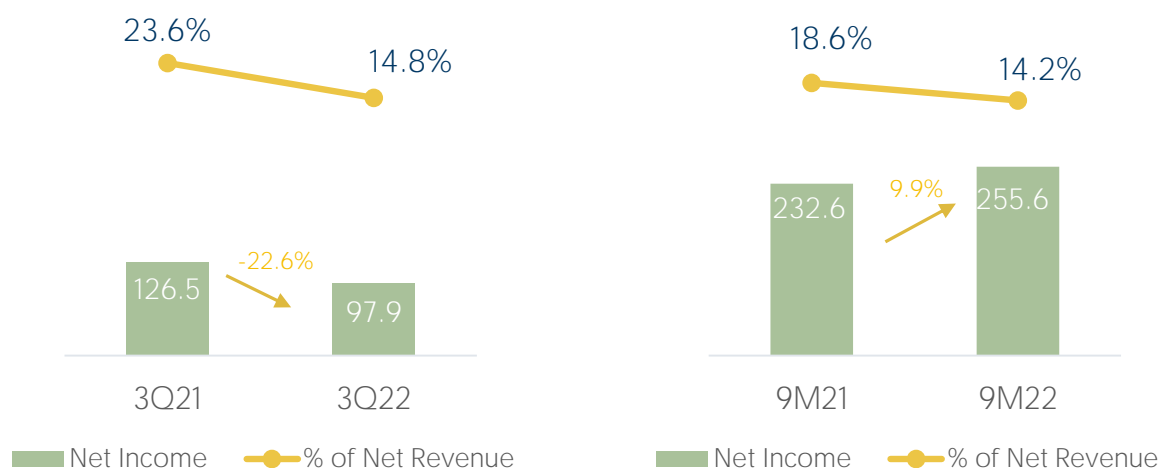
NET FINANCIAL INCOME (EXPENSES)

R\$ Million	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
Capital structure	-10.4	-8.5	22.4%	-34.9	-22.8	53.1%
Operating	-3.1	-5.0	-38.0%	-8.3	-17.6	-52.8%
Exchange differences	-3.8	-5.4	-29.6%	-22.3	-18.8	18.6%
Financial Costs	-17.3	-18.9	-8.5%	-65.5	-59.2	10.6%
Capital structure	4.1	2.5	64.0%	13.9	4.8	189.6%
Operating	3.1	23.3	-86.7%	9.1	65.5	-86.1%
Exchange differences	3.6	4.2	-14.3%	18.0	11.9	51.3%
Financial Income	10.8	30.0	-64.0%	41.0	82.2	-50.1%
Net Financial Income	-6.5	11.1	-158.6%	-24.5	23.0	-206.4%

NET INCOME

Net income in 3Q22 was R\$ 97.9 million, a decrease of 22.6% over the income of R\$ 126.5 million in 3Q21. The net margin reached 14.8% in 3Q22, a decrease of 8.8 p.p., compared to 23.6% in 3Q21.

NET INCOME AND NET MARGIN

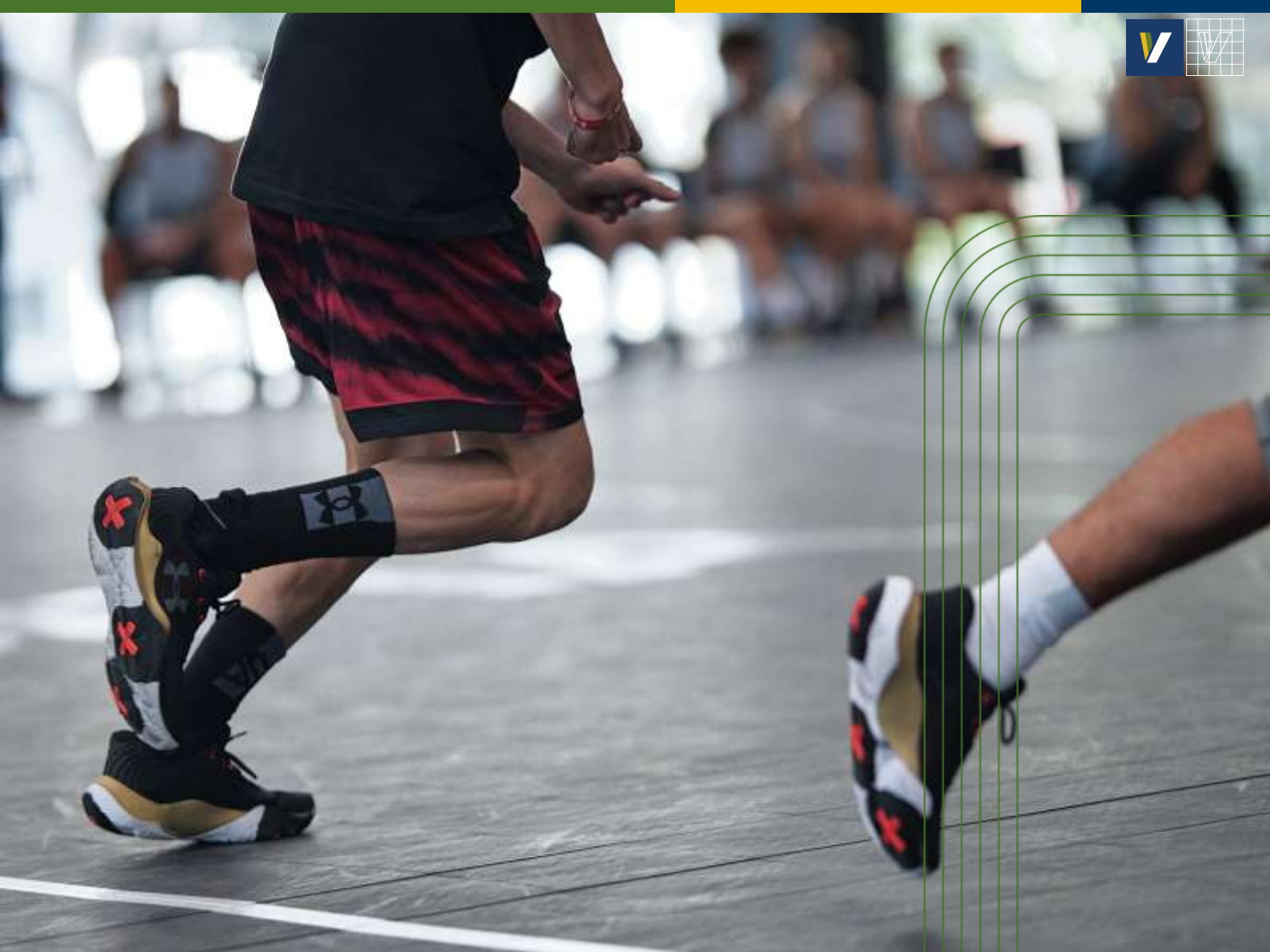


In 3Q22 and 3Q21 some “non-recurring” events impacted the Company's net income. In the comparison of Recurring Net Income, the result obtained in 3Q22 of R\$ 99.9 million represented a growth of 35.7% when compared to the R\$ 73.6 million in 3Q21. The Recurring Net Margin reached 15.1% in 3Q22, an increase of 1.4 p.p., compared to 13.7% in 3Q21.

For a better understanding, the amounts and respective effects of each of these events on net income for the quarter and accumulated in the period are shown below.

R\$ Million	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
Net Income	97.9	126.5	-22.6%	255.6	232.6	9.9%
(-) Main Pis/Cofins Credit	0.0	-37.4	N/A	0.0	-66.0	N/A
(-) Pis/Cofins Credit update	0.0	-18.7	N/A	0.0	-57.6	N/A
(-) Pis/Cofins on Pis/Cofins Credit update	0.0	0.9	N/A	0.0	2.7	N/A
(-) IRPJ / CSLL on credit update of recognized Pis/Cofins	0.0	2.3	N/A	0.0	7.4	N/A
(-) Undue IR/CSLL on recognized tax credits	0.0	0.0	N/A	-8.8	0.0	N/A
(-) Spontaneous collection of ICMS from previous years	2.0	0.0	N/A	2.0	0.0	N/A
Recurring Net Income	99.9	73.6	35.7%	248.8	119.1	108.9%
Recurring Net Income Margin	15.1%	13.7%	1.4 p.p.	13.8%	9.5%	4.3 p.p.

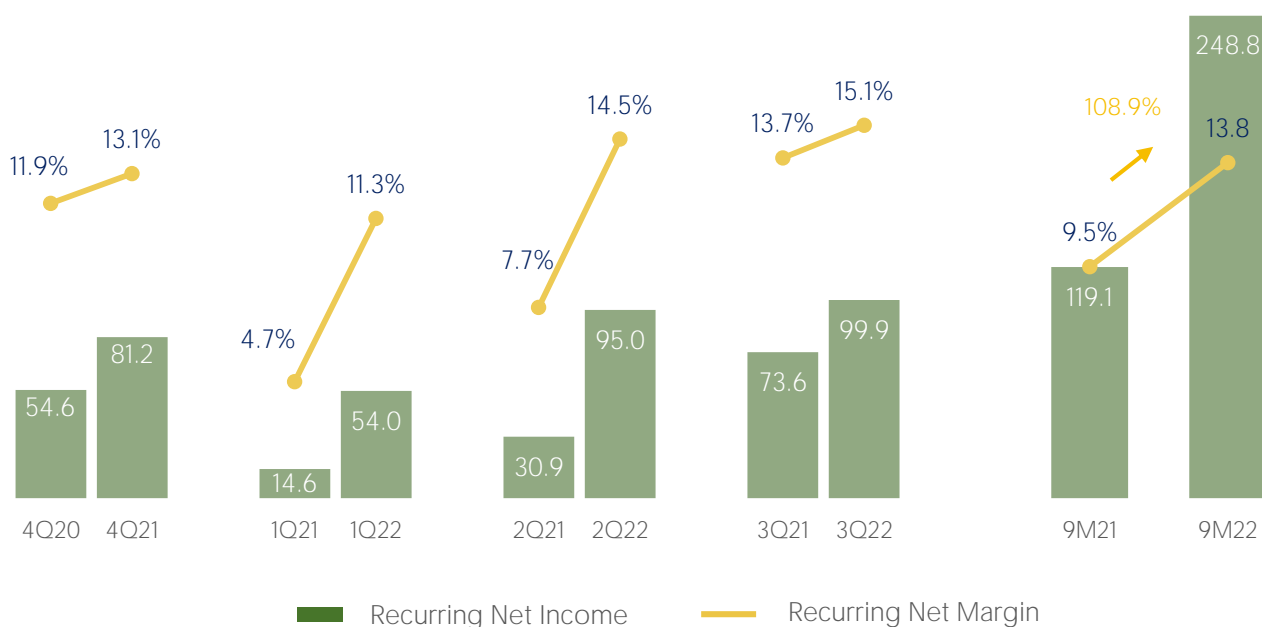
The improvement in the net margin of 3Q22 is due to the gain in gross profit due to the better operating performance and also to the greater dilution of operating expenses due to the significant growth in revenues.



Net income in 9M22 was R\$ 255.6 million, an increase of 9.9% over the income in the same period of the previous year. The net margin in 9M22 vs. 9M21 was reduced by 4.4 p.p., from 18.6% in 9M21 to 14.2% in 2022.

In the comparison of Recurring Net Income, the income obtained of R\$ 248.8 million represents a growth of 108.9% in 9M22 when compared to the adjusted income obtained in 9M21, which was R\$ 119.1 million. The Recurring Net Margin reached 13.8% in 9M22, an increase of 4.3 p.p., compared to 9.5% in 9M21.

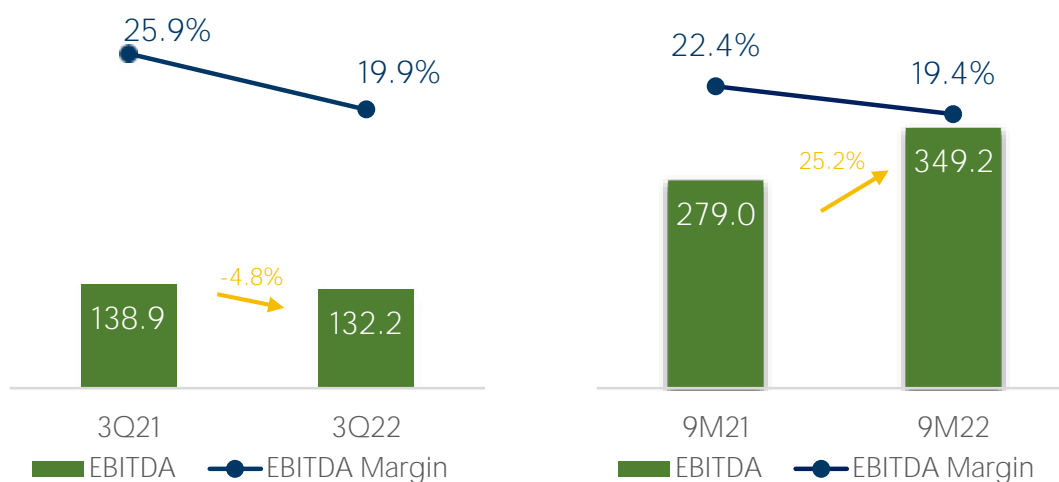
RECURRING NET INCOME AND NET MARGIN



EBITDA

In 3Q22, EBITDA totaled R\$ 132.2 million, decrease of 4.8% against the R\$ 138.9 million in 3Q21. EBITDA margin decreased by 6.0 p.p., reaching 19.9% in 3Q22 against 25.9% in 3Q21.

EBITDA AND EBITDA MARGIN



It is worth noting that in 3Q22 and 3Q21 some “non-recurring” events impacted the Company's EBITDA. In the comparison of Recurring EBITDA, the result obtained in 3Q22 of R\$ 134.2 million represented a growth of 31.1% when compared to the R\$ 102.4 million in 3Q21. The Recurring Net Margin reached 20.2% in 3Q22, an increase of 1.1 p.p., compared to 19.1% in 3Q21.

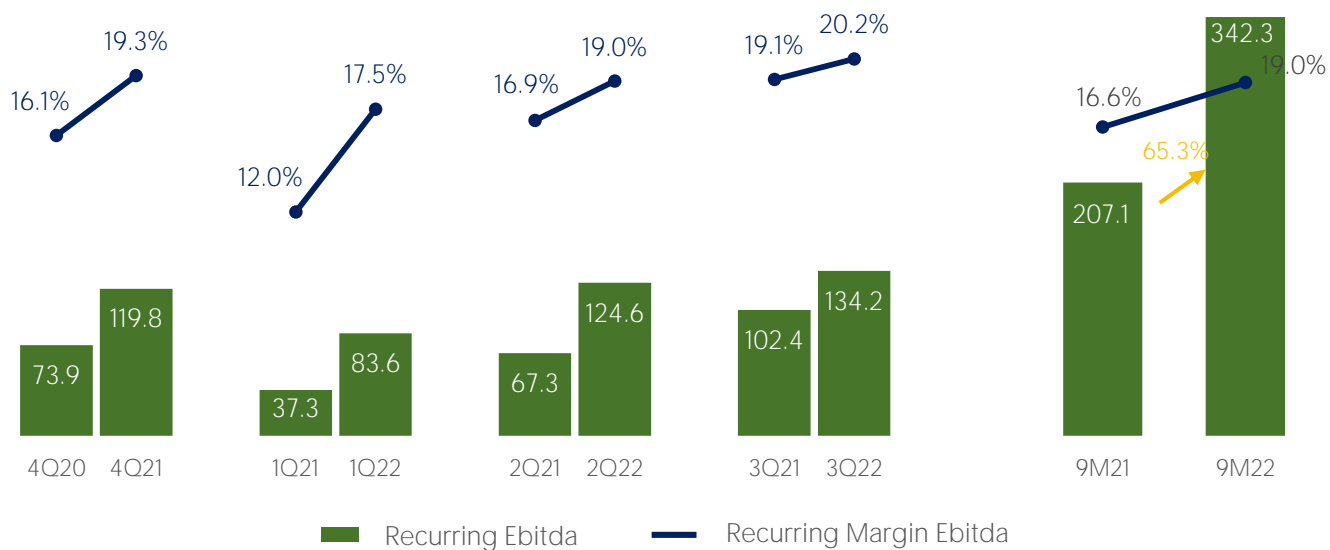
For a better understanding, the amounts and respective effects of each of these events on EBITDA for the quarter and accumulated for the period are shown below.

R\$ Million	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
EBITDA	132.2	138.9	-4.8%	349.2	279.0	25.2%
(-) Main Pis/Cofins Credit	0.0	-37.4	N/A	0.0	-66.0	N/A
(-) Pis/Cofins Credit update	0.0	0.9	N/A	0.0	2.7	N/A
(-) PECLD reversal	0.0	0.0	N/A	0.0	-8.6	N/A
(-) IRPJ / CSLL on credit update of recognized Pis/Cofins	0.0	0.0	N/A	-8.8	0.0	N/A
(-) Spontaneous collection of ICMS from previous years	2.0	0.0	N/A	2.0	0.0	N/A
Recurring EBITDA	134.2	102.4	31.1%	342.4	207.1	65.3%
Recurring EBITDA Margin	20.2%	19.1%	1.1 p.p.	19.0%	16.6%	2.4 p.p.

EBITDA in 9M22 was R\$ 349.2 million, 25.2% higher than the result in the same period of the previous year. The EBITDA margin in 9M22 vs. 9M21 was reduced by 3.0 p.p., from 22.4% in 9M21 to 19.4% in 2022.

In the comparison of Recurring EBITDA, the result obtained in 9M22 was R\$ 342.4 million, with growth of 65.3% when compared to the Recurring EBITDA obtained in 9M21, which was R\$ 207.1 million. The EBITDA Margin in 9M22 vs. 9M21 was increased by 2.4 p.p., from 16.6% in 9M21 to 19.0% in 2022.

RECURRING EBITDA AND EBITDA MARGIN



ROIC (RETURN ON INVESTED CAPITAL)

Annualized return on invested capital – ROIC1– reached 22.0% in 3Q22 - LTM (last twelve months ended 09/30/2022), an increase of 0.6 pp. over the 21.4% obtained at 12/31/2021.

ROIC	2019	2020	2021	3Q22
Net Income for the period (LTM)	143.1	31.5	313.8	336.9
(+) Net Financial Income (LTM)	(5.1)	0.1	(12.5)	35.0
NOPAT	138.0	31.6	301.3	371.9
Invested Capital				
Loans and Financing	43.1	311.6	361.3	361.0
(-) Cash and cash equivalents	(62.2)	(158.6)	(114.6)	(212.0)
(-) Financial Investments	(2.8)	(90.5)	(10.3)	(8.3)
(+) Related Parties	16.9	17.6	18.0	18.3
(+) Equity	1,087.4	1,125.4	1,356.6	1,611.1
Invested Capital	1,082.4	1,205.5	1,611.0	1,770.1
Average invested capital for the period ⁽¹⁾	1,014.6	1,144.0	1,408.2	1,690.6
Annualized ROIC ⁽²⁾	13.6%	2.8%	21.4%	22.0%

Annualized adjusted return on invested capital (Adjusted ROIC3) was 25.8% in 3Q22 - LTM (last twelve months ended 09/30/2022), a decrease of 0.2 p.p. compared to 26.0% at 12/31/2021.

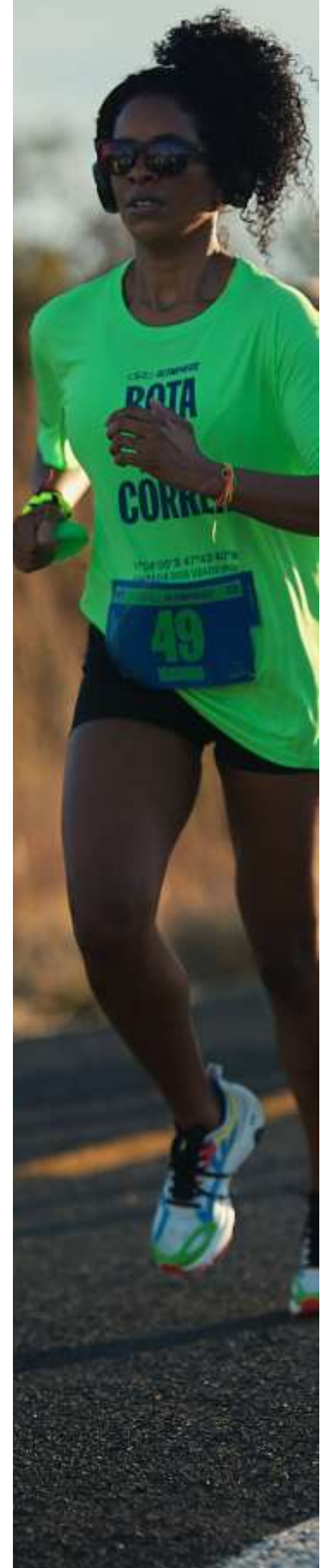
ADJUSTED ROIC	2019	2020	2021	3Q22
Net Income for the period (LTM)	143.1	31.5	313.8	336.9
(+) Net Financial Income (LTM)	(5.1)	0.1	(12.5)	35.0
(-) Equity Results (LTM)	(0.3)	2.0	(3.1)	(5.1)
NOPAT (Adjusted)	137.7	33.6	298.2	366.8
Invested Capital				
Loans and Financing	43.1	311.6	361.3	361.0
(-) Cash and cash equivalents	(62.2)	(158.6)	(114.6)	(212.0)
(-) Financial Investments	(2.8)	(90.5)	(10.3)	(8.3)
(+) Related Parties	16.9	17.6	18.0	18.3
(-) Goodwill on acquisition	(198.2)	(198.2)	(198.2)	(198.2)
(-) Investment in subsidiary	(62.0)	(60.0)	(69.4)	(74.1)
(+) Equity	1,087.4	1,125.4	1,356.6	1,611.1
Total Adjusted Invested Capital	822.2	947.3	1,343.4	1,497.8
Average adjusted invested capital for the period ⁽¹⁾	754.5	884.8	1,145.4	1,420.6
Adjusted Annualized ROIC ⁽³⁾	18.3%	3.8%	26.0%	25.8%

ROIC: Return on invested capital .

(1) Average invested capital at the end of this period and the end of the previous year.

(2) ROIC calculation: NOPAT for the last 12 months divided by the average invested capital.

(3) Adjusted ROIC is a non-accounting measure calculated by dividing Adjusted NOPAT (defined as net income (loss) plus net financial income less equity and the result from discontinued operations), divided by average Adjusted Invested Capital for the period. Adjusted Invested Capital is defined as the sum of own capital (equity) and Net Debt (as defined below), less goodwill recorded in intangible assets and investment in non-controlled companies.



CAPEX (CAPITAL EXPENDITURES)

In 3Q22, R\$ 44.9 million were invested in property, plant and equipment and intangible assets. R\$ 44.4 million were invested in property, plant and equipment, an increase of 83.5% compared to 3Q21. The investment in intangible assets in 3Q22 was R\$ 0.5 million.

In this quarter, the Company continued to invest in the expansion and modernization of its industrial park. The investments made in this quarter are due to the physical expansion of the Ceará industrial park by 4 thousand m² to better accommodate the production support areas due to the growth in volume produced and, in new equipment, mainly in rectilinear looms for the manufacture of Knit uppers.

In 9M22, R\$ 117.0 million were invested in property, plant and equipment and intangible assets. R\$ 115.1 million were invested in property, plant and equipment, an increase of 29.3% compared to 9M21.

ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

R\$ Million	3Q22	3Q21	Var. % 3Q22/3Q21	9M22	9M21	Var. % 9M22/9M21
Molds	8.9	6.4	39.1%	24.9	28.4	-12.3%
Machinery and equipment	22.6	13.4	68.7%	44.5	41.3	7.7%
Industrial facilities	8.9	3.1	187.1%	17.2	7.3	135.6%
Others	4.0	1.3	207.7%	28.5	12.0	137.5%
Property, plant and equipment	44.4	24.2	83.5%	115.1	89.0	29.3%
Software	0.5	0.2	150.0%	1.9	2.2	-13.6%
Intangible assets	0.5	0.2	150.0%	1.9	2.2	-13.6%
Total	44.9	24.4	84.0%	117.0	91.2	28.3%

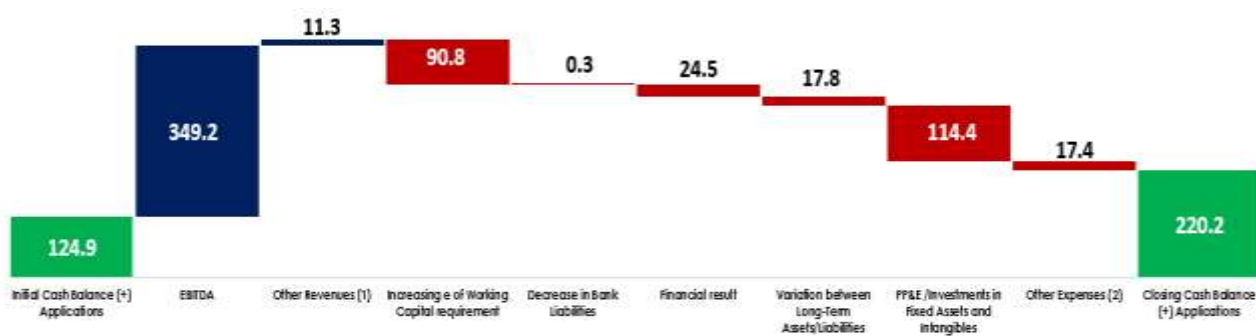


OPERATING CASH GENERATION

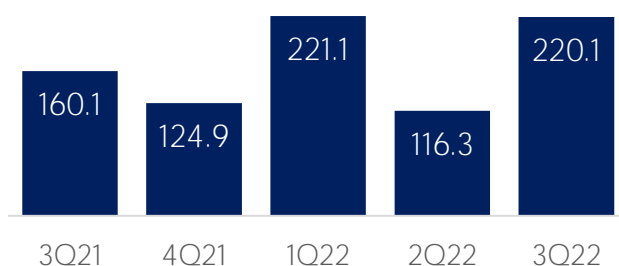
The change in cash in 9M22 was R\$ 95.3 million. The variation presented was essentially due to the following events:

- (i) EBITDA of R\$ 349.2 million;
- (ii) Increase in the need for working capital of R\$ 90.8 million;
- (iii) Decrease in bank liabilities by R\$ 0.3 million;
- (iv) Variation between Long-Term Assets/Liabilities of R\$ 17.8 million,
- (v) Investments in property, plant and equipment and intangible assets of R\$ 114.4 million.

CASH FLOW – 9M22



CASH FLOW – CASH



(1) Other Revenues: Sale / Write-off of Property, Plant and Equipment and Intangible Assets + Stock Options.

(2) Other Expenses: Income Tax and Social Contribution + Effect of conversion of investees abroad + Payment of finance lease liabilities.

NET DEBT

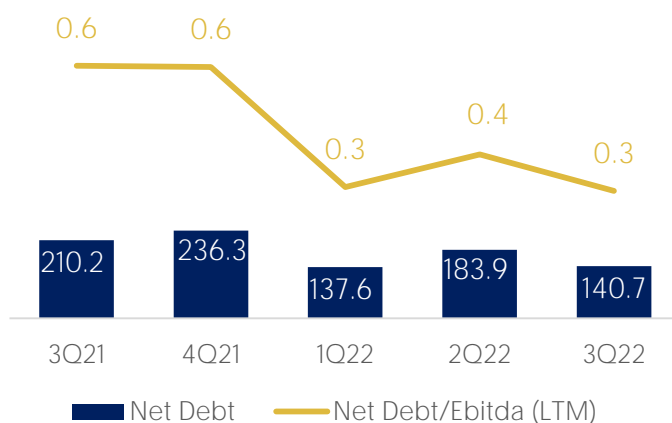
At 09/30/2022, the Company had a net debt of R\$ 140.7 million, 40.5% lower than at 12/31/2021.

The decrease in debt was due to cash generation as a result of the expressive result recorded in 9M22.

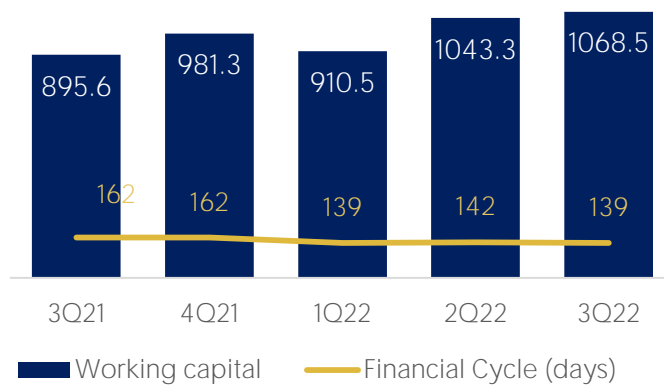
NET DEBT

R\$ Million	12/31/2020	12/31/2021	09/30/2022	Var. % 09/30/2022 vs 12/31/2021
Loans and Financing	311.6	361.3	361.0	-0.1%
Cash and cash equivalents	158.6	114.6	212.0	85.0%
Financial investments	90.5	10.3	8.3	-19.4%
Net Debt	62.5	236.4	140.7	-40.5%

EVOLUTION NET DEBT AND LEVERAGE



WORKING CAPITAL AND FINANCIAL CYCLE



SUSTAINABILITY

Vulcabras has as one of its premises to create a positive impact for all its stakeholders. And in this quarter, continuing the transparency and commitment to the purpose of building a better country based on sport, the Company released the second sustainability report and together it published its ambitions for 2030.

The material was published in July and shows Vulcabras' advances in the ESG agenda throughout 2021. In it, it is possible to check the Sport for Brazil 2030, an action plan focused on building a better and more sustainable country with ambitions to be worked on by Vulcabras until 2030.

See below for more details on the five work fronts of Sport for Brazil 2030:

More KM, Less Waste

Based on the assumptions of circularity, the Company has the ambition to eliminate the disposal of industrial waste in landfills, in addition to reducing its generation by 10% in the units. Vulcabras already reuses 100% of the waste at the Itapetinga (BA) unit, and 80% at the Horizonte (CE) unit. In the soles of the brands, the company uses up to 20% recycled EVA in a Olympikus footwear, and 30% recycled PVC in Vulcabras boots, a division of the Company dedicated to the production of safety boots. In addition, 100% of footwear packaging is fully recyclable, and contains up to 20% recycled paper.

Diversity & Inclusion

In order to continue democratizing the sport, Vulcabras also aims to democratize its ecosystem, thus having a more representative management. Currently, the Company has 23% female representation in leadership positions (11% directors and 25% management), and by 2030 it expects to reach the level of 30%. Ethnic and racial diversity is also a point of attention in this plan, which is expected to rise from the current 19% and reach 35% by 2030.

CO2 Marathon

Vulcabras uses wind energy in the production of 100% of its footwear, is a specialist in marathon running, and by 2030 its ambition is to enter the most important run of all – the run against carbon emissions. The CO2 Marathon proposes to reduce the Company's direct emissions and, in partnership with suppliers, reduce emissions from the supply chain.

From Brazilian to Brazilian

Vulcabras is a 100% Brazilian company and aligned with its purpose of building a better country based on sport, it promotes the national industry in all its business stages, contributing to the generation of work, income and investment, and to the economic growth of the regions in which it operates. In the supply chain, national companies are prioritized and given the location of the factories in the Northeast, this region concentrates the largest volume of purchases.

For 2030, the company wants to further expand the purchase of inputs and services from national companies, having, in addition to more national clothing for all brands, a 10% increase in purchases from national suppliers.

○ Sport for All

Based on sport, Vulcabras' ambition is to offer inclusion to young people and adults by supporting projects that encourage and promote the practice of sports in groups with greater vulnerability. The idea is that by 2030 the company will increase its participation in sports inclusion, thus reaching up to 1,000 people impacted annually by Vulcabras and its brands.

Inclusion in sport is also a focus of Vulcabras for its internal public, and that is why since 2021 it has a partnership with GymPass, a corporate wellness platform that offers access to more than 50 thousand gyms and studios, more than 700 activities and the best wellness apps. The Company joined the program to encourage sport, generate well-being for its employees and dependents and thus foster the economic performance of the sport ecosystem in the cities where it operates. In 2021, there were more than 4,100 training sessions per month at partner gyms and currently the partnership benefits 65,000 people, including employees and their families.

○ Awards and accolades

In September, Vulcabras was the first company in the state of Ceará to receive the ESG-FIEC Seal, certification provided by the Federation of Industries of the State of Ceará (FIEC). The Seal is an assessment and validation of the ESG practices of Ceará's industries, in addition to guiding Ceará's industries towards sustainability, in alignment with global best practices. Vulcabras stood out for its performance in the state of Ceará, especially for the development generated in the region of Horizonte, where one of its factories is located.



Marathon proposes to reduce the Company's direct emissions and, in partnership with suppliers, reduce emissions from the supply chain



BRAND MANAGEMENT

Vulcabras brands continue to grow significantly in the domestic market. With campaigns that build relevance for their respective audiences, supported by collections that bring more and more innovations to athletes and Brazilians, the company expanded its market share.

Mizuno continued with its resumption in the domestic market, bringing stories and moments of engagement with the performance run public. In the main launch of the quarter, the brand brought the Neo Collection line, with two models that combine performance and sustainability by combining the latest Mizuno technologies with the most sustainable materials ever developed by the brand, thus providing a premium running feel and generating less environmental impact on the planet.

At Olympikus, the brand continued to grow its presence in the democratization of performance run, with activations for the running community, and with products that bring performance technologies at more affordable prices to Brazilians, reinforcing its positioning of democratizing running. After launching the Corre Family in the first half of the year - which features the Corre Grafeno, the world's first footwear with a graphene-based propulsion plate; Corre 2, developed in partnership with the USP biomechanics laboratory; and Corre Vento, a footwear weighing only 173 grams, which combines comfort and lightness in a single product - Olympikus continued with its Bota Pra Correr platform, which invites Brazilians to explore Brazil on the run.

Under Armour reinforced its strategy in the training and basketball category, anchored in the global strength of the brand and its athletes such as Dwayne **"The Rock"** Johnson for training and Stephen Curry in basketball. As a national reinforcement, the brand participated in independent basketball championships to position its Buzzer product, developed and produced 100% by Vulcabras, which had great acceptance in the market.



MIZUNO

During the third quarter, Mizuno carried out actions focused on its target audience. It reinforced global icons, which bring the brand's DNA of innovation with signed collections, in addition to a product experience in the heart of the Amazonia.

CONSCIENT RUN

Mizuno Wave Neo Ultra e Mizuno Wave Neo Wind are the two models of the Neo Collection, the global collection that combines high performance with sustainable materials and production processes with low environmental impact.

In both models, the upper fabric is made with recyclable materials and is not dyed, reducing the use of water during the coloring process by 100%. In addition, both shoes have Mizuno Energy Lite foam in the midsole, made from oil extracted from castor beans, and Mizuno Energy foam, made from seaweed.

To promote more safety to the runner, models have Mizuno Wave technology, a sole structure that increases the damping and stability index.

They meet different consumer needs. The Mizuno Wave Neo Ultra is a footwear focused on cushioning and softness.

The model brings for the first time the triple combo of Energy technology, with Mizuno Energy Core, Mizuno Energy Lite and Mizuno Energy, thus providing a running sensation with lots of cushioning, great energy return and soft without compromising stability.

On the sole, the G3 technology is responsible for ensuring greater traction and less weight. Value: R\$ 1,499.99



Mizuno Wave Neo Ultra



Mizuno Wave Neo Wind

The Mizuno Wave Neo Wind is for those looking for maximum propulsion while running. Aimed at speed training, the model also has G3 technology on the sole, but with a design that further increases traction. In addition, it has a Wave plate, also sustainable, with the combination of Mizuno Energy Lite, Mizuno Wave and Mizuno Energy technologies. Value: R\$ 1,299.00

Mizuno Neo Project

In Brazil, to mark the launch of the Neo Collection, 20 professional and amateur runners were invited by the brand to test the new products of the collection on the banks of the Rio Negro in a 8.5km workout through the Floresta Amazônica.





Mizuno Wave Rider 10 Footpatrol



Lifestyle

In early August, Mizuno brought to Brazil the Mizuno Wave Rider 10 Footpatrol. Developed in partnership with Footpatrol, one of the best-known footwear retailers in the world based in London, the model is for casual wear, and has its colors inspired by natural processes, such as erosion, and is themed by adventure sports, such as hiking and trekking, and outdoor environments. Its design is intended to reflect the action of time and other elements, such as water, salt and plants, on the earth, representing natural processes that happen all the time on the planet. Value: R\$ 1099.99.



In September, two models from the “**Desert Meditation**” collection landed on the domestic market. - Mizuno Wave Prophecy LS (value: R\$ 1799.99) and the Mizuno Wave Mujin TL (value: R\$ 999.99). Inspired by deserts and their oases, the pack features models developed with noble materials, such as leather, suede and mesh present mainly in the upper.

Mizuno Wave Prophecy LS

Mizuno Wave Mujin TL



OLYMPIKUS

Olympikus continued to build the brand with the performance running audience, raising the value of the brand and expanding its operations beyond the democratic day-to-day running. Since 2011, with the beginning of the sponsorship of the Rio de Janeiro International Marathon and in 2018 with the launch of the Corre line, the brand has been consolidating itself in the domestic market, offering products that give Brazilians access to performance technology.

As a result, Olympikus stood out as the 4th most remembered and preferred brand in running shoes in the Tickets Sports survey released in August and carried out with runners across the country.



Bota Pra Correr

In August of this year, Bota Pra Correr (BPC) – Olympikus' proprietary racing circuit – returned to the official calendar of national sporting events. After a two-year break, due to the COVID-19 pandemic, the first run of the 2022 circuit took place at Chapada dos Veadeiros, in Goiás. More than 400 people, including amateur and professional runners, participated in the resumption of the movement that invites participants to get to know Brazil by running.

Launched in 2019, Bota Pra Correr is the consolidation of Olympikus' purpose in running. It is from there that the brand started a consistent conversation with the running community by providing experiences to get to know the natural beauties of Brazil and its landmarks through the race.



The Bota Pra Correr Chapada dos Veadeiros had two distance options, 10km and 21km, with a route 100% on asphalt and offered participants exuberant scenarios surrounded by plateaus, mountains, walls, canyons and roads. The competition received athletes from all over Brazil and also had the presence of the Olympic volleyball champion Bruninho. Professional runners sponsored by Olympikus such as Daniel Chaves, Wellington Cipó, Jéssica Ladeira, Raisa Marcellino and coaches Chico Salgado and Ademir Paulino were also present at the event.

The event was covered by the specialized media. The duo of journalists Lucas Gutierrez and Carol Barcellos, who host Rede Globo's Esporte Espetacular TV programme, participated in the BPC running 21km, which resulted in an 11-minute feature being broadcast in that sports news programme. More than 9 million people were reached when the feature was aired, out of which 5.8 million target-specific (ABC +18) were impacted.

In addition, when the programme was aired, Olympikus made available a QR code that directed the interest parties to Bota Pra Correr special page. Over one thousand hits were recorded.

[Click here and check out the article shown in Esporte Espetacular](#)





BPC and Sustainability

Among the sustainability initiatives of the event, in addition to the footwear made with 100% clean energy, the traditional recycling of waste was carried out through the local cooperative Recicle Alto, adding up to more than 80 kg of materials. The brand continues with the practice of contributing positively to the environment. For this, all those registered for the Bota Pra Correr Chapada dos Veadeiros received silicone cups in the registration kit to be used at the hydration stations, reducing the production of waste and avoiding the use of plastic.

Based on the premise of prioritizing the region and the community, at the Chapada stage, Olympikus made a donation to the regional project Turma Que Faz, an art-education initiative by Doroty Marques and Casa de Cultura Cavaleiro de Jorge, which involves about 50 children and teenagers. The brand donated sneakers and clothing with the aim of encouraging the children of the project to start their history in running and use the sport as a tool for transformation.



For the day to day run

Continuing its strategy to transform performance technology into comfort technology for **Brazilians'** daily lives, Olympikus followed with a support plan to advertise Eleva +, an exclusive comfort technology developed by the brand. In August, a strategic external media work was performed focused on Reverso (sneakers launched in late June and that, evidently, embed said technology) in Brazil's main capital cities: São Paulo, Porto Alegre, Curitiba, Belo Horizonte, Goiania, and Fortaleza. Part of the strategy was also producing, together with Iza, content for social media.



[Click here to check out the post on Iza's Instagram](#)

Eleva+ technology has also appeared in Olympikus Reverb, launched by the brand in the third quarter combines sporty design, cushioning technology and comfort in the upper to bring the consumer a versatile footwear for different occasions. The upper is made of two-tone knit fabric with Hypersox technology, which provides breathability, comfort, flexibility, lightness and an exclusive design. It also has seamless details, which provide greater comfort. Its insole is anatomical, composed of polyester and EVA fabric, with graphic application. Value: R\$249.99

Olympikus Reverb



UNDER ARMOUR

In the third quarter of 2022, the brand continued to build its presence in Brazilian basketball, with activation in the main independent basketball championship in Brazil, the “Streetopia Open”.

Basketball

In July, the brand launched the UA Buzzer, developed and produced in Brazil by Vulcabras. The product brings the brand's technology and style to national courts. Value: R\$ 449.99.

And to mark the launch of the product, and expand the conversation with the basketball community, Under Armour sponsored the Streetopia Open, one of the most relevant movements in national independent basketball, as part of the Under Armour Buzzer launch strategy, the brand promoted the exhibition game between the teams “Amigos do Ninja” x “Amigos do Fê Medeiros”, which preceded the grand finals (female and male) of the tournament.



Under Armour Buzzer



With the gym packed with an audience of over 300 people, the event was a great success for both local spectators and for those who followed through social networks where more than 4 million people were impacted. In addition to the action, the brand had a robust content plan on the brand's social networks, banners on the website and product seeding for influencers in the basketball world.

Curry Flow 9

Another important moment to basketball in the period was the arrival to the Brazilian market of the fourth and last color of Under Armour Curry Flow 9, a collaboration made between the Curry Brand – a line by basketball star Stephen Curry – and the classic show Sesame Street. Continuing with the strategy already adopted at launch, the brand used the Drop Clock as a great teaser, a timer that was available both digitally and physically inside partner stores with a countdown until the new color was revealed. Sales price: R\$ 1099.99.



Under Armour Curry Flow 9



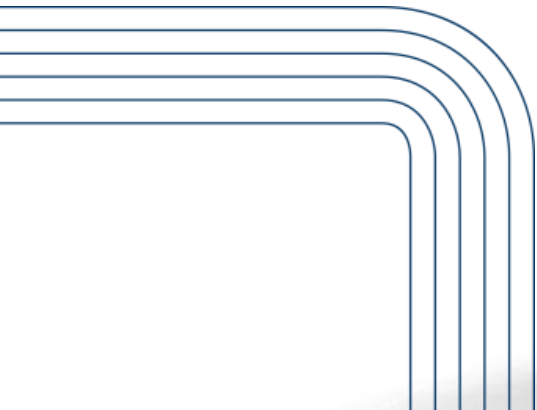
In addition to the exclusive sale of the new color on the brand's website, it was also on sale with a selected partner, in addition to specific actions with influencers.

Running

In the running category, the brand brought the Under Armour Flow Velociti Wind 2 to the market. The model is designed for speed training and has Flow technology in the midsole, which provides responsive cushioning, in addition to allowing maximum breathability. In the upper part, Warp technology optimizes containment with a light lock and also helps with air circulation on the foot. Value: R\$ 1099.99.



Flow Velociti Wind 2





ATTACHMENTS

BALANCE SHEET

BALANCE SHEET (CONSOLIDATED)

R\$ millions

ASSETS	09/30/2022	12/31/2021	LIABILITIES	09/30/2022	12/31/2021
Cash and cash equivalents	211,959	114,635	Suppliers	141,100	78,006
Trade accounts receivable	709,342	616,275	Loans and financing	277,377	291,497
Inventories	634,225	493,497	Taxes payable	18,237	8,944
Recoverable taxes	20,126	46,852	Salaries and vacation payable	82,065	45,618
Income tax and social contribution	12,107	7,073	Provisions	21,984	22,488
Amounts receivable for disposal of operation	2,990	3,850	Lease liability	8,126	7,129
Other accounts receivable	18,887	17,115	Commissions payable	19,405	14,305
			Other accounts payable	35,686	24,337
			Dividends payable	0	4
			Deferred income tax and social contribution	2,576	2,576
CURRENT ASSETS	1,609,636	1,299,297	CURRENT LIABILITIES	606,556	494,904
Interest earning bank deposits	8,279	10,312	Loans and financing	83,612	69,753
Trade accounts receivable	5,168	3,631	Loans with related parties	18,345	18,041
Recoverable taxes	72,850	63,099	Provisions	37,598	37,390
Deferred income tax and social contribution	473	493	Deferred taxes on revaluation of PP&E	2,179	2,272
Judicial deposits	18,804	16,005	Lease liability	12,112	12,650
Amounts receivable for disposal of operation	0	1,720	Other accounts payable	3,134	3,665
Other accounts receivable	2,035	2,208			
Assets held for sale	194	194	NON-CURRENT LIABILITIES	156,980	143,771
LONG-TERM ASSETS	107,803	97,662			
Investments	74,066	69,408	LIABILITIES	763,536	638,675
Investment property	4	5	Capital	1,106,717	1,106,717
Right to use	18,131	17,442	Revaluation reserves	4,230	4,410
Property, plant and equipment (PP&E)	355,906	302,337	Capital reserves	4,529	4,731
Intangible assets	209,114	209,086	Legal reserve	15,692	15,692
	657,221	598,278	Unrealized profit reserves	0	201,927
NON-CURRENT ASSETS	765,024	695,940	Statutory reserve	201,927	0
			Equity valuation adjustments	21,889	22,744
			Accumulated profits (losses)	255,792	0
			Shareholders' equity attributable to controllers	1,610,776	1,356,221
			Non-controlling interests	348	341
			SHAREHOLDERS' EQUITY	1,611,124	1,356,562
TOTAL ASSETS	2,374,660	1,995,237	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,374,660	1,995,237

The accompanying notes are an integral part of these financial statements.

STATEMENT OF INCOME

INCOME STATEMENT (CONSOLIDATED)	3Q22	3Q21	VAR (%)	9M22	9M21	VAR (%)
In thousands of Reais						
Net Revenue	663,535	535,873	23.8%	1,798,093	1,247,171	44.2%
Cost of sales	-413,258	-342,663	20.6%	-1,143,507	-811,593	40.9%
Gross Profit	250,277	193,210	29.5%	654,586	435,578	50.3%
Gross Margin	37.7%	36.1%	1.6 p.p.	36.4%	34.9%	1.5 p.p.
Sales expenses	-101,482	-84,368	20.3%	-276,180	-209,742	31.7%
Expected losses for loan losses	-4,028	4,564	-188.3%	-8,192	12,506	-165.5%
General and Administrative expenses	-32,501	-28,451	14.2%	-91,199	-83,658	9.0%
Other net operating income (expenses)	-3,268	32,399	-110.1%	6,636	69,290	-90.4%
Equity in net income of subsidiaries	2,500	2,990	-16.4%	3,922	1,908	105.6%
Net Income before net financial income and taxes	111,498	120,344	-7.4%	289,573	225,882	28.2%
Financial income	10,819	29,989	-63.9%	41,011	82,272	-50.2%
Financial Expenses	-17,354	-18,944	-8.4%	-65,504	-59,280	10.5%
Net financial Income	-6,535	11,045	-159.2%	-24,493	22,992	-206.5%
Net Income before taxes	104,963	131,389	-20.1%	265,080	248,874	6.5%
Deferred income tax and social contribution	-7,072	-4,877	45.0%	-9,450	-16,255	-41.9%
Net Income	97,891	126,512	-22.6%	255,630	232,619	9.9%
Net Income Margin	14.8%	23.6%	-8.8 p.p.	14.2%	18.7%	-4.5 p.p.
Income (loss) attributable to:						
Controlling shareholders	97,890	126,522		255,612	232,630	
Non-controlling shareholders	1	-10		18	-11	
Net Income	97,891	126,512		255,630	232,619	
Earnings (loss) per share						
Earnings per common share - basic	0.3983	0.5148		1.0401	0.9466	
Earnings per common share - diluted	0.3971	0.5082		1.0369	0.9343	
Number of shares at end of the year						
Outstanding common shares	245,756,244	245,756,244		245,756,244	245,756,244	
Outstanding common shares with a dilution effect	246,513,543	248,986,244		246,513,543	248,986,244	

The accompanying notes are an integral part of these financial statements.





STATEMENT OF CASH FLOWS

CASH FLOW STATEMENT (INDIRECT METHOD)	9M22	9M21
In thousands of Reais		
Cash flows from operating activities		
Net Income for the period	255,630	232,619
Adjustments for:		
Depreciation and amortization	59,611	53,095
Provision for impairment losses in inventory	17,563	4,467
Interest on provisioned leases	2,611	1,287
Net value of written off tangible and intangible assets	9,677	9,262
Income from financial investments	-722	-2,421
Provision for contingency losses	4,465	9,932
Equity in net income of subsidiaries	-3,922	-1,908
Transaction with share-based payments	-202	1,254
Estimated loss from allowance for doubtful accounts	8,192	-12,506
Financial charges and exchange-rate change recognized in income (loss)	27,119	21,859
Current Tax	9,450	16,255
Minority Interest	-18	11
Gain or loss on lease termination	0	-14
Gain on settlement of pre-existing relationship	0	-13,980
Recovery of PIS and COFINS on ICMS	-4,015	-123,650
Tax overpayment - SELIC	-8,792	0
Adjusted Income for the period	376,647	195,562
Changes in assets and liabilities		
Account Receivable	-101,016	-3,506
Inventories	-158,291	-316,457
Recoverable taxes	24,748	4,070
Other accounts receivable	-1,599	2,851
Judicial deposits	-4,493	1,972
Suppliers	59,008	126,526
Commissions payable	5,100	-1,810
Taxes and social contributions	12,002	-2,590
Salaries and vacations payable	36,447	32,270
Other accounts payable	10,825	-9,900
Provisions	-3,067	-5,937
Receivables for sale of operation	2,580	2,580
Deferred taxes	-73	11
Changes in assets and liabilities	-117,829	-169,920
Cash provided by (used in) operating activities	258,818	25,642
Interest paid	-29,198	-16,807
Payment of lease interest	-1,688	-1,571
Taxes paid on profit	-11,348	-14,359
	-42,234	-32,737

STATEMENT OF CASH FLOWS

CASH FLOW STATEMENT (INDIRECT METHOD)	9M22	9M21
In thousands of Reals		
Net Cash Flow provided by (used in) operating activities	216,584	-7,095
Cash flow from investing activities		
Acquisitions of property, plant and equipment	-112,539	-87,864
Receipt of dividends	134	0
Financial Investments	2,755	4,596
Funds from disposal of property, plant and equipment	919	1,152
Acquisitions of intangible assets	-1,883	-2,208
Payment for acquisition of subsidiary	0	-43,610
Net Cash Flow used in investing activities	-110,614	-127,934
Cash flow from financing activities		
Loans obtained - Principal	278,831	190,000
Payment of loans obtained - Principal	-279,482	-133,950
Loans with related parties	0	300
Payment of financial lease liabilities	-8,726	-7,206
Dividends and interest on equity paid	-4	0
Net Cash Flow used in financing activities	-9,381	49,144
Increase (decrease) in cash and cash equivalents	96,589	-85,885
Cash and cash equivalents at beginning of the period	114,635	158,552
Effect from translation of foreign investees	735	-914
Cash and cash equivalents at end of the period	211,959	71,753
Increase (decrease) in cash and cash equivalents	96,589	-85,885

The accompanying notes are an integral part of these financial statements.



INSTITUTIONAL

Vulcabras has been operating in the Brazilian footwear sector for 70 years and during this period it has consolidated itself as the largest sports footwear industry in the country becoming the manager of leading brands in their respective segments, such as Olympikus, national champion in tennis sales, Under Armour, one of the world's largest brands of clothing, footwear and sports accessories, and Mizuno, the performance brand that believes in the value of sport and supports the journey of everyone who gives their best, regardless of who they are, level and type of sport.

Founded in July 1952 with the incorporation of the Company Industrial Brasileira de Calçados Vulcanizados SA, in São Paulo, it manufactured leather shoes with vulcanized rubber soles, and one of its first icons was the Vulcabras 752, whose name was a reference to the month and year of the company's foundation. In 1973 we started the production of sports brands in Brazil and since then we have specialized in delivering technology in shoes for the democratization of sports performance.

The shoes produced by the Company are found in stores throughout Brazil, with an extensive commercial team that serves more than 10,000 customers nationwide and in South American countries, in e-commerce and the brands' own stores. There are more than 800 new models designed and developed per year in the largest technology and development center for sports shoes in Latin America, located in Parobé - RS.

The products are made in two modern factories located in the Northeast region of Brazil, in Horizonte/CE and Itapetinga/BA. The company's administrative center, is located in Jundiá - SP, in addition to a Logistics Distribution Center for the E-commerce Channel located in Extrema - MG. These five units in Brazil directly employ more 18,000 workers. There is also a branch with a distribution center in Peru.

The Company works with a portfolio diversification strategy, constantly seeking innovation and improvement.



INDEPENDENTE AUDIT

INDEPENDENT AUDIT

In accordance with CVM Instruction 381/03, Vulcabras S.A. informs that since 01/01/2022, it has appointed “**ERNST & YOUNG** Auditores Independentes **S/S**” to audit its individual and consolidated financial statements.

For the review services of September 30, 2022 (3Q22), fees of approximately R\$ 195.9 thousand were disbursed.

BOARD STATEMENT

Pursuant to article 25, paragraph 1, item 5 of CVM Instruction 480/09, the Board of Directors, in a meeting held on 11/01/2022, declares that it has reviewed, discussed and agreed with the accounting information for the third quarter of 2022 of Vulcabras S.A. and the independent **auditors’** report on the individual and consolidated financial information.

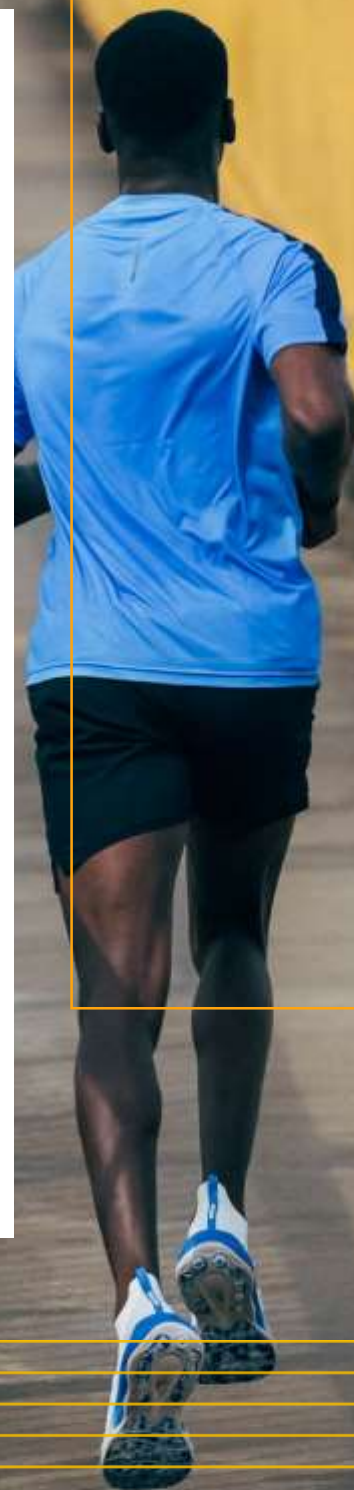
MANAGEMENT

MEMBERS OF THE BOARD OF DIRECTORS

Pedro Grendene Bartelle	Chairman
André de Camargo Bartelle	1st Vice Chairman
Pedro Bartelle	2nd Vice Chairman
Paulo Sérgio da Silva	Independent Member
Octávio Ferreira de Magalhães	Independent Member

MEMBERS OF THE BOARD OF EXECUTIVE OFFICERS

Pedro Bartelle	Chief Executive Officer
Rafael Carqueijo Gouveia	Superintendent-Director
Wagner Dantas da Silva	Chief Financial and Administrative Officer and Investor Relations Officer
Flávio de Carvalho Bento	Chief Industrial Officer
Evandro Saluar Kollet	Chief Product Development and Technology Officer
Márcio Kremer Callage	Chief Marketing Officer
Rodrigo Miceli Piazer	Chief Supply Officer



EARNINGS
RELEASE



VULCABRAS
we live for the sports