

## **Transmission Auction**

June 30th/ 2022





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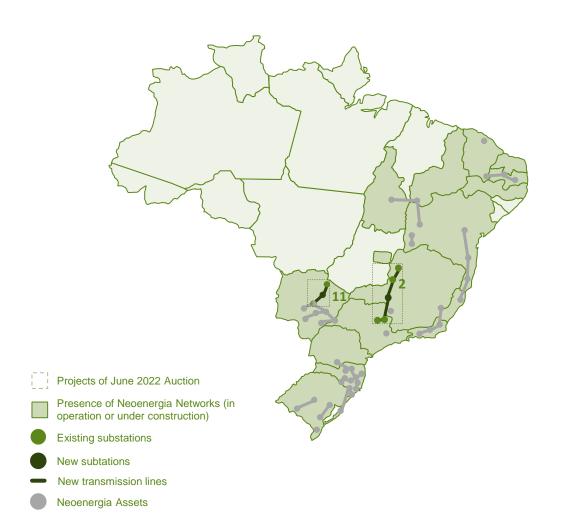
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# Auction No. 01/2022 | Overview





### Lot 2 | MG and SP

- √ 1,707 km of transmission lines;
- √ 1 new 500 kV substation.

### Lot 11 | MS

- 291 km of transmission line;
- 1 new 230 kV substation, with 230/138 kV transformation.

Neoenergia Assets

# **Business Plan Assumptions Lot 2**



**Neoenergia Term** ~28 months anticipation **Neoenergia Capex Saving: ~30%** 9% in 2023 | 79% in 2024 | 12% in 2025 Neoenergia RAP R\$ 360 Million | Discount of 50.3% **Fiscal** Real Profit | Sudene 10% of project % Regulatory EBITDA Margin 91% **Financing** Average Leverage of 65% | IPCA+5.50%

**Aneel Term** 60 Months (September 2027) **Aneel Capex R\$ 4,938 Billion** 

Post-Tax Leveraged Real IRR: Double-digit

## **Business Plan Assumptions Lot 11**



**Neoenergia Term** ~20 months anticipation **Neoenergia Capex Saving:** ~ 25% 4% in 2022 | 46% in 2023 | 50% in 2024 Neoenergia RAP R\$ 38,2 Million | Discount of 45,7% **Fiscal Presumed Profit** % Regulatory EBITDA Margin 91% **Financing** Average Leverage of 65% | IPCA+5.50%

**Aneel Term** 48 Months (September of 2026) **Aneel Capex** R\$ 499 Million

Post-Tax Leveraged Real IRR: Double-digit

# **Project Licensing**



## Anticipation of 28 and 20 months in Lots 2 and 11 respectively:

## **Environmental Licensing**

- Lot 11 with LI already processed;
- Commitment of state licensing agencies to anticipate deadlines (meetings already scheduled);
- Anticipation of activities and studies for immediate start of licensing processes;
- Detailed mapping of all social and environmental interferences:
- Definition of an optimal passageway using the best in terms of technology and exigibility standards;
- Optimization of vegetation suppression and alignment to methodologies applied by agencies.

#### Land

- Tracing carefully studied in order to reduce interferences of greater complexity;
- ✓ Predominantly rural land;
- Optimizations in the right-of-way in urban stretches;
- Hire of more than one company for market assessment;
- Advanced studies for a faster implementation strategy.

No risk to obtain licenses and eventual upsides in analysis.

# **Value Creation in the Operation and Capex**



## Discounts on Capex Aneel of 30% and 25% on Lots 2 and 11 respectively:

#### Construction

- Construction cost based on firm proposals and preagreements with suppliers with proven capacity in previous projects: Tabocas and Planova;
- √ R\$20 million invested in technical and socio-environmental studies for capex optimization and risk reduction;
- ✓ Preparation of detailed topographic studies;
- ✓ Drilling in all tranches in a percentage higher than the market practice;
- Projects developed at the executive project level;
- New solutions and technologies for civil construction and environmental impact reduction;
- ✓ Presence of parallel circuits with productivity gain.

#### **Materials**

- ✓ Purchase of materials based on firm proposals and preagreements with suppliers with proven capacity in previous projects: Alubar, SaeTowers/Brametal/Brafer, Siemens and ABB.
- ✓ Supply scale of the Neoenergia transmission portfolio allows better negotiations with the main Brazilian suppliers;
- ✓ Contracts without exposure to international currency or commodities, with 100% hedged;
- ✓ Other contracts corrected by IPCA.

## **Financial Leverage**





% Leverage

65% average | Peak 75%.



BNDES | BNB | Debenture 24Y 24Y 15Y

\*Only Lot 2



Cost

IPCA + 5.50% p.a.



Higher than 1.3x.

**Divestment Plan in Progress** 

- Assets with a low rate of return;
- Non-strategic assets;
- **Minority Interests.**

# **Q&A**



# **THANK YOU!**

## **Investors Relations**

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