



# 2Q21 Earnings Release

August 20<sup>th</sup>, 2021

## 2Q21 Results Webcast

Friday, August 27<sup>th</sup>, 2021

11:00 EST (NY Time)

11:00 Santiago Time

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### EBITDA

EBITDA in 2Q21 was US\$883 million, increasing 180.6% YoY, largely because of a stronger performance at Arauco and Copec. EBITDA climbed 27.5% QoQ, reflecting a better performance at Arauco and Abastible.

### 2Q21 / 2Q20

The company posted a net income of US\$340 million, an increase on the loss of US\$32 million reported in 2Q20. That is explained by a better operating income performance at Arauco, Copec and Abastible, along with less negative non-operating income, mainly due to the higher earnings of associates, more favorable exchange rate differences, a drop on financial costs and lower other expenses, partially offset by higher taxes.

### 2Q21 / 1Q21

Net income rose US\$111 million QoQ, mainly on account of higher operating income in the forestry business. Non-operating income remained stable.

### 2021 / 2020

Year-to-date, net income was US\$569 million, US\$594 million up on that of the first semester of 2020. That was driven by the forestry business, with Arauco posting higher pulp and wood products revenue, and by the fuels sector due to the recovery of volumes related to lower mobility restrictions this year. Furthermore, non-operating income increased.

### Destacados

Mina Justa started operations in March, making the first shipments and sales in July. The MAPA project had a progress of 85.6% as of July 31. In August, Abastible closed the sale of its shares in Gasmar after securing approval from the antitrust authority. Furthermore, Arauco sold 430 forest lands committed in the framework contract signed in May 2021. Lastly, the company published its sustainability report, which for the first time incorporates new methodologies and international standards, including the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD) and the Sustainability Accounting Standards Board (SASB).

### Deuda Neta/ EBITDA

The leverage ratio dropped from 3.6x to 2.8x, to ranges closer to those historically shown by the company. This improvement is mainly due to a higher EBITDA generated in the last months, driven by the good performance of the pulp, wood products and fuels businesses, along with the gradual end of large investment projects and debt reduction. This progress has been acknowledged by credit rating agencies, among them Fitch Ratings, which in this period upgraded the local rating of Empresas Copec from AA- to AA with a stable outlook.

	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Revenues	5,855	5,353	3,277	78.7%	9.4%	11,208	8,682	29.1%
EBIT	594	406	31	1837.2%	46.2%	999	206	384.6%
<b>EBITDA*</b>	<b>883</b>	<b>693</b>	<b>315</b>	<b>180.6%</b>	<b>27.5%</b>	<b>1,576</b>	<b>761</b>	<b>107.0%</b>
Non operating income	(59)	(57)	(90)	34.2%	(3.1%)	(117)	(217)	46.4%
Total profit	359	251	(40)	998.4%	42.9%	610	(28)	2270.2%
<b>Profit attributable to controllers</b>	<b>340</b>	<b>229</b>	<b>(32)</b>	<b>1,175.8%</b>	<b>48.7%</b>	<b>569</b>	<b>(25)</b>	<b>2,352.2%</b>
Profit attributable to minority	19	22	(8)	322.9%	(16.6%)	41	(3)	1538.5%
EBITDA Margin	15.1%	12.9%	9.6%	57.0%	16.6%	14.1%	8.8%	60.4%
EBITDA / Net interest expenses	10.8	7.9	4.0	171.0%	36.9%	9.3	4.3	115.5%

\* EBITDA = Operating Income + Depreciation + Amortization + Fair value cost of timber harvested

Figures in US\$ million

### Contact information:

#### Cristián Palacios

Director of Finance and IR

+562 24617042

[cristian.palacios@empresascopec.cl](mailto:cristian.palacios@empresascopec.cl)

#### Camilo Milic

Investor Relations

+562 24617046

[camilo.milic@empresascopec.cl](mailto:camilo.milic@empresascopec.cl)

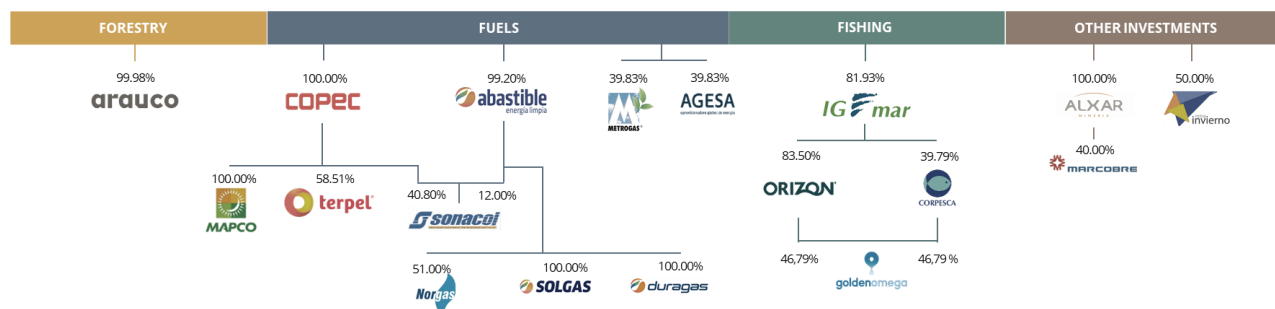
#### Olivia Tafrá

Investor Relations

+562 24617000

[olivia.tafrá@empresascopec.cl](mailto:olivia.tafrá@empresascopec.cl)

## SIMPLIFIED OWNERSHIP STRUCTURE



## HIGHLIGHTS

### Mina Justa makes first shipments

Mina Justa started its production stage in March 2021, making the first sales and shipments of copper concentrate and cathodes in July, amid a very positive price scenario. The operation is still in a ramp-up process, while working on updating the production plan for the life of the mine. The total investment of the project was about US\$1,600 million.

### MAPA project progress

MAPA Project overall progress as of the end of July 2021 was 85.6%. Construction work continues, as well as the commissioning and startup of some facilities and equipment. During the quarter there have been some advancements and highlights such as (i) the bridge cranes of the washing and machine buildings were put into service, (ii) the hydraulic test of the digester was started and, (iii) the production of demineralized water began.

To date, more than 389 thousand PCR tests have been applied to workers of the project, with a positivity rate lower than the national average informed by the Health Ministry in the daily COVID-19 report.

It is estimated that the start-up of the project will be during the fourth quarter of 2021. At that time, the existing Line 1 will close permanently in accordance with the environmental permit.

### Abastible closes the sale of Gasmar

In May, Abastible signed a contract agreeing to sell its entire 36.25% interest in Gasmar S.A. to Inversiones Arco 4 SpA, an investment vehicle that is part of the Arroyo Energy Group. This transaction is subject to meeting some suspensive conditions, including approval by the antitrust authority.

Having met such conditions, on August 2 the operation closed, for which Abastible received payment of about US\$117.6 million.

It has been preliminarily assessed that this operation will have a positive effect on the results of Abastible of about US\$102.7 million before tax. Empresas Copec has a 99.2% shareholding of such subsidiary.

### Arauco sells forest assets

In May, Arauco signed a contract binding them to sell 461 forest lands that comprise a total of 80,489 hectares, of which 61,742 are productive hectares for a price of US\$385.5 million + VAT. The closing of the operation is subject to meeting the suspensive conditions that are customary for these kinds of transactions, including authorization by the antitrust authorities.

Having met such conditions, on August 17 the parties proceeded to execute the sale of 430 properties committed in the master agreement for a price of US\$343.7 million + VAT.

Additionally, the parties entered into a supply contract and a preferential call option to purchase pulp volume of radiata pine, a fire fighting service contract, a temporary forest property management and operational task management service contract, among others.

Finally, it is noted that the parties expect to carry out the sale of the remaining 31 properties to the extent that, for each of them, certain particular conditions are met within the following months, as established by the Master Agreement.

### Sustainability Report 2020

During the second quarter, Empresas Copec published its sixth sustainability report, which shows the company's performance in the social, environmental and corporate governance areas. It should be highlighted that this document was made using the Global Reporting Initiative (GRI) methodology and for the first time includes new international perspectives and standards, like the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD) and the Sustainability Accounting Standards Board (SASB), in line with the current transparency and information quality requirements for better decision-making.

## CONSOLIDATED RESULTS

**2Q21 / 2Q20.** The **net income** attributable to the controller's owners, net of minority interests, was US\$340 million in 2Q21, increasing US\$372 million YoY. That was mainly because of operating income climbing US\$563 million, and less negative non-operating income of US\$31 million, partly offset by higher tax of US\$195 million.

In the **forestry business**, Arauco posted an increase in operating income, due to higher pulp and wood products prices in 2021.

The **fuels business** had an operating income increase, mainly at Copec Chile and Terpel, on account of higher volumes and better margins. Mapco had a drop in operating income due to lower margins. Abastible posted higher operating income YoY, explained by a better performance of its operations in Chile and Peru.

The company's **gross profit** rose 134.5% amounting to US\$ 1,188 million, which mainly came from Arauco's subsidiaries of US\$668 million; with Copec accounting for US\$371 million; Abastible for US\$107 million; Igemar for US\$28 million; and Sonacol for US\$12 million.

**Non-operating income** was less negative than in 2020, because of a greater share of profits of associates of US\$21 million, and lower other expenses and financial costs of US\$22 million and US\$8 million, respectively.

Income Statement	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Revenues	5,855	5,353	3,277	78.7%	9.4%	11,208	8,682	29.1%
Cost of sales	(4,667)	(4,397)	(2,770)	(68.5%)	(6.2%)	(9,064)	(7,449)	(21.7%)
Administration & distribution expenses	(594)	(551)	(476)	(24.8%)	(7.8%)	(1,144)	(1,026)	(11.5%)
<b>Operating Income</b>	<b>594</b>	<b>406</b>	<b>31</b>	<b>1837.2%</b>	<b>46.2%</b>	<b>999</b>	<b>206</b>	<b>384.6%</b>
Other income	53	84	68	(21.9%)	(36.9%)	137	140	(2.6%)
Other expenses	(41)	(43)	(63)	34.6%	4.4%	(85)	(126)	32.6%
Other gains (losses)	(1)	(1)	(3)	77.7%	(34.3%)	(1)	(4)	66.4%
Financial cost	(91)	(97)	(99)	7.6%	5.5%	(188)	(207)	9.2%
Financial revenues	9	9	20	(52.3%)	7.5%	18	30	(40.3%)
Share of profits of associates	26	6	5	419.7%	316.3%	32	1	5006.4%
Foreign exchange differences	(8)	(7)	(16)	50.3%	(11.9%)	(15)	(47)	68.9%
Other results	(6)	(9)	(2)	(290.1%)	30.3%	(15)	(5)	(172.6%)
<b>Non Operational income</b>	<b>(59)</b>	<b>(57)</b>	<b>(90)</b>	<b>34.2%</b>	<b>(3.1%)</b>	<b>(117)</b>	<b>(217)</b>	<b>46.4%</b>
Income tax expense	(176)	(98)	19	(1,009.2%)	(80.2%)	(273)	(17)	(1499.6%)
Total profit	359	251	(40)	998.4%	42.9%	610	(28)	2270.2%
<b>Profit attributable to controllers</b>	<b>340</b>	<b>229</b>	<b>(32)</b>	<b>1,175.8%</b>	<b>48.7%</b>	<b>569</b>	<b>(25)</b>	<b>2,352.2%</b>
<b>Profit attributable to minority</b>	<b>19</b>	<b>22</b>	<b>(8)</b>	<b>322.9%</b>	<b>(16.6%)</b>	<b>41</b>	<b>(3)</b>	<b>1538.5%</b>
EBIT	594	406	31	1837.2%	46.2%	999	206	384.6%
Depreciation & Amortization, and adjustments	212	216	209	1.7%	(1.7%)	428	413	3.8%
Fair value cost of timber harvested	77	71	75	2.6%	9.0%	148	142	4.0%
<b>EBITDA</b>	<b>883</b>	<b>693</b>	<b>315</b>	<b>180.6%</b>	<b>27.5%</b>	<b>1,576</b>	<b>761</b>	<b>107.0%</b>

Figures in US\$ million

**2Q21 / 1Q21.** **Net income** rose US\$111 million QoQ, explained by favorable operating and non-operating income.

The **forestry business** had a 52.8% increase in EBITDA, due to higher pulp prices and a better performance of the wood products business.

The **fuels business** EBITDA dropped 2.7% measured in US dollars, largely explained by a decrease of 9.4% at Copec, partly offset by increases in Abastible and Sonacol of 37.7% and 10.2%, respectively.

**Non-operating income** remained stable.

**2021 / 2020.** The **net income** attributable to the controller's owners, net of minority interests, amounted to US\$569 million and was US\$594 million up on that of the first semester of 2020. That was mainly explained by an operating income increase of US\$793 million, along with less negative non-operating income of US\$101 million, partly offset by higher tax of US\$256 million.

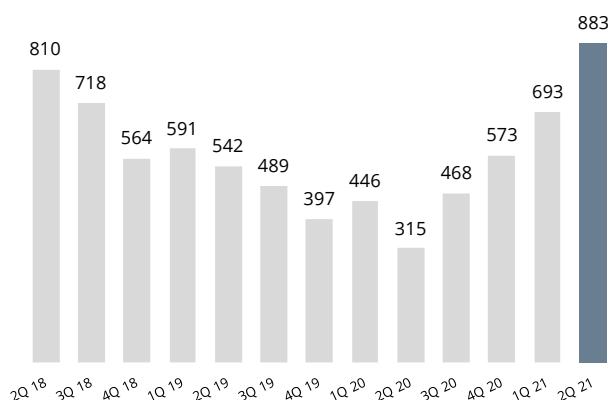
The **operating income** increase was partly due to the forestry business, with Arauco posting higher revenue from better pulp price, partly offset by lower volumes in 2021. There were also increased prices and volumes in the wood products segments.

The **fuels business** had higher income, explained by Copec Chile and Terpel, due to increased volumes, because of the lower mobility restrictions, and higher margins, associated with a positive effect of the revaluation of inventories and the appreciation of the Chilean peso, which has an effect when consolidating the results in dollars. Mapco posted a drop in operating income on account of lower margins of fuel sales. Abastible had higher operating income on the previous year, explained by the better performance of its operations in all countries, along with the effect of the appreciation of the Chilean peso.

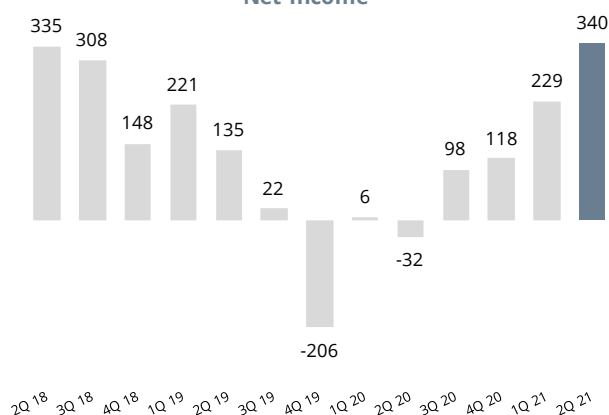
**Non-operating income** was less negative than in 2020, due to lower other expenses of US\$41 million, mainly explained by a decline in write-offs at Arauco, higher income from the interest in associates of US\$31 million, and better exchange rate differences of US\$32 million.

The company's **gross profit** rose 73.9% amounting to US\$2,143 million, which mainly came from Arauco accounting for US\$1,117 million; Copec for US\$764 million; Abastible for US\$191 million; Igemar for US\$49 million; and Sonacol for US\$23 million.

**EBITDA**



**Net Income**

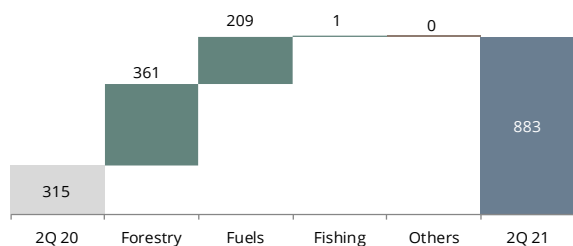


Figures in US\$ million

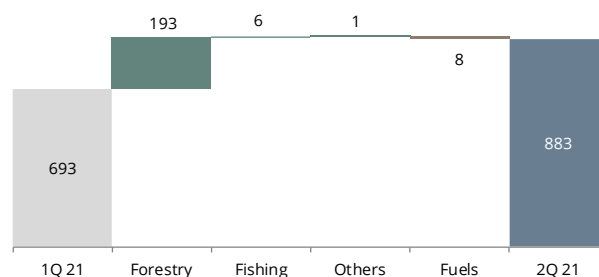
	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Var 21 / 20
<b>EBITDA</b>								
Forestry	558	365	197	182.6%	52.8%	923	413	123.8%
Fuels	311	319	102	204.7%	(2.7%)	630	329	91.6%
<i>Copec</i>	240	265	51	370.0%	(9.4%)	506	227	122.6%
<i>Abastible</i>	56	40	43	30.3%	37.7%	96	80	20.4%
<i>Sonacol</i>	15	13	8	80.0%	10.2%	28	22	29.0%
Fishing	18	12	19	(4.4%)	44.3%	30	27	10.9%
Others	(4)	(4)	(3)	(2.8%)	13.3%	(8)	(8)	1.5%
<b>TOTAL</b>	<b>883</b>	<b>693</b>	<b>315</b>	<b>180.6%</b>	<b>27.5%</b>	<b>1,576</b>	<b>761</b>	<b>107.0%</b>
<b>CAPEX</b>								
Forestry	402	340	384	4.6%	18.2%	742	830	(10.6%)
Fuels	79	73	46	70.7%	8.1%	152	140	9.1%
Fishing	5	4	2	123.5%	124.8%	10	4	156.6%
Others	0	41	4	(99.7%)	(100.0%)	41	49	(16.7%)
<b>TOTAL</b>	<b>486</b>	<b>458</b>	<b>437</b>	<b>11.3%</b>	<b>6.1%</b>	<b>945</b>	<b>1,022</b>	<b>(7.6%)</b>

Figures in US\$ million

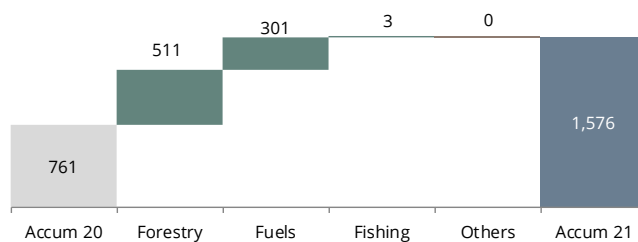
EBITDA change by business (2Q 21 v/s 2Q 20)  
(MMUS\$)



EBITDA change by business (2Q 21 v/s 1Q 21)  
(MMUS\$)



EBITDA change by business (Accum 21 v/s Accum 20)  
(MMUS\$)





## ARAUCO

**2Q21 / 2Q20.** Arauco posted **net income** of US\$201 million, which was US\$257 million up YoY. That was largely due to operating income increasing US\$361 million, related to a better performance in the pulp and wood products businesses, along with less unfavorable non-operating income of US\$38 million. Tax rose US\$143 million, due to the net income increase and the effect of the higher tax rate in Argentina on deferred tax.

Consolidated **revenue** was up 48.2%, explained by higher pulp and wood products sales. Pulp revenue rose 34.4%, with prices increasing 68.3% and volumes dropping 12.1%. Wood products revenues climbed 62.2%, because of sawn timber price and volume increases of 30.8% and 19.0%, respectively, along with higher panel price and volumes of 16.3% and 39.0%, respectively. The unit sales costs of bleached softwood increased 11.3%, offset by a decrease in bleached hardwood and raw softwood of 2.4% and 0.2%, respectively,

There was a lower **non-operating** income loss, because of decreased other expenses related to a drop in provisions and write-offs of fixed assets, along with lower financial costs, a higher share of the earnings of associates and favorable exchange rate differences. That was partly offset by lower other income.

Changes	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21 / 20
Volume			
Pulp	(12.1%)	(4.2%)	(5.7%)
Panels	39.0%	1.6%	18.7%
Sawn timber*	19.0%	(2.0%)	18.5%
Prices			
Pulp	68.3%	39.9%	44.3%
Panels	16.3%	9.7%	11.2%
Sawn timber*	30.8%	7.2%	27.2%

\*Includes Plywood

ARAUCO	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Sales	1,556	1,347	1,050	48.2%	15.5%	2,902	2,177	33.3%
Pulp**	712	575	530	34.4%	23.7%	1,287	1,010	27.4%
Wood Products**	844	771	520	62.2%	9.4%	1,615	1,167	38.4%
Others	0	0	0	0.0%	0.0%	0	0	112.2%
<b>EBITDA*</b>	<b>558</b>	<b>365</b>	<b>197</b>	<b>182.6%</b>	<b>52.8%</b>	<b>923</b>	<b>413</b>	<b>123.8%</b>
EBIT	358	168	(3)	11229.0%	113.8%	526	19	2604.5%
Non operating income	(34)	(23)	(72)	53.3%	(48.9%)	(56)	(134)	58.0%
<b>Net income</b>	<b>201</b>	<b>102</b>	<b>(56)</b>	<b>458.8%</b>	<b>97.2%</b>	<b>303</b>	<b>(85)</b>	<b>454.4%</b>

Figures in US\$ million

\*Adj. EBITDA informed by Arauco was US\$545 million for 2Q21, US\$385 million for 1Q21 and US\$206 million for 2Q20

Adj. EBITDA = Net Income + fin. costs - fin. income + tax + dep & amort + fair value cost of timber harvested - gain from changes in biological assets + exchange rate differences

\*\*Includes energy sales

\*Starting January 1, 2021, Arauco's forestry business segment became part of the pulp business segment. When it comes to past comparative figures, we have restated such figures by adding those pertaining to the former forestry business segment with those of the pulp business segment. The wood products segment remains as is, for present and past figures.

### Market Status

#### Pulp

Pulp demand remained stable in the second quarter, with some markets requesting additional volumes. Prices increased in some destinations and remained stable in others. On the other hand, sales were affected by logistical issues that are hitting all the industries worldwide. Softwood and hardwood inventories rose 1 and 2 days, respectively, March through May 2021.

Pulp demand in China has remained relatively stable despite the usual unfavorable seasonality because of the summer in the Northern Hemisphere. In the second quarter, the government of China implemented measures in place to curtail commodity price increases. Such measures hit pulp futures prices.

The tissue industry has reduced its operation rate due to the high raw material prices, which have not been able to be transferred to final products. The printing and writing paper industry remained more stable, with some producers lowering their supply and inventories and trying to maintain product prices.

Hardwood price reached their highest level early in the second quarter and then remained stable. Nevertheless, the softwood prices dropped slightly towards the end of the quarter. The price gap between softwood and hardwood fell in June 2021, closing at US\$130, a decrease on the US\$170 difference at the close of the first quarter.

There was good pulp demand in Europe in the second quarter. Specialty, printing and writing paper industries had good demand for their final products, and as a result have been able to make price increases, transferring the raw material cost increase. The tissue industry was pressured, since pulp prices were increasing whereas finished product prices did not. On the other hand, final product demand remained stable. Pulp prices, as in the first quarter, rose throughout this quarter.

The dissolving pulp market remained stable in the second quarter of 2021 at the highest price level. However, the viscose market started to drop, based on which some local dissolving pulp producers in China started to produce paper-grade pulp to reduce the supply, which could put pressure on the dissolving pulp market.

## Wood products

### Sawn Timber and Remanufactured Products

There was continued high demand for **sawn timber** in the different markets in the second quarter of this year, which led to price increases compared to the first quarter. The greatest challenge in the second quarter was once again the logistical supply to some markets (low availability and higher costs). In the future there could be complications, since some markets have been lesser demand and logistics will continue to be a significant issue.

Regarding **remanufactured products**, the good results in the United States continue, driven by a retail sector that remained strong in the second quarter, and by the house construction, repair and refurbishment sectors which continue robust. Regarding supply, there is still the effect of tariffs imposed on some countries, along with logistical issues and the effects of the pandemic, leading to a supply shortage. This has enabled Arauco to continue to capture market improvements.

### Plywood

The upward plywood sales trend continued in the second quarter, mainly explained by greater demand in some markets like Chile, Europe, Oceania and the United States. Besides this, competitors have had some headaches due to the COVID-19 pandemic and logistical problems. Late in the second quarter, prices started to drop in the United States. For the rest of the markets like Chile, Europe and Oceania, prices could stay stable up to the end of the year because of higher demand than supply and very low stocks.

### Panels (MDF, PB and Melamine)

There was continued high demand for panel and furniture making products in the Latin American market. This is explained by the measures of the different governments that have boosted consumption, the reactivation of projects and higher demand for home enhancement products and refurbishments. Volume and price increases could continue in the second half of the year, along with a tough logistical situation for some of these markets.

**2Q21 / 1Q21.** Arauco posted **net income** of US\$201 million, which was up on the US\$102 million of the previous quarter, due to higher operating income.

**Operating income** was up US\$190 million QoQ, on account of pulp, sawn timber and panel price increases of 39.9%, 7.2% and 9.7%, respectively. Panel sales volumes rose 1.6% whereas pulp and sawn timber sales volumes dropped 4.2% and 2.0%, respectively. Moreover, bleached and raw softwood costs increased 6.7% and 2.5%, respectively, but bleached hardwood costs fell 2.0%.

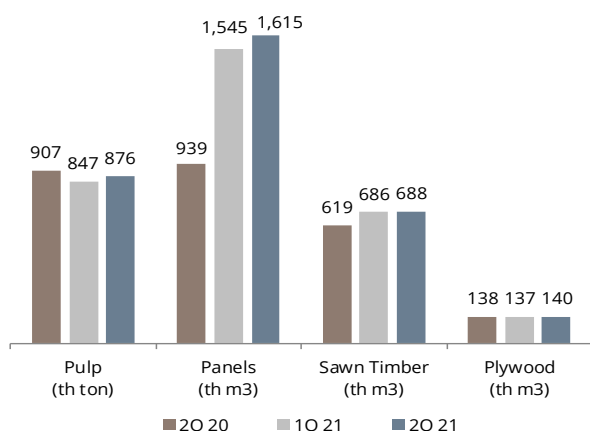
**Non-operating income** was down US\$11 million, mainly because of lower other revenue. That was partly offset by a higher share of the earnings of associates, more favorable exchange rate differences, lower financial costs and other expenses.

**2021 / 2020.** Arauco posted **net income** of US\$303 million, US\$388 million up on the previous year. That was mainly due to operating income increasing US\$507 million, related to higher pulp and wood products income, along with a more favorable non-operating income of US\$78 million. Tax rose US\$195 million, due to the net income increase and the effect of the higher tax rate in Argentina on deferred tax.

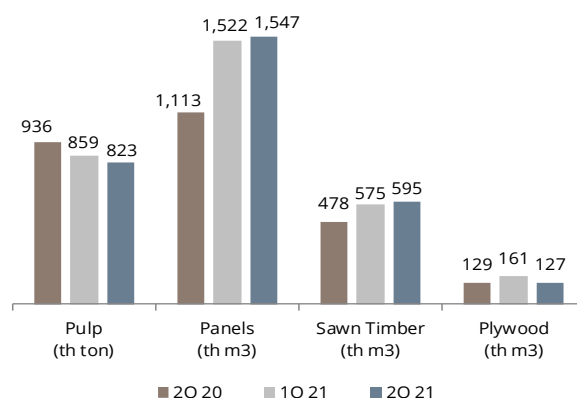
Consolidated **revenue** was up 33.3%, explained by higher pulp and timber sales. Pulp revenue rose 27.4%, because of a 44.3% price increase and partly offset by a 5.7% drop in the sales volumes. Wood products revenue rose 38.4%, due to sawn timber price and volume increases of 27.2% and 18.5%, respectively, along with panel price and volume increases of 11.2% and 18.7%. Unit sale costs of bleached and raw softwood rose 8.2% and 0.7%, respectively, offset by a 2.9% drop in bleached hardwood costs.

There was a lower **non-operating income** loss, on account of a drop in other expenses, related to lower fixed asset provisions and write-offs, higher income in associates and mainly at Sonae, and more favorable exchange rate differences. That was partly offset by lower financial income.

Production by Business



Sales Volumes by Business



## COPEC

**2Q21 / 2Q20.** Copec posted a **net income** of Ch\$74,911 million in 2Q21, which was up on the loss of Ch\$15,507 million YoY, explained by higher operating income and more favorable non-operating income. Higher taxes partly offset that.

The consolidated **EBITDA** was Ch\$172,421 million, increasing 295.3% related to higher margins, mainly explained by a more significant revaluation of inventories and higher sales volumes in Chile and Colombia. Copec Chile and Terpel had EBITDA increases, whereas Mapco had a decrease.

The EBITDA in **Chile** rose 428.5% in Chilean pesos, due to the favorable effect of the valuation of inventories and the higher sales volumes from the lower mobility restrictions related to the pandemic. There were increases of 37.8% in the dealer channel and 10.6% in the industrial channel. The liquid fuel market share was 58.6% as of May 2021.

**Terpel's** EBITDA in local currency climbed 1,811.9%, due to higher margins related to a favorable effect of the revaluation of inventories and sales volumes increasing 69.2% in consolidated terms. That is explained by increases of 65.6% in Colombia, 88.5% in Panama, 58.2% in Ecuador, 312.3% in the Dominican Republic and 148.0% in Peru. Natural gas for vehicles (NGV) volume rose 60.7% in Colombia and 95.2% in Peru.

**Mapco's** EBITDA was US\$19 million and down on the US\$34 million of the previous year due to lower fuel sale margins. Physical sales were 516 thousand m<sup>3</sup>, increasing 19.7%.

Consolidated **non-operating income** was favorable due to higher earnings in associates and positive exchange rate differences, along with lower financial costs. That was partly offset by a drop in financial income and higher indexation income.

COPEC CONSOLIDATED (Including Terpel & Mapco)	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Revenues	2,766,042	2,657,736	1,859,279	48.8%	4.1%	5,423,778	5,040,183	7.6%
<b>EBITDA</b>	<b>172,421</b>	<b>192,338</b>	<b>43,618</b>	<b>295.3%</b>	<b>(10.4%)</b>	<b>364,759</b>	<b>185,208</b>	<b>96.9%</b>
EBIT	123,998	143,822	(6,158)	2,113.5%	(13.8%)	267,819	86,476	209.7%
Non operating income	(12,434)	(14,098)	(26,842)	53.7%	11.8%	(26,531)	(43,773)	39.4%
<b>Net income</b>	<b>74,911</b>	<b>84,322</b>	<b>(15,507)</b>	<b>583.1%</b>	<b>(11.2%)</b>	<b>159,233</b>	<b>34,020</b>	<b>368.1%</b>
Copec Chile physical sales (thousand of m <sup>3</sup> )	2,345	2,552	1,878	24.9%	(8.1%)	4,897	4,505	8.7%
Gas stations channel	1,363	1,429	989	37.8%	(4.6%)	2,792	2,440	14.4%
Industrial channel	982	1,123	888	10.6%	(12.5%)	2,105	2,065	1.9%
Copec Chile market share	58.6%	59.1%	59.7%	(1.9%)	(0.8%)	58.9%	59.1%	(0.4%)

Figures in millions of Chilean pesos

TERPEL	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Revenues	5,118,214	4,887,592	2,641,596	93.8%	4.7%	10,005,807	7,958,378	25.7%
<b>EBITDA</b>	<b>270,035</b>	<b>326,894</b>	<b>(15,774)</b>	<b>1,811.9%</b>	<b>(17.4%)</b>	<b>596,929</b>	<b>137,941</b>	<b>332.7%</b>
EBIT	172,252	231,890	(110,198)	256.3%	(25.7%)	404,142	(44,936)	999.4%
Non operating income	(38,061)	(45,247)	(57,981)	34.4%	15.9%	(83,308)	(107,372)	22.4%
Net income								
Profit attributable to controllers	<b>94,266</b>	<b>137,469</b>	<b>(147,363)</b>	<b>164.0%</b>	<b>(31.4%)</b>	<b>231,735</b>	<b>(141,274)</b>	<b>264.0%</b>
Profit attributable to minority interest	4.2	5.1	(4.9)	186.2%	(16.4%)	9.3	(4.6)	304.0%
Terpel physical sales (thousand of m <sup>3</sup> )	2,339	2,390	1,382	69.2%	(2.1%)	4,729	3,815	23.9%
Colombia	1,732	1,818	1,046	65.6%	(4.7%)	3,549	2,859	24.1%
Panama	238	224	126	88.5%	6.2%	463	375	23.5%
Ecuador	299	289	189	58.2%	3.3%	588	478	22.9%
Dominican Republic	47	37	11	312.3%	25.5%	84	65	28.5%
Peru	23	21	9	148.0%	10.9%	44	38	16.8%
Gazel NGV physical sales (thousand of m <sup>3</sup> )	58	60	35	67.6%	(3.7%)	118	107	10.3%
Colombia	45	47	28	60.7%	(5.5%)	92	83	10.6%
Peru	13	13	7	95.2%	2.8%	26	24	9.4%

Figures in millions of Colombian pesos

MAPCO	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Revenues	497	397	320	55.3%	25.3%	894	706	26.6%
<b>EBITDA</b>	<b>19</b>	<b>12</b>	<b>34</b>	<b>(43.4%)</b>	<b>53.9%</b>	<b>32</b>	<b>48</b>	<b>(34.8%)</b>
Mapco physical sales (thousand of m <sup>3</sup> )	516	455	431	19.7%	13.4%	970	915	6.0%

Figures in US\$ million



**2Q21 / 1Q21. Net income** in the quarter dropped Ch\$9,411 million QoQ due to lower operating income, partly offset by more favorable non-operating income.

**Operating income** dipped Ch\$19,824 million, mainly because of lower gross profit, higher distribution costs and higher administrative and sales expenses.

**Volumes** in Chile fell 8.1%. Terpel's volumes rose 6.2% in Panama, 3.3% in Ecuador, 25.5% in the Dominican Republic and 10.9% in Peru, but dropped 4.7% in Colombia. The NGV volumes fell 5.5% in Colombia and rose 2.8% in Peru. Mapco reported a 13.4% increase in physical sales QoQ.

**Non-operating income** was Ch\$1,664 million less negative, associated with greater indexation income, and more favorable exchange rate differences. Lower other revenues partly offset that.

**2021 / 2020.** Copec posted a **net income** of Ch\$159,233 million, higher than the Ch\$34,020 million as of June 2020, explained by greater operating income and more favorable non-operating income, partly offset by higher taxes.

The consolidated **EBITDA** climbed 96.9% and amounted to Ch\$364,759 million, due to higher volumes from the greater mobility and dynamic economy, along with better margins, mainly explained by the higher revaluation of inventories in Chile and Colombia. The EBITDA was up at Copec Chile and Terpel, partly offset by a decrease at Mapco.

The EBITDA in **Chile** rose 92.8% in Chilean pesos, related to an 8.7% higher volume, with increases of 14.4% in the dealer channel and 1.9% in the industrial channel. There were also better margins, explained by earnings from the inventory revaluation effect. Therefore, the liquid fuel market share was 58.9% as of May 2021, down from the 59.1% as of June 2020.

**Terpel's** EBITDA in local currency was up 332.7%, because of higher volumes from a lower effect of the pandemic on mobility and higher margins, related to a favorable revaluation of inventories. Liquid fuel sales volumes climbed 23.9% in consolidated terms, explained by increases of 24.1% in Colombia, 23.5% in Panama, 22.9% in Ecuador, 28.5% in the Dominican Republic, and 16.8% in Peru. The NGV volume increased 10.6% in Colombia and 9.4% in Peru.

**Mapco's** EBITDA was US\$32 million and down on the US\$48 million attained as of June 2020, due primarily to lower fuel distribution margins. Physical sales were 970 thousand m<sup>3</sup>, which was a 6.0% increase.

Consolidated **non-operating income** was less unfavorable due to higher income in associates, explained by the US\$13 million loss accrued by Copec Aviation as of June 2020, a drop on financial costs, and lower other expenses.

## ABASTIBLE

**2Q21 / 2Q20.** Abastible reported a **net income** of Ch\$15,456 million, which was down on the Ch\$2,484 million YoY, mainly due to higher tax on the effect of exchange rate variations on investments abroad. **Non-operating income** improved on account of higher other revenue, lower other expenses, and lower net financial costs, partly offset by a greater share of the losses of associates and lower indexation income.

In consolidated terms, the **EBITDA** increased 11.7% to Ch\$39,688 million. There was a better EBITDA in Chile and Peru, with increases of 4.1% and 163.1% in their respective currencies. The operations in Colombia and Ecuador had decreases of 1.6% and 5.0%.

Liquefied gas **volumes** in Peru, Ecuador, Colombia and Chile in 2Q21 rose 41.4%, 19.0%, 14.7% and 13.1% YoY, amounting to 106 thousand tons, 128 thousand tons, 59 thousand tons and 153 thousand tons, respectively.

**2Q21 / 1Q21.** Abastible posted higher **earnings** of Ch\$8,222 million QoQ due to higher operating income, partly offset by lower non-operating income.

**Operating income** rose Ch\$9,358 million at a consolidated level, on the account of higher volumes related to seasonality. The change in non-operating income was unfavorable, explained by lower other earnings, a drop in indexation income, and more negative exchange rate differences.

**Sales volumes** increased 32.2% in Chile, 10.9% in Peru and 5.4% in Ecuador, partly offset by a 1.5% decrease in Colombia.

**2021 / 2020.** Abastible posted a **net income** of Ch\$22,690 million, which represents an increase on net income of Ch\$15,947 million reported the previous year. That was mainly due to higher operating and non-operating income, the latter related to lower other expenses and higher other revenue. A higher tax expense partly offset that.

In consolidated terms, the **EBITDA** increased 7.5% to Ch\$68,922 million. There was a better EBITDA in Chile, Colombia, Peru and Ecuador, with increases of 9.9%, 6.5%, 23.6% and 7.6% in their respective currencies.

YTD, liquefied gas **sales volumes** in Peru, Ecuador, Colombia and Chile increased 18.2%, 12.0%, 11.3% and 9.6%, respectively, on those in the same period of last year, amounting to 202 thousand tons, 250 thousand tons, 119 thousand tons and 269 thousand tons, respectively.

ABASTIBLE CONS. (Includes Chile, Colombia, Perú and Ecuador)	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Sales	273,009	217,411	186,022	46.8%	25.6%	490,420	380,823	28.8%
EBITDA	39,688	29,234	35,520	11.7%	35.8%	68,922	64,086	7.5%
EBIT	26,872	17,514	23,448	14.6%	53.4%	44,386	40,013	10.9%
Non operating income	(4,891)	(4,795)	(5,598)	12.6%	(2.0%)	(9,686)	(9,375)	(3.3%)
Net income	15,456	7,234	18,240	(15.3%)	113.6%	22,690	15,947	42.3%
Abastible Chile LPG physical sales (thousand of tons)	153	116	135	13.1%	32.2%	269	245	9.6%

\* Figures in million chilean pesos.

NORGAS (Colombia)	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Sales	180,215	170,203	117,448	53.4%	5.9%	350,418	249,579	40.4%
EBITDA	30,522	31,384	31,010	(1.6%)	(2.7%)	61,906	58,113	6.5%
Norgas Colombia LPG physical sales (thousand of tons)	59	60	52	14.7%	(1.5%)	119	107	11.3%

\* Figures in million colombian pesos.

SOLGAS (Perú)	2T 21	1T 21	2T 20	2T21 / 2T20	2T21 / 1T21	Accum 21	Accum 20	Var 21 / 20
Sales	353,040	315,091	160,232	120.3%	12.0%	668,131	420,710	58.8%
EBITDA	27,266	15,045	10,364	163.1%	81.2%	42,311	34,225	23.6%
Solgas Perú LPG physical sales (thousand of tons)	106	96	75	41.4%	10.9%	202	171	18.2%

\* Figures in thousand peruvian soles.

DURAGAS (Ecuador)	2T 21	1T 21	2T 20	2T21 / 2T20	2T21 / 1T21	Accum 21	Accum 20	Var 21 / 20
Sales	34	31	25	34.3%	8.9%	65	54	20.5%
EBITDA	3.0	3.1	3.1	(5.0%)	(3.9%)	6.0	5.6	7.6%
Duragas Ecuador LPG physical sales (thousand of tons)	128	122	108	19.0%	5.4%	250	223	12.0%

\* Figures in US\$ thousands.

## PESQUERA IQUIQUE-GUANAYE (IGEMAR)

**2Q21 / 2Q20.** Igemar posted **earnings** attributable to the controller's owners of US\$8.8 million in 2Q21, which was down on net income of US\$9.8 million in 2020.

**Operating income** rose due to a higher gross margin, but non-operating income dropped, explained by unfavorable exchange rate differences and higher other expenses. Lower financial costs partly offset that.

In the quarter, canned and frozen fish **prices** increased 23.7% and 35.8%, respectively. Fish meal and fish oil prices dropped 3.9% and 15.6%.

13.0 thousand tons of fishmeal and 14.0 thousand tons of frozen fish were sold in the quarter, increasing 16.4% and 35.3%, respectively. 3.3 thousand tons of fish oil and 749 thousand cases of canned fish were sold, dropping 40.6% and 32.5% YoY.

The total **fish processed** amounted to 121.1 thousand tons, increasing 13.7%.

**2Q21 / 1Q21.** **Net income** climbed US\$7.2 million QoQ due to higher operating and non-operating income.

The **operating income** increase is explained by greater gross profits from fish oil, fishmeal and frozen fish sales volumes increasing 201.4%, 172.7% and 85.6%, respectively, partially offset by a 16.7% decrease in the canned fish sales volume.

**Non-operating income** rose, mainly because of a higher share of the earnings of associates and more favorable exchange rate differences.

**2021 / 2020.** YTD, Igemar reported **earnings** attributable to the controller's owners of US\$10.4 million, higher than the net income of US\$5.0 million recognized YTD 2020. Operating income rose due to a higher gross margin, and there was an increase in non-operating income, explained by more favorable exchange rate differences. Higher taxes partly offset that.

Canned fish and frozen fish **prices** increased 12.3% and 15.8%, respectively, in the period. That was partly offset by fishmeal and fish oil price decreases of 1.5% and 6.0%, respectively.

The company sold 17.8 thousand tons of fishmeal and 21.6 thousand tons of frozen fish, increasing 3.3% and 1.9%, respectively. It sold 4.3 thousand tons of fish oil and 1.6 million cases of canned fish, dropping 29.6% and 21.7% on the previous year.

The total **fish processed** was 229.0 thousand tons, a 25.3% increase during the first half of 2020.

IGEMAR CONSOLIDATED	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Sales	70.6	52.0	70.3	0.5%	35.7%	122.6	120.1	2.1%
EBITDA	17.9	12.4	18.8	(4.4%)	44.3%	30.4	27.4	10.9%
EBIT	15.9	9.0	15.3	3.8%	77.5%	24.9	20.7	20.4%
Non operating income	(1.7)	(5.3)	0.0	(3,964.4%)	67.2%	(7.0)	(10.1)	30.5%
Net income	8.8	1.6	9.8	(10.2%)	443.9%	10.4	5.0	107.0%
Physical sales								
Fishmeal (tons)	13,021	4,775	11,190	16.4%	172.7%	17,797	17,233	3.3%
Fish Oil (tons)	3,252	1,079	5,473	(40.6%)	201.4%	4,331	6,155	(29.6%)
Canned Fish (cases)	748,962	898,602	1,108,755	(32.5%)	(16.7%)	1,647,563	2,103,471	(21.7%)
Frozen Fish (tons)	14,014	7,550	10,357	35.3%	85.6%	21,564	21,165	1.9%
Total fish processed (tons)	121,074	107,919	106,457	13.7%	12.2%	228,993	182,812	25.3%

Figures in US\$ million

\*Ebitda = Operating Income + Depreciation + Amortization

## OTHER AFFILIATES

### Sonacol

**2Q21 / 2Q20** Sonacol had **net income** of Ch\$5,586 million in 2Q21, up on the Ch\$3,072 million reported on 2Q21. That is explained by an operating income increase of 42.6% due to higher volumes pipelined.

**2021 / 2020 Net income** was Ch\$10,643 million YTD, which was up on the Ch\$9,027 million reported in 2020. That is explained by an operating income increase due to higher margins compared to the same period of the previous year. Volumes dropped 5.3% compared to the first half of 2020.

It should be highlighted that Sonacol is currently classified as an “asset held for sale” on the balance sheet of Empresas Copec.

### OTHER ASSOCIATED COMPANIES

#### Metrogas & AGESA

**2Q21 / 2Q20** **Metrogas** posted net income of Ch\$20,223 million in 2Q21, down on the Ch\$20,850 million YoY.

**AGESA** had net income of US\$11.6 million in 2Q21, which was a 31.6% increase YoY.

**2021 / 2020** **Metrogas** reported net income of Ch\$25,535 million, up on that of Ch\$18,125 million YTD 2020.

**AGESA** reported net income of US\$18.0 million, 24.3% down on that in the first half of 2020.

### Corpesca and Caleta Vitor

**2Q21 / 2Q20.** **Corpesca** posted a loss of US\$2.1 million in 2Q21, down on earnings of US\$0.1 million in 2Q20.

**Caleta Vitor** had net income of US\$6.7 million in 2Q21, which was an increase on net income of US\$3.1 million reported in 2Q20. That is mainly explained by the higher income of associates and more favorable exchange rate differences.

**2021 / 2020.** **Corpesca** posted a loss of US\$10.6 million, higher than the loss of US\$8.5 million YTD 2020.

The physical fishmeal volume billed was 38.9 thousand tons, a 42.7% decrease on the same period in 2020. Fish oil sales were 6.5 thousand tons, increasing 312.7% on the first half of 2020. Fishmeal prices increased 10.0%.

**Caleta Vitor** reported net income of US\$10.8 million as of June 2021, which was an increase compared to the US\$3.1 million reported in the first half of 2020. That is mainly explained by the better performance of associates.

#### Laguna Blanca (Mina Invierno)

Inversiones Laguna Blanca S.A. posted a loss of US\$0.2 million in the first semester of 2021. It should be highlighted that the company is operating in the context of the final shutdown of its operations.

Net income from other affiliates and associates	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	2Q21 / 1Q21	Accum 21	Accum 20	Chg. 21 / 20
Sonacol*	5,586	5,057	3,072	81.8%	10.5%	10,643	9,027	17.9%
Laguna Blanca	(0.5)	0.8	(2.0)	72.7%	(169.2%)	0.2	(4.5)	105.4%
Metrogas*	20,223	5,312	20,850	(3.0%)	280.7%	25,535	18,125	40.9%
Agesa	11.6	6.4	8.8	31.6%	79.7%	18.0	23.8	(24.3%)
Corpesca	(2.1)	(8.5)	0.1	(2800.5%)	74.8%	(10.6)	(8.5)	(24.3%)
Caleta Vitor	6.7	4.1	3.1	118.0%	63.8%	10.8	3.1	248.1%

Figures in US\$ million

\* Figures in million chilean pesos.

## CONSOLIDATED BALANCE SHEET ANALYSIS

Consolidated **current assets** in 2Q21 increased 3.5% on those at December 31, 2020. That is explained by an increase in trade receivables at Copec and Arauco, along with higher inventories in the same subsidiaries. That was partly offset by lower cash and cash equivalents due to debt payment and investments, besides a drop in current tax assets in Arauco.

**Non-current assets** in 2Q21 rose 0.3% on those at the close of December 2020. That was mainly due to an increase in property, plant and equipment from the investments made in the MAPA project, partly offset by lower biological assets at Arauco and a decrease in intangible assets other than goodwill at Copec.

Total **current liabilities** increased 11.7% compared to those at the close of 2020. There was an increase in other current non-financial liabilities at the parent company and Copec, along with higher accounts payable at Arauco, Copec and Abastible.

**Non-current liabilities** dropped 3.2%, due to lower other financial liabilities at Arauco and Copec, partly offset by an increase at Abastible.

Altogether, **the company's shareholders' equity** rose 2.9% on that at December 31, 2020, mainly because of an increase in retained earnings, partly offset by lower other reserves.

The hedging of financial expenses increased mainly due to a higher EBITDA.

Simplified Balance Sheet Statement	Jun-21	Dec-20	Chg. 21 / 20
Current assets	7,037	6,796	3.5%
Non-current assets	18,431	18,378	0.3%
<b>TOTAL ASSETS</b>	<b>25,468</b>	<b>25,174</b>	<b>1.2%</b>
Short term financial debt	796	767	3.7%
Other current liabilities	2,379	2,074	14.7%
<b>Total current liabilities</b>	<b>3,175</b>	<b>2,842</b>	<b>11.7%</b>
Long term financial debt	8,666	9,061	(4.4%)
Other non-current liabilities	2,244	2,212	1.5%
<b>Total non-current liabilities</b>	<b>10,910</b>	<b>11,272</b>	<b>(3.2%)</b>
<b>TOTAL LIABILITIES</b>	<b>14,085</b>	<b>14,114</b>	<b>(0.2%)</b>
Non-controlling interests	472	481	(1.7%)
Shareholder's Equity	10,911	10,580	3.1%
<b>TOTAL EQUITY</b>	<b>11,383</b>	<b>11,060</b>	<b>2.9%</b>
Leverage*	0.64	0.68	(5.3%)
Net financial debt	7,295	7,488	(2.6%)
ROCE**	9.4%	4.9%	4.5%

Figures in US\$ million

\* Leverage = Net financial debt / Total equity

\*\* ROCE = (Annualized EBIT + Gain from changes in fair value of biological assets + Financial income) / (Total current assets - Total current liabilities + Non-current biological assets + Property, Plant and Equipment - Net non-current assets classified as held for sale)

## CASH FLOW STATEMENT ANALYSIS

The **operating cash flow** as of June 2021 increased on the previous year, due to higher charges from sales at Arauco, Copec and Abastible. That was partly offset by greater payments to suppliers, particularly at Copec and Abastible and related to commodity price increases.

The **investing cash flow** had lower cash outlays, largely due to the investment in property, plant and equipment at Arauco, and higher flows from the loss of control of subsidiaries arising from the sale of Forestal Los Lagos in the first quarter of 2021.

The **financing cash flow** had a negative change, mainly explained by lower proceeds from loans at Arauco and Copec, along with higher loan payments at Arauco. That was offset by higher proceeds from loans at Abastible.

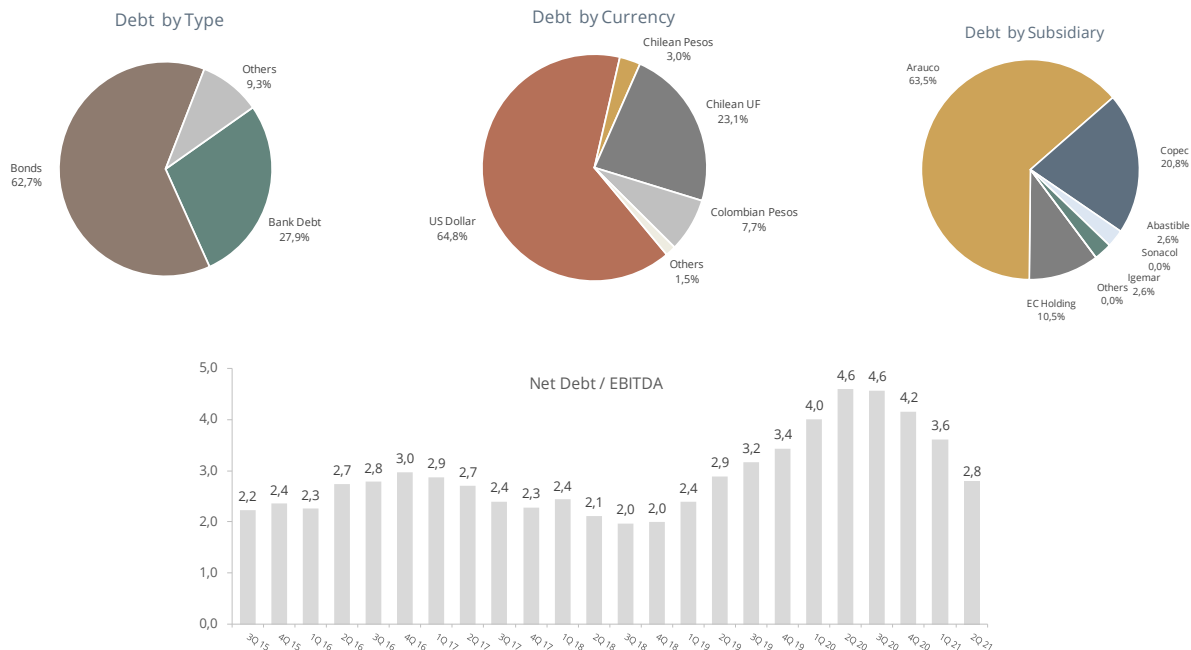
CASH FLOW STATEMENT	jun-21	jun-20	Chg. 21 / 20
Cash flow s from (used in) operating activities	1,121	559	100.7%
Cash flow s from (used in) investing activities	(816)	(973)	16.1%
Cash flow s from (used in) financing activities	(385)	472	(181.6%)
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(80)</b>	<b>58</b>	<b>(239.3%)</b>

Figures in million US\$



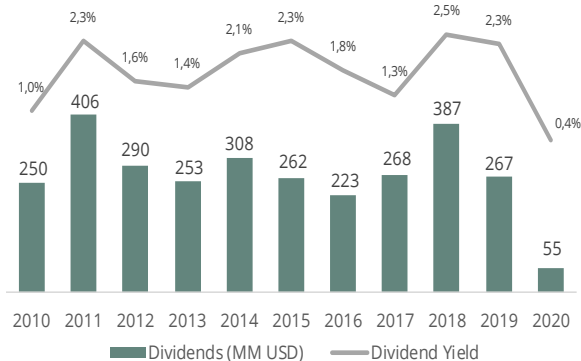
## DEBT ANALYSIS

Total financial debt: MMU\$ 9,462  
Cash and equivalents: MMU\$ 2,168  
Net debt: MMU\$ 7,294



### Dividend distribution and dividend yield\*

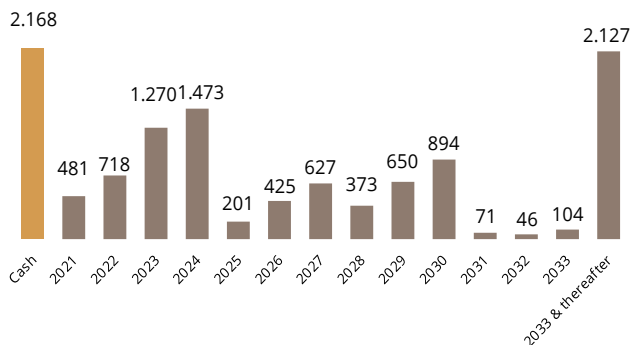
Figures in US\$ million



\*Dividend Yield is calculated based on dividends paid per calendar year. Market value and exchange rate at the end of each period  
\*\* Dividends paid by Empresas Copec on a calendar year basis

### Financial debt maturities

Figures in US\$ million



### International Risk Rating

Fitch Ratings: BBB / stable outlook  
Standard and Poor's: BBB- / stable outlook

### Domestic Risk Rating

Feller-Rate: AA / stable / 1<sup>st</sup> Class Level 1  
Fitch Ratings: AA/ stable / 1<sup>st</sup> Class Level 1

\* On July 28th, Fitch Ratings upgraded Empresas Copec's local rating from AA- to AA

## BREAKDOWN BY OPERATING SEGMENTS (Accumulated as of June 2021)

Figures as of June 2021	Arauco	Copec	Abastible	Sonacol	Igemar	Others*	Subtotal	Elimin.	Total
Revenues from external clients	2.902.281	7.485.662	675.499	21.662	122.601	247	11.207.952	-	11.207.952
Revenues between segments	-	48.095	6.983	14.696	16	532	70.322	(70.322)	-
Interest Income	14.434	2.852	821	5	149	(148)	18.113	-	18.113
Interest Expense	(118.180)	(51.409)	(7.597)	(1.283)	(3.782)	(5.430)	(187.681)	-	(187.681)
<b>Interest expense, net</b>	<b>(103.746)</b>	<b>(48.557)</b>	<b>(6.776)</b>	<b>(1.278)</b>	<b>(3.633)</b>	<b>(5.578)</b>	<b>(169.568)</b>	-	<b>(169.568)</b>
<b>Income (loss) from the reporting segment</b>	<b>303.787</b>	<b>245.978</b>	<b>35.093</b>	<b>14.783</b>	<b>12.947</b>	<b>(2.955)</b>	<b>609.633</b>	-	<b>609.633</b>
EBIT	526.099	372.028	61.769	22.680	24.879	(7.991)	999.464	-	999.464
Depreciation	240.270	95.947	28.682	-	5.231	357	370.487	-	370.487
Amortization	8.832	37.885	5.464	-	278	-	52.459	-	52.459
Fair value cost of timber harvested	148.021	-	-	-	-	-	148.021	-	148.021
<b>EBITDA</b>	<b>923.222</b>	<b>505.860</b>	<b>95.915</b>	<b>22.680</b>	<b>30.388</b>	<b>(7.634)</b>	<b>1.570.431</b>	<b>5.424</b>	<b>1.575.855</b>
Share in income (loss) of associates	11.216	1.068	270	-	(451)	19.761	31.864	-	31.864
Income (expense) from income taxes	(166.006)	(89.270)	(13.196)	(5.457)	(4.892)	5.538	(273.283)	-	(273.283)
<b>Investments by segment</b>									
Payments for acq. prop., plant and equip.	603.123	86.461	34.982	5.685	9.714	-	739.965	-	739.965
Acquisition other long term assets	131.339	-	-	-	-	-	131.339	-	131.339
Payments for acq. affiliates and associates	4.805	8.613	-	-	-	240.956	254.374	(199.956)	54.418
Purchase of intangible assets	2.471	13.699	2.749	-	-	-	18.919	-	18.919
<b>Other Payments for Investments</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total investments</b>	<b>741.738</b>	<b>108.773</b>	<b>37.731</b>	<b>5.685</b>	<b>9.714</b>	<b>240.956</b>	<b>1.144.597</b>	<b>(199.956)</b>	<b>944.641</b>
<b>Country of origin of operating revenue</b>									
Operating revenues - local (chile)	1.310.578	3.831.551	304.950	21.662	122.601	247	5.591.589	-	5.591.589
Operating revenues - foreign (foreign companies)	1.591.703	3.654.111	370.549	-	-	-	5.616.363	-	5.616.363
<b>Total operating revenues</b>	<b>2.902.281</b>	<b>7.485.662</b>	<b>675.499</b>	<b>21.662</b>	<b>122.601</b>	<b>247</b>	<b>11.207.952</b>	-	<b>11.207.952</b>
<b>Assets by segment</b>	<b>16.424.356</b>	<b>5.775.790</b>	<b>1.326.218</b>	<b>286.466</b>	<b>528.699</b>	<b>1.126.720</b>	<b>25.468.249</b>	-	<b>25.468.249</b>
Equity method investments	324.391	5.827	6.329	-	185.065	600.759	1.122.371	-	1,122.371
Liabilities by segments	8.520.514	3.824.245	832.599	187.895	305.856	413.851	14.084.960	-	14,084.960
<b>Country of origin of non-current assets</b>									
Nacionalidad activos no corrientes	8.574.471	1.699.404	523.966	-	375.396	834.396	12.007.633	-	12,007.633
Foreign	4,058.978	1.890.766	473.633	-	-	-	6,423.377	-	6,423.377
<b>Total non current assets</b>	<b>12.633.449</b>	<b>3.590.170</b>	<b>997.599</b>	<b>-</b>	<b>375.396</b>	<b>834.396</b>	<b>18.431.010</b>	-	<b>18.431.010</b>

\*Includes Albar, Empresas Copec parent company and others  
Figures in thousand and US\$

## Breakdown by country

	Chile	Colombia	USA/Canada	Panama	Argentina	Brazil	Uruguay	Ecuador	Dominican Republic	Peru	México	Spain	Total
Revenues	5.591.589	2.126.930	1.643.396	322.286	226.713	285.220	241.335	121.648	233.009	208.866	206.960	-	11.207.952
Non current assets	12.007.633	838.031	1.388.048	261.476	717.261	737.861	1.716.002	78.143	2.847	537.891	133.228	12.589	18.431.010

Figures in thousand US\$

## BREAKDOWN BY OPERATING SEGMENTS (Accumulated as of June 2020)

Figures as of June 2020	Arauco	Copec	Abastible	Sonacol	Igemar	Others*	Subtotal	Elimin.	Total
Revenues from external clients	2.176.990	5.906.389	459.058	18.827	120.059	230	8.681.553	-	8.681.553
Revenues from segments	50	33.658	2.320	10.085	-	479	46.592	(46.592)	-
Interest Income	19.519	3.958	741	16	220	5.868	30.322	-	30.322
Interest Expense	(137.704)	(54.681)	(7.774)	(1.425)	(4.279)	(919)	(206.782)	-	(206.782)
<b>Interest expense, net</b>	<b>(118.185)</b>	<b>(50.723)</b>	<b>(7.033)</b>	<b>(1.409)</b>	<b>(4.059)</b>	<b>4.949</b>	<b>(176.460)</b>	-	<b>(176.460)</b>
<b>Income (loss) from the reporting segment</b>	<b>(85.643)</b>	<b>25.664</b>	<b>23.869</b>	<b>15.687</b>	<b>6.995</b>	<b>(14.663)</b>	<b>(28.091)</b>	-	<b>(28.091)</b>
EBIT	19.453	103.641	48.477	21.787	20.661	(7.765)	206.254	-	206.254
Depreciation	243.500	89.556	26.258	-	6.466	240	366.020	-	366.020
Amortization	7.342	34.033	4.920	-	268	1	46.564	-	46.564
Fair value cost of timber harvested	142.285	-	-	-	-	-	142.285	-	142.285
<b>EBITDA</b>	<b>412.580</b>	<b>227.230</b>	<b>79.655</b>	<b>21.787</b>	<b>27.395</b>	<b>(7.524)</b>	<b>761.123</b>	-	<b>761.123</b>
Share in income (loss) of associates	(488)	(5.775)	848	-	(1.805)	7.844	624	-	624
Income (expense) from income taxes	29.111	(26.971)	(13.249)	(4.166)	(3.538)	1.729	(17.084)	-	(17.084)
<b>Investments by segment</b>									
Payments for acq. prop., plant and equip.	682.830	91.589	23.203	5.368	3.785	-	806.775	-	806.775
Acquisition other long term assets	120.071	-	-	-	-	-	120.071	-	120.071
Payments for acq. affiliates and associates	15.212	2.137	1.574	-	-	49.240	68.163	-	68.163
Purchase of intangible assets	11.565	13.851	1.783	-	-	-	27.199	-	27.199
<b>Total investments</b>	<b>829.678</b>	<b>107.577</b>	<b>26.560</b>	<b>5.368</b>	<b>3.785</b>	<b>49.240</b>	<b>1.022.208</b>	-	<b>1.022.208</b>
<b>Country of origin of operating revenue</b>									
Operating revenues - local (chile)	1.179.944	3.130.740	216.740	18.827	120.059	230	4.666.540	-	4.666.540
Operating revenues - foreign (foreign companies)	997.046	2.775.649	242.318	-	-	-	4.015.013	-	4.015.013
<b>Total operating revenues</b>	<b>2.176.990</b>	<b>5.906.389</b>	<b>459.058</b>	<b>18.827</b>	<b>120.059</b>	<b>230</b>	<b>8.681.553</b>	-	<b>8.681.553</b>
<b>Assets by segment</b>	<b>15.987.271</b>	<b>5.263.929</b>	<b>1.226.761</b>	<b>254.784</b>	<b>510.442</b>	<b>1.153.784</b>	<b>24.396.971</b>	-	<b>24.396.971</b>
Equity method investments	288.141	4.168	6.155	-	184.579	554.277	1.037.320	-	1.037.320
Liabilities by segments	9.056.273	3.531.976	769.053	162.935	298.690	3.827	13.822.754	-	13.822.754
<b>Country of origin of non-current assets</b>									
Nacionalidad activos no corrientes	8.302.304	1.602.276	470.828	-	369.791	775.006	11.520.205	-	11.520.205
Foreign	4.077.741	1.876.815	495.049	-	-	-	6.449.605	-	6.449.605
<b>Total non current assets</b>	<b>12.380.045</b>	<b>3.479.091</b>	<b>965.877</b>	-	<b>369.791</b>	<b>775.006</b>	<b>17.969.810</b>	-	<b>17.969.810</b>

\*Includes Alxar, Empresas Copec parent company and others

Figures in thousand US\$

## Breakdown by country

	Chile	Colombia	USA/Canada	Panama	Argentina	Brazil	Uruguay	Ecuador	Dominican Republic	Peru	Mexico	Spain	Total
Revenues	4.666.540	1.686.756	1.095.626	210.271	176.172	176.011	168.363	91.090	152.813	123.140	134.771	-	8.681.553
Non current assets	11.520.205	815.998	790.074	631.454	750.708	698.008	1.717.738	278.441	261.481	377.824	124.136	3.743	17.969.810

Figures in thousand US\$

## FINANCIAL STATEMENTS

STATEMENT OF COMPREHENSIVE INCOME BY FUNCTION	Jun-21	Jun-20	Chg. 21 / 20
Revenue	11.207.952	8.681.553	29,1%
Cost of sales	(9.064.123)	(7.448.917)	21,7%
<b>Gross profit</b>	<b>2.143.829</b>	<b>1.232.636</b>	<b>73,9%</b>
Other income	136.690	140.346	(2,6%)
Distribution costs	(608.768)	(566.669)	7,4%
Administrative expenses	(535.597)	(459.713)	16,5%
Other expense	(84.703)	(125.643)	(32,6%)
Other gains (losses)	(1.235)	(3.675)	(66,4%)
Finance income	18.113	30.322	(40,3%)
Financial costs	(187.681)	(206.782)	(9,2%)
Share of profit (loss) of associates and joint ventures accounted for using equity method	31.864	624	5.006,4%
Foreign exchange differences	(14.608)	(46.954)	(68,9%)
Gains (losses) on net monetary position	(14.988)	(5.499)	172,6%
<b>Profit (loss) before tax</b>	<b>882.916</b>	<b>(11.007)</b>	<b>(8.121,4%)</b>
Income tax expense	(273.283)	(17.084)	1.499,6%
<b>Profit (loss) from continuing operations</b>	<b>609.633</b>	<b>(28.091)</b>	<b>(2.270,2%)</b>
Profit (loss) from discontinued operations			
<b>Profit (loss)</b>	<b>609.633</b>	<b>(28.091)</b>	<b>(2.270,2%)</b>
<b>Profit (loss), attributable to</b>			
Profit (loss), attributable to owners of parent	568.910	(25.260)	(2.352,2%)
Profit (loss), attributable to non-controlling interests	40.723	(2.831)	(1.538,5%)
<b>Total profit (loss)</b>	<b>609.633</b>	<b>(28.091)</b>	<b>(2.270,2%)</b>

Figures in thousand US\$

## FINANCIAL STATEMENTS

STATEMENT OF COMPREHENSIVE INCOME	Jun-21	Jun-20	Chg. 21 / 20
<b>Profit (loss)</b>	609.633	(28.091)	2.270,2%
<b>Other comprehensive income that will not be reclassified to profile</b>	1.390	(531)	361,8%
Gains (losses) on exchange differences on translation, before tax	(61.857)	(472.175)	86,9%
Other comprehensive income, before tax, exchange differences on translation	(61.857)	(472.175)	86,9%
Reclassification adjustments on available-for-sale financial assets, before tax	0	0	-
Cash flow hedges	0	0	-
Reclassification adjustments on cash flow hedges, before tax	(17.268)	(99.039)	82,6%
Other comprehensive income, before tax, cash flow hedges	(10.137)	(20.854)	51,4%
Other comprehensive income, before tax, gains (losses) on revaluation	(27.405)	(119.893)	77,1%
Other comprehensive income, before tax, actuarial gains (losses) on defined benefit plans	(1.899)	0	-
<b>Share of other comprehensive income of associates and joint ventures accounted for using equity method</b>	4	(3.939)	100,1%
<b>Other comprehensive income, before tax</b>	(1.232)	(152)	(710,5%)
<b>Income tax relating to components of other comprehensive income</b>	6.273	(2.969)	311,3%
Income tax relating to defined benefit plans of other comprehensive income	(86.116)	(599.128)	85,6%
Income tax relating to cash flow hedges of other comprehensive income	(470)	1.237	(138,0%)
Income tax relating to defined benefit plans of other comprehensive income	11.953	28.231	(57,7%)
Aggregated income tax relating to components of other comprehensive income	42	221	(81,0%)
<b>Other comprehensive income</b>	<b>(73.201)</b>	<b>(569.970)</b>	<b>87,2%</b>
<b>Total comprehensive income</b>	<b>536.432</b>	<b>(598.061)</b>	<b>189,7%</b>
<b>Comprehensive income, attributable to owners of parent</b>	<b>520.298</b>	<b>(547.448)</b>	<b>195,0%</b>
<b>Comprehensive income, attributable to non-controlling interests</b>	<b>16.134</b>	<b>(50.613)</b>	<b>131,9%</b>

Figures in thousand US\$



## FINANCIAL STATEMENTS

BALANCE SHEET - ASSETS	Jun-21	Dec-20	Chg. 21 / 20
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	2.039.398	2.146.581	(5,0%)
Other current financial assets	128.180	193.670	(33,8%)
Other current non-financial assets	252.073	205.154	22,9%
Trade and other receivables, current	1.881.586	1.550.633	21,3%
Trade and other current receivables	24.923	41.109	(39,4%)
Inventories	1.766.864	1.608.652	9,8%
Current biological assets	297.890	302.710	(1,6%)
Current tax assets	150.657	374.166	(59,7%)
<b>Total current assets other than assets or disposal groups classified as held for sale or as held for distribution to owners</b>	<b>6.541.571</b>	<b>6.422.675</b>	<b>1,9%</b>
Non-current assets or disposal groups classified as held for sale	495.668	373.631	32,7%
Non-current assets or disposal groups classified as held for sale or for distribution to owners	<b>495.668</b>	<b>373.631</b>	<b>32,7%</b>
<b>Total current assets</b>	<b>7.037.239</b>	<b>6.796.306</b>	<b>3,5%</b>
<b>Non-current assets</b>			
Other non-current financial assets	145.969	125.251	16,5%
Other non-current non-financial assets	173.445	169.251	2,5%
Non-current rights receivables	25.441	26.670	(4,6%)
Non-current receivables to related parties	15.410	7.797	97,6%
Investments accounted for using equity method	1.122.371	1.070.409	4,9%
Intangible assets other than goodwill	875.940	928.072	(5,6%)
Goodwill	384.456	399.159	(3,7%)
Property, plant and equipment	11.636.964	11.453.955	1,6%
Assets by right of use	731.493	758.498	(3,6%)
Non-current biological assets	3.189.681	3.296.117	(3,2%)
Investment property	28.972	29.632	(2,2%)
Deferred tax assets	100.868	113.324	(11,0%)
<b>Total non-current assets</b>	<b>18.431.010</b>	<b>18.378.135</b>	<b>0,3%</b>
<b>Total assets</b>	<b>25.468.249</b>	<b>25.174.441</b>	<b>1,2%</b>

Figures in thousand US\$

## FINANCIAL STATEMENTS

BALANCE SHEET - LIABILITIES AND EQUITY	Jun-21	Dec-20	Chg. 21 / 20
<b>Current liabilities</b>			
Other current financial liabilities	680.859	637.254	6,8%
Liabilities on current leasings	115.100	130.219	(11,6%)
Trade and other current payables	1.763.163	1.647.722	7,0%
Other current payables to related parties	16.843	11.522	46,2%
Other short-term provisions	23.124	21.468	7,7%
Current tax liabilities	113.725	57.926	96,3%
Current provisions for employee benefits	12.156	12.675	(4,1%)
Other current financial liabilities	258.334	130.117	98,5%
<b>Total current liabilities other than liabilities included in disposal groups classified as held for sale</b>	<b>2.983.304</b>	<b>2.648.903</b>	<b>12,6%</b>
Liabilities included in disposal groups classified as held for sale	191.378	192.622	(0,6%)
<b>Total current liabilities</b>	<b>3.174.682</b>	<b>2.841.525</b>	<b>11,7%</b>
<b>Non-current payables</b>			
Other non-current financial liabilities	8.044.514	8.432.485	(4,6%)
Liabilities on non current leasings	621.629	628.138	(1,0%)
Non-current payables	1.002	1.000	0,2%
Non-current liabilities	1.855	1.899	(2,3%)
Other long-term provisions	65.474	68.405	(4,3%)
Deferred tax liabilities	1.915.043	1.887.409	1,5%
Non-current provisions for employee benefits	123.788	123.080	0,6%
Other non-current non-financial liabilities	136.973	130.030	5,3%
<b>Total non-current liabilities</b>	<b>10.910.278</b>	<b>11.272.446</b>	<b>(3,2%)</b>
<b>Total liabilities</b>	<b>14.084.960</b>	<b>14.113.971</b>	<b>(0,2%)</b>
Issued capital	686.114	686.114	0,0%
Retained earnings	11.803.505	11.423.726	3,3%
<b>Other reserves</b>	<b>(1.578.680)</b>	<b>(1.530.068)</b>	<b>3,2%</b>
Equity attributable to owners of parent	10.910.939	10.579.772	3,1%
<b>Non-controlling interests</b>	<b>472.350</b>	<b>480.698</b>	<b>(1,7%)</b>
<b>Total equity</b>	<b>11.383.289</b>	<b>11.060.470</b>	<b>2,9%</b>
<b>Total equity and liabilities</b>	<b>25.468.249</b>	<b>25.174.441</b>	<b>1,2%</b>

## FINANCIAL STATEMENTS

STATEMENT OF CASH FLOWS	jun-21	jun-20	Chg. 21 / 20
<b>Cash flows from (used in) operating activities</b>			
<b>Classes of cash receipts from operating activities</b>			
Receipts from sales of goods and rendering of services	11.696.288	9.919.555	17,9%
Receipts from royalties, fees, commissions and other revenue	0	0	
Receipts from premiums and claims, annuities and other policy benefits	716	175	309,1%
Other cash receipts from operating activities	271.505	404.296	(32,8%)
Payments to suppliers for goods and services	(9.990.746)	(8.864.122)	(12,7%)
Payments to and on behalf of employees	(571.366)	(522.523)	(9,3%)
Payments for premiums and claims, annuities and other policy benefits	(7.986)	(8.333)	4,2%
Other cash payments from operating activities	(135.954)	(254.729)	46,6%
Dividends paid	(76.578)	0	
Dividends received	23.256	6.839	240,0%
Interest paid	(190.454)	(139.073)	(36,9%)
Interest received	16.557	18.685	(11,4%)
Income taxes refund (paid)	82.501	(6.301)	1.409,3%
Other inflow s (outflow s) of cash	3.427	4.132	(17,1%)
<b>Net cash flows from (used in) operating activities</b>	<b>1.121.166</b>	<b>558.601</b>	<b>100,7%</b>

## FINANCIAL STATEMENTS

STATEMENT OF CASH FLOWS (continuation)	jun-21	jun-20	Chg. 21 / 20
Cash flow s from (used in) investing activities			
Cash flow s from losing control of subsidiaries or other businesses	47.988	2.000	2.299,4%
Cash flow s used in obtaining control of subsidiaries or other businesses	0	(4.170)	100,0%
Cash flow s used in the purchase of non-controlling interests	(49.618)	(64.452)	23,0%
Other cash receipts from sales of equity or debt instruments of other entities	0	7.090	(100,0%)
Other cash payments to acquire equity or debt instruments of other entities	0	459	(100,0%)
Other cash payments to acquire interests in joint ventures	(4.800)	0	
Loans to related parties	(427)	0	
Proceeds from sales of property, plant and equipment	18.353	5.487	234,5%
Purchase of property, plant and equipment	(739.965)	(806.775)	8,3%
Proceeds from sales of intangible assets	0	0	
Purchase of intangible assets	(18.919)	(27.199)	30,4%
Proceeds from other long-term assets	3.805	6.007	(36,7%)
Purchase of other long-term assets	(131.339)	(120.071)	(9,4%)
Cash advances and loans made to other parties	4	(345)	101,2%
Cash receipts from repayment of advances and loans made to other parties	421	100	321,0%
Cash receipts from future contracts, forward contracts, option contracts and swap contracts	0	11.685	(100,0%)
Cash receipts from related parties	951	0	
Other inflow s (outflow s) of cash	64.422	17.178	275,0%
<b>Net cash flows from (used in) investing activities</b>	<b>(816.306)</b>	<b>(973.006)</b>	<b>16,1%</b>

## FINANCIAL STATEMENTS

STATEMENT OF CASH FLOWS (continuation)	jun-21	jun-20	Chg. 21 / 20
Cash flow s from (used in) financing activities			
Proceeds from issuing shares	44	0	
Payments to acquire or redeem entity's shares	0	0	
Proceeds from long term borrow ings	110.968	537.459	(79,4%)
Proceeds from short term borrow ings	251.102	505.085	(50,3%)
Proceeds from borrow ings	362.070	1.042.544	(65,3%)
Loans from related parties	0	0	
Payments of borrow ings	(672.083)	(489.392)	(37,3%)
Payments of finance lease liabilities	(33.060)	(65.868)	49,8%
Payments of lease liabilities	(39.426)	(2.273)	(1.634,5%)
Proceeds from government grants	0	0	
Other inflow s (outflow s) of cash	412	(13.053)	103,2%
<b>Net cash flow s from (used in) financing activities</b>	<b>(385.028)</b>	<b>471.958</b>	<b>(181,6%)</b>
<b>Net increase (decrease) in cash and cash equivalents before effect of exchange rate changes</b>	<b>(80.168)</b>	<b>(76.384)</b>	<b>(5,0%)</b>
Effect of exchange rate changes on cash and cash equivalents	(27.015)	(74.434)	63,7%
Net increase (decrease) in cash and cash equivalents	(107.183)	(150.818)	28,9%
Cash and cash equivalents at beginning of period	2.146.581	2.214.887	(3,1%)
Cash and cash equivalents at end of period	2.039.398	2.064.069	(1,2%)



## EXHIBIT

### Adjusted EBITDA Calculation

As from 1Q13, Empresas Copec presents an alternative calculation of EBITDA, denominated "adjusted EBITDA". The methodology, adopted by the subsidiary Arauco in 2012, better suits the IFRS definition of the indicator, and has the advantage of including the profits from associates. These may be especially relevant for Empresas Copec, given the importance some associates may acquire.

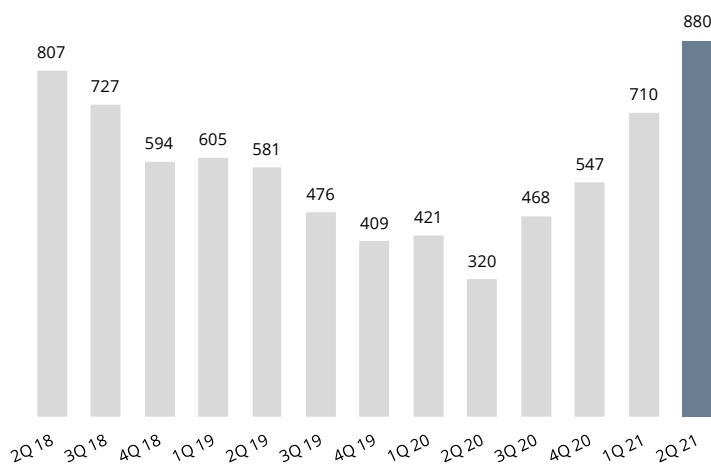
	2Q 21	1Q 21	2Q 20	2Q21 / 2Q20	Accum 21	Accum 20	Chg. 21 / 20
<b>Net Income</b>	359	251	(40)	(998,4%)	610	(28)	(2270,2%)
(-) Financial Costs	(91)	(97)	(99)	(7,6%)	(188)	(207)	(9,2%)
(-) Financial Income	9	9	20	(52,3%)	18	30	(40,3%)
(-) Income Tax	(176)	(98)	19	(1009,2%)	(273)	(17)	1499,6%
(+) Depr & Amort	212	216	209	1,7%	428	413	3,8%
(+) Fair value cost of timber harvested	77	71	75	2,6%	148	142	4,0%
(-) Gain from changes in fair value of biological assets	42	41	36	15,6%	83	88	(5,7%)
(-) Exchange rate differences	(8)	(7)	(16)	(50,3%)	(15)	(47)	(68,9%)
(-) Others*	(8)	(21)	(36)	(78,0%)	(29)	(62)	(53,4%)
<b>Adjusted EBITDA</b>	<b>880</b>	<b>710</b>	<b>320</b>	<b>175,3%</b>	<b>1.589</b>	<b>741</b>	<b>114,5%</b>

\*2Q21 includes a loss of MM US\$ 8 related to impairments in property, plant and equipment and forest fires provisions. 1Q21 includes a loss of MM US\$ 21 related to impairments in property, plant and equipment and forest fires provisions. 2Q20 includes a loss of MM US\$ 35 related to impairments in property, plant and equipment and forest fires provisions.

Figures in US\$ million

Traditional calculated EBITDA (EBITDA Operating Income + Depreciation + Amortization + Fair value cost of timber harvested), and adjusted EBITDA may differ given the methodological differences.

### Adjusted EBITDA



Figures in US\$ million